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Travel Daily

First with the news

Thursday 20th December 2012

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QF adds Milan and Manchester via DXB

QANTAS has released schedules for new services from Australia to Milan and Manchester, under a new codeshare arrangement with Dubai-based Emirates.

The move is separate to the QF/EK alliance (see main story) because it does not require any price or capacity coordination between the carriers.

The pending removal of the Joint Services Agreement with British Airways has seen the QF code removed from a swathe of BA European destinations effective 31 Mar (TD 09 Nov) including Milan and Manchester.

Under the new arrangement QF will codeshare on 14 EK-operated flights per week from Dubai to each of Milan and Manchester, with QF saying this "will ensure that customers continue to have seamless access to Europe and be able to book these destinations with certainty".

EK operated flights from Milan and Manchester will connect with the new Qantas-operated services QF 1, 2, 9 and 10 between Australia and Dubai.

QF premium economy pax will be accommodated in the economy cabin of EK flights.

Customers already booked to travel to Milan or Manchester after 31 Mar on an interline ticket with BA via London can amend their booking subject to fare conditions and availability on the service via Dubai.

5 year draft EK/QF approval

THE Australian Competition and Consumer Commission today issued a draft approval for the wide-ranging Qantas/Emirates alliance (TD breaking news).

Rather than the ten year term sought by the airlines, the ACCC is proposing a five year determination and has also raised concerns about some overlapping routes, particularly on the trans-Tasman market.

The draft approval includes a condition which will restrict the ability of the alliance to reduce or limit growth on Tasman routes, with the ACCC proposing a requirement initially that the carriers maintain NZ capacity.

A final determination is expected in Mar next year, in the lead-up to the proposed commencement of the alliance.

Qantas ceo Alan Joyce said the draft ruling was an "important step towards delivering a better travel experience for millions of customers.

"We put a strong case to the ACCC that outlined the benefits of this partnership, both for

travellers and for Australian tourism," Joyce said.

"We will now focus on responding to the issue raised by the ACCC in relation to the trans-Tasman as we move to securing final approval of this landmark partnership".

Emirates ceo Tim Clark said there had been a positive response from customers, reinforcing "what a strong match the two brands are for each other".

"The partnership with Qantas means we can add regional destinations like the Gold Coast and Hobart to the growing list of places we offer Emirates customers worldwide," he added.

MEANWHILE, Federal Transport Minister Anthony Albanese issued a statement saying that the govt welcomed the draft decision.

"The solid commercial position provided by the alliance also provides the opportunity for Qantas to invest in additional aircraft capacity and international services, especially to meet the growth in Asia but also its broader international network".

Albanese said the partnership offers potential benefits for Australian travellers via lower fares, improved connectivity and additional destinations.

Hotel for Hay St Perth

A NEW 'significant hotel' for Hay Street in Perth's central business district has moved a step closer after the WA state govt selected BGC as the preferred developer.

To be built on the site of the former FESA House, the project includes a hotel and mixed-use development.

The final size and design of the hotel is yet to be finalised.

"The severe shortage of hotel rooms in Perth is negatively impacting on WA's ability to attract corporate & leisure visitors; major conferences and events; increase aviation capacity; and disperse travellers through the State," WA Tourism Minister Kim Hames said today.

Preparations advanced

QANTAS says it and Emirates have already started a range of initial preparations for their alliance since it was announced in Sep, but only items that do not require regulatory approval.

Actions so far include work to connect IT systems, the design of frequent flyer benefits and establishing an operational base for Qantas in Dubai.

The ACCC draft approval of the pact includes an exhaustive evaluation of overlapping routes - **CLICK HERE** to view the document.

Six pages of news

Travel Daily today has six pages of news and photos including a full page from **Globetrotter Corporate Travel** plus full pages from: (**click**)

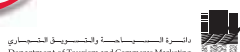
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Horizons Jetstar deal

NEW Horizons Holidays has teamed with low-cost carrier Jetstar to offer four-night air and land combos across Asia.

