



# First flights to Dublin launch today.

Emirates now flying one-stop daily.

Your clients will be inspired by the rich history and culture of Ireland that have shaped a long tradition of literary giants, and will leave them with many a great tale to tell. With our gourmet cuisine, world-class service and multilingual cabin crew, chapter one starts as soon as they board.

Days	Flight No.	Depart Dubai	Arrive Dublin
Daily	EK 161	07:00	11:30

Days	Flight No.	Depart Dublin	Arrive Dubai
Daily	EK 162	12:55	00:25*

\*Arrives next day.

Fly Emirates. Keep discovering.

[emiratesagents.com/au](http://emiratesagents.com/au)

Fastest carrier from Australia to Ireland.

To discover more about Ireland call 02 9964 6900.

Flights to Dublin commence on 9th January, 2012. For flight information contact your Emirates Sales Team or the Emirates Customer Service Centre on 1300 880 599. EM1342



We've expanded the eXpertsplus network.

So you can eXpand your points for cash



eXpertsplus

www.lufthansaexperts.com

# Travel Daily

First with the news

Monday 9th January 2012

Can't Find The Right Person For The Job?



Let TMS' Psychometric Appraisal Systems assist you today!



Recruitment and HR Solutions

## Emirates to Dublin

EMIRATES has today launched its newest route, with direct daily flights to Dublin giving Aussie travellers a fast, seamless new connection option to Ireland.

For details see the special front page of today's *Travel Daily*.

## P&O boosts 2013 short breaks

P&O Cruises has today released its 2013 winter program, with a strong focus on the short break market across the 61 departures.

There are 13 itineraries on offer ex Brisbane and Sydney from Apr-Sep 2013, with more three night voyages and for the first time ever four night cruises.

P&O is hopeful that the move will further boost interest in cruising, allowing more Aussies to

"dip their toe in the water and try a cruise holiday," according to Carnival Australia senior vice president, Jenny Lourey.

*Pacific Jewel* and *Pacific Pearl* will both cruise out of Sydney offering 35 departures, while *Pacific Dawn* will offer 26 Brisbane cruises including 15 of its popular one-week voyages.

The P&O 2013 winter program will be open for sale from this Thu 12 Jan, with brochures available for travel agents from the middle of next month.

Some of the voyages will be marketed under special themes such as Mother's Day at Sea and Christmas in July, along with the previously operated comedy, lifestyle and food and wine trips.

Travel agents will be able to learn more about the program via a series of exclusive industry webinars which will take place Wed 11 Jan and Wed 18 Jan - details at [myccs.com.au](http://myccs.com.au).

## Aussie Oman Air chief

FORMER Qantas staffer Wayne Pearce has been appointed as the new chief executive of Oman Air.

Pearce, who worked for QF for almost 28 years until 1997, then spent 8 years in the UK before taking a position as Chief Strategy and Planning Officer for Etihad.

He took the reins at Oman Air on 03 Jan, replacing Peter Hill.

Muscat-based Oman Air operates seven A330s and 15 Boeing 737s, and recently confirmed an order for six B787s.

Emirates vice president Australasia, Barry Brown, was formerly Chief Commercial Officer for the Omani flag carrier.

## Eight pages of news

*Travel Daily* today has eight pages of news and photos, a front full page for Emirates promoting its new Dublin route, plus a full page of jobs from **AA Appointments**.

## Aussie \$ hits €0.80

THE Australian dollar has surged to record highs against the Euro as concerns about the European debt crisis worsens.

This morning the Aussie \$ was trading at €0.8016 making travel to Europe even more attractive.



happy new year!  
oh yeah,  
we've got a  
sale on

Kiwis are good like that

Hurry, sale ends 18 Jan

A STAR ALLIANCE MEMBER 

Travel periods and conditions apply



BOOK YOUR TICKETS FOR AUSTRALIA'S

## Premierships

# Sale on now

2012 - 2013 cruises

7 nights from \$895



Book early and save up to \$1000\*pp

\*Click here for more info

## Centara comp week 2

TODAY the second week of our fantastic Jan Thailand competition kicks off, with another holiday to Phuket and Krabi courtesy of Centara Hotels and Resorts up for grabs.

Last week we had an unprecedented response, with a new weekly question launching today so be sure to check out the details on **page eight**.

MORE CHOICE, MORE MARGINS




Book Excite Watch Your Profits Rise

visit [exciteholidays.com](http://exciteholidays.com) or call 1300 733 858

sunlover HOLIDAYS

## Sunlover's Queensland

Because Life's Better in Shorts!

The Sunlover Service Promise - Expert advice every time!



Hurry, sale ends 20 Jan 2012!  
Travel until 22 Jun 2012\*!

click here for details

You'll love these Sunlover deals  
David Reyne - acclaimed travel presenter and writer

www.agents.sunloverholidays.com.au Phone: 13 88 30

## Temp in London

- Fund your weekends to France, Spain or Italy
- Temp for global business travel co's.
- Excellent working conditions
- Galileo, Sabre or Amadeus, Top \$\$

Contact: Kristi Gomm  
02 9278 5100  
kristi@inplacerecruitment.com.au



[click here for details](#)

# Travel Daily

First with the news

Monday 9th January 2012

## NOU Service



Aircalin flies to New Caledonia  
9 times weekly from Sydney and  
3 times from Brisbane



[CLICK HERE](#)

## Alice Springs Blues

**TOURISM** Central Australia gm Peter Solly has hailed the creation of the Alice Springs Blues & Roots Festival which will see top line performers incl Angry Anderson at the Memorial Club 26-29 Jan. See [memorialclub.com.au](http://memorialclub.com.au).

