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# Travel Daily

First with the news

Friday 24th February 2012

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Consolidated Travel Group

## Qantas thanks travel agents

**MORE** than 1,200 travel agents were hosted by Qantas last night in a special Sydney function to recognise the trade's contribution to the carrier, particularly during last year's industrial disruptions.

"Tonight is all about thanking the agents who have supported us through thick and thin," regional gm NSW Peter Collins told **TD**, adding: "our business is stronger through their support".

Attendees came from across all of the agency groups and Qantas said this showed just how important relationships are.

Despite the challenging year of floods, bushfires, ash clouds, earthquakes, tsunamis and strikes "you've helped get our valued customers to where they've needed to go," Collins added.

Other senior Qantas staff were also in attendance incl Rob Gurney, and the Ivy event was hosted by TV personality Richard Wilkins.

Collins said the huge turnout was "a clear demonstration that we are the preferred airline for the trade in Australia".

For exclusive pics from the event see **page 8** of today's **TD**.

## Kumuka exec quits

**KUMUKA** Worldwide has announced the resignation of its Head of Asia/Pacific Sales and Marketing, Brett Wendorf.

"I just felt it was time to leave," he said in a statement issued yesterday afternoon.

Kumuka general manager Sarah Baxter will look after Wendorf's responsibilities until a replacement has been named.

## Eight pages of news

**Travel Daily** today has eight pages of news and photos, plus full pages from: (**click**)

- AA Appointments
- Ezeego1 agent incentive
- Philippine Airlines
- Disney Destinations

## Word of Mouse today

**TRAVEL Daily** today features the latest updates from Disney, in the regular *Word of Mouse* feature including theme parks, cruises and other promotions - **last page**.

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# Travel Daily

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**NOU Cultures**

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**Travel Daily**  
on location en route to Seattle

Today's issue of **TD** is coming to you from San Francisco Airport, courtesy of Cathay Pacific.

**TRAVEL Daily** is in transit at SFO with a connecting flight to Seattle later today for the delivery ceremony for Cathay Pacific's new Premium Economy-equipped 777 aircraft.

The event will mark a major milestone for CX, with Australia and Canada the first markets which will see the new product.

As well as a formal "Delivery Dinner" at the Museum of Flight tomorrow night, **TD** will also be treated to a VIP tour of the Boeing factory including an update on the 787 Dreamliner - see Mon's issue for full details.

## Air NZ expands 787 order

AIR New Zealand has converted two options for Boeing 787-9 aircraft into firm orders, taking its full complement to 10 of the new planes to be delivered from the second quarter of 2014.

"Despite the extremely frustrating and costly delays, we strongly believe the 787-9 is the right aircraft for Air New Zealand and worth the wait," said Air NZ ceo Rob Fyfe this morning.

He made the announcement during the carrier's half yearly results release, which showed a "disappointing" 71% drop in profit to NZ\$33m for the 6 months to 31 Dec (**TD** breaking news).

Fyfe flagged a number of initiatives to address the challenging trading environment, including "the development of more alliances with key carriers like ANA in Japan," as well as the

recently released services to Bali and the Sunshine Coast.

He also announced the carrier's first flight to South America, a 777-300 charter to Buenos Aires in Sep carrying the All Blacks and fans to the first rugby game against Argentina in the expanded Four Nations competition.

For the half year Air NZ's operating revenue rose 2.5% to NZ\$2.3 billion, and overall passenger numbers dipped 0.6%.

Shareholders will receive a 2c per share dividend, but the company warned that the trading environment remains uncertain.

"Given the 2012 financial year performance to date and the global economic environment, achieving last year's result will be a challenge," Fyfe said.

He also flagged cost reduction initiatives, cutting staff by 441, including 175 redundancies.

## EK boosts Newcastle

EMIRATES will introduce larger 777-300ER aircraft on its daily flights between Dubai and Newcastle in northern England.

The upgrade, from the current A330-200 service, will be effective from 01 Sep.

## Travel industry account executive. Sydney based.

Virgin Australia is again changing the face of the Australian aviation landscape. This is a unique opportunity to play an integral role in shaping the evolution of this iconic brand, and to become a part of a dynamic company that genuinely believes and demonstrates our people are our greatest asset.

