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Trafalgar Asia out now

TRAFALGAR's new Asia program - exclusively revealed by *Travel Daily* last week (*TD* Fri) - has hit agents shelves this week.

The inaugural Asia brochure features eight small group and tours across China, Japan and Vietnam, along with extensions to Tibet, Cambodia and Thailand.

Within the range are two 'At Leisure' itineraries in China and Vietnam - for more information on the program see **page 10**.

Kumuka into administration

LONG-time adventure tour operator Kumuka Worldwide today announced that it has been placed into administration, with all tours to cease operation from Mon (*TD* breaking news).

The move was revealed in a statement issued by the company's Head of Asia Pacific, Warren Smith, who took up his role at the company just two months ago (*TD* 01 May).

Smith said that global ceo

Ozkan Ozbuluter had confirmed that tours departing up to and including this Sun 22 Jul would be funded and operate.

However, "passengers travelling after this will need to contact TCF and their agent will need to make alternative travel arrangements," Smith said.

The company was founded in 1983 and has offices across the globe including in the UK, North America, Middle East as well as Australia, with its website claiming the firm handles more than 12,000 passengers a year.

Despite the administration, the company's website is still operational and allows travellers to book online with the assurance of "complete financial protection."

Accor S. America buy

ACCOR has bought Mexican hotel company Grupo Posadas for US\$275m, with the transaction covering 15 hotels spread across Brazil, Argentina and Chile, lifting the Group's presence in South America to more than 200.

The deal includes four owned and four variable leased hotels, along with seven properties under management contracts, to reinforce the brands operated in the region: Sofitel, Pullman, Novotel & Mercure, Accor said.

It boosts Accor's reach in Brazil alone to 164 hotels, resulting "in a reinforced presence" in the Up & Midscale segment ahead of the FIFA World Cup in 2014 and Summer Olympic Games in 2016.

Also included are 14 still-to-be-built hotels under a management contract for the acquired brands Ceasar Park & Ceasar Business.

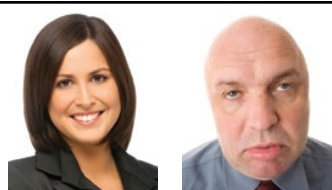
"Through this acquisition, [Accor] records another success and confirms its ambitious expansion plan," chairman & ceo Denis Hennequin said.

The hotel juggernaut expects to close on the deal later this year.

Seven pages of news

Travel Daily today has seven pages of news and photos, full pages from: (*click*)

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EXCELLENCE IN TRAVEL

Super Rugby winner

TD's Super Rugby footy tipping comp has come to an end, with the top tipper being Andrew Stanbury from Air NZ.

Stanbury has won a trip for two to Auckland, flying with Emirates and staying for three nights at the Novotel Auckland Ellerslie.

The final week's top tipper was William Little of Virgin Atlantic, who won a bottle of Veuve Clicquot courtesy of Globus.

Thanks to all those who entered.



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Cook Is. Etihad link

COOK Islands Tourism ceo Carmel Beattie has revealed the firm is in talks with Etihad Airways to begin marketing the destination, piggy-backing off the services of its alliance partner Air New Zealand.

Beattie told **TD** the Cook Islands would benefit from the feed EY would be able to offer from the Middle East & Europe, via Air NZ's weekly direct Sydney-Rarotonga service, which is underwritten by Cook Islands Tourism Corporation.



QF launches hotel offering

QANTAS says its new Hooroo.com online accommodation business (**TD** breaking news) is set to shake up the sector, which "hasn't evolved in some years".

The site, which officially debuted this morning, already has "thousands" of properties directly contracted over the last nine months, with many more to come, according to Hooroo Head of Commercial, Bruce Fair.

He told **TD** that Hooroo's 10% commission model has allowed it to quickly build its portfolio.

A ten-strong sales team has been signing up properties across the country, which is now offered via the hooroo.com site as well as powering hotel content on both the jetstar.com and qantas.com websites.

Hooroo is a fully owned Qantas subsidiary - and was formerly known as J Stay Pty Ltd (**TD** 28 Jun) but has now been renamed.

It operates from a Melbourne base as a standalone business, and as a startup has been able to create its own proprietary systems using agile development, open source software and cloud-

based infrastructure.

It claims to be the "first travel site to integrate social discovery & sharing with the ability to directly book an extensive range of accommodation Australia-wide".

Executive manager Simon Chamberlain said that Hooroo had been created to capitalise on the strength of the Qantas and Jetstar brands, with the airline sites providing a strong opportunity to cross-sell hotels.

The B2C Hooroo.com site will target the 68% of the domestic accommodation market relating to drive holidays.

Fair told **TD** that Aussie hotels are just the start, with plans to offer other content such as car hire, transfers and attractions - and possible expansion of the model into other markets too.

Although hoteliers are keen to ensure rate parity, Hooroo's technology also allows selected "closed user groups" to be offered private deals, with some extremely attractive launch discounts for the "tens of thousands" of consumers who have already preregistered.

