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Travel Daily

First with the news

Wednesday 29th February 2012

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Virgin Aust carbon charge

VIRGIN Australia has announced a range of surcharges in response to Australia's carbon pricing scheme (**TD** breaking news), which becomes effective 01 Jul.

The move follows similar levies applied by Qantas (**TD** 02 Feb), with Virgin also introducing fees for Etihad codeshare flights associated with the European Emissions Trading Scheme.

For bookings from 01 Mar and travel effective 01 Jul, Virgin Australia will apply a \$1.50 surcharge for flights up to 900km, while distances of 901-2000km will incur a \$3 surcharge.

Longer flights will have a \$6 surcharge, with the carrier saying the new fees are "consistent with the initial modelling Virgin Australia announced in Jul 2011".

From 01 Mar Virgin Australia

will also add a \$3 per passenger surcharge for all of its codeshare flights into and out of Europe, for all flights on/after the same date.

This new surcharge is applicable on flights into and out of European Union countries only.

"As carbon prices fluctuate this cost may need to be adjusted from time to time," the carrier said.

Peregrine goes gold

TRAVEL agents should look out for a copy of the new Peregrine Reserve brochure (**TD** Mon), with one lucky agency set to receive a "golden ticket" this week.

To celebrate the launch of the new program a Reserve brochure has been sent to every leisure travel agent store in Australia - and one contains the special ticket which will see the recipient win a journey for two to Imperial Morocco, complete with EK flights.

There's also a Reserve Golden Ticket giveaway with a range of prizes on offer including a second chance at the Golden Ticket in the event that it's not claimed - peregrinereserve.com/goldenticket

Eight pages of news

Travel Daily today has eight pages of news and photos plus full pages from: (**click**)

- AA Appointments jobs
- inPlace Recruitment jobs
- NTIA

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Wednesday 29th February 2012

NOU WOW!

New Caledonia is home to the world's largest lagoon - on the World Heritage List

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International Airline of New Caledonia

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Travel Corp mega famil

THE Travel Corporation is reminding agents that the final draw for places on its massive USA West Coast Mega Famil will take place tomorrow 01 Mar.

It's the first time the various brands have combined in a mega educational, with 100 lucky agents set to fly with Virgin Australia and experience Contiki, Trafalgar, Insight and Creative Holidays over 10 unforgettable days.

The more bookings consultants make with each brand, the more entries they receive in the draw.

NTIA nominations closing

TRAVEL agents and suppliers wanting to nominate in this year's National Travel Industry Awards only have until 5pm AEDST today, with AFTA confirming a "tremendous response" so far.

AFTA marketing mgr Melinda Brown said a new nomination system had streamlined the process this year, ensuring a greater number of valid nominations being submitted.

Once nominees' eligibility and acceptance is confirmed over the

next two weeks, the full list will be published in **TD** on 19 Mar.

Online voting will commence from Wed 21 Mar, and run through until Fri 27 Apr 2012.

15 of the categories are decided by a judging panel, and guidelines for presentations by these finalists are also now available at afta.com.au/NTIAAwardCategories.

The NTIA will culminate in the Australian travel industry's night of nights, to be held at the Sydney Westin on Sat 21 Jul.

Brown confirmed that tickets for the gala dinner will go on sale from 07 Mar.

Last minute nominations can be lodged today at www.afta.com.au.

Another EY codeshare

ETIHAD Airways has this week commenced a new codeshare operation with Chinese carrier Hainan Airlines.

Initially the pact will see Hainan's HU code placed on Etihad flights from Abu Dhabi to Beijing, Chengdu and Shanghai in China, as well as to Khartoum in Sudan.

Travel industry account executive. Sydney based.

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You will be an effective communicator who has the ability to build strong relationships which will enable you to maximise business development opportunities as well as competitor analysis within your defined territory. Your previous experience in airline ticketing and CRM coupled with your previous expertise in a business development role in the service industry will be highly regarded.

To apply, please visit <http://careers.virginaustralia.com>

Applications close Sunday 4 March 2012.

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MTA personal agent websites

MTA Mobile Travel Agents claims to have "stolen a march" over its opposition by becoming the first home-based agent group to provide its consultants with personalised websites.

Phase one of the move went live this week, with 80 agent sites going active across the country - and the system also includes an e-marketing system and an in-built social media referral solution.

The personal sites are fully managed from MTA's head office on the Gold Coast and feature a wide range of product along with an online domestic and international booking engine.

