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# Travel Daily

First with the news

Wednesday 15th February 2012



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## World Aviation restructure

JETSET Travelworld Limited's representation subsidiary World Aviation Systems has centralised its operations in Sydney and appointed Thomas Scruby to the new role of Head of Commercial, Australia and New Zealand.

The move follows a full review which aims to maximise efficiency and "improve performance in line with the changing cost structures of airlines," said WAS gm Kaylene Shuttlewood.

World Aviation currently represents 15 airline clients in Australia (including online carriers LAN, Hawaiian and Air Austral) along with 11 in New Zealand.

Shuttlewood said the appointment of Scruby, formerly revenue and pricing mgr for BA in Australasia, would bring

significant experience to the firm.

She said the company was focusing on each airline's return against services and resources provided, with WAS "working towards developing a dynamic new General Sales Agency model that is fluid in line with today's changing market".

### Bunnik back to Egypt

**BUNNIK** Tours md Dennis Bunnik is this month leading a number of groups visiting Egypt, a year on from his trip to Cairo during the Jan/Feb 2011 uprising.

As well as hosting clients to key attractions, Bunnik will meet with the chairman of the Egyptian Tourism Authority to discuss ways to get Australians back to Egypt which is "open for business".

Bunnik is blogging about his trip at <http://bit.ly/bunnikegypt>.

### Eight pages of news

*Travel Daily* today has eight pages of news plus full pages:

- AA Appointments jobs
- AA Appointments temp jobs
- South African Tourism
- inPlace Recruitment jobs
- Ezeego1 agent incentive

### Become a FUNDI

**SOUTH** African Tourism is urging Aussie travel agents to become experts in South Africa by joining its FUNDI program - see page 11.



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## MK to suspend SYD, MEL

AIR Mauritius will cease flying to Sydney and Melbourne from the end of May (TD breaking news), less than a year after debuting Sydney on 10 Jul 2011.

The move is part of a wide ranging network revamp which will also see the carrier withdraw from Milan in May as well as Frankfurt, Geneva, Munich, Bangalore and Durban in Oct.

Faced with soaring fuel costs

and dampened European demand, MK commissioned a strategic review, with the outcome that it will concentrate its network by serving "less destinations with more frequencies".

CEO Andre Viljoen said "these are testing times for the airline but the measures we are taking are necessary to assist the recovery process, ensure our sustainability as National Airline and eventually future growth".

Air Mauritius manager Australia, Steve Palombo, said that as a result of the revamp Perth would gain an additional frequency effective 06 Jun.

The carrier recorded a loss of €3.2 million for the three months to 31 Dec, compared to a €12.2m profit for the previous corresponding period.

Seat capacity grew by 4.6% in order to cater for projected growth in tourism, but actual passenger numbers only increased by 1.7%.

MK is reducing its Australian capacity despite strong growth of 37% in Aussie tourist numbers in 2011 (TD 02 Feb).

## New Trafalgar groupie

TRAFALGAR Tours this morning announced the appointment of Christian Coronica to the position of Group Sales Manager.

Coronica, who was named the Industry Supplier Rookie of the Year at last year's National Travel Industry Awards, moves across to Trafalgar from AAT Kings.

He'll work with Trafalgar Groups Manager, Manuel Rivera and Groups Coordinator Paul Salvo to make the group booking process seamless and hassle free for agents - more info at [groups@trafalgartours.com.au](mailto:groups@trafalgartours.com.au).

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## Sustainable summit approaches

THE upcoming introduction of the carbon tax gives Australia the opportunity to position itself as a low-carbon destination - and such a move will be the topic of an expert panel discussion at the upcoming Qantas Sustainable Tourism Summit, which will take place in Cairns in just over two weeks time.

The one day summit, convened by Qantas, will take place on Fri 02 Mar, setting the stage for the

Qantas Australian Tourism Awards the same evening at the Cairns Convention Centre.