Indian Pacific weekly

GREAT Southern Rail has announced that the Indian Pacific will return to a weekly service over the Dec/Jan period, due to increased demand and "significant community and industry support".

Last year's timetable changes (**TD** 20 Dec) saw frequencies reduce to fortnightly, but GSR ceo Chris Tallent said ongoing dialogue with the industry had shown strong support for weekly operations during the quieter period.

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Cook Islands sustained growth

THE Cook Islands has achieved double-digit monthly growth from the Australian market for the past two years with visitor numbers up 40%, according to Cook Island Tourism officials.

Speaking at an event last night, GM Australia Kerryn Cook said the local market has "moved from a sleeping giant to the most important market for the Cooks." "We've had incredible growth in

visitor arrivals thanks to our partners," Cook added. CIT ceo Carmel Beattie reiterated the remarks, saying Australia has been going "gang-busters" for 24-months, but there was still a need to "keep pushing" the direct weekly Air New Zealand Sydney-Rarotonga service.

Overall arrivals for the Cook Islands were up 15% year-on-year in Jun, fueled by a 29% rise from Australia, Beattie told **TD**.

Cook Islands Tourism expects visitor numbers to continue to soar on the back of cinema ads and TV commercials showcasing the destination (**TD** 16 Feb), set to be filmed in coming weeks.

The TVCs will open the Cooks up to an audience of more than double its target of 2.3 million.

MEANWHILE, the 2013 Cook Islands roadshow will be held in Apr, visiting SYD, MEL and BNE.

AI 787 compo claim

BOEING & Air India are expected to resolve their long standing feud over compensation for the delayed delivery of the 787 Dreamliner within two weeks.

Air India has refused to take delivery of three ready-to-go 787s until a deal was struck, claiming the delay has hurt the carrier's growth opportunities.

Previous reports suggest AI was seeking as much as US\$1 billion in compensation for the aircraft delays, but terms of the new package have not been revealed.

An agreement could result in Air India announcing a start-up date for the long-rumoured non-stop services between Delhi and either Melbourne or Sydney.

Uniworld to add two

UNIWORLD Boutique River Cruises is set to introduce two more European river ships for 2014: the *S.S. Alexandra* and the *S.S. Catherine*.

The cruise line said that the launch of the boutique vessels "continues to elevate the standard within this rapidly developing market".

Alexandra is a sister ship to the *S.S. Antoinette* and will sail along the Rhine, Main and Danube rivers, while *S.S. Catherine* which is modelled on Uniworld's *River Royale* will sail in France.

Uniworld president Guy Young said the new vessels would reflect the same exquisite standards and meticulous attention to detail of the entire Uniworld fleet, and will be designed with the "same elegant flair used by Mrs Beatrice Tollman, President and Founder of [sister company] Red Carnation Hotel...and her daughter Antoinette, namesake and lead designer to *S.S. Antoinette*."

A number of Uniworld vessels are currently undergoing major refurbishments ahead of the 2013 season to maintain the line's high standards of excellence.



ARE women worse drivers than their male counterparts? Mayor Gallus Strobel of the German town of Triberg seems to think so, introducing special "easier" parking spots in his town especially for female drivers.

The new spots are marked with a female symbol and are understood to be better lit and wider, while the spots for men have concrete pillars to navigate around and can only be entered from reverse, not driven into.

The mayor denied allegations of sexism, saying women were still more than welcome to park in the male-only spaces if they wished, but that "men are, as a rule, a little better at such challenges," Strobel said.

The mayor warmly welcomed female drivers to prove him wrong, saying the attention would boost local tourism.

"Women can come here and prove me wrong, and while they're at it they can see the town's attractions."

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Mantra 2011/12 earnings up 9%

THE Mantra Group, formerly known as Stella Hospitality, yesterday released some details of its full year financial results as it comes closer to finalising its long-running sale process.

The group reported a \$60.6m EBITDA, with overall room revenue up 6.2% and average daily rates rising 1.7%.

CEO Bob East said the company enters the new financial year in a

strong position following what has been a "year of great growth".

Despite the challenges of the strong Australian dollar, the group grew its domestic leisure business via "dynamic marketing campaigns" and also capitalised on the resources sector, a resurgence in MICE business and an "increasingly strong Chinese and Asian inbound market".

Perth saw a huge 32% room revenue growth, while Brisbane also performed strongly.

Gold Coast revenue rose 2% with more room nights and conference demand in the Broadbeach precinct, while Mantra cited a lift in the domestic leisure market for a 4% Sunshine Coast improvement.

New Zealand also saw a strong 20% room revenue growth.

East said Mantra is well placed to "solidify its position as a leading operator in the accommodation sector" in the coming year.

MEANWHILE, today's *Financial Review* says the frontrunners in the sale of the group appear to be the InterContinental Hotels Group and private equity firm Archer Capital - which has been linked to Virgin Hotels.

