

Stop the taxes – support Australian tourism.

Thursday 14 June 2012

To Senators and Members of the House of Representatives:

Australian tourism supports almost one million Australian jobs, double the number of the mining and automotive sectors combined. As our largest services export, tourism contributes more than \$24 billion in export earnings to Australia's economy.

Long after the resources boom ends, Australian tourism will still be here.

But with ongoing global economic uncertainty, many tourism businesses, both large and small, are doing it tough right now.

And now, the Gillard Government is going to make it tougher for Australian tourism, slugging us with a triple increase in taxes and charges on domestic and international travellers.

- From 1 July 2012, the Gillard Government will hit every traveller leaving the country with a \$55 tax – a 17% increase to the Passenger Movement Charge (PMC). And for the first time the government is proposing that the PMC automatically increase every single year.
- From next year, the government will force travellers to pay for airport police despite our taxes already paying the bill.
- And the introduction of the carbon tax on flights will hit travellers from 1 July this year.

These taxes will make travelling and operating businesses more expensive in Australia.

While the Gillard Government pours hundreds of millions of dollars into the steel and automotive industries, they hit tourism businesses with new taxes and charges – hurting Australian businesses and causing job losses around the country.

The travel and tourism industry is united in its opposition to these new taxes and charges, and call on you to block these tax increases and to support Australian tourism.

Stop the taxes – support Australian tourism.

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Travel Daily

First with the news

Thursday 14th June 2012

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Cars Land opening

DISNEY is today promoting the imminent opening of its new Cars Land at Disney California Adventure park.

See **page 13** of today's issue for a flyer, as well as our on location reports on **page four**.

Timmins to leave Travelscene

TRAVELSCENE general manager Jacqui Timmins has accepted a redundancy package and will leave the business by 30 Jun.

The shock move, announced to members yesterday by Travelscene ceo Mike Thompson, is part of a restructure which will see David Padman step up to assume overall operational leadership for both the Travelscene Corporate and Travelscene Amex leisure agency franchising businesses.

Speaking to *Travel Daily*, Timmins referred to her 4.5 year tenure at Travelscene as "wonderful".

"I am very proud of the staff and the many initiatives we delivered to our Members.

"I wish the business and the staff all the very best for the future ahead," she said.

Timmins said there were many highlights during her time with the company, including the 2007 rebranding, stabilising the network

via the Stay-Connected program and other initiatives and tools rolled out to assist members in business improvement.

The NTIA award last year naming Travelscene as Best Agency Group was a crowning glory during her time, she said.

Timmins told *TD* she is keen to remain in the industry and is considering options available.

Hayman industry deal

THE travel industry is being offered a special 'I Heart Hayman' deal including two night's accom for two people, daily breakfast, transfers and activities starting at \$325ppts in a Pool Room - details on **last page** of today's *TD*.

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Bargain fares higher

CHEAP airfares are on the way up, with the latest government Domestic Air Fare Index released today showing a 17% hike in 'Best Discount' fares during Jun, compared to last month.

Whereas, Business, Full Economy and Restrictd Economy fares are flat, the BITRE data indicates.

Trade PMC blockage

TODAY'S TD has a **cover wrap** of the newspaper push by AFTA, ATEC, NTA, TTF and Flight Centre to 'Stop the taxes' - more on **p2**.

Eight pages of news

Travel Daily today has eight pages of news, a cover wrap from **AFTA** regarding the PMC, plus full pages from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Travel Trade Recruitment
- Disney Destinations
- Hayman

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SULTANATE OF oman

Flight Centre joins PMC fight

FLIGHT Centre has been revealed as one of the backers of a major campaign opposing the govt rise in the Passenger Movement Charge, which is the subject of full page advertisements in major newspapers today (see cover pg).

As flagged earlier this week (TD Tue), AFTA and other groups are lobbying parliamentarians in the lead-up to a crucial vote on the PMC legislation next Mon.

It's the first time that a serious coordinated public campaign has been mounted by the travel and tourism industry on tax issues, "and it shows solidarity of purpose and a united front to the Government and all politicians that we do not appreciate being treated like a door mat," said AFTA ceo Jayson Westbury.

He said that in fact tourism minister Martin Ferguson advised in Mar that there would be no increase to the PMC, with the shock budget announcement coming without any consultation.

"This is not a two way relationship," he fumed, saying that it was unreasonable for the government to continue to target the travel industry as a cash cow.

To support the campaign, write to your local MP - details and a template at www.afta.com.au.

River Cruise supplement

TODAY, *Travel Daily* and *Cruise Weekly* subscribers will receive a copy of our latest supplement, the **2013 River Cruise Guide**.

This year's guide provides an overview of the main companies promoting river cruising in the Australian market, and has once again been produced in response to requests from agents and their clients for a handy reference guide to this fast-growing segment.

The River Cruise Guide is also available as a free download at www.traveldaily.com.au/features.

Sunlover incentive

SUNLOVER Holidays has today launched a booking incentive in conjunction with Tourism NT, in which agents receive one entry into a draw for one of nine places on a Northern Territory faml for each NT booking made 09-22 Jun.

