

CORPORATE PORTFOLIO CONTACT AINSLIE HUNT

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#### NT no TCF intention

**BOTH** parties contesting the upcoming Northern Territory election have reaffirmed that they have no plans whatsoever for the Territory to join the Travel Compensation Fund.

AFTA md Jayson Westbury met with representatives of both sides in Darwin yesterday, and told TD they each reiterated that joining the TCF is not on the agenda.

"Any suggestion they are about to join or are going to join is not right at all," he said.

The progress of travel industry consumer protection is expected to be revealed later this week at the next CAF meeting on Fri.



## JTG wholesale site revamp

Tuesday 3rd July 2012

Trave Daily

First with the news

JTG Wholesale yesterday announced a "new servicing solution" for the trade, including a new Industry Sales website and restructured destination specialist reservation teams.

The new site is branded as Qantas Holidays/Viva! Holidays and has now gone live at www.qhv.com.au/agents.

Interestingly, it doesn't mention any of the other JTG wholesale brands such as Newmans Hols. Orient Pacific or the Jetset and Travelworld Holidays brands which were announced late last year at the JTN conference.

GM wholesale, Michael Londregan, said the move was an "exciting evolution for our business... it recognises that our

#### **Grizzly Gulch coming**

**HONG** Kong Disneyland is eagerly awaiting the opening of its new Grizzly Gulch land, which includes a new Runaway Mine Cars high speed coaster ride.

To learn more about the upcoming attraction see the last page of today's Travel Daily.

number one asset is our reservations sales people and our number one capability is the service these people provide".

As well as specialist teams for USA/Canada/Hawaii, UK/Europe/ Middle East, Asia, South Pacific/ NZ and Domestic, there's also a dedicated online team to provide support for easyway, Calypsonet and the new ReadyRooms online wholesale facility (TD 23 May).

Industry sales manager, Fiona Dalton, said she was particularly pleased about the E-Commerce support team, with more than 50% of bookings beginning online via the easyway system.

The site also includes details of the JTG Wholesale sales teams which are now brand-based around Harvey World Travel, Jetset Travelworld Network, Travelscene and Major Accounts.

#### **AAdvantage QF points**

**MEMBERS** of American Airlines' AAdvantage loyalty program can now use their points to book flights operated by oneworld and joint business partner Qantas, using the AA website at aa.com.

The two carriers said they're also working on a schedule optimisation plan to improve connection times for customers travelling between the countries.

#### Eight pages of news

Travel Daily today has eight pages of news and photos, plus full pages from: (click)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Disney Destinations





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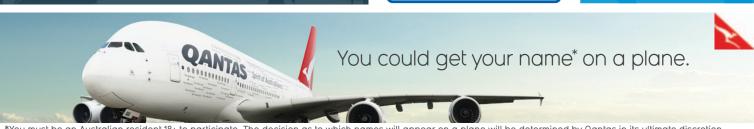
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\*You must be an Australian resident 18+ to participate. The decision as to which names will appear on a plane will be determined by Qantas in its ultimate discretion. Names are not to scale and will appear smaller when applied to aircraft.

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Tuesday 3rd July 2012



#### JQ Japan off & flying

JETSTAR Japan flight GK111 this morning took off from Tokyo's Narita Airport bound for Sapporo.

Among the 180 passengers onboard was Qantas Group ceo Alan Jovce, who said the launch would "help to reshape domestic travel".



## **CTM's Rocky Mountain high**

**CORPORATE** Travel Management this morning confirmed the completion of its US purchase, which has now been revealed as Denver, Colorado-based Polk Majestic Travel Group.

The company will be renamed as Polk Corporate Travel Management, and is affiliated with the New York-based Tzell Travel Group which cites annual sales of \$1.8 billion.

**Corporate Travel Management** initially announced the purchase in May (TD 02 May), with md Jamie Pherous saying it had always been the company's strategy to meet the needs of its client base as they expand to other regions of the world.

"CTM has more than 130 Australian-based accounts which have significant travel spend originating from the USA," Pherous said.

"This acquisition...means we

can offer our USA services to clients that use CTM in Australia and New Zealand, as well as providing a platform to enable broader penetration into the US market." he added.

He said the US business had a total transaction value of \$110m with EBITDA of \$980,000 in 2011.

Polk Majestic was founded in 1976 and says it's the "largest and fastest-growing travel management company headquartered in Colorado".

The business will now be the "North American headquarters for a strategic global brand alliance with Corporate Travel Management," according to a soon-to-launch joint website.

CTM gm NSW, Matt Cantelo, will join the US team next week to assist the existing management "as they prepare for a period of exponential growth".

