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Wednesday 11th July 2012



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Rendezvous changes

RENDEZVOUS Hospitality Group has announced the latest name changes for two of its capital city properties as part of an ongoing rebranding program.

Effective immediately, Rendezvous Hotel Adelaide has become Rendezvous Grand Hotel Adelaide, while Rendezvous Hotel Melbourne is now Rendezvous Grand Hotel Melbourne.

They follow recent rebrandings of Brisbane hotels (*TD* 15 Jun).

Ferguson calls for balance

FEDERAL Tourism Minister Martin Ferguson has called for Australia's states to devise and explore productive ways for mining and tourism to coexist nationwide.

Speaking at the Queensland Tourism Industry Council forum in Brisbane, Ferguson - whose portfolio also includes Resources & Energy - praised both industries and their respective financial contributions to local, state and federal economies.

With mining contributing \$100b and tourism \$34b annually to Australia's GDP, Minister Ferguson declared the challenge was to "find ways to not only 'balance' these very different industries, but to explore how they might work together to benefit both Queensland and our nation.

"The mining industry's labour needs are significant, and do have an impact on tourism, as such it is in your best interests to work together to create mutual

employment pathways," he said.

The Minister said the *Tourism 2020* strategy was already yielding results in a variety of areas.

Fly-in-fly-out workers and the mining boom overall accounted for 23% of domestic business room nights nationwide in 2010.

Developments in new regional tourism projects was helping to keep unemployment figures low, with improved employment and training playing roles in securing jobs for Indigenous communities.

Ferguson added the mining boom was not all wine and roses, pushing the Aussie dollar high & affecting tourist arrival figures.

A number of projects, such as the T-QUAL system, are in place to assist the resiliency of tourism operators to the high AUD value.

QR 787 Perth rethink?

QATAR Airways announced at the Farnborough Airshow that it expects to take delivery of its first five 787 *Dreamliner* aircraft before the end of the year.

According to reports, QR will use this first batch of 787s to launch routes to Britain, Japan & Vietnam first, bringing doubt to remarks made by ceo Akbar Al Baker last week in Perth that the WA capital could see *Dreamliner* flights as early as Dec (*TD* Thu).

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Jetstar engine order

INTERNATIONAL Aero Engines has announced an order from Jetstar for its V2500 engine which will be used to power a further 32 Airbus A320 family aircraft.

Jetstar already operates IAE's engines on 74 of its A320/A321s.

"As we continue to grow our presence in Japan this year, IAE will play an important role in supporting the Jetstar Group's growth across Asia Pacific," said Jetstar's executive manager of engineering, Chris Snook.

The latest engine order, Jetstar's third with IAE, will see deliveries begin next year for its new Airbus aircraft fleet, ordered last Aug.

Eight pages of news

Travel Daily today has eight pages of news and photos, full pages from: (*click*)

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Concordia lawsuits

COSTA Concordia victims have filed fresh lawsuits in Florida against Carnival Corporation and its architect, seeking "at least" \$2m per person in compensation.

The suit alleges Carnival was aware of a "defective" ship hull design and power systems.

Lawyers Napoli Bern Ripka Shkolnik said victims were suing Carnival "for a pattern & practice of concealing and/or delaying notification of life threatening situations to passengers on board their cruise ships, amongst other causes of action."

Another claim alleging wrongful death on behalf of several other parties is also planned to be filed soon.

Additionally, attorneys are proposing to seek US\$590 million in punitive damages.

Poon Tip eco speaker

G ADVENTURES founder Bruce Poon Tip has been named as a keynote speaker for the Global Eco Conference.

The event is being held in Cairns from 15 to 17 Oct - to register for the event go to globaleco.com.au.

SAA mulls cutting capacity

SOUTH African Airways has insisted the IASC re-evaluate its knocked back codeshare renewal with Qantas, saying without an alliance it will result in reduced non-stop services between Australia and the Continent.

In a letter to the transport regulator (sent ahead of its forthcoming resubmission), SAA Head of Global Sales Development & Alliance Marc Cavaliere said under its current deal with Qantas - due to end on 31 Dec 2012 - "both SAA and QF respectively have been able to increase their operations to/from Australia to South Africa."

"Without the introduction of the codeshare arrangement in 2001, in our opinion, it would only have been a matter of time before either SAA or QF withdrew from operations," Cavaliere said.

He said that less the pact, SAA would not be in the position to offer new seventh weekly Perth-Johannesburg service (**TD 06 Jun**), which provides public benefits of "more service and more competitive fares."

If authorisation was not

extended, "the daily non-stop services would most probably cease", due to a lack of feeder traffic from both ends.

A loss in QF feed traffic "would force us to promptly & significantly reduce our flights" between JNB and Perth, Cavaliere warned.

Eliminating the pact would see other 3rd Country, 5th & 6th Freedom carriers linking the nations & "hasten the reduction of non-stop flights between our two countries," he predicted.

Aquarium upgrades

MERLIN Entertainments Group has revealed details of the six-month project to upgrade Sydney Aquarium, which will be renamed as SEA LIFE Sydney Aquarium.

Opening in Sep, the attraction will feature 14 newly-themed zones, including a new Shark Walk, a Tropical Bay of Rays Habitat, an interactive Touch Pool, a Shipwreck area and a brand new walk through tunnel.

Walk-up admission prices start at \$35 per adult, but are available from \$17.50 if booked online.

Sales Manager - Northern Territory Darwin based.

