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Wednesday 25th January 2012







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No Fiji state of emergency

THE Fijian govt has decided not to declare a state of emergency for western parts of Fiji's main island including Nadi, despite torrential rain and floodwaters.

Fiji's National Weather Forecasting Centre late yesterday issued a severe flood warning for all major rivers & low lying areas of Viti Levu, with the downpour predicted to continue.

Transport closures include the road linking Nadi Airport to the resort island of Denarau, home to some of Fiji's largest hotels.

Contingency planning has already kicked in, with tourists ferried by boat from Port Denarau to Naisoso resort (near the airport) "to enable visitors to board arriving and returning int'l flights which are continuing to operate," Tourism Fiji said last night.

Tourism Fiji said hoteliers on Denarau are "operating as close to normal as possible", and ferry services to resorts on the Mamanuca and Yasawa Islands are still continuing to run.

Helicopter charters are being used to transfer visitors stranded on the Coral Coast to Nadi, while flights to outer islands have been cut until the weather improves.

Blue Lagoon Cruises & South Sea Cruises have suspended their ops until weather conditions improve, while Captain Cook Cruises has axed its day trips but is operating ferry transfers from Port Denarau to the airport/Naisoso.

The Fijian govt is advising locals to delay travel while the military is being called in to assist, and DFAT is suggesting Fiji-bound pax reconfirm travel plans with tour operators before departure.

DJ boosts capacity

VIRGIN Australia today as "part of an accelerated capacity growth plan for major corporate, resources sector and leisure routes".

From 13 Feb DJ will operate extra flights on key trunk routes such as BNE-MEL, SYD-MEL and Cairns and Proserpine.

The growth also includes extra services to Gladstone and Rockhampton to meet demand.

No issue tomorrow

THE next Travel Daily will be published on Fri 27th Jan, due to the Australia Day public holiday across the country tomorrow.

Canada Corroboree

THE Canadian Tourism Comm. is hosting its annual Corroboree Roadshow across the country from late Jan, giving agents a chance to meet face to face with 20 destination and supplier reps.

Participants have a chance to win a fabulous trip to Canada, courtesy of Air Canada & partners.

Events will be held from 5.30 to 9pm in Perth (31 Jan); Adelaide (01 Feb); Melbourne (02 Feb); Brisbane (07 Feb) and Sydney (08 Feb) - bit.ly/ctcauscorroboree.

Seven pages of news

Travel Daily today has seven pages of news and photos, a special front full page from Malaysia Airlines, plus full pages from: (click)

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs
- Garuda visa on board
- Consolidated SQ incentive

announced a range of extra flights

ADL-MEL, as well as from BNE to







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Wilkinson to host ICCA

THE Nine Network's TODAY Show host Lisa Wilkinson has been named as the Emcee of the 2012 International Cruise Council Australasia Awards.

Wilkinson replaces fellow Nine Network presenter Shelley Craft who was a late cancellation "due to work commitments."

She's well known to the cruise industry, having been named as Avalon Panorama's godmother when it was launched last year.

Star Alliance for PCOs

STAR Alliance has launched a new platform for convention organisers that allows delegates of events access to online booking and ticketing services for all air travel contracted under the Star Alliance Conventions Plus.

The tool provides organisers with a means to inform delegates of travel options on Star Alliance member airlines and access to real time availability and fares for their required flight itinerary.

New tourism labour plan

TOURISM Minister Martin Ferguson has released details of a proposed new "template labour agreement" which aims to help the tourism and hospitality sectors attract skilled workers from overseas

The move follows last year's Tourism Employment Roundtable, establishing a common set of requirements tailored specifically for tourism businesses recruiting skilled overseas workers.

Ferguson said the proposal

New Sydney hotel

MALAYSIAN hospitality company Cititel Hotels has lodged a development application for a new 282-room three star hotel in the Sydney CBD.

Part of listed firm IGB Corp, the \$43.8 million project involves the conversion of an existing 12-level office building at 34-36 Hunter St, currently known as the Guardian Assurance Building.

would help address critical skills shortages, with the industry already experiencing significant vacancies and a further 50,000 workers required by 2015.

"Tourism injects around \$35 billion a year into the Australian economy and the Government is acting to ensure labour and skills issues impacting on the tourism industry's competitiveness are addressed under the National Long-Term Tourism Strategy".

Immigration minister Chris Bowen said the template "seeks a balance between upholding the standards of the visa system while giving employers easier access to workers whose skills are hard to find in Australia".

Occupations covered include hotel management, waiters, bar attendants and chefs, with feedback sought from industry stakeholders on the proposed list of eligible businesses, salary, skills levels, occupations and English language requirements.

Comments are invited by 16 Mar at tourism.gov.au/labour.

New G-Plus brochure

G ADVENTURES has introduced a new dedicated brochure for its collection of more than 150 Comfort tours called G-Plus.

Comfort tours offer guests more inclusions (transfers, meals and add-on activities) accom with extra amenities & services, and upgraded transportation.

The brochure give G Adventures the chance to "better highlight the depth and quality of product" in the range, said Head Honcho Australia/NZ Pete Rawley.

See http://bit.ly/gadvg-plus.