Consultants can manage their own sites via a simple to use Content Management System.

"Traditionally a home based consultant's web presence has been more of an online 'business card' than anything else, but our new MTA consultants' individual websites have taken matters to a whole new level," said MTA md Roy Merricks.

"These are leading edge facilities which fully function as websites in their own name with their own details and product content - they will always feature something new for clients with 'Hot Deals', package deals and exclusive offers all part of the picture," he said.

Other features include a 'welcome home' email system, with Merricks saying the sites enable MTA to offer better service for members and their clients and also give the group "a decisive differentiating factor".

New res for GA

GARUDA Indonesia has announced the introduction of a new reservation and ticketing system, with the transition to take place at 9pm Jakarta time tonight (about 1am AEDST).

Online booking and check-in facilities will experience a brief interruption, with the system upgrade set to ensure GA is well prepared for its 2013 entry into the SkyTeam Alliance.

Tourism Aust enlists Asian stars

TOURISM Australia this morning confirmed that two Taiwanese pop singers and TV stars will star in a new online drama series being created in Vic, Tas and NSW.

Show Lo and Rainie Yang (right) have a combined online following of over 25 million fans, and the show is set to be broadcast online to an audience of up to 10 million viewers across Greater China.



Tourism Australia md Andrew McEvoy said that Australia would also provide the backdrop for a series of music videos for Show Lo's upcoming new album.

"This campaign is another example of the power of advocacy through social media and digital platforms in tourism marketing, allowing us to reach an international audience through the web which they are actively using to plan and book holidays," he said.

Window Seat

BEING 29 Feb, today is the traditional day when ladies can propose marriage to their boyfriends - and a UK restaurant chain is hoping they will want to "say it with steak".

The Beefeater Grill is offering a 7 oz Rump Steak branded with the words "Will You Marry Me" - but it has to be ordered today.

A spokesperson for Beefeater said the move was quite logical, given that "the way to a man's heart is through his stomach".

FIJI'S Castaway Island is set to launch an innovative new menu, with one of the key ingredients being the American Iguana.

Executive chef Lance Seeto has confirmed that as well as local food he will create a menu featuring the reptile, which is an endemic pest on some of Fiji's islands after being introduced some time ago.

According to the *Fiji Times* the tasty iguanas provide plenty of meat, able to grow up to 1.5 metres in length.

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New EVEN hotel brand for IHG

INTERCONTINENTAL Hotels Group has launched a new brand in the US called EVEN Hotels, aimed at "healthier travel, at a mainstream price", operated as a limited service hotel chain.

Claimed by IHG as an "industry first", EVEN Hotels cater for "all aspects of travellers' wellness needs" in the areas of exercise, food, work and rest.

IHG ceo Richard Solomons says

the group is taking advantage of the long term trend of growth in the wellness sector and has committed a capital investment of up to US\$150m to secure early profitable growth of the brand.

"We have a track record of delivering on hotel industry firsts, and we're doing it again by staking our claim on the wellness space within the mainstream lifestyle category," he said.

Solomons expects to sign contracts for 100 EVEN Hotels in the next five years, most of which are through conversions.

The location for the first EVEN Hotel will be named in Q2 2012, and is expected to open early next year.

Intrepid sales up 30%

INTREPID Travel says year to date global sales are up 30% on the corresponding period in 2011, with the Australian market "performing exceptionally well."

The firm attributes growth to its new tailored product range, support from preferred clients, the strength of the AU\$ vs the Euro and USD, and "an immensely successful Travel Expo season."

General manager of global sales James Thornton said Burma was the stand-out destination, with a "phenomenal response" since announcing its return to the country late last year.

Other hot destinations include Greece, Croatia and Thailand, along with new small-group sailing trips in Europe and Asia.

Thornton said the group expects the positive trend to continue through the high-season and into the future.

Travel agent fares to MNL and Asia points

[Click here for more details](#)



Bali Airport upgrade

VISIT Indonesia has confirmed further details of the continued renovation work at Bali's Ngurah Rai International Airport in its US\$211 million project.

The tourist organisation says with 4.5m passengers annually passing through the facility, it's already operating three times over its maximum load.

The four stage project includes building access roads & a parking area, along with the construction of a new terminal & automatic baggage handling system - Bali will be the first Indonesian hub to feature barcode-driven services.

A transit hotel to accommodate passengers on cancelled flights will also be built in the terminal.

Once completed, the existing airport terminal will be converted to a domestic facility, while the new terminal will handle all international traffic.

