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# DQ working team

A WORKING group to implement the actions agreed upon at the DestinationQ forum in Cairns late last month & tasked with keeping the Tourism Cabinet Committee updated on key issues identified at the forum, has been named.

**Tourism Department Director** General Dr Richard Eden and Queensland Tourism Industry Council chairman Stephen Gregg have been confirmed as co-chairs for the group.

Members incl QTIC ceo Daniel Gschwind, Gold Coast Tourism Corporation ceo Martin Winter, Caravanning Queensland ceo Ron Chapman, Australian Timeshare & Holiday Ownership Council gm Laura Younger and Capricorn Enterprise ceo Mary Carroll.

More appointments on page 5.

# Corporate heading low-cost

**COMPANIES** are moving toward utilising low-cost carriers for their corporate travel needs, according to the 2012 Travel Management Priorities research report, released today from the Carlton Wagonlit Travel Management Institute.

The report on air travel & ground transport, such as car-hire, found nearly all businesses surveyed were using LCCs on a more frequent basis, however few had signed preferred agreements with any particular airline.

Reducing travel costs was an ever-increasing priority for many corporations, with the CWT study recommending a number of costsaving tips for businesses.

# **Qantas ROE updated**

**QANTAS** is advising agents today that it has amended its Rate of Exchange (ROE) to 1.017522, effective 01 Jul 2012.

# Six pages of news

Travel Daily today has six pages of news and photos, plus full pages from: (click)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Travel Trade Recruitment
- Brunei Tourism

These included buying restricted fares over flexible tickets, promoting booking in advance, integrating a best-buy strategy in addition to negotiating fares for frequent travel, minimising ancillary fees such as baggage, and negotiating fuel surcharges.

**CWT Travel Management** Institute senior consultant Grégoire Boutin said the results from the research were interesting in that "both offer sizeable savings opportunities that are very often underexploited".

# Celebrity boss resigns

**CELEBRITY** Cruises president and ceo Daniel Hanrahan has announced his resignation from the helm of the line after 13 years at Royal Caribbean Cruise Ltd.

Chairman & ceo of RCCL Richard D. Fain acknowledged Hanrahan's leadership and vision over the past decade, saying he'd made "countless contributions to the company," including the delivery of the groundbreaking Celebrity Solstice and the 'Solsticizing' of its Millennium class fleet of ships.

Hanrahan will step down to take on "an exciting new opportunity" as ceo at Regis Corporation at the end of Jul 2012.

# eNett VANs eBook

**ENETT** International has rolled out an eBook on Virtual Account Numbers (VANS) aimed at helping agents and wholesalers better comprehend the "innovative" new payment method.

The firm says eNett VANs are used successfully by some of the world's largest travel companies, offering multiple benefits such as risk reduction, improved cost control, enhanced revenue and enriched data.

The interactive electronic ebook aims to shed light on VANs, which eNett Int'l says is still seen as a "relatively foreign concept", but should be considered by agents and wholesalers as part of their portfolio of payment options.

For details on eNett VANs see www.transformingpayments.com.





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Trave Daily
First with the news Thursday 12th July 2012

# SUN ISLAND TOURS **Sun Island Dreams SAVE UP TO \$330** Glick H

# **Excite Activities a hit**

**EXCITE** Holidays chief exec. officer George Papaioannou has reported the B2B wholesalers recently launched 'Activity' range is a hit with the trade.

"Feedback from our agents indicate that Activities are already becoming a popular addition to our product range," he said.

Some of the most popular activities incl Universal Studios tickets & Skip the Line City Passes in London, Rome and Paris.



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# Viva! Holidays adds Delta

**DELTA** Air Lines has been added to the stable of international airlines available through JTG Wholesale brand Viva! Holidavs to book air and land packages.

The company is giving agents the option to use the SkyTeam carrier's Economy and Business class fares to the United States, sold as either wholesale return and open jaw airfares only, or in

# Jetstar Japan leasing

**TOKYO**-based fledgling Jetstar Japan has announced the completed leasing for 24 new Airbus A320 aircraft, valued at more than US\$2 billion.