Week 3 comp winner

CONGRATULATIONS to Marg Abbott from Travel Yonder in Wyee, NSW who has been selected as the third winner of a trip to Thailand in this month's Travel Daily competition.

Centara Hotels and Resorts is sponsoring the competition, with one final holiday up for grabs for entries until next Tue 31 Jan - see page 7 for comp details.

The week 3 question was to describe your Dream Holiday, with Marg's winning entry:

White sand, stunning lands Beautiful food, relaxing mood Grand appeal, time to heal Prime location, great sensation Gorgeous room, sweet perfumes Water sports, deluxe resort Centara Grand - the Promised Land!

CCC Valentine cruise

CAPTAIN Cook Cruises is taking bookings for its lunch and dinner Valentine's Day cruises, available on Sydney Harbour sailings between 14-18 Feb.

The Top Deck lunch is priced at \$99pp, or \$139 for the Valentine's Captain's Dinner and \$169 for the special Valentine's Gold Dinner.



*Click here for more details





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The final countdown is on for adventurers Cas and Jonesy to reach the finish line.

Travelscene American Express, a very proud Gold Sponsor of the record-breaking CROSSING THE ICE expedition

Send a message of support via www.casandjonesy.com.au









Wednesday 25th January 2012











Etihad seeks Virgin Australia stake

ETIHAD Airways is keen to take an equity position in Virgin Australia, if restrictions on foreign ownership can be worked around.

EY is also planning to expand operations through its alliance with Virgin, including moving Brisbane-Abu Dhabi flights to

Express Tkting conf

EXPRESS Ticketing will host its 11th annual Select Conference at the Centara Grand Hotel, Bangkok from 25-27 May.

The theme will again be 'Smarter, Faster, Stronger' and will focus on the "value add aspects of the Select membership made possible through the continued growth of the group and its strong business alliances," said CEO of Orient Express Travel Group, Tom Manwaring.

The group "delivered another level" to the Smarter, faster, stronger business platform for agents with the implementation of the next generation automated Fares & Ticketing system in Oct, Manwaring said.

daily and adding another route out of Perth or Adelaide, according to a report in today's Australian Financial Review.

The story quotes EY ceo James Hogan saying a shareholding similar to the carrier's recent deal with airberlin could be attractive.

"This is an important partnership, so obviously if it made sense and both CEOs agreed. we'd consider it seriously".

The report claims that Virgin Australia has in the past examined several restructuring options such as splitting the company into separate domestic and international operations, or changes to its constitution, to obviate the 49% cap.

Currently Virgin Australia is 26% owned by Richard Branson's Virgin Group, with Air New Zealand holding another 20%, meaning there's no room for EY.

According to the story, in 2010 Etihad engaged investment bankers JP Morgan to look at options for acquiring a Virgin Blue stake, but was trumped by Air New Zealand when it moved first.

Heavylift withdrawal

HEAVYLIFT Cargo Airlines has withdrawn an application for unlimited all-cargo capacity on the Singapore route.

Heavylift is a cargo carrier to PNG and the Solomon Islands. and according to an update from the International Air Services Commission, the company applied for the capacity in mid-Dec with plans to use the allocation in conjunction with its current Port Moresby operations through Brisbane and Cairns.

However on 10 Jan the IASC requested additional information in support of the application, and a week later the carrier withdrew the Singapore request.

BA back to Tripoli

BRITISH Airways will resume flights to the Libyan capital Tripoli effective 01 May, with operations initially three times per week and increasing to daily from 02 Sep.

Qatar Airways is also set to resume its Doha-Alexandria-Tripoli routing from 02 Feb.

QF QLD/NSW waiver

QANTAS has issued a flight waiver due to weather conditions disrupting services to parts of Queensland & New South Wales.

The waiver is offered to pax holding QF 081 tickets issued by 25 Jan for travel to/from Brisbane, Rome, Charleville and Coffs Harbour - qantas.com.au/agents.



Window

THE customer is always right even when they're wrong?

Croydon Travel, the operator of Antarctica Sightseeing Flights, had a bit of a job to reassure a passenger onboard last week's Qantas 747 departure to the frozen continent.

The business class passenger, sitting on the jumbo's upper deck, demanded to be moved to another seat because she was concerned that the "wing" below her window would block her view of the ice.

According to a well-informed source on board, the lady took some convincing to make her believe that she would actually have a great view - because the offending item was in fact the top of the aerobridge she had just walked through to board.

WILD Life Sydney is making the most of Australia Day, sending out photos of some of its "residents" (below) enjoying a quintessential Aussie picnic.

Visitors to the Merlin attraction tomorrow can see the real life coat of arms - wild-life.com.au.



PRODUCT MANAGER



Cox & Kings is the world's longest established travel company, having been organising innovative journeys to some of the world's most alluring destinations for over 250 years. Cox & Kings Australia is the parent company to four of Australia's most highly regarded specialist travel brands including Cox & Kings, Tempo Holidays, Bentours and ezeego1.

We are now seeking an experienced Product Manager to work within the Tempo Holidays or Bentours brands (depending on skills & experience) and will be primarily responsible for developing an innovative and exclusive product range which is reputable and yields results in the market place.

If you are seeking a career development opportunity that is challenging and rewarding, please click here to view a position outline.















