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Tuesday 19th June 2012

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Cudo targets travel sector

EXPECTED rationalisation in the rapidly expanding group buying sector has progressed today with the acquisition by Microsoft/Nine Entertainment's Cudo of the *Getaway Lounge* travel business.

Cudo says it's making a "major play in the travel deals category" with the purchase, which will bring together its "huge national database of subscribers" with the Getaway Lounge travel deals site, which utilises the strong branding of channel 9's *Getaway* show.

Cudo says it aims to establish a leadership position in the travel category of group buying in Australia, while the deal will also enable a range of synergies between the businesses.

Group buying pioneer Groupon is also keen on lifting its Aussie

travel presence, late last year significantly boosting the staff and activity of its locally-based *Groupon Getaways* operation.

Getaway Lounge launched just 12 months ago and claims to have a "significant database of Australian travellers".

The move comes just a day after the merger of Ouffer Australia and online retailer deals.com.au.

New Air NZ ceo

AIR New Zealand this morning announced that its new ceo will be Christopher Luxon, who will take over from incumbent Rob Fyfe when he steps down at the end of 2012 (*TD* breaking news).

Luxon is currently Air NZ Group GM International Airline and was previously head of grocery supplier Unilever in Canada.

Consolidated VA bonus

CONSOLIDATED Travel is offering agents 2% extra commission for the remainder of its current Virgin Australia incentive - details on **last page**.

Seven pages of news

TD today has seven pages of news, plus full pages: (*click*)

- TMS Asia Pacific jobs
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- Disney "Word of Mouse"
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Travel Daily

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Tuesday 19th June 2012



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Air Astana has become the first carrier from Russia, CIS and Eastern Europe to be awarded the prestigious 4-Star rating by Skytrax.

Skytrax's star rating audit examines more than 800 different aspects of product and service delivery; based on audit results the airline is assigned an independent ranking from 1 to 5 stars.

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New QF A380R to debut

FURTHER details of the new Qantas A380 reconfiguration (**TD** 15 Jun) are emerging, including a higher density economy cabin, less business class seats and more premium economy seating.

A crew briefing document obtained by **TD** also details an intriguing boarding process, in which passengers sitting in new Economy seats 48A, B and C are escorted to the business class lounge area on the upper deck.

These seats are adjacent to one of the boarding doors, and the intention is presumably to ensure they don't impede the boarding process for other passengers.

48A, B and C will be offered pre takeoff juice, water or bubbly and

towards the end of the boarding process will be escorted back downstairs, through First Class and to their seats in row 48.

Other changes will see a new economy class section at the rear of the upper deck, with 30 seats.

There will be 35 premium economy seats upstairs, and 64 in business class - down from 72.

The entire 12-strong QF A380 fleet will be updated with the new configuration which adds an extra 39 economy and three premium economy seats, for a grand total of 484 passengers.

The first A380R is VH-OQD Fergus McMaster, and is planned to enter SYD-LAX service this week.

FCm joins TIME

FLIGHT Centre's corporate offshoot FCm Travel Solutions is the latest travel company to sign up as a Gold Sponsor of the Travel Industry Mentor Experience.

Global Brand Leader of FCm, Gregory Lording, has experienced TIME first hand as a Mentor, and said he was "proud to be part of this wonderful initiative."

"Sponsorship of TIME can only benefit and grow the professionalism of the travel industry," he added.

The TIME mentoring program is open to people who have worked for a minimum of three years in the Australian travel and tourism industry, and to date has over 64 graduates who are using their new found confidence to advance their careers.

The six month program pairs career-minded individuals with a senior industry Mentor who guides and shares their knowledge and expertise.

Other TIME sponsors include Royal Caribbean, Sabre Pacific, Virgin Australia, Creative Holidays, Comtel Resources, Blue Hotel Sydney, Avis and **Travel Daily**.

See travelindustrymentor.com.au.

Jetstar AKL switch

JETSTAR Asia will no longer operate the carrier's flights between Auckland and Singapore from next month, with the current 3K designator to be replaced by JQ services effective 01 Jul.

The A330 direct service will also reduce to three flights per week from 04 Aug.

ATE 2013 in Sydney

AUSTRALIAN Tourism Exchange will take place in Sydney next year, and will be held earlier than this year's Perth event so that it's once again back to back with Tourism NZ's 21-25 Apr TRENZ expo.

