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Friday 13th January 2012



QF Philippines request

QANTAS has formally applied to the International Air Services Commission for 180 seats per week of capacity on the Philippines route, to support the new Jetstar flights from Darwin to Manila (TD Wed).

The flights, which will continue onward to Tokyo, are set to debut 25 Mar, with Qantas requesting the allocation for five years.

The IASC is inviting other applications for the capacity, with a deadline of 19 Jan.

Club Med special

CLUB Med is today promoting last minute savings of up to 50% on five night all inclusive land packages at its resorts in Asia with transfers, accom, meals, drinks, childcare and activities - see p9.

Qantas Holidays Thailand



12/13 Brochure **Out Now!**

View online.



AirAsia X poised for Sydney

NO formal announcement has been made yet, but it appears that Malaysian low-cost long haul carrier is set to launch its first flights between Kuala Lumpur and Sydney in the coming months.

AirAsia ceo and founder Tony Fernandes has been actively touting the down under expansion via Twitter, backing a report which claims the first Sydney flight will operate on 01 Apr, with tickets to go on sale next week.

The Malaysian Star speculates that Malaysia Airlines - in which AirAsia now has a significant stake - may cut its current double daily flights to a daily operation to make way for AirAsia X.

Last night AirAsia X announced a major "realignment" of its routes, with the withdrawal of flights to Europe and India by the end of Mar (TD breaking news).

AirAsia X ceo Azran Osman-Rani said the move - downplayed just a few weeks ago (TD 22 Dec) would see the carrier "focus on its core markets" with the pullouts a result of increasing costs.

The carrier launched services to India in 2010 but "structural issues in the Indian aviation market have made it difficult to operate economically viable flights," with Osman-Rani citing high airport and handling costs and a recently-approved 280% hike in airport fees from Apr.

London Gatwick flights started in Mar 2009 when oil prices were

under US\$40 per barrel - around a third of their current level - and AirAsia X is also impacted by the UK government's exorbitant Air Passenger Duty which will increase to £92 per departing economy passenger from 01 Apr.

AirAsia X's Paris Orly services are affected by the new ETS tax and economic conditions, and the carrier said it was "economically impossible" to sustain the European operations despite load factors of over 80% during 2011.

"Attempts to increase fares to reflect the higher operating cost recently have shown the price elasticity of travel, with demand falling down adversely," he said.

Passengers affected by the pullouts will be offered a full refund, a reroute to another AirAsia X destination or a move to an alternative carrier.

Osman-Rani said AirAsia X will now focus on its core markets of Australasia, China, Taiwan, Japan and Korea, with announcements of future expansion plans including higher frequencies on existing routes as well as new destinations to be made soon.

Six pages of news

Travel Daily today has six pages of news and photos, plus full pages from: (click)

- AA Appointments jobs
- Garuda Executive Class
- Club Med savings

Stamford projects

THE owner of the Sir Stamford Hotel in Circular Quay, Sydney and the North Ryde Grand Stamford has submitted plans for major redevelopments of both sites as residential projects.

Under the plan the city hotel would be replaced by a 25-level building including 96 apartments, while the large North Ryde site could become a \$175m development including 10 towers of up to 21 storeys each, housing more than 620 apartments.

However Stamford says there are no immediate plans to redevelop either hotel, but rather the approvals are being sought to keep the company's options open.

Director Anthony Rice is quoted in today's Financial Review saying both hotels were performing well.





Account Manager Melbourne

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Friday 13th January 2012





Woolies points promo

QANTAS Frequent Flyer is giving away 2.5 million points to Woolworths Everyday Rewards cardholders this month.

Ten prizes of 250,000 points each will be given to shoppers who use their cards for over \$30 in purchases at a participating supermarket between 11 Jan and 24 Jan.

Interestingly, the fine print of the promotion states that the "notional value of the Total Prize Pool is \$54,560" meaning that QFF and Woolworths are valuing each point at about 2c.

