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First with the news

Thursday 21st June 2012

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DriveAway appoints

DRIVEAWAY Holidays has announced the appointment of Chris Cowley to the newly created role of Senior Marketing Manager.

Cowley moves to DriveAway from his previous role with Pinpoint Travel where he was manager of the company's entertainment businesses.

Driveaway md Chris Hamill has also promoted Hai Nguyen to Pricing Manager - more industry appointments on **page seven**.

Perth agent killed on famil

A BUNGLED bag-snatch attempt on a group of travel agents during a famil in Phuket has resulted in the tragic murder of a 60-year old Perth-based consultant.

Overnight, Michelle Smith from RAC Travel Joondalup was fatally stabbed in the heart, while another female participant in the group had her arm slashed.

According to the *Phuket Wan Tourism News*, Smith was among a group of 10 agents on the Thai island when the failed robbery occurred on a narrow road near Katathani Beach Resort on Kata Noi bay, south of Patong.

It's understood the agents were being stalked by two people on a motorbike as they made their way back to the hotel single-file at 10:30pm after dinner, when the women were targeted.

One of the famil participants is reported saying: "I heard a noise behind me and I turned to see what I thought was my friend being pushed in the chest."

"The men rode off, empty-handed. We started walking again, and only then did we realise we'd both been slashed," the woman reportedly told police.

It's understood the famil was hosted by Asia Escape Holidays.

The group had arrived in Thailand on Mon this week but are expected back in Perth today after being evacuated.

PTG Phuket waiver

The Pinpoint Travel Group has reacted swiftly to the Phuket stabbing, allowing clients to alter bookings without imposing its own penalty fee until 29 Jun, excluding supplier costs.

Nine pages of news

TD today has nine pages of news, plus full pages from:

- TMS Asia Pacific jobs
- AA Appointments jobs
- Travel Trade Recruitment
- Consolidated Travel



One of Sydney's most respected TMC's requires a full time groups, conference, domestic corporate consultant to join our motivated & dynamic working environment. The position entails the candidate to have a minimum of 3 years Australian market experience with Sabre essential and preferably Tramada proficiency. This role involves high volume domestic bookings, including Trans-Tasman/South Pacific in the GDS including Hotels & Cars. International booking experience is not required, but will be looked at favourably if you have these skills. The applicant must also have recent experience with group & conferencing with excellent knowledge of excel & Microsoft office. Attention to detail & organisation skills is a vital part of this role. You will be given hands on training by one of our qualified consultants during a 2 month implementation period, with the support of other team members.

If this sounds like you and the challenge you are after, then please send your CV through to Samantha Hay - samh@edentravel.com.au

AFTA condolences

AFTA chief Jayson Westbury today offered his condolences to the family of the WA travel agent who was fatally stabbed while on a famil in Phuket yesterday (see left).

"It's dreadful news. Devastating obviously for the agent's family, but also for the tight-knit travel agency community here in Australia. Our industry is very close and when a tragedy like this happens to our own, it really hits home for all of us," Westbury said.

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Travel Daily

First with the news

Thursday 21st June 2012



Sabre seeking likers

SABRE Pacific has today launched into the social networking stratosphere with the debut of its Facebook page.

The page will be kept updated regularly and will feature industry analysis and commentary, along with product news and training tips for agents on the Sabre GDS.

Sabre Group CEO Gai Tyrrell said the move into social networking was aimed at "creat[ing] an open dialogue with agents and [to] provide an efficient platform to receive up-to-the-minute news from the travel industry".

Qantas Hols now Open

QANTAS Holidays has opened sales for Australian Open tennis packages for 2013.

QH is the official tour operator of the event, and is offering packages starting from \$309ppts including match tickets and accommodation.

More info on **easyway** or by calling 13 27 87.

Magellan hones in on 70

THE Magellan Travel Group has announced the addition of six new member agents, effective 01 Jul, as its number of independent agencies swells to nearly 70.

The latest additions are spread across the country, with three agency offices in NSW and one each from Victoria, Tasmania and Western Australia.

Among them is highly respected and very well known WA agency, Broadway Travel.

Broadway Travel was co-founded by Suzanne Baker & the late Toni Chambers operating out of the Perth suburb of Nedlands, serving high-end leisure and SME corporate clients.

It was previously a member of the Travellers Choice group and recognised a number of times as its number one selling agent.

Also signing up is the businesses headed by 2007 Avis Scholarship winner Adrienne Wittman.

Trendsetter Travel has branches

in Longueville and Lane Cove in Sydney and is complemented in NSW by Figtree Travel Centre - the agency operated and managed by brothers Brad and Craig Pearce located near Wollongong.

Another new Magellan member is the recently opened Andrew Jones Travel store in Launceston, the newest branch of Tasmania's largest travel agency.

And Melbourne-based corporate & business travel specialists of 20 years, Lexus Travel, led by Marcus Fielding & Ian Strachan, is another "excellent" signing, and taking total Magellan numbers to 67.

MIT another TTF win

THE non-indexing of the Passenger Movement Charge (**TD** yesterday) wasn't the only tourism industry win in Canberra this week.

Following further lobbying by the TTF, the government has also stepped back from a plan to double the withholding tax rate for managed investment trusts.

The move, announced in a blindsided move in the Federal budget, came as a "complete surprise to industry," according to TTF ceo John Lee.

Lee said the proposed tax impost had "stopped foreign investment in tourism in its tracks" because it potentially jeopardised returns for investors.

"While some damage has been done to Australia's reputation as an investment destination, the decision not to proceed with doubling the withholding tax rate will help to restore investor confidence and renew interest in Australian tourism projects".

