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Monday 16th July 2012

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Garuda trims Perth

GARUDA Indonesia is to scale back services between Denpasar (Bali) and Perth from 26 Aug, with the carrier's triple daily departure to the WA capital trimmed to double daily, according to travel agent GDS displays.

"Sufficient" Garden Is win

INDUSTRY groups have lauded the Gillard-government's decision to permit additional access to Sydney's naval base for visiting cruise ships, hopeful it may lead to extra capacity in the future.

Yesterday, the govt revealed it has decided to allow cruise ships to access Garden Island (**TD** 29 Mar), confirming it would grant permission for three cruise ships to berth at the port for the next two seasons to support the travel industry's fastest growing sector.

Carnival Australia ceo Ann Sherry said the action was "sufficient" for the industry's immediate operational needs, pending a longer term solution.

"In allowing access to Garden Island, the Federal Government has recognised cruising as the standout success of Australian tourism and its growing contribution to the national economy," Sherry claimed.

She said the announcement was a positive step for Sydney, which has been facing the alternative of having cruise ships moor mid-harbour then ferry pax to shore on tender boats - a move that threatened to put the brakes on cruise growth in the NSW capital.

Tourism and Transport Forum chief John Lee said opening ad hoc access to Garden Island didn't address future capacity constraints, referring to it as a "compromise which [the] industry hopes will pave the way for expanded permanent access in the future."

The International Cruise Council of Australasia backed the move.

"We welcome any announcement that supports the growth of the cruise industry," ICCA general manager Brett Jardine told **TD**.

"Allowing cruise ships to berth at Garden Island is a step in the right direction and we look forward to hearing about future plans for a long term solution."

The Accommodation Association of Australia & Australian Tourism Export Council also applauded the decision, saying it was a sign of support for tourism and the national economy as a whole.

Globus web comp

TODAY *Travel Daily* launches a new web-based celebrity photo comp in which we've teamed with Cosmos to give away a 16-day Route 66 tour from Chicago to Los Angeles - for details of the competition see **page four**.

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Structure changes at AW

A SENIOR executive restructure at NRMA-owned Adventure World has seen marketing chief Neil Rodgers appointed to the newly created role of National Sales and Partnership Manager.

Diane Moynihan, who headed up Coral Seas and the Adventure World product department, has been appointed as Head of Sales, Marketing and Product, while Sharmila Patel is now AW's Senior Marketing Manager.

Patel's former roles include sales and marketing manager for the firm's Creative Cruising offshoot.

Other changes include the appointment of Candy King as Adventure World's Call Centre manager, after previous roles with GTA, Foxtel and Vodafone.

Greg Martin will continue in his role as Strategic Partnership Manager, looking after the firm's GSA partner relationships.

AW executive gm Andrew Mulholland said the restructure "will benefit Adventure World's partners and clients".

He said that the executives had been "key contributors to our success and we look forward to their continued leadership".

Perth domestic surge

PERTH Airport recorded a 12.4% year-on-year increase in domestic passenger traffic in May, fueling overall growth of 9.4%, AIX said.

Qantas lifts Tas, ACT

QANTAS today announced the bolstering of its QantasLink Q400 operations, with new turboprop capacity between Adelaide and Canberra as well as Melbourne and Hobart (**TD** breaking news).

Five extra ADL-CBR weekly flights will be added to existing 737 services, bringing total weekly flights on the route to 37.

A third daily flight will be added between Melbourne and Hobart, with the new Q400 service adding to double daily 737 services, while the existing daily Sydney-Hobart 737 flight will be retimed to leave in the morning.

Tasmanian premier Lara Giddings said the announcement reflected the "growing confidence airlines have in Tasmania as a destination".

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Boeing facing \$13.6 million fine

BOEING is facing a massive civil penalty from US air regulators for failing to develop changes to fuel tank designs which could help reduce the risk of explosions on 747 jumbo jets and 757s.

On Fri, the Federal Aviation Administration announced it had proposed a US\$13.6 million fine against The Boeing Company for neglecting to meet a specified deadline to provide service instructions to allow airlines to lessen the risk of fuel tank explosions on nearly 800 aircraft.

The directive follows the 'TWA 800' 747 accident over Long Island in Jul 1996 which saw 230 people on the flight perish.

After the accident, the FAA issued 283 directives to prevent the ignition of vapours in & around commercial aircraft fuel tanks, and in Jul 2009 published the Fuel Tank Flammability Rule which gave Boeing and Airbus until 27 Dec 2010 to submit changes.

