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# Travel Daily

First with the news

Wednesday 4th July 2012

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ISSN 1834-3058

## It's our birthday!

**TD** has come of age, with your favourite travel publication today celebrating the 18th anniversary of the first issue which was published 04 Jul 1994 - and since then there have been 4500 more!

Originally a daily fax and now an emailed PDF, **Travel Daily** has grown to be the indispensable news source for the Australian travel industry, and we would like to thank our many thousands of loyal readers for your support.

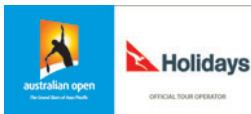
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## QR Doha-Perth daily by Dec

**QATAR** Airways ceo Akbar Al Baker has confirmed the Doha-based airline will bolster flight frequencies to its latest int'l hub - Perth - to daily from 02 Dec.

The WA capital became Qatar Airways' 117th global destination and second Australian gateway (behind Melbourne) yesterday, after its inaugural service touched down some 15 mins ahead of schedule.

Initially launched as a thrice weekly operation, Al Baker said the "much anticipated" Perth route holds "enormous potential" as a "competitive tourism destination and as a hub of Australia's mining and exploration industry."

At a ceremony at Perth Airport,

he said the new air link, QR's 7th for 2012 alone, was further testament "to expanding our presence in the Asia Pacific region, particularly to Australia."

Al Baker said QR offered very convenient seamless connections for WA residents to the Middle East, Americas, Africa and Europe through Doha.

"We are beginning operations with three flights a week which will rise to daily in Dec," he said, with the service operated by QR's flagship Boeing 777.

Qatar Airways had initially flagged daily operations from late Oct (**TD** 24 Nov 2011) but Al Baker said this had been delayed due to a lack of available aircraft.

He said that QR would offer better links to Europe than its WA rivals, saying "I know for a fact that our new flight connections will be more convenient for the travelling public".

The carrier has also embarked on a \$1.2m two-year joint campaign with the WA govt to showcase the state via advertising, marketing and familiarisation trips for global travel trade and media.

### Seven pages of news

**Travel Daily** today has seven pages of news and photos, a front full page for Orient Express - 1 Independence plus full pages from: (**click**)

- AA Appointments jobs
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## Independence action

IT'S Independence Day in the USA today, and Orient Express Travel Group is making the most of it, taking the opportunity to promote 1 Independence, its "flexible, transparent & low cost" solution for independent agents offering exclusive air deals, wholesaler offers, local branding and the Express Fares & Ticketing product suite.

For details, see the special front full page of today's **Travel Daily**.

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## Virgin launches VX pact

**VIRGIN** Australia has today opened sales of its new Virgin America codeshare services, following the pact's recent tick by US authorities (**TD** 28 Jun).

Under the deal, codeshare services are available for travel from 17 Jul from Los Angeles to Portland, Washington DC, Boston, Dallas, Chicago, Seattle, Fort Lauderdale and Philadelphia.

Together with existing Delta Air Lines codeshares, Virgin Australia now offers 25 North American destinations, along with more than 300 interline ports.

It's the first ever codeshare agreement signed by Virgin America, and Virgin Australia is offering a range of special launch fares until 17 Jul, such as \$1452 return economy ex MEL to DFW.

## QF offers mobile bookings

**QANTAS** has today added long-anticipated booking facilities to its mobile website, enabling customers to search and book flights on their mobile phone.

QF Domestic ceo Lyell Strambi said the move was in response to requests from clients who "want flexibility to book flights away from their home or office, or on their way to the airport".

Payments can be made either using credit or debit cards, and there's also a 'points+pay' option.

The new search and booking function is available to Qantas customers departing from Australia, New Zealand, Singapore, the UK and the USA.

The mobile site initially launched in 2008 and also offers flight status and domestic check-in.

## EK launches BCN

**EMIRATES** yesterday debuted its first flights to Barcelona in Spain, with a daily operation which complements Madrid services which moved to double daily on Sun, making the country one of EK's most served in Europe.

## New Broome tower

**AIRSERVICES** Australia has officially launched a joint safety and emergency response facility at Broome Airport in WA - the first of its kind in Australia.

The 16m air traffic control tower has digital touch screen consoles and an integrated flight, surveillance and comms system.

## Virgin Aust up 10.3%

**PASSENGER** figures released by Virgin Australia this morning show the carrier had a strong May result, with numbers up more than 10% through May.

The carrier posted an average load figure for the month of 76.1%.

Domestically, VA carried more than 1.24 million pax, but with lower yield due to discounting.

International numbers remained stagnant compared to the same time last year, with growth stymied by a 3.6% reduction in capacity in line with B737 jet refurb projects.

**MEANWHILE**, DJ has announced two additional weekly services on both the Sydney-Rockhampton & Townsville-Rockhampton routes.

## Contiki US out now

**CONTIKI** Holidays has released its 2012-2014 USA & Canada program, which follows a sellout season last year.

The program includes a range of new options including, for the first time ever, a choice of two six-day packages including visits to the Coachella music festival.

20 tours feature in the brochure which marks the start of Contiki's third decade of taking young travellers to North America.

See [www.contiki.com.au](http://www.contiki.com.au).