The lessors include Jetstar Japan shareholders Mitsibushi Corp and Century Tokyo Leasing, who are funding five & six of the aircraft respectively, and GE Capital Aviation Services (six), Hong Kong Aviation Capital (four) and Jackson Square Aviation (three).

CEO Miyuki Suzuki said to have the leasing deals for its fleet finalised so early "reflected positive market sentiment towards Jetstar Japan's prospects."

# Airport row continues

**ARGUMENTS** over the need for a second Sydney Airport have been reignited following the decision to host the 2014 G20 world leaders summit in Brisbane.

Reports the Federal Govt chose Brisbane due to its ability to cater for an influx of private and state aircraft has refuelled calls for a second Sydney air gateway.

The NSW Govt has labelled the decision a "blatant bid to win votes in a hostile Queensland".

conjunction with land content. Delta bookings can be made through the Viva! Holidays reservations sales and easyway.

Viva! is offering agents 6% commission on Delta's wholesale airfares, with 13% commission applicable on land when booked via easyway, or 10% when using the contact centre.

Delta Air Lines joins the ever increasing range of carriers Viva! Holidays can ticket, which already include Aircalin, Air Canada, Air New Zealand, Air Tahiti Nui, Air Vanautu, Cathay Pacific, China Southern, Emirates, Etihad, Garuda, Hawaiian, JAL, Malaysia Airlines, Philippine Airlines, Royal Brunei, Singapore Airlines, THAI, United. Vietnam Airlines and the Virgin Australia group.

# Cruise Holidays to Oz

QUEENSLAND-based cruise specialists CruiseMart have inked a deal with North American retail cruise giant Cruise Holidays, which will see it become the first "master franchisor" for the chain.

The move will see CruiseMart's existing retail outlets in Brisbane and the Gold Coast, headed by md Les Farrar, take on the Cruise Holidays name, and look to expand within Australia through home-based and retail networks.

See Cruise Weekly for full details at www.cruiseweekly.com.au.

# **AU\$ vs Euro record**

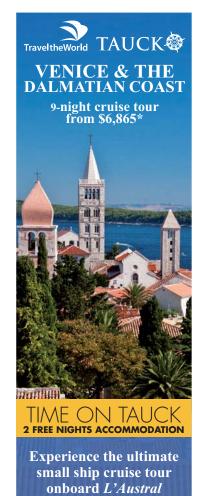
THE Australian Dollar hit new record highs against the Euro overnight, at one stage reaching €0.835 before settling at this mornings trading rate of €0.831.

# Win a trip to Brunei

**BRUNEI** Tourism says it has places still available for travel agents to participate in the Adelaide and Canberra legs of its Discover Brunei Road Show.

The shows, being held on 23 & 25 Jul, provide an opportunity to meet local tourism operators to increase their product knowledge, and there's also a chance to win a holiday to Brunei.

Regos close on 18 Jul - rsvp to BruneiTourism@walshegroup.com.





Sale until 23Jul12 Departures 01Oct12 until 31Mar13 See lufthansaexperts.com for details

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Thursday 12th July 2012





Royal Brunei industry rates to Asia, Dubai and London, Sales to 30 Mar 13.

From \$319\* pp return plus taxes.

\*Conditions Apply. Taxes approx. \$80-\$287pp.

**CLICK HERE for further details** 

# SpaceShipTwo orbit tests in '12

**VIRGIN** Galactic has confirmed it is preparing to power up its space vehicle, SpaceShipTwo, in 2012 for powered flights.

According to the space pioneer, a "flurry of recent test activity and confirmation that all major components of SpaceShipTwo's rocket system have been qualified for powered flight, on track to begin before the year's end."

Founder Sir Richard Branson this week said deposits for one of the world's most expensive flights (priced at \$200,000pp) have reached 529 - a number greater than the total count of people of people who have been to space throughout human history.

