

arrive  
and revive



  **Holidays in Austria**  
[www.austria.info/au](http://www.austria.info/au)

## AUSTRIA. UNIQUE LIKE YOU

*For the extraordinary traveller, an extraordinary journey awaits*

Tired of holidays that only seem to be about seeing things?  
Sometimes there's no harm in a little multitasking, and in Austria the best holiday experiences aren't just about merely looking, but about engaging all the senses, from your tastebuds to your fingertips.

Let your clients know that they can delight all five senses this summer in Austria. Browse [unique.austria.info](http://unique.austria.info) for more than 250 "Unique Experiences" that are authentic, hands-on and go beyond the ordinary. All of them are curated by our "holiday experts", locals and hosts.

Read on below to catch a glimpse of the experiences – or visit [unique.austria.info](http://unique.austria.info) for all 250 of them!



### [1] HEAR beautiful Strauss melodies as you sip a coffee

Music and coffee are a combination made in that alternative heaven known as Vienna. The city's legendary coffeehouses not only delight the palate with their cream cakes and *Mélanges*, but many offer live piano music or string soloists tooting some pretty little waltzes that will set your toes tapping.

**More information**



### [2] SMELL the florals and oak of white wines beneath a ruined castle

Richard the Lionheart was held captive at Dürnstein Castle, but it's more likely you'll be captivated by the rolling hills and Danube River in the historic Wachau Valley. Head to the cellar door at *Domäne Wachau*, set in a stunning baroque mansion, and sniff wines and sunlight under frescoes of cupids.



**More information**



### [3] TASTE the variety in Austria's secret beer capital

Four breweries, the oldest one dating back to 1492: indulge in Salzburg's vibrant beer culture where beer gardens and pubs dot the cityscape. Grab a beer stein in the *Augustiner Bräustübl*, Austria's largest beer garden, have it filled with the in-house brew and do as the locals do: have it with peppery radishes, Pretzels, all kinds of sausages, and cured fish.

**More information**

  For more unique travel ideas, visit [www.unique.austria.info](http://www.unique.austria.info). For inspiring travel programs to Austria and to receive brochures, display material or other helpful sales and marketing tools, please call (02) 9299 3621 or email us on [info@antosyd.org.au](mailto:info@antosyd.org.au)

Provide better and differentiated services to your travellers with Tripcase



Watch video now

# Travel Daily

First with the news

Tuesday 12th June 2012

**TMS ASIA-PACIFIC**

**SENIOR CORPORATE TRAVEL ACCOUNT MANAGER - VIC!**



**SALLY FRAPE**  
EXECUTIVE RECRUITER

- OTE \$100K + CO. CAR!
- SENIOR ROLE IN MELB
- OPPORTUNITY FOR CAREER PROGRESSION

**CONTACT SALLY FRAPE**  
ON **02 9231 6444**  
OR EMAIL  
**SALLY@TMSAP.COM**

**KEITH PROWSE**  
SPORT & ENTERTAINMENT TRAVEL

NRL Grand Final 2013 Packages Available Now!



**Call Now!**

1300 730 023  
[www.keithprowse.com.au](http://www.keithprowse.com.au)

## Zest Airways into Australia

**PHILIPPINE** carrier Zest Airways has revealed intentions to add Melbourne to its network, with the Manila-based airline filing for 1,546 weekly seats with its local authorities into Australia.

Paperwork filed last week with the Philippines Civil Aeronautics Board indicates the budget carrier wants to add Australian services "in the summer schedules of 2013," possibly as early as Jul.


It's understood Zest is seeking to operate five times weekly to

the Victorian capital initially.

If approved, Zest will compete with Philippine Airlines on flights to Australia, and also gain a jump on national carrier Cebu Pacific which has previously flagged its plans to add routes here next year (*TD* 01 Feb).

Zest currently operates a fleet of nine A320s and one A319 jets.

Aside from Australia, Zest is also wanting to add Saudi Arabia to its route network.



**SHE IS. HE ISN'T.**

Are you keeping up to 100% of your up-front commission? At Travel Partners you will – and you'll be treated like a VIP (not a number).

**CALL TODAY:**  
**1300 559 527**  
or email: [100pct@travelpartners.com.au](mailto:100pct@travelpartners.com.au)

EXCELLENCE IN TRAVEL

**SCENIC TOURS**

Discover the Scenic Tours difference in the USA



2013 New Itineraries Out Now

CLICK HERE FOR MORE INFORMATION

**Hi from the QF sky!**

*Travel Daily* today has been produced in-flight 35,000 feet above the Pacific Ocean using Qantas' A380 inflight internet service - details on **p3 and 4**.

Today's packed issue has eight pages of news and photos, a front full page for the **Austrian National Tourist Office** plus full pages: (*click*)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Travel Trade Recruitment
- South African Tourism
- Consolidated Travel

**Unique Austria awaits**

**AUSTRIAN** National Tourist Office is today promoting a new micro-site which highlights over 250 'unique experiences' on offer during the summer season.

See the **cover wrap** of today's issue for further details or go to [www.unique.austria.info](http://www.unique.austria.info).

**Register for Fundi**

**AGENTS** are being encouraged today to register to become a South African specialist through South African Tourism's Fundi program - see **page 13** for info.



**Enjoy 30% More Savings**  
**CLICK HERE** for details

See your favorite travel specialist

**Radisson BLU**  
RESORT FIJI DENARAU ISLAND

**viva! holidays**

**BACK BY POPULAR DEMAND**

**Have a drink on us ...**

Book your clients a holiday to selected destinations and they can receive a **FREE \$100 Duty Free voucher** per booking!

~conditions apply



australia **SYD** **FIRST**

**SINGAPORE AIRLINES**

**INSTANT REWARDS**  
EVERYONE CAN WIN

**\$40,000 IN REWARDS**  
TO BE WON WITH SINGAPORE AIRLINES\*

**SINGAPORE AIRLINES**  
A great way to fly

**EXPRESS TICKETING**

CLICK HERE FOR MORE

\*Conditions Apply

**TEMP - Events Travel Manager**

- ▶ Assignment 4 - 19 July
- ▶ Galileo & Groups experience
- ▶ Sydney eastern suburbs near Moore Park
- ▶ Close to public transport, great hourly rates!