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#### Trenitalia on GDS

AMADEUS has signed a distribution deal with Italian high speed rail service Trenitalia.

Initially, the deal will enable agents globally to book both Trenitalia's Frecce Alta Velocita (Frecciarossa and Frecciargento) and Frecciabianca products via the global distribution system.

The addition of Trenitalia's medium and long-distance routes is also planned for the future.

#### **EK restructures**

**EMIRATES** today announced significant changes to its Commercial Operations dept, including the appointment of Salem Obaidalla as Senior Vice **President Commercial Operations** Far East and Australasia.

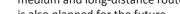
He takes the role formerly held by Richard Jewsbury, who moves to SVP Commercial for Europe and Russian Federation.

The new appointments are effective from 01 Aug.

#### SIA/Virgin RTW fares

VIRGIN Australia and Singapore Airlines today announced new Round the World and Circle Pacific fare products (TD breaking news), offering tickets to 85 destinations in 35 countries ex 31 Virgin Australian ports from \$2264.





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SEABOURN'

members. Breakaway Travelclub has negotiated another Travel Agents deal on Seabourn Cruises. From USD \$1,469\* pp

including taxes & port charges. \*Conditions Apply.

**CLICK HERE for further details** 

## New QFlink BNE lounge launch

**QANTASLINK** has this morning unveiled its first concourse gate lounge at Brisbane airport to support significant growth in flyin-fly-out and leisure passengers travelling from the Qld capital.

The \$4.1 million project took six months to construct and has increased current QFLink gate numbers at the Brisbane domestic terminal to four.

The two new gate lounges (5&6) have a combined capacity of 150 pax and herald a new concept for Qantaslink, being located beneath the concourse of one of Brisbane's satellite gate hubs.

Launched by Qld Transport Minister Scott Emerson and Qantaslink exec manager John Gissing, the gate occupies space previously used as storage or



occupied by air tarmac equipment and presents an opportunity for the design to be expanded to other domestic airports.

The space is designed for QFLink turboprop fleet and provides access to two adjacent parking bays - but may also be extended to the carriers' jet operation of B717's & F100's at a later stage.

The facility offers an abundance of natural light and features a customer service desk, lifts and facilities for guests travelling with special needs, and is located a short walk from the QF business and club lounges.

It's one-third larger than the current gate lounge located nearby.

The new gate lounge has seen QFLink's customer service team at BNE increased to 24 people, with eight new staff employed.

A fifth gate at QantasLink's original gate lounge is planned to be reintroduced in the future.

MEANWHILE, QantasLink also today unveiled a new livery element which celebrates it being named Regional Airline of the Year - details in TD tomorrow.

#### Aus loves the bay city

**AUSTRALIA** is the third largest market for international visitation to San Francisco at 22% of market share, according to 2011 data.

A total of 228,000 Aussies visited the "City by the Bay" last year, placing Australia behind Europe and Asia in the global rankings.

#### **EK doubles Paris A380s**

**EMIRATES** has announced the launch of a second daily A380 service to Paris from 01 Jan 2013.

Currently, EK operates 18 weekly flights to the French capital, with a single A380 service in addition to a Boeing 777-300ER aircraft.

Paris will become Emirates' second European destination with double daily A380 services after London Heathrow, with the carrier citing "potent demand from travellers who wish to fly with Emirates and enjoy our superior product offering".

**MEANWHILE**, Emirates and US carrier JetBlue Airways have launched a new joint frequent flyer partnership which initially enables Skyward Miles & TrueBlue members to accrue points/miles when travelling on each other's services.

The move comes ahead of a planned redemption agreement kicking off in Feb 2013.

#### Kids FOC on Ghan

**GREAT** Southern Rail is offering free fares for children on the Indian Pacific or The Ghan when travelling in the services' Red Sleeper class.

The deal applies when a child travels with an adult in a twin berth sleeper from now until 31 Jan 2013, when booked by 30 Sep this year.

Earlier this year GSR revealed refreshed Red Sleeper cabins as part of a \$6m investment in the product.

#### **Window** Seat

THINGS may have been a little tense at Air New Zealand's Australian office recently - but that's all set to change.

Country manager Cam Wallace (below) was spotted at The Spa at Palmer Coolum Resort on the

**Sunshine Coast** yesterday having all those aches and pains massaged away meaning that when he returns to the office he'll be very relaxed.







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Tuesday 3rd July 2012

#### QE2 to become hotel

**CUNARD'S** famed *Queen Elizabeth 2* cruise liner is finally set to become a floating hotel in Dubai, five years after the vessel was purchased by Dubai-based Istithmar World for \$100m.

