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Friday 13th July 2012

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## Skytrax 2012 winners

**JETSTAR** Airways has taken out the gong for Best Low-Cost Airline in Australia/Pacific in the annual World Airline Survey by Skytrax.

The Qantas offshoot was also recognised as a top three Global Low Cost Airline for 2012.

Qatar Airways was named the World's Top Airline for the second consecutive time, followed by Asiana Airlines & Singapore Airlines.

Virgin Australia took out top billing for Best Airline and Best Airline Staff Service in Australia/Pacific, pipping Qantas and Air New Zealand in 2nd & 3rd place.

### Six pages of news

*Travel Daily* today has six pages of news and photos, plus a full page from: ([click](#))

- AA Appointments jobs

## Trafalgar expands into Asia

**CHINA** and Japan present fresh growth opportunities for Trafalgar as the company identified now as "the right time" to debut its first ever dedicated Asian program to the Australian market.

MD Matthew Cameron-Smith revealed to *Travel Daily* that Asia "will complement Trafalgar's well established suite of destinations", while giving it breadth to offer past passengers "something new".

The Trafalgar 2013 Asia program kicks off in Apr, showcasing eight itineraries - the bulk of which are in China - supported by one tour in both Japan and Vietnam.

A variety of extensions will also be available to Tibet, Cambodia, Bangkok and Hong Kong, as well as a Hiroshima and Osaka add-on for guests travelling to Japan.

Cameron-Smith said the brand new product features "authentic and traditional experiences", synonymous to the company.

Aside from the typical 'must see' sites in China - like the Great Wall, Tiananmen Square and the Terracotta Warriors - Trafalgar has blended a range of inclusions into the program, such as learning the art of calligraphy, Tae Chi classes and its *Be My Guest* dining experience with a Hutong family, "to really get under the skin on

the destination," he said.

While in Japan, other unique program highlights include visits to a Sake brewery or a wasabi farm.

It's flagship itinerary is the 14-day Majestic China tour that visits Beijing, Xian, Chengdu, Guilin, Yangshuo, Hangzhou & Shanghai, priced from \$3,499ppts.

While The 10-day Impressions of China and the Yangtze itinerary includes a four-night voyage aboard *Century Legend*.

The Asia program also features two relaxed pace 'At Leisure' trips - a nine-day Classic China tour that visits Beijing, Xian and Shanghai, priced from \$2,075ppts, and the 10-day Highlights of Vietnam trip, priced from \$2,750ppts.

The 10-day Splendours of Japan tour takes in Tokyo, Takayama, Mt Fuji & Kyoto, priced from \$4,625.

"We see really strong potential from our clients for Japan - we believe it will be a real winner for Trafalgar," Cameron-Smith said.

Early booking discounts of up to \$1,200 per couple are offered for deposited bookings before 30 Sep.

Trafalgar has partnered with Singapore Airlines to offer launch fares to Asia, priced from \$1,335 and including \$200 land credit.

Details of the program are now live at [www.trafalgar.com](http://www.trafalgar.com).

## Egencia TMC growth

**EXPEDIA's** corporate arm has announced the expansion of the Egencia Global Alliance of travel management companies into seven new countries, including Russia, Ukraine, Costa Rica, Peru, Ecuador, Venezuela & Sri Lanka.



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## Duty Free back on 747s

**QANTAS** will reintroduce its 'In Sky Shopping' Duty Free program for passengers flying aboard its jumbo aircraft from 01 Aug 2012.

According to the Qantas trade site, In Sky Shopping will be made available on both reconfigured 747-400 aircraft in addition to other 747-400 operating on international routes.

Routes where it will be offered include Brisbane to Los Angeles & Singapore, Sydney to Dallas and Los Angeles (and on to New York) and Sydney to Santiago.

The program was removed due to reduced stowage space on the refitted 747s & to ensure product consistency, but further work has been completed to identify an opportunity to allow carriage of duty free, a QF spokesperson said.

The Duty Free offering will be excluded on int'l flights between Australia and New Zealand.

## MU, HU plot extra air links

**THE** age of the 'Asian Century' for Australian tourism continues to ring true as Chinese airlines move forward with plans to beef up new flight options to Australia.

This week, it was revealed China Eastern has signalled plans to launch new thrice weekly services from Shanghai into Cairns from as early as 30 Oct 2012 (**TD Tue**).

And that's not the extent of China Eastern's proposed new services down under.