E-Commerce Specialist - Ancillary Revenue Brisbane based.

Virgin Australia is again changing the face of the Australian aviation landscape. This is a unique opportunity to play an integral role in shaping the evolution of this iconic brand, and to become a part of a dynamic company that genuinely believes and demonstrates that our people are our greatest asset.

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Reporting to the Manager, E-Commerce you will have extensive knowledge of business analysis principles and practises to ensure you optimise our product offering through analysis and reporting. Your commercial acumen will be key to your success in being able to identify and develop opportunities for up-selling and cross-selling of ancillary products. Your ability to build strong relationships is a must as you will be working with internal and external stakeholders. This includes Partnership Managers and Marketing to develop marketing strategies and plans for ancillary products and services.

To be a frontrunner you will have a strong understanding of finance and or economic management principles preferably from a service, travel or financial field. Your previous experience with pricing and revenue management combined with your leadership skills are a must. Experience gained in the airline industry and project management will be highly regarded.

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\$600,000 China Ready grant

TOURISM minister Martin Ferguson has announced that a consortium including ATEC, the Sydney Institute of TAFE and China Ready and Accredited is the successful tenderer for the *Welcoming Chinese Visitors* project announced in Mar.

The move aims to help the industry prepare for expected strong growth in Chinese visitation, with the consortium to

develop and deliver a suite of training and support programs.

The project is managed by training group AVANA, with the first phase estimated to reach around 11,000 tourism staffers.

\$600,000 in funding will be provided to the consortium, with the Strategic Tourism Investment Grant part of the government's ongoing efforts to service the burgeoning Chinese market.

Ferguson said that China is now firmly in third place in terms of visitor arrivals into Australia, and is also now the country's most valuable tourism market.

Jetstar Pac GDS deal

QANTAS' Vietnamese offshoot Jetstar Pacific has signed a multi-year exclusive distribution deal with GDS firm Abacus, giving agents access to the carrier's full range of domestic and international fares.

Abacus is owned by Sabre along with a consortium of Asian carriers including ANA, Cathay Pacific, Garuda, Philippine Airlines and Singapore Airlines.

TCF reinstatement

THE Travel Compensation Fund has reinstated the participation of the Melbourne branch location for **Cruise Marketing Group Pty Ltd** (ABN:15 105 444 380), trading as Worldwide Cruise Centre.

The outlet, operating from 1 Queens Road Melbourne, was earlier voluntarily terminated from the TCF on 24 May due to "branch agency closure".

Etihad online upgrades

ETIHAD is promoting a new 'online upgrade system' which offers the ability for passengers to "bid" on upgrades.

In partnership with PlusGrade, the move sees travellers with confirmed bookings in Coral Economy or Pearl Business Class emailed about 10 days before departure with an offer to bid on the PlusGrade auction platform.

"The success of an offer will depend on the amount offered for an upgrade, other competing offers as well as the guest's status within the Etihad Guest program" with travellers advised if they have been successful 48 hours prior to departure.

Window Seat

IT'S lucky that holiday food doesn't have any calories.

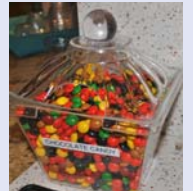
TD is among a famil group currently at Disneyland Resort in California (*see p4*), and this morning started the day with a Disney 'Character Breakfast' at Goofy's Kitchen which is part of the Disneyland Hotel.

The sumptuous repast included all the usual favourites - bacon and eggs, cereal, fruit and pastries - but there were also a few items not usually spotted on a breakfast menu.

For example, one of the highlights was Peanut Butter and Jelly Pizza (below).



AND we spotted a number of parents trying to dissuade their children from putting 'chocolate candy' (above) on their cereal.



But probably one of the strangest items was 'worms and dirt' (below) - jelly snakes on a bed of crushed Oreo biscuits.



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Today's issue of TD is coming to you from Disneyland Resort in California, where Cars Land will officially open today.

CELEBRATIONS at Disneyland this week include the relaunch of the California Adventure Park which as well as featuring the new Cars Land will from tomorrow also offer an array of new entertainment options.

A nightly 'Mad T Party' based on imagery and imagination inspired by Tim Burton's *Alice in Wonderland* movie commences at dusk each evening and features live music, a White Rabbit DJ and a range of fun games along with dancing, drinks and specialty acts.

For the younger ones, the Pixar Play Parade returns to California Adventure twice daily, while the nighttime spectacular World of Colour continues to dazzle guests.

Within Cars Land a vehicle appropriately known as DJ - basically a mobile boom box with his "very own party crew" - takes to the streets for *DJ's Dance 'n Drive* to entertain visitors in a spontaneous dance party.

And, Red the Fire Truck will recruit visitors (who hopefully don't mind getting wet) to help water the flowers and clean up the town of Radiator Springs.

The new entrance to California Adventure is called Buena Vista Street, inspired by the Los Angeles of the 1920s and 30s, with Red Car Trolleys featuring a range of colourful characters.