## Cover-More defends SPD

**COVER-MORE** Travel Insurance says its issuing of a Supplementary Product Disclosure (SPD) formally removing insolvency cover for Air Australia (**TD** 21 Dec) was a legal requirement under current financial industry regulations.

The move, said to have infuriated Air Australia at the time, was due to the ongoing review of the carrier being undertaken by Cover-More's reinsurer for insolvency cover, London-based International Passenger Protection (IPP).

Initially Cover-More had agreed to maintain the insolvency coverage for Air Australia (**TD** 02 Dec) despite the review by IPP, but later decided to issue the SPD.

However in a statement issued yesterday Cover-More confirmed that IPP has now received updated financial information from Strategic Airlines, trading as Air Australia.

The company said that any Australian insurer who uses IPP as underwriter of specialised risk is legally obliged to make purchasers of their product aware of any airline which would not be covered for financial failure.

"International Passenger Protection will now conduct a detailed review to see if insolvency coverage can be reinstated," the company said, with Cover-More set to make a further formal announcement once the review is completed.

Other carriers not covered by IPP include Japan Airlines.

## Kenya DFAT alert

**THE** Department of Foreign Affairs and Trade has reissued its travel advice for Kenya, highlighting recent warnings by authorities in the country of a "heightened threat from terrorist attacks in Nairobi".

Australians are being advised to be extra vigilant in Nairobi and Kenya at this time, with the overall level of the advice remaining in the "Exercise a high degree of caution" category, apart from some Nairobi suburbs and border regions with Somalia, Ethiopia and South Sudan which all carry higher warning levels.

## Agency closures

**A TRAVEL** Compensation Fund update this morning reveals the closure of two STA Travel branches (ABN 34 004 801 512), one at the Uni of Tasmania in Launceston and the other at the Student Union building at the Tasmanian University.

Other closures include Travelscene Wynnum in Qld (ABN 28 443 460 371) and Message Travel Pty Ltd (ABN 52 745 691 022) from Woolloomooloo, NSW.

Harvey World Travel in Wangaratta (ABN 45 045 686 996) has also undergone an ownership restructure, with the new owner a firm called Renhar Pty Ltd.

## FJ Sydney boost

**AIR** Pacific is set to significantly boost its flights between Australia and Fiji, with the number of Sydney services to almost double effective from this Sun 15 Jan.

The carrier will operate between Sydney and Nadi 13 times per week, with morning and afternoon departures every day except Mon.

The morning flights will depart 0630, arriving in Nadi at 1225 local time, while there will also be a daily 1255 Sydney departure arriving into Nadi at 1845.

Nadi flights will depart for Sydney at 9am each day, and every evening except Sun there will also be an 1830 departure, arriving in Sydney at 2105.

The move will see FJ passengers able to enjoy same-day connections to Fiji's outer islands and resorts.

FJ is also rejigging its flights to Hong Kong, with a larger 747-400 to be used twice a week on Thu and Sat, and the suspension of the current Mon flights.

The change sees a 22% increase in seats on the route.

**Dubai expert** ONLINE TRAINING PROGRAMME



## Knowing about Dubai has its rewards

Complete the Dubai Experts programme that highlights what Dubai has to offer your clients for leisure, business, family trips, adventure, shopping and cruises.

**Log in today to earn your certificate and win an iPad.**

Sign up now at <http://anz.dubaixperts.com/>

المركز التجاري والسياحة والتسويق الإلكتروني  
Department of Tourism and Commerce Marketing



# 2012 YOUR YEAR FOR EXCELLENCE

JOIN US ON THE JOURNEY

DISCOVER A NEW WAY OF WORKING IN 2012.  
CALL SUZANNE LAISTER ON 1800 019 599  
OR JOIN [TRAVELMANAGERS.COM.AU](http://TRAVELMANAGERS.COM.AU)

CHRISSE TAYFIELD  
MARKETING MANAGER

**TRAVELMANAGERS**  
the smarter choice

## ECONOMY CLASS SPECIAL FINNAIR FARES TO EUROPE

Via Bangkok, Hong Kong or Singapore  
**From \$1088\*. Book now.**

[PRINT FLYER](#)

\* Taxes and fuel surcharges are not included.



# itravel

Work from home made  
**EASY....**

To find out more contact itravel on (02) 9280 0008

# Travel Daily

First with the news

Monday 9th January 2012



## Ready for some serious shopping!



**ABOVE:** Jodie Foster from TravelWorld Rockingham is the major prize winner of Creative Holidays *Live Free* campaign that saw close to 6000 travel agents across Australia compete for over \$70,000 in cash and prizes.

The massive incentive saw Jodie win \$20,000 for booking with Creative, while the second place prize, of \$5000 in Creative Hols travel was taken out by Andrea McDonald of Escape Travel Strathpine.

