

A STAR ALLIANCE MEMBER 



Sleep real easy with

lie flat beds

in Business Premier

Flying non-stop Perth to Auckland. Our 777-200 flying from 3 September.

To find out more check out airnzagent.com.au or to book refer to your GDS

'sexy' 'customisable'
'intuitive' 'super-fast'

Sabre Online now
has the looks to go
with the brains

Watch video now



Travel Daily

First with the news

Monday 30th July 2012

TMS ASIA-PACIFIC ACCOUNT MANAGER - SYD

**- GLOBAL CORPORATE TRAVEL COMPANY
- ROLE WITH CAREER PROGRESSEION**

CONTACT SALLY FRAPE
ON **02 9231 6444**
OR EMAIL
SALLY@TMSAP.COM

SALLY FRAPE
EXECUTIVE RECRUITER

intimate
more personal space
on our mid-sized ships



**Holland
America Line**
LEARN MORE >

\$21m Tiger Australia loss

TIGER Airways Australia continues to bleed money for its Singapore parent, which reported on Fri that its local operations lost SG\$20.9 million in the three months to 30 Jun.

The carrier said it was making "good progress" since last year's CASA-enforced grounding, with yields up by 11% meaning the loss was \$2.2m lower than the previous corresponding period,

on 38% lower capacity as it rebuilds with a "strong focus on safety, operational excellence, customer service and profitability."

The overall group reported a SG\$14m loss for the quarter, with Tiger saying it was planning to ramp up services by Oct to levels similar to those before Jul 2011.

Air NZ moving at LAX

AIR New Zealand will move from Terminal 2 to the upgraded Tom Bradley International Terminal at Los Angeles International Airport in early 2014, after nearly two decades at its original LAX home.

The new terminal will provide better facilities for arriving, departing and transiting pax.

Air NZ has also been tasked to design and operate a new Star Alliance lounge in the facility.

MEANWHILE, Air NZ is promoting 'lie-flat' Business Premier beds between New Zealand and Perth priced from \$1,686 one way, for travel from 03 Sep - see **cover pg.**

Virgin PER all A330s

VIRGIN Australia is planning to operate all of its Perth flights from Sydney and Melbourne using widebody aircraft by the end of the year, according to today's *West Australian*.

CEO John Borghetti is also quoted as saying Virgin is evaluating B787 and A350 aircraft for introduction from 2017, while a Perth-Abu Dhabi service is also "on the radar".

Seven pages of news

Travel Daily today has seven pages of news & photos, a special front full page from **Air NZ**, plus full pages from: **(click)**

- AA Appointments
- Travel Trade Recruitment

WIN AN INDULGENT EXPERIENCE AT MONA



TALK ABOUT TASMANIA ROADSHOW 2012

- BRISBANE**
MONDAY 13 AUGUST 6.30 – 8.30PM
- GOLD COAST**
TUESDAY 14 AUGUST 7.30 – 9.30AM
- NEWCASTLE**
TUESDAY 14 AUGUST 6.30 – 8.30PM
- SYDNEY**
WEDNESDAY 15 AUGUST 6.30 – 8.30PM
- WOLLONGONG**
THURSDAY 16 AUGUST 6.30 – 8.30PM

Tasmania

CLICK HERE TO REGISTER

YOUR CLIENTS
GET AN EXTRA
WEEKS HOLIDAY
FOR \$1*

What would your clients do with
an extra weeks holiday?



For more information visit
www.qhv.com.au/agents

*conditions apply.

viva! holidays
viva life!

ORION
EXPEDITION CRUISES

2013 BROCHURE
NOW AVAILABLE

64 pages with
expeditions to
94 destinations

Click here
to order your
2013 brochure

BORNEO | KIMBERLEY | PAPUA NEW GUINEA | ANTARCTICA



oneworld

To Leisel Jones
and everyone who
sets a new goal each day.
You're the reason we fly.



Domestic Corporate Consultant

- ▶ Boutique agency - Sydney Inner West
- ▶ Great team environment
- ▶ Galileo & Tramada required
- ▶ Competitive Salary DOE

click here for details

Contact: ben@inplacerecruitment.com.au

Travel Daily

First with the news

Monday 30th July 2012

Aircalin's new Winter Escape Fare
UP TO 30% OFF
\$589 ex Brisbane • \$608 ex Sydney
Includes all taxes. Conditions apply.
Aircalin
NEW CARROLLS
[CLICK HERE](#)

Rex is turning ten

REGIONAL Express will give a small gift to all passengers who travel on 02 Aug as part of its tenth anniversary celebrations.

The carrier is also inviting well-wishers to an Open Day at its Australian Airline Pilot Academy at Wagga Wagga on 08 Sep, when a special book will be launched detailing the airline's history.

Rendezvous Perth

RENDEZVOUS Hospitality Group has renamed The Marque Hotel Perth as Rendezvous Studio Hotel Perth Central.

