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# Travel Daily

First with the news

Wednesday 1st February 2012

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ISSN 1834-3058

## BEN is out today

**TRAVEL Daily** subscribers this morning were sent the first official issue of **Business Events News** - our new sister publication focusing on the business tourism industry.

BEN is the latest addition to our growing stable which also includes **Cruise Weekly** and **Pharmacy Daily**.

The first few BEN issues will be sent to **TD** subscribers too, but to receive BEN on an ongoing basis sign up for a free subscription at [www.businesseventsnews.com.au](http://www.businesseventsnews.com.au).

## Aussie Air Seychelles chief

**AUSTRALIA** certainly seems to be punching above its weight when it comes to the global aviation industry, with yet another Aussie appointed to head up an international airline.

Cramer Ball, whose career has included roles with Ansett, Qantas, Gulf Air and most recently Etihad's regional general manager for Asia, Pacific South and Australasia, has been appointed effective from today as ceo of Air Seychelles, under the carrier's newly minted management agreement with Etihad (**TD** Fri).

Other Aussies in senior global aviation roles include Etihad ceo James Hogan, Wayne Pearce, recently appointed as Oman Air ceo (**TD** 09 Jan) and Emirates

commercial chief Richard Vaughan.

Etihad has taken a 40% stake in the Seychelles flag carrier, and Ball said the strategic partnership would "allow us to consolidate our position as a brand leader on the routes we serve."

"Air Seychelles will work closely with Etihad Airways to leverage synergies and create efficiencies that will reduce costs and maximise yields," he said.

Lindsay White, currently EY gm Australia and NZ, will take over Ball's regional role with Etihad, while the carrier is also expected to shortly announce a new Australia/NZ gm.

## Helen Wong's comp

**TODAY** *Travel Daily* launches a new month long competition for agents to win 1 of 25 places on four Helen Wong's Tours famils to China and Vietnam in Jun, as part of the tour operator's 25th anniversary celebrations.

The famils are focused on Shanghai, Beijing, Ho Chi Minh City and a Yangtze river cruise. See **page six** for all the details.

### Six pages of news

**Travel Daily** today has six pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs
- Garuda visa on board
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Wednesday 1st February 2012

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## 26 ships in Syd for Feb

THE number of ships sailing into Sydney Harbour this month has grown by five to a record 26 vessels, compared to Feb 2011.

Dubbed the 'Festival of Cruising' the harbour will be so busy a number of cruise vessels will be moored mid-harbour due to a lack of shore berths.

Highlights of the month include the arrival of Cunard's *Queen Mary 2* and *Queen Elizabeth* on 14 Feb and 28 Feb respectively.

## MH added to Global Explorer

**MALAYSIA** Airlines is moving closer to full participation in the **oneworld** alliance, with the carrier's network being added to the Global Explorer round the world fare from today.

Qantas is sponsoring MH into the alliance, and effective immediately the full global schedule of flights offered by Malaysia Airlines will add almost 20 additional cities in South East Asia to the oneworld network.

Two new countries - Brunei and Myanmar - will also be added to the Global Explorer, which will cover more than 900 destinations in about 150 nations.

The Global Explorer fare also recently expanded in India to encompass routes operated by Kingfisher Airlines, which will become a full **oneworld** member next week.

The Global Explorer fare covers all **oneworld** member carriers, plus 20 affiliates and other participants such as Jetstar, SAA, Vietnam Airlines, Gulf Air, Air Pacific and Alaska Airlines.

## Tiger back to Cairns

**TIGER** Airways will relaunch flights to Cairns out of Melbourne with new daily 'daytime' services from 25 Apr, after getting a green light from CASA to boost daily frequencies to 38 daily sectors.

The no-frills airline said the CNS service will cater for consumer demand, adding over 2,500 extra seats to TNQ each week.

The new timings are aimed at appealing to greater leisure traffic arriving into Cairns at 12:15pm and returning to Melbourne at 4:10pm (previously flights arrived late at night and departed very early in the morning at Cairns).

One new daily return service to Sydney and Perth out of the Vic. capital are also being added.

TT says it remains "keen" to reinstate a number of other domestic routes in "due course".

## Korean to Nairobi

**KOREAN** Airlines will launch a new thrice weekly service between Seoul and Nairobi from 21 Jun - its first non-stop East Africa route.

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## Wotif signs online advertising deal

**ONLINE** accommodation specialist Wotif.com this morning announced a new commercial agreement with a firm called Adslot, which will see advertisers able to serve campaigns on the wotif.com website.