The rule required airlines to retrofit half of their fleet by 2014 and completed by 2017.

The FAA said Boeing missed the deadline for 747s by 301 days and by 406 days for 757s, affecting over 380 US-registered aircraft.

Rival manufacturer Airbus was able to meet the deadline.

"We are committed to ensuring the safety of the flying public," said US Transportation Secretary Ray LaHood.

"Manufacturers must provide the necessary instructions so the airlines can comply with this important safety regulation."

Acting FAA Administrator Michael Huerta added: "We have issued hundreds of directives to eliminate fuel ignition sources over the past 16 years, and this step will add another layer of safety."

QF to Christmas Creek

QANTAS says it's "progressing with plans to commence closed charter operations between Perth and Christmas Creek in Aug."

According to GDS displays, the service will operate twice daily using Boeing 757-800s.

TD mini-comp winners

CONGRATS to Kylie Nott from Virgin Australia who was the Week 2 winner in our exclusive Harbour Plaza comp, winning two nights at the Harbour Plaza North Point in Hong Kong, incl brekkie.

See **page seven** for more info.

MEANWHILE, the most recent winner of the Sareeraya Villas & Suites comp (**TD Fri**) was Madelin Baldwin of Executive Travel Management.

Leopard 44 on show

TUI Marine will showcase its newest charter vessel, the award winning *Leopard 44* catamaran, at the Sydney International Boat Show from 02 to 06 Aug 2012.

The vessel will join TUI Marine's Whitsundays fleet in Nov and be marketed as the *Sunsail 444*.

Viking firms order

VIKING Ocean Cruises and ship builder Fincantieri have altered terms of a mega-liner deal (**TD 20 Apr**) which will now see two new slightly smaller 47,000-tonne ships delivered in 2015 and 2016, a year later than originally planned.

The new agreement is for ships with a capacity of 944-passengers in 472 staterooms, scaled down from 998 pax in 499 cabins.

The ship order also includes an option for a third vessel.

Delta LaGuardia push

DELTA Air Lines has ramped up operations at its hub at New York LaGuardia Airport, last week launching services to 11 new cities - Cleveland, Denver, Halifax, Charlotte, Charlottesville, Houston, Ottawa, Montreal, Philadelphia, Pittsburgh and Roanoke.



Window Seat

IT CAN probably be confidently said that the Danes are not sexist.

The famous Little Mermaid status in Copenhagen has been given a male counterpart, to be located on a rock in Elsinore, in Zealand, about a one-hour drive from Copenhagen.

The mer-man was created by the same two artists responsible for a bronze statue that has recently been placed in London's Trafalgar Square.

Unlike most statues, the mer-man figure's eyes blink once per hour thanks to a hydraulic system.

VIRGIN America has a new pet ambassador in Boo, the world's cutest dog according to Facebook and Twitter, with the 6-year old Pomeranian accepting a position as VX's Official Pet Liaison.

Boo has an army of social media fans & followers thanks to a mention on Khloe Kardashian's blog after the socialite discovered Boo's Facebook profile in 2010.

Photos of the Pomeranian on one of VX's aircraft in San Francisco have since appeared on Virgin's Facebook page.

For more photos of Boo or to add yourself to his 4.7m fans visit www.bit.ly/boovv.





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William Blue IHG Classroom



ABOVE: InterContinental Hotels Group has launched a branded classroom at the North Sydney campus of William Blue College of Hospitality Management.

The partnership is an expansion of IHG's multiple partnerships with tertiary providers nationally.

Many of IHG's current senior management are graduates from IHG's range of tertiary partners.

The IHG Classroom will be used

to educate students on topics such as gastronomy, wine studies, cuisine and food & beverage management, as well as hosting seminars and industry events.

Pictured at the launch from left are Melanie Smith, area director human resources, NSW/ACT/Vic/SA; Joan Blindheim, IHG talent resourcing graduate coordinator and Marcus Tait, IHG director of Human Resources Australasia.

Store Manager - Wollongong University



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Hawaiian Airlines' first NZ route

HAWAIIAN Airlines will introduce thrice weekly nonstop services between Honolulu and Auckland from 14 Mar to capitalise on the underserved New Zealand market (**TD** breaking news).

According to president and ceo Mark Dunkerley, the new route will deliver for "pent-up demand for a Hawaii vacation" from Kiwis, adding 40,000 seats annually between the cities.

