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**AIR** New Zealand is promoting its new non-stop three-class Boeing 777-200 service which will operate non-stop between Perth and Auckland from 03 Sep.

The carrier is offering an expanded "seats to suit" fare structure including fully lie-flat business class beds as well as a premium economy cabin.

For more details see the special **front full page** of today's **TD** or go to www.airnzagent.com.au.





## LUXURY CRUISING Alaska & New England on HAL, Princess, NCL

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## **SAA boosts Perth to daily**

**SOUTH** African Airways has today announced a seventh weekly Perth-Johannesburg flight, saying the move is a "sign of confidence in the Australian business and recreational travel market".

The move will see SAA operate daily services ex PER from 16 Aug, with the carrier's Australasia country manager Tim Clyde-Smith saying the operation will complement SAA's daily Qantas codeshare services ex Sydney.

Those Sydney flights are however under a cloud, with the International Air Services Commission declining to renew the SAA/Qantas codeshare beyond 31 Dec this year, and the alliance the subject of a Federal Court appeal (*TD* 03 Apr). Clyde-Smith said as well as

growing interest in Africa as a

#### Hobbit premiere in NZ

**TOURISM** New Zealand has welcomed the announcement that the new *The Hobbit: An Unexpected Journey* movie will have its world premiere in Wellington on 28 Nov this year.

CEO Kevin Bowler said the film will "once again put New Zealand and its spectacular landscapes in front of movie lovers world-wide."

#### Another big TD

**Travel Daily** today has six pages of news, a front cover wrap for **Air New Zealand** plus full pages from: (*click*)

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs
- Travel Trade Recruitment
- Trafalgar US release

tourist and commercial destination, SAA is also seeing an uptick in travell to Europe, South America and the United States via South Africa.

"At a time when international airlines are cutting routes and services in the face of challenging economic times, SAA is recognising the strength of our ties with the Australian and New Zealand markets, one of our most important routes," he said.

Clyde-Smith, who took up the country manager role formerly held by Thevan Krishna in Apr, said the 14 weekly flights between Australia and South Africa were supported by the "most comprehensive and growing network on the African continent".

He said the SAA network of some 20 African destinations was also key to meeting the growing demands of resources companies investing in Africa's mining sector.

SAA hasn't announced the timing of the new service or opened it for reservations at this stage.

#### **8Hotels Yarra addition**

**BOUTIQUE** hotelier 8Hotels has raised its Melbourne portfolio of hotels to four after signing the 81room Albany Hotel in South Yarra. The property is the 17th member of the 8Hotels Collection.

#### Trafalgar America '13

TRAFALGAR's 2013 America & Canada brochure has launched this week (*TD* yesterday), with an overhaul of every trip to provide customers with "better value on every day" - more details on **p 12**.

#### QF/TN c'share expands

**AIR** Tahiti Nui has announced an expansion of its codeshare pact with Qantas to include services from Melbourne (TN1404) and Brisbane (TN1406) to Auckland, effective 01 Jul 2012.

TN already codeshares with QF ex Sydney on flights via Auckland.

MEANWHILE, QF's oneworld alliance partner American Airlines has requested approval from US authorities to codeshare on TN's LAX-Papeete service, from 31 Jul.

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## Jordan bullish on tourism

**THE** rapid changes brought by the Arab Spring over the last couple of years are creating significant opportunities for the global tourism industry, according to the organisers of a major conference in Jordan this week.

The UNWTO and WTTC have partnered with Jordan Tourism for the event, under the patronage of His Majesty King Abdullah II Ibn Al Hussein.

Jordan Tourism's Dr Abed Al Razzaq Arabiyat opened the conference yesterday, saying: "driven by His Majesty's vision, our view is that times of change bring great opportunities.

"Opportunities for wider participation of Jordanians in tourism and its benefits," he said,

#### Etihad ups Virgin stake

ETIHAD Airways has beefed up its initial stake in Virgin Australia Holdings from 3.96% on Tue (TD yesterday) to 4.99% today.

EY said it "remains interested in building a larger stake over time" so long as it receives necessary regulatory approval to do so.

citing the number of large resorts under construction in Jordan.

The government and the private sector have jointly charted a five year growth plan which includes doubling tourism receipts by 2015 and growing room capacity to more than 5,000.

Jordan is also targeting wider access to the destination from new airports and countries.

Arabiyat highlighted the Jordan experience as integrating "history, religion, culture and people as well as nature."

