

The Summer Spectacular Sale is now on!

Hot deals across the globe.

All fares ex Sydney

MALAYSIA

ECONOMY

RETURN FROM **\$909***

Departure periods: 02 Feb – 03 Apr 12,
25 Apr – 26 Jun 12, 25 Jul – 18 Sep 12
& 10 Oct – 15 Nov 12

BUSINESS

RETURN FROM **\$4239***

Departure period: 21 Jan – 15 Nov 12



VIETNAM

ECONOMY

RETURN FROM **\$991***

Departure periods: 02 Feb – 03 Apr 12,
25 Apr – 26 Jun 12, 25 Jul – 18 Sep 12
& 10 Oct – 15 Nov 12

BUSINESS

RETURN FROM **\$4321***

Departure period: 21 Jan – 15 Nov 12

THAILAND

ECONOMY

RETURN FROM **\$992***

Departure periods: 02 Feb – 03 Apr 12,
25 Apr – 26 Jun 12, 25 Jul – 18 Sep 12
& 10 Oct – 15 Nov 12

BUSINESS

RETURN FROM **\$4322***

Departure period: 21 Jan – 15 Nov 12



Twin Towers,
Malaysia

CHINA

ECONOMY

RETURN FROM **\$1005***

Departure periods: 02 Feb – 03 Apr 12,
25 Apr – 26 Jun 12, 25 Jul – 18 Sep 12
& 10 Oct – 15 Nov 12

BUSINESS

RETURN FROM **\$3645***

Departure period: 21 Jan – 15 Nov 12



INDIA

ECONOMY

RETURN FROM **\$1065***

Departure period: 20 Jan – 15 Nov 12

BUSINESS

RETURN FROM **\$4765***

Departure period: 21 Jan – 15 Nov 12



SRI LANKA

ECONOMY

RETURN FROM **\$1073***

Departure period: 20 Jan – 15 Nov 12

BUSINESS

RETURN FROM **\$4773***

Departure period: 21 Jan – 15 Nov 12



Taj Mahal,
India

NETHERLANDS

ECONOMY

RETURN FROM **\$1792***

Departure periods: 20 Jan – 24 Mar 12
& 04 Oct – 15 Nov 12

BUSINESS

RETURN FROM **\$5812***

Departure period: 21 Jan – 29 Feb 12

FRANCE

ECONOMY

RETURN FROM **\$1819***

Departure periods: 20 Jan – 24 Mar 12
& 04 Oct – 15 Nov 12

BUSINESS

RETURN FROM **\$5886***

Departure period: 21 Jan – 29 Feb 12

UNITED KINGDOM

ECONOMY

RETURN FROM **\$1935***

Departure periods: 20 Jan – 24 Mar 12
& 04 Oct – 15 Nov 12

BUSINESS

RETURN FROM **\$6084***

Departure period: 21 Jan – 29 Feb 12



Eiffel Tower,
France

Fares are also available ex MEL / ADL / PER



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Hurry, sale ends 29 Feb 12. All travel must be completed by 30 Nov 12



***Conditions: All Offers:** Please read this information carefully because additional charges may apply to some flights. Fares are for Economy or Business Class return travel ex Sydney per person & include taxes, fees & fuel surcharges, correct as at 17 Jan 12. Prices subject to change and we reserve the right to alter or extend this offer without notice. Prices may fluctuate due to changes in currency exchange, fees & taxes. Fares are quoted in Australian Dollars. Limited seats available and may not be available on every day/flight throughout the travel period and subject to availability. Scheduling is subject to change. Malaysia fare applies to Kuala Lumpur. Vietnam fare applies to Hanoi. Thailand fare applies to Phuket. China fare applies to Hong Kong. India fare applies to Chennai. Sri Lanka fare applies to Colombo. Netherlands fare applies to Amsterdam. France fare applies to Paris. United Kingdom fare applies to London. International codeshare MH9000 series flights are NOT permitted. A mandatory stopover may be required at Kuala Lumpur International Airport for some connecting flights. Two voluntary stopovers are permitted in Kuala Lumpur in each direction. Additional stopovers will cost \$150 per stopover, per person. All voluntary stopovers will incur additional taxes. Local taxes may also apply. Other costs associated with voluntary stopovers are also at passenger's own expense. Other conditions apply. **Business Class Sale:** Fares valid for sale from 21 Jan – 29 Feb 12. Cancellation fees apply. Min/max stay applies. **Economy Class Sale:** Fares valid for sale from 11 Jan – 29 Feb 12. Cancellation and change fees apply. Max stay applies. [^]30 Kilos baggage allowance permitted to South Asian Sub Continent and Vietnam destinations. License No 2TA000530 ABN 19 796 498 145. MAS0513_TD

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Travel Daily

First with the news

Tuesday 24th January 2012

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MH summer sale

MALAYSIA Airlines has launched its Summer Spectacular Sale (see cover wrap) featuring Economy class return fares to Malaysia and London priced from \$909pp & \$1,935pp respectively, when ticketed before 29 Feb 2012.

