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Travel Daily

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Wednesday 22nd August 2012

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Qantas 747 upgrades

TD's front page wrap today promotes the upgrade of QF's 747s to the new A380 standard as one of the '91 reasons to fly with us'.

Another great issue

Travel Daily today has nine pages of news and photos, a front cover page for **Qantas** plus full pages from: ([click](#))

- AA Appointments jobs
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Amadeus adds car content

AMADEUS is claiming an Australian first with the launch today of a partnership with Car Pilots, the country's "most comprehensive private driver and taxi content aggregator".

The move will see Car Pilots content available through the Amadeus Selling Platform, with a dedicated Amadeus Smart Tab linking to the commissionable product and integrating the bookings with the Amadeus PNR.

The new solution enables prepayment of independent private car hire services and taxis, using geo-mapping technology to determine the best route and calculating the fare inclusive of tolls and any extra services.

Amadeus agents can use the Smart Tab to select from a range of vehicles before confirming, paying via credit card and issuing a voucher on the same PNR as hotel and air bookings.

Amadeus IT Pacific md Sari Vahakoski said that booking transfers can be a "pain point" for agents, often needing to be booked by phone and earning zero commission.

"We believe this new solution will drastically improve travel agency workflow processes as well as offer the opportunity for increased revenue and enhanced customer service," she said.

The PNR integration means the booking data can be easily fed into mid and back office systems, with the Car Pilots solution to roll out by the end of 2012.

Amazing Celebrities

TODAY'S TD includes yet another exclusive celebrity interview - this time with the winners of Channel 7's *Amazing Race* which wrapped up last week.

See page 8 for our catch-up with Vic policemen Shane and Andrew, as well as a chance to win two Gold Class movie passes.

MEANWHILE Mel Haycock from Travel Concepts and Alex Lee of Korea Travel Agency have both won a copy of our last celebrity interviewee Ita Buttrose's *A Passionate Life* (**TD** Fri) after being quickest to answer that Travel the World has represented Tauck in Australia for 25 years.

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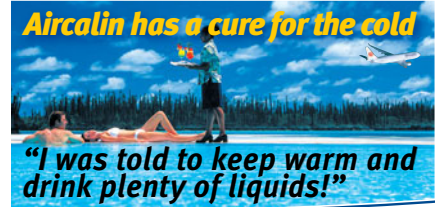
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Oregon appointment

THE US state of Oregon is stepping up its promotion in Australasia, with Travel Oregon announcing the appointment of Corey Marshall as its Account Director for Australia and NZ.

Marshall is experienced in sales and destination marketing as well as tour operations, and also owns Calgary, Canada-based Anderson Vacations.

He can be contacted on +64 21 555 463 or oregon@canuckiwi.com.

C'church "open for business"

CHRISTCHURCH emphatically declared itself open for business, as each day sees it increasingly ready to welcome visitors back to the rejuvenated South Island city.

Speaking at a Sydney media briefing yesterday, city mayor Bob Parker declared the Christchurch five year central recovery plan was well underway, urging Aussies to "come & see for yourself".

Parker was joined for the unveiling of a blueprint for the city by Christchurch & Canterbury Tourism ceo Tim Hunter, who added his renewed drive and enthusiasm for the future of the city, describing the plans for the finished product as "a glorious garden city".

Among the developments, Christchurch will receive a brand new visitors centre and theatres - plus a sports stadium as a priority from its "rugby-mad" owners - and already boasts a new airport terminal which was completed on time despite the earthquakes.

Amidst all the positive plans for the future, Parker reiterated the message that "you cannot get where you're going, without

knowing where you've been," stating that the two earthquakes last year would forever remain in the minds of all residents and be remembered with a special exhibition in the Christchurch museum.

The two tremors of Feb and Jun 2011 resulted in the demolition or future renewal of 70% of the CBD's buildings, with a repair bill set to top \$30 billion.

Opening its doors in less than two weeks, Accor's Ibis Christchurch will become the first hotel to reopen in the CBD, which has seen all 155 rooms and public spaces completely refurbished, with hotel manager Tim Dearsley stating that "forward bookings are looking really positive".

The opening of the new Ibis will add 56,000 room nights to the city's annual inventory.

In a special video presentation, more details of the "reimagined" city and its plans for the future can be viewed through

Travel Daily TV by clicking on the logo.



More from yesterday's special Christchurch event on **page 5**.

VS UK domestic debut

VIRGIN Atlantic has announced its first domestic service within the UK - a thrice daily flight between London Heathrow and Manchester airports.

The new operation will start from 31 Mar next year using leased Airbus A319 aircraft.

VS ceo Steve Ridgway said the airline would apply for more slots at LHR, with plans to expand the domestic operation to cities such as Aberdeen and Edinburgh.

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Rendezvous restructure

RENDEZVOUS Hospitality Group will relocate its Sydney regional office to L6, 23-25 O'Connell St on 03 Sep, with all contact numbers and email addresses unchanged.

RHG has also announced several management changes incl the promotion of Nicole Woolf to become Vice President of Sales.

