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This month we look at creating sustainable & responsible travel for all



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Travel Daily

First with the news

Tuesday 28th February 2012

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GECKO'S has a 25% discount on all Africa tours (excluding local payments) for new bookings made before 31 Mar, departing prior to 31 Oct 2012.

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JTG turns a half year profit

JETSET Travelworld Group yesterday announced a "strong first half result" with a pre-tax profit of \$16.5 million, up 157% on the previous corresponding period (**TD** breaking news).

The company will pay a 1.1c per share dividend, and ceo Peter Lacaze said the result "reflects the ongoing benefits of the merger of Jetset Travelworld and Stella Travel Services".

Although comparisons are difficult because the previous period included the 01 Oct 2010 merger, on a consolidated pro-forma basis total transaction value (TTV) actually fell by 1%, with JTG saying this was "largely due to the reduction in average selling prices for international air product".

Interestingly, over the same period Flight Centre's TTV was up 9%.

JTG said the Qantas industrial

action and fleet grounding had led to a short term impact on both Qantas Holidays and QBT.

On the retail side, which includes Harvey World Travel, Travelscene, Jetset and Travelworld as well as airline representatives World Aviation and Global Aviation plus the Air Tickets consolidator, TTV was just under \$2 billion and the "adjusted EBITDAI" was \$33.3m.

The wholesale operations such as Qantas Holidays, Viva! Hols, Newmans, Travelscene Hols, Rail Tickets and ATS Pacific, turned over \$439m and contributed \$5.7m in profit, while the TMC division incl QBT and Atlantic Pacific Travel had a \$375m TTV, with a \$732,000 pre-tax loss.

Lacaze confirmed it was now "business as usual" with all merger projects completed.

There was "continued stability" in retail network numbers and the period saw \$12.1m spent on property, plant and equipment.

JTG said it was expecting the outbound and domestic market to continue to grow, meaning it's "well positioned for improved financial performance".

Eight pages of news


Travel Daily today has eight pages of news plus full pages:

- TMS Asia Pacific jobs
- AA Appointments jobs
- VisitBritain

Qantas Holidays Canada & Alaska

12/13 Brochure Out Now!

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LIC NO: 30248

Making Australia a low-carbon destination

Friday 2 March 2012, 8.30am-3pm, Sebel Cairns

Confirmed summit speakers include **Hon Jan Jarrett MP** Queensland Minister for Tourism, **Andrew McEvoy** Tourism Australia, **Bruce McKenzie** IHG, **Dermot O'Gorman** WWF Australia, **Blair Palese** 350.org. Australia and **Todd Sampson** Leo Burnett and Earth Hour.

Click through to register for this complimentary summit.

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Tuesday 28th February 2012

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Reserve

TripAdvisor Oz flight search

TRIPADVISOR this morning announced the debut of its flight search engine in the Australian market, claiming to offer "greater transparency and selection" to online users.

The system will offer direct booking links to a range of air aggregators including Zuji, Expedia, Jetabroad and BYOjet.

Interestingly, there's also a connection with Rail Europe Australia offering comparative rail itineraries when clients are searching for flights in Europe.

TripAdvisor flights also includes a "fees estimator" which gives an

overview of flight costs including baggage, meals and credit card fees in Australian dollars - and links to other TripAdvisor features such as airline ratings and seat maps via SeatGuru.

The new site is online now at tripadvisor.com.au/flights and is also available on the wide range of TripAdvisor mobile apps.

Costa Allegra fire

COSTA Cruises has confirmed today that a fire broke out in the electric generator room of its *Costa Allegra* which is in the middle of the Indian Ocean about 200 miles off the Seychelles.

The vessel has 636 passengers and 413 crew on board, and is on an itinerary which departed last Sat from Madagascar.

As the ship is drifting with no power, a distress signal was transmitted and a number of vessels responded, while tugboats are expected to reach the *Allegra* tomorrow.

