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First with the news

Wednesday 29th August 2012

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More flights with QF

TODAY'S Travel Daily special front page from Qantas highlights the carrier's flight network and frequencies which give it more services across the country than any other airline. It's part of the "You're the reason we fly" campaign.

Commissionable Scoot fares

SINGAPOREAN low cost long haul carrier Scoot has signed a commercial agreement with the CVFR Travel Group, which will allow agents using CVFR for their consolidation to earn commission on Scoot fares.

CVFR group gm, Nidhi Menroy, said "there is a segment of the

market that will want to travel on Scoot and so we want our agents to be in a position that if a passenger's needs are met by this airline then they can offer this product and make some commission on it".

The Singapore Airlines-owned LCC also went live this week on Expedia's Australian website, which is promoting Scoot fares and Singapore five night packages ex SYD leading in at just \$515ppts.

The Scoot product is also available via the Expedia Travel Agents Affiliate program.

Previously, the Scoot website listed the Jetset Travelworld Group as the "Australian B2B distributor" for the carrier (*TD* 24 Jul) but it's understood that the JTG Scoot deal is still in the process of being finalised, and flyscoot.com no longer references JTG on the travel agent page.

More details on the CVFR deal from info@cvfr.com.au.

FC ready for action

FLIGHT Centre has confirmed that it's "actively preparing" for the court case pursuant to action by the Australian Competition and Consumer Commission.

Earlier this year, (*TD* 09 Mar) the ACCC announced the proceedings in the Federal Court, alleging that the company "attempted to induce competitors to enter into price fixing arrangements".

Airlines cited in the case include Singapore Airlines, Emirates and Malaysia Airlines, with a hearing now scheduled for Oct this year.

Flight Centre says its preparation for the case has "reinforced its view that the ACCC's case is misguided and will be rejected".

More from the Flight Centre results statement on **pages 3 & 4**.

Eight pages of news

Travel Daily today has eight pages of news and photos, a front cover page for **Qantas** plus full pages from: (*click*)

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Concierge BT on TV

CONCIERGE Business Travel has launched its first ever TV commercial, which will be screened on Bloomberg Australia over the next ten weeks.

The ad can be viewed by clicking on the logo or at traveldaily.com.au/videos.



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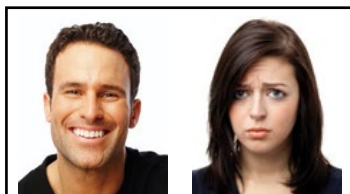
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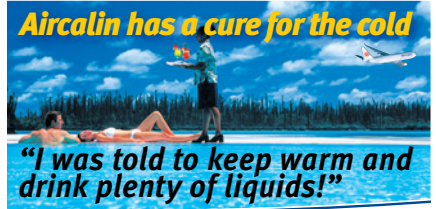
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Travel Daily

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Wednesday 29th August 2012



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EY signs pact with MU

CHINA Eastern Airlines has become the 37th codeshare partner for Etihad Airways, with the deal initially seeing China Eastern place its code on Etihad flights between Abu Dhabi and Shanghai.

Future expansion will see additional routes added, while the carriers also plan to offer reciprocal benefits such as mileage earn & burn to members of the carriers' loyalty schemes.

TA urges Red Centre push

TOURISM Australia has suggested the Northern Territory Red Centre needs to promote itself as a higher cost destination, due to the lack of budget air services to the iconic destination.

TA managing director Andrew McEvoy called on operators in central Australia to add further value to their products and services to enable them to market to a more affluent customer market, saying the

destination has become a "higher cost experience" because of the withdrawal of Tiger Airways and Jetstar flights.

"You have to provide better value, you have to make sure the experience is exceptional and you do have to chase an audience that's willing to pay good money for a great experience," he said.

McEvoy also told *ABC News* that Central Australia should look to Asia if it wants to target the biggest growth markets.

"I do think a strong Asian strategy for the Red Centre and Alice Springs in particular will be essential," McEvoy said.

"China is first among equals but also India, Indonesia, Singapore, Malaysia, Korea and Japan".

Fraser Is. translated

INTERNATIONAL tourists will be able to experience the range of activities available on Fraser Island in their own languages following the expanded rollout of foreign language guides.

The hand-held, interpretive guides are currently available in German, Korean and Spanish, with French, Italian and Chinese guides to be introduced shortly.