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This role will report to the Regional Industry Manager and will require an individual who has previous experience in an on road sales role within a service industry, travel or FMCG field. The successful candidate will need to maintain and develop key travel accounts within a defined sales territory while working towards set targets to achieve revenue and yield.

To succeed in this role, strong communication skills are a must as we are looking for an individual who can build strong relationships to maximise business development opportunities as well as undertake competitor analysis within the defined territory. Previous experience in airline ticketing and CRM coupled with expertise in a business development role in the service industry will be highly regarded.

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AAA welcomes G20 to Brisbane

ACCOMMODATION Association of Australia ceo Richard Munro has welcomed the announcement the G20 world leaders summit in 2014 will be held in Brisbane, saying the event will provide numerous benefits to the city.

In addition to leaders of nations and business, more than 4000 delegates and 3000 accredited media will attend the event, filling hotel and conference rooms across the city.

"The G20 is another example of a business tourism event which will generate significant returns for the accommodation industry," Munro said.

MEANWHILE, the Exhibition and Event Association of Australia has reiterated calls for a decision on interim venues to be made available while new facilities are built at Darling Harbour, forcing a three-year closure.

"The G20 Summit decision is a worrying foretaste of the future if suitable alternate venues are not found soon," EEAA gm Joyce DiMascio said.

Cicada China drive

CICADA Lodge - currently under construction in the NT's Top End (**TD** 08 Mar) - will tap European/UK markets, as well as those from Asia, in response to "real interest" from key operators from China.

GM Clive Pollack said Cicada had developed a new focus for the Asian market, including a dedicated Chinese website.

Located in Nitmiluk National Park, Cicada Lodge is slated to open early next year.

CX product roll out

CATHAY Pacific will introduce its new Business Class, Economy Class and brand new Premium Economy product on services from Hong Kong to Adelaide, Melbourne and Perth, effective next month.

CX flights to Brisbane and Cairns will also be upgraded to the new product from Oct and Jan respectively.

Marketing communication mgr for South West Pacific Richiko Olrichs said the launch of the new cabin products to this region "demonstrates the airline's commitment to the region."

Cathay will be the first carrier to offer Premium Economy to the Perth market, Olrichs said, with fares to Hong Kong leading in at \$2,230 for travel in low season.

Skal Melb luncheon

MELBOURNE Lord Mayor Robert Doyle will be the guest speaker at Skal International Melbourne's Bastielle Day Luncheon, being held on 19 Jul at Bergerac French Restaurant in King Street.

RSVP to Sandy by 17 Jul at sandy@apartmentsonlygon.com.au.

Window Seat

IT'S been a busy few months for Lara Nickson from Dubai Tourism's Sydney office.

After hosting a group at Arabian Travel Market, she then backed up along with the rest of the DTCM team for the Emirates Mega Famil, with 280 Aussie and NZ agents in Dubai.

And that wasn't all - in the midst of it all two episodes of Channel 7's Amazing Race Australia were filmed in Dubai - and there's been huge interest from across the travel industry after Nickson revealed that she made a cameo appearance.

After extensive work with the remote control, **TD** is proud to highlight Lara's reality TV debut in an exclusive **Travel Daily TV** video which is live on our website - click on the logo at right or see traveldaily.com.au/videos.

WE'VE all done it as kids, tried to build a Lego tower as high as we could before it fell over or before Mum yelled at us to stop.

With no such restrictions and a lot more time and patience, Legoland at Windsor in the UK has gone and built the world's tallest Lego tower.

Reclaiming the title it lost in 2008 by mere centimetres, the 32-metre tall structure consisted of more than 500,000 bricks, was built in 160 sections and features a number of British flags and Lego men dressed in official gear from a variety of Olympic sports.

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Vibe Residential Bay

PLANS to convert the Vibe Hotel in Sydney's Rushcutters Bay into a residential complex have been submitted by the property's owners, according to a report in today's *Australian Fin. Review*.

Owners Toga Hospitality and RHS Hotel Investments have labelled the property unviable due to a changing local hotel market.

Under the proposed plan, the building would be transformed into 65 one- and two-bedroom apartments, ground floor retail space and 102 car spaces.

New United routes

UNITED Airlines has unveiled a host of new seasonal and year-round domestic and international destinations it plans to operate.

San Francisco will be the biggest beneficiary, with routes including Paris and Taiwan, while Chicago will see new flights to Anchorage, Monterrey, Mexico and Nassau in the Bahamas.

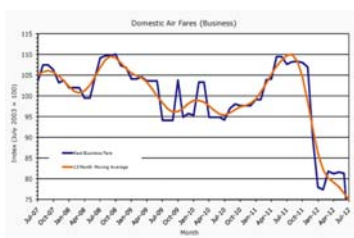
J Class fares plummet

DOMESTIC Business class fares have stooped to their lowest levels in nearly 10-years, govt data released yesterday shows.

The monthly BITRE Australian Domestic Air Fare Indexes shows 'pointy end' fares fell by over 20% in Jul from the month prior, to an index mark of 64.6, and 40% less than 12 months ago.

The slump has been fueled by competition between Qantas and Virgin Australia which has steadily been building its Business product.

The table below shows the full extent of the index level drop, which fell at its steepest point in Dec 2011/Jan 2012 (**TD** 12 Jan).



Business fares at 10-year lows

Worldhotels Room Key

CLOSE to 500 independently run properties have been added to hotel-backed accommodation search engine Room Key after Worldhotels' inventory went live on the portal.