The move is part of the group's ongoing transformation into a single Rendezvous brand, with the property also being upgraded with five newly renovated function rooms, a new business centre, double glazed windows in guest rooms plus technology enhancements.

The rebranding of the Perth property follows similar moves in Singapore, Auckland, Melbourne, Brisbane and Adelaide (**TD** 11 Jul), with the remaining Rendezvous and The Marque hotels to unveil new names in the coming months.

Opposition to QF/SAA deal

THE International Air Services Commission has released details of submissions about the proposed codeshare between Qantas and South African Airways, including one from an "interested member of the public" who claims that after 10 years the arrangement has not delivered any public benefit.

The submission also expresses unease about direct meetings between the IASC and the airlines - a privilege that "can be construed as being preferential treatment in favour of Qantas and SAA".

It slams the carriers for choosing to operate "old and inefficient aircraft on the route," accuses them of "pre-planned

collusion" in their submissions and blames "unreasonably high fares" on the codeshare.

MEANWHILE, the Australian Competition and Consumer Commission has also made a submission on the QF/SAA deal.

The ACCC highlights competition concerns about the route, saying that third country services offering one stop flights between Australia and South Africa provide "only a limited constraint" because of longer travelling times.

The Commission also says it's not clear what benefits would result from a longer term authorisation of the QF/SAA pact, and says the issues which led to the IASC imposing conditions on past approvals "appear to persist in the current environment".

BA economy deals

BRITISH Airways launched an economy fare sale on the weekend, with tickets from Australia to Europe from \$1751.

The special prices are available until midnight 10 Aug, for travel 04 Oct-25 Nov, with ex-Sydney fares incl London from \$1799, Paris from \$1772, Rome from \$1751 and Dublin from \$1754.

ATMC pres. at TIME

TRAVELOGIC founder and president of the Association of Travel Management Companies (ATMC) Craig Smith has been named as the guest speaker for the next graduation of the Travel Industry Mentor Experience.

TIME's Program 6 Graduation will take place at BLUE Sydney Hotel from 6pm on 05 Sep 2012.

Brazil promotion

THE Brazilian Tourism Board has launched a new US\$40 million international tourism campaign, aiming to promote the country's upcoming hosting of major sporting events which include the 2014 FIFA World Cup and the 2016 Rio Olympic and Paralympic Games.



maxim's travel

EXPERIENCED MULTI SKILLED CORPORATE CONSULTANT

- LEADING TRAVEL MANAGEMENT COMPANY
- BASED IN SYDNEY CBD
- FABULOUS TEAM ENVIRONMENT

This well established and successful Corporate Travel Company is seeking an experienced multi-skilled Corporate Consultant to join their friendly team.

You will have access to leading edge technology and second to none support. You will be able to work well within a team environment. Essentially you will have 2 years travel consulting experience with sound International and Domestic fares knowledge. Ticketing experience is also an advantage. Exceptional Customer Service skills is a must. Galileo and Tramada trained is preferred but not essential.

All applications fitting the above criteria will be considered. Please forward applications with a covering letter to recruitment@maxims-travel.com.

Applications close Friday 10th August.

GET A BETTER RETURN

TAKE CONTROL OF YOUR TAX DOLLAR AND MAXIMISE YOUR INCOME

For a confidential discussion contact Suzanne Laister on 1800 019 599 or suzanneL@travelmanagers.com.au
www.join.travelmanagers.com.au



TRAVELMANAGERS
the smarter choice

SURESAVE



CASH PRIZES TO BE WON EACH WEEK!

Play in our Travel Agent Games

Visit www.suresave.net.au/games

[CLICK HERE >](#)

Refer your travel friends to C&M for the best travel jobs & earn yourself a

\$200 shopping voucher

CLICK HERE TO FIND OUT MORE

C&M TRAVEL RECRUITMENT Call us today
www.candmrecruitment.com.au 02 8705 5428

Free luxury UAE stays



الإتجاه
ETIHAD
AIRWAYS

A350 set back 3 mths

AIRBUS has pushed back the expected first delivery date of its highly anticipated state-of-the-art carbon-composite aircraft, the A350, by three months.

The aircraft manufacturer said a hiccup in wing production would mean the first A350 wouldn't be ready until the second half of 2014.

As at 30 Jun, Airbus had 548 A350 family aircraft ordered.

HAL Alaska boost

HOLLAND America Line will lift guest capacity to Alaska next year by 6% when it doubles the number of seven-night Inside Passage departures ex Vancouver aboard *ms Amsterdam* to a total of 17.

HAL plans to retain seven ships in Alaska for the 2013 season.

ACCC seeks more QF/JQ JV info

THE Australian competition watchdog has asked Qantas and Jetstar to provide more specifics about its proposed joint venture coordination pact (**TD** 09 Jul), and whether the alliance plans to be extended to revenue sharing.

To assist with its pending draft decision, the ACCC is seeking complete details on overlapping routes on the networks of Qantas/Jetstar and each of the Jetstar branded airlines, as well as those of Vietnam Airlines, Japan Airlines and China Eastern Airlines.