MEANWHILE, Fraser Explorer Tours has introduced a new guided tour to Lake McKenzie departing Hervey Bay and Kingfisher Bay Resort.

Consolidated UA prize

THE second week winner in the current Consolidated Travel/United Airlines "Let's Get United" incentive is Timothy McMahon Associates, with the agency winning two return economy tickets from MEL/SYD to SFO/LAX plus a \$500 voucher.

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Gaines share bonus

JETSET Travelworld Limited cfo Elizabeth Gaines will be issued 73,125 shares in the company, with performance rights issued under the firm's Long Term Incentive Plan in Oct 2010 now vesting into shares.

An ASX update this morning revealed the move, with the extra shares worth about \$33,000 based on yesterday's 45c closing price.

Once issued Gaines will hold 1,121,423 shares in the company.

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TTC Red Centre s/over

CREATIVE Holidays has joined forces with sister brand AAT Kings, Virgin Australia, Singapore Airlines, Silkair and Tourism NT to launch a number of exclusive combined South East Asia and Central Australia holiday packages.

Travellers booking a holiday to Singapore, Thailand, Malaysia or Bali before 30 Sep will be able to add a Central Australia stopover and a free Litchfield National Park Tour - call 131 222 for details.

Emirates NSW roles

EMIRATES has appointed Byron Caygill as its new Sales Executive for Canberra, while Kate Hunter will now work as a Sydney-based EK Corporate Sales Executive.

Hunter moves to Sydney after her most recent role as EK's Airport Services Manager in Christchurch, with her portfolio including incentive and business events clients in Sydney.

Caygill has previously worked with Harvey World Travel and Flight Centre, with NSW regional manager Tim Harrowell saying the additions to his team will drive sales for the three daily Sydney-Dubai flights plus daily services to Auckland and Christchurch.

Bahrain Holiday Inn

INTERCONTINENTAL Hotel Group has announced the opening of its first Holiday Inn Express property in Bahrain.

The \$40m 247-room property is described as the Kingdom's "first limited-service hotel" and reflects the "burgeoning market for budget tourism in the states of the Gulf Cooperation Council.

2500th Flight Centre

FLIGHT Centre expects to open its 2500th shop in the coming 12 months, as well as adding a further 1000 sales staff to its global workforce.

In the company's results announcement yesterday, Flight Centre revealed that it currently has 1230 businesses in Australia, 172 in each of South Africa and New Zealand, 271 in the USA, 215 in the UK and 215 in Canada, 44 in India, 29 in Greater China, 10 in Singapore and four in Dubai.

Flight Centre Australia TTV up 9%

THE segmented results for Flight Centre (**TD** yesterday) show a particularly strong performance for its Australian operations, which saw a 9% lift in total transaction volume to \$7.8 billion.

The company recorded record profit and sales locally, with growth in both leisure and corporate businesses.

CEO Graham Turner said the corporate business was gaining market share and "consolidating its position as Australia's largest corporate travel manager".

Other Australian highlights for 2011/12 included the expansion of the flightcentre.com.au website to offer international flights, and online TTV up 25%.

US FC corporate strong

RAPID growth is expected in Flight Centre's US corporate operations, which are now one of the company's fastest growing businesses, according to a statement issued yesterday.

This year new corporate travel centres are set to open in San Diego, Houston and Philadelphia which will give the business a presence in 14 cities.

The Liberty leisure brand is also expected to expand into Dallas and San Diego this year, while the first US hyperstore is set to open in Manhattan's Madison Avenue in Oct - housing a Liberty retail shop plus Travel Associates, Corporate Traveller, FCm, Stage & Screen and Clevents sales teams.

The hyperstore concept, which is already operating in the UK, will also launch into Australia with a Perth outlet in the coming months.

Window Seat

THERE'S no wonder that family self-drive holidays can be an ordeal - a new survey released by satellite navigation firm TomTom has found that Aussie children start to get bored just 23 minutes after setting off.

In fact of all the nations surveyed, Australian kids were the quickest to start asking 'are we there yet?' with children from France, Spain, Italy, the UK, Holland, America and Germany all showing more patience.

New Zealand kids were the slowest to become agitated - Kiwi boredom only set in after 34 minutes.