Centara to Sri Lanka

CENTARA Hotels & Resorts has announced the debut later this year of its first two properties in Sri Lanka.

Centara Passikudah Resort & Spa will be a 126 room beachfront property, while Centara Ceysands Resort & Spa is located on the Paradise Island peninsula at Bentota.

More information and bookings from Randall Marketing on 02 9929 2829 or rsoaus@chr.co.th.



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Travel Daily
 on location on the TGV hi-speed railway

Today's issue of TD is coming to you at 320kph on the hi-speed TGV train between Geneva and Paris with "Get Swissed".

THE final stop for the groups on the 2012 "Get Swissed" famil is a visit to the City of Lights - Paris. Our base for the last two days has been in the Lake Geneva region, a short train ride from the city of Geneva, where the TGV rail service departs. The 33 lucky participants are now heading back to Australia, their minds filled with the sights and sounds of a Swiss summer - along with of course the efficiencies of the Swiss Rail System and European high speed trains which are so timely that you can set your watch by them. Check out all of the photos from the famil on our facebook page at www.facebook.com/traveldaily - many of which were supplied by famil participants including Roving Reporter Dean Heke from HWT Katoomba, NSW.

3 HA BNE flights 'just the start'

HAWAIIAN Airlines ceo Mark Dunkerley says the carrier aims to build the frequencies on its new Brisbane-Honolulu non-stop services (**TD** yesterday) to a weekly operation, with hopes the new route will be as much of a success as recently introduced flights to Japan.

Speaking to **TD** after yesterday's announcement, Dunkerley said that Brisbane had been on the carrier's radar for about two years as a potential destination, as the carrier takes up new

capacity due to the delivery of its A330 fleet which is now operating to several ports including Sydney.

The Brisbane operation will utilise 767 aircraft, but Dunkerley said larger planes may be introduced depending on demand.

Flying into the Queensland capital also gives HA exceptional connectivity via its interline partnership with Virgin Australia, which Dunkerley flagged could be expanded once Virgin fully implements its new SabreSonic reservations system.

Questioned about the short-lived Brisbane-Hawaii operation by the now defunct Air Australia, HA said "it didn't factor into our considerations".

Other ports such as Melbourne could also be a possibility, but Dunkerley said "we'll just bed down Brisbane for now".

He said he hoped Australia could be as much of a success story as Japan, where Hawaiian introduced its first flights just two years ago and now operates regular services into four cities.

Amadeus signs KAYAK

AMADEUS has renewed a global alliance with travel search engine KAYAK, with a new multi-year agreement expanding its use of the GDS's airline fare & availability technology for online and mobile device fare searches.

The businesses have worked together since 2006 but terms of the latest agreement were not released by the companies.

KAYAK operates websites in 14 countries including Germany, the UK, France, Spain and Italy.

New email scam

AGENTS across the country have this week been receiving the latest version of an email fraud attempt - messages in their inbox purporting to be from American Airlines with what purports to be an attached e-ticket.

It's not clear how the scam works, but presumably it's an attempt to get confused recipients to follow up and provide personal details in subsequent emails.

Agents are urged to ignore the fraudulent emails.

Window Seat

HOLIDAYING doggy-style.

Research conducted recently by UK travel comparison site Travelsupermarket has shown nearly half of British travellers miss their pets more than their family when they go on holiday.

Over a third declared they would prefer to go on holiday with their animal companions instead of their family members.

Further, more than 70% of dog owners readily admitted that taking their canine friends on holiday with them is also for their own good, as it helps to expand their "doggy horizons".

AN AIRCRAFT powered by solar panels has successfully completed the world's first intercontinental test flight, landing in Morocco after taking off from Madrid.

The plane, which operates on power generated via 12,000 solar cells, took 19-hours to complete the flight, travelling at an average speed of 70kph.

AMAZING this product hasn't been thought of earlier.

The traditional sleeping bag has some competition on its hands via the revolutionary and newly launched "selk bag".

Effectively a wearable sleeping bag that users can walk around in, the "bag" has air vents that can be opened if it gets too hot.

See www.selkbag.com.au.



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Going Gaga with Air Tickets



OVATION Travel and Cruise in Sydney was one of the lucky winners in a recent Air Tickets Qantas promotion.

The winning agencies won an amazing experience - the opportunity to take 17 people to watch the Lady Gaga concert from the comfort of a fully catered Qantas corporate box.

The Sydney concert took place last night, and of course the

group travelled in style, in their very own 24-seat Hummer limo.

Runners-up also received double passes to the concert.

Pictured above from left are Sam Baker, Ovation Travel; Rachel Hunter, Air Tickets; Lisa McLachlan, Jane McFarlane and Daniela Wareham, Ovation Travel; Kylie Daw, Qantas Airways; and Graham Muldoon, Travelscene American Express.

New EY sales team

ETIHAD has announced new additions to its global sales team, with Jean-Marc Crescent named as vice president of the division.

Joseph Chamoun will become the new general manager of Abu Dhabi sales, part of a series of appointments within EY globally.

Head of global account sales Judith Crompton will relocate back to Australia after two years in the position based in London.

Footsteps boost comm

FOOTSTEPS in Asia is extending its 15% commission indefinitely as it marks the milestone of 100-agents now registered and booking tours online.

TTB appoints PMACG

TAIWAN Tourism Bureau has tasked Sydney-based PMA Communications Group with its Australia/NZ promotional duties.

A key aim of the deal is to boost visitor arrivals "exponentially in the coming 12 months".

Skywest Virgin grants

WA-BASED Skywest Airlines has announced the grant of 2.41 million warrants - as the 'second tranche warrants' (**TD** 10 Apr) - has now become effective.