Worldhotels, which announced the move in Mar, is the first European-based independent hotel group to be bookable on the site, adding around 100,000 rooms globally, particularly strengthening the portfolio of the site in Asia Pacific and Europe.

QF incentive winner

QANTAS has named Emily Chan from Jetsafe Travel as the winner of its 2012 Olympic Games Closing Ceremony agent incentive.

Emily has won return Premium Economy class Qantas fares for 2 to London, four nights at The Park Plaza Westminster Hotel London, tickets to four medal winning Olympic Games events, tickets to the Closing Ceremony and more.

Finnair Business Class to Europe via Bangkok from \$4850*.

Departures until 2 December 2012.

*Sale ends 31 August 12. The fare shown excludes taxes and fuel surcharges.

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Baby on board, in bag

AUTHORITIES in the Gulf state of Sharjah arrested an Egyptian husband & wife at the emirates' international airport on Fri after they tried to transport a one-year-old child in their suitcase.

The infant was identified after customs officials spotted the outline of the baby when the bag passed through an x-ray scanner.

It's understood the infant did not have a UAE passport or visa.

AirAsia X to Nepal

KATHMANDU has been added to the AirAsia X network, with new twice weekly services from Kuala Lumpur to the Nepalise capital launching last week.

Adina Bondi gets laid

FOUNDATIONS for Toga Hotels new 111-unit Adina Apartment Hotel Bondi Beach have been completed ahead of a slated launch date of mid-2013.

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Rome	\$1,920	Glasgow	\$2,121
Paris	\$1,944	London Heathrow	\$2,083

Special Business Class fares also available. Other destinations and regions also on sale.

***CONDITIONS APPLY.** Prices quoted are for Perth departure and airfares are inclusive of taxes and surcharges correct at 22nd June, 2012. Other states also on sale at higher airfares. Offer ends 19th July, 2012. Travel from 18th September until 21st November, 2012. Airfares shown are for travel in low season. Higher fares are available for other destinations/seasons and for Business Class. Flight restrictions apply. Seats subject to availability. Blackout dates may apply. Amendments and cancellation fees apply. For more information contact your Emirates' sales representative or the Emirates contact centre on 1300 800 599.

Wednesday 11th Jul 2012

DNSW promo click hit

DESTINATION NSW's 'Love Every Second in Sydney' winter promotional campaign has helped attract 1m clicks on the Sydney.com and visitnsw.com websites, says ceo Sandra Chipchase.

Using multi-digital platforms, the campaign has resulted in over 200,000 leads to NSW tourism operators, Chipchase said.



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Skywest traffic falls

PERTH-based Skywest Airlines has reported a 12% year-on-year fall in pax traffic during Jun, with numbers down around 4,000 movements to 31,000.

RPT traffic increased 1.63% while charter traffic, measured by Charter Available Seat Kilometres decreased 31.35%.

Charter services also fell during the month by 8.15% to 248.

Limited tattoo space

INSIGHT Vacations says it has limited space remaining on its premium escorted tours to the Edinburgh Military Tattoo in 2012.

Tours incorporating the Tattoo include the nine-day Country Roads of Scotland on 04 Aug, the seven-day Scenic Britain on 19 Aug and the 18-day Romantic Britain & Ireland trip on 21 Aug.

Alaska Air/Sabre deal

ALASKA Airlines has signed a new multi-year full content distribution deal with Sabre Travel Network, offering Sabre-connected agents full access to its fares and schedules via the GDS.

Rankin pulls BA rank

FORMER Cruise1st and Qantas Holidays exec. Chris Rankin has been named Head of Consumer Sales for British Airways, based in the UK, commencing Sep.

Rankin was most recently the UK-based sales manager for UK/Europe for Air New Zealand, a position he took on in Jun 2011.

JetBlue to Samana

JETBLUE Airways will launch twice weekly services between New York JFK and Samana from 14 Nov, the carrier's sixth Dominican Republic gateway.

Emirates to modify fare structure

EMIRATES has this week introduced ongoing changes to its worldwide fare offerings.

All new bookings from Mon have been assessed under the new structure, with a deadline of 20 Jul, or current TTL (whichever occurs first) set on bookings made prior to avoid reassessment.

The changes stem from last week's announcement of new EK destinations in Adelaide, Lyon and Warsaw, and include changes to global fare basis, seasonalities,

4 Seasons Serengeti

FOUR Seasons Hotels & Resorts has announced a management contract for the Bilila Lodge in the Serengeti NP as the first of three developments in Africa.

From Spring the 77 room & villa property will be upgraded and rebadged as the Four Seasons Safari Lodge Serengeti.

The group is also adding a luxury tented safari camp in the Ngorongoro Conservative Area & a beach resort on the island of Zanzibar, both in Tanzania.

and city groupings.

A new I-class Premium Economy level has been introduced on fares to Europe, the Middle East, Africa and the South-Asian subcontinent, while C- and A-class fares have been added on American fare calculations.

Fares from SYD to Europe, the Middle-East and Africa have been commonrated to match MEL & BNE, with departures to Africa ex PER now commonrated with BNE, MEL and SYD.

Child Business-Class fares have been modified to now be 90% of the Adult fare, with no-show fees increased, while min/max stays in South-Asian subcontinental destinations have been changed.

For full details on all changes, please see www.bit.ly/ekchanges.

Hertz US gets Porsche

HERTZ has added the Porsche Panamera sports sedan to its Prestige Collection line-up at select locations in California, Florida and Nevada, priced from US\$250 per weekend day.

