



Wednesday 13th June 2012



#### Origin comp heats up

**ENTRIES** are flooding in for *Travel Daily's* State of Origin comp, with the ultimate state versus state battle set to explode tonight.

To be in with a shot at winning a two-night stay at the Pullman Sydney Olympic Park, email us at soocomp@traveldaily.com.au before 6:30pm tonight with your predictions for the big match.

- 1: What will be the final score?
- 2: When will the first try occur?
- 3: Who will be man of the match?



### CANADA, ALASKA & USA 2013



### FAMOUS TRAINS

Rocky Mountaineer, VIA Rail "The Canadian" Midnight Sun Express

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### Avis calls on 2012 scholars

**REGISTRATIONS** for the 2012 Avis Travel Agent Scholarship have opened today, supported by a new guide aimed to encourage more travel consultants, from all walks of life, to participate.

The 24-page booklet provides info on how to apply, sample questions, tips, testimonials from past winners & judging processes.

This year's prize is valued at over \$40,000, incl Business class Qantas flights for two to New York, six nights accom, admission into TIME, Polonious Resources coaching, a first year tourism scholarship at Southern Cross University, and much more.

Avis Travel Industry Manager Russell Butler says the guide was created to inspire a broader range of travel agents to apply, whether

#### Seven pages of news

**Travel Daily** today has seven pages of news & photos, plus full pages from: (click)

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leisure, corporate or home-based, regardless of position, experience or commercial affiliation.

The guide is available to agents registering for the Scholarship at avisscholarship.com, via Avis travel account managers or by emailing scholarship@avis.com.au.

#### **CATO** mulls cruise tack

THE Council of Australian Tour Operators has suggested a need to emulate formulas used by the local cruise industry to encourage consumers to travel abroad.

Speaking last night at the CATO AGM, re-elected chairman Rod Eather said lessons can be learnt from the Australian cruise sector which has flourished over the last 9 years, with pax numbers up 30% in 2011 on the prior year alone.

"They are doing something right so it might be an area we can look at to determine what they are doing well and what we are doing wrong, and how can we get some of those people to travel back overseas rather than on the seas."

#### **APT small ship brox**

APT will introduce a small ship ocean cruising brochure in Aug to showcase the product of its latest investment - a "significant stake" in UK-based Noble Caledonia.

The program will feature about five Noble Caledonia itineraries that will be available between the Philippines and Darwin and from Darwin to Broome in Sep next year, APT ceo Chris Hall told *TD*.

He said the 30-odd page 2013 Noble Caledonia brochure (see **pg three**) would be launched to "test the water" from the local market.

#### **Insight Vac names md**

THE Travel Corporation's ceo John Weeks yesterday confirmed the appointment of Joost Timmer as managing director for Insight Vacations Australia, effective 02 Jul 2012, replacing the departing Lorraine Sharp.

Weeks said Timmer possessed "impressive credentials" within & outside the travel industry.

His past career includes roles at Abercrombie & Kent, Gray Line and Oz Experience.











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#### Sydney cruise tax farce

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**THE** Tourism & Transport Forum says plans by the NSW govt to hike ship turnaround costs in Sydney, from approx \$5,000 today to \$70,000 by 2015, as "excessive".

"It is regrettable that one of the bright spots for the Australian tourism industry is being hit this way - it's a tax on success," said TTF chief exec. John Lee - more on the NSW budget on page six.

#### **Novotel St Kilda sale**

THE newly refurbished Novotel Melbourne St Kilda has been listed for sale by CBRE, with interest expected from "traditional and non-traditional, national and international investors."

Accor has a management deal with the 211-room hotel for a further nine years.



### Domestic travel heading up

FEDERAL tourism minister Martin Ferguson has hailed figures from Tourism Research Australia released today which reveal a strong rebound in spending by domestic tourists.

Almost \$50 billion was spent by Aussies holidaying at home in the last 12 months, with the figures up 15% over the last quarter pushing the result for the year into double digits at 10.4%.

Domestic overnight trips were up 8% in the Jan-Mar quarter, and 5% up for the 12 months to Mar, while holidays also increased in length resulting in a healthy 12% boost in visitor nights.

TA md Andrew McEvoy said the results were "further evidence that a resurgence in our domestic offering is occurring - reinforcing the focus of Tourism Australia's

#### Joyce takes IATA chair

**QANTAS** chief Alan Joyce has taken up the post as chairman of the IATA Board of Governors this week at the IATA AGM, replacing KLM head Peter Hartman.

Following his one-year term in the position, Joyce will be replaced by Delta Air Lines ceo Richard Anderson.

"I am confident that Alan is the right person to lead IATA's Board of Governors as the Association strives to deliver even greater value for our members," IATA boss Tony Tyler said.

latest marketing initiative both abroad and here at home [that] *There's nothing like Australia"*.

Ferguson said that the results are approaching pre-GFC levels, and are a "positive sign that Australia's \$73.3 billion tourism industry is recovering from last year's natural disasters".

The strong economy saw the growth driven by a 10% lift in business trips, but overnight leisure travel also increased 2%.