Our Sales division has a maternity leave contract available for a Travel Industry Account Executive in Sydney. Your role will be to vigorously grow the Virgin Australia Account portfolio through efficient targeting and conversion of high value retail, wholesale, and group business customers. You will need extensive travel industry experience and previous experience in project management, GDS systems and large-scale change programs/projects.

You will be an effective communicator who has the ability to build strong relationships which will enable you to maximise business development opportunities as well as competitor analysis within your defined territory. Your previous experience in airline ticketing and CRM coupled with your previous expertise in a business development role in the service industry will be highly regarded.

To apply, please visit <http://careers.virginaustralia.com>

Applications close Sunday 4 March 2012.

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## TICNSW regional push

THE Travel Industry Council of NSW has urged that regional carriers continue to have access to Sydney Airport in any review of aviation in NSW.

TICNSW gm Andrew Jefferies said that regional carriers such as Qantaslink and Regional Express "need to efficiently service the nation's major air traffic hub with frequent and direct air services linking the major towns and growth centres of regional NSW".

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## Virgin Samoa debut

**VIRGIN** Samoa is celebrating the launch of its brand new aircraft livery debuting today by offering 1,000 seats at half price.

The livery for the one aircraft operation features a palm tree design and the tagline - Airline of Samoa - on the jet's fuselage.

The 24 hour sale will launch at midday today, with fares from Sydney & Brisbane to Apia priced at \$199 ow, for travel during Mar.

## Hyatt back at Coolum

**IT'S** lawyers at 20 paces in the dispute over the management of the Hyatt Regency Coolum Resort and Spa (**TD** Wed).

The property's owner, mining billionaire Clive Palmer, abruptly sacked Hyatt as the manager after 24 years earlier this week, despite a contract which is believed to have a couple more decades left to run.

The Queensland Supreme Court has granted an interim injunction sought by Hyatt, which has seen the hotelier once again in charge for at least the next week, until a further hearing takes place.

## Viking ships delayed

**VIKING** River Cruises has confirmed the delayed delivery of its new *Viking Freya* and *Viking Njord*, which are among the first of its much-vaunted 'Longships'.

Originally scheduled for a debut late next month, Viking says they now won't arrive until mid-Apr due to "broader shipyard delays".

The move will see five scheduled sailings cancelled for both vessels, with affected passengers being contacted to discuss alternative cruise options.

They're being offered the opportunity to rebook a similar itinerary on a different ship as well as a 50% credit on a future Viking River Cruises voyage.

However two more of the new vessels, *Viking Odin* and *Viking Idun*, will be officially named in Amsterdam as planned on 21 Mar.

## Okey Dokey ok again

**THE** Travel Compensation Fund has reinstated the participation of Okey Dokey Cairns Tours of Moorooloolooloo, Qld (ABN:24 143 601 085), effective immediately.

## Air Australia portal

**MORE** than 300 Air Australia staff have been left in limbo by the voluntary administration of the carrier, and human resource management company HDKM has created a free online recruitment portal for the affected workers.

Dubbed 'Air Assist', the site allows impacted staff to upload their details immediately to help them find new jobs.

It's also available to other airline industry staff who have recently experienced job cuts.

See [www.hdkmrecruit.com.au](http://www.hdkmrecruit.com.au).

## SQ backs Syd Dancers

**THE** Sydney Dance Company is kicking up its heels today after Singapore Airlines announced it had signed on as Official Airline of the arts group.

Singapore Airlines will support the Sydney Dance Company on its international touring program.

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If you have a passion to travel and love to share your travel experiences with others then you belong at Beaumaris Travel. A travel industry background is essential and a working knowledge of Galileo and Cross Check is preferred.

If you meet the above criteria and would like to chance to join our vibrant working environment, please apply by forwarding your cover letter and resume to [stuart@beaumaristravel.com.au](mailto:stuart@beaumaristravel.com.au) by Friday March 2.

