

Hello Spain Hello Portugal

With new services including double-daily flights to Madrid from 1st July, daily flights to Barcelona from 3rd July and daily flights to Lisbon from 9th July, connecting your clients with the wonders of the Iberian Peninsula is easier than ever.

Hello Tomorrow



Emirates

Provide better and differentiated services to your travellers with Tripcase



Watch video now

Sabre
pacific

Travel Daily

First with the news

Tuesday 5th June 2012

CORPORATE TRAVEL CONSULTANTS WANTED!
\$75K PACKAGE
CONTACT JESSICA TSOLAKIS
ON 02 9231 6444
OR EMAIL JESSICA@TMSAP.COM

ISSN 1834-3058

JTG shares released

JETSET Travelworld Group late last week confirmed the release of 190,600 ordinary shares from escrow arrangements.

About 40 key Stella Travel executives switched shares into JTG when the companies merged, and if deemed to be "good leavers" are able to trade them when they depart the company.

JTG didn't detail who this tranche belong to, but Fri's announcement coincided with the last day of former Travel 2 chief Rohan Moss.



THIS IS YOUR CHANCE TO WIN
YOUR CHANCE FOR YOUR CLIENTS TO FLY FREE
Holidays
THIS IS YOUR CHANCE TO WIN

Ask about the chance for your clients to **FLY FREE**[^]

Contact Qantas Holidays on

13 27 87



[^]For full **FLY FREE** terms & conditions visit

www.qantasholidays.com.au/agents

Etihad takes Virgin stake

ETIHAD Airways has today further expanded its network of airline equity partnerships, announcing the on-market purchase of 3.96% of Virgin Australia (**TD** breaking news).

EY also has shareholdings in Seychelles Airways (40%) and Airberlin (29.6%), and said expanding its partnership with Virgin Australia would "enrich the commercial benefits which the alliance already provides".

The investment has been made possible by the restructure of Virgin Australia into two separate companies, with the international operations, subject to a 49% foreign ownership cap, not affected by the share purchase.

On announcing the change,

Seven pages of news

Travel Daily today has seven pages of news and photos, a front full page for **Emirates** plus full pages from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Consolidated VA incentive

Virgin Australia ceo John Borghetti said the new structure was the best option for the carrier to gain access to capital.

Other foreign shareholders in Virgin Australia include Air New Zealand and the Virgin Group.

Scoot arrives in SYD

SCOOT, the new no-frills airline flew into Sydney for the first time this morning an hour later than expected due to a medical emergency in Singapore.

The 777-200 with 40 Business class and 360 Economy pax was full with those on board paying a super low one-way introductory fare of just \$88.

"Scoot's daily flights from Sydney, and from next week, five weekly flights from the Gold Coast offer fantastic value air fares and a whole new way to fly to SIN, said Campbell Wilson, Scoot's CEO.

Scoot's regular fares are \$179 in economy and \$399 in Business one way on the route, he added.

Wilson also announced that it would fly to two more Asian destinations, Tokyo & Taipei.

Sydney airport CEO Kerrie Mather said it's projected Scoot's service will inject about \$146m into the economy annually.

Endeavour enhanced

CAPTAIN Cook Cruises has completed the soft refurbishment on outdoor & indoor furnishings aboard the *MV Reef Endeavour*, including new pool-side furniture, new carpets and bedspreads.

Additional Tabua suites and interconnecting family rooms are to be built later this year.



Melbourne Cup Carnival Official Packages



Call us now

1300 730 023

www.keithprowse.com.au

Emirates Iberian access

EMIRATES is reminding agents today of increased European air links coming on-line in Jul, set to create easier access to the Iberian Peninsula with new flights to Madrid, Barcelona and Lisbon.

The additional capacity includes double-daily flights to Madrid from 01 Jul and daily flights to Barcelona from 03 Jul, along with new daily services to Portugal's capital city, effective 09 Jul.

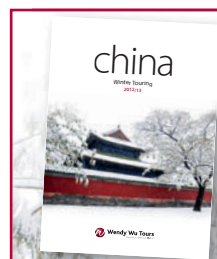
For more details click on today's special Emirates **cover wrap** page.

WIN
 your very own
 fully stocked
 mini bar
PLUS
 An all-inclusive
 catered event at
 your store!

[CLICK HERE TO ENTER](#)



SCENIC TOURS



China's winter wonderland
2012/13 Touring Brochure out now!

Just say 'Wu'

1300 727 998

www.wendywufours.com.au

Brochures currently being distributed by TIFS

inPlace
RECRUITMENT

Call 1300 inPlace
or (02) 9278 5100

Online Customer Service

- ▶ Shift work at its best!
- ▶ 7 nights on 7 nights off!
- ▶ No face to face, Sydney CBD
- ▶ Salary to \$46K package

click here for details

Contact: kelly@inplacerecruitment.com.au

Travel Daily

First with the news

Tuesday 5th June 2012

SUN ISLAND TOURS
Your Mediterranean and Middle East Travel Experts

JUMEIRAH BEACH Hotel Dubai
SAVE 20%
+ FREE upgrade to Half Board
Click here

Ferguson hails China

TOURISM minister Martin Ferguson yesterday confirmed a range of "supply-side" initiatives to help the industry welcome Chinese tourists to Australia.