The move will see an opportunity for ancillary revenue generation for Wotif, in addition to its current transactions of more than \$1b in accommodation bookings each year.

The end-to-end self serve display sales platform will give the company "an automated and highly scalable sales channel to capitalise on display ad revenue opportunities from advertisers in a secure private marketplace," according to an ASX statement.

Wotif md Robbie Cooke said the

deal "presents an ideal opportunity for us to tap into the display advertising market."

Adslot is part of ASX-listed Webfirm Limited, and provides display advertising solutions to online publishers in property, automotive and accommodation across three countries.

## Transatlantic Masters

**THE** International Cruise Council Australasia this morning announced that this year's Master's Conference will take place on Cunard's *Queen Mary 2* as she sails from Southampton to New York during Oct.

The voyage departs 14 Oct, and ICCA gm Brett Jardine urged agents to register quickly, with participant numbers capped at a maximum of 50 agents.

Once again renowned trainer Scott Koepf will lead the sessions on how to boost cruise sales, with a fee of \$1795ppts for a guaranteed balcony stateroom for the 7 night sailing - more info at [www.cruising.org.au](http://www.cruising.org.au).

## TM record growth

**TRAVELMANAGERS** yesterday reported a 32.3% growth in sales during 2011 compared to the corresponding year.

Home-based travel manager commissions rose 38.7% over the same period, TravelManagers chief exec. Joe Araullo said.

Growth was seen across all states, with South Australia seeing the strongest increase, up 79.1% year on year.

Araullo outlined that the travel group was now keen to step up its rate of recruitment, even though the network continues to exceed sales targets.

"I am convinced TravelManagers offers travel consultants, agency managers & even agency owners a profitable & sustainable business model for the future," he said.

## Concordia salvage

**THE** removal process of Costa Concordia from its resting place off the coast of Italy could take up to one year, *NBC News* reports.

It's suggested that the bidding process to remove *Concordia* may take up to two months to finalise and the removal up to 10 months.

**MEANWHILE**, the search for bodies on the submerged vessel has been called off, with 15 people remaining unaccounted.

## Oaks Broome addition

**OAKS** Hotels and Resorts has acquired the 155-room Grand Mercure Apartments Cable Beach in Broome from Accor.

Rebranded as Oaks Cable Beach Resort from today, the property becomes the group's second hotel in the Northern Territory city, behind Oaks Broome.

## Window Seat

**EMIRATES** won't be joining an airline alliance any time soon, if comments by the carrier's commercial chief Richard Vaughan are any indication.

In an interview reported by *News Limited* earlier this week, Vaughan quipped that "alliances are like having ten wives or husbands - if you have to make a business decision you're hindered by the number of people affected by it."

"When we make a decision, it's our decision and what's good for us is good for our customers," he added.

**TWITTER** can really ruin your holiday - especially if your posts come to the attention of the US Dept of Homeland Security.

Two tourists from Ireland have been detained at Los Angeles Airport and denied entry to the USA, after they jokingly tweeted about coming to "destroy America" and "dig Marilyn Monroe up".

26-year-old Leigh Van Bryan told UK tabloid *The Sun* that he attempted to convince Customs and Border Patrol agents that he wasn't a terrorist, telling them that "destroy" was British slang for getting drunk.

Also apparently "diggin' Marilyn Monroe up" is a quote from animated comedy TV show *Family Guy*.

But officials didn't agree, questioning the pair for five hours before locking them up overnight and then putting them on a plane back to Britain.



## Business Development Executive NSW/ACT

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\*Some conditions apply.



## Spicers Anise Spa

**SPICERS** Peak Lodge in south-east Queensland has opened Spa Anise, featuring two couples and one single treatment rooms and a plunge spa pool.

## HK New Year celebrations



**ABOVE:** Hong Kong Economic & Trade Office yesterday co-hosted a special celebration in Sydney for the Chinese New Year - the Year of the Dragon - considered to be the

luckiest in the Chinese calendar. HKETO director Steven Barclay told attendees Hong Kong visitor arrivals reached a new record level in 2012, topping more than 42 million, up 16% year on year.

This year Hong Kong will celebrate its 15th anniversary as a special administrative region of China, which has resulted in closer ties between it and the mainland, and increased visitors.

**Pictured** at the event from left are Brett Dudley, eCruising founder & chairman; Dane Cheng, Cathay Pacific gm South-West Pacific, Steve Barclay, HKETO director; and Andrew Clarke, Hong Kong Tourism Board regional director.