Mothers were found to be the most resourceful at keeping kids amused, with 74% making up games and 52% offering treats, while 24% admitted lying about the estimated time of arrival to make the trip seem shorter.

THERE was a moment of levity yesterday during the Flight Centre results presentation, with a Powerpoint slide highlighting the company's fast-expanding brand footprint.

A cartoon (pictured below) quipped that the recent NASA Curiosity space mission to Mars sent back photos of what it found on the red planet - including an appropriately coloured Flight Centre shop.



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Creative Fiji mega-experience



CREATIVE Holidays recently hosted 60 Flight Centre/Escape Travel incentive winners from across Aus on a mega famil to Fiji, in conjunction with Air Pacific.

After three nights in Fiji, the fun continued with Creative taking some onwards to Hawaii, while others visited Los Angeles.

They're **pictured** above at the Sheraton Fiji, with their three days in the country also including a Sonaisali gala dinner and the Sigatoka River Safari.

QF Pathfinders flight

PASSENGERS on the annual Qantas Pathfinders Charity Flight will this year travel to Daylesford and Ballarat and raise money for the Royal Institute for Deaf and Blind Children.

It costs \$800 per person incl return flights, a three course lunch at the two hatted Lake Louise, with the day to be hosted by international best-selling author Tara Moss.

To book, call 02 9872 0329.

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Brands roll out for FC

FLIGHT Centre's strategy includes "proactively exporting emerging brands" throughout its network, md Graham Turner revealed yesterday.

Growth in the last year has seen the first Flight Centre shop open in Hong Kong as well as the second in Singapore, while the first Dubai Flight Centre outlet is set to open this year.

The USA has seen the debut of the Corporate Traveller, Travel Associates and Worldwide Traveler brands, and Clevents will also expand into the US in 2012/13.

FCm and My Adventure Store have expanded in Canada, while in New Zealand the next 12 months will see the debut of Travel Associates and Flight Centre Business Travel as well as the Quickbeds online brand.

Flight Centre Business Travel will roll out in South Africa in 2012/13 and the My Adventure Store will also expand in the UK.

Universal Desktop part of 'Big Easy'

FLIGHT Centre's implementation of the Travelport Universal Desktop is part of the company's so-called "Big Easy Project" which aims to simplify the booking experience for consultants.

In a presentation at yesterday's FLT results announcement, executives outlined a range of features including plans to introduce easier to use booking platforms for low cost carriers not available via the GDS.

The project also includes Quickdax, a series of improvements which reduces administration, initially for quoting and invoicing but later to develop into an itinerary and mid-office system.

There's also ESS, a consultant tool to help track bookings and enquiries, commission and conversion rates versus targets, and a "Price Beat Portal" to cut processing time.

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Travel Daily

on location in
Vanuatu

Today's issue of *TD* is coming to you from Port Vila, courtesy of the Vanuatu Tourism Office.

THIS week, Vanuatu's eleventh annual Tok Tok travel trade show is taking place, with attendees from Australia, NZ, New Caledonia, the USA and Europe.

The event includes a "mega famil" of the neighbouring islands, Espiritu Santo and Tanna where they'll take tours and inspect properties.

TD flew in on Air Vanuatu ex-SYD, a 3 hour flight, even shorter from BNE, just 2.5hrs.

Stepping off into a balmy 25° at Port Vila Airport (the locals call that winter), it's just a 10min drive into Vila and its magnificent natural harbour - no wonder James Michener was inspired to write *Tales of the South Pacific* here during World War 2.

Vanuatu is a tax haven. There's no income tax, no capital gains taxes or estate taxes. Tourism is the mainstay and Aussie numbers are up 15% in the first half of 2012.

TD will be reporting from Santo tomorrow as delegates see for themselves more of Vanuatu's unique variety of product.

Travel Daily

First with the news

Wednesday 29th Aug 2012

Tempo kicks up heels

TEMPO Holidays has launched a new 14-day Samba, Salsa and Tango tour of South America.

The trip departs 03 Mar 2013 and combines dance workshops with visits to tourism highlights in Chile, Argentina and Brazil.

More info 1300 362 844.

Strong TAAP conversion

EXPEDIA says it's experienced a "staggering" 80% conversion rate for visits by Expedia Travel Agent Affiliate Program members to the Expedia Australia website.

TAAP manager Stuart Udy said the figure had been consistent throughout 2012, along with a doubling of transaction numbers.