Destinations include Bali, Kuala Lumpur, Ho Chi Minh City, Phuket, Bangkok, Singapore and Hong Kong, ex Perth, priced from just \$322ppts to Bali staying at Bakungs Beach Cottages.

Packages include 20kgs of luggage and must be booked before 28 Dec.

Langham into Canada

CANADA's largest hotel, the 1,590-room Delta Chelsea Hotel in Toronto has been acquired by Hong Kong's Great Eagle Group, the parent company of Langham Hospitality Group.

From 01 Jun 2013, the hotel will rebrand to The Chelsea Toronto, retaining all current employees.

The upscale CBD property will be the first Langham Hospitality Group hotel in Canada.

Perth Quay tenderer

THE West Australian govt has awarded Leighton Contractors & Broad Construction Services the \$200 million contract to build Perth's new Elizabeth Quay.

To be constructed over two years and be delivered by mid-2015, Elizabeth Quay will serve as part of the world-class waterfront precinct for the WA capital.

The project includes a new 2.7 hectare inlet, parks, promenades and an island.

UA branch out further

UNITED Airlines will inaugurate new services from a number of its hubs from Apr next year, with services to Guatemala City and San Jose in Costa Rica to fly from Washington DC Dulles Airport.

San Jose will also be serviced from the carrier's Chicago hub.

Edmonton will also see service from Newark, while new regional domestic routes from Los Angeles will also start early next year.

Peregrine new Dragoman gsa

PEREGRINE Adventures this morning announced that it's been appointed as the new General Sales Agent for overland travel specialist Dragoman, with the move effective from 01 Jan.

Peregrine takes over from Adventure World, which has represented Dragoman in Australia and NZ for some years.

Mat Lewis, Peregrine Head of Sales, said the appointment was a 'welcome return of the GSA relationship Peregrine used to have with Dragoman,' with its sales teams already fully trained and "really looking to selling

CH famil commitment

CREATIVE Holidays says it will send over 800 travel agents on famils around the world in 2013 as part of an ongoing commitment to the trade.

The wholesaler will also offer a "robust" schedule of incentive prizes to agents during the year, md Paul McGrath said.

In 2012, Creative successfully hosted 62 agent famils.

Discover signs Louis

DISCOVER the World Marketing has become the global sales agent for Mediterranean cruise specialists Louis Cruises.

"This is the first time we will work with this cruise line and believe they will be pleased with the results, given our company's experience & market knowledge," ceo Jenny Adams said.

Push on for 2nd SYD

MINISTER for Infrastructure Anthony Albanese says a decision on a second airport in Sydney needs to be made within the next twelve months.

Speaking on radio yesterday, Albanese said the govt wasn't "dodging" the issue of a second airport, adding "we need to get one because otherwise we are saying no to economic growth."

Dragoman's overland tours again".

He said Dragoman was a perfect fit with the Peregrine and Gecko's range of small group tours.

Adventure World today launched its 2013 GSA brochure, excluding Dragoman but featuring the new addition of Exodus (**TD** 31 Aug).

New CFO joins BNE

MICHAEL Bradburn has joined Brisbane Airport Corporation as its new Chief Financial Officer.

Bradburn will start his new role on 04 Feb and brings experience with Mirvac and other ASX listed companies to his role.

More appointments on **page 4**.

Royal kids facilities

PRINCESS Cruises has revealed three new zones to be rolled out in Jun aboard the 3,600-pax *Royal Princess* for the youth market.

'Princess Pelicans' is aimed at 3-7 year olds, 'Shockwaves' for 8-12yos and 'Remix' for 13-17yos.

EK Portugal c/share

EMIRATES will begin codeshare service in partnership with TAP Portugal from tomorrow.