Oaks Oasis Caloundra

OAKS Hotels & Resorts has announced the addition of its newest property in Queensland, the 180-room Oaks Oasis Caloundra on the Sunshine Coast.

Previously known as the Rydges Oasis Resort, the owners plan to revamp the hotel's restaurant, bar, conference facilities, accom and grounds, including a possible resort water park.

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HA turbo-prop plan

HAWAIIAN Airlines parent firm Hawaiian Holdings has signed a Letter of Intent to acquire a fleet of turbo-prop aircraft which it plans to use to establish a new subsidiary.

The turbo-props will be used to serve new routes and "rural areas" not currently offered by Hawaiian's mainline operation.

Aurora Kimberley

THREE new 11-day voyages on the refurbished *Coral Princess* form highlights of the new Aurora Expeditions 2013 program, launched yesterday.

Features of the program include new culture inspired shore excursions in addition to crew members knowledgeable on art history, geology, flora and fauna.

DNSW/Westfield regional drive

FORGET about going overseas, go bush - that was the message delivered by NSW Premier Barry O'Farrell today when he joined Destination NSW in announcing the largest ever regional NSW promotion in Sydney.

It offers \$1m worth of discount accommodation vouchers aimed at encouraging city folk to take short holidays within NSW.

Anyone who spends a minimum of \$30 at any of eight Westfield's shopping centres has a chance to win a \$200 accom discount voucher towards a short break in regional NSW.

To redeem vouchers, winners need only book accommodation to the value of \$400 at their destination of choice. Some 600 venues are involved in the deal.

"Increasing visitation to the bush is a key component of our Government's goal of doubling the State's overnight visitor expenditure by 2020 and this initiative is yet another step up in reaching that goal" O'Farrell said.

"Almost half of the 150,000 direct jobs in the state's tourism industry is in regional areas, so this is a real boost for the bush", the Premier added.

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*For full terms & conditions go to <http://media.userver.com.au/accor/expo/2012/index.html> Open to Australian residents over 18 years of age. Promotion starts at 09:31am 02/08/12 and closes at 7pm on 02/08/12. The "lucky key event" will take place at 7:20pm at Level 3, 61-101 Phillip St. Sydney NSW 2000. Prizewinner's name will be published in The Australian on 9/08/12. Promoter is AAPC Limited (ABN 87 009 175 820) of Level 30, 123 Pitt Street, Sydney NSW 2000. Authorised under Permits: NSW LTPS/12/04903.

MSC mid-year sale

MSC Cruises is discounting 2012 Mediterranean cruises between Sep-Nov by up to 64% as part of its mid-year 48-hr sale, starting on 24 Jul - msccruises.com.au.

TRAVELTech speakers

TRAVELTECH has announced Rail Europe ceo Pierre-Stephane Austi among some of the speakers confirmed to talk at this year's event being held at Amora Hotel Jamison in Sydney on 07 Sep.

Other speakers include Expedia Australia md Georg Ruebensal, Orient Express Group ceo Tom Manwaring, TravelManagers ceo Joe Araullo and Contiki Australia md Fiona Hunt.

This year's TRAVELTech theme is titled 'Follow the Money'.

Travelodge Tuggerah

TOGA Hotels has signed a deal with the Central Coast Mariners to develop a new Travelodge property on the site of its Centre of Excellence.

The 130-room Travelodge Hotel Mariners Tuggerah will include family rooms, three conference rooms and on-site restaurant.

"The location is an excellent fit for the Travelodge brand, in line with Toga Hotel's strategy to expand Travelodge Hotels into key regional markets," the firm said.

Travelodge Hotels are in 16 locations in Australia/NZ, with the latest Toga project envisaged to open in late 2013.

Virtuoso Travel Week

LUXURY travel agency network Virtuoso will rebadge the name of its annual Travel Mart as the Virtuoso Travel Week this year.

Chairman and ceo Matthew D. Upchurch said the aim of the 2012 show is to have its advisors invite their clients "virtually" to the five-day Las Vegas show, "and fully integrate them into the ultimate travel community."

Virtuoso Travel Week runs from 12 to 17 Aug at the Bellagio hotel.

AS links FLL/SEA

ALASKA Airlines yesterday inaugurated new daily services linking the US east & west coast cruise hubs of Fort Lauderdale & Seattle, using B737-800 aircraft.

WIN A 5-NIGHT STAY IN THAILAND



This week, **Travel Daily** is giving one lucky reader the chance to win a 5-night stay in Thailand, courtesy of **Mode Sathorn Hotel** and **Crown Lanta Resort & Spa**.

The prize includes two nights accom at Mode Sathorn Hotel with American Breakfast and three nights accom at Crown Lanta Resort & Spa with American Breakfast.

For your chance to win, answer correctly four questions featured in **Travel Daily** from Mon-Thu this week, plus answer the final question featured on Friday.

Email your answers by COB on Fri to:

thailand@traveldaily.com.au

Q.3: What is the BTS station of Mode Sathorn?