"OTAs in general and even GDS companies only dream about conversion rates at this level," he said, adding that the figures clearly meant that travel agents "find the product they are looking for on Expedia".

Udy said Expedia TAAP had seen record turnover this month lifted by its current Global Sale rates.

Picking up in Brisbane

A **NEW** Public Pick-up area (PPU) at Brisbane's domestic terminal is set to open next month, as part of the airport's \$350m upgrade which was officially launched yesterday by transport minister Albanese.

The PPU will offer 20 minutes of free parking for drivers waiting to collect passengers at the domestic terminal, with the upgrade also including a new nine-story car park, a new forecourt area and taxi rank, plus reconfiguration of the road network in front of the terminal.

SQ launches mobile app

SINGAPORE Airlines has released a new smartphone application, allowing travellers to book flights, check-in and manage KrisFlyer miles.

The new software means the existing Singapore Airlines Mobile for iPhone and Android will be phased out from next week, with users urged to replace older versions with SQ Mobile.

The carrier said further updates to the app will allow users to make booking changes and mileage redemptions, as well as access the latest deals and offers from the carrier.

See mobile.singaporeair.com.

WIN AN IPOD SHUFFLE!



Every day this week **Travel Daily** is giving one lucky reader the chance to win a 2GB iPod Shuffle, valued at \$55, courtesy of **Travel Trade Recruitment** - the recruitment specialists for the travel industry.

For your chance to win be the first person to send in the correct answer to the daily question below.

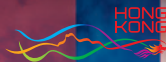
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Breakaway deal to LA

ONLY three days remain to take advantage of special Virgin Australia industry fares to LAX, with return prices from \$399 plus taxes - www.travelclub.com.au.

Aussie gold on show in Sydney



ACCOR last week hosted Australia's returning Olympic heroes ahead of their welcome home parade through Sydney's George Street.

Our medallists enjoyed dinner with Prime Minister Julia Gillard at Customs House, and were given plenty of time to put their feet up after four years of hectic preparations were put to the test against the world's best in London

throughout Jul.

Naturally, many inhouse guests were keen for a photo and an autograph, with all Olympians happy to oblige during their visit.

Hotel general manager Lorraine Mercuri asked the chef to create special green and gold macaroons, while Nigel Loveday, who was responsible for making sure the team had a smooth visit, said the athletes were very accommodating for inhouse guests requesting autographs.

The group will stay at Accor hotels in Melbourne, Adelaide, Brisbane, Hobart, Perth and Canberra on their national tour and were also hosted at the new Pullman St Pancras after their time in the athlete's village.

Bespoke minding site

BOUTIQUE hotel brand Bespoke Hotels has signed an inventory and sales agreement with global distribution company Siteminder to increase its online bookings.

The group operates hotels across the UK, Europe, Thailand and the Caribbean.

Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Adelaide's **Mantra on Frome** property is calling to the world's Romeos following the completion of its brand new Juliet balconies. Four years after commencing work, local council approval has been granted and the attachments are ready for use, enabling guests to enjoy rooms and suites in their entirety. The hotel is minutes from many major Adelaide attractions such as the Botanical Gardens, Adelaide Zoo, Central Markets and the vibrant cafes of the East End district.



The **Metro Hotel** at Miranda in Sydney's southern suburbs has recently undertaken a major upgrade to make it more wheelchair accessible, with the addition of 14 new Superior Rooms. Improvements include lower and oversized windows and shower seats in bathrooms, with adjoinable rooms offering carers to be nearby while providing their own facilities.



Mantra on Kent will next month put the finishing touches on major refurbishments, ready to open by the Sep school holidays. Once completed, the \$1.6 million makeover refurb will feature in all 105 rooms and apartments, while a there will also be a new look for the Cascade Restaurant & Bar, combining to form a perfect family getaway.

AA slices Narita

AMERICAN Airlines will operate flights from Los Angeles to Tokyo Narita five times weekly instead of daily, between 21 Jan and 13 Feb.

Albatross 2013 out

ALBATROSS Tours has launched its 2013 European summer tour program, offering six leisurely paced tours exploring Italy, France, Britain, Austria, Germany, Spain and Portugal.

Earlybird savings of \$600 per couple are on offer for bookings deposited by 22 Dec, with new tours including the 19 day 'Magnifico' Spain and Portugal trip - more info 1300 135 015.