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## AOT's "major win"

**AOT** Group ceo Andrew Burnes says securing the Commonwealth Government's Accommodation Program Manager contract (**TD** Mon) is a "major win" for the company, which will now exclusively supply the domestic accom needs of over 100 govt agencies and their respective TMC's for the next three years.

Former JTG Wholesale exec Rohan Moss is heading up a new AOT division to handle the deal, which includes a Canberra-based AOT Government Services office.

Govt bookings exceed 500,000 domestic room nights each year, and Burnes said the win was also good for Australian owned and operated accom providers "who we are committed to supporting through this new contract".



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## Topdeck launches into North America

**YOUTH** tour company Topdeck launched its first ever US and Canadian itineraries today - just in time for the 4th of July.

Trips are set to commence from Apr next year, will range from six to 20 days and will be priced starting from \$146 per day.

Among the longest of the trips is the 20-day "Coast to Coast" itinerary, operating as a cross-country journey from Los Angeles to New York (or reverse) and starting at \$3125ppts.

There's also the 19-day "Greatest Parks of the US," which features visits to national parks such as Yosemite and Yellowstone.

Canada has not been left out, with the most in-depth itinerary 'north of the border' being the 11-day "Canadian Rockies" loop

starting in Vancouver and paying visits to Banff, Whistler and a range of national parks on the way.

Topdeck sales manager Ben Ittensohn said the consistently high Australian dollar was fuelling an Aussie love affair with the US.

"People have been contacting us and asking when we're going to start visiting North America, so we have high hopes that these trips will really take off.

"All itineraries will have the Topdeck hallmarks, [such as] knowledgeable and friendly crew, included meals, fun optionals and lots of included 'Totally Topdeck' experiences," Ittensohn said.

For more information on the new Topdeck US/Canada offering, visit [www.topdeck.travel](http://www.topdeck.travel).

## AR new nonstop lands

**AEROLINEAS** Argentinas has operated its maiden direct service to Sydney, with the first nonstop flight landing yesterday afternoon.

Destination NSW ceo Sandra Chipchase said the thrice-weekly services will make Sydney travel easier for Argentinian visitors.

## 27 agents shut down

**TWO** Harvey World Travel agencies, in **HWT Maroochydore**, Qld (ABN: 84 003 237 296) and **HWT Ringwood**, Vic (ABN: 84 003 237 296) are among 27 agencies which have closed down and thus been terminated from the TCF.

Other agents that have recently closed were **Travel Arcade** in Utakarra, WA (ABN: 44 079 485 733), the **Moree Travel Centre** (ABN: 25 069 883 427), **Limra Travel** in St Kilda (ABN: 85 525 507 276), **Beston Travel** in Adelaide (ABN: 49 126 005 114) and **Best Friends Travel Pty Ltd** in Brisbane (ABN: 13 083 206 642).

But it was not all doom and gloom, with nine new head offices including **Thai Heart Holidays** (ABN: 27 156 101 834) in Port Lincoln, SA and **Total Luxury Australia** (ABN: 15 476 836 271) in Murarrie, Qld, and the approval of three new branches.

These included two new Flight Centre Grp outlets in **Cruiseabout Pialba** (ABN: 25 003 377 188), near Maryborough, Qld, and **Escape Travel Mornington** (ABN: 25 003 377 188), in Victoria.

## Window Seat

**QATAR** Airways ceo Akbar Al Baker showed off his Qatari wit yesterday after the carrier's inaugural Perth service (see p1).

WA Tourism Minister Kim Hames welcomed Al Baker, saying "you've arrived in the middle of winter when we have beautiful weather."

Al Baker quipped back: "Qatar Airways always brings good weather, wherever we go."

**AL BAKER** also expressed his distaste for some of the banners suspended from the roof at Perth Int'l Airport that stated QR operates to 100 destinations. "I don't like the placards, it should say nearly 120," he said.

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## WA welcomes Qatar Airways



**QATAR** Airways was officially welcomed to Perth by the West Australian deputy premier and other officials at a special airport ceremony yesterday following its inaugural service (see **page 1**).

Perth Airport ceo Brad Geatches thanked Qatar Airways ceo Akbar Al Baker for his commitment to the state, saying the airport would work with the airline to ensure the route was highly successful.

Geatches said 25% of Perth's int'l pax travel to/from the UK/Europe, and QR's connectivity via Doha would cater for high demand for "high quality air services" out of the Western Australian market.

"Qatar Airways services will continue to help this market to grow and will provide an exciting holiday destination".

Geatches also pledged to work with Qatar Airways to expand the Perth services to daily, "hopefully in the near future."

WA Minister for Tourism Kim

Hames said the state was "very proud" to have been chosen by Qatar Airways as its second local hub, with it sharing similar values with Qatar in terms of population and natural resources.

Hames, who is also the deputy premier, said WA is the "growth centre of Australia" and the 2nd largest world exporter of natural gas, trumped only by Qatar.

QR is the 17th int'l airline to service Perth and the 2nd within 12 months behind China Southern Airlines, which added a nonstop Guangzhou link in Nov last year.

Yesterday's ceremony also featured a traditional welcoming ceremony and an exchange of gifts - view photos from the event at [www.facebook.com/traveldaily](http://www.facebook.com/traveldaily).

**Pictured** in the centre flanked by QR cabin crew from left are Kim Hames, Akbar al Baker and Brad Geatches.

See tomorrow's **TD** for more coverage on Qatar Airways.