The move will see EK offer flights on TAP metal from Lisbon to Barcelona, Faro, Madrid, Porto and Seville, while the TAP code will be placed on Emirates flights from Dubai to Bangkok, Hong Kong, Singapore, Kuala Lumpur and Lisbon.

easyway upgrade

QANTAS Holidays and Viva! Holidays have added new Hotel Descriptive Content in a "major" enhancement of its **easyway** travel agent booking system.

When agents book through the JTG wholesalers, they'll now have access to rich content such as photos, property descriptions and ratings, and facilities on offer (including bars, restaurants and kids clubs), as well as bedding and room feature information.

Room categories are also now grouped into categories within a property display on easyway, with deal options grouped according to room options.

Hotel cancellation policies, price breakdowns, meal inclusions and special offers are also available via an 'info' link next to each product featured.

Traffic up at SYD/MEL

SYDNEY Airport set an all-time record for daily passengers served in Nov, welcoming an average of 107,000 pax daily, according to official figures released by the facility this morning.

Both domestic and international numbers posted improvements, up 7% and 6.7% respectively.

Melbourne Airport reported a 10% increase in pax served in Nov, announcing it had surpassed the 29m year-to-date pax milestone.

International arrivals from Hong Kong grew 21% for the month, with Sri Lanka at 23% while India & Fiji both recorded 15% spikes.

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Sth Pacific remains a treasure



TREASURES of the South Pacific yesterday held a special lunchtime event at Sydney's Waterfront restaurant to thank the trade for its support of the tourism industries of some of the smaller, developing island nations.

In attendance at the event were sales representatives for Vanuatu, New Caledonia, Niue, Tonga, Samoa, Tahiti and Papua New Guinea, all led by the Treasures of the South Pacific alliance president Richard Hankin and general manager Greg Maloney.

Rankin recognised the current issues in some nations cleaning up from Tropical Cyclone Evan and urged the message that the best way to help is to continue to send tourists to the destinations.

Specialising in promoting the island nations in regional areas, Treasures will next year be visiting a number of spots along the east coast including the Sunshine Coast, Newcastle and Geelong, among many others.

Pictured above from left in the back row is Greg Maloney, Destination Asia Pacific Marketing; Robert Thompson, Tahiti Tourisme; Stuart Thompson, Papua New Guinea TPA; Michael Riddington, Samoa Tourism Authority; Ken Triffitt, Aircalin and Richard Hankin, Treasures of the South Pacific.

Front row: Richard Skewes, Niue Tourism Office; Anne Morris, Vanuatu Tourism Office and Adele Leathan, Samoa Tourism Authority.

Dom rise continuing

A TOTAL of 5.37m passengers travelled on Australian domestic services in Oct, according to the latest traffic stats from the Bureau of Infrastructure, Transport and Regional Economics.

The increased traffic was a 9.8% year-on-year jump, taking total pax movements for the year to 56.06m, itself 2.8% up on 2011.

Significant increases in capacity saw average load factors drop 3.6% to 79.4% for the month.

The stats also showed Australian carriers have completed a total of 629,200 aircraft sectors for 2012, up 3.4% year-on-year.

Scot Goldie bargains

SINGAPORE-based carrier Scot is offering fares ex the Gold Coast priced from \$149 as part of a 'Stocking Filler Sale'.

Fares to Bangkok start at \$199, or to Kuala Lumpur from \$249.

Sydney-Singapore one-way fares lead in at \$199, valid for travel on select dates until 26 Oct 2013.

MEANWHILE, Scot yesterday announced its schedule for its newest routes, to Shenyang and Qingdao in China.

The LCC will operate the Singapore-Qingdao-Shenyang-Qingdao-Singapore service thrice weekly, effective 11 Jan 2013.

LEGO Hotel opening

THE first ever LEGOLAND Hotel will open in California on 05 Apr.

Construction of the property is ahead of schedule, and is set to feature over 3,400 LEGO models, built from over 3 million bricks.