**Window Seat**

**VISITORS** to Bratislava in Slovakia may be sorely disappointed if they're looking for some authentic local culture.

A public poll to decide on the official title for a new pedestrian and cycling bridge which crosses the Morava River to Austria has seen overwhelming support for it to be named after Hollywood action star and martial arts exponent Chuck Norris.

Although the final decision is up to a regional council, local governor Pavol Freso said it was likely the name will comply with the wishes of the people expressed in the internet ballot.

**WE'VE** heard of getting stuck in traffic, but this is ridiculous.

The driver of a Porsche 911 sports car came to an abrupt halt in San Francisco yesterday, after he attempted to duck around a line of traffic and ended up bogged in some newly laid wet cement.

The red-faced motorist had to stay in the vehicle while road workers attempted to shovel the concrete away from the wheels before it set any more.

**TWO** small airlines in Israel have been ordered to switch aircraft, because the ATR turboprops they use cannot be fitted with anti-missile systems.

Israir and Arkia have been given two years to phase out the planes - similar to those flown locally by Skywest on behalf of Virgin Australia - because of rules which mandate the installation of anti-missile defenses on Israeli airliners.

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## Shanghai comes to Sydney



**ABOVE:** Hoteliers from Shanghai visiting Australia this week say the city is the hot new destination and the gateway to China for leisure travellers and the MICE market.

At a function hosted by Helen Wong's Tours in Sydney yesterday, the directors of sales from the Kerry Hotel and The Westin Bund said traffic from Australia is growing fast, especially in the meetings and events area.

"We're getting a lot of enquiries from event planners in Australia, and we're also seeing a number of corporate companies moving in to China wanting to hold meetings in dynamic, buzzy Shanghai," said the Westin's Julie Jackson.

The Kerry Hotel's Regina Chung said her property is the first of a

new lifestyle hotel brand of the Shangri-La Group that opened last year.

"It's ideal for meetings and events as it's within easy reach for the Shanghai New International Expo Centre, the Century Park and the Kerry Parkside shopping mall."

A new convention & exhibition centre in Hongqiao district, to open in 2015 will offer 500,000sqm of exhibition space, as well as convention facilities.

Costing US\$3.5 billion, it will be the largest of its kind in the world.

**Pictured** yesterday in Sydney from left are: Julie Jackson, Helen Wong, Helen Wong's Tours; Patrick Chen, Shanghai Tourism; Kuang Lin, China National Tourist Office and Regina Chung.



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## Cherry Blossom Time in Japan

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## EY to Washington DC

ABU Dhabi-based carrier Etihad Airways will launch new nonstop daily services to Washington Dulles from 31 Mar 2013.

Etihad president and ceo James Hogan said schedules for the capital-to-capital service will be timed to allow maximum connectivity for key markets in the GCC, Indian subcontinent and South East Asia.

The 15-hr flight from Abu Dhabi will be operated on a triple-class Airbus A340-500.

Washington Dulles will become EY's fourth US destination.

## 4hr Tassie ghost tour

A NEW 4 hour adults-only ghost tour will be debut at Port Arthur, Tasmania from tomorrow.

The late night Paranormal Investigation Experience operates the last Sat of every month and is priced at \$125 - [bit.ly/tasghosts](http://bit.ly/tasghosts)

## AW NZ ski brochure

ADVENTURE World has rolled out its 2012 New Zealand Ski brochure which has been beefed up with more sightseeing options for planning holistic winter trips.

The program also features South American content.



## BUSINESS DEVELOPMENT MANAGER (Sydney based)

### Sunlover Holidays - Australia's leading domestic wholesaler

An amazing opportunity has become available in our Australian Sales team for a dynamic, enthusiastic, sales driven professional wanting to be part of one of the most respected and award winning wholesalers in the travel industry.

#### Your major responsibilities will include:

- Maintaining and increasing sales for the Sunlover Holidays brand within New South Wales
- Implementing sales plans and strategies
- Developing and enhancing relationships with our retail agency network.
- Identifying new business opportunities
- Achieving sales budget

#### As the ideal applicant you will have:

- Extensive knowledge of the retail and wholesale travel industry.
- Demonstrated sales and relationship management experience.
- Excellent communication and presentation skills.
- Exceptional customer service ethic.
- A high degree of self-management and self-motivation.
- A sound knowledge of Domestic destinations and products.
- The ability to undertake extensive travel within regional New South Wales.