Rev it up downtown

THE Downtown Disney precinct at Disneyland Resort California now features a fabulous activity for rev-heads young and old - just in time for the launch of the new Cars Land attraction.

'Ridemakerz' is a store right next door to family favourite Build-a-Bear workshop, and offers visitors the opportunity to "trick out" their very own custom-created remote control vehicle.

Customers choose a 1:18 scale chassis and then select a range of accessories including wheels, rims, flashing lights, sounds and decals, with an estimated 649 million possible combinations.

They then assemble their 'Ride' at a series of workstations and then can take it home in a special 'garage' for the ultimate souvenir.

A range of vehicle styles are on offer such as Ford Mustangs, Chevy Corvettes and Dodge Vipers - while the store's close relationship with Disney also sees it offer characters from the Disney-Pixar *Cars* movies such as Lightning McQueen, Mater, Sally, Finn McMissile and Francesco Bernoulli.

TD's brand new Lightning McQueen toy is pictured below, which will next week be racing around our Sydney offices.



Cars Land videos

DISNEY is showcasing its new Cars Land and other attractions at Disneyland and other attractions at Disneyland Resort in a series of videos which are now available for viewing on the TD website.

Click on the **Travel Daily TV** logo or see traveldaily.com.au/videos to see the new attractions in action.



Disney Fantasy Faire

DISNEYLAND Park in California is continuing to enhance its offerings, with the planned debut in Apr-May next year of a new 'Fantasy Faire' which is certain to appeal to Disney Princess fans.

Fantasy Faire will be located near the moat of Sleeping Beauty Castle, where "aspiring princesses and knights of all ages may enjoy a visit with a Disney Princess, play a special role in a charming storytelling experience, or visit a merchandise shop filled with royal costumes and accessories".

Disney is also planning a 2013 debut of an all-new show at the Fantasyland Theatre near the 'It's a Small World' attraction.

WonderGround Gallery

ALSO new in the Downtown Disney retail and restaurant precinct is the WonderGround Gallery, which offers a unique selection of artworks inspired by the massive array of Disney characters.

The venue also features artists in action, plus the opportunity to purchase pieces ranging from inexpensive prints through to fine artworks valued at several thousand dollars.

New Disney eateries

THE new Buena Vista Street at Disney California Adventure Park features a range of restaurants which significantly expand the culinary options available to holidaymakers.

This includes signature dining at the Carthay Circle Restaurant which is open for lunch and dinner offering five varieties of fish, red Thai curry and lots of libations such as hand-crafted cocktails inspired by the 1930s and California beers and wines.

There's also the Fiddler, Fifer & Practical Cafe for casual dining - and for dessert try Clarabelle's Hand-Scooped ice cream.

Thursday 14th Jun 2012

Capture the magic

VISITORS to Disneyland who want to take home lasting memories are set to be offered a new PhotoPass package which offers unlimited photos taken by Disney photographers at selected attractions and dining locations.

Priced at US\$99.95, the PhotoPass comes with a special card, which is scanned when photos are taken to link them to each visitors' individual account.

As well, holders who take part in specialty dining experiences such as character breakfasts receive an on-the-spot folio of pictures taken each time - normally priced at \$34.95.

The package includes a voucher for a PhotoCD which can be ordered online, containing all valid PhotoPass pictures in each account for use on home computers, plus a Photo Gallery CD with over 350 digital images from around the park.

See www.disneyphotopass.com.

Disney hotel upgrade

THE iconic Disneyland Hotel at Disneyland Resort California has just completed a two-year upgrade of its rooms and public areas.

There are now 973 remodeled rooms plus 're-themed' towers, and the property also features a fabulous range of pools and a water play area with two massive waterslides.

The pool area also features a Minnie Mouse themed outdoor spa and six cabanas - each of which features a fridge, safe, phone, ceiling fan and TV.

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Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

Supplier enquiries for notices:
advertising@traveldaily.com.au

WIN A DINNER FOR FOUR



This week *Travel Daily* has teamed up with *Hawaii Tourism* and is giving one lucky reader the chance to win a table for 4 people at any session during the Flavours of Hawaii's Food Event at the Grace Hotel Sydney from 15-30th June 2012.

Discover Hawaii's interesting culinary history, from traditional to contemporary dishes, Hawaiian cuisine mirrors the Islands cultural diversity with European, Chinese, Korean, Japanese and Polynesian influences.

Hawaiian chefs take advantage of the bounty of the sea and land, using the freshest ingredients to showcase the unique Flavours of Hawaii".

[Click here](#) for more info.

For your chance to win, simply send in an answer to the question below by COB on Friday.

Hawaii's has an interesting culinary history and for your chance to discover it for yourself tell us in 25 words or less what you love most about Hawaiian Food

Send your entry to:

hawaiiifood@traveldaily.com.au

The most creative answer will win & the winner will be announced in *Travel Daily* next week.



AirAsia regional plan

MALAYSIAN low-cost carrier AirAsia is set to create a new regional head office in Jakarta, as part of a major shift to service the growing ASEAN market.