Other winners included Christina Wilson of HWT Moonee Ponds who won a trip to Thailand courtesy of Thai Airways.

Creative md Paul McGrath said over 1000 agents took home prizes and World Rewards points in the *Live Free* promotion which "really is a case of us recognising and rewarding our trade partners for their support".

Jodie is pictured above receiving her giant novelty cheque from Creative sales mgr James Sitters.

## Victoria Falls fright

A 22 YEAR-OLD Australian woman is lucky to be alive after her bungee cord snapped during a New Year's Eve adventure jump from a bridge over Victoria Falls into the Zambezi River in Africa.

According to the Zimbabwe *Standard*, the jump was operated by Shearwater Adventures, which has been running bungee jumping in the area for 17 years.

The WA woman briefly blacked out after falling head first into the river but was then able to swim to the Zimbabwe side of the river where she was attended to by the bridge crew and a local "medical response team".

Shearwater is awaiting results from forensic tests on the bungee cord and has also implemented new daily cord checks and test jumps to ensure client safety.

## Vietnam domestic up

**DOMESTIC** airlines within Vietnam, including the Qantas offshoot Jetstar Pacific, carried 16.6 million passengers last year, up 13.6% on the previous year.

According to govt figures the majority - about 13.3 million or 80% - were flown by flag carrier Vietnam Airlines, which operated 85 domestic aircraft.

In 2012 the Civil Aviation Authority of Vietnam is predicting a further 12% increase in domestic traffic, to 18.5m pax, with some of the growth driven by the entry of the country's second low-cost carrier, VietJet.



## Window Seat

A **SCULPTURE** made from almost 500kg of pure butter was unveiled in the US last weekend.

The delightful artery-clogging dairy display is the centrepiece of the 96th Pennsylvania Farm Show which opened on Sat, and depicts a young person "showing his prize calf at a county fair".

For anyone concerned about the huge waste of butter, worry no more - at the end of the show the display will be given to a nearby farm which will "put it through a digester that will convert it to 65 kilowatt hours of electricity".

## THE future of border protection?

A Canadian man has managed to cross into the USA using a copy of his passport scanned onto his Apple iPad.

Montreal-based Martin Reisch said using the gadget was a last resort after he realised he had forgotten his passport when he was heading to Vermont.

He thinks border officials took pity on him after he told them he was delivering Christmas presents to relatives.

"I thought I'd at least give it a try," he said, adding that an officer "took the iPad into the little border hut...he was in there a good five, six minutes which seemed like an eternity".

## QATAR AIRWAYS RECRUITMENT

Make a difference in this rare opportunity. If you are looking for a challenging career which carries a competitive remuneration package and benefits associated with the industry, this is the place for you.

We invite applications for the following position:

### Finance Assistant (Melbourne CBD)

Duties: Bank reconciliations, prepare and process refunds on a timely basis, prepare and reconcile stock reports, debtors aging to be kept up-to-date, compiling a variety of reports and provide support and assistance to the team and Management.

Have you heard about **Qatar Airways flying to Perth** in July? We are currently seeking expressions of interest for upcoming roles in Perth:

**Commercial Manager, Sales, Sales Support, Admin, Reservations and Ticketing, Finance Assistant and all levels of ground services staff.**

Please send your detailed CV to [ssaw@au.qatarairways.com](mailto:ssaw@au.qatarairways.com) by COB 23 Jan 2012. Only those candidates that have made the shortlist will be advised.

World's 5-star airline. [qatarairways.com](http://qatarairways.com)



### Account Manager Melbourne



FCM are thrilled to receive **Australasia's Leading Business Travel Agent - 2011** award. We are currently looking for an Account Manager to join us on the path to success in our expanding Melbourne team.

If you are comfortable in handling key accounts whilst exceeding service expectations, and are looking to take the next step in your career, FCM Travel Solutions will provide you with the ideal environment to excel in the industry.

If you have the drive to excel in this role, you will be rewarded with a **competitive, performance-driven salary package** along with all the other benefits that come with working for one of Australia's best employers!

<http://applynow.com.au/jobF148397>



**ben**

business events news

Coming soon -  
Australia's newest  
publication for the  
meetings, events,  
incentives and  
conference sector.

**CLICK HERE**  
for a free  
subscription  
or for information  
on advertising

businesseventsnews.com.au  
Tel: 1300 799 220  
Fax: 1300 799 221

A sister publication to  
Travel Daily and Cruise Weekly

## Don't forget to charge

A NEW gadget designed for road warriors aims to ensure that they don't accidentally leave their mobile device chargers behind.

Dubbed "PERCH," the patented device attaches to any charger "perched" between it and the wall socket.

Later, when the smartphone or laptop is unplugged from the charger, PERCH "chirps a distinctive, unobtrusive sound" which reminds its owner to take the charger along.

PERCH will launch at this month's 2012 International Consumer Electronics Show in Las Vegas and costs under US\$10.

See [www.perchdirect.com](http://www.perchdirect.com).

## APC open in Brisbane

TRAVEL training specialist Australian Pacific College is now open for business in Brisbane, with a newly accredited campus in operation in Queen Street Mall.

The Brisbane campus adds to APC's existing five locations in Sydney, and will offer certificates, diplomas and advanced diplomas in business, management, tourism and marketing as well as Industry fares courses.

