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Travel Daily

First with the news

Wednesday 5th December 2012



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ISSN 1834-3058

Altea Dec promotion

TRAVEL consultants are being offered a chance to win Westfield Shopping Vouchers of up to \$1,000 as part of a 'Get Onboard' promotion during Dec.

For further details on how to enter, see today's **cover wrap**.

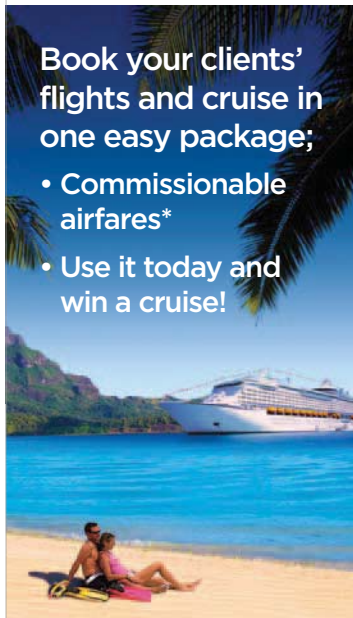


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Vic, Qld govts back QF/EK

SUPPORT for the proposed tie-up between Qantas and Emirates continues to garner high level backing, with the Victorian and Queensland Governments the latest authorities keen to see the alliance given the go ahead.

In newly filed submissions to the ACCC, Victoria Minister for Tourism & Major Events, Louise Asher argued the QF/EK alliance "has the potential to deliver positive outcomes for consumers, & improve tourism opportunities for the state."

Asher said the deal will not only help boost international visitation to Victoria, but prop up visitor numbers "and dispersal for all States and Territories.

"This will help drive economic growth for each of us [states] and for Australia," she said.

The Minister said Victoria will back any move that would ensure the viability of the national carrier, adding the Qantas/Emirates joint venture is likely to offer the same benefits to consumers as Virgin Australia's alliance with Etihad, Singapore Airlines and Delta.

Asher said Victoria was also excited to have an extra daily A380 service to Melbourne Airport - as promised by Qantas to start by the end of Mar 2013, regardless of the alliance's final outcome.

The Melbourne-Dubai route links to the key source markets of Europe and the UK, which has seen 435,000 visitors to Victoria

for the year ending Jun 2012.

Queensland Tourism Minister Jann Stuckey also highlighted the "critical" importance of the UK/Europe inbound market for the Sunshine State and Australian tourism industry as a whole.

Stuckey flagged the "premium air services operation" would aid regional economies and tourism employment, via Emirates ability to promote QF's 'Walkabout Pass'.

"As most of the tourism reliant regions depend on int'l visitors arriving into their regions by domestic flights, the 'Walkabout Pass' will help deliver these visitors to these regions & sustain employment," she said.

Stuckey - who is also Minister for Major Events, Small Business and the Commonwealth Games - added the partnership could have "significant economic benefits" to the state's overall economy by improving access for Europeans to visit Qld's tourism destinations.

Melbourne Airport ceo Chris Woodruff said the deal should be approved on the basis it will provide benefits to passengers passing through MEL with access to wider choices of destinations.

Woodruff added the alliance will let Qantas focus further on its own Asian operations.

The Australian Competition & Consumer Commission's draft determination on the Qantas/Emirates alliance is expected to be announced this month.

Blume new Wotif ceo

FORMER Travelocity president and ceo of Zuji, Scott Blume, was this morning named as the new chief executive officer for Wotif Group Ltd (**TD** breaking news).

Blume, who most recently held a senior role with the Indonesian RKI Group, was also previously managing director of Carlson Wagonlit, and held positions at Flight Centre and Traveland.

Replacing outgoing ceo Robbie Cooke, the new Wotif top dog will be based in Brisbane, commencing duties as chief by late Jan 2013.

Virgin Aus GDS pact

AMADEUS has signed a multi-year full content agreement with Virgin Australia, providing access to its complete range of fares, inventory and schedules to travel agents globally.

The travel technology specialist said the deal will support Virgin Aust's evolution to a full service offering and grow its corporate and international business.

MEANWHILE, Virgin Australia has revealed its retrofitted Boeing 777 aircraft cabin - more on **pg 6**.

Seven pages of news

Travel Daily today has seven pages of news and photos, a special **front full page** plus full pages from: (**click**)

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Overseas visits up 3%

TOURISM Research Australia has this morning reported a 3% year-on-year jump in int'l visitors entering the country for the year ended 30 Sep, with 5.6m arrivals.

The study result shows the importance of the Chinese market, with arrivals surpassing that of the United Kingdom.

New Zealand remained by far the largest source of visitors at 1.09 million, nearly double that of China (573,000) the UK (558,000) and the USA (443,000).

Total expenditure by overseas guests surged 4% (to \$18.7 billion), with the average trip spend at \$3,341, or \$92 per night.

The number of nights spent in Australia by foreign travellers was up 6% to a total of 203 million.