#### VA/VX fast-track pact

**VIRGIN** Australia and Virgin America are hoping to implement a proposed codeshare agreement on US domestic services (*TD* yest) by as early this Sun.

In a 56-page submission to the US Department of Transportation, VA & VX outlined the "operational period" of the codeshare deal will commence for first travel on 17 Jun 2012, calling for "expedited treatment."

Within the detailed application, the carriers also revealed they agreed to engage in codeshare services on 30 May, and planned to initiate the tighter relationship "on or about July 3, 2012."

The document further indicates Virgin Australia has a dedicated flight number range for use on VX services, ranging from 6001 to 6039, on multiple departures from LAX to IAD, PHL, ORD, FLL, BOS, DFW, SEA and PDX.

#### Scoot OOL inaugural

**SINGAPORE** Airlines low cost offshoot Scoot has commenced its new five weekly services to the Gold Coast, with the inaugural Boeing 777-200 flight on 'Barry' (*TD* 01 Jun) touching down today.

#### **Excite London boom**

**EXCITE** Holidays has reported a "significant" swell in enquiry levels for UK destinations ahead of the London Olympic Games, up 55% on the same time last year.

CEO George Papioannou said interest in the 2012 Olympics, which begin in 43 days, has been steadily building since Jan, with interest high from travel agents for 4- & 5-star properties.

"We have plenty of rooms still available in many city hotels across London," he added.





### Sell Etihad **Double Your Salary**

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#### No to excess card fees

**EXCESSIVE** credit card surcharges, such as booking fees charged by airlines, will be banned from 01 Jan next year in an announcement by the Reserve Bank yesterday.

Merchants will soon only be able to charge customers the cost to themselves of accepting credit cards as a payment method.

Consumer advocate Choice said it "welcomes the RBA's message that the credit card surcharge cash cow can no longer be milked".



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### **Noble APT deal turning heads**



**THE** APT Group has become a part owner of UK-based company Noble Caledonia, after taking a "significant stake" in the 21 yearold business which specialises in expedition, river and small ship cruising and land touring.

Noble Caledonia itself owns two ocean-going vessels - the 116-pax Island Sky & 114-pax Caledonian Sky - and operates long-term charters on 5 others ships.

A third Noble Caledonia-owned vessel is also under consideration.

The ships are unique in that they can provide access to more remote locations, or drop anchor and offer zodiac runs into hard to reach ports not accessible by large cruise liners.

Itineraries are offered in the UK, Greenland, Iceland, Arctic Circle, Asia Pacific, PNG, Alaska, Canada Maritime region, Cuba and numerous other locations.

The Noble Caledonia product already features in APT's Botanica garden tours, Europe and Canada & Alaska programs.

Announcing the deal yesterday, APT owner Geoff McGeary said Noble was the next evolution for the Australian cruise market, who are seeking more "experiential"

cruising and touring options, and would rival Orion & SeaDream.

"It's what the new age baby boomer wants - an experiential product," he said.

The deal will see APT take a number of exclusive Noble sailings, incl an 85th anniversary voyage led by McGeary late next year.

McGeary said the company was continually evaluating "brands that suit the Australian market."

APT has interests in a range of firms incl The Captains Choice Tour, AmaWaterways, Topdeck, Intrepid and Croydon Travel.

Noble Caledonia has a database of 250,000 which, under the deal, APT will be able to tap into.

Although the specific purchase price has not been disclosed, McGeary told TD it was a "major stake", but less than 50%.

Managing director Barry Matters said cruising is a "critical" part of the APT business, making up 70% of revenue for the firm.

APT gm marketing Debra Fox told TD the Noble product would not compete with APT's existing river cruise product, sold under its tie-up with AmaWaterways.

APT's Fox, McGeary, Matters and ceo Chris Hall are pictured above.

#### **Langham Observatory**

**LANGHAM** Hospitality Group has this afternoon confirmed the acquisition of The Observatory Hotel in Sydney, effective 08 Aug.

"Strategically, this purchase signals the group's plans for longterm expansion in the Pacific region," said LHG ceo Brett Butcher.

Within the Pacific region, Langham has properties in both Melbourne and Auckland.

The Observatory Hotel was put on the market by current owner Orient Express in Feb (TD 01 Feb).



# Window

**NOW** this is monkey business. An Air China jet scheduled to depart recently from New York's JFK airport was delayed by four hours after a monkey that was in the aircraft's cargo hold escaped from its enclosure.

While the ape never escaped from the plane itself, it still required several Port Authority officials and airport crew to work together to capture it and return it to its crate.

A police source described the monkey as "a slippery little beast".

**VIRGIN** Group founder Richard Branson has issued an apology to Vancouver Premier Christy Clark, via Twitter, over a recent invitation issued to the city leader to go kite-surfing, while naked, on the billionaire's back.

While maintaining the request was disrespectful, Premier Clark accepted the apology, saying "Light-hearted jokes often have a place, but I don't think that this was appropriate".

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# Travel Daily on location at Disneyland Resort

Today's issue of TD is coming to you from Disneyland Resort in California, where Cars Land will officially open tomorrow.