Qualified trainers are being sought to deliver the courses - more info [psegal@apc.edu.au](mailto:psegal@apc.edu.au).

## Christmas comp winner!



**ABOVE:** The Globus Family team were in fine form during their Christmas party, with photos from the Hawaii-themed event judged the winner in *Travel Daily's* Dec competition.

Marketing manager Christian Schweitzer sent in the pics - including one of himself plus Globus md Stewart Williams attempting the limbo (*TD* 23 Dec) - and his entry has been chosen as the winner by competition sponsor Fraser Suites Sydney.

As the winner, Schweitzer will enjoy overnight accommodation in a Fraser Suites Sydney two bedroom suite, together with sparkling wine and complimentary car parking.

**Pictured above in the front row**

doing the hula at the Globus celebration are, from left: Jessica Kulakowski, inside sales exec, plus customer service staff Jaana Artschwager and Svetlana Pascoe.



## Supplier Updates

**WELCOME** to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

**Supplier enquiries for notices:**  
[advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

## three ways we're helping you do business

It's this simple: a comprehensive domestic network; an elite group of international partners; and a world-class, world-wide frequent flyer program.

As always, our domestic fleet has Australia covered. Our partners Etihad Airways, Singapore Airlines\*, Air New Zealand and Delta Air Lines are continuing our service to over 500 destinations\* across the globe.

We've also created an all-new Velocity Frequent Flyer program, to recognise and reward your customers travel around the world.

For more information contact your Account Manager.

\*Singapore Airlines alliance is subject to regulatory approval.  
#Combined Alliance and partner airlines network services.

now you're flying



## QF32 turbulence

**SEVEN** passengers were injured on board QF32 between London and Singapore last Fri night when the aircraft hit severe turbulence while flying over India.

Although the seat belt sign had come on some people were still moving back to their seats when the turbulence hit, with some admitted to hospital in Singapore but all since discharged.

## New RCCL destination

**ROYAL** Caribbean Cruises has added a new Caribbean island destination, with the port of St Vincent to be offered on a series of 11 night *Vision of the Seas* cruises from Dec 2013.

St Vincent is part of a new Southern Caribbean itinerary, while *Vision* will also operate Eastern Caribbean trips taking in Martinique as well as four Panama Canal sailings.

The vessel is normally based in Europe over the summer and will reposition to Fort Lauderdale ex Southampton for the new trips.

## Trade war over ETS?

**THE** European Union's new Emissions Trading Scheme, which places a levy on long haul flights to Europe, looks set to have sparked a global trade war, with Chinese airlines refusing to cooperate with the scheme.

A number of carriers have flagged the imposition of fare hikes as a result of the cost which will impact all airlines flying into Europe including Qantas.

However Air China, China Southern Airlines, China Eastern Airlines and Hainan Airlines have all said they will not pay ETS fees.

And a spokesperson for China's Foreign Ministry has expressed "deep concern" about the levies which are estimated to cost Chinese carriers US\$123m in the first year, and up to \$400m by 2020 once the full scheme is phased in.

## South Africa sponsors

**SOUTH** African Tourism has been announced as the 2012 sponsor of the Globe "restaurant and meeting hub" at the upcoming Asia-Pacific Incentives & Meetings Expo (AIME).

The move will allow attendees to sample South Africa's unique cuisine along with a selection of South African wines.

## \$1m Qantas Hols Fiji TV spend

**QANTAS** Holidays will this month spend almost \$1 million on television ads for a range of Fiji special deals.

Launching yesterday, the promotion includes placements on all major commercial networks, and will be supported by an extensive electronic mail and online campaign.

Special incentives will also be offered to travel agents, with particular deals including six nights at Sonaisali Island Resort leading in at just \$950ppts.

The package includes Air Pacific flights ex SYD, full breakfast daily, a free jungle cruise and free return airport transfers.

There's also a six night package at the Warwick Fiji Resort and Spa from \$1199ppts ex SYD, with flights on both offers also available from BNE and MEL.

"We are particularly excited about our exclusive Fiji offers and expect them to be hugely popular," said JTG Group gm

## Ayana dinner date

**AYANA** Resort and Spa in Bali is offering the first 50 people to book a Villa in Feb a romantic free three course dinner at the Dava Restaurant - [ayanaresort.com](http://ayanaresort.com).

wholesale, Simon Bernardi.

"This is reflected in the lengths Qantas Holidays is going to in ensuring that all Australians are made aware of the deals via television, trade and other channels," he said.

The specials went on sale yesterday and are available until 31 Jan unless sold out prior.

As well as being promoted through other channels, the packages are also online at the wholesaler's deals website [traveldealoftheweek.com](http://traveldealoftheweek.com).

## ONYX appoints GTI

**GTI** Tourism has been named as the Australian public relations representative for Thailand-based hotel management company ONYX Hospitality.

The move is effective immediately and will see GTI work with ONYX brands which include Saffron, Shama and OZO, with a particular focus on increasing awareness of the flagship Amari brand which includes properties in Bangkok, Pattaya, Koh Samui, Phuket, Koh Chang and Krabi.

Amari is also set to shortly open a Maldives property, which will be its first outside of Thailand.

## The Best Business Decision You'll Make.

With fares at \$1340,  
it's time to fly Executive Class.