DQ chief departs

DESTINATION Queenstown has announced the resignation of its chief executive of two years Tony Everitt, who is relocating to Shanghai to take on the role of gm Asian Markets for Tourism NZ.

Grand NZ rail brox

GRAND Pacific Tours has rolled out its Rail & Steam Train Holidays program for 2012, featuring three rail trips in New Zealand.

TCF termination

THE Travel Compensation Fund has advised of the non voluntary termination of Book and Fly Travel Agency of Dandenong Vic (ABN:85 784 933 779) after its licence was cancelled.

New AirAsia carrier

PHILIPPINE AirAsia is set for a launch date of 28 Mar, with the carrier confirming yesterday it would inaugurate services from its Clark International Airport hub to Davao and Kalibo.

QF iPad magazine app

QANTAS has today introduced a new free iPad app for its inflight magazine *The Australian Way* in response to requests for reprints, subscriptions & back issues.

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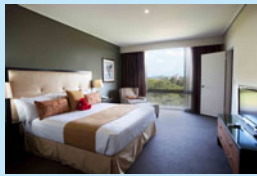
➔ [WANT PROOF? CLICK HERE.](#)

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Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



The Royal on the Park Hotel Brisbane has begun a \$3 million renovation of its deluxe rooms and public areas. The upgrade will also showcase the Lobby, Lounge bar and Walnut Restaurant. The hotel will be restored to its former style and comfort including new Brinton carpets and Egyptian chandeliers.



Starwood Hotels and Resorts has announced the completion of a US\$79 million refurb of **The Royal Hawaiian** located on the iconic Waikiki Beach. The project included the addition of a beach inspired theme in Royal Beach Tower Rooms including the transformation of the bathrooms with new bathtubs, tiling, glass vanity and mirror, make-up mirrors and hairdryers.



Accor has tailored its Grand Mercure brand around the China market with the inauguration of the **Grand Mercure Shanghai Zhongya**. The Grand Mercure properties in China will be fitted out with the Chinese identity incl Tai chi sessions, upscale lavender-scented bathroom amenities, free head and shoulder massages for guests staying on premium floors and an emphasis on local greetings.

NCL game show Deal

NORWEGIAN Cruise Line has teamed with TimePlay to launch the game show 'Deal or No Deal' on its Freestyle Cruising ships.

Passengers can participate in the show as a randomly selected contestant or as an audience member for \$19.95, twice per cruise on all vessels, except *Pride of America*.

Prizes offered vary from seven-night cruises with NCL to cash and onboard gifts.

Accor Easter Stay Pay

SELECT Accor hotels are offering Stay 3/Pay 2 deals for stays from 20 Feb to 15 Apr (which includes Easter), when booked by 09 Apr.

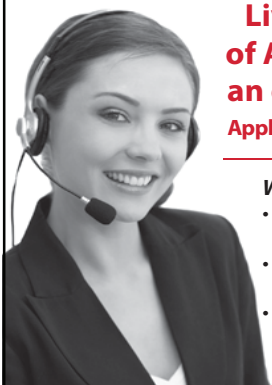
Accor Advantage Plus members will receive an additional 10% off.

CZ eyes 777-300ERs

CHINA Southern Airways is reportedly looking to sign an agreement with Boeing for a fleet of 10 777-300ER aircraft.

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We are looking for:

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Positions will be located in Alice Springs.
Remuneration package range \$49,861 - \$54,221

Job Description:

Visit www.territorydiscoveries.com/careers or www.tourismnt.com.au/about-us/careers.aspx
ENQUIRIES: Please call Adeline Liew, Team Leader Reservations on (08) 8951 8442

To Apply: Please forward a current CV and Selection Criteria to: recruitment.tourismnt@nt.gov.au with position number listed on the job description, no later than **5 March 2012**.

Territory Discoveries is a business division of TourismNT.*
Relocation expenses paid as per conditions of agreed contract



Pretty Luxury addition

PRETTY Beach House on the NSW Bouddi Peninsula has joined the Luxury Lodges of Australia group as its newest member.

The property is located about 100kms south of Sydney and offers three private pavillions.

Tourism Tas appoints

KAREN Scott Davie and Dallas Newton have both been named as new members to the Board of Directors at Tourism Tasmania.

Travelport with Swiss

TRAVEL agents worldwide utilising Galileo and Worldspan GDS systems will benefit from a new deal between Travelport and Swiss Airlines, following a content deal announced today.