**DISNEY** is holding a massive celebration this week after the completion of the second biggest expansion project in the resort's 57 year history.

Events will include the official reopening of Disney's California Adventure Park, including two highly anticipated new themed areas: Cars Land (based on the popular animated movies) and Buena Vista Street, which creates a new entrance to the park.

The expansion features four new attractions: Radiator Springs Racers; Luigi's Flying Tires; Mater's Junkyard Jamboree; and the Red Car Trolley, and there's also a new Carthay Circle Theatre.

Cars Land, which covers 12 acres formerly occupied by a car park, is a highly detailed recreation of Radiator Springs which featured in the popular Pixar movies *Cars* and *Cars II*.

Tomorrow night will see a huge party take place at the relaunched park, including a range of celebrities appearing at a special red carpet event.



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#### **Today Show at Disney**

THE Channel 9 Today Show will be broadcast from Disneyland Resort in California later this month, with the week-long event sponsored by Disney, Qantas Holidays and Harvey World Travel.

The crew will start arriving next week and the broadcast by hosts Karl Stefanovic and Lisa Wilkinson will take place from various locations around the park including the new Cars Land over a five day period from 25 Jun.

#### More Disney expansion

IT'S not just the California Adventure Disney theme park which is undergoing an upgrade the iconic Matterhorn Bobsleds at the original Disneyland Park is also set to reopen on Fri.

The attraction has been refreshed inside and out, while new three-person bobsleds allow guests to be seated individually.

Other Disneyland changes include new Pixie Hollow characters and a new Meridathemed attraction based on the upcoming Pixar/Disney film *Brave*.

#### **Beyond infinity!**

RIGHT: Sean Harrigan from Disney and Quentin Vos of Air New Zealand are currently escorting a large group of Australasian media at the global launch of the new Cars Land at Disneyland Resort in California.

Disney is pulling out all stops to promote the new attraction, with around 800 media visiting from around the globe also including groups from Japan, Canada and Mexico as well as a large US-based contingent.

Australia is the second biggest international market for Disney, and executive vice president of Disney worldwide sales & travel operations, Randy Garfield, told *TD* that the recent boost to consumer direct marketing in the Aussie market had seen a "substantial increase in Australian visitors to Disneyland".

The new Cars Land and relaunched California Adventure park are set to further stimulate interest in all things Disney while the park also continues to feature all the old favourites.

Harrigan and Vos are **pictured** outside the recently renewed Lego Store in the Downtown Disney precinct.





**WELCOME** to Supplier
Updates, **Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by CLICKING HERE.

Supplier enquiries for notices: advertising@traveldaily.com.au



#### **AUSTRIA. UNIQUE LIKE YOU**

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#### **Reopening the Chamber of Art and Wonders**

In March 2013, the most important collection of its kind – newly renovated and enhanced – is returning to the Kunsthistorisches Museum after 10 years. Be enchanted by this realm of fantasy's overwhelming gold, ivory and wooden beauty, as well as exotic elements such as the horn of the legendary unicorn and Benvenuto Cellini's Saliera.





#### High above Innsbruck's mountains

It's called a hybrid funicular railway – but it's much more. Explore the mountains around Innsbruck in futuristic style in this architecturally stunning system – nowhere else in the world you can ascend to an altitude of 2,300m in just 20 minutes. Right from the city centre to the top of the mountains!

More information



#### See what's on the ceiling at Sofitel Vienna

Yes, you'll enjoy some great food at the new Gault Millau awarded Le Loft restaurant at Sofitel Vienna - but when a fat goldfish swims across the ceiling or a giant eye blinks back at you, you know even the food has been trumped by some impressively delightful interior design and spectacular views.

**More information** 



For more unique travel ideas, visit www.unique.austria.info. For inspiring travel programs to Austria and to receive brochures, display material or other helpful sales and marketing tools, please call (02) 9299 3621 or e-mail us on info@antosyd.org.au.



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#### Mirvac benefits count

**GLOBAL** Hotel Alliance has advised its members they will continue to receive Discovery benefits and status credits on stays at Mirvac properties for the remainder of 2012.

Mirvac, having been acquired by Accor, has announced it will be leaving the Global Hotel Alliance at the end of the year.

#### WIN A DINNER FOR FOUR



This week *Travel Daily* has teamed up with Hawaii Tourism and is giving one lucky reader the chance to win a table for 4 people at any session during the Flavours of Hawai'i Food Event at the Grace Hotel Sydney from 15-30th June 2012.

Discover Hawaiʻi's interesting culinary history, from traditional to contemporary dishes, Hawaiian cuisine mirrors the Islands cultural diversity with European, Chinese, Korean, Japanese and Polynesian influences.

Hawaiian chefs take advantage of the bounty of the sea and land, using the freshest ingredients to showcase the unique Flavours of Hawaii".

Click here for more info.

For your chance to win, simply send in an answer to the question below by COB on Friday.

Hawai'i has an interesting culinary history and for your chance to discover it for yourself tell us in 25 words or less what you love most about Hawaiian Food

Send your entry to: hawaiifood@traveldaily.com.au

The most creative answer will win & the winner will be announced in *Travel Daily* next week.