## Athena bookings up

**CLASSIC** International Cruises says its had its most successful season in the Australian market yet, with business for its vessel *Athena* up 7% on last year.

Managing director Australia Grant Hunter also said that the local market's repeat client rate was now at around 50%.

## Screamworld on Fri

**THE** Gold Coast theme park Dreamworld will open for the "ultimate after dark experience" this Fri night, offering visitors the chance to ride the Big 7 Thrill Rides and groove to live DJ beats.

Tickets to 'Screamworld' are priced at \$39.99 or \$29.99 for four or more people.

## Egencia expansion

**EXPEDIA's** corporate travel division Egencia has expanded its travel management services to seven new countries - Turkey, Morocco, Bulgaria, South Korea, Colombia, Chile & Guatemala.

## Cebu Pacific plotting Aussie flights

**PHILIPPINE** carrier Cebu Pacific has outlined plans to launch long-haul routes from Manila to points that may include Australia from as early as the 3rd quarter of 2013.

Cebu Pacific (CEB) yesterday said it intends to lease up to eight Airbus A330-300 aircraft "which means CEB could serve markets such as Australia, Middle East, parts of Europe and the US."

CEB's current jet fleet includes 10 A319 & A320s, however the A330s (with a range of up to 11 hours) will provide the airline to tailor "the kind of network we want to build and the routes we

want to launch," president and ceo Lance Gokongwei said.

"We are exploring cities where large Filipino communities reside - Europe, Middle East, Oceania and the USA.

"Data indicates that more than half of Filipinos deployed in these regions take multiple stops and connecting flights because no home carrier can fly them there non-stop," Gokongwei said.

He said that by combining new long-haul destinations with low fares will "create an important enabler for increased trade, tourism and foreign investment."



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- Strong presentation skills
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[www.BLT.com.au](http://www.BLT.com.au)

## FJ flight cancellations

**AIR** Pacific has this morning advised of the cancellation of its Nadi-Auckland-Nadi flights (FJ411/FJ410) today due to the adverse weather conditions tracking their way towards Fiji.

"Weather conditions in Fiji and the region remain unpredictable" the airline said online, but at this stage other international flights are planned to operate as normal.

A number of domestic services by FJ's subsidiary Pacific Sun have also been reduced due to the possibility of cyclones.

Elsewhere in Fiji, the tourism sector is bracing for strong winds, with South Sea Cruises and the Yasawa Flyer operating limited schedules today and all day cruise operators have suspended sailings.

Tourism Fiji is recommending travellers contact their hotels or airlines prior to travel for the latest information.

## Princess perfect score

**PRINCESS** Cruises's *Caribbean Princess* has received a perfect 100 score during a public health inspection last week.

## Ubid Buy Now push

**UBID4ROOMS.COM** is enticing consumers to take advantage of its Buy Now option, offering to honour rate guarantees and match any rates.

The accom auction website says it will guarantee cheaper online rates within 24 hours of booking, by matching the price & providing a \$25 Ubid4rooms Gift Voucher.

## New UA dom. routes

**UNITED** Continental Holdings are to launch new year-round daily services from Washington Dulles to Honolulu from 07 Jun using 767-400 aircraft.

The group is also adding new seasonal daily flights between Denver and Fairbanks and United Express services between Houston Bush Int'l and Rapid City, from 07 Jun to 27 Aug.

In addition, UCH is introducing new twice weekly seasonal services from Houston to Jackson Hole (08 Jun to 27 Aug), and daily flights from San Francisco to Jackson Hole (01 Jul to 27 Aug).

**MEANWHILE**, UA has completed the installation of Economy Plus seating on its fleet of 41 long-haul int'l Boeing 757-200 aircraft.

The reconfiguration means the 757-200s now feature 16 Business First, 45 Economy Plus and 108 Economy seats.

## Russia cruise brox

**RUSSIAN** Travel Centre has launched its inaugural Russia and Ukraine river cruise program featuring a range of 3-, 4-, and 5-star cruises aboard nine ships.

National sales and marketing manager Michael Tonkin said the brochure "sets a new benchmark for cruise publications" with "the most comprehensive ship information yet seen in Australia."

Ships featured include *MS Tolstoy*, *MS Chernyshevsky*, *MS Russ*, *MS Shashkov* and *Viking Helgi*, *Viking Truvor*, *Viking Rurik*, *Viking Ingvar* & *Viking Lomonosov*.  
Details at [www.eetbtravel.com](http://www.eetbtravel.com).