Located at LEGOLAND California Resort in Carlsbad, it will feature three themed room choices - knight, pirate and adventurer - plus 'premium themed' rooms feature LEGO models and decor.

Each of the 250-rooms will feature two separate sleeping areas for adults and children.

Other hotel features include interactive LEGO decor, a family pool and lounge area, patio, event space and restaurant - see www.legolandhotel.com.

Botswana fever tick

THE Dept of Foreign Affairs & Trade is advising travellers via its Smartraveller website that a valid Yellow Fever Vaccination Certificate must be presented by visitors entering Botswana from a country where Yellow Fever is endemic - smartraveller.gov.au.

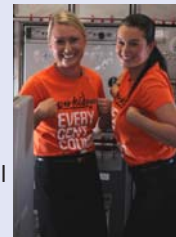
Window Seat

JETSTAR recently took its inflight entertainment to a new level as part of its inaugural StarKids Day, a charity fundraising effort launched by the carrier in partnership with World Vision.

Celebrating the day, the crew said that if the inflight donations for that service reached \$200, the crew would do the chicken dance up the aisles of the aircraft for the passengers.

At that point, pockets & purses nearly emptied, but even though the total only managed to reach \$180, the crew decided to go ahead with the dance anyway, flapping their "wings" for the amusement of passengers.

Over the four services operated that day, crews collected a total of \$600 for World Vision.



TD a regular hobbit at GPT



GRAND Pacific Tours staff clearly cannot get enough of the travel industry's favourite trade publication, submitting this photo for our Christmas competition fresh from a red carpet premiere of *The Hobbit* in Melbourne

earlier this week.

Pictured here at the screening are GPT's Alita Brydon, marketing manager (left) with Rachel Sinclair, marketing coordinator.

For more info on **TD's** exclusive Christmas comp see **page six**.

TA Expedia Brazil push

TOURISM Australia has teamed with Expedia Brazil & Hotels.com Brazil to promote the tourism authority's *There's Nothing Like Australia* marketing campaign to Brazilian audiences.

Beyond escorted

BEYOND Travel is offering over 20 escorted touring trips through Eastern Europe for 2013 priced from \$765 for an 8-day holiday.

NT air talks positive

NORTHERN Territory Minister for Tourism Matt Conlan says talks this week in Sydney with Virgin Australia and Jetstar have been fruitful, with both airlines keen on flights to Alice Springs.

"There is a clear desire by these airlines to expand their services across Australia, and I want to ensure that Central Australia is included in this," Conlan said.

He added Virgin's planned acquisition of Tiger Airways and Skywest has the potential to boost services to and within the Northern Territory.

"Since 2011, only one airline has serviced Alice Springs and I remain hopeful this can increase in the future," Conlan added.

Agents cop an Eiffel of Paris

FIVE of Australia's top travel agents experienced some of Europe's most romantic sites in Nov when they flew Emirates to France for an exclusive famil, courtesy of Rail Plus and French Travel Connection.

Highlights of the 11-day trip included a helicopter transfer from Nice to Monaco, a visit to the Medieval town of Carassome, dinner on the Champs Elysees in Paris and a guided tour of the City of Lights.

Pictured showing off a bit of Parisian flair from left are Camilla McInnes, French Travel Connection; Jessica Halliday, Rail Plus; Alice Vasovic, Harvey World Travel Weston; Louella Horne, RACT Kingston; Liz Moir, Phil Hoffmann Travel Norwood; Lisa Robertson, Flight Centre Devonport and Anna Powell, Seniors Holiday Travel.



Industry Appointments



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THIS week's Industry Appointments column is brought to you by **inPlace Recruitment**. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

Bringing more than 15 years experience in public relations, corporate affairs and communications, **Tanya Bowes** has joined **Destination NSW** in the newly created role of General Manager of Communications.