According to *USA Today*, the ship will remain in the downtown Port Rashid facility "to serve as a tourist magnet" near a proposed maritime museum and expanded cruise terminal facilities.

A spokesman said visitors want to see *QE2* in its traditional form, so major renovations are not planned and it will continue to feature its original fixtures.

The 300-room hotel is expected to open within 18 months.

#### **Uniworld Asia launch**

**UNIWORLD** Boutique River Cruises has launched its new 2013 Asia program, with a new itinerary and three new ships to meet "phenomenal demand" see today's **Cruise Weekly**.

#### Tjapukai revamp

**INDIGENOUS** Business Australia has announced a \$10 million redevelopment of Cairns' iconic Tjapukai Aboriginal Cultural Park.

The repositioning of the venture aims to "showcase the diversity of Indigenous people in Australia and allow for more direct interaction for visitors".

GM David Hudson said the project was in the design phase, and would see an overhaul of the buildings at the Caravonica site with the addition of new theatres and retail areas, as well as interactive concepts drawing on personal Indigenous stories.

He said the repositioning "will take Tjapukai into the next 25 years as an Indigenous cultural hub."

Tjapukai is the biggest employer of Indigenous people in Cairns, with 42 Indigenous staff out of a total workforce of 77.

Construction will start next year, with the aim of minimising disruptions to shows at the park during the building phase.

## Escape winter from \$2328 business class to Asia

Click here for more details



## Student Flights can be scary



**STRIKING** fear into the hearts of competitors everywhere (or at least trying) with their best efforts at the Haka war-dance are these Victoria-based Student Flights agents, who were recently escorted by Topdeck on a 6-day adventure through New Zealand.

Staying a night on NZ's largest houseboat in the Bay of Islands, the group also visited the seaside town of Paihia, Waikato - perhaps better known as "Middle Earth", spent a night on a traditional Maori marae and visited the volcanic wonder town of Rotorua.

Pictured above from left in the back row is Joanne Fry from SF Hawthorn; Jo Kopitschinski, SF Richmond; Sarah Abdullah, SF Highpoint; Diana Adaman, Topdeck; Melanie Barnes, SF Collingwood. Front row: Kylie Steinert from SF Swanston St; Tim Holden, Topdeck; Prue Eltringham, SF Geelong; Jason Hindes, SF Box Hill; Bronwyn Bowen, SF Prahran and Shaun Busuttil, SF Melbourne Central.



500 international awards and over 120 destinations worldwide including over 30 cities in Europe. For more information contact your Emirates' Sale Representative or the Emirates' Contact Centre on 1300 880 599.



Tuesday 3rd July 2012

#### **Alabama Airbus A320s**

AIRBUS has announced the establishment of a new manufacturing facility in the US state of Alabama.

The factory will assemble A319, A320 and A321 aircraft, with the new line to commence construction in mid-2013 and aircraft manufacture from 2015 and the first deliveries in 2016.

Airbus said it anticipates the facility will produce up to 50 aircraft a year by 2018.

"The time is right for Airbus to expand in America," said ceo Fabrice Bregier in Mobile.

"The US is the largest single aisle aircraft market in the world, with a projected need for 4600 aircraft over the next 20 years, and this assembly line brings us closer to our customers".

#### Get those SOO tips in

DON'T forget to get your answers to the final three questions in our State of Origin competition before kick-off tomorrow night.

- 1. Which team do you predict will score the first try in Game 3?
- 2. Which team do you predict will be leading at half time in Game 3?
- 3. What do you predict will be the points margin in Game 3?

Enter by 6.30pm on Wed 04 Jul to soocomp@traveldaily.com.au.

#### Toga takes a tablet

**TOGA** Hospitality has launched a new Apple iPad application (designed by Leedham Creative) giving users the ability to browse information on all Toga properties as well as make bookings.

#### **DIRECTOR OF SALES**



Are you looking for that dream job opportunity?

Daydream Island Resort and Spa is an award winning 41/2 star property located in the beautiful Whitsunday Islands. We are currently seeking a suitably credentialed Director of Sales for a 12 month maternity contract.

The successful applicant will be an industry professional, with a minimum of 3-5 years experience at DOS level. You will have extensive networks already established and will be able to hit the ground running in this important role. Key accountabilities include driving the sales function across Leisure, Conferences & Incentives, Groups, Weddings and Reservations with the aim of maximising yield and growing business from within these segments.