CEO Tony Fernandes said the group would establish AirAsia Asean in the Indonesian capital, which would "provide us with an environment free of the pressures of day-to-day operations".

Nothing will change in terms of AirAsia Malaysia which will continue to be a Malaysia-listed and registered carrier, he said.

The new Jakarta office will serve as the "nerve centre" of regional expansion, Fernandes added.

Thursday 14th Jun 2012

Fantasea cruise deal

FANTASEA Cruises yesterday announced the sale of its operations in the Whitsunday Islands to rival operator Cruise Whitsundays.

The Fantasea brand will continue to operate in other locations including Sydney, Palm Beach Ferries and the Townsville Magnetic Island ferry service.

However, effective 29 Jun, Cruise Whitsundays will take over Fantasea's rights to service Hamilton Island, the two Reefworld platforms on Hardy Reef, the *Charmer* vessel and the Fantasea land and marina holdings at Port of Airlie.

Cruise Whitsundays owners Chris Jacobs and Roger Dold said they were delighted at the deal.

"We have steadily built our presence in the Whitsundays but it has been a struggle to get the business to its full potential," they said, with the additional volume provided by the Fantasea services set to improve the economics of the business.

Virgin PayPal option

VIRGIN Australia has expanded its payment options, with the carrier now accepting the PayPal online system owned by eBay.

PayPal is accepted worldwide in 24 currencies, and allows users to securely store personal and payment details without having to reveal them to individual websites when making purchases.

Virgin will charge a \$4.50 surcharge for PayPal payments on domestic fares - the same cost as a credit or debit card surcharge.

Rail Europe adds DB

RAIL Europe is offering more options for agents selling Germany, via the recently launched Deutsche Bahn German Rail Pass Extension.

The Extension gives travellers unlimited travel within Germany as well as to selected other countries including Brussels (on ICE International trains); Prague (on the DB Expressbus ex Munich and Nuremberg); Austria and Italy (on DB-OB Eurocity Trains).

Agents inspired by snappy fam



INSPIRING Journeys recently escorted this group of agents to the arid Top End to take in the company's "The Long Rainbow" itinerary, with flights provided courtesy of Virgin Australia.

Highlights included an overnight stay at Wildman Wilderness Lodge, along with a cruise on the Mary river, swimming at Gunlom Falls and a scenic flight over Arnhem Land.

Visiting Crocosaurus Cove, the group, **pictured** above with a baby crocodile, from left, included Lauris White, HWT Nambucca; Nicole De Lisle, Jetset Rose Bay; Rita Ng, iTravel; Sophie Culbert, HWT Newcastle West; Lee Street, Jetset Campbelltown; Sibel Beattie, HWT Sylvania; Tina Berry, Jetset Wollongong; Robyn Climas, HWT Corrimal and Steve Richards from Inspiring Journeys.

Nguyen APT China trip

CELEBRITY chef Luke Nguyen will escort a portion of a new 11-day APT tour of China's Yunnan Province, planned for 11 Mar, and to be featured within its soon to launch 2013 China brochure.

787s for Batik Air

BOEING has confirmed Jakarta-based carrier Lion Air intends to order 787 *Dreamliner* aircraft for its newly launched premium subsidiary Batik Air.

New Globus brochure

SIX new tours and a range of new experiences form the core of the new Globus North America brochure, released yesterday.

Comprised of 50 itineraries, highlights include husky racing, the epic 1800km Alaskan Iditarod dog-sled race and tours timed to include the natural light show wonder of aurora borealis.

Itineraries in the new guide start from \$1,679pp for the 8-day Canyon Country Adventure.

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BW Premier Oz debut

BEST Western International has announced it will launch its upscale sub-brand, known as Best Western Premier, in Australia.

The announcement signals the company's intention to move into the 4.5-star business and higher-end leisure market (**TD** 21 Nov).

The brand's debut will come with the opening of the BW Premier Hotel 115 Kew, in Melbourne's outskirts.

Best Western currently has 194 properties in Australia, and already operates its Best Western Plus & flagship Best Western here.

BW president and ceo David Kong, who will visit Melbourne to open the new property, said "We are excited to bring all of our offerings to Australia in the future."

Skywest charters up

SKYWEST Airlines is continuing to expand its focus on charter operations, with the carrier's May operating statistics revealing a 9% decline in RPT passengers carried to 28,000 for the month.

In contrast charter services rose 9% for the month to 264, along with 1011 Wet Lease Block Hours under its ATR72 operations on behalf of Virgin Australia.

The load factor on RPT services fell 1.5 points to 54.3%.

Voyager is preferred

VARIETY Cruises' newly launched yacht *Variety Voyager* has become the first sea-going vessel to be granted membership of the Preferred Hotels & Resorts group.

Orient on Observatory

ORIENT-Express Hotels has confirmed the agreement to sell The Observatory Hotel Sydney "to a world class company", revealed to be Langham Hospitality Group (**TD** yesterday).