#### **KLM expands KUL**

KLM Royal Dutch Airlines has announced the addition of three weekly flights between Kuala Lumpur and Amsterdam from 29 Oct, moving the service to ten frequencies per week.

The additional services take to 68 the number of weekly connections offered by KLM from Australia to Europe via its extensive codeshare partnership with Malaysia Airlines which covers flights ex SYD, MEL, BNE, ADL and PER.



Today's issue of TD is coming to you from Jordan, courtesy of the Jordan Tourism Board.

THIS week, tour operators and media from around the globe have gathered at Jordan's Dead Sea for a conference looking at the future of tourism.

Considered a significant event for this landlocked Middle Eastern kingdom, the conference, dubbed "Seizing tourism market opportunities in times of rapid change" coincides with the 200th anniversary of the rediscovery of Petra, one of the seven wonders of the world.

Jointly organised by the United Nations World Tourism Organization and the World Travel and Tourism Council and hosted by Jordan Tourism, attendees include key public and private sector tourism leaders. Jordan is also planning to host an international business tourism exhibition in 2015 - details in today's Business Events News www.businesseventsnews.com.au.





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#### **Cruise appreciation**

**ROYAL** Caribbean has kicked off what it's dubbed the "World's Largest Travel Agent Appreciation Day" in Australia and NZ today.

The initiative will see staff from Royal Caribbean's Sydney sales, marketing and res teams & senior staff visit over 300 travel agents nationally, promoting three 'Royal Rewards Blitz' incentives.

The program features exclusive agent rates on *Rhapsody of the Seas* and *Voyager of the Seas*, a Royal Bingo promo and Bonus Commission offers.

Agents in Australia & NZ are just some of the 25+ countries RCI will recognise globally in the promo.

GROUPS





## Trade 'critical' for Qld Rail growth

QUEENSLAND Rail Travel gm Max Kruse says aligning with the travel trade is "critical" to ensure sales growth maintains an upward trend, admitting that a "strong direct" approach is limiting the firm's capability to expand.

Kruse told **TD** yesterday year-todate sales are up about 24%, a "considerable growth" which he said is out of the norm compared to the industry standard of break even or slight losses.

He said QRL's success has come after a realignment of its focus, initiated back in Oct 2010, on the leisure market which is now

family of brands

"reaping strong growth rewards." Leisure products such as a new Sunlander premium service and a new First class offering on the Spirit of the Outback has seen big gains at Queensland Rail Travel, with the trade "vital to us as we move forward," Kruse said.

"The trade is critical for us to grow and locate our audience the affluent 45+ market."

"We see the trade growing very rapidly for us within the next 5 years, be it off a low base."

Kruse said QRL can offer guests an "experience", whether that be reef, rainforest, outback, beach or city, or a combination of each, that the consumer cannot get in the mainstream, such as its food masterclasses, golfing tours, gardening trips or mystery nights.

QRL has entered a 12-month partnership with JTG, which Kruse says he hopes will be the start of an ongoing alliance, along with a pact with mobile travel agents "to give greater agent penetration."

The next phase of Queensland Rail Centre's promotional activity is expected in Aug/Sep 2012.

#### Peregrine/Geckos g'tee

**PEREGRINE** and Geckos have today announced a price guarantee on bookings, meaning that even in the face of currency fluctuations and destination inflation customers will continue to pay the booked prices.

Head of sales Mat Lewis said unlike some other suppliers, Peregrine/Geckos will not be passing increased costs onto travellers via a surcharge.

The guarantee applies to newly deposited bookings from 01 Jun.

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We have the affiliations to ensure your success.

#### Velocity dining points

VIRGIN Australia's Velocity's loyalty program has teamed up with bookarestaurant.com giving members the ability to accrue 300 points when making an online booking and dining out.

Bookarestaurant features 500+ locations in Australia including Luke Mangan's glass Brasserie at Hilton Sydney and Salt grill at the Hilton Surfers Paradise - more at bookarestaurant.com/velocity.



**MOVE** over Virgin Galactic - the latest space tourism venture is a company which plans to offer one-way tickets to Mars.

Mars One, a privately owned Dutch company, has set a target of establishing a colony on the red planet by 2023 - and all they need is lots of money and four space tourists willing to spend the rest of their lives there.

Spokesman Bas Lansdorp said that initially, rovers will be sent to Mars to scope out a good place for a settlement and construct "living units".

And then in 2022 the crew will take a "transit habitat" to Mars, to be joined every two years by a further group to help populate the new destination.

The genius plan is explained in a video which can now be viewed on our website at traveldaily.com.au/videos.