"Virgin Australia has confirmed to the Company that it has received confirmation from Australia's Foreign Investment Review Board that there were no objections, in terms of the Australian Govt's foreign investment policy to the rights for Virgin Australia, to acquire shares in the company," Skywest announced in a stock market update.

Airlines going mobile

93% OF global airlines have listed mobile services for pax as a top investment priority over the next three years, according to results from the 14th annual SITA/Airline Business Trends Survey.

More than half of those surveyed say they currently sell tickets via mobile platforms, with 89% planning to do so by 2015.



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Austria's southern beauty Graz is a place of its own kind. Just two hours south of Vienna, the Styrian capital boasts culinary wonders from its nearby region that make your mouth water. Taste your way through this charming medieval city and don't forget to bring back some delicatessen for your loved ones.

Get a taste



Time to chocolate

On the 5th floor of the superior five-star Hotel Sacher Wien, the Sacher Spa is the crowning glory of the hotel. Indulge in a unique chocolate ceremony and get a healthy dose of relaxation, vitality and sweet relieve. The very best of the cocoa bean sweetens your soul and nourishes your skin!

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CX Premium fare deal

CATHAY Pacific's newly-launched premium economy cabin, with wider and more comfortable seats can be experienced from MEL to LHR from \$3,316 return, inclusive of taxes and surcharges.

Fares are on sale until 04 Jul and valid for travel 01 Aug - 31 Dec.

New QF safety video

QANTAS has recently launched its new inflight safety video featuring a host of famous Aussie Olympians demonstrating the various safety techniques.

The video can be seen on **Travel Daily TV** by clicking here.



Gobbling up clients

DISCOVER the World Marketing has officially opened a new office in Turkey, in order to expand its marketing reach for clients including Las Vegas, Hyatt Hotels and Caesars Entertainment.

The new operation is headed up by Ali Tümay who has extensive experience including being Alitalia country manager for Turkey and Central Asia, as well as secretary-treasurer of the Turkish Board of Airline Representatives.

Egencia hotel system

EXPEDIA-OWNED TMC Egencia has this week launched 'Egencia Hotel' - a comprehensive, intuitive booking tool expressly designed for business travel needs.

Egencia md Australia, Ken Pfaffmann, said the system offers more than 191,000 hotels worldwide including 26,000 in the Asia Pacific region and 12,000 exclusive Egencia negotiated rates.

"This ensures that we drive traveller productivity and satisfaction, while delivering savings and compliance to the business," Pfaffmann said.

Egencia Hotel is integrated with the company's booking interface and offers easy search parameters including price compliance, location and property features.

The system will launch in North America in the coming months.

Brave Scotland tour

ADVENTURES by Disney will put together its first tour to Scotland in conjunction with the Australian cinema release today of Disney's new animated feature film *Brave*.

Delta companion fare

DELTA Air Lines has released a special fare on its Business Elite class, with seats from Sydney to LAX available from \$5038 return.

Seats are on sale until 16 Jul, for travel from today until further notice, with two pax travelling together throughout the itinerary.

Must be doing something Rite!



ABOVE: Travelrite International held the official opening of its new purpose-built Melbourne flagship store last week.

300 VIP clients were treated to cocktails and canapes as they toured the outlet at 423 Whitehorse Road in Balwyn.

The agency has been custom designed to resemble the interior of a cruise liner, and houses 26 travel specialists across two levels.

It replaces a smaller site in Balwyn and will operate in tandem with the original Travelrite International office in Heathmont.

"As the leader in special interest tours and an award-winning cruise seller, we felt the time was right to upgrade our headquarters," said the agency's md Neville Walliss.

Although the new store is now

open for business, the celebrations will continue with a public party launch on 21 Jul, which will feature celebrity appearances from ambassadors including chef Gabriel Gaté.

Travelrite International is owned by the Walliss Family who are **pictured** above, and has been operating in Melbourne's eastern suburbs for over 33 years.

The agency is a member of the Magellan group, as well as part of the Cruiseco consortium.

Four Seasons Dubai

FOUR Seasons Hotels & Resorts will open a resort property at Dubai's Jumeirah Beach in 2014.

The 237-room Four Seasons Resort Dubai at Jumeriah Beach will be located on a 11-acre site, including 270m of beachfront.

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“Gay travel solution” launches

GAY Globe, a business describing itself as “Australia’s first Gay wholesaler,” has been launched to provide agents with expertise and knowledge to meet the needs of their gay clientele.

The company has been founded by Reece Farmilo, who said there had been a gap in the industry for a specialist wholesaler “and we identified a need to properly service this important and growing market segment”.

Gay Globe claims that the market in Australia represents about 10% of the community with a buying power standing at \$20 billion, comprising an “extremely lucrative and marketable audience consisting

of high earners with generally no children and high disposable income who like to spend their income on luxury items including travel”.

The company will create a national network of preferred “gay friendly” agents, linking them with the best Gay travel companies and tour providers from around the world”.

For more information email agents@gayglobe.com.au or call 02 8005 1690.

Seasonal work starts

ACCOMMODATION providers in selected regions will be able to hire candidates from Pacific Island nations and East Timor under a three-year trial beginning 01 Jul.

The plan, announced in Dec last year, is part of the Federal Govt’s expanded Pacific Seasonal Worker Scheme (**TD** 19 Dec).

Properties in the Northern Territory, Broome, Kangaroo Island, Tropical North Qld and the Whitsundays are beneficiaries of the expanded initiative, which has been taken following a successful launch in Broome, in which 12 East Timorese gained employment and training experience.

Greyhound leaps ahead

GREYHOUND Australia says the introduction of Brisbane’s new Airportlink M7 tunnel will save up to 20 minutes on its busiest routes from Toowoomba and to the north of the city.