NSW was the most visited state (51%), followed by Qld (35%) and Victoria (32%).

'Holiday' visitors accounted for 44% of all international arrivals, with an average trip spend of \$2,408, accounting for 65 million nights, staying an average of 27 nights, and 56% visiting NSW.

Tourism Australia md Andrew McEvoy said the growth in tourism across most segments of the market was "encouraging" and indicated "a healthy balance to our visitor economy."

Federal Tourism Minister Martin Ferguson said: "Australia has continued to see steady growth in international visitation in the last year despite challenging global economic conditions."

Italian job for AOT Group

THE AOT Group has announced the appointment of a dedicated manager for Italy, with the company saying the commitment to the important inbound source country comes despite the "widespread hype and resource diversion into emerging markets".

From 01 Feb 2013 Morena Parati will take on the role, with an AOT statement saying that the company "continues to place enormous importance on our long-term markets such as Italy, Germany, Switzerland, the UK, France, Scandinavia, Holland and the USA".

AOT said travellers from these

countries provide strong yield, good length of stay and "most importantly regional dispersal," attributes which are "of great benefit to all areas of Australia".

AOT has proactively worked with leading Italian operators for more than 20 years, and said the appointment would provide a "truly unique level of service to AOT's existing and new clients in Italy".

Parati, who's well known to the Australian industry and has extensive product and destination knowledge, will be attending Australian Tourism Exchange as a Seller in the AOT booth.

She will promote all of AOT's product range to the Italian market including Australia, New Zealand and the South Pacific.

International post tours for AIME

HOSTED buyers at the 2013 Asia-Pacific Meetings & Incentives Expo will for the first time ever be able to take part in two new post tour options to NZ and Singapore.

The four day NZ post tour has been developed in partnership with the Auckland Convention Bureau, Air NZ and other partners, while the Singapore Exhibition and Convention Bureau will showcase the city-state's diverse meeting options in the new Singapore post-AIME tour.

Hosted buyers are also offered a choice of 15 itineraries around Melbourne and across Victoria as part of the AIME pre-tour program.

Hertz gives it a try

CAR rental giant Hertz has announced a new two year sponsorship deal for Sydney NRL team the Penrith Panthers.

Under the agreement, the Hertz brand will appear on the sleeves of player jerseys, while Panthers star Sam McKendry will become a Hertz ambassador in promotions and marketing activities.

Hertz regional vp Chris Rusden said the move would help reinforce the company's presence in "the key markets of Australia and New Zealand where rugby league is played".

Moves part of CT

A NUMBER of *Travel Daily* readers have pointed out that the collapsed Moves Travel Group, which was yesterday terminated from the TCF due to expected consumer claims, is a member of the CT Partners consortium.



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New Eurostar service

EUROPEAN cross-channel high speed rail operator Eurostar has announced a new summer trial service to Lyon and Provence.

The new destinations will complement Eurostar's existing annual Avignon services, and will be offered once per week during May and Jun 2013.

The non-stop trips will travel directly from London St Pancras International station via Ashford International to Lyon, Avignon and Aix-en-Provence.

On the return leg passengers will disembark in Lille to complete security and passport checks before re-boarding a dedicated Eurostar service to the UK.

Tickets for the new destinations go on sale from 11 Dec.

Air NZ POLi upgrade

AIR New Zealand has advised via social media that Mac users will soon be able to make payments for bookings via its website using the POLi system, to be rolled out by Jan next year.

Green light for Crown

CROWN Limited has received the go-ahead from the WA State Government for additional casino gaming product as part of the \$568m Crown Perth development.

Approved on the condition that the project proceeds, Crown will add 500 more poker machines and 100 table games to be phased in over five years.

United sees Aus rebound

UNITED Airlines says business on the Pacific route between the US and Australia has bounced back after years of over capacity.

President and chief executive officer Jeff Smisek told *Travel Daily* last week at a Star Alliance event that UA's transPacific services were performing "well".

"It's improved quite a bit," Smisek said.

"There was a point in which the Australian business had too much capacity, and it was not good," he said, referring to when Delta Air Lines became the fourth carrier to fly non-stop between Los Angeles and Sydney in Jul 2009, joining stalwarts Qantas, United Airlines & more recently Virgin Australia.

"But its [loads] improved quite significantly since," Smisek told *TD* in China last week.

"We're doing quite well in Australia now," the UA chief said.

According to govt data released yesterday, United flights out of Australia operated with a seat

utilisation of 94.1%, which while high, trailed its Pacific rivals - DL (96.8%), VA (96.7%) & QF (95.8%).

Queried if other routes into Australia were envisaged, Smisek said he was content with UA's current position, adding: "but it's not to say that someday we couldn't do something else."

"For right now we're happy with our Australian presence."

China driving inbound

EASTERN markets continue to lead the biggest percentage gains in inbound short-term arrivals during Oct, Australian Bureau of Statistics data out today shows.