Kirra ceo resigns

KIRRA Holidays has confirmed ceo John Morley will be leaving the firm on 02 Mar to pursue "other interests" and focus more on his consulting business.

Morley had held the ceo role for the past three years and said he did not immediately intend to move to another role elsewhere.

The New Zealand specialist's chairman Daryl Narain said a successor would be named soon.

NSW China mission

A RECORD 26 NSW tourism operators are this week heading to China for a five-day mission to showcase the state, supported by Destination NSW and jointly hosted by Tourism Queensland.

The delegation, made up of a mix of attractions, hotels, tour & transport operators and regional tourism organisations, will be in the southern Chinese city of Sanya in Hainan Province.

The mission gives delegates the opportunity to meet with 50 key tourism operators from mainland China, Hong Kong & Taiwan.

Mega incentive bonus

CONGRATS to Andrew Sullivan of Don't Forget Travel of Eastwood, SA who was this week's lucky bonus prize winner in the Emirates, Dubai Tourism and Arabian Adventures Mega Incentive.

Sullivan has won a Panasonic Blu Ray DVD player and a copy of the latest *Mission Impossible* DVD - register to enter the incentive at www.emiratesincentive.com.

It all adds up to a great experience



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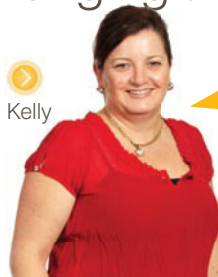
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Open Evening – Tuesday 28th February 2012
Location: Westin Sydney – 1 Martin Place Sydney NSW 2000
Time: 4:30pm – 7:30pm – Appointment Only

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S Rd 1 Winner
CONGRATULATIONS
Greg Kitchen
 from *Flight Centre GP*
 Greg is the top point scorer for Round 1 of *Travel Daily's* Super 15 Rugby industry footy tipping competition, and has won a complimentary pass for two people to Sydney Aquarium, courtesy of **Merlin Entertainments Group**.

SYDNEY AQUARIUM

Major Prize Sponsors
1st Prize: 3-night holiday to New Zealand, courtesy of **Emirates & Novotel Hotels**

Emirates **NOVOTEL HOTELS**

Amadeus buddies up with Lido

AMADEUS has signed a data-sharing agreement with The Lido Group, a major independent accommodation and aggregator of travel products and services.

The new alliance will enable the streamlined integration of hotel content into Amadeus Passenger Name Records (PNR), result in less errors and make it easier for travel agents to access a wider range of corporate and govt accom content and options.

Mid and back-room applications will be able to utilise the new

data source, which will eliminate the need to access external systems from an additional platform, and it will allow a more comprehensive display of air and car segments together with hotels into a single itinerary.

Amadeus IT Pacific md Sari Vahakoski said the new solution would mean agents can now service corporate and govt clients "even better in every sector."

Benjamin Weinmann - Director of Supply and E-Commerce for the Australian Hotel Data Exchange said the booking process would be "quicker, more efficient and more accurate."

DJ high roller lounge

VIRGIN Australia is rumoured to be looking at introducing a new top tier lounge for its elite frequent flyers, pitched to rival the Qantas Chairman's Lounge, *News Limited* reports.

It's believed Virgin will launch the "small super-premium lounges" in coming months.

Cover-More web aid

COVER-MORE Travel Insurance is planning to deploy an online assessment tool for clients and agency partners for pre-existing medical conditions to streamline processing, cio Tom Roche says.

Window Seat

HOW nifty is this?

The in-flight entertainment system on the new Cathay Pacific Boeing 777-300ER (see p6) even allows passengers to plan their time on board.

As well as hundreds of movies, CDs and games, the system includes live updates on the screen which tell you when dinner time is coming up.