## 5% off Back-Roads

**BACK-ROADS** Touring is offering a 5% early booking discount on 2012 summer tours when booked and fully paid by 28 Feb.

## Accommodation Updates

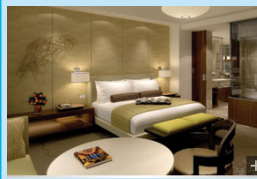
**WELCOME** to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**Angsana Laguna Phuket** resort has introduced a new Tree House Kid's Club offering play space for children spread over two stories. The club features four separate areas linked by covered walkways leading to a kid's library, arts and crafts laboratory, kid's cafe and internet/video corner. Right in the middle of the centre is a covered performance area.



**The Oriental Residence Bangkok** opened its doors late last month featuring 46 private ownership units, 145 serviced residence ranging from 41 executive deluxe, 70 one bedroom suites, 30 two bedrooms suites and 4 three bedroom suites.



The 290 room **Palace Hotel Tokyo** in Marunouchi near the Imperial Palace is on schedule to open on 17 May. The JPY 90 billion (US \$1.2b) mixed used development project succeeds two previous hotels, the Hotel Teito and Palace Hotel. It features the evian SPA Tokyo, a number of Michelin star restaurants and expansive views of the city.

## Qantas rating downgrade

**QANTAS** has reacted swiftly to a credit rating downgrade by Moody's yesterday (**TD** breaking news), reaffirming its strong financial position and continuing "investment grade" rating.

The ratings agency has classified Qantas as Baa3/stable, with the carrier emphasising that it's still one of only two airline companies rated "investment-grade" by both Moody's and S&P.

Qantas said it remains in a strong funding position, with strengthening operating cashflow and a cash balance of more than \$3 billion.

"There has been a significant deterioration in the global aviation operating environment over the past 12 months," the carrier said.

"Fuel prices have reached the highs of 2008 again and remain at elevated levels, adding around \$450 million to the Group's fuel bill in the first half of 2011/12, and the sovereign debt crisis has brought further uncertainty to global travel markets," it added.

However QF emphasised the strength of its portfolio of businesses, with Qantas, Jetstar, QF Frequent Flyer and Qantas Freight generating "diverse revenue streams that stabilise earnings through the cycle".

Qantas said it has business transformation initiatives underway across the group to increase efficiency and competitiveness, as well as a "clear strategy for the future".

## Cas & Jonesy delayed

**ADVENTURERS** Cas & Jonesy, who last week became the first duo to trek to the South Pole and back without assistance (**TD** Fri), are hoping to leave the icy continent at some stage today.

The pair were expected to leave on the last flight out of Antarctica on Fri but have been stuck at Union Glacier since then due to unfavourable weather conditions.

Cas & Jonesy posted on Twitter today "Clear sky's. fingers crossed".

## SQ Earlybird II offer

**SINGAPORE** Airlines has rolled out its Earlybird II offers to Europe, the Americas, the Middle East, South Africa or Istanbul for travel from now until 30 Jun.

Prices from Sydney to London are priced from \$1,966.

On sale until 17 Feb, the deal includes 30kgs baggage allowance to Europe, an optional Singapore stopover holiday for just \$1ppts and side trip fares to Asia.

## CRUISE EXPERT CONSULTANT



Seniors Holiday Travel in Brisbane has just been awarded the title of "Best Individual Travel Agency in Australia" by the readers of Cruise passenger magazine for the third year in a row, and our cruising business is continuing to grow.

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## QF streaming debuts

**QANTAS** has begun trials of its Q Streaming technology that enables passengers to use iPads supplied by QF to access inflight wifi entertainment options.

Q Streaming is available at this stage on one dedicated Boeing 737-300 (VH-OGH) aircraft that will operate on domestic routes.

The technology will be offered to pax using their own laptops, smartphones, tablets or other wifi enabled devices later in Feb.

Exec. mgr customer experience Alison Webster said the response during the trial period has been "overwhelmingly positive."

## Vienna Aussie surge

**THE** Austrian National Tourist Office has reported a 16.4% year on year increase in Aussie visitor arrivals to Vienna in 2011, up to 56,786 - an all-time record.

Overnight stays in the Austrian capital also saw impressive gains, up 15.3% to 133,875, which was more than three times the average worldwide growth rate.

ANTO said this year's Austrian & Central European Travel Business event, held late last month, proved to be "highly successful" for Australian buyers attending.

## A330 production up

**AIRCRAFT** manufacturer Airbus has ramped up the production rate of its A330 wide-body jet, assembling a record nine per month during the month of Jan.

