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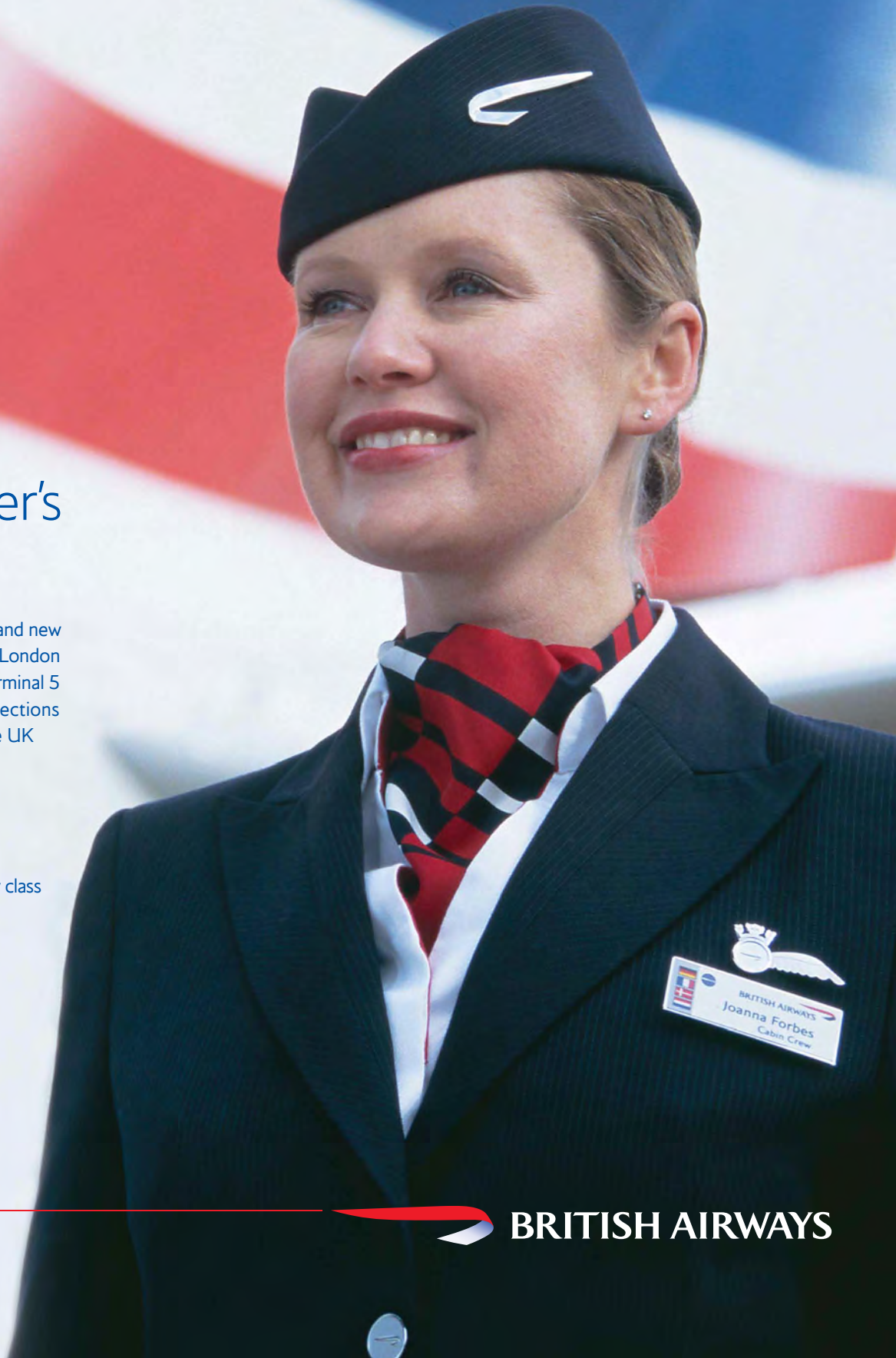
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Monday 10th December 2012

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BA premium econ deal

BRITISH Airways is promoting a special \$3309 premium economy return fare from Sydney to London via Singapore as part of its ongoing commitment to the Kangaroo Route.

From Apr next year, BA will operate brand new 777 aircraft to Australia, and will also utilise London Heathrow Terminal 5 for the services making for smooth connections to 60 UK and Europe destinations - see the **front page**.

Virgin Aus mulls Grabaseat

AIR New Zealand's discounted domestic fare product, Grabaseat, is on the radar for trans-tasman alliance partner Virgin Australia.

Revealed by Air NZ's outgoing chief executive officer to **Travel Daily** in China recently at a Star Alliance event, Rob Fyfe said the tie-up with the Aussie carrier was performing beyond expectation.

"We're absolutely rapt on a number of levels," Fyfe said of the partnership, now 18 months old.

The Kiwi carrier's boss told **TD** its codeshare with Virgin Australia has "delivered better value than we expected", adding: "We've now moved to look at how Virgin can use a similar Grabaseat model in Australia, in time."

Grabaseat.co.nz launched in 2006 - before Jetstar commenced operation in NZ - aimed at kick starting the domestic air sector.