Yesterday, the Civil Aviation Administration of China said it had received new requests from the SkyTeam carrier for a new Beijing-Nanjing-Sydney service it hopes to launch, also in Oct.

MU is plotting the service to operate thrice weekly through Nanjing - one of its 'focus cities' - using Airbus A330 aircraft,

according to the CAAC.

China Eastern's potential new Australian route is in addition to another new request that has been made by Hainan Airlines.

Hainan has told China's air regulator it intends to launch a Beijing-Sydney, via Chongqing (in China's southwest), route it wants to operate four times weekly from Jul 2013 using A330 aircraft.

A Tourism Australia spokesman told **TD** this morning that airlines in China are increasingly seeing a need to offer new pathways to Australia as "critical" for their network development.

Simon Westaway said TA would continue to work very closely with airlines from China to fulfill their "insatiable appetite" for Australia, which remains at all-time-high levels.

## Super Rugby final Rd

**THE** final round in this year's Super 15 Rugby competition kicks off tonight, with today being the last chance for picks punters in **TD's** industry tipping competition to submit their tips.

The tipping comp is being led by Andrew Stanbury of Air New Zealand, trailed by Angela Clarke from African Wildlife Safaris and Nicola McAuliffe from Qantas.

They are vying to win a great trip to New Zealand, including return fares for two to Auckland flying with Emirates and 3-nights at the Novotel Auckland Ellerslie.

## TCF terminates ALD

**THE** Travel Compensation Fund has advised of the non-voluntary termination of the agent trading as NLA Tours of Sydney (ABN:49 118 742 751) after its licence was cancelled, effective immediately.

## Regional Sales Manager Sydney and Melbourne based.

Virgin Australia is again changing the face of the Australian aviation landscape. This is a unique opportunity to play an integral role in shaping the evolution of this iconic brand, and to become part of a dynamic company that genuinely believes and demonstrates our people are our greatest asset.

We have a rare opportunity for two senior sales roles available in Sydney (permanent) and Melbourne (maternity cover), each responsible for leading a team of dedicated account managers to grow sales through industry partners in the two respective territories. These are dynamic and varied sales roles for high calibre and driven professionals.

The successful candidates will demonstrate superb relationship management skills, inspiring leadership and the ability to deliver solutions and thrive in a challenging and constantly changing environment. This combined with superior analytical skills, in-depth knowledge of managing accounts and sharp commercial acumen are a must. A background in airline or travel industry sales is preferred.

To apply or for more information, please visit [careers.virginaustralia.com](http://careers.virginaustralia.com)

Applications close Sunday 22 July 2012.



## Sales Manager - Northern Territory Darwin based.

Virgin Australia is again changing the face of the Australian aviation landscape. This is a unique opportunity to play an integral role in shaping the evolution of this iconic brand, and to become a part of a dynamic company that genuinely believes and demonstrates that our people are our greatest asset.

We currently have a unique opportunity available for a Sales Manager - Northern Territory (internally known as Sales Account Manager) based in Darwin. This pivotal role within our organisation will be 'Virgin Australia's Ambassador in the NT' and will be responsible for growing revenue through efficient targeting and conversion of high value retail, wholesale and corporate clients.

This role will report to the Regional Industry Manager and will require an individual who has previous experience in an on road sales role within a service industry, travel or FMCG field. The successful candidate will need to maintain and develop key travel accounts within a defined sales territory while working towards set targets to achieve revenue and yield.

To succeed in this role, strong communication skills are a must as we are looking for an individual who can build strong relationships to maximise business development opportunities as well as undertake competitor analysis within the defined territory. Previous experience in airline ticketing and CRM coupled with expertise in a business development role in the service industry will be highly regarded.

To apply or for more information, please visit [careers.virginaustralia.com](http://careers.virginaustralia.com)

Applications close Thursday 19 July 2012.





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## Asia top spot for insurance claims

TRAVEL insurance provider SureSave has revealed more than half of claims settled worldwide in the last financial year originated in Asia.

The firm said nearly a quarter of all travel insurance policies sold in Australia indicate Asia "as the prime destination of travel", with the highest frequency of claims in Asia occurring from incidents in Thailand, Vietnam, Indonesia and Cambodia.

Travellers tend to forget the heightened dangers when they are on holiday in a foreign destination, and are more prone to take risks when they are abroad, says SureSave executive director Michael McAuliffe.

"When we're on home soil, common sense tells us not to

drive a car or motorbike without the appropriate licence.

"The same logic applies when renting a motorcycle or moped on holiday", which is the most common means of transport in some Asian countries, he said.