ATE 2013 will welcome visitors 26 Apr-02 May at the Sydney Convention and Exhibition Centre prior to its late 2013 closure.

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CLICK HERE for further details

NASA, FAA space tourism pact

THE US Federal Aviation Administration and NASA have signed a "historic agreement" to coordinate standards for commercial space travel.

The MoU signed by the two agencies establishes policies for operational missions to the International Space Station, as well as for astronauts flying to and from low-Earth orbit.

The new framework intends to

provide regulation for the burgeoning private space flight sector, with US Transportation Secretary, Ray LaHood saying the pact "will advance our shared goals in commercial space travel".

As well as commercial aviation, the FAA is responsible for regulating and licensing all US private companies and individuals involved in commercial space transportation.

So far the FAA has licensed 207 successful space launches.

Amadeus signs Reho

SYDNEY and Melbourne-based corporate agency Reho Travel has announced that Amadeus is its new GDS partner, with a five year GDS deal finalised last Fri.

Amadeus is also hailing the success of its partnership with Cairns Business and Leisure Travel, which has reported a 30% increase in sales a year after successfully implementing the Amadeus Selling Platform.

MD Martin Keating said the migration from the previous GDS had been much easier than anticipated, and the company has seen a strong productivity boost.

"I definitely apportion a part of that increase in sales to our change in GDS," Keating said.

Royal Caribbean INTERNATIONAL

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Sunday 17 - Tuesday 19 June

Insight 2013/14 preview

INSIGHT Vacations has released its 2013/14 Europe & Britain Preview Collection, allowing travellers to secure next year's itineraries at 2012 prices.

The program is available on the Insight website, with outgoing md Lorraine Sharp saying that if currency fluctuations result in price decreases when the official program is released, Insight will refund the difference.

Early payment savings of up to 10% are also available - details at www.insightvacations.com.au.

JAL fuel levy reduction

JAPAN Airlines has requested authorisation from Japanese officials to apply a lower level of fuel surcharges on international passenger tickets issued between 01 Aug and 30 Sep.

Under the proposed revised structure the current US\$327 surcharge for long haul JAL flights will reduce to US\$296.

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Ministry of Tourism

Window Seat

AS WITH most international airlines, inflight entertainment is offered in a variety of languages to cater for passengers globally.

However, something a tad odd that **TD** noticed on our Swiss International Airlines flight from Hong Kong to Zurich last week was that a series of Road Runner cartoons were offered in four languages - English, German, Russian and French.

The strange part is that there are no words in Road Runner / Wile E Coyote cartoons...only "Meep Meep", which sounds pretty universal to us.

AGENTS hanging around a bar on a famil trip isn't rare, but how often do you get to hang out with members from rock band The Offspring at the same time?

That's what happened to two agents on this week's Get Swisded" famil trip, with the band sharing the same hotel in Interlaken and preparing for a performance in the town.

Sarah Young from Travelworld and Jess Rogers from House of Travel (below) were introduced to band members Dexter Holland, Greg K, Pete Parada and Noodles, enjoyed some drinks with the group, and even offered VIP tickets to the show, but had to decline as they were headed to their next destination.

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Travel Daily on location at ATE, Perth

Today's issue of TD is coming to you from the Australian Tourism Exchange, courtesy of Tourism Australia and Qantas.

THE Western module of ATE 2012 kicked off yesterday in Perth, with 291 buyers (22 of which are new) from 187 companies attending, as well as 38 Aussie Specialists.

Over coming days they'll meet with some 800+ seller delegates from 358 companies (24 are new to ATE) in 13-15 minute one-on-one appointments to discuss products and negotiate contracts.

During ATE, including the Eastern module, there were some 100,000 appointments between buyers and sellers.

Participants have been able to keep track of schedules, news and floor plans via a new 'Trade Events Mate' app for mobile devices such as the iPhone and Blackberry.

TA encourages trade to tap into social sites

TOURISM Australia is inviting the Australian tourism sector to piggy-back off its highly successful social media platforms to promote their own businesses or region.

TA has a digital or social media presence on YouTube, Twitter, Instagram and Pinterest, while its Facebook page has more than 3 million fans globally alone - "that's incredible free advertising," md Andrew McEvoy said at ATE.

