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EXECUTIVE RECRUITER

ISSN 1834-3058

Sherry tries ARU gig

CARNIVAL Australia ceo Ann Sherry has scored a position on the Board of the Australian Rugby Union (ARU), replacing outgoing director Rick Lee.

Sherry is the first female Board appointment for the ARU.

"The appointment of women to elite sports governance bodies in Australia reflects commercial governance trends," Sherry said.

For more of the latest Industry Appointments, see **page five**.

Transglobal new ROH rep

THAI Airways International has appointed Transglobal Aviation as its new representative for its wholesale division Royal Orchid Holidays in Australian and New Zealand, effective immediately.

The move follows THAI's decision three months ago to relinquish Adventure World from the role - taken on in the late 90's (**TD** 28 Apr) - with the carrier referring all new holiday business to its website up until this week.

Transglobal Aviation is headed up by Tony Brazenell, who also is md of Greece, Turkey and Egypt wholesale specialist Chat Tours.

The firm's other clients include Kuwait Airlines & JAT Airways.

THAI's gm Viroj Sirihorachai said he expected the ROH/Transglobal tie-up would prove to be a

success, and is "keen to see the Royal Orchid Holidays program to once again become a dominant wholesale product to Thailand, and also to other countries on the THAI worldwide network."

New contact details for ROH bookings and information are: phone - 1300 640 373 or email at info@royal-orchid-holidays.com.au.

USA top for Aussies

THE United States of America is the most preferred holiday spot for Aussie travellers, out-ranking Tasman neighbour New Zealand, according to the latest Roy Morgan Research (RMR) figures.

The survey identified which int'l holiday destinations Australians are likely to visit in the next two years, with the US drawing even with NZ in Dec '11, before pushing clear by over 100,000 people, to 2.5 million in Jun this year.

RMR cited the strength of the AUD, lower fares and subsidised terrorism concerns for the rise in travel favouritism for America.

England, France & Italy rounded out the Top 5 destinations.

Golden NTIA ticket

IT'S been sold out for months - but today one lucky **TD** reader can win the last available ticket to this Saturday's National Travel Industry Awards.

The night of nights takes place at the Sydney Westin Hotel, and for a chance to win this last "golden ticket" and sit at the **TD** table, be the first person to email goldenticket@traveldaily.com.au with the answer to 'Who is the major sponsor of NTIA 2012?'

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Seven pages of news

Travel Daily today has seven pages of news, including a page of photos from Rail Plus and full pages from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Travel Trade Recruitment

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Fiji cruise merger

FIJI-BASED cruise specialist Blue Lagoon Cruises has been sold to South Sea Cruises, linking the two firms with Awesome Adventures.

The long-term management agreement with Blue Lagoon's owners, Fiji Holdings Ltd, will see South Sea Cruises run & develop the company, operating it in most aspects as 'business as usual.'

"Exciting plans" to re-invigorate Blue Lagoon Cruises are also on the table - more in *Cruise Weekly*.



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Qantas experience upgrade

QANTAS has announced it will plough funds into its domestic customer experience - on the ground and in the air - in coming years, including the roll out of

No vacancies in TNQ

TOURISM Queensland says the Sunshine State's tropic regions have experienced their best winter holiday period in years as Southerners flock north.

CEO Anthony Hayes said hotels, resorts & apartments in Tropical North Qld were "bursting at the seams" as holidaymakers head to regions from Port Douglas to Cairns, Mission Beach and inland.

"Given the tough couple of years the region has faced, this is a strong indicator that the region's tourism industry seems to be on the up-and-up and many Aussies are defying the current economic climate and spending on holidays at home," he said.

'QStreaming' on its fleet of B767s by Q4 2012 (*TD* breaking news).

Announced by QF Domestic ceo Lyell Strambi, pax in Business and Economy cabins will be able to stream over 200hrs of on-demand IFE content to personal iPads units in every seat, at no charge.

The QStreaming launch - "part of a wider strategic investment" on QF's domestic offering - follows successful trials of wi-fi technology earlier this year, and will be offered predominantly on east coast routes and flights to Perth.

"We're now looking at ways to evolve this technology platform even further with our partner Panasonic to bring new standards of in-flight entertainment to our customers," Strambi said.

