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Travel Daily

First with the news

Friday 14th December 2012

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New Cook Is chief

COOK Islands Tourism has confirmed the appointment of Halatoa Fua as its new chief executive officer.

Fua has been CIT's director of finance since 2010 and acting CEO since the departure of Carmel Beattie three months ago.

CIT chairman Ewan Smith said the vacancy had attracted "considerable overseas interest," with the board delighted to be able to fill the position internally.

DJ transitions to VA in Jan

FURTHER details of the planned phasing out of Virgin Australia's 'DJ' airline designator code have been revealed, along with a new fare structure across its operation.

Virgin Australia has earmarked the weekend of 11-13 Jan 2013 for the transition to SabreSonic Customer Sales & Services (CCS) system, a move seen as "critical" for the carrier's future & CEO John Borghetti's Game Change strategy. Currently, Virgin's int'l long-haul network operates using Amadeus under the 'VA' code, while int'l short-haul and domestic networks operate using the 'DJ' code on the Navitaire reservation system.

The switch to a new reservation

system will see Virgin adopt a solo designator, VA, on the same date, dropping the DJ code used since its launch as Virgin Blue.

Its implementation of the Sabre GDS system sees Virgin become a fully ticketed airline, stepping away from the current mix of ticketed and ticketless operations.

Virgin Australia says the change will also provide a seamless travel experience around the world, incorporate industry standard sales distribution channels, while improving the customer experience, with faster service, increased options for flight bookings and enhanced transfers with alliance partners.

Travel agency partners will benefit by being able to book pax itineraries on a single reservation platform, based on Minimum Connection Time rules, which VA says will ensure "a better travel experience for guests."

VA told *Travel Daily* its stationed extra staff in airports, call centres and other locations to ensure a smooth transition to the new system & will be communicating to customers in early Jan about any changed travel conditions during the period.

More details on VA's migration to SabreSonic on **page four**.

Etihaad celebrates

ETIHAD is today promoting its victory in the 2012 World Travel Awards, in which it was named World's Leading Airline for the fourth year running - see the **next page** of today's *Travel Daily*.

Walt's fantasy

DISNEY Destinations International is today promoting New Fantasyland which opened with a bang at Walt Disney World's Magic Kingdom last week. See the **last page** of *TD* today.

Seven pages of news

Travel Daily today has seven pages of news and photos, a special **Etihaad Airways** feature on the next page, photos from Accor's **Pullman launch** on p6 plus full pages from: (**click**)

- AA Appointments jobs
- Disney Destinations

AAX ramps up MEL

AIRASIA X will beef up flight frequencies to Melbourne from a daily operation to nine weekly, effective 01 May, with a further boost to 12 weekly by 01 Jul 2013.

The additional capacity comes in response to "strong encouraging demand" from the MEL market, CEO Azran Osman-Rani said.

Mo comp winners

THE industry has voted on its favourite fuzzy top lips, with IYC Travel's **Antonio Alberti** the winner of our Movember comp.

Antonio has won a three night *Queen Mary 2* voyage ex ADL on Sat 23 Mar, with four two night trips on *Queen Victoria* or *Queen Mary 2* won by **Terry Bettany** of Flight Centre; **Eileen Hayse** of World Travel Professionals; **Robin Mould** of Egencia; and **Ellie Matthews** of IYC Travel.