Interim ceo of Orient-Express Hotels, Philip Mengel said the transaction is in line with the group's "strategy to optimize its global portfolio for the purpose of reinvesting capital and improving its balance sheet."

"Orient-Express believes in the long term potential of The Observatory Hotel, but it was not core to the Company's continuing business strategy," Mengel said.

QF Club SIN changes

QANTAS has amended the access policy for its lounge facilities at Singapore Changi Airport during the development of a new First Lounge which is set to open by the end of the year.

In the meantime the locations of the existing First and Business lounges have been temporarily switched, and both Business and First Class passengers can access the First lounge.

Four Seasons refurb

SYDNEY'S iconic Four Seasons Hotel has announced a multi million dollar refurbishment of its food and beverage operations as well as its public spaces.

Works will see the addition of a new bar, a new "destination restaurant", four new meeting suites and a refreshed Executive Club and new Business Centre.

The new restaurant will be located on the lobby level in place of the existing bar, while the new bar will replace the previous Holmes Conference Room to the right of the reception area and is expected to open in Sep.

Industry Appointments



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THIS week's Industry Appointments column is brought to you by **inPlace Recruitment**. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

Travelport has announced it has appointed **Ming Foong** as its new Global Account Director. Ming will be responsible for overseeing the company's global strategic accounts in the Pacific region. Ming was previously Head of Search for Microsoft's search platform Bing in Australia and New Zealand and has held roles at ninemsn & Lion Nathan.

Langham Hospitality Group has a new Sales Manager for Australia in **Adriana Abal**. To be based in Sydney at the company's Global Sales Office, Adriana will manage the groups' corporate market.

Kevin J Ambramowicz has been promoted to the General Manager role at upmarket Seminyak property **The Legian Bali**. Bringing over 12 years of experience to his new role, Kevin had recently held the position of Executive Assistant Manager at The Setai South Beach Miami in the USA, and has been a part of the GHM hotel group since Jan 2007.

Banyan Tree Hotels & Resorts has announced its new CEO in **Abid Butt**, who returns to the company following previous roles within the company as vp of operations and area general manager based in Phuket.

Rubel Miah has been welcomed as the new Director of Sales & Marketing for the **Sheraton Grande Sukhumvit, A Luxury Collection** hotel in Bangkok. Rubel commenced his new role in Apr.

The island lodge of **Orpheus** in the Great Barrier Reef has a new Resident Head Chef in **Arie Prabowo**. Bringing more than 12 years experience in the food and hospitality industry, Arie leads a small team and is charged with delivering an ever-changing menu throughout the year. Arie boasts experience working in French and Japanese restaurants.

The **Pacific Asia Travel Association** (PATA) has announced the promotion of **Ben Montgomery** to the position of PATA Regional Director - Greater Mekong. **Ivy Chee** has been appointed as Regional Director - East Asia, with both appointments taking effect on 16 Jun. Both bring extensive linguistic skills to their new roles along with many years of experience working with and representing major hotel brands.

EK seeks harmony

EMIRATES is giving music fans across its network the chance to help create a 'global song' in a new Harmony Campaign, using a range of instruments and blended with a specially-commissioned musical composition.

Visitors to the site can record their own score and upload the file to the Harmony Gallery, the best of which will be uploaded to EK's YouTube channel.

More at emiratesharmony.com.

Ita Tauck Ambassador

AUSTRALIAN journalist, author and businesswoman Ita Buttrose has been appointed as the first-ever Ambassador for Tauck in the Australian market.

Tauck will celebrate the new role by introducing a dedicated brochure for Aussies in 2013.

MAS bag revision

MALAYSIA Airlines is advising the trade of revised baggage allowances for travel commencing in Australia, effective today.

Tickets issued on 232 ticket stock and on MH aircraft will be issued with the allowances of: First class - 50kgs; Business class - 40kgs & Economy class - 30kgs.

An exception applies for travel to/from Los Angeles which remains a piece system.

Discovery extension

VOYAGES of Discovery has advised it has extended its fly free offers until 30 Jun.

A £60 onboard credit is available per stateroom on a 63-night Buenos Aires to London cruise on the new *Voyager*, departing 23 Feb.

25TH ANNIVERSARY TOUR TO CHINA

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Agents hail to the chief



FLIGHT Centre Retail and Corporate agents from Perth had a recent encounter with the head of retail, corporate, and everything else in the free world, American President Barack Obama, in wax form at Sydney's new Madame Tussauds celebrity wax gallery.

Back-roads brochure

TWO new tours through Switzerland & Italy highlight the new 2012/13 Winter brochure from Back-Roads Touring, adding to six unique European itineraries.

TQ tempts southerners

TOURISM Queensland is urging residents from Southern states to escape "the winter blues", with its latest marketing campaign aimed to entice travellers north.

Run in partnership with Flight Centre, three-night TNQ and Gold Coast packages start at \$175pp & \$149, respectively.

JAL 787 NRT/SAN date

JAPAN Airlines has fast-tracked the launch of its new Tokyo Narita -San Diego four times weekly 787 Dreamliner route, from Mar next year (**TD** 16 Feb) to 02 Dec 2012.