A Qantas spokesperson told *TD* the iPad devices would be available for each passenger in the seat pocket and would be available for use during "cruise."

Trafalgar Euro preview

TRAFALGAR is offering early bookers 2012 pricing on tours in its 2013 Preview Europe range of trips, if booked before 27 Aug.

MD Matthew Cameron-Smith says now is the "ideal time" to secure 2013 Europe bookings with the AUD at an all-time high against the Euro and booking patterns showing travellers are locking in holiday plans "much earlier than usual."

See www.trafalgaragent.com.

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WELCOME to Supplier Updates.

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Industry band in Kumuka aid

THE collapse of adventure firm Kumuka Worldwide, exclusively revealed by **Travel Daily** yesterday, has witnessed a coming together of competitors to offer assistance to affected clients & travel agents.

G Adventures, Intrepid Travel and Peregrine/Gecko's along with non-direct rivals have all come to the fore to provide alternatives.

Intrepid is offering to match prices on equivalent tour options, setting up a hotline for agents & consumers seeking alternatives.

Peregrine and Gecko's are also offering discounts on scheduled tours, "applied on a case by case" scenario on receipt of a Kumuka invoice, while also assisting with client FIT arrangements.

The Africa Safari Co. says it can also provide support using Jenman Safaris, Kiboko Safaris, Drifters Adventures and Karibu Safari.

Swagman Africa are offering aid through its GSAs - Sunway Safaris and Nomad Adventures.

Adventure World, The Africa Travel Co, Tucan and Topdeck are all also offering deals.

G Adventures founder Bruce Poon Tip told **TD** from Toronto the firm was working with agents and pax, and would price match if the trip they were booked on was cheaper than their own.

"It is very unfortunate news to hear about Kumuka shutting down and I hope their passengers and agents are taken care of during this difficult time.

"The industry has been consolidating over the last few years with very few independent companies left to develop, innovate and grow the market.

"It is sad that Kumuka was not

able to stabilise during challenging times as they were one of the few companies left who had not sold out to holding companies in an attempt to commoditise the spirit that made the adventure industry special," Poon Tip added.

It will be in the interest of agents to understand what happened here & how this consolidation will affect them in the future, he said.

"It is never in the best interest of the customer to have less options and more competition in the market," he told **Travel Daily**.

MEANWHILE, Kumuka's website and Facebook page are currently still active and functioning.

Kumuka's Head of Asia Pacific Warren Smith told **TD** yesterday "The on-line booking system is off-line, people cannot make a booking on the Kumuka website."

He was also unable to specify the number of tours and pax that were currently on the road or likely to be impacted by the firm's entry into administration.



Window Seat

WE ALL know how valuable travel agents are, but a recent famil trip to Egypt may have put an actual price tag on said worth.

During a recent Travellers Choice Silver Choice visit to the land of the pyramids, Tour de Force Travel agent Walter Andrews noticed a local hawker getting a little aggressive with a female member of the group and decided to intervene to negate the situation.

Approaching the evolving scene, Walter calmly told the man the woman was his wife and enquired on the disturbance.

The merchant responded with "you're a very lucky man...I will give you 1000 camels for her!"

A similar proposal occurred at a restaurant in the Valley of the Kings, with a waiter offering 5000 camels in exchange for another woman in the group Walter had disguised as his "wife".



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TSAX gets LinkedIn

TRAVELSCENE American Express says its use of the LinkedIn professional networking site has seen enhanced branding and the generation of business leads for Travelscene Corporate members.

GM David Padman said a recent four week LinkedIn advertising campaign generated over 1000 active followers, along with strong support for several Travelscene-initiated LinkedIn Polls on various travel issues.

Eurail passes up

EURAIL has seen Global Pass sales jump 9.4% in the first five months of 2012, with 183,000 non-Europeans using passes during the period.

Eurail Select Pass sales are also up 5% year-on-year, with the firm saying it hopes this is an "early indicator that consumer travel in general is on the rebound."

The most popular countries were, in order: Germany, Italy, Switzerland, France and Austria.