#### Alleged FC agent theft

A FORMER agent for Flight Centre in Australia was arrested in New Zealand last weekend, accused of stealing \$20,000 of company money and funnelling it into her own personal accounts.

The 31-year old woman was detained in Queenstown after Flight Centre noticed the discrepancy and alerted police, the *NZ Herald* reported.

FC area leader for Queenstown has said the alleged offender had been fired and that "there will be no customers affected".

#### EY reveals 787 routes

**ETIHAD** Airways has announced the routes on which it will operate its B787 *Dreamliner* aircraft upon receipt of the jet, scheduled to be in the fourth quarter of 2014.

The carrier will fly 787 services to Dublin, Frankfurt, Kuala Lumpur, Beijing, Nagoya, Delhi & Istanbul.

EY currently has an order for 41 Dreamliners with an option for a further 25 (*TD* 14 Mar), with EY chief commercial offer Peter Baumgartner revealing its first jet will be configured in three-classes.

#### SQ Asia/Euro sale

**ASIA** and Europe special airfares have been released by Singapore Airlines valid for sale until 29 Jun.

Pax can travel ex SYD to Hanoi for \$1078pp and Phuket from \$1085, with both inclusive of taxes.

Departing from Darwin, Hanoi is on sale from \$642 return inclusive of taxes, with Phuket from \$649.

#### **Keith Prowse NRL GF**

**KEITH** Prowse has released its range of travel packages built for the 2012 NRL Grand Final, taking place at ANZ Stadium on 30 Sep.

Two-night packages including accom and a Category A match ticket start from \$566ppts.

See www.keithprowse.com.au.

#### Kimberley partnership

A FUNDING agreement worth \$2.1m over three years to the Australian Wildlife Conservancy (AWC) has been announced by the West Australian state govt as part of the Kimberley Science and Conservation Strategy.

The funds will be used for a series of projects in collaboration with outback station owners, Indigenous groups and the Dept. of Environment and Conservation.

### Time for new TIME members



LAST week saw four new members of the travel industry begin an enlightening mentoring program as part of the eighth intake of the Travel Industry Mentor Experience.

The welcome ceremony took place at the BLUE Sydney, A Taj Hotel at Woollomooloo on 06 Jun.

Greeting the next round of mentees was keynote speaker and Royal Caribbean International managing director Gavin Smith, (pictured right), with mentors in the latest round including Bill Calderwood, Fiona Rose, Alan Collingwood and Judith O'Neill pictured with yellow nametags.

One of the inductees, Grace

Lech, will complete the course as the winner of the first TIME scholarship.

The mentors and their mentees
- Tony Soden, Sean King, Grace
Lech and Christine Tilston are
pictured above.



### Accommodation Updates

**WELCOME** to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Scheduled to open late this year in Las Vegas, the first **Nobu Hotel** based on the fine Japanese sushi restaurant has released an image of the interior design of its rooms. Although housed inside the Caesars Palace

complex, the 181-room and suite hotel aims to be notably different to the Caesars decor and will feature a distinct Japanese theme, with patterned carpets to reflect cherry blossoms, zen gardens and origaminspired fixtures. Bookings for the new hotel will be opened on 01 Oct.



A multi-million dollar refurbishment has commenced at the **Parkroyal Darling Harbour**, Sydney, that includes the hotel's guest rooms, club lounge and lobby. A fresh, new colour palette including neutral greys, fresh blues and greens as well as the rollout of new technology will be showcased

throughout the hotel. The refurb is due for completion in late Sep.



A new colour palette, soft furnishings and artwork has been added during a recent refurbishment of the **Medina Executive South Yarra.** The apartment hotel has two striking fuchsia pink front doors, the Lobby Lounge known as the 'Drawing Room' has been created into a relaxing area for guests to

check in, featuring dark timber bookcases, a fireplace, ethnic rugs and contemporary pop artworks.



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#### **Mercure into Russia**

**ACCOR** has opened the Mercure Arbat Moscow, its first Mercure branded property in Russia.

The 109-room hotel is located in Moscow's historic district.

### EK keen on working with QF

**EMIRATES** president Tim Clark has confirmed the Dubai-based carrier is interested in expanding its Oceania network with the help of Qantas.

While Clark admitted EK has extended a hand to work with QF, he denied there was any plan in place to buy a stake in the carrier.

"Let's say we've put feelers out," Clark is quoted as saying at the IATA annual general meeting, currently underway in Beijing.

AAP is reporting any pact between the carriers would be similar to existing agreements with JetBlue in the US and be a

#### **UTracks in Romania**

**UTRACKS** has released a brand new 8-night guided walking tour entitled "Monasteries & Villages of Romania, featuring fields and forests of the Transylvanian Alps.



### CONGRATULATIONS

from Travelworld Parkdale
Selena is the top point scorer
for Round 11 of Travel Daily's
AFL industry footy tipping
competition, and has won an
iCrib - a great little beanbag
for an iPad, e-reader or tablet,
courtesy of of Life! ®.