Hotel loyalty fraud scheme

A NUMBER of consumers have been defrauded by up to \$11,500 in a telemarketing/credit card scam wrongfully linked to major hotel groups in Australia.

The Accommodation Association of Australia says a "major accommodation chain" alerted it to the fraud which involves consumers being randomly contacted by phone and asked if they would like to buy a hotel dining loyalty membership.

"The loyalty membership is offered at a heavily discounted amount - around \$20, instead of the usual cost of around \$300," said Accommodation Association ceo Richard Munro.

"Unsuspecting consumers have been providing their credit card details, only to have thousands of dollars placed on their cards minutes later," he added.

Munro said up to five people

per day are being caught by the scam, which has already been reported to police.

"There are many legitimate and value-for-money hotel loyalty programs available to consumers which run the risk of being tarnished by this fraud," he said.

Spotlight on AAX fits

THE Australian Competition & Consumer Commission has today revealed the Australian routes it is investigating against AirAsia X for failing to display all taxes, duties, fees & other charges (**TD** 19 Jan).

The competition watchdog has sought an injunction to restrain Air Asia from engaging in misleading conduct, with the case to go before the Federal Court in Melbourne on 02 Mar.

The routes include Melbourne to Macau, London, Ho Chi Minh City, New Delhi, Hangzhou and Chengdu; Perth to Taipei, Phuket, Osaka, London, Ho Chi Minh City and Hangzhou; and the Gold Coast to Ho Chi Minh City.

Disney Word of Mouse

TODAY'S issue of **TD** features an update from Disney Destinations promoting the travel industry education & appreciation programs on offer at Disneyland Resort, Hong Kong Disneyland, Walt Disney World and Aulani - see page 11.

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Seven pages of news

Travel Daily today has seven pages of news & photos, a front full page for Malaysia Airlines plus full pages from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Disney Destinations
- Garuda Indonesia
- Hayman

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Travel Daily

First with the news

Tuesday 24th January 2012

Hahn Air

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Concordia toll rises

THE confirmed death toll from the *Costa Concordia* disaster has risen to 15 after another two bodies were found aboard the ship by searchers this week.

MEANWHILE, Royal Caribbean Cruises Ltd have confirmed that safety muster drills will now be scheduled prior to the sailing of any Royal Caribbean International, Celebrity Cruises, Azamara Club Cruises, Oceania Cruises and Regent Seven Seas Cruises ship.



Canada

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<http://trade.canada.travel/corroboree>
registrations close 27 Jan 2012

Canada
2012 Corroboree

Four years of QF certainty

QANTAS passengers are set for a smooth industrial ride over the next few years, the Fair Work Australia tribunal endorsed the final agreement between the carrier and the engineers union yesterday (**TD** breaking news).

The new workplace determination will be in place until 31 Dec 2014, giving the carrier certainty going forward.

Fair Work Australia said the deal "substantially continues the terms and conditions that have operated in the past," with the deal including increases in wages and allowances for the staff.

CZ Cairns charters

HUNDREDS of visitors from China have descended on Cairns to celebrate Chinese New Year in Far North Queensland, courtesy of five special charter China Southern Airlines charter flights, arriving between 21-25 Jan.

CZ general manager Australia/NZ Henry He said it was the fifth year the carrier had operated the charter services direct to Cairns.

"We are delighted to be able to help build Chinese interest in this wonderful part of Australia," he said, with festivities in the Qld gateway including a Chinese New Year Street Festival.

Phillips to Travelport

TRAVELPORT has today named Chris Phillips as the new Head of Professional Services in the Asia Pacific region.

Phillips has more than 20 years industry experience, including roles with Jetset Travelworld Network & Millennium Hotels.

QF ceo Alan Joyce said it was a relief to draw the issue to a close "after such a damaging industrial campaign by the licensed aircraft maintenance engineers' union last year," which ultimately led to his grounding the fleet.

"The determination from Fair Work Australia does not contain any of the restrictive demands that would have handed control of parts of the airline to the union," he added.

Qantas is continuing to work with Fair Work Australia as the industrial umpire negotiates its deals with the other two unions which precipitated the grounding, the Australian & International Pilots Association and the Transport Workers Union.

FJ flights normal

AIR Pacific says its operations in Nadi are continuing as normal, despite adverse weather affecting the destination today.