Nov airport traffic up

AUSTRALIAN Infrastructure Fund, which owns stakes in Perth, Darwin, Gold Coast, Sydney and Melbourne Airport, this morning reported its Nov traffic figures, with overall AIX-weighted numbers up 1.3% on Nov 2010.

International traffic grew 5.2% while domestic was up just 1.5% with both figures driven by a strong performance in Perth where domestic was up 12.6% and international rose 7.5%.

Miranda Kerr to push QF

QANTAS has today announced that Aussie superstar model Miranda Kerr is a new ambassador for the carrier.

The move is being touted as a coup for Qantas - particularly since Virgin founder Richard Branson attempted to sign her up in 2009 but the deal fell through because of a conflict with some of her other sponsorships.

Kerr will be anointed tonight at an official G'Day USA "Qantas Spirit of Australia cocktail party at

Confidence rises

CONSUMER confidence within Australia rose 9.4 points for the first Roy Morgan survey of the new year, and is now at an eight month high.

The poll found an increasing majority of Australians (63%) saying now is a 'good time to buy' major household items, and much more confidence about their family's financial situation.

At 119 points, consumer confidence is still 5.3 points lower than a year ago.

the Hollywood Roosevelt Hotel in Los Angeles.

As well as strong recognition within Australia, Kerr has a very high profile around the world and is married to Hollywood star Orlando Bloom.

Other Qantas ambassadors include John Travolta, Cathy Freeman, Mark Webber, Greg Norman, Mark Schwarzer and John Eales.

More MU baggage

CHINA Eastern Airlines has increased its luggage allowance for flights to Australia, Europe and Japan, with two pieces weighing up to 23kg each allowed effective 10 Jan.

The carrier has also advised agents that it's now offering free changes on tickets issued for China domestic sectors.

Routing can't be changed, and if changing from a transit to a stopover a reissue fee will be charged along with any fare and tax difference.

Crown plans major **Perth expansion**

THE Crown Casino in Perth formerly known as Burswood could see the addition of a new five star hotel and investment of up to \$500 million.

Crown owner James Packer has been negotiating the deal with the WA govt, with premier Colin Barnett quoted in today's Financial Review confirming that the group is set to expand its gaming facilities and "considering another hotel on the site".

It's believed the move would involve the govt selling land from the adjacent The Dome venue to Crown to enable it to develop the property.

Jetstar Asia cans Macau

JETSTAR Asia is cancelling its existing daily flights between Singapore and Macau, with the move effective 06 Feb.

The A320 route has been in operation for almost three years.

Late last month Jetstar Asia launched its newest route, a daily operation to Guangzhou.



The Regional Wing of Singapore Airlines

SilkAir will be inaugurating Darwin services on 26 March 12 and is seeking applications for the following permanent full time positions based in Darwin to start by 05 March 2012:

- **Sales Executive**
- **Reservations & Ticketing Officer**
- **Customer Services Officer**
- **Customer Services Assistant**
- Accounts & Administration Officer
- Accounts & Administration Assistant

The Sales Executive position will involve generating sales and meeting assigned targets for SilkAir passenger and cargo revenue. The Reservations & Ticketing position will address relevant airfare and booking inquiries. Customer Service positions will be responsible for ensuring the smooth handling of flight arrivals and departures. Accounts & Administration roles will oversee the office's administrative and finance processes.

Application

Please send your cover letter and resume to info_drw@Singaporeair.com.sg by 20 January 2012 and indicate the position you are applying for in the subject field of the email. Only shortlisted candidates will be notified through email for an interview.



Corporate Travel Consultant Roles Atlantic Pacific Travel

Based in the heart of the Sydney CBD – George Street

Atlantic Pacific Travel is a leading corporate travel management company and is part of The Jetset Travelworld Group, one of Australia's leading integrated travel businesses.