Supplier Updates

WELCOME to Supplier Updates**, Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by CLICKING HERE.

Supplier enquiries for notices: advertising@traveldaily.com.au

Galaxy comp winner

SUN Island Tours has named the winner of last week's mini-comp in which the firm was giving away a Samsung Galaxy tablet, featured exclusively in *Travel Daily*, as Kate Narracott from Jetset Travel Albany Creek.

Kate's winning entry was:

My world is a living movie of 'Herculean' proportions, but if I could 'Get me to the Greek' Islands and meet a few gorgeous 'Wog Boys' then 'My Life in Ruins' would be no more - a Dream Greek Island hopping tour is the academy award winning solution.

Eye capsule tablets

THE London Eye has installed Samsung Galaxy Tab 10.1 devices to offer in-capsule passengers information on landmarks and a 3D view of each sight.

The devices will be available as part of the standard ticket prices.

AF CDG assistance

AIR France has launched a range of new user-pays guest services for its passengers at Paris Charles de Gaulle, designed to make the airport experience more relaxing and seamless.

Personalised assistance includes being guided through the airport by AF staff and taking advantage of priority access routes for flight departures, arrivals and transfers to the departing aircraft or being greeted on arrival.

Air France says it will also be able to organise transfers for pax from Charles de Gaulle to the city by chauffered car, minibus or motor-cycle; luggage collection and drop off in Paris; and hotel bookings for pax to freshen up.

Prices for the personalised services starts at €200 for up to four passengers, per agent.

"Air France continues to simplify and customise the journey from the beginning to end, whether for business or pleasure," said Air France-KLM marketing manager Christian Herzong.

"Our ambition is to get even closer to our customers while linking them to the world," Herzong added.

QR Heathrow lounge

QATAR Airways has this week opened a new Premium Lounge at London Heathrow Terminal 4, dedicated to the carrier's First and Business Class passengers.

The facility is Qatar Airway's only Premium Lounge located outside of its hub in Doha, and resembles a boutique hotel or private member's club, the airline says.

QR has recruited a team of lounge staff from 5-star hotels & restaurants to operate the facility.

Wonder back to Alaska

DISNEY Cruise Line will base *Disney Wonder* out of Vancouver in 2013 when the ship returns to Canada to operate seven-night voyages of the Inside Passage.

The switch from its Seattle hub to Vancouver enables guests to spend more time in Alaskan ports, says Karl Holz, Disney Cruise Line president.

MEANWHILE, Disney Wonder will reposition from Los Angeles to Miami in Dec, ditching voyages to the West Coast of Mexico which sailed from California.

Wonder will debut at Miami from 23 Dec, offering a series of four- and five-night sailings to the Bahamas and Western Caribbean, through until early May 2013.

Emirates Asia fares

EMIRATES has launched special return economy fares on nonstop flights to Kuala Lumpur, Singapore and Bangkok priced from \$800.

The special fares to Bangkok are valid for travel until 15 Dec ex SYD when booked by 17 Feb 2012.

LAN Juan Valdez brew

SOUTH American carrier LAN Airlines has announced it will serve Juan Valdez coffee on international and select domestic services, effective 01 Feb.

Dusit Thani Maldives

DUSIT International will open its newest property, the 100-villa & residence Dusit Thani Maldives on 06 Feb 2012.

The "landmark addition" to the group is located on Mudhdhoo Island in Baa Atoll, 35 minutes by seaplane from the Maldives capital, Male.

Sofitel Fiji special rate

SOFITEL Fiji Resort and Spa is offering an industry rate of FJD199 (AU\$109) per night, for bookings & stays before 31 Mar.

The deal includes accom in a Luxury room, breakfast for two and wine at the Sofitel's Lagoon Restaurant - to book email reservations@sofitelfiji.com.fj and quote SFINDLUX.

Hilton growth rate

HILTON Worldwide has laid claim to being the fastest growing major hotel chain globally, adding more than 950 hotels since Jun 2007, lifting its portfolio by 29%.

Last year Hilton opened 170 hotels, adding more than 29,400 rooms, and signed management or franchise agreements on more than 320 other properties.

Trafalgar Floriade trip

TRAFALGAR has created a 19-day In Bloom guided holiday that incorporates Floriade 2012, the Chelsea Flower show and other flower shows across Europe.

The trip is priced from \$5549ppts and takes in Rome, Vienna, Salzburg, Paris and London, departing Rome on 07 May.

Orpheus reopening

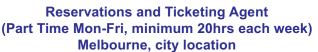
THE Great Barrier Reef's Orpheus Island Resort is expected to reopen on 03 Mar following a 2 month closure for refurbishment.

Prices at the 21-room and suite resort start at \$1,400ppts.

Travelport appoints

TRAVELPORT has appointed Greg Urand as its National Sales Manager, reporting to Country Mgr for Aus/NZ, Sean Cummins.

Philippine Airlines Asia's first, shining through



Philippine Airlines' GSA, has a vacancy for a well experienced and enthusiastic consultant at its centrally located office in Melbourne.

Candidates should have 5 years international consulting experience with a travel agent or airline, strong GDS and fare skills, be well presented and demonstrate excellent customer service.

Applicants must have the right to live and work in Australia.

For more details call Chiqui Reyes on (02) 9249 9901.