As pictured below, a status message appears while you're watching to keep you informed, telling you (just like mum) that your meal will be served in about half an hour.



empowered

with James Tobin

This month we look at creating sustainable & responsible travel for all



Empower your business today

Watch now

Sabre / Travel Network

QF backs CWT night of nights



ABOVE: Glitz and glamour was the order of the evening at the annual Carlson Wagonlit Travel Gala Awards evening held at the Gold Coast Exhibition Centre last weekend.

With Qantas as major sponsor, TV personality James Mathison as MC and the Potbelleez as the headline act, the event aimed at recognising CWT's high achievers as well as saying thanks to its workforce for a successful 2011.

Also in attendance were CWT's Asia-Pacific management team.

Pictured from left are Glenn

Cusack, Sabre Pacific head of corp & gov't business; Karen Tsolakis, Qantas head of industry & corp sales; Peter Brady, CWT managing director Aust/NZ; Kelly Kuhn, CWT president Asia Pacific; Gai Tyrrell, Sabre Pacific ceo & Adam Tulloch of Sabre Global Business.

Tahiti training sessions

TAHITI Travel Connection will next week host training sessions in Sydney and Melbourne on how to sell Tahiti, to signal the launch of its 2012/13 Tahiti brochure.

Agents participating have the chance to win \$250 in bonus commission and bottles of French Champagne.

Events are being held on 06 Mar at Bistro Lily, Sydney and on 08 Mar at The French Brasserie in Melbourne from 7:45am.

RSVP are required by 5pm 29 Feb to rsvp@tahititravel.com.au.

NCL online dine res.

NORWEGIAN Cruise Line will expand its speciality restaurant the Moderno Churrascaria (and make it possible for guests to pre-book prior to sailing), fleet-wide to *Norwegian Gem*, *Norwegian Jewel* and *Norwegian Star* by Apr.

Christmas Early Birds MNL from \$844

[Click here for more details](#)



Insight Forum tour

INSIGHT Vacations will hold its fourth consecutive Travel Forum Members Tour to France in 2012.

The 19-day itinerary, tailored by members of Insight's online travel forum, will depart Paris on 15 Sep and includes Lyon, Champagne, Dordogne, Nantes, the Loire Valley and Mont Saint-Michel.

It's priced from \$6,252ppts land only, with a three-day Paris extension available at \$1,206ppts.

The French tour comes after successful Travel Forum Members Tours to Germany (2009), Balkans (2010) and Channel Islands (2011) insightvacations.com/TravelForum.

Mexicana revival

BANKRUPT carrier Mexicana is planning to return to the skies on a smaller scale from Apr after a private firm outlined plans to invest US\$300 million into the carrier's relaunch.

Mexicana has been grounded for the past 18 months due to debts of around US\$1 billion.

Med Atlantica will take over the one-time **oneworld** member and its subsidiaries Mexicana Click and Mexicana Link, starting out initially with a fleet of seven jets.

Mexicana's new backers hope to increase the fleet to 44 aircraft by the end of the year.



WILD ABOUT TRAVEL? JOIN THE DESTINATION EXPERTS...

Africa Team Leader

Do you have a passion for the wilds of Africa? This position requires you to lead and engage a team to maximise revenue and bookings through motivating, coaching and developing each individual to contribute to team targets and to achieve your own individual targets.

Africa Destination Experts

Can you offer an exceptional standard of customer service and offer destination expertise on Africa? In this role you will be responsible for building itineraries, making reservations, quotes, and offering detailed destination advice to travel agents.

Preference given to those with Africa product knowledge and Calypso reservations skills.

Business Development Manager [WA/SA]

We are seeking an additional road warrior to join our team! Do you possess a broad understanding and knowledge of the Adventure World portfolio? If you are outgoing, love to communicate and sales driven then we want to hear from you.

For detailed job descriptions and to apply please submit a copy of your CV with covering letter to jobs@adventureworld.com.au for consideration. Application closes on Friday, 10th March 2012.

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Know more. Sell more. Earn more.