The successful applicant will enjoy a competitive salary package as well as a fully maintained company car, laptop and mobile phone.

To apply for this fantastic opportunity, email your covering letter and resume, quoting reference number 09/12 to [careers@aotgroup.com.au](mailto:careers@aotgroup.com.au)

Applications will close 5pm Monday 05 March 2012



## ET Dreamliner routes

**ETHIOPIAN** Airlines is planning to operate daily Boeing 787 Dreamliner services from its Addis Ababa hub to Johannesburg and Dubai from 15 Jun 2012.

ET has also loaded 787 services to Guangzhou & Harare into GDSs.

## BESydney 12/13 Guide

**BUSINESS** Events Sydney has launched its 2012/13 New South Wales Event Planners Guide, featuring over 200 suppliers from within the state.

The latest edition highlights the many billions of dollars worth of new developments underway in the city, BESydney chief exec. officer Lyn Lewis-Smith said.

A digital version of the EPG has also been developed - details at [www.eventplannersguide.com.au](http://www.eventplannersguide.com.au).

## Sofitel bonus points

**CONFERENCE** organisers can earn up to triple A|Club Meeting Planner Rewards Points when booking events at Sofitel Sydney Wentworth, Sofitel Melbourne on Collins and Sofitel Queenstown Hotel & Spa made before 31 May.

Events need to be held prior to 30 Dec, with a guaranteed minimum spend of \$20,000, and at least 50 room nights in Sydney and Melbourne.

The minimum spend for events in Queenstown is \$5,000 and at least 20 room nights.

Meeting planners booking events between now and 31 May will earn double A|Club Meeting Planner Points, or triple points for conferences held between 01 Jun and 30 Dec.

## Getaway this week

**TOMORROW** afternoon's episode of Channel Nine's travel program *Getaway*, airing at 5:30pm, has stories on Venice, Sydney's Vietnamese quarter, the Gold Coast and San Francisco.

## SCDL excited about Air NZ



**SUNSHINE** Coast Destination Limited says its excited at the tourism opportunities that Air New Zealand's seasonal nonstop service from Auckland (**TD** yest) will present to the region.

Air NZ will offer twice weekly A320 services to Maroochydore from 01 Jul through to 18 Sep.

Marketing and brand director Veronica Rainbird told Travel Daily that SCDL was looking forward to partnering with Sunshine Coast Airport and Air NZ to develop the destination's first int'l service.

"This opportunity opens up the

Sunshine Coast not only to New Zealand but to international connections," Rainbird said.

"We're really excited to promote our 'Naturally refreshing' destination to the world, showcasing how diverse and engaging a Sunshine Coast experience can be," she added.

**Pictured** at the announcement from left are: Hon. Jan Jarratt Queensland Tourism Minister; Cam Wallace, Air New Zealand gm Australia; Tim Dwyer, deputy mayor Sunshine Coast; and Peter Pallot, gm Sunshine Coast Airport.



## Business Partnership Manager - Victoria

Complete Cruise Solution is part of the Carnival Corporation, the world's leading cruise holiday company, representing iconic brands such as P&O Cruises, Princess Cruises, Cunard and Carnival Cruise Lines.

Reporting to the Regional Sales Manager and supported by an inside sales team based in Sydney, the Business Partnership Manager is responsible for building a strong geographic presence, in order to achieve sales targets through industry relationships and business partnerships. The incumbent will be responsible for educating trade and consumer channels in the benefits of cruising, driving incremental revenue through existing and new channels.

### Key responsibilities include:

- developing and implementing business plans
- promoting products and services through on-site sales calls, telephone and written communication
- supporting the development of local marketing for agents
- managing product education events, presentations and training
- preparing and delivering financial reporting to key accounts across the territory

### We seek applications from individuals with 2+ years' experience in a territory sales role who demonstrate:

- a passion for cruising and 'being on the road'
- strong relationship building and influencing skills
- proven account management and new business development skills
- excellent communication skills, with an engaging and impactful presentation style, and proven ability to present to a large audience
- the ability to work in a highly autonomous manner, prioritising workload and call plan to have maximum impact
- the ability and a willingness to travel frequently across Victoria, and attend functions on evenings or weekends as required

Ready for a new challenge in the serious business of holidays?