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### WRD Diamond League

A **NEW** agent incentive, named "Diamond League", has been launched by World Resorts of Distinction, with accredited agents first to be informed of new special offers, rewards and promotions. More info at [www.wrd.com.au](http://www.wrd.com.au).

### Etihad connects Seoul

**IMPROVED** connection times and access to more destinations are behind changes to Etihad's flight schedule on flights to South Korea, with the carrier aligning its departure times to now leave Abu Dhabi at 10:05pm daily.

### Short lead hotel app

**STAYTODAY**, a new iPhone app for hotel reservations has this morning launched across Australia and New Zealand, offering rates claimed as "cheaper than online" for bookings made after noon on the day of check-in.

In an effort to boost hotel occupancy rates and revenues by filling rooms that may otherwise have remained empty, rates at participating hotels drop further via a unique price-drop engine the later the day progresses.

The concept is managed in Australia by Matthew Hayne, who says the service is perfect for those who want a hotel while on the go, such as business travellers and late night party scene patrons.

The free app is now available from the iTunes store, and for more information on the service, see [www.staytoday.com.au](http://www.staytoday.com.au).

### Last day for SOO tips

**ANTICIPATION** is at fever pitch over tonight's State of Origin - and it's more exciting if you remember to get your entries in to **TD's** tipping competition too.

1. Which team do you predict will score the first try in Game 3?
2. Which team do you predict will be leading at half time in Game 3?
3. What do you predict will be the points margin in Game 3?

Enter by 6.30pm tonight to [soocomp@traveldaily.com.au](mailto:soocomp@traveldaily.com.au).



**CONGRATULATIONS**

**Chris Botha**

from **Tourism Victoria**

Chris is the top point scorer for Round 16 of **Travel Daily's** Super 15 Rugby industry footy tipping competition, and has won a double pass to Hoyts cinema, courtesy of **TATS**.



### Major Prize Sponsors

**1st Prize:** 3-night holiday to New Zealand, courtesy of **Emirates & Novotel Hotels**



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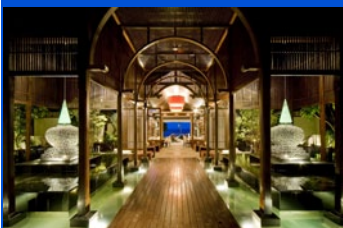
**UNIVERSAL** Orlando Resort has celebrated the grand opening of its new ride, entitled "Despicable Me Minion Mayhem," including characters from the hit movie.

The ride places guests into a new storyline with 3D animation and original character voices.

## Free Sheraton shuttle

**GUESTS** of the Sheraton Grande Sukhumvit transferring to sister property Sheraton Pattaya will be able to take advantage of a new shuttle service between the two resorts, offered free to guests.

## WIN A 3-NIGHT STAY AT SAREERAYA CHEWANG BEACH



This week, **Travel Daily** is giving one lucky reader the chance to win a 3-night accommodation package, valued at \$1530, courtesy of **Sareeraya Villas & Suites**.

The prize includes a 3 night package with American Breakfast at Sareeraya Chaweng Beach, Samui; a Touch of Siam Treatment (30min Herbal Steam Bath and 90min Massage) and free airport transfer.

For your chance to win this great accommodation package, answer correctly four questions featured in **Travel Daily** from Monday to Thursday this week, plus answer the final question featured on Friday.

Email your answers by COB on Fri to: [sareeraya@traveldaily.com.au](mailto:sareeraya@traveldaily.com.au)

## What is the name of the main restaurant at Sareeraya?

Click here for terms & conditions



## Discover Brunei invite

**BRUNEI** Tourism Australia has invited the trade to learn more about the destination at the 2012 Discover Brunei roadshows, to be held in Melbourne, Adelaide and Canberra on 23, 24 and 25 July.

A swag of prizes are up for grabs, including a chance to enter a draw to win a holiday to Brunei.

For more information and to register before the 18 Jul cut-off, email Ross Tutin from Brunei Tourism Australia at [BruneiTourism@walshegroup.com](mailto:BruneiTourism@walshegroup.com).

## QH Comp winners

**CONGRATULATIONS** to Nicole Serago of CTM and Sarah Pogson of Travelscene Kogarah, who have won two nights accom at the Novotel and Ibis Darling Harbour hotels respectively, with two tkts to The Chronicles of Narnia exhibit at Sydney's Powerhouse Museum.

## New BDMs are Excited

**EXCITE** Holidays has appointed Trent Pauling and Brooke Brindle as its new business development managers for the NSW market.

Trent and Brooke both bring extensive experience from similar roles with other wholesalers.

## HRA's shiny Emeraldalda

**HOTEL** Representation Australia has signed Emeraldalda Management Group, based in Vietnam.

The group currently represents two resorts with expansion plans on the horizon in the Emeraldalda Resort Ninh Binh and the Ana Mandara Villas Dalat.

## SITA E-Comm partner

**AIRLINE** IT specialist SITA has partnered with travel distribution software company Datalex.

The tie-up has seen the launch of an updated Horizon eCommerce platform, aimed at providing airlines with the capability to develop shopping or merchandise platforms into their own websites.

Horizon E-Commerce is currently used by 30 airlines worldwide.