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Cooks Wedding deal

ADVENTURE World has an early bird on a five night Cook Islands wedding package, including Air New Zealand flights, priced at \$999pp, when booked by 31 Jul.

United 4th Jul Trivia Night



ABOVE: United Airlines hosted its 4th annual agency trivia night last week in Sydney as it helped bring the USA's 4th July Independence Day celebrations a little closer to home.

Over 150 travel consultants were brought together to test their knowledge on UA, California, New York and San Francisco Airport, along with other subjects including pop culture and US geography.

Reps from Visit California, NYC & Co and San Francisco Airport supported the event with presentations, questions & prizes.

The competition was fierce, but at the end of the night there could be only one winner, and that was Pip Cormack from Flight

Centre Corporate Traveller.

She was rewarded with a fabulous trip for two to New York with United Airlines, where she will stay at the Wellington Hotel.

Runners-up also received some great prizes, compliments of sponsors including the Handlery and Radisson Hotels.

Another trivia night is planned for later in the month for travel agents in Melbourne.

Pictured at the event from left are: Letitia Tait, Corporate Groups, Brett Leroy and Zac Underwood, FCm; winner Pip Cormack, Corporate Traveller; Stephen Lanfranco, FCm; Duncan Mitchell, Corporate Groups, Chris Petty, United and Kiriana Milne, also from Corporate Groups.

Marriott for Sri Lanka

MARRIOTT International has signed a deal to open its first property in Sri Lanka in 2014, the 200-room Marriott Weligama Resort and Spa.

Antarctica on sale

BENTOURS has a 20% discount on its 13-day Antarctica in Depth tour departing on 07 & 18 Nov, now priced at \$6,335 per person twin share - 1800 221 712.

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Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



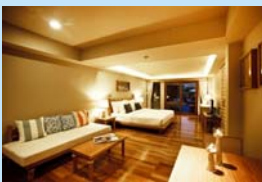
back home to boast about their holiday in paradise in real-time.

Intercontinental Fiji Resort has enhanced its guest experience and improved business facilities by installing wireless internet connectivity throughout the entire resort, through installation of the innovative Freedom software. The property encourages users to Skype or video-call their family



abundance of natural light onto the new contemporary scenery.

The **Stamford Plaza Melbourne** has unveiled a \$12 million refurbishment, taking elegance and luxury to new heights. In an 18-month project, all of the property's 283-suites have been lovingly upscaled in a lush, decorative style, with a new high ceiling in the lobby throwing it open to welcome an



The **Outrigger Koh Samui Resort and Spa** was rebranded to the **Deva Samui Resort and Spa** earlier this year and recently has been added to the Randall Marketing group. The Australian & New Zealand representative company looks after a number of luxury properties in the Koh Samui area.

Alice Springs lures 3 conferences

THE Northern Territory Convention Bureau has secured three events for Alice Springs worth approx \$3.3 million.

Tourism Minister Malarndirri McCarthy said the "big wins" demonstrate that the Red Centre is a "great meeting place with world-class facilities, venues, accommodation and services."

The conferences include the Australian Institute of Aboriginal and Torres Strait Islander Native Title Conference in May 2013, a major financial services company conference in Jul & the Australian Indigenous Tourism Conference in Oct next year.

They are expected to attract a

combined 1,500 delegates to the Northern Territory.

MEANWHILE, from tomorrow Alice Springs will host a group of national business event planners on a famil to showcase what the outback town has to offer.

19 PCOs will take part in the four-day 'Alice Stampede', that will include a Business Forum, site inspections and sampling some unique experiences such as a day at the races, a camel trek and a taste of Indigenous culture.

"The Alice Stampede will help Alice stand out on the map as a unique destination for business forums and conferences," McCarthy said.

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Contact Gina Maitland on 08 92867100 or gina@alphatravel.com.au. Immediate start, but can be flexible. No Saturdays or Thursdays nights.

New office for DMS

DESTINATION Marketing has announced it will this week vacate its Westfield Towers office of the last 20 years in Sydney's William Street to move to a brand new CBD address.

Relocation will take place this weekend, with all services and contact resuming on Mon 16 Jul.

The company has also confirmed it will close its domestic hotel division with a view to refocus its efforts on local representation of int'l brands and overseas DMC's, citing the evolution of the business events industry as among reasons behind the change.

Costa capt. released

COSTA Concordia captain Francesco Schettino has been released from his house arrest restrictions by Italian judges.

The disgraced captain has been ordered not to leave his hometown while investigations into his conduct during the Jan capsizing accident continue.

More than 30 people died when the *Concordia* struck the coastline off the island of Giglio, near Naples, with the captain charged with causing the accident and abandoning the ship prior to tending to passenger safety.

Tennis tickets soaring

KEITH Prowse Sports and Entertainment has today reported a 25% spike in Wimbledon tennis packages sold for the 2012 event which just concluded in London.

"Our sales this year were up by over 25% ensuring a large number of Aussies were on hand voicing their support," managing director John Godwin said.

MEANWHILE, Keith Prowse has released a range of new ticket and accommodation packages for England's Premier League.

Packages are available for Manchester United, Arsenal, Liverpool and Chelsea football clubs, leading in at \$270ppts.

QRT rail/whale tkts

QUEENSLAND Rail Travel has a two-night Hervey Bay package including return rail travel from Brisbane and a half-day whale watching cruise for \$485/adult.