Due to the ongoing growth of the business Atlantic Pacific Travel has a number of travel consultant roles available. Whether you are relatively new to the industry or have 7 years experience, if you are passionate about travel, totally committed to delivering exceptional customer service and enjoy being an active member in a small business team of 20 - we have a marvellous role for

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Friday 13th January 2012

mobile travel agents VIRTUOSO A MA VE

Assist tourism, not cars - TTF

THE ceo of lobby group TTF Australia, John Lee, has slammed the government's assistance programs for the car industry, saying the money would be much better spent on tourism.

In a statement issued after the release of Australia's Nov arrivals and departures figures (*TD* yest) Lee said that the local tourism industry "can only dream of the government support being afforded to the country's automotive sector, despite its far greater contribution to the nation's economy."

He contrasted the direct employment of over 510,000 Australians in tourism with the car industry's 60,000, as well as the tourism export figure of \$23.7b a year vs just \$3.6b for the

Voyages of Discovery

automotive industry.

But in tourism "there are no massive factories which deliver high public visibility and political clout thanks to unionised workforces and global parent companies; rather hundreds of thousands of businesses in every corner of Australia".

Lee said the strong outbound figures show that "we also need to foster the renewal and development of tourism products and experiences to offer a compelling value proposition to Australians and encourage more of them to holiday in Australia, rather than spending their travel dollars overseas.

"If just some of the largesse being lavished on the car industry was spent on tourism instead, we'd be welcoming more international visitors and domestic leisure tourism would be much stronger," he added.

Qatar cuts Manchester

QATAR Airways will reduce capacity on its flights from Doha to Manchester effective 25 Mar, with travel agent GDS displays showing operations 10 times per week instead of 14.

AF-KLM to restructure

AIR France/KLM will freeze staff pay during 2012 and 2013 and not take on any new employees, as part of a major cost cutting program in an attempt to return all sectors of its operations to profitability.

The carriers said they also need a significant improvement in productivity, and will renegotiate employment rules with unions.

The company has also adjusted its fleet plan and will defer aircraft deliveries, with capacity planned to increase by just 5% over the next three years.

QH Sydney incentive

QANTAS Holidays and Viva! Holidays have launched a promotion offering five consultants the opportunity to win a place for themselves and a friend on a three day Ultimate Sydney Familiarisation in Mar.

The group will see popular attractions including the latest Powerhouse Museum and Art Gallery of NSW exhibits, plus a performance of *Love Never Dies*.

The top selling consultants of Sydney packages between 04 Jan and 29 Feb 2012 will win.

For further information see gantasholidays.com.au/agents.



Window Seat

THE latest exciting news from Virgin Galactic is an expression of interest from singing superstar Beyoncé and her hiphopping rapper husband Jay-Z about shooting the first music video in space.

The UK *Sun* quotes an unnamed record executive saying that the segment would be filmed during the six minutes of weightlessness which will be experienced during the flights.

"Everything is being done to make it happen," according to the producer.

Although no date has been announced for Virgin Galactic operations to commence there's speculation it could be as early as sometime later this year - which would give Beyonce time to recover from the birth of the couple's first child, named Blue, last week.

LOOSE change left by travellers passing through airport security checkpoints in the USA really adds up, with the Transportation Security Administration revealing a total of more than US\$400,000 during 2010.

And it wasn't just domestic travellers who forgot their pennies, with that amount including foreign currency worth more than \$32,000.

A US woman has really gone to extremes in an attempt to have a longer holiday, telling her employers that she needed an extra week because her daughter had died.

Joan Barnett, who worked at a New York school, sent a forged death certificate while on her break in Costa Rica - but the fraud was uncovered when a school official grew suspicious about the fonts used.

Barnett ended up spending two and a half weeks in Costa Rica, but the scam cost her her iob as well as a forgery conviction.



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Reporting to the Leisure Sales Manager based in Sydney this position would not only be a source of knowledge to the local travel market but also champion Hamilton Island as the region's premier holiday destination through direct business development and targeted regional marketing campaigns.

To be considered for this position, your key skills and qualifications will include:

- Extensive sales experience in travel, tourism or hospitality
- · Recent regional experience would be highly advantageous

Visit our careers website www.hamiltonisland.com.au/careers-jobs today to apply for this exciting role.