China, Singapore, Malaysia and Hong Kong were the only countries in the top 10 markets reporting double-digit increases to Australia, with China's year-on-year result up a massive 21.3%.

The lion's share of arrivals came from New Zealand with 119,000 - down 3.6% on last year, followed by the UK (51,000 - down 3.1%), then China, the United States and Singapore.

In trend terms, overall short-term arrivals during the month were up 0.8% compared to last month, and 4.3% higher than Oct 12 months ago.

Outbound departures dropped 0.1% month on month, however were up 4.8% on Oct 2011, led in trend terms by New Zealand, Indonesia and the United States.

Vic pro SIN QF A380s

VICTORIAN Tourism Minister Louise Asher says she would like to see Qantas continue with superjumbo services between Melbourne and Singapore.

She told the ACCC that retaining Qantas' flagship A380s on the route is welcomed by consumers "and delivers significant capacity into Melbourne from this important source market."



Window Seat

IF YOU'VE ever worried about the threat of rain on your wedding day ruining your dress, perhaps consider a proposed solution by a group of Balinese marine tourism operators.

Being built to satisfy what is apparently a booming market, the group are constructing an underwater wedding site approx 12-14 metres under the Nusa Dua reef & 200 metres offshore from Tanjung Benoa beach.

The idea is the brainchild of Made Tromat, chairman of the Indonesian Marine Tourism Association's Badung chapter.

"It is in the middle of the ocean, far from watersports activities, and the water is calm," with a number of Balinese statues and a temple gate having already been placed at the site.

IT SEEMS cruise ships really do have everything a traveller could ever want on-board these days.

Royal Caribbean International yesterday sent *Travel Daily* a delicious sample of the wares available from a dedicated Cupcake Cupboard bakery,

which is housed on its *Voyager of the Seas* mega-liner.



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Qantas unveils OOL lounge



QANTAS yesterday took the wraps off its brand new lounge at Gold Coast's Coolangatta Airport.

The former Jetstar lounge was transformed back to that of its mainline parent following the return of Qantas services to OOL earlier this year (**TD** 29 Oct).

Pictured above at the unveiling from left is ironman Ky Hurst, TV personality Catriona Rowntree and Qantas Qld regional general manager Peter Collyns.

MEANWHILE, increased demand for premium lounge access at Perth Airport has seen Qantas announce plans for a 400sq-metre expansion of its PER lounge.

Set to open in Feb next year, an additional 140 guests will be able to be seated in the expanded

facility, which will be located directly below the existing lounge.

AC to add Prem. Econ

AIR Canada is reportedly looking to introduce a Premium Economy cabin on new Boeing 777 aircraft from next year.

It's believed delivery delays with Air Canada's *Dreamliner* aircraft order - expected in 2014 and featuring a Premium Economy cabin of its own - has seen the Star Alliance carrier move to offer the new cabin product earlier.

It will also allow AC to compete with Canada's only other major airline, WestJet, which too is adding a premium economy product in 2013.

10 new travel agents

THE Travel Compensation Fund has admitted eight new head office and two branch locations in the last two weeks.

Four of them are in Vic, including Melbourne-based Holiday Freeway, Grandcity Travel in Glen Waverley, Rheom Travel in Box Hill and Link Nation Travel Centre in Footscray.

There are three new Qld head office locations incl Elite Conference Management & Travel in Ascot, Vivente Investments in Highfields and Adventure Free in New Farm.

The remainder are in NSW and include Aus Asia Holiday in Sydney, a new Flight Centre branch in Warners Bay and Simcott Pty Ltd in Kincumber.

Tourism NT funding

NORTHERN Territory's Minister for Tourism Matt Conlan has announced an extra \$250,000 to fund the creation of the NT Tourism Commission (**TD** 02 Nov).

The funding for the coming year was announced in the NT 2012-13 Mini Budget late yesterday.

"The commission will provide a clear direction for tourism in the Territory," Conlan said.

He added that funding for the NT Major Events Company will remain unchanged in 2012-13.



Today's issue of **TD** is coming to you from Orlando, Florida where Disney will tomorrow officially open the magical new Fantasyland attraction.

THERE'S massive anticipation in the lead-up to the opening of the new Fantasyland which lies within the iconic Magic Kingdom park at Walt Disney World.

Our group is staying at the amazing new Art of Animation Resort, which offers a range of themed accommodations including *Finding Nemo*, *The Little Mermaid*, *The Lion King* and **TD's** room which has a *Cars* motoring theme - making a holiday here a truly immersive experience.

The new Fantasyland features Storybook Circus, inspired by Walt Disney's *Dumbo*, as well as a huge enchanted forest which has characters from *Beauty and the Beast* - and there's a *Little Mermaid* ride and lots more new attractions and dining locations.

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Hotels missing \$250m

EMPTY hotel rooms are costing operators hundreds of millions of dollars per year, according to hotel haggling site GraysEscapes.com general manager Gary Berman.