#### **Major Prize Sponsors**

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn





2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & Iririki Island Resort & Spa





codeshare deal on existing flights. Clark reaffirmed denials that Emirates were looking at buying a stake in Australia's national carrier.

"We are looking at over the next five or 10 years, at how do we improve the value proposition in the markets that we are serving," Clark added.

#### **New American Cruise**

**AMERICAN** Cruise Lines has built further on its newly launched Pacific Northwest range with the release of a new voyage for 2013.

The Puget Sound and San Juan Islands itinerary will be operated by the 100-pax *American Spirit* vessel with the inaugural voyage departing Seattle on 06 Apr 2013.

#### **TVIC sign Next Digital**

**TOURISM** Victoria has resigned Next Digital as its digital marketing partner, to assist in the creation and rollout of new websites to target China & other int'l markets.

#### Tahiti bungalow deal

**SAVINGS** of up to \$2,000 per couple on accom and meals in a Tahitian overwater Bungalow in Bora Bora can be enjoyed through Tahiti Travel Connection, if booked by 13 Jul for travel to 20 Dec.

See tahititravel.com.au/kiss.

#### **QT Hotels with Parker**

PARKER Travel Collection has been appointed by QT Hotels to market its artistic designer hotels in the QT Gold Coast and the newly-opened QT Port Douglas to the international travel trade.

#### **EK Skywards bonus**

**EMIRATES** has announced it will offer double Skywards Miles on any First and Business class airfare booked by 30 Jun for travel before 16 Aug this year.

The offer is available to new and existing Skywards members, with no cap on the number of miles earned during the period.

Details at skywards.com.au.

#### **NSW Budget strength**

A COMMITMENT of \$125m per year for the next four years by the Barry O'Farrell NSW State Govt to Destination NSW for continued state tourism development has been welcomed by Richard Munro, ceo of the Accommodation Association of Australia.

Tourism Industry Council NSW gm Andrew Jefferies was equally positive, saying yesterday's budget "delivers real commitment for tourism and major events".

The government also announced a 12-month extension to the \$5.1m regional tourism partnership program, offering additional support to regional hotels while recommendations on future tourism direction from the Visitor Economy Taskforce are considered.

Tourism Accommodation
Australia NSW director Carol
Giuseppi said industry leaders
had reacted positively to the
budget and especially its focus on
building demand in the sector.

"The \$125 million earmarked for Destination NSW in this Budget together with the \$45 million investment in major events, will ensure that much needed demand is built in the market".

#### **Canberra HSR facility**

canberra Airport is planning to build a \$140m high speed rail (HSR) facility adjacent to the new airport terminal, should the project be given a green light.

CBR Airport md Stephen Byron said the facility would take two years to build and be operational by 2020, with the transfer from plane-to-train taking less than five minutes, without baggage.

The proposed \$10.9b Canberra to Sydney CBD HSR trip would take 57 minutes, the High Speed Rail Study (Stage 1) found.

#### **New Creative SA rep**

**CREATIVE** Holidays has welcomed Sally McCallum as its new sales manager for South Australia.

Sally brings experience from Phil Hoffmann Travel, Visit Ireland and STA Travel to her new role.

#### **KLM Europe special**

**KLM** Royal Dutch Airlines has launched an economy fare sale for travel ex SYD, MEL, BNE, ADL, PER, DRW and CNS to Amsterdam, Rome, Barcelona, Prague & Paris starting at \$1617 PER-AMS return.

### WIN A TRIP TO GREECE

Throughout June, *Travel Daily* is giving one lucky travel consultant reader the chance to win an amazing 7-day escorted "Highlights of Greece" tour, courtesy of **Sun Island Tours** and **Etihad Airways**.

The prize includes two return economy airfares to Athens with Etihad, airport transfers, six nights' accommodation, six breakfasts, three dinners, tours with licensed guide as per itinerary, entrance fees and local taxes.

Every day *Travel Daily* will be featuring a photo of a Sun Island Tours' staff member enjoying a different destination from their brochures. You just have to identify the city or landmark and email us your answer. There will be 20 questions in total, which will also be posted on our website. In the final (20th) day you will be asked a creative question.



Where is Roger today?

At the end of the month the subscriber with the most correct answers and the most creative response to the final question will win.

Email your answers to: sunislandcomp@traveldaily.com.au

Hint! Go to Sun Island Tours' Facebook page or visit www.sunislandtours.com.au

Click here for more information







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#### **US launch DCA route**

US AIRWAYS has commenced operations on its newest nonstop route, with direct flights available between San Diego and Ronald Reagan Airport in Washington DC.

#### St Regis MRU launch

SPECIAL launch rates of 50% off new bookings are on offer for the St Regis Mauritius if booked by 31 Oct for stays up to Mar 2013, with the hotel opening on 15 Sep.

#### Cathay increasing Bali

CATHAY Pacific will operate 11 flights weekly between Hong Kong and Denpasar instead of daily services between 05 Jul and 31 Jul, utilising Airbus A330 aircraft.