Friday 13th Jan 2012

HA Maui hub focus

HAWAIIAN Airlines is altering and expanding flight operations to Maui to enable better interisland connections, and to the West Coast of mainland USA.

New daily neighbour islands services will be added to Maui & other islands in coming weeks through the addition of new B717-200 aircraft (*TD* 04 Jul), and the Las Vegas-Maui service will be re-timed for better connections.

MEANWHILE, HA will relaunch daily seasonal services between Maui Kahului and Los Angeles from 21 Jun to 18 Aug, using dual class Boeing 767-300s.

WIN AN ICRIB



This week *TD* is giving five lucky readers the chance to win an iCrib, valued at \$29.99, courtesy of Life! ®.

The new iCrib from Life! ® allows you to sit back and watch a movie, TV show, or read a book. Also the ultimate for reading a book on your iPad, e-reader or tablet can nestle comfortably in its own little beanbag!

It's easy to use – simply decide what you want to do, swipe your card at your choice of attraction and you are in!

To win, simply be the first person to send in the correct answer to the question below to:

Can you submerge the Dryz in water?

Congratulations to yesterday's lucky winner, Ben Carnegie from inPlace Recruitment, NSW.

Hint! Visit

vww.lifeliveitup.com.au





Roomkey.com launch

SIX of the world's leading hoteliers have launched a new hotel search website in the US to offer guests an "uncluttered and trustworthy" platform that will provide accurate hotel info straight from the source.

Roomkey.com was founded by Choice Hotels International, Hilton Worldwide, Hyatt Hotels Corp., InterContinental Hotels Group, Marriott International and Wyndham Hotel Group.

The group says the site is planned to be expanded into other Engligh-speaking regions outside of the US in the future.

MEANWHILE, Best Western International has overnight announced it will become the inaugural commercial partner of the new portal.

SAS and SQ sign MOU

SINGAPORE Airlines and Scandinavian Airlines plan to introduce a new joint direct route between Stockholm & Singapore and lift services on the Copenhagen-Singapore route following the signing of a Memorandum of Understanding recently.

The joint venture agreement, subject to regulatory approval, will see the first direct service between Singapore and Stockholm operated by Singapore Airlines aircraft.

Starwood India focus

STARWOOD Hotels & Resorts Worldwide yesterday said it will open around 20 additional hotels in India by 2015, with a key focus on the luxury to mid-market tiers.

By 2016 Starwood will be operating eight of its nine brand flags in India including W, St Regis, The Luxury Collection, Le Meridien, Westin, Sheraton, Four Points by Sheraton and Aloft.

Crystal Voluntourism

CRYSTAL Cruises is expanding its 'You Care, We Care' global voluntourism program when sailing on *Crystal Serenity* and *Crystal Symphony* yessels.

New "socially-responsible excursions" will be added in Cambodia, British Columbia, Singapore and South Korea.

One complimentary shore excursion will be offered so guests and crew can give back to a local community-in-need.

DL companion fares

DELTA Air Lines has launched companion fares in its Business Elite class to over 250 destinations, when booked by 14 Feb, for travel between 01 Feb to 31 Mar.

Prices ex Sydney, Melbourne and Brisbane start from \$7,838pp from Sydney to Los Angeles, when two people are booking together - more at 1800 458 368.

Penguins for Ski Dubai

DUBAI's all year-round indoor winter playground, Ski Dubai, has announced plans to introduce a colony of penguins in a specially built enclosure at the attraction.

The penguins will go on show in early Feb after being relocated from their current home at a US-based Sea World park to the world's largest indoor ski slope.



Sales & Marketing Manager Australia Cathay Pacific Airways

Hong Kong based Cathay Pacific Airways is widely acknowledged as one of the world's leading airlines, offering scheduled passenger and cargo services to 140 destinations in over 40 countries and territories. Cathay Pacific currently flies over 70 times a week from six Australian cities to Hong Kong with award-winning service in Business and Economy Classes, and plans to introduce its new Premium Economy Class early this year.