The service will be operated using Boeing 767-300ER aircraft equipped with 18 Business class and 240 Economy class seats.

Auckland Airport general mgr Aeronautical Commercial Glenn Wedlock said the service would open up connections across the Hawaiian airlines and mainland United States.

"The New Zealand travel industry has been calling for more capacity and better connections on this route for some time, so this announcement will be welcomed with open arms," Wedlock said.

He added the dual destination combination of Hawaii and New Zealand would offer "exciting inbound leisure options" for

mainland visitors.

Tourism NZ chief executive Kevin Bowler said HA's first New Zealand service was a "significant step in improving visitor arrivals from the United States and strengthening relations between the two countries."

Bowler said the US was a "vital market" for leisure and business travel, and new air links would underpin "converting those considering travel into actual bookings."

Auckland is the eighth new destination HA has introduced or announced new services to since Nov 2010, following Tokyo, Osaka, Fukuoka, Sapporo (to start 30 Oct), Seoul, New York JFK and Brisbane (launching 27 Nov).

Indochina trends

TRAVEL Indochina is reporting a surge in "unusual & distinctive destinations" focused on festivals, activities and lesser visited places such as Bhutan, Southern India and Sri Lanka.

The desire for more in-depth experiences has seen the company expand its 'Specialist Collection' and 'Insider Experiences' offering in 2012/13 to keep up with demand from repeat clients, managing director Paul Hole said.

TripAdvisor cops fine

THE US Dept of Transportation has levied a US\$80,000 penalty on TripAdvisor for violating rules on price advertising.

The penalty also covers failing to disclose when flights were operated under a codeshare or an interline agreement.

Amsterdam Express

EUROLINES has introduced a new daily overnight coach service between London and Amsterdam reducing travelling time by 2hrs.

The 'Amsterdam Express' leaves London at 8pm, stops enroute in the Dutch city of Utrecht, before arriving in Amsterdam at 6:15am.

Fares are £9 and permit a two suitcase luggage allowance - more info at www.eurolines.co.uk.

WIN YOUR AMERICA FIX ON ROUTE 66 WITH COSMOS!

Share your celebrity moment with us & you could win a trip for two to America including a 16 day tour & flights, courtesy of Cosmos.

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WIN A 5-NIGHT STAY IN THAILAND



This week, **Travel Daily** is giving one lucky reader the chance to win a 5-night stay in Thailand, courtesy of **Mode Sathorn Hotel** and **Crown Lanta Resort & Spa**.

The prize includes two nights accom at Mode Sathorn Hotel with American Breakfast and three nights accom at Crown Lanta Resort & Spa with American Breakfast.

For your chance to win, answer correctly four questions featured in **Travel Daily** from Mon-Thu this week, plus answer the final question featured on Friday.

Email your answers by COB on Fri to: thailand@traveldaily.com.au.

Which hotel is the sister property of Mode Sathorn?

Click here for terms & conditions



Rumblings from Yasur

RECENT seismic activity at Vanuatu's popular tourist site Mount Yasur volcano has led to authorities raising the alert level to Level 3, according to DFAT's Smartraveller website.

While stopping short of closing the area, the alert mentions that "projectiles, ash and gas are reaching the summit area, the tourist walk and the parking area".

DFAT advises travellers that approaching the summit could be dangerous and has advised guests to "consult local authorities before travelling to areas where volcanic activity may occur."

DC icon closed til 2014

THE Washington Monument in Washington DC is expected to be closed for up to 18 months longer than originally thought as repair work on the landmark attraction gets underway soon.

The obelisk monument received extensive damage in Aug last year following a 5.8 magnitude quake, and was originally hoped to reopen to the public later this year (**TD** 24 Jan).

However, the US\$15m repair job is now likely to take 12 to 18 months to complete once underway, pushing its public relaunch back to closer to 2014, the US National Park Service said.

FC Global goes Mex

IT IS understood the Mexican party town of Cancun will host the 2013 Flight Centre Global Ball next year, with the announcement quickly on social media channels.

Albatross flying high in 2012



ALBATROSS Group ceo Sean Taggart, visiting from his UK base, joined in with festivities held at Brisbane's Hotel Urban recently.

The soiree was held to celebrate the amazing achievements and record growth experienced by the company in 2012.