### Accor's Race around Melbourne



**ACCOR** held its second annual "Accor Great Race" around the streets of the Melbourne CBD.

Ten teams comprised of PCO's from a variety of companies sprinted between city landmarks and six different Accor hotels, taking on a host of challenges over two action-packed days.

From negotiating their way out

of tangled handcuffs to solving encrypted codes and even finding themselves busking on the street, teams tested their physical and mental limits, with FCm Travel wound up as eventual winners, taking home the trophy & medals.

All race participants gathered prior to the start to be **pictured** for the above group photo.

PREMIUM luxury was on show for this group of nine Flight Centre agents, who each received their

own Windward Pavilion, complete

with private plunge pool for a

recent Hamilton Island famil trip.
Dining in style with an 8-course degustation dinner, the group also enjoyed a helicopter ride to Whitehaven Beach where bottles of French champagne were waiting.

Lovingly pampered and relaxed,

the group, **pictured** above at Hamilton Island Golf Club, from left are Nicole Bettles, FC Wangaratta; Melinda O'Sullivan, ET Top Ryde; Kristie Albrecht, ET Northlakes; Carolyn Ives-Perrin, FC Product Manager; Tanya Ilkin, FC Kirribilli; Karina Petrovics, FC Mittagong; Julie-Anne Keane, FC Glenelg; Elisha Davies FC Stanhope Gardens and Stephanie Murphy from FC Mt Hawthorn.

### **QRT calls on some QLD stars**

qualia appeals to FC agents

**THEY** may be retired, but they can still take a wicket or two if needed.

Queensland Rail Travel are the naming rights sponsors of the Qld Rail Bulls Masters, a team of legendary former cricketers and sportsmen who travel around the state promoting sports and fundraising for a variety of charities.

The team consists of former Qld Bulls and Australian players Allan Border, Jeff Thomson, Matt Hayden, Jimmy Maher, Michael Kasprowicz, Andy Bichel, Ian Healy, rugby league legend Wendell Sailor and



professional golfer Wayne Grady. Allan Border and Jimmy Maher are **pictured** above with QRT's Susan Crockford at a sportsman's dinner at the Sebel Hotel in Cairns. **Corks pop at Concorde forum** 



**VEUVE** champagne was on ice for these lucky door prize winners at a packed Concorde Agency Network social member forum in Melbourne recently.

Members were introduced to Readyrooms.com.au as well as being updated by key suppliers including Qantas Airways, Air Tickets, Travel Indochina and Cover-More insurance.

Pictured at the event, from left, is Michelle Ryan, Laura Haverkamp, Gul Korpe, Daniel Futcher, William Yao, Nick Pearson, Saskia Van Dongen and Fiona Dalton.

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# THE BUSINESS OF MAKING \$\$\$ CORPORATE TRAVEL CONSULTANT PARRAMATTA – SALARY PACKAGE TO \$70K OTE

Tired of your salary not matching the time and hard work you put into your career? It's time to move to a company where you will be recognised both financially and with career progression. You will be joining one of the largest global TMC's working on dedicated client portfolios. Our ideal candidate will have a minimum of 2 years corporate travel experience. Get your career out of the winter doldrums – send your CV to AA Appointments today...

# FANCY YOURSELF AN ACADEMIC? ACADEMIC TRAVEL CONSULTANT CENTRAL MELBOURNE – SALARY PACKAGE TO \$70K (OTE)

Think you've got the right skills to liaise with academic staff and faculty? Love education? Get involved in this role today! This is your chance to book travel for a specialised market and well respected clientele. Work for a leading travel company in an exciting and challenging role. Situated in a convenient central location this company can also offer you ongoing training and development. Sound good? Contact AA Appointments today!

# A CHANCE TO EARN BIG BUCKS \$\$\$ INTERNATIONAL TRAVEL CONSULTANT N.E. MELBOURNE – SALARY PACKAGE TO \$45K + COMISSION

Want to work closer to home? Driven by sales targets and commission? Our client is a recognised and reputable retail travel agency who has been servicing clients for over 30 years. Located in the North Eastern suburbs of Melbourne, they are looking for experienced consultants to join their fun and friendly team. A Galileo background is preferred. Want to know more? Contact AA Appointments today!

# FANCY ABOUT FARES? NUMEROUS AIR PRODUCT SUPPORT ROLES BRISBANE CBD – SALARY PACKAGE TO \$55K

Fancy yourself an expert on fares? Looking to escape the frontline and move behind the scenes? Now's the time! We currently have a number of roles on offer with this leading travel organisation in their air department. Choose from BSP to Refunds to Air Product roles. In all roles you will be given top training and rewarded with fantastic \$\$ & benefits. Minimum 12 months travel industry experience required for all roles. Don't delay these roles are interviewing now – apply now!

# OPPORTUNITIES IN ABUNDANCE WHOLESALE TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE TO \$70K OTE

Looking to increase your bank balance? Make the move to a global corporate travel company and you won't look back. As a part of this highly successful team you will enjoy handing international and domestic travel for your dedicated client portfolio. This is an opportunity not just to increase your wage but to start climbing the career ladder. Excellent training and development opportunities and an amazing salary + bonus structure make this a role not to be missed.