A comment on the Youtube version of the video claims the idea may not be original, saying "it's the same plan as [TV show] *Terra Nova...* without time travelling or dinosaurs".

## Sydney based



Globus family of brands is expanding it's groups department and looking for a full time groups coordinator based in the Sydney office.

The role will be responsible for developing, crediting and booking brochure and custom groups.

To succeed we're looking for a candidate with a least three years experience in either retail group travel or wholesale groups, ideally within a customer service and sales environment.

To apply, forward your CV and covering letter to **recruitment@globusfamily.com.au** with the position title in the subject line by Friday 13 June 2012.

Please note: Applications will not be accepted via recruitment agencies before the closing date.

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**ABOVE**: The Scoot team unveiled this painting at Sydney Airport yesterday at the debut of the fledgling carrier's first service. Destination NSW ceo Sandra Chipchase is **pictured** with Scoot ceo Campbell Wilson and one of the flight's cabin crew.

#### **Travel Indochina 19**

**TRAVEL** Indochina is celebrating its 19th birthday last month - not Trails of Indochina, as was mistakenly written in the *TD* copy sent to some readers yesterday.

### Tjapukai day closures

**CAIRNS** Indigenous attraction Tjapukai Aboriginal Cultural Park has advised it will close for day operations on 27 Aug, 03, 10 and 17 Sep due to Skyrail maintenance. Over the same days Tjapukai by Night will run as normal.

#### SAA cans CPT-LHR

**SOUTH** African Airways will cease Cape Town-London Heathrow flights from Aug, after operating the route for over 35 years.

## B-777 to MNL 5 times each week from 30Jun12

Click here for more details



#### AMA/Crystal tie-up

**RIVER** cruise specialist AMA Waterways and oceanliner Crystal Cruises have partnered on a new cross-marketing agreement.

Crystal's senior vp of marketing & sales Jack Anderson is reported saying: "We concluded we had a win-win marketing opportunity to promote our products to each other's past guests."

#### Mantra GDS EOFYS

MANTRA Group is offering up to 30% off rates at 70 select Peppers, Mantra and BreakFree apartments in Australia and NZ in an End-of-Financial-Year-Sale, via the GDS chain code of 'MP'.

The GDS only promo runs from now until 31 Aug and provides 10% commission on all bookings.

#### More Qantas winners

**QANTAS** has named Karen Hawkins of Orba Travel Brokers in WA and Sarah Philio of Platinum Escape in SA as the latest weekly Rockpool dinner winners in its 'Cook up a Storm' incentive.

#### MH A<sub>3</sub>80 raincheck

**SERVICES** to Australia utilising Malaysia Airlines' new Airbus A380 superjumbo have been postponed by two months.

According to agent GDS displays, Sydney flights on the new MAS A380 will commence from 25 Nov (26 Nov ex Sydney,) instead of 25 Sep this year.

#### **Preferred Family site**

**THE** Preferred Hotel Group has launched a new site targeted at the family market allowing users to search for properties by age, location, activities and amenities see www.PreferredFamily.com.

#### **Frankston clarification**

**THE** Jetset Travelworld Network wishes to clarify that Jetset Travel Frankston is not affiliated with the owners of Frankston Travel, which traded as Jetset Frankston up until late last year before collapsing in Oct (*TD* 24 May).

Jetset Travel Frankston opened on Olsen Street in Jan this year, & is owned by A & D Di Gregorio.

### Lntroductory Fares from Perth to the world via Doha.

## Daily flights commencing 3rd July 2012.

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#### **EK begins Ho Chi Minh**

**EMIRATES** has introduced a new non-stop daily service from Dubai to Ho Chi Minh City in Vietnam.

The city marks the eighth new route launched for the carrier this year and is the 10th Asian country serviced by direct EK services.

Daily flights to Vietnam will be operated using A330 aircraft in a two-class configuration.

#### WIN A LUGGAGE SET



To celebrate the launch of Hawaiian Airlines new service from Sydney – New York via Honolulu, **Hawaiian Airlines** this week is giving five **Travel Daily** readers the chance to win a 3 piece Platinum luggage set from **American Tourister**, valued at \$723 per set.

For your chance to win this great prize, simply be the first person to send in the correct answer to the question below to: **atcomp@traveldaily.com.au**.

#### In which direction do you need to stop in Hawaii: HNL-JFK or JFK-HNL?

#### Hint! Visit

www.hawaiianairlines.com.au Congratulations to yesterday's lucky winner, **Ben Povall** from **Corporate Traveller**.