Marketed as "our lowest fares for travel within New Zealand," Grabaseat fare options include 'greenlight' one-day only deals.

The seat-only domestic fares are restrictive and do not permit Airpoints Dollars or seat requests.

Virgin remained coy on the

move, with a spokesperson telling **TD** "We continually look at new ways to enhance our fare offering and align with our airline partners where possible. We have nothing further to announce at present."

An Air NZ website registered as grabaseat.com.au lists a range of DJ's domestic sectors, promoted as 'Virgin Australia greenlight deals', based on DJ's Saver fares, is live but without any pricing.

"We are considering all sorts of ideas to transfer, so it's a really healthy relationship," Fyfe added.

New opportunities in terms of ground handling & collaboration on engineering and maintenance, and other cost saving or revenue generating initiatives are also being evaluated, he said.

Nine pages of news

Travel Daily today has nine pages of news & photos, including a page of photos from **Sabre Pacific**, a front full page for **British Airways** plus full pages from: (*click*)

- AA Appointments
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GET STARTED TODAY AT MYCCS

Sabre parties on

LAST Thu night Sabre Pacific hosted key industry partners at its annual Christmas party in Sydney, with a full page of photos from the event featuring on **page eight** of today's **Travel Daily**.

QR boosts Jakarta

QATAR Airways will lift capacity on the Doha-Jakarta route, with all 11 weekly flights to utilise 777-300ER aircraft effective 01 May.

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HoT to support TITP

HOUSE of Travel director Barry Mayo says that while he's disappointed about the TCF wind-up, the company will support the transition process and urged the industry to remain engaged.

He said it was important that agents contribute and "take an interest to ensure that future consumer confidence in travel agents is no less than it has been under the current TCF regime".

"House of Travel expects the implementation to be a truly collaborative transition," he said, seeking a commitment to an industry-transparent process which allows for "vigorous debate" as the way forward is further refined.

He raised a number of issues, wanting to know how generic consumer legislation will be sufficient to actually protect the public from agent misconduct.

Mayo added that if the final outcome is not satisfactory, "House of Travel has sufficient resources to take whatever steps it considers necessary to ensure consumer confidence in its TravelManagers and Holiday Specialists businesses".

Historic decision on TCF

THE approval of the Travel Industry Transition Plan (**TD** breaking news Fri) will create a "more balanced approach" for travel agents, according to AFTA ceo Jayson Westbury.

Hailing the historic move which will see the abolition of travel agent licensing and the phasing out of the Travel Compensation Fund, Westbury said the changes will address the evolution of the industry, which has seen an "increasing number of travel intermediaries that were able to operate without a licence, resulting in a disproportionate regulatory burden on licensed travel intermediaries".

He said there was already extensive regulation and oversight of the travel industry via various Federal and State laws, regulatory mechanisms and "multiple agencies which provide extensive and effective protection for consumers and travel agents, and which will continue to do so following the winding up of the Travel Compensation Fund".

Fri's decision, approved by a majority of states and territories,

will see the proposed cessation of prudential supervision in mid-2013 followed by the repeal of travel agent legislation by the middle of 2014.

The wind-up of the TCF will see funds redistributed according to its trust deed, meaning the money will return to the various jurisdictions, but a proportion will be dedicated to a range of purposes including stakeholder communication and education initiatives, a one-off grant for consumer research and advocacy, a one-off grant to fund the development of an industry-led accreditation scheme, as well as paying any transitional claims.

"In implementing the plan, governments and agencies will work with industry to ensure there is appropriate disclosure of consumer risk in agency transactions and in developing commercial solutions to address business insolvency," according to a communique from the ministers.

SA and WA dissented from the decision and will "consider their position" in light of the national scheme no longer operating.

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Travel Daily on location aboard Celebrity Solstice

Today's issue of TD is coming to you from Celebrity's *Solstice* vessel which last night debuted its inaugural Sydney season.

CELEBRITY Solstice is the youngest superliner to call Australia home, having been launched just four years ago.

Parent company Royal Caribbean Cruise Lines says the arrival of *Solstice* "brings a new level of sophistication to the local cruising scene".

The upscale vessel offers a range of features including an on-board Apple store, a glass blowing studio with live shows, AquaClass spa accommodation and a real grass lawn.

She carries 2850 passengers, and over the next few months will operate 17 Australian-based voyages to 28 ports in 7 countries.

Australia strong for Travel Counsellors

HOME-based agency group Travel Counsellors says Australia was its best performing region for the year to 31 Oct, with sales by the group's local members up 13% versus the previous year.

Travel Counsellors hosted its annual conference in Liverpool a week ago, with more than 1100 delegates in attendance.

MD Steve Byrne revealed that despite the ongoing financial situation, Travel Counsellors grew its overall sales by 4% to £360m.

There was a significant increase in so-called 'TC millionaires' with 31 agents celebrating achieving over £1m in annual sales.

Queensland-based Nadine Kutz was named the top Travel Counsellor in the world - having only joined in 2010 she has since achieved "phenomenal sales and more equivalent commission than any other Travel Counsellor.