Cathay Pacific Airways is looking for a high calibre individual with the proven ability to lead our passenger sales and marketing team in Australia. This is a senior management position based in Sydney, reporting directly to the Regional General Manager, South West Pacific.

Key Responsibilities

The position is responsible for ensuring sales and marketing strategies and plans are aligned and implemented effectively with corporate objectives and priorities. The key roles and responsibilities are as follows:

- Define, manage and implement the sales and marketing strategy to achieve top line revenue performance and within cost parameters.
- Oversee and direct sales strategies across different segments and channels including corporate, retail, online and direct.
- Oversee and provide direction:
 - on all marketing and communication activities, including advertising, PR, loyalty programmes, event sponsorship and ebusiness;
 - on all pricing initiatives to the sales planning and pricing team;
 - to the customer sales team with its call centre operation; and to all State sales teams.
- Develop and maintain effective networking and relationships with key stakeholders, internally and externally, such as trade, business and government bodies.
- Other senior management duties as required, such as undertaking a key leadership role during a crisis or emergency situation.

Qualifications

- Minimum 10 years at a senior management position with sales and marketing responsibilities.
- Impassioned advocate of strategic planning and innovative thinking.
- Proven record of producing results and consistently meeting or exceeding business goals.
- Proven success in leadership, people management and development, with mentoring and team building skills.
- Ability to work and lead in a dynamic and multicultural environment.
- Excellent communication and presentation skills
- Airline or related industry experience clearly an advantage.
- Tertiary education qualification.

Application

Interested candidates who satisfy the above requirements should send their CV to Ms Lynn Schey, Personnel Manager Australia, Cathay Pacific Airways via email lynn_schey@cathaypacific.com. Closing date is Friday 27 January 2012.



ABOVE: Air New Zealand's all new Boeing 777-300ER touched down in New Zealand for the first time yesterday morning at Auckland International Airport.

The 777 is the world's largest black coloured aircraft and is overlaid with a design featuring

New Zealand's distinctive silver fern that extends across the rear of the aircraft up to its tail.

The livery is part of the carrier's sponsorship of the New Zealand Rugby Football Union and the World Champion All Blacks rugby

Supplier Updates

WELCOME to Supplier Updates**, Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by CLICKING HERE.

Supplier enquiries for notices: advertising@traveldaily.com.au

PPP upgrade ready

THE Whitsunday Coast Airport at Proserpine has completed a \$9million refurb which has seen the terminal building expanded and security screening & arrival areas given a new fresh look.

LAN adding BOG/MIA

LAN Columbia will launch a new seven weekly service between Bogota and Miami from 01 Mar, replacing its Bogota to Fort Lauderdale route.

JOURNALIST

Would you like to join Australia's favourite travel publications? *Travel Daily* and its associated titles *Cruise Weekly* and the new *Business Events News* are looking to appoint a journalist who will be a key part of our ongoing growth.

We are looking for someone who will enjoy being part of our busy, fun team, working to daily deadlines and continuing our passion to be "first with the news" in travel, cruising and also with our soon-to-launch new business tourism title.

This is a newly created full-time role in which the successful applicant will work with our existing editorial staff to produce the newsletters each day. You will also be required to represent the company at industry functions and events.

Requirements:

- Excellent written and verbal communication skills.
- Travel industry experience.
- Ability to work to deadlines, with an eye for detail.
- · Friendly, well presented and outgoing.
- Knowledge of desktop publishing would be beneficial.

The position is based in our office in Epping, NSW with an attractive salary package on offer. Join the fun and friendly team at the travel industry's leading stable of publications.

Applications, which will be treated in strict confidence, should be made in writing to jobs@traveldaily.com.au by Mon 16th January 2011.







Veendam repositions

HOLLAND America Line has announced it will reposition *ms Veendam* to the St Lawrence River in Sep and Oct 2012, from where it will operate a series of seven-day itineraries between Montreal and Boston.

The five sailings will include calls at Quebec City, Sydney, Halifax, Charlottetown and Bar Harbor.