You will be a strategic thinker who can adapt to the changing industry environment and implement strategies to ensure company objectives are achieved. Passion for the role is essential as is a proven track record in achieving results. Your attention to detail and organisational skills are exceptional and you are able to manage, motivate and mentor a highly skilled sales and reservations team.

Reporting to the Director of Sales and Marketing, this role is based at our Brisbane office.

So if you are interested in furthering your career in surroundings that will inspire you - please send an application in confidence to: marketing@daydream.net.au

Applications close Monday 16th July 2012

#### **Finnair Economy Class to Europe** via Bangkok, from only \$950\*.

Departures from 27 August - 19 November 12.

\*Sale ends 31 August 12. The fare shown is for low season, excluding taxes and fuel surcharges.



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#### **Making Peace in the Sunshine**



ABOVE: Participants in the inaugural Air New Zealand direct flight to Sunshine Coast Airport yesterday took in the delights of the region, including a visit to the spectacular Makepeace Island owned by Sir Richard Branson.

The day started off at Australia Zoo, which according to Terri Irwin is the "most interactive zoo in the world," with a team of passionate conservationists working around the clock to offer a unique animal experience.

They also inspected the Spicers Clovelly Estate before a fabulous lunch at the Flame Hill Vineyard.

**Outrigger Little Hastings Street** Resort hosted the ladies in the group for a relaxing pedicure (the men went for a walk in the National Park before a refreshing ale or two), before meeting again at Makepeace where the group is pictured above.

Sitting: Pippa McCreery,

#### **BKK hotel launches**

**SILVERNEEDLE** Hospitality has announced the opening of the 68-room Riva Surya Bangkok boutique hotel from 15 Aug,

A special launch rate of 2999 baht (about US\$96) per night is on offer, valid from 01 Aug-30 Sep including breakfast for two, Chao Phraya express river boat passes, complimentary wi-fi internet and late checkout to 5pm.

See www.rivasurvabangok.com.

**Sunshine Coast Destination** Limited (SCDL); Mark Skinner, Narrows Escape; Veronica Rainbird, SCDL; Jason O'Pray, Sunshine Coast councillor.

Standing: Barrie Adams, SCDL Chairman; David Hopper, Sunshine Coast Regional Council; David Massingham, GM of Tourism Noosa; and Bill Darby, Rumba Resort.

More pictures from the event at facebook.com/traveldailv.

#### New travel review site

MORE than 80% of travellers value travel reviews online for influence in booking travel over the opinions or recommendations of family or friends, according to newly-launched travel site Toowist.

The new platform has been created with the mantra that it is a "travel site for travellers".

Created by web futurist Stephen Whitelaw, the new platform is set up to allow travellers to register and write reviews, encouraging unbiased and impartial reviews of the world aimed at other travellers.

Toowist claims to boast the largest and more comprehensive collection of travel reviews for an increasingly web-savvy traveller.

"Our guides map out every corner of the planet from Antarctica to Zimbabwe, making our travel writers some of the most intrepid in the world," Whitelaw said at the site's launch.

#### **BA** in One Direction

**BRITISH** Airways has announced that boy-band pop sensation One Direction will host the "ultimate high-flying dinner date" on board one of its aircraft.

A special charter flight will take to the skies to raise money for a UK charity, with eight winners, each of whom will be able to take two guests on the one hour flight.

They will enjoy a tasty lunch with Harry, Liam, Louis, Niall and of course Zayn, and will be able to chat with the band before taking some selfies with the lads.

BA said the flight plan was a "closely guarded secret," with the winners to be met in central London and taken to a mysterious undisclosed airport to board.

"This really is a money-can'tbuy opportunity and a dream come true for eight very lucky fans," said BA community investment manager, Mary Barry.

The boarding passes for the flight are certain to become treasured collector's items, with the service to be given the unique flight number BA1D.



#### **Major Prize Sponsors**

**1st Prize:** 4-night holiday to Dubai, courtesy of **Emirates** and **Holiday Inn** 





2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & The Grand Hotel and Casino Vanuatu





Tuesday 3rd July 2012

#### ITP adds in Sri Lanka

**TMC** group International Travel Partnership has added a member in Sri Lanka, with A.Baur & Co joining others around the world incl Maxim's Travel in Australia.

### TM's walking for a good cause



WALKING to fight global poverty was a cause dear to the heart of TravelManager Tracie Deans, representing Dutton Park in Brisbane, who along with three friends recently completed a 100km walk for a worthy cause.

The walk was undertaken as

part of the Brisbane Oxfam Trailwalker fundraiser, with the trio smashing their goal of \$3,750 and raising \$7,456 so far.