Apply online at [careers.carnivalaustralia.com](http://careers.carnivalaustralia.com) Job Reference: CAR/597940

## LAN Airlines - Business Development Manager WA (3 days per week role)

World Aviation Systems, GSA for LAN Airlines requires an energetic, highly motivated Business Development Manager who likes to work in a busy environment and has a passion for airlines and South America as a destination.

The successful candidate will be responsible for seeking new business and servicing our preferred retail, wholesale and incentive clients within WA. The candidate will have the ability to work under pressure to meet and exceed targets and have the ability to build excellent relationships.

Experience on road in the tourism industry is essential. The role is challenging, and you must be a great presenter, have a professional manner, be passionate about dealing with people and have a can do approach. This is an exciting position.

### The successful applicant will have:

- A minimum 2 years' Experience in the tourism industry in a similar Role.
- Excellent presentation skills
- Excellent communication skills
- Proficiency in all aspects of Microsoft Office
- Able to work with minimal supervision and has a positive attitude
- Hold a valid driver's license
- Spanish speaking preferred

Apply by email to [andrew@worldaviation.com.au](mailto:andrew@worldaviation.com.au) no later than 29<sup>th</sup> February 2012. Please include CV and application letter.



**WHEN** Chile's LAN Airlines and Brazil's TAM Airlines finally merge in Apr, the pair will offer passengers access to more than 115 destinations in 23 countries, positioning them among the 10 largest airline groups in the world.

The combined group, to be known as LATAM, also has to choose which airline alliance they will belong to – LAN is currently with **oneworld**, while TAM is a Star Alliance partner.

LAN starts codesharing on 26 Mar with Qantas when the flag-carrier begins a thrice-weekly B747 nonstop service from Sydney to Santiago (**TD** yest).

LAN will still offer a daily A340 service on the same route, with a stopover in Auckland.

"The increase in services is



timely because South America is the next big thing," says Johanna Raeder, LAN's marketing manager Australia/NZ.

"With ten flights a week from Sydney to Santiago, South America has never been closer," she said.

LAN brought to Australia 20 South American tourist operators, joined by tourist boards from Chile, Peru and Brazil who this week conducted workshops in Melbourne and Sydney.

"South America is an experience, it offers exciting new adventures from Peru's capital Lima where a gastronomic revolution is going on, to Machu Picchu, one of the wonders of the world, the Amazon and spectacular Iguasso Falls", Raeder said.

**Pictured** from left are: Johanna Raeder, LAN; Alexandre Jung, Iguassu Convention & Visitors Bureau and Manuela Nielsen, GTI Tourism (representing Peru).

### Ghan ANZAC tribute

**GREAT** Southern Rail will repeat 'The Ghan's ANZAC Tribute' rail journey in 2012, which includes events in Darwin, Katherine and Port Augusta - phone 13 21 47.

### Haydo promotes Qld

**FORMER** Australian Test Cricketer Matthew Hayden is helping to woo Indian & Pakistani travel agents to Queensland at a tourism event being held in the United Arab Emirates.

Hayden will run a cricket match at the tourism event, coordinated by Tourism Queensland, Etihad Airways, Virgin Australia, Tourism Australia, Tourism Victoria and Destination NSW as part of the two day event in Abu Dhabi.

120 travel agents from the UAE, Saudi Arabia, Kuwait, Qatar, Bahrain and Oman are expected to attend the trade show.

### &Beyond appoints

**EXPERIENTIAL** adventure firm &Beyond has appointed Ryan Powell as its new sales director.

### Abu Dhabi stay pay

**SHERATON** Abu Dhabi Hotel & Resort has a Stay 4/Pay 3 deal for travel 05 to 14 Apr, if booked before 31 Mar 2012.

### Tiger Winter fare sale

**TIGER** Airways Australia has launched a sale for travel 25 Apr to 31 Oct with fares priced from \$49.95, on sale until 29 Feb.