MS Veendam will also offer a 13-night positioning cruise from New York to Montreal on 02 Sep, that includes additional stops at Gloucester, Gaspe, Saguenay and an overnight port of call in Quebec City.

The move sees HAL operating 27 cruises on three vessels (*ms Maasdam, ms Eurodam* and *ms Veendam*) through Canada/New England in 2012.

SkyTeam SkyPriority

GLOBAL airline alliance SkyTeam has launched a new range of priority airport services for its elite customers dubbed SkyPriority in the group's "biggest collective project to date".

Developed by Delta Air Lines in 2010, SkyPriority will be rolled out from Mar by other SkyTeam partners at over 1,000 stations worldwide due to its success.

Services for Elite Plus, First & Business class pax include priority check-in areas, baggage drop-off, service at airport ticket offices and at transfer desks, access to security lines, boarding and baggage handling.

LAX redevelopment

LOS Angeles Airport's Tom Bradley International Terminal is undergoing a renovation so large it's being heralded as the biggest public works project in LA ever.

The project will see 18 new boarding gates/waiting areas added, with half able to accommodate new generation aircraft, dual passenger loading bridges, and 140,000 square feet for dining, retail, passenger amenities and airline club lounges.

It will also feature upgraded customs and immigration areas and fully modernised facilities to handle up to 4,000 pax per hour.

The US\$1.5 billion renovation will also see the great hall and westside boarding gates completed by Dec and the eastside boarding gates in place a year later.



2012 brings an exciting time for TIMF

Not only are we receiving more Mentees and Mentors but 2012 starts with the launch of the Alumni

Being mentored and being a Mentor is addictive and after every Graduation every Mentor and Mentee still want to be part of the program in some form or another.

Just like universities we felt it was important to have Alumni so that anyone that has graduated from the program can still be part of TIME.

The Alumni will have access to the Networking sessions, where they get to meet high profile industry people. They will assist incoming Mentees and advise the board and committee on improvements to the existing program.

The best part of the Alumni is they will promote TIME to their peers and one day may then become a Mentor themselves. TIME is growing and after one year we have put 40 Mentees through the program all with great success.

Next step for TIME is to increase that number per annum and ensure professionalism & retain people within the travel Industry - travelindustrymentor.com.au.

CX HKG Sevens 2012

OFFICIAL Airline of the Hong Kong Sevens for 2012, Cathay Pacific is offering Fly'n See Hong Kong Sevens packages priced from \$1,495ppex MEL and PER.

The packages include airfares and match passes for the three day event, for travel 16-25 Mar and on sale until 17 Feb.

More at www.cathaypacific.com.

Ecuador camping woe

THE Dept of Foreign Affairs and Trade is advising travellers heading to Ecuador to only stay in authroised campsites because of the "risk of violent crime".

Air India gets lucky

AIR India has launched a 'Get Lucky Offer' for passengers who book their flights online from now until 31 Mar, offering every 100th ticket a free return fare on its domestic network.



Friday 13th Jan 2012

Momento incentive

MOMENTO Travel Services has launched a travel agent incentive which will see top-selling agents rewarded with prizes including a grand prize of an iPad2.

The 'Call Momento for a quote & Win!' incentive runs from now until 31 Mar. and has been launched in conjunction with its 2012/13 52-page Experience Canada & USA brochure.

Quotes of \$100 a more will earn one entry into a fortnightly draw, while bookings will earn 10 entries - for more details see www.momentotravel.com.au.



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McAuliffe TA Friend

TOURISM Australia has named Aussie actor Callan McAuliffe as the youngest friend of its presitigious 'Friends of Australia' campaign.

McAuliffe joins the likes of Hugh Jackman, Olivia Newton John, The Wiggles and Curtis Stone in the "elite" group.

The actor will star in Baz Luhrmann's The Great Gatsby, currently being filmed in Australia and starring Leonardo DiCaprio.

Autograph addition

MARRIOTT International's hotel brand The Autograph Collection has added The Carlton Hotel in Midtown Manhatten as its 2nd New York City based property.