# HUNGRY? SINK YOUR TEETH INTO THIS... CORPORATE IMPLANT ROLE WEST PERTH – SALARY PACKAGE TO \$57K

Are you an experienced corporate consultant hungry for a new challenge? We have the answer you've been searching for... Our client is seeking a super strong international consultant for this rare and exciting implant opportunity in West Perth. You must have corporate consulting experience in order to be considered. This position won't last, so don't delay any longer...Contact AA Appointments today!

# TIME TO TAKE THE NEXT STEP IN YOUR CAREER? RETAIL TRAVEL CONSULTANT ADELAIDE – SALARY PACKAGE TO \$50K (DOE)

Are you an experienced travel consultant looking for a change? Our client is privately owned travel agency in the heart of Adelaide and they have a top-notch reputation for their professionalism, reliability and dedication. If you want to work for a successful company and alongside a friendly and dynamic team this is your golden opportunity! To find out more, contact AA Appointments!

# CALLING ALL EUROPEAN EXPERTS HIGH END LEISURE TRAVEL CONSULTANT BRISBANE INNER SUBURBS – SALARY PACKAGE TO \$48K

Come and join this boutique travel company where you'll enjoy Mon to Fri hours, appointment only consultations and be located away from the street. As part of this professional team you will be an expert on selling European itineraries and enjoy tailoring memorable holidays for your clients. You'll escape the worry of sales targets and earn a strong set salary package plus be given the chance to expand your skills and knowledge with training and educationals.





# TEMP JOBS HOT OFF THE PRESS!!

#### TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly Referral vouchers Temp to Perm opportunities Temp of the Month/Annual rewards Flexible working hours/days Full conversion training where required

# TRAVEL ACCOUNTS PAYABLE CLERK - ASAP START. EXCLUSIVE TRAVEL AGENCY - ACCOUNTS DPT. SYDNEY EAST - TO COVER 8 WEEKS A/LEAVE

Calling all travel accounts payable clerks! We have an amazing role for a qualified AP Clerk that is available to start ASAP working Monday to Friday for approx 8 weeks. The temp role is to cover some internal annual leave for this client. You will be adept in all things in AP, displaying amazing attention to detail, strong analytical skills, combined with savvy accounting systems knowledge and a strong ability to work within a small team and to minimal supervision during the length of the assignment. Wages paid week and temp rewards on offer.

# COME ON DOWN - THE CHOICE IS YOURS! SABRE TRAVEL CONSULTANTS REQUIRED MELBOURNE (VARIOUS) – TOP HOURLY RATES

With new exciting roles just called into Melbourne, now is the time to register for temp work. With a variety of Sabre roles on now in Melbourne we will have something to suit your needs. We have roles in the Eastern suburbs, Western suburbs and the CBD. You will be offered a fantastic high hourly rate and ongoing work with weekly pay! All that is required is a minimum of 12 months industry experience and the ability to adapt to new environments. If this sounds like you then we want to hear from you! Call us today.

# RETAIL TRAVEL TEMPS URGENTLY NEEDED RETAIL TRAVEL CONSULTANTS BRISBANE CBD & SUBURBS – TOP RATES + SUPER

We are urgently seeking experienced retail travel temps to assist a number of agencies across Brisbane. You'll love working in these busy teams where you'll handle a range of international travel and cruise booking requests. As a travel temp you'll earn a top hourly rate, escape the hassle of sales targets, enjoy flexibility in your working week and be in the running for AA's temp of the month award. If you have 18 months retail travel consulting exp, GALILEO skills and can start next week, then call us now!

# 100% CORPORATE TRAVEL - 6 MTH TEMP ROLE. SABRE TRAINED - MANAGE PORTFOLIO OF CLIENTS. SYDNEY - CBD - HOURLY RATE DOE.

Brilliant opportunity for an amazing corporate travel professional! Are you looking for a fast paced, high volume corporate travel role? This amazing corporate travel temp role starts ASAP for approx 6 months. There is potential for this temp role to become permanent if desirable. Located in the Sydney CBD with easy access from any of the city circle railway stations, you will be proficient using SABRE and have outstanding fares and product knowledge. Your strengths lie in your fares and product knowledge and customer service!

# GALILEO TEMP ASSIGNMENT STARTING SOON RETAIL TRAVEL CONSULTANT ADELAIDE - GREAT RATES + SUPER

Calling all Galileo travel agents in Adelaide, we have a fantastic new temp assignment due to start soon. Working with a well established retail travel agency you will enjoy assisting the existing travel consultants with quotes, itineraries and new enquiries. If you have a minimum of 2 years retail travel consulting experience and are in-between jobs or looking for some variety in your day then this may be the travel temp role for you! Work flexible hours to fit around your needs and be rewarded with a high hourly rate.