B-Quick \$49 fares are also on offer aboard the Bundaberg Tilt Train between Brisbane and Maryborough & a coach transfer to Hervey Bay, for travel from 01 Aug to 19 Sep, when booked before 22 Jul - call 1300 723 746.

BNE is hot for hotels

A NEW survey by Jones Lang LaSalle Hotels has seen Brisbane ranked as the fourth most sought hotel investment market globally.

Behind only Stockholm, Hawaii and Copenhagen, Brisbane has seen hotel revenue increase by 5.8% in the last year, with several new developments on the way.

Olympic htl rates slide

UK-BASED wholesaler JacTravel has reported a sizeable decline in London hotel rates both during and immediately following the upcoming Olympic Games.

The group say rates during the Games are down by up to 50% at some 4-star hotels, from £300 to £160, while some 2-star properties have slashed rates by as much as 75%, from £200 to as low as £50.

Lights, camera, action

ENTERTAINMENT travel company Stage and Screen Travel Services has established an office in Perth to better cater for the state's developing film industry, following the company's recent expansion into New York, Canada and NZ.

The office will be headed up by Shane Turner, with the firm saying further expansions were "on the cards".

Rail Europe discounts

FIRST-CLASS fares starting from AUD\$58 are available on a number of Rail Europe high-speed train routes, valid for bookings to 24 Aug and travel to 26 Aug 2012.

Cathay in line for A350

AIRBUS has revealed Cathay Pacific as the likely first customer of the improved wide-body A350-1000 jet, with the Hong Kong based carrier planning an order worth \$4.2 billion at list prices.

Cathay has said it plans to order 10 of the jet, while amending a previous 36-strong order for the A350-900 to the new -1000 model.

The new jet is scheduled to begin service in 2017, with Cathay's order being delivered in 2018.

Novotel Newcastle

THE Sebel Newcastle Beach will rebrand as the Novotel Newcastle Beach, effective 26 Jul.

WIN A HOLIDAY TO HONG KONG

WIN THIS MONTH'S MAJOR PRIZE

- 2 nights at the 5 star Harbour Grand Kowloon
- 2 nights at the 5 star Harbour Grand Hong Kong
- 2 return economy flights

WIN THIS WEEK

2 nights at Harbour Plaza Metropolis

This modern hotel with spectacular views overlooking Victoria Harbour, has comprehensive facilities and convenient accessibility to various districts in Hong Kong and southern parts of Mainland China.



Throughout July, *Travel Daily* is giving readers the chance to win an incredible major prize and weekly prize to Hong Kong, courtesy of **Harbour Plaza Hotels & Resorts** and **Cathay Pacific**.

To win the weekly prize, simply answer all five daily questions by COB on Friday. The subscriber with the most correct answers and the most creative response to Friday's question will be the weekly winner.

There will be 20 questions throughout the month. At the end of the month the subscriber with **all** the correct entries and the most creative responses to **all** four Friday's questions will win the major prize of a holiday for two people to Hong Kong.

Q.8: How many guestrooms & suites are there at Harbour Plaza Metropolis?



Send your entries to: harbourplazacomp@traveldaily.com.au

Click here for terms & conditions

Hint! Go to: www.harbour-plaza.com



Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

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GRAND Pacific Tours has hosted a series of educationals across New Zealand recently, giving three groups of nearly 40 agents a chance to familiarise themselves first-hand with the destination.

The consultants travelled to NZ from all parts of the country, with some able to trial GPT's Ultimate Coach - a purpose-built 20-seat luxury coach that offers the ultimate in comfort when touring.

One group of consultants from WA and South Australia explored Rotorua, where they enjoyed a gondola ride and brekkie at the Skyline Gondola, took in the Agrodome for an action-packed hour of farming entertainment and education, visited the mud pools

and geysers at Te Puia, and experienced an authentic WWII amphibious duck adventure.

Pictured at the Skyline Gondola in Rotorua, back row from left are: Julianne Croker, Travelscene Ulladulla; Lorraine Alexander, GPT; Tracey Williams, Travelworld Forster; Yvette Gray, HWT Sylvania; Anna Caldrmoski, HWT Belconnen; Jordan Stephens, HWT Wagga Wagga; Peter Drummond, GPT; Kim Curtois, Lea's World Travel; Linda Drummond, Jetset Travel and Steve, driver.

Front row: Lyna Setiawati, Macleay Valley Travel; Michele Raftos, Great Events; and Adriana Makarian, Windsong Travel.

FC Global Gathering gets going

TRAVELPORT ceo Gordon Wilson (right) joined Flight Centre md Graham Turner at the Flight Centre Limited Global Gathering being held in Singapore this week.

Flight Centre was the launch partner of Travelport's new Universal Desktop, capping off a successful



25 year partnership between the two travel firms.

Inca is the diamond standard

THROUGH exceptional effort and many long hours, Inca Tours Africa Specialist Hank Holtzhausen was recently presented with his prize having achieved the title of Individual Sales Person of the Year.

Hank ranked as top Australian salesperson for 2011 and finished 2nd worldwide, an accolade



which saw him rewarded with the presentation of a shiny diamond.

Hank is **pictured** above with Karibu Safari Botswana's managing director Stuart Bartman.

White cliffs rescue

TRAFALGAR has renewed its pledge to support a buyout bid by the UK National Trust of the White Cliffs of Dover, currently under threat from developers.

The company will again act as the sole corporate sponsor of the bid.