Alongside their husbands Dave, Pete, John and John are from left, Emma Nicholson, Kristin Foreman, Jude Johannesen & Tracie Deans.

To donate to the Travelmanagers cause, visit www.bit.ly/tmwalk.



**WELCOME** to *Money Talk, TD's*Tue feature on what the
Australian dollar is doing.

#### \$1AUD = US1.026

FOLLOWING a bit of a scare last month for outbound travellers heading to the USA, the AUD has crept back past parity on the back of less than positive news from the US manufacturing sector, contracting for the first time in three years.

European unemployment levels surpassed 11% (or more than 17.5 million unemployed people) in May for the first time since the data was first tabled more than 15 years ago.

Wholesale rates this morning:

| US           | \$1.026   |
|--------------|-----------|
| UK           | £0.654    |
| NZ           | \$1.275   |
| Euro         | €0.815    |
| Japan        | ¥81.71    |
| Thailand     | ß32.42    |
| China        | ¥6.52     |
| South Africa | R8.38     |
| Canada       | \$1.04    |
| Crude oil    | US\$83.69 |
|              |           |

#### Passengers up 4%

**2.376** million international passengers travelled through Australian airports in Apr, up 4% on the previous corresponding period according to BITRE figures released this morning.

Total seats available were 3.125m, with an overall seat factor of 77%, up three points.

Qantas Airways' share dipped 0.2 points to 18.8%, while that of Air New Zealand rose 0.1 points; Singapore Airlines was up 0.3 points and Emirates rose 0.7 points.

#### **TQLD Germany sign**

**TOURISM** Queensland has unveiled an outdoor advertising campaign inside transport centres in Germany, focused on the Great Barrier Reef in the state's north.

More than 120 information screens have been installed in high passenger traffic zones in Munich, Stuttgart and Frankfurt.

The campaign is being supported by German wholesaler FTI who has reported a 24% year-on-year growth in bookings to Queensland made between Jan-Jun.

TQ ceo Anthony Hayes said the results "demonstrate Qld is truly where Australia shines for German travellers," Hayes said.



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Princess Cruises is the third largest cruise ship operator in the world and part of the world's leading cruise holiday company, Carnival Corporation (represented in the Asia Pacific region by Carnival Australia). Growth in the Australian cruise market is outpacing all international markets with brands managed by Carnival Australia (including Princess Cruises, P&O Cruises, Cunard, Carnival Cruise Lines, Seabourn, Holland America Lines) representing approximately 80 per cent of the market.

Our Cruise Consultants are the first point of contact for enquiries from customers/travel agents regarding an existing cruise holiday booking. Our customer focussed Cruise Consultants are responsible for ensuring all precruise booking enquiries are answered in an efficient and courteous manner, encouraging customer loyalty and driving bookings of cruise related product.

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- · strong PC literacy and good keyboard skills
- the flexibility to be rostered to work 5 x 4 hr shifts between 7am to 7pm Monday to Friday and 8am to 4pm Saturdays

For further information and to apply online, please visit: careers.carnivalaustralia.com Job Reference: CAR/803760



#### **AFTA UPDATE**

The latest insights from AFTA's Chief Executive, Jayson Westbury

**AS SOMEONE** who travels a lot in doing the things necessary to drive industry issues, this week will be one of my busiest domestically. On Sunday I travelled to Darwin, from there I have moved on to Canberra, while tonight, I will head to Brisbane and then return to Sydney.

Thursday will see several conference calls with WA, and then my plans take me to Adelaide for Thursday and Friday. So, why 5 cities in 5 days?

This Friday of Jul, the Consumer Affairs Ministers will meet in Adelaide to consider options being put forward for consideration as to how travel agents are regulated and consumer protection is provided as a result of the nearly 4 year review process into consumer protections in the travel industry. My journey has in the main been to talk to Ministers, staff, advisors and bureaucrats to encourage them that this coming Friday, the most important thing is to reach a decision. I am not aware of the detail of what is being deliberated in Adelaide, other than to say that I expect change from the current arrangements which include changes to state based travel agent licensing and the TCF.

All the evidence and all the reports that have been prepared and made public - of which there are many - it is clear that the underlying message which will inform any new policy direction is that the current regulations and protections are no longer fit for purpose and a more modern and inclusive approach is needed. Whatever the reform outlined post the meeting on Friday, I hope more than anything that it gives some clear indications and some concrete platforms on which travel agency owners can plan and consider how best to prepare for a future that will include many global online competitors and companies that are not regulated by Australian governments.