Contact: ben@inplacerecruitment.com.au

# Travel Daily

First with the news

Tuesday 12th June 2012

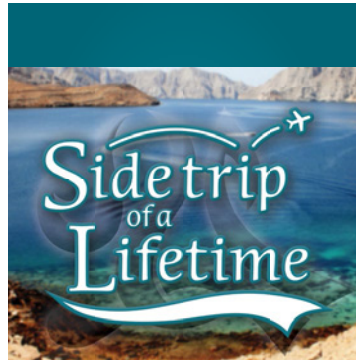
Do you know where in the world this is?  
**Click here!**



**SUN ISLAND TOURS**  
Your Mediterranean and Middle Eastern Travel Experts

**MH/JAL codeshare**

**MALAYSIA** Airlines has signed a new codeshare agreement with Japan Airlines, covering flights between Japan and Malaysia as well as domestic operations in both countries plus India, the US, Sri Lanka, Maldives and Korea.



Create your own journey online!

And you could win...

**START >**



## Industry joins PMC battle

**AFTA** is "moving to the pointy end of the fight" against the proposed increases to the Passenger Movement Charge, with a planned major advertising campaign later this week to lobby MPs to vote against the move.

CEO Jayson Westbury will urge the industry to write to their local federal member about the tax, with the advertisements set to remind parliamentarians "just how fed up the travel and tourism industry is of being used as a cash cow" by the government.

Announced last month in the Federal budget, the PMC will increase by \$8 to \$55 per departure from 01 Jul - and will henceforth be indexed, meaning it will continue to increase.

However, the measure hasn't passed through parliament yet,

and AFTA is joining with the Tourism and Transport Forum, and other groups, in a last ditch effort to urge MPs to vote against the move.

Last Fri, TTF md John Lee slammed the tax before a Senate Committee (**TD** breaking news), saying the move will have a significant impact on short-haul markets such as NZ and "impact demand, reduce spending and regional dispersal".

### UL to join oneworld

**THE oneworld** airline alliance is once again expanding in Asia, with SriLankan Airlines to join Malaysia Airlines as a member-designate (**TD** breaking news).

The move was announced yesterday in Beijing, where IATA is holding its World Air Transport Summit, and UL's accession into oneworld is being sponsored by Cathay Pacific.

SriLankan already codeshares with Malaysia Airlines, which is currently undergoing integration into the alliance under its sponsorship by Qantas.

UL's membership is expected to be implemented late in 2013, with the move adding three cities in southern India to the oneworld map: Kochi, Thiruvananthapuram and Tiruchirapalli.

As well as serving SriLanka, UL is the largest international carrier operating to the Maldives.

### State of Origin comp

**IT IS** all or nothing tomorrow night for the NSW Blues as they try to get the series back on level ground in Game 2 of the State of Origin series in Sydney against Qld.

**Travel Daily** is again asking readers to answer three questions, with two nights at the luxury Pullman Hotel Olympic Park up for grabs to the overall winner.

Answers must be received by 6:30pm tomorrow night, 13 Jun.

Email your answers to us at [socomp@traveldaily.com.au](mailto:socomp@traveldaily.com.au).

More information at [bit.ly/tdsoo](http://bit.ly/tdsoo).

### SA \$1,505 Jo'burg fare

**SOUTH** African Airways is offering fares on its new Fri service (**TD** 03 Jun) to Johannesburg, ex Perth, priced from \$1,505 all inclusive.

The airfare is available from 17 Aug to 30 Nov and 18 Jan to 29 Mar, when ticketed by 30 Jun.

## TAUCK

### Time on Tauck

RECEIVE 2 FREE NIGHTS ACCOMMODATION!

2013 DEPARTURES OUT NOW



Limited Offer  
Book by 28 Dec.



TraveltheWorld

Call our Tauck Specialists on  
**1300 732 300**

**STAY 7 Nights ONLY Pay 5!**



**Agents - Enquire Here!**

**BEST accommodation in Vanuatu!**

## EARN 90% COMMISSION



WORKING IN PARTNERSHIP WITH TRAVELMANAGERS GIVES YOU CONTROL OF YOUR INCOME AND THE LIFESTYLE OF YOUR CHOICE

For a confidential discussion contact Suzanne Laister on 1800 019 599 or [suzanneL@travelmanagers.com.au](mailto:suzanneL@travelmanagers.com.au)



**TRAVELMANAGERS**  
the smarter choice

[www.join.travelmanagers.com.au](http://www.join.travelmanagers.com.au)



**BREAKAWAY**  
International Travel Industry Club

virgin australia

**HURRY - Short sale Industry rates to LA with Virgin Australia. Sales to 14 June 12.**

**From \$499\* pp return plus taxes.**

\*Conditions Apply. Taxes approx. \$760\* - \$780\* pp.

**CLICK HERE for further details**

## QF mile-high internet trial

**QANTAS** is surveying passengers about the potential deployment of in-flight internet access on short and long haul flights, including both domestic and international services.

**TD** is today participating in the ongoing trial of satellite-based connectivity on A380 Pacific flights, and a passenger survey on board QF93 asks travellers about their opinion of the service,

including how much they would be prepared to pay, what type of flights they would use internet on, online activities undertaken during the service and their overall impression of the system.

On the flight from Melbourne to Los Angeles internet access is free for first class passengers, while business class are offered paid options starting at US\$20 for 25MB, or US\$50 for 80MB.

Interestingly, prices are different for smartphones, with the login screen on an iPhone offering 15MB of access for US\$12.50, or 40MB for US\$30.

Users can also have unlimited access by choosing to pay for excess usage, but this could be expensive at up to US\$2 per MB over the plan limit.

The speed isn't super-fast but is certainly an adequate way for travellers to keep connected, with **TD** able to quite happily upload Facebook photos and even send an in-flight breaking news alert.

## Carnival raises steaks

**CARNIVAL** Cruise Lines has announced a US\$5 increase in the fee it charges to dine at the on-board steakhouses which feature on 13 of its 24 vessels.

It will now cost US\$35 to dine at the extra-charge eateries, with the cruise line saying the price is "consistent with other alternative restaurant charges within the cruise industry".

*Carnival Spirit*, which will be deployed full-time in Australia from Oct, features one of the steakhouses but Australian dollar pricing for the venue hasn't been revealed at this stage.

## Peppers alpine signing

**PEPPERS** Retreats & Lodges has added Rundells Alpine Lodge in Mount Hotham to its portfolio - it's first property in an Australian ski region and 28th in the region.

It's the second acquisition by Peppers in 2012, after the iconic Peppers Cradle Mountain Lodge.