A reluctance to upset rate parity or dilute brand image contributed to the vacant rooms, he said, with Sydney missing out on \$250m in potential room revenues annually.

"It is unlikely a hotel will achieve 100% occupancy every night of the year but even if the Sydney market alone sold only 3% more rooms, they could pocket an extra \$50m per year," Berman added.

AirAsia boosts Lombok

MALAYSIAN low cost carrier AirAsia has announced a fourth weekly flight between Kuala Lumpur and Lombok in Indonesia, with the airline citing "excellent demand" for the route.

Qatar to Chengdu

DOHA-based carrier Qatar Airways has announced Chengdu as its sixth Chinese destination, with flights to launch 19 Mar.

QR plans to operate the new service into the Sichuan Province capital on a thrice weekly basis, using Airbus A330 aircraft.

Shangri-La Haikou

THE 327-room Shangri-La Hotel, Haikou has opened on the shores of Hainan Island, recognised as 'China's Hawaii'.

The property joins Shangri-La Hotels & Resorts portfolio of 76 hotels, trading under the Shangri-La, Kerry and Traders brands.

TA relocates its HQ

TOURISM Australia will move to new Sydney offices from 14 Dec, with the national authority soon occupying Levels 28 & 29 of 420 George Street in the CBD.

The move to the new premises follows extensive market testing of over two dozen alternatives, with managing director Andrew McEvoy saying the property "represents a central location in a building that offers sustainable, modern office space of the future".

\$60m Turtle Bay reno

TURTLE Bay Resort on Oahu's north shore has announced plans for a US\$60m renovation, with all rooms to be given a makeover.

The project will also include the resort's spa facility, fitness centre, two restaurants, lobby area as well as an overhaul of the roof on the main building.

Works will commence in Jan, be undertaken in stages to minimise guest disruption and is scheduled for completion by the end of 2013.

Forbidden city in Aus?

WYONG Shire Council on NSW's Central Coast has signed a deal to release 15.7 hectares of land for the construction of a Chinese themed attraction to lure tourists.

Construction of the park, which will feature a replica of the gates to Beijing's Forbidden City, complete with red walls and a golden roof, will begin in 2015.

The \$500m attraction will also feature a nine-storey temple and employ up to 1000 people upon its completion.

Agents escaping to Malaysia



ASIA Escape Holidays recently gave this group of agents a sample of Malaysia's shopping, cultural and entertainment scenes on a famil, run in conjunction with AirAsia and Tourism Malaysia.

In addition to checking out some of the city's best hotels and attractions, the group took advantage of the grand opening Yes-End-Sales at Sunway Pyramid Shopping Centre.

While touring the city, the group also visited China Town, the Pasar Seni Markets, the Pavilion Centre

and the Kuala Lumpur Bird Park to enjoy the world's largest free flight walk-in aviary.

Dominating the skyline however were the Petronas Twin Towers, a sight to behold in its own right.

Pictured above at the Kings Palace, from left is Chelsea Beaton from Asia Escape Holidays; Sophie Gartner, Travel Tree; Aneta Drobnjak, Imperial Travel; Dimitra Hellen Hall, Morcombe Travel; Siti Latifa Litterer, Tourism Malaysia; Joanne Eshman, HWT Esperance & Claudia Woeltjes, RAC Carousel.

Melissa Watt off to Stella Travel USA

MELISSA Watt, known to many in the industry for her role with Stella wholesale brands including Newmans Holidays and Travel 2, is transferring from Jetset Travelworld Group in Australia to New York.

She will be Account Director for JTG's Qantas Vacations, Travel 2 and Islands in the Sun, relocating in early Jan.

Earlier this year Watt moved from JTG Wholesale to become the group's Manager Select Partnerships Global Product.

Beachcomber deals

EIGHT Beachcomber resorts in Mauritius will slash 20% off the price of food and beverage extras outside package inclusions for the Christmas & New Year period.

Schoolie Fiji death

A BRISBANE schoolie celebrating on an a trip reportedly run by Unleashed Schoolies has drowned at Plantation Island resort in Fiji.

The resort was hosting up to 500 school leavers, who were holding nightly parties, with Fijian police conducting their own investigation into the matter.