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Taiwan entice brands

AN INCREASE in tourist arrival figures to Taiwan has led to major hotel brands announcing plans to invest in the construction of new properties in the destination over the next six years.

Le Meridien, Fullon Hotels, Sheraton and Caesar Park Hotels have all flagged plans to construct properties from next year.

The news follows reports from the Taiwan Tourism Bureau of a 25% jump in international visitor arrivals for the first half of 2012 to 3.58 million - while Aussie visitors are up 8.87% to 44,412.

Waterfall season deals

CORAL Princess Cruises is offering Kimberley "Waterfall Season" savings of 15-25% on five Apr 2013 departures on board the 72-passenger *Oceanic Discoverer* or the *Coral Princess*.

Prices for the 10 night voyage start at \$6592.50 per person for past guests (25% off) and \$7471.50 for first timers (15% off) including meals and excursions.

More info 1800 079 545.

CX signature dishes

CATHAY Pacific is celebrating its heritage by offering new 'Signature Chinese Dishes' on selected long-haul flights from Hong Kong between Aug and Oct, with the new offerings based on authentic Chinese recipes.



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

THIS week our good friends in New Zealand celebrated. I don't mean the Bledisloe Cup win. Well they did do that anyway.

I mean the 50th anniversary of the Travel Agents Association of New Zealand (TAANZ). AFTA and TAANZ have held a long standing and very close working relationship for the best part of the 50 years.

As you may recall AFTA celebrates its 55th anniversary this year. It is not a matter of big brother little brother, but the relationship is as close. 50 years doing anything is a long time and TAANZ have clearly demonstrated that as a united and collaborative association the travel agents of New Zealand have managed to keep government regulations at a very distant arm's length.

There is no compulsory travel agent licencing in New Zealand. Membership of TAANZ is voluntary and while the majority of the travel agency community including home based agents known as Approved Travel Brokers are members of TAANZ, the simple fact is that this successful organisation has provided for and allowed a prosperous and successful travel agency community to thrive in a totally deregulated environment. Something that we in Australia may draw from and learn from as we embark on the final stages of the travel review in Australia.

In more ways than one Australia seems to be able to learn great things from our friends across the ditch. Not least of which is how to play rugby well. And win regularly. I had the honour of speaking at the 50 year anniversary dinner this week in Auckland and apart from making the obvious in defensible comments about our rugby team, I also found myself making some about our other national team based in Canberra. With the large amount of Australians and New Zealanders who enjoy travel on an international basis between our two great countries it is a little difficult to defend some of the taxation settings placed upon outbound travel from Australia - which includes Kiwis returning home. I refer to the recent increase in the passenger movement charge.

Nevertheless you will be pleased to know that our travel agent friends across the ditch, many linked to Australian travel businesses in a variety of ways are all on the same page as us. International relationships like the one that AFTA and TAANZ hold are important for a range of reasons not least of which is to ensure that common views and ideas can be shared and discussed and put to political leaders.

Remember the New Zealand Prime Minister is also the Tourism Minister. New Zealand is a country that takes travel and tourism very seriously and it is most welcomed by the industry and frankly refreshing. We could only ever imagine this level of support for our travel industry back home in Australia.



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QF hurricane waiver

QANTAS says the projected storm path of Hurricane Isaac in the south-eastern USA may create "considerable uncertainty and disruption for our customers travelling to/from the USA".

The carrier has issued a commercial policy update, outlining options for customers holding a valid QF ticket issued on/ before 28 Aug for travel to New Orleans, Fort Lauderdale, Miami, Key West and Tampa up to 31 Aug.

Passengers may, without fee, rebook, reroute, change destinations or retain the value of ticket in credit for 12 months.

The same options are available to customers on frequent flyer tickets, but those on Classic Award bookings cannot be retained on credit.

PAL places big order

PHILIPPINE Airlines will more than double its current fleet of 39 aircraft to over 90 in the next few years after placing a huge order for more than 50 Airbus aircraft in a deal worth US\$7bn at list prices.

The order, described by the airline as "the largest in its history", will include a mix of long- and short-haul jets, with routes such as Manila to New York and Paris on the agenda.

"The orders we are placing with Airbus will play a key role in revitalising PAL and growing trade and tourism in the country," PAL chairman Lucio Tan said.