The property has been renamed Peppers Rundells Alpine Lodge.



## Window Seat

**A SAUDI** Arabian princess has been accused of trying to sneak out of the Shangri-La Hotel in Paris without paying her bill - which apparently amounts to a stunning \$7.5 million.

*Le Parisien* revealed the story, claiming Crown Princess Nayef ben Abdel Aziz tried to leave at 3.30am on Thu 31 Mar without paying for the rooms she and her 60-strong entourage had occupied for the last six months.

Shangri-La isn't commenting on the matter, while London's *Daily Mail* wrote that the group had been offered "refuge from their troubles" at the Royal Monceau Hotel in Paris, which is owned by 'family friend,' the Emir of Qatar.

**A DUTCH** businessman who founded a unique chain of hotels specialising in quickie divorces has announced plans to expand the chain internationally.

The chain offers a range of services to facilitate a speedy transition into singledom, such as lawyers, real estate agents and child care services, with couples allocated separate rooms and a suite to take care of the paperwork proceedings.

Now, founder Jim Halfens is planning on taking the concept around the world, and is in talks with hotels in the UK, USA, Italy and Germany, after already signing six properties in the Netherlands to cater to his idea.

Additionally, the entrepreneur is negotiating with TV production companies to turn his idea into a reality television show.

**ROYAL REWARDS BLITZ**

ABC easy as 123

- A**gent Rates
- B**ingo
- C**ommission

**Sell to win a cruise!**

**Click here for more**

**Royal Caribbean INTERNATIONAL**

*Come & join the CIT team, specialists in travel to Italy and Europe...*

**AIRFARES & DOCUMENTATION CONSULTANT**

**cit holidays**

Full time position located in Sydney CBD, reporting to CIT Admin Supervisor.

- Minimum 1 year experience in airfares and ticketing
- International Airfares and ticketing certificates I & II
- BSP Certificate
- Knowledge & experience in Galileo /Crosscheck Travel
- Microsoft Office

The successful applicant will support the CIT administration team and requires exceptional organisational skills, attention to detail and accuracy, working well independently and as part of a team.

Applicants in confidence, with CV and cover letter, to [cit@cit.com.au](mailto:cit@cit.com.au)  
Attention: David Proietti, Administration Supervisor.  
Applications close 20 June 2012.

**INSIGHT VACATIONS**

**USA & CANADA 2013 BROCHURE OUT NOW**

*The finest way to discover North America*

**Click here for details**

**INSIGHT VACATIONS**  
*The Art of Touring in Style*

Today's issue of TD is coming to you from QF93 en route from Melbourne to Los Angeles, as we trial the Qantas A380 in-flight internet service.

**QANTAS** has been trialling OnAir internet connectivity on selected A380 flights between Australia and the USA, as it evaluates its deployment across its fleet on an ongoing basis (see p3).

The trial launched in Mar, initially for an eight week period, but has now been extended, with Qantas continuing to invite feedback on the product from business and first class pax.

Six QF A380s have the system, and Qantas is the first carrier to offer connectivity on direct flights between Australia and the USA.

The connection is provided using global Inmarsat satellite based connections, and becomes live as soon as the aircraft leaves Australian airspace.

Under the current trial, the system is free for First class pax, while there is a sliding scale of costs in business class depending on downloads and device type, with travellers asked to complete a survey on the product towards the end of the flight.

## VA/VX codeshare

**VIRGIN** Australia has announced it plans to codeshare with Virgin America on services from Los Angeles to Portland, Washington DC, Boston, Dallas/Fort Worth, Chicago, Fort Lauderdale, Seattle & Philadelphia (**TD** breaking news).

The deal requires a tick from the US Dept of Transportation, and is in addition to a VA code-share with Delta to 13 cities.

The Californian-based carrier said the arrangement was its first codeshare agreement.

## Luggage comp winner

**CONGRATS** to Vicky Steele of Infinity Holidays who was the winner of last week's Hawaiian Airlines comp, picking up a three-piece set of American Tourister luggage, valued at over \$700.

## Japan/Finland pact

**FLIGHT** restrictions on almost all services between Japan and Finland (apart from Tokyo airports) have been removed under a new bilateral air services agreement between the countries.

The restricted Open Skies deal includes unlimited fifth freedom traffic rights and cargo service, and will also see the removal of flight restrictions between Tokyo Narita and Finland from the Summer 2013 scheduling period.

Tuesday 12th Jun 2012

## ITP expands in Korea

**TMC** group International Travel Partnership has added Seoul-based Fides Travel as a member.

In Australia ITP is represented by JTN affiliate Maxim's Travel.

## Relaxing in the wild outback



**WILDMAN** Wilderness Lodge in the Mary River wetlands hosted this group of inbound tour operators for a night following an ATEC workshop in Darwin.

The group took in Skytour Top End experience and a Davidson's Arnhemland Safari.

**Pictured** are Sandro Mariani, Tour East; Emilie Rodriguez, JCM Destination Australia; Luciana Verlardi, AOT Group; Helene Nancy, Across Australia; Maria Rouady, Southern World Australia; Sally Cope, Anthology; Sue Cornwell, Goway Travel and Max Davidson, Davidson's Arnhemland Safaris.

## HRG merges Asia-Pac with USA/Canada

**HRG** Asia Pacific managing director Greg Treasure has had his role expanded to also encompass the TMC's operations in USA and Canada, effective 09 Jul.

Treasure will be based in New York but will also continue as md of the Asia Pacific region which he has headed up for some years.

"By joining the two roles and working across regions as well as national boundaries HRG will be able to service the needs of our clients more effectively," he said.




# Thinking about some great island holiday deals?

## Island holidays on sale.

Blue Holidays, the holiday program of Virgin Australia has domestic and international tropical island packages available for a limited time. So, stop thinking about it and start booking an island escape for your clients today.

**Click here** to book or call **13 15 16**.

blueholidays holiday program of  australia

## Rakhine state unrest

DFAT has upgraded its travel advisory to Burma's Rakhine State to 'Reconsider your need to travel' following "ongoing civil unrest in several locations."

# More Aussies up, up and away

AUSTRALIAN and international airlines flew more than 82-million passengers into, out of and within Australia in 2011, according to the government data released over the weekend.

The figures from the Bureau of Infrastructure, Transport & Regional Economics revealed int'l passenger numbers rose more than 5% on the year prior, with Sydney the busiest airport while posting the slowest growth rate as concerns about the facility reaching capacity continue to swirl.