Applications should be sent to jobs@philippineairlines.com.au
by Fri 03 Febuary 2012.

Travel Consultant Manager



Join our experienced team of travel consultants in our Sydney CBD office.

We are currently recruiting for a manager that will:

- Motivate the team to achieve KPI's;
- Ensure the team is delivering outstanding service to our customers;
- Build and maintain solid professional relationships;
- Have amazing customer service skills.

12 months travel consultancy and previous management experience is required.

To apply, please email your CV and Cover Letter to recruitment@wotifgroup.com







Virgin Australia utilises the Travel Industry Mentor Experience (TIME) Program as a key element of its Development Program for team members within its Commercial Division. Feedback from participants that have successfully completed the program report that the program has offered tangible benefits including development of personal and leadership skills generally and a deepening of travel industry related knowledge.

Specifically, the program provides mentees with the opportunity to learn valuable lessons from the specifically selected mentor, as well as the opportunity to confirm ideas and work related concepts with them in open, confidential and honest discussions.

Sally Ryan, Client Development Manager at Virgin Australia, recently completed the program and reported "The program has exceeded my expectations". Sally also indicated that "my mentor provided an external source of advice and guidance which is invaluable and will hold me in good stead as my career progresses".

Sally also indicates that "it's hard to believe that other industries have always had official mentoring programs in place to help guide employees into senior management positions, yet, until now travel has not. The Travel and Tourism industry has one of the highest staff turn-over rates, therefore keeping inspired young talent is key to the success of our industry".

"Regardless of your present role, your future decisions will be easier and more valid if you have a clear understanding of your own orientation towards work, motives, values & self perceived talents. Such understanding will be enhanced by participating in the TIME program" -

-travelindustrymentor.com.au.

AW adds Lebanon

ADVENTURE World has added product in Lebanon to its 2012 Arabia brochure which also includes packages and tours in Egypt, Jordan, Israel, Dubai, Abu Dhabi, Oman and Morocco.

"There is an ever growing proportion of Australians with Lebanese heritage or looking to uncover Lebanon, making this new addition an obvious choice," said general manager Product and Marketing, Neil Rodgers.

30 new hotels & tours have been added to the Arabian brochure including three in Lebanon.

Thrifty joins TTNQ

THRIFTY Car Rental has become the newest member of Tourism Tropical North Queensland following the opening of a new 313sqm wash bay facility at Cairns Airport earlier this week.

TTNQ has also announced it will hold its annual conference in Cairns on 09-10 Aug.

AAT NT short breaks

AAT Kings has rolled out its 2012/13 Northern Territory Short Breaks & Day Tours program, with trips taking in the Red Centre, the Top End and the Kimberley.

Managing director Tammy Marshall says the program has been designed "in response to market trends in Australia."

She said trends indicate that "many travellers are choosing to take shorter, more frequent trips, rather than one long break.

"People are placing more emphasis on taking regular time out as a way to relax and to do something different."

Tours in the program vary in length from half & full-day tours to extended touring of between two and eight days in length.

Sun trading for WA

RETAIL travel agencies in Western Australia are likely to begin to open for longer hours, after the government announced plans to introduce new legislation to allow Sunday trading.

Acting Commerce Minister Troy Buswell said the bill would be introduced as a matter of priority next month, with the move coming a day after the state Labor opposition changed the party's policy to support seven day trading.

Accommodation Updates

WELCOME to Accommodation Updates, **Travel Daily**'s Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Caesars Palace, Las Vegas has opened the Octavius Tower of the hotel offering an additional 668 rooms and bringing the properties inventory up to 3960 guest rooms. The tower offers its own private valet entrance, seperate hotel lobby and in-room technology.



Anantara Mui Ne Resort and Spa is the first hotel to open in Vietnam for the brand. Located 198 kms from Ho Chi Minh City the resort offers 89 rooms, suites and villas, pool and lagoon and banquet, event and meeting facilities with four conference rooms.



Swissotel Sydney has unveiled stage one of its newly renovated conference and meeting space. The level 8 Blaxland Ballroom & Maple Rooms have been fitted out with navy carpets, new furniture, contemporary wall art and a new paint job. Also new is the audio visual

equipment and the addition of AVPartners as the in-house technical partner.



The Warwick Seattle Hotel has completed phase two of its renovation project. This phase has included the transformation of 75 rooms on floors eight to 12 as well as the refurb of the hotels corridors. Each room has been fitted with Serta pillow-top

beds, and the carpet, paint, furniture and accessories are also new.



The Hilton Maldives Iru Fushi has opened the first dedicated champagne bar in the region named 'Bubble Lounge'. The champagne list is available via an Apple iPad and features a minimum of 50 varieties of the finest champagne and sparkling wines, 10 of

which will be available to purchase by the glass.



RESERVATIONS CONSULTANT (FULL TIME)

Solomon Airlines is seeking to appoint a "Reservations Consultant" to be employed in our National Reservations Office located at Brisbane International Airport.

Key Criteria includes and is not limited to:

- Fares & Ticketing I & II with strong GDS skills, experience in Amadeus will be highly regarded.
- Work in a fast paced and constantly changing environment.
- Ability to work in a small team and possess a positive attitude.
- Minimum of 2 years experience in the travel industry.
- Posses a high level of customer service, excellent communication and presentation skills with strong knowledge of Microsoft applications.
- Be prepared to undergo a security assessment and meet the required standard.