The fleet makeup (aircraft type and number) of Jetstar Japan, Jetstar Hong Kong, Jetstar Pacific, Jetstar Asia, Jetstar Airways and Qantas was also requested.

Additionally, the ACCC said it

was keen to hear from the applicants of any detriment that may arise from the coordination between Qantas/Jetstar Airways and Jetstar Pacific.

The detriment query extends to coordination between Jetstar Pacific & VN, Jetstar Japan & JAL and Jetstar Hong Kong and MU.

Furthermore, the Australian Competition & Consumer Comm. wants to know the extent of the revenue sharing (if at all) and how it will be achieved.

It also wants clarification on if the coordination will extend air cargo/freight services.

MEANWHILE, Malaysia Airlines says it will not block the proposed QF/JQ joint venture coordination.

"MAS have no objection to the application so long as the ACCC is of the view that it should, in the interests of the market and consumers, be authorised and that all airlines should be granted an equal playing field at all times," MAS Group Counsel told the ACCC mid-last week.

Comair shuts down

DELTA Air Lines has announced its subsidiary Comair will wind up operation at the end of Sep.

The move is part of an effort by Delta to scale back its operation of 50-seat regional aircraft from 350 planes to 125 or less.

Cincinnati-based Comair accounts for around 1% of Delta's network capacity.

Senior vp of Delta Connection Ryan Gumm cited ageing aircraft, cost structure as well as the "challenging industry & economy" for the brands demise.

"While regional flying has and will remain a key component of Delta's network, customer expectations and the unit costs of regional flying have evolved," Gumm said on Fri.

DL said there would be no disruptions and "no significant adjustments" to its flight schedule or locations served when Comair ops end on 29 Sep.

Contiki boosts dom.

YOUTH tour operator Contiki has reaffirmed its commitment to domestic tourism by adding 25 new departures to its range of Australian east-coast itineraries.

The boost comes following two sold out departures to last weekend's Splendour in the Grass music festival in northern NSW.

Contiki has also said it plans to increase its focus on social media as ways of connecting to its target market, following recent research by Tourism Australia on the prolific social media trends of 18-35's.

Thai drops ULCC plan

PLANS for an ultra-low-cost carrier to be created as a joint venture between Thai Airways Int'l & Nok Air have been scrapped after TG conducted a feasibility study on international expansion.

Window Seat

TRIPADVISOR has released the results of a survey identifying the most annoying beach and pool habits travellers find most irritating about fellow users.

Over 1,400 respondents were surveyed, with 83% believing fellow beach and pool-goers break some sort of unwritten etiquette rule.

Top beach violations included playing loud music, not picking up after dogs, and hogging beach chairs, with the latter shared by pool users along with smoking around pool areas.

More than 25% of respondents said the minimum acceptable distance to sit next to somebody on a crowded beach to be 3ft, with others preferring a 6ft gap.

A whopping 55% of those surveyed said they would like to see pet-free areas introduced in beach and pool areas, while child-free areas and clothing optional areas ranked ahead of cigarette and alcohol-free zones.

Hello Tomorrow 

Do you have what it takes to be part of our Skycargo team in Adelaide?

Tomorrow, you could be joining one of the world's fastest growing international airlines and helping us create the future of air travel.

Starting 1st November, Emirates will fly four times weekly to Adelaide and we are looking for enthusiastic people to join our Skycargo team in Adelaide.

This is a rare opportunity to be part of our new start up and our growing, multicultural organisation with a network of over 120 destinations across six continents. Based in Adelaide, you will enjoy excellent working conditions, and other employee privileges associated with a premium international airline.

Are you passionate, committed and want to represent Emirates in Adelaide?

Visit emiratesgroupcareers.com for more information on the positions available. To apply please use the following reference numbers:

Cargo Manager	CM/CJ/22038
Cargo Supervisor	CS/CJ/22040
Senior Cargo Assistant	SCA/CC/22047
Cargo Agent	CA/CC/22035

Applications close Sunday 12th August 2012.
Telephone and postal applications will not be entertained.
Where could you be tomorrow?

CHC 'vision' release

THE long awaited blueprint for the rebuilding of quake-damaged Christchurch's city centre will be signed off this evening by New Zealand Prime Minister John Key.

The project is expected to reveal details on new tourism infrastructure, including a world-class Convention Centre, a new sports hub and a 'green', mostly low-rise CBD precinct.

KE, EK \$5m cargo fine

KOREAN Air and Emirates were on Fri fined NZ\$3.5m & NZ\$1.5m respectively by the New Zealand Commerce Commission for their part in an air cargo price-fixing cartel on flights into NZ.

Globus coach wi-fi

GLOBUS has introduced free wi-fi on its coaches operating across the US and Canada, with 50% of its fleet already fitted & a further 25% to be installed for 2013 trips.