Other appointments include that of Tim Birley as Associate Director MICE, and Pooja Peeters as Manager Distribution.

Smart Tickets RTW

AIR Tickets has today released a new feature which allows agents to issue Round the World and Circle fares online 24 hours a day.

The JTG division says the process is so simple it takes less than 80 seconds, and Smart Tickets will even suggest cheaper fares if available.

From now until the end of Nov Air Tickets is offering agents the chance to win back the cost of their RTW or Circle Trip fare by issuing them online - for info see www.airtickets.com.au.

New JAL 787 routes

JAPAN Airlines has announced details of its fleet plans for 2012, including new routes using 787 Dreamliner aircraft from Tokyo Narita direct to San Diego in the USA and Helsinki in Finland.

Narita-San Diego will debut four times per week from 02 Dec, increasing to daily from Mar 2013 - while Narita-Helsinki will start next Mar four times weekly, moving to daily from mid-2013.

Other changes will see JAL increase Narita-Singapore flights from 7 to 14 weekly, with a second daily rotation to be operated using 787s from 28 Oct.

JAL will also boost capacity to New Delhi, Beijing and Shanghai, while on the domestic front, flights will increase on several routes including Haneda-Izumo, Haneda-Sapporo, Sapporo-Sendai and Fukuoka-Miyazaki.

Capacity reductions include Haneda-Okinawa which will drop from 14 to 13 daily flights, and Fukuoka-Kagoshima, down from three to two services per day.

JAL also yesterday announced a reduction in fuel surcharges, with long-haul levies dropping from US\$296 to \$264 per sector.

Malaysia gets smart

TOURISM Malaysia Sydney has released a new free smartphone app called *Malaysia Amaze-Ya!*

It is available for both iPhone and Android platforms, and offers general information on key destinations in Malaysia such as Kuala Lumpur, Sabah and Penang.

Via Rail Expedia deal

VIA Rail Canada has renewed its partnership agreement with Expedia Affiliate Network, giving viarail.ca customers access to EAN's 155,000 hotels worldwide.

Window Seat

DESPITE the devastation of the last 18 months, it is good to see the city of Christchurch hasn't lost its personality.

Newly opened across the road from the soon to relaunch Ibis Christchurch is the Cashel Street Shopping Mall, dubbed Re:Start, which has been strategically constructed entirely out of used shipping containers.

Media attending yesterday's briefing were provided with a shipping container to take home...albeit one made of chocolate.



OTHER innovations proving that Christchurch hasn't lost its creativity and imagination include the "Dance O Mat", essentially an open area next to a warehouse with coin-operated sound & lighting made from an old washing machine.

The vacant site allows people to bring their iPod's or MP3 players, plug them in, pop a coin in to start the party and dance away, anytime, day or night.

Local artist Jeremy Sauzier has also added his own unique creation to the city, adding silhouette images of users of the Dance O Mat onto the side of a building to ensure "ghosts" of the fun times live on.

All of these ideas and projects are supported by local group Gapfiller, a band of urban regeneration enthusiasts encouraging locals to get out and enjoy their city once again. More at www.gapfiller.org.nz.



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Gracing the Philippines



SYDNEY'S Grace Hotel is this month hosting the Flavours of the Philippines Food Festival (**TD** 10 Aug) with three top chefs from the country treating guests to the unique Asian cuisine which is influenced by China, Spain, Mexico and the USA.

Pictured above are some of the Grace Hotel team during the

celebrations, from left: Jayson Chong, operations mgr; Boonyiam Surinpaeng, assistant restaurant manager; Steven Chong, director FHI management committee; Craig Gosling, DOSM; Philip Pratley, general manager; and Ooi Lee Ping, director of marketing, regional sales and business development.

AS flies wine for free

ALASKA Airlines has teamed up with Washington State in the US to promote the destination as a top-tier place for wine tourism.

The 'Taste and Tote' deal allows AS customers who buy a case of wine during their visit to the state to have it flown free of charge to their final destination.

The partnership also waives tasting fees at participating wineries for visitors who show an Alaska Airlines inbound boarding pass to Yakima, Walla Walla and Pasco/Tri-Cities airport.

Pelangi upgrade

MERITUS Pelangi Beach Resort & Spa, located on Malaysia's picturesque Langkawi Island, has relaunched after completing the first phase of a multimillion dollar makeover including guest chalets, landscaping, lounges, reception, restaurant and fitness centre.

See www.meritus-hotels.com.

New NZ EK sales mgr

CHRIS Paykel has been appointed as the new Emirates sales manager for New Zealand, moving from his most recent role as Carlson Wagonlit head of sales and program management for NZ.

More US airline fines

ROYAL Jordanian Airlines, EgyptAir and Royal Air Maroc have been fined by the US Department of Transportation for violating expanded passenger protection rules which came into force earlier this year.