[Click here](#)
for more details





Money

WELCOME to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US1.073

AIRLINES aren't the only ones concerned about the surging price of oil.

With crude oil now trading well above US\$100 per barrel, analysts are getting worried about its impact on the wider economy and the possibility that it could stall emerging recovery.

However the Aussie dollar continues to shrug off wider negative sentiment, today lifting once again above US\$1.07 and also overnight climbing above €0.80 as European woes prevail.

Some traders are predicting that the Aussie will rise higher against the Euro, with some tipping levels as high as €0.82.

Wholesale rates this morning:

US	\$1.073
UK	£0.677
NZ	\$1.273
Euro	€0.800
Japan	¥86.13
Thailand	฿32.74
China	¥6.67
South Africa	R7.99
Canada	\$1.06
Crude oil	US\$107.57

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Intrepid Plan alliance

A NEW partnership between Intrepid Travel and childrens' development agency Plan aims to further showcase Intrepid as a leader in responsible and sustainable travel.

Within the first year, the goal of the joint effort is to raise \$60,000.

The goal is to support Plan's efforts to bridge the gender gap in developing nations by providing educational assistance and construction projects to the poorest districts of Laos.

It follows the successful completion of Intrepid's goal of becoming carbon neutral by the end of 2010.

Alitalia cabin upgrade

ALITALIA says its fleet renewal plan will speed up a notch in 2012, with at least 20 new aircraft including five Airbus A330s, to enter service this year.

The carrier said it also expects to have cabin upgrades to its 10 long-haul Boeing 777s (to triple class) completed by Dec.

Sonja says Mahalo HTO!

HAWAII Tourism Oceania hosted over 50 travel partners late last week for a trade show including the Visitors Bureau chapter from each major island, hotels, key suppliers and Hawaiian Airlines at the QVB Tearoom in Sydney to thank them for their continued support.



One lucky participant, Sonja Soderbom from Arinenx was the grand prize winner of a package consisting of return flights to Honolulu with HA, two nights at the Royal Hawaiian and Grand Hyatt on Oahu, two nights at the

Kauai Beach Resort, along with two pairs of Maui Jim sunglasses and two tickets to 'The Society of Seven', courtesy of Aloha Holidays.

Soderbom is pictured above with Rebecca Wall (left) and Helen Williams (right) of Hawaii Tourism Oceania.

TM best ever weeks

TRAVELMANAGERS said it saw a 41% year on year rise in sales for the two weeks from 06 to 19 Feb to achieve its two consecutive best ever sales weeks.

EK Mid-East boost

EMIRATES is lifting frequencies in the Middle East with an extra 6th daily flight to Doha and a 5th daily flight to Kuwait - an increase of about 29% on the two routes.

Hurry, promotion closes 29 Feb 2012

Are you in the running to WIN a Gold Bar*?

*Click here for more details

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Enjoy getting to know our business.

Virgin Australia is providing you with the opportunity to experience their recently launched Business Class, with discounted fares exclusive to travel agents. It's a rare chance to put yourself in your client's shoes and become accustomed to Virgin Australia's new benchmark in luxury, space and comfort. And with exclusive benefits both on the ground and in the air, your time in Business Class is bound to be one you'll always talk about.

Bookings are available from 27 February to 12 March 2012, for domestic travel between 13 March to 30 May 2012.

For fare details and to book, [click here](#) to visit the Breakaway Travelclub website, email breakaway@travelclub.com.au or phone 02 9250 9400.



Discounted fares are available on the Virgin Australia domestic network only and are subject to availability. For full terms and conditions, please visit www.travelclub.com.au VIRO510

Cathay premium economy cabin revealed

CATHAY Pacific's new premium economy product is set to shake up the mid- and long-haul travel sector, with a rapid rollout seeing 87 aircraft across the fleet equipped with the cabin by the end of 2013.