Customers in Australia are being told to contact hotels or tour operators to find out how their airport transfers are impacted.

Hawaii Mahalo month

HAWAII Tourism Oceania is saying thank you to the travel industry by again offering the Mahalo Month Program in 2012.

The scheme features discounted rates on accommodation, airfares, sightseeing tours, attractions and dining options, and is running from 01 Apr until 31 May.

"We would like to thank our travel trade partners and invite them to take advantage of the exceptional discounts being made available to them through this program," HTO country manager Helen Williams said.

"It is through their partnership that we can continue to meet our objective of increasing visitor arrivals to the Islands," she added.

Discounts are available on the islands of O'ahu, Maui, Kaua'i, Hawai'i Island, Lana'i and Moloka'i, with accom starting from US\$65 per night and airfares ex Sydney to Maui, Hawai'i the Big Island and Kaua'i priced from AU\$679pp plus taxes with Hawaiian airlines.

MEANWHILE, HTO has reported the number of Australian visitors to Hawaii from Jan to Nov 2011 is up 32.5% year on year.

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Travel Daily

First with the news

Tuesday 24th January 2012

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Sales to 30 Apr 12.
From \$649* return pp plus taxes.
Conditions Apply. Taxes approx. \$120 - \$225*pp.

CLICK HERE for further details

US enforces new rules

THE US Dept of Transportation is this week adopting new rules that require all airlines and ticket agents to display all mandatory taxes and fees in published fares and disclose baggage fees. Passengers will also be able to hold a reservation without charge or cancel a booking without a fee for 24 hours (if booked outside of 7 days of travel), effective 26 Jan. The rules aim to make it easier to calculate full air travel costs.

Fiji boosts pax tax

THE Fijian government has increased the tax levied on departing visitors by 50%, with the figure moving up FJ\$50 to FJ\$150 effective immediately. Flight Centre in New Zealand has reacted to the impost by offering to switch deposited passengers to other destinations in the Pacific.

Athena in Adelaide

CLASSIC International Cruises will welcome *Athena* back to Adelaide tomorrow as it begins its longest cruise season to date in South Australia. The 550-pax ship has been in SA twice previously, and will inject \$3 million into the local economy.

MEL security boost

THE Federal government will increase the number of Explosive Trace Detection (ETD) units at Melbourne Airport by three as part of its \$200m Strengthening Aviation Security Initiative. The ETDs can detect traces of explosives on people and objects.

Air NZ extras in GDS

AIR New Zealand has become the first carrier to enable Sabre-connected travel agents to shop & purchase ancillary items via the Sabre global distribution system. Consultants are now able to book pre-paid bags with Air NZ, with other ancillary charges to be added via the GDS in the future. The move allows agents "to quickly and efficiently serve travellers," Sabre said. Sabre Travel Network vp and general manager Hans Belle said Air NZ has lead the way in using the "breakthrough new merchandising solution."

Club Med Apple apps

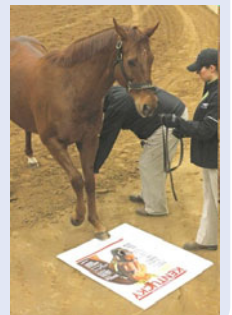
CLUB Med has rolled out iPad and iPhone applications which showcase 80 resorts worldwide. The apps features photos, videos and descriptions of each of the all-inclusive resorts, as well as 360-degree virtual tours. By using an iPad, the virtual tours allow browsers to move left & right to make it seem as if they are walking through the property. See www.clubmed.us/app.



Window Seat

QANTAS ceo Alan Joyce is no stranger to fancy meals in First Class, but is now set to cook one himself as part of the upcoming OzHarvest CEO cookoff. The charity event aims to raise awareness of homelessness and food security issues, and will see Joyce compete with QF's own celebrity chef Neil Perry - as well as Jetstar ceo David Hall and QF Frequent Flyer ceo Simon Hickey. In the fundraising stakes so far Joyce is in second place with a total of \$28,677 - way ahead of third placeholder Rachel Argaman of Toga Hospitality, who's so far raised \$6340. See www.ceocookoff.com.au.

TOURISM authorities in the US state of Kentucky have kicked off their 2012 marketing campaign with the launch of a new edition of the Official Kentucky Visitors Guide. Themed 'There's Only One', the promotion focuses on the one-of-a-kind attractions that exist only in Kentucky. It's already being received with enthusiasm by lots of the locals - including a famous race horse called Funny Cide (winner of the 2003 Kentucky Derby) who's pictured right putting his official 'Hoof-o-graph' on a special horse-sized version.