"Unfortunately, our claims experience reveals that common sense can, at times, be compromised whilst travelling."

McAuliffe said most policy holders and travel agents don't realise motorbike insurance isn't included if they don't have a motorbike licence in their home country.

A recent claim for head injuries sustained by one motorbike rider totalled nearly \$40,000 - "it's simply not worth the risk," McAuliffe said.

## KGI food & wine trails

A NEW wine & food experience has been launched on South Australia's Kangaroo Island.

The Kangaroo Island Farm Gate and Cellar Door Trail gives visitors a chance to sample products from local producers, cellar doors and boutique establishments.

Three suggested trail itineraries have been put together in a new brochure showcasing the produce - see [tourkangarooisland.com.au](http://tourkangarooisland.com.au).

## Air NZ backs Hobbit

AIR New Zealand has signed a two-year partnership deal to be the official airline of *The Hobbit: An Unexpected Journey* and its sequel, *The Hobbit: There and Back Again*.

The agreement will see two of Air NZ's Boeing 777 aircraft flying from the UK & North America clad in 'middle earth' branding to act as a "flying billboard", a special inflight safety video & the carriers' involvement in promotions.

The first *Hobbit* film will launch in Wellington on 28 Nov 2012.

Previously, Air NZ backed *The Lord of the Rings* trilogy too.

## Sareeraya comp

CONGRATS to Michelle Baldwin from Executive Travel Mgt who was the winner in our Sareeraya Villas & Suites comp last week.

Michelle has won three-nights at Sareeraya Chaweng Beach, Samui including a Siam Treatment, brekkie and airport transfers.

## Scenic India earlybird

AGENTS are being reminded Scenic Tours earlybird offer of free flights with Singapore Airlines to India will expire on 31 Jul.

The 20-day North Spirit of India tour is priced from \$14,995ppts for departures in Nov 2012.

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All applications and contact will be treated as confidential.

## Window Seat

YOUTH tour operator Topdeck is lending its support to a unique national fundraising campaign by the Leukaemia Foundation, in which the charity is looking for ugly Queensland bartenders.

But not physically ugly, but rather UGLY, which is the name of the campaign - Understanding, Generous, Likeable, You.

Bartenders will hold fundraising events in their establishments over a six week period, with the state's top fundraiser winning a 5-day Topdeck Ultimate Surfari tour from Gold Coast to Sydney.

EVEN Santa needs a fresh tan.

Santa Claus is set to return to the shores of Honolulu this Dec, ditching the North Pole woolies for shorts, when he appears at special Outrigger Christmas events at its Waikiki on the Beach and Reef on the Beach properties.

The reindeer will be staying at home though, as Santa will surf up to the beach via an authentic outrigger canoe no less on the 8th, 18th and 19th of Dec.

After being greeted by hula dancers, Santa will make his way to the the Outrigger Waikiki on the Beach lobby for photos and long wish-lists from the kiddies.

JUNE the 22nd was the official "Take Your Dog to Work Day", and on the back of that, the Fairmont Hotel Chain in Canada decided to promote themselves on the basis that one's furry friends are welcome at its properties every day, and even have facilities catering to them.

Such facilities include providing water bowls and dog beds, all the way to treats and even vet-approved menus for dog dinners.

Delicacies available on the pet-friendly menu include egg and gizzards for brekky, baked grits for lunch and for dinner, gourmet lamb and rice stew.

## Snow conditions

**WELCOME** to TD's regular snow conditions update, providing info on the latest snow falls, depths and lifts in operation across key Australia and New Zealand ski-fields.

Here's the latest snow reports:

- Falls Creek - 66cm / 14 lifts
- Perisher - 92.7cm / 46 lifts
- Thredbo - 97.2cm / 13 lifts
- Charlotte Pass - 97.2cm / 7 lifts
- Mt Hotham - 83cm / 11 lifts
- Mt Baw Baw - 7cm / 3 lifts
- Mt Buller - 26cm / 14 lifts
- Coronet Peak - 50cm / 8 lifts
- The Remarkables - 50cm / 6 lifts
- Mt Hutt - 95cm / 0 lifts

## Best Western into KL

**BEST** Western International has launched its first hotel in Kuala Lumpur with the opening of the Best Western Premier Dua Sentral.

The 364-room luxury-branded property has become the group's flagship hotel in Malaysia.

BWI will later this year open the Best Western Wana Riverside in Melaka as the group continues to expand, operating eleven hotels in Malaysia by 2015.