BW Kuta Beach open

BEST Western has opened its latest property in Bali, the 3-star Best Western Kuta Beach.

The property offers a range of standard, superior, deluxe rooms and junior suites, and is located 50 metres from Kuta Beach, and Discovery Bali Mall & art markets.

ANZAC 2015 tours out

EASTERN Eurotours and Mediterranean Holidays has unveiled a selection of tours to commerate the 100th anniversary of ANZAC Day in 2015.

Tours vary in length from seven to 15 day tours, one of which combines touring in Turkey and Greece - phone 1800 242 353.

Poesia reef stricken

A THREE-night charter cruise of the MSC Poesia to the Bahamas saw the 93,300 tonne ship run aground on a reef about 3kms short of Port Lucaya on Sat.

Poesia had around 3,000 pax on it at the time, and was stranded on the reef for most of the day before four tug boats assisted with pulling it from its position at high tide in the evening.

It was the *Poesia*'s maiden port of call at Port Lucaya.

Win A Centara Holiday To Thailand

Throughout January, **Travel Daily** and **Centara Hotels & Resorts** offer you a chance every week to win a fantastic holiday for two at two of Thailand's most popular destinations: Phuket and Krabi.

The prize includes four nights accommodation at the Centara Grand Beach Resort Phuket followed by a three night stay at Centara Anda Dhevi Resort & Spa with daily breakfast, return economy flights for two and relevant transportation. In Phuket, you will also enjoy complimentary one-off entrance to the island's most fantastic water park at Centara Grand West Sands Resort & Villas Phuket.

Every week we offer one prize and to enter the competition, simply answer the question of the week.

(Email your answers to: centaracomp@traveldaily.com.au)

Question of the week

Please propose a slogan for Centara Valentine's Day campaign





www.centarahotelsresorts.com

Seoul airport casino

SOUTH Korea's Seoul Incheon

International Airport is plotting to

add a multi-billion dollar casino

travellers from China and Asia.

The plan includes a hotel, casino, convention centre and

resort to entice high-end

Porter to Dulles

CANADA's Porter Airlines will add a sixth US hub from 16 Apr with the launch of new thrice weekly services between Toronto City and Dulles, Washington DC.

shopping mall.

787 world tour stage 2 **BOEING** has announced details of the second segments of the world tour of its 787 Dream tour a global showcase of its state-ofthe-art 787 Dreamliner aircraft.

The Jan schedule includes visits to Witchita, Kansas on 20-23 Jan; Rockford, Illinois on 23-25 Jan; Dublin, Ireland on 25-27 Jan and Huntsville, Alabama on 27-29 Jan.

Seabourn savings

SEABOURN is offering savings up to 50%, free suite upgrades, 15% discounts on back to back cruises and shipboard credits of up to US\$1,000 on 2012/13 departures during its 2012 Signature Savings Event.

The deals are available on Seabourn's six ships, for cruises in Europe, South America, the Caribbean, Canada, New England, India and Arabia, as well as transatlantic voyages.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Great salary and career progression on offer.

CORPORATE FAMILY RUN BUSINESS IN THE EAST! MULTI SKILLED CORPORATE CONSULTANT MELBOURNE (EAST) - SALARY PACKAGE TO \$50K (DOE)

Do you love corporate travel, but hate the thought of commuting into the city everyday? Well look no further; this family run corporate agency located in Melbourne's south eastern suburbs is looking for an experienced corporate consultant to join their team. With your previous international corporate experience this will be one of the best moves you ever make! Sabre preferred, but not essential.

WHAT ARE YOU WAITING FOR? REGISTER TODAY! RETAIL CONSULTANT

MELBOURNE (CBD) – SALARY PACKAGE TO \$50K (DOE)
Have you been thinking about making the move for a while
now? Well stop thinking and just DO it! We have a fantastic
role for a March start located in the CBD. This boutique agency
is looking for an experienced consultant to join their growing
team! you will be responsible for booking leisure travel for their
repeat clientele! It's never too early to register with AA. Be the
first to know about roles as they come up!