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Skimax 2012 brochure

SKIMAX has released its New Zealand, Australia and South America brochure for 2012 which features a selection of accom, transport, lift, lesson and rental options.

The ski specialists is also offering a number of earlybird options in NZ and Australian skifields.

Prices start from \$539ppts for seven-night's accom and car hire and a three day ski pass in Wanaka - www.skimax.com.au.

Wong's Family Affair

HELEN Wong's Tours has added a new 14-day Family Affair group tour departure to its 2012/13 China program due to growing popularity from the family market.

The trip is priced from \$4,420 per adult twin share and \$2,990 per child (2-11), and visits Beijing, Shanghai, Hong Kong & Macau.

Perth Conv. famils

PERTH Convention Bureau has expanded its number of planned familiarisations for meeting organisers to nine in 2012, up from five offered last year.

The famils are being offered to give PCOs an opportunity to enhance their awareness of the destination and upgrades to hotels and infrastructure.

Some of the trips being planned are in partnership with Accor in Apr and a CBD famil in May, run in conjunction with the Perth Event Show.

Airbus hikes prices

AIRCRAFT manufacturer Airbus has raised the list sale price of its aircraft fleet on average by 3.9%, effective 01 Jan 2012.

Its most popular aircraft from the A320 family, the A320neo, has increased in price by 6.1%.

Airbus chief operating officer of customers, John Leahy said the new pricing "reflects the strong demand for our modern, eco-efficient aircraft families."

Among the 2012 average list prices were A320neos at US\$97m and A380s at US\$390m.

80 new Starwoods

STARWOOD Hotels & Resorts Worldwide is aiming to build on its 81 new property openings last year, with another 80 hotels in the pipeline for 2012.

In 2011 Starwood added about 21,000 new hotel rooms - the largest organic growth in the group's history.

Over 60% of Starwood's new properties being opened in 2012 are in the luxury and upper scale segment, including the 30th St. Regis, the 80th Luxury Collection and 45th W hotel.

The Asia Pacific region is fueling the growth, with nearly 60% of the new additions planned for this region, primarily in China.

C&K online program

COX & Kings has launched its 2012 online program that showcases 34 web itineraries to a range of destinations, plus five new journeys to 'off the beaten track' locations.

The firm offers small group journeys and private tours to destinations including Kyrgyzstan, Lebanon, Albania, Turkey, Nepal, Costa Rica and Georgia.

Money

WELCOME to Money Talk, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US1.051

THE Australian dollar is continuing its rampant performance, surging above US\$1.05 overnight as analysts speculate on a good outcome from the European debt crisis.

The news is all good for outbound travellers, with the As also continuing at record levels vs the UK pound and the Euro.

There's not expected to be significant action over the next few days, with subdued trading on most Asian markets due to the Lunar New Year.

Wholesale rates this morning:

| | |
|--------------|-----------|
| US | \$1.051 |
| UK | £0.674 |
| NZ | \$1.291 |
| Euro | €0.806 |
| Japan | ¥80.64 |
| Thailand | ฿33.02 |
| China | ¥6.57 |
| South Africa | R8.20 |
| Canada | \$1.053 |
| Crude oil | US\$99.90 |

PRODUCT MANAGER



Cox & Kings is the world's longest established travel company, having been organising innovative journeys to some of the world's most alluring destinations for over 250 years. Cox & Kings Australia is the parent company to four of Australia's most highly regarded specialist travel brands including Cox & Kings, Tempo Holidays, Bentours and ezeego1.

We are now seeking an experienced Product Manager to work within the Tempo Holidays or Bentours brands (depending on skills & experience) and will be primarily responsible for developing an innovative and exclusive product range which is reputable and yields results in the market place.

If you are seeking a career development opportunity that is challenging and rewarding, please [click here](#) to view a position outline.



2 X Business Development Manager

VIC & NSW



Excite Holidays is Australian owned and is a leading online Business to Business (B2B) wholesale travel provider, servicing over 3,000 travel companies across Australia and New Zealand. Head office is located in the panoramic Westfield Towers in Bondi Junction.

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To be considered for the role you must:

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FNQ accom rated high

TOURISM Queensland says the latest TripAdvisor Travellers' Choice Top 25 Australian Hotel list reaffirms the state's position as "Australia's favourite holiday destination".

Thirteen Queensland properties were represented in the Top 25, including five in the Top 10 and of those, three were situated in Tropical Far North Queensland.

Acting ceo Steve McRoberts said the recognition for tourism operators "show the great work and resilience of the industry."