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Germany in the picture

ABOVE: Magic Cities Germany and the German National Tourist Office yesterday hosted an event at Sydney's Arthouse Hotel, where guests were given an update on the touristic delights of Berlin, Cologne, Dresden, Dusseldorf, Frankfurt, Hamburg, Hannover, Leipzig, Munich, Nuremberg and Stuttgart.

Australia is a key target focus for Magic Cities, which aims to increase the number of arrivals to the member destinations from selected markets overseas.

To be a member a city must have an international airport, be a trade fair and conference venue, have a population of over

500,000 and be a major tourist destination.

Pictured above at yesterday's event holding some of the colourful collateral are, from left: Traute Tuckfeld, Magic Cities; Kristie Meudell, Jo Palmer and Matt Fraser of the German National Tourist Office/Gate 7; and Dorothea Niestert from Magic Cities.

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VISITOR numbers in regional areas are set for a boost following yesterday's launch of Destination NSW's "Make Some *Our Time*" campaign by NSW Premier Barry O'Farrell, according to Tourism Accommodation Australia director Carol Giuseppi. "This new campaign is underpinned by a million dollars in free regional accommodation vouchers up for grabs [TD yest]

for Sydneysiders and I am sure many will take advantage of this great offer and get out there to our beautiful beaches, the mountains and the areas west of the divide," Giuseppi said.

Pictured above is NSW Premier Barry O'Farrell with Destination NSW ceo Sandra Chipchase, NSW Tourism Minister George Souris & MP for Vaucluse Gabrielle Upton.

Canada ski sensation

CANADIAN Tourism Commission has launched a new ski campaign targeting Aussies craving more action on the white powder to carve up Canada's slopes for the upcoming northern winter.

Travel Alberta, Banff & Lake Louise Tourism, Tourism Whistler, Tourism British Columbia, Tourism Jasper, Tourism Sun Peaks, Big White and Silver Star have added their support to the CTC promo.

"Our aim in this campaign is to help [Australians] book their ski-season trips to Canadian cities and resorts as quickly and simply as possible," said CTC regional md Core Markets, Rupert Peters.

The campaign commenced on 09 Jul and runs until 30 Sep.

SLH nights boost

SMALL Luxury Hotels of the World has reported a 5% boost in booking numbers, a 6% jump in room nights and 7% increase in revenue for the first half of 2012.

Hahn Air signs DX

AIRLINE e-ticketing provider Hahn Air has signed an agreement with Danish Air Transport.

DX operate routes to 14 ports within Denmark and Norway.

More information on the airline can be found at www.dat.dk.

Domestic holiday tax breaks?

TOURISM operators in the Whitsundays are urging the federal government to allow consumers a \$2000 annual tax deduction for domestic travel in a bid to revitalise the industry.

The move is a response to soaring outbound travel figures, in contrast to domestic visitation which in the Whitsundays has seen a 23% drop.

Qualifying expenses would be up to \$2000 spent on any motels, hotels, campgrounds, backpacker resorts and campervans, with the proposal having already received the backing of federal MP George Christensen as part of a response to the carbon tax.

"The tourism industry is struggling around the country.

"We have seen other export industries offered compensation for this toxic tax but tourism has received nothing to help them compete with overseas options".

The \$2000 figure is comparable to the \$1500 School Expenses tax deduction, with less cost to the taxpayer than assistance given to other sectors such as the motor

vehicle industry.

Whitsunday Bareboat Operators Association president Trevor Rees said the proposal was a way of benefiting the whole country rather than just giving hand-outs to particular sectors and regions.

Natural Focus on India

CUSTOM itineraries for the Golden Triangle and boutique properties in the Ceylon Tea Trails region of Sri Lanka are among highlights of the Natural Focus Safaris India 2012/13 program.

Packed with holiday ideas in India, Bhutan, Nepal and Sri Lanka, the guide includes accom, rail tours and wildlife safaris.

NFS marketing manager Praful Albuquerque said the Golden Triangle area was always popular.

"Kerala in southern India is more and more in demand...with unique waterways, spice and tea plantations, plenty of wildlife, and temples and palaces to rival the north," Albuquerque said.

For more info call 1300 363 302 or email TIFS for a brochure copy.

WIN A 5-NIGHT STAY IN THAILAND



This week, **Travel Daily** is giving one lucky reader the chance to win a 5-night stay in Thailand, courtesy of **Mode Sathorn Hotel** and **Crown Lanta Resort & Spa**.