Key speakers on the day will include Tourism Australia md Andrew McEvoy, Qld tourism minister Jan Jarratt, Dermott O'Gorman from the World Wildlife Fund, Earth Hour founder Todd Sampson and the Australian head of InterContinental Hotels Group, Bruce McKenzie.

QF Group Executive Commercial Rob Gurney said that support for Australian tourism had always been "a vital part of Qantas' role as the national carrier.

"We carry millions of tourists to and within Australia each year and help market Australia's world-class tourism experiences," Gurney said.

Qantas said it's hoping to "reinvigorate debate on sustainable tourism at a time when the inbound and domestic tourism sectors are facing a range of economic and structural challenges."

Attendance at the summit is free, with online registrations at [mybookingmanager.com/qsts](http://mybookingmanager.com/qsts).

## UA signs with Orbitz

UNITED Continental Holdings has signed a full content agreement with internet travel giant Orbitz Worldwide.

The deal will give Orbitz users access to all United and Continental fares, schedules and inventory, with the companies to also "work together on innovative merchandising and promotional programs designed to maximise exposure for products, services and revenue sources".

In the US Orbitz operates a Orbitz.com, CheapTickets.com and Away.com, in addition to ebookers.com in Europe and the HotelClub accommodation site.

## Oceania MICE push

PRESTIGE Cruise Holdings, the parent company of Oceania Cruises and Regent Seven Seas Cruises, has appointed Freddy Muller to the newly created role of vice president of corporate, incentive and charter sales.

Muller moves from a similar position at Silversea Cruises.

More in today's issue of *Business Events News* - subscribe at [businesseventsnews.com.au](http://businesseventsnews.com.au).

## Window Seat

IT sure didn't take long for tour operators to capitalise on last weekend's tragic death of pop icon Whitney Houston.

The Hollywood-based 'Dearly Departed - the Tragical History Tour' has already added the Beverly Hilton Hotel on Wilshire Boulevard to its itinerary, according to the *LA Times*.

The Dearly Departed tour started operations in 2005, but is clearly constantly evolving, with recent additions including the so-called "last breath locations" of Elizabeth Taylor and Michael Jackson.

**NOW** this is kinkily romantic.

The five star Windermere Suites Hotel in the UK Lake District promoted a Valentine's Day offer just for threesomes.

The one night stay at the luxury property included a king size room, free champagne and chocolates, and even a triple breakfast in bed.

It was offered via online gift website Wish.co.uk, which said the 'Romantic Break for Three would make an ideal gift for the more adventurous special friend in your life'.

**AND** also on the Valentine's theme, a New York sewage treatment plant yesterday joined the romantic bandwagon by operating special lovers tours.

The superintendent of the Newtown Creek Wastewater Treatment Plant in Brooklyn described the tour as a "unique date," and gave each Valentine's Day visitor a Hershey's kiss.

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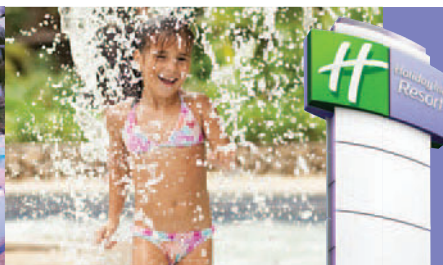
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## Creative Bali winner



**ABOVE:** Karen Doyle from TravelManagers was the lucky door prize winner at last week's Creative Holidays Bali Roadshow in Melbourne.

Karen's prize included two nights at the Laguna Resort & Spa Nusa Dua and two nights at the

Bali Niksoma Boutique Beach Resort in Legian, along with flights from Melbourne to Bali courtesy of Garuda Indonesia.

She's pictured above second from left with Vito Romeo and Bianca Orsola-Rose of Creative Hols and Chris Howard of GA.



### Station Manager-Melbourne Airport

With the advent of our 7X weekly flights, the role of Station Manager has become available at our Melbourne Airport Office. This is a challenging post exercising direct control over traffic services, ground handling, services variation and flight delays, among other things.