QR adds hotel partners

QATAR Airways has aligned with Swissotel Hotels & Resorts and Fairmont Hotels & Resorts to enable members of the airline's loyalty scheme, Privilege Club, the ability to earn frequent flyer Qmiles with each hotel stay.

Swissotel has 27 hotels in 15 countries and Fairmont has about 70 properties spread globally.

AF A380 inflight smoke

AN Air France Airbus A380 enroute to Montreal was forced to return to Paris Charles de Gaulle on Thu after one of the aircraft's inflight entertainment units is understood to have overheated and began smoking.

The A380 landed safely in Paris but was postponed by 20 hours.

Tour de Santa Monica



ABOVE: Santa Monica Convention and Visitors Bureau recently invited a group of top selling Flight Centre travel agents on a five day famil to California.

The group of 30 consultants experienced a range of activities and explored the best of Santa Monica on a bike tour.

Throughout the stay the group stayed at the Holiday Inn and The Huntley Hotel Santa Monica.

Pictured are some of the Flight Centre agents about to set out on

their cycling tour, back row from left are: Sianne Yensch, Rebekka Walker and Jenny St Clair; Travis Pham, bike tour organiser; Lauren Hattie and Kelly Foran.

Front: Vanessa Franich, Cheryl Bryson and Arnah Barbouttis.

Evergreen webinar

EVERGREEN Tours is offering travel agents the chance to win a free French Balcony Stateroom cabin onboard the *MS Brilliant* during one of her 15-day Amsterdam to Budapest sailings between May to Aug.

To enter the draw consultants need to score at least 80% on the 15 question quiz which features at the end of the webinar being held on 31 Jan at 8.15am.

Travel consultants will also earn 500 Passport to Reward points for completing the webinar.

To register email Donna at donna.martin@evergreentours.com.

Latest SYD outlets

SYDNEY Airport's domestic terminal will launch three new food offerings in the coming weeks with the Brasserie Break, Bistro Twenty 20 and Toby's Estate each offering "distinctly different dining experiences".

Tempo Irish bargain

TEMPO Holidays is offering a 20% discount on its seven-day Irish Spirit tour for the first 40 pax to book, now priced at \$747ppts, when paid in full by 29 Feb.

1st Japan DoubleTree

HILTON Worldwide will launch the DoubleTree by Hilton brand in Japan mid-year with the debut of the DoubleTree by Hilton, Naha - the capital city of Okinawa.

The 228-room hotel is located in Naha's CBD and is the Hilton's 10th property in Japan.



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Supplier Updates

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*Offer ends 29 February 2012



Timor-Leste tour

INTREPID Travel will host a special 15-day tour to Timor - Leste that will coincide with the 10th Anniversary of the Restoration of Independence.

The tour, departing from Dili, is priced from \$2,430pp and includes a stay in a beach hut in Atauro Island, a hike to the summit of Mt Ramelau and visit to the historic town of Balibo - see <http://bit.ly/timorlestetrip>.

HA/JetBlue interline

HAWAIIAN Airlines and New York-based JetBlue Airways have announced an interline deal that will enable seamless connections for passengers transferring from one airline to the other.

The carriers are plotting to expand their pact to a codeshare when Hawaiian begins new nonstop services from Honolulu to New York JFK, effective 05 Jun.

A reciprocal frequent flyer earn and burn partnership between HawaiianMiles and TrueBlue will also be offered to members.

Tourism Fiji search for advertising agency

TOURISM Fiji plans to be more competitively positioned in the market place as it begins the search for a lead global advertising agency to develop its new Global Masterbrand strategy.

Tenders from potential agencies are being accepted with the Fiji Tourism Board looking for an agent that can develop a new Tourism Fiji global brand idea.

Agencies based in Fiji, Australia, New Zealand or California in the US are being invited to submit a credential pitch, and short listed firms will be required to submit a full creative & strategic proposal.

Agencies wishing to make a proposal are required to email their company details by 08 Feb to mmeade@tourismfiji.com.fj, with the tender process expected to be completed by Jun 2012.

US icon closed til 2013

THE Washington Monument in the US capital city Washington DC will be closed until at least late next year, the US National Park Service has confirmed.

The landmark tourist attraction had more than 800,000 visitors in 2011 but was closed after cracks appeared in the structure following an earthquake in Aug.



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

IT WOULD appear that the travel industry has once again got off to a challenging start this year with the drama that was the grounding of the *Costa Concordia* off the coast of Italy at the island of Giglio.

The TV coverage and broader media feeds has been extensive as the image of the stricken ship glare at us all. I don't think anyone would ever had predicted such an event as this and lets all pray and hope that we never see such a thing again.

It is amazing that so few lives were lost given the 4,000 potential lives at risk and while there are plenty of stories unfolding about what happened and what should have happened, the most important thing is that this accident did not become a tragedy of much greater proportions.