We invite passengers to experience the best of our premium fleet with an exclusive offer to fly Executive Class. Between the 9th January to 31st March 2012, travel from Sydney and Melbourne to Indonesia starting at \$1340 pp return, including taxes.

Experience the real Indonesia, where the comfort of Executive Class travel combines with our revitalised fleet to create the Garuda Indonesia Experience.

For further information contact Garuda Indonesia on 1300 365 331 or [click here](#) for more offers.



Garuda Indonesia 

## Danube plus Rieu

**EWATERWAYS** is offering a one-off 15-day *Amadeus Royal* Danube cruise in May 2012 including an Andre Rieu concert in Salzburg - 1300 968 980.

## CZ officials heading down under

**THE** growing importance of Australia in the global network of China Southern Airlines is set to be underlined this weekend, when a team of top executives from the airline visit Sydney.

It's believed they will greet key travel partners at an official VIP marquee during an event at The Domain, as part of the carrier's \$600,000 sponsorship of the Sydney Festival.

CZ has been operating flights to

Australia for 10 years and recently ramped its presence up to double daily Sydney-Guangzhou flights as well as 11 per week to Melbourne, four Brisbane weekly flights and thrice weekly to Perth.

## Holiday Auto 30% off

**HOLIDAY** Auto is offering 30% off car hire in different locations around the world, with a new destination on offer for 24 hours starting 10am each day for the next week and a half.

Today the destination on sale is the UK - [holidayautos.com.au](http://holidayautos.com.au).

## Tempo adds tours

**TEMPO** Holidays has added two new Greece tours to its program for 2012.

The 11 day Athens, Classical Greece and Cyclades itinerary is priced from \$2,175ppts and the six day In the Steps of the Anzac self drive package includes four nights accom and car rental and an overnight ferry to Chania.

## New Tussaud's faces

**MADAM** Tussaud's Waxworks in London has announced a range of new celebrity additions for 2012, after the iconic attraction recently celebrated the 250th birthday of founder Madame Marie Tussaud.

This month Madame Tussaud's will add *Twilight* co-star Taylor Lautner, while British diver Tom Daley will debut in Feb as the UK builds towards London 2012.

The first wedding anniversary of the Duke and Duchess of Cambridge will see the royal couple immortalised in wax in Apr while the royal theme continues in Jun with a "stunning new figure of Her Majesty the Queen" unveiled to mark her Diamond Jubilee in Jun.

## 2012 Antarctica flights

**CROYDON** Travel says it's already taking bookings for its Antarctic sightseeing flights for New Year's Eve 2012, which will be the 18th year the company has operated the services.

There are also two remaining flights in the current season - one this Sun 15 Jan ex MEL, and a 12 Feb departure ex SYD to celebrate 100 years since Mawson landed.

Fare options start at \$999pp - [www.antarcticaflights.com.au](http://www.antarcticaflights.com.au).

## WIN AN iCRIB



This week *TD* is giving five lucky readers the chance to win an iCrib, valued at \$29.99, courtesy of Life!®.

The new iCrib from Life!® allows you to sit back and watch a movie, TV show, or read a book. Also the ultimate for reading a book on your iPad, e-reader or tablet can nestle comfortably in its own little beanbag! Can be used while sunbaking or as a pillow when you have finished reading.

To win, simply be the first person to send in the correct answer to the question below to: [icribcomp@traveldaily.com.au](mailto:icribcomp@traveldaily.com.au).

What colours are available for the iCrib?

Hint! Visit [www.lifeliveitup.com.au](http://www.lifeliveitup.com.au)

**LIFE!**  
WWW.LIFELIVEITUP.COM.AU

**Travel Daily**  
First with the news

**Carnival Cruise Lines**

**300 MORE REASONS TO BOOK A CARNIVAL CRUISE.**  
**GET UP TO \$300 CASH BACK**  
[carnival.com.au/cashback](http://carnival.com.au/cashback)

## BOOK AND YOU TOO CAN EXPERIENCE CARNIVAL SPIRIT™ – SAILING FROM AUSTRALIA, OCT 2012.

We're giving your clients the opportunity to get up to \$300 Cash Back\* on any Carnival Spirit sailing. Make a booking on an itinerary of 7 days or more sailing from Sydney or Melbourne between 9 Jan – 2 Mar 2012 on Carnival Spirit for your chance to **WIN an 8 day Pacific Island cruise.**

**\*LEARN MORE**

**PLUS** The **top 20 agents** with the most bookings will receive a **suite** for two on the exclusive one night Carnival Spirit Sail Away Celebration on 19 Oct 2012.

**PLUS** The **first 200 agents** to make a booking will receive a **balcony** cabin for two on the exclusive one night Carnival Spirit Sail Away Celebration on 19 Oct 2012.

\*\$300 cash back is based on sailings of 11 days or more and is awarded as an onboard credit of \$150pp (max \$300 per cabin). Cash back amount will vary by itinerary length. Full terms and conditions available at [carnival.com.au/cashback](http://carnival.com.au/cashback). \*Conditions apply, see [www.myccs.com.au/Pages/LatestCampaignDetails.aspx?camPaigID=34](http://www.myccs.com.au/Pages/LatestCampaignDetails.aspx?camPaigID=34). Open to Aust. & NZ registered travel agents 18+. Ends 5pm AEDST 2/3/12. NSW Permit No. LTPS/12/12642, ACT Permit No. TP11/5263, SA Permit No. T11/2806.