Leading a small team and working closely with handling agents, you will ensure that Royal Brunei Airlines deliver exceptional customer service to passengers, as well as safe and efficient aircraft turn-around operations at MEL Airport. You will also manage the Station budget, retain awareness of the operational environment, and build strategic relationships within the international airport community.

**Applicants should possess the following skills and qualifications:**

- Minimum 7 years airport experience with at least 3 yrs in a similar position.
- Focus on delivering on-time performance, operational excellence, and exceptional customer service and organisational skills.
- Strong leadership and team building skills.
- Rational and common sense approach to business and personnel matters.

Please submit your application including all relevant information and experience (no more than 4 pages) via email to [bneelizabeth@rba.com.bn](mailto:bneelizabeth@rba.com.bn) or post to Level 10, 45 William St Melbourne, VIC 3000 by Friday, 24th Feb 2012.

**Only shortlisted applicants will be contacted.**

## Euroscape re-born

**DEFUNCT** wholesaler Euroscape Travel, which went into administration in 2009 has been resurrected by a company called EuropeanTravel Experts Pty Ltd.

The new management, which includes Euroscape Pty Ltd. founder Iva Dalco as a consultant said it will utilise the previous businesses web-based reservation system, products and travel agent communication model.

Euroscape Travel says it can offer online availability and instant confirmation at more than 3,000 accom options in Europe.

There's also a range of cruises, transport, activities, experiences, services and tours it sells.

Consultants are encouraged to send the wholesaler queries, quotes or itinerary planning to [inquiry@euroscape-travel.com](mailto:inquiry@euroscape-travel.com) or via the firm's online help desk.

It also offers the option for live chats using Skype, downloadable documentation and giveaways.

Agencies can register and subscribe for updates and special offers at [euroscape-travel.com](http://euroscape-travel.com).

The portal does not currently indicate it as being a Travel Compensation Fund participant.

## TNQ Sports Illustrated

**TROPICAL** North Queensland has been revealed as one of the "marquee destinations" featured in the Sports Illustrated Swimsuit 2012 magazine.

Imagery from the glossy, capture the supermodels parading around Cairns and the Great Barrier Reef region, showcasing not only swimwear but Palm Cove, Turtle Beach, Vlasoff Cay, Cairns Tropical Zoo and Cairns Esplanade Lagoon.

Models appearing include Kate Upton, Michelle Vawer & Adaora.

"To see the beauty of Cairns and the Great Barrier Reef featured alongside the equally stunning Sports Illustrated Swimsuit 2012 models is quite an honour for our destination," said Tourism Queensland int'l director for the Americas, Shana Pereira.

## Carnival boosts Europe

**CARNIVAL** Cruise Lines has released its 2013 Europe itineraries, including the deployment of *Carnival Legend* on the continent from Apr to Oct.

The sailings will include Carnival's first ever Norwegian fjords itinerary, as well as an extended program homeporting from the UK.

There's also a series of 12 night Mediterranean voyages departing from Barcelona, Venice and Dover.

More in tomorrow's **Cruise Weekly** - subscribe free at [www.cruiseweekly.com.au](http://www.cruiseweekly.com.au).



2012 QANTAS SUSTAINABLE TOURISM SUMMIT

## Making Australia a low-carbon destination

Friday 2 March 2012, 8.30am-3pm, Sebel Cairns

Confirmed summit speakers include Hon Jan Jarrett MP Queensland Minister for Tourism, Felicia Mariani ATEC, Andrew McEvoy Tourism Australia, Bruce McKenzie IHG, Dermot O'Gorman WWF Australia, Blair Palese 350.org Australia and Todd Sampson Leo Burnett and Earth Hour.

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## Horizons Hong Kong

**NEW** Horizons Holidays has released its 2012 Hong Kong program with content including Hong Kong Island, Kowloon, as well as Macau, Shanghai, Beijing, and for the first time Guangzhou.

Managing director Chris Evans said the wholesaler has seen a growing demand for side-trips into China, and by adding the Guangzhou Province provides clients with further options to explore the mainland.