"Virgin Galactic's goal is to

revolutionize the way we get to space," Branson said.

"I'm immensely proud of what we have already achieved as we draw near to regular suborbital flights on SpaceShipTwo," he said.

Branson predicted the first commercial services will blast off in Dec next year.

Virgin Galactic's commercial operation is based at Spaceport America, in New Mexico.

### **Emirates clarification**

EMIRATES' new "I" Class fare structure (TD yesterday ) applies to "premium fares" - ie. Business class - not a Premium Economy class product.

# GOL expansion plans

**LATIN** American carrier GOL Linhas Aereas Inteligentes has announced a "restructure" to its international network, with the airline to add new direct flights from Guarulhos to Montevideo in Uruguay, Asuncion (Paraguay) & Santra Cruz de La Sierra (Bolivia).

# **Amadeus Tryl Brokers**

AMADEUS has signed a new five year contract with The Travel Brokers, Stella Travel Services New Zealand's brokerage arm.

The lastest deal builds on a pact signed in 2005 by the two firms, and covers a contract extenstion for specialist operator, Go C & I.

# alphatravel

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Alpha Travel in Claremont, WA, is looking for a Senior consultant with the works! We are a boutique agency specialising in luxury travel and cruising. We like to look outside the square, so be prepared for a challenge. Knowledge of cruising would be an advantage. Superb working environment, attractive package and conditions.

Contact Gina Maitland on 08 92867100 or gina@alphatravel.com.au. Immediate start, but can be flexible. No Saturdays or Thursdays nights.

# Delta facing \$1m fine

**DELTA** Air Lines is facing civil penalties of \$987,500 imposed by the FAA for operating aircraft not in compliance with US regulations.

The proposed fines relates to DL failing to repair a chip in the nose cone of a Boeing 737 - found by a Federal Aviation Administration inspector in Feb 2010 - with the aircraft in question going on to operate 20 additional flights before the issue was addressed.

In a seperate matter, the FAA says Delta operated an Airbus A320 with a broken cockpit floodlight socket on a nearly 900 flights from 25 May 2010 to 03 Jan 2011.

According to FAA maintenance guidelines, airlines are able to defer repairs on dome lights for no more than 10 days.

The civil penalities in each case are U\$\$687,500 and U\$\$300,000 respectively.

Delta has 30 days to respond to the proposed fines.

# AF-KLM mining push

AIR France KLM has launched a new campaign to promote its air links between Australia and 52 African destinations to the resources industry.

The promo focuses on AF/KLM's "excellent flight connections" to oil, gas and mining hubs, accessed via Paris or Amsterdam, and promote its Flying Blue Petroleum rewards program for frequent fliers from the sector.

"We can also meet the needs and budgets of individuals and corporations in Australia conducting business with oil, gas and mining enterprises in Africa's major resource exploration regions," said AF/KLM regional manager Australia, Tom Reeves.



# Window Seat

RYANAIR has apologised to a British professional surfer after the carrier allowed him to board a plane with a boarding pass for a totally different service, despite two checks by cabin crew.

Toby Donachie took his seat on a flight he thought was going to Biarritz in the south of France for a surfing competition, but realised there was a problem when the pilot announced the plane was currently at cruising altitude over Denmark, enroute to Malmo in Sweden.

Upon landing, the airline rectified the mistake, flying Toby back to London, providing him with a night's accommodation, before putting him on a service to Biarritz the following day.

THERE'S a hole in the glass... A section of Dubai Mall was forced to be evactuated recently after the Dubai Aquarium sprung a bit of a leak.

Although police and the fire brigade attended the situation as a precaution, the aquarium's maintenance team promptly fixed the leak without causing any damage to tank inhabitants or shopping centre patrons.

But not before the photo below was snapped by an eyewitness...





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Thursday 12th July 2012

# Peppers Anchorage goes on the market

**PORT** Stephens' landmark hotel Peppers Anchorage has been listed for sale by long-time owner Bay Holdings Pty Ltd.

The 80 guest-room and suite property is being sold for the first time without the adjoining 90-berth marina component.