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SBS serves up the Cooks

COOK Islands Tourism hosted an event for trade partners in Sydney yesterday to celebrate the success and exposure for the destination provided by the recently filmed SBS TV series, *Island Feast*.

The 10-week series has followed host and owner of the Flying Fish restaurants in Sydney & Fiji, Peter Kuruvita, travelling to Indonesia, the Philippines, Vanuatu and the Cook Islands, exploring & cooking up a storm using fresh ingredients found from the sea.

Two episodes were filmed on location in the Cook Islands, with the second and final show airing tomorrow night at 8pm on SBS, showcasing the pristine waters of Aitutaki and Atiu.

Kuruvita said the beauty of the Cooks "took me by surprise", and was the highlight of his journey.

Pictured at Flying Fish last night from left are: Carmel Beattie, CIT ceo; Mereana Taruia (back), CIT sales coordinator, Peter Kuruvita and Kerry Cook, CIT gm.



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New Sabre Explore

SABRE Pacific today launched enhancements to its Sabre Explore online leisure booking tool, giving agencies more control over its appearance and functionality.

A new Admin Tool includes configuration options and "purchasing analytics" allowing users to access data on consumer buying habits and make instant changes to their agency fees in response.

The update also allows agents to apply multiple forms of payment; to block airlines and destinations to reduce fraud; make automatic charges; change the Trans-Tasman fee; and show airline fees as a percentage.

Pretzel Fare

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Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



On completion of a \$3 million refurbishment project, the **Mantra on the Esplanade** in Darwin has revealed the fruits of its labour. Significant in-room changes include major kitchen upgrades with new floors, ovens, cooktops and stone benches. Bathrooms have been revitalised, with new lighting and a fresh coat of paint on the walls. Added to that is enhanced dining furniture, new TV's and artwork adorning the walls in each room. Outside the room, new pool furniture, a reimagined lobby with feature wall and modern furnishings improve the check-in experience for guests.



Freycinet Lodge, located within Freycinet National Park on the east coast of Tasmania has completed a makeover project on its 10 Premier Suites. Boasting new, larger granite bathrooms, spa baths overlooking the serene landscapes, soft furnishings and TV and DVD player combination.



Park Plaza@Hotels and Resorts in Europe has announced the official opening of the **Park Plaza Medulin**, **Park Plaza Histria Pula** and **Park Plaza Verudela Pula** in Croatia. The Park Plaza Medulin underwent a renovation of its 118 rooms, reception area, restaurant while adding a fitness centre and pool areas. Park Plaza Histria Pula and Park Plaza Verudela Pula have received a combined €25-million investment in a new lobby, restaurant and conference centre with capacity for 700 delegates, along with a redevelopment of its 385 apartments, restaurant, pool areas and kids play zone.

Easier upgrades for Qantas FF

ENHANCEMENTS to the Qantas Frequent Flyer program launched today aim to make it much more simple to use points for upgrades. Effective immediately, members lodging upgrade requests online for international flights can opt to be eligible for an upgrade right up until departure at the airport - unlike the previous system where upgrades were processed some hours before flights left. Flyers requesting domestic

upgrades can now register to be advised of availability via SMS. The previous process saw users having to repeatedly return to the site to check on availability of upgrade seats if they missed out when initially requesting. Another key change is that members can now request partial flight upgrades - so that for example on a SYD-SIN-LHR flight they can opt to be upgraded on a single sector if there is availability. Qantas Chief Executive Loyalty, Lesley Grant, said the changes were a "terrific enhancement" based on new technology which means the carrier can now "surprise and delight" its 8.6 million frequent flyer members rather than disappoint them.

5000 EK Aus staff

EMIRATES Airline & Group is set to pass the mark of 5000 Aussie employees following the recently announced addition of direct flights between Dubai & Adelaide.

New Warsaw airport

THE second international airport in Poland's capital city has opened, with the new Modlin Mazovia Airport (WMI) capable of handling approx 5,000 passengers per day.

What's cooking in the MH kitchen?



ABOVE: Malaysia Airlines Sales and HRG Group brought out the inner Masterchef in these Sydney agents, hosting a cooking class at the Casa de Barilla cooking school at Leichhardt in Sydney's west.

The group honed their culinary craft on specialty dishes from the Emilia Romagna region, with many laughs shared and many

new foodie ideas to try at home. The teams, **pictured** above from left consist of Sergio Gomez, MH; Angela Ntallaris, HRG; Waren Bird, MH; Tamara Murray, HRG; Nyrelle Stuart, HRG; Camilla Thompson, HRG; Eleni Ntallaris, HRG; Rachel Pavia, HRG; Emma Rebello, HRG; Sandra Hale, HRG; Kelly Loughnan, HRG and Suzanne Hallas, MH.

NSW Tourism in Focus

THE importance of tourism as a whole in the state economy and excellence in tourism will be celebrated with the launch of the first NSW Tourism in Focus event. Running from 30 Jul to 03 Aug, the promotional campaign will highlight the diversity and quality of different tourism experiences available across the state. The campaign will culminate in the NSW Tourism Awards, with winners featured by the Tourism Industry Council as case studies of successful tourism ventures.