RJ has been fined \$70,000 and Royal Air Maroc \$60,000 for not disclosing baggage fees on the first booking screen, while EgyptAir's penalty was \$60,000 for a similar violation as well as not including an assurance that consumers can cancel a reservation without penalty within 24 hours of booking in its customer service plan.

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Perth's third service EK423 will fly 5 days a week from 2nd December becoming triple daily from 2nd March, 2013.

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*Airmiles are inclusive of taxes and surcharges correct at 12th July, 2012. Offer ends 20th August, 2012. Travel from 20th July, 2012 until 31st March, 2013 ex Perth. The fares advertised are for travel in low season. Higher fares apply for other dates. Flight restrictions apply. Seats subject to availability. Amendments, cancellation fees and blackout periods apply. For more information contact your Emirates' Sale Representative or the Emirates' Contact Centre on 1300 880 599.

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NZ BSP hiccup

NEW Zealand travel agents have been told to ensure they keep enough money in bank accounts to process BSP remittances, after a hiccup earlier this week meant that payments were not deducted on schedule.

IATA has apologised for the inconvenience caused, telling agents to ensure there are sufficient cleared funds to facilitate the withdrawal for the 30 Jul-05 Aug reporting period.

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Bright future for Christchurch



A VIBRANT new travel and tourism industry awaits in the reimagined & redeveloped Christchurch, with many existing attractions unaffected by the tremors, operating as normal and new businesses appearing.

"We've got restaurants and bars popping up around the perimeter of Christchurch in innovative ways such as converting old building sites into buzzing hubs filled with old buses, cars and caravans, and it's been quite inspiring" city Mayor Bob Parker said yesterday.

Alongside Christchurch and Canterbury Tourism ceo Tim Hunter and Ibis Christchurch hotel manager Tim Dearsley, the trio teased a number of new campaigns set to roll out soon.

Hunter said a "mystery airline partner" was already signed up to boost the Christchurch relaunch campaign from 24 Sep.

"New images of Christchurch will be a primary driver of its perception change," with a range of fantastic travel deals offered.

A selection of images on the reimagined city can be viewed on



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TravelPartner + Xero

MID/BACK office systems developer TravelPartner has released a new interface to Xero Accounting from its Virtual Travel Office (VTO) system.

After interfacing exclusively with MYOB for more than 12 years, the new VTO connection is via the Xero API and provides for real-time transfer of data to Xero, "effectively moving VTO into the full back office arena."

Export/Import functionality will be retained for users with a preference for MYOB, however VTO users who choose to sign up for Xero Accounting under the TravelPartner plan will retain the financial benefits provided by Xero, as well as monitored connectivity to Xero to ensure data integrity.

our website as well as at

www.facebook.com/traveldaily.

Parker is pictured above centre flanked by Tim Hunter (left) and Tim Dearsley.



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TRAVELtech tickets

AROUND 200 people are expected to attend next month's TRAVELtech conference, which is this year being held at Sydney's Amora Jamison Hotel on 07 Sep.

Tickets cost \$549+GST - more info www.traveltrends.biz.

Hyatt Cali rebrand

THE former Hyatt Grand Champions Resort in Indian Wells, California has completed its rebranding process, renaming the property the Hyatt Regency Indian Wells Resort & Spa.

Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



As a multi-million dollar refurbishment comes to a close, **The Como Melbourne** will become part of Accor's exclusive MGallery family of properties. Each of the 107 rooms at the upscale property have been revamped by leading Melbourne interior designers Elsie+Betty and feature murals adorned on walls, new bedding packages, improved lighting, modern furnishings and high-gloss kitchen fitouts.



Innovative new family-style accommodation has debuted at **Rydges Esplanade** in Cairns, with features designed to keep mum, dad and the kids all entertained and relaxed. Boasting views of the Coral Sea, parents can enjoy a Rydges 'Dream Bed' while they take in the view. Meanwhile, kids will be endlessly occupied in the specialised domain which offers bunk beds, each with its own 15" LCD TV, linked to an xBox system for split-screen gaming & DVD viewing, with headphone connections enabling silent entertainment.



The recently opened **Maikhao Dream Resort** on Natai Beach, Phuket, is fast becoming the new Patong for Australians with a prime location on the 2km stretch of sand. The resort's 56 rooms are spread in a mix of one, two and three-bedroom suites, with two-storey duplexes available and private plunge pools in the pool terrace rooms. Each features modern Thai décor, with a range of sporting activities nearby, including a 36-hole golf course.

Garuda double miles

GARUDA Indonesia is offering Perth passengers the opportunity to double their frequent flyer bonus miles on international Executive Class flights.

The bonus is available for travel until 31 Dec for one way or return journeys ex PER to Bali, Jakarta, Japan, Korea, China or Amsterdam.

Membership of the GA frequent flyer program is free.

Consolidated winner

CONSOLIDATED Travel has named Impulse Travel from NSW as the winner of two return United Airlines tickets to San Francisco or Los Angeles, plus a \$500 voucher.

The agency was the highest producer nationally in a recent incentive run by the consolidator.