Applicants must have the right to live and work in Australia with applications closing **Thursday 02 February 2012**.

Email your confidential application including the name and address of three (3) referees to John Valentak on jvalentak@flysolomons.com

We regret that only short listed candidates will be notified.

Website: www.traveldaily.com.au | Phone: 1300 799 220 | Fax: 1300 799 221 | Email: info@traveldaily.com.au



51m Dubai arrivals

DUBAI International saw 50.98m passenger movements in 2011, an 8% rise on last year's previous record figure of 47.19m.

Tourism Aust hails top Oz hotels

TOURISM Australia ceo Andrew McEvoy says the inclusion of a "raft" of Australian properties in a list of the '101 Best Hotels in the World' by UK lifestyle magazine *Tatler* is an indication of the range of top quality tourism product available within Australia.

MD Andrew McEvoy said that with eight properties in the 2012 Tatler Travel Guide, this "dispels the myth perpetuated by some commentators that the quality of Australia's tourism offering is not world class, when the facts continue to show we deliver on global leading product".

The top properties included in the *Tatler* list are Hayman Island and Lizard Island on the Great Barrier Reef, Wildman Wilderness Lodge in the NT, Hobart's Mona Pavilions, the Lake House in Daylesford Vic, Blue Mountains Private Safaris in NSW, Deux Belettes in Dalwood, Northern NSW and Richard Branson and Brett Godfrey's spectacular Makepeace Island in Noosa, Qld which opened last year (*TD* 08 Jul).

McEvoy said it had also been an exceptional start of the year for Australian hotels, with 11 properties also included in the UK Conde Nast Gold List for 2012 including Wolgan Valley Resort and Spa, Cape Lodge, the Henry Jones Art Hotel, Qualia, Capella Lodge, Blue Sydney, Saffire Freycinet, Southern Ocean Lodge, Sydney's Four Seasons Hotel, Blue Sydney and Longitude 131°.

"It is exactly these sorts of exceptional tourism experiences that allow us to demonstrate to the rest of the world why there truly is nothing quite like Australia," McEvoy said.

New Opportunity! North Sydney

The Cover More Insurance Group is a specialist travel insurance services business with operations in New Zealand, Australia, & the UK. With 25 years experience we have gained a reputation for providing top quality travel insurance cover, affordable rates, professional service and fair claims handling.

An opportunity has arisen for an Inside Sales professional to join our Sales Support team based in North Sydney. Reporting through to the Sales Support Team Leader, this role is required to maintain favourable contact with Travel Agents, in addition to achieving sales growth and high customer satisfaction.

Ideally you would have previous demonstrated experience in sales, office administration and/or 'outbound' customer service developed within a Travel/Tourism and/or Insurance.

Candidates require the ability to work as part of a team as well working independently and will have strong communication skills (both written and verbal).

If you want to be part of a progressive organisation, please email your expression of interest to: **careers@covermore.com.au**, applications close 31st January 2012.

Cover-More Travel Insurance "...travel insurance you can trust"

Qantas catches up with Skroo

THERE'S no rest for the wicked, with the travel industry social scene already kicking off for the new year.

Qantas head of industry and corporate sales, Karen Tsolakis, is pictured at a customer event in Brisbane last week, together with Flight Centre ceo Graham Turner.



Westfield LAX shops

AUSTRALIAN shopping centre icon Westfield Group has added to its portfolio with the management of three new concessions at Los Angeles International Airport.

The company will operate retail outlets in Terminal 2, the Tom Bradley International Terminal and the Theme Building, with the deal including ongoing upgrades to the facilities in each location.

Los Angeles World Airports estimated that the new 17-year agreement would deliver it a total of US\$331.1 million of income.

Westfield already manages retail operations at nine other US airports including New York JFK, Boston Logan and Chicago O'Hare.

New Choice chief

CHOICE Hotels Australasia has named Trent Fraser as the group's new chief executive officer, with current ceo David Bayes to step down from the role in late Mar.

Fraser is CHA's gm development and franchise services.

Bayes, who has held the ceo title for six years, will move to a non-Executive Director position.

QF points transfers

QANTAS is offering a 20% boost on hotel loyalty scheme points when they are transferred into the QF Frequent Flyer program.

In an email to QFF members, Qantas reminds them that points can be transferred into the scheme from Accor's A | Club, Hyatt Gold Passport, Choice Privileges, Hilton HHonors, Marriott Rewards and IHG's Priority Club programs.

Amadeus joins EC

AMADEUS will help increase travel flow between Europe and other territories during the Low Season following the signing of a Memorandum of Understanding with the European Commission.

The program will be piloted in South America, commencing with Brazil, Argentina and Chile, with the initative said to "utilise the available spare airline and accommodation capacity, thus benefitting the local economy of the host destinations."

Amadeus will facilitate technology tools and solutions to help start the program, track its results and help the EC establish contacts in South America.

Experienced Travel Consultants North Sydney



FCm are thrilled to receive **Australasia's Leading Business Travel Agent**- **2011** award. We are currently looking for Travel Consultants to join us on the path to success in our expanding Sydney team.