Melbourne and Adelaide were the fastest growing airports in Australia, posting 9.9% and 9.5% improvements in int'l passenger movements respectively.

More than 38% more passengers travelled between Australia and China, with Asia posting the five fastest growing countries for air

travel worldwide.

Results remained strong despite setbacks from groundings of Tiger Airways and Qantas, and natural events such as volcanic ash clouds blowing over from South America.

Domestically, the world's busiest air route of Melbourne - Sydney far and away remained the busiest in terms of available seats, despite a 2.2% year-on-year load decrease against 2010.

Traffic into and out of Perth saw massive growth on routes between the WA capital and Brisbane and the mining sites of Port Hedland and Newman, with the latter posting a 25% spike.

On the reverse side, numbers between Adelaide and the Gold Coast dropped by 30%, likely due to Tiger Airways' route withdrawal.

## AMA up French itins

AMAWATERWAYS will offer two new French itineraries in 2013, announcing the addition of both a seven-night Paris & Normandy cruise on the Seine River and The Jewels of France voyage on the Rhone River, aboard *AmaLegro* and *AmaDagio*.

Sailings will operate from late Mar to late Oct/early Nov 2013.

AmaWaterways cruises are sold in Australia through APT.

## Perisher's five-day tkt

PERISHER has released a new ski lift ticket package allowing skiers & snowboarders to hit the slopes on five days of their choice.

The ticket, which retails for \$499 per adult and \$275 for children, also offers a 10% discount on single-day tickets and is on sale at Perisher ticket offices.

## New Italian rail fares

THE Italian Railways has launched a new series of fares to be phased in for the northern summer.

Three new fare levels - Base, Economy and Super Economy, are all fully electronic and are available in Australia through International Rail, with a million discounted seats on sale each month.

## AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury



AS THE debate over the passenger movement charge (PMC) heats up this week now that both houses of federal parliament have heard directly from the tourism industry about why the proposed increase and CPI indexing is not welcome nor helpful, we will move to the pointy end of the fight to stop these changes.

For the first time, the travel and tourism industry will come together with an outcome in mind - that is, to have an impact on the legislation that is being put forward to bring about these changes.

AFTA along with several of the major representative associations will hit the national newspapers this week with an advertising campaign to remind Federal Members of Parliament and Senators just how fed up the travel and tourism industry is in being used as a cash cow by the Australian Government.

The PMC tax has a significant impact on both inbound and outbound travel and any suggestion that the Federal Government or the Federal Opposition thinks that we will just be polite, shut our mouths and be stuck with the proposed increase is wrong.

Even more arrogant is the proposed annual automatic increase to the PMC which would be enshrined in legislation and forgotten for ever.

Many of you who read this column each week often say to me that you think I am negative, or my opinion is slanted one way, or I get things wrong. You may be right, but I urge that anyone that cares about the future of the Australian Tourism Industry and closer to my heart, the Australian Travel industry, will write a letter along the lines of the newspaper advertisement that you will see later in the week to their local federal member regardless of the political party they are from to galvanise the fury that this tax (PMC) and the automatic increase, along with the other budget measures that impact on our industry will have a material impact and bring a sting to the tail of what already appears to be a softening of the market.

You know, there comes a time in this type of thing when you have to put a stake in the ground and say enough! The details of the letter will be available at [www.afta.com.au](http://www.afta.com.au) from Thu.

If you care, you'll write the letter.

For contact details for federal MPs go to [www.aph.gov.au/Senators\\_and\\_Members/Members](http://www.aph.gov.au/Senators_and_Members/Members)



AIR NEW ZEALAND

Want a chance to  
**WIN**

1 of 10 spots on a Western Canada Famil to British Columbia & Alberta flying with Air New Zealand?

### We can help you:

- Stay one step ahead of the competition
- Brush up on your Canada knowledge
- Sign up today to our FREE online training program

Become the newest Canada Specialist!  
Complete the training by 06 July for your chance to WIN!  
<http://csp-au.canada.travel/>

Canada  
keep exploring

## Tour NASA firing room

KENNEDY Space Center is for the first time in 30 years giving visitors to the facility a chance to tour the Launch Control Center.

The daily tour, offered from tomorrow until year's end, incla a visit inside Firing Room 4 from where the last 21 space shuttle launches have been controlled.

## MAS tick for flydubai

MALAYSIA Airlines says it won't object to the proposed codeshare alliance between Emirates and flydubai on services to Australia, should the ACCC determine the pact will benefit consumers.

MAS has also stated recently it won't block the planned Etihad and airberlin alliance (TD Fri).

MEANWHILE, flydubai will add thrice weekly flights to Bucharest on 01 Oct and five times weekly services to Skopje from 18 Oct, boosting its Central & Eastern Europe presence to 15 cities.

## IATA warn downturn

CONTINUED passenger growth and an ease in oil prices has led IATA to avoid downgrading its profit forecast for global airlines, keeping its outlook figure stable at US\$3-billion for 2012.

Losses in the European sector will be offset by improved regions in the US and Latin American carrier markets.

MEANWHILE, the global body has called on governments to play a greater role in maximising social and economic benefits driven by success from the aviation industry.

Director general Tony Tyler called for "an agenda to achieve tax regimes that do not kill growth [and] regulation that facilitates [further] growth".

AND, IATA members have united in calling for a "globally-agreed" approach to climate change, denouncing the EU emissions trading scheme as "creating discord when we need harmony".

## EY social milestone

ETIHAD Airways has surpassed a milestone of 100,000 fans on its Facebook page, with the carrier thanking its 'likers' by creating a special Thanks video on Youtube.

## Viva Vegas visitors



A DELEGATION led by the Las Vegas Convention and Visitors Bureau and the Nevada Commission on Tourism was in Australia last week, showcasing the many attractions and accommodation options of the well known US convention and

casino capital and its state.

Last year, Las Vegas welcomed almost 39 million visitors, with the ongoing development of the destination now seeing it offer 151,000 rooms in total.

And access to the city is also expanding, with the first flight into the brand new 14-gate \$2.4 billion international terminal 3 at Las Vegas McCarran International Airport set to arrive on 27 Jun.

The visiting delegation presented the depth and diversity of the Las Vegas and Nevada experience, which is so popular with Aussies that Australia is its number two international market.