## Finnair Economy Class to Europe via Bangkok, from only \$950\*.

Departures from 27 August - 19 November 12.

\*Sale ends 31 August 12. The fare shown is for low season, excluding taxes and fuel surcharges.

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## Sweet new QantasLink gates



**QANTASLINK** celebrated the launch of two new airport gates at Brisbane Airport on Tue, with the facility going straight into full swing minutes after its unveiling by QantasLink executive manager John Gissing (**TD** yesterday).

And what better way to toast the gates than with **red kangaroo** emblazoned cup-cakes shared

among attendees and passengers.

**Pictured** with one of the Qantas cabin crew are Susy Pitt, QantasLink Cairns; Elsa D'Alessio, head of sales & marketing, QantasLink & Peter Collyns, regional general manager, Qantas.

View our exclusive collection of photos from the gate lounge at [www.facebook.com/traveldaily](http://www.facebook.com/traveldaily).



## Business Development Executive Brisbane Sales Office

Cathay Pacific Airways is looking for a highly motivated Business Development Executive to join the Brisbane sales team.

The successful candidate will need to demonstrate the following:

- Ability to identify key incremental revenue opportunities
- Proven ability to achieve sales revenue targets
- Analytical skills that can develop profitable revenue opportunities
- Proven problem solving skills including evaluation, analysis, information gathering, interpretation
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Cathay Pacific Airways  
400 Queen Street  
BRISBANE QLD 4000

or email: [howard\\_field@cathaypacific.com](mailto:howard_field@cathaypacific.com)

**Applications close 09 July 2012**

**Please note:**

**Only those applicants who are successful in gaining an interview will be notified.**

## Boeing's jet demands

**BOEING** has increased its future forecast for aircraft, predicting up to 34,000 fuel-efficient aircraft will be sold in the next 20 years at a value of US\$4.5 trillion.

## Frequent A380 flyers hit No 8



**THESE** two WA agents are taking a novel approach to clocking up the frequent flyer miles, making a point of booking themselves on the inaugural A380 service flown by each airline operating flights on the superjumbo.

Luke Chittock of Travelworld Floreat and Isabelle Chu of Bonaventure Travel took their eighth inaugural last weekend, flying on the debut A380 service of Malaysian Airlines between Kuala Lumpur & London.

The maiden flight carried 503 passengers and arrived into LHR 20 minutes ahead of schedule.

Luke and Isabelle are **pictured** above following the service with two of the MH pilots.

## BA plans to Know Me

**BRITISH** Airways has launched a customer service program, dubbed "Know Me", with the aim of collating data on the experiences of every passenger to improve their own service offerings.

Just as restaurant staff would come to know the individual traits of a frequent diner, BA plan to utilise the program to anticipate the requirements of frequent travellers and to personalise their offerings to suit each traveller.

**MEANWHILE**, the carrier has relaunched flights to Belfast in Northern Ireland after an 11-year suspension on the route, as it continues to integrate the acquisition of bmi into its network.



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## Accommodation Updates

**WELCOME** to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



Newly refurbished executive suites at the **Swanston Hotel Grand Mercure** in Melbourne have been unveiled, aimed at maximising the comfort of business and leisure travellers alike. The suites feature a separate bedroom & living area, comfortable dining area and FOC wi-fi internet.



A new technological framework at the **Intercontinental Sydney** to enable wireless internet through the entire property has been completed. A variety of connectivity options will be made available, including plans for in-house guests, PAYG hotspots or group accounts to satisfy conferences.



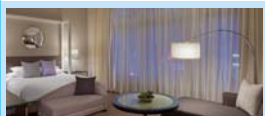
The **Ritz-Carlton Montreal** has reopened following a \$200 million renovation that offers all of the latest amenities combined with the 'splendour of the past'. Restored to include the preservation of the building's facade, the hotel's 98 guestrooms and 31 suites were redesigned and renovated along with public areas.



The **Grand Mauritian Resort and Spa** in Mauritius has announced the addition of two restaurants to the property, taking the total number to five, including a boost to its food and beverage offerings and introducing an executive lounge. The 193-room hotel also plans to decrease its room numbers to 190 by adding more twin rooms to meet demand.



Introduced to complement the **Intercontinental Samui Baan Taling Ngam**, the hotel's new **Baan Thai Spa**, open today, is nestled 120 metres up on the edge of a rolling green clifftop. Views over the tropical landscape surrounding the resort rank among the unparalleled. Within the spa, luxury and relaxation form an inspiring basis of the decor used to decorate the facility.



**Hyatt French Quarter** in New Orleans has opened following the completion of a US\$18 million renovation, making it the third Hyatt hotel to enter the New Orleans market in the last 12 months. The hotel has upgraded its 254 rooms as well as the lobby, exterior, landscaping and pool. Newly designed food & beverage outlets have been added including a bodega-inspired market called Powdered Sugar and upscale lounge entitled Batch.

## Aussies enjoy planning

**RESULTS** from the Visa Australian Travel Survey have revealed one in 10 respondents are fastidious about the level of detail put into holiday plans prior to departure.

The data showed one in four Aussies think about a holiday each week, researching everything from flights to "the right footwear to wear on cobblestone streets".

Over 60% of respondents take at least one trip annually, with 25% of these admitting to planning the next as soon as arriving home.