Easier Africa access

SOUTH African Tourism Minister Marthinus van Schalkwyk has called for the Govt to expedite the introduction of e-visas to facilitate tourism growth, speaking at the Routes Africa conference, now underway in the Seychelles.

EVA agents tower over Taiwan

THESE lucky agents from Qld were whisked off to Taiwan and China recently to spend an action-packed week seeing the sights courtesy of EVA Airways.

Starting in Shanghai, the group checked out the Bund, the West Lake region and the Oriental Pearl Tower, before moving to Taiwan.

There, highlights included the Taipei 101 building, the Taroko Gorge area and the National Museum.

The group, **pictured** right with Shanghai's Pearl Tower in the background, from left in the back row, consisted of Raymond Lewis, Jetset Travel Gladstone; Marilyn Ruddell, Best Friend Travel; David Streek,



Consolidated Travel; Corinne Tranchitella, Noosa Cruise & Travel; Phoenix Liu, EVA Airways & Keith Leong from Flight Centre.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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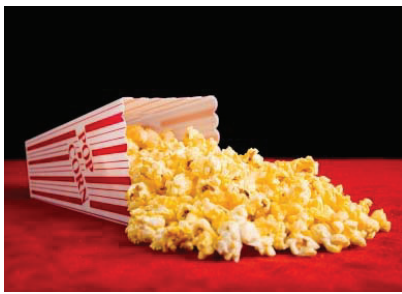
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CHEW OVER THESE PREMIER ROLES!

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IT’S A WINTER WONDERLAND!

**SKI & SNOWBOARD SPECIALIST TRAVEL CONSULTANT
SOUTHERN SYDNEY – SALARY PACKAGE TO \$50K**

If you are a travel consultant with a passion for skiing and snowboarding this could be your dream role. Our client are an expanding ski and snowboard specialist and they are searching for a new member to join their team. You will be handling direct and trade enquiry selling northern hemisphere winter holidays. Excellent salary package on offer plus amazing travel benefits. This is a role with lots of variety and an opportunity to give commuting the flick!

LOOKING FOR ADVENTURE IN THE ACT?

**ADVENTURE TRAVEL CONSULTANT
CANBERRA – SALARY PACKAGE TO \$55K OTE**

Can’t stand the thought of booking another boring beach break? Our client is an adventure travel specialist who offer active adventures worldwide – from the back streets of Asia to trekking Kilimanjaro; no two enquiries will ever be the same. If you have two years industry experience, excellent destination knowledge and great sales skills this could be the role for you. Excellent salary package plus incentives and some amazing educationals – Apply today!!

**NEED A NEW CHALLENGE? JOIN THE A-TEAM!
TRAVEL RECRUITMENT CONSULTANT
MELBOURNE – SALARY PACKAGE \$55K + BONUSES**

Looking for a true work life balance, where you can enjoy every weekend off to do as you please?

Are you a talented travel consultant, who is passionate about the industry and enjoys delivering the highest levels of customer service, but are tired of face to face consulting? Want to work within a fun, supportive team who are goal orientated? Then look no further.

AA Appointments is Australia’s largest national travel recruitment specialist. Celebrating 30 years since our inception, our outstanding success this year has led to the need to grow our Melbourne team. As a recruitment consultant you will enjoy development new business, interviewing and placing candidates and running successful marketing campaigns.

Think you have what it takes? Would like to know more? Simply contact our Managing Director on 02 9231 6377 or send your CV to apply@aaappointments.com.au

NORTHERN LIGHTS

**RETAIL TRAVEL CONSULTANT
MELBOURNE (NORTH) – SALARY PACKAGE TO \$55K (OTE)**

This privately owned retailer can offer a great work life balance, fun team environment and a base close to home. Not only will you be offered a generous salary package with the opportunity to earn bonuses, you will be whisked away on great educationals and have ongoing access to cheap travel. A minimum 18 months retail travel consulting experience required together with Galileo skills. CCT a bonus.

ARE YOU COMMITTED TO EXCELLENCE?

**LEISURE TRAVEL PROFESSIONAL
PERTH (INNER NORTH) - SALARY PACKAGE TO \$67K (DOE)**

Not all leisure agencies have the strict sales targets, price beats and expected overtime. This luxury high end travel office is seeking an experience travel professional who is committed to servicing repeat and referral clientele with luxury travel requests. All that is expected in this office is impeccable customer service; amazing destination knowledge and a min. 4 years travel consulting experience.

LOOKING TO MAKE A SEA CHANGE?

**RETAIL TRAVEL CONSULTANT
TOWNSVILLE – SALARY PACKAGE TO \$50K**

Is city life getting you down? Looking for a change of scenery and a new travel role? Well today’s your lucky day! We are currently looking for an experienced retail travel consultant to join this well established travel team in Townsville. You will love working in this friendly team where you’ll handle the leisure arrangements for a wide range of clientele. A strong salary package along with bonuses and fabulous educationals are on offer along with much more. Apply now & start to enjoy the sea breezes.

MAKE YOUR DREAM A REALITY

**SENIOR TRAVEL CONSULTANT
BRISBANE INNER SUBURBS – SALARY PACKAGE TO \$47K**

Imagine working Mon-Fri hours only in a recently renovated office with limited walk ins whilst planning five star itineraries. Sound too good to be true? It’s not! We’re currently looking for a senior travel consultant to join this prestigious agency. You will work with some of the best consultants in the industry and love handling the travel needs of the discerning traveller. Earn a strong set salary and go on five star families. Strong Europe and Cruise knowledge advantageous.