SAA boosts Kenya, Mauritius, Cape Town

SOUTH African Airways has announced expanded service to several destinations including three new weekly flights between Johannesburg and Nairobi, bringing total frequencies to 10 flights per week.

Larger aircraft will be deployed on the Cape Town and Mauritius routes over the summer holiday period, while SAA will also add an eleventh weekly flight to Sao Paulo from 06 Oct-13 Mar 2013.

California red hot

VISIT California says spaces for its Aus/NZ roadshow for travel agents next month filled within 24hrs, in "a sign of the appeal of the United States & California as a key destination for Australian & New Zealand travellers alike."

Director for Australia/NZ Tristan Freedman said VC was looking at ways to squeeze more agents in.

Finnair Business Class to Europe via Bangkok from \$4850*.

Departures until 2 December 2012.

*Sale ends 31 August 12. The fare shown excludes taxes and fuel surcharges.

FINNAIR
DESIGNED FOR YOU

[Click here for conditions](#)



Orion info incentive

TRAVEL agents referring clients to attend one of Orion Expedition Cruises' information evenings for the launch of its 2013 Expedition brochure are being offered the chance to have all commission from sales made attributed back to themselves.

The informal events feature presentations and discussions from expedition leader Darrin Bennett & sales manager Steve McLaughlin, who delve into Orion's program in the Kimberley, Papua New Guinea, Borneo, Melanesia, Antarctica, NZ and the sub-Antarctic Islands.

Events are planned for Brisbane (13 Aug), Sydney (14 Aug), Melbourne (16 Aug), Adelaide (22 Aug) and Perth (23 Aug), with registration required beforehand.

To request an e-invite that can be forwarded to clients, email: invitations@orionexpeditions.com.

For event location, times and to reserve a spot see bit.ly/orioninv.

WIN YOUR AMERICA FIX ON ROUTE 66 WITH COSMOS!

Share your celebrity moment with us & you could win a trip for two to America including a 16 day tour & flights, courtesy of Cosmos.

See facebook.com/traveldaily or traveldaily.com.au for more details on this great prize & how to enter



Terms & Conditions apply

CZ to fly A380 to LAX

CHINA Southern Airlines will operate its first A380 superjumbo on flights between Guangzhou and Los Angeles, nearly a year after the carrier received the jet.

The service will begin on 12 Oct.

emiratesagents.com/au

From Adelaide to the world

From 1st November, we will be launching our first flight from Adelaide, our fifth Australian gateway. With special inaugural fares on sale until 20th August, now you can fly your clients seamlessly to over 120 destinations worldwide.

	ECONOMY CLASS RETURN	BUSINESS CLASS RETURN
Europe	From \$1,762*	From \$7,445*
India	From \$1,377*	From \$7,440*
Middle East	From \$1,721*	From \$7,374*
Africa	From \$1,879*	From \$7,463*

EK441 will fly four times weekly from 1st November, becoming daily from 1st February, 2013.

Hello Tomorrow

*Airmiles are inclusive of taxes and surcharges correct at 12th July, 2012. Offer ends 20th August, 2012. Travel from 1st November until 31st May, 2013 ex Adelaide. The fares advertised are for travel in low season. Higher fares apply for other dates. Seats subject to availability. Amendments and cancellation fees apply. Blackout periods apply. For more information contact your Emirates' Sale Representative or the Emirates' Contact Centre on 1300 880 599.

PER diversify funding

PERTH Airport has released US\$270 million in private senior secured notes to a US investment group as part of further funding into its \$750 million expansion.

Qantas 'name on plane' agent winners

QANTAS has announced the 25 Australian travel agents who will have their names printed on the sides of two of its aircraft as part of its 'Qantas You' campaign, after reserving space exclusively for the trade (TD 05 Jul).

Congrats to: Amy Grego, Flight Centre Semaphore; Andrew Blakey, World Travel Professionals; Anita Wenn, HWT Marion; Brenda Brenner, Travelworld Runaway Bay; Cassie Carpenter, Carlson Wagonlit Travel; Daniel Giffney, STA Travel Carousel; Debra Eustice, Executive Edge; Felicity McKellar, MTA Main Beach Travel; Francesca Acquaro, HWT Top Ryde City; Helen Blakebrough, Jetset Travel Norwood; Jackie Hardman, HWT Albany Creek; Jane Crame, Travelaccess Blacktown; Jane Rule, RACT Travelworld; Judith Smith, PBT Travel Chatswood; Luke Chittock, Travelworld Floreat; Marysia Hock, Contal Travel; Max Najjar, Axis Travel; Michelle Edmead, Jetset Travel Riverton; Natalie Cherry, Noosa Cruise and Travel; Nick Missikos, HWT East Perth; Paul Murrell, Escape Travel Brisbane; Saffron Russell, Travelworld Alice Springs; Susan Heine, DB Travel; Tania O'Regan, Whitesands Travel and Ting Jiang, Corporate Travel Management.