"Travel Counsellors Australia is going from strength to strength,"

Byrne said, with the group now having 98 members across Australia including 8 'gold' travel counsellors who collectively achieved \$16m in annual sales.

AS kicking for agents

ALASKA Airlines has announced that it's slashing commission for Australian travel agents by a whopping two thirds.

According to an update issued on Fri, effective from 01 Jan 2013 AS will drop base commission paid for point of sale Australia tickets from 3% to 1%.

All bookings sold and ticketed after that date will be affected, and Alaska Airlines has warned there are no exceptions "and ADMs will be raised if incorrect commission is claimed".

Ironically, the statement ingenuously concluded "your continued support of Alaska Airlines is appreciated".



Window Seat

WHO needs camping?

The UK-based Travelodge hotel chain has launched an alternative to the great outdoors, using a "secret technique" to create a Night Sky in the rooms of some dozen properties across Britain.

Artist Carl Marshall has created the "bespoke cosmic panoramas" which transform a standard white ceiling into a view of the galaxy.

During the day the ceilings look white, but once the lights go out the fun begins, when "the stars appear to twinkle and the dust clouds seem to move mysteriously," thanks to glow-in-the-dark and UV-activated paint.

Travelodge said the innovation follows a survey which found more Britons preferred a night sky to sleeping in a jungle, rainforest or on a tropical beach.

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Partying on with Penny



ABOVE: More than 100 Spencer Travel clients were treated to fun, champagne and a fabulous sweet candy buffet at the firm's Xmas party held at Cruise Bar at Sydney's Circular Quay last week.

The Spencer Travel team is pictured above at the event.

Fast tie-up with EK?

BURGEONING African low-cost carrier FastJet has announced it is in partnership talks with Emirates.

The carrier, which commenced operations only last week, flies from a Tanzanian airport base.

Early Topdeck savings

BOOKINGS on youth tour operator Topdeck's 29-day East African Explorer trip can save 5% if paid six months in advance.

The trip from Johannesburg to Nairobi includes game drives in Kruger National Park, a visit to Victoria Falls and more, and is priced from \$2970pp.

AIX pax numbers up

PASSENGER numbers grew by 6.1% for the third quarter in airports owned by the listed Australian Infrastructure Fund, the company announced on Fri.

The mining industry continued to lead growth figures at Perth Airport, which posted year-on-year domestic improvements of 11.2% and 9.1% on international traffic.

MEL saw 5.8% more int'l pax pass through its terminal, while Gold Coast Airport was the biggest mover, reporting an 18.5% jump, although comparisons to last year are affected by Tiger's grounding.

Sustainable car-share

MELBOURNE'S Alto Hotel has formed a partnership with the GoGet car-share service, enabling guests to join on the spot.

Members of the system are able to obtain use of a network of 100 cars on a share basis, including an number of electric vehicles.

The Alto Hotel will serve as one of GoGet's CBD locations in Melbourne, and will even offer an electric vehicle in its range.

Stress less at DFW

A NEW study by business travel company Concur has revealed the least stressful airport in the US to be Dallas-Fort Worth, with Chicago O'Hare and LAX following close behind, while New York JFK Airport was voted most stressful.

Respondents cited long lines at check-in and security checkpoints, along with confusing signage, poor service from staff & crowded bathrooms as the most stressful parts of the travelling experience.

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Hello Tomorrow

Thumbs up for mega famil!

THERE are just two weeks left for travel agents to secure one of the final 16 places in next year's Travel Corporation mega-family, which will see 100 lucky participants heading to Europe to experience Creative Holidays, Trafalgar, Insight and Contiki.



These pictures show some of the recent winners who will be taking part in the trip which also takes in Abu Dhabi, flying with Etihad.

ABOVE: Bronson Ward accepts the ticket on behalf of Andrew Bongiorno from Flight Centre Epping Plaza.



ABOVE: Marnie Northrop of Flight Centre Rouse Hill with her famil participation certificate.



ABOVE: Another happy winner was Michelle O'Sullivan from Harvey World Travel in Camperdown NSW.

LEFT: Justine Beekmans of Travelworld Lara will also be heading off on the exciting trip.



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More Vail expansion

US ski property giant Vail Resorts has announced the acquisition of two "urban ski areas" in Minnesota and Michigan.

The \$20m deal sees Vail add Afton Alps and Mount Brighton, which together service major snow sports markets in the US Midwest with more than 468,000 active skiers and boarders.

The company says it plans to "enhance the experience" at each resort as well as create opportunities to connect these guests to its other properties in Colorado and Lake Tahoe.

Vail said the move is part of a strategy to drive season pass sales and build loyalty by looking at "premier smaller ski areas located near major urban markets".

Disney revs it up

DISNEY'S new Test Track at the Epcot theme park at Walt Disney World in Florida (**TD** Fri) brings the attraction well and truly into the 21st century.

While queuing for the ride, guests use touch screen consoles to create their own custom vehicle, with the parameters then stored in a personal proximity card.

Once they board the six-person racers the vehicles undergo several simulated "tests" - the final one of which involves a thrilling acceleration to 100km/h before slowing for disembarkation.