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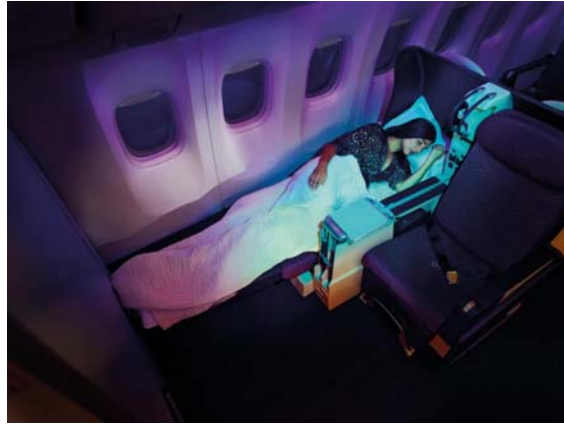
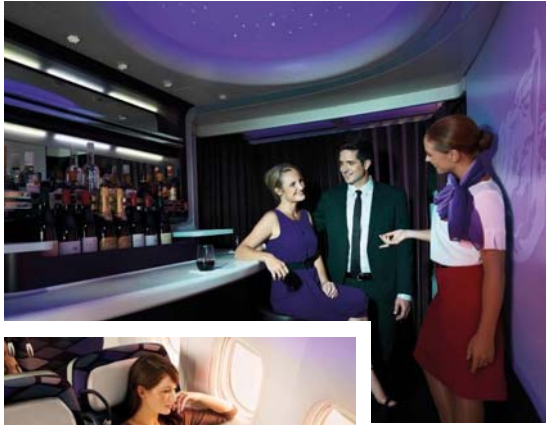
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VIRGIN Australia has confirmed via Facebook the installation of its refitted interior designs aboard its Boeing 777 fleet, used on long-haul flights to the United States and Abu Dhabi, is completed.

The new cabins (pictured here) boast custom fabrics on seats, carpets and curtain dividers, while padding on all seats on Economy,

Premium and Business-Class has been upgraded for extra comfort and enhanced inflight relaxation.

The cabin refresh was led by Virgin Australia's Creative Director Hans Hulsbosch.

Cheaper call roaming

AUSTRALIAN technology firm Globalgig has launched a new device aimed at cutting the cost of data roaming whilst overseas.

The "Globalgig Hotspot" device connects to a local 3G or mobile broadband network upon arrival overseas and can be linked to up to five wi-fi enabled devices such as laptops, tablets & smartphones.

Data plans start from 1c per MB with the device itself priced from \$129.95 as a one-off purchase.

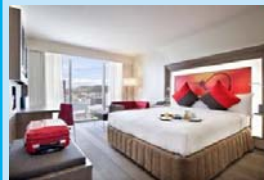
More at www.globalgig.com.au.

Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Situated in the heart of Victoria's wine region, the **Mercure Yarra Valley**, located at the Balgownie Estate Vineyard Resort & Spa, has reopened its "Experience Pool" in time for summer after a recent renovation was completed. The pool & spa facility offers a number of treatments with temperature-controlled water kept at a pleasant 28° year round.



The **Novotel Wellington** has completed a full renovation of its 139 rooms. New beds, bedheads and paint give a refreshed look, with rooms also given the Novotel "NEXT" touch, adding integrated in-room connectivity to link personal devices to TVs.



Intercontinental Hong Kong has recently unveiled its new look Lobby Lounge, which offers unmatched views of Victoria Harbour and the city skyline. Oozing warmth and charm, the revitalised lounge boasts a mix of bronze, silver and gold hues with seating areas surrounded by flowing orange, silver grey, champagne and purple carpets and wavy patterned shades.

HHonors adjustment

HILTON has rejigged the qualification levels for its Gold and Diamond elite status, which offer a range of benefits including upgrades, internet access, breakfast and points bonuses.

From 01 Jan to qualify for Gold status HHonors members must complete 20 stays, 40 nights or 75,000 Base Points each year, while the new Diamond requirements are for 30 stays, 60 nights or 120,000 Base Points.

The company said it was adapting the program "based on industry trends".

Currently, HHonors Gold status requires 16 stays, 36 nights or 60,000 base points, whereas Diamond requires 28 stays, 60 nights or 100,000 points.

CWT appointment

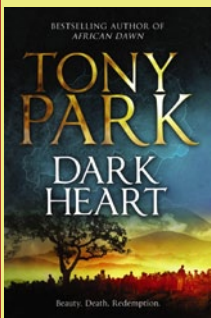
CWT Meetings & Events today announced the appointment of Steven Smith as senior director for the Asia Pacific region, based in Singapore.

Smith's extensive background in the events industry has seen him previously work in Europe, Asia, the Middle East and Africa.

Romney on Marriott

DEFEATED 2012 US Republican presidential candidate Mitt Romney has rejoined the Board of Directors of Marriott International, the hotel giant said.

WIN A COPY OF "DARK HEART"



Each day this week, **Swagman Tours and Travel Daily** are giving readers the chance to win a copy

of Tony Park's latest novel, "Dark Heart".

Amidst the indestructible majesty and beauty of Africa, yesterday's merchants of death are dealing in a new currency - illegal traditional medicine and the barbaric live trade in endangered African wildlife.

To win a copy of the book, simply be the first reader to email the correct answer to the question below to: darkheart@traveldaily.com.au

What animal features on the front cover of the Swagman Africa 2013 brochure?

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T/port IBM extension

TRAVELPORT has extended its hardware & software agreement with IT giant IBM, with the new deal incl significant upgrades to the GDS' technology platforms.

P&O charity partner

P&O CRUISES has formed a partnership with the "Save The Children" foundation to help raise funds to support many of the South Pacific island communities the cruise line visits.