To be based in the company's Sydney headquarters, **Damian Borg** has joined the **Globus Family of Brands** as its National Sales Manager (TD 13 Dec). Borg replaces Troy Ackerman, who has moved to Auckland to take up a position as General Manager New Zealand.

Set to assume office from the end of this month, the board of **United Airlines** has appointed **Jeff Smisek** as its new chairman. Smisek replaces Glenn Tilton who will step down but will remain on the carrier's board.

Moving within the **Allianz Australia** insurance firm is **John Myler**, who has this week been named as the new CEO of Allianz Global Assistance. Myler will oversee the travel insurance operation upon his 07 Jan start.

Three new faces have joined The **Australian Tourism Industry Council**, headed by **Jemma Still**, who has come on board as the new Head of Member and Partner Services. Elsewhere within the company, **Jessica Von Sperl** and **Sarah Archibald** are new members of the events team.

Halatoa Fua has been named to succeed Carmel Beattie as the Chief Executive Officer of **Cook Islands Tourism**. Fua has been with the company since Mar 2010 and has served as Acting ceo for three months.

Centara Ras Fushi Resort & Spa in the Maldives has welcomed German national **Ulrich Hoffgen** as the property's new General Manager.

West Coast Cruise & Travel has made two new appointments to bolster its Fremantle office. **John Elderfield** has joined as the company's new Marketing Manager / Tour Director. Elsewhere, the firm has hired **Terri Andri** as a cruise specialist to help grow bookings with her experience.

Dean Rossilli has been recruited by **Pan Pacific Hotels & Resorts** as the new General Manager of the Pan Pacific Orchard in Singapore.

Deputy ceo **Maher Salman Jabor Al Musallam** has been named as the acting ceo of **Gulf Air** following the recent resignation of Samar Majali.

MEL T3 reno on track

MELBOURNE Airport says the vast majority of renovation work of Terminal 3 is now complete, including check-in areas, arrival and departure gates.

Minor work, scheduled for early 2013, will need to be performed to complete the project.

The T3 upgrade has been done "to better reflect Virgin Australia's brand positioning, and to provide passengers with a fresh and more contemporary terminal space and facilities," the airport said in a Dec newsletter.

MEANWHILE, WS Smith has opened its first 'Zoodle' children's store at Melbourne's International Terminal this month - the firm's first airport location globally.

Zoodle sells a selection of kid's books, toys, games, gifts, gadgets and stationary.

Space Center freebie

KENNEDY Space Center in Florida is offering free admission for children up to 11 years of age when visiting the attraction from now until 07 Jan 2013.

The deal is valid when booking for a paying adult.

Viking Burma 2014

VIKING River Cruises has added a new 16-day itinerary in Burma and Thailand in 2014 sailing aboard *Viking Mandalay* on the Irrawaddy River for the first time.

The Memories of Mandalay trip starts and finishes in Bangkok.

OOL Cultural Precinct

GOLD Coast City Council mayor Tom Tate says a proposed cruise ship terminal for the Broadwater/Spit region will work hand-in-hand with a cultural precinct in luring tourists to the area.

Commenting in the GCCT's 2011/12 Annual Report released yesterday, Tate said a cruise ship terminal will lead to direct growth in local tourism, but it's "only part of my broader vision to get the industry thriving."

He said the creation of a Gold Coast Arts corridor running from Surfers Paradise to Bundall could not be understated.

"By creating a cultural focal point for our city, to showcase home-grown talent and int'l artists, we can give would-be tourists even more reason to visit," Mayor Tate said.

Globetrotter walks the plank...to new offices

Thursday 20th Dec 2012



ABOVE: The Globetrotter team gathered before setting off with their maps for buried treasure on Rottnest Island.

BELOW: Julia Mikhlik and Sarah Farrar from Crown with Globetrotter managing director Fiona Prosser and Jayson Frazer.



LEFT: Globetrotter's Melbourne team let their hair down.

BELOW: Globetrotter's superstar sales team.