Seller CBRE Hotels says the Colette Point Road waterfront hotel is available with vacant possession and features extensive conference, food & beverage and recreational facilities.

Peppers Anchorage has development approval for the construction of 10 extra guest rooms, additional conference facilities and parking.

"The property's location in one of NSW' most popular tourist destinations is expected to underpin interest from a wide cross section of buyers - including owner occupiers, hotel operators and investors," CBRE Hotels says.

# AMR exploring merge

AMERICAN Airlines parent company AMR Corp. is proceeding with plans to evaluate possible partners for a potential merger, with up to six airlines reportedly being considered, according to AA chief executive Tom Horton.

The Wall Street Journal reports that US Airways, JetBlue Airways, Alaska Air Group, Frontier Airlines, Virgin America and even Delta Air Lines are all understood to be under consideration.

Pressure from labour unions and creditors has brought about the decision to explore options.

"It now makes sense to carefully evaluate a range of strategic options, including potential mergers, which could make the new American even stronger," Horton said in a letter to workers.

AA had previously dismissed rumours of a merger with US Airways as it seeks to restructure as a stand-alone carrier & emerge out of Chapter 11 bankruptcy.

# Finnair Business Class to Europe via Bangkok from \$4850\*.

Departures until 2 December 2012.

\*Sale ends 31 August 12. The fare shown excludes taxes and fuel surcharges.



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**ABOVE:** Malaysia Airlines and Travelmarvel hosted this group of top selling WA agents on an eightday Majestic Mekong Cruise Tour recently.

Cruising the mighty Mekong on board the MS La Marguerite, the group explored the wonders of Vietnam and Cambodia.

Pictured above in the front row,

the group included Lily Gerarchi, Best Cruises; Michelle Jenyns, Escape Travel Joondalup and Olga Shrewsbury from Jetset Joondalup.

Back row: Justin La Grange, Malaysia Airlines; Kelly Spinks, Jetset Albany; Debbie Morris, Escape Travel East Perth; Kellee Gilmour, APT/Travelmarvel and Sunita Ahuja from RAC Carousel.

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# New Peregrine vessel

**PEREGRINE** Adventures has announced the addition of a new vessel to its Galapagos Islands touring vehicle fleet in the 31-metre *Queen Beatriz* catamaran.

The vessel will be incorporated into the fleet from Jan next year, and is capable of hosting 16 people and eight crew across three room categories which include four deluxe cabins, one suite and three standard twin cabins.

Other features include indoor and outdoor dining areas, an outdoor jacuzzi and two bar areas.

To celebrate, Peregrine are offering free upgrades on new bookings of its seven- and 10-day Galapagos voyages.

# New DJ aircraft name

VIRGIN Australia has named one of its newest Boeing 737-800 aircraft 'Surfers Paradise Beach', named after the iconic Gold Coast landmark and to represent its commitment to the region.

# Kumuka late savings

**DISCOUNTS** of up to \$842 are available on last-minute multi-day Kumuka Tours to Europe, Africa, Asia and South America.

Details at www.bit.ly/latekumuka.

# Tours taking wickets

**CRICKET** Australia Travel Office has released a range of travel packages and escorted tours for next year's Ashes cricket series between Australia and England.

FIT packages include guaranteed match tickets to any of the five test matches, accommodation, official merchandise, a pre-match function and more.

Escorted tours take in two test matches, with sightseeing options including a side-trip to Europe between the 2nd and 3rd tests, tickets to the Edinburgh Military Tattoo following the 4th test.

Each tour includes an exclusive behind-the-scenes session with team coach Mickey Arthur.

More info, call 1300 133 232.



Thursday 12th Jul 2012

# **Hotels by Fotopedia**

**EXPEDIA** has signed a pact with popular travel photo encyclopedia Fotopedia, enabling users to book rooms near to the sites included in their favourite photos.