Through the initiative, cruise pax can donate \$1 via onboard accounts, with Carnival Australia ceo Ann Sherry launching the partnership yesterday with a \$50,000 startup donation.

Heathrow overtaken

EUROPEAN aviation hubs such as Frankfurt, Paris Charles de Gaulle and Amsterdam Schipol have all taken over London's position as the primary hub of Europe, IATA former ceo Giovanni Bisignani has said.

Speaking at the Future of Air Transport Conference in London, Bisignani said LHR would take at least 10 years to come close to regaining its position while it built a third runway, a measure that is dividing UK lawmakers & officials.

MEANWHILE, speaking at the same conference, Etihad Airways ceo James Hogan has said that Middle-East airlines are leading the world in terms of growth in the aviation industry.

"In an uncertain world, the Middle East is one of the 'strong pockets' for aviation," Hogan said.

Famous faces choose Mantra



CELEBRATING victory at a major state awards ceremony recently, the Mantra Group showcased the many famous faces that have hung their hats at its properties around Australia during 2012.

The group's Mantra on the Esplanade in Darwin took out the "Deluxe Accommodation" gong at the Northern Territory Tourism Awards recently, which recognises excellence in accom providers in

the 4 to 4.5 star range.

The entire gallery of Mantra's 2012 celebrity guests can be viewed on TD's Facebook page at www.facebook.com/traveldaily.

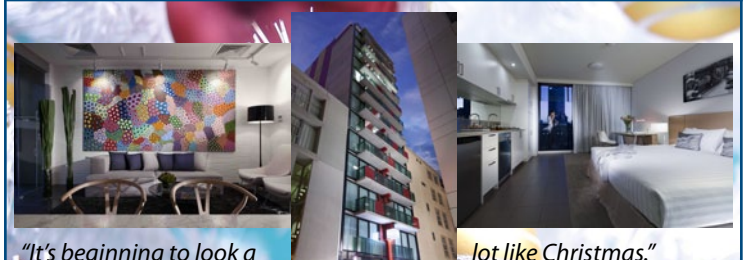
A host of Mantra Group staff, pictured above with Australian cricketing legend Glenn McGrath, are Angie Robinson, Kerryn Haslam, Dolly McCallum, Rosemary Mackrill, Saqib Memon, Kirsten Jongsma and Jaimie Sheppard.

New Singapore Park

PARK Hotel Group has been appointed to manage a new 300 room at Singapore's Farrer Park.

The newbuild project, planned for a 2015 opening, is being developed by RB Capital Hotels above Farrer MRT station in Singapore's Little India precinct.

WIN TWO NIGHTS IN AT FRASER PLACE MELBOURNE!



"It's beginning to look a lot like Christmas." Travel Daily's popular Christmas photo competition is back! Fraser Place has arrived in Melbourne with the launch of the brand new studio suite accommodation in a quintessential Melbourne city laneway.

Our good friends at **Fraser Place Melbourne** want to celebrate the festive season with the travel industry, and are asking you to send in your work Christmas party photos throughout December.

At the end of the month, the judges will select their favourite photo and the person who submitted this will win two nights accommodation for two guests in a brand new Studio Deluxe Suite, buffet breakfast for two on both mornings, complimentary internet and midday check-out.

Bonus points will be awarded for photos that include a copy of the Travel Daily issue.

So get into the spirit and start snapping, then email your festive photos (including names of the people pictured) to: ymasphotos@traveldaily.com.au.

ME aircraft demand

A FORECAST report by Boeing has found the Middle-East region will require 2,370 new aircraft - at list prices of UA\$470b - by 2031 to adequately service demand.

Explore Britain, Ireland

EXPLORE Holidays has released a new massive 200-page Britain & Ireland program, designed to "set the benchmark for brochures".

It features an extensive list of 'must do' and 'must see' options in each destination covered.

Goals on planes/ships

ENGLISH Premier League football will continue to be shown on specially equipped aircraft and cruise ships under a new deal between the EPL and IMG Media.

Specially equipped Lufthansa & Gulf Air jets currently carry the coverage, along with Norwegian Cruise Line and Carnival UK, with IMG flagging intentions to expand the offering to carriers worldwide.

Supplier Updates

WELCOME to *Supplier Updates*, Travel Daily's new regular feature. Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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On behalf of Adriana D'Angelis and the AA Team, we would like to thank all of our clients and candidates for their great support in 2012. We wish you all a wonderful Christmas and a prosperous New Year. We look forward to assisting you in 2013.

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ARE YOU A SPORTS NUT?

SOUTH AMERICA SPECIALIST

SYDNEY - SALARY PACKAGE TO \$100K (OTE)

Whether you go for Football, Golf, Rugby or Cricket you will enjoy selling a product you are passionate about. With sporting holidays on the rise for the 2014 World Cup and the 2016 Olympics in Rio, there will never be a dull moment in this role.