Argentina rugby

KEITH Prowse Sport & Entertainment Travel is offering a four night platinum package for the Wallabies Four Nations rugby clash against Argentina's Pumas in Buenos Aires on Sat 06 Oct.

The trip is hosted by Chris 'Buddha' Handy and leads in at \$6019 ppts including flights, plus taxes of about \$180 per person.

As well as match tickets, flights and accom the trip includes a tour of all the major sights of Buenos Aires - 1300 730 023.

Virgin Velocity revamp

VIRGIN Australia has advised members that it will begin assessing membership levels based on Eligible Sectors flown, effective from 25 Aug 2012.

According to the Velocity website, Eligible Sectors mean flight journeys that have been flown, have been purchased using cash or credit, that have not been purchased in whole or part using points, and where Virgin Australia is the marketing carrier.

Other changes to the Velocity program include the ability for passengers to earn Status Credits when flying with Airlines PNG and Hawaiian Airlines, along with a new earning structure for Status Credits.

A revised Velocity Points and Status Credits earn structure with Etihad Airways has also commenced effective 01 Jun.

Air Vanuatu to Suva

AIR Vanuatu is set to offer a once weekly flight between Port Vila and the Fijian capital Suva.

Direct flights between the cities have not operated for 20 years, with the ATR72 operation to take place each Sun from 08 Jul.

Virgin Australia, in conjunction with Destination NSW, hosted the trip, providing flights for the group in its A330 Business Class.

The group also saw the top of Sydney from the BridgeClimb and toured the Sydney Opera House.

Pictured above in the wax president's oval office, from left, is Rachel Forbes, Daniella Fahey, Virgin Australia; Elle Hardy, Georgina Hallagan and Hollie McCann from Flight Centre.

CIT rail bonus

CIT Holidays is promoting an exclusive 2 for 1 deal in which it is giving away a second rail pass with the purchase of a Eurail Select or Global Pass for clients who spend a minimum \$2000 per couple on CIT land product (excluding rail and air).

The deal is valid for new bookings 11 Jun-15 Jul and travel 01 Aug-31 Jan 2013 - more info on 1300 361 500.

Webjet Indian deal

WEBJET has expanded its relationship with Indian IT services provider InterGlobe Technologies, with the addition of service for Webjet's hospitality offering in addition to flights.

IGT currently provides contact centre services for Webjet in Australia and New Zealand, and the expanded partnership will see its team trained on "hotel content maintenance" to support Webjet in its hospitality expansion plans.

WIN A TRIP TO GREECE

Throughout June, **Travel Daily** is giving one lucky travel consultant reader the chance to win an amazing 7-day escorted "Highlights of Greece" tour, courtesy of **Sun Island Tours** and **Etihad Airways**.

The prize includes two return economy fares to Athens with Etihad, airport transfers, six nights' accommodation, six breakfasts, three dinners, tours with licensed guide as per itinerary, entrance fees and local taxes.

Every day **Travel Daily** will be featuring a photo of a Sun Island Tours' staff member enjoying a different destination from their brochures. You just have to identify the city or landmark and email us your answer. There will be 20 questions in total, which will also be posted on our website. In the final (20th) day you will be asked a creative question.

At the end of the month the subscriber with the most correct answers and the most creative response to the final question will win.

Email your answers to: sunislandcomp@traveldaily.com.au

Hint! Go to Sun Island Tours' Facebook page or visit www.sunislandtours.com.au

Click here for more information



Photo 9
Where is Chiara today?

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Thursday 14th Jun 2012

GA mulls inflight wi-fi

GARUDA Indonesia executive Judi Rifajantoro has revealed the carrier is considering adding wi-fi on services exceeding two-hours duration, in a possible partnership with PT Telkom Indonesia.

Gecko's movie night

MELBOURNE-based industry personnel are invited to attend an Indian-themed movie night being hosted at Thousand Pound Bend in Lonsdale at 6:30pm tonight.

The Gecko's event is being used to start a project to raise funds to buy sewing machines for Indian widows in Rajasthan, an area visited by the touring firm.

Tickets to *Road, Movie* cost \$25 and incl pizza & a drink - rsvp to lillim@peregrineadventures.com.

Vic learn to ski weeks

HOTHAM and Falls Creek in the Victorian Alps will host 'Learn to Ski and Ride' weeks this winter between 16-22 Jun & 14-18 Sep.

The programs are designed to give first time ski or snowboarders an opportunity to take to the slopes with a range of beginner snowsport lessons available, priced from \$99 (incl a 2-hr lesson, equipment hire and lift pass).

Book at skifalls.com.au/estore or hotham.com.au/estore.

RCI global WOW sale

ROYAL Caribbean International will launch a three-day Global WOW Sale on Sun 17 Jun, offering bonus onboard credit and half-price deposits for all worldwide voyages departing after 15 Aug.