Spokesman Tony Hopkins said several of Greyhound’s major routes will be affected by the new tunnel “making it a huge boost for regular travellers, business travellers and tourists”.

Business Development Manager - Sydney



STA Travel is the multi award-winning, global leader in travel solutions for students and young adults. With over 30 years experience, we know what travel is about, we know the burgeoning destinations, we know our market and we know how to sell travel.

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Key Accountabilities include:

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- Track and measure all leads, follow ups and conversions.
- Work with the marketing dept to develop marketing communication strategies and implementation

The successful applicant will have:

- Proven track record in a BDM role for a service related industry
- Self-starter and self-motivated, with the ability to work autonomously
- Strong verbal and written communication with the ability to communicate at all levels within an organization.
- Key understanding of relationship building to achieve sales results
- A disciplined approach to the sales process

To apply for this great position please go to www.statravel.com.au/workforus

Byron winter specials

A RANGE of winter offers have been released for stays in Byron Bay, including \$750 for 7nts in a 2bd apartment at Belongil Beach. See www.byronbay.com/specials.

TravelManagers Merlion around



ABOVE: This group of Travel Managers recently experienced Singapore courtesy of Qantas, experiencing QF’s A380 aircraft to reach the destination.

They’re pictured enjoying the Singapore warmth and the view from Merlion Park.

Pictured above back row from left are: Kim Salter, TravelManagers Vic; Ally Casey, NSW; Jeremy Ferguson, Vic; Alison Johnson, NSW; Jo Ainscough, NSW; Michelle Duncombe, Vic; and Andrea Beck, WA.

Front row: Lillie Smith, Qld; Darren Evans, Qantas Holidays & Ali Hill, TravelManagers Business Partnership Manager WA/SA.

C&K Japan discount

COX & KINGS is offering a 25% discount off companion fares on its popular Japan’s Cultural Treasures escorted small group journey, for bookings deposited by the end of next month.

The nine day trip takes in Tokyo, Nikko, Mount Fuji, Hiroshima, Kyoto and Nara - 1300 836 764.

BESydney secures World Parks Congress

BUSINESS Events Sydney is hailing a successful bid for the 2014 IUCN World Parks Congress which will be held at Sydney’s Olympic Park precinct.

The event is only held once every ten years, with BESydney ceo Lyn Lewis-Smith saying the win is a “huge coup for Australia and represents an outstanding opportunity to profile the nation’s impressive conservation achievements and expertise to the world”.

She said the congress will deliver \$24m to the economy, as world conservation leaders gather in Australia to debate, innovate and collaborate solutions to conservation and development.

This week, Rotary International announced that its 2014 International Convention would also take place in Sydney.

More business events updates in our sister publication **Business Events News** - subscribe free at www.businesseventsnews.com.au.

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surfside Vanuatu
on breakas beach

Our Exclusive Beach

Nevada winner off to Vegas

ALYSHA White from MTA Travel was the lucky winner of the major prize at the recent Las Vegas/ Nevada industry roadshow - and it was truly child's play.

She ended up in the prize draw because of her accurate entry in a 'pin the location on the map' promotion, and ended up with three nights at the Venetian or The Palazzo, three nights at a Caesars property and a Maverick helicopter tour of Las Vegas.

Alysha, who's pictured with the workshop MC, comedian Patrick Duffy aka 'Vance Fontaine,' said she also hopes to explore other Nevada regions including Lake Tahoe on the state's north-western border with California.



WestJet fees online

CANADIAN carrier WestJet has revamped its online check-in platforms, making it possible now to pay for excess baggage fees via the internet or on mobile devices.

Real time SOH product

SYDNEY Opera House has made booking guided tours easier for Inbound Tour Operators with the launch of a new Industry Online Booking Portal, available 24/7.

The system provides instant confirmation for FIT and group bookings on the 1-hour SOH tour & the Backstage Tour, accessible in English, French & German, and Mandarin, Japanese & Korean for the Asian Language tours.

Air NZ May up 2%

AIR New Zealand carried 910,000 passengers last month, up 2% on the previous year, while its group load factor rose 1.2 points to 79.7%.

Long haul passenger numbers were up 4.8%, while on short haul routes the figures were up 1.7% on May 2011.

Group-wide yields for the financial year to date are up 3.2%, the carrier said.

Industry Appointments



For the top travel jobs

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THIS week's Industry Appointments column is brought to you by **inPlace Recruitment**. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

Air New Zealand has named **Christopher Luxon** as the heir-apparent to outgoing ceo Rob Fyfe. Christchurch-born Luxon is currently NZ's Group General Manager International Airline and will take over from Fyfe when he steps down at the end of the year.

Samuel G. Gacos has been appointed as the new director of sales and marketing for the **Caravelle Hotel** in Saigon, Vietnam. The appointment comes as the 335-room property is set to undergo a major refurbishment from top to bottom - its biggest upgrade in almost 25 years.

Adventure Tours Australia Group has named **Pieter Bosch** as the new General Manager, PEAK Australia, Destination Management Company. Bosch will be based with ATAG's operations team in Alice Springs managing operations in Alice, Darwin and Perth and working closely with current gm Joanna Chronis to ensure a smooth handover.

Paul Marshall has today been announced as the new Managing Director for Australia at **Travelzoo**. Marshall brings extensive experience and success in e-commerce and digital media development and integration.

Mike Parker-Brown has been appointed to head up the newly formed Public Relations division for **PMA Communications Group**. Parker-Brown's extensive experience includes representation of airlines, wholesalers, agency groups, recruitment firms and national tourist offices.