The fun doesn't end there, with a range of other activities available after the ride including a virtual racetrack where users again drive their own designs in competition with each other.

The launch event last Fri was a star-studded affair, with musical group One Republic entertaining the crowd of media (including **TD**) and travel agents, just a day after pop star Jordin Sparks helped launch Disney's New Fantasyland.

Monday 10th Dec 2012

New cultural centre

TOURISM Fraser Coast has unveiled a \$4.9m cultural centre in Hervey Bay to showcase the region & act as a visitors centre for tourists, opened in conjunction with the Fraser Coast Council.

The centre includes a number of interactive displays, information desks, exhibits themed on local attractions and theatres offering short feature films, lectures, conferences and presentations.

Messi signs with TK

ARGENTINE football superstar Lionel Messi will join forces with Turkish Airlines as its 2012 Global Brand Ambassador.

The Barcelona striker has been signed to assist in the promotion of the carrier's new service from Istanbul to Buenos Aires.

CCC celebrates singles

CAPTAIN Cook Cruises has released a special singles cruise around Sydney Harbour, to take place on Valentines Day next year, priced from \$59 per person.

More info on (02) 9206 1111.

IATA - 3.6b pax by '16

AIRLINES will transport a total of 3.6 billion passengers by 2016, up from 2.8b in 2011, according to an industry traffic forecast released late last week by IATA.

System-wide pax growth will climb by an expected 5.3% p.a, the forecast revealed, with 500 million new passengers travelling domestically and 331 million internationally by 2016.

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Creating a German fairytale

THE German National Tourist Board last week held an event to launch Fairy Tale Experiences - a promotion which commemorates the 200th anniversary of the first edition of the Brothers Grimm collection of 'Children and Household Tales' this month.

In recognition of these well-known fairy tales, travellers are being encouraged to visit Germany and create their own fairy tale experience.

Targeted international marketing activities will aim to reinforce the image of Germany as a destination for "culturally minded" holidaymakers.

The German Fairy Tale Route will be promoted, offering culture and history with enchanting medieval towns, castles, palaces, grottoes and museums.

The anniversary year will also see various Brothers Grimm

Bold WA tourism plan

WESTERN Australia Tourism Minister Kim Hames has today unveiled a plan to double the value tourism provides to state coffers to \$12b by the year 2020.

The plan says implementation of the "Experience Extraordinary" creative brand to better market the state will lead to the expansion of infrastructure including new hotels and tour operations.

Other parts of the blueprint include a goal to entice a bigger share of the Asian market to the state, along with encouraging business travellers to return for a holiday with friends and family.

Minister Hames said making WA more of a recognised events destination & including indigenous experiences into visits was also important to boosting visitation.

The "whole-of-government and industry" plan, which has already been endorsed by state cabinet, will be rolled out by Tourism WA.

BIG4 adds 2 more

BIG4 Holiday Parks has added two new members - BIG4 Hopkins River Holiday Park in Warrnambool, Victoria and BIG4 Casino Resort in Northern NSW.



events, in particular the 'Expedition Grimm' which runs from 27 Apr to 08 Sep - for a full event listing see the special website at www.grimm2013.de.

Pictured at last week's Australian launch are Stephen Mahoney of Etihad Airways with Susann Schwachenwalde, German National Tourist Board.

LH enhanced economy

LUFTHANSA will introduce a premium economy cabin on its long-haul fleet, with development of the enhanced economy cabin to take approx two years.

Busabout \$10k promo

EUROPEAN scheduled bus loop operator Busabout has launched a Facebook competition to coincide with its 2013 brochure release, putting up \$10,000 in Busabout travel to the winner.

Entrants are required to think outside the square to decipher a minimum of six out of ten visual puzzles - entries open to 20 Dec.

Big pax jumps at HA

HAWAIIAN Airlines reported an 11.8% jump in pax carried for the month of Nov, with more than 791,000 carried over its network.

Load factors dropped 2%, but this was in line with a significant 28% increase in capacity.

Windows 8 app for BA

BRITISH Airways has become one of the first airlines to launch an app for Windows 8, with the program featuring user generated destination reviews, flight booking features and cabin product films.



Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Contiki - Asia 2013 - 2014

Featured in the new guide to Asia by Contiki are small group adventures taking in Thailand, Laos, Vietnam, Cambodia and China. Promoted as offering a backstage pass to Asia, groups will enjoy many exclusive bonuses such as city tours and staying in bungalow-style accommodation in some places. Everything from Asia's most iconic attractions to the hidden diamonds is waiting to be uncovered, whether it be 10 days in Vietnam or idyllic Thailand islands.



Trafalgar - Family Experiences 2013

Featuring nearly 20 itineraries aimed at families in the USA, Europe and South America, no member of the family is forgotten, with fun for everybody included. Destinations visited are covered by local guides, with informative tours keeping parents happy, with lots of entertainment for the younger ones, such as learning to swordfight like Roman gladiators to joining Hogwarts wizard school on special Harry Potter experiences in Britain.