## Amadeus signs CCRA

**AMADEUS** has signed a five-year technology agreement with travel integration and distribution company CCRA Travel Solutions.

The pact will help CCRA in its goals of building an international consortia of travel agencies.

## Nightlife app guide

**ROAMZ** is set to introduce a new self-titled app for iPhone and Android which informs users of local entertainment and nightlife in and around their current locale.

The free app, available from iTunes & the Android market, delivers results through info ascertained from GPS readings along with Facebook, Twitter and 4Square to advise of local nightlife, cafes, bars, events and restaurants.

## SCDL Sunday drive

**RACQ** will next month launch a new marketing promotion for self-drive holidays in Queensland entitled "Bring back the Road Trip".

The campaign will be heavily marketed across TV, radio, social media and newspapers and is aimed at reigniting passion for the "good old Sunday drive" and to take holidays within the state.

Sunshine Coast Destination Ltd (SCDL) ceo Steve Cooper said "whether it be a day trip, weekend away or extended holiday, visitors that drive to the Sunshine Coast are one of the most crucial markets for our tourism industry."

SCDL will partner with RACQ to create virtual information centres to promote the region to more than 1.2 million RACQ members.

## Virgin OOL FIFO hub?

**VIRGIN** Australia has indicated it could begin operating fly-in-fly-out services between the Gold Coast and regional QLD mining centres such as Emerald, Mackay and Gladstone, according to yesterday's *Gold Coast Bulletin*.

**MEANWHILE**, the carrier has been recognised with a global marketing award at the Airline Strategy Awards in London, for its work bringing all its Australasian brands under one operation.

## Vanuatu on Getaway

**CHANNEL** Nine's travel program *Getaway* airing at 5:30pm on Sat night will feature stories on Vanuatu, Sydney, the Gold Coast Hilton and the Moselle River aboard a Scenic 'Space-Ship'.

## AWS peak Africa sale

**AFRICAN** Wildlife Safaris is offering savings of up to \$1,730pp on its six-night Zambian safari with Norman Carr Safaris.

The offer is valid during peak game viewing months of Jul & Aug, has been reduced in price to \$2,839pp ex Lusaka and includes stays in Luangwa Valley National Park - for details, call 1300 363 302.

## Finnair Business Class to Europe via Bangkok from \$4850\*.

Departures until 2 December 2012.

\*Sale ends 31 August 12. The fare shown excludes taxes and fuel surcharges.

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## Club Med launch 'pop-up shops'

**CLUB** Med has launched a new concept of 'pop-up shops' in Australia, showing off the boutique displays at an event in Brisbane for the first time last night.

Organised by Club Med Qld bdm Jodie Weeks and attended by nearly 100 industry personnel, the all-inclusive luxury holiday brand unveiled the set-up which will be introduced into existing agencies of industry partners, shopping centres and high-visibility areas across coming weeks.

Custom-fitted Club Med sales areas will be added to stores to boost exposure of the brand, an innovative alternative to dedicated

shopfronts as exists in Europe.

The launch came as part of Club Med's "Visibility" campaign, in which the group's Australian gm Quentin Briard reported the continuation of strong sales results despite its recent closure of the Lindeman Island resort.

Briard also drew attention to new resort developments in Guilin, China and Prigelato, Italy, slated for opening this year.

On offer to attendees was a major prize of seven-nights at Club Med in Bali, with two return flights added by Virgin Australia, with the prize won by Karen Merricks of MTA Travel.

## 15% off Europe cruises

**VOYAGES** of Discovery has cut prices on 2013 European cruises by up to 15% when booked before 31 Jul 2012.

A 10-night cruise from Harwich to Barcelona leads in at \$770ppts.

## Carnarvon Gorge heli

**HELI-CENTRAL** has introduced a new helicopter sightseeing tour over the Carnarvon Gorge in Central Queensland's Sandstone Belt, departing the Bandana airstrip, with flights priced from \$99.



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Contact - Stephen York on 07 3221 5353 or email [Stephen@albatrosstours.com.au](mailto:Stephen@albatrosstours.com.au)



## Garuda kicking goals

**GARUDA** Indonesia has become the latest airline to sponsor an English Premier League football club, signing a global airline pact with Liverpool FC.

## TravelManagers Cruise Fair



**HUNDREDS** of potential cruise passengers streamed through the doors of the inaugural Cruise Fair, held recently at the Western Australia State Library.

The recent event, organised by TravelManagers WA, exhibited many different cruise lines such as Classic International Cruises, who operate voyages each

summer on their *Athena* vessel, based in Perth for the season.