The 2012 brochure features over 20 new hotels and product.

Among the latest additions are the Courtyard by Marriott, Ramada Hong Kong Island and L'Hotel Causeway Bay.

See [www.newhorizons.com.au](http://www.newhorizons.com.au).

## Cathay Y+ goes on sale

**CATHAY** Pacific Airways has launched fares for its new Premium Economy class product, with the first flights featuring the cabin to depart Sydney on 01 Apr.

Premium Economy will feature between 26-34 seats per aircraft offering six inches more seat pitch than standard Economy, with a wider and bigger recline and a quieter experience.

The new product will be made available on flights from Adelaide, Melbourne and Brisbane later in the year.

## Abu Dhabi MICE move

**ABU** Dhabi will this week host its biggest ever convention, with about 12,000 delegates from around the world converging on the newly named Abu Dhabi International Convention Centre for the World Ophthalmology Congress 2012 - more details in today's *Business Events News*.

## Air Pacific signs \$210m RR deal

**AIR** Pacific has signed a US\$210m list price engine and support service deal with Rolls-Royce to power its fleet of three brand new Airbus A330-200 aircraft, to be introduced from mid-next year.

The Fiji-based carrier has selected Rolls-Royce Trent 700 engines, "the only engine specifically designed for the A330," MD & ceo David Pflieger said.

The RR deal was announced at the Singapore Airshow yesterday, with Pflieger saying Rolls-Royce was the "right partner for us as we prepare to welcome our new state-of-the-art Airbus A330s.

"We are making great progress with the renewal & revitalisation of Fiji's national airline, and while we are now in our 24 month 'pardon our dust' period of



changes and transition, there will be a lot to cheer about when we are done," he added.

Pflieger is **pictured** (left) with Rolls-Royce senior vice president - customers Bruce Blythe.

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Qualified candidates should forward a CV and covering letter to [recruitment@globusfamily.com.au](mailto:recruitment@globusfamily.com.au) with **Groups BDM (NSW & VIC)** in the subject line by Friday 24th of February 2012.

**Please note:** Applications will not be accepted via recruitment agencies before the closing date.

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## SA Tue comp winners

**CONGRATS** to Michelle Stander of Jetset Travel Rose Bay, Taryn Robinson of Flight Centre Engadine & Darryl Slosberg of Sabra Travel who were yesterday's winners in our South Australian Tourism Commission mini-comp.

You've each won a double pass to the Bondi Openair Cinema.

More tickets up grabs on **pg 6**.

## US on time record

**US AIRLINES** posted their best on-time arrival and lowest cancellation rate on record during the month of Dec, the US Dept of Transportation has announced.

84% of flights operated by the 16 reporting carriers arrived on time, while the cancellation rate was 0.8%.

There were also no tarmac delays of three hours or longer on domestic flights, or four hours on international flights.

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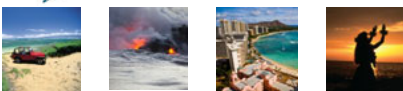
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**Visit [www.mahalomonth.com](http://www.mahalomonth.com) for full details**

HAWAII TOURISM  
OCEANIA

## Worldhotels nights up

**WORLDHOTELS** has reported a 20% annual jump in room night production in 2011, supported by sales growth from its online, OTA and GDS booking channels.

## Discovery Adventures to Oz

**THE** US firm which operates the Discovery Channel on pay TV has extended its travel operation to target pax from Australia and NZ.

Discovery Enterprises Int'l, which is the "international consumer products and program sales division" of Discovery Communications, operates tours in partnership with G Adventures.

Tours are immediately available in Australasia, and are being promoted online via its website at [www.discoveryadventures.com](http://www.discoveryadventures.com).

31 itineraries visiting 26 countries are on offer, each featuring "an element of cultural learning" along with daily breakfasts, comfortable accom and an array of inclusions.