Speaking in Shanghai at the launch of the new Tourism Australia marketing campaign (see p4), Ferguson said that alongside marketing funding, his department is investing more than \$1m in translating all of the Australian Tourism Data Warehouse content into Chinese.

He said the govt was also working to deepen understanding of Chinese travellers through a Strategic Tourism Investment Grant, under which the successful applicant will develop a range of Chinese cultural awareness and support programs for the industry.

QF international losses soar

THE shock Qantas Group profit downgrade (**TD** breaking news) has seen the airline's shares dive to their lowest level ever, which are this morning trading down almost 16% at \$1.20 each.

The forecast profit of between \$50m and \$100m contrasts with last year's \$552m result, with the ailing international operations set to record a \$450m deficit for the 12 months to 30 Jun.

"The structural issues in the business have been compounded by the impact of global economic factors including increased fuel costs, the high Australian dollar and weakness in the UK and Europe market," said ceo Alan Joyce in a statement today.

Despite the plummeting

international operation, Joyce said that domestically Qantas and Jetstar would deliver improved results, with an EBIT of \$600m.

The update also revealed an "adverse non-cash effect" of about \$50 million due to declining bond yields, while underlying fuel costs are up \$700m on the prior year.

Joyce said the company had taken "decisive action" to mitigate the QF International losses, including pulling out of loss-making routes, transforming Qantas engineering and reducing capital investment.

"We are improving our flying economics and lifting customer satisfaction through our Boeing 747 reconfiguration program," he said, while the new structure of separate CEOs for QF domestic and international "will bring further rigour to our business".

"We remain focused on returning Qantas International to profitability in 2014 and for Qantas International and Domestic combined to exceed their cost of capital on a sustainable basis within five years of August 2011," Joyce added.

Excite into Asia

EXCITE Holidays has set up a new operation in Asia, with a focus on expanding direct hotel contracts across the region.

CEO George Papaioannou said the growth would enhance relationships with Excite's regional partners, ultimately giving the wholesaler the opportunity to deliver additional products for its travel agent clientele.

"The core of our business remains unchanged in providing a flexible and easy to use portal for our travel agents to access the best wholesale rates at the point of sale," Papaioannou said.

New AF/KLM rep

AIR FRANCE KLM has appointed Asia-Pacific Public Relations to provide a range of communication services for both carriers in Australia and New Zealand.

New Allianz NZ chief

PHIL Hibbert has been appointed to head up the New Zealand operations for Allianz Global Assistance, in the newly created role of Executive Manager.

Hibbert said the move signals an expansion push for Allianz in NZ, which already provides travel and emergency medical insurance to a range of clients including House of Travel, Webjet, Expedia and direct seller 1Cover.

Alligator still grounded

THE Air Operators Certificate of Kununurra-based Alligator Airways is still suspended, with CASA now having five working days to issue a show cause notice after a safety investigation into the carrier, which has since been placed into receivership.

EvergreenTours
A World of Discovery

USA 2013 OUT NOW



NEW TOURS
California Coast,
Canyonlands,
Eastern USA & Cities

Combinable with Canadian
& Alaskan Tours

Click to View BROCHURE

WHERE'S WIGGINS WORKING?



CLICK HERE TO WIN

IDENTIFY WHERE OUR PERSONAL TRAVEL MANAGER IS WORKING FOR YOUR CHANCE TO WIN A FIRST CLASS HAMPER!

TRAVELMANAGERS
the smarter choice

www.join.travelmanagers.com.au

CELEBRATE 2 YEARS OF COX & KINGS' SMALL GROUP JOURNEYS IN AUSTRALIA!

25% OFF*
CLICK HERE

25% OFF COMPANION PRICE*
FOR ALL BOOKINGS MADE IN JUNE & JULY



OVER 250 YEARS OF DISCOVERY
SMALL GROUP & PRIVATE JOURNEYS

*Conditions apply. Tempo Holidays Pty Ltd trading as Cox & Kings ABN 51007331213, VIC License 31341, NSW License 2TA08293

Trafalgar shows its stars & stripes

TRAFALGAR has rolled out its all-new 2013 America & Canada brochure this week, adding nine new trips to support back-to-back years of double-digit growth for the program.

Next year's North America offering - which also covers Alaska, Mexico, Costa Rica and Hawaii - features an array of 50 itineraries that md

Matthew Cameron-Smith (right) says has been carefully fine tuned "to truly connect with the essence of the destination."

"Our customers have asked us for more options, and we've listened and we have delivered," he told *Travel Daily* yesterday.



Cameron-Smith said Trafalgar has added more "genuine local experiences" after the success of its *By My Guest* dining inclusions that showcase regional food & wine at exclusive locations, such as a meal with the USA Barbecue Champions in Missouri or a Cowboy cookout in Montana.