#### **TCF agency closures**

WATERFRONT Travel (ABN: 20 066 404 028), Escape Travel Jimboomba (ABN: 54 127 880 826), and Tribal Travel Cairns (ABN: 52 126 057 485) are among seven agencies who have ceased from participation in the Travel Compensation Fund due to closure. Branch withdrawals inclHills

Cruise & Travel (ABN: 70 003 078 420) Rouse Hill; Signature Travel Pty Ltd (ABN: 73 094 587 050) Ringwood; Worldwide Holidays (ABN: 29 205 157 743) Cronulla, and the Brisbane office of Niugini Holidays (ABN: 75 097 326 095).

#### **Globus online booking**

**THE** Globus Family of Brands has unveiled a new simplified online booking system for agents via an enhanced portal, sporting a fresh, revamped design.

New functions featured on the platform include the ability to book transfers and reserve preand post-tour accom.

Sister brands Cosmos, Avalon Waterways and Monograms city stays can also be booked online.

#### New T<sub>3</sub> @ McCarran

LAS Vegas' McCarren Airport will open its new US\$2.4-billion Terminal 3 on 27 Jun, which will service nearly two dozen carriers including Korean Air & Aeromexico.

#### **BIG4** Brave deals

**BIG4** Holiday Parks are offering new customers a chance to win back the cost of their accom at participating parks and a kids under 15 stay free deal under a partnership with Disney Pixar and its new animated film, *Brave*. More info at bit.ly/bravebig4.

#### **Roaring Tiger specials**

**NEW** Tiger Airways specials have been released, including fares in either direction between MEL-SYD, SYD-OOL and MEL-HBA starting from \$29.95 per person. Various travel dates apply, with Tasmania services starting 01 Nov.

## CZ Canton route up and away



The 'Canton Route' is up and running from today with China Southern Airlines launching three-weekly direct Airbus A330 services from Sydney & Melbourne to London, via its hub in

Guangzhou (previously Canton). CZ marked the occasion with a Yum Cha lunch in Sydney with Regional gm Aust/NZ, Henry He saying Australia is one of his airline's most valued international markets and it was thrilled to be able to offer the service through its lively hub in southern China.

"As Asia's largest airline, we are doing things down here that are setting the momentum for our international expansion strategy.

"A very important part of our new Canton route will be the introduction of transit visas of 48 or 72hrs to enable pax in both directions to break their journey and sample authentic Cantonese flavours, great shopping and the vibrant culture that thrives in the burgeoning Chinese city," He said.

Pax on flights departing last night will connect with CZ303 departing Guangzhou at 9am this morning after a 3-hour layover.

#### Penguin conservation

AAT Kings will donate \$95,000 over two years to Phillip Island Nature Parks as part of The Travel Corporation Conservation Foundation's commitment to practicing and supporting sustainability through tourism. "And they'll even get a taste of Old Canton onboard with the inflight menus including Yum Cha dishes such as congee with bbq pork buns and vegetable dumplings, Chinese-style pork soup and beef soup with noodles in First & Business Class," He added.

Economy class Cantonese offerings include stir-fried egg noodles with shredded beef and bok choy; and shredded chicken with vegetables and rice.

Commenting on the new service, Orient Express Travel Group ceo Tom Manwaring said "it's an alternative offering, a real plus for our clients with fares that are very competitive."

Return fares on the Canton Route start at \$1,800 for Economy class and \$5,800 in Business Class.

With a flight time of under 26hrs, the airline says the new route opens up an alternate path and the most geographically direct route for Aussies travelling to the UK and Europe.

The flight distance with China Southern is 16,995kms, as opposed to more than 17,000kms via Singapore or Dubai.

#### Sabre integration

**SABRE** Pacific has today announced the integration of its TripCase mobile application into the Sabre Red Workspace.

Any trip booked through Sabre GDS channels will now automatically flow into TripCase.

## Now flying to Taipei, the newest city within our network.

Introducing our launch fares. Click here

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## Zuji running an amazing race



CHANNEL 7's new season of The Amazing Race - Australia, which hit screens last week, is already making celebrities out of its globetrotting stars.

Travel Daily was on hand last night at a special industry event at Sydney's harbourside Park Hyatt hotel, hosted by major sponsor Zuji Australia and attended by the three Sydneybased teams of siblings Joseph & Grace, sisters Lucy & Emilia and cheerleader twins Michelle & Jo.

Zuji Australia as a travel platform is experiencing amazing growth, already 100% up on bookings for the last 12-months, and seeing an average booking spend increase of \$300.