Whether you already have a background in Corporate Travel, or are a Retail Travel Consultant looking to take the next step in your career, FCm Travel Solutions will provide you with the ideal environment to excel in the industry.

FCm Travel Solutions offer a **market leading salary and a fantastic benefits package.** Join FCm Travel Solutions for a truly rewarding career!

http://applynow.com.au/jobF146764



Abu Dhabi hits 2m pax

ABU Dhabi Tourism Authority saw a 35% rise in Australian hotel guests up to 34,930 for 2011.

The emirate also exceeded its forecasted overall guest target of 2 million guests by 6.5%.

Guest nights were up 22% to 63 million, occupancy levels rose by 7 percentage points, up to 69%, and the length of stay was now 2.97 nights on average.

The ADTA has placed its initial 2012 target at 2.3 million guests.

Travelport to Africa

TRAVELPORT has entered into a partnership with African travel firm Satguru Travel and Tourism that will see the GDS increase its African network to 41 countries.

The new 16 country distribution deal will also see Travelport offer the travel companies ecommerce apps.

Travelport saw a 7.7% rise in Africa flight bookings in 2011 and is expecting further growth in 2012.

Novotel Valentines

NOVOTEL Darwin Atrium has a Valentine's Day package priced from \$299 that includes accom, a 4-course degustation dinner menu with matching wines and

Fares cheaper than ever - FC

FLIGHT Centre has pointed out that international flights have "effectively been immune to the impacts of inflation" over the last 30 years, with airline competition and the strong Australian dollar continuing to deliver record cheap fares for long haul travel.

In 1947 passengers flying to London paid about 85 weeks' pay for the average worker - the equivalent of \$117,000 in current Aussie dollars.

In 1961 the equivalent fare was 26 week's pay or \$35,783, and by 1981 this had dropped to six week's pay or \$8,257.

Even ten years ago the figure was 2.2 week's pay in 2001 compared to the current average

Wolgan Valley chef

WOLGAN Valley Resort & Spa has appointed Anston Fivaz as Executive Chef and Food & Beverage Manager.

NYC & Co guides

NYC & Company has launched three new brochures on Manhattan, the Bronx, Queens, Brooklyn and Staten Island.

The Official Planner lists accom, dining, nightlife & transportation, The Official Visitors Guide & Map offers pocket sized travel guides for each borough, and designed for PCOs, the Official Meeting and Event Planner showcases event sites, convention facilities, accom, restaurants and more.

Business & Leisure Travel

cheap London earlybird fare of around \$1800, or about 1.3 weeks of average earnings.

The company said it had also seen a jump in travellers taking advantage of the exchange rate to convert A\$ into Euros or pounds.



business events news

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A sister publication to Travel Daily and Cruise Weekly

Win A Centara Holiday To Thailand

Throughout January, **Travel Daily** and **Centara Hotels & Resorts** offer you a chance every week to win a fantastic holiday for two at two of Thailand's most popular destinations: Phuket and Krabi.

The prize includes four nights accommodation at the Centara Grand Beach Resort Phuket followed by a three night stay at Centara Anda Dhevi Resort & Spa with daily breakfast, return economy flights for two and relevant transportation. In Phuket, you will also enjoy complimentary one-off entrance to the island's most fantastic water park at Centara Grand West Sands Resort & Villas Phuket.

Every week we offer one prize and to enter the competition, simply answer the question of the week.

(Email your answers to: centaracomp@traveldaily.com.au)

Question of the week

What additional services would you like to experience at a Centara hotel or resort and why?





TRAVEL SPECIALIST - WEIPA

One year contract (renewable)

Established in Nth Qld in 1986, BLT is a diverse travel management company with offices in Cairns, Weipa, Thursday Island and Townsville. We are now seeking an experienced professional to join our busy Weipa office. Weipa is a bauxite mining town situated 500kms northwest of Cairns. Applicants must have exceptional customer service skills, a bright and friendly personality and a keen sense of humour to join our team. Amadeus and Tramada experience will be highly regarded. We will reward you with a competitive salary package including quality accommodation. Full time or contract term available. Please email your resume in-confidence to careers@BLT.com.au by COB 3rd February 2012 www.BLT.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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CRUISE



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AUSSIE PROUD? DOMESTIC CORPORATE CONSULTANT SYDNEY - SALARY PACKAGE UPTO \$50K + BENEFIT

Have you been waiting for the perfect time to move into corporate travel? Fast track your career today and move to a domestic corporate role with one of the best travel employers in the travel industry. Full training and support will be provided. You will need at least 1 – 2 years travel industry experience in a corporate, retail or wholesale position, have used a CRS system and have great relationship building skills.

Great salary and career progression on offer.

A FAMILY AFFAIR MULTI SKILLED CORPORATE CONSULTANT MELBOURNE (EAST) - SALARY PACKAGE TO \$50K (DOE)

Do you love corporate travel, but hate the thought of commuting into the city everyday? Well look no further; this family run corporate agency located in Melbourne's south eastern suburbs is looking for an experienced corporate consultant to join their team. With your previous international corporate experience this will be one of the best moves you ever make! Sabre preferred, but not essential.