And *Travel Daily* can confirm that it's a very comfortable way to travel, having sat in CX premium economy in the first 777-300ER to be equipped with the cabin, on a 14 hour flight from Seattle to Hong Kong on Sun.

The 777s have 32 premium economy seats in a 2-4-2 configuration, with a 38 inch (96.5cm) seat pitch - 6 inches more than in economy.

They're similar to a domestic economy seat, 19.5" (50cm) wide and having a generous recline (as being tested out by CX Australia's Richiko Olrichs, pictured), a three-position footrest and a fold-out in-arm table.

There's a dedicated premium economy flight attendant, and other crew also float between cabins to ensure a high level of service.

Premium economy meals (right) offer three dining choices and there are also cup noodles and assorted snacks available throughout the flight, while on the ground premium economy pax are offered a 25kg baggage allowance and priority check-in and boarding.



Guests travelling in premium economy will be welcomed onboard with juice and champagne, and the experience also includes a small amenity kit, larger pillows, noise-cancelling headsets and personal power outlets for each seat.

CX premium economy can be booked on flights from Sydney, Vancouver, Toronto and New York for travel from 01 Apr.



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BELOW: The seatback in premium economy includes a storage shelf where you can store an iPod or other items such as spectacles.

iPod video or audio content can be played through the inflight entertainment system.



And Economy gets a revamp too

THE new Boeing 777-300ER delivered to Cathay Pacific on the weekend includes new economy class seats featuring the latest touch screen inflight



entertainment and a cradle mechanism to "enhance the level of comfort in the recline position".

Also rolling out fleetwide - with 48 aircraft to be fitted by the end of the year and 87 at the end of 2013 - the new seats offer improved living space and more personal storage space".

As shown **above**, when a

traveller reclines their seat, the base slides forward, providing more leg-room for the person behind and improving reclined comfort all round.

In 777 aircraft (pictured) the seats are arranged 3-3-3 and when the new cabin rolls out onto the CX A330-300 fleet they'll be in a 2-4-2 configuration.

The seats have a 32" (77cm) seat pitch and a flexible seat-back table with a small storage shelf.

While premium economy will roll out on the whole CX long haul fleet, including 777, 747, A330 and A340 aircraft, the new economy product will only be retrofitted on 777s and A330s.

The touch screens (left) have USB connections for playing from and/or charging personal devices.



Feel like you're on cloud 169 with Hahn Air



Travel Daily has teamed up with Hahn Air this week and is giving three lucky readers the chance to win a cute cloud pendant that shines in Aquamarine Swarovski crystal, valued at \$140 each.

Hahn Air, a leader in the airline distribution industry, operates the industry's major universal e-ticketing platform. More than 250 partner airlines are available for ticketing on insolvency insured e-documents in

any GDS. Over 88,000 travel agencies in more than 190 markets worldwide rely on Hahn Air's products and services.

If you like to benefit from Hahn Air, register on www.hahnair.com

For your chance to WIN, simply email your answer to the below question by COB on Friday to: hahnaircomp@traveldaily.com.au

In 25 words or less tell us what services Hahn Air provides that makes you feel like you're on cloud 169?



Three most creative entries will win!



Win one of two places on Uniworld's Enchanting Danube river cruise departing 22 April 2012*.

Every booking made in February will enter you in the draw. Click here for more information.

*Conditions Apply.

Golden Eagle credit

RUSSIAN Travel Centre are offering a US\$500 credit on four of its Golden Eagle Deluxe private train departures in 2012. Full details on 1300 668 844.

QHols delivers Disney magic

QANTAS Holidays & Disney Destinations teamed up recently to offer a group of Harvey World Travel agents a five-day famil to Los Angeles and Anaheim.

Taking in the sights and sounds of Disneyland were (back row from left; Alicia Castle, HWT Gladstone; Michael Stephenson, Qantas Holidays sales; Tegan Ferguson, HWT Caboolture; Georgina Miller, HWT Drysdale; Matthew Stonestreet, HWT Dubbo; Suraya Jenkins, HWT Armidale;



& Leslie Jennings, HWT Emu Plains.