It will be interesting to see how this accident impacts on the minds of Australians choosing to book a cruise. I am sure there will be some impact and only time will tell for how long.

Whenever accidents have occurred, no matter what the form of travel has been, consumers tend to get a little jumpy. But remember, and unfortunately, many an accident has occurred before now with other forms of transport and this, in the end, has not had long lasting and continued impacts on people decisions to travel.

Whenever these types of things happen there are bound to be short term problems, but what is important when you think about the thousands upon thousands of people who are cruising every year, safety remains of paramount importance to the industry and I am sure this incident will rally the industry to become even more conscious of the safety needs.



SiteMinder addition

ACCOMMODATION listing portal SiteMinder has signed Genting Malaysia Berhad, the group behind the 6118-room First World Hotel in the Malaysian Highlands to its list of partners.

Alitalia fined \$US80k

THE US gov't has slapped Alitalia a fine of US\$80,000 for limiting cash reimbursement for delayed baggage to US\$75/day, which is in violation of liability limits set in the latest Montreal Convention.

Rail holidays with a little something extra

Queensland Rail Travel offers a huge range of easily customised holiday packages that always include a little something extra – unforgettable onboard experiences, stunning scenery, iconic destinations and great value.

Our *All the holiday you can take* campaign is still running including new Fly FREE* offers where customers travel on Queenslander Class on The Sunlander, enjoy three nights accommodation and receive a FREE* flight with Virgin Australia.

If you book and pay a deposit for one of our great packages before 24 February 2012, you will receive a \$25 gift card and experience t-shirt plus go into the draw to win your very own "All the holiday you can take" package for two.



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Queensland Rail
Travel

*Conditions apply. Valid for sale 9 Jan-24 Feb 2012 and for travel to 28 Mar 2012 unless otherwise specified. Blackout periods or peak periods may apply. Free flight is economy one-way and is either from Sydney, Melbourne or Adelaide to Brisbane if departing from one of these cities. Return journey is not included. If departing in Queensland the free flight is economy one-way and is back to city of long distance train departure point. Incentive given per booking not per person, for more information contact industrialsales@qr.com.au Queensland Rail Limited ABN 71 132 181 090 Travel Agent Lic. No. QLD 327 4957 QR4095.6

Fiji's Cave Safari

SIGATOKA River Safari in Fiji founder Jay Whyte has unveiled a new tour that takes guests to Fiji's largest cave system called Naihehe Cave.

The Off Road Cave Safari offers groups the chance to experience the history of the area while riding on ATV's.

The tour is priced from FJD\$239 for adults picked up from the Coral Coast and FJD\$260 for collections in Nadi/Denarau.

Globus and Cosmos Europe earlybirds

GLOBUS and Cosmos is offering up to \$200 per couple off 2012 European packages when booking a tour of 12 days or more and combining it with a special airfare with either Emirates or Singapore Airlines before 24 Mar.

Airfare prices start from \$1,680 ex Sydney to Rome or Dublin with Emirates or \$1,780 ex Brisbane or Melbourne.

Globus has released 10 new itineraries to its 2012 program with prices starting from \$849ppts for a four-day Best of Southern England itinerary and from \$74 a day for Cosmos tours.

For more info and bookings visit globusfamily.com.au/onlinebookings.

Travellers of Choice for SQ



SINGAPORE Airlines has announced Travellers Choice agency Discover Travel and Cruise as the major winner of its recent sales incentive, with The Gap store achieving the highest percentage revenue growth for ticketed bookings on Singapore Airlines during Oct compared to the same time last year.

Travel Consultant, Ellen Dawson will be taking the trip for two to

Koh Samui valued at over \$4000. **Pictured** with Dawson (middle) are: Simon Lang, Travellers Choice BDM Qld; Maria Manassero, Senior Sales Executive, Singapore Airlines Qld; Denise Falsay, Owner Discover Travel and Cruise and Greg McJarrow, Manager Qld, Singapore Airlines.

Win A Centara Holiday To Thailand

Throughout January, **Travel Daily** and **Centara Hotels & Resorts** offer you a chance every week to win a fantastic holiday for two at two of Thailand's most popular destinations: Phuket and Krabi.

The prize includes four nights accommodation at the Centara Grand Beach Resort Phuket followed by a three night stay at Centara Anda Dhevi Resort & Spa with daily breakfast, return economy flights for two and relevant transportation. In Phuket, you will also enjoy complimentary one-off entrance to the island's most fantastic water park at Centara Grand West Sands Resort & Villas Phuket.