## Supplier Updates

**WELCOME** to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

## PPHE launches new site

UPMARKET accom operator PPHE Hotel Group has launched a new website on the back of the rebranding of Park Plaza Hotels to PPHE Ltd - see [www.pphe.com](http://www.pphe.com).

## South Pacific stunners on show



**ADVENTURE** World and Air Pacific recently whisked these JTN agents off on a hard-working famil trip to Samoa and Fiji, which involved copious amounts of swimming with turtles, lying in the sun and enjoying all sorts of top-class food and wine.

Actually, there was actual work completed, with a number of top resorts "inspected" across the two island nations in Upolu, Savai'i, Denarau & the Coral Coast.

## Air demand falls flat

**CAPACITY** grew more slowly than air travel passenger demand in May, according to new global traffic statistics released by IATA overnight.

Demand for seats was up 5.6% compared to the previous year, with capacity up by 4.1%, resulting in an average global load factor of 77%.

## High minutely spend

**ANNUAL** statistics released by Wellington Tourism has revealed visitors spent more than \$2600 every minute in the city last year.

The overall result for the year totalled a NZ\$1.4 billion addition to the Wellington economy, an increase of 8% year-on-year.

The group is pictured above enjoying the Fijian sunshine, back row: Frances, Rosie Holidays; Imeleta Aluni, Air Pacific; Peter Scott, Jetset Travel Belgrave; Annette Manteuffel, Travelworld Carindale; Louella Horne, RACT Travelworld and Jess Fardon, Travelworld Bathurst.

Front row: Cris Cali, Adventure World; Sandy Arezo, Jetset Travel Horsley Park; Angela McLaren, Travelworld Daisy Hill; Allira Gray, Jetset Gladstone and Carolyn Rogers from Jetset Waurm Ponds.

## Aus spend up in Canada

**AUSTRALIAN** travellers to Canada spent \$78 million in the fourth quarter of 2011, according to the latest Tourism Snapshot released by Canadian Tourism.

UK visitors took out the highest spend at \$131 million, with Australia clocking up the highest average spend per trip at \$2,170pp, just ahead of China at \$1944pp.

## VX posts another loss

**VIRGIN** America has reported a hefty US\$76 million loss for the first quarter of 2012.

The carrier has never turned a profit in the US, losing a total of \$530 million since its 2007 launch.

## Tourism Aust hails Jetstar Japan

**JAPANESE** visitor numbers to Australia are likely to be boosted by the launch of Jetstar Japan, according to Tourism Australia md Andrew McEvoy.

"We all know that Japan has endured a tough time of it lately, and the sight of the first Jetstar Japan plane in the sky is exactly the catalyst the country needs to really kick start Australian outbound travel again - a market we remain committed to and which we see returning to growth in the near future," he said.

Despite the downturn in recent years, Japan is still Australia's fifth largest source market for

international tourists, and seems to be on the rebound with arrivals up 7.5% from Jan-Apr.

The new domestic service will link key secondary cities including Sapporo, Fukuoka and Okinawa with international gateways of Tokyo Narita and Osaka Kansai - making it easier for travellers to connect through to Australia.

Tourism Australia last year signed a three-year \$10m Japan strategic marketing deal with Jetstar, and McEvoy said further resources were likely to be allocated to the market from the newly established \$61 million Asia Marketing Fund.

## WIN A HOLIDAY TO HONG KONG

### WIN THIS MONTH'S MAJOR PRIZE

- 2 nights at the 5 star **Harbour Grand Kowloon**
- 2 nights at the 5 star **Harbour Grand Hong Kong**
- 2 return economy flights

### WIN THIS WEEK

- 2 nights at **Harbour Plaza North Point**
- The hotel is situated right next to the MTR Quarry Bay Station providing easy access to many tourist attractions. Hotel also provides complimentary shuttle bus to Airport Express Hong Kong Station, Causeway Bay and Taikoo area.



Throughout July, **Travel Daily** is giving readers the chance to win an incredible major prize and weekly prize to Hong Kong, courtesy of **Harbour Plaza Hotels & Resorts** and **Cathay Pacific**.

To win the weekly prize, simply answer all five daily questions by COB on Friday. The subscriber with the most correct answers and the most creative response to Friday's question will be the weekly winner.

There will be 20 questions throughout the month. At the end of the month the subscriber with all the correct entries and the most creative responses to all four Friday's questions will win the major prize of a holiday for two people to Hong Kong.

**Q.3: How many guestrooms and serviced suites are at Harbour Plaza North Point?**



Send your entries to: [harbourplazacomp@traveldaily.com.au](mailto:harbourplazacomp@traveldaily.com.au)

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Hint! Go to: [www.harbour-plaza.com](http://www.harbour-plaza.com)



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# AA APPOINTMENTS

RECRUITMENT CONSULTANTS



## A NEW JOB ON YOUR LIST FOR THE NEW FINANCIAL YEAR - CALL AA

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 QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)  
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### DON'T BE LEFT IN A SINKING SHIP LEISURE & CRUISE SPECIALIST SYDNEY – \$55K PACKAGE + BONUS

This is your chance to be part of this fast growing sector. This fantastic cruise wholesaler, based in the CBD is currently booming and in need of two talented consultants to join their fun team. You will enjoy booking cruise packages and leisure extensions to exotic destinations worldwide. This is your chance to be a part of a company that is truly committed to staff development, offering a high salary and great staff benefits. If you can picture yourself sailing the seven seas, call us now.