The prize includes two nights accom at Mode Sathorn Hotel with American Breakfast and three nights accom at Crown Lanta Resort & Spa with American Breakfast.

For your chance to win, answer correctly four questions featured in **Travel Daily** from Mon-Thu this week, plus answer the final question featured on Friday. Email your answers by COB on Fri to:

thailand@traveldaily.com.au.

Q.4: What is the name of the Spa at Crown Lanta?

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Industry Appointments



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THIS week's Industry Appointments column is brought to you by **inPlace Recruitment**. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

The **Westin Melbourne** hotel has welcomed **Kerrie Mulholland** as its new Director of Sales & Marketing. Mulholland joins the Westin from a sales prior role at Starwood's Melbourne office.

Following a significant structural reorganisation to several departments, the **Melbourne Convention & Visitors Bureau** has appointed **Edwina San** as its new General Manager of Commercial Partnerships. Elsewhere, **Jon Malpas** has taken on the role of Associate Director for Partnerships & Events. **Rebecca Elliott** will assume control of the marketing & comms arms of the operation. Further, the company has promoted **Julia Swanson** to the role of General Manager for Business Development and Bidding, with this department now featuring a dedicated research team to be headed by **Danielle Ramirez** as the Associate Director of Research.

SMB Communications has been tasked with media liaison and PR duties for **Randall Marketing**, who manage Australian representation for more than 70 properties in key Asian and Middle-Eastern destinations.

Discover the World Marketing has added two new Account Execs to its team, with **Mark Godden** overseeing a variety of key air & hospitality clients and **Mark Romarate** appointed to the Expedia TAAP program. DTW country manager Birgit Eisbrenner said: "The creation of these two new roles is a testament to the strength of Discover and its stellar growth over the past year."

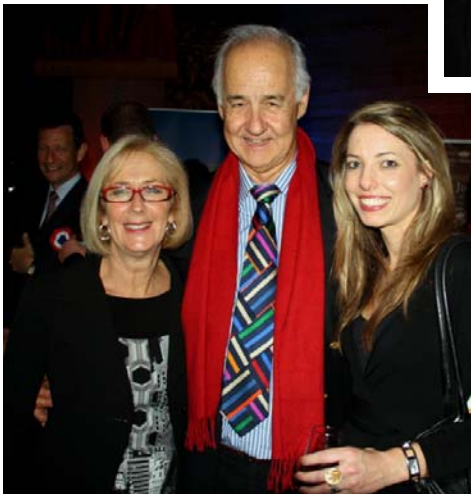
Rail Plus show off their French connections

Thursday 19th Jul 2012



ABOVE: Enjoying the momentous occasion of Bastille Day, from left is Andrew MacFarlane & Janetta MacFarlane of Magellan Travel Group, with Richard Leonard from Rail Europe.

BELOW: With so much to see and admire at the exhibit, a second visit is likely, as Karen Mackie and Rob Mackie of Trans World Travel, pictured here with Kirsty Blows from Rail Plus would all agree.



BELOW: Always fans of fine French art are Leah Smith, TravelManagers; George Liolios and Kelley Matson, Harvey World Travel and Scott Hallo of TravelManagers.



ABOVE: Enjoying the French aura of the evening is Keiran Cromie, Brighton Travelworld; Greg McCallum, Rail Plus and Julie Avery, also of Brighton Travelworld.

IN CELEBRATION of the French national holiday of Bastille Day, more than 400 lovers of all things France converged on the National Gallery of Victoria at a gathering hosted by the French Australian Chamber of Commerce in conjunction with major sponsors Rail Plus and Eurostar.

More than 30 members of the travel industry were among the crowd, soaking in the French festivities and toasting to liberty, equality and fraternity.

A highlight of the evening was a

private viewing of the “Napolean - Revolution to Empire” exhibition celebrating the vast culture and historical significance of France throughout the ages.

Showcasing the exquisite art history and life in France during the period of 1770 to 1820, the theme includes timelines on the maiden French voyages to Australia during the reign of King Louis XV, and runs through to the conclusion of Napolean’s tenure as the first Emporor of France.

The exhibit is on display at the gallery until 07 Oct.