Trips range from 8-24 days, and

local G Adventures chief Pete Rawley said the product line had been very popular in the North American market since its release a few years ago.

"The decision to make these available to our Australian and NZ trade partners has been very difficult to keep under wraps until today," he said.

## TCF termination

**THE** Travel Compensation Fund has this morning announced the non-voluntary termination of Travel Experiences & Magic of Ashgrove Qld (ABN:15 825 734 413) as it "lacks sufficient financial resources."

## Thailand rebound

**TRAVEL** Indochina says it's seen a very quick return to 'business as usual' in Thailand since last year's floods, with passenger numbers soaring 55% in Jan compared to the corresponding period.

"Recent demand for Thailand has been up significantly over 2011 levels," md Paul Hole said.

"Our January results clearly indicate Australians have recognised that Thailand is still a highly attractive destination."

He said Thai interest stems not only to beachside deals but to experience based and responsible tourism focused products.

Hole said booking trends show clients are selecting more distinctive hotels, "preferring our boutique range to the typical 500-room hotel."

## DriveAway stocktake

**DRIVEAWAY** Holidays has a stocktake sale on a range of Peugeot Leasing models, offering discounts on cars being collected in France before 31 Mar.

The firm has also reduced its advance purchase period to seven days on the Peugeot 3008 Economy 1.6L BMP6 GPS, 5008 Pack 1.6L Manual GPS Cielo and the 5008 Select 2.0L Manual GPS Cielo.

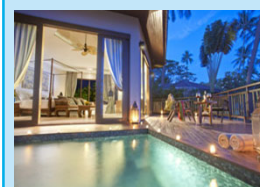
It's available for longer term car hires, from 21 to 175 days.

## Accommodation Updates

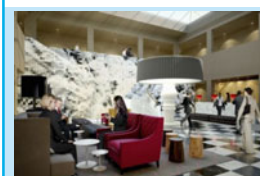
**WELCOME** to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**Kimberley Coastal Camp** in the far north Kimberley of WA has completed a \$1 million upgrade of its property including the roll out of solar power, handmade timber furnishings, ocean and earth colour themes, a custom built boat, 'Outback bar', and a new jetty to work around the massive 7 metre tides. The Camps hospitality will remain unchanged with one staff member for every three guests.



**Akaryn Hospitality Management Services** has opened a new boutique property in Hanuman Bay, Koh Samui. The Akaryn Samui offers 34 stand alone pool suites, five of which have absolute beachfront. Other features incl a black lava rock main pool, a wet bar, restaurant, 24 hour room service, free wi-fi, yoga classes and library.



**Swissotel Dresden Am Schloss** is on schedule to open in Apr offering facilities for business and leisure travellers. This property will make it the fourth hotel in Germany for Swissotel Hotels and Resorts offering 214 Swiss Advantage and 16 Grand rooms plus five suites. Other features include a restaurant, wellness and fitness centre and 500sqm conference rooms for meetings and events.

## EYE Brisbane project

**MEDIA** operator EYE will redevelop a range of new digital advertising formats including high-definition internal & external digital sites capable of online and social media integration at Brisbane Airport.

EYE has other similar projects with Melbourne Airport and Sydney Domestic Terminal 2.

## Swiss eLearning

**SWITZERLAND** Tourism is encouraging travel consultants to enhance their knowledge and strengthen their skills on all things Switzerland by becoming a Swiss Expert through its eLearning program.

Experts are rewarded with a certificate and agency door sticker - see <http://bit.ly/swisspro>

## WIN TICKETS TO BONDI OPENAIR CINEMA



'Kangaroo Island, South Australia. Let yourself go'

The **South Australian Tourism Commission** is making Kangaroo Island the star attraction in a multi-million dollar tourism campaign. The Kangaroo Island commercial is being previewed at the Bondi Open Air Cinema and, to celebrate, the SATC is delighted to give 12 lucky **Travel Daily** readers the chance to win a double pass to the Bondi Openair Cinema.