Melanie Mayer, LVCVB account manager for Australia and New Zealand said that "with the strong dollar and value in travel that both Las Vegas and Nevada offer, we're predicting the interest will stay strong for some time to come".

The 'Come Play' roadshow took place in Melbourne and Sydney and concluded with a special dinner at the Sydney Opera House where the above photo was taken, featuring from left: Peter Hession, Mandarin Oriental; Mynor Guerra, Maverick Helicopters; and Brandon Reed, gm Graceland Wedding Chapel.

## 100 jet order for DY

NORWEGIAN Air has confirmed it has placed an order for 100 Airbus A320neo aircraft, with the order valued at approx US\$21.6-billion at list prices.



## Brochures of the Week

WELCOME to Brochures of the Week, **Travel Daily's** regular feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including an image of the front cover plus contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au). And don't forget our FREE brochure listing service at [www.traveldaily.com.au/brochures](http://www.traveldaily.com.au/brochures).



### Topdeck - Europe Gap Year 2013

Three new trips for school leavers have been added to the Gap Year brochure, including the 18 day European Treasures; 27 day European Explorer and 32 day European Escapade. The tours are catered towards the 17 to 19 year olds who have just finished school and are 'specially designed so that the vibe is fun and youthful'. For more information visit - [topdeck.travel](http://topdeck.travel).



### Sunlover Holidays - Hot Deals to Cool Places Queensland Package Holidays 2012/13

The 10<sup>th</sup> edition of Parker Travel Collections Queensland Holiday packages brochure with Sunlover Holidays has been released, featuring eight holiday package options at over 20 different accom options. Also on offer are specially designed packages for both couples and families that will suit every budget. For more information, email - [sales@trav.com.au](mailto:sales@trav.com.au).



### Travelmarvel - Canada and Alaska 2013

New local activities, insider experiences and a series of multi-day north-east US and Canada tours form the main highlights of the new brochure. Additional features include Mike Wiegele's Heli Village at Blue River with Safari Cruise, Fairmont Banff Springs, Kelowna, a dinner experience at Squamish Lil'wat Cultural Centre in Whistler, Via Rail's 'The Canadian train between Vancouver, Jasper and Calgary plus longer tours.



### 50 Degrees North - Winter 2012/14

Nordic travel operator 50 Degrees North has launched its new winter brochure featuring trips tailored to maximise opportunities to see the Northern Lights. The winter trips include Russian Winter tours and Finnish Christmas tours. The 'brick' system has also been introduced to allow travellers to customise their own unique 'Scandinavian city tour'.

**Winter Warmers Sale on now**

**Book by June 30**



**Free Balcony Upgrades\***

**Free Onboard Credit\***

**\*Click here for more**



## Club Med sales strong

CLUB Med has reported a significant rise in profits for the first half of the fiscal year for 2012, announcing a 72% spike in net income to €17-million.

The all-inclusive resort operator noted a 4.6% increase in overall business volume to €798-million.

The strong results also enabled the company to pay €42-million down off a €165-million debt.

## Have a whale of a time

ORION Expeditions are inviting guests to take advantage of its exclusive Kimberley sailings, including opportunities to witness pods of whales as they head north.

10-night packages ex Darwin or Broome, inclusive of airfares are available from \$9,510ppts - a 10% saving on normal brochure prices.

More info at [bit.ly/orionwhales](http://bit.ly/orionwhales).

## Emirates boosts KUL

EMIRATES is clearly seeing strong demand for travel between Dubai and Malaysia, with a four-day period at the end of this month seeing EK operate double daily A380 services to the Malaysian capital.

The second daily A380 will operate as EK342/343 for flights ex Dubai from 25-29 Jun.

## Coral's new itinerary

A NEW, 25-night voyage circling the Spice Islands, Raja Ampat and New Guinea aboard its flagship vessel *Oceanic Discoverer* are part of a new 2013 brochure released today by Coral Princess Cruises.

The guide also includes a series of 10- and 12-night PNG cruises ex Cairns, in addition to journeys to the Melanesian archipelago - more info at [bit.ly/coralprincess](http://bit.ly/coralprincess).

## All smiles for MH gift winner



**ABOVE:** Jigisha Patel from Fantasy Travel found herself with 10,000 reasons to smile after winning a recent Malaysia Airlines incentive and taking home \$10,000.

Further winners of \$1000 gift cards were Julie Challenor from World Travel Professionals Brisbane; Dilni Abeyweera, Ingwest; Anna Dziopa; Corporate Traveller Gold Coast; Manuri Palliyaguru, Target Travel & Tours;

Kathy Wassman, Let's Travel; Nikki Daking, Corporate Traveller Gold Coast; Jenny Gill, HWT New Farm; Shaun Remington, FC Albert St; Javed Rahman, Best Deal Travel and Colin Dooley, Corporate Traveller Brisbane.

Jigisha is pictured (centre) with MH Brisbane area manager Muzakir Shah Abdul Rahman and MH sales rep Sue Watts.

### AUH set for expansion

**ABU DHABI** Airport has selected a consortium made up of local, Turkish and Greek construction businesses to proceed with a massive expansion of the airport.

AUH traffic has been growing at an approximate rate of 19.7% over the last five years.

Once finished, the new midfield terminal, currently scheduled for completion in 2017, will be able to serve 30 million pax annually, rising to 47 million by 2030, will be able to cater for Airbus A380 and Boeing 747 aircraft, and is expected to cost US\$3.2 billion.

### AF/KLM inflight wi-fi

**AIR** France and KLM will jointly trial an inflight wi-fi internet service on long-haul routes from Feb next year, in partnership with Panasonic Avionics.

### Double mile discounts

**WORLDHOTELS** has released an earlybird offer of 20% off normal rates at 500 hotels in 250 destinations across 65 countries.

Further, members of 24 different frequent flyer programs will be able to earn 1,000 miles (or points) per stay.

Bookings must be made 20 days prior to arrival, and valid for stays between 01 Jul and 31 Aug.

To book, visit [bit.ly/dblmiles](http://bit.ly/dblmiles).

## WIN A DINNER FOR FOUR



This week *Travel Daily* has teamed up with Hawaii Tourism and is giving one lucky reader the chance to win a table for 4 people at any session during the Flavours of Hawai'i Food Event at the Grace Hotel Sydney from 15-30th June 2012.

Discover Hawai'i's interesting culinary history, from traditional to contemporary dishes,

Hawaiian cuisine mirrors the Islands cultural diversity with European, Chinese, Korean, Japanese and Polynesian influences.