Australian travel agents need to be able to compete with non-Australian companies and companies that are in Australia who sell travel, but for one reason or another are not part of the current national scheme including the TCF. I think one thing is for sure, it is unlikely that the outcome from Friday will deliver same same. Or at least I would hope that is not the case as for everyone involved in this process, it has gone on for a very long time and it is time that some certainty is delivered to the industry and indeed consumers as to how new schemes or regulations are to work. Cross everything you have in the hope that this latest national journey will bring about an outcome that meets AFTA's policy position, but more importantly provides leadership and a definitive outcome for travel agents, consumers and governments, all very important stakeholders in this process.

#### **DXB** growth constant

**DUBAI** Airports has reported a 10.4% year-on-year growth in passenger traffic for the month of May, or nearly 4.4-million travellers utilising the terminal.

The result pushes the year to May 2012 to a total 23, 216, 893 passengers, a 13.2% increase by the same period last year.

#### **BESydney expansion**

**BUSINESS** Events Sydney has expanded its upcoming ABEE Hosted Buyer Program to include both hosted and semi-hosted buyer programs.

The decision has been taken to improve the quality and quantity of appointments at the event.

More details in tomorrow's edition of *Business Events News* - www.businesseventsnews.com.au.

#### Creative's new BDM

**CREATIVE** Holidays has this week welcomed Michelle Lehn as its new sales manager for NSW.

Michelle brings experience with Flight Centre in a team leader and product manager, and commenced in her new role yesterday.

#### **Etihad record numbers**

AN AVERAGE of 31,700 pax flew with Etihad Airways in the period from 27 Jun to 30 Jun inclusive, with more than 158,500 travelling over the entire five-day period.

EY posted an average seat factor of 85% over the period.

**MEANWHILE**, the carrier has commenced a six-times weekly service to Nigeria, with the first flight operated by a special A330 decked decked out in the livery of the Manchester City Football Club.

#### No solo sail surcharge

HURTIGRUTEN has announced it will waive the single traveller surcharge on selected winter voyages, a saving of up to £484pp. For more info, call 1800 623 267.



Tuesday 3rd July 2012



ABOVE: Virgin Australia recently hosted these lucky agents at a Gold Coast Suns AFL game at Metricon Stadium.

The VIP industry guests enjoyed a weekend on the Gold Coast, flying on DJ's new business class product and staying at the luxury Sofitel Broadbeach hotel.

They also experienced Virgin Australia's new Gold Coast lounge and, naturally, were ferried in stretch limos to and from the match, where they were treated to front row seating, dinner and even a sneak peek at the training room while the players were warming up.

**Pictured** back row from left: Tim Cavie, STA Travel; Sue and Rob Cecconi, Sportsnet Holidays; Peter Gunn and Danni Kilowsky, Flight Centre Corporate division.

#### **New United route**

**UNITED** Airlines has launched its maiden services to Turkey with new daily flights between Newark Airport in New York and Istanbul, beginning this past weekend.

#### Bangkok gets in tune

**TUNE** Hotels has announced it will open a 130-room property on Sukhumvit Road in central Bangkok on 01 Oct this year.

To celebrate the opening, Tune has released a special opening rate of ß100 (AUD \$3) per room per night, subject to availability on a first-come-first-served basis for stays from 01 Oct to 31 Mar 13.

Front row: Felicity La Terra and partner Ben Allen; and Alexandra O'Connor and friend Sangita Shah, Virgin Australia.

#### WIN A 3-NIGHT STAY AT SAREERAYA CHEWANG BEACH



This week, *Travel Daily* is giving one lucky reader the chance to win a 3-night accommodation package, valued at \$1530, courtesy of Sareeraya Villas & Suites.

The prize includes a 3 night package with American Breakfast at Sareeraya Chaweng Beach, Samui; a Touch of Siam Treatment (30min Herbal Steam Bath and 90min Massage) and free airport transfer.

For your chance to win this great accommodation package, answer correctly four questions featured in *Travel Daily* from Monday to Thursday this week, plus answer the final question featured on Friday.

Email your answers by COB on Fri to: sareeraya@traveldaily.com.au

What is the size of the Sareeraya Suites?

Click here for terms & conditions







Tuesday 3rd July 2012

#### **Blue Holidays tennis**

VIRGIN Australia's Blue Holidays has released a new range of event packages for the Australian Open 2013 tennis tournament - for info see virginaustralia.com/holidays.



#### JQ joins NZ campaign

**THE** New Zealand Olympic Committee has named Jetstar as its newest partner, with the carrier to provide travel support for the NZ Olympic Team as it shares its hoped-for success at the London games in a special homecoming event.