Full published content will be available under the pact which will provide access to all of Swiss Air's inventory and fares.

AY/PG codeshare

FINNAIR has announced a new codeshare agreement with Bangkok Airways on its direct flights from Helsinki to Singapore, Bangkok and Hong Kong.

The oneworld Finnish carrier will place its AY code on Bangkok Airways metal on flights from Bangkok to Koh Samui, Phuket and Chiang Mai, and from Koh Samui to Singapore & Hong Kong.

Cambodia goes classic

ACTIVE Travel has released new prices for a private nine-day tour of Cambodia which includes visits to World Heritage listed sites, prices start at \$1,155ppts.



BUSINESS DEVELOPMENT MANAGER (Sydney based)

Sunlover Holidays - Australia's leading domestic wholesaler

An amazing opportunity has become available in our Australian Sales team for a dynamic, enthusiastic, sales driven professional wanting to be part of one of the most respected and award winning wholesalers in the travel industry.

Your major responsibilities will include:

- Maintaining and increasing sales for the Sunlover Holidays brand within New South Wales
- Implementing sales plans and strategies
- Developing and enhancing relationships with our retail agency network.
- Identifying new business opportunities
- Achieving sales budget

As the ideal applicant you will have:

- Extensive knowledge of the retail and wholesale travel industry.
- Demonstrated sales and relationship management experience.
- Excellent communication and presentation skills.
- Exceptional customer service ethic.
- A high degree of self-management and self-motivation.
- A sound knowledge of Domestic destinations and products.
- The ability to undertake extensive travel within regional New South Wales.

The successful applicant will enjoy a competitive salary package as well as a fully maintained company car, laptop and mobile phone.

To apply for this fantastic opportunity, email your covering letter and resume, quoting reference number 09/12 to careers@aotgroup.com.au

Applications will close 5pm Monday 05 March 2012

Nonstop DCA to LAX

AMERICAN Airlines has announced it will commence nonstop services between Washington DC Reagan Airport and LAX, beginning in Jun.

Feel like you're on cloud 169 with Hahn Air



Travel Daily has teamed up with Hahn Air this week and is giving three lucky readers the chance to win a cute cloud pendant that shines in Aquamarine Swarovski crystal, valued at \$140 each.

Hahn Air, a leader in the airline distribution industry, operates the industry's major universal e-ticketing platform. More than 250 partner airlines are available for ticketing on insolvency insured e-documents in

any GDS. Over 88,000 travel agencies in more than 190 markets worldwide rely on Hahn Air's products and services.

If you'd like to benefit from Hahn Air, register on www.hahnair.com

For your chance to WIN, simply email your answer to the below question by COB on Friday to: hahnaircomp@traveldaily.com.au

In 25 words or less tell us what services Hahn Air provides that makes you feel like you're on cloud 169?



Three most creative entries will win!



Rex warns of "toxic" environment

REGIONAL Express says that unless the current aviation environment improves it will "be compelled to divert its resources from marginal regional routes to more lucrative mining charters to protect shareholders returns".

The company this morning released its half yearly results (**TD** breaking news), with a pre-tax profit of \$18.5m on total turnover of \$139 million.

Executive chairman Lim Kim Hai

revealed that while there had been a strong contribution from its Pel-Air subsidiary which operates ambulance services and other charter operations, the Regional Express passenger services were suffering with declining passenger numbers.

Total traffic fell 4% year on year, while costs grew 8% primarily due to soaring fuel costs.

"Adding to the woes of regional air services are the Federal Government's stifling measures to be introduced from 1 July 2012 in the form of the Carbon Tax and other tax and cost increases on regional operators," Mr Lim said.

He said that these measures alone would cost Rex more than \$6 million a year.

Lim warned that the pincer movement of government policies and global economic slowdown would "no doubt succeed in wiping out regional air services to all but the biggest regional centres over the next few years".

AA parties in Brisvegas



ABOVE: AA Appointments has continued its 13th birthday celebrations with a rooftop function held at the Lime Hotel in Brisbane late last week.

Pictured from left are: Carmen Pugh, AA Brisbane branch mgr; Kristy Fennell & Cathryn Cole from Flight Centre corporate sales; Adriana D'Angelis, AA managing director; with Jennifer Duncan & Sonja Smith from FC recruitment.

Rendezvous delay

RENDEZVOUS Hospitality Group has this morning confirmed the delay of the opening of the Rendezvous Hotel Christchurch in New Zealand.