MEANWHILE, the carrier has this morning announced the appointment of Brendan Grant as a new sales executive within its Sydney-based sales team.

WIN A TRIP FOR TWO TO MAURITIUS

Throughout August, **Travel Daily** is giving readers the chance to win a fabulous Mauritius holiday package for two valued at \$5300, courtesy of **Beachcomber** and **Air Mauritius**.

The prize includes two return economy class tickets flying Air Mauritius ex Perth; six nights twin share accommodation in a Superior room at the 4½ star Le Victoria Hotel; breakfast and dinner daily at the resort; selection of free water and land sports including water-skiing, sailing, wind-surfing, pedal boats, snorkelling & glass bottom boat trips, tennis, gymnasium; nightly entertainment; travel wallet and documentation.

Every day **Travel Daily** will ask a different Mauritius-related question – just read the issue and email us your answer. There will be 23 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Mauritius holiday.

Email your answers to: mauritiustrip@traveldaily.com.au

Q.21: What is the national toll free number for Air Mauritius that agents can call for any questions?

Hint! Visit www.beachcomber.com.au/airmauritiustrip



[Click here for more information](#)



GHA auto upgrade

THE Global Hotel Alliance loyalty scheme, which previously included Mirvac properties as a member prior to the Accor acquisition earlier this year, is offering members an automatic upgrade to "Platinum" level if they try another GHA brand.

GHA includes a range of accom providers including Anantara, Leela Palaces, Kempinski, Pan Pacific and ParkRoyal, and GHA Discovery members who have a two night stay at any brand for the first time through until 31 Dec will get the membership upgrade.

Platinum members receive room upgrades, late checkout, free internet and more - gha.com.

TN/AA codeshare OK

AIR Tahiti Nui and American Airlines have received approval from the US Department of Transportation for a bilateral codeshare pact (**TD** 17 Aug).

The deal will see AA place its code on Air Tahiti Nui flights between LAX and Papeete, while the TN code will be added to AA flights from Los Angeles to more than 15 cities across the USA incl New York, San Francisco, Las Vegas and Dallas/Fort Worth.

Flights are now available for sale for travel from 10 Sep, with Air Tahiti Nui ceo Etienne Howan saying the deal will "considerably improve the visibility of Tahiti in North America".



MALAYSIA Airlines recently hosted a golf day in Brisbane, attended by numerous key MH partners including local travel personalities, agents and representatives from wholesalers and suppliers (**pictured above**).

Played out under gloriously blue Queensland skies, the only water in sight was the multiple splashes encountered on the course thanks to more than a few wayward golf balls.

Inland coastal surfing

A NEW permanent surfing wave attraction could be headed to the Gold Coast, according to attraction firm LM Investment.

The company says it is close to striking a deal with surfing champ Kelly Slater for development of the business at Pimpama, with the patented round pool having waves circling an inner island, creating a theoretically endless ride.

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In your role as Business Analyst, based in Sydney, you will showcase your analytical skills and play a key role in supporting the region in achieving revenue targets.

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Telephone and postal applications will not be entertained.

Where could you be tomorrow?

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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TRAVEL RECRUITMENT CONSULTANT
BRISBANE – SALARY PACKAGE \$60K + BONUSES**

Does the thought of booking another boring travel itinerary make you snore? Enjoy being a part of the travel industry but looking for a new challenge? Want to have fun at work? TRAVEL RECRUITMENT is your perfect role.

Following a very successful financial year, our Brisbane office is searching for a talented individual to join the Perms division. As part of our friendly team, you will be responsible for sourcing ideal candidates for our clients, whilst assisting our candidates in their career development.

You will enjoy fantastic perks including an uncapped salary package, up to 5 weeks paid annual leave and amazing team rewards including a luxury Annual AA Conference.

This is the ideal opportunity to use your travel industry knowledge, passion, strong sales ability and great customer service skills in a whole new career direction.

Want to know more? Contact our MD on 02 9231 6377 or send your CV to apply@aaappointments.com.au

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CORPORATE TRAVEL CONSULTANTS
PERTH (VARIOUS) – SALARY PACKAGE TO \$65K (OTE)**

With business expanding & numerous offices continuing to open nationally, now is the time to join this amazing TMC.