Headlining the evening was the announcement from company managing director Euan Landsborough that demand for its European Summer 2013 tours

was exceeding supply and therefore more departures would be added for the upcoming season.

Additionally, a new tour - the 19-day Magnifico Spain & Portugal Tour would form a core part of the next Albatross season.

Pictured above enjoying the celebrations, from left, is Stephen York and Euan Landsborough, Albatross Tours, Barry Mayo of TravelManagers and Sean Taggart of Albatross Tours.


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500 international awards and over 120 destinations worldwide including over 30 cities in Europe. *Emirates will be launching one-stop flights to Lyon from 5th December, and Warsaw from 6th February. For more information contact your Emirates' Sale Representative or the Emirates' Contact Centre on 1300 880 599.

Britz add VW Amarok

CAR rental company Britz has added the Volkswagen Amarok to its fleet of Safari vehicles.

Launching last month, the 4WD vehicle seats five in a dual-cab, with manual gearbox, five-person tent and camping equipment.

More info at www.britz.com.au.

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Monday 16th Jul 2012

QLD on show to NSW

NEARLY 50 tourism operators from up & down Qld will tomorrow descend on Sydney for a Tourism Queensland ITO and incentive workshop at the Menzies Hotel - 14 Carrington Street, Sydney.

The delegation will consist of accom providers, tour operators and attraction reps aiming to develop inbound tour links and forge new relationships.

Aircalin Winter Sale

AIRCALIN has released a "Winter Escape" sale to the Australian market with 30% off NOU fares.

Starting from \$292 ex BNE and \$315 ex SYD excluding taxes, seats are on sale to 03 Aug for travel until 13 Dec, with blackout dates of 20 Aug - 30 Sep.

Tour the World on TV

A NEW free-to-air television travel series focusing on group touring, entitled *Tour The World* is currently in pre-production.

The series will follow organised group tours, showcasing popular destinations Aussies are visiting and chatting to participants sharing their travel experiences.

Ranging in focus from budget tours to luxury, the show will be hosted by Melbourne-based presenter Adam Ford and screens on new digital channel 74 - TV4ME from early next year.

See www.bit.ly/austours.

Qantas flight waiver

QANTAS has issued a waiver due to adverse weather in Qld on Fri which affected flights to/from Townsville, Rockhampton, Mackay, Emerald, Gladstone, Longreach & Moranbah.

Chimu expansion

LATIN America & Antarctica specialist Chimu Adventures has announced the appointment of Sarah Baxter, formerly of Kumuka, to head up its Victorian operation where it plans to open an office.

AFL Rd 16 Winner

CONGRATULATIONS

Lorraine Garland
from Nexus Point Travel

Lorraine is the top point scorer for Round 16 of *Travel Daily's* AFL industry footy tipping competition, and has won a complimentary pass for two to Wildlife Sydney, courtesy of Merlin Entertainments Group.



Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn



2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & Iririki Island Resort & Spa



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All applications and contact will be treated as confidential.

Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



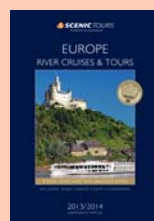
Contiki - USA & Canada 2012-14.

Contiki's new North America program features 20 tours ranging from three to 26 days, covering the Grand Canyon to Graceland, Niagara Falls to New York and everywhere in between. Some tours are specially timed to take in events such as the Calgary Stampede. Savings are available for tours booked and paid six to 12-months in advance. For more information, visit contiki.com.au.



Travel Indochina - Asia River Cruising 2012-14

Travellers looking for a new and exciting way to explore Asia have even more options with a range of new itineraries and benefits in this new brochure. River cruising in Burma on two high-quality vessels, exclusive itineraries in Laos and an extensive 22-day journey taking in Vietnam, Cambodia and Laos are among many highlights detailed in the guide available now.



Scenic Tours - Europe River Cruises & Tours 2013/14

Unique "Space Ships" with balcony suites highlight tours down rivers offering some of Europe's most picturesque surroundings. Travelling through Russia, France, Egypt, and the Scandinavian nations, this new guide will make deciding which tour to take the most difficult decision of the whole trip-planning exercise.



Sunshine Coast - Int'l Product Manual 2012/2013

This bible to the Sunshine Coast is crammed with the latest info travellers to the region will need to ensure a pleasant and informed stay. Content on hotels, apartments, tourist attractions, the best beaches, maps and directions on how to get around, cuisine guides, suggested itineraries, an events calendar, golf courses, dive sites and more is all lovingly presented in

this easy-to-read and user-friendly brochure from Sunshine Coast Destination Ltd. More info on www.visitsunshinecoast.com.au.