With the second episode of this season of The Amazing Race -Australia screening tonight at 9pm, contestants were tightlipped on what viewers can expect, although freely admitted



#### Supplier **Updates**

WELCOME to Supplier Updates, Travel Daily's new regular feature. Agents can now access the latest special deals and promotions being offered by suppliers, simply by CLICKING HERE.

Supplier enquiries for notices: advertising@traveldaily.com.au they took a little while to adjust to eating eggs again following last week's duck egg challenge in the Philippines.

Zuji Australia md James Gaskell said the company was thrilled at the promotional direction chosen to market the brand.

"It's been a while in the pipeline but this is the culmination of 13 months work in looking for the right vehicle for the business".

"They [digital media agency Universal McCann] have done an amazing job interweaving the Zuji brand with the overall Amazing Race experience," Gaskell added.

James is **pictured** above with race contestants Grace, Joseph, Lucy, Emilia, Jo and Michelle.

#### Air Services postings

FEDERAL Transport Minister Anthony Albanese has announced the appointment of Samantha Betzien, Annette Kimmitt, Paul Lucas and Anthony Mathews to the Airservices Australia Board.

MEANWHILE, Allan Hawke and Noel Hunt have been reinstated for further terms as CASA chairman & ATSB commissioner respectively.

#### **Boost for Qld's RDAF**

**QUEENSLAND** is set to benefit from \$33.6m in Federal Govt spending as part of a regional funding initiative, providing funds for regional airport upgrades, cultural and tourist developments and new community infrastructure.

#### Ibis on the catwalk

**IBIS** Hotels has launched a "Style our Threads" competition inviting aspiring fashion designers to create the new look for its staff, led by leading fashion designer Charlie Brown.

Brown will mentor Aussie fashion design students in Sydney & Melbourne to create a series of outfit ideas to be put to a public vote through Facebook.

A winner will be chosen for each of the three sub-brands set to form the Ibis Hotel Family -Ibis, Ibis Styles & Ibis Budget.

#### AC mulls LCC, again

AIR Canada boss Calin Rovinescu has reiterated calls to make the airline more competitive by evaluation the prospects of launching a low-cost leisure offshoot (TD 11 Nov) either whollyowned or through a partnership.



#### AAPA net profit drop

ASIA-PACIFIC airlines saw a collective 47% drop in net profit compared in 2011 compared to the previous year.

Across the calendar year, Asia-Pacific carriers posted an overall net profit of US\$4.8b, down from \$9b the previous year.

Total revenues for Asia-Pacific carriers hit US\$162b, a 10% yearon-year improvement, however this was offset by a 28% spike in fuel costs - a total fuel bill of US\$52b - while non-fuel operating costs rose by 9.6%.

Passenger traffic grew 3.7% over the year.

#### WIN A TRIP TO GREECE

Throughout June, Travel Daily is giving one lucky travel consultant reader the chance to win an amazing 7-day escorted "Highlights of Greece" tour, courtesy of Sun Island Tours.

Photo 4

The prize includes two return economy airfares to Athens with Etihad, airport transfers, six nights' accommodation, six breakfasts, three dinners, tours with licensed guide as per itinerary, entrance fees and local taxes.

Every day Travel Daily will be featuring a photo of a Sun Island Tours' staff member enjoying a different destination from

their brochures. You just have to identify the city or landmark and email us your answer. There will be 20 questions in total, which will also be posted on our website. In the final (20th) day you will be asked a creative question.

At the end of the month the subscriber with the most correct answers and the most creative response to the final question will win.

Email your answers to: sunislandcomp@traveldaily.com.au

Hint! Go to Sun Island Tours' Facebook page Click here for more or visit www.sunislandtours.com.au information

SUN ISLAND TOURS

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#### ADELAIDE'S NEVER SEEN SO MUCH OPPORTUNITY! TRAVEL CONSULTANTS

ADELAIDE – SALARY PACKAGES FROM \$38K TO \$56K (DOE) Do not pass up this rare opportunity to secure a new and exciting role in Adelaide. We have a number of travel consulting roles available with reputable and award winning travel companies! If you have a minimum 12 months travel consulting experience, present with an enthusiastic attitude and want to move your career forward, contact us today to hear more about these amazing travel roles.