RETAIL CONSULTANT PERTH (SOUTH) - SALARY PACKAGE TO \$40K + COMM

OK you can stop looking for the perfect role! WE have it! This large retail agency is looking for an experienced consultant to join their team! Located south of the river and in a busy shopping centre, you will never have a problem hitting those targets! Be part of an award winning team and have access to exclusive famils, bonuses and discounts! You won't want to miss this amazing opportunity! Apply today!

FANCY ONGOING LONG WEEKENDS? INTERNATIONAL TRAVEL CONSULTANT x 2 NORTHERN QUEENSLAND— SALARY PACKAGE UP TO \$49K

It's all heating up in North Queensland with this fabulous position. No more weekend rosters! You get to enjoy a 9 day fortnight so you will have plenty of time to enjoy the sun & surf. This busy retail office requires two superstars to join their vibrant & supportive team. There is a great opportunity to make your mark here, so if you have 18 mths industry experience, excellent CRS skills and a solid knowledge of overseas destinations & product, we want to talk to you!

ARE YOU A "REAL PEOPLE" PERSON? CUSTOMER RELATIONS CONSULTANT x 2 SYDNEY – SALARY PACKAGE UPTO \$52K+

Do you love receiving feedback from customers? Are you a natural problem solver? We are looking for two candidates to join a global tour operator within their customer service team. You will be responsible for replying to feedback from clients, you may need to investigate problems and come up with suitable solutions for the company and the client... Ideally you will come from a customer relations background, with exceptional communications and written skills. Apply today.

SAY "SEE YA LATER" TO TIME WASTERSI RETAIL CONSULTANT

MELBOURNE (STH EAST) -SALARY PACKAGE TO \$45K (DOE)

We have a wonderful opportunity for an experienced consultant located in Melbourne's south eastern suburbs. This large family run retail agency is looking to expand their team due to company growth. With a focus on Europe and Italy why don't you bring your knowledge across and work close to home with a fantastic salary package! Take the stress out of your daily commute and drive against the traffic!

YOU KNOW IT MAKES SENSE MULTI SKILLED CORPORATE CONSULTANT PERTH (CITY) – SALARY PACKAGE TO \$65K+ (OTE)

Would you like to see a major increase in your salary this year? The major corporate player is paying the highest salaries in the travel market at the moment, and with their ongoing growth, you will not be short of opportunity. If you have a minimum 2 years international travel consulting experience and would like to see a healthier bank in 2012, apply for this exciting role today. Great benefits on offer!

LET YOUR TALENT DO THE TALKING CRUISE TRAVEL CONSULTANT BRISBANE- SALARY PACKAGE UP TO \$48K + INCENTIVES

Are you a keen cruise guru? Want a brilliant new role? Fancy being paid a fantastic base salary with great perks and bonuses? This top boutique agency needs you and your expertise. You will enjoy working in this highly sought after company, in a role that will ensure excellent career development. If you have a minimum 2 years industry experience and proven sales then we want you to talk to us about your talent! Don't miss the boat on this one!



NEED SOME EXTRA CASH THIS SUMMER? WHY NOT TEMP!

AA TEMPS ENJOY GREAT BENEFITS ...

Best industry rates; paid weekly Referral shopping vouchers **Temp to Perm opportunities**

Temp of the Month/Annual rewards Flexible working hours/days Full conversion training if required

HERE IS A JUST A SMALL SELECTION OF THE GREAT TEMP ROLES AVAILABLE NOW

FAST, FUN AND FURIOUS

RETAIL TRAVEL AGENT - SELL ALL BRANDS SYDNEY INNER - TOP HOURLY RATE + REWARDS

We are looking for a super star retail travel consultant to begin a fantastic opportunity with our amazing client based in the café drenched and beautiful leafy surroundings of Balmain. You will enjoy a flexible roster, top hourly rate & fast pace environment. You will need good time management skills*ability to multi-task*keen willingness to learn* strong team player*excellent attention to detail*good communication skills* Don't delay as this role won't last. Apply with AA today!

TRY BEFORE YOU BUY! TEMP TO PERM ROLE **RETAIL TRAVEL CONSULTANT - 6 WEEK ASSIGNMENT** MELBOURNE (BAYSIDE) - TOP HOURLY RATE

This boutique retail travel agency is looking for an experienced travel consultant to join the team for approximately 6 weeks. This assignment is starting ASAP and the role even has the potential to go permanent for the right candidate! You will earn a great hourly rate in a fantastic bayside location. All you need is Galileo and CCT experience and this role could be yours... Apply today to hear more about this role.

HOT CORPORATE ROLE! CORPORATE/LEISURE CONSULTANT BRISBANE CBD- EXCELLENT HOURLY RATE

Start filling up your calendar with this TOP 2 week assignment! You will be handling a portfolio of corporate accounts along with assisting walk in leisure clientele. Strong GALILEO skills will be a must along with previous corporate travel consulting experience. You'll enjoy Mon - Fri hours with your expertise being rewarded with a top hourly rate. If you are an experienced travel consultant looking for a great working environment- call us now!