Over 600 Australian businesses have already joined by linking to Tourism Australia's 'things to do' tab on its Facebook page, but it's encouraging more.

"Operators who haven't already done so should really embrace digital and social media," he said.

McEvoy said there was a strong "bragability factor" for holidaying in Australia which resonates via social media avenues, presenting "a huge opportunity for operators to really tap into." - to sign up go to www.on.fb.me/tawheretogo.

Pangea survey results

A **TIMELY** response, precise and reliable information and ongoing awareness are some of the key criteria to managing a tourism crisis, according to results from a new survey revealed at ATE.

Research by the Pangea Network reviewed crisis events over the last decade which impacted on international tourism, garnered from experts from European and Australia, including **TD** readers.

The survey found that accidents mainly have an impact immediately after an event, while natural disasters and socio-political crisis generally influence the choice of travellers in the medium term.

Families and seniors are more likely to avoid travel, and single people travel regardless.

Other key findings suggested in the case of accidents, promotion of a destination or brand should not stop, and that a crisis management guide is the most valuable tool to help operators.

Pangea Network is represented locally by PEPR Publicity.

Silversea acquisition

SILVERSEA Cruises has announced the purchase of Ecuadorian tourism company Canodros S.A. which operates the upmarket *Galapagos Explorer II*.

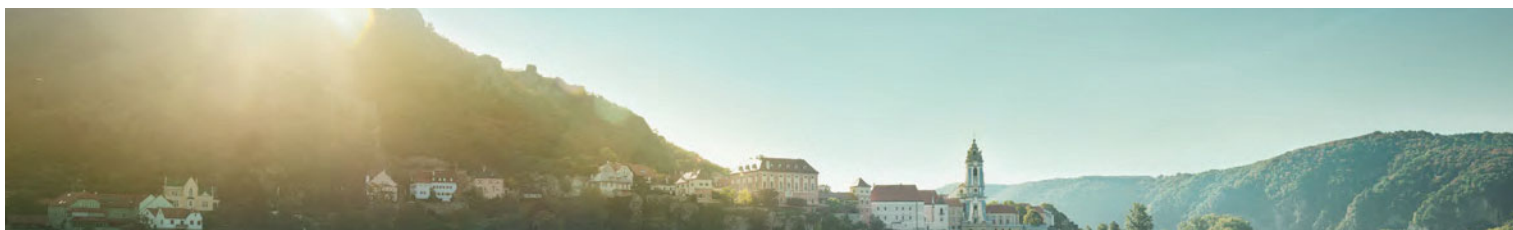
Silversea said it plans to add the vessel to its ultra-luxury fleet next year once the all-suite, 100 passenger ship undergoes a major refurbishment.

Until that time *Galapagos Explorer II* will continue its planned schedule and will continue to be operated by Guayaquil-based Canodros.

Canodros will also continue handling reservations and handle sales and marketing via its established network of travel companies and tour operators.

The move will see Silversea expand its portfolio to two expedition trips, with the new addition to offer year-round unique luxury expedition cruises in the Galapagos archipelago.

More details and lots more cruise news in **Cruise Weekly** - subscribe at cruiseweekly.com.au.



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[Discover history](#)



A Festival for the Senses

A Saturday morning must-do for locals, the Naschmarkt, Vienna's largest outdoor market, attracts a crowd as diverse as the stalls and restaurants it features. Alongside local produce, spices from far away, the famous 'Pickle & Sauerkraut Man', and a coffee roastery, it truly is a "Nosh market".

[Get a taste](#)



Past meets Future

Vienna's hotel scene has a new landmark: the Design Hotel Topazz in the historic 1st district pays homage to Vienna's Modern Age. Be astonished by its cylindrical façade with glowing gems, arresting oval windows overlooking the inner city with daydream-ready divans built into each window sill.

[Start dreaming](#)



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Today's issue of TD is coming to you from Montreux, on the shores of Lake Geneva, as TD join agents to "Get Swissed".

MONTREUX is a quaint little town, with the nearest large city being Lausanne in south-western Switzerland, on Lake Geneva.

Travel Daily journeyed by rail from Zurich Airport directly to Lausanne - a 2 1/2 hour trip - although the time flew by as it was difficult to tear a transfixed gaze from the rolling countryside long enough to look at a watch.