TSAX funds to cook up a cure



ABOVE: Travelscene American Express continue to trumpet the worthy cause of the Cancer Council in its fundraising efforts, such as the consistently popular "Australia's Biggest Morning Tea" run in agencies across Australia.

In three years, TSAX has helped the charity raise more than \$60,000 through sponsorship of initiatives including the "Morning Tea Masterclass" with Masterchef winner Adam Liaw and celebrity Spanish chef Miguel Maestre.

TSAX general manager David Padman praised the efforts of its agent members, saying "Travelscene American Express support Australia's Biggest Morning Tea because it provides us with a way of giving back to the community & as our network has over 400 agencies, it is a great way to engage with our clients".

Miguel Maestre is pictured above at the cooking masterclass with TSAX head of marketing Adam Vance.

CONGRATULATIONS

John Williams

from *Jetset Travel Rowville*

John is the top point scorer for Round 18 of *Travel Daily's* AFL industry footy tipping competition, and has won a double pass to Hoyts cinema, courtesy of **Chat Tours**.



Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of **Emirates** and **Holiday Inn**



2nd Prize: 5-night holiday to Vanuatu, courtesy of **Air Vanuatu** & **Iririki Island Resort & Spa**



the
Leading
Hotels
of the
World



EST-1928

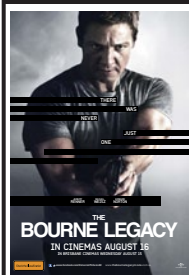
THE LEADING HOTELS
OF THE WORLD®

THE SYDNEY TEAM
WOULD LIKE TO THANK THEIR TRAVEL AGENT FRIENDS
FOR THEIR VALUABLE SUPPORT AND VOTES.



DISCOVER ALL KINDS OF ONE-OF-A KIND
02 9377 8400 | LHW.COM

WIN TICKETS TO THE PREMIERE OF THE BOURNE LEGACY



Every day this week **TD** is giving one lucky reader the chance to win a double pass to the premiere of *The Bourne Legacy* at The

State Theatre in Sydney on 7th August, courtesy of **American Airlines**. (Only at the movies Aug 16).

Scenes from the action-thriller were shot inside American's Terminal 8 at John F. Kennedy International Airport (JFK) in New York and onboard an American Airlines Boeing 777-200 aircraft.

For your chance to win, simply be the first person to send through the correct answer to the question below to:

aacomp@traveldaily.com.au.

Name the Australian carrier that American Airlines has recently entered into a Joint Business Agreement with?

Hint! Visit www.aa.com

Check the Classification



Crowne Plaza gong

CROWNE Plaza has been named by Roy Morgan Research as the Hotel & Resort of the Month, pipping Marriott and Sheraton.

In other tourism categories for the month of Jun, QantasLink was named Domestic Airline of the Month on 85%, followed by Qantas, Virgin Australia, Jetstar & Tiger.

The gong for International Airline of the Month was split between Air New Zealand and Singapore Airlines, both on 90%.

NF turboprop routes

AIR Vanuatu has secured rights to operate its 68-seat ATR 72-500 aircraft on extended range routes.

Under the new approvals, the carrier has commenced operating services between Port Vila & Suva, Fiji with the propeller aircraft.

NZ int'l saves figures

MASSIVE increases in passenger numbers carried on long-haul routes to the USA, London and the UK saved Air New Zealand from posting an overall drop in load factors for the month of Jun.

In official figures released late Fri, the carrier reported a 10.9% jump for the Group on long-haul routes, with increased capacity leading to a more modest load factor growth of 0.5%, to 85.1%.

A total of 1,124,000 passengers were carried on the Air NZ network over the entire month.

Domestic and Trans-Tasman routes saw 1.7% and 1.2% drops in pax numbers respectively and an overall 2.2% drop in loads.

NT open beach resort

NEW Zealand entertainment and casino operator Skycity has late last week opened its newest resort property, in Darwin.

The 32-room, \$40 million resort is expected to provide a boost to NT Tourism and serves as the state's first five-star property.

Speaking at the opening, NT chief minister Paul Henderson said "The flow on benefits of this \$40 million investment into the Territory's tourism market will be significant – this new world-class resort will attract a new level of interest from high-end interstate and overseas travellers".

New Aurora product

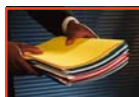
AURORA Expeditions has launched a new Across the Arctic Circle - Scotland, Norway and Spitsbergen itinerary as part of its 2013 cruising program for Scotland and the European Arctic.

Highlights of the new season include Iceland, Greenland and polar cruising aboard specialist ice-strengthened vessel *Polar Pioneer* - details at 1800 637 688.

Travelocity fined

THE US Dept of Transportation has slapped a \$180,000 fine on Travelocity for failing to disclose fuel surcharges and supplementary fees as part of advertised prices.

MEANWHILE, the DOT has imposed the same penalty on World Atlantic Airlines for failing to honour passenger protection rules relating to the recent closure of charter operator Direct Air, who announced a grounding of its flights in Mar (**TD** 15 Mar).