The hotel was expected to welcome its first guests tomorrow but it's launch has been held up for an indefinite period.

The properties gm Brad Watts said the postponement was necessary to give engineers time to recheck the structural integrity of the Pacific Tower following a 23 Dec earthquake.

Guests prebooked at the hotel have been relocated to alternative accommodation.

Scenic top achievers

SCENIC Tours will hold its Top Achievers famill for twenty agents in South America during Aug, based on sales from 01 Jul 2011 to 30 Jun 2012.

blueholidays holiday program of virgin australia

ACCOUNT MANAGER

ZUJI, the 'Best Online Travel Agent' in Asia Pacific are currently seeking a highly motivated Account Manager – Partner Distribution to join our team based at Blue Holidays – Brisbane. This is a unique opportunity for someone looking to take the next step in their career.

In this role you will provide account management to the Virgin Australia / Blue Holidays partnership with the core objective of maximising the commercial relationships between the companies through product/platform development

As subject matter expert for travel industry practices, travel business systems and platforms, you will develop technical requirements based on Blue Holidays business driven initiatives to advance technology, based on stakeholder feedback and website analysis.

Manage projects and work with external suppliers to evaluate / advance technical requirements: design vendors, internal suppliers, and external suppliers.

Conduct website analysis to ensure path usability to maximise conversion and operational efficiency opportunities across channels (online, trade, call centre and affiliates)

Manage non project system issues related to operation of the system - fault lists, hot fix delivery, prioritisation. Perform user acceptance testing provide implementation notes and training on all product/platform enhancements delivered by technology suppliers to the business.

The ideal candidate will ideally possess 5 years relevant technical experience within the travel sector. Also required is an exceptional communicator with strong creative writing abilities and high attention to detail. The successful candidate will be deadline driven and possess a can-do attitude with the ability to think outside the square.

If you are passionate about marketing and would like the opportunity to work in a challenging and rewarding role within this global company, then please send your cover letter and resume to sandra.bridgewater@sabre.com or call 02 8923 5251 for a confidential discussion. Applications close Friday 9th March.

Hurry, promotion closes 29 Feb 2012

Are you in the running to WIN a Gold Bar*?

*Click here for more details



Rail Plus/FTC movie night

RAIL Plus and French Travel Connection combined last night to treat 200 travel agents to a preview of a new French movie called *The Art of Love* at Sydney's trendy Chauvel Theatre in Paddington as a prelude to the start of the annual French



Film Festival beginning next week.

It was a very French affair indeed with guests being treated to French bubbly, Beaujolais wine & pastries prior to the screening.

The Art of Love was apt because Australian travellers have fallen in love with train travel through Europe, according to Greg McCallum, National Sales & Marketing Manager, Rail Plus Australasia.

"We saw a 23% growth from Australia in European rail travel last year, mostly on TGV services through France and on Eurostar from London to Paris," said McCallum.

Kimberley discounts

KIMBERLEY Wildlife Adventures has released an offer of up to a \$1000 saving per couple on some of their May and June 2012 departures, if booked by 31 Mar.

QF traffic increase

THE Qantas Group has reported an increase across both domestic and international QF operated flights as well as Jetstar according to its latest traffic/capacity data.

QantasLink saw a significant increase with a 12.5% jump on the same period last year to 396,000 passengers carried.

Qantas International operations showed a marginal improvement, growing 3.6% to 580,000 pax, while Jetstar jumped a whopping 18.4% to 446,000.

In another example of the competitiveness of the market, while overall loads increased, revenue per seat fell across both international brands by 0.3% for Qantas and 3.2% for Jetstar.

Crystal VIP transfers

CRYSTAL Cruises will soon offer personalised door-to-door luxury services to passengers, with a host of VIP services able to be added to any cruise.

Dubbed the 'Rock-Star Treatment', benefits will include private transfers, escorted and expedited transition at airports, lounge access, preferred boarding privileges and porter services.

The VIP services are available via Crystal's online Priority Planning Centre.

KE/JetBlue interline

KOREAN Air and JetBlue Airways have announced a new interline agreement to allow their passengers to easily book their connecting flights through each airline's networks throughout North America and Asia Pacific.

Why You Need A Mentor
Plato had Socrates. Tom Peters had Peter Drucker. Luke Skywalker had Obi-Wan Kenobi.

The travel industry first and foremost Mentor Program TIME (Travel Industry Mentor Program) is now in its third program year and can be your path to greater career achievements.