Music fans may have heard of Montreux via its famous annual Jazz Festival, held each summer.

Luminaries of the industry have played here, from Deep Purple, Simply Red, Phil Collins and perhaps most famously, Queen, so much so that a giant statue of Freddie Mercury has been erected down by the lakeside.

Outside of the festival, Montreux is large enough to be able to lure tourism in its own right, with approx 2,500 rooms in a 30km radius of the town centre.

During the Christmas market period, the town swells in popularity, with around 420,000 visitors coming in to enjoy an array of festive spirit attractions.

Other options for visitors may include the annual opera festival at the Convention Centre, with a variety of day cruising options on the picture-perfect Lake Geneva available year-round.

NT self-drive campaign

TOURISM NT has partnered with the South Australia Tourism Commission to launch a new self-drive holiday marketing campaign targeted at families, backpackers and the grey nomads.

The seven week promo centres on travel along the Explorers Way between Darwin and Adelaide, and to Alice Springs, Katherine and Tennant Creek.

The \$625,000 promo features a Mates Rate mobile application that offers discounts at nearly 200 businesses on the route, ranging from accom, places to visit, things to do and service providers.

The campaign is also funded by Britz, BIG4, Tourism Top End and Tourism Central Australia, and addresses issues for drivers, such as cost, access, distances & safety.

New AirAsia chief

AIRASIA has announced the appointment of Aileen Omar as the new chief executive officer & executive director of the group's Malaysian-based operation.

Omar has been with AirAsia since 2006 and assumes the role on 01 Jul, reporting to AirAsia Group chief, Tony Fernandes.

Freestyle HA to NYC

FREESTYLE Holidays is offering packages with Hawaiian Airlines to New York, such as a three-star five-night Big Apple stay coupled with three-nights in Honolulu, priced from \$2,995ppts.

Phone 1300 665 470 for info.

Scenic Tsar registered

SCENIC Tours has registered the *Scenic Tsar* as a 'new build' with Russian authorities, becoming the first 'new build' vessel for the country in 1/4 of a century.

Mantra inflates ARC funding

MANTRA Group says its on target to better last year's fundraising contribution for the Australian Red Cross of \$75,000, aided by a range of initiatives including a recent trivia night organised by Gold Coast and Brisbane hotels within the group.

This year alone, Mantra has raised nearly \$60,000 in a company cricket competition and another \$4,000 in a 'Give it Up' project, to assist the firm's community partner.



The trivia night raised another \$4,500 for the Australian Red Cross.

Pictured at the event, hosted at Mantra Legends on the Gold Coast, from left are Stephanie Allen, RCA; Bob East, Mantra Group ceo and Paula Duncan, celebrity guest and charity worker.

Abu Dhabi roadshow

ABU Dhabi Tourism Authority has confirmed details for its 2012 three city three day roadshow.

The showcase will kick off in Brisbane on 02 Jul at Stamford Plaza Hotel, then moves onto the Novotel Melbourne on 03 Jul and concludes at The Establishment in Sydney on 04 Jul.

Each show runs from 5:30pm to 8:30pm - spaces are limited so [rsvp to austrdshowsvp@adta.ae](mailto:rsvp@austrdshowsvp@adta.ae).

New El Questro suites

EL QUESTRO Homestead has added three new Cliff Side Retreats to its room categories, boosting inventory to nine rooms.

Peach walking tours

BILL Peach Journeys has added the Routeburn Track & Matukituki Valley Walk near Queenstown in New Zealand to its latest range of Walking Tours of Distinction.

The tours pair "extraordinary walks" with boutique accom and meals, without the need to carry heavy packs while walking.

The 2012/13 program has also seen the elimination of single supplements on Tasmanian and South Island NZ itineraries.

Lake Como and Cinque Terre are new Italian walking options.

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Applicants must have the right to live and work in Australia. Please send your detailed CV to employment@au.qatarairways.com by 28 Jun 2012. Only those candidates that have made the shortlist will be advised.

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Tahiti agents look nice



ABOVE: This group of top selling Tahiti travel agents recently attended a special lunch at Sydney's Arthouse Hotel hosted by Tahiti Travel Connection, Le Meridien Tahiti and Le Meridien Bora Bora.