Sonaisali Island Resort has welcomed **Alana Tilly** as its new Sales and Marketing Manager. Tilly, who is of Fijian background, moves to Fiji from a sales role in Australia with dental plan provider NobleDentist.

Destination NSW has appointed **Paramjit Bawa** as the inaugural manager of the agency's new India office in Mumbai.

Pan Pacific Hotels Group has named **Michael Johnson** as the new General Manager of PARKROYAL Melbourne Airport. Johnson has extensive hospitality industry experience, and moves from his most recent role as gm of North Sydney Harbourview Hotel.

David Ranger has been appointed as the new Partner Relationship Manager for Asia Pacific South for **Etihad Airways**. Ranger has more than 30 years in the aviation industry, having held senior roles with BA, the Qantas/BA JSA business and Airnorth. He will be responsible for EY's partnership relationships with a range of carriers including Virgin Australia, Air New Zealand, Bangkok Airways, Malaysia Airlines, Philippine Airlines and Vietnam Airlines.

STA Travel has appointed **Jerome King** as its new Air Product Manager, based in the company's Surry Hills Sydney offices.

Tune into DQ Forum

NON-ATTENDEES for next Mon & Tue's DestinationQ Forum will be able to 'sit in' on live streaming of the opening and discussions at set times - see destq.com.au.

Advertising Assistant - Temp 3 month contract

Travel Daily, Australia's favourite travel industry publication and its associated titles **Cruise Weekly**, **Pharmacy Daily** and **Business Events News** are looking for an advertising assistant on a short-term basis to fill in for an annual leave position on a three month contract.

The role will involve liaising with our extensive client base, using desktop publishing programs to help with daily production of our newsletters, coordinating advertising and competitions for our various titles.

Requirements:

- Desktop publishing experience is essential, preferably with Adobe Indesign.
- Excellent written and verbal communication skills.
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- Friendly, well presented and outgoing team player.

Join the fun and friendly team at our office in Epping NSW from July 2012. This is a chance to get valuable experience in the dynamic publishing industry.

Applications, which will be treated in strict confidence, should be made in writing to jobs@traveldaily.com.au by Mon 2nd July.



TSAX agents in YVR

RIGHT: This group of Travelscene Amex agents recently visited Canada and Alaska courtesy of APT, United Airlines, Holland America Line and Travelscene Stay Connected Events.

Pictured at Vancouver's Capilano Suspension Bridge are Graham Werner, APT; Eliana Martinez, United Airlines; Jennifer Lennan, Travelscene Logan; Joanne Gordon, Duck Creek Mountain Travel; Anne Naughton, Travelcentre Bendigo; Isaac Chaplin, Beaumaris Travel; Ken Tuppen, MTA Travel; Vivienne Olian, Sabra Travel; Julie Allen, Allen's Travel; Jessica Da Luz, Travelscene Bicton; and Tanya Dowling, Travelscene Kempsey.



Emirates adds Erbil

EMIRATES is adding a third Iraqi destination to its network, with a four times weekly service to Erbil launching on 12 Aug before being raised to daily effective 01 Sep.

The Dubai-Erbil service will be operated by 267-seat A340-300s.

Tokoriki transfers

THE luxurious Tokoriki Island Resort is offering free return seaplane, helicopter, Ocean Charter or South Sea Cruise transfers for couples staying seven or more nights in a Deluxe Beach Bure or a Sunset Pool Villa.

The deal allows guests to use a combination of the four transfer options to get them to and from the resort.

Helicopter transfers depart from both Nadi Airport or the Denarau helipad, while water transfers operate from Denarau and include complimentary airport transfers to and from the marina.

Tokoriki offers 34 bures and villas, some with their own private plunge pool and the transfer deal is valid for travel 01 Dec 2012-31 Mar 2013.

Prices for a seven night stay starts at FJ\$7644 per couple - see www.tokoriki.com.

AS adds services

ALASKA Airlines has launched new daily nonstop flights between Seattle and Philadelphia (**TD** 08 Feb) and has also announced new seasonal direct services between Anchorage and Kona on Hawaii's Big Island effective from 10 Nov.

Bundaberg security

BUNDABERG Airport in Qld will receive new security equipment under a \$554,530 grant as part of the Federal Govt's Strengthening Aviation Security Initiative.

Passenger and baggage x-ray screening, along with explosive detection technology will be among the equipment purchased.

BNE airport growth

BRISBANE Airport reported a 4.4% growth in pax movements in May despite what it describes as a "traditionally quiet month".

1.69 million pax passed through the facility overall, with the figure set to increase in coming months due to increased domestic flights.

A&K Jordan deal

ABERCROMBIE & Kent is offering savings of 50% on six 2012 departures to Jordan.

The five day luxury tour takes in Jerash, Mount Nebo, the Dead Sea and of course Petra, with a maximum of 12 travellers in each group and a private A&K guide.

Twin share prices start at just \$1075pp with the discount, while solo travellers start at \$1770.

Departure dates for the special offer are 07 Jul, 05 Aug, 01 Sep, 06 Oct, 17 Nov and 01 Dec - details 1300 851 800.

Sabre signs MU

CHINA Eastern Airlines and its offshoot Shanghai Airlines have signed a new full content sharing agreement with Sabre Travel Network, releasing global fare & inventory availability for all Sabre connected agents worldwide.

As a preferred provider, Sabre-connected agents will have access to the full range of the airlines fares and products including published fares sold through the airline's own websites, reservation offices and third party distributors.

Thursday 14th Jun 2012

Best Western Nepal

BEST Western International has signed its first property in Nepal.

The 60-room midscale Monty's hotel is slated to open during Q1 of 2013 in Kathmandu.