TOP TEMP BENEFITS INCLUDE

Best industry rates - paid weekly
Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

**OFFICE SUPPORT & ADMINISTRATION - ASAP START
NATIONAL GROUP - BACK OFFICE TEMPORARY SUPPORT
SYDNEY CBD - TO COVER 4 WEEKS A/LEAVE**

Are you a hospitality graduate looking for a golden opportunity to step into the workforce? Or perhaps you are between jobs and can commit to a 4 week temp role with some great money coming in. This is a fantastic temp role assisting this busy national group of luxury apartments located in Sydney CBD. Working Monday to Friday you day will involve data entry, email distribution and confirmations, reconciling, 3rd party bookings and general office and administrative support. Get in quick before this role is snapped up!

**100% CORPORATE TRAVEL - 6 MTH TEMP ROLE.
SABRE TRAINED - MANAGE PORTFOLIO OF CLIENTS.
SYDNEY - CBD - TOP HOURLY RATE D.O.E.**

Brilliant opportunity for an amazing corporate travel professional! Are you looking for a fast paced, high volume corporate travel role? This amazing corporate travel temp role starts ASAP for approx 6 months. There is potential for this temp role to become permanent if desirable. Located in the Sydney CBD with easy access from any of the city circle railway stations, you will be proficient using SABRE and have outstanding fares and product knowledge. Your strengths lie in your fares and product knowledge and customer service!

****URGENT** ADELAIDE TRAVEL TEMPS NEEDED
TRAVEL CONSULTANTS
ADELAIDE (CBD) - TOP \$\$\$**

Are you an experienced Travel Consultant based in Adelaide? We have a sensational new temp assignment in Adelaide for an experienced travel consultant that is due to start immediately! This large office located in the CBD requires a temp to assist during this busy period and will even go permanent for the right candidate! You will be offered Monday - Friday Hours, a fantastic hourly rate and the chance to work with one of Adelaide biggest travel agencies! All that's required is 12 months experience.

**5 WEEK TEMP ASSIGNMENT -GET IN QUICK
RETAIL TRAVEL CONSULTANTS
MELBOURNE (STH EAST) - GREAT RATES**

We have a fantastic new retail temp assignment for an experienced travel consultant. Located in the South/South Eastern Suburbs of Melbourne this large successful retail agency requires a temp from mid August for a period of 5 weeks. You will be assisting customers book their dream holidays utilising Galileo & CCT and assisting with any overflow of work. If you have a minimum of 18 months international consulting experience and want to earn a fantastic hourly rate we want to hear from you!

**TOP TICKETER NEEDED
GALILEO TICKETING CONSULTANT
CENTRAL GOLD COAST- AMAZING RATES + SUPER**

Fancy yourself a whiz at ticketing on Galileo? Looking for temp work and can start ASAP? Then we have an assignment for you! Based on the Gold Coast this fast growing travel team is looking for experienced Galileo ticketing consultants to assist them over the upcoming weeks. You'll earn a top hourly rate and enjoy experiencing working for a leading travel operator. Min 12 months travel industry experience a must along with Galileo ticketing skills. Get in quick - this one won't last for long!

**GALILEO GURUS IN HOT DEMAND
RETAIL TRAVEL CONSULTANTS
BRISBANE -BEST BENEFITS IN TOWN**

Never has there been a better time to be an experienced retail travel consultant with fabulous GALILEO skills looking for temp work. We have a number of assignments from one day to several weeks for passionate and dedicated temps. Your positive and can do attitude will be the key to being a fabulous temp. Assignments are starting next week so give us a call today and fill up your calendar with superb temp work. Min 12 months retail travel consulting experience.

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NSW & ACT
Ph: 02 9231 6377

Carmen Pugh
QLD & NT
Ph: 07 3229 9600

Krystle Egginton
VIC, WA & SA
Ph: 03 9670 2577

temps@aaappointments.com.au carmen@aaappointments.com.au meltemps@aaappointments.com.au

FOR MANY MORE GREAT TEMP VACANCIES VISIT OUR WEBSITE www.aaappointments.com



Finding talent within the Australian Travel Industry

Ski Travel Consultant

Sydney - \$Negotiable - Ref 173

Reach the peak of your career and join this family run travel wholesaler as a Reservation Specialist. The ideal travel candidate will have CRS skills, an excellent telephone manner, the ability to work to sales targets and have a passion for ski. Sell excellent ski destinations and only work Monday to Friday! Sounds like a dream come true right? The successful candidate can expect to work in a fun and dynamic team, educational and potential senior positions.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

International Travel Consultant

Canberra- \$DOE - Ref 2097

If you have an eye for details, love luxury travel and have the most amazing customer service experience, we would love to hear from you! Our client is looking for an Intermediate to Senior Travel Consultant with a good knowledge of fares and ticketing! You will be a fantastic travel consultant and a great all-rounder with amazing product, cruise & hotel groups knowledge, and love working as part of a team. This is a great opportunity not to be missed!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Corporate Groups Flights Coordinator

Melbourne - \$Competitive - Ref 1322

Want a new challenge in your travel career? An experienced travel industry professional with solid experience in dealing with group travel is required. Step away from repetitive reservations and move into an exciting and diverse position. A competitive salary is available (depending on experience) and the chance to work with a stable, secure and growing corporate company where your efforts will be recognised with realistic career progression.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Ski Reservation Travel Consultant