FINE dining was on the menu for these NSW Travelscene American Express agents, who were recently treated to some pampering and relaxing luxury in Hong Kong.

Flown in Business-Class on the reconfigured Qantas A380 aircraft, the group were also upgraded to Harbour View rooms at the Marco Polo Hong Kong Hotel and enjoyed high tea at the Peninsula.

**Pictured** enjoying a hosted dinner at the Marco Polo, on the left of the table is Viv Zaarour,

Northshore Travel; Catherine Vanbest, M&G Travel; Jeanette Lapham, Coastal Travel; Leanne Townsend, Port Macquarie Travel Agency; Kathryn Blake, New England Travel and Janice Walklate, Travelscene Ulladulla.

Right of the table: Renee Markwick, Travelscene Orange; Rita Elsey, Qantas Airways; Samantha Baker, Ovation Travel and Cruise Planner; Ashley Wright, Travelscene Taren Point; Julie Preston, Travelscene Nowra and Karen Ng, Marco Polo Hotels.

# Rafter's Mantra tips

MANTRA Hotels is encouraging the Aussie public to share their best travel tips along with photos and videos, with a chance to meet tennis legend and Mantra ambassador Pat Rafter on offer.

Visit www.mantra.com.au to share your best stories, with flights and two nights accom included for the lucky winner.



# Supplier Updates

**WELCOME** to Supplier Updates, **Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by CLICKING HERE.

Supplier enquiries for notices: advertising@traveldaily.com.au

### Millions of memories

**P&O CRUISES** has launched a cashback offer to celebrate its "Next Year's Memories On Sale" campaign, offering a share in up to \$2m in onboard credits.

Travellers who book a cruise before 31 Aug will receive up to \$150 credit to spend onboard.

The company has also launched a new online app encouraging users to upload their funniest cruise holiday pics onto its website.

# MAS B747 phase-out

MALAYSIA Airlines will likely phase out its Boeing 747 fleet in late Nov as it looks to replace the ageing aircraft with the upgraded Airbus A330 model, according to a report in the Australia Fin. Review.

The improved longer-range A330 was unveiled by Airbus at the Farnborough Air Show (*TD* Tue).

MAS says its B777-200 fleet will be phased out within three years.

# Industry Appointments



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**THIS** week's Industry Appointments column is brought to you by inPlace Recruitment. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

**Qatar Airways** has promoted **Roger Byrne** to the position of Manager Global Corporate Accounts, based in Doha.

Royal Caribbean Cruises Limited has announced the appointment of Allison Brennan as Public Relations Manager for Australian and New Zealand. (RCCL cruise brands include Royal Caribbean International, Celebrity Cruises and Azamara Club Cruises). Brennan will make the move over from her role as media & communications manager for Surf Life Saving Australia, which she has held for 18 months. Royal Caribbean will continue to work with its two local PR agencies - The D'Arcy Partnership in Australia & Dockstreet Group in New Zealand.

**Emirates Group** has appointed **Marc Bennett** as its Divisional Senior Vice President of its Destination & Leisure Management Division. Marc brings nearly 20 years experience in tour operation, yield management, pricing and distribution through roles across Europe & the Middle East. His portfolio includes the Blue Mountains' Wolgan Valley Resort & Spa.

Long-term and loyal **Tourism Australia** employee **Eva Seller** has been promoted to the role of Regional General Manager Continental Europe, while former Qantas Vice President for Marketing **Jane Whitehead** has accepted a similar role to oversee operations in the North America market. Both roles work in important traditional markets to Australia, and bring extensive knowledge bases & experience to their new roles.

Sean Byrne has been named as the new general manager of Tower Lodge and Peppers Convent in the Hunter Valley. Along with new executive chef George Francisco, Sean's major focus will be on positioning the Relaix & Chateaux property as one of the highest quality lodges available in Australia. The duo have an extensive professional history, having both worked at Jonah's Whale Beach ocean retreat.