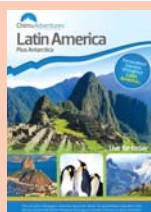
Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Adventure World - Islands and Beaches

The world's most idyllic tropical paradises are included in a mammoth guide featuring hotels & beach resorts near and afar, from Thailand, Hawaii and even Norfolk Island to The Maldives, Mexico & the Seychelles. Featuring new Country Combo packages, the brochure also includes suggested itineraries and expert insights.



Chimu Adventures - Latin America plus Antarctica

For the ultimate guide to the region, Chimu's 114-page volume covers their entire itinerary range, from land based tours and ocean-going journeys spanning from Cuba down to the Antarctic Circle. Designed as the "go-to" guide, Chimu prides itself on having a product range able to be tailored to suit any taste and budget.



Insight Vacations - Winter Europe 2012/13

This 2013 European Winter brochure sees three new itineraries added to the product range, now 28-strong and up to 32% off summer prices. Further discounts are available for earlybird and group bookings. Europe's Christmas markets form one of many highlights in addition to the Eastern Mediterranean region, with Egypt, Jordan and Morocco also featured, among many more.



Uniworld - 2013 Asia River Cruises and Tours

A new 10-day Impressions of China and the Yangtze features in the new Uniworld brochure for 2013. The company has partnered with Century River Cruises to operate the river journeys, along with a pact with Pandaw to operate cruises on the Mekong in Vietnam. The guide also includes details of the *River Saigon's* new sister vessel *River Orchid*, with both ships operating the 15-day Timeless Wonders of Vietnam itinerary.



Sunshine Coast - 50 Must Do's on the Sunshine Coast

Following on from the launch of the official guide to the region, Sunshine Coast Destination Ltd has released a five-page foldout with a personal checklist of the top attractions to make the most of a Sunshine Coast visit. The guide features a variety of man-made and natural wonders to check-out, including details on local markets, museums, golfing, festivals, cruising & more.



Cosmos Tours - 2013 United States and Canada

When Martin Luther King Jr stood in front of the Lincoln Memorial in 1963 and delivered his iconic "I Have a Dream" speech, he inspired a generation. In honour of the 50th anniversary of the immortal words, Cosmos Tours has created a special 11-day tour tracing the Civil Rights movement in the American south, ending in Washington DC, one of which ends on the exact anniversary of Dr King's speech. Two more new tours feature among a total of 30, with many scheduled to coincide with major events such as the Calgary Stampede, New Orleans Mardi Gras, the Albuquerque Hot-Air Balloon Festival and Elvis Presley's birthday.



Compagnie Du Ponant Yacht Cruises - Le Soléal

Recently announced as joining the Compagnie Du Ponant fleet of yachts next year is the *Le Soléal*, adding to the prestige of cruising the company's European itineraries. The newest vessel specialises in small, intimate group cruising and will cover ports in Iceland, Greenland, the mythical Northwest Passage and the Russian Far East.

ANA doubles up on JFK

JAPANESE carrier Air Nippon Airways is boosting frequencies between Tokyo Narita and New York JFK from 7 to 14 weekly, effective 28 Oct 2012.

Amadeus focusing on mobile

AMADEUS is close to launching a tablet-based version of its selling tools, as it continues to make a massive investment in mobile and tablet platforms.

The company has formed a New Media unit, headed up by Tony Jalinier who last week highlighted the strong growth in mobile across the globe.

China is now the world's biggest market for smartphones, and by 2015 there will be more mobile phones than fixed lines across the globe - trends which mean it's vital for the company to invest strongly in mobile platforms.

Jalinier spoke about the difficulties of mobile development, with rapidly evolving technology meaning the "goal posts" are constantly moving.

Amadeus has adopted a hybrid strategy in which it creates mobile applications using so-called "native HTML" which allows rapid adaptation to new platforms as they arise.

The company offers a complete suite of airline mobile solutions including smartphone boarding passes (without requiring online access at the airport) and is also working on mobile agent tools.

Leanne one up and 10.1 across



GLOBUS recently ran a unique agent incentive, challenging the trade's crossword abilities, with special puzzles designed with clues and answers based on its 2013 North American product. Agents familiar with the new Globus and Cosmos brochures of

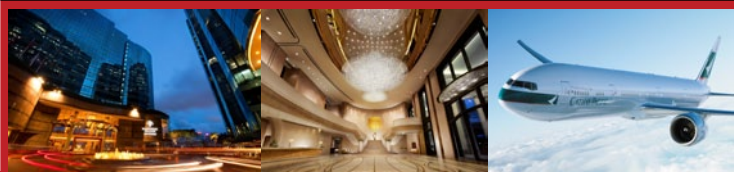
the season would do well, with the new guide on shelves and able to assist and teach as needed.

Up for grabs were three Samsung Galaxy Tablet 10.1 computers, on offer to three randomly chosen winners who each scored 100% and explained in 25 words or less why now is the best time to go on a Globus brand tour of the USA.