Airbus says it wants to lift the production rate to 9.5 per month.

## Rafter pact a smashing victory



**MANTRA** Group Ambassador Pat Rafter delighted this group of travel agents at the Australian Open last month.

CEO Bob East said the pact with the former tennis champion has "exceeded all expectations", with Melbourne hotels seeing a \$200K increase in revenue during the tournament compared to the corresponding year.

"The Pat Rafter name is synonymous with integrity and innately Australian - to have him

associated with Mantra speaks volumes and our customers have responded with great interest," East said.

The hosted agents pictured here with Rafter include: Rachel Buck, BDM Key Conference Solutions; Cat Carey, GMO ETA/AOT Melbourne; Lee-Anne Barrett, Travel & Event Department Manager, Serco; Leanne Chard, GM AT Holidays, Sunlover Hols & Rebecca Nielson, Senior Account Manager, Nexus Point Travel.

## Foreign carrier share increase

**THE** market share of foreign carriers for international traffic in Australia is continuing to climb, with the Qantas Group accounting for 25.8% of total passenger carriage in Oct 2011, according to government figures released overnight.

That was down almost 2 percentage points on the previous year, with the share of passenger traffic accounted for by Australian dedicated airlines dropping from 34% in Oct 2010 to 32.9% in Oct last year.

Qantas still held the lion's share with 17.6% of passengers, with Singapore Airlines in second place with 9%, just ahead of Air New

Zealand at 8.9% - up 0.7 points.

Emirates was in fourth place with an 8.1% share, followed by Jetstar at 7.9% for the month.

Low cost carriers, including AirAsia X, Jetstar, Jetstar Asia, Pacific Blue and Tiger Airways accounted for 19.2% of total international passenger traffic in Oct - but interestingly this figure was down slightly on the same period last in 2010.

There was a total of 3.26m seats available on international scheduled flights during Oct - up 7.7% on the previous year.

Total passenger numbers amounted to 2.47m, up 4.1% with an overall load factor of 76.7%.

## 25 PLACES TO CHINA AND VIETNAM UP FOR GRABS!!!

As part of Helen Wong's Tours' 25<sup>th</sup> anniversary celebrations in 2012, the leading Asian specialist has teamed up with *Travel Daily* to offer 25 spots across four colourfully informative familiarisations to China and Vietnam in June, valued at \$60,000.

Three of the familiarisations will be devoted to China, one focussing on Shanghai, another on Beijing, the third on a Yangtze cruise through the breathtaking Three Gorges.

The fourth familiarisation will focus on Saigon (Ho Chi Minh City), all four itineraries finishing in Shanghai.

Every day *Travel Daily* & Helen Wong's Tours will ask a different China/Vietnam-related question - just read the issue and email us your answer. There will be 21 questions in total.

At the end of the month 25 subscribers with the most correct entries and the most creative responses to the final question will win a place on this fantastic famil.



**Q.1: Name the city: "I'm in China, about to board the Maglev - the world's fastest train - for a ride to the airport."**

Send your answers to: [helenwongcomp@traveldaily.com.au](mailto:helenwongcomp@traveldaily.com.au)

Hint! Check out Helen Wong's Tours China & Vietnam brochures at [www.helenwongstours.com](http://www.helenwongstours.com)

Click here for Terms & Conditions of the competition



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**BEHIND THE SCENES**

**CUSTOMER SERVICE/HELP DESK ROLE.  
 SYDNEY – SALARY PACKAGE \$45,000**

Are you looking for a fresh challenge? Tired of organising the same old quotes to Fiji, Bali? Why not move away from front line consulting to a help desk position? Here you will use your excellent CRS skills to assist industry personnel with any queries they have in relation to system problems, ticketing or airfare queries etc. You will enjoy being part of this amazing global company based in modern offices with views across Sydney.

**ONLINE IS THE WAY TO GO**

**ONLINE CRUISE AGENT  
 SYDNEY – SALARY PACKAGE TO \$50K**

This exciting cruise company is busier than ever and looking for a qualified travel agent to join them. Maybe you are a retail travel agent wanting to specialize, with the cruise industry booming this could be your new specialty. You will be selling all cruise lines as well as flights and pre and post travel via a CRS, based close to buses and trains work Mon-Fri and rostered weekends. Ring for a confidential chat today.