Tauck - Luxury Worldwide Journeys & Cruises 2013

Celebrating 25 years of working together, Tauck and *Travel The World* have released a guide packed full of the most popular tours & cruises for the Aussie market. Featuring Tauck ambassador Ita Buttrose, the guide features itineraries exploring Italy, Spain, Portugal, America's Canyonlands and the Canadian Rocky Mountains. Two free nights accom are available via the "Time on Tauck" incentive for 2013 tours booked by 28 Dec this year.



Biznaga Travel Company - Sharing Spain

A passion to deliver the "real Spain", is the core focus behind the new brochure from the Biznaga Travel Company. The small group specialist offers a unique insight into the experiential culture available through food, wine and "off the beaten track" sightseeing.

Each region of Spain is showcased, with tours perfect for couples, families, and are available year round. More info at www.biznaga.com.

NZ Wanderer savings

TRAVELMARVEL has released a \$1000 saving on its 19-day NZ Wanderer tour, departing 15 Sep, now priced at \$3,995ppts if booked by 31 Jul - ph 1300 208 712.

Sth Pacific webinars

AGENTS wishing to boost their knowledge of the offerings in the Melanesian and Polynesian destinations in the South Pacific are being encouraged to sign up for a series of three informative webinars to be held during Aug.

Run by Precise Travel Marketing, the e-learning sessions will cover 'Cook Islands for Families', 'Niue Island' & 'Vanuatu/New Caledonia'.

The sessions will take place on the 07, 23 & 29 Aug from 8:30am to 9:00am and to register, click on the below links.

- #1, click on www.bit.ly/sthpac1.
- #2, click on www.bit.ly/sthpac2.
- #3, click on www.bit.ly/sthpac3.

Wed in winter special

UP TO \$850 in free accom is available for any wedding package booked at the Mercure Hunter Valley Gardens Resort during the winter months of 2013.

Bookings must be for a minimum of 60 guests, booked before 31 Aug this year.

For info, phone (02) 4998 2000.

Creative doing it for the kids



ABOVE: This group of agents were recently shown a different, more humanitarian side of Bali to the usual beachside R&R.

Hosted in conjunction with Virgin Australia, the group visited with the Bali Kids Foundation, an organisation providing health, education and clinic services to benefit thousands of less fortunate children across Bali.

Creative Holidays has pledged its support to the organisation via a \$1 voluntary donation from each of its passengers booking holidays to Bali as a method of giving back to the local communities.

The group thoroughly enjoyed their time interacting with the

kids, learning more about the project and how their efforts play a part in important ventures such as medical and dental care along with accommodation.

Other highlights of the trip included a Lembongan Island Beach Club Cruise.

Pictured with two Balinese kids, from left, is Amber Teys, FC Bundaberg City; Laura Thornton, Creative Holidays; Viola Dymen, FC Northern Beaches; Joanna Harrison, Tewartin Travel; Mark Richards, Creative Qld Sales Rep; Summer Poa-Moore, ET Victoria Point; Jodie Bourke, FC Moolabah and Makyla Brown from Travel by Wyndham.

EY all 777s to LHR

ETIHAD will operate three-class 777-300ER aircraft on all of its thrice daily Abu Dhabi-London Heathrow flights effective 01 Feb 2013, according to GDS displays.

Princess on sale

PRINCESS Cruises is offering savings of up to 45% on "launch fares" as part of an 'All Journeys Big & Small' campaign - for details see www.myccs.com.au.

Supplier Updates

WELCOME to Supplier Updates, Travel Daily's new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

Supplier enquiries for notices: advertising@traveldaily.com.au

WIN A HOLIDAY TO HONG KONG

WIN THIS MONTH'S MAJOR PRIZE

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- 2 nights at the 5 star **Harbour Grand Hong Kong**
- 2 return economy flights

WIN THIS WEEK

- 2 nights at **Harbour Plaza 8 Degrees**
- Harbour Plaza 8 Degrees offers comfortable and affordable accommodation and is located minutes away from Mongkok and Kowloon Bay shopping areas, with free shuttle bus access to the bustling district of Tsimshatsui and Victoria Harbour.