Once the shipmates had finished on the island, costumes were exchanged for evening wear as the team celebrated the year that was, crowning WA Team Leader Jodie O'Callaghan the group's Globetrotter of the Year.

2013 is set to be a momentous year for Globetrotter, with growth forcing a move into new offices in Melbourne to help manage aggressive expansion plans set to generate many prosperous business opportunities.

Celebrating the move, the company held a special event for key partners, suppliers and staff in its new digs, located at Level 8/395 Collins St, Melbourne.



ABOVE: Dressed to impress in their new headquarters are Donna Ferguson, David Phillips and Caroline Murphy from Globetrotter.



LEFT: Golden Globetrotter 2012 Winner Jodie O'Callaghan.



LEFT: Jo Strachan, Globetrotter; Lynn Alexander, Cable Beach Resort; Mary Has, Cable Beach Resort; Rory Wilson, Globetrotter and Debra Lee, Hilton Hotels.



BELOW: Globetrotter owner John Battley with Jacques Lionnet, Airplus.



BELOW: Rose Stout, Francine Griffiths, Amanda Murphy, Melinda Weide and Christine Zeuschner.



ABOVE: Caroline Murphy, Jo McGlennon, Nerella Boscato, Colleen Davis & Fiona Prosser.



ABOVE: Sanna Ruuskanen, Finnair; Cassandra Gunn, Air NZ; Jutta Portelli, Lufthansa; Benjamin Buchanan, Philippine Airlines and Domenic Piras, Malaysia Airlines.

Aussies can pop up anywhere

AUSSIE hoteliers, it seems are a hot commodity in China.

Travel Daily, currently in Shanghai to join Friday's inaugural China Eastern Airlines' flight from Nanjing to Sydney has stayed at two major hotels run by expats.

Simeon Olle, formerly with Hyatt in Oz is gm of the classy Waldorf Astoria on the Bund, while Bruce Ryde who had stints with IHG and Hamilton Island is gm of Shanghai's Hotel Indigo, also on the Bund.

Ryde brought Julie Donohoe from Sydney's InterContinental Hotel to become his Executive Chef, who adds nice little touches from home for Aussie guests such as lamingtons in the 188 rooms.

He says that IHG has grown rapidly in China with 30 hotels in Shanghai alone, including three Indigo properties.

Indigo on the famous Bund boasts incredible views of this big,



cosmopolitan city, including sight of the Huangpu River and Pudong skyline from its char-grill eatery.

Ryde says Shanghai is a very prestigious, money-driven city and has more millionaires than Beijing, but stressed that it was still 100% Communist China, with an international veneer.

InterCon Phuket Rawai

INTERCONTINENTAL Hotels Grp has announced a deal with JTM Limited to open the first InterContinental branded hotel on the Thai island of Phuket.

The 240-room InterContinental Phuket Rawai Beach Resort will be constructed on the south-east side of Rawai beach, and is slated to open in 2014.

It will become the flagship hotel for InterContinental in Thailand.

Pegasus Airbus order

TURKISH carrier Pegasus Airlines has placed the largest aircraft order in the nation's history, buying 75 Airbus A320-family planes in an order worth US\$7.5b.

Cinnamon in the skies

A CONSORTIUM of Sri Lankan hotel operators have launched a small domestic airline in Sri Lanka.

Dubbed Cinnamon Air, the small carrier will be operated using jets owned by aerospace company Saffron Aviation and will connect the main CMB airport with coastal holiday destinations on the country's south and eastern coast.

Aussies love Taiwan

FIGURES released yesterday from the Taiwan Tourism Bureau show more than 50,000 Australian visitors arrived in the country in the ten months to Oct this year.

The result is a 5.5% year-on-year increase, with additional services by China Airlines and EVA Airways cited as key elements to growth.

Cooks tax into airfare

DEPARTURE taxes from the Cook Islands have now been built into airfares, meaning a separate payment is no longer required, according to DFAT's Smartraveller.