LEFT: Among many things, the French are worldly famous for their wines, being enjoyed here by Mark Koffman from Jetset Travel Toorak, Michelle Ryan and Garry Burns from Concorde Agency Network.



RIGHT: Waving their flags of French pride are Fiona Nicholls, John Holland Group; Jane Sturgess, Voyager Travel; Matt Tabone, GET Educational Tours and Kirsty Blows, Rail Plus.



KLM Europe fares

KLM Royal Dutch Airlines has released a Discover European Splendour fare to a range of cities, with prices ex Perth from \$1,609, on sale until 10 Aug.

How the West was won by NZ



AIR New Zealand along with Tourism NZ went long-haul this week, driving awareness of everything cool about NZ to its farthest Australian port of Perth.

The event was held in support of increased direct air services to the city from Auckland via B777 flights, commencing from 03 Sep. Further boosting interest was

the launch of special airfares in all cabins on the direct services and onward connections to Wellington & Christchurch, on sale until Sat.

See www.airnewzealand.com.au.

Pictured at the event from left are Tourism NZ's team of Adam Hughes, Amy Hayes, Julia Savill, Tim Burgess, Lauren Penfold and Tony Saunders.

New TCF additions

FOURTEEN new agencies have been approved for participation in the Travel Compensation Fund, including ten new head offices and four new branch outlets.

New offices include **Australian Premium Holidays** (ABN: 74 148 215 507) on the Gold Coast, **Noosa World Travel** (ABN: 57 158 022 916), **RunFun Travel** (ABN: 19 129 794 003) on the NSW Central Coast and a new **Flight Centre** outlet in **Everton Park** in Qld.

MEANWHILE, the TCF has also advised of a number of agency closures and subsequent removal from fund participation today.

The voluntary closures include **Adventures Trust** (ABN: 21 953 278 848), **Travelscene Kenmore** (ABN: 67 439 114 810 and **NT & T Investments** (ABN: 96 101 885 652).

Hainan African JV

A JOINT venture between Hainan Airlines & two regulatory bodies from Ghana is set to launch a new airline in Africa, dubbed Africa World Airlines.

Scheduled for takeoff on 21 Sep, the US\$50 million start-up will initially use two aircraft to operate regional routes to nearby ports including Lagos and Dakar, with plans to expand to ten jets and flights to Johannesburg, Harare & other intracontinental services.

EK recruiting for ADL

EMIRATES has begun ramping up for its new Adelaide operation, seeking staff to fill roles as Airport Services Manager, Officer and Agents and Supervisor of Airport Services - details on **page four**.

Sabre rolls out upgrades today

TRAVEL agents will be able to send messages directly to clients using Sabre's *TripCase* mobile application under planned upgrades to the popular system which allows travellers to easily manage and track their travel.

A new version of TripCase has been released today, in preparation for the new "agency messaging portal" which will debut later in the year.

GM sales Carl Frier said TripCase will enable agents to make the most of the rapid growth in smartphone usage, giving them the ability to extend their service via mobile and differentiate

themselves from competitors.

Sabre Pacific has also today launched a new-look Sabre Online corporate booking engine, with major changes in its look and feel to make booking even quicker.

The new version also allow users to easily select seats via an interactive aircraft map.

MEANWHILE, Sabre is also set to strongly target agency mid-office systems, boosting resources behind its locally developed Sabre Agency Manager fourfold this year to allow it to be further tailored to meet local needs so it will "continue to lead the way for mid-office solutions".

WIN A HOLIDAY TO HONG KONG

WIN THIS MONTH'S MAJOR PRIZE

- 2 nights at the 5 star **Harbour Grand Kowloon**
- 2 nights at the 5 star **Harbour Grand Hong Kong**
- 2 return economy flights

Throughout July, **Travel Daily** is giving readers the chance to win an incredible major prize and weekly prize to Hong Kong, courtesy of **Harbour Plaza Hotels & Resorts** and **Cathay Pacific**.

To win the weekly prize, simply answer all five daily questions by COB on Friday. The subscriber with the most correct answers and the most creative response to Friday's question will be the weekly winner.

There will be 20 questions throughout the month. At the end of the month the subscriber with **all** the correct entries and the most creative responses to **all** four Friday's questions will win the major prize of a holiday for two people to Hong Kong.