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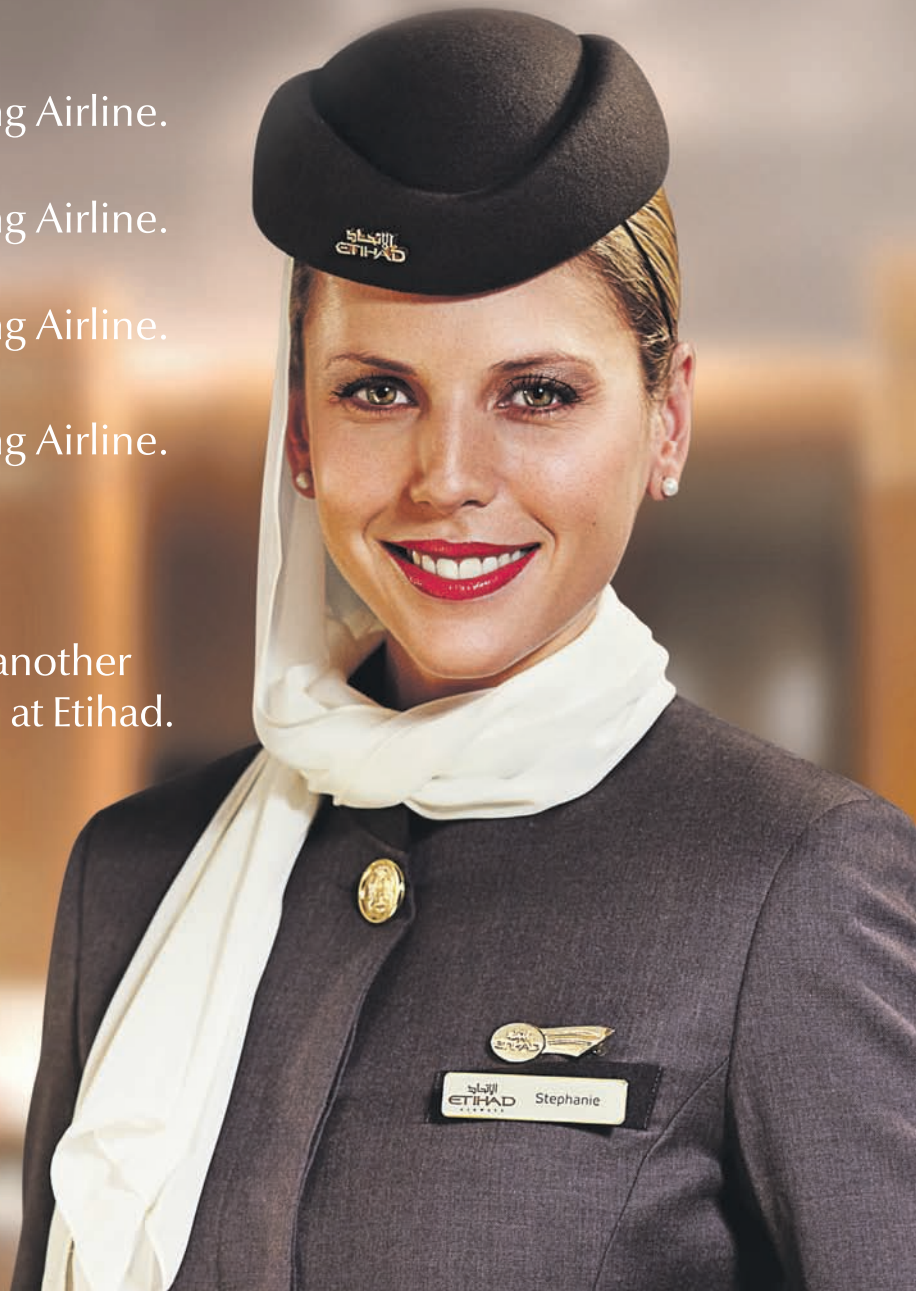
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SYD curfew changes

THE NSW government yesterday released a new long term transport plan, urging a "joint approach" with federal authorities to boost capacity at Sydney Airport.

Under the plan flights would increase from 80 to 85 per hour in peak periods, while between 5am and 6am services would increase from 24 to 35.

NSW premier Barry O'Farrell has also proposed allowing 14 flights between 11pm and midnight, with the current restrictions introduced before the availability of new, quieter planes.

However, the proposals have received a swift rebuttal from Federal Transport Minister Anthony Albanese, who said the changes would "push Sydney Airport to breaking point".

"We won't be lifting the curfew or the cap," he said.

The NSW govt proposal also includes \$300 million in road upgrades around the airport to ease congestion and allow for expected growth.

Sydney Airport said the plan would stimulate the growth of regional travel and tourism.

ACCC ticks Jetstar alliance

THE Australian Competition and Consumer Commission today issued a draft ruling on the proposed joint venture coordination agreement between Qantas and its five Jetstar offshoots (**TD** breaking news).

The carrier made its application six months ago (**TD** 28 Jun), seeking authorisation for Qantas, Jetstar Airways, Jetstar Asia, Jetstar Japan and Jetstar Hong Kong to coordinate on "all network, pricing, marketing, purchasing, customer service and resourcing decisions".

TITPWG meets today

THE first meeting of the Travel Industry Transition Plan Working Group takes place today.

The group, expected to comprise around six senior industry representatives, will begin formulating the next stage in the industry reform process, after last week's approval of the sweeping changes which will see the removal of travel agent licensing legislation and the Travel Compensation Fund.

The wide-ranging alliance also includes coordination between Jetstar Japan and Japan Airlines, Jetstar Pacific and Vietnam Airlines, Jetstar Hong Kong and China Eastern Airlines.