Mentors act as a sounding board, offer advice, provide guidance and direction, identify skills development in your current role, challenge you and assist you to network and at all times maintain confidentiality.

Networking and graduation events are held in Sydney throughout the year and this is a wonderful opportunity for anyone interested in being mentored to come along and meet the current mentors and mentees.

You will be able to talk to mentees and hear how they are taking their careers to greater levels with an experienced Travel Industry Mentor.

TIME is open to all employees within the travel and tourism industry who have been in the industry for 3 years and/or have attained a mid-management (team leader, operations manager, manager) level.

Find out more by requesting an invitation to the TIME Networking Event on 15th Feb.

Contact Marie Allom at time@travelindustrymentor.com.au for more information about this event and your invitation - travelindustrymentor.com.au.

ezeego1.com.au

australia's online travel supermarket

CORPORATE BUSINESS DEVELOPMENT MANAGER

ezeego1 is a new online travel supermarket offering travellers access to a range of domestic and international travel products such flights, hotels, transfers, sightseeing, activities, holiday packages at competitive rates.

Due to growth and development the team are now seeking an experienced full time corporate business development manager to identify corporate sales opportunities within Australia and New Zealand and provide travel solutions for both staff and customers. This role will be based in either Melbourne or Sydney.

If you are seeking a career development opportunity that is challenging and rewarding, please [click here](#) to view a position outline.



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Full-time: Sydney Based

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To apply for this position please send your CV and a list of countries that you have travelled to

todd@tucantravel.com

LAST DAY TO ENTER TO WIN A PLACE ON A CHINA & VIETNAM FAMIL

As part of Helen Wong's Tours' 25th anniversary celebrations in 2012, the leading Asian specialist has teamed up with *Travel Daily* to offer 25 spots across four colourfully informative familiarisations to China and Vietnam in June, valued at \$60,000.

Three of the familiarisations will be devoted to China, one focussing on Shanghai, another on Beijing, the third on a Yangtze cruise through the breathtaking Three Gorges.

The fourth familiarisation will focus on Saigon (Ho Chi Minh City), all four itineraries finishing in Shanghai.

Every day *Travel Daily* & Helen Wong's Tours will ask a different China/Vietnam-related question - just read the issue and email us your answer. There will be 21 questions in total.

25 subscribers with the most correct entries and the most creative responses to the final question will win a place on this great famil.



Q.21: In 25 words or less tell us what do you hope to achieve on a Helen Wong's Tours familiarisation to China or Vietnam?

Send your answers by COB today to:
helenwongcomp@traveldaily.com.au

Hint! Check out Helen Wong's Tours' China & Vietnam brochures at www.helenwongstours.com

Click here for Terms & Conditions of the competition and to view all the questions



X-rays safe: TSA

THE US Transportation Safety Administration says that the "extremely low doses" of radiation from full-body airport scanners means they are completely safe for passengers.

A 32-page report released yesterday cited several scientific studies which found that a traveller would have to be screened 47 times a day for a year to exceed annual recommended maximum dosage limits.

"Professional organizations conducted independent radiation studies that concluded that radiation levels emitted from backscatter units were below the acceptable levels," the TSA said.

Gecko's chilly saving

GECKO'S has extended its 25% discount on its three Antarctic itineraries aboard *Ocean Diamond* until 30 Apr, for travel between Nov 2012 & Feb 2013.

Tempo combines brox

TEMPO Holidays is reminding agents that its 2012 France brochure will be combined with its Western Europe destinations such as Britain, Ireland, Spain and Portugal.

The firm's Italy program will also be blended with its Central Europe program which includes Austria, Germany, Hungary, Switzerland and the Czech Republic.

TripAdvisor partners

TRIPADVISOR has announced Easytobook.com as the first partner of its new data platform designed to provide a greater scope for traveller reviews to be displayed and accessed by other travellers seeking more information prior to booking.

Via the platform guests will receive co-branded feedback emails from Easytobook after their stay, which will provide a link to a TripAdvisor review form.

Reviews provided by guests are then displayed across both sites.

TripAdvisor plans to offer the new platform to other online booking engines in the coming months to further enhance the process of consumers booking travel online.

Travel Daily
First with the news

Wednesday 29th Feb 2012

Trump adds Doral

REAL estate tycoon Donald Trump has announced plans to add the Doral Hotel & Country Club in Miami to his portfolio of properties, with plans to renovate and assume control by Jun 2012.