Omnich Holidays - Lord Howe Island - 2013

Located less than 2 hours from Sydney, Lord Howe Island offers a scenic luxury rarely found so close to Australia. Omniche Holidays offers a solid range of high quality, relaxing accommodation options, as well as dining and adventure options to keep adventure enthusiasts busy. The island offers many beautiful beaches for those more interested in a peaceful stay, while bushwalkers are spoilt for choice with many hiking trails to enjoy.



Seniors Coach Tours - 2013 Holidays

Aimed at the budget conscious retiree market, there is no shortage of available options in the new guide from Seniors Coach Tours, with 18 new itineraries, and 53 in total across 112 pages. Canvassing popular spots and special events in Australia, NZ and Norfolk Island, highlights include Victoria's Gippsland region, Toowoomba's flowers festival and the Kimberleys.



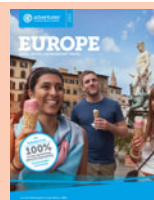
Wildlife Safari - Sri Lanka 2013

Offering a collection of private journeys through Sri Lanka, guests can move at a slow pace on a custom designed itinerary, chauffeured throughout by a private guide. While enjoying culturally rich highlights, guests will stay in luxury boutique hotels to restored manor houses and even converted tea planters bungalows.



Phil Anderson Cycling Tours - France 2013

Australia's leading seller of dedicated cycling tours has released a special itinerary to celebrate the upcoming centenary of the Tour de France. Beginning in Corsica, where the 2013 race will visit for the first time, guests can ride the same roads while non-cyclists can enjoy a first class yacht, sipping champagne offshore or exploring nearby beaches.



G Adventures - Europe 2013

Building on a successful launch of the company's Local Living program, G has expanded this for 2013 to cover 17 destinations. The program sees guests stay among locals while in town, fully immersing themselves in the daily life of the locals and set their own agendas. Fresh for 2013 is the company's pioneering 100% guaranteed departures pitch, giving peace of mind in knowing booked tours will go.

LAN 787 deployment

LAN Airlines has revealed details of its planned 787 services including Santiago to Frankfurt via Madrid flights from 01 Apr and Santiago-Lima-LAX from Jun.

\$55m Hydro Majestic revitalisation

THE iconic Hydro Majestic Hotel in the NSW Blue Mountains will next year undergo the first stage of a \$55 million refurbishment to "capture its extravagant historic spirit," after four years of detailed planning and review.

Upon completion of the huge project in 2015, the flamboyant art deco and Edwardian property will provide 140 "deluxe view suites," a wide array of hydrotherapy spa treatments, large conference spaces and "the finest culinary experiences of regional Australia".

The first stage, set to be launched in Feb 2013, will include the revitalisation of most of the existing buildings including meeting rooms, The Majestic Ballroom and The Billiard Room.

Public areas including a new Mark Foy Pavilion (named after

the hotel's retail baron founder) will be accessible in the first stage of the upgrade, while two accom wings and a spa complex are scheduled for completion two years later.

The Belgravia Wing will be used to house the Hotel Management Institute during Stage 1.

Westfield for LAX

AUSTRALIAN retailing giant Westfield has unveiled details of the more than 60 "premier dining and luxury retail shops" which will be housed in the new Tom Bradley International Terminal at Los Angeles International Airport.

The first phase of the \$80m LAX project includes a Great Hall and boarding gates on the west side of the terminal and is scheduled for completion by Jun 2013.

Big 2013 plans afoot for CATO



PLANS for a significant overhaul to its membership system, including a revamp of its non-resident category to boost the number of participant members were among items discussed at last week's Council of Australian Tour Operators meeting in Sydney.

The group said last week it is planning to review qualification criteria, with two new members welcomed in Think Social Media & Switzerland Tourism (TD Thu). CATO's social media presence will also be given a boost, with a plan of creating a Facebook page and Twitter accounts to better

connect with members globally. **Pictured** above at the meeting from left is Sarah Anderson, GTI Tourism; Rod Eather, Beachcomber Tours & CATO Chairman; Julie De Palo, Bench International; Peter Bailey, CATO gm and Martin Edwards of Bench International.

Delta faces privacy suit

CALIFORNIA'S district attorney has filed a lawsuit against Delta Airlines for privacy breaches, accusing the carrier of not having a privacy policy for the handling of personal details in its iPhone app.

CTM giving desks a dress up



DRESSING up your pods of desks was the challenge set by Qantas to the teams at Corporate Travel Management in a fun incentive to inspire some office creativity.

Teams in Brisbane, Sydney, Melbourne, Perth and the Gold Coast all took part, with each taking the task very seriously and giving their desks a flavour in line with one of the destinations serviced by Qantas Airways.

Up for grabs was a \$1000 prize to the overall winner, with the



Sydney team (**pictured** top with QF national accounts manager Ashley Howell), American-ising their desks, and the winning Melbourne team (inset with QF Vic account manager Michael Poes) deciding on a Hawaiian island theme, gathering colourful flower leis for their design.

PCO's cooking up a frenzy



COOKING up a storm was the order of the evening as this group of Australian professional conference organisers (PCO's), took in the delights of Hong Kong during a recent famil trip.