Passengers had the opportunity to speak directly to operators and to pick up some great deals.

**Pictured** above at the fair is Wilson Young of TravelManagers with Classic International Cruises WA sales manager Vilma Rovedatti.

## New TQ chairman

**QUEENSLAND** Tourism Minister Jann Stuckey has announced the appointment of Stephen Gregg as the new chairman of Tourism Queensland for the next three years, starting from 03 Aug.

Bringing extensive experience to the role with history as Qld Rail chairman and as a director of Events Queensland, Minister Stuckey said Gregg would help deliver the Newman government's pledge to tourism as part of its 'four pillar economy' model.

"His appointment will help the Queensland Government achieve its goal of doubling overnight visitor expenditure to \$30 billion by 2020," Stuckey said.

The posting has been welcomed by the Tourism & Transport Forum, with chief exec John Lee confident the issues & challenges of the industry would be met from a "whole of industry perspective".

"The industry is very confident that Stephen Gregg will ensure Tourism Queensland maintains its strategic focus & is not restricted by being a govt agency," Lee said.

## AA Brazil green light

**AMERICAN** Airlines has been given the thumbs up by US air regulators to launch 17 additional frequencies between the US and Brazil from 01 Oct, incl a 2nd daily New York JFK-Sao Paulo service.

## Germany trivia nights

**SPACES** are still available for the Melbourne and Brisbane trade to compete in next week's trivia night events as part of the Germany National Tourist Office roadshow, in conjunction with Magic Cities.

Events will occur at BNE's Hotel Orient on 17 Jul, while MEL is on 19 Jul at the Metropolitan Hotel.

RSVP to [susann@gate7.com.au](mailto:susann@gate7.com.au).

## B6 to Grand Cayman

**JETBLUE** Airways has requested capacity to operate thrice weekly flights to Grand Cayman in the Cayman Islands, with two services ex New York JFK and one ex Boston, slated for a 17 Nov debut.

## New Park Hyatt hotel

**HYATT** Hotels has announced it will open a Park Hyatt property on the Caribbean island of St Kitts, with the new development scheduled to open in 2015.

## Technology Update

Today's Technology Update is brought to you by Sabre Pacific.

### Success is a numbers game



The importance of having strategic insights into the operations of any business cannot be stressed enough. Those with a clear picture of how their business is performing can get an edge on the competition by eliminating inefficiencies and making more informed business decisions.

Success doesn't happen by chance – it's about careful analysis and planning. Luckily, Sabre has got just the tool to help leisure and corporate agencies of any size gain a clearer picture of all aspects of their operations and make more informed business decisions.

Sabre Travel Intelligence combines powerful business intelligence functionality, with the wealth of secure data available in Sabre Agency Manager.

The result is a comprehensive data analysis tool, which provides agencies with speedy performance and a broad range of flexible reporting options to help them easily analyse their data, identify market trends and respond with advertising or marketing strategies.

The reporting process and the reports themselves can be conveniently tailored to your requirements. Better yet, Sabre Travel Intelligence is designed to allow for easy document creation, requiring no developer skills to produce highly visual and fully interactive reports.

Now with an additional 32 new reporting templates, leisure and corporate agencies across Australia will be able to work more efficiently and make even better business decisions with Sabre's Travel Intelligence.

Gai Tyrrell, CEO, Sabre Pacific

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## Travel Specials



**THIS** week's *Travel Specials* is brought to you by **Travel Industry Club**. If your firm has released a travel special you'd like to make the industry aware of send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

Time is running out to take advantage of 5-star luxury at a long way from 5-star prices. Get away to Maikhao Dream Resort & Spa in Phuket from only \$35 per person per night through the **Travel Industry Club**, with a further 20% off all food & beverages. To book, call TIC on (02) 9700 8711.

Jump into this deal from **Accor's Sydney Olympic Park** hotels. Two adults and two kids can enjoy the numerous activities available in the Olympic precinct before retreating to the Novotel from \$259 per night or from \$319 for the **Pullman**. To book, visit [www.accorhotels.com](http://www.accorhotels.com).

**Creative Holidays** has Hawaiian Airlines' new services from Brisbane to Honolulu from 28 Nov loaded and ready to sell. Special launch fares are on sale until 18 Jul, with packages including Stay 4 Pay 3 at the Ohana Waikiki West, for travel from 01 Jan 13 to 31 Mar 13 starting at \$1309ppts ex Brisbane. To book, call Creative Holidays on 131 222 or log onto I-Create.