These tix can be claimed anytime as long as the cinema is open... until 4<sup>th</sup> March.

To win, simply be one of the first 2 people to send in the correct answer to the daily question below to:

[satccomp@traveldaily.com.au](mailto:satccomp@traveldaily.com.au).

Name three wineries on the Kangaroo Island



## Sales Executive Sydney, city location

Philippine Airlines' GSA, has a vacancy for a well experienced and enthusiastic Sales Executive based in Sydney to manage a portfolio of accounts located across multiple states.

### The key objectives of the role include:

- Achieving revenue budgets within the defined territory
- Acting as an ambassador for client brands and destinations
- Implementing sales plans and strategies
- Establishing and managing personal relationships with key supporting agents

Candidates should have a track record of sales success, 5 years international airline experience, a detailed understanding of the local industry, be well presented and demonstrate excellent presentation skills.

This is an influential role within the Australia team and reports direct to the General Manager. An attractive salary with benefits is available, applicants must have the right to live and work in Australia.

For more details call Chiqui Reyes on (02) 9249 9901. Applications should be sent to [jobs@philippineairlines.com.au](mailto:jobs@philippineairlines.com.au) by Wed 29 February 2012.



# HWT "in store expo" deal day

**HARVEY** World Travel is fighting back against the Flight Centre juggernaut, today announcing that it will hold an 'In Store Expo Deals' day on Sat 25 Feb.

The one-day promotion will give travellers access to special deals, regardless of where they are in Australia, that are normally only provided at Expos, according to HWT marketing manager, James Brodie.

The promotion coincides with - and clearly targets - this month's Flight Centre expos, which are currently being heavily promoted on TV and will take place in both

## Mexico tourism soars

**THE** Mexican Ministry of Tourism has reported its best ever year for international tourism with 22.67 million overseas arrivals recorded in 2011.

Visitor numbers from the Australian market were up 13%.

Mexico Tourism Board chief operating officer Rodolfo Lopez-Negrete said the achievement indicates its "bold diversification strategy" is succeeding.

Sydney and Melbourne this coming weekend as well as in other locations around the country through until Mar.

HWT marketing manager James Brodie said that "by holding an expo in store travellers will not be confronted with parking issues or competing with crowds to obtain a special 'Expo' deal.

"The Expo specials have been sourced from a variety of airline partners, cruise partners and tour operators," he said.

All HWT agencies across the country will offer the special deals, with travellers "able to consult with one of our experienced travel professionals where they will receive all the assistance they require to realise their dream holiday".

## New Abruzzo tours

**BRISBANE**-based Absolutely Abruzzo Tours has released the 2012 dates for its 12 pax guided tours of Italy running between May and Oct.

The firm's program this year has been expanded to include the Tastes of Abruzzo three-night trip, focused on the culinary skills of both local ladies and acclaimed chefs, using local ingredients.

It's priced from \$1,980ppts for departures on 09 Jun and 06 Oct. See [absolutelyabruzzo.com](http://absolutelyabruzzo.com).

## ICC Abu Dhabi launch

**ABU** Dhabi National Conference Exhibitions Company has opened its brand new International Conference Centre this week.

## Bangkok blasts

**DFAT** is advising Australians travelling to Bangkok, Thailand to exercise a high degree of caution after a "number of explosions" which occurred yesterday on Soi Pridiphanyong, in the area of Sukhumvit Soi 71.

Aussies are advised to monitor media reports for further developments and follow the instructions of local authorities.

## Beyond rail bargains

**BEYOND** Travel has discounts of up to \$940 per couple on a range of its First Class private rail tour itineraries including the Trans-Siberian and Silk Road Routes. Phone 1300 363 553 for info.

## Hotels.com new logo

**HOTELS.COM** has debuted a new corporate logo and global brand ethos (pictured below).

Changes to the global branding platform will be rolled out throughout the year, with the majority of markets to see the update during Q2 2012.