**FULL TIME OR PART TIME- THE CHOICE IS YOURS  
 UPMARKET RETAIL CONSULTANT**

**MELBOURNE (EAST) – SALARY PACKAGE TO \$55K (DOE)**

This boutique agency located in Melbourne’s leafy eastern suburbs is seeking an experienced consultant to join their team and is giving you the opportunity to work full time or part time hours. You will enjoy spending more time with your repeat clients and working on high end luxury travel. Enjoy your weekends again with Monday to Friday hours and only working Saturdays by appointment! Apply today!

**CHECK OUT THE VIEW FROM THE TOP  
 PREMIUM LEISURE CONSULTANT**

**MELBOURNE (INNER) – SALARY PACKAGE \$55K (DOE)**

This fantastic 5 star leisure office situated within inner Melbourne is seeking a competent travel consultant to join their professional and established office. Working with long standing clientele you will be thrilled with the variety of travel requests this office receives you will never be bored again. With your min 3 years experience this beautiful office could be your new home, what are you waiting for apply today!

**NEED A CHANGE? WE HAVE THE ROLE FOR YOU!  
 ONLINE CONSULTANT**

**PERTH (NORTH) - SALARY PACKAGE TO \$70k (OTE)**

Do you love retail sales and want to earn a fantastic salary? This online agency is looking for an experienced retail consultant to come over to the “online world” you will be responsible for taking online /phone enquiries for clients who are ready to book with out wasting your time! If you are sick of face to face consulting and want to earn a high base salary with even better commission structure then apply today!

**HOT NEW CORPORATE ROLE ON OFFER!  
 CORPORATE CONSULTANTS X 3**

**PERTH (CBD) – SALARY PACKAGE TO \$50K**

This large TMC located in Perth’s CBD is looking for experienced corporate consultants to join their growing teams. Working on Global accounts you will be responsible for booking intricate itineraries and fares. With a fantastic salary on offer and a fun team environment you will be asking your self why you didn’t move across sooner! Apply today to find out more!

**SWEET TALKER**

**PRODUCT CO-ORDINATOR**

**BRISBANE CBD – SALARY PACKAGE TO \$50K +**

Fancy yourself a sweet talker? This global product department is looking for a product coordinator to join their South Pacific Asia Team. Working closely with Product Managers, internal client and suppliers, you will enjoy contracting competitive rates, allotments and specials along with handling complaints and price beats. A strong salary package and unbeatable benefits are on offer. Travel industry experience is a must, with strong relationship building skills. Don’t delay – apply today!

**SHIP MATES WANTED**

**RETAIL CRUISE CONSULTANTS**

**BRISBANE CBD - SALARY PACKAGE \$55K OTE**

Are you crazy about all things cruise? This dynamic online travel company is looking for experienced travel consultants to join them. Specialising in luxury cruise products, you will enjoy arranging amazing cruise packages with pre and post arrangements along with flights. You’ll escape face to face consulting with all enquiries being received via phone and email. Enjoy an above average salary with bonuses in form of CASH, cruises, vouchers and more. So why wait? Call us!



**READY TO MAKE SOME FAST CASH? AA TEMPS ENJOY TOP BENEFITS**

**Top industry rates; paid weekly**  
**Referral vouchers**  
**Temp to Perm opportunities**

**Temp of the Month/Annual rewards**  
**Flexible working hours/days**  
**Full conversion training where required**

**AFTER HOURS: DRIVE THIS GREAT TEAM FORWARD**  
TRAVEL SUPPORT/HELP DESK - AFTER HOURS.  
SYDNEY - CBD – \$24.00 PER HOUR + SUPER.

This is an exciting opportunity for an experienced travel consultant looking for something a little different. This role is working Monday to Friday from 4PM - 10PM servicing the travel needs and urgent last minute changes and re-bookings for this particular client. You will be extremely capable and level headed combined with the strong ability to think on your feet and dedicate your attention to the client. Previous travel related experience essential, training will be provided.

**\*PART-TIME\* LEISURE TRAVEL CONSULTANT.**  
FLEXIBLE WORKING DAYS AND HOURS ARE AVAILABLE.  
NEWCASTLE – HOURLY RATE - DOE.

WOW! This role is part time and located in Newcastle! It will not last long so get in quick! We are looking for an experienced leisure travel consultant looking for 3 days per week. You must be proficient using Sabre. You will be booking all leisure related travel for the luxury market. This client will offer you flexible working hours and days. You will of course have outstanding customer service and a polite and friendly manner.