The ACCC said it believes public benefits of the alliance will include enhanced products and services for leisure travellers between Australia and Asia, as well as by "triggering a competitive response from rival airlines and stimulating tourism".

ACCC chairman Rod Sims said there's likely to be little, if any, public detriment because "while the parties engaging in the proposed conduct potentially overlap on 227 routes" they are either unlikely to compete with one other or already face significant competition from other airlines.

A five year authorisation is proposed, rather than the ten years sought by Qantas.

Further submissions are now being invited prior to a final decision being made.

Sochi Olympic tickets

RESERVATIONS for Hotel & Ticket Packages and Ticket & Hospitality Pass Packages to the 2014 Olympic Winter Games in Sochi, Russia have gone on sale today.

Packages are available through CoSport, while Expressions of Interest opportunities will open on 07 Jan for Individual Tickets.

Australian ticket allocations are limited and prices are yet to be released by the 2014 Organizing Committee, but individual tickets will be available to buy from Feb. More info at www.cosport.com.

Fairmont/Raffles Bali

FAIRMONT Hotels & Resorts has announced plans to develop a new joint resort on the southern coast of Bali, in partnership with Denniston International.

Slated to open in 2016, the 170-guest-room & suite Fairmont Bali will feature an 18-hole golf course and spa, perched on a bluff overlooking the Indian Ocean.

The resort will also be home to an 80-room Raffles Bali, featuring one-, two- and three- bedroom villas and branded residences with private plunge pools.

"Our entry into Bali marks the company's first resort in South East Asia and will provide our guests with a rich and beautiful holiday destinations in the region," said Fairmont Hotels & Resorts President Jennifer Fox.

RB schedule changes

ROYAL Brunei Airlines has modified flight timings on its sole Australian operation in a move to offer seamless connections to London, effective 31 Mar 2013.

Flights into Melbourne will land at 0500, allowing pax to connect to other Australian and New Zealand cities on the same day.

RB's current morning departure out of London to Brunei, via Dubai, will shift to an afternoon push back at 1750, enabling "much better" connections from the UK, Continental Europe & the USA.

Departure times ex Brunei to Dubai/London and Melbourne to Brunei remain unchanged.

The schedule changes mean "customers will have seamless same day connections in both directions without having to stay overnight in either London or Melbourne," the carrier said.



Retail Travel Agency Manager

Here's your chance to lead a small team in a fresh and progressive retail travel agency in the lovely location of Gisborne! Jetaway Travel is seeking an experienced travel agency manager to oversee the agency while striving to achieve targets and providing exceptional service to their leisure and corporate clients.

The role is available now with applications to be directed to s.matheson@jetawaytravel.com.au.

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Accor's Mirvac hotels GDS switch

ACCOR this morning confirmed that the hotels integrated into its portfolio under the Mirvac acquisition (**TD 22 May**) will change GDS codes next week.

Hotels branded as Quay Grand, Quay West, Sea Temple, Sebel and Citigate will switch from the current myFidelio IQ chain code to Accor's RT code, with a staggered implementation starting from Tue 18 Dec.

Sabre will be first off the rank, followed by Galileo on 19 Dec, Amadeus on 20 Dec and Worldspan on 21 Dec.

Once the switch is complete, a

full set of rates for each of the former Mirvac properties will then be available via Accor's TARS reservation system.

Accor took over some 40 Mirvac hotels and says it's in the progress of rebranding "a large number of them" to its own brands.

JAL lowers fuel levy

JAPAN Airlines is seeking govt approval to lower its current fuel surcharge on international tickets issued between 01 Feb-31 Mar.

If given a green light, JAL's fuel surcharge on flights to Australia will fall from US\$327 to US\$296.

Commission anti PMC

THE Productivity Commission has issued its final report into trans-Tasman economic relations (**TD 18 Oct**), and is continuing to recommend reconfiguring the Passenger Movement Charge as a "genuine cost recovery mechanism for border services".

The Commission says the PMC "does not provide a transparent indication of the costs of providing border services" - highlighting objections to the charge raised earlier this year by AFTA and the TTF (**TD 20 Jun**).

The report, which will form the basis for high level discussions next year, also raises other barriers to trans-Tasman travel including the relatively high cost of taxi travel to and from airports, as well as the cost of the time spent at airports because of international security screening.

The commission also suggested further enhancement of the SmartGate system, including Australia utilising it for departures as well as arrivals.