SeaDream super special

SEADREAM Yacht Club is offering a 7 night sailing from Rome to Nice from US\$3426ppts - about a third of the originally brochured price.

The bargain cruise departs from Civitavecchia on 13 Oct - for more info contact SeaDream's local rep Julie Denovan on 02 9958 444.

Breckenridge boost

VAIL Resorts has received approval from the US Forest Service for a 220 hectare expansion of its Breckenridge ski resort in Colorado.

Dubbed "Peak 6," about 75% of the new terrain will be accessible via a new high-speed six person chairlift and a new fixed-grip lift, with the area expected to be opened for the 2013/14 season.

AKL Jul arrival figures

AUCKLAND Airport has reported a slight 1% drop in overall arrival figures for the month of Jul 2012, with big growths in other areas.

The drop was largely attributed to imbalances caused by NZ school holidays seeing high departures in Jun and higher arrivals in Jul as families returned.

The number of Japanese arrivals exploded by 39.7% as nearly 1.7m more visited NZ, signalling strong improvement from the market, although stats are skewed by comparison to last year following natural disasters in both countries.

On the flip side, arrivals from the UK plummeted 25.4%, with no reason given for the slide.

Queenstown Airport saw big jumps in arrivals from domestic and international traffic, posting 20.6% & 30.1% spikes respectively.

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Cambodia update

THE Department of Foreign Affairs and Trade has reissued its travel advice for Cambodia, with new info about an outbreak of Hand, Foot and Mouth disease.

The advisory, which remains at the lowest 'Exercise normal safety precautions' level, also now states that Australians must have at least six months' passport validity when arriving in Cambodia on an electronic visa.

New TCF participants

THIS travel agency will certainly aim to get its clients flying high.

The narcoticsly-named LSD Trips Pty Ltd in Seymour, Vic is one of seven new head office travel agencies and three branches approved by the Travel Compensation Fund in the last two weeks.

The new branches were all registered by Flight Centre: a Cruiseabout in Concord, NSW; an Escape Travel in Roselands, NSW; and a Flight Centre office in Lower Templestowe, Vic.

New head office agents include Croatian Islands Experience in Highgate, SA; and the Carnarvon Visitor Centre in WA.

DNSW joins the Addams Family



THEY'RE creepy and they're kooky...

Gomez, Morticia, Wednesday, Pugsley, Fester, Lurch and Grandma, collectively known as The Addams Family, came to Sydney yesterday.

Destination NSW ceo Sandra Chipchase was on hand to unveil the cast of actors portraying the mysterious and spooky family in the upcoming stage production ahead of rehearsals for the season opening at Sydney's Capitol Theatre on 23 Mar 2013.

Chipchase said the decision by producers to launch the show in Sydney confirmed the city's status as a major events destination.

"[Addams Family] has been one of the smash hits on Broadway, it's a beloved television series and I think it'll be full of laughs, intrigue and spectacular sets, and we're really looking forward to hosting the Australian premiere of this show, and of course it just reinforces that Sydney is the musical capital of Australia".

Patriarch of the family, Gomez Addams, will be played by stage legend John Waters, alongside Chloe Dallimore, cast in the role of wife Morticia.

Having already played to audiences in numerous American cities including Broadway, the show has expanded to int'l stages in Brazil ahead of Sydney.

Storylines of the show surround the hilarious day to day life of the unconventional family, particularly the struggle of the now grown-up Wednesday Addams (played by Teagan Wouters) and her struggle to find acceptance in the highly respectable family of the man she

has fallen in love with.

All of the characters are involved, even the ubiquitous "Thing", although no word was given as to which hand model had been cast for the...erm...part.

The newest, if but temporary, member of The Addams Family in Destination NSW ceo Sandra Chipchase, is **pictured** above with the newly unveiled cast.

Revenue Manager Perth CBD



Aspen Parks Property Fund is an unlisted property fund established in July 2004 to invest in the holiday and accommodation park industry. Over its eight year life, the Fund has established a strong brand and portfolio of 25 quality parks in premium locations around Australia with gross assets of \$290 million.

We are seeking an experienced Revenue Manager to partner with us in delivering positive revenue outcomes for our portfolio and stakeholders.

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Our Revenue Manager working in partnership with our management and marketing teams is pivotal in providing positive results through:

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- Efficient utilisation revenue management tools such as site minder and RMS.
- Creation of internal and external partnerships.
- Leadership and direction of our team.
- A safe working environment.

Position Criteria

- Previous revenue or yield management experience is essential.
- National Police Clearance Certificate or the ability to obtain one.
- Demonstrated ability to develop and moderate revenue management systems.
- An analytical approach to problem solving and an ability to "think outside the box".
- A strong ability to analyse financial statements and market data.
- A detail oriented and hands-on team player.
- Strong interpersonal skills.
- Effective communication skills, both verbal and written.
- Effective ability to supervise, motivate and develop team members.
- Computer skills, including but not limited to Microsoft Office, Site Minder and RMS.
- Competitive salary.
- Incentive program.
- Aspen Parks' team benefits.
- Career progression opportunities.