**GET OUT OF THE BIG SMOKE WITH THIS ROLE**  
RETAIL TRAVEL CONSULTANT

VICTORIA (HORSHAM) \$23.00 - \$27.00 PH + SUPER

We have a new and exciting role located in Horsham, in Victoria's West! Due to start on the 16th of February, this retail assignment is due to run for approx 1 month and will allow you to get out of the big smoke and experience the laid back country lifestyle that Horsham Offers. All you need to be considered for this role is a min 2 years experience and knowledge of the Sabre GDS. Apply today to find out more.

**UNLIKE ANYTHING ELSE OUT THERE!**  
PROMOTION WORK

MELBOURNE (BAYSIDE) \$\$\$ FANTASTIC HOURLY RATE \$\$\$

We have a new and exciting travel temp role starting in February! This role is unlike anything else that is out there! You will be responsible for promoting an exciting travel product to clients, as an extra add on to their holiday, no sales involved - just a chance to offer an additional service for people requiring it. Call me today to find out more about this exciting role and the 100's more I have!

**MARCH MADNESS**

RETAIL/CORPORATE TRAVEL TEMP

BRISBANE INNER SUBURBS – Top Hourly Rate

Are you an experienced corporate consultant with strong GALILEO skills? Then we have a sensational assignment for you starting in March. Work in this modern and newly refurbished office handling a portfolio of corporate clients along with booking holiday packages for leisure walk in clients. A strong attention to detail and previous corporate travel consulting experience is a must. A top hourly rate will be on offer along with Mon – Fri hours.

**A WHOLE LOT OF FUN**

WHOLESALE CONSULTANTS

BRISBANE CBD – TEMP TO PERM OPPORTUNITIES

Here is your chance to try before you buy! Located in CBD this leading wholesaler is requiring experienced travel consultants to come and assist them. Work in international and domestic teams. As a temp you will be warmly welcomed and counted as part of the team. Temp to perm opportunities occur so this is the best way to find out if this company is right for you. The only catch is you will need NATIVE CALYPSO skills.

**WANT TO JOIN THE BEST TEMPS TEAM IN TOWN?**  
**CALL AA'S FRIENDLY TEMPS CONTROLLERS TODAY**

ANITA NUNNARI  
NSW & ACT  
PH: 02 9231 6377

CARMEN PUGH  
QLD  
PH: 07 3229 9600

KRYSTLE EGGINTON  
VIC, SA, WA  
PH: 03 9670 2577

temps@aaappointments.com.au

carmen@aaappointments.com.au

meltemps@aaappointments.com.au

**FOR MORE EXCITING TEMP OR PERM VACANCIES VISIT OUR WEBSITE**

[www.aaappointments.com](http://www.aaappointments.com)





New Travel Job Vacancies - 1 February 2012

Follow us on Twitter



Join us on LinkedIn



### Recruitment Consultant/Account Manager

- ▶ **Join our team at inPlace Recruitment**
- ▶ This is an exciting career change within travel
- ▶ Earn up to \$70K OTE +++

This position is all about nurturing and developing relationships with our candidates and clients while working towards goals & business targets. Upbeat, fun team and loads of support.

Call or **email** Sandra Chiles for more details

### Retail & Corporate Consultants - Canberra

- ▶ **Multiple locations, Canberra city and fringe**
- ▶ Galileo CRS preferred, others considered
- ▶ Salaries starting at \$45K + super

Fantastic opportunities are available NOW for experienced Retail and Corporate Consultants. Generous base salaries are on offer with competitive commission structures so the sky is the limit!

Call or **email** Ben Carnegie for more details

### Implant Multi Skilled Consultant - Canberra

- ▶ **Work for an implant office of a major TMC**
- ▶ Fantastic career development
- ▶ Salary up to \$55K + super

Our global client requires an experienced Consultant to work for their implant office, organising all aspects of business travel, both international and domestic for a variety of clients.

Call or **email** Sandra Chiles for more details

### Leisure Corporate Consultant - North Sydney

- ▶ **This company offer Reward, Recognition and \$\$\$**
- ▶ Real opportunity for development and progression
- ▶ Salary up to \$65K OTE

Highly sought after corporate leisure position. Fun and social environment! Ambitious and driven people who want to develop, progress to management and earn top \$\$\$ should apply!

Call or **email** Kelly Wellmore for more details

### Leisure Consultant - Perth

- ▶ **Thriving shopping centre location**
- ▶ South Perth location
- ▶ Salary up to \$45K + incentives + super DOE

Join this well established boutique retail agency and be part of a well travelled and busy team that prides itself on their travel knowledge and high service levels.