Introduced in this program, and set to be phased-in across other destinations, is *Your Choice Dining* which offers guests a choice of dining venues at set locations.

The products are supported by Trafalgar's *Hidden Treasures* and *Local Specialities* offerings.

The firm's 'Taste of America' food tours and family itineraries have also been broadened.

Most holidays have multi-night stops, depart in the late morning and provide ample free-time, "giving guests the option to do as much or as little as they want."

Trafalgar has also stepped away from hosting pre-tour welcome receptions commonly held in hotels to locations such as on a New York harbour cruise, "to immerse clients in a destination from day 1," Cameron-Smith said.

Cameron-Smith said Trafalgar is expecting double-digit growth to be sustained into 2013, with the fall of the Aussie dollar against the US dollar recently not dampening booking patterns as yet.

Launch fares with Qantas to LA are priced from \$1,479 departing Melbourne, or \$1,499 ex Sydney, when booked by 31 Aug.

Japan flights out full

JAPAN Airlines has recorded the highest passenger loads of any int'l airline operating passenger services out of Australia in Mar, latest government data shows.

The Japanese flag-carrier's seat utilisation was 96.2% on its daily operation to Tokyo Narita, while JAL's inbound loads were also among the highest, sitting at 89.4%.

Qantas Airways' daily flights to Japan achieved outbound loads of 95% and 83.2% inbound, while Jetstar recorded loads of 77.6% and 71.4% respectively, on its 100 services to the country in Mar.

Other interesting figures from the Bureau of Infrastructure, Transport & Regional Economics report shows Silk Air's new route between Singapore and Darwin, of which there were only three flights, achieved loads of 26.9% inbound and 40.2% outbound.

MEANWHILE, it's now apparent why Air Austral has reversed a decision to recommence Sydney services (TD 21 May), with BITRE data also showing the carrier's final inbound service in Mar achieved an unflattering seat utilisation of a mere 12.4% - or 45 of 362 seats occupied.

However, that figure, while depressing enough, is overshadowed by UU's last outbound departure to Reunion which had only four seats occupied, for a load factor of only 1.1%.

ABAV joins WTAAA

THE Brazilian Association of Travel Agents has become the newest World Travel Agents Associations Alliance member.

Other members of the WTAAA include the Australian Federation of Travel Agents, Travel Agents' Association of NZ, Association of South African Travel Agents, Travel Agency Federation of India, American Society of Travel Agents, Association of Canadian Travel Agencies, European Travel Agents & Tour Operators' Assoc.

ABAV will be formally inducted into the WTAAA in Sep this year.

Tripoli airport reopens

OPERATIONS at Libya's Tripoli airport are returning to normal after a militia group which took control of the terminal seeking the release of a comrade were subdued by government forces.



Window Seat

THIS is what we call rolling out the welcome mat.

Travellers arriving on Qantas flights into Dallas/Fort Worth airport in the USA should keep their eyes peeled for a massive advertisement which is being announced today.

US carrier Jet Blue, which started a new Boston-DFW route last month, has created a five acre "art" installation celebrating the services, as well as promoting a new TV series.

The TNT network has created a 2012 version of the popular 70s show "Dallas" and the joint JetBlue/TNT "Earthwork" promotion (below) touts a "Dallas-size welcome" for passengers.



SOME practical jokers on Los Angeles' famous Venice Beach enthralled sunseekers recently by pretending to "discover" a treasure chest they had buried there the previous night.

The piratical prank saw them using metal detectors to supposedly uncover the hoard, which consisted of a booty of foil-covered chocolate money.

A growing crowd gathered around them as they excitedly dug up the artefact and then prided it open to the delight of those watching.



AIR NEW ZEALAND

Want a chance to
WIN

1 of 10 spots on a Western
Canada Famil to British
Columbia & Alberta flying
with Air New Zealand?

We can help you:

- Stay one step ahead of the competition
- Brush up on your Canada knowledge
- Sign up today to our FREE online training program

Become the newest
Canada Specialist!

Complete the training by 06
July for your chance to WIN!

<http://csp-au.canada.travel/>

Canada
keep exploring

More fun in the Philippines,
Business Class from \$1828

Click here for
more details



Philippine Airlines

Asia's first, shining through



Travel Daily

on location in
Shanghai, China

Today's issue of *TD* is coming to you from Shanghai, courtesy of Tourism Australia.

INTERNATIONAL Luxury Travel Market, which kicked off last night in Shanghai, includes four days of appointments, social events and networking with around 400 exhibitors and a similar number of hosted buyers taking part.

The show this year includes a significant presence from Australia, and also features major luxury hospitality brands such as Mandarin Oriental, Starwood, Orient-Express and many more.

ILTM also dovetails with the stronger premium focus of the new campaign from Tourism Australia, which will host an official ILTM reception tomorrow.

Tourism Aust ad live

HUNDREDS of *TD* readers have already viewed the new Tourism Australia commercial after it was unveiled on our website yesterday (*TD* breaking news).

There have also been scores of downloads of the "world first" iPad/Android App.