Every week we offer one prize and to enter the competition, simply answer the question of the week.

(Email your answers to: centaracomp@traveldaily.com.au)

Question of the week

What additional services would you like to experience at a Centara hotel or resort and why?



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CENTARA HOTELS & RESORTS
Travel Daily First with the news

2 777-300ERs for SV

SAUDI Arabian Airlines (SV) took delivery of two Boeing 777-300ER aircraft yesterday, at the same time announcing it has ordered eight additional 777s, valued at US\$2.4 billion.

Azamara Club deals

AZAMARA Club Cruises is offering cabin upgrades and free Economy class airfares to Asia when booking select cabin types on *Azamara Quest* before 17 Feb.

The promo is for travel between 01 Feb and 12 Apr.

AA adds MIA/BCN

AMERICAN Airlines is to launch new Miami-Barcelona five times weekly services from 03 Apr, moving to daily effective 14 Jun.

Breakfree Adelaide

THE 142-room BreakFree on Hindley has had a name change being rebadged as the BreakFree Adelaide to "better reflect its central location".



business events news

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THE HILLS ARE ALIVE! RETAIL TRAVEL CONSULTANT

SYDNEY HILLS DISTRICT – SALARY PACKAGE TO \$55K+
Fancy a leisurely drive to work rather than the struggle that is public transport? We are searching for a senior travel consultant to join a busy and well established agency in Cherrybrook. There is no lack of enquiry with plenty of walk in traffic. The successful candidate will have a minimum of 2 years experience, excellent CRS skills and sales ability. Be rewarded with an excellent salary package plus incentives all within an easy drive from home.

CAREER CRAZE

RETAIL TRAVEL CONSULTANTS

MELBOURNE (EAST/SOUTH) - SALARY PKGS TO \$56K (DOE)

We have numerous retail travel opportunities in Melbourne’s East and South East suburbs available NOW. If you have a minimum 18 mths international travel consulting experience & are seeking either full time or part time hours, contact our office today! A great working environment, together with very top salary structures on offer. This is your chance to take hold of a new opportunity & move your career forward.

BACK OFFICE BLISS

FARES & TICKETING CONSULTANT

PERTH (CITY) – SALARY PACKAGE TO \$55K+ (OTE)

This national travel company is calling for experienced travel consultants to join their busy motivated team in Perth’s city centre in fares & ticketing capacity. Working behind the scenes, you will be thrilled with the variety this role offers, together with the sensational, uncapped, bonus structure in place to motivate you with extra \$\$\$. Great working hours & fantastic career progression opportunities.

PART TIME/AFTER HOURS - FLEXIBILITY OFFERED CORPORATE CONSULTANT – AFTER HOURS

MELBOURNE (EAST) - SALARY PKG TO \$50K+ (PRO RATED)

Are you an experienced international travel consultant looking for part time or after hours work? This global TMC is always interested in hearing about great consultants that need shortened hours. If you have a minimum 2 years international travel consulting experience and are proficient on Galileo, contact our office today to enquire about these great roles! Fantastic hourly rate on offer, together with employee benefits!

PASSIONATE ABOUT ALL THINGS AFRICAN? AFRICAN TRAVEL SPECIALIST

MELBOURNE & GEELONG –SALARY PKG TO \$55K (DOE)

Calling all experienced travel consultant with a genuine interest in Africa! We have 2 opportunities available for competent travel consultants with extensive personal travel experience throughout the Continent. Whether it is an independent traveller, family or group travel request, you will be required to construct tailor-made itineraries to some of the most exciting destinations on the planet! Apply Now!

CLASH OF THE SEASONS SKI WHOLESALE CONSULTANT

BRISBANE NORTH SUBURBS – SALARY PKGE \$39K +

While the sun is beating down outside why not cool off with this fabulous wholesale position inside. If you prefer snow bunny to beach bum then this is the role for you.

You will need to have at least 2 years recent experience working in international travel, knowledge of & passion for Ski and superior customer service. In return you will get a relaxed working environment with likeminded individuals, great salary and a chance to specialise in something you love.

PYRAMIDS, INCAS & WILDLIFE ADVENTURE TRAVEL CONSULTANT

BRISBANE NORTH SUBURBS – SALARY PKGE TO \$48K PKG +

Do you love all things adventure? This fantastic company specialising in top adventure destinations such as Egypt, Africa, and Peru has an amazing array of product to work. Due to recent growth needs an enthusiastic consultant to join their vibrant, growing team. You must have a minimum 2 years in an International Retail role and have a strong knowledge of adventure travel. Great salary package on offer with incentives and access to top educational. Apply today!