"Traditional checks by customs officers could then be better targeted at higher risk passengers," the report states.

SmartGate could also be integrated with airline self-service kiosks, it suggests, while other policy initiatives urged include the introduction of a single trans-Tasman tourist visa for travellers who want to visit both countries.

Brindi Orange boost

BRINDABELLA Airlines will add new services between Sydney and Orange, introducing an early morning outbound flight from Sydney and an early evening inbound service, from 31 Mar.

Currently Brindabella Airlines operates double daily flights to the NSW regional city.

Subject to regulatory approvals, the new flights add up to 32 extra frequencies and up to 960 seats per week on the route.

The carrier said growth for the route was predicted to reach 65,000 passengers per year.

GMH enters India

HOTEL representation firm GHM will broaden its reach into India next year after signing The Aayu Mumbai 42-suite property to its portfolio.

The property will occupy the top floors of Kohinoor Square's Central Tower - Mumbai's tallest commercial building - and is slated to open in Dec next year.

QR debuts LHR 787s

QATAR Airways inaugurated Boeing 787 Dreamliner services between Doha-London Heathrow, operating as Flight QR75/76.

The Gulf carrier is the first airline in the world to introduce regular 787 flights to the UK.



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INTERNATIONAL MARKETING EXECUTIVE

Permanent - Sydney

Administrative Officer 6 - Remuneration Package
(\$85 712 - \$95 660)

Tourism NT has an exciting new opportunity within its International Marketing team. Based in Sydney and working in conjunction with international representative agencies, this position coordinates trade and marketing programs within core international markets. The role is also responsible for the coordination of onshore international activity and linking Inbound Tour Operators with NT tourism product.

Applicants with high level written and oral communication skills, practical understanding of tourism distribution and international leisure markets are encouraged to apply

Please quote Position Number: 18404

APPLICATIONS CLOSE: 30TH DECEMBER 2012

INTERNATIONAL MARKETING COORDINATOR

Permanent - Alice Springs

Administrative Officer 5 - Remuneration Package
(\$78 130 - \$82 130)

Working within the International Marketing Operations unit this position coordinates the trade and consumer marketing activities undertaken by Tourism NT's international representative agencies to increase demand in our target markets. The role also assists with the coordination of on shore international events and meetings.

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Window Seat

SIR Richard Branson is definitely not one to back down from a challenge, or a friendly wager.

Arch-rival Willie Walsh of British Airways and Iberia parent company IAG this week claimed Virgin Atlantic would soon cease to exist in its current form, prompting Branson to respond with an interesting wager.

The Virgin founder, who not long ago was forced to wear a dress on an AirAsia flight after losing a wager with founder Tony Fernandes, challenged Walsh to put up £1m to be paid to each other's staff if indeed, the Virgin Atlantic brand disappeared from the skies in 5 years.

CENTARA Grand in Bangkok at CentralWorld has installed a 50m long open-air putting green for meeting room occupants to hone their golf skills in between meetings and seminars.

Located on the 23rd floor, the green, entitled "My Lawn", offers numerous holes to aim at, is on an outdoor patio area with an open show kitchen and bar that caters for meetings & luncheons with views of the city and river.

VA fare restructure

VIRGIN Australia will adopt a new, more simplified fare structure for Domestic, International Short-Haul and International Long-Haul services as part of its switch to the SabreSonic CSS in Jan (pg 1).

The new structure will result in common fare brands across its operations, providing consistent fare offerings and streamlining payment transactions.

Five of VA's fares options will be shelved - reduced to seven - incl a new 'Saver Lite' seat-only fare.

Virgin's 'Saver' fare will also now include one checked bag (of up to 23kgs), while new restrictive 'Premium Saver' & 'Business Saver' fares for Premium Economy and Business Class will be rolled out.

New Fare class types will become effective from 13 Jan, and existing bookings will migrate to their new equivalent, where applicable.

VA is requesting agents arrange payments of all bookings prior to the migration next month.

Syd Business injection

CITY of Sydney Council will invest \$500,000 per year over the next three years to promote the city as a world-class conference and event destination, through Business Events Sydney.

The funds will provide a boost to the industry during its three-year revitalisation & construction project due to get underway in the precinct from Dec next year.

"The international market for business events is increasingly competitive, so it's essential that we help promote Sydney to the world," Lord Mayor Clover Moore said of the funding boost.

Globus Asian growth

A PUSH into emerging markets in Asia has commenced by The Globus family of brands, with the appointment of new GSAs in Vietnam and Myanmar.