The new collateral has created a significant social media buzz, with Tourism Australia's Leo Seaton last night revealing strongly positive Twitter feedback to the advertisement.

As well as debuting on Australian television channels last night, the new campaign is also gracing the streets of Shanghai with posters and billboards, and will roll out into other markets in the coming months.

[Click here for TV ad](#)

[Click here for iPad App](#)

[Click here for Android](#)

Industry backs new TA approach

THE Australian tourism industry has come out strongly in support of the approach embodied in the new Tourism Australia campaign, which highlights premium product to create a "halo effect" which will trickle down across the entire sector.

Speaking to *TD* in Shanghai, Rodger Powell from Tourism Accommodation Australia said he believed the TA marketing would drive growth for Aussie hotels.

He said that it was good to build on the *There's Nothing Like Australia* campaign to "consistently build a competitive brand at a time when competition has never been greater.

"This campaign quite rightly showcases some outstanding Australian tourism products and experiences to the world, and proudly demonstrates that we have among the best tourism experiences on the planet."

Powell said that while the ads

will "undoubtedly be criticised for picking winners, I believe it's about time we did just that.

"We need to remind ourselves and our customers that Australia is the best, has the best, and is the best place to visit right now".

MEANWHILE, Richard Munro, who's ceo of the Accommodation Association of Australia and is also in Shanghai for the launch, expressed similar sentiments.

He said he was optimistic about the impact the new phase of the campaign in China would have on the Australian tourism industry.

AND, TTF Australia ceo John Lee said the new campaign collateral was supported by a strong strategy, showcasing iconic Australian imagery as well as promoting major cities.

"Importantly, the television ads are just the tip of the iceberg," Lee added, with the majority of the campaign centred on social media and digital activity.

Introductory Fares from Perth to the world via Doha.

Daily flights commencing 3rd July 2012.

To book your ticket, visit qatarairways.com/au
We cover the world with over 100 destinations.

Europe • Middle East

Return Economy Class fares starting from Return Business Class Companion fares starting from

AUD **1,000**

AUD **4,900**

Africa • Americas

Return Economy Class fares starting from Return Business Class Companion fares starting from

AUD **1,200**

AUD **6,900**

Sales from 1st until 11th June 2012 • Travel 3rd July to 25th November 2012
Travel completed by 30th November 2012 • Fares are exclusive of taxes and surcharges • Seasonal surcharges apply to Economy class fares • Cancellation and penalties apply • For Full Terms & conditions, please refer to your GDS system or call reservations on 1300 340 600.

QATAR
AIRWAYS القطرية

World's 5-star airline.



Swagman Blue Reunion



ABOVE: Swagman Tours director Wayne Hamilton recently caught up with some old friends on

New SFO ferry service

SAN Francisco Bay Ferry has introduced a new service linking East Bay and South San Francisco, operating on weekdays, with fares priced at US\$7 per person.

ATEC pushes back on PMC

THE Australian Tourism Export Council today urged operators to lobby their local MPs against the proposed changes to the Passenger Movement Charge which will collect more than \$1b in annual revenue by 2015/16.

The National Tourism Alliance has made a formal submission to

the parliamentary committee reviewing the changes, and ATEC chairman John King also appeared before the committee yesterday.

King, along with representatives of the NTA and TTF argued against the tax increase on the basis that it undermines the government's Long Term Tourism targets, erodes Australia's international competitiveness and provides "significant over-collection for the purpose for which it was hypothecated."

He said that the committee is due to report to Parliament next Mon "so now is the time to act".

The full NTA submissions says the PMC increase will have a disproportionate effect on visitation from shorter haul markets, and that the creation of the new \$61m Tourism Australia Asia Marketing Fund from the proceeds of the tax, while welcome, only accounts for 10% of the total revenue.

Coast consult experts

CENTRAL Coast Tourism has announced it has created a Tourism Opportunity Plan, consulting with planning experts EC3 Global to develop a singular vision for future promotion and growth.

Working in conjunction with a number of local councils, the aim of the six-month plan is to identify opportunities for the investment in and creation of new tourism developments and infrastructure.

Among ideas being floated are plans for new holiday parks, hotels, ecotourism developments, attractions and themed tourist precincts focusing on arts, food, culture and entertainment.

South Africa's famous Blue Train.

Critically acclaimed Australian author Tony Park and his wife Nicola were onboard to discuss their 2013 escorted tour of Africa in conjunction with Swagman.

The tour will take in the sights of Botswana, Zimbabwe and South Africa in Aug next year.

Hamilton said invaluable input was also given from Carol Shaw of Tour De Force Travel and Bev Marshall from MBM Travel - both based in Perth - who were also on the locomotive.

See www.swagmantours.com.au for more details on the trip.

Pictured on the Blue Train from left are Beverly Marshall, MBM Travel; Wayne Hamilton, Swagman Tours; Nicola and Tony Park & Carol Shaw, Tour De Force.

Time Out Euro deals

CONTIKI is offering savings of up to \$794 on 16-day or longer Time Out European tours when booking a trip between 14 Jul-10 Sep during the month of Jun.