Brisbane - \$DOE + Super + Incentive - Ref 6334

Do you have a passion for ski, winter holidays and have you visited several ski resorts? Are you a Travel Consultant and want to specialise in ski holidays and become an expert in this area? Yes, then this is the role for you. You will sell international and domestic ski packages in a retail travel environment, work towards sales targets and offer excellent customer service. This small but friendly team are looking for a new consultant to join them ASAP.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

Wollongong - \$DOE - Ref 2100

No more commuting into the city! This is an amazing opportunity to work close to home in the Wollongong area within a well-established agency dealing with high end clientele. You will be offering a broad mix of cruises, hotel breaks and tours. The ideal candidate would have 18 months experience, be well versed on a GDS, be well travelled, have exceptional customer service experience, be sales focused and have fantastic time management.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Retail Store Manager

Melbourne - \$Competitive - Ref 189

Looking for the next step in your retail career? Use your excellent leadership skills as a Retail Travel Manager for this family run agency in South Melbourne. With your extensive experience as an instore Team Leader, you will direct a small team to work on a mix of leisure & corporate accounts and build up a repeat client base. The ideal candidate will have solid Amadeus ticketing experience. Monday to Friday with some Saturday's.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

Adelaide - \$45K - Ref 1100

Calling all experienced travel Consultants! A fantastic opportunity to work in a busy and reputable travel agency in Adelaide is available now! This well-established agency is looking for someone with at least 2 years experience, who can build packages and meet client demands. Working within a well-supported team, you will offer fantastic customer service to your repeat clientele. Ideally you will have solid CRS skills and excellent sales ability.

For more information, please call Cliff on (02) 9113 7272 or click [APPLY](#)

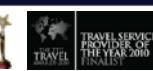
Senior Corporate Travel Consultant

Perth - \$55-65K + Super + Incentives - Ref 3445

A highly experienced Senior Corporate Travel Consultant to join a leader in travel management. Move to a TMC where you hard work is financially rewarded and career progression encouraged. This is a fantastic opportunity to step away from repetitive reservations and to move into an exciting and diverse position and this is also a chance to work with a stable, secure and growing corporate company where your efforts are recognised and rewarded.

For more information, please call Cliff on (02) 9113 7272 or click [APPLY](#)

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Account Manager - Travel Technology

- ▶ **Innovative Global Company**
- ▶ Sydney CBD with state of the art offices
- ▶ Salary package to \$95K with OTE - Sydney

The time is now to join one of the world's leaders in Travel Technology. Work with a company that is connected to almost all the major players in every market in travel you can imagine.

Call or [email Ben Carnegie](#) for more details

Cruise Manager - Melbourne

- ▶ **High end luxury products**
- ▶ Experienced Cruise Directors wanted
- ▶ Salary package to \$90K

Take charge of your cruise accounts and with the help of your team, promote activities and tours to inbound cruise tourists. Experience working on board a cruise ship is ess.

Call or [email Ben Carnegie](#) for more details

Graphic Designer & Web Content - Sydney

- ▶ **Rare dual role**
- ▶ Luxury European Cruise Brand
- ▶ Salary from \$55K + super

Be responsible for website design & content maintenance, newsletters, production of print advertising, TV, radio, brochure promotion and general administration.

Call or [email Kelly Wellmore](#) for more details

2 x Operations Manager - Mascot

- ▶ **Lead, develop and drive team sales**
- ▶ Create and implement policy and procedure manuals
- ▶ Salary to \$70K + super

Be in charge of the day to day operations and manage staff to achieve superior service levels, sales targets and repeat business.

Call or [email Kelly Wellmore](#) for more details

Fares & Reservations Specialist - Sydney

- ▶ **Twin role - best of both worlds!**
- ▶ Know your European fares?
- ▶ Salary to \$58K + super

Know all airfares and complex combinations possible to assist Product and Marketing with packaging promotions in additional to booking European Cruise packages.

Call or [email Kelly Wellmore](#) for more details

Ben's Top Job

Area Sales Manager - VIC & TAS



Ben Carnegie

- ▶ Inspirational Asian destinations
- ▶ Melbourne based, Victoria & Tasmania territories
- ▶ Salary package to \$80K with OTE

This is a company that will have you wanting to fly out of bed and hit the road every day. With such amazing products, your clients will love what you have to offer. Turn your work day into a pleasure, rather than a chore.

This well established company offers a great deal of support to its staff and educates their sales staff at every opportunity through ongoing training and famil trips. This is a great opportunity to grow your network within the travel industry.

A passion for all things Asian will assist you in this role. Your own vehicle, current Australian drivers license & Australian permanent residency is required.

Call or [email Ben Carnegie](#) for more details

Luxury Retail Travel Consultant - Sydney

- ▶ **Work with high end leisure clients**
- ▶ Mon to Fri - Sydney CBD
- ▶ Salary from \$60K + super + benefits

Is it the passion for 6 star cruising and luxury travel that gets you out of bed every day? Enjoy tailoring itineraries based around luxury cruises for discerning independent travellers.

Call or [email Sandra Chiles](#) for more details

Retail Store Manager - Sydney Eastern Subs

- ▶ **Bustling store needs your leadership skills!**
- ▶ Located in the heart of the Sydney Eastern Suburbs
- ▶ Great salary package! Your opportunity to shine is here!

Become part of this great team environment and lead the pack to success. This well known travel brand seeks experienced retail travel team leader or manager to run their busy store.

Call or [email Dana Peric](#) for more details