Outrigger Hotels & Resorts has appointed Marc Landgraf to manage the operations of the Phi Phi Island Village Beach Resort. Commencing in his new position last week, Marc will oversee the upgrade project currently underway prior to Outrigger assuming the property title from o<sub>3</sub> Nov this year.

**Destination NSW** has appointed two new Marketing Coordinators for two of its international offices. **Lisa Eyre** has joined the team in the London office, with **Rebecca Burke** having started in the Auckland office. They will be involved in new marketing campaigns to their separate markets, as well as trade events, roadshows and workshops.

**Lahra Carey Media & Communications** has been tasked with the PR & communications duties for **Quest Serviced Apartments**.

**Chris Curran** has commenced in his new role with IHG as hotel manager for the **Holiday Inn Potts Point**. Chris has held hotel operations positions for 15 years. He's previous expereience includes roles at Stamford Plaza Adelaide, hotels in Canberra, Gold Coast and most recently at Sydney's Crowne Plaza Coogee Beach.

Classic International Cruises has named Denys Hughes as its new operations consultant. To be based in Perth, Denys brings a massive 45 years experience in shipping operations, and joins the line due to massive popularity growth, with CIC's flagship vessel Athena based in WA and SA each summer since 2004.

The **Sofitel Queenstown Hotel & Spa** has inducted **Vincent Macquet** into its ranks as its new General Manager. He joins the Sofitel following his most recent tenure as Director of Ops at the Hilton Hotel Adelaide.



Thursday 12th Jul 2012

# **Seaworld Staycation**

SAVINGS of up to 60% are on offer with Seaworld's Red Hot Special "Staycation" package.

Priced at \$179ppts, with kids an extra \$10 each, guests can enjoy one night accom and unlimited theme park entry to Seaworld, Movieworld and Wet 'N' Wild.

The offer is valid for stays to 14 Sep - phone 1800 074 448 or at www.seaworldresort.com.au.

# Brits get out of town

**SEVENTY-FIVE** percent of Londoners want to leave the city during the upcoming Olympics, a new survey by Toowist has found.

With the world set to descend on the capital, London natives cited transport as their biggest concern, with some taxi drivers threatening to close up shop completely during the Games, while terrorism was right down on the list of concerns.

One survey participant said "My biggest concern is that the tubes, trains and buses will just crumble under the increasing demand - I certainly want to be out of the city while all of this is going on.

# VA revs up at Townsville V8's



THESE petrolhead Far-North Queensland agents were last weekend given VIP pitlane and garage treatment when hosted by Virgin Australia and V8 Supercars at the Townsville 400 V8 race.

Enjoying the atmosphere from the luxurious V8 Corporate Paddock, the group were given a tour of the pits and a series of white-knuckle hot laps with V8 Supercar drivers, including former Formula One World Champion

and Indianapolis 500 winner Jacques Villeneuve, substituting for an injured Greg Murphy.

Pictured above touring the HRT Holden Racing Team pit garage, from left is Lindy Sampson and Lisa Easton, FC Townsville; Caitlin Tilbee and Olivia McCormack, Escape Travel Townsville; Melissa Palmer, QR Travel; Katherine Stace, Flight Centre TSV; Anthony Favelle, Virgin Australia; Lee Wright and Emme Pelling from Flight Centre Townsville.

# WIN A HOLIDAY TO HONG KONG

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- 2 nights at the 5 star Harbour Grand Hong Kong
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2 nights at **Harbour Plaza Metropolis** 

This modern hotel with spectacular views overlooking Victoria Harbour, has comprehensive facilities and convenient accessibility to various districts in Hong Kong and southern parts of Mainland China.



Throughout July, *Travel Daily* is giving readers the chance to win an incredible major prize and weekly prize to Hong Kong, courtesy of Harbour Plaza Hotels & Resorts and Cathay Pacific.

To win the weekly prize, simply answer all five daily questions by COB on Friday. The subscriber with the most correct answers and the most creative response to Friday's question will be the weekly winner.