Tours between 11- and 15-days are discounted by up to \$237.

Cunard royal promo

TO CELEBRATE the Queen's Diamond Jubilee, Cunard Cruises is offering a free cabin upgrade for passengers booking on select voyages aboard *Queen Elizabeth*, *Queen Mary 2* & *Queen Victoria* during the company's 14-day "ultimate upgrade" sale.

More info at www.myccs.com.au.

Delta invests in AM

DELTA Air Lines has paid US\$65 million for a 4.17% stake in Grupo Aeromexico, parent company for Mexican flag carrier Aeromexico.

The purchase is the first time a global carrier has bought stock in a national Mexican airline, and comes following the signing of a global alliance formed between the two carriers last year.

Collectively, the two airlines operate 93 codeshare services between the US and Mexico and serve over 5 million pax per year.

Delta ceo Richard Anderson said the investment "represents a new stage in a key relationship, which we have been developing for years."

Strike for Visit USA

IN HONOUR of Independence Day celebrations, Visit USA Organisation Australia are inviting companies to form teams to take part in a ten-pin bowling night.

The event will take place on 04 Jul from 6pm-9pm at Kingpin Darling Harbour in Sydney.

Cost to enter is \$420 for a team of six, with a swag of prizes on offer, and participants are invited to dress up as their favourite American sporting team.

Email tristan@gate7.com.au.

Money

WELCOME to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.970

THE Reserve Bank is widely expected to announce a cut to Australian interest rates, amid mounting evidence of slowing in parts of the Australian economy.

Ongoing financial ructions in Europe have seen the Aussie dollar continue to slide, last night dipping below US97c after ratings agency Standard & Poor's estimated a 33% chance that Greece will exit the Euro zone after its elections next week.

The economic turbulence has given some welcome relief to airlines as fuel prices dip, and the inbound market is also hailing the decline in the Aussie dollar as removing a barrier to those considering a down under trip.

Wholesale rates this morning:

US	\$0.970
UK	£0.630
NZ	\$1.278
Euro	€0.780
Japan	¥75.61
Singapore	\$1.230
China	¥6.03
South Africa	R8.11
Canada	\$1.00
Crude oil	US\$83.24

WIN A LUGGAGE SET



To celebrate the launch of Hawaiian Airlines new service from Sydney – New York via Honolulu, **Hawaiian Airlines** this week is giving five *Travel Daily* readers the chance to win a 3 piece Platinum luggage set from **American Tourister**, valued at \$723 per set.

For your chance to win this great prize, simply be the first person to send in the correct answer to the question below to: atcomp@traveldaily.com.au.

Which New York Airport will the new service operate in and out of?

Hint! Visit www.hawaiianairlines.com.au

Congratulations to yesterday's lucky winner, **Debbie McCamish** **Harvey World Travel Emu Plains.**





AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

TOURISM Australia yesterday launched what appears to be a new sophisticated approach to build on the success of the theme "There's Nothing Like Australia". The new video featured in Travel Daily and will no doubt attract all of the regular commentary that every Tourism Australia launch gets. Some good and some bad.

The imagery used is beautiful and it appears that this has been very carefully selected footage to tell a story of the diversity and range that Australia has to offer. Given the growth targets set for inbound tourism to Australia I am sure that everyone in the tourism industry will be hoping this new campaign gets the much needed results in the various overseas markets that it is set to run in. Not least of which is clearly China, given the huge expected increase that is so far on track to achieve.

As I also understand it, the campaign will have a domestic element to it and again we shall see if this style connects with the minds of the travelling Australian to have a holiday at home. We shall see. With the exchange rate on the downward slide it may just hit at the right time and have some influence over Australians making a decision to holiday domestically.

Once again it is a good reminder to ensure that travel agents have domestic product ready to sell as no doubt enquiry should follow over the coming weeks and months as the campaign is rolled out. The uptake from a domestic aspect will of course have to compete with the continued onslaught of offers and deals by airlines, cruise companies and indeed travel agents for other global destinations and it will be interesting to see how this all pans out here in Australia.

Hopefully, this will be a great success story and travel agents can play their role on the domestic front. Well done to Tourism Australia for the approach, let's all hope that it works and delivers for everyone.



New Sabre IT partner

EGYPTAIR has signed a multi-year distribution renewal deal with Sabre, enabling 350,000 Sabre-connected agents globally to access its full range of air fares.

QBT soak up the Santiago sun



ABOVE: This group of QBT consultants recently sampled the sun and surf on offer at Renaca Beach in Santiago courtesy of Qantas and their refurbished B747-400 three times weekly flights to the Chilean capital.

Pictured above enjoying a stroll along the boardwalk are, from left, John Liddy, Qantas Airways; Kathleen Wilson, Vanessa Hickey,

Linda Leiva, Cherie Beilken, Sonia Cook, Troy Chandler, Lisa Grimwood, Tim Bond and Colleen Tukavkin from QBT.

QF FIFO wins again

QANTAS continues to expand its presence in the fly-in-fly-out mining service market, with the *Australian Financial Review* reporting it is set to add services to the Roy Hill iron ore mine.