Christchurch has been named as the host city for the official welcome home parade for the NZ athletes, with the committee voting the rebuilding city ahead of all others for symbolising Kiwi national pride and character.

The celebratory parade will take place on 24 Aug.



#### **Supplier Updates**

**WELCOME** to Supplier Updates, Travel Daily's new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.** 

Supplier enquiries for notices: advertising@traveldaily.com.au

**LANGHAM** Hospitality Group recently marked 147 years from the opening of its flagship London property in 1865, and associated innovations and service standards set by the iconic hotel brand.

Celebrating the occasion, the group's Sydney sales team dressed up, or "Langhamised", batches of gourmet cupcakes with icing in the group's iconic pink to present to key clients and partners.

Langham recently boosted its Australian presence with the purchase of Sydney's Observatory Hotel from Orient-Express.

Pictured above from left with one of the batches is corporate sales manager Adriana Abel with Tom Goldman, managing director of Goldman Travel.

#### Chinese hotel deal

**HOME** Inns & Hotel Management, a "leading economy hotel chain in China," has completed an acquisition of eJia Express Hotels which operates 13 properties in China's Anhui province.

Home Inns already operates more than 1100 hotels across China and the purchase of the eJia portfolio amounted to about RMB47,000 (A\$8000) per room.

## WIN A HOLIDAY TO HONG KONG

#### WIN THIS MONTH'S **MAJOR PRIZE**

- 2 nights at the 5 star **Harbour Grand Kowloon** 

- 2 nights at the 5 star **Harbour Grand Hong Kong** 

2 return economy flights

#### WIN THIS WEEK

2 nights at

**Harbour Plaza North Point** 

The hotel is situated right next to the MTR Quarry Bay Station providing easy access to many tourist attractions. Hotel also provides complimentary shuttle bus to Airport Express Hong Kong Station, Causeway Bay and Taikoo area.



Throughout July, Travel Daily is giving readers the chance to win an incredible major prize and weekly prize to Hong Kong, courtesy of **Harbour Plaza Hotels & Resorts** and Cathay Pacific.

To win the weekly prize, simply answer all five daily questions by COB on Friday. The subscriber with the most correct answers and the most creative response to Friday's question will be the weekly winner.

There will be 20 questions throughout the month. At the end of the month the subscriber with **all** the correct entries and the most creative responses to <u>all</u> four Friday's questions will win the major prize of a holiday for two people to Hong Kong.

**Q.2:** Is the Harbour Plaza North Point located on Hong Kong Island or in Kowloon Bay?



Send your entries to: harbourplazacomp@traveldaily.com.au

Click here for terms & conditions

Hint! Go to: www.harbour-plaza.com









#### **AA** cuts registrations

A NUMBER of US trade media websites have noted that American Airlines Vacations has closed off new registrations for travel agents wishing to book holiday packages via its website.

Agents wishing to access the page involving registrations are greeted with the message "Thank you for your interest in American Airlines Vacations. We are not accepting new Travel Agent applications at this time".

The parent company of the carrier and its subsidiaries, AMR Corp, is presently negotiating and restructuring to try and emerge from Chapter 11 bankruptcy.

#### **JetBlue ups Colombia**

**US** low-cost carrier JetBlue has added its third route to Colombia, with the addition of non-stop flights between New York and Cartagena effective from 02 Nov.

JetBlue already flies daily from both Fort Lauderdale and Orlando to Bogota.

#### Wego's Indo launch

**ONLINE** travel search platform Wego has opened a social media and mobile product development centre in Jakarta.

The metasearch site is planning to build its Indonesian team to 50 operating from its Kuningan office.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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## CORPORATE IMPLANT – WORK FOR THE CLIENT SENIOR TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE \$65 + BONUS

Leave your TMC behind and be employed by this top blue chip client based on the North Shore. Close to train and buses, this leading co. requires a senior corporate consultant to join their in-house travel team. This company offers excellent career progression and a great salary package. As you will be dealing with itineraries for CEO's and executives, you will need to be highly skilled in your field. If you have 3 – 5 years experience, excellent airfare knowledge and ticketing skills - apply today.

## BEAT THE END OF FINANCIAL YEAR RUSH RETAIL TRAVEL CONSULTANTS MELBOURNE (VARIOUS) – FANTASTIC SALARY PACKAGES

Don't sit around waiting patiently for your job to get better – act now to move forward. Did you know that being registered with AA Appointments means that we work on your behalf? You may not see a job ad for the position you like but being registered means we are out there speaking to clients on your behalf. Call us today register!

Remember your great new job is just a phone call away!