If you have demonstrated career experience in this or a similar role and your skills match the brief above, this could be your opportunity to work with an innovative company and become a part of the team that makes the Aspen Parks experience.

Applications for this career opportunity are invited from Australian citizens or residents with the right to work in Australia by sending your resume to hr@aspensparks.com.au

For information on Aspen Parks please [Click Here](#)

Celebrity Interview with Shane & Andrew - winners of The Amazing Race Australia 2012



Australia was captivated each week by the exploits of 11 unique teams racing around the world and back in the quest for a \$250,000 prize. From the near constant arguments of Sarah and James, to the sibling interactions between Jo & Grace, Lucy & Emilia and Michelle & Jo, and of course the team everyone loved to hate in the ultra-competitive Paul and Steve, contestants were definitely a mixed bunch. The race took teams 65,000kms across four continents, their mettle tested every step of the way by a myriad of crafty and challenging tasks passed with ease by some, while others struggled. Through it all came Shane and Andrew, the likeable down-to-earth Melbourne cops who saw off every other team to last week emerge victorious. Following their win, the boys sat down with *Travel Daily* for a candid chat about their worldly experience.

What inspired you to apply to race?
We've watched all of the American series' and used to do notes, and it was due to winning a holiday to Las Vegas through another competition that stopped us applying last year, so we couldn't wait this time around.

After you had been accepted, what were some of the countries you hoped you might get to visit?
We were hoping for China, South America, Canada, Alaska and Russia. **Had either of you previously visited any of the places on the race?**
Shane: I had been to Paris, on a Contiki tour in 1990, but everywhere else was totally new to us.

Aside from yourselves, which team would you have most wanted to win?
Early on, we said Dane & Adam, before they were eliminated, Sticky & Sam or the twins, Michelle & Jo.

Do you have any interesting stories from the many flights you were on?
We had a strategy that when we got our money for each leg, we didn't buy food or water and saved it for taxis, so on planes, we'd get to know the hosties and order 2 or 3 meals. We'd get off the plane with rolls, cheese and biscuits, nuts and drinks in our pockets and in our backpacks.

Which airline was your favourite?
Air France, because the hostesses, Claire and Fleur were so good to us, who loaded us up with so much food & drinks which lasted for days.

Viewers rarely saw the hotels you stayed in - what were they like?
The Fairmont Banff was a favourite, because that was from a leg we won.

Do you have any advice for teams taking on the race in the future?
Don't get too far ahead of yourself.

Win a pair of movie tickets!!



Travel Daily is today giving away two Gold Class movie tickets valid at Event, Greater Union and Village cinemas.

For your chance to win, be the first to email the correct answer to the below question to - amazingcomp@traveldaily.com.au.

In which non-Australian country did Shane & Andrew visit "Australia"?

Air insurance cap up

TRANSPORT minister Anthony Albanese has today introduced new federal legislation which will significantly increase the payout available to air accident victims on domestic flights in Australia.

The bill lifts the previous \$500,000 cap on payouts to \$725,000, with Albanese saying that "while Australia has a proud aviation safety record, it is important we continue to strengthen protections for people flying domestically".

The level of mandatory insurance for airlines is also being increased, to ensure that adequate moneys are available for the compensation of accident victims and their families.

The cap has not been adjusted since 1994, with the move bringing Australia closer into line with the Montreal Convention.

"The Bill continues this government's comprehensive overhaul of consumer protection arrangements for airline passengers announced in Australia's first Aviation White Paper," Albanese said.

Europa bargain

LANDMARK Travel is promoting a special deal aboard Hapag-Lloyd Cruises' five star *Europa*, with a *History of the Arabian Peninsula* voyage from Dubai to Malta in Apr next year offering a "second person" cruise only rate of €1200.

The first person in the same outside double occupancy cabin pays €7790 for the 13 Apr-03 May voyage, with a 5% discount for bookings made by 14 Sep.

More info 1300 13 68 46.

Fijian US pr move

TOURISM Fiji and Air Pacific have jointly appointed a new public relations representative for North America and the US.

Ogilvy Public relations will promote both brands, with the contract serviced from its office in Los Angeles.



Business Development Executives Sydney/Melbourne Sales Offices

Cathay Pacific Airways is looking for two highly motivated Business Development Executives to join our busy Sydney and Melbourne sales teams.

The successful candidates will be responsible for identifying and achieving specific revenue targets from retail travel accounts, whilst maintaining valued existing accounts.

The successful candidate will need to demonstrate the following:

- Experience in the travel or travel related industry in a similar role would be an advantage
- Proven ability to identify key incremental revenue opportunities
- Proven ability to achieve sales revenue targets
- Proficiency in PC skills including Microsoft, Powerpoint, Excel
- Excellent negotiation, presentation and communication skills
- Ability to manage own time, with minimal supervision
- Analytical skills that can develop profitable revenue solutions
- Proven problem solving skills including evaluation, analysis, information gathering, interpretation

What we offer to the successful candidates:

- Competitive salary.
- Travel benefits, comprehensive medical insurance, superannuation
- An energetic, focused and collaborative work environment

If you have the above skills and are confident of achieving complete success, please send your resume to:

Richard_Jones@cathaypacific.com (SYD position)
Jason_Aghan@cathaypacific.com (MEL position)

Closing date: 7 September 2012

Please note: only those applicants who are successful in gaining an interview will be notified.