Hotelscombined JV

ONLINE hotel booking engine Hotelscombined.com has formed a partnership with Italian hotel reservation service InItalia to boost its inventory by 9,000 hotels.

Titanic II design

Clive Palmer has unveiled initial details of his replica *Titanic II* cruise liner design (**TD** 30 Apr). Built with a safety deck and sufficient lifeboats, the vessel will also be one metre wider than the original, for "stability" purposes. It will also feature escape stairs, service elevators, air conditioning in rooms and a host of other more modern comforts. "But we've retained the essence of the *Titanic* by having first, second and third class - I think that's very important," Palmer said. Controversially, Palmer says an on-board casino should be reserved for first-class passengers, with pensioners barred altogether. "We'll be in international waters, so we can probably stop pensioners from coming without breaching any legislation," he said.

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bothfeet tour savings

EARLY booking discounts of up to \$150pp on 2012/13 guided and self-guided walking tours are available through Victorian travel firm bothfeet, if booked by 31 Jul.

Free living with Creative Hols



CREATIVE Holidays' annual 'Live Free for a Year' agent incentive continues to go from strength to strength, this year receiving over 3,000 entries while only one major prize winner could be chosen.

The lucky winner selected for 2012 was Cherie Brzezowski from Harvey World Travel Cranbourne in Melbourne, with Cherie taking home \$25,000 in travel credit valid with any of the ten TTC brands operating in Australia.

Cherie was chosen as a deserving winner for her efforts in booking over 20 holiday packages during the two-month incentive period. Selected as a close runner-up

was Zara Henderson from Flight Centre Toomina in NSW as the winner of the Live Free photo comp, rewarded with \$5,000 in travel credit for her effort.

Cherie is **pictured** above being presented with her winners cheque by Creative's Vic sales managers Vito Romeo & Kenneth Slater, and HWT Vic business development exec Simon Clarke.

Coral agent incentive

ONLY a few months remain for the trade to enter Coral Princess Cruises' agent incentive, with the winner's choice of any of the company's cruises to the value of \$24,980 up for grabs.

Every booking made until 30 Sep is eligible to win, and to enter, send your booking number, pax name and your details to elise@coralprincess.com.au or to jackie@coralprincess.com.au.

Sri Lankan toothy fare

FARES starting at \$874 return to Colombo are on offer through Sri Lankan Airlines to enjoy the Esala Perahera or Festival of the Tooth. To book, call 1300 703 731.

Tourism business skills boost

PRESSURES on retaining skilled labour and qualified workers in the tourism industry are set for a boost through an \$8.5 million workforce development project.

Unveiled yesterday by Federal Tourism Minister Martin Ferguson and Minister for Skills Senator Chris Evans, the new initiative will see more than half of the funding spent on providing training to 2000 small tourism ventures through a 1-on-1 advisory service.

An additional \$2.4 million will assist larger businesses on a co-contribution basis, while the remainder will be delivered to

regions reliant on tourism to provide links to govt programs to back recruitment, development and retention of workers.

"Tourism is a labour intensive industry; to lift productivity and service quality we need to continue to invest in its people," Minister Ferguson said.

MEANWHILE, Accommodation Association of Australia ceo Richard Munro said the AAA will encourage its members to become involved in government programs supporting employment as it aims to address more than 36,000 job vacancies nationwide.

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Throughout July, **Travel Daily** is giving readers the chance to win an incredible major prize and weekly prize to Hong Kong, courtesy of **Harbour Plaza Hotels & Resorts** and **Cathay Pacific**.

To win the weekly prize, simply answer all five daily questions by COB on Friday. The subscriber with the most correct answers and the most creative response to Friday's question will be the weekly winner.

There will be 20 questions throughout the month. At the end of the month the subscriber with **all** the correct entries and the most creative responses to **all** four Friday's questions will win the major prize of a holiday for two people to Hong Kong.

Q.13: Name the two room types available at Harbour Plaza 8 Degrees

WIN THIS WEEK

2 nights at **Harbour Plaza 8 Degrees**

Harbour Plaza 8 Degrees offers comfortable and affordable accommodation and is located minutes away from Mongkok and Kowloon Bay shopping areas, with free shuttle bus access to the bustling district of Tsimshatsui and Victoria Harbour.