Front: Claire Bradley, Disney Destinations; Shea Humphreys, HWT Mildura and Zoe Martin, HWT Bathurst.

Following their Disneyland adventures, the group were whisked away in a limousine to partake in a live filming of the Dr Phil show, along with all that Santa Monica, Beverly Hills and Hollywood have to offer.

HINN opens at EZE

INTERCONTINENTAL Hotels Group has announced the opening of their 10th property in Argentina - the Holiday Inn Buenos Aires Ezeiza Airport.

The property features 114 guestrooms and is the closest hotel to Ezeiza airport.

ATEC WHV changes

THE Australian Tourism Export Council has lodged its position paper on the Working Holiday Visa (WHV) to the Minister of Immigration, calling for key policy adjustments that could deliver up to \$700m in extra GDP over 10yrs. MD Felicia Mariani the current visa arrangements for the youth and backpacker markets "don't offer the maximum benefit they can bring."

The paper calls for changes to allow: employment for 88 days in tourism & hospitality in regional Australia as part of a 12 month extension program; visa costs to be held constant or reduced; the qualifying age to be extended from 30 to 35; and permits for multiple visa applications.



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

I THINK the events of the last week with the ALP leadership battle (or not) have at least for the very important period of the year, the Federal Budget, put to bed this crazy speculation and uncertainty about who is ultimately the country's Prime Minister.

With the labour caucus vote yesterday (Mon 27 Feb) returning Julia Gillard 71 votes to 31 votes for Kevin Rudd as the leader of the ALP and therefore Prime Minister, at least for now we can all move on to talk about something else.

Of course over the coming week decisions will be made in order to determine the new Cabinet and Ministerial appointments and more broadly who will take up which ministerial portfolio as the Prime Minister announces the ministerial reshuffle. This all comes about as a result of Kevin Rudd moving to the back bench which means a new Minister for Foreign Affairs. DFAT as it is known is a very important portfolio for the travel industry and we have enjoyed working with Mr Rudd who led the latest release of the Phase III of Smartraveller, which included the TV, radio and new print advertisements.

The new Phase III delivered sound messages to travellers and most importantly the message about having travel insurance. So we shall see what happens next and who is appointed as the Minister for Foreign Affairs. Further with the resignation of Senator Arbib the portfolios of Sport, Small Business and Assistant Treasurer all need to be filled, so this will mean portfolios will be shuffled.

There is also the question as to what may or may not happen to those current ministers who publicly supported Kevin Rudd. They included the Tourism Minister Martin Ferguson.

So, as they say, a week in politics can be interesting. It would occur to me that last weekend may have been interesting, but in the end, what a waste of everybody's time. Now, let's all hope we can move on and that the Government can get back to running the country and returning confidence to both business and the consumer. But maybe I am a dreamer.



AirAsia X fare sale

BUDGET carrier AirAsia X has released a 'Hey Little Spender' sale, including fares from \$179 between Perth and Kuala Lumpur, on sale until 04 Mar.

Car rental earlybirds

DRIVEAWAY Hols is reminding agents that its earlybird specials for UK, France and NZ car rentals will expire on 29 Feb. Phone 1300 363 500 for info.

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australia's online travel supermarket

CORPORATE BUSINESS DEVELOPMENT MANAGER

ezeego1 is a new online travel supermarket offering travellers access to a range of domestic and international travel products such flights, hotels, transfers, sightseeing, activities, holiday packages at competitive rates.

Due to growth and development the team are now seeking an experienced full time corporate business development manager to identify corporate sales opportunities within Australia and New Zealand and provide travel solutions for both staff and customers. This role will be based in either Melbourne or Sydney.

If you are seeking a career development opportunity that is challenging and rewarding, please **click here** to view a position outline.