Guests booking a three- to five-night sailing will receive a US\$50 onboard credit per cabin, US\$100 credit for a six- to nine-night cruise, or US\$200 credit on sailings of 10-nights or more.

More at royalcaribbean.com.au.

TC's shining with Travelport



TRAVELPORT was the exclusive Platinum Sponsor of the recent Travel Counsellors conference for 2012, held at Sydney's swanky Sheraton on the Park hotel.

Everyone was gleaming in their shiny suits and glamorous gowns.

Pictured above at the glittering closing gala soiree are, from left,

Gary Harford, Travelport director of sales; Travel Counsellors gm, Deb Duncan, md Steve Byrne & chairman David Speakman; Richard Taylor, Travelport key account manager; Samantha Ly, Travelport technical operations and Sean Cummins, Travelport gm Australia and New Zealand.

Girl power for CATO board



THE Council of Australian Tour Operators welcomed its first two female board members this week, with Sarah Anderson of GTI Tourism, representing Vanuatu

Tourism and PNG Tourism (left), and Anne-Marie Mitchell from Get Educational Tours (centre), **pictured** with chairman Rod Eather and gm Peter Baily (right).

Sandra & Tess walk for charity

DOING her bit to assist in the vital work done by the RSPCA, inPlace Recruitment's managing director Sandra Chiles and her kelpie companion Tess (**pictured** right) recently participated in the 4.5km RSPCA Million Paws Walk.

Sandra was also one of the Top 5 individual fundraisers, managing to raise \$1365 for the animal charity.

Across the state of NSW, over 21 walks were organised and attended, with a total of \$140,639 raised so far.



FC agents chill at Lake Louise



FLIGHT Centre, in conjunction with Air New Zealand, sent these NSW-based agents to Canada recently to check out some west-coast tourist highlights.

Hosted by Tourism British Columbia and Travel Alberta, the agents visited Vancouver, Banff and Lake Louise.

The group, **pictured** above at Lake Louise, from left, included

Emily Helmers, FC Picton; Rachael Williams, FC Newtown; Bec Cushing, FC NSW/ACT Events Coordinator; Penny Baker, FC Berry Square; Rhiannon Marston, FC Gosford; Lena Tan, FC Coogee; Karen Garcia, FC Mt Druitt, Rachael Hackney, ET Macquarie Square, Kelly Van Den Brink, FC Leichhardt and Philippa Enright from ET Lindfield.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Here is an exciting opportunity for an experienced Sales professional to join a leading company where you will be in charge of kicking off their WA development plans. As a Corporate Travel BDM you will be actively involved in developing and growing corporate travel business strategies within the WA market. We're looking for a highly driven "hunter" who has the ability to make a mark on the WA scene.

SIT AT THE EXECUTIVE TABLE

GENERAL MANAGER – GROUP SALES MELBOURNE – SALARY PACKAGE NEG ON EXP

Step into the limelight with this top level role heading up a global sales department. Overseeing a number of Global offices you will be able to implement strategies across the business improving bottom line performance and structuring continuity across the brand. Strong industry relationships are required along with high level communication skills, business acumen and great negotiation skills.

REACH NEW HEIGHTS

CORPORATE BDM SYDNEY – SALARY PACKAGE OTE \$130K+

If you can sell ice to the eskimos and love building new relationships your talents will be rewarded here – earning an amazing salary package reflecting your results. You'll be joining a global organization offering a long term career and the real opportunity of progression. With a leading Brand behind you, you'll be able to take aim at an amazing salary package. Apply for this role and watch your future career soar.

LARGE MARKET ACCOUNT MANAGEMENT

CORPORATE ACCOUNT MANAGER SYDNEY – SALARY PACKAGE OTE \$150k based on exp.

Here is a rare opportunity to join a market leader managing a portfolio of prestigious large market corporate clients. You will have experience in a similar role, being responsible for hitting retention & growth targets and being accountable for driving strategies to increase business and improve customer satisfaction. If you're a commercially savvy and career focused person this is a fantastic move for your future.

DRIVE TEAM PERFORMANCE & STRATEGY

CORPORATE TRAVEL TEAM MANAGER PERTH & MELBOURNE – SALARY PACKAGE TO 85K

These BRAND NEW roles are available NOW for talented Managers with the ability to lead and develop teams. This exciting opportunity offers you scope to put your senior management skills to the test. Overseeing a team you'll be instrumental in being a positive influence on these operations. Rest assured you will have solid backing working for a large brand here in either MELBOURNE OR PERTH based.

A DREAM PRODUCT ROLE FOCUSING ON AIR

PRODUCT EXECUTIVE SYDNEY – SALARY PACKAGE NEGOTIABLE ON EXPERIENCE

This new role is responsible for ensuring competitive pricing across all products with a key focus on airfares, and ensuring that the right product at the right price is available at all times for sale in the market. Working in a dynamic and fast-paced online environment you will have solid local product knowledge and a keen understanding of airlines/airfares and GDS. A top salary package is available for the right person.