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You have never been so spoiled for choice in Adelaide! With a variety of roles on offer you can take your pick. Do not miss this rare opportunity to secure a new position in Adelaide, where you have a choice of location, salary structure and working environment. If you have a minimum 12 months travel consulting experience, possess a motivated approach & impeccable attention to detail, apply today!

**MAKE SOMEONE’S SPECIAL DAY UNFORGETTABLE
WEDDING TRAVEL CONSULTANT**

MELBOURNE (SOUTH EAST) - SALARY PACKAGE TO \$45K

Enjoy consulting however looking for something a little different? This unique role is one you never thought existed & is truly an amazing opportunity. Working for this family owned, award winning travel agency, you will be working out of their wedding division, assisting the wedding coordinators with every element of a domestic & overseas wedding. A minimum 18 months international travel consulting experience req’d.

KONICHIWA

CORPORATE CONSULTANT

MELBOURNE (CITY) – SALARY PACKAGE \$47K (DOE)

This international travel company is seeking a multi skilled travel consultant to join their boutique office in Melbourne’s CBD. Working Monday to Friday hours, you will be responsible for all business travel requirements for a number of corporate accounts. To be a successful candidate you must possess a min 18mths international travel consulting experience, speak fluent English & Japanese & have strong

RUN THE SHOW

RETAIL TRAVEL SUPERVISOR

SUNSHINE COAST – UP TO \$60K PKG

Are you a retail travel manager looking for a new challenge in the industry? Want the security of a strong salary and reputable brand? Then you need to come and lead this fabulous team.

Working in this retail agency you will be responsible for handling the leisure travel plans of clients along with the daily running and management of this team. A generous industry salary is on offer along with incentives, famils and salary reviews. Previous travel supervisory experience a must.

LEGENDARY LOADER

PRODUCT LOAD CONSULTANT

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Here is the opportunity for an experienced travel consultant (wholesale or retail) to get their foot in the door of a leading travel product team. You will be responsible for loading land contractors into the database along with updating specials and liaising with suppliers when required. A strong salary pkg along with mainly Mon – Fri hours and sensational career development will be on offer. All you need is min 12 months travel industry experience and a superb attention to detail.



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TEMP JOBS
TO HELP FINANCE YOUR
SUMMER HOLIDAYS
REGISTER NOW**

TOP TEMP BENEFITS INCLUDE

Best industry rates - paid weekly
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Temp of the Month/Annual rewards
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**MIX IT UP - RETAIL & WHOLESALE TRAVEL -
LONG TERM TEMP ROLE - AMADEUS & CALYPSO
INNER WEST SYDNEY - GREAT HOURLY RATE \$**

Sick and tired of face to face travel consulting? We have an amazing temporary travel consulting role with a good mix of retail and wholesale, where you only deal with your clients over the phone and on email. You will enjoy working within this friendly travel team in a relaxed environment, in their modern office located in the trendy Inner west.

This is a long term temp role with the opportunity of permanent employment after 6 months if desired. Minimum 12 months consulting experience essential.

**TEMPORARY TRAVEL ROLE - ASIAN SPECIALIST
SABRE + TICKETING - TO COVER ANNUAL LEAVE
INNER WEST SYDNEY – TOP HOURLY RATE**

Our client specialises in Australians travelling to Vietnam, Cambodia, Laos, Singapore, Malaysia and Thailand. So bring your Asian destination knowledge to this fantastic retail travel agency located in trendy inner west. As a trained, qualified and experienced temporary travel consultant, you will be required to sell, book and ticket all aspects of travel using Sabre. This temp role is to cover internal annual leave and starts next month! Get in quick!

Great hourly rate on offer and flexible working hours.

**URGENT- SABRE TRAINED TEMP REQUIRED
CORPORATE TRAVEL CONSULTANT
PERTH – TOP HOURLY RATE**

Urgent temp required for the month of September! This boutique corporate office located close to the CBD requires a temp for the month of September. Working Monday – Friday hours you will be required to work 9am – 2pm. Using Sabre you will book interesting itineraries to world wide destinations.

If you have a minimum 2 years international travel industry experience then this role could be yours! Call us today to find out how you could soon be earning a sensational hourly rate for doing the job you love!