WIN THIS WEEK

2 nights at **Harbour Plaza 8 Degrees**

Harbour Plaza 8 Degrees offers comfortable and affordable accommodation and is located minutes away from Mongkok and Kowloon Bay shopping areas, with free shuttle bus access to the bustling district of Tsimshatsui and Victoria Harbour.



Q.14: What is the name of the main restaurant at the Harbour Plaza 8 Degrees?



Send your entries to: harbourplazacomp@traveldaily.com.au

Click here for terms & conditions

Hint! Go to: www.harbour-plaza.com



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EVEN MORE NEW ROLES ARE AVAILABLE NOW THROUGH AA EXECUTIVE

** JOB OF THE WEEK **

**REGIONAL SALES MANAGER – AVIATION
PERTH – PKG OTE \$150k +**

This exceptional large sales role is looking for a candidate who has outstanding commercial acumen, superb communication skills and high level negotiation ability. The main focus of the role will be to target new acquisitions involving large tender processes for the mining and resource sector. Your Aviation industry knowledge will be extensive having a thorough understanding of small & large airport requirements.

UNIQUE SENIOR SALES

**AIRLINE SOLUTIONS EXECUTIVE
SYDNEY – BASE SALARY TO \$120K PLUS COMM**

This role is a rarity in the market. Working for this leading industry supplier you will be responsible and have experience selling IT solutions to airlines with the objective of improving efficiencies. You will be responsible for retaining and expanding existing accounts, developing strategies and implementing sales processes. This role offers great rewards and a lucrative salary incentive.

CONTRACTING EXTRAORDINAIRE

**SENIOR SUPPLIER RELATIONS MANAGER
SYDNEY – SALARY PACKAGE TO \$130k (Contract)**

Bring your strong negotiation and contracting skills to this large travel company. This contract Role requires a commencement ASAP In this role you will lead the negotiations and relationship management teams responsible for developing key air, hotel and car supplier partnerships in the Asia/ Pacific Region. Contract roles like these don't present themselves often, top salary on offer and city based office.

THIS ADDS UP TO YOUR BEST CAREER MOVE

**FINANCE ACCOUNTS LEADER
SYDNEY – SALARY PACKAGE \$80k**

Take the next step in your career with a large travel company that offers endless opportunities. Leading 4 teams in the accounts department you will have previous leadership experience and have at least 5 years accounts experience preferably within the wholesale area, Calypso is desirable. Be rewarded with a great salary with many benefits, city location next to public transport.

REPRESENT THESE PREMIUM BRANDS

**BUSINESS DEVELOPMENT MANAGERS X 2 – LEISURE
SYD & MELB – GREAT SALARY PACKAGES ON OFFER**

Do you love being out on the road? Are you a specialist in a particular region of the world or product that you want to keep working in? These new roles have your name on it. You will be target driven, love a challenge and have that personality that shines as you open an agency door. Opportunities for exciting famil trips are on offer with these companies. DON'T DELAY THESE ARE FABULOUS PRODUCTS

TAKE THE LEAD AT THE TOP LEVEL.

**NATIONAL SALES MANAGERS X 2
SYD, MELB OR BNE – SALARY PACKAGES ABOVE \$100K+**

These cutting edge corporate travel companies are looking for a star performer to drive their national sales to future growth. Responsible for providing support and guidance to the National Sales Team your role will be to effectively drive strategic change to maximise and capture new business while meeting national targets. Strong communication and presentation skills are a must..

STRIKE WHILE THE IRONS HOT

**SENIOR CORPORATE OPERATIONS MANAGER
MELBOURNE - SALARY PKG ON EXP**

Seize this superb senior opportunity today and don't look back. Overseeing a large team you will have the ability to guide your team leaders and staff to perform and achieve set SLA requirements. This exciting challenge requires a corporate manager who has the ability to set goals, formulate strategies and make improvements to team processes to ensure performance is achieved.