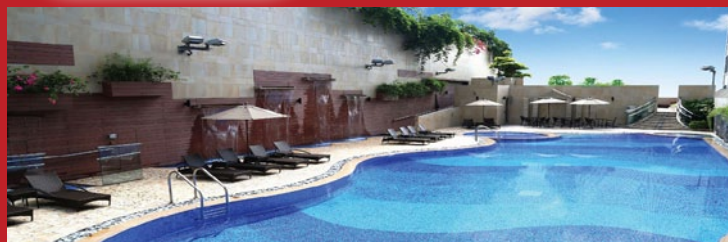


Throughout July, **Travel Daily** is giving readers the chance to win an incredible major prize and weekly prize to Hong Kong, courtesy of **Harbour Plaza Hotels & Resorts** and **Cathay Pacific**.

To win the weekly prize, simply answer all five daily questions by COB on Friday. The subscriber with the most correct answers and the most creative response to Friday's question will be the weekly winner.

There will be 20 questions throughout the month. At the end of the month the subscriber with **all** the correct entries and the most creative responses to **all** four Friday's questions will win the major prize of a holiday for two people to Hong Kong.

Q.11: How many guestrooms & suites are there at the Harbour Plaza 8 Degrees



Send your entries to: harbourplazacomp@traveldaily.com.au

Click here for terms & conditions

Hint! Go to: www.harbour-plaza.com



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EVEN MORE NEW ROLES ARE AVAILABLE NOW THROUGH AA EXECUTIVE

** JOB OF THE WEEK **

**REGIONAL SALES MANAGER – AVIATION
PERTH – PKG OTE \$150k +**

This exceptional large sales role is looking for a candidate who has outstanding commercial acumen, superb communication skills and high level negotiation ability. The main focus of the role will be to target new acquisitions involving large tender processes for the mining and resource sector. Your Aviation industry knowledge will be extensive having a thorough understanding of small & large airport requirements.

JOIN A STAR PERFORMER

**NATIONAL SALES MANAGERS X 2
SYD, MELB OR BNE – SALARY PACKAGES ABOVE \$100K+**

These cutting edge corporate travel companies are looking for a star performer to drive their national sales to future growth. Responsible for providing support and guidance to the National Sales Team your role will be to effectively drive strategic change to maximise and capture new business while meeting national targets. You will have strong communication and presentation skills and the ability to

CONTRACTING EXTRAORDINAIRE

**SENIOR SUPPLIER RELATIONS MANAGER
SYDNEY – SALARY PACKAGE TO \$130k (Contract)**

Bring your strong negotiation and contracting skills to this large travel company. This contract Role requires a commencement ASAP In this role you will lead the negotiations and relationship management teams responsible for developing key air, hotel and car supplier partnerships in the Asia/ Pacific Region. Contract roles like these don't present themselves often, top salary on offer and city based office.

SECURE YOUR FUTURE IN FINANCE

**ACCOUNTS LEADER
SYDNEY – SALARY PACKAGE \$80k**

Take the next step in your career with a large travel company that offers endless opportunities. Leading 4 teams in the accounts department you will have previous leadership experience and have at least 5 years accounts experience preferably within the wholesale area, Calypso is desirable. Be rewarded with a great salary with many benefits, city location next to public transport.

REPRESENT A PREMIUM BRAND

**BUSINESS DEVELOPMENT MANAGERS X 2 – LEISURE
SYD & MELB – GREAT SALARY PACKAGES ON OFFER**

Do you love being out on the road? Are you a specialist in a particular region of the world or product that you want to keep working in? These new roles have your name on it. You will be target driven, love a challenge and have that personality that shines as you open an agency door. Opportunities for exciting famil trips are on offer with these companies.
DON'T DELAY THESE ARE FABULOUS PRODUCTS

A CAPITAL CITY DELIGHT!

**KEY ACCOUNT MANAGER
CANNBERRA – SALARY PACKAGE TO \$100K**

Be responsible for the management of prestigious corporate and government accounts in the ACT region and achieving + exceeding business development targets. You will be skilled in building & developing strategic account management and business plans and managing key customer & supplier relationships at a senior level. Bring your talents to this leading operator and raise the profile of your career.

OPPORTUNITY NOT TO MISS

**SENIOR CORPORATE OPERATIONS MANAGER
MELBOURNE - SALARY PKG ON EXP**

Seize this superb senior opportunity today and don't look back. Overseeing a large team you will have the ability to guide your team leaders and staff to perform and achieve set SLA requirements. This exciting challenge requires a corporate manager who has the ability to set goals, formulate strategies and make improvements to team processes to ensure performance is achieved.

