

Get comprehensive reporting and data analysis with Sabre Travel Intelligence



Watch video now



Travel Daily

First with the news

Monday 25th June 2012

EXECUTIVE ROLE GLOBAL SALES

SEEKING PROVEN MANAGER WITH GLOBAL EXPERIENCE FOR INDUSTRY LEADER

CONTACT SUSAN EICHORN ON **0430 008 437** OR EMAIL **SUSAN@TMSAP.COM**



SUSAN EICHORN
EXECUTIVE SEARCH

EK peak season deals

EMIRATES has released new Economy class fares to Europe and the Middle East, valid for travel ex SYD from 05 Jul-10 Aug and ex BNE/MEL/PER from 09 Jul until 10 Aug.

Europe high season fares start at \$2220+ fuel surcharge valid for sales until 29 Jun, while Middle East prices start at \$2050+ return for bookings up until 10 Jul.

STAR ALLIANCE 15 YEARS Win an iTunes Voucher! Click here for Terms and Conditions

Become a Star Alliance Round the World fare expert and win!

Take the RTW e-learning module at



<https://learning.staralliance.com/public/login>

It's fun, easy to complete and you win an iTunes voucher!

Why not take a coffee break and become an RTW Star today?

To enter - 1. Create a profile, 2. Key in the security code MK-BM-KM-KX-BF, 3. Complete the module, 4. Forward your certificate to sales.australia@staralliance.com


25th June - 24th July 2012

SHE IS. HE ISN'T.

Are you keeping up to 100% of your up-front commission? At Travel Partners you will – and you'll be treated like a VIP (not a number).

CALL TODAY: 1300 559 527 EXCELLENCE IN TRAVEL
or email: 100pct@travelpartners.com.au



Google to appeal travel case

GOOGLE has been granted special leave by the High Court to appeal against a decision which found that it had engaged in deceptive conduct (TD 03 Apr).

The ACCC initiated the case over several instances where Google "sponsored links" had used competitor keywords, including one where STA Travel targeted searches for Harvey World Travel.

The long running case was originally lost by the ACCC but

reversed on appeal after judges ruled that although advertisers selected the keywords, the search engine itself triggered the links to display based on its algorithms.

The case rolls on, with the ACCC saying it now looks forward to the High Court "considering the issue of the role and responsibility of search engine providers in online search advertising".

Samoa Air takes off

DOMESTIC flights within Samoa have officially relaunched under the name of Samoa Air.

Operating a fleet of BN2A Islanders, the carrier will utilise reopened airstrips at Fagalii (FGI) on Upolo and Maota (MXS) and Asau (AAU) in Sava'i.

It will also offer flights to Tonga, Niue, Wallis Island and American Samoa - see www.samoaair.ws.

No QF BKK prem econ

QANTAS has removed R and W class fares from its Bangkok services, which no longer offer a premium economy cabin due to A330s being utilised on the route.

It's believed that BA passengers who book World Traveller Plus (premium economy) on flights to Australia via Bangkok are downgraded to Economy class once the JSA flights switch to QF metal at Bangkok Airport.

Excite adds activities

AGENT-ONLY online wholesaler Excite Holidays has today expanded its offering with more than 5500 activities and tours available in 330 cities worldwide.

CEO George Papaioannou said the move was "a much anticipated addition to our product range as we have listened to our agents who wanted a solution to fill this void in the market".

Activities available range from sightseeing through to caving, hang gliding and even ghost and vampire tours, with prices from \$7 for New York City bicycle hire.

"In effect we are now a one stop shop," Papaioannou said.

See www.exciteholidays.com.

Eight pages of news

Travel Daily today has eight pages of news & photos, plus full pages from:

- AA Appointments
- inPlace Recruitment jobs

TripAdvisor appoints

TRIPADVISOR has today named Avril Carter as its Australasian Territory Manager for Business Listings, to be based in Brisbane.

Carter will be tasked with the development of sales & marketing initiatives for Aus/NZ properties.

EXCLUSIVE OFFER

TraveltheWorld TAUCK

TIME ON TAUCK
2 FREE NIGHTS ACCOMMODATION

Book by 28 December 2012



Be a part of a travel brand with a successful affiliation with American Express



Travelscene American Express Members are part of an award winning travel group that offer Membership Rewards Point redemptions for American Express Cardholders. Are these the type of customers you want?

Is your agency ready to join Australia's best?

Call **1300 550 793** to find out more



BACK BY POPULAR DEMAND

viva! holidays

Have a drink on us ...

Book your clients a holiday to selected destinations and they can receive a FREE \$100 Duty Free voucher ~ per booking!

~conditions apply



australia SYD FIRST

inPlace
RECRUITMENT

Call 1300 inPlace
or (02) 9278 5100

Customer Service Advisor

- ▶ Accounting support focus
- ▶ Accounts payable/receivable
- ▶ Reconciliations & ledgers
- ▶ Salary to \$55K + super

click here for details

Contact: ben@inplacerecruitment.com.au

Travel Daily

First with the news

Monday 25th June 2012

NOU So Close

New Caledonia is a unique island paradise, less than 3 hours from Sydney and only 2 hours from Brisbane

Aircalin
New Caledonia

CLICK HERE

Travel Daily
on location in
Hamburg, Germany

Today's issue of **TD** is coming to you from the Airbus factory in Hamburg, Germany, where the first THAI Airways International A380 has now been revealed.

THE first TG A380 is now undergoing its final certification after rolling out of the Airbus paintshop in its glorious new livery on Sat morning.

TD was among a select group of international media present for the event which marks a new era for Thai Airways.

New cabin product in the A380 will also feature in retrofitted TG 747s - for more from Hamburg see **page six** of today's issue.