# MIX IT UP A LITTLE CORPORATE/LEISURE TRAVEL TEMP BRISBANE INNER SUBURB- GREAT HOURLY RATE

Are you an expert in booking corporate travel but comfortable also handling leisure enquires? Can you commit to temping throughout Jun, Jul & Aug? Then we need to talk! This award winning agency needs a senior travel consultant to come and assist them over the next few months. Working 2-3 days/week you will earn a weekly pay cheque and have the chance to experience working for a travel leader. GALILEO skills are a must along with corporate consulting experience and strong time management skills.

#### CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

Anita Nunnari NSW & ACT Ph: 02 9231 6377 Carmen Pugh OLD & NT Ph: 07 3229 9600 Krystle Egginton VIC, WA & SA Ph: 03 9670 2577

temps@aaappointments.com.au carmen@aaappointments.com.au meltemps@aaappointments.com.au

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**Corporate Travel** 

**Manager - Perth** 

▶ Get involved in marketing, sales & operations

This small but powerful player in Corporate Travel

has been in business in Australia for approaching

There has been an exciting opportunity arise in their

clients, business growth, marketing and operations.

Your previous experience in management, consulting

This is a highly sought after position with a company

that offers you support and room to grow your ideas.

West Perth location for a highly skilled Corporate

Travel Manager. You will be hands on with staff,

and strong airfares is paramount as is superior

relationship, negotiating and presentation skills.

► Boutique agency

► Salary negotiable

30 years now.



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Kelly Wellsmore



#### **Corporate Team Leader - Sydney**

- ► Pure management role no consulting!
- Lead, motivate and develop your team
- ► Salary \$70K \$75K

Your role is to manage performance and quality of service among your team by providing regular updates, feedback & coaching sessions. Team management experience ess.

Call or email Kelly Wellsmore for more details

#### **Special Interest Consultant - Part time**

- Selling soft adventure travel
- ► Part time 3 days per week
- ► Earn up to \$50K + super

Does the Galapagos Islands, Gorillas in Rwanda and the spiritual experience in Bhutan ring bells? Sell fantastic travel products that attract the more sophisticated traveller.

Call or email Sandra Chiles for more details

#### **FIT Inbound Consultant - Sydney**

- ► Market leader in Australian Inbound Travel
- ▶ No second language required , Sydney CBD
- ► Salary up to \$55K + super

This role involves selling Australian land content including accommodation, tours, transfers and activities to overseas markets. Tourplan & knowledge of domestic suppliers ess.

Call or email Kristi Gomm for more details

#### Finance Operations Manager - Brisbane

Call or email Kelly Wellsmore for more details

- Manage a small team
- ► Brisbane CBD
- ► Salary to \$70K + super

Motivate the Operational Finance Team by promoting and engaging a positive and productive team culture. You'll be identifying areas to improve workflow & team efficiency.

Call or email Ben Carnegie for more details

### **Corporate Multi-skilled Consultant - Sydney**

- ► Salary to \$60K + super negotiable
- ► Work on premier accounts team based
- ► Award winning TMC for the 3rd year!

Join this growing TMC - large enough to attract top clients but still has the 'family' culture. Known for keeping their staff, security and career advancement are just some of the benefits.

Call or email Sandra Chiles for more details

#### Leisure Consultant - Perth

- ► Thriving shopping centre location
- ► South Perth location
- ► Salary up to \$45K + incentives + super

Join this well established boutique retail agency & be part of a well travelled and busy team that prides itself on their travel knowledge and high service levels.

Call or email Kristi Gomm for more details

#### **Customer Service Advisor - Sydney**

- ► Mid office helpdesk support
- ► Accounting knowledge essential
- ► Salary to \$55K + super

Troubleshoot things like Accounts Payable, Accounts Receivable, Reconciliations and General Ledger entries and help support the clients that use this system. Sabre knowledge preferred.

Call or email Ben Carnegie for more details

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# OPENING DOORS WITHIN THE AUSTRALIAN TRAVEL INDUSTRY

#### **100'S OF TRAVEL JOBS**

Travel Trade Recruitment (Australia) work with many of Australia's leading travel organisations and help recruit for a variety of Permanent, Temporary & Executive job opportunities within all sectors of the travel industry, including corporate travel, wholesale operations, retail travel, and reservations.

#### **REACH YOUR POTENTIAL**

We are here to help you find your ideal travel industry job, offer career advice and maximise your potential. We do this by finding out about you and what is important to your career goals and lifestyle aspirations.

#### TRAVEL TRADE TRAINING

We also offer CRS training courses in the four major systems of Galileo, Sabre, Amadeus, Worldspan, and can advise which course would enhance your career.

Find more details at www.traveltradejobs.com.au

### AWARD WINNING SERVICE FOR THE TRAVEL INDUSTRY

Travel Trade Recruitment (Australia) offer an award winning service to clients and job seekers located throughout Australia. We are Allied Members of AFTA ( Australian Federation of Travel Agents), Members of the Institute of Travel & Tourism (IATA) and are staffed by members of the Recruitment & Employment Confederation.

#### FREE RECRUITMENT SERVICE

Our service to job seekers is completely free and confidentiality is guaranteed - your details will not be passed onto any Client without your prior permission and we are available to speak outside of office hours. For details of our service and the latest travel industry jobs, register online at www.traveltradejobs.com.au



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