Hosted by the Hong Kong Tourism Board, Shangri-La Hotels, with Virgin Atlantic sponsoring the trip by providing air seats, the group enjoyed a packed itinerary.

From seeing the spectacular sights of the city in and around the Victoria Harbour precinct, the group also experienced local

dining and cultural elements to the city to inspire them to take future events to Hong Kong.

The group, **pictured** above at the Towngas Cooking Centre, included, from left, Jane Scribner, HKTB; Katerina Perrakis, Virgin Atlantic; Lynn Eaton, Spencer Travel; Julie Bohatko, Absolute Edge; Anthony Roseworn, Events CTM; Uleah McNeil, Shangri-La Hotels and Resorts; Matt Griffiths, 212F; Megan Isles, Axis Events; Nicole Hayes, Carlson Wagonlit and Joel Gleeson from BCD Travel.

Sabre thanks its partners for success in 2012

Monday 10th Dec 2012



LEFT: Gai Tyrrell, Sabre Pacific with Hans Belle, Sabre Travel Network.

BELOW: Kim Wethmar, CTM; David Goldman, Goldman Travel and Gai Tyrrell, Sabre Pacific.



BELOW: Robert Bailey, Abacus; Lauren Rovey-Gray, Sabre Pacific and James Tobin, Sabre.

SABRE Travel Network, Sabre Pacific and Abacus hosted some of the industry's VIPs last week at their annual Christmas soiree.

Held at Manta restaurant at Woolloomooloo in Sydney, the event saw the who's who of the travel industry gather to celebrate their continued partnership.

Hosts Gai Tyrrell and Hans Belle expressed their thanks to guests for their continued support and told *Travel Daily* it had been a wonderful year for Sabre and our customers across the network.

"We have executed on some big ticket items this year which will greatly support our customers in

2013 and beyond.

"It's an exciting time to be Sabre-connected," Tyrrell said, thrilled about what 2013 will bring.

Guests included Phil Hoffmann, whose South Australia based agency network recently resigned with Sabre Pacific for ten more years of technology, service and continued innovation.

More photos from the Sabre Christmas party on *TD's* Facebook page - facebook.com/traveldaily.



BELOW: Julie Primmer, Jetset Travelworld Network general manager with Wendy Goodin from BCD Travel.



BELOW: David Padman, Travelscene; Col Hughes, ATS Pacific; Michael Londregan, JTN; Jayson Westbury, AFTA & Tom Goldman, Goldman Travel.



LEFT: Brian & Donna Meads-Barlow from Donna Barlow Travel with Martin Cowley from Abacus.



ABOVE: Dilshad Juddani and Mehdi Juddani from Best and Less Travel, who are about to open their fourth office next month, with Tom Manwaring from Orient Express Travel Group; Dave Burton, Sabre Pacific & Kim Staughton, Sabre Pacific.



BELOW: Sandy Osborne, JTN; Andrea Slark, Jetset Travelworld and James Quinlan, Sabre.

RIGHT: Alex O'Connor, Virgin Australia, Luisa Pastrello, Etihad Airways and Maree Young from Sabre Pacific.



LEFT: Nigel Taylor, Sabre Pacific; Iain Walker, Tandem Travel & Andrew Barnard, APX.



RIGHT: Scott Barrett, Sabre Airline Solutions; Michael McAuliffe, World Nomads and David Burns, Sabre Pacific.





SOARING high in the skies over New Zealand's Rotorua, this group of agents and travel wholesalers got a glimpse of the region's 16 lakes as they travelled to Mt Tarawera on a recent famil trip, hosted courtesy of Destination Rotorua.

The whirlybird carried the group to the top of the region's highest peak, where it landed, allowing for a walk around to inspect the area and take in the, almost literally, breathtaking views.

Pictured in front of their chopper high above the city of Rotorua, from left is Ivana Dhedadig, Group Events; Esita Ngatuvai, AAT Kings; Yolante Bartula, Infinity Holidays; Natalia Leal, Goway Travel; Megan Williscroft, ANZCRO; David Eickenloff, Infinity Holidays; and Sean Watters from Kirra Holidays.

Qantas LHR warning

QANTAS is urging customers to allow additional time to check in and clear security at London Heathrow Airport, due to "enhanced passenger screening requirements" at the UK hub.

An industry update warns that it's likely that customers will experience some delay in clearance before being able to proceed to the airport retail and lounge areas.

Snow causes Europe flight disruptions

SIGNIFICANT snow in parts of northern Europe over the weekend has seen flight delays and cancellations, with Dutch flag carrier KLM at one stage suspending all European flights due to a heavy fall in Amsterdam.

Other carriers including Ryanair, Air France and easyJet also warned of potential delays.

Four Seasons to Turkey

FOUR Seasons Hotels and Resorts has announced the development of a new resort property in Cesme, a picturesque town on the Aegean near Alacati.

Four Seasons Resort Cesme is expected to open in 2016, with the region evolving in recent years to become a key Turkish centre of tourism.