#### SET SAIL TO SUCCESS CRUISE CONSULTANT

BRISBANE CBD – SALARY PACKAGE TO \$50K + INCENTIVE A rare opportunity on offer for an experienced travel consultant with a passion for cruise. This boutique travel company requires a professional individual who is capable of selling both individual & group cruising. Whether it be a P&O South Pacific or luxury Cunard World Wide cruise, you will be keep continuously interested with the variety of requests. Great salary and incentives as well as fantastic educational opportunities. Raise the sails – apply today!

#### \*HOT\* CALLING ALL RETAIL CONSULTANTS RETAIL CONSULTANT SYDNEY – SALARY PACKAGE \$45K + BONUS

Do you want to make the move to a well established brand? Want to work from a busy shopping centre location? Want to be sent on fantastic educationals? This is the role for you. This award winning retail brand has several roles available in various locations in Sydney as they are currently booming. Be part of a company that is dedicated to staff development and training. Enjoy working in great office locations. If you have 1 years industry experience, apply today!

#### TICKET YOUR WAY TO SUCCESS FARES & TICKETING PROFESSIONALS PERTH (INNER) – SALARY PACKAGE TO \$70K (OTE)

Is attention to detail and efficiency some of your top attributes? We have the perfect role on offer for competent travel consultants looking for a position behind the scenes that will allow them to put these attributes to good use whilst earning an amazing salary. If you have a minimum 12 months travel consulting experience and would like to try your luck in a fares & ticketing role, we want to hear from you.

#### AN EXCITING & NEW ROLE AWAITS... INBOUND RESERVATIONS TEAM LEADER MELBOURNE (INNER) – SALARY PACKAGE TO \$60K (DOE)

One of Melbourne's luxuriously high end travel wholesaler's is seeking a sales savvy travel consultant with leadership experience to join their growing inbound team. As Team Leader, you will enjoy supervising a small team of consultants whilst remaining hands on. This is an exciting opportunity for a sales focused travel professional to join one of the most successful wholesaler's in Melbourne. Apply now!

#### LEADER OF THE PACK RETAIL AGENCY MANAGER TOWNSVILLE – SALARY PACKAGE TO \$60K + INCENTIVE

Head north where the sun shines and the weather is perfect! We currently have a sensational role available for a manager who loves to lead by example and loves to see their staff flourish! You will enjoy managing a successful team, selling a range of international locations. In this role you will be able to use your passion for travel, management and sales skills to their fullest. A strong salary package is on offer, along with top benefits including amazing free famils, travel discounts and morel!





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#### CORPORATE GROUPS & EVENT TRAVEL TRAVEL & EVENTS - BOUTIQUE/SPECIALISED AGENCY NORTH SYDNEY - TO COVER 6 WEEKS A/LEAVE

Located in North Sydney, this temp role is to cover a very large group project starting mid June for approx 6 weeks. You will enjoy looking after a very large group to Asia and beyond. You will be highly proficient using Galileo and Events Pro whilst assisting clients with any extension travel, last minute changes, and new bookings. You will provide exceptional customer service & have the ability to think on your feet! Lots of overtime is required close to departure date so your flexibility and adaptability is essential for this role.

#### \*NEW\* TEMP TO PERM OPPORTUNITY DOMESTIC CORPORATE CONSULTANT MELBOURNE (INNER) – TOP \$\$\$

Are you ready for your next challenge? We have a brand new temp assignment starting soon in Melbourne. If you are an experienced Sabre and Tramada travel consultant then we want to hear from you! In this role you will enjoy working on the domestic corporate account which is busy busy busy, so your days will just fly by! With a new focus in the business they are also on the look out for a consultant who is experienced in Webres, to assist with the set up of accounts. This role may even go permanent for the right candidate. Apply today!

#### GOT NATIVE CALYPSO? WHOLESALE TRAVEL CONSULTANTS BRISBANE CBD – GREAT HOURLY RATE + SUPER

Calling all native calypso trained travel consultants. Not able to commit to full time hours but happy to help out odd days here and there? If so, you need to come and see us. We currently need experienced native calypso temps to assist a leading wholesaler over the next few months to cover consultants' leave. You'll enjoy a top hourly rate and love working in these fun and busy teams. Minimum 12 months travel consulting experience and NATIVE CALYPSO skills a must.

#### VIP/CORPORATE TRAVEL - 6 MTH TEMP ROLE MANAGE THE VIP PORTFOLIO OF CLIENTS SYDNEY - CBD - HOURLY RATE DOE

Brilliant opportunity for an amazing VIP corporate travel professionall Are you looking for a fast paced, high volume VIP corporate portfolio? This amazing corporate travel temp role starts ASAP for approx 6 months and of course a permanent opportunity if desirable. Located in the city with easy access from any of the city circle railway stations, you will be proficient using SABRE and have outstanding fares and product knowledge. Your forte includes "Round the World" airfares and complex itineraries!