What's more you will enjoy a TOP salary to \$100K OTE & experience famils to the most exciting destinations on earth. If you have travelled to South America with GDS skills - call us!

GROUPS GALORE

GROUPS TRAVEL CONSULTANT

SYDNEY - SALARY PACKAGE TO \$58K+ (DOE)

Calling all Travel Consultants with groups experience looking to work in a fun, fast working environment for an established Global company that offers top training, a great salary, a high yearly bonus AND team building famils....Sound like you? We want to hear from you! Enjoy a top salary package to \$58K (DOE) and work for the one of the most successful wholesalers of group tours in the world! Min 1 years travel

EXCITING NEW OPPORTUNITY

RETAIL RESERVATIONS CONSULTANT

MELBOURNE (INNER) - SALARY PACKAGE TO \$60K (OTE)

This global wholesale travel company is seeking an experience travel professional to join their newly opened retail division. Servicing direct passengers via phone & email only, you will still construct exciting holiday packages without the face to face sales stress! Great salary package on offer together with Monday to Friday hours AND career progression opportunities. Apply now & secure this sensational role prior to Christmas!

SEE YOUR BANK BALANCE SOAR

CORPORATE CONSULTANTS X 10

PERTH & MELBOURNE - SALARY PACKAGE TO \$75K+ (OTE)

Tired of living pay to pay? Wish you could live comfortably and not be worried about your financial situation? Join the leaders in corporate travel today and you could soon be earning an executive salary! This is your chance to move across to the best paying corporate TMC in Australia. Consultants are averaging in excess of \$70K+. Min 18mths international corporate consulting experience required.

A ROLE WITH A DIFFERENCE

LEISURE & GROUPS CONSULTANT

ADELAIDE - SALARY PACKAGE TO \$55K (OTE)

URGENT - This boutique travel company in Adelaide's northern suburbs is seeking an experienced travel consultant to join their intimate team servicing the general public with leisure arrangements, corporate clients with business travel, together with assisting on many special interest group travel arrangements. This is a great diverse role with a sensational salary package & fun team.

TRAVELLED TO RUSSIA OR SCANDINAVIA?

SPECIALIST WHOLESALE CONSULTANT

MELBOURNE (INNER) - SALARY PACKAGE TO \$50K

Have you travelled to Russia and/or Scandinavia and would love to specialise in destinations you are passionate about? This global wholesale travel company has a vacancy in their specialist team selling Russia, Scandinavia & Antarcical Working with likeminded travel consultants, you will love the behind the scenes working environment and future career advancement opportunities. Great bonus scheme too!

CALLING ALL NIGHT OWLS

CORPORATE AFTER HOURS CONSULTANTS

BRISBANE CBD - SALARY PACKAGE TO \$60K PRO RATED

Calling all night owls! Do you often wish you had your days free to laze in the sun? Want to work for a leading travel operator where every day is different? Fancy earning great \$\$\$, having CBD parking provided and more? Then this is the opportunity for you. Come and join this after hour's team where you will assist corporate clients with amendments, new bookings, cancellations and much more!

DREAMING OF AN ISLAND GETAWAY

WHOLESALE TRAVEL CONSULTANT

BRISBANE CBD - SALARY PACKAGE TO \$44K + BONUSES

Love the sun, sea and sand? Want a role where you can sell the gems of the South Pacific all day long? Then don't go past this fabulous role. Working in this fun and friendly team you will be handling the enquiries from travel agents and direct passengers for South Pacific packages. You'll enjoy Mon - Fri hours with Sats on rotation; earn a secure salary along with great bonuses in the form of \$\$, famils & training and more.



TOP PAYING TEMP JOBS TO TREAT YOURSELF THIS CHRISTMAS

TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly
Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

WHOLESALE TRAVEL - TEAM LEADER ROLE. 6 MONTH TEMP/PERM - MUST HAVE CALYPSO SYDNEY INNER - \$60K PRO RATA

An opportunity has become available for a Wholesale Team Leader. You will manage a team of up to 8 travel consultants where you will be accountable and responsible for the training and development of your team within this large, innovative and progressive wholesale travel company within a call centre environment. It's essential that you have as a minimum 2 years in a travel management role within either wholesale or retail travel along with Calypso and/or Amadeus. This opportunity can't be missed! Interviews this week

TRAVEL PRODUCT - INVENTORY ASSISTANT TEMP TO PERM OPPORTUNITY - CALYPSO A MUST! INNER WEST - HOURLY RATE DOE.

Now is your opportunity to get into Travel PRODUCT! Everyone wants to get into product and now is your chance. You must be able to start ASAP and have amazing skills in using Calypso. Work with a friendly travel team in a relaxed and casual environment. Modern office located close to shops and cafes in the inner west. This is a long term temp role with the opportunity of permanent employment if so desired. Previous experience in a similar inventory role is essential, as minimal training is provided.