### GBR joins Landscapes

**TOURISM** Australia and Parks Australia will welcome the Great Barrier Reef into the National Landscapes Program on 02 Mar.

### SkyTeam Africa pass

**SKYTEAM** has introduced a new three- to 16 coupon Go Africa Pass valid on Kenya Airways flights to 45 cities in 36 African countries.

## Production Editor/News Reporter

Would you like to join Australia's favourite travel publications? *Travel Daily* and its associated titles *Cruise Weekly* and *Business Events News* are looking to appoint a Production Editor/News Reporter who will be a key part of our ongoing growth.

We are looking for someone who will enjoy being part of our busy, fun team, working to daily deadlines and continuing our passion to be "first with the news" in travel, cruising and business tourism.

This is a newly created full-time role. The successful applicant will be responsible for the production of our Business Events News title. They will also be required to report on the news for our other titles. You will also be required to represent the company at industry functions and events.

#### Requirements:

- Excellent written and verbal communication skills.
- Travel industry experience. and/or experience in the MICE industry.
- Ability to work to deadlines, with an eye for detail.
- Friendly, well presented and outgoing.
- Knowledge of desktop publishing would be a distinct advantage.

The position is based in our office in Epping, NSW with an attractive salary package on offer for the right candidate. Previous applicants need not apply.

**Applications, which will be treated in strict confidence, should be made in writing to [jobs@traveldaily.com.au](mailto:jobs@traveldaily.com.au) by Mon 5th March 2011.**

### Technology Update

Today's Technology Update is brought to you by Tramada Systems.



Choosing the right technology for a travel business can be difficult. Whether it

is a decision about telephony, internet provider, email, the GDS or the mid office it requires careful analysis. It is impossible for business owners to be experts in all facets of technology or even to know what questions to ask but it is a fact that travel agents, from the smallest to the largest, use a number of systems and these systems are core to the successful running of the business.

Margins are tight and technology has to make processes easier and provide fast and accurate data. **An important consideration and one that had considerable coverage at the Travel Technology Europe conference in London this month is that technology partners should be chosen on the basis of their partnerships as much as on the merits of their own products.**

Travel businesses do not have the margin to deal with integrating the disparate pieces of technology that they use, this role rightly sits with a key technology partner. All the systems used in the business should integrate seamlessly with each other, where it makes sense to do so.

Tramada is in the business of partnering with 'best of breed' providers of travel related technology. Whether it is mobile communications, carbon tracking, payment solutions or GDS these partnerships provide a solution that is smart, simple and seamless.

**Jo O'Brien, Chief Executive Officer, Tramada Systems Pty Ltd**



# CAN agents on Rhapsody



**CONCORDE** Agency Network, Royal Caribbean and JTG Cruise Holidays held a networking and conference event for top achievers onboard RCI's *Rhapsody of the Seas* recently.

Participants heard updates from the ICCA, Royal Caribbean, Air Tickets, JTG Cruise Holidays, JTG Travel Related Services and CAN, and also had a chance to relax.

**Pictured** here are Nick Pearson & Michelle Ryan, Concorde Agency Network; Russell Carstensen, Rachael Hunter, Air Tickets; Alistair Ferney, JTG Cruise Holidays; Sonia Battistini, JTG Travel Related Services; Peter McCormack, Royal Caribbean; Jacqueline Belcourt & Melissa Birkett, East Burwood

Travel; Robyn Lawley & Lisa Myers, Wow! Travel; Fadi Yacoub, ACE Travel; Diana Abousattout, Rotana Travel; Chris Moloughney, Emerald Travel; Sharyn Crawford, Allround Travel; Damian Merola, Merola's Travel; Marianne Acreman & Jim Drapes, Peregrine/Back Track Travel; Greg Krenn, GK Travel; David McDougall, Galaxy Travel; Dale & Kristi-Anne Butel, Complete Travel Solutions; Andrew Pritchard, Katanning Travel; Maria Tadros, Tadros Travel; Sarita Charan, Guru Travel; Marie Lombardi, Tertiary Travel; Turgay Bayrakli & Ljupco Sekulovski, Avio Travel; and Brittany Mortimer & Teagan Karaczewski, Jervis Bay Travel;

## New CA Mumbai route

**AIR** China will launch a new four times weekly Shanghai-Chengdu-Mumbai route, effective 02 May.

## CWT green leader

**CARLSON** Wagonlit Travel has appointed Françoise Grumberg to lead its global responsible business activities, assigned to guide CWT on sustainability issues, along with designing and adopting 'green' strategies and programs.