### BECOME A PRODUCT GURU PRODUCT DEPARTMENT

SYDNEY – SALARY PACKAGE \$49K + BONUS

This award winning global company has an exciting new role in their product department. Your role will include providing expert product knowledge to agents, building and maintaining relationships with overseas suppliers, keeping product information updated and updating daily inventory. You will enjoy a top salary, fantastic bonuses and great educational opportunities to amazing destinations. If you have 12 months industry experience -apply today.

### STOP PROCRASTINATING INTERNAL CORPORATE TRAVEL CONSULTANT PERTH (INNER) – SET SALARY PACKAGE TO \$70K

Have you been procrastinating lately? Holding out for that role that doesn't seem to exist? Well here it is! This amazing internal travel company is seeking stand out corporate travel consultants to join their boutique team in Perth. This is a unique opportunity to join a growing organisation servicing their linked companies with all business travel arrangements. Amadeus is highly regarded. Corporate travel essential.

### FAMILS, REWARDS, AMAZING \$\$\$ WHOLESALE TRAVEL CONSULTANTS

PERTH (CBD) – SALARY PACKAGE TO \$65K+ (OTE)

Join a rewarding and highly successful wholesale travel company that will not only see you earning the big bucks, they can offer you a fun working environment, international travel rewards, discounts on health and fitness programs, together with never-ending career progression opportunities. If you have a minimum 2 years international travel consulting experience & enjoy the buzz of hitting targets, apply now!

### TAKE YOUR PICK IN ADELAIDE LEISURE TRAVEL CONSULTANTS

ADELAIDE (INNER) – SALARY PACKAGE TO \$50K+ (NEG)

There has never been so much choice in Adelaide! With a number of boutique leisure offices on the search for experienced travel consultants, now is the perfect time to start the job hunting process. Whether you're looking for a set salary, or salary package incorporating bonuses, boutique office or larger franchise, we can help you find an ideal role. If you have a min 18mths international consulting exp. apply now.

### FASTEST GROWING CORPORATE COMPANY CORPORATE TRAVEL CONSULTANTS

MELBOURNE & PERTH – SALARY PACKAGES \$55K-\$70K DOE

Are you selling yourself short, being paid peanuts and not challenging yourself? Join one of the leaders in corporate travel and put your career in first place, together with your bank account! Not only will you be given fantastic training, you will enjoy a fun and energetic working environment, ongoing rewards and career advancement. This is a role to consider closely. Apply now. Min. 2 years international exp.

### CALLING ALL NIGHT OWLS AFTER HOURS TRAVEL CONSULTANTS BNE CBD – SALARY PACKAGE \$60K Pro Rata

Looking for a role that will work around your life and commitments? Not suited to the mundane Mon – Fri 9am – 5pm work week? Then you need to call us! We are looking for experienced travel consultants to join this corporate travel after hours team. Based in CBD you will assist corporate clients with amendments, new bookings and emergency situations. Enjoy a top \$salary, along with car parking provided in CBD and many more top benefits. Part time and full Time roles available.

### OOH LA LA!

HIGH END RETAIL TRAVEL CONSULTANT  
BRISBANE INNER SUBURBS – SALARY PACKAGE UP TO \$48K

Europe gurus required! Are you the Europe expert in your office? Tired of the normal hum drum retail travel? Then take a look at this! If your clientele are the type that prefer to sit and have a leisurely coffee while discussing their first class travel plans, you'll love working in this newly expanded boutique office. Experienced consultants with a minimum four years experience and strong Europe knowledge should apply without delay!



**TOP TEMP BENEFITS INCLUDE**

Best industry rates; paid weekly  
Referral vouchers  
Temp to Perm opportunities

Temp of the Month/Annual rewards  
Flexible working hours/days  
Full conversion training where required

**GREET THE NEW FINANCIAL YEAR IN A NEW ROLE!**  
**EXCLUSIVE TRAVEL AGENCY - CORPORATE & LEISURE.**  
**TO COVER 8 WEEKS ANNUAL LEAVE - SYDNEY CBD**

Calling all highly skilled luxury travel consultants! We have a unique opportunity for you to work for this exclusive travel agency in a temporary role. The temp role is to cover some internal annual leave for this client. You will be adept in all things in travel including your amazing product knowledge within the luxury market. You will display amazing attention to detail, and a strong ability to work within a small team and to minimal supervision during the length of the assignment. Wages paid week and temp rewards on offer.

**START THE NEW FINANCIAL YEAR WITH A BANG!**  
**SABRE TRAINED CORPORATE TRAVEL CONSULTANT**  
**SYDNEY - CBD – TOP HOURLY RATE**

Brilliant opportunity for an amazing corporate travel professional! Are you looking for a fast paced, high volume corporate travel role? This amazing corporate travel temp role starts ASAP for approx 6 months. There is potential for this temp role to become permanent if desirable. Located in the Sydney CBD with easy access from any of the city circle railway stations, you will be proficient using SABRE & have outstanding fares & product knowledge. Your strengths lie in your attention to detail, flexible attitude & customer service!