The firm is now present in 12 countries in Asia and South Africa.

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MEL – 3pw direct B777

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Philippine Airlines

Topdeck tours memory lane



TOPDECK rolled out one of its original double-decker buses for one last hurrah, treating a group of Flight Centre agents to a drive down the streets of memory lane.

The bus, named "Robbie", after one of the company's first drivers, carried the agents from Central Station to Blues Point Reserve at the base of Sydney Harbour.

Topdeck is continuing to build hype for its 40th anniversary

celebrations next year, with this event serving as a prelude to the parties that take place in 2013.

The agents are **pictured** above with Robbie at Sydney Harbour.

Smisek UA chairman

UNITED Continental Holdings has announced current ceo and President Jeff Smisek as its new Chairman, effective 31 Dec 2012.

Virgin Australia will soon have a new reservation system.

Virgin Australia is transitioning to the SabreSonic CSS reservation system over 12 and 13 January 2013. With this new system, Virgin Australia will become a fully ticketed airline with a single designator - VA.

There will be some important changes for you as a travel agent and for your customers. To find out what you need to know, [click here](#).

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Technology Update

Today's Technology Update is brought to you by Sabre Pacific.

2012: Mobiles, Apps and Online



The sun is out, the cicadas are singing – we all know that this means, it's

Christmas time! As we prepare for the holiday season, I think it's time we paused to look back on 2012.

What a year we've had here at Sabre! We've seen the smartphone continue to rise in popularity, allowing it to become an increasingly useful tool for travel agents. This has resulted in agents like you becoming better connected to your travellers through Sabre's solutions such as TripCase and Abacus Mobile.

The launch of Sabre Red Apps earlier in the year encapsulated the ever-increasing focus of tapping into the power of third party developers across the planet.

And of course, we've also seen the continued growth of online booking engines like Sabre Online and Sabre Explore which are helping agencies service their travellers via this growing channel.

I can already tell you that you will see great things from us next year too and are set to launch more innovative products which will enable us to lead the way in the travel industry throughout 2013.

We have, and will continue to invest heavily in technology, to deliver our commitments to you.

So on behalf of everyone at Sabre Pacific, I'd like to wish you all a Merry Christmas and a happy New Year. Here's to 2013!

Gai Tyrrell, CEO, Sabre Pacific



Fraser events merger

TOURISM Fraser Coast has been approved to proceed to merge with the Economic Development, Regional Marketing and Events department of the Fraser Coast Regional Council.

Members of TFC overwhelmingly voted in favour of a new business model for a new entity at a special board meeting this week.

The new group will handle all matters of tourism development, investment & regional marketing.

MEANWHILE, the Newman Qld Govt has joined with Tourism Fraser Coast to launch a \$500,000 marketing campaign encouraging holidaymakers to visit the region.

The 'Where Summer Comes Alive' campaign coincides with the recent opening of a \$4.9m Fraser Coast Cultural Centre and aims at luring Queenslanders in driving distance of the region.

"Twenty holiday deals will be promoted in the first phase of the campaign encouraging visitors to stretch the traditional festive break to make the most of the summer months," Tourism Qld acting ceo Leanne Coddington said.

Renovations at HUI

HUE Airport on Vietnam's north east coast will be closed for eight months from Mar-Nov next year for renovation and upgrade works.

The airport has advised that to reach the seaside town, pax are advised to fly into Danang, where scheduled transfers can take pax to Hue, or to take the overnight Reunification Train from Hanoi.

PG renews Sabre deal

BANGKOK Airways has extended its partnership with Sabre Airline Solutions, with the carrier planning to explore Sabre's range of self-service solutions as well as mobile check-in offerings.

Peppers Food Trail

PEPPERS Mineral Springs Retreat at Hepburn Springs, Vic is hosting a "Gourmet Food Trail" event from 01-02 Feb to encourage food and wine connoisseurs to experience the local flavours.

The "In Season at Peppers" package is priced from \$620ppts and includes two nights accom, breakfast daily, a hamper of local produce and entry to a number of dining experiences and events.

For info, phone (03) 5348 2202.

AAT show agents the Ovo way



SPELLBINDING audiences all over the world, Cirque Du Soleil's most recent production, oVo, recently debuted in Sydney, with

this group of agents and suppliers treated to a performance, hosted by AAT Kings sales managers Steve Richards & Aaron Christian.

The group enjoyed premium seating for the show, drinks and canapés prior to and following the show as well as a special souvenir momento gift package.