Wednesday 22nd Aug 2012

QF corporate pick-up

QANTAS has won back the travel contracts for consulting firm Accenture and the govt's National Broadband Network from Virgin Australia, according to today's *Financial Review*.

Recent tenders for the corporate accounts were both won by QF which priced its bids aggressively, the report says.

Qantas will report its full year results tomorrow morning.

Spencer into events

TRAVEL industry dynamo Penny Spencer is once again expanding her business, with the launch of a new conference and events firm.

Spencer Ericson Brown Conferences and Events will see Spencer work with Kahlia Ericson and Samantha Brown to target the business tourism sector.

TravelManagers conf

TRAVELMANAGERS has announced that its 2012 National Conference theme is 'Working Together - Making a Difference'.

The event will take place 09-11 Nov at the Sofitel Fiji Resort and Spa in Denarau.

WIN A TRIP FOR TWO TO MAURITIUS

Throughout August, **Travel Daily** is giving readers the chance to win a fabulous Mauritius holiday package for two valued at \$5300, courtesy of **Beachcomber** and **Air Mauritius**.

The prize includes two return economy class tickets flying Air Mauritius ex Perth; six nights twin share accommodation in a Superior room at the 4½ star Le Victoria Hotel; breakfast and dinner daily at the resort; selection of free water and land sports including water-skiing, sailing, wind-surfing, pedal boats, snorkelling & glass bottom boat trips, tennis, gymnasium; nightly entertainment; travel wallet and documentation.

Every day **Travel Daily** will ask a different Mauritius-related question – just read the issue and email us your answer. There will be 23 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Mauritius holiday.

Email your answers to: mauritiuscamp@traveldaily.com.au

Q.16: Kids up to what age still receive kids rates at Beachcomber Hotels?

Hint! Visit www.beachcomber.com.au



[Click here for more information](#)



Parker opens in Shanghai



ABOVE: With exquisite timing, Parker Travel Collection has officially opened a new sales office in Shanghai, in a move to heighten efforts in generating business for Australia from the burgeoning Chinese market.

The move gives the Cairns-based representation company a total of eight offices across the globe, and complements its existing China operation in Guangzhou, plus Melbourne,

Cairns, Gold Coast, Los Angeles, London and Seoul.

MD Todd Parker said his team is "very focused on developing an independent, deluxe style of travel collection that directly targets the retail market via multiple wholesalers".

He said that with the recent spate of announcements about expanded aviation services from China, "we now have to work hard and make sure that these flights sell well and are sustainable".

Pictured above from left are Denis Hsu and Ho Su from Parker Travel Collection's Guangzhou Office; Todd Parker, Parker Travel Collection md; Anthony Teng, Parker Guangzhou; and Harry Wu, newly appointed as Parker Travel Collection sales office manager for Shanghai.

Accom survey project

TOURISM Research Australia has contracted STR Global Limited for the development of a new web-based system to "collect, collate and display the performance of small-scale accommodation properties throughout Australia".

The 'Small Scale Accommodation Survey' (SSAS) will track the performance of properties not covered by the Australian Bureau of Statistics, and thus provide a more comprehensive overview of the tourism industry.

From Jan 2013 data will be collected for hotels, motels and serviced apartments up to 14 rooms; visitor hostels; and caravan parks, with information on name, supply, demand and revenue collected electronically on a monthly basis - more info from tourism.research@ret.gov.au.

Supplier Updates

WELCOME to *Supplier Updates*, **Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices:
advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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REGAIN A TRUE WORK LIFE BALANCE! TRAVEL RECRUITMENT CONSULTANT BRISBANE – SALARY PACKAGE \$60K + BONUSES

Does the thought of booking another boring travel itinerary make you snore? Love being a part of the Travel Industry but thirsty for a new challenge? Want to be part of something fun? TRAVEL RECRUITMENT IS YOUR IDEAL ROLE!

Following a very successful financial year, our Brisbane AA office is searching for a talented individual to join our Perms division. As part of our successful team, you will be responsible for managing all client recruitment needs, whilst also assisting candidates find their perfect next role.

You will enjoy fantastic perks include an uncapped salary package, up to 5 weeks paid annual leave and amazing team rewards including a luxury Annual AA Conference.

This is the ideal opportunity to use your travel industry knowledge, passion, strong sales ability and great customer service skills in a whole new career direction.