Send your entries to: harbourplazacomp@traveldaily.com.au

Click here for terms & conditions

Hint! Go to: www.harbour-plaza.com



Supplier Updates

WELCOME to *Supplier Updates*, **Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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THE LAP OF LUXURY

**TRAVEL CONSULTANT – LUXURY TRAVEL SPECIALIST
NORTH SHORE – SALARY PACKAGE TO \$50K**

Tired of booking the same boring Gold Coast or Coral Coast packages? Make the move to this high end agency located in brand new offices in Cammeray! Book luxury world wide travel and work within a small and friendly team within this well established boutique travel agency. Minimum 2 years retail or wholesale travel experience. GDS skills are essential and outstanding customer service and strong sales skills are a must. Excellent salary package on offer

IT’S YOUR TURN TO TAKE THE LEAD

**CORPORATE GROUPS – ASSISTANT TEAM LEADER
NORTH SYDNEY– SALARY PACKAGE \$60K - \$70K +**

Are you an experienced corporate group’s consultant looking to take the next step? We are searching for a superstar to join a small team within a global TMC. You will be handling groups of all sizes for the company’s corporate clientele, from start to finish you will manage the group at all stages. Previous groups experience is a must and leadership experience is ideal. Excellent salary package and outstanding career prospects – make a move NOW!

TAKE YOUR PICK IN ADELAIDE

LEISURE TRAVEL CONSULTANTS

ADELAIDE (INNER) – SALARY PACKAGE TO \$50K+ (NEG)

There has never been so much choice in Adelaide! With a number of boutique leisure offices on the search for experienced travel consultants, now is the perfect time to start the job hunting process. Whether you’re looking for a set salary, or salary package incorporating bonuses, boutique office or larger franchise, we can help you find an ideal role. If you have a min 18mths international consulting exp. apply now.

CAREER PROGRESSION OPPORTUNITIES

WHOLESALE RESERVATIONS CONSULTANT

MELBOURNE – SALARY PACKAGE TO \$46K + BONUS

There has never been a better time to join this wholesale company that is forever growing! With new bright offices, you would be crazy to pass up this opportunity to be closer to home and to join an organisation that constantly promotes internally. To be a successful candidate, you must possess a minimum 12 months international travel consulting experience & a fun personality.

FARES AND TICKING WHIZ REQUIRED

FARES AND TICKETS AGENT

PERTH (CBD) - SALARY PACKAGE TO \$65K (OTE)

Growing travel group is seeking experienced fares & ticketing consultants to join their expanding & energetic team. Great base PLUS uncapped commission!! Work with this national travel company in their continuously expanding team. Assisting agents across Australia and providing agents with fare calculation and routing assistance, ticketing fares, together with processing refunds, reissues, etc.

ARE YOU COMMITTED TO EXCELLENCE?

LEISURE TRAVEL PROFESSIONAL

PERTH (INNER NORTH) - SALARY PACKAGE TO \$67K (DOE)

Not all leisure agencies have the strict sales targets, price beats and expected overtime. This luxury high end travel office is seeking an experience travel professional who is committed to servicing repeat and referral clientele with luxury travel requests. All that is expected in this office is impeccable customer service, amazing destination knowledge and a min. 4 years travel consulting experience.

SWEET TALKER

PRODUCT COORDINATOR

BRISBANE CBD – SALARY PACKAGE TO \$57K

Fancy yourself a sweet talker? This global product department is looking for a product coordinator to join their South Pacific Asia Team. You will work closely with Product Managers, internal client and suppliers in contracting competitive rates, allotments and specials along with handling complaints and price-beats. A strong salary package and unbeatable benefits are on offer. Travel industry is a must along with strong relationship building skills. Don’t miss out on this rare role.

ABANDON SHIP!

CRUISE TRAVEL CONSULTANT

BRISBANE CBD – SALARY PACKAGE TO \$47K + INCENTIVE

Here is your chance to join a well established agency which will nurture and grow your travel career. If you have a min 12 months international travel consulting experience and wanting an agency you can be with for the long haul – this is it! Working in this supportive team you will always have someone ready and happy to assist you if necessary. Management believe in their staff enjoying a work/life balance and will pay a strong salary + bonuses.



TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly
Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

TICKETING AGENT - ASAP START.
EXCLUSIVE TRAVEL AGENCY - AMADEUS TRAINED.
SYDNEY CBD - TO COVER PEAK SEASON

Are you an experienced ticketing agent trained in Amadeus? If so, we would love to hear from you! This temp role is to start ASAP and is to assist this busy travel wholesaler within the ticketing department. This is a high volume, fast paced environment where you will work within a talented team of professional individuals. This temp role could in fact lead to a permanent opportunity too so get in quick to secure an interview today! We are offering a top hourly rate for this ticketing temp role, working Monday to Friday only.

PROJECT LEAD - 6 MTH TEMP ROLE - PART TIME.
IMPLEMENTATION AND OPERATIONS.
SYDNEY - CBD - HOURLY RATE DOE.

A very unique role and rare opportunity is available with one of our clients. Being true leaders within their specialized field and the travel industry they are looking for a Project Lead to join them on a temporary - part time basis to start as soon as possible. This role would suit someone that comes from a product, operational or implementation background within the travel industry. We are looking for a dedicated, flexible candidate with a mature outlook, open to change and adaptable to a fast paced environment.