Hawaiian chefs take advantage of the bounty of the sea and land, using the freshest ingredients to showcase the unique Flavours of Hawai'i".

[Click here](#) for more info.

For your chance to win, simply send in an answer to the question below by COB on Friday.

Hawai'i has an interesting culinary history and for your chance to discover it for yourself tell us in 25 words or less what you love most about Hawaiian Food

Send your entry to:

[hawaiifood@traveldaily.com.au](mailto:hawaiifood@traveldaily.com.au)

The most creative answer will win & the winner will be announced in *Travel Daily* next week.



### Tiger take SEAir stake

**TIGER** Airways (TR) in Singapore has acquired a 40% stake in Southeast Asian Airlines for \$7m.

SEAir currently operate domestic services within the Philippines as well as shorthaul int'l flights to Singapore, Bangkok, Hong Kong and Kota Kinabalu in Malaysia.

The investment continues a recent trend by Tiger, who bought a 33% stake in Indonesian carrier Mandala Airlines in Apr.

Following the purchase, SEAir will adopt the TR business model and plans to expand its operation to new routes in addition to the acquisition of new A320 aircraft this financial year.

**UPDATE**  
**Supplier Updates**

**WELCOME** to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

### AirAsia Japan 1st jet

**FLEDGLING** low-cost carrier AirAsia Japan has taken delivery of its first Airbus A320, as it readies to launch services in Aug. Three more A320 jets are slated to be delivered by the end of 2012.



## Business Development Manager ADELAIDE - PART TIME

Sunlover Holidays distributes and sells Australian leisure products and services through major retail chains to over 3000 retail travel agencies in Australia and New Zealand. An opportunity exists for an experienced Business Development Manager to manage existing business and identify and nurture new Sunlover Holidays business. Based out of Adelaide and reporting to the Australian Sales Manager, this role will see you responsible for the maximisation and management of sales from our key industry accounts for the Sunlover Holidays brand.

#### Your major responsibilities will include:

- Maintaining and increasing sales for the Sunlover Holiday brand within South Australia
- Implementing sales plans and strategies in line with the business plan
- Developing and enhancing relationships with our retail agency network
- Identifying new business opportunities to increase market share within retail travel agents
- Increase profitability through meeting and exceeding sales budgets
- Continual development of product knowledge

#### As the ideal applicant you will have:

- Extensive knowledge of retail and wholesale travel industry
- Demonstrated sales and relationship management experience
- Excellent communication and presentation skills
- Exceptional customer service ethic
- A high degree of self management and self motivation
- A sound knowledge of Australian destinations and products
- The ability to undertake travel

The successful applicant will enjoy a competitive salary package as well as laptop and mobile phone. If you wish to apply send your cover letter and resume through to [careers@aotgroup.com.au](mailto:careers@aotgroup.com.au) quoting reference number 28/12.

**Applications Close 19 June 2012 at 5pm.**



Tuesday 12th Jun 2012



**CONGRATULATIONS**

**Julie Llambias**

from *Carnival Australia*

Julie is the top point scorer for Round 14 of *Travel Daily's* NRL industry footy tipping competition and has won 3 days car rental in Australia, courtesy of *Compass Car Rental*.



**Major Prize Sponsors**

**1st Prize:** 4-night holiday to Dubai, courtesy of **Emirates** and **Holiday Inn**



**2nd Prize:** 5-night holiday to Vanuatu, courtesy of **Air Vanuatu** & **The Grand Hotel and Casino Vanuatu**



**Great Ocean iPad app**

**INFORMATION** on where to stay, eat, shop and how to explore the Great Ocean Road in Victoria form part of a new iPhone application released this weekend.

Creators also secured the online domain of [greatoceanroad.com.au](http://greatoceanroad.com.au) which contains tips on how to safely view wildlife as well as how tourism impacts the local ecosystem across the 240km driving route.

The app is now available for download from the iTunes store.

**Swagman set up camp**

**SWAGMAN** Tours has released a special on a 16-day Kenya & Tanzania camping itinerary ex East Coast for \$4,990ppts.

The tour includes airfare, most meals, accom, transport and game sightseeing in national parks. Info at [swagmantours.com.au](http://swagmantours.com.au).

**Warwick conf. centre**

**CONSTRUCTION** has been completed on a state-of-the-art conference and exhibition centre at the Warwick Port Vila, Vanuatu.

The facility, opened today, features 1000sqm of conference space with seating for up to 800 people banquet-style.

**Travelpoint sign up MS**

**EGYPTAIR** has become the latest carrier to implement its fares, schedules and availability into the Travelpoint GDS as part of a full-content agreement for Galileo, Worldspan and Apollo users.

**Shongololo savings**

**EARLYBIRD** booking discounts on Africa's Shongololo Train of up to \$1000 per person are available on journeys from now to 30 Sep with the Africa Safari Co.

Additionally, cabin upgrades, free nights and value add bonuses can also be redeemed on a number of different journeys. Details at [africasafarico.com.au](http://africasafarico.com.au).

**Alaska self-bag tagging**

**ALASKA** Airlines has introduced a self-service bag tagging option for pax departing from Seattle Tacoma Airport.

Pax print and attach their bag tags via automatic kiosks before taking them to bag drop counters.

**MEANWHILE**, the carrier has announced two new routes to be launched, with nonstop services from Seattle to San Antonio, Texas operating from 17 Sep, and flights to Orlando, Florida available from 11 Oct this year.

Both routes will be operated by two-class B737 aircraft.

**Aussie PCO's Fijian sunset**



**PICTURE** perfect would be the way this group of Australian professional conference organisers would describe Fiji's Natadola Beach as they relaxed at the end of a family trip hosted by the Intercontinental Fiji.

In an action-packed few days, delegates were greeted by

friendly Malomalo Primary School children, were entertained by contemporary Fijian dancers, dined on delicacies prepared by chef Gerard Marr and enjoyed canapes at sunset on the 4th hole of the Natadola golf course, where the group were **pictured** for this photo.

**WIN A TRIP TO GREECE**

Throughout June, **Travel Daily** is giving one lucky travel consultant reader the chance to win an amazing 7-day escorted "Highlights of Greece" tour, courtesy of **Sun Island Tours**.

The prize includes two return economy airfares to Athens with Etihad, airport transfers, six nights' accommodation, six breakfasts, three dinners, tours with licensed guide as per itinerary, entrance fees and local taxes.