Pictured from left are Rob Kirk, HWT Chatswood; Tracy Anderson, MP Travel; Tatjana Badza, Honeymoon Planners; Elsa Fernicle, Le Meridien; Vanitha Sinnathamby, HWT Circular Quay; Emma Neely-Bartlett, Travel Beyond Pyrmont; Camilla MacInnes, Tahiti Travel Connection; Sean Keiran, Travel Specialists Mosman; Michael Schischka, Mary Rossi Travel; and Kylie McDougall, TravelManagers.

Fels to speak at GBTA

FORMER ACCC head Alan Fels has been announced as one of the presenters at the upcoming Global Business Travel Association Australia/NZ conference.

Fels, who's now Chairman of the Taxi Industry Inquiry will present his findings on Victoria's taxi and car hire industry.

According to the GBTA Fels will examine "what we have all complained about for years - overcharging, fraudulent transactions, ad hoc service and most of all, lack of competition".

The conference will take place in Sydney 26-28 Aug - details at www.gbta.org/aus-nz.

Tuesday 19th Jun 2012

Symphony revealed

CRYSTAL Cruises has just unveiled its updated *Crystal Symphony* which has emerged from a two-week "extreme makeover" with refurbished public spaces including a fully redesigned Avenue Saloon and Palm Court, updated Galaxy Lounge and Hollywood Theatre and transformed Waves and Fantasia areas for junior cruisers.

Crystal says the new lounges set the "perfect, lively backdrop for taking advantage of Crystal's newly all-inclusive fine wines and custom-crafted cocktails".

EK repays US\$550m

EMIRATES Airline has today announced the repayment of a US\$550m "sukuk bond" in full.

The bond was initially listed on the Luxembourg Stock Exchange in 2005 with a seven year term.

Fixed income interest bearing bonds are not permissible in Islam, so sukuk securities are structured to comply with Islamic law, and EK said that with the Eurozone debt crisis ongoing "it is likely that Islamic financing, with its large pool of liquidity, will play an increasingly important role for us moving forward".

EK Air Line opening

LONDON's new Emirates Air Line cable car system over The Thames will be opened ahead of the London Olympics, on 28 Jun.

The EK-branded transport runs from Greenwich to the Royal Docks, and will operate daily and is priced at £3.20 (AU\$5.00) when using an Oyster Card.

Velocity dining partner

VIRGIN Australia's *Velocity Rewards* loyalty program has announced a new partnership with 'Book a Restaurant' which allows members to earn points when they make a restaurant reservation.

300 points are on offer every time users book and dine, with 200 bonus points on offer to 31 Jul - see bookarestaurant.com/velocity.

Money

WELCOME to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US1.01

THE Australian dollar has surged in recent days after the outcome of the elections in Greece showed that the country will stay in the control of politicians who support staying in the Eurozone.

The Greek stock market lifted a stunning 10% in one day, and the Australian dollar led a rally which saw it lift above €0.80.

There are hopes that the resolution of Greece's political crisis will stabilise global markets - which should feed through to improved confidence among self-funded retirees about spending their income on travel.

The Reserve Bank will today also detail the reasons behind the 0.25% rate cut two weeks ago.

Wholesale rates this morning:

US	\$1.01
UK	£0.644
NZ	\$1.27
Euro	€0.803
Japan	¥79.54
China	¥6.34
South Africa	R8.27
Canada	\$1.03
Crude oil	US\$83.03

Qantas Olympic promo

QANTAS has launched an agent incentive offering a major prize of a trip for two to the closing ceremony of the London 2012 Olympic Closing Ceremony.

Consultants can enter by ticketing QF international flights between 13 Jun and 30 Jun (for departures until 31 Dec) and record entries with a GDS specific OSI message.

For prize details see the QF industry site at qantas.com/agents.

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

WIN A TRIP TO GREECE

Throughout June, *Travel Daily* is giving one lucky travel consultant reader the chance to win an amazing 7-day escorted "Highlights of Greece" tour, courtesy of **Sun Island Tours** and **Etihad Airways**.

The prize includes two return economy airfares to Athens with Etihad, airport transfers, six nights' accommodation, six breakfasts, three dinners, tours with licensed guide as per itinerary, entrance fees and local taxes.

Every day *Travel Daily* will be featuring a photo of a Sun Island Tours' staff member enjoying a different destination from their brochures. You just have to identify the city or landmark and email us your answer. There will be 20 questions in total, which will also be posted on our website. In the final (20th) day you will be asked a creative question.