Profit for Hertz

HERTZ have taken advantage of a strengthening economy and a 45.3% increase in US car rentals, turning around a US\$28.1m loss from 12 months ago to post a record US\$47.1m Q4 profit.

Production Editor/News Reporter

Would you like to join Australia's favourite travel publications?

Travel Daily and its associated titles *Cruise Weekly* and *Business Events News* are looking to appoint a Production Editor/News Reporter who will be a key part of our ongoing growth.

We are looking for someone who will enjoy being part of our busy, fun team, working to daily deadlines and continuing our passion to be "first with the news" in travel, cruising and business tourism.

This is a newly created full-time role. The successful applicant will be responsible for the production of our Business Events News title. They will also be required to report on the news for our other titles. You will also be required to represent the company at industry functions and events.

Requirements:

- Excellent written and verbal communication skills.
- Travel industry experience. and/or experience in the MICE industry.
- Ability to work to deadlines, with an eye for detail.
- Friendly, well presented and outgoing.
- Knowledge of desktop publishing would be a distinct advantage.

The position is based in our office in Epping, NSW with an attractive salary package on offer for the right candidate. Previous applicants need not apply.

Applications, which will be treated in strict confidence, should be made in writing to jobs@traveldaily.com.au by Mon 5th March 2011.

Travel Daily
First with the news

business events news

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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**LUXURY TRAVEL SPECIALIST - START DATE 19 MARCH
SYDNEY – SALARY PACKAGE TO \$65K**

Looking to organise only premium holidays? Join this well respected brand, dealing only with VIP clientele. Never again will you need to worry about making your cost of seat or having to do a price beat? You will be rewarded with a great base salary, with the added bonus of penalty rates and incentives. You will have at least 18 months experience in a retail consulting role, have good airfare knowledge using Sabre, Amadeus or Galileo. You just won't get better than this.

LOVE MIXING WITH CELEBRITIES?

**ENTERTAINMENT AND PRODUCTION CONSULTANT
SYDNEY – BASE SALARY TO \$65K + BONUSES**

This exciting consulting role will be the pinnacle of your career within corporate travel with a focus on the entertainment industry. Always wanted something really different, well this is it.. You will be rubbing shoulders with celebrities, producers, film crews and stage shows, booking all forms of travel. You will need at least 3-5 years in a corporate consulting role, strong international and domestic airfare knowledge and ticketing will be a huge bonus.

THE SUPER-LINER HAS HIT MELBOURNE ONLINE CRUISE CONSULTANT

MELBOURNE (INNER) – SALARY PACKAGE DEP ON EXP

Work for this leading cruise specialist in Melbourne and sell your passion everyday! Located close to the CBD you will be responsible for arranging cruising packages round the world for online customers and other cruise lovers! If you have personal cruise experience and are passionate about this growing trend then set sail for your next adventure! With a fantastic base salary on offer you won't look back

SCORE AN A+ WITH THIS ROLE CORPORATE CONSULTANTS X 2

MELBOURNE - SALARY PACKAGE TO \$55K (OTE)

We have 2 new corporate roles on offer in Melbourne for an international consultant and a domestic consultant! Servicing the academic market of Melbourne you will be responsible for arranging corporate travel for university staff and associates. If you have a minimum 2 years experience in a similar role or would like to move across from retail then now is your chance, apply today to find out more!

SICK OF THOSE TIME WASTERS? LEISURE CONSULTANT

MELBOURNE (INNER EAST) – SALARY PACKAGE TO \$50K +

We have a fantastic role located in Melbourne Eastern suburbs for an experienced retail travel consultant. You will work Monday – Friday hours while servicing the high end repeat clientele that the office has built up over the years. Move away from those time waster and enjoy the high life, with a high base salary convenient location and amazing famils you will kick yourself if you miss this one! Min 2 years experience reqd.

IMAGINE THE FAMILS WITH THIS WHOLESALER! WHOLESALE RESERVATIONS

MELBOURNE AND PERTH – SALARY PACKAGE TO \$60K OTE

Are you Calypso trained? We have roles for Calypso trained wholesale agents in both Perth and Melbourne. Work for one of the world leading wholesalers assisting agents with their enquires, from the USA to Bali to India, no two days are ever the same! Work in a fun team environment and earn a fantastic base wage plus generous commissions! If you have a minimum 2 years experience, then this role could be yours!