Monday 9th Jan 2012

## Virgin \$149 to NZ

**VIRGIN** Australia is promoting a new year fare sale including fares from Sydney to Christchurch and Rotorua from just \$149 one way.

Auckland fares lead in at \$159, while Queenstown and Wellington fares start at \$169.

The Saver fares do not include checked baggage.



**OCEANIA CRUISES™**  
Your World. Your Way.™

*New Year*  
**SALE**

CELEBRATE THE NEW YEAR IN LUXURIOUS STYLE ONBOARD OCEANIA CRUISES.

OCEANIA CRUISES "NEW YEAR SALE" OFFERS LUXURY CRUISING FROM JUST **\$2,270\*** PER GUEST PLUS SHIPBOARD CREDIT UP TO **US\$1000\*** PER STATEROOM

HURRY AS THESE OFFERS ARE ONLY VALID TO THE 31<sup>ST</sup> JANUARY 2012

[CLICK HERE TO VIEW](#)

[www.OceaniaCruises.com.au](http://www.OceaniaCruises.com.au)  
\*TERMS & CONDITIONS APPLY

## New Ferrari museum

A **NEW** museum dedicated to legendary carmaker Enzo Ferrari is set to open in his home town, the Italian city of Modena.

The €18m Museo Casa Enzo Ferrari attraction builds on the restoration of the house where Ferrari was born in 1898, with a new addition in the form of a building sporting the now famous yellow aluminium "bonnet" from the vehicles.

The museum complex will work together with the nearby Galleria Ferrari Museum at Maranello, as well as the Marzaglia motor racing circuit to attract visitors from around the world to so-called "Supercar Valley".

Museo Casa Enzo Ferrari will be open 363 days a year and as well as permanent displays of race cars and other memorabilia will also host temporary exhibitions in a new gallery.

## AA to boost London

**AMERICAN** Airlines is set to reintroduce a fifth daily flight between New York JFK and London Heathrow, with the extra service to be operated using a Boeing 777-200ER aircraft.

The move sees joint BA/AA JFK-LHR flights lift to 13 per day.

## West Africa resort

A **NEW** tourist complex in the city of Bata in Equatorial Guinea has officially been launched by the country's president Obiang Nguema Mbasogo, who said it's the latest step in govt plans to create tourism infrastructure in the West African nation.

The new hotel is dubbed Elik Melen, with Mbasogo stressing the country's stability and growth in recent years since the discovery of significant oil and gas reserves.



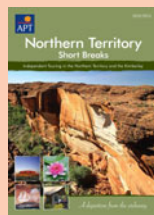
## Brochures of the Week

**WELCOME** to Brochures of the Week, **Travel Daily's** Mon feature. *If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including an image of the front cover plus contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au). **And don't forget our FREE brochure listing service at [www.traveldaily.com.au/brochures](http://www.traveldaily.com.au/brochures).***



### Creative Holidays - UK and Europe 2012

New product has been added to the 2012 brochure for the UK and Europe, with a 23% increase in its range of hotels, sightseeing and touring options. The program for the first time has included Discover Britain and Discover Scotland rail tours, self drive tours in England and Wales and cultural tours of Italy.



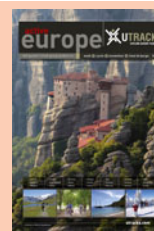
### APT - Northern Territory Short Breaks 2012/13

The new brochure again features over 100 tours ranging in length from half day to up to 14 days in duration. With certain tours offering a choice of accom, there are seven styles on offer. The brochure covers Alice Springs, Uluru-KataTjuta National Park, Kings Canyon, Nitmiluk National Park, Darwin, Kakadu National Park, Arnhem Land and much more.



### Infinity Holidays - Hawaii 2012/13

The new Hawaii brochure for Flight Centre's inhouse wholesaler offers a number of myTime deals that offer bonuses and freebies. A new Flying There page features information on how to get to Honolulu as well as regional maps and new icons that show the hottest surf and dive spots.



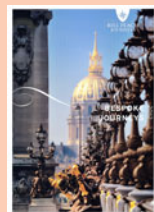
### UTracks - Active Europe 2012

The new UTracks brochure offers over 200 self guided and small group walking and cycling itineraries across Europe. The range of tours have been designed to accommodate a wide range of travellers including families and alpine enthusiasts. The brochure is an ideal guide for agents selling product to clients wanting an active European holiday.



### P&O Cruises - Events at Sea 2012

P&O's new Events at Sea program makes it easier for groups of 16 to 250 people get together. The complimentary packages include an onboard event coordinator, venue hire, AV equipment, personalised photo sessions, group dining and welcome receptions. Optional extras are also available including personalised group shore tours, special occasion cakes, branded menus and program printing.



### Bill Peach Journeys - Bespoke Journeys 2012

This new range of journeys has been introduced for the discerning traveller looking for "exceptional travel experiences with boutique modes of transport". The tailor-made tours offer rail or river experiences with private concierge transfers, accommodation and touring. The brochure offers four 11 day tours including the Orient Express Road to Mandalay in Myanmar, the Oberoi Zahra Nile Cruise in Egypt, the Orient Express Napoleon Barge on the Rhone River in France and the Orient Express Eastern Oriental Express in Thailand.