THE PERFECT PART TIME TEMP ROLE
TRAVEL CONSULTANTS
MELBOURNE (INNER) – TOP HOURLY RATES

NEW Temp assignment just called in! This fantastic Boutique office is located close to Melbourne's CBD and requires an experienced temp from the 23rd July – 31st August. Working Monday, Tuesday and Wednesday's from 10am – 4pm this is the perfect part time temp role for an experienced Galileo and CCT travel consultant. If you have a minimum 2 years experience in a similar role then we can help you start earning a fantastic hourly rate! This is one role you won't want to miss, so call us today to register!

SABRE TRAINED? CORPORATE TEMP ROLE
RETAIL TRAVEL CONSULTANTS
PERTH (CBD) GREAT HOURLY RATES

URGENT - temp request just called in! We require a Sabre trained travel consultant for an immediate start with a busy office in Perth working on a corporate account you will be fully trained in the Sabre system and have previous corporate experience. Immediate start for the right candidate with fantastic hourly rates on offer! Sound Exciting? It Gets better... We will offer you a fantastic hourly rate for doing the job you love! Fantastic CBD location and Monday – Friday hours. Call us today to find out more.

SHOUT OUT FOR GALILEO GURUS
RETAIL TRAVEL TEMPS

BRISBANE CBD & SUBURBS – TOP HOURLY RATE & BENEFITS
Currently there is high demand for Galileo retail travel temps. From one day to one month assignments there is plenty to choose from. Whether CBD or suburb locations work best for you there is sure to be an assignment we need you for! To take your pick of temp roles you'll need recent retail travel consulting experience along with sensational GALILEO skills and strong fares knowledge. Escape the stress of sales targets and have the security of a set hourly rate. Call us now.

WHOLEHEARTED WHOLESALE
WHOLESALE TRAVEL TEMPS

BRISBANE CBD – TOP HOURLY RATE & BENEFITS
Want to enjoy a few laughs in your working day and be amongst a fun bunch of people? Well then this temp assignment is for you. This leading wholesaler needs experienced travel consultants with strong NATIVE CALYPSO skills to assist them on an ongoing basis. Let us know what days and hours you can work and we will fill it for you. As a travel temp with AA you will need to have a positive attitude and won't be scared of a little hard work.
Apply today to find out more!

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

Anita Nunnari
NSW & ACT
Ph: 02 9231 6377

Carmen Pugh
QLD & NT
Ph: 07 3229 9600

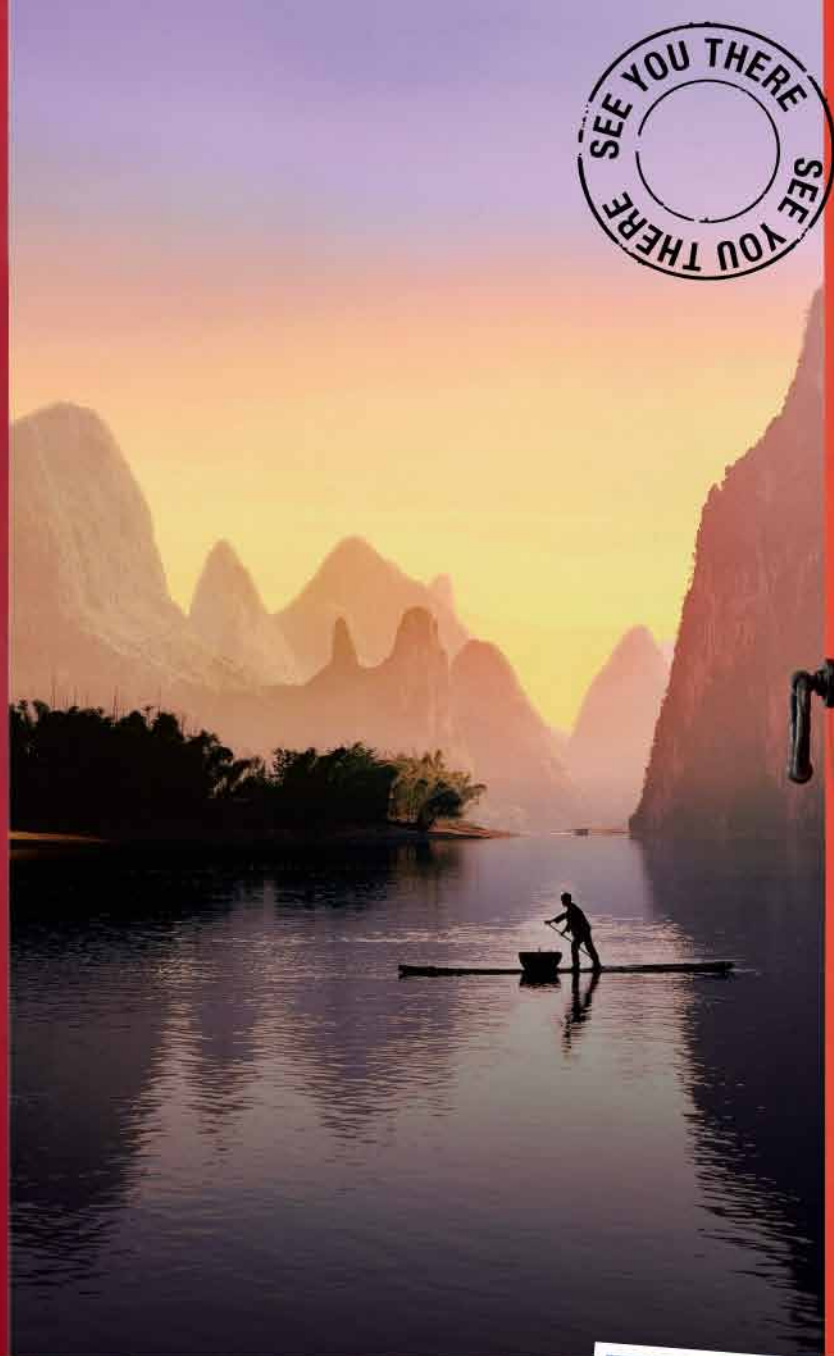
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VIC, WA & SA
Ph: 03 9670 2577