Tiger distribution deal

TIGER Airways Singapore has signed an exclusive "travel agent distribution alliance" with South East Asian B2B platform Via.com.

Under the pact, Via will be the strategic travel agent distributor of Tiger tickets in India, Indonesia and the Philippines.

Via.com has an extensive network in India, serving over 20,000 stores across 2400 cities.

It also has distribution in 150 cities in the Philippines and over 75 cities in Indonesia, with all of the outlets offering Tiger flights and ancillary products plus hotels.

First Fili Fairmont

FAIRMONT Hotels & Resorts has launched its most recent property in Asia-Pacific and first foray into the Philippines, last week opening the 280-room Fairmont Makati.

Monday 10th Dec 2012

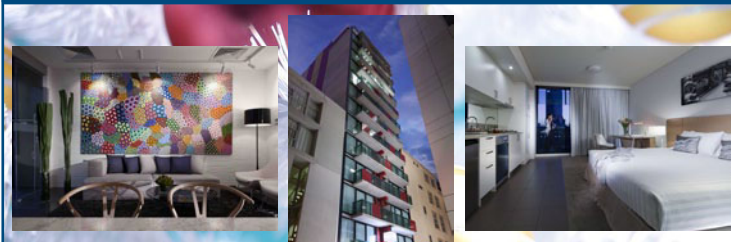
Sheraton Bali newbie

STARWOOD Hotels & Resorts introduced the Sheraton hotel brand to Bali's tourist hotspot, Kuta beach on Fri last week.

Featuring 203 rooms and suites, the Sheraton Bali Kuta Resort joins Starwood's other Bali operations - St Regis, A Luxury Collection Resort, the funky W Retreat & Spa and The Westin.

A special 'Experience Sheraton' opening package incl accom in a deluxe room, brekkie for two, a one-way airport-hotel transfer and a resort credit of US\$25 per day is priced from US\$225 (plus tax) per night, for stays to 30 Jun.

WIN TWO NIGHTS IN AT FRASER PLACE MELBOURNE!



"It's beginning to look a lot like Christmas."

Travel Daily's popular Christmas photo competition is back!

Fraser Place has arrived in Melbourne with the launch of the brand new studio suite accommodation in a quintessential Melbourne city laneway.



Our good friends at **Fraser Place Melbourne** want to celebrate the festive season with the travel industry, and are asking you to send in your work Christmas party photos throughout December.

At the end of the month, the judges will select their favourite photo and the person who submitted this will win two nights accommodation for two guests in a brand new Studio Deluxe Suite, buffet breakfast for two on both mornings, complimentary internet and midday check-out.

Bonus points will be awarded for photos that include a copy of the Travel Daily issue.

So get into the spirit and start snapping, then email your festive photos (including names of the people pictured) to:

ymasphotos@traveldaily.com.au



Supplier Updates

WELCOME to *Supplier Updates*, Travel Daily's new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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SENIOR ROLE IN THE TECH SPACE

**SENIOR PRODUCT MANAGER
SYDNEY EXCELLENT SALARY PACKAGE**

This senior role will see you leading a team to deliver the overall commercial performance of this product to meet market requirements. You will be liaising with key stakeholders and third party developers to ensure the market requirements are met. You will have a strong technical background preferably from a corporate travel space, have a strong commercial acumen and leadership skills.

SOMETHING DIFFERENT IN CORPORATE

**CORPORATE PRODUCT COORDINATOR
SYD SALARY PACKAGE TO \$70k**

This sought after TMC have a vacancy within their sales and marketing team looking after key suppliers and building strong relationships. You will be the primary contact for suppliers working with them to ensure contract benefits are maximized. You will have a strong travel background with excellent excel skills and a strong commercial understanding. Great opportunity to start 2013 with something different.

HAND OFFS LEADERSHIP IN BRISBANE

**CORPORATE TRAVEL TEAM LEADER
BRISBANE – SALARY PACKAGE TO \$85K**

Take the lead role within a brilliant travel operation, bringing your corporate knowledge and leadership skills. We're looking for someone who can manage workflows, statistics, KPI's and staff appraisals. You'll be a flexible 'can do' leader who is able to lead by example. This is a hands off consulting role. Your positive approach and knowledge will bring a breath of fresh air in to the team and secure your future.

LEAVE YOUR STAMP HERE

**CORPORATE TRAVEL TEAM LEADER
SYDNEY SALARY PACKAGE TO \$80K**

This newly created role will see you leading this established team of domestic and international consultants to greater success. You will be in charge of any client queries, ensure work flow is distributed evenly and is taken care of within set KPI times, daily meetings and training. You will also have the ability to put your consulting hat on when needed. We need someone with at least 5-10 years corporate exp at a TL level.

SECURE A ROLE IN BRISBANE BEFORE THE RUSH

**INDUSTRY SALES EXECUTIVE
BRISBANE – SALARY PACKAGE TO \$70k**

Love being on the road with this product in your hand! Agents will welcome you and want to learn more from your fun loving personality. You will enjoy being out and about and know how to put the hard yards in when it counts. Be rewarded here with superb famil trips for you to enjoy and bonus schemes. Everyone loves this brand which is growing bigger & better every year.