### Oceania Cruises - European Collection 2012

*Riviera*, Oceania's newest ship has been added to the 2012 European Collection brochure along with overnight port visits on all European itineraries, seven day voyages and bonus concierge level and suite amenities. The comprehensive 121 page brochure also offers information on the *Marina*, *Regatta* and *Nautica* including deck plans, Explore Ashore and a cruise calendar.

## Experienced Travel Consultants

**CORPORATE TRAVELLER**  
Bring an expert on board

### Canberra

Exciting times are ahead for the Corporate Traveller brand, and we're looking for Corporate Travel Consultants to join our Canberra team as we continue on our path to success.

You'll enjoy a range of fantastic Flight Centre benefits, including industry leading remuneration and development opportunities!

If you understand the value of being your client's travel expert by providing exceptional, tailored customer service, then consider Corporate Traveller and take your travel career to new heights!

[www.applynow.com.au/jobF142858](http://www.applynow.com.au/jobF142858)



## AF regional addition

AIR France is set to introduce a new route between Bordeaux and Barcelona, with daily Embraer E170 operations effective from 25 Mar this year.

# TUI's 'online driven future'

EUROPEAN travel giant TUI Travel has released its annual report and accounts for the year to 30 Sep, under the overall tag line "We're on a journey to an online driven future".

The company's underlying profit of £471m, up 18%, was due to a range of initiatives including a strong UK performance driven by increased sales of "differentiated and exclusive products".

Online was the biggest channel, and record profits were also contributed by the company's operations in Austria, Belgium, Canada and the Netherlands.

Businesses in France had been

hard hit by unrest in Egypt and Tunisia and TUI ceo Peter Long foreshadowed a consolidation of these operations "with the aim of creating a single business with a long term viable future".

The figures reveal that the PEAK Adventure Travel Group strategic venture with Intrepid Travel saw TUI's contribution valued at £39m.

TUI owns 60% of the combined operation which consists of more than 20 brands turning over about £230m annually.

The report also reveals "lower volumes and reduced margins for travel to Australia" due to the strong A\$ and the 2011 Qld floods.

## JOURNALIST

Would you like to join Australia's favourite travel publications? *Travel Daily* and its associated titles *Cruise Weekly* and the new *Business Events News* are looking to appoint a journalist who will be a key part of our ongoing growth.

We are looking for someone who will enjoy being part of our busy, fun team, working to daily deadlines and continuing our passion to be "first with the news" in travel, cruising and also with our soon-to-launch new business tourism title.

This is a newly created full-time role in which the successful applicant will work with our existing editorial staff to produce the newsletters each day. You will also be required to represent the company at industry functions and events.

### Requirements:

- Excellent written and verbal communication skills.
- Travel industry experience.
- Ability to work to deadlines, with an eye for detail.
- Friendly, well presented and outgoing.
- Knowledge of desktop publishing would be beneficial.

The position is based in our office in Epping, NSW with an attractive salary package on offer. Join the fun and friendly team at the travel industry's leading stable of publications.

Applications, which will be treated in strict confidence, should be made in writing to [jobs@traveldaily.com.au](mailto:jobs@traveldaily.com.au) by Mon 16th January 2011.



## Win A Centara Holiday To Thailand

Throughout January, **Travel Daily** and **Centara Hotels & Resorts** offer you a chance every week to win a fantastic holiday for two at two of Thailand's most popular destinations: Phuket and Krabi.

The prize includes four nights accommodation at the Centara Grand Beach Resort Phuket followed by a three night stay at Centara Anda Dhevi Resort & Spa with daily breakfast, return economy flights for two and relevant transportation. In Phuket, you will also enjoy complimentary one-off entrance to the island's most fantastic water park at Centara Grand West Sands Resort & Villas Phuket.

Every week we offer one prize and to enter the competition, simply answer the question of the week.

(Email your answers to: [centaracomp@traveldaily.com.au](mailto:centaracomp@traveldaily.com.au))

### Question of the week

Please propose a slogan for Centara Valentine's Day campaign



Click here for Terms & Conditions



[www.centarahotelsresorts.com](http://www.centarahotelsresorts.com)

**CENTARA**  
HOTELS & RESORTS

**Travel Daily**  
First with the news

## Wyndham \$200 deal

WYNDHAM Surfers Paradise on the Gold Coast is offering guests staying in a one bedroom deluxe suite for two or three nights the chance to win a \$200 accommodation voucher.

For details see the Red Hot Special section online at [wyndhamsurfersparadise.com.au](http://wyndhamsurfersparadise.com.au).

## Ballooning tragedy

THE death of 11 people in a hot air ballooning accident in the Wairarapa region of NZ's North Island has seen another blow to New Zealand's tourism industry.

The freak incident saw five couples and the balloon operator die when their craft burst into flames after hitting power lines.

## New Qld simulators

BRISBANE-based Airline Academy of Australia has taken delivery of two next-generation Redbird FMX flight simulators.

The academy is based at Archerfield Airport, and the new simulators are the first Redbird devices to be CASA certified here.