Up to 6,000 workers could be transported weekly, with offshore labour hire set to see int'l services added to and from Port Hedland.

The *AFR* also reports the carrier has emerged as the front-runner in the tender process for the FIFO requirements of Hancock Prospecting, adding the company to its Fortescue Metals deal, signed earlier this year.

RCI Grandeur refurb

ROYAL Caribbean Int'l has completed a US\$48-million "bow-to-stern" renovation of its *Grandeur of the Seas* cruise liner.

Among the works undertaken included the addition of five new restaurants, poolside LED screen, technology upgrades, a baby nursery and a complete overhaul of furniture, carpets, upholstery and stateroom interiors.

New lounges and concierge services have also been installed for top-tier loyalty members.

ROYAL REWARDS BLITZ

ABC easy as 123

1. **A**gent Rates

2. **B**ingo

3. **C**ommission

Sell to win a cruise!

Click here for more



Happy G-EOFYS sale

G ADVENTURES has released an End-of-Financial-Year-Sale, offering Aussie travellers a 20% discount off a selection of tours in a variety of destinations if booked prior to 30 Jun, for travel before 30 Sep, including Latin America & Africa.

DL Comfort on GDS

DELTA Air Lines has signed an IT deal with Travelport to sell its Premium 'Economy Comfort' cabin category, through the GDSs Galileo, Worldspan or Apollo.

Airbus build in the US

AIRCRAFT manufacturer Airbus are looking increasingly likely to be setting up an assembly line factory for their A320 aircraft in Mobile, Alabama in the USA.

The factory would be the plane maker's fourth producing the A320, the others being in China, Germany and France.

Airbus already operate an engineering centre and military operation in Mobile.

NRL Rd 13 Winner

CONGRATULATIONS

Fatih Ozen

from QBT

Fatih is the top point scorer for Round 13 of *Travel Daily's* NRL industry footy tipping competition and has won a complimentary pass for two people to Madame Tussauds, courtesy of Merlin Entertainments Group.



Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn



2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & The Grand Hotel and Casino Vanuatu



GBTA SNL speaker

THE Global Business Travel Assoc. has named *Saturday Night Live* actor Seth Meyers as a guest speaker for the GBTA Convention being held in Boston on 23 Jul.

Great Barrier feast

ACCLAIMED Thai-style Asian cooking specialist Martin Boetz will feature at Hamilton Island's Great Barrier Feast culinary show, to be held from 14-16 Sep at qualia - details at bit.ly/boetz.

VIE opens Star facility

AUSTRIAN Airlines will today open a brand new Star Alliance terminal at Vienna Airport, featuring 69 counters and 40 self-service check-in kiosks along with six airline lounges.

The new terminal is designed to allow 25-min flight connections.

Travel Indochina hit the big 19



CELEBRATING with a cake and 19 candles, Travel Indochina's Sydney team marked its 19th birthday with a party.

The team are **pictured** and from left in the back row are: Marina Hamman, Ashleigh Rayner, Matt Goodson, Nathan McIntyre, Murray Christie, Joanne Dean, Mark Lee and Ruth Golden.

Middle row: Jackie Firmstone, Nicolyn Morris, Kelly Parsons, Asha Baner, Brigitte Borel, Ha Ngo, Rose Oblena, Anna Jackson, Nancy Zhang, Laura Wise and Nadia Homes.

Front row: Adele Coleman, Jun

Tagami, Andrew Nakkam, Sililak Sourignavong, Alastair Cook, Kimberly Sheridan, Nikki Ratana, Stephanie Kerby and Alexandra Araullo.

DoubleTree expansion

HILTON Worldwide will open its third DoubleTree property in Malaysia and its 8th in the country.

Currently on schedule to open in 2014, the 30-storey, 365-room DoubleTree Johor Baru will be located in the CBD of Johor Baru, adjacent to the border causeway between Malaysia and Singapore.

Hilton has signed a management contract with Daiman Landmark Hotel Sdn Bhd to manage the new development.

Hertz speedy service

HERTZ in the US has unveiled it will expand & enhance customer service technology processes.

A variety of mobile and on-site self-service options enabling faster vehicle booking, pick-up and return are already in place across the US and a number of European depots, with plans to add a further 10 in the next year.

Hawaii Apr stats rise

MORE than 640,000 visitors worldwide graced the shores of Hawaii in Apr, spending US\$1.16b, according to data released by the Hawaii Tourism Authority.

HTA ceo Mike McCartney said increases in inter-island flights and new links to the mainland helped boost the Apr result.

New Airbus boss

AIRBUS has appointed Fabrice Brelgier as its new ceo, replacing Tom Enders, who has become ceo of Airbus parent company EADS.

Region security boost

CLONCURRY Airport in Qld's far north west will receive a grant of \$580,000 from the Federal Govt.

The funds will assist with the purchase of new security devices to improve safety for the 14,000 pax using CNJ airport annually.