At the end of the month the subscriber with the most correct answers and the most creative response to the final question will win.

Email your answers to: sunislandcomp@traveldaily.com.au

Hint! Go to Sun Island Tours' Facebook page or visit www.sunislandtours.com.au

Click here for more information



Where is Julie today?

From the Swiss mountaintops to the lakeside

RIGHT: Pasquale Michel from Lake Geneva tourism addressed the groups (**BELOW**) during a workshop session prior to dinner.



BELOW: Snow on the mountains, but flowers in full bloom on the edge of Lake Geneva.



ABOVE: Steph, Amanda and Kathryn eyeing off some home-made grape-based libations prior to dinner at a lakeside castle.



LEFT: After a few days apart, the groups were thrilled to see each other again, taking every chance they could for a group photo. There was never a lack of photo-worthy scenery to fill a background.



BELOW: During the afternoon workshop, the three groups were tasked with completing a quiz on various Swiss travel products they had learned about, and to prepare a plasticine object that best symbolised "Get Swisssed", which brought out the creativity in everybody.



TRAVEL Daily is today on-site with the Get Swisssed group, as after several days of exploring in three clusters, the remainder of the famil is spent as one group.

After several train journeys, the groups converged on Montreux in south-west Switzerland, staying at the Grande Suisse Majestic, conveniently located directly across from the railway station.

With an afternoon to explore, the agents spent it shopping, swimming and soaking it all in.

The town is based on the edge of Lake Geneva, and impossible not to admire and be inspired by the picture-perfect wonder that is the Swiss Alps mountain range.

Prior to dinner, the agents met with representatives from a variety of local suppliers for a briefing on the latest developments in and around the Lake Geneva region, which included some fun activities.

The evening was spent basking in the ambience of a local castle at the neighbouring town of Vevey,

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BELOW: The creativity in making a symbol of Switzerland saw this play-doh flag win the patriotic vote.



touring the winemaking operation housed inside the castle and the sharing of stories from each group's experiences so far.

Get Swisssed will be in the Montreux Riviera for another day, with a more in-depth tour of the local vineyards and time exploring Lausanne lined up for tomorrow.

RIGHT: Famous for its annual music festival, Montreux has hosted its share of big name acts such as Queen, celebrated with a statue of the legendary frontman Freddie Mercury, which stands in the town centre.

Other groups and acts to play Montreux include Deep Purple, Simply Red & Phil Collins.



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THE WAY FORWARD

**DOMESTIC CORPORATE CONSULTANT
SYDNEY – SALARY PACKAGE TO \$55K**

Corporate Travel is booming at the moment! Make sure you are not left behind – this is an opportunity to join a leading boutique TMC in the Eastern Suburbs. Enjoy working in a busy team handling the company’s most important accounts. This is a senior position within the domestic team and you will have a minimum of 2 years experience as a domestic corporate consultant. Outstanding airfare and CRS knowledge and knowledge of a back office essential. Apply now!

**DON’T WAIT FOR LOTTO – MAKE YOUR OWN \$\$\$
WHOLESALE TRAVEL CONSULTANT
SYDNEY – SALARY PACKAGE TO \$70K OTE**

Looking to increase your bank balance? Make the move to a global corporate travel company and you won’t look back. As a part of this highly successful team you will enjoy handing international and domestic travel for your dedicated client portfolio. This is an opportunity not just to increase your wage but to start climbing the career ladder. Excellent training and development opportunities and an amazing salary + bonus structure make this a role not to be missed!

**TANGO INTO YOUR NEW ROLE!
WHOLESALE CONSULTANT**

MELBOURNE (INNER) – SALARY PACKAGE TO \$50K (DOE)

We have a new and exciting specialist role for a South American enthusiast! Working with this growing wholesaler you will enjoy assisting travel agents and direct clients with their dream holidays to South America! If you have a passion for this region, have sold it before and travelled there personally, then why not come and share your experience selling your favorite destination! Min 2 years experience required

**IT’S NOW OR NEVER
CORPORATE TRAVEL CONSULTANT**

MELBOURNE (INNER) – SALARY PACKAGE TO \$45K (DOE)

Fancy moving to an office with a beautiful view that is part of one of the most prestigious agency groups in the world? Sound good? Read on...This boutique office is looking for an experienced consultant to join their growing domestic corporate team. With new accounts just won now is the time to make your move! If you have a minimum of 2 years experience and a great attitude then this could be yours!