They're equipped with quick-change cockpit configurations and instrument displays, which allow them to simulate a range of planes from Cessna 172 trainers right through to twin-engine Beech King Airs.

They have a fully enclosed cockpit, 200° wrap-around visual displays and electronic motion platforms to simulate movement.

See [airlineacademy.com.au](http://airlineacademy.com.au).

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

PO Box 1010, Epping, NSW 1710  
Phone: 1300 799 220 Fax: 1300 799 221

*Travel Daily* is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

**Publisher/Managing Editor:** Bruce Piper  
**Editor:** Guy Dundas  
**Contributors:** Chantel Long, Jenny Piper and Barry Matheson  
Email: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

Travel Daily Group:



**Advertising and Marketing:** Lisa Martin and Magda Herdzik  
Email: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)  
**Business Manager:** Jenny Piper  
Email: [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)





## THE NEW YEAR HAS BROUGHT LOTS OF NEW ROLES – REGISTER NOW

### THE BIGGEST PROJECT IN TOWN

**BUSINESS IMPROVEMENT SPECIALIST (12 MTH CONTRACT)  
BRISBANE – SALARY PACKAGE TO \$105k**

This exceptional new opportunity, working on a 12 month contract, will see you facilitate the roll out of a new internal project. You will need to possess strong travel industry experience with strong knowledge of sales distribution models. Your senior attributes will need to include strong negotiation & communication skills, strategic planning and business improvement practices, with GDS & Airline skills.

### MINING & RESOURCE SECTOR

**BUSINESS DEVELOPMENT MANAGERS  
QLD /WA BASED - SALARY PACKAGE \$90k + INCENTIVES**

NO NEED TO BE BASED IN THE CITY - If you're based regionally or in the city with strong mining connections this leading travel provider is looking to secure new BDM's into their team. You will have strong connections within the mining and resource sector having full understanding of these operations and key markets. You will possess the proven sales skills required to open doors and close the deal.

### WALK AMONGST THE GREATEST

**TEAM LEADER – HANDS OFF MANAGEMENT  
PERTH BASED - SALARY PACKAGE \$75k**

LEADERSHIP - the ability to guide, direct, or influence people. Inspire your team to be the best in this large corporate TMC today! This global, highly respected company offers much more than just a job! Strong leadership qualities are required and as this is a hands off role you will be required to complete performance reviews, recruitment and implement strategic processes to improve team efficiency and client satisfaction.

### BE THE FACE OF THIS PREMIUM BRAND IN W.A.

**BUSINESS DEVELOPMENT MANAGER – LEISURE  
PERTH – SAL PKG TO \$58k + BONUS + CAR ALLOWANCE**

Love being out on the road? This brand new role has just hit the WA market and requires the skills of a sought after experienced sales executive with connections in the WA retail travel market. You will be target driven with a personality that can build strong lasting relationships. With your self motivated approach you will have the ability to work from home and drive sales further for this outstanding brand!

### FUTURE-PROOF YOUR CAREER IN TECHNOLOGY

**ACCOUNT MANAGER  
SYDNEY – SALARY PACKAGE OTE \$85k+**

Using your selling skills you'll expand and manage a portfolio of clients across an allocated region. You'll be doing both sales and relationship management, identifying new potential clients as well as managing the commercial value of an existing client base. If you're self-motivated, reliable, and have fantastic client relationship skills, this is a great opportunity to join a modern & friendly organization who values its people.

### NEWLY CREATED SALES ROLE

**SALES MANAGER  
SYDNEY – SALARY PACKAGE OTE \$80k**

This role works both autonomously as well as alongside key partners in developing new opportunities for the business. You will therefore be highly motivated by achieving sales targets, present as a friendly and professional person and have great relationship skills. Join an iconic tourism Brand and make your mark in a newly created position. Experience in corporate, MICE and Leisure markets all highly regarded.

### HIGH FLYING ACCOUNT MANAGEMENT

**CORPORATE ACCOUNT MANAGER – AIRLINE  
MELBOURNE – SALARY PACKAGE \$85k + bonus + car allow.**

2012 can be the year to ensure your future career growth with a large AIRLINE! This key role within the Account Management team will be responsible for the day to day management of a portfolio of corporate clients focusing on retention & growth opportunities and maximizing the business through leveraging relationships. You'll have strong communication, presentation and analytical skills along with a positive can-do attitude.

### DRIVE YOUR DOLLAR FURTHER

**CORPORATE BDM  
SYDNEY & CANBERRA – SALARY PACKAGES \$100K ++**

Do you like seeing the direct result of your success reflected in your bank balance? If you're driven by targets and have a proven track record in corporate sales, these roles will allow you to show your full potential. These roles are with rapidly expanding, high profile organizations which offer ongoing career development and an exciting long term future. Fun teams, great perks and a top package on offer.

## CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis  
MANAGING DIRECTOR  
Ph: 02 9231 1299

Linda Green  
NSW & ACT  
Ph: 02 9231 2825

Toni Francis  
NSW & ACT  
Ph: 02 9231 2825

Kathryn Heberton  
VIC, SA, WA, QLD  
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO [executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)

FOR MANY MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE [www.aaappointments.com](http://www.aaappointments.com)