Call or **email** Kristi Gomm for more details

### Kristi's Top Job

#### Leisure Consultant

- ▶ Work close to home!
- ▶ Sydney's Hills District
- ▶ Salary to \$45K + incentives + super



Kristi Gomm

Join this thriving retail agency who are celebrating 20 years in business this month. Located in a busy shopping centre catering to families, affluent retirees and couples.

With a low staff turnover they boast a great office morale. Initially to cover maternity leave, this is a permanent full time role working Monday to Friday plus one in four Saturdays from 9am to 1pm. However they will also consider someone working 4 week days plus Saturdays 9am to 4pm if this suits you better as a working parent.

Previous Retail or Leisure experience is essential. They are also looking for someone who is confident in constructing tailor made itineraries and packages for their clients.

Call or **email** Kristi Gomm for more details

### Senior Retail Consultant - Sydney

- ▶ **No Thursday nights or Saturdays!**
- ▶ Service high end business clientele
- ▶ Earn over \$60K OTE

This office is full of buzz and excitement, servicing surrounding businesses with worldwide leisure bookings. A thirst for sales and drive to succeed is your ticket here!

Call or **email** Kelly Wellmore for more details

### Online Cruise Reservations Specialist

- ▶ **Keep your weekends free, Mon - Frid only**
- ▶ Excellent Sydney location, modern open plan offices
- ▶ Top experience = Top salary, to \$50K base + incentives

Working as part of a large successful team with no face to face sales you will deal directly with the public online and over the phone, booking varied and extensive itineraries.

Call or **email** Kelly Wellmore for more details



# Immigration on Board\*

## The Fastest Way to Enter Indonesia.

Garuda Indonesia makes your arrival into Indonesia easier and quicker with Immigration on Board. It is our exclusive service to all inbound passengers on flights from Sydney to Jakarta. From the 20th of January 2012 we are pleased to be introducing this service on our direct Sydney to Denpasar flights.

Immigration on Board allows for all immigration requirements to be completed inflight, and after disembarking, you can go straight through the Fast Track lane to collect your luggage, leaving the terminal only minutes later.

We invite you to experience the real Indonesia where our signature inflight service combined with our revitalised fleet, creates the Garuda Indonesia Experience.

For further information please contact Garuda Indonesia on 1300 365 331.



THE WORLD'S  
MOST IMPROVED AIRLINE  
awarded to  
**GARUDA INDONESIA**  
SKYTRAX 2010 WORLD AIRLINE AWARDS

\*The immigration onboard processing facility is only available on the following flights SYD-DPS (GA715) & SYD-CGK (GA713).

Garuda Indonesia 



HAYMAN

## I HEART HAYMAN

**We want you to feel the love! We are offering our valued travel industry colleagues and friends a beautiful holiday escape at a love-ly rate. Come and enjoy our private, luxury island resort on the Great Barrier Reef.**

### I HEART HAYMAN OFFER INCLUDES

- Minimum 2 nights' accommodation for two people in a luxurious Pool Room
- Sumptuous daily buffet breakfast in Azure overlooking the Coral Sea
- Return luxury launch transfers between Great Barrier Reef Airport or Shute Harbour and Hayman
- Paddleskiing, windsurfing and catamaran sailing
- Gymnasium, sauna, and steam room
- Tennis, squash, croquet, golf putting and driving, island walks and yoga

FROM \$315 per person twin share

### SPECIAL OFFER

**To receive this special offer, employee identification is required, including IATA number and reservation enquiry details on company letterhead. Promotional code INDSPL is also required for reservations.**

**For further information or to make a reservation please visit the website or contact Hayman Reservations**

T +61 7 4940 1838 Toll Free (in Australia) 1800 075 175 E [reservations@hayman.com.au](mailto:reservations@hayman.com.au) [HAYMAN.COM.AU](http://HAYMAN.COM.AU)

**Conditions** Valid for travel from 10 January 2012 to 31 July 2012. Block-out dates apply from 1 April 2012 - 30 April 2012 and 8 June 2012 - 12 June 2012. I Heart Hayman offer based on a minimum 2-night stay including twin share accommodation. Room upgrades available from \$20 per room per night. Launch transfers from Great Barrier Reef Airport or Shute Harbour to Hayman return and daily buffet breakfast for 2 people. Available to bona-fide travel industry employees only. Employee identification is required at check-in to validate special offer. Additional night rates include accommodation and buffet breakfast starting from \$315 per room per night. Rates quoted in Australian dollars inclusive of GST and subject to change without notice. Subject to availability.

HAYMAN GREAT BARRIER REEF QUEENSLAND 4801 AUSTRALIA

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