A NATIONAL TREASURE **EVENTS AND ADMINISTRATION CO-ORDINATOR** SYDNEY INNER WEST - FAB HOURLY RATE

Come and work for innovators in their field! If you are looking for a unique travel and events role which offers variety and the opportunity to work on some amazing world wide events, then you really must apply today! Your ability to multi-task and think on your feet are just some of your outstanding strengths that will benefit you in this role! You will also require Events Pro with basic Amadeus skills combined with amazing administration skills.

CALYPSO TRAINED TEMPS NEEDED IN MELB WHOLESALE RESERVATIONS

MELBOURNE (CBD) - NAME YOUR RATE

Do you have Calypso training? We have fantastic Wholesale roles starting soon in Melbourne. Working for one of the industry's leading wholesalers, you will be responsible for arranging holidays around the globe from Bali to the USA to India. No two days are ever the same so you will never be bored with this role! If you have Calypso knowledge we want to hear form you! Call us today to register and find out more.

NATIVE CALYPSO IS IN DEMAND! WHOLESALE TEMPS

BRISBANE CBD - ABOVE INDUSTRY RATE

If you are an experienced travel consultant with NATIVE CALYPSO skills, a positive attitude and can start temping immediately – you are in hot demand! We have assignments starting ASAP in fun and friendly teams. You will earn a top hourly rate and possibly have the chance to go temp to perm if it's a role you love. NATIVE CALYPSO skills are a must along with min 12 months travel consulting experience. Get in quick - call us today.

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Account Manager - Sydney & Brisbane

- **▶** Excellent career development opportunities
- ► Multiple positions in Sydney and Brisbane
- ► Salary package to \$100K. CBD Based roles

This company is solutions focused across all markets in travel. Client retention & development of existing clients with some acquisition. Previous AM exp is essential as is CRS knowledge.

Call or email Ben Carnegie for more details

Commercial Analyst - Travel IT - Sydney

- ► Top 3 Global Travel IT Companies
- Succession planning for career advancement
- ► Salary up to \$65K + super + bonus

Become a part of a global company and ensure product yield is at its best. Advanced Excel & Access experience is desirable. Reporting and presentation preparation required.

Call or email Ben Carnegie for more details

Business Development Exec - Cruise - SYD

- ► Widely known, prestigious Cruise Operator
- ► Salary up to \$62K + super + fully maintained car
- ► Highly autonomous role

Want to work for one of the world's leading cruise liners? Bring your love of ships & on road sales exp to this role & service NSW retail, wholesalers & general public associations to build business.

Call or email Kelly Wellsmore for more details

Leisure Groups - Major Sporting Events - SYD

- Crazy about Sport? Love to travel?
- Excellent opportunity to step into Groups!
- ▶ \$35 \$40K + bonus + loads of perks!

Lets talk benefits! Free parking, Gym & Pool access, entry to major sporting events & more! Work for the largest tour operator in this field, put together tours to major events. Dont miss out!

Call or email Kelly Wellsmore for more details

Retail Consultant - South Perth

- **▶** Busy, lucrative location
- ► All CRS experience considered
- Salary up to \$45K + incentives + super DOE

Join this well established boutique retail agency and be part of a well travelled and busy team that prides itself on their travel knowledge and high service levels.

Call or email Kristi Gomm for more details

Ben's Top Job Account Sales Rep.

- ► Competitive salary OTE \$80K ++
- On road sales across NSW
- ► Travel Wholesaler Great Product



Ben Carnegie

A role within this company does not come around every day! The team has been a solid unit for a significant time and now seeks to fill the gap in their sales team with a passionate & driven Account Sales Representative.

This multi-award winning wholesaler offers a great team environment and the opportunity to work with products that cover Europe, The Americas and locally as well.

To be considered for this rare opportunity, you will ideally have previously worked in an on road sales position & hold existing relationships with retail agents across NSW. This position needs to be filled immediately so do not delay in sending through your application for consideration!

Call or email Ben Carnegie for more details

Wholesale Travel Consultant - Sydney

- Homebush location, No more commuting to the city!
- Earn upcapped commission & a great base salary!
- Parking onsite, shops nearby, what more could you need?

You will be responsible for dealing with enquiries over the phone and online. Book full packages and look after your clients from beginning to end with a full circle of first class service.

Call or email Kelly Wellsmore for more details

Administration & Events Co-ordinator - SYD

- ► Northern Beaches location
- ► Office & Member management
- ► Salary to \$50K + super

Our client is a member based association. Manage the office environment & handle all internal events. Events are held across Australia & include conferences, award nights & member functions.

Call or email Sandra Chiles for more details

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for every return First Class/Suites ticket to Europe \$50 DJ'S VOUCHER

for every return Business Class ticket to Europe or Asia/SASC \$30 DJ'S VOUCHER

for every return Economy Class ticket to Europe \$20

DJ'S VOUCHER

for every return Economy Class ticket to Asia/SASC



Agency name:

TO CLAIM YOUR VOUCHER, PLEASE FAX TO YOUR LOCAL SALES OFFICE

Ticket number:





CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 16 January & 05 February 2012 on 100% SQ itineraries ex Australia plated to SQ (618) ticket stock on the Consolidated Travel IATA only. Child, Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. Consolidated Travel and Singapore Airlines reserve the right to alter or cancel the promotion any time. Vouchers for this promotion are capped and will be distributed at the completion of the promotion. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 13 January 2011.