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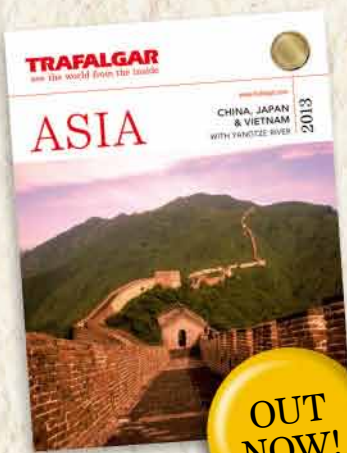
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New Travel Job Vacancies - 18 July 2012



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Retail Store Manager - Sydney Eastern Subs

- ▶ **Bustling store needs your leadership skills!**
- ▶ Located in the heart of the Sydney Eastern Suburbs
- ▶ Great salary package! Your opportunity to shine is here!

Become part of this great team environment and lead the pack to success. This well known travel brand seeks experienced retail travel team leader or manager to run their busy store.

Call or [email Dana Peric](#) for more details

Account Manager - Travel Technology

- ▶ **Innovative Global Company**
- ▶ Sydney CBD with state of the art offices
- ▶ Salary package to \$95K with OTE - Sydney

The time is now to join one of the world's leaders in Travel Technology. Work with a company that is connected to almost all the major players in every market in travel you can imagine.

Call or [email Ben Carnegie](#) for more details

South Pacific Specialist - West Sydney

- ▶ **Homebush location, no more commuting to the city!**
- ▶ Parking onsite, shops nearby, what more could you need?
- ▶ Salary up to \$60K OTE

You will be responsible for dealing with enquiries over the phone & online. Book full packages and look after your clients from beginning to end with a full circle of first class service.

Call or [email Kelly Wellmore](#) for more details

Experienced Corporate Consultant - Sydney

- ▶ **Leafy suburb of the North Shore**
- ▶ Get away from the big city office
- ▶ Salary up to \$65K base + incentives

Book international & domestic travel itineraries, including flights, car hire and hotel accommodation for the financial and oil/gas industries. Supportive, experienced team.

Call or [email Kelly Wellmore](#) for more details

Cruise Reservations & Fares Specialist - Sydney

- ▶ **Best of both worlds - Res & Product**
- ▶ Know your European fares?
- ▶ Salary from \$50K + super

Book luxury cruise & international packages, assist the Res team with fares support and guidance while working closely with product and marketing to package promotions.

Call or [email Kelly Wellmore](#) for more details

Kelly's Top Job

Reservations & Operations Manager



Kelly Wellmore

- ▶ Run with your creative ideas
- ▶ Take this team to the next level & beyond
- ▶ Salary up to \$70K + super, Mascot

Unlike any organisation within the Travel & Tourism industry, this is an innovative company with an individual approach to making their mark and maximising its slice of the market.

In this role you will; create and roll out incentives to motivate staff and drive sales, manage the day to day operations including opening and closing the centre, create and implement policies and procedures to streamline the organisation.

Cover customer service during busy periods along with recruitment, training and reporting and you will be able to work on a rotating 7 day roster.

Call or [email Kelly Wellmore](#) for more details

Luxury Retail Travel Consultant - Sydney

- ▶ **Work with high end leisure clients**
- ▶ Mon to Fri - Sydney CBD
- ▶ Salary from \$60K + super + benefits

Is it the passion for 6 star cruising and luxury travel that gets you out of bed every day? Enjoy tailoring itineraries based around luxury cruises for discerning independent travellers.

Call or [email Sandra Chiles](#) for more details

Domestic Groups Consultant - Sydney CBD

- ▶ **Variety & the opportunity to travel at times**
- ▶ Sabre and Tramada
- ▶ Competitive salary on experience

Boutique Corporate Agency that has been around for many years and has a solid client base with great repeat business. Long term staff retention due to great working conditions.

Call or [email Kristi Gomm](#) for more details