WHAT TRAVEL STORY CAN YOU BRING TO THE TABLE? VARIOUS TEMP ROLES MELBOURNE (VARIOUS) - TOP HOURLY RATES

AA Appointments is on the look out for passionate travel professionals to join their temping team as we have several great temp assignments due to start in the coming weeks... So if you're an experienced travel consultant with a wholesale, retail or corporate background, have Galileo, Sabre or Amadeus skills & most importantly have a real passion for all things travel then we need you! With assignments ranging from 1 day to 6 months, we have the best roles within the best agencies located all over Melbourne. Sign up for temp work today!

CHRISTMAS HAS COME EARLY! RETAIL TRAVEL CONSULTANT PERTH (NORTH) - TOP HOURLY RATES

Santa's little helpers here at AA have been working very hard to line up a great temp role with the potential to become an ongoing assignment... Our client, a reputable retail travel agency located in the Northern suburbs of Perth is looking for a customer focused and passionate travel professional to join their team. Working Monday to Friday, you must have a minimum of 12 months retail consulting experience and knowledge of Galileo to be eligible. Contact AA Appointments today to make this role yours!

FEEL THE BUZZ OF THE CITY RETAIL TRAVEL CONSULTANT BRISBANE CBD - TOP HOURLY RATE

Looking for HIGH PAYING temp work in December? An experienced retail travel consultant? Then we have a fabulous temp assignment for you. You'll be handling the international and domestic travel plans for a range of leisure clientele. Based in the CBD you'll enjoy Mon - Fri hours whilst earning a top hourly rate and weekly pay cheque. Min 18 months retail travel consulting experience will be a must along with strong Galileo skills. If this sounds like you and you can start next week - call us today.

PLAY THE FIELD RETAIL TRAVEL TEMPS ACROSS QUEENSLAND- TOP HOURLY RATE

Fancy variety in your week? Like to meet new people? Then temping may be for you! We currently have a number of assignments across Queensland for experienced retail travel temps. From boutique to global companies there's sure to be a team for you. To become a travel temp with AA you'll need a min 12 months international travel consulting experience and either GALILEO, AMADEUS or SABRE skills. Call today and take your pick of assignments.

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

Anita Nunnari
NSW & ACT
Ph: 02 9231 6377

Carmen Pugh
QLD & NT
Ph: 07 3229 9600

Cherie Napolitano
VIC, WA & SA
Ph: 03 9670 2577

temps@aaappointments.com.au carmen@aaappointments.com.au meltemps@aaappointments.com.au

FOR MANY MORE GREAT TEMP VACANCIES VISIT OUR WEBSITE www.aaappointments.com



Need help getting started with your job search?

[Read our job search tips](#)



Ben Carnegie

Business Development Manager - NSW

- ▶ Asia specialists
- ▶ NSW territory
- ▶ Competitive salary + incentives

This is the number one travel wholesaler specialising in Asia and small group journeys. Join a company that will provide you with all the support you need to succeed.

The purpose of this role is to maintain strong relationships with the retail agency partners affiliated with our client; to promote all new products and to train the staff in the agencies on these products.

This is a great opportunity for an experienced Business Development Manager to join a well established team with a great reputation in the industry.

Previous relationships with agencies in NSW is a distinct advantage. A competitive salary plus incentives is on offer. Apply today!

Call or [email](#) Ben Carnegie for more details

Helpdesk Consultant - Sydney

- ▶ 6 month contract - immediate start
- ▶ GDS specialist support
- ▶ Salary from \$47K + super

Are you looking for a role that takes you away from face to face consulting but allows you to still use your Galileo skills and will keep you connected to the travel industry?

Call or [email](#) Ben Carnegie for more details

Product Coordinator TEMP - Sydney

- ▶ 2 month assignment
- ▶ Focus on loading supplier contracts
- ▶ Top hourly rate, immediate start

Hottest temp job on the market today with this bustling wholesale travel group located in the funky inner west of Sydney. Calypso experience essential.

Call or [email](#) Kelly Wellsmore for more details

Corporate Travel Team Leader - Perth

- ▶ Award winning global organisation
- ▶ Career development opportunities available
- ▶ Salary range \$60K - \$70K + super

This is the perfect time to step up into a strong leadership role with a global organisation who promote development and progression from within. Perth CBD location.

Call or [email](#) Kelly Wellsmore for more details

Marketing Communications Executive

- ▶ Melbourne - St Kilda location
- ▶ Dynamic role in leisure travel marketing
- ▶ Salary to \$80K + super + incentives

Bring your creativity and flair to this award winning global leisure travel company. Maintain and build the global brand within Australia. Varied role for a great all round marketer.

Call or [email](#) Dana Peric for more details

Retail Travel Manager - Brisbane

- ▶ Leading travel brand
- ▶ Variety of travel bookings
- ▶ Competitive salary + bonus

Manage a dedicated team of travel gurus in a well loved store in the heart of Brisbane. This is the next step for an Assistant Manager or a Travel Manager wanting a change.

Call or [email](#) Dana Peric for more details