**GROUPS & INCENTIVE TRAVEL CONSULTANT**  
**TRAVEL CONSULTANT**  
**MELBOURNE (INNER) – TOP HOURLY RATES**

Are you an experienced travel consultant who has used Events Pro? We have a fantastic opportunity with one of Melbourne leading incentive travel agencies. Located in close to the CBD you will have a minimum 12 months experience working in a similar environment and have previous experience using Events Pro. This is one of the most sought after companies in Melbourne. Get your foot in the door with this temp assignment and see other doors open for you! Due to start ASAP this assignment is due to run for approximately 4 weeks.

**ONGOING CORPORATE TEMP ASSIGNMENT**  
**CORPORATE TRAVEL CONSULTANT**  
**PERTH (CBD) - HOURLY RATES**

Our client is a large corporate travel management company that requires additional support during this busy period. If you have previous experience using the Sabre system and a minimum of 12 months international consulting experience this could be your next temp assignment! Located in the CBD getting to work will never be a problem again! You will work in a fun team environment with fantastic hourly rate! With Monday – Friday hours and no over time this really is the perfect role! Call us today to find out more!

**TICKETING TEMPS NEEDED**  
**GALILEO TICKETING CONSULTANTS**  
**CENTRAL GOLD COAST– TOP HOURLY RATE**

Are you an experienced travel consultant with superb GALILEO ticketing skills? Can you start ASAP? Then we have the assignment for you! Located centrally on the Gold Coast this growing travel company needs several travel consultants with superb ticketing skills to come and assist them over the upcoming weeks. You'll earn a top hourly rate along with a weekly pay cheque and experience working for one the most innovative companies around. Call to find out more!

**PLAY THE FIELD A LITTLE**  
**RETAIL TRAVEL TEMPS**  
**ACROSS QUEENSLAND– TOP HOURLY RATE**

Fancy variety in your week? Like to meet new people? Then temping maybe for you! We currently have a number of assignments across Queensland for experienced retail travel temps. From boutique to global companies there's sure to be a team for you. To become a travel temp with AA you'll need a min 12 months international travel consulting experience and either GALILEO, AMADEUS or SABRE skills. Call today and take your pick of assignments.

**CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM**

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NSW & ACT  
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Carmen Pugh  
QLD & NT  
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FOR MANY MORE GREAT TEMP VACANCIES VISIT OUR WEBSITE [www.aaappointments.com](http://www.aaappointments.com)



## Finding talent within the Australian Travel Industry

### Senior Corporate Travel Consultant

Sydney - \$50-65K + Super + Incentives - Ref 2032

A highly experienced Senior Corporate Travel Professional is needed by a stable, secure and growing travel management company in Sydney. A fantastic opportunity to step away from repetitive reservations and move into an more exciting and diverse position. This leading TMC will recognise your efforts and hard work with competitive salary, super, company benefits package, incentives and career progression. Don't miss this great opportunity and apply now! For more information call Sarah on (02) 9113 7272 or email [sarah@traveltraderecruitment.com.au](mailto:sarah@traveltraderecruitment.com.au)

### International Consultant

Sydney - \$45K+ -Ref 2038

This is a fantastic opportunity to work with an amazing award winning company! Offering outstanding service, you will sell amazing trips for around the world as well as cruises, tours and hotels. The ideal candidate will have amazing fares & ticketing knowledge and go the extra mile provide extra service and customer satisfaction. You will be well rewarded for your efforts with excellent salary, first class fams and other amazing incentives. For more information call Natalie on (02) 9113 7272 or email [natalie@traveltraderecruitment.com.au](mailto:natalie@traveltraderecruitment.com.au)

### Multi-Skilled Corporate Consultant

Melbourne - \$Negotiable - Ref 1961

Are you an experienced Corporate Travel Consultant looking for a new challenge with a TMC in Melbourne. This city centre company seeks a talented travel professional to join their dynamic team. You will ideally have 2 years' experience working on Corporate Clients or extensive Retail, you will have solid CRS and excellent customer service skills. Leave those targets behind you and join this reputable corporate company. Salary dependent on experience. For more information call Cliff on (02) 9113 7272 or email [cliff@traveltraderecruitment.com.au](mailto:cliff@traveltraderecruitment.com.au)

### Retail Travel Consultant

Melbourne - Up to \$50K + Targets - Ref 122

Can you look after repeat clients & V.I.P's? Are you a mixed Corporate & Leisure Travel Consultant looking for a break? Work for this reputable and growing retail agency in Melbourne, just a stone's throw from the CBD. Use your solid Sabre skills, your excellent worldwide knowledge and book complex high end itineraries. As a Travel Consultant you will book plenty business class fares & holidays for the leisure & corporate market. Be a part of this fun and warm team. For more information call Lisa on (02) 9113 7272 or email [lisa@traveltraderecruitment.com.au](mailto:lisa@traveltraderecruitment.com.au)

### Wholesale Consultant

Sydney - \$DOE - Ref 2037

Our client is looking for a well-travelled, experienced consultant to join their amazing team! The ideal candidate will be well travelled, USA and Canada highly desirable, and have past agency experience. You will be amazing at handling your work load and be able to offer destinations from around the world so excellent general knowledge is essential. You will be selling anything from romantic weekends away to amazing once in a life time trips. Full training will be given. For more information call Natalie on (02) 9113 7272 or email [natalie@traveltraderecruitment.com.au](mailto:natalie@traveltraderecruitment.com.au)