Steve and Aaron are pictured above with the group prior to the special performance.

IATA trends report

AN INDEPENDENT study into trends transforming global travel distribution trends has been released by IATA, predicting that by 2017, half of all online direct air bookings will be made on a mobile or tablet device.

The study found travel to be the world's largest e-commerce category, with business & leisure travellers in the US alone expected to spend a total of US\$85.7b on air sectors online in 2012.

Le Soléal godmother

TAUCK ceo Dan Mahar's wife Kiki Tauck Mahar will serve as the godmother to new Compagnie Du Ponant 264-pax vessel *Le Soléal* when it debuts in Jul next year.

Travel Specials

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Travel, for
travel people

THIS week's *Travel Specials* is brought to you by **Travel Industry Club**. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

Fresh off the arrival of *Celebrity Solstice* into Australian waters less than a week ago, **Travel Industry Club** has its hands on a number of cabins at a steal of a price for the industry to enjoy. Enjoy an all-inclusive 12-night Australian/NZ cruise for \$258pp per night. Call (02) 9700 8711 to book.

Pan Pacific Nirwana Bali Resort has released a super-special industry only rate of US\$105 per night for a Golf View Room inclusive of brekkie and a 15% discount at the Nirwana Spa. To book, quote booking code IDDIDA at www.panpacific.com/bali. Valid for stays up to 31 Mar 2013.

For an up-close-and-personal look at New Zealand, **Grand Pacific Tours'** 16-day Highlights of New Zealand itinerary will deliver a unique insight into the country. Bookings made by 31 Dec will receive a \$100 discount per person along with a 400-page NZ Eyewitness Guide. Ph 1800 622 768.

Agents heading to London between 21-26 Dec or 01-31 Jan can enjoy a stay at the luxurious **Radisson Blu Edwardian Mercer Street Hotel** from £99p.n for a Superior room. Conditions apply, with prices excl breakfast and VAT. To book, call Sarah, Katherine or Cecilia on (03) 9520 2353.

Pullman throws the “party of the year”

IT WAS quickly declared the travel industry ‘party of the year’, and Pullman certainly had a lot to celebrate. Pullman has just become Australia’s largest five-star brand, growing to ten hotels around the country in a mere four years, with more to come in 2013.

Enticing over 200 guests to the Pullman Quay Grand at Sydney’s Circular Quay, the Pullman event on Wed night featured an exclusive performance by Human Nature and an incredible set from Sapphires’ star Jessica Mauboy, pictured left.

There were plenty of stars shining in attendance throughout the night, including the team from Channel 7’s *Sunrise*.

Elsewhere, Pullman’s new consultant chef Justin North prepared a menu that included the freshest of seafood and decadent desserts, all washed down with Pullman’s signature Taittinger champagne.

LEFT: Ruwan Peiris, Pullman Sydney; Lyn Keep, Show Group; Wayne Munn; and Henrik Berglind, Accor.



ABOVE: Accor’s Graham Wilson celebrates with Lewis Pullen from Qantas.

BELOW: Emma Sturgiss and Cara Mygind from Tourism Australia.



BELOW: Consultant chef Justin North samples some of the tasty canapes.



RIGHT: Accor’s Javier Cedillo-Espin and Graham Wilson with Lesley Grant from Qantas; John Cupples; and Qantas’ Lewis Pullen.



ABOVE: Virgin Australia’s Neil Thompson catches up with musician and TV personality John Foreman.



ABOVE: Melissa Doyle and David Koch from Channel 7’s *Sunrise* were among many TV personalities at the Pullman launch.



LEFT: Kim Waterhouse from Axis Events with Accor’s Henrik Berglind.

RIGHT: Human Nature wowed the audience in an intimate performance which culminated in a sensational collaboration with Jessica Mauboy.



FCm Africa expansion

FLIGHT Centre Ltd brand FCm Travel Solutions has signed a new partner agreement with the Alive brand, who operates agencies in Angola, Portugal, Spain & Brazil.

Indonesia flight frequency boost

AUSTRALIAN and Indonesian aviation authorities will early next year renew a bilateral air service agreement set to allow carriers from both nations to increase frequencies between the two.

The new agreement will see up to 25,000 new seats per week added to allowances operating between Australia & Indonesia.

Current data shows that Garuda Indonesia, Virgin Australia, Jetstar and Qantas as well as chartered carriers utilise the majority of the 31,250 seats per week between the two countries.

Tourist arrivals from Australia into Indonesia are up 1.8% for the first ten months of 2012 compared to the same period last year.