BW executive Glenn de Sousa said the hotel will cater for Nepal's "booming" travel industry.

WIN A TRIP TO GREECE

Throughout June, **Travel Daily** is giving one lucky travel consultant reader the chance to win an amazing 7-day escorted "Highlights of Greece" tour, courtesy of **Sun Island Tours** and **Etihad Airways**.

The prize includes two return economy airfares to Athens with Etihad, airport transfers, six nights' accommodation, six breakfasts, three dinners, tours with licensed guide as per itinerary, entrance fees and local taxes.

Every day **Travel Daily** will be featuring a photo of a Sun Island Tours' staff member enjoying a different destination from their brochures. You just have to identify the city or landmark and email us your answer. There will be 20 questions in total, which will also be posted on our website. In the final (20th) day you will be asked a creative question.

At the end of the month the subscriber with the most correct answers and the most creative response to the final question will win.

Email your answers to: sunislandcomp@traveldaily.com.au

Hint! Go to Sun Island Tours' Facebook page or visit www.sunislandtours.com.au

Click here for more information



Photo 14



Where is Rick today?

Greece Voda App

TELECOM giant Vodafone has launched a new smartphone application in collaboration with the Greek National Tourism Organisation and the Hellenic Chamber of Hotels.

Vodafone Explore Greece is a free App which aims to make information on Greek tourism product easier to access, and is available as a free Android download for all users worldwide - even those who are not Vodafone subscribers.

An iPhone version of the App will also be made available in the coming days.

Rays released

MERLIN Entertainments-owned Sydney Aquarium yesterday opened the first of 14 new exhibits as part of its ongoing \$10m refurbishment program.

The 'Tropical Bay of Rays' is a centralised tank surrounded by palms and a pink illuminated sunset scene which will be home to a variety of species including the Leopard Whipray, the Blue-spotted Maskray, the Blue-spotted Fantail Ray, the Leopard Shark and the White-spotted Guitarfish - the first time this collection has been displayed together in the world.

Thursday 21st Jun 2012

Rocketing on TGV rails into a French quarter

AFTER eight nights immersed in the best of Switzerland, it was time for the final stop on the Get Swissed itinerary, in neighbouring France - and how else to get there but the speedy TGV service.

A comfortable one-hour rail trip between Montreux and Geneva preceded the group boarding the impressive Train à Grande Vitesse for a 3-hour rocket on rails launch all the way to Paris.

Once there, the group hastily prepared for a night in the City of Lights, starting with a dinner cabaret show at Paradis Latin.

The show was nothing short of a spectacular display of music, dancing, acrobatics and the extraordinary unicycled waiter Angelo Ballan, who dazzled the crowd with tricks and clever stunts.

Christopher, the trapeze artist, wowed guests dining directly below with his acrobatics.

And what night in Paris would be complete without a night-time visit to the Eiffel Tower, bathed in a romantic yellow glow.

See tomorrow's *Travel Daily* as a final day in Paris brings a memorable Get Swissed journey to an inevitable close.



ABOVE: Jenny Davis, Anywhere Travel and Ellynn Croker-Hendry, Infinity Rail powering through the French countryside on the TGV on their way to Paris.



ABOVE: Bree Sarkies from Flight Centre Dickson and Nathan Saegi from Student Flights Melbourne Central relaxed and enjoying the rapidly changing view.

BELOW: Ellynn, along with Mia Fewster, Best Flights and Kathryn White from FC Online Direct get one last haul of chocolate in Geneva before boarding.



RIGHT: Karen Borg, CIT Holidays; Lisa Koskinen, Capital Travel; Kylie Dunn, New England Travel Centre and Amanda Seymour-Munn from South Coast Cruise & Travel decided an encore to the evening cabaret show was in order, and promptly delivered.



RIGHT: A snappily dressed French cabaret performer was happy to pose with this group prior to the show at a special welcome soirée.



BELOW: The group was left spellbound by the fantastic costumes (or in some cases, lack thereof) and choreography on show at the Paradis Latin.



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Travel Daily Group:

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Corporate Account Manager

- Currently working for a Boutique Corporate Company & wanting Global TMC
- Demonstrated success in business growth through relationships
- Well connected within Corporate arena

An outstanding candidate who is a successful relationship builder, ensuring client retention and increasing profitability. Having the knowledge and experience to identify new opportunities within existing accounts to raise revenue, this candidate comes with a sound knowledge of the corporate travel arena. Professionally establishes rapport to develop successful relationships and provide outstanding service to business partners at all times. Exhibits a true passion for the travel industry with impeccable presentation skills. Looking to step away from a boutique style business into a Global TMC.

Please contact Sally Frape on
(02) 9231 6444 or email sally@tmsap.com



General Manager - Airline / Airline Relations / Sales & Marketing

- Results driven General Manager
- Superior supplier relations experience
- National management of Sales & Marketing teams

Our candidate has a highly rounded background of airline management, airline sales & marketing and working with industry leaders in the negotiation of commercial contracts with all major airlines. With a skill for leveraging close professional relationships and obtaining superior results for his employer, our candidate is highly respected both within his own company, as well as the greater airline space.

With management experience in everything 'airline' from both the airline and client side, our candidate is ready for his next opportunity.

Please contact Susan Eichorn on
0430 008 437 or email susan@tmsap.com



Senior Client Manager - Corporate Travel

- Senior Client Manager with Australia and Regional expertise
- Travel Manager in Australia for two Fortune 500 companies
- Successful project and change management skills

A team oriented travel industry professional, this candidate understands that the collective effort required to successfully run a corporate travel program both from a TMC perspective and as travel buyer. Having shaped and managed corporate travel programs including the implementation of new technology, OB T migration and change management to support corporate objectives in an ever changing travel environment this individual has a track record of program and project management success. When the experiences in corporate travel sales and payment solutions are combined with those in account management and as a travel buyer this individual can hit the ground running in a number of roles.