Wednesday 19th Dec 2012

Club Med Bali bargain

ALL-INCLUSIVE specialists Club Med is offering savings of up to 30% at Club Med Bali, valid for travel from 01 Feb to 30 Apr.

Prices for a five-night stay at the 4 Trident property in Bali start at \$1,007 per person twin share.

For further details on the offer see www.clubmed.com.au.

WIN TWO NIGHTS IN AT FRASER PLACE MELBOURNE!



LEFT: Im Blue da bo de da bo die...

Aru Teli of Travelport has sent in this photo of her and her colleagues from their Christmas party, where they won the most inventive costume. Pictured left to right are: Andy Mitchel, Aru Teli & Viren Teli.

"It's beginning to look a lot like Christmas."

Travel Daily's popular Christmas photo competition is back!



Fraser Place has arrived in Melbourne with the launch of the brand new studio suite accommodation in a quintessential Melbourne city laneway.

Our good friends at **Fraser Place Melbourne** want to celebrate the festive season with the travel industry, and are asking you to send in your work Christmas party photos throughout December.

At the end of the month, the judges will select their favourite photo and the person who submitted this will win two nights accommodation for two guests in a brand new Studio Deluxe Suite, buffet breakfast for two on both mornings, complimentary internet and midday check-out.

Bonus points will be awarded for photos that include a copy of the Travel Daily issue.

So get into the spirit and start snapping, then email your festive photos (including names of the people pictured) to:

xmasphotos@traveldaily.com.au

Supplier Updates

WELCOME to *Supplier Updates*, **Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

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Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Matt Lennon, Chantel Housler, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily Group:

CRUISE
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Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
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This new role will see you combining your land and air product knowledge, specializing in Cambodia, Laos, Singapore and Malaysia with one direct report, you will have a strong product background with exposure to wholesale nett airfares, strong relationships with suppliers and contract negotiation. You will have a strong interest and knowledge of Asia and the ability to manage a team!

ARE YOU PASSIONATE ABOUT AUSTRALIA? SALES/OPERATIONS MANAGER SYDNEY – EXCELLENT SALARY PACKAGE

This newly created role will see you overseeing this inbound sales team. With your ability to drive performance, provide guidance and support you will increase sales and improve procedures and practices within this organization. In busy times you will be creating and selling itineraries with your team. Clientele are very high end so your professionalism is needed at all times, a great opportunity to work with a growing company.

WORK CLOSE TO HOME – EASTERN SUBURBS CORPORATE TRAVEL TEAM LEADER SYDNEY SALARY PACKAGE TO \$80K

This newly created role will see you leading this established team of domestic and international consultants to greater success. You will be in charge of any client queries, ensure work flow is distributed evenly and is taken care of within set KPI times, daily meetings and training. You will also have the ability to put your consulting hat on when needed. We need someone with at least 5-10 years corporate exp at a TL level.

CALLING ALL AFRICA EXPERTS BUSINESS DEVELOPMENT MANAGER MELBOURNE– TOP SALARY PKG ON OFFER

This is your chance to really shine. We're on the lookout for a sales dynamite who can drive business and loves that thrill of the chase. In this role you will be responsible for sales across Victoria. You will need to show a strong understanding of the travel industry market with key connections already established in the retail travel market. Why not start the new year promoting something you are passionate about.

SALES EXEC ROLE IN SUNNY BRISBANE INDUSTRY SALES EXECUTIVE BRISBANE – SALARY PACKAGE TO \$70K

Love being on the road with this product in your hand! Agents will welcome you and want to learn more from your fun loving personality. You will enjoy being out and about and know how to put the hard yards in when it counts. Be rewarded here with superb famil trips for you to enjoy and bonus schemes. Everyone loves this brand which is growing bigger & better every year.

AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Ph: 02 9231 2825 Email: executive@aaappointments.com.au

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