One of the winners was Leanne Becwith of Escape Travel Caloundra on the Sunshine Coast, pictured above receiving her prize from Greg Morris, Globus regional sales manager for Qld & Northern NSW.

A further two winners of the contest were Jasmine Woods of HWT Southport and Lisa Wilson from Escape Travel Geelong in Vic.

LAST CHANCE TO WIN A HOLIDAY TO HONG KONG!!!



WIN THIS MONTH'S MAJOR PRIZE

- 2 nights at the 5 star Harbour Grand Kowloon
- 2 nights at the 5 star Harbour Grand Hong Kong
- 2 return economy flights

Throughout July, *Travel Daily* has been giving readers the chance to win an incredible major prize and weekly prizes to Hong Kong, courtesy of **Harbour Plaza Hotels & Resorts** and **Cathay Pacific**.

It's still not too late to submit your entries and be in the running to win the major prize!

Every day for the past 4 weeks *Travel Daily* has been asking a different question. At the end of the month the subscriber with **all** the correct entries and the most creative responses to **all** four of Friday's questions will win the major prize of a holiday for two people to Hong Kong to be announced in *Travel Daily* next week.

Send your entries to: harbourplazacomp@traveldaily.com.au

Click here for terms & conditions and to view all questions



QR confirms BHX

QATAR Airways has announced it will launch services to its third UK port in Birmingham, upon which will add to the 45 weekly services already flown to the UK.

With the confirmation, QR added it is in talks with a further two as yet un-named British airports as future destinations.

Viator guide in Pocket

HUNGARIAN based technology company Pocketguide has inked a partnership deal with online day tour platform Viator to utilise its product range as part of an expanded Pocketguide travel app.

New NY VX clubhouse

VIRGIN Atlantic will open a new clubhouse at New York Newark Airport with a Manhattan theme as the final step of its £100m investment in its revamped Upper Class product offering.

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

PO Box 1010, Epping, NSW 1710
Phone: 1300 799 220 Fax: 1300 799 221

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Matt Lennon, Chantel Long, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily Group:

CRUISE
WEEKLY

Travel Daily TV

Pharmacy
DAILY



EVEN MORE NEW ROLES ARE AVAILABLE NOW THROUGH AA EXECUTIVE

STRIVE FOR GREATNESS

SALES MANAGER (12 mth contract)
BRISBANE – SALARY PACKAGE TO \$120k +

Looking for an opportunity to shine? Step into these shoes on this 12 month contract and sky rocket your career to the next level. This is a fabulous opportunity for someone who can show the right strike rate in delivering sales conversions and driving business forward. Your senior mentoring ability will be required to oversee this team and you will have the know-how to maintain client relations and account manage a key client.

COMBINE YOUR ANALYTICAL & ONLINE SKILLS

SEO ANALYST - MARKETING
SYDNEY – SALARY PACKAGE \$65K

Would you like to work for one of the world's leading online agencies? We have an opportunity in their Sydney office within the marketing team as an SEO analyst. Develop and drive off-page SEO strategies and campaigns by working with internal stakeholders and using your influencing skills to build relationships. You will have experience in the digital space, be a creative thinker and an understanding of on-page SEO

RARE & DYNAMIC SALES ROLE

AIRLINE SOLUTIONS EXECUTIVE
SYDNEY – SALARY PACKAGE TO \$170K

Work for this leading travel industry supplier selling IT solutions to the airlines with the objective of improving efficiencies. You will be responsible for retaining and expanding existing accounts, developing strategic processes and sales pursuits. You will have a proven background in specifically selling IT solutions into the airlines. This unique opportunity only presents once in a blue moon, if you have the experience ring today.

YOUR SHORT TERM SOLUTION

SENIOR SUPPLIER RELATIONS MANAGER
SYDNEY – SALARY PACKAGE TO \$130k (Contract role)

Bring your strong negotiation and contracting skills to this large travel company. This is a contract role and the client is looking for this role to commence ASAP. You will lead the negotiations and relationship management for key air, hotel and car supplier partnerships in Asia Pacific. Contract roles like these don't present themselves often, top salary on offer and city based office.

A ROLE WORTH MOVING FOR

CORPORATE ACCOUNT MANAGER
CANBERRA - SALARY PACKAGE TO \$95K

Manage a portfolio of clients with the objectives of growing revenue, increasing margins and retaining the business. With your thorough knowledge of corporate travel as well as professional communication & negotiation skills needed to deal with people at all levels, this is the opportunity to secure. A unique client portfolio and to work with plus a dynamic travel organisation that celebrates success and develops potential.

OFFER CREATIVE PROGRAMS

PROGRAM MANAGER – CONFERENCE & INCENTIVE
MELBOURNE – SAL PKG to \$85k +

Move forward and join this elite Conference & Incentive company. This rarely seen opportunity will see you use your highly skilled program management skills to effectively service your clients at the highest level, offering unique program inclusions to make you stand out from the rest. Events Pro skills are applicable for this role and you must be confident in dealing with client situations and are able to travel onsite.