INSPIRE THE TEAM TO ACHIEVE

**OPERATIONS SUPERVISOR (HANDS ON)
SYDNEY & MELBOURNE - TOP SALARY PKG ON OFFER**

These newly created positions have just become available and will not last long. Bring your supervisory skills and travel industry knowledge to these leading boutique agencies. These hands on consulting roles mean you must be confident in making bookings while overseeing and guiding the team, inspiring greatness. Great salary package on offer and a Min 5 + years experience will be required for this opportunity.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis
MANAGING DIRECTOR
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Anna Veitch
NSW & ACT
Ph: 02 9231 2825

Kathryn Heberton
VIC, SA, WA, QLD
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

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Working in partnership with the Australian Travel Industry

Market Manager

Auckland - \$Negotiable + Incentives - Ref 191

HOT JOB Are you a commercial, revenue & inventory expert? Do you have solid travel or hotel experience? This outstanding and award winning global travel company is seeking a Market Manager to work closely with the Sourcing Manager. Together you will maximise opportunities in the assigned market through inventory and all aspects of commercial trends. Build relationships with partners, prepare market plans and bring in new inventory.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Reservations/Wholesale Consultant

Sydney - \$40-44K pro rata - Ref 2068-NCR

This is a fantastic, part time opportunity working for a luxury wholesaler specialising in South America. You're deep love for South America and wealth of firsthand experience will help you flourish in this exciting role and offer some amazing experiences to the travel industry. You will have exceptional customer service, amazing communication and presentation skills and be able to build relationships with the travel partners.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

International Travel Consultant

N. Brisbane - \$Comp + Super + Incentives - Ref 2236A

Take the next step in your travel career with this leading travel agency in the North Brisbane area.- Utilise your travel industry skills & escape the hustle & bustle of the CBD commute.- We are looking for a travel consultant to join this much loved team & to take a hands on approach in the continued development of this busy store.- Work with a wide variety of clients & reflect on your personal travel experience to provide the ideal solution to their travel needs.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

International Travel Consultant

Perth - \$Excellent Base + Bonus - Ref 1843-CPR

Have you got a previous retail travel background and experience selling worldwide tailor-mades and packages? Are you confident with various travel products and able to offer customers a choice like no other? A passionate Travel Consultant is sought for a well-known travel company, who is expanding due to ongoing repeat business and constant flow of new enquires. Join this successful international travel team in return for an excellent base & bonus!

For more information, please call Cliff on (02) 9113 7272 or click [APPLY](#)

Corporate Travel Consultants

Sydney - Packages up to \$70K DOE - Ref 1263-CPR

URGENTLY NEEDED Senior Corporate Consultants across Sydney... are you getting what you are worth? We have outstanding roles across Sydney's CBD & Suburbs, whether you want to work closer to home, progress your career or earn more money. We are searching for experienced travel consultants from an international or corporate travel background for a range of unique opportunities. You'll be spoilt for choice when deciding which role is the right career step for you!

For more information, please call Cliff on (02) 9113 7272 or click [APPLY](#)

Ski Travel Consultant

Sydney - \$Negotiable - Ref 173

Reach the peak of your career and join this family run travel wholesaler as a Reservation Specialist. The ideal candidate will ideally have CRS skills, an excellent telephone manner, and ability to work to sales targets and have a passion for ski. Sell excellent ski destinations and only work Monday to Friday. Sounds like a dream come true right? The successful candidate can expect to work in a fun and dynamic team, educational and potential senior positions.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Luxury Travel Consultant

Brisbane - \$40-50k + Super + Bonus - Ref 8221M

Do you have extensive travel industry experience with long haul, high end and luxury bookings? Yes, then this could be the role you have been waiting for. A niche travel agency in Brisbane CBD is looking for an experienced Senior Travel Consultant to join their friendly team. High end, repeat clientele are the focus here with lucrative bookings waiting to be made. Call me confidentially to discuss your next career move & this rare opportunity in the Brisbane travel market.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

International Travel Consultant

Canberra- \$DOE - Ref 2108-NCR

If you have an eye for details, love luxury travel and have the most amazing customer service experience, we would love to hear from you! Our client is looking for an Intermediate to Senior Travel Consultant with a good knowledge of fares & ticketing. You will be a fantastic all-round travel consultant with amazing product knowledge, know your cruises & hotel groups, and love working as part of a team. This is a great opportunity not to be missed!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)



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(Available on Apple & Android Smartphones)**