Equipment slated for purchase will be x-ray baggage screening machines for checked and carry-on baggage, hand-held and walk-through metal detectors and two explosive detection machines.

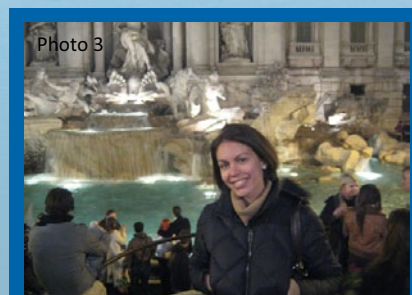
WIN A TRIP TO GREECE

Throughout June, **Travel Daily** is giving one lucky travel consultant reader the chance to win an amazing 7-day escorted "Highlights of Greece" tour, courtesy of **Sun Island Tours**.

The prize includes two return economy fares to Athens with Etihad, airport transfers, six nights' accommodation, six breakfasts, three dinners, tours with licensed guide as per itinerary, entrance fees and local taxes.

Every day **Travel Daily** will be featuring a photo of a Sun Island Tours' staff member enjoying a different destination from their brochures. You just have to identify the city or landmark and email us your answer. There will be 20 questions in total, which will also be posted on our website. In the final (20th) day you will be asked a creative question.

At the end of the month the subscriber with the most correct answers and the most creative response to the final question will win.



Where is Claudia today?

Email your answers to: sunislandcomp@traveldaily.com.au

Hint! Go to Sun Island Tours' Facebook page or visit www.sunislandtours.com.au

Click here for more information



Supplier Updates

WELCOME to *Supplier Updates*, **Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

PO Box 1010, Epping, NSW 1710
Phone: 1300 799 220 Fax: 1300 799 221

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Matt Lennon, Chantel Long, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily Group:



Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au



LET TMS LEAD YOU TO SUCCESS!

QUALITY RECRUITMENT FOR THE TRAVEL AND HOSPITALITY INDUSTRIES IN ASIA PACIFIC

PERMANENT ROLES

SALES MANAGER
PERTH \$90K Base + Super + Bonus
[CLICK FOR MORE](#)

CUSTOMER CARE ONLINE CONSULTANT
BRISBANE \$50K+ Super
[CLICK FOR MORE](#)

ONLINE PRODUCT MANAGER
BRISBANE \$80K + Super
[CLICK FOR MORE](#)

CORPORATE DOMESTIC
SYDNEY CBD \$50k + Super
[CLICK FOR MORE](#)

COPORATE TRAVEL MANAGER
BRISBANE CBD \$70k + Super
[CLICK FOR MORE](#)

TRAVEL ALLOTMENT & PRODUCTION SPECIALIST
SYDNEY \$45k + Super
[CLICK FOR MORE](#)

CORPORATE CONSULTANT
SYDNEY \$60k + Super
[CLICK FOR MORE](#)

WHOLESALE CONSULTANT
SYDNEY \$45k + Super
[CLICK FOR MORE](#)

TRAVEL TECHNOLOGY, CUSTOMER SERVICE
NORTH SYDNEY \$55k + Super
[CLICK FOR MORE](#)

SUPPORT TRAVEL ROLE
BRISBANE, INNER SUBURBS \$45k + Super
[CLICK FOR MORE](#)

AIRFARE & TICKETING SPECIALIST
SYDNEY \$50k + Super
[CLICK FOR MORE](#)

ONLINE TRAVEL CONSULTANT
BRISBANE CBD \$40k + Super
[CLICK FOR MORE](#)

CASUAL ROLES

CASUAL SENIOR TRAVEL CONSULTANT
BRISBANE \$40K + Super
[CLICK FOR MORE](#)

W'END RETAIL TRAVEL CONSULTANT
SYDNEY INNER WEST up to \$25/hr + Super
[CLICK FOR MORE](#)

HIGH END LEISURE TEMP
SYDNEY CBD up to \$27/hr + Super
[CLICK FOR MORE](#)

RETAIL TRAVEL CONSULTANT
SYDNEY WESTERN SUBURBS up to \$25/hr + Super
[CLICK FOR MORE](#)

[CLICK HERE TO GET STARTED](#)

TMS... A SUCCESS STORY SINCE 1994

Head Office: Level 10, 109 Pitt Street, Sydney, NSW, 2000

Syd: 02 9231 6444 • Vic/Wa/Sa/Tas Enquires: Syd Office • Qld: 07 3221 9916

nswjobs@tmsap.com

www.tmsap.com



AA APPOINTMENTS

RECRUITMENT CONSULTANTS



CALL US TODAY TO APPLY FOR THESE DYNAMITE ROLES!