PRADA, GUCCI, CHANEL HIGH END LEISURE TRAVEL CONSULTANT BRISBANE INNER SUBURBS – SALARY PACKAGE \$50K+

Do you have a caviar palette? Prefer the pointy end of the plane? Enjoy creating dream itineraries with no budget restraints? Then this role has been made for you! Located in an affluent inner city suburb; this high end agency is looking for a senior consultant to join them. Your days will involve booking tailored itineraries around the world for the discerning traveller. You'll have the security of an excellent salary; along with working rare Mon – Fri hours and have parking provided.

CUSTOMER SERVICE EXPERT CUSTOMER RELATIONS CONSULTANT x 2 SYDNEY – SALARY PACKAGE TO \$52K+

Do you love receiving feedback from customers? Are you a natural problem solver? We are looking for two candidates to join a global tour operator within their customer service team. You will be responsible for replying to feedback from clients, you may need to investigate problems and come up with suitable solutions for the company and the client... Ideally you will come from a customer relations background, with exceptional communications and written skills. Apply today.

WORK DOWN SOUTH AND REAP THE BENEFITS RETAIL CONSULTANT

PERTH (SOUTH) - SALARY PACKAGE TO \$40K + COMM
Ok you can stop looking for the perfect role now.. WE have it!

Ok you can stop looking for the perfect role now.. WE have it!

This large retail agency is looking for an experienced consultant to join their team! Located south of the river and in a busy shopping centre you will never have a problem hitting those targets! Be part of an award winning team and have access to exclusive famils, bonuses and discounts! You won't want to miss this amazing opportunity! Apply today!

SAY ARRIVEDERCI TO TIME WASTERS! RETAIL CONSULTANT

MELBOURNE (STH EAST) – SALARY PACKAGE TO \$45K (DOE)

We have a wonderful opportunity for an experienced consultant located in Melbourne's south eastern suburbs. This large family run retail agency is looking to expand their team due to company growth. With a focus on Europe and Italy why don't you bring your knowledge across and work close to home with a fantastic salary package! Take the stress out of your daily commute and drive against the traffic!

MAKE A SEA CHANGE SENIOR TRAVEL CONSULTANT MACKAY – UP TO \$53K PKG + INCENTIVES

Chase the sun and escape to the sunny city of Mackay. We currently have the opportunity for a senior travel consultant to join a newly opened office. From domestic holiday packages to round the world itineraries you will sell it all. You'll have the security of being part of a reliable and trustworthy chain along with earning a strong salary package. There is also the opportunity to quickly progress into management. Call today to find out more!



The Best Business Decision You'll Make.

With fares starting \$1,340 pp*, it's time to fly Executive Class.

Destination	Departure from	From
BALI	SYD MEL PER	\$1,358* \$1,340* \$1,390*
JAKARTA	SYD MEL	\$1,358* \$1,340*
SINGAPORE	SYD MEL	\$1,884* \$1,865*
KUALA LUMPUR	SYD MEL	\$1,882* \$1,863*
BANGKOK	SYD MEL	\$2,085* \$2,066*
HONG KONG	SYD MEL	\$2,177* \$2,159*
GUANGZHOU	SYD MEL	\$2,176* \$2,157*

Terms and conditions apply. Prices are per person return Executive Class air travel ex SYD, MEL & PER. Taxes and fuel surcharges are included and correct as of 16 December 2011 and are subject to change. SYD, MEL bookings must be paid and ticketed by 29 Feb 2012. Valid for the following travel departures ex SYD 09 Jan – 31 Mar 2012 ex MEL 11 Jan – 31 Mar 2012, ex Perth from 18 Jan – 31 Mar 2012, and restricted to GA727/728/729 only. Perth fares must be paid and ticketed by 29 Feb 2012. Maximum stay is 14 days ex PER and 1 month ex SYD/MEL. Limited seats available at this price. 180 degree lay flat bed is only available on the A330-200 aircraft.







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