There will be 20 questions throughout the month. At the end of the month the subscriber with **all** the correct entries and the most creative responses to **all** four Friday's questions will win the major prize of a holiday for two people to Hong Kong.

Q.9: What is the name of the Spa at Harbour Plaza Metropolis?



Send your entries to: harbourplazacomp@traveldaily.com.au Click here for terms & conditions Hint! Go to: www.harbour-plaza.com









# **MAS A380 incentive**

**MALAYSIA** Airlines has launched a new agent incentive for agents in Victoria and Tasmania, with two separate prizes of one return ticket from Melbourne to London Heathrow up for grabs.

The second sector of the flight, from Kuala Lumpur to Heathrow, will be operated by the new MH Airbus A380 superjumbo aircraft.

All return MH bookings ticketed ex Australia between 09 Jul & 31 Jul are eligible, with Economy Class seats worth five points, Business Class worth 10 points, and half points for child tickets.

The consultants with the highest number of accrued points over the period will be deemed the winners

Group and wholesale tkts, or MH codeshare flights are not eligible.

To enter, send copies of e-tickets to: A380 Competition, Level 2, 136 Exhibition Street, Melbourne, VIC, 3000, with all entries required to be received by 10 Aug.

# Roy Morgan poor poll

A NEW survey from Roy Morgan Research, published in today's The Australian has found only 3% of the 345 tourism industry staff surveyed believe Australia ran the best promo campaign last year.

Australia was ranked below Singapore, Britain, the UAE and New Zealand, with 17% of the vote.

# Missed flight policy

**EASYJET** is set to launch an innovative insurance policy aimed at compensating passengers who miss their flight for any reason.

The new "Missed Flight Cover" policy enables fast rebooking or refund of flight costs regardless of the reason the flight was missed, whether that be stuck in traffic, got lost in the terminal, spent too long shopping or even slept-in.

Passengers are required to turn up at the airport within four hours of the scheduled departure time, ready to fly, in order to claim.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldailv.com.au.

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Take the next step in your career with a large travel company that offers endless opportunities. Leading 4 teams in the accounts department you will have previous leadership experience and have at least 5 years accounts experience preferably within the wholesale area, Calypso is desirable. Be rewarded with a great salary with many benefits, city location next to public transport.

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Join a well established operator and use your talents in product management to be part of this growing product team. You will have strong skills in product development, competitor analysis and an ability to successfully plan brochure production and marketing ideas. This company offers you security, opportunity to progress and a great bonus structure.

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OPERATIONS SUPERVISOR SYDNEY – SALARY PACKAGE TO \$80K

This newly created position has just become available and will not last long. Bring your supervisory skills and travel industry knowledge to this leading boutique agency today. This role will require some hands on consulting, so you must have the skills to assist the team. Dealing with VIP clients and booking the height of luxury products you will have at least 5 years industry experience. Great salary package on offer.

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CANBERRA – SALARY PACKAGE TO \$100K

Be responsible for the management of prestigious corporate and government accounts in the ACT region and achieving + exceeding business development targets. You will be skilled in building & developing strategic account management and business plans and managing key customer & supplier relationships at a senior level. Bring your talents to this leading operator and raise the profile of your career.

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# CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

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Attend one of Brunei Tourism's free road show evenings to experience what the Green Heart of Borneo has to offer.

Meet operators, experience Bruneian culture and be in the draw to win a holiday to Brunei.

When and where?

# **ADELAIDE** - Mon 23rd July

5.30pm to 8.00pm, Hindmarsh Room Crowne Plaza Hotel – 16 Hindmarsh Square

# **MELBOURNE** - Tue 24th July

5.30pm to 8.00pm, Otway Room Crowne Plaza Hotel – Spencer Street

# **CANBERRA** - Wed 25th July

5.30pm to 8.00pm, Centenary Room Hyatt Hotel – Commonwealth Ave

Register now for your place by emailing **BruneiTourism@walshegroup.com** 

(Please include your full name, travel agency details and which event you wish to attend)

RSVP by Wednesday 18th July – Places are limited