**MOVE BEHIND THE SCENES BEFORE EOFY
CUSTOMER SERVICE AGENT**

MELBOURNE (CBD) – SALARY PACKAGE TO \$49K

This large travel operator is looking for a customer service focused travel agent to join their team in Melbourne. Working with Galileo you will enjoy assisting online clients with their booking enquiries. Working on interesting itineraries behind the scenes, no two days will be the same! With a rotating roster on offer you can look forward to a sleep in, perfect with such a social group! Call us today to find out more

**WATCH YOUR BANK BALANCE SOAR!
CORPORATE TRAVEL CONSULTANT**

MELBOURNE (INNER) – SALARY PACKAGE TO \$80K (OTE)

Would you like to earn a fantastic salary, all while doing the job you love? We have a new corporate role with a difference. Working with the academic market of Melbourne you will be responsible for arranging travel for professors, lectures and university staff! No more boring itineraries with these intricate and interesting routes! Min 2 years previous industry experience required. Call us today to find out more

DOMESTIC BLISS

**DOMESTIC CORPORATE CONSULTANT
BRISBANE CBD – SALARY PACKAGE TO \$49K**

Are you a talented retail travel consultant looking to move into corporate to escape the monotony of face to face time wasters? Do you have excellent domestic fares knowledge and customer service skills? If so we have the perfect role for you. Based in the city, this modern office boasting fantastic corporate portfolios are looking for a positive domestic consultant to service the needs of their premium clientele. Enjoy working with top clients who know what they want and appreciate your efforts!

**HIDDEN TREASURE
VIP LEISURE CONSULTANT**

BRISBANE INNER SUBURBS – UP TO \$48K PKG

Are you an experienced senior travel consultant in need of a change? Would you like a new and exciting role that you can truly sink your teeth in to? This role offers the best in working environments, high profile clientele, strong set salary, no weekends or late nights and many other benefits! If you have exceptional industry skills, a love for European product, able to produce sensational tailor made itineraries & the highest level of customer service, we want you!!

Get Ready to be Floored!

Cruise into the newest land at the
Disneyland Resort!



Cars Land is an incredible 12-acre expansion inspired by the Disney•Pixar movie *Cars*.

Get your engines running for 3 brand-new attractions: Radiator Springs Racers, Luigi's Flying Tires and Mater's Junkyard Jamboree.

After your victory lap, stop in for a refill at Flo's V8 Café, Cozy Cone Motel and Fillmore's Taste-In.

One of the largest and most elaborate attractions ever created for a Disney park, **Radiator Springs Racers** is a twisting, turning, high-speed adventure through Ornament Valley and the town of Radiator Springs.

Luigi's Flying Tires invites guests to glide on air aboard special tires, whirling around with their pals.

At **Mater's Junkyard Jamboree**, guests will whip around behind a baby tractor and enjoy tunes from a giant jukebox built from Mater's most prized possessions.



LET'S CRUISE!

CLICK HERE TO TAKE A SPIN THROUGH CARS LAND



Finding talent within the Australian Travel Industry

Senior Corporate Travel Consultant

Sydney - \$50-65K + Super + Incentives - Ref 2032

A highly experienced Senior Corporate Travel Professional is needed by a stable, secure and growing travel management company in Sydney. A fantastic opportunity to step away from repetitive reservations and move into an more exciting and diverse position. This leading TMC will recognise your efforts and hard work with competitive salary, super, company benefits package, incentives and career progression. Don't miss this great opportunity and apply now!
For more information call Sarah on (02) 9113 7272 or email sarah@traveltraderecruitment.com.au

International Consultant

Sydney - \$45K+ -Ref 2038

This is a fantastic opportunity to work with an amazing award winning company! Offering outstanding service, you will sell amazing trips for around the world as well as cruises, tours and hotels. The ideal candidate will have amazing fares & ticketing knowledge and go the extra mile provide extra service and customer satisfaction. You will be well rewarded for your efforts with excellent salary, first class fams and other amazing incentives.
For more information call Natalie on (02) 9113 7272 or email natalie@traveltraderecruitment.com.au