A DIFFERENT KIND OF CLIENT BASE

**CORPORATE ACCOUNT MANAGER
PERTH– SALARY PACKAGE TO \$100k + INCENTIVES**

You will have the skills and knowledge to drive solutions for your clients improving expenditure and creating a lasting impression which will retain clients for the future. As a master of building relationships you will know how to develop those key connections and gain their trust in your ability to do the best for them. Be rewarded with a great salary and stable work company that see growth year on year.

TAKE THE NEXT STEP

**CORPORATE TRAVEL SUPERVISOR
CANBERRA– SALARY TO \$70K PLUS BONUS**

Work for this TMC assisting on a large government account. You will assist the manager with daily duties including staff supervision and client enquiries; a big focus of this role is consulting so you must come from a hands on consulting background. If you are currently a 2IC and want to take the next step in your career this would be the perfect opportunity for you. Top salary on offer.

THE HUNGER AND THE PASSION FOR SALES

**CORPORATE BUSINESS DEVELOPMENT
SYDNEY - SALARY PACKAGE OTE \$100K+**

This role will set your pulse racing if you enjoy hunting for new business, developing a pipeline, building new relationships, delivering great pitches, negotiating deals and winning! If you're self motivated and enjoy seeing the fruits of your labour turn in to profits in your pocket, get on board this growing corporate agency and don't look back. You'll be joining a successful team and a fun working environment

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Product Loader - Temporary Role

Sydney - \$Excellent Rate p/h - Ref 0353

Now is the time to work in a fantastic temporary role and earn some extra cash in time for the Silly Season! If you're looking for a fantastic temp role, Monday to Friday, and have experience in loading for the Calypso system, this is the role for you! This well established and respected company is getting ready for the busy season and needs experienced temp staff. Ideally you would be available now till Christmas with the opportunity to extend into the New Year!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Corporate Travel Manager

Sydney - \$Excellent + Uncapped Commission - Ref 361

Have you got a corporate travel background and a strong understanding of Galileo? Can you work to targets and offer outstanding customer service to VIP clients. Get away from retail travel and move into the more challenging world of corporate travel. Strong GDS and past corporate or extensive retail experience is required. Working with a well know travel brand, this is an excellent opportunity for the right consultant.

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Africa Travel Specialist

Melbourne - \$DOE + Super + Targets - Ref 322

Do you know the big 5? Can you sell Kruger and Serengeti National Parks? If you are passionate about selling Africa and have travel consultant experience, then I want to hear from you. You will have second to none Customer Service skills and ability to meet the demands of high end clients. You'll be fluid in a GDS and have great attention to detail. Build tailor made itineraries and look after a booking from beginning to end.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Corporate Travel Manager

Perth - \$50-60K + Super - Ref 347

Are you a Corporate Travel Consultant with a drive to aim higher and step up the career ladder? An experienced Corporate Consultant is needed with at least 1-3 years in a similar role. You must be able to issue your own tickets and have used a GDS (Amadeus preferred). The ideal candidate will offer good customer service both over the phone and face to face. Work Monday to Friday only. May also suit a Senior Retail Consultant with ticketing experience.

For more information, please call Joana on (02) 9113 7272 or click [APPLY](#)

South Pacific Travel Consultant

Brisbane - \$Competitive - Ref 5477G

A South Pacific Travel Consultant is required to work for an extremely reputable and well established travel company located in Brisbane. Is the South Pacific your passion? Do you love tailoring itineraries? Do you want to specialise and become an expert in this field? If yes, then a reputable name in the Brisbane travel industry is looking for you.

You can enjoy long term career progression, recognition and rewards for your efforts with this fantastic opportunity.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Latin America Specialist Travel Consultant

Sydney - \$ DOE + OTE circa \$100K - Ref LYB348

Seeking a Latin loving Travel Consultant to join a growing team of like-minded individuals in North Sydney. Sell all the magnificent things that this destination has to offer from the adventure style trips to the high end luxury. This expanding company needs a savvy Travel Consultant, who's keen to grow within a varied role, serving clients to the highest level. Generous salary package is offered to the lucky consultant with the potential of earning up to \$100K OTE!

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Cruise Consultant

SE Melbourne - \$45K + Super + Commission - Ref 321

Are you a travel expert with outstanding customer service skills? If you have used a CRS system and have excellent worldwide and cruise knowledge, I want to hear from you today! This family run Travel Company located in the South East is looking to expand their small and dynamic team. You will work to team targets and take incoming calls. As a successful candidate you will get the industry perks and an opportunity to progress within this reputable company.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Corporate Account Manager

Perth - \$80-90K OTE - Ref 310

Are you an experienced Corporate Account Manager and excited to step it up and work for a leading global company? Do you have a background in Corporate Account Management in the Travel Industry with a minimum of 3-5 years' experience and are looking for a new challenge? Would you like to get an exciting salary package of up to 90K OTE and work on existing corporate and VIP accounts as well as establishing new accounts? If this sounds like you click APPLY now.

For more information, please call Joana on (02) 9113 7272 or click [APPLY](#)



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