★ WORD OF MOUSE ★

Jan 2012
Edition # 5

Welcome 2012! A new year and a busy one at that for Disney Destinations...

From the launch of Disney's fourth Cruise Liner - the *Disney Fantasy*, a new land at Hong Kong Disneyland - Grizzly Gulch, a huge new Resort at *Walt Disney World* - *Disney's Art of Animation*, to the culmination of the expansion at *Disney's California Adventure Park* with the opening of Cars Land, it's a busy, busy year ahead! One that we really look forward to showcasing with you during 2012.

Kung Hei Fat Choy - Happy Chinese New Year! This week the festivities kick off at Hong Kong Disneyland, bringing all the fun and excitement of this celebration to guests visiting at such a special time of year. For full details please visit hongkongdisneyland.com

This edition we focus on four great Travel Trade offers for you to experience the magic of a Disney holiday. These are proving to be very popular so if you are heading to these locations soon, please check to see if Disney can be included in your travel plans.

One last thing before we go - this page is for you. Please use the link below to ask us questions or share your Disney experiences. If we feature your questions/comments, you will be rewarded with a Disney prize!

Again Happy New Year and we look forward to bringing you the Disney magic throughout 2012!

Disneyland Resort Travel Industry Education Program - Come experience the enhanced Disneyland Resort like never before during this special educational program.

Stay at one of the Hotels of the Disneyland Resort and enjoy special room and ticket rates for arrivals January 2 through February 29, 2012. Prices start at: US\$96 per room/per night at *Disney's Paradise Pier Hotel* (includes 3-Day Theme Park Tickets) Prices starting at: US\$150 per room/per night at the *Disneyland Hotel* (includes 3-Day Theme Park Tickets) Prices starting at: US\$213 per room/ per night at *Disney's Grand Californian Hotel & Spa* (includes 3-Day Theme Park Tickets) plus more!



Disneyland Hotel

Hong Kong Disneyland Travel Industry Salute Promotion - Join us for some playtime fun in the newly-opened



Hong Kong Disneyland Hotel

Toy Story Land at Hong Kong Disneyland! Available from January 6 to December 12, 2012, this includes the following exclusive privileges:

10% off 1-Day and 2-Day Park Admission Tickets (4 pax maximum)

25% off the rack rate on all room categories at the Hong Kong Disneyland Hotel and Disney's Hollywood Hotel from Sunday to Thursday.

15% off the rack rate on all room categories at the Hong Kong Disneyland Hotel or Disney's Hollywood Hotel from Friday to Saturday.

Aulani Travel Agent Appreciation Offer - As an introduction to Aulani,

a Disney Resort & Spa, located on the island of Oahu in Hawai'i, qualified Travel Agents receive a special room rate offer of just - US\$150 per night! Qualified Travel Agents may also receive a 20% discount on Suites. This offer is valid for stays most nights through December 31, 2012 and must be booked at least 6

days prior to arrival. Booking : Now - December 31, 2012

Travel: Available most nights now through December 31, 2012

(excluding February 17 - 20, April 1 - 10 and May 30 - June 2, 2012).



Aulani, A Disney Resort & Spa

Walt Disney World Travel Agents Theme Park Familiarisation Program - we're pleased to provide qualifying travel agents with a choice of the following ticket admission options for the purpose of Theme Park Familiarisation at *Walt Disney World* in Florida: One (1) 3, 4, 5, 6, 7 or 10-Day *Magic Your Way* Ticket at a 50% discounted rate OR One (1) Complimentary 2-Day *Magic Your Way* Ticket. All Tickets include *Park Hopper* Option and *Water Park Fun & More* Option. One ticket is available per calendar year.

For qualification details as well as information on how to book, please contact us at the link below. The travel Industry offers are available to Retail travel agents with valid IATA identification. Travel agent must stay in the room. Not valid in combination with any other discounts or offers. Offers are non-commissionable and non-transferable. Subject to restrictions and change without notice.



Walt Disney World Resort

Questions, feedback, contributions? Please write to us **HERE!**



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Conditions Valid for travel from 10 January 2012 to 31 July 2012. Block-out dates apply from 1 April 2012 - 30 April 2012 and 8 June 2012 - 12 June 2012. I Heart Hayman offer based on a minimum 2-night stay including twin share accommodation. Room upgrades available from \$20 per room per night. Launch transfers from Great Barrier Reef Airport or Shute Harbour to Hayman return and daily buffet breakfast for 2 people. Available to bona-fide travel industry employees only. Employee identification is required at check-in to validate special offer. Additional night rates include accommodation and buffet breakfast starting from \$315 per room per night. Rates quoted in Australian dollars inclusive of GST and subject to change without notice. Subject to availability.

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