A GREAT CAREER PATH IN GDS SALES

ACCOUNT MANAGER SYDNEY – SALARY PACKAGE TO \$85K

Bring your selling skills and travel industry background to this fantastic organisation and stretch your wings out on the road looking after an existing portfolio of clients, ensuring their business is retained and achieving new growth targets. If you have great skills in sales, trade relationships, GDS and product knowledge race in for your chance to join a leading company that will support your career development.

A VOYAGE OF DISCOVERY

INBOUND CRUISE MANAGER MELBOURNE – SALARY PACKAGE OTE \$80k +

Embark on your voyage of discovery when you join this outstanding operator. This unique and varied role requires the skills of a cruise professional with an understanding of the logistical challenges in moving large numbers of passengers effectively. Responsible for overseeing a team and coordinating inbound day tour proposals for ship excursions this is a role not to be missed! Frequent travel is required.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

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Corporate Travel Consultants

Sydney - Packages up to \$70K DOE - Ref 1546

We have some outstanding roles across Sydney's CBD & Suburbs, whether your looking for career progression, more money or work closer to home. Experienced Consultants from an International or Corporate Travel background are needed to work within travel organisations who each offer something unique and different. If you feel you're an experienced Consultant ready to take the next step within Corporate Travel, we want to speak to you!

For more information call Cliff on (02) 9113 7272 or email cliff@traveltraderecruitment.com.au

International Travel Consultant

Sydney - \$DOE - Ref 2031

This is an amazing opportunity to utilise your exceptional fares and ticketing know-how, your past travel experience and your destination knowledge. You will also have a fantastic ability in building customer rapport and the drive to meet & exceed sales targets. You will be offered excellent support, career opportunities and training within this organisation. Working hours are also Monday to Friday so you can claim back your weekends!

For more information call Natalie on (02) 9113 7272 or email natalie@traveltraderecruitment.com.au

Business Development Executive

Melbourne - \$ Negotiable - Ref 128

Table Top Mountain, Serengeti National Park and the Big 5, know them well? Are you an experienced travel professional with excellent relationship building skills? A reputable and rewarding niche African Specialist is looking for someone to get out on the road and encourage sales to Africa & the Indian Ocean. You will participate in trade shows & events, and travel abroad when necessary. An excellent opportunity to utilise your enthusiasm and passion for the travel industry.

For more information call Lisa on (02) 9113 7272 or email lisa@traveltraderecruitment.com.au

Domestic Corporate Travel Consultant

Brisbane - \$Competitive + Super - Ref 5447

With a worldwide presence, a focus on expansion and career progression for its staff, it's no wonder this corporate travel company are looking for a travel professional to join them. A Domestic Corporate Travel Consultant is required to manage a portfolio of clients and handle their travel requests whilst maintaining excellent level of customer service. You will be using CRS & in-house systems, and work in a fun and friendly team environment in a CBD location.

For more information call Sarah on (02) 9113 7272 or email sarah@traveltraderecruitment.com.au

Customer Service Agent

Sydney - \$45-55K - Ref 2032

Do you have some accounting or book keeping experience, a travel agency background and passionate about offering outstanding customer service? If so we have the ideal role for you! Working Monday to Friday only, you will be the first point of contact and assist in handling and resolving any customer issues whilst exceed expectations in the service you offer. Working as part of a team, you will be given ample opportunity to grow your career with this amazing company.

For more information call Natalie on (02) 9113 7272 or email natalie@traveltraderecruitment.com.au

Retail Travel Consultant

North Melbourne - \$Negotiable - Ref 150

Calling all Senior Travel Consultants for a reputable and awarding winning Travel Agency on Melbourne's outskirts. As an experienced Retail Travel Consultant, you will be a high achiever, self-motivated and ready for a challenge. Earn top dollar with your repeat clients! The ideal candidate will have minimum 3 years retail experience and have solid Galileo CRS. So if you are an enthusiastic travel professional looking for a new and exciting position - call me today!

For more information call Lisa on (02) 9113 7272 or email lisa@traveltraderecruitment.com.au

Multi-Skilled Corporate Consultant

Melbourne - \$ Negotiable - Ref 1961

Are you an experienced Corporate Travel Consultant looking for a new challenge with a travel management company in Melbourne. This city centre company seeks a talented travel professional to join their dynamic team. You will ideally have 2 years' experience working on corporate clients or retail, solid CRS and excellent customer service skills. Leave those targets behind you and join this reputable corporate company. Salary dependent on experience.

For more information call Cliff on (02) 9113 7272 or email cliff@traveltraderecruitment.com.au

Luxury Travel Consultant

Brisbane - \$40-50k + Super + Bonus - Ref 1077

Do you have extensive travel industry experience with long haul, high end and luxury bookings? Yes, then this could be the role you have been waiting for! I have a niche travel agency in Brisbane looking for an experienced Senior Travel Consultant to join their friendly team. High end, repeat clientele are the focus here with lucrative bookings waiting to be made. Call me confidentially to discuss your next career move & this rare role in the Brisbane travel market.

For more information call Sarah on (02) 9113 7272 or email sarah@traveltraderecruitment.com.au

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