DESIGN THESE PRODUCTS TO BE MAGICAL

**PRODUCT MANAGER
BRISBANE – SALARY PACKAGE OTE \$85k**

Use your magical talents and develop these Australian products to be the best they can. You will have strong skills in product development, competitor analysis and an ability to successfully plan brochure production and marketing ideas. This company offers you security, opportunity to progress and a great bonus structure. Don't miss out, an opportunity like this is sure to go quickly.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

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Anna Veitch
NSW & ACT
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Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

FOR MANY MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com



Working in partnership with the Australian Travel Industry

Market Manager

Auckland - \$Negotiable + Incentives - Ref 191

HOT JOB Are you a commercial, revenue & inventory expert? Do you have solid travel or hotel experience? This outstanding and award winning global travel company is seeking a Market Manager to work closely with the Sourcing Manager. Together you will maximise opportunities in the assigned market through inventory and all aspects of commercial trends. Build relationships with partners, prepare market plans and bring in new inventory.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

International Consultant

Sydney - DOE - Ref 2096-NCR

Revitalise your love of the industry with this progressive company. Advising your repeat clientele on what would best suit their budget, you will offer a variety of travel packages, from flights to cruises and hotels. Your fantastic phone manner and brilliant time keeping skills will keep you on track to making your target in no time. Fantastic management will be at hand to support you through your time in this city based office. Excellent benefits on offer to the right candidate.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

International Travel Consultant

Canberra- \$DOE - Ref 5471F

If you have an eye for details, love luxury travel and have the most amazing customer service experience we would love to hear from you! Our client is looking for an Intermediate to Senior Travel Consultant with a good knowledge of fares and ticketing. You will be a fantastic all-round travel consultant with have amazing product knowledge, and know your cruises& hotel groups. If you love working as part of a team, this is a great opportunity for you!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Luxury Travel Consultant

Brisbane - \$40-50k + Super + Bonus - Ref 8221M

Do you have extensive travel industry experience with long haul, high end and luxury bookings? Yes, then this could be the role you have been waiting for. A niche travel agency in Brisbane CBD is looking for an experienced Senior Travel Consultant to join their friendly team. High end, repeat clientele are the focus here with lucrative bookings waiting to be made. Call me confidentially to discuss your next career move & this rare opportunity in the Brisbane travel market.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Corporate Travel Consultants

Sydney - Packages up to \$70K DOE - Ref 1263-CPR

URGENTLY NEEDED Senior Corporate Consultants across Sydney... are you getting what you are worth? We have outstanding roles across Sydney's CBD & Suburbs, whether you want to work closer to home, progress your career or earn more money. We are searching for experienced travel consultants from an international or corporate travel background for a range of unique opportunities. You'll be spoilt for choice when deciding which role is the right career step for you!

For more information, please call Cliff on (02) 9113 7272 or click [APPLY](#)

Senior Travel Consultant

Sydney - \$45K + Commission - Ref 173A

Ready for a new challenging position as a Senior Travel Consultant? Work for this reputable travel wholesaler just outside of the CBD, use your excellent Sabre CRS skills and build packages for your clients. You will have a great travel background, be focused on offering exceptional customer service and have a great telephone manner. The ideal candidate will be enthusiastic and passionate about travel. Work Monday to Friday in this very unique position!

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

International Travel Consultant

N. Brisbane - \$Comp + Super + Incentives - Ref 2236A

Take the next step in your travel career with this leading travel agency in the North Brisbane area.- Utilise your travel industry skills & escape the hustle & bustle of the CBD commute.- We are looking for a travel consultant to join this much loved team & to take a hands on approach in the continued development of this busy store.- Work with a wide variety of clients & reflect on your personal travel experience to provide the ideal solution to their travel needs.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

International Travel Consultant

Perth - \$Excellent Base + Bonus - Ref 1843-CPR

Have you got a previous retail travel background and experience selling worldwide tailor-mades and packages? Are you confident with various travel products and able to offer customers a choice like no other? A passionate Travel Consultant is sought for a well-known travel company, who is expanding due to ongoing repeat business and constant flow of new enquires. Join this successful international travel team in return for an excellent base & bonus!

For more information, please call Cliff on (02) 9113 7272 or click [APPLY](#)

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(Available on Apple & Android Smartphones)**