Want to know more? Contact our MD on 02 9231 6377 or send your CV to apply@aaappointments.com.au

INNOVATIVE & UNIQUE! TRAVEL SALES SUPPORT

SYDNEY CBD - SALARY PACKAGE \$60K + BONUSES

Are you bored of your consulting role? Want to work for a company that offers career progression to all areas of the business? This well established travel company is looking for a computer savvy travel consultant to join their friendly team. Enjoy a varied role which includes providing support to the company’s managers with their day to day activities, preparing reports, and more. The ideal candidate will have advanced Microsoft skills including Excel & Powerpoint.

“I STILL CALL AUSTRALIA HOME”

INBOUND GROUPS CONSULTANT SYDNEY – SALARY PACKAGE \$47K

? Do you have great knowledge of the Asia market & know your way around Australia too? Enjoy working for this well established global company that values its employees. Enjoy being the point of contact for agents all over the world, selling all things Aussie & even meeting with the groups you book! Be it lunch in the Blue Mountains, or a quick visit to Darling Harbour! Register with AA today to find out more.

IMAGINE THE FAMILS ON OFFER! WHOLESALE TRAVEL CONSULTANTS

PERTH (CBD) - SALARY PACKAGES TO \$75K (OTE)

Ready for your next challenge in the travel industry? This fantastic wholesale role in Perth will see you booking exciting itineraries for travel agents! From Europe to Bali to Africa, no two days are ever the same. Use your personal travel experience to up sell and recommend products to travel agents. Fantastic commission structure on offer and a fun social group! Call us today to secure this role!

A CHANGE IS AS GOOD AS A HOLIDAY CORPORATE CONSULTANTS

PERTH (VARIOUS) – SALARY PACKAGES TO \$75K + (OTE)

With more corporate roles just called in, there has never been a better time to make the move! If you are an experienced travel consultant sick of price beaters and face to face sales, then we have you next role covered! We have various roles located around Perth working for some of the best known travel companies in Australia! Monday – Friday hours and high base wages! Why wouldn’t you move?

JOIN A WINNING TEAM CORPORATE TRAVEL CONSULTANT

BRISBANE CBD – SALARY PACKAGE \$60K OTE

Looking for a new challenge? Need something to get your brain working and your heart pumping? Join this leading Global TMC in their sensational team. This role provides the opportunity to expand your skills as a corporate travel consultant and move up the ladder. If you have two years international experience, like a challenge and not afraid of a little hard work – now is the time to act. Great salary plus training and career development opportunities on offer.

JUMP ON OVER TO THE OTHER SIDE WHOLESALE TRAVEL CONSULTANTS BRISBANE CBD – SALARY PACKAGE \$55K OTE

Join one of Brisbane’s largest wholesale travel companies and you will soon realise your true potential. With a reputation some companies are envious of and a fun working environment you will definitely enjoy coming to work everyday. Not only will you be presented with a generous salary package but you’ll have great career advancement opportunities along with top educational. Min 12 months travel consulting experience is all you need.



**TOP TEMP JOBS
TO HELP FINANCE
YOUR NEXT HOLIDAY!
REGISTER NOW**

TOP TEMP BENEFITS INCLUDE

Best industry rates - paid weekly
Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

**NEWCASTLE BASED - HIGH END LESIURE TRAVEL
ONGOING TEMP ROLE - SABRE AND SAM
NEWCASTLE - GREAT HOURLY RATE \$**

Look no further as a wonderful opportunity is here for a parent or perhaps a student looking for a part time temp role based in Newcastle. This is a high end leisure travel consulting role where your in depth leisure knowledge combined with your Sabre booking skills is essential for the role. The back office system SAM is also essential for this temp role. Our client offers fantastic flexibility in the way of flexible working hours & days!

**TEMPORARY ROLE - 100 % CORPORATE TRAVEL
SABRE + TRAMADA - TO COVER INTERNAL ANNUAL
SYDNEY - INNER - HOURLY RATE DOE.**

We have a brilliant opportunity for an amazing corporate travel professional to join this national client on a temporary basis as a corporate travel consultant booking all of their international and domestic travel using Sabre and the back office system TRAMADA. The role is to cover some internal annual leave and starts ASAP for several weeks. Located in Sydney with easy access to and from the station, you will have outstanding fares and product knowledge and exceptional customer service!

**THE PICK OF THE BUNCH!
TRAVEL CONSULTANTS
PERTH (VARIOUS) – TOP HOURLY RATE**

Hot off the Press. New Galileo temp assignments just called in for Perth and surrounding suburbs! You could soon be earning a fantastic hourly rate for the doing the job you love! All that's required is a minimum 12 months industry experience, a "go get em" attitude and the ability to adapt to new environments! Easy isn't it?! We have temp assignments located North and South of the River so no matter where you live, we will be sure to have something that suits your needs! Register today and you could soon be earning the big bucks!

**ARE READY FOR YOUR NEXT TEMP ASSIGNMENT?
CORPORATE TRAVEL CONSULTANT
MELBOURNE (INNER) - TOP HOURLY RATE**

Amadeus trained? We have a new corporate temp assignment in Melbourne! This temp assignment will see you working in a well known boutique travel agency where you will be responsible for assisting the corporate team with domestic bookings! With 4 weeks worth of full time work, why wouldn't you apply? We can offer you a fantastic hourly rate, Monday – Friday hours and fun team environment! Call us today to register and find out more about this role and many more! Don't delay this assignment is starting soon!