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ONYX to debut OZO

THE Onyx Hospitality Group have formalised management pacts for the development of two properties in the prime Sri Lankan cities of Colombo and Galle.

Slated to open in late 2013, the new Colombo hotel will be built along the coastline and approx. 5kms from the city centre.

The OZO property in Galle will be located directly on the beach & nearby to the landmark Galle Fort.

Plans for a property in Kandy are also in the pipeline.

VIA Rail for a steal

VIA RAIL has released special fares for a variety of its Canadian journeys with some priced at up to 75% off regular costs.

Booking by 09 Mar for trips through to 31 May can be purchased from \$732 for a one-way fare between Toronto and Vancouver aboard the flagship locomotive *The Canadian*.

Call Momento on 1300 300 713.

UA links ORD/SRQ

UNITED Airlines is adding a new non-stop daily service between Chicago and Sarasota, Florida from 04 Nov, using B737-800s.

MEANWHILE, UA is planning to add a daily Washington Ronald Reagan National-San Francisco service from 14 May.

Production Editor/News Reporter

Would you like to join Australia's favourite travel publications? *Travel Daily* and its associated titles *Cruise Weekly* and *Business Events News* are looking to appoint a Production Editor/News Reporter who will be a key part of our ongoing growth.

We are looking for someone who will enjoy being part of our busy, fun team, working to daily deadlines and continuing our passion to be "first with the news" in travel, cruising and business tourism.

This is a newly created full-time role. The successful applicant will be responsible for the production of our Business Events News title. They will also be required to report on the news for our other titles. You will also be required to represent the company at industry functions and events.

Requirements:

- Excellent written and verbal communication skills.
- Travel industry experience. and/or experience in the MICE industry.
- Ability to work to deadlines, with an eye for detail.
- Friendly, well presented and outgoing.
- Knowledge of desktop publishing would be a distinct advantage.

The position is based in our office in Epping, NSW with an attractive salary package on offer for the right candidate. Previous applicants need not apply.

Applications, which will be treated in strict confidence, should be made in writing to jobs@traveldaily.com.au by Mon 5th March 2011.

LAST DAYS TO ENTER TO WIN A PLACE ON A CHINA & VIETNAM FAMIL

As part of Helen Wong's Tours' 25th anniversary celebrations in 2012, the leading Asian specialist has teamed up with *Travel Daily* to offer 25 spots across four colourfully informative familiarisations to China and Vietnam in June, valued at \$60,000. Three of the familiarisations will be devoted to China, one focussing on Shanghai, another on Beijing, the third on a Yangtze cruise through the breathtaking Three Gorges.

The fourth familiarisation will focus on Saigon (Ho Chi Minh City), all four itineraries finishing in Shanghai.

Every day *Travel Daily* & Helen Wong's Tours will ask a different China/Vietnam-related question - just read the issue and email us your answer. There will be 21 questions in total.

At the end of the month 25 subscribers with the most correct entries and the most creative responses to the final question will win a place on this fantastic famil.

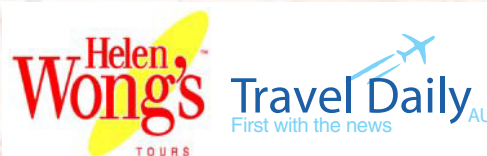


Q.20: In and around which city am I?
"I'm north of this former imperial city taking a day trip to the Quang Tri Citadel where a fierce battle raged for 81 days in 1972."

Send your answers to: helenwongscomp@traveldaily.com.au

Hint! Check out Helen Wong's Tours' China & Vietnam brochures at www.helenwongstours.com

Click here for Terms & Conditions of the competition



Whisper Quiet suite

VIRGIN Atlantic are taking extra measures to ensure their passengers sleep as soundly as possible on their services.

They have appointed Richard Fitzgerald as their new "Whispering Coach", in a role aimed at training cabin crew in their soon-to-be-launched Upper Class Dream Suite.