### Domestic Corporate Travel Consultant

Brisbane - \$Competitive + Super - Ref 5447

With a worldwide presence, this corporate travel company focus on expansion & career progression for its staff and are looking for a travel professional to join them. The Domestic Corporate Travel Consultant will manage a portfolio of clients and service their travel requests whilst maintaining excellent levels of customer service. You will be using CRS and in house systems, and working in a fun and friendly team environment in a CBD location. For more information call Sarah on (02) 9113 7272 or email [sarah@traveltraderecruitment.com.au](mailto:sarah@traveltraderecruitment.com.au)

### Business Development Executive

Melbourne - \$Negotiable - Ref 128

Seen Table Top Mountain, Serengeti National Park and the Big 5? Are you an experienced travel professional with excellent relationship building skills? A reputable & rewarding niche African Specialist is looking for someone to get out on the road and encourage sales to Africa & the Indian Ocean. You will participate in trade shows & events, and travel abroad when necessary. Show your enthusiasm & passion for the travel industry as a Business Development Manager now! For more information call Lisa on (02) 9113 7272 or email [lisa@traveltraderecruitment.com.au](mailto:lisa@traveltraderecruitment.com.au)

### International Travel Consultant

Perth - \$Excellent + Bonus - Ref 1475

Have you got a previous retail travel background and experience selling worldwide tailor-mades and packages? Are you confident with various travel products and able to offer customers a choice like no other? We have a role with a well-known travel company based in Perth, and due to ongoing repeat business and a constant flow of new enquires their expanding and are in search of a passionate International Travel Consultant to join there successful team. For more information call Cliff on (02) 9113 7272 or email [cliff@traveltraderecruitment.com.au](mailto:cliff@traveltraderecruitment.com.au)



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### Retail Consultant - Perth

- ▶ **Where business walks through your door!**
- ▶ South Perth location
- ▶ Salary up to \$45K + incentives + super

Join this well established boutique retail agency & be part of a well travelled and busy team that prides itself on their travel knowledge and high service levels.

Call or [email Kristi Gomm](#) for more details

### Cruise Manager - Melbourne

- ▶ **High end luxury products**
- ▶ Experienced Cruise Directors wanted
- ▶ Salary package to \$90K

Take charge of your cruise accounts and with the help of your team, promote activities and tours to inbound cruise tourists. Experience working on board a cruise ship is ess.

Call or [email Ben Carnegie](#) for more details

### Experienced Corporate Consultant - Sydney

- ▶ **Leafy suburb of the North Shore**
- ▶ Get away from the big city office
- ▶ Salary up to \$65K base + incentives

Book international and domestic travel itineraries, including flights, car hire and hotel accommodation for the financial and oil/gas industries. Supportive, experienced team.

Call or [email Kelly Wellmore](#) for more details

### South Pacific Specialist - West Sydney

- ▶ **Homebush location, no more commuting to the city!**
- ▶ Parking onsite, shops nearby, what more could you need?
- ▶ Salary up to \$60K OTE

You will be responsible for dealing with enquiries over the phone & online. Book full packages and look after your clients from beginning to end with a full circle of first class service.

Call or [email Kelly Wellmore](#) for more details

### Luxury Retail Travel Consultant - Sydney

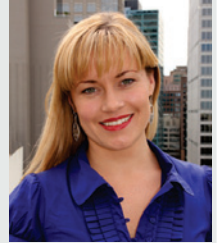
- ▶ **Work with high end leisure clients**
- ▶ Mon to Fri - Sydney CBD
- ▶ Salary from \$60K + super + benefits

Is it the passion for 6 star cruising and luxury travel that gets you out of bed every day? Enjoy tailoring itineraries based around luxury cruises for discerning independent travellers.

Call or [email Sandra Chiles](#) for more details

## Kelly's Top Job

### Corporate Travel Manager - Perth



Kelly Wellmore

- ▶ Boutique agency
- ▶ Get involved in marketing, sales & operations
- ▶ Salary up to \$70K + incentives DOE

This small but powerful player in Corporate Travel has been in business in Australia for approaching 30 years now.

There has been an exciting opportunity arise in their West Perth location for a highly skilled Corporate Travel Manager. You will be hands on with staff, clients, business growth, marketing and operations.

Your previous experience in management, consulting and strong airfares is paramount as is superior relationship, negotiating and presentation skills.

This is a highly sought after position with a company that offers you support and room to grow your ideas.

Call or [email Kelly Wellmore](#) for more details

### Copywriter & Marketing Coordinator - Sth MEL

- ▶ **Inspirational destinations**
- ▶ Coordinate brochure production
- ▶ Salary \$50K + super

Unleash the creative writer in you! Assist in brochure production but also get to write editorial, newsletters, adverts and flyers for trade expos and marketing collateral.

Call or [email Ben Carnegie](#) for more details

### Direct Sales Consultant - Sydney

- ▶ **European specialisation**
- ▶ Galileo, Sydney CBD
- ▶ Salary from \$40K + super + incentives

Promote luxury river cruising among other inspiring products. Deal directly with the consumer but avoid the need for face to face. Become part of an award winning and social team.

Call or [email Ben Carnegie](#) for more details