Please contact Ainslie Hunt on
(02) 9231 6444 or email ainslie@tmsap.com



Managing Director / Sales & Marketing / Product & Operations

- Senior leader - over 18yrs in travel and ability to increase sales & profit
- Online, wholesale and events pedigree
- Entrepreneurial flair

This highly motivated senior travel industry manager currently holds the position of Managing Director for a niche travel business reporting directly to the Board. Responsible for sales and marketing, account management, operations, budgets and people management he has lead this business successfully for the past 4 ½ years. His is a very diverse background having previously spent time in product and project management, wholesale, inbound and in the online space for a Global Leader. With a management style that brings out the best in his people, he is now seeking a move to his next challenging position where he can deliver solid growth

Please contact Susan Eichorn on
0430 008 437 or email susan@tmsap.com



Marketing Director

- Create demand for products through sound marketing & brand positioning
- Brand Development
- Revenue and Profit Growth

Senior marketing executive with proven track record of successful brand positioning, creation of visionary strategies, project management, market development and leadership. With marketing expertise in destination marketing, airlines, and tourism within both client and agency environments, this Marketing specialist is ready for the next challenge. With a fabulous understanding of the way the travel industry operates his strategies, particularly when working with partners, deliver excellent ROI for everyone involved.

Please contact Susan Eichorn on
0430 008 437 or email susan@tmsap.com



Managing Director / CEO / COO

Our candidate is an extremely accomplished leader in the corporate travel space having held senior executive positions at Australian, regional and global levels.

With a proven background in people leadership, commercial management, supplier relations, business reengineering and change management, this industry professional is now seeking his next opportunity. Experienced in managing very sizeable teams of personnel – often across various geographical locations - with integrity and respect. With an outstanding reputation for professionalism and results, any business looking to raise their profitability, reputation and success would be well placed with this executive on their team.

Please contact Susan Eichorn on
0430 008 437 or email susan@tmsap.com



THERE'S ONLY ONE PLACE TO CALL FOR THE BEST EXECUTIVE VACANCIES

HIT THE JACKPOT

**GENERAL MANAGER – WHOLESALE TRAVEL
BRISBANE – SALARY PACKAGE TO \$110k + INCENTIVE**

Step into the limelight with this top level role heading up the Aust/NZ sales departments of this successful business. Based in Brisbane you will be the "face of the company" responsible for making key decisions, implementing strategies across the business and improving bottom line performance. You will need strong communication skills and the ability to build close working relationships, networking with key contacts.

WALK THE HALLS OF POWER

**KEY ACCOUNT MANAGER
CANBERRA – SALARY PACKAGE TO \$100K**

Be responsible for the management of prestigious corporate and government accounts in the ACT region and achieving + exceeding business development targets. You will be skilled in building & developing strategic account management and business plans and managing key customer & supplier relationships at a senior level. Bring your talents to this leading operator and raise the profile of your career.

TEAM LEADER ROLES IN ABUNDANCE

**CORPORATE TRAVEL TEAM MANAGERS
MELBOURNE & SYDNEY – PACKAGES TO \$75k - 85k**

Looking for something to warm you up this winter? Don't delay in moving yourself to one of these great new Corporate Team Leader roles on offer now. These companies can offer you a supportive environment and a new challenge that will revitalize your career and provide you with excellent salary & career progression. Show off your talented management capabilities here in these HANDS OFF leadership roles.

BE PART OF AN EXCITING CHANGE IN W.A.

**CORPORATE BUSINESS DEVELOPMENT
PERTH – SALARY PACKAGE OTE \$120k ++**

Here is an exciting opportunity for an experienced Sales professional to join a leading company where you will be in charge of kicking off their WA development plans. As a Corporate BDM you will be actively involved in developing and growing corporate travel business strategies within the WA market. We're looking for a highly driven "hunter" who has the ability to make their mark on the WA scene.

REACH NEW HEIGHTS WITH YOUR SALES SKILLS

**CORPORATE BDM
SYDNEY – SALARY PACKAGE OTE \$130K+**

If you have great sales skills and love building new relationships your talents will be rewarded here. You can earn an amazing salary package that reflects your achievements. You'll be joining a global organization offering a long term career and the real opportunity of progression. With a leading Brand behind you, you'll be able to take aim at an amazing career with an industry leader. Apply for this role and watch your future brighten.

JOIN THE ONLINE WORLD OF TRAVEL

**PRODUCT EXECUTIVE
SYDNEY – SALARY PACKAGE NEGOTIABLE ON EXPERIENCE**

This new role is responsible for ensuring competitive pricing across all products with a key focus on airfares, and ensuring that the right product at the right price is available at all times for sale in the market. Working in a dynamic and fast-paced online environment you will have solid local product knowledge and a keen understanding of airlines/airfares and GDS. A top salary package is available for the right person.

SECURE YOUR FUTURE IN TECHNOLOGY

**ACCOUNT MANAGER
SYDNEY – SALARY PACKAGE TO \$85K**

Bring your selling skills and travel industry background to this fantastic organisation and stretch your wings out on the road looking after an existing portfolio of clients, ensuring their business is retained and achieving new growth targets. If you have great skills in sales, trade relationships, GDS and product knowledge race in for your chance to join a leading company that will support your career development.