Up to two kids aged 2-12 fly free and stay free when booking one of **Jetstar's** family holiday packages to **Hamilton Island** or **Fiji**. Package prices are based on two full-paying adults, on sale until next Monthe 16th of Jul unless sold out prior, and valid for travel from 04 Feb to 22 Mar next year. To book, click on the "Kids Fly Free" banner on the Jetstar website at [www.jetstar.com](http://www.jetstar.com) or phone 131 538.

## Rembrandt wholesale

**BANGKOK'S** Rembrandt Hotel has made itself available for sale with preferred wholesalers such as Qantas Holidays & Creative Holidays, the brand has confirmed.

## Boeing's job outlook

**AIRCRAFT** manufacturer Boeing has predicted the aviation industry will require 460,000 new pilots and 601,000 aircraft technicians by the year 2031, according to its annual Pilot & Technician Outlook report.

Broken down into regions, the report indicated the Asia-Pacific region will require 185,600 pilots & 243,500 service & maintenance personnel in the next 20 years.

The report showed the number of mechanics and maintenance workers had dropped as aircraft become more technologically advances and are retired sooner due to higher fuel prices.

## New Wyndham hotels

**WYNDHAM** Hotel Group will open two new properties in Singapore at the tourist precinct known as Zhongshan Park.

Opening in Dec this year will be the 405-room Days Hotel Singapore, with a 384-room Ramada Singapore opening nearby in Feb next year.

Zhongshan Park is currently in development on the northern outskirts of Singapore city, but will include "a shopping mall and be within [a] stone's throw away from over a dozen cafes, restaurants and pubs serving a mix of local Asian and Western cuisine," according to Wyndham.

## Connected on the Cook Islands



**IT WAS** time to party for these eight Travelscene American Express agents, who took part in a famil to the Cook Islands choc full of fun and excitement.

The group experienced a scenic sail with Captain Tama's Lagoon Cruz, and an authentic Cook Island church service complete with music and harmonious singing from the choir.

Of course, an opportunity to check out the island nightlife could not be missed, with the group pictured above at the popular 'Whatever Bar'.

From left in the back row, the group consisted of Jenny Burns, Travel Easy Holidays; Barbara Sheriff, Noosa Travel; Jane Rushton, Intersport Global; Kodi McVicker, Travelscene Gympie and Paul Apsey, Travelscene Jan McSweeney.

Front row: Cathy Robinson, Suncity Travel Maroochydore; Natalie Cherry, Noosa Cruise and Travel; Lauren Stuchbury, Viva! Holidays and Sharron Hungerford, Travelscene Caloundra.

## Wego sign EY partner

**TRAVEL** marketplace website Wego has signed a partnership agreement with Etihad Airways.

The deal follows a tripling in referrals from Wego to travel agent websites to book EY fares over the last 12 months, with especially strong growth tabled from Singapore and Indonesia.

The signing will provide Wego users with full access to Etihad availability and fares through the search site itself.

## "Historic" UA order

**UNITED** Continental Airlines has placed an order to buy 150 Boeing B737 narrowbody aircraft, in an order worth US\$14.7 billion at list prices, the carrier has announced.

UA will buy 100 of the B737 MAX 9 jets and 50 B737-900 aircraft to replace older and less efficient planes.

Deliveries will start from next year and run until 2022.

## WIN A HOLIDAY TO HONG KONG

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2 nights at Harbour Plaza Metropolis  
This modern hotel with spectacular views overlooking Victoria Harbour, has comprehensive facilities and convenient accessibility to various districts in Hong Kong and southern parts of Mainland China.



Throughout July, **Travel Daily** is giving readers the chance to win an incredible major prize and weekly prize to Hong Kong, courtesy of **Harbour Plaza Hotels & Resorts** and **Cathay Pacific**.

To win the weekly prize, simply answer all five daily questions by COB on Friday. The subscriber with the most correct answers and the most creative response to Friday's question will be the weekly winner.

There will be 20 questions throughout the month. At the end of the month the subscriber with **all** the correct entries and the most creative responses to **all** four Friday's questions will win the major prize of a holiday for two people to Hong Kong.

**Q.10: In 25 words or less tell us why you would stay or book a client at Harbour Grand Kowloon**



Send your entries to: [harbourplazacomp@traveldaily.com.au](mailto:harbourplazacomp@traveldaily.com.au)

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Hint! Go to: [www.harbour-plaza.com](http://www.harbour-plaza.com)



**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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