## Dream America tour

**STAGE 4** of the ongoing Boeing Dream Tour using its state-of-the-art 787 *Dreamliner* includes stops in Toronto, Boston, Newark, Mexico City, Phoenix, San Diego, Long Beach and Salt Lake City, all between 01-17 Mar.

## Seniors getting high

**ILLAWARRA** Treetop Walk is offering a 50% discount on entry for seniors from Mon to Fri during the month of Mar, with entry priced at just \$10.50.

Friday 24th Feb 2012

## Skyscanner overhaul

**TRAVEL** search site Skyscanner has unveiled a "dramatic new" design simultaneously in all 29 markets globally.

The firm says it will introduce new features and search options later in the year to complement the overhauled platform.

## 25 PLACES TO CHINA AND VIETNAM UP FOR GRABS!!!

As part of Helen Wong's Tours' 25<sup>th</sup> anniversary celebrations in 2012, the leading Asian specialist has teamed up with *Travel Daily* to offer 25 spots across four colourfully informative familiarisations to China and Vietnam in June, valued at \$60,000.

Three of the familiarisations will be devoted to China, one focussing on Shanghai, another on Beijing, the third on a Yangtze cruise through the breathtaking Three Gorges.

The fourth familiarisation will focus on Saigon (Ho Chi Minh City), all four itineraries finishing in Shanghai.

Every day *Travel Daily* & Helen Wong's Tours will ask a different China/Vietnam-related question - just read the issue and email us your answer. There will be 21 questions in total.

At the end of the month 25 subscribers with the most correct entries and the most creative responses to the final question will win a place on this fantastic famil.



**Q.18: In and around which city am I? "I watch in awe as the performers in The House of the Dancing Water display their breathtaking skills."**

Send your answers to: [helenwongscomp@traveldaily.com.au](mailto:helenwongscomp@traveldaily.com.au)

Hint! Check out Helen Wong's Tours' China & Vietnam brochures at [www.helenwongstours.com](http://www.helenwongstours.com)

Click here for Terms & Conditions of the competition



# AFTA National Travel Industry Awards

Saturday 21st July 2012

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# A “wonderful working relationship”

Friday 24th Feb 2012

**BELOW:** Expedia's Emma and Demi.



**ABOVE:** It was a big night for the Qantas management team, from left: Maria Pantazis, Emma Brodie, Tina Evans, the evening's MC Richard Wilkins, Stephen Thompson and Peter Collins.



**LAST** night's Qantas function at the trendy Ivy nightspot in Sydney (see **p1**) was “purely and simply to thank travel agents for their support of the carrier through the series of tumultuous events of 2011.

Agents were steadfast in looking after their clients through the year, despite the spate of natural disasters at home and abroad, not to mention the long-running industrial disputes which culminated in the grounding of the Qantas fleet in late Oct.

About 1200 agents partied the night away after being thanked by NSW state manager Peter Collins and Group Executive Rob Gurney.

“2011 was a challenging year...through every single challenge and every difficult decision we have had to make you've helped us keep the disruptions to a minimum,” they said.

**TD** took these exclusive pics during the evening, and there are lots more on our website and Facebook page at [facebook.com/traveldaily](http://facebook.com/traveldaily).



**ABOVE:** Reho Travel out in force - Hailey, Vaughan, Michelle, Jessica, Allison, Erin, Kristy, Naomi and Suzanna.

**BELOW:** Jacqui, Nutan and Marina from Consolidated Travel.



**BELOW:** Some of the Harvey World Travel team at the event: Brian, Kath, Jeanette and Hamish.

**ABOVE:** No Qantas event would be complete without lots of giveaways, and **pictured** are some of the delighted winners of a range of domestic and international air tickets: Angela Clarke, Shire Travel and Helmut Peusch, Landmark Travel who won flights to Los Angeles; Dianne Alster, Maxims Travel and Cassandra Borg, Flight Centre who are off to Hong Kong; as well as Archana Chand, HRG and Suzanne Bohme, About Travel who will be flying to Singapore.