NSW & ACT – 8/6 O’Connell St, SYDNEY – (02) 9231 6377 – apply@aaappointments.com.au
VIC – 1/167-169 Queen St, MELBOURNE – (03) 9670 2577 – recruit@aaappointments.com.au
QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – employment@aaappointments.com.au
WA & SA – (03) 9670 2577 – recruitwa@aaappointments.com.au & recruitsa@aaappointments.com.au
FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

THE BEST OF BOTH WORLDS CORPORATE GROUPS CONSULTANT

SYDNEY– SALARY PACKAGE \$55K - \$65K + super + bonus

Our client is an award winning TMC in the city. Join them in this newly created role and enjoy handling international and domestic corporate travel where you will be the dedicated groups’ consultant for a high profile account. You will have had min 3 years experience in corporate travel and exposure to group travel. High level knowledge of excel essential and Eventspro ideal. Beautiful offices in the CBD, fantastic salary package plus bonuses and career progression opportunities

EASTERN SUBURBS DREAM

DOMESTIC CORPORATE CONSULTANT x 3

SYDNEY EASTERN SUBURBS–SALARY PACKAGE \$40K-\$50K +

Move away from the globals and find a position in a boutique TMC where you are valued as an individual not just a number. We are searching for an experienced domestic corporate travel consultant to join this award winning and well established company. Excellent salary package, outstanding benefits and a truly exceptional team. If you have min 1 yr experience as a domestic consultant and knowledge of a CRS and a back office system call AA today.

SHOW THEM WHAT YOU’RE MADE OF LEISURE TRAVEL CONSULTANT

SOUTH EAST MELBOURNE– SALARY PACKAGE TO \$60K (OTE)

Don’t you think it’s time you worked for a company that appreciates your hard work? You can! Our client is a well known and extremely successful organisation and is looking for a super-star retail travel consultant to join their head-office owned store. You will be working in an enjoyable environment with a fun team and have opportunities for growth and development. Contact AA Appointments today!

WINTER BLUES? SEIZE THIS SIZZLING HOT ROLE!

CORPORATE TRAVEL CONSULTANT

PERTH (INNER) – SALARY PACKAGE TO \$58K (DOE)

Are you a corporate consultant longing to try something different? Read on... Our client is a globally recognised company growing bigger by the day and they are on the search for an experienced consultant to work in a unique and exciting implant role. If you like the idea of working on-site and stepping out of your comfort zone then contact AA Appointments today to find out more!

GO ON SAFARI... ALL DAY, EVERY DAY AFRICA TRAVEL SPECIALIST

MELBOURNE (INNER) – SALARY PACKAGE TO \$55K

If you love selling all things Africa then this opportunity is not to be missed! Our client is a leading Africa specialist looking for consultants with first-hand travel experience and/or extensive knowledge of Africa to join their jungle loving team. Each day will see you book lavish luxury high-end travel to Africa. This is your chance to specialise in a destination you know and love. Contact AA Appointments today!

WORK FOR AN AWARD WINNING AGENCY

CORPORATE TRAVEL CONSULTANT

PERTH – SALARY PACKAGE TO \$50K +

Longing to work for a reputable agency specialising in business and corporate travel? Here is your chance... Our client is a leading and award winning agency in Perth and they are looking to expand their successful team. If you are an experienced corporate consultant who enjoys servicing high-end clientele then you will love this role. Want to know more? Contact AA Appointments!

THE WINNING TICKET

FARES & TICKETING CONSULTANT

BRISBANE CBD - SALARY PACKAGE TO \$55K (OTE)

Is ticketing your thing? Do you love fares? The call is being made to all experienced fares & ticketing staff with the best skills in the industry. You will be delighted by the opportunities that this national company can offer! You must have excellent attention to detail, time management and people skills and in return you will receive a strong salary, career advancement opportunities and much more!! Don’t leave your career to chance – Apply Today!

SIMPLY THE BEST!

VIP LEISURE CONSULTANT

BRISBANE INNER SUBURBS – SALARY PACKAGE TO \$48K

Are you an experienced senior travel consultant in need of a change? Would you like a new and exciting role you can truly sink your teeth in to? This role offers the best in working environments, high profile clientele, strong set salary, no weekends or late nights and many other benefits! If you have exceptional industry skills, a love for European product, able to produce sensational tailor made itineraries, attention to detail & the highest level of customer service – we want you!!

From AUSTRALIA to the WORLD

Click to view our Global network

Be rewarded with these Grand Prizes for selling VA between 28 May & 30 June 2012
by simply increasing your sales by 10% compared to the same period last year

1st 1 Business Class ticket to Los Angeles

2nd 1 Premium Economy Class ticket to Los Angeles

3rd 1 Economy Class ticket to Los Angeles

DAILY PRIZES \$100 DJ's voucher for every return Business Class ticket
\$50 DJ's voucher for every return Premium Economy Class
\$30 DJ's voucher for every return Economy Class ticket



**Consolidated Travel
Group**

Quikfares

Quikticket

CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 28 May & 30 June 2012 on 100% VA itineraries ex Australia plated to VA (795) ticket stock on the Consolidated Travel IATA only. Child, Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. Consolidated Travel and Virgin Australia reserve the right to alter or cancel the promotion any time. To be in the running for the major prizes you must achieve a minimum 10% growth of your VA sales compared to the same period in 2011, vouchers for this promotion are capped and will be distributed at the completion of the promotion. Airline tickets do not include taxes or surcharges or any booking fees. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 24 May 2012.