The new 'H' logo represents the wide selection of properties on offer, while the tagline 'Finding you the Perfect Place' was chosen based on a Facebook poll that "conveys both the opinion of consumers and the vast experience of the brand."

A new website is also planned for some markets.



**Hotels.com**  
Finding you the Perfect Place

**Supplier Updates**

**WELCOME** to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

## Maldives resort tourism still safe

**PERTH-BASED** travel company Wildlife Safari has emphasised that travel to the Maldives remains safe for tourists and can be sold with confidence for pax avoid travel the capital, Male.

The call comes after the Australian and UK foreign office (**TD** yest) advised travellers to avoid the city due to political unrest and violence in Male.

"I understand a government reason for a travel advice as they are obliged to inform Australians on local conditions, however in the interests of tourism I feel it must be mentioned that no client of Wildlife Safari on holiday in

Maldives will travel to Male," the firm's Terri Cordin said.

Cordin told TD that all domestic and international flights land on the island of Hulhule which is a 10min boat ride to Male.

"Depending on the location of the island resorts, guests will transfer by speedboat, seaplane or domestic flight from Hulhule Island so we always avoid Male," Cordin said.

The Maldives Assoc. of Tourism Industry reassured tour operators and travel agents saying "our tourist resorts and other facilities remain calm and peaceful," with int'l flights operating normally.

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Nominations close 29 February 2012

[Click here to submit your nomination](#)



## New Alitalia chief

**ITALIAN** flag carrier Alitalia has named Andrea Ragnetti as its new ceo, replacing Rocco Sabelli in the role heading up the Skyteam member.

## Perth Skal survives the snake



**ABOVE:** The Perth club of industry networking group Skal International held its annual general meeting and Feb function at the Perth Zoo last week.

The usual array of industry animals were joined by an array of wildlife in the Rothschild Room, which saw the handing over of the Presidential chains from Travel Associates' Russell Brown to Kerry Coupar of Airline Marketing.

It's understood that some of the fainter-hearted members had to leave the room for a bit of fresh air during a "hands-on" snake display, but the hardier souls above stuck around for a fabulous photo opportunity.

## New Singapore hotels

**RESORTS** World Sentosa in Singapore will tomorrow open two new "eco-luxurious" hotels, expanding the accommodation options at the 49 hectare mega-resort to six properties.

The additions are the 172-room Equarius Hotel, along with 22 exclusive Beach Villas.

## RCI boosts Asia

**WYNDHAM** Worldwide has expanded the range of resorts affiliated with its RCI vacation ownership program, with the addition of five new properties in Thailand, Malaysia and the Philippines.

The expansion includes the Marrakesh Hua Hin Residences in Thailand; Subic Bay's Eastgate Village Resort and City Suites in Cebu City in the Philippines; and the Birch Plaza Apartments in Penang plus the Damai Beach Resort in Sarawak, Malaysia.

## Concordia deadline

**COSTA** Cruises has extended the deadline for survivors of the *Concordia* accident last month to consider its €11,000 settlement offer (**TD** 30 Jan), now giving them until 31 Mar to accept.

Under the terms of the initial offer they only had until today to decide, but Costa said "the decision was taken to offer passengers more time to evaluate the proposal and to exercise their claims with less urgency".

## 25 PLACES TO CHINA AND VIETNAM UP FOR GRABS!!!

As part of Helen Wong's Tours' 25<sup>th</sup> anniversary celebrations in 2012, the leading Asian specialist has teamed up with *Travel Daily* to offer 25 spots across four colourfully informative familiarisations to China and Vietnam in June, valued at \$60,000.

Three of the familiarisations will be devoted to China, one focussing on Shanghai, another on Beijing, the third on a Yangtze cruise through the breathtaking Three Gorges.

The fourth familiarisation will focus on Saigon (Ho Chi Minh City), all four itineraries finishing in Shanghai.

Every day *Travel Daily* & Helen Wong's Tours will ask a different China/Vietnam-related question - just read the issue and email us your answer. There will be 21 questions in total.