Fitzgerald will provide coaching on the tone, pitch, volume and sentiment used by cabin crew when tending to passengers to ensure the ultimate in comfort and relaxation and to ensure pax wake up at their destinations feeling totally refreshed and rejuvenated, VS says.

'Horatio' arrives in Oz

HERTZ has launched their new mascot, a small, yellow creature with a permanent cheeky grin on its face called Horatio.

Recently arriving in Australia, Hertz are celebrating Horatio's debut by offering an "All-Round Aussie Adventure" prize consisting of 14 days Hertz car hire, Virgin Australia airfares, up to \$1000 towards fuel for the car hire, and up to \$3000 towards accommodation.

Full details on how to enter and more information are available at www.facebook.com/horatioAustralia.



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If your tired of producing the same tired, boring travel itineraries for the general public and are desperate to land a VIP role in an exciting Blockbuster company, then look no further.

Our AA Appointments Sydney team is breaking all box office records due to our amazing growth and success. As such we are now casting for a new supporting talent to join our award winning ensemble.

As a recruitment consultant you will enjoy negotiating with the “Whose Who” of the travel industry to secure life changing roles for our exclusive candidates. If you enjoy being in the lime light, love earning the big bucks and thrive on beating the competition, this is the break out role for you!

Entry requirements: No NIDA graduates requirement here. All you need is a go getting attitude, a minimum 5 years travel industry experience and the ability to work in a dynamic team.

AUDITIONS BEING HELD THIS WEEK!

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BRISBANE – SALARY PACKAGE TO \$50K**

This corporate company doesn’t recruit often so get that resume up to scratch and register with AA Appointments.

As your talent representative, our recruitment team will introduce you to this fantastic travel company. If successful, you’ll enjoy top rewards your hard work including career development & promotions. You will feel like a star working Monday – Friday on this high profile account. If customer service and attention to detail are your strong points, call us!

**BE A PART OF THE OSCARS GLAMOUR
ENTERTAINMENT AND PRODUCTION TRAVEL
SYDNEY EAST – SALARY PACKAGE TO \$65K**

Looking for a role with a bit more glitz and glamour? We are currently recruiting for a top TMC who specialise in travel for the entertainment and production industries. You will be working with high profile VIP clientele putting together complicated itineraries – international and domestic. Minimum 3 years corporate travel experience, Gal and Tramada are a plus and ticketing is a huge benefit. Excellent incentive package on top of an outstanding salary package.

**BE A PRODUCER & STEP BEHIND THE SCENES
WHOLESALE RESERVATIONS SUPPORT
SYDNEY – SALARY PACKAGE TO \$45K**

Make the break from front line & move behind the scenes with this amazing wholesale travel co. You will be supporting a busy res team, trouble shooting problem bookings as well as liaising with overseas suppliers and the internal product department. Knowledge of native Calypso is a must as is excellent time management and problem solving skills. This is ideal for someone looking to explore behind the scenes!

**DIRECT YOUR TEAM TO SUCCESS
WHOLESALE RESERVATIONS TEAM LEADER
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Are you a senior wholesale travel consultant looking for a new & exciting organisation to join? Step up to the plate & join this adventure travel wholesaler in a Team Leader capacity where you will be responsible for consulting, together with managing & mentoring your motivated team! This is a sensational opportunity to move across to a growing company that will always promote internally & push career

**SPEED INTO THIS BRILLIANT NEW ROLE
RETAIL TRAVEL CONSULTANT**

BRISBANE WESTERN SUBURBS –SALARY PACKAGE \$55K

Just like Keanu, speed is of the essence here. Interviews for this top role are being conducted this week so there is no time to waste. This company boasts great working conditions, a strong base salary along with being able to increase your take home pay with the generous incentive scheme in place. You’ll be working within a fun environment that focuses on hard work and customer service but encourages work/life balance. Apply now to find out more.

It pays to know about Britain



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