OUTSTANDING CALL CENTRE ROLE

**TEAM LEADER
SYDNEY – SALARY PACKAGE TO \$80K**

This is a unique opportunity to join a leading global luxury brand in a leadership position that doesn't focus just on travel industry experience. This role is all about call centre operations, coaching & mentoring staff, reporting & analysis of performance, management of KPI's and focused on both sales and service delivery. You'll be working in a bright modern office and with fun, motivated people.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

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MANAGING DIRECTOR
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OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

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Working in partnership with the Australian Travel Industry

Corporate Travel Consultants

Sydney - Packages to \$70K DOE - Ref 1546

URGENTLY NEEDED - Senior Corporate Consultants across Sydney... are you getting what you are worth? We are searching for experienced Consultants from International or Corporate Travel backgrounds to work within a range of travel organisations, each company offer something unique and different, you'll be spoilt for choice, if you feel you are an experienced Consultant ready to take the next step within Corporate Travel then we are ready to take your call and meet you!

For more information call Cliff on (02) 9113 7272 or email cliff@traveltraderecruitment.com.au

Retail Travel Consultant

Melbourne - \$45K + Targets

Reclaim your weekends! Use your own travel experiences and spread the word on amazing destinations! Work Monday to Friday in this busy retail agency in North Melbourne. As a Travel Consultant, you will book worldwide tailor made holidays, handle face to face enquiries and deal with few corporate clients over the phone. You will have a few years experience working in retail and solid Galileo skills. Only team players and dedicated travel professionals need apply.

For more information call Lisa on (02) 9113 7272 or email lisa@traveltraderecruitment.com.au

Customer Service Advisor

Sydney - \$45-55K - Ref 203

If you have accounts, customer service and first hand travel agency experience, we would love to hear from you. This is a Monday to Friday role, working as part of a brilliant team, where you will be the first point of call in assisting a variety of issues. You will offer the best level of customer care for this role as well as being an integral part of the team and work with other sections to improve the service. Excellent progression within this organisation available.

For more information call Natalie on (02) 9113 7272 or email natalie@traveltraderecruitment.com.au

Corporate Travel Team Manager

Sydney - \$Competitive + Super + Incentive - Ref 5114

With a worldwide presence, a focus on expansion & career progression for its staff, it's no wonder this corporate travel company are looking for pro-active & experienced corporate travel professional to join them. They are currently looking for a Corporate Travel Team Manager to manage a team of Corporate Travel Consultants in their Sydney office. You should have managerial and solid corporate experience and in return a very competitive package is on offer.

For more information call Sarah on (02) 9113 7272 or email sarah@traveltraderecruitment.com.au

Wholesale Reservations Consultant

Melbourne - \$40K + Benefits - Ref 0094

A recognised high end travel company seeks a Wholesale Reservations Consultant to join their small team. As a Reservations Consultant, you will act as a specialist selling resort destinations in South East Asia, Indian Ocean and Pacific Islands and booking tailor made holidays. You will also have an opportunity to assist other areas such as Marketing and Product. If you have previous wholesale or retail experience selling worldwide destinations this may be your lucky day.

For more information call Lisa on (02) 9113 7272 or email lisa@traveltraderecruitment.com.au

Senior International Consultant

Canberra - \$DOE - Ref 2041

This is a boutique agency offering trips for the most discerning traveller, luxurious packages, amazing experiences, and holidays with a wonderful difference - all with the best of customer service. No two days are the same. If you are a Senior Consultant with personal travel experiences and can offer the best service imaginable we would love to hear from you. Work for this amazing office - no walk ins but repeat clientele and face to face appointments only.

For more information call Natalie on (02) 9113 7272 or email natalie@traveltraderecruitment.com.au

Luxury Travel Consultant

Brisbane - \$40-50k + Super + Bonus - Ref 8133

Do you have extensive travel industry experience with long haul, high end, luxury bookings? Yes, then this could be the role you have been waiting for! A niche travel agency in Brisbane CBD are looking for an experienced senior travel consultant to join their friendly team. High end, repeat clientele are the focus here with lucrative bookings waiting to be made. Call confidentially to discuss your next career move and this rare opportunity in the Brisbane travel market.

For more information call Sarah on (02) 9113 7272 or email sarah@traveltraderecruitment.com.au

International Travel Consultant

Perth - \$Excellent Base + Bonus - Ref 1475

Have you got a previous retail travel background and experience selling worldwide tailor-mades and packages? Are you confident with various travel products and confident you can offer customers a choice like no other? We have a role with a well-known travel company based in Perth, and due to ongoing repeat business and a constant flow of new enquires, they are expanding and in search of a passionate Travel Consultant to join their successful team.

For more information call Cliff on (02) 9113 7272 or email cliff@traveltraderecruitment.com.au



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MAJOR PRIZE

The top 4 selling agents between 11 June – 08 July 2012 will win \$500 cash including a trip to London, plus an additional 5 agents will be in the running for the trip

PRIZES

\$100 voucher for every return Business class ticket issued ex Australia

\$30 voucher for every return Economy class ticket issued ex Australia to Europe

\$20 voucher for every return Economy class ticket issued ex Australia to Asia



Consolidated Travel Group

Quikfares

Quikticket

CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 11 June & 08 July 2012 on 100% itineraries ex Australia plated to VN (738) ticket stock on the Consolidated Travel IATA only. Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. Consolidated Travel and Vietnam Airlines reserve the right to alter or cancel the promotion any time. Vouchers (Asia excludes Vietnam) & tickets (a participation fee will apply) for this promotion are capped and will be distributed at the completion of the promotion, voucher claims must be received by COB 13 July 2012. Consolidated Travel Group ABN 60 004 692 791. Date of issue 08 June 2012.

To claim your voucher, please fax to your local sales office

Agency name:

Ticket number: