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Travel Daily

First with the news

Tuesday 7th February 2012

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ISSN 1834-3058

Word of Mouse today

AGENTS should be expecting inquiries about Disneyland Resort in California, which is currently being featured on major TV networks and in cinemas with a series of commercials inviting guests to stay 'One More Day'.

Today's *Travel Daily* includes the newest instalment of Disney Destinations' *Word of Mouse* feature, with all the latest Disney news and information - for details see [page 11](#).

Air Aus anti corporate pact

AIR Australia is hoping to block the planned Corporate Alliance between Virgin Australia and Skywest Airlines, as it runs the risk of restricting competition.

The Brisbane-based carrier told the Australian Competition and Consumer Commission that the proposed Virgin/Skywest deal has the potential to "preclude other players from expanding its presence" in the FIFO market.

According to a recently filed submission, the ACCC contacted Air Australia for its opinion on the alliance, with the Brisbane-based carrier expressing "concern" as it "will limit its ability to compete for charter services in WA."

Air Australia argued that the corporate pact would "strengthen the bidding power" of the airlines and also lessen competition for corporate contracts.

The carrier told the ACCC it was a "potential competitor" for West Australian charter services, and hopes to expand its fleet "in response to growing demand."

It said that in the past charter services were "relatively simple" to arrange, with the fly-in, fly-out

workforce not expecting extras (such as frequent flyer points and lounge access), that are some of the main selling points of the planned Virgin/Skywest deal.

"However, now mining companies and other corporate clients expect a full service package as their needs become more sophisticated," according to the ACCC file note.

MEANWHILE, Air Australia also told the ACCC it is struggling to get check-in desk and gate space in "prime areas" at Melbourne & Perth airports (& slots at Perth), with DJ "snapping up capacity".

It suggested Perth airport may be giving "preferential access to larger carriers", leaving no room in prime spots for Air Australia.

Eight pages of news

Travel Daily today has eight pages of news and photos, plus full pages from: ([click](#))

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First with the news

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EK triple daily to Milan

EMIRATES has announced further expansion of capacity in Europe, with the debut of a third daily flight between Dubai and Milan effective 01 Jun.

The move will see EK offer 49 weekly flights to Italy, coming on top of the recent announcement that Emirates flights to Venice will go double daily from 25 Mar.

The new Milan service will be operated using a 237-seat A330-200 in a three class configuration.

Scoot confirms Gold Coast

SOON to launch low-cost carrier Scoot has this morning confirmed the Gold Coast as its second int'l destination (**TD** breaking news), a move Tourism Australia says will be a boon for inbound tourism.

Singapore-based Scoot will offer a five times weekly service to the Gold Coast, debuting 12 Jun.

The move continues the airline's strong focus on the Australian market, with the Gold Coast its second local port to be announced after launch destination Sydney (**TD** 01 Dec).

TD revealed last year that a delegation from Queensland Airports Limited had held high-level talks with Scoot executives in a bid to lure the fledgling to the Gold Coast (**TD** 29 Jun 2011).

Tourism Australia md Andrew McEvoy applauded Scoot's commitment to Australia, saying the OOL route will "add valuable air capacity, improve access and attract new international tourists from Singapore and the wider, fast-growing markets of Asia."

He said that Scoot's low cost model would provide Australia with greater exposure to a wider

audience in South East Asia, "which continues to demonstrate strong growth and a big appetite for travel to Australia."

McEvoy said the Gold Coast was witnessing "something of a tourism renaissance" with new hotel openings last year and being named host of the 2018 Commonwealth Games.

Late last month Scoot revealed its tagline as 'Get Outta Here'.

TCF terminations

THE Travel Compensation Fund this morning advised of the non-voluntary termination of three agencies because they failed to lodge annual financial returns.

The terminated agents are **Albany Travel & Cruise** (ABN 59 201 852 662) from Lower King, WA; **Challenge Travel Services** (ABN 57 121 247 274) of Glenroy in Vic; and **South Coast Travel** (ABN 58 103 529 457) from Vincentia, NSW.

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Viva! brox are back

JTG Wholesale has announced that it will once again publish Viva! Holidays brochures for 2012/13, reversing a previous decision to switch to a "more tactical brand" (**TD** 01 Aug).

The new brochures, "back by popular demand" will cover 12 destinations and over 22 airlines.

Last year former JTG head of wholesale, Simon Bernardi, signalled a switch to Viva! Great Deals flyers, telling the TSAX National Consultants Conference that "agents get that Viva! is basically Qantas Holidays but using another airline".

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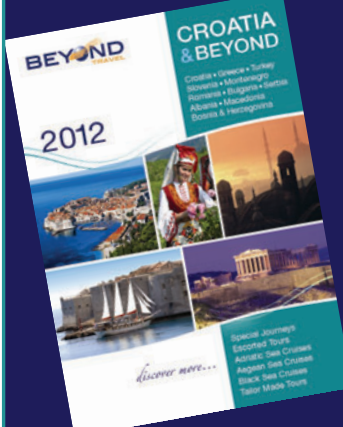
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CLICK HERE for further details

QF/SAA JSA response

QANTAS and South African Airways have put forward their case to extend their codeshare relationship on the South Africa route beyond the slated 12 month proposal.

In Nov the International Air Services Commission handed down a draft decision that would enable the Indian Ocean partners to stretch their arrangement to 31 Dec 2012.

QF and SAA had requested permission to expand the code share for a further five years but was knocked back, in part, because they have an "effective duopoly" on trunk routes, thereby limiting competition.

The IASC said on Fri that, at this stage, both Qantas and South African Airways had "provided confidential submissions", with a public version "generally outlining their position" to be revealed in due course.

All time high for departures

THE outbound travel boom is continuing, with Australian Bureau of Statistics figures released this morning showing that Aussie residents took a record 7.8 million overseas trips during 2011.

That was up 10% on last year's 7.1m figure, and more than double the levels a decade ago.

Ethiad to Lagos

ETIHAD Airways has overnight announced its first destination in West Africa, with flights to Lagos in Nigeria to debut 01 Jul.

The two-class A330-200 services will operate six times per week, with Lagos becoming the 83rd destination in the EY network.

CEO James Hogan said the move was "consistent with our strategy of targeting areas of strong growth in emerging markets".

Departures during Dec dipped slightly compared to Nov, but were up 7.2% on the previous year.

The top destination during 2011 was New Zealand, with 1.1m visits, followed by Indonesia, the USA, Thailand and the UK.

57% of all short term resident departures reported holidays as their main reason for travelling, followed by VFR at 22% and then business travel at 10%.

Arrivals during Dec increased 0.3% compared to Nov and are up 1.4% versus Dec 2010, with China slipping to fourth place for the month after New Zealand, the UK and USA.

However visitation from China has risen 15.5% compared to Dec 2010 - much stronger growth than from traditional markets.

Air Austral plots return

AIR Austral services to Sydney and Noumea are expected to be reinstated this year, according to reports published by *Air Journal*.

The source said on Sat that the Air Austral supervisory board had reversed a decision to axe its link between Reunion and Australia/New Caledonia (**TD** 16 Dec), as well as to Bangkok, Thailand.

It said the three destinations could be reintroduced as early as Mar this year.

MEANWHILE, the latest govt airline data shows Air Austral seat utilisation on its nine flights to France in Nov was a dismal 15.7%.

It's inbound seat utilisation was even worse, with eight flights only carrying 478 of a potential 3,536 available seats (13.5%) from France.

The figures don't however show passenger loads to Reunion only.



Window Seat

LET'S hope this doesn't happen at the London 2012 Olympics.

The spirits of sports fanatics at a major tournament in Dunedin, New Zealand were somewhat dampened last night when firefighters doused the flames of a symbolic torch.

A concerned resident called the fire brigade to the city's Forsyth Barr Stadium at around 12.20am after seeing what appeared to be a blaze when driving past - unaware that it was the New Zealand Masters Games torch which was intended to be lit continuously throughout the 10-day event.

According to the *Dominion Post* a bemused security guard allowed the fire crews to extinguish the flame until the morning to avoid further calls.

Tournament spokesman Aaron Joy said he'd had to deal with some tricky situations to deal with in his time "but having the symbolic life of the Games snuffed out prematurely is not one I ever anticipated".

AND on the other scale of sporting events, more than 20,000 enthusiastic beer-fuelled fans gathered in Philadelphia last weekend to watch a new world record for chicken-wing gluttony being set.

Competitive eating champion Takeru Kobayash took home a cash prize of \$20,000 after he demolished 337 wings in 30 minutes - a massive win considering that last year's winner only managed 255.



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*Conditions Apply.

CX mobile boarding

CATHAY Pacific has upgraded its mobile boarding pass option to enable pax on flights out of Hong Kong Int'l to be sent e-boarding passes to their mobile devices.

Sir Stamford Sydney celebrates!



ABOVE: The team at the Sir Stamford Hotel near Sydney's Circular Quay could hardly contain their excitement after the property was selected as a 2012 TripAdvisor Travellers' Choice Award winner.

GM Heather Idoine said the hotel's staff were always trying to meet the needs of today's traveller, with the win "a wonderful endorsement of our hotel's commitment to guest satisfaction".

FCm global role

FLIGHT Centre's FCm Travel Solutions has appointed London-based Alex Armstrong as its global director of sales.

Armstrong has headed up sales in FCm's UK operation for three years, and will continue to lead this division while also being focused on strategy development for the TMC's global sales team and "overseeing the global coordination of FCm's multinational sales pipeline".

Flight Centre buys GoVolountouring

FLIGHT Centre's acquisition of Canadian "voluntourism" specialist GoVolountouring (**TD** breaking news) will significantly boost FC's offering in this area, with GoVolountouring founder Aaron Smith saying the "sheer breadth of distribution" provided by Flight Centre will make the organisation a "massive change agent" for the world.

GoVolountouring is a global network which matches travellers with volunteering opportunities around the world, with the website also offering a range of preferred travel options.

Flight Centre Canada president Greg Dixon said that "with an increased demand for volunteer-based travel worldwide, we see a responsibility to proactively contribute to this emerging sector".

"GoVolountouring has worked extremely hard in developing a valuable resource that is currently being used by thousands of people worldwide," he said.

Flight Centre will now enhance the site to improve its user interface, boost connectivity as well as increasing accessibility and transparency, he said.

Smith will remain as Business Leader for the organisation, based in Flight Centre's Vancouver office.

New New York Westin

THE New York Helmsley Hotel in Manhattan is set for a \$65m renovation and will relaunch as the city's second Westin property, after recently being purchased by Host Hotels late last month.

Starwood will initially manage it as an unbranded hotel prior to the upgrade which will include a complete redesign of all 774 rooms, expected to be finished about halfway through the year.

The facade of the building, located near the United Nations, will be redesigned and it will have extensive meeting facilities able to accommodate 450 delegates.

Supplier Updates

WELCOME to Supplier Updates, Travel Daily's new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

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AF boosts MU shares

AIR France and China Eastern Airlines will each add nine extra codeshare routes in Europe and China, in an expansion of their existing pact effective 01 Mar.

Starwood set for growth in Australia

STARWOOD Hotels and Resorts has signalled a strong focus on the Australian four-star hotel market, with a major makeover for Sydney's Four Points by Sheraton as well as the imminent announcement of the first Australian property under its funky Aloft brand.

Starwood senior vice president Specialty Select Brands, Brian McGuinness, is in Sydney this week and yesterday told **TD** that the \$15m renovation of the Four Points would see all 630 rooms upgraded, along with public spaces and despite the scale of the project it's expected to be completed by the end of the year.

He said the move was in response to improving conditions in Sydney, with the refurbishment following the \$185m sale of the Four Points by General Property Trust in 2009.

"We are seeing a rise in demand for rooms at a time when the Australian market is under-supplied and much of the properties need a revamp,"

McGuinness said.

Starwood is also looking to boost its portfolio with the addition of Aloft properties in Australia, with the first to be launched within a month, he said.

The group officially opened Aloft Bangkok-Sukhumvit 11 last Fri, with the Aloft brand focusing on the "modern and tech-savvy traveller looking for a vibrant social experience".

Innovations in Aloft hotels include extensive connectivity such as "future-proofed" wireless internet and there's also a pilot scheme trialling RFID tags which would allow travellers with a special membership card to make a reservation online, receive details of their room number by text message, and then avoid check-in completely because their tag will automatically give them access when they arrive.

Starwood is looking at creating Aloft hotels across the country, and McGuinness said he expects the first one here to open by the fourth quarter of 2013.

Travelport appoints

TRAVELPORT has today announced the appointment of Nicolas Pierret as Senior Director of Corporate Development for the Asia-Pacific region.

Pierret will be responsible for leading strategic projects, moving from his most recent role as general manager of the software service arm for online property website realestate.com.au.

Pierret's experience also includes senior roles with Carlson Wagonlit Travel in Singapore and Delhi, and will initially be based in Travelport's Sydney office before relocating to Singapore.

New US brand launch

THE US Travel Association has confirmed that it will launch a major international marketing push at the International Pow Wow travel conference in Los Angeles from 21-25 Apr.

TV spots and initial target markets will be announced, along with a new consumer website and interactive social media tools.

A number of major travel brands including Disney, Marriott International and Best Western have each committed \$1m in cash to Brand USA, the national marketing effort and exclusive Pow Wow branding partner.

Money

WELCOME to Money Talk, **TD's** Tue feature on what the Australian dollar is doing.

\$1AUD = US1.070

THE Australian dollar dropped back slightly overnight from a six-month high, after weak local consumer spending data was released yesterday.

However the relaxing of concerns over the European debt crisis is still seeing strong support for the A\$ which is still above US\$1.07, as well as £0.67 and €0.81 making overseas travel for Aussies very attractive.

The high Aussie dollar is all the more remarkable because today the Reserve Bank is widely expected to cut interest rates, with analysts pricing in a 0.25% reduction to be announced at 2.30pm today.

Wholesale rates this morning:

US	\$1.070
UK	£0.675
NZ	\$1.278
Euro	€0.814
Japan	¥81.65
Thailand	฿33.15
China	¥6.66
South Africa	R7.91
Canada	\$1.060
Crude oil	US\$97.14

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Wyndham expands

WYNDHAM Hotel Group has expanded into the Sunshine Coast with the rebranding of the SurfAir on Marcoola Beach to the Ramada Hotel and Conference Centre Marcoola Beach.

Wyndman Hotel Group MD South Pacific, Barry Robinson said business travel has boomed in the region over the last 12 months.

Shongololo savings

BENCH International has savings of up to \$1200 when booking one of two 16-day Shongololo rail safari's between Johannesburg and Victoria Falls before 29 Feb.

Now priced from \$5,530 per person, the tours depart Victoria Falls on 02 Apr and 01 Oct.

Cricket cruise offer

CRUISE Abroad is offering cricket fans the chance to experience a three day pre-Test warm up game and tickets to the Australia/West Indies 20/20 match being played in Barbados.

The Caribbean Cricket Celebration cruise on board Fred Olsen Cruise Lines' *Braemar* is priced from \$7399 twin share.

The 24 night Fly, Cruise and Cricket voyage departs on 15 Mar and must be booked by 27 Feb.

New Hahn Air course

E-TICKETING platform Hahn Air has introduced a new course for travel agents that teaches them more about the Hahn Air City and Airport Ticketing Centres.

The course provides details on the procedure for registering to the recently launched addition, and the benefits it offers.

Hahn Air says the course takes about 15 mins to complete.

See <http://bit.ly/hahncollege>.

BAC Raises its Glasses



BRISBANE Airport Corporation hosted its 14th annual Raise Glasses cocktail party on Thu for 380 representatives from the aviation business industry at Brisbane Airport's Int'l Terminal.

Attendees from across the country enjoyed panoramic views for the city and were serenaded by a string quartet from The Camarata of St Johns.

The Chinese-themed cuisine was in celebration of the Year of the Dragon which was followed up with a Chinese lion dance.

The event was attended by representatives from Tourism Queensland, Brisbane Marketing, Flight Centre, Qantas, Emirates, China Southern, Air Pacific, Air Australia, Jetstar, Virgin, Cathay Pacific, Australia Tradecoast, and local and state government.

Pictured at the event from left are: Cam Macphee, BAC; Howard Field, Cathay Pacific Airways; and Ocean Ou and Frank Gyzemter, China Southern.

Garuda fleet boost

GARUDA Indonesia has today announced the acquisition of up to 51 extra aircraft as it moves to modernise its fleet.

The expansion includes 10 more Boeing 737-800NGs, 10 777-300ERs and boosting its fleet of A330-200 aircraft from 6 units to 24, and sub-100 type jets from 5 to 18 units.

787 fuselage repairs

BOEING says repairs required to the aft fuselage on its flag-ship 787 *Dreamliner* will not impact on the aircraft's production rate.

The aircraft manufacturer found some of the 787s had flaws with shimming, but said there were no short-term safety concerns.

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Please note: Applications will not be accepted via recruitment agencies before the closing date.

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Riding the Orient Express



THE Who's Who of the travel industry gathered in Sydney last night as Express Ticketing welcomed in "The Year of the Dragon."

More than 130 agents, airline partners and suppliers were treated to a lavish 12-course banquet at the upmarket Sky Phoenix Restaurant, complete with drummers, lion dancers and lucky draws.

In his welcome, CEO Tom Manwaring said that the year of the dragon would benefit all those who have joined the Select Travel Group.

"Do not be tempted in the short term by higher commissions, Select is where you should be.

"If we stay together, all of us will profit," Manwaring said.

All up, membership nationally stands at 320 mainly made up of

Select agents.

"We will grow our overall revenue and return to our partners, airlines and suppliers".

Manwaring said 2011 saw record turnover across Australia with New South Wales the largest state in revenue terms while there was strong growth in South Australia and Western Australia.

"Our growing partner-supplier list with increased returns to all members augurs well for a strong 2012", he added.

"The upcoming Select conference in Bangkok from 25-27 May with an Awards night as a highlight will be our 11th year of Select conferences under our 'Smarter, Faster, Stronger banner and we look forward to a record attendance," Manwaring said.

He's **pictured** above centre with Dale Woodhouse from Singapore Airlines and Gia Acitelli, Virgin Atlantic, while **below** a crouching Manwaring looks like he's getting very lucky (or ready to pounce) with two auspicious dragons.



ABOVE: Janette Davie from Pinpoint Travel with Jamie and Nisa Syaiful, Netfare Travel.



Tuesday 7th Feb 2012

Jetstar ZQN ski deal

JETSTAR is offering Queenstown ski packages priced from \$1088pp which includes four nights accom at the Copthorne Lakefront Hotel, return Economy fares ex Sydney (Mon only), transfers, brekkie and a two-day NZ Superpass.

It's valid for travel on 18 & 25 Jun and between 23 Jul to 24 Sep.

3 nights at The Capital

THE Capital hotel in Knightsbridge, London is offering a three night package priced from \$1,395 including accom, brekkie, a choice of a lunch, afternoon tea or dinner, and transfers.

It's valid during 2012 (excl Jul to 12 Aug), when booked by 29 Feb.

Travelan winners

CONGRATS to the following subscribers who were the first five winners in our Travelan mini comp running this week, winning a Travelan travel pack - **see left**.

They were: Jacqui Ingram of Flying Colour Travel; Ana Marcelo of Corporate Traveller; Karen O'Leary of Momento Travel; Kim Gosling of Travelworld Carnavon and Eva Fraser of Virgin Australia.

Fiji tourism spend up

TOURISM contributed \$209 million to Fiji's GDP in 2011, a 5% increase on the year prior.

WIN A TRAVEL ESSENTIALS PACK



To reduce the risk of Bali Belly from ruining your next holiday, **Travel Daily** is giving you the chance to win the ultimate travel pack (valued at \$50 each), featuring **Travelan**.

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For your chance to win, simply be one of the first five people to send in the correct answer to the question below to: travelan@traveldaily.com.au.

What is the main bacteria responsible for travellers' diarrhoea?

Hint! Visit www.travelan.com.au



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Tuesday 7th Feb 2012

Topdeck Euro savings

TOPDECK is offering a discount of up to 7.5% off its European trips departing from 01 Apr to 31 May, when paid in full by 28 Feb.

The firm is also offering a 5% reduction on tours leaving between 01 Jun 12 - 31 Mar 13.

PEPR Coffs Coast reps

COFFS Coast Tourism, covering the Coffs Coast and Bellingen Shire tourism bodies, had named PEPR Publicity as its PR agency in Australia, to be overseen by Philip Engelberts and Bianca Alosi.

Qld rail Masterclasses

QUEENSLAND Rail Travel has boosted its MasterClass packages in 2012 with seven tours available for food & wine lovers.

Andrew Mirosh, Sirromet Winery's head chef will again be onboard hosting three of the MasterClass tours.

While MasterChef finalist Alana Lowes and Brisbane-based celebrity chef, Dominique Rizzo will split the four remaining journeys - two a piece.

GM Max Kruse said: "Fine dining and travel enthusiasts showed last year they have an appetite for experiences like this.

"We are still taking three tours to Hamilton Island this year, but there are other destinations in 2012 including Cairns, 1779/ Agnes Water, Longreach and Hervey Bay," he said.


25 PLACES TO CHINA AND VIETNAM UP FOR GRABS!!!

As part of Helen Wong's Tours' 25th anniversary celebrations in 2012, the leading Asian specialist has teamed up with *Travel Daily* to offer 25 spots across four colourfully informative familiarisations to China and Vietnam in June, valued at \$60,000.

Three of the familiarisations will be devoted to China, one focussing on Shanghai, another on Beijing, the third on a Yangtze cruise through the breathtaking Three Gorges.

The fourth familiarisation will focus on Saigon (Ho Chi Minh City), all four itineraries finishing in Shanghai.

Every day *Travel Daily* & Helen Wong's Tours will ask a different China/Vietnam-related question - just read the issue and email us



**Q.5: Name the city:
"Shwedagon Pagoda is at its glowing best in the late afternoon sun."**

your answer. There will be 21 questions in total. At the end of the month 25 subscribers with the most correct entries and the most creative responses to the final question will win a place on this fantastic famil.

Send your answers to: helenwongscomp@traveldaily.com.au

Hint! Check out Helen Wong's Tours' China & Vietnam brochures at www.helenwongstours.com

Click here for Terms & Conditions of the competition



WENTWORTH TRAVEL

Wentworth Travel is looking for an experienced, enthusiastic and pro-active person to join their team, in Woollahra

We specialize in itinerary planning for leisure and corporate travellers, as well as corporate travel for small to medium sized businesses.

As a member of Virtuoso, an up-market leisure travel group, we provide a high standard of personal service and expertise to suit the most discerning traveller.

The successful applicant will possess the following skills:

- Minimum 3 years experience within the travel industry
- Excellent knowledge of fares and ticketing
- Confident dealing with clients
- Well travelled, with an excellent knowledge of up-market destinations

Please contact Anna McMurtrie for more information on 02 9301 9905 or email your resume to her at anna@wentworthtravel.com.au www.wentworthtravel.com.au



Hideaway for longer

HIDEAWAY Island Resort and Marine Sanctuary has extended its Stay 4/Pay3 and Stay 7/Pay 5 deals until 18 Mar when travel is complete before 31 Mar.

The deals include a \$50 or \$100 resort credit, brekkie, Mele village tour, glass bottom boat ride, snorkel safari & use of equipment, kayaks and Maricat sailboat.

Contact wholesalers for details.

Sofitel Romance deals

SOFITEL Luxury Hotels has launched its Magnifique Romance packages at more than 120 hotels and resorts in Europe, North Africa, the USA, South America, Asia and the Pacific.

Offers are priced from \$266 per night at the Sofitel Queenstown Hotel & Spa incl daily in room brekkie, bottle of champagne, a gift and late check out to 4pm.

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LET TMS LEAD YOU TO SUCCESS!



INDUSTRY UPDATE



Welcome to our latest update! I have been back with TMS in the role as General Manager for six months now and I have had the opportunity to catch up with many of our industry partners, and I am delighted with our activity in the market. Our newly energised, engaging and professional team fully embrace our core values, building on our solid reputation of 15 years. Our team has pride in their service levels, integrity and flexible tailored approach to your recruitment needs. This is what enables us to be recognised annually as the only travel recruitment company awarded with Best Practice. As always, I welcome a chat anytime. Call me on (02) 9231 6444.

Sally Matheson,
General Manager

Look out for the return of the
TMS LUCKY DUCK



COMING SOON....



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MEET THE TEAM



NAME: Marie Anderson

ROLE: Recruitment Executive

FAVOURITE DESTINATION? Malaysia has always been close to my heart. The people are so hospitable, and there are so many diverse cuisines to choose from. The shopping is quite an experience with so many mega malls and markets to visit. The current exchange rate means you are (almost) an instant millionaire! So let the shopping begin, and you too can look like a walking designer queen or king!

TOP TIP FOR CANDIDATES? Make sure you have had a drink of water and visit the toilet (this is more important that you realise!) Do not say what the interviewer wants to hear, just be yourself. Remember, they are interviewing you because they like what they see in your resume, so you are halfway there!

TOP TIP FOR EMPLOYERS? Put yourself in their position. Unless they have had many interviews, they are nervous, so cut them some slack. If you have a keen candidate with the right attitude, and aptitude, who ticks most of the boxes, give them the job! It saves time and money.

TOP TRAVEL TIP Always ensure you drink lots of water. Make sure you always carry an extra set of underwear plus maybe a light change of clothes, in case of a flight disruption. Finally, if you are travelling to Islamic countries, respect their culture and ensure the clothing you choose to wear is not too revealing.

DON'T WAIT ANOTHER YEAR... **MAKE THE CHANGE NOW!**

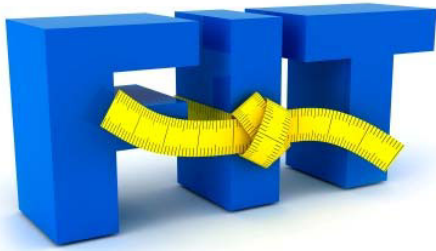
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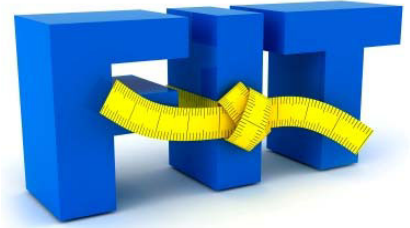
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**GROUPS, CONFERENCE & INCENTIVES CONSULTANT
SYDNEY – SALARY PACKAGE TO \$60K**

Love the challenge of organising exciting group and conference travel for top corporate clients? Fancy arranging exotic reward trips and incentive travel? Well here is your chance to join this award winning PCO and their successful team. In addition to earning a fantastic salary, you will also have the potential to escort groups to exotic destinations. Sound like you? Contact us now for more details...02 9231 6377

**MORE UPPER CLASS THAN DOWNTOWN ABBEY
LUXURY TRAVEL CONSULTANT = PREMIUM EDUCATIONALS
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When it comes to first class educationals, no one can deliver better than this amazing travel company! Not only will you enjoy booking interesting, first class itineraries to some of the world’s best luxury destinations, you will get to experience them yourself on premium educationals! Working in this great team, you will also have access to excellent training, development and a top salary. So what are you waiting for?

**DESPERATE FOR A WORK LIFE BALANCE BACK?
CORPORATE CONSULTANT**

MELBOURNE (EAST) – SALARY PACKAGE TO \$50K (DOE)

We have a new and exciting corporate role located in Melbourne’s Eastern Suburbs. This family run corporate agency is looking for an experienced corporate consultant who has fantastic fares knowledge, Sabre, Tramada and also previous ticketing experience. Work a little closer to home and enjoy the work life balance again while doing the job you love. Fantastic salary package on offer for the right person!

**GO WILD WITH THESE ROLES IN MELBOURNE
WHOLESALE RESERVATIONS X 7**

MELBOURNE (VARIOUS) – SALARY PACKAGE TO \$50K

Are you an experienced African travel consultant? We have various roles on across Melbourne for people who are passionate about Africa... bring your personal travel experience to one of these new roles and you will be rewarded in selling a product you believe in. Imagine the famils, travel benefits and exciting itineraries that you will have access to! Apply today!

**CORPORATE TRAVEL CRAZE HAS HIT PERTH
CORPORATE CONSULTANTS X 8**

PERTH (VARRIOUS) – SALARY PACKAGE \$55K+ (DOE)

Love travel, but sick of retail? Move across to corporate today and see the benefits straight away! We have numerous roles on in Perth due to company growth and accounts being won! All you need to be considered is a minimum of 18 months international experience and the desire to succeed! You will be rewarded with a generous base salary, fun team and fantastic incentives, what are you waiting for?

**REACH YOUR TARGETS WITH THIS BUSY STORE
RETAIL TRAVEL CONSULTANT**

PERTH (SOUTH) - SALARY PACKAGE TO \$45+ COMM

It’s a new year, so why don’t you kick it off with a new job? This large privately owned retail travel agency in south Perth is looking for an experienced travel consultant to join their team. Located in a busy shopping center you will be responsible for selling a range of leisure holidays from Africa to the USA to Bali. You won’t have any issues reaching your targets here! Apply today to find out more.

**WALK ON THE WILD SIDE
ADVENTURE TRAVEL SPECIALIST**

BRISBANE – SALARY PACKAGE TO \$48K + INCENTIVE

Mundane can be a think of the past! This well established company is looking for a fresh new face that loves travel off the beaten track to join their vibrant and travel mad team. Join this fun team and enjoy booking Kokoda trails one day and Egypt the next! You will have a min. 2 years exp, be CRS proficient and have a passion for unusual travel destinations. If you enjoy working for a company that has fantastic incentives & great educationals – look no further!

**SUBURBAN SANCTUARY
RETAIL TRAVEL CONSULTANTS**

VARIOUS BRISBANE SUBURBS – PACKAGES TO \$70K

Tired of commuting? Sick of spending your mornings and evenings stuck on the train/bus? Looking to gain a better work life balance? We have a number of extremely well established travel companies requiring experienced consultants to join their successful teams. Locations include Northern, Eastern and Southern locations. You will have need CRS skills and vast destination knowledge. A strong salary package is on offer for experienced consultants.

Bookmark these useful Disney Destinations Websites today!

Disney Destinations International would like to share with you these useful websites:

For detailed information on **all Disney Parks & Resorts** visit: www.disneyparks.com.au

Become a **Disney Travel Agent** for access to exclusive travel industry offers, useful information updates and more at:

www.disneytravelagents.com.au

View the extensive range of **Disney Cruise Line** itineraries and sailing dates, and take a virtual tour of our Disney Cruise Ships at:

www.disneycruiseline.com

Disney Parks invites all to join the **Disney Parks Blog** - where you can get the scoop on all happenings across our Parks & Resorts.

Visit www.disneyparks.com/blog



'One More Day'

Disneyland Resort in California is now being featured across channels 7, 9 & 10 and at cinemas nation-wide with a series of 30 and 60 second commercials.

The ads encourage guests to stay 'One More Day' to enjoy all the new additions to Disneyland Resort.

With a call-out to 'see your local travel agent', clients should be heading your way soon!

WIN!

Kung Hei Fat Choy!

To celebrate Chinese New Year 2012, we'd like to give you the chance to win 1 of 20 special Hong Kong Disneyland 'Year of the Dragon' Pins.

Be quick to contact us at the below link to win!

Spotlight On:

Hong Kong Disneyland 2-Day Ticket

Hong Kong Disneyland Guests can now enjoy a 2-Day Ticket type! Guests can enjoy more fun and flexibility with this enhanced-value option to visit Hong Kong Disneyland on any two days within a seven-day period.

Hong Kong Disneyland is fast expanding, with the recent opening of Toy Story Land, the first phase of the Resort's large-scale expansion plan. While two other new themed areas, Grizzly Gulch and Mystic Point, will open ahead of schedule by 2013. The whole expansion project will bring the number of overall park attractions, entertainment facilities and shows to total more than

100! – Making a 2-Day visit ideal to experience it all.

Recommend a Hong Kong Disneyland 2-Day ticket to your clients with their next visit!



©Disney/Pixar

Conditions may apply

RED HOT Travel Industry Special

Hurry, offer ends 31 March 2012

Uluru's more than a tick on your bucket list. It offers timeless attraction in a living cultural landscape, an endless array of experiences from sunrise to sunset from scenic flights and camel rides to intimate dining under the outback sky.

It's about time to experience our culture, time to slow down and time to reconnect.

We would like to extend a warm welcome to our travel industry colleagues.



2 Nights Accommodation

\$139

 per person
twin share*

Inclusions:

- 2 nights accommodation in a Standard Room at your choice of either Desert Gardens Hotel or Sails in the Desert Hotel
- Full buffet breakfast daily
- Return Ayers Rock Airport transfers
- Complimentary use of the resort shuttle



For reservations contact the Voyages Travel Centre on 1 300 134 044
or email travel@voyages.com.au

Global Europe Sale!

Free Delivery and Return Fees

Limited Offer! Applicable to all New Bookings made in February 2012 on any mid or family-size vehicle.

Make a new booking in the month of February over 45 days duration on any mid-family size model and receive **Free Delivery and Return** from any of the following Depots.*

Belgium, France, Spain, Germany, Holland, Italy, Portugal and Switzerland



Free Delivery and Return

Hurry, offer ends 29 February 2012! Valid for mid-size and family-size vehicles delivered to 31 December 2012.

Belgium					
Brussels Airport.....	\$240	FREE	Paris City.....	Free	FREE
France			Paris Orly Airport.....	Free	FREE
Avignon TGV.....	Free	FREE	Saint Louis City.....	Free	FREE
Biarritz Airport.....	Free	FREE	Strasbourg Airport.....	Free	FREE
Bordeaux Airport.....	Free	FREE	Toulouse Airport.....	Free	FREE
Brest Airport.....	Free	FREE	Germany		
Calais Port.....	Free	FREE	Frankfurt Airport.....	\$240	FREE
Geneva Airport.....	Free	FREE	Munich Airport.....	\$240	FREE
Lyon Airport.....	Free	FREE	Holland		
Marseille Airport.....	Free	FREE	Amsterdam Airport.....	\$240	FREE
Montpellier Airport.....	Free	FREE	Italy		
Nantes Airport.....	Free	FREE	Milan Airports.....	\$330	FREE
Nice Airport.....	Free	FREE	Rome Airport.....	\$330	FREE
Paris CDG Airport.....	Free	FREE	Portugal (Return only)		
			Lisbon Airport.....	\$330	FREE
			Porto Airport.....	\$330	FREE
			Spain		
			Barcelona Airport.....	\$240	FREE
			Madrid Airport.....	\$330	FREE
			Santiago Airport.....	\$330	FREE
			Switzerland		
			Zurich Airport.....	\$240	FREE

*Delivery and Return Discount is not applicable to the Traffic model and higher fees apply. Contact our office for full details.

For full terms and conditions of this offer, please contact our office. Effective new bookings between 01 February 2012 to 29 February 2012.

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DRIVE THE CHANGE