**EARN BIG BUCKS & HAVE A WHOLE LOT OF FUN
WHOLESALE TEMP CONSULTANTS
BRISBANE CBD – TEMP TO PERM OPPORTUNITIES**

Here is your chance to test drive a role before you commit! Located in CBD this leading wholesaler is requiring experienced travel consultants to come and assist them. Work in fun international and domestic teams handling enquires from travel professionals. As a temp you will be warmly welcomed and counted as part of the team. Temp to perm opportunities occur so this is the best way to find out if this company is right for you. The only catch is you will need NATIVE CALYPSO skills.

**GALILEO GURUS IN HOT DEMAND
RETAIL TRAVEL CONSULTANTS
ACROSS QUEENSLAND – TOP HOURLY RATE**

We need Galileo trained retail travel consultants throughout Queensland. You will be responsible for booking clients arrangements via Galileo and rebooking flights when necessary. Outbound call handling may also be required. Mon – Fri hours along with a top hourly rate is on offer. Min 12 months travel consulting experience required along with terrific GALILEO skills required. Sound like you? Call us today and take your pick of assignments.

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NSW & ACT
Ph: 02 9231 6377

Carmen Pugh
QLD & NT
Ph: 07 3229 9600

Krystle Egginton
VIC, WA & SA
Ph: 03 9670 2577

temps@aaappointments.com.au carmen@aaappointments.com.au meltemps@aaappointments.com.au

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New Travel Job Vacancies - 22 August 2012



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Recruitment Consultant/Account Manager

- ▶ **Join our growing team at inPlace Recruitment**
- ▶ This is an exciting career change within travel
- ▶ Earn up to \$70K OTE +++

This position is all about nurturing and developing relationships with our candidates and clients while working towards goals and business targets. Upbeat, fun team and loads of support.

Call or [email Sandra Chiles](#) for more details

High end Leisure Consultant - Hills District

- ▶ **Very high-end up market, repeat clientele**
- ▶ Low staff turnover, Sydney Hills District
- ▶ Salary to \$52K + incentives + super neg DOE

This role would suit a mature person with strong GDS systems knowledge who is well travelled and has previous experience selling cruise. Galileo & Tramada but all CRS considered.

Call or [email Kristi Gomm](#) for more details

Retail Consultant - Perth

- ▶ **Where business walks through your door!**
- ▶ South Perth location
- ▶ Salary up to \$45K + incentives + super

Join this well established boutique retail agency & be part of a well travelled and busy team that prides itself on their travel knowledge and high service levels.

Call or [email Kristi Gomm](#) for more details

Travel Consultant - West Sydney

- ▶ **No face to face consulting!**
- ▶ Stay close to home - drive to work
- ▶ Salary up to \$60K OTE

Look after your clients from end to end, specialise in the Pacific; Fiji, Tahiti, Vanuatu, Samoa, Tonga, Hawaii and more! Book honeymoons, weddings, yacht charters & cruising.

Call or [email Kelly Wellmore](#) for more details

Adventure Retail Travel Consultant - ACT

- ▶ **Do you know your Botswana from your Bolivia**
- ▶ Work with people who love adventure as much as you!
- ▶ Salary package to \$50K

Inspirational destinations, global company, leader in its field, ongoing training, development and progression. Sell detailed itineraries to small group tours and anything in between.

Call or [email Kelly Wellmore](#) for more details

Ben's Top Job

Account Manager Travel Technology



Ben Carnegie

- ▶ Innovative Global Company
- ▶ Brisbane CBD offices - options to work from home
- ▶ Salary to \$95K inc OTE

The time is now to join one of the world's leaders in travel technology. Work with a company that is connected to almost all the major players in every market in travel you can imagine. The opportunities are truly limitless.

This role combines your ability to nurture, develop and grow an existing client portfolio, whilst also allowing you the freedom to hunt for any new growth areas that you uncover.

This position will also allow you involvement in sales and marketing strategies which will open new doors into senior roles as your career develops. Salary to \$95K including OTE.

Call or [email Ben Carnegie](#) for more details

Groups & Incentives Consultant - Sydney

- ▶ **Boutique agency - Sydney Inner West**
- ▶ Great team environment, Galileo and Tramada
- ▶ Own car essential, salary DOE

Servicing group travel needs for meetings. Group sizes vary from 20 - 400 so groups and fares knowledge is essential. This is a great opportunity to further your career.

Call or [email Ben Carnegie](#) for more details

Luxury Retail Travel Consultant - Sydney

- ▶ **Work with high end leisure clients**
- ▶ Monday to Friday - Sydney CBD
- ▶ Salary package to \$65K + benefits

Is it the passion for 6 star cruising and luxury travel that gets you out of bed every day? Enjoy tailoring itineraries based around luxury cruises for discerning independent travellers.

Call or [email Sandra Chiles](#) for more details