#### DON'T SWEAT PERTH, WE HAVE YOUR NEXT ROLE RETAIL TRAVEL CONSULTANT PERTH (NORTH) – TOP HOURLY RATES

Perth - we have your next temp assignment covered! Located North of the river this boutique travel agency is looking for an experienced travel consultant to assist them during this busy period. Working with high end leisure clientele you will enjoy assisting the consultants with exciting itineraries, RTW flights and luxurious land arrangements. Working on Galileo and CCT you will have a minimum of 3 years travel industry experience and a "can do' attitude. Earn a fantastic hourly rate all while doing the job you LOVEI Register today!

#### ROCKIN' THE SUBURBS! RETAIL TRAVEL TEMPS BRISBANE SUBURBS – TOP HOURLY RATE + BENEFITS

Feel at home in the suburbs? Love working close to home and not looking to commute into the city? Then we have the perfect assignments for you. Choose from southern to northern suburb locations, working from one day to a month there is sure to be something for you. To be considered for these roles you will need min 18 months retail travel consulting experience along with strong SABRE, AMADEUS or GALILEO skills. Call us today and start temping straight away!

#### CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM Anita Nunnari Carmen Pugh Krystle Egginton

Anita Nunnari NSW & ACT Ph: 02 9231 6377 Carmen Pugh QLD & NT Ph: 07 3229 9600 Krystle Egginton VIC, WA & SA Ph: 03 9670 2577

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New Travel Job Vacancies - 6 June 2012

#### Special Interest Consultant - Part time

#### Selling soft adventure travel

- Part time 3 days per week
- Earn up to \$50K + super

Does the Galapagos Islands, Gorillas in Rwanda and the spiritual experience in Bhutan ring bells? Sell fantastic travel products that attract the more sophisticated traveller.

Call or email Sandra Chiles for more details

#### Multi Skilled Corporate Consultant - Nth Syd

#### This company offer Reward, Recognition & \$\$\$

- Real opportunity for development and progression
- Salary up to \$65K OTE

Work on large accounts in a fun & social team environment. Ambitious and driven people who want to develop, progress to management and earn top \$\$\$ should apply!

Call or email Kelly Wellsmore for more details

#### **Groups Inbound Consultant - Sydney**

#### Market leader in Australian Inbound Travel

- No second language required , Sydney CBD
- Salary up to \$55K + super

This role involves selling Australian land content including accommodation, tours, transfers and activities to overseas markets. Tourplan & knowledge of domestic suppliers ess.

Call or email Kristi Gomm for more details

#### **Corporate Multi-skilled Consultant - Sydney**

#### Salary to \$60K + super negotiable

- Work on premier accounts team based
- Award winning TMC for the 3rd year!

Join this growing TMC - large enough to attract top clients but still has the 'family' culture. Known for keeping their staff, security and career advancement are just some of the benefits. **Call or email Sandra Chiles for more details** 

#### Customer Service Advisor - Sydney

#### Mid office helpdesk support

- Accounting knowledge essential
- Salary to \$55K + super

Troubleshoot things like Accounts Payable, Accounts Receivable, Reconciliations and General Ledger entries and help support the clients that use this system. Sabre knowledge preferred.

Call or email Ben Carnegie for more details

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## Ben's Top Job Calling all Retail Consultants!



CT Ben Carnegie

- Positions in Syd, Melb, Bris & ACTGet a good base salary + bonuses
- Great locations with solid clients

Retail Travel is still one of the best ways to book your travel requirements in Australia. Who wouldn't want an expert in global destinations to tell you about all the amazing places that you could be jet setting off to. Even better you could be that person!

Come and join a company that believes in delivering a great customer experience whilst providing expertise in everything from unique travel ideas to who to fly with and what to do once you arrive.

Your hard work will not go unrewarded either! Famils are offered along with an allowance when you go! You also have an achievable bonus structure which is uncapped so the sky is the limit! Apply now!

Call or email Ben Carnegie for more details

#### Finance Operations Manager - Brisbane

- Manage a small team
- Brisbane CBD
- Salary to \$70K + super

Motivate the Operational Finance Team by promoting and engaging a positive and productive team culture. You'll be identifying areas to improve workflow & team efficiency. **Call or email Ben Carnegie for more details** 

#### **TEMP - Events Travel Manager - Sydney**

- Based right near Sydney Central station
- Assignments 18 June end of July
- Sabre and Tramada

This is a position covering the holidays for this company's Senior Travel Manager. Groups experience with large no.s will be helpful as will knowledge of Canada and the USA.