## LUXURY AT IT'S FINEST LEISURE TRAVEL CONSULTANT MELBOURNE (EAST) – SALARY PACKAGE TO \$50K + BONUSES

Our client is a well established boutique agency in Melbourne's Eastern suburbs who specialise in creating dream holidays for discerning clients. You will be handling enquiry from high end clientele booking everything from a journey about the Silver Whisper, to a Creole cooking school in New Orleans. If you pride yourself on customer service and have a minimum 2 years international consulting experience then apply today!

## BULA! WATAWIEH! KIA ORANA! SOUTH PACIFIC TRAVEL SPECIALIST BRISBANE CBD – SALARY PACKAGE \$47K + INCENTIVE

Do you have a passion for all things tropical? Want to focus on niche product? The look no further! This award winning travel specialist is looking for an experienced & enthusiastic travel consultant to join their vibrant team booking creative South Pacific itineraries whilst providing exceptional customer service. You will earn a generous salary, great incentives and fabulous famils. Min. 2 years exp, CRS skills & extensive South Pacific knowledge is essential. Apply today!

## GREAT CAREER PROGRESSION DOMESTIC CORPORATE CONSULTANT SYDNEY – SALARY PACKAGE \$45K + bonus

Here is your chance to work for this fantastic global corporate company who offers an amazing boutique feel. Join this fun team in their beautiful luxury office located in the heart of the CBD, close to public transport and all your favourite stores. Dealing initially with the SME clientele, this is a great opportunity to start as a domestic consultant with the view of being trained into international. If you have 2 years experience and strong CRS skills – this role is for you.

## SALSA YOUR WAY TO SUCCESS WHOLESALE TRAVEL CONSULTANT MELBOURNE (CBD) – SALARY PACKAGE TO \$50K +

Our client specialises in up-market, luxury travel throughout South America. With an innovative, unusual and unique approach to building itineraries you are sure to be challenged in this role. Working in a boutique office and dealing directly with the public as well as travel agents, your day will fly by! If you have travelled extensively throughout the region and have a min 2 years experience, this could be your next role.

## THIS IS YOUR BIG BREAK INTO MINING! IN-HOUSE TRAVEL CO-ORDINATOR X 3 PERTH (CBD) – SALARY PACKAGE TO \$70K (DOE)

This well known mining group is seeking 3 internal corporate travel consultants to service all the domestic and international travel arrangements for their independent companies that operate across the Globel Dealing with the CEO's and senior executives travel, you will be highly skilled in your field.

This unique role requires first class corporate travel consultants with a minimum 2 years corporate travel.

## AROUND THE WORLD EVERYDAY INTERNATIONAL WHOLESALE CONSULTANTS BRISBANE CBD – SALARY PACKAGE UP TO \$50K OTE

Are you an experienced international consultant? Stuck in a rut? Want to work for a dynamic organisation where career progression isn't just a dream? This is a unique opportunity to a join a global company that is experiencing immense growth. Working in the vibrant environment you will enjoy great \$\$, top training and conferences, unique benefits and career progression opportunities. So if you have a passion for international travel and a need to succeed.

## \*WORD MOUSE

June 12 Edition #17



# Hong Kong Disneyland's NEW Themed Land Opening July 14 2012!

**Grizzly Gulch** is the second land of Hong Kong Disneyland's current expansion and is the largest in area. It brings guests on an entirely new and original experience which has

been developed

EXCLUSIVELY for Hong Kong Disneyland.

This new land brings a unique and innovative, high-speed, multidirectional terrain-style coaster - the Big Grizzly Mountain "Runaway Mine Cars", wrapped around by a spectacular and amazing wilderness landscape, that will transport you back to the era of August 8, 1888.

Grizzly Gulch is a land rich with natural wealth, fortune and excitement.

Come and be a pioneer and unearth your own adventure and luck in the great Wild West!



Hong Kong Disneyland Resort invites travel industry partners to embark on a Wild West Runaway Adventure, as we present a 'Grizzly Gulch Webinar'.

To better equip you in promoting Grizzly Gulch to your Guests, we have invited Miss Kitty, the owner and manager of the Lucky Nugget Saloon at Grizzly Gulch, to introduce to you the history, attractions and special experiences that Grizzly

Gulch has to offer.

Please register for the Grizzly Gulch Webinar to be held on July 10 or July 12 to have a sneak peek at this wild and exhilarating expedition!

With all of these new attractions guests should take advantage of Hong Kong Disneyland's great value 2-Day ticket. The 2-Day ticket allows for a visit across any 2 days within a 7 day period.

Please note: 2-Day ticket block-out dates apply 11 -14 Feb 2013.