FEEL ON TOP OF THE WORLD

CORPORATE BDM
PERTH - SAL PKG OTE\$100k - \$130k ++ (DEP ON EXP)

Look out Perth there is something big coming your way. Jump on board and show us your talents for this new role today. Our client is keen to secure a strong hunter who can target new business, build relations and negotiate with the highest level. You will be up for a challenge of starting something new and exciting so don't delay. With your ability to manage key relationships you will be able to get the job done in the west.

RISE TO THE CHALLENGE

SENIOR CORPORATE OPERATIONS MANAGER
MELBOURNE - SALARY PKG ON EXP

Seize this superb senior opportunity today and don't look back. Overseeing a large team you will have the ability to guide your team leaders and staff to perform and achieve set SLA requirements. This exciting challenge requires a corporate manager who has the ability to set goals, formulate strategies and make improvements to team processes to ensure performance is achieved.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis
MANAGING DIRECTOR
Ph: 02 9231 1299

Anna Veitch
NSW & ACT
Ph: 02 9231 2825

Kathryn Heberton
VIC, SA, WA, QLD
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

FOR MANY MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com



Finding talent within the Australian Travel Industry

Corporate Travel Consultants

Sydney - Packages to \$70K DOE - Ref 1263-CPR

Senior Corporate Consultants across Sydney... are you getting what you are worth? We are searching for experienced consultants from international or corporate travel backgrounds to work within a range of travel organisations, each company offer something unique and different, you'll be spoilt for choice, if you feel you are an experienced consultant ready to take the next step within corporate travel then we are ready to take your call and meet you!

For more information, please call Cliff on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

Sydney - \$DOE + Super - 2117-NCR

Do you excel in customer service and have exceptional sales drive? We are looking for an Italian speaker who has travelled extensively throughout the world and loves Europe. Product on offer includes cruise, hotel and tours so excellent product knowledge and good fares & ticketing would be needed. You will be well rewarded with a lucrative bonus structure in a true team environment with great support, mentoring and more.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Senior Travel Consultant

Gold Coast - \$40-50K + Super + Bonus - Ref 3117A

Do you have extensive travel industry experience with long haul, high end & luxury bookings? Yes, then this could be the role you have been waiting for. A niche travel agency in the Gold Coast are looking for an experienced Senior Travel Consultant to join their friendly team. High end, repeat clientele are the focus here with lucrative bookings waiting to be made. Call me confidentially to discuss your next career move and this rare role in the Queensland travel market.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Senior Travel Consultant

S.E. Melbourne - \$Neg + Super + Targets - Ref 198

Looking for a new challenge? Have you solid retail agency experience? This reputable and award winning travel agency is looking for a Senior Travel Consultant to join their busy team. Located in a busy centre, you will book tailor made International and domestic travel for walk in clients. The ideal consultant will have solid CRS skills, good fares experience and have excellent worldwide destination knowledge. Competitive salary plus targets and educational offered.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Reservations Consultant -Part Time

Sydney - \$24K + Super - Ref 2119 -NCR

A wonderful career opportunity for someone who has travelled South America extensively and has at least 2 years experience and exceptional customer service skills. We are looking for someone who has done it all in South America - from the Incas to Antarctica. If you have travelled the length and breadth of this amazing continent we would love to speak with you! You will have good fares and ticketing knowledge and will be involved in all aspects of this organisation.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Retail Travel Branch Manager

E. Sydney - \$Competitive + Super + Bonus - Ref 1197A

An experienced travel industry professional with international retail travel reservation experience and a managerial background is needed to join a much loved travel agency in East Sydney. You will take a hands on approach in the running of this successful store, motivate & lead the team and put your travel industry knowledge & experience to practical use. A competitive salary is on offer with bonus & incentives, and the opportunity to progress in your travel career.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Retail Store Manager

Melbourne - \$Competitive + Super + Targets - Ref 189

Looking for the next step in your retail career? Use your excellent leadership skills as a Retail Travel Manager for this family run agency in South Melbourne. With your extensive experience as a Team Leader in a store, you will direct a small team, handle a mix of leisure and corporate accounts, build up a repeat client base and work to store targets. The ideal candidate will have solid Amadeus ticketing experience. Monday to Friday with some Saturday's.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

International Travel Consultant

Perth - \$Excellent Base + Bonus - Ref 1475

Have you got a previous retail travel background and experience selling worldwide tailor-mades and packages? Are you confident with various travel products and confident you can offer customers a choice like no other? We have a role with a well-known travel company based in Perth, and due to ongoing repeat business and a constant flow of new enquires their expanding and are in search of a passionate Travel Consultant to join there successful team.

For more information, please call Cliff on (02) 9113 7272 or click [APPLY](#)

**Find your ideal travel job at www.TravelTradeJobs.com.au
or download your FREE Travel Trade Jobs App
(Available on Apple & Android Smartphones)**