Harriett Donnolly from STA Travel can take a friend to Coffs Harbour, while Andrea Chiaverano will be heading off to Port Macquarie with a loved one for her win on the night.



**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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Are you an experienced travel consultant in Perth looking for temp work? This large retail agency located North of the River is looking for an experienced Amadeus temp from the 5-16 March to work full time hours. Earn a fantastic hourly rate while temping for a fun agency! If you have the skills we need, call Krystle today and find out more about this role and many more!

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## Stay and See All that Is New!

*Disneyland Hotel, Disneyland Resort, California*

Now with more luxurious rooms, new pools and waterslides, themed dining and more, the transformed *Disneyland Hotel* is a holiday destination in and of itself. This transformation has earned the hotel the prestigious AAA Four Diamond Hotel rating.

### What's New?



*The Disneyland Hotel*

The *Disneyland Hotel* has just completed some spectacular renovations. Both the pool area and rooms have been given a complete, modern makeover with a magical twist. Paying tribute to its early beginnings - when the *Disneyland Hotel* was the pinnacle of 1960's resort living - this hotel is again a holiday destination all by itself.

From the 3 iconic towers to the newly expanded pool area, there are sophisticated and fun changes throughout the hotel. While a new contemporary look is in place, important pieces of *Disneyland Park* history conjure up the magic of the early years. These nostalgic enhancements highlight the hotel's unique heritage while keeping an eye to the future.



*Disneyland Park*

### Take a Look Back

The recently renamed Adventure, Fantasy and Frontier towers embrace the themes from the original "lands" of *Disneyland Park*. Each is a self-contained time capsule - brimming with memorabilia and model displays, classic Disney artwork and decades of celebrity Guest photos.

### A touch of class, A touch of Magic

Every room available at *Disneyland Hotel* has been given a stylish, sleek look. Classic Disney artwork has been added, as well as new Disney special touches throughout. Each room's headboard displays a carving of Sleeping Beauty Castle, and with a flip of a switch have a musical Disney light show in your room.

The towers are also home to the Signature Suites, where you can feel like you are a character in your favourite storybook. Spend your stay as a pirate, a princess or an explorer at one of 5 specialty suites. You can even splurge and spend the night in The Mickey Mouse Penthouse!

### Resort Living: Swim, Lounge and Relax

The expanded pool area is the hub of the hotel's magical past with its centerpiece: a pair of twisting, turning Monorail water slides. Splash around in an immersive water play area the whole family can explore together, or relax at the Minnie or Mickey Spa outdoor hot tubs.

Once upon a time, you needed a D-Ticket to ride Tomorrowland's Skyway or an E-Ticket to embark on the Matterhorn Bobsleds. Now there are 2 pools named after these iconic passes. The D-Ticket Pool is a shady oasis and the E-Ticket Pool is perfect for families. With poolside food and beverage service during select times of the year, feel free to bask in a lazy afternoon. No ticket required.



*The Disneyland Hotel's Monorail Pool*

For a change of pace, stop by the nearby "wilderness" area, Cascade Falls, the picaresque landmark where a gusher springs from the ground.

### A taste of the tropics: Day or Night

The *Disneyland Hotel* reaches into the past with 2 new eateries inspired by the Tahitian Terrace, which was an Adventureland staple for over 30 years. At Tangaroa Terrace – Casual Island Dining, inventive cuisine sizzles or you



*Tangaroa Terrace - Casual Island Dining*

can stop in for cocktails from lost civilizations at Trader Sam's – Enchanted Tiki Barnamed for the "head" salesman of the world-famous — and original E-Ticket attraction — Jungle Cruise.

When the sun goes down, Guests look to the Tiki torches of Trader Sam's for live, acoustic music, exotic cocktails and a cozy, outdoor fireplace nearby.

When you set a course for these tropical hideaways, it's a holiday within a holiday!