DO YOU HAVE A FLAIR FOR FARES? FARES AND TICKETING CONSULTANT

BRISBANE – SALARY PACKAGE TO \$42K + INCENTIVE

Do you have a flair for fares and a talent for ticketing? Want to use these skills to join a progressive company? If you are an enthusiastic consultant looking to specialise in a field you love look no further than this top role! You will love assisting consultants with all fares queries, ticketing, reissues and liaising with airlines. You will be part of an energetic and vibrant team earning a strong salary and incentive package. If you have a min. 18 mths fares & ticket exp. Strong CRS Skills – Apply now!

KICK START YOUR CAREER IN PRODUCT PRODUCT LOAD CONSULTANT

BRISBANE – SALARY PACKAGE TO \$49K PKG

Looking for a role that will offer you a fun and energetic working environment, together with a great salary and the opportunity to make a break into product? If you are an experienced travel consultant and are looking to make the move into product, now is your chance! Full training will be provided as well as amazing famils, career progression and many other benefits. Don't miss out on this rare opportunity which can lead to Product Management.



New Travel Job Vacancies - 29 February 2012

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System Support Analyst - Sydney

- ▶ Support major Australian clients
- ▶ Excellent career prospects
- ▶ Salary from \$50K + super

This role would suit many people working in wholesale travel. Do you have experience in product loading, docs, fares & ticketing using Calypso? This could be your gateway into IT.

Call or email Ben Carnegie for more details

High-end Retail Consultant - Canberra

- ▶ Full time or part time, what suits you?
- ▶ Long established, highly regarded agency
- ▶ Salary to \$50K + super + excellent commission OTE

Lovely street frontage agency with both car parking and public transport right at your door. In this role you will enjoy a strong repeat clientele and work with a passionate and friendly team.

Call or email Sandra Chiles for more details

Online Domestic Corporate - Brisbane

- ▶ No face to face, email and phone only
- ▶ Assist clients with online tools
- ▶ Salary from \$45K + super

This is a Corporate Domestic Consultant role with a twist. Helpdesk, Online Consulting or Domestic Consulting backgrounds considered. A great company that truly value their employees.

Call or email Ben Carnegie for more details

Leisure Consultant - Sydney

- ▶ Work close to home!
- ▶ Sydney's Hills District
- ▶ Salary to \$45K + incentives + super

Join this thriving retail agency who are celebrating 20 years in business this month. Located in a busy shopping centre they cater to families, affluent retirees and couples.

Call or email Kristi Gomm for more details

Leisure Consultant - Perth

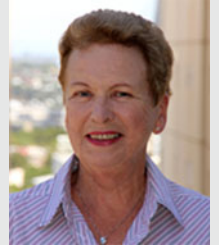
- ▶ Thriving shopping centre location
- ▶ South Perth location
- ▶ Salary up to \$45K + incentives + super

Join this well established boutique retail agency and be part of a well travelled and busy team that prides itself on their travel knowledge and high service levels.

Call or email Kristi Gomm for more details

Sandra's Top Jobs

South East Queensland is the place to be for lifestyle & job potential



Sandra Chiles

Senior International Consultant

- ▶ Retail Agency - South West Brisbane
- ▶ Boutique shopping centre, Galileo CRS
- ▶ Competitive salary + incentives DOE

This agency enjoys a strong repeat clientele!

Senior International Consultant

- ▶ Award winning Retail Agency on the Gold Coast
- ▶ High end loyal clientele, cruise, destination focused
- ▶ Salary up to \$50K pkg plus bonus scheme

Galileo CRS. Get this job and you have won the lottery!

Domestic Corporate Consultant

- ▶ Global Business Travel Company, Brisbane CBD
- ▶ Vibrant and supportive team
- ▶ Salary \$40K - \$45K + super

Move from Retail into Domestic Corporate and work Monday to Friday only! Galileo CRS preferred.

Call or email Sandra Chiles for more details

Product Load & Website Coordinator - West Syd

- ▶ Homebush, no more commuting to the city!
- ▶ Salary up to \$50K + super
- ▶ Parking onsite, shops nearby, what more could you need?

You will be responsible for the loading of product along with how it translates to the company's website including text, imaging & graphics. This is your chance to make your mark!

Call or email Kelly Wellmore for more details

South Pacific Specialist - West Sydney

- ▶ Homebush location, no more commuting to the city!
- ▶ Parking onsite, shops nearby, what more could you need?
- ▶ From \$45K base + easily achievable uncapped commission

You will be responsible for dealing with enquiries over the phone and online. Book full packages and look after your clients from beginning to end with a full circle of first class service.

Call or email Kelly Wellmore for more details

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