Indonesian Transportation

Ministry's air director general Herry Bhakti Gumay said several Indonesian carriers have expressed interest in flying to Australia, including Lion Air's subsidiary Batik Air, while Garuda Indonesia will recommence services to Brisbane from Aug (**TD** 20 Nov).

Luxperience go ahead

HELEN Logas and Rosemarie Sama, the joint founders of this year's inaugural Luxperience show, have come to an "amicable agreement" about their rival events (**TD** breaking news).

Luxperience has been confirmed as going ahead 02-04 Sep at Sydney's Overseas Passenger Terminal, while Sama's LETE has been cancelled.

In the jungle, the mighty jungle



SOUTH African Airways and Beachcomber recently hosted this group to a tour of the country, in which some of the finest game lodges available were inspected and enjoyed first-hand.

In addition to the high-quality accommodation, the group enjoyed a number of game drives in which they saw the "Big 5".

With the annual wet season underway, shorts and old shoes not averse to mud were adopted by the group - a wise move.

Pictured above by the hippo pool at Lion Sands Private Game Reserve is, from left, Tristan Hicks, Lion Sands Ranger; Kirsty Hore, HWT Highton; Jessica O'Brien, FC Courthouse; Elizabeth Hadwell,

FC Product Brisbane; Jane Stott, FC Geraldton; Nicole Lucas, FC Queen Street Brisbane; Trent Malcolm, South Africa Airways Brisbane; Audra Audet, Escape Travel Kotara and Edrice Hundley from Beachcomber Tours.

Gaming promo for Qld

QUEENSLAND and New South Wales will receive a promotional boost in Germany through an animated online game called "Web Scout", being developed in conjunction with German media.

The game will be distributed to 30,000 German travel agents and will contain many references to the two states and how best to book travellers to visit the states.

MS-See White Cliffs

MSC Cruises has released a special 25-night holiday package combining two nights in London with a 21-night cruise aboard the *MSC Musica* from the White Cliffs of Dover to the Black Sea, priced from \$5726ppts.

The price includes return airfare and taxes with Emirates, service charges and port taxes, departing Australia on 07 Sep next year.

For details, phone 1300 028 502.

WIN TWO NIGHTS IN AT FRASER PLACE MELBOURNE!



Another entry into our Christmas competition comes from WOW! Travel & Cruises, who celebrated their Christmas party onboard *Celebrity Solstice* last week (pictured left).



Fraser Place has arrived in Melbourne with the launch of the brand new studio suite accommodation in a quintessential Melbourne city laneway.

Our good friends at **Fraser Place Melbourne** want to celebrate the festive season with the travel industry, and are asking you to send in your work Christmas party photos throughout December.

At the end of the month, the judges will select their favourite photo and the person who submitted this will win two nights accommodation for two guests in a brand new *Studio Deluxe Suite*, buffet breakfast for two on both mornings, complimentary internet and midday check-out.

Bonus points will be awarded for photos that include a copy of the *Travel Daily* issue.

So get into the spirit and start snapping, then email your festive photos (including names of the people pictured) to:

xmasphotos@traveldaily.com.au



Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

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THERE IS FUN IN NUMBERS GROUPS TRAVEL CONSULTANT

SYDNEY - SALARY PACKAGE TO \$58K+ (DOE)

Calling all Travel Consultants with groups experience looking to work in a fun, fast working environment for an established Global company that offers top training, a great salary, a high yearly bonus AND team building famils....Sound like you? We want to hear from you! Enjoy a top salary package to \$58K (DOE) and work for the one of the most successful wholesalers of group tours in the world! Min one year's travel consulting experience with group knowledge is essential.

CLIMB THE GREAT WALL TO A NEW CAREER ASIA SPECIALISTS X 5

SYDNEY - SALARY PACKAGE UP TO \$45K

Do you want to make the move from wholesale travel? Are you tired of face to face selling? From a breathtaking tour of the Taj Mahal to a cooking school in the markets of Hanoi to a cultural tour of the Great Wall of China, you will enjoy booking a wide range of tours, accommodation and packages to Asia. Do you have 12 months experience and travelled extensively in Asia? Don't hesitate in apply for this amazing opportunity today.

KISS THE MELBOURNE COMMUTE GOODBYE RETAIL TRAVEL CONSULTANT

GEE LONG - SALARY PACKAGE \$45K (DOE)

This boutique travel agency is looking for an experienced travel consultant to join their growing team. Servicing mostly repeat and referral clients you will be responsible for arranging exciting dream holidays to worldwide destinations! This is your chance to move away from those messy targets and 7 day trade. With a high base salary on offer and exclusive famils you will kick yourself if you miss this role! Min 2 years exp req.