Multi-Skilled Corporate Consultant

Melbourne - \$Negotiable - Ref 1961

Are you an experienced Corporate Travel Consultant looking for a new challenge with a TMC in Melbourne. This city centre company seeks a talented travel professional to join their dynamic team. You will ideally have 2 years' experience working on Corporate Clients or extensive Retail, you will have solid CRS and excellent customer service skills. Leave those targets behind you and join this reputable corporate company. Salary dependent on experience.
For more information call Cliff on (02) 9113 7272 or email cliff@traveltraderecruitment.com.au

Retail Travel Consultant

Melbourne - Up to \$50K + Targets - Ref 122

Can you look after repeat clients & V.I.P's? Are you a mixed Corporate & Leisure Travel Consultant looking for a break? Work for this reputable and growing retail agency in Melbourne, just a stone's throw from the CBD. Use your solid Sabre skills, your excellent worldwide knowledge and book complex high end itineraries. As a Travel Consultant you will book plenty business class fares & holidays for the leisure & corporate market. Be a part of this fun and warm team.
For more information call Lisa on (02) 9113 7272 or email lisa@traveltraderecruitment.com.au

Wholesale Consultant

Sydney - \$DOE - Ref 2037

Our client is looking for a well-travelled, experienced consultant to join their amazing team! The ideal candidate will be well travelled, USA and Canada highly desirable, and have past agency experience. You will be amazing at handling your work load and be able to offer destinations from around the world so excellent general knowledge is essential. You will be selling anything from romantic weekends away to amazing once in a life time trips. Full training will be given.
For more information call Natalie on (02) 9113 7272 or email natalie@traveltraderecruitment.com.au

Domestic Corporate Travel Consultant

Brisbane - \$Competitive + Super - Ref 5447

With a worldwide presence, this corporate travel company focus on expansion & career progression for its staff and are looking for a travel professional to join them. The Domestic Corporate Travel Consultant will manage a portfolio of clients and service their travel requests whilst maintaining excellent levels of customer service. You will be using CRS and in house systems, and working in a fun and friendly team environment in a CBD location.
For more information call Sarah on (02) 9113 7272 or email sarah@traveltraderecruitment.com.au

Business Development Executive

Melbourne - \$Negotiable - Ref 128

Seen Table Top Mountain, Serengeti National Park and the Big 5? Are you an experienced travel professional with excellent relationship building skills? A reputable & rewarding niche African Specialist is looking for someone to get out on the road and encourage sales to Africa & the Indian Ocean. You will participate in trade shows & events, and travel abroad when necessary. Show your enthusiasm & passion for the travel industry as a Business Development Manager now!
For more information call Lisa on (02) 9113 7272 or email lisa@traveltraderecruitment.com.au

International Travel Consultant

Perth - \$Excellent + Bonus - Ref 1475

Have you got a previous retail travel background and experience selling worldwide tailor-mades and packages? Are you confident with various travel products and able to offer customers a choice like no other? We have a role with a well-known travel company based in Perth, and due to ongoing repeat business and a constant flow of new enquires their expanding and are in search of a passionate International Travel Consultant to join there successful team.
For more information call Cliff on (02) 9113 7272 or email cliff@traveltraderecruitment.com.au

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Be rewarded with these Grand Prizes for selling VA between 28 May & 30 June 2012 by simply increasing your sales by 10% compared to the same period last year

1st 1 Business Class ticket to Los Angeles

2nd 1 Premium Economy Class ticket to Los Angeles

3rd 1 Economy Class ticket to Los Angeles

DAILY PRIZES \$100 DJ's voucher for every return Business Class ticket
\$50 DJ's voucher for every return Premium Economy Class
\$30 DJ's voucher for every return Economy Class ticket



**Consolidated Travel
Group**

Quikfares

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CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 28 May & 30 June 2012 on 100% VA itineraries ex Australia plated to VA (795) ticket stock on the Consolidated Travel IATA only. Child, Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. Consolidated Travel and Virgin Australia reserve the right to alter or cancel the promotion any time. To be in the running for the major prizes you must achieve a minimum 10% growth of your VA sales compared to the same period in 2011, vouchers for this promotion are capped and will be distributed at the completion of the promotion. Airline tickets do not include taxes or surcharges or any booking fees. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 24 May 2012.