**WESTERN DELIGHT
RETAIL TRAVEL CONSULTANT
MELBOURNE (WEST) – TOP HOURLY RATE**

Calling all experienced Travel consultants in the Western suburbs and surrounds! We have a sensational new travel temp assignment for an experienced Amadeus Trained consultant! This travel temp assignment is due to start on the 24th September and run for approximately 1 month. You will work Monday - Friday hours and be paid for doing the job you LOVE! If you have a minimum 12 months experience using Amadeus then this role could be yours! Call us today to find out more about this role and many more!

**YOU CAN HAVE IT ALL!
TRAVEL TEMPS
BRISBANE CBD – TOP HOURLY RATE**

Want to work a four day working week? Want variety in your day? Want to earn a top hourly rate? You can have this and more as a travel temp with AA. From one day to one month assignments in global travel companies to boutique agencies there is sure to be a role for you. To join our temp team you will need min 18 months international travel consulting experience, GDS skills and a positive attitude. Enjoy great \$\$\$, flexibility in your working week, earn a weekly pay cheque and more.

**HAVE FUN PLAYING THE FIELD
RETAIL TRAVEL TEMPS
ACROSS QUEENSLAND– TOP HOURLY RATE**

Fancy variety in your week? Like to meet new people? Then temping maybe for you! We currently have a number of top paying assignments across Queensland for experienced retail travel temps. Escape the hassles of sales targets and enjoy being able to jump in and assist teams that really appreciate you and your hard work. This is also a great way to try out a role and company before you commit to full time work. Call today and take your pick!

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temps@aaappointments.com.au carmen@aaappointments.com.au meltemps@aaappointments.com.au

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Calling all Retail Consultants!

- ▶ **SYD, MEL, BNE, CBR & ADL**
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These agencies have solid client retention philosophies. They value their clients and the service they can provide. This leads to them having a great repeat client base that will benefit you.

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- ▶ Salary to \$95K inc OTE

This time is now to join one of the world's leaders in Travel Technology. This company is connected to almost all the major players in every market in travel you can imagine.

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Groups & Incentives Consultant - Sydney

- ▶ **Boutique agency - Inner West**
- ▶ Great team environment
- ▶ Galileo and Tramada, Salary DOE

Servicing group travel needs for meetings. Group sizes vary from 20-400 so groups & fares knowledge is ess. Join a team that will give you a great chance to further your career!

Call or [email Ben Carnegie](#) for more details

Travel Consultant - West Sydney

- ▶ **No face to face consulting!**
- ▶ Stay close to home - drive to work
- ▶ Salary up to \$60K OTE

Look after your clients from end to end, specialise in the Pacific; Fiji, Tahiti, Vanuatu, Samoa, Tonga, Hawaii and more! Book honeymoons, weddings, yacht charters & cruising.

Call or [email Kelly Wellmore](#) for more details

Retail Travel Operations Manager - Mascot

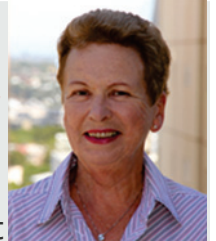
- ▶ **Monday to Friday only!**
- ▶ Drive team sales, implement incentives & systems
- ▶ Salary up to \$70K + super + car parking

Expanding Australian Travel Co. Manage the operational duties of the retail service area and small call centre. Experience managing a team and strong Galileo skills ess.

Call or [email Kelly Wellmore](#) for more details

Sandra's Top Job

Recruitment Consultant/ Account Manager



Sandra Chiles

- ▶ Join our team at inPlace Recruitment
- ▶ An exciting career change within travel
- ▶ Earn up to \$70K +++ OTE

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This position is all about nurturing and developing relationships between yourself, candidates and clients while working towards goals and business targets. You will have active clients and also source new business opportunities as well as manage the recruitment process from beginning to end.

We are a dedicated, up-beat and vivacious team who are highly professional yet loads of fun at the same time. You will be working in a supportive environment that offers great earning potential.

Call or [email Sandra Chiles](#) for more details

Dream Temp Role - Snr Retail Travel Cons

- ▶ **Work only 3-4 hours per day, Mon - Frid!**
- ▶ 3 week assignment, start 8 October 2012
- ▶ Sydney Inner West location

Plan ahead and book this temp assignment in for October. This quaint retail travel agency requires an experienced Senior Retail Consultant for 3 weeks, Sabre essential.

Call or [email Dana Peric](#) for more details

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- ▶ **Reputable boutique Inbound Agency**
- ▶ Stable, secure company with career growth
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