CORPORATE IS BOOMING IN 2013

CORPORATE CONSULTANTS X 4

MELBOURNE AND PERTH - SALARY PACKAGE \$70K (OTE)
With Christmas just around the corner there has never been a better time to register. We have 2 new exciting corporate roles located in Perth and Melbourne that will see you working on exciting accounts and earning an amazing salary of up to \$70K. Located close to the CBD in both cities this is the one TMC that you will want to work for in 2013. if you have a min 2 years exp then this role could be yours.

WANT TO EARN A SENIOR SALARY IN 2013?

CUSTOMER SERVICE CONSULTANT X 3

MELBOURNE (INNER) - SALARY PACKAGE TO \$50K

Due to company growth this travel organization requires 3 new consultants to start on the 7th January. This is your chance to move away from face to face consulting and into a customer serviced focused role! You will earn a high base salary of \$50K and be a part of a fun and social team environment. This is the perfect role to kick start 2013 and is one move you won't regret! Min 6 months exp and Galileo GDS Knowledge req

EXCLUSIVE FAMILS ON OFFER

RETAIL TRAVEL CONSULTANT

MELBOURNE (STH EAST) - SALARY PACKAGE TO \$55K (OTE)

We have a new and exciting retail role located in Melbourne's South Eastern Suburbs. Working for this well-known travel agency you will be responsible for booking interesting itineraries to worldwide destinations. From Europe to Africa to Bali, no two days are ever the same! Working in a supportive team environment you will be offered exclusive famils and a high base wage. Min 2 years retail exp required.

A PACIFIC DELIGHT

SOUTH PACIFIC TRAVEL SPECIALIST

BRISBANE CBD - SALARY PACKAGE \$45K + BONUSES

Looking for a role where you can sell the gems of the South Pacific? Want to escape the frontline? Here's your chance. This boutique agency is looking for a professional and dedicated travel consultant to join them. You will enjoy handling phone and email enquires whilst selling all the great experiences the South Pacific has to offer. There is a top familiarisation program on offer along with a strong salary package and bonus scheme in place. Min 18 months travel consulting experience a must.

SHOW OFF YOUR COMMONWEALTH PRIDE

WHOLESALE TRAVEL CONSULTANTS

BRISBANE CBD - SALARY PACKAGE \$55K OTE

Here's your chance to join this leading travel team and use your sensational domestic product knowledge to sell amazing holiday packages. As part of this innovative company you will enjoy fabulous \$\$, famils and the opportunity to progress up the ranks. All you need to be considered is a proven sales ability, previous reservations or travel consulting experience and a positive attitude. So what are you waiting for? Apply today and become an Aussie specialist tomorrow.

Walt Disney World Resort Florida, welcomes New Fantasyland The largest expansion ever at Disney World Magic Kingdom



Gaston's Tavern at
New Fantasyland

Walt Disney once promised that *Disneyland*, and by extension all of our parks, would never be complete as long as there is imagination left in the world, **New Fantasyland is a spectacular addition** to the *Magic Kingdom* that delivers on Walt's promise. We're thrilled to take guests beyond the walls of Cinderella Castle to discover new worlds featuring iconic Disney characters and stories in ways that are more imaginative, more interactive and more immersive than ever before.

New Fantasyland features attractions, dining, shopping, character interactions, recreation and more – laid out fairy tale-style amid waterfalls, grottoes, arched bridges, forests and circus big tops. A multiyear expansion project that doubles the size of the existing *Fantasyland*, the sprawling new area lies just beyond the existing *Fantasyland* in the shadows of Cinderella Castle.

Did you know?

Walt Disney World Resort is a contiguous, nearly 40-square-mile, world-class entertainment & recreation destination featuring four theme parks (*Magic Kingdom*, *Epcot*, *Disney's Hollywood Studios* & *Disney's Animal Kingdom*); two water adventure parks (*Blizzard Beach* & *Typhoon Lagoon*); 25 Resort Hotels; 81 holes of golf on five courses; two full-service spas; *Disney's Wedding Pavilion*; *ESPN Wide World of Sports Complex*; and *Downtown Disney*, an entertainment-shopping-dining complex. Walt Disney World Resort is also included in vacation packages of *Disney Cruise Line*....**And don't forget, it's open daily, year-round!**