At the end of the month 25 subscribers with the most correct entries and the most creative responses to the final question will win a place on this fantastic famil.



**Q.11: In and around which city am I?  
"As the capital of Yunnan this city is in a prime position for sightseers to travel to the Stone Forest."**

Send your answers to: [helenwongscmp@traveldaily.com.au](mailto:helenwongscmp@traveldaily.com.au)

Hint! Check out Helen Wong's Tours' China & Vietnam brochures at [www.helenwongstours.com](http://www.helenwongstours.com)

Click here for Terms & Conditions of the competition



## PR agent specials

**PHILIPPINE** Airlines has released new travel agent fares, with special pricing to Manila and beyond.

Return tickets to Manila ex SYD and MEL are now available from \$428+taxes in economy or \$878+taxes in business class.

And agents can pay \$50 more (plus taxes) for return onward flights to anywhere on the PR domestic network, or from \$150 to \$300 more (+tax) to other international destinations which include Beijing, Shanghai, Hong Kong, Tokyo, New Delhi, Bangkok and Singapore.

The agent fares are available for travel until 31 Mar 2013 and must be booked on 1300 888 725 or [cto@philippineairlines.com.au](mailto:cto@philippineairlines.com.au).

## LAN lifts frequencies

**LAN** Airlines and Lan Peru have announced a boost of capacity ex Santiago and Lima to a range of destinations in the US, Mexico and the Caribbean.

From Aug the expansion will see the phased addition of new weekly frequencies to Mexico City, Cancun, Miami, Los Angeles, San Francisco and New York.

## AM ok for MEX/MCO

**AEROMEXICO** has been given a green light from US authorities to commence new services between Mexico City and Orlando, Florida.

The SkyTeam carrier says it plans to operate the route non-stop using Boeing 737s.

*Travel Daily* is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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This is an exciting opportunity for a travel graduate or junior travel consultant. This outstanding boutique agency in the Eastern Suburbs specialising in luxury travel are looking for an assistant consultant to join their team. Learn the ropes from the best in the business and get your career on the right track from the get go. You will need to be enthusiastic, have outstanding organisational skills and the ability to multi task and work under pressure. Travel agency experience is a plus.

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**MELBOURNE (EAST) – SALARY PACKAGE TO \$60K (DOE)**

This long standing boutique TMC is seeking a multi skilled corporate consultant to join their family feel team. Working on Sabre & Tramada you will be capable of ticketing your own flights and servicing these loyal corporate clients to a VIP level. Put your work life balance in tune & join this suburban agency today! Sabre experience is essential, together with a minimum 2 years multi skilled corporate consulting experience.

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**IT'S ALL HAPPENING IN THE A.C.T**

PREMIUM LEISURE CONSULTANT

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Based in Canberra, this well known retail travel company is looking for a temporary travel consultant to cover long term staff leave. Enjoy booking variety and get paid exceptional money. This is a great opportunity for someone that is perhaps looking to step into a role with minimal experience, as full training will be provided for the right person. What a great opportunity for a graduate or entry level candidate! Interested? Call Anita now.

**COUNTRY RETREAT - FREE ACCOMMODATION**

RETAIL TRAVEL CONSULTANT

VICTORIA (HORSHAM) – TOP HOURLY RATE

Need a break from the everyday monotonous life that you are leading? We have a temp assignment with a difference. This retail travel agency is looking for an experienced travel consultant to assist them from the 16<sup>th</sup> of February – 16<sup>th</sup> March. If you have a min 2 years experience using Sabre and are looking for something a little different then apply today! Free accommodation provided for your stay! How good is that

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Are you sick of earning peanuts? If your potential is going waste and you want to earn a fantastic hourly rate with the team that has a DEDICATED temp's desk in Melbourne, Perth and Adelaide then call us today! We have roles in corporate, retail, wholesale and more. All it takes is a phone call... so what are you waiting for? Get on the phone and call Krystle today to get the best rate in town!

**TAKING CARE OF BUSINESS**

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