Air Pacific carves a profit

AIR Pacific ceo Dave Pflieger says the return of the carrier to profit for the first time in three years (**TD** breaking news) is a remarkable achievement, particularly given trading conditions over the 12 months.

The carrier has increased passenger numbers by 85,000 in the last year without any fleet changes, while record revenue of FJ\$646m was also achieved.

That was in spite of the spate of flooding and weather crises in Fiji and strong competition from Virgin Australia and Jetstar on the key Australian route.

Pflieger told **TD** the overall profit result was FJ\$13.4m, including Air Pacific, domestic

offshoot Pacific Sun and its 38.75% stake in the Sofitel Fiji.

The next stage of the turnaround plan will see the carrier take delivery of three new A330s next year, enabling it to phase out its ageing 747s - as well as rebranding as Fiji Airways.

Other achievements during the year include the new Tabua Club at Nadi Airport and a new American Airlines codeshare deal.

Pflieger said all of the airline's shareholders, including Qantas, should be happy with the result.

Thai Smile's first A320

THAI Airways' new Thai Smile offshoot is set to receive its first brand new A320 on Fri this week.

The delivery ceremony will take place in Hamburg, Germany, and will be just in time for the launch of Thai Smile's first route, double daily flights between Bangkok and Macau on 07 Jul.

Thai Smile will eventually have 11 new A320-200s, offering economy class and "Thai Smile Plus" premium economy at the front of the aircraft, in which the middle seat is empty to provide more personal space.

As more aircraft are delivered, routes will expand to some domestic Thailand destinations (Krabi and Chiang Mai) from 16 Aug, and then adding Phuket operations in parallel with TG effective 16 Sep.

Star Alliance incentive

THE STAR Alliance has today unveiled a new e-learning module on RTW fares, which helps agents to become Round the World experts by learning how the fare products typically work.

The first 100 consultants who complete the module will receive a \$20 iTunes voucher.

To participate, register at <https://learning.staralliance.com> by creating a profile, and key in the security code MK-BM-KM-KX-BF.

Agents who complete the module will receive a certificate which they can then forward to sales.australia@staralliance.com by 31 Jul to receive the voucher.

EARN 90% COMMISSION

WORKING IN PARTNERSHIP WITH TRAVELMANAGERS GIVES YOU CONTROL OF YOUR INCOME AND THE LIFESTYLE OF YOUR CHOICE

For a confidential discussion contact Suzanne Laister on 1800 019 599 or suzannel@travelmanagers.com.au

TRAVELMANAGERS
the smarter choice

www.join.travelmanagers.com.au

Voyager adds leisure

VOYAGER Travel has launched a new leisure booking website to cater to demand from corporate clients wanting additional services from their overall travel management program.

Director of Supplier Relations, Lesley Owen, said the online portal supported the Voyager team of leisure consultant experts and enabled corporate travellers to easily customise and book trips online with a range of exclusive Voyager holiday deals and unique supplier promotional offers.

Voyager ceo Richard Savva said the TMC "understands that corporate customers expect their travel procurement provider to go above and beyond to demonstrate added values" - see the site at bonvoyage.voyagertravel.com.au.

excite
HOLIDAYS

EXPERIENCE.
ENJOY.
EXCITE.

LONDON, UNITED KINGDOM

Rock Music Tour

Excite Holidays are pleased to offer Activities, now available online. Choose from over **5,500 activities** in more than **330 cities** worldwide!

OAHU, HAWAII

Surfing Lesson

www.exciteholidays.com

Job of the week

Head of Global Sales

Rare executive job opportunity
Generous Salary - Melbourne

email us: traveldaily@candmrecruitment.com.au



Contact us today
02 8705 5428

Travel Daily

First with the news

Monday 25th June 2012

IN ITS FIRST 8 YEARS, MORE
PEOPLE HAVE SWITCHED TO
ETIHAD
THAN TO ANY OTHER
GLOBAL AIRLINE IN
HISTORY.

WHY? CLICK HERE TO FIND OUT

New cabin product for TG 747s

THE imminent arrival of THAI Airways International's first A380 (see [page 6](#)) marks the debut of new cabin product for the carrier, some of which will also flow through to its 747 fleet.

A new first class "pod" to be installed on the A380s will also be retrofitted to the 747s, reducing capacity slightly, with nine of the 'mini suites' to be fitted to the jumbo jet fleet, compared to ten first class seats at present.

The initial 747 to be reconfigured is undergoing works now, and will also see the installation of 40 new business class seats which lie flat, but not horizontal - similar to the product already installed on A330s servicing the Perth route.

These are not the same business class seats which will appear on the TG A380, which are larger and have a fully horizontal recline.

New inflight entertainment will

also feature, including larger screens in business class, following the completion of a separate project to install long-awaited personal screens right across TG's 747 economy class.

Although THAI is making over its 747s, the longer term plan is to phase out the jumbo jets over the next few years as the carrier receives a total of six A380s plus other new aircraft including 777s, 787s and Airbus A350s.

The first of the retrofitted 747s is expected to begin operation as soon as next month on the Bangkok-Frankfurt route, with Germany a key market for TG.

THAI operates double daily flights to Frankfurt, as well as daily services to Munich.

As for the Sydney THAI 747 services, the new configuration will appear "sooner or later," according to a TG spokesman - probably by the northern winter 2013 scheduling period.

LAN/TAM now LATAM

LAN Airlines and TAM Airlines have now officially completed their proposed merger, creating the LATAM Airlines Group which will offer flights to 150 destinations in 22 countries - more than any other affiliated carrier group in South America.

Effective immediately the move includes reciprocal frequent flyer program operations, while further integrations of operations are now under way.

Each airline in the group will maintain its current headquarters - LAN in Santiago and TAM in Sao Paulo, with the existing brands