Call or email Ben Carnegie for more details

### Call 02 9278 5100 1300 inPlace (1300 467 522)



## Finding talent within the Australian Travel Industry

#### **Corporate Groups Flights Coordinator**

Sydney - Up to \$65K + Super - Ref2011

Want a new challenge in your travel career? An experienced travel industry professional is needed with solid experience handling group travel. This is a fantastic opportunity to step away from repetitive reservations and to move into an exciting and diverse position. A competitive salary is available depending on experience and the chance to work with a stable, secure and growing corporate company where your efforts are recognised with realistic career progression. For more information call Cliff on (02) 9113 7272 or email cliff@traveltraderecruitment.com.au

#### **Groups Travel Consultant**

#### Sydney - Up to \$50K - Ref 149

Sick of normal reservations in a busy call centre? Have an interest in sports? A well-known niche travel company are looking for an experienced Groups Travel Consultant to join their small team. You will book worldwide tour packages for clients, ensure group rates are competitive and process bookings from beginning to end. The ideal candidate will have experience booking group bookings, use of Galileo and have excellent customer service skills.

For more information call Lisa on (02) 9113 7272 or email lisa@traveltraderecruitment.com.au

#### **Retail Consultant**

#### Sydney - \$DOE - Ref 2023

If you're looking for a new challenge, this could be it! Working as part of a team you will be offering the complete package with excellent customer service and wonderful time keeping skills. Our client will have a variety of product to fit all budgets, so you will make your targets. We are looking for someone who has amazing product knowledge with exceptional fares & ticketing knowledge. Ideally you will be well travelled and be passionate about what you do!

For more information call Natalie on (02) 9113 7272 or email natalie@traveltraderecruitment.com.au

#### **Retail Travel Consultant**

**Canberra - \$Competitive + Super + Incentives - Ref 3115** Travel professionals are needed in the Canberra region to join a much loved & award winning travel agency. If you enjoy tailor making the dream holiday, using your own personal travel experience & working with a loyal & repeat customer base, contact me today! You will ideally have at least two years' experience in the travel industry with strong product knowledge. In return a great package is offered and a friendly team environment in central Canberra branch.

For more information call Sarah on (02) 9113 7272 or email sarah@traveltraderecruitment.com.au

#### **Corporate Travel Consultants**

Sydney - Packages up to \$70K DOE - Ref 1546

We have a number of roles across Sydney's CBD & suburbs within leading travel management companies & niche independents. If you are an passionate & experienced travel professional with an international or corporate travel background, then we want to speak with you. Each opportunity offers something unique and different, so you'll be spoilt for choice when deciding which opportunity would be the right career step for you.

For more information call Cliff on (02) 9113 7272 or email cliff@traveltraderecruitment.com.au

#### Wholesale Consultant Sydney- \$DOE - Ref 2022

If you have a love for South East Asia, this could be the job for you. Working within a small but very friendly team, you will offering amazing hotels, tours and day trips. Previous travel industry experience and exceptional customer service skills will see you succeed in this new role. Excellent rewards and fam trips offered. An amazing role for someone with extensive experience and personal travel in this area. Part time will also be considered.

For more information call Natalie on (02) 9113 7272 or email natalie@traveltraderecruitment.com.au

#### Retail Travel Consultant

#### Melbourne - Up to \$50K - Ref 1414

Calling all Senior Travel Consultants! A reputable and awarding winning Travel Agency on Melbourne's outskirts is looking for an experienced Retail Travel Consultant who is a high achiever, self-motivated and ready for a challenge. Earn top dollar with your repeat clients! The ideal candidate will have minimum 3 years retail experience and solid Galileo CRS. So if you are an enthusiastic travel professional looking for a new and exciting position - call today! For more information call Lisa on (02) 9113 7272 or email lisa@traveltraderecruitment.com.au

#### Senior Travel Reservations Consultant

**Gold Coast - \$40-50K + Super + Incentive - Ref 4667** Would you like to specialise in high end, off the beaten track itineraries and spend the time needed to piece together lucrative bookings? A niche travel agency is looking for a senior travel consultant to join their experienced team in the Gold Coast. You will ideally have five+ years in the industry, be extremely well travelled, and be able to provide the skills & experience necessary to flourish in this position.

For more information call Sarah on (02) 9113 7272 or email sarah@traveltraderecruitment.com.au







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