Every day **Travel Daily** will be featuring a photo of a Sun Island Tours' staff member enjoying a different destination from their brochures. You just have to identify the city or landmark and email us your answer. There will be 20 questions in total, which will also be posted on our website. In the final (20th) day you will be asked a creative question.

At the end of the month the subscriber with the most correct answers and the most creative response to the final question will win.

**Email your answers to: [sunislandcomp@traveldaily.com.au](mailto:sunislandcomp@traveldaily.com.au)**

Hint! Go to Sun Island Tours' Facebook page or visit [www.sunislandtours.com.au](http://www.sunislandtours.com.au)

Click here for more information



Photo 7

**Where is Sara today?**



**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

PO Box 1010, Epping, NSW 1710  
Phone: 1300 799 220 Fax: 1300 799 221

*Travel Daily* is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

**Publisher/Managing Editor:** Bruce Piper  
**Editor:** Guy Dundas  
**Contributors:** Matt Lennon, Chantel Long, Jenny Piper and Barry Matheson  
**Email:** [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

**Travel Daily Group:**



**Advertising and Marketing:** Christie-Lee Lachance, Lisa Martin and Magda Herdzik  
**Email:** [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)  
**Business Manager:** Jenny Piper  
**Email:** [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)



**LET'S TMS LEAD YOU TO SUCCESS!**

QUALITY RECRUITMENT FOR THE TRAVEL AND HOSPITALITY INDUSTRIES IN ASIA PACIFIC

## LET'S GET SOCIAL



**CLICK ON THE ICONS  
TO FOLLOW US**

**FOLLOW US ON LINKEDIN, FACEBOOK & TWITTER FOR THE  
LATEST JOBS UPDATE, INDUSTRY NEWS, COMPETITIONS & PRIZES**

## TMS... A SUCCESS STORY SINCE 1994

 **Head Office: Level 10, 109 Pitt Street, Sydney, NSW, 2000**

 **Syd: 02 9231 6444 • Vic/Wa/Sa/Tas Enquires: Syd Office • Qld: 07 3221 9916**

 **nswjobs@tmsap.com**

 **www.tmsap.com**



## PUT YOUR CAREER IN THE HANDS OF THE EXPERTS AT AA EXECUTIVE

### YOUR PLACE AT THE EXECUTIVE TABLE AWAITS

**GENERAL MANAGER – GROUP SALES  
MELBOURNE – SALARY PACKAGE NEG ON EXP**

Step into the limelight with this top level role heading up a global sales department. Overseeing a number of Global offices you will be able to implement strategies across the business improving bottom line performance and structuring continuity across the brand. Strong industry relationships are required along with high level communication skills, business acumen and great negotiation skills.

### A SENIOR ROLE FOR A SAVVY SALES PERSON

**HEAD OF GLOBAL I.T. SALES  
SYDNEY – SALARY PACKAGE OTE \$160K**

Use your advanced Sales experience to become a key influencer across this dynamic global business. Provide input in to the global action plan, account targets, delivery standards and price points and make key recommendations on the local business. Your stakeholder management skills are of the highest level and you'll be a great negotiator. Your career will flourish within this leading organization.

### A VOYAGE OF DISCOVERY

**INBOUND CRUISE MANAGER  
MELBOURNE BASED – SALARY PACKAGE OTE \$80k +**

Embark on your voyage of discovery when you join this outstanding operator. This unique and varied role requires the skills of a cruise professional with an understanding of the logistical challenges in moving large numbers of passengers effectively. Responsible for overseeing a team and coordinating inbound day tour proposals for ship excursions this is a role not to be missed! Frequent interstate travel is required.

### YOU'LL LOVE MANAGING THIS PORTFOLIO

**CLIENT RELATIONSHIP MANAGERS – CORPORATE TRAVEL  
PERTH & MELBOURNE - SALARY PACKAGE OTE TO \$100K**

Join a name you can trust, with a portfolio of interesting clients to manage, while creating impeccable service standards and delivering over & above expectations. Your knowledge of corporate travel account management strategies is essential along with your negotiation skills and ability to offer solutions that can improve your clients travel policy. An attractive salary package is available + benefits.

### OPEN THE DOOR FOR THIS NEW OFFICE

**CORPORATE TRAVEL TEAM MANAGER  
PERTH – SALARY PACKAGE \$75k - 85k NEGOTIABLE**

This exciting new role is available now for a talented manager who has the ability to focus on leadership growth. This newly created office will be the start of something fabulous for your travel career. Overseeing a small team you'll be instrumental in creating a positive impact on the local market and ensuring the office is a huge success. You'll have the backing & support of fantastic leaders from head office.

### A DREAM PRODUCT ROLE FOCUSING ON AIR

**PRODUCT EXECUTIVE  
SYDNEY – SALARY PACKAGE NEGOTIABLE ON EXPERIENCE**

This new role is responsible for ensuring competitive pricing across all products with a key focus on airfares, and ensuring that the right product at the right price is available at all times for sale in the market. Working in a dynamic and fast-paced online environment you will have solid local product knowledge and a keen understanding of airlines/airfares and GDS. A top salary package is available for the right person.

### LEAD THE TROUPS ON THE FRONT LINE

**TEAM LEADER  
SYDNEY – SALARY PACKAGE TO \$80K**

Take the lead role within this brilliant travel operation, bringing your skills & experience in corporate consulting and leadership skills. We're looking for someone who can manage workflows, statistics, KPI's and staff appraisals. Mostly hands-off, this is a true leadership role with the flexibility to jump in and be hands-on if required. Your positive approach and ability to lead by example will bring a breath of fresh air in to the team.

### A GREAT CAREER PATH IN GDS SALES

**ACCOUNT MANAGER  
SYDNEY – SALARY PACKAGE TO \$85K**

Bring your selling skills and travel industry background to this fantastic organisation and stretch your wings out on the road looking after an existing portfolio of clients, ensuring their business is retained and achieving new growth targets. If you have great skills in sales, trade relationships, GDS and product knowledge race in for your chance to join a leading company that will support your career development.

## CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis  
MANAGING DIRECTOR  
Ph: 02 9231 1299

Linda Green  
NSW & ACT  
Ph: 02 9231 2825

Anna Veitch  
NSW & ACT  
Ph: 02 9231 6377

Kathryn Hebenton  
VIC, SA, WA, QLD  
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO [executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)

FOR MANY MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE [www.aaappointments.com](http://www.aaappointments.com)



## Finding talent within the Australian Travel Industry

### Corporate Groups Flights Coordinator Sydney - Up to \$65K + Super - Ref 2011

Want a new challenge in your travel career? An experienced travel industry professional is needed with solid experience handling group travel. This is a fantastic opportunity to step away from repetitive reservations and to move into an exciting and diverse position. A competitive salary is available depending on experience and the chance to work with a stable, secure and growing corporate company where your efforts are recognised with realistic career progression.

For more information call Cliff on (02) 9113 7272 or email [cliff@traveltraderecruitment.com.au](mailto:cliff@traveltraderecruitment.com.au)

### Groups Travel Consultant Sydney - Up to \$50K - Ref 149

Sick of normal reservations in a busy call centre? Have an interest in sports? A well-known niche travel company are looking for an experienced Groups Travel Consultant to join their small team. You will book worldwide tour packages for clients, ensure group rates are competitive and process bookings from beginning to end. The ideal candidate will have experience booking group bookings, use of Galileo and have excellent customer service skills.

For more information call Lisa on (02) 9113 7272 or email [lisa@traveltraderecruitment.com.au](mailto:lisa@traveltraderecruitment.com.au)

### Retail Consultant Sydney - \$DOE - Ref 2023

If you're looking for a new challenge, this could be it! Working as part of a team you will be offering the complete package with excellent customer service and wonderful time keeping skills. Our client will have a variety of product to fit all budgets, so you will make your targets. We are looking for someone who has amazing product knowledge with exceptional fares & ticketing knowledge. Ideally you will be well travelled and be passionate about what you do!

For more information call Natalie on (02) 9113 7272 or email [natalie@traveltraderecruitment.com.au](mailto:natalie@traveltraderecruitment.com.au)

### Retail Travel Consultant Canberra - \$Competitive + Super + Incentives - Ref 3115

Travel professionals are needed in the Canberra region to join a much loved & award winning travel agency. If you enjoy tailor making the dream holiday, using your own personal travel experience & working with a loyal & repeat customer base, contact me today! You will ideally have at least two years' experience in the travel industry with strong product knowledge. In return a great package is offered and a friendly team environment in central Canberra branch.

For more information call Sarah on (02) 9113 7272 or email [sarah@traveltraderecruitment.com.au](mailto:sarah@traveltraderecruitment.com.au)

### Corporate Travel Consultants Sydney - Packages up to \$70K DOE - Ref 1546

We have a number of roles across Sydney's CBD & suburbs within leading travel management companies & niche independents. If you are an passionate & experienced travel professional with an international or corporate travel background, then we want to speak with you. Each opportunity offers something unique and different, so you'll be spoilt for choice when deciding which opportunity would be the right career step for you.

For more information call Cliff on (02) 9113 7272 or email [cliff@traveltraderecruitment.com.au](mailto:cliff@traveltraderecruitment.com.au)

### Wholesale Consultant Sydney- \$DOE - Ref 2022

If you have a love for South East Asia, this could be the job for you. Working within a small but very friendly team, you will offering amazing hotels, tours and day trips. Previous travel industry experience and exceptional customer service skills will see you succeed in this new role. Excellent rewards and fam trips offered. An amazing role for someone with extensive experience and personal travel in this area. Part time will also be considered.

For more information call Natalie on (02) 9113 7272 or email [natalie@traveltraderecruitment.com.au](mailto:natalie@traveltraderecruitment.com.au)

### Retail Travel Consultant Melbourne - Up to \$50K - Ref 1414

Calling all Senior Travel Consultants! A reputable and awarding winning Travel Agency on Melbourne's outskirts is looking for an experienced Retail Travel Consultant who is a high achiever, self-motivated and ready for a challenge. Earn top dollar with your repeat clients! The ideal candidate will have minimum 3 years retail experience and solid Galileo CRS. So if you are an enthusiastic travel professional looking for a new and exciting position - call today!

For more information call Lisa on (02) 9113 7272 or email [lisa@traveltraderecruitment.com.au](mailto:lisa@traveltraderecruitment.com.au)

### Senior Travel Reservations Consultant Gold Coast - \$40-50K + Super + Incentive - Ref 4667

Would you like to specialise in high end, off the beaten track itineraries and spend the time needed to piece together lucrative bookings? A niche travel agency is looking for a senior travel consultant to join their experienced team in the Gold Coast. You will ideally have five+ years in the industry, be extremely well travelled, and be able to provide the skills & experience necessary to flourish in this position.

For more information call Sarah on (02) 9113 7272 or email [sarah@traveltraderecruitment.com.au](mailto:sarah@traveltraderecruitment.com.au)



Find your ideal travel job at [www.TravelTradeJobs.com.au](http://www.TravelTradeJobs.com.au)  
or download your FREE Travel Trade Jobs App  
(Available on Apple & Android Smartphones)

Feeling like you always have  
your own space is brilliant!

To become a South Africa expert visit [www.southafrica.net/fundi](http://www.southafrica.net/fundi)



Inspiring new ways

# From AUSTRALIA to the WORLD

Click to view our Global network

Be rewarded with these Grand Prizes for selling VA between 28 May & 30 June 2012 by simply increasing your sales by 10% compared to the same period last year

1<sup>st</sup> 1 Business Class ticket to Los Angeles

2<sup>nd</sup> 1 Premium Economy Class ticket to Los Angeles

3<sup>rd</sup> 1 Economy Class ticket to Los Angeles

**DAILY PRIZES** \$100 DJ's voucher for every return Business Class ticket  
\$50 DJ's voucher for every return Premium Economy Class  
\$30 DJ's voucher for every return Economy Class ticket



**Consolidated Travel  
Group**

**Quikfares**

**Quikticket**

**CONDITIONS:** Valid for tickets issued by Consolidated Travel or via Quikticket between 28 May & 30 June 2012 on 100% VA itineraries ex Australia plated to VA (795) ticket stock on the Consolidated Travel IATA only. Child, Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. Consolidated Travel and Virgin Australia reserve the right to alter or cancel the promotion any time. To be in the running for the major prizes you must achieve a minimum 10% growth of your VA sales compared to the same period in 2011, vouchers for this promotion are capped and will be distributed at the completion of the promotion. Airline tickets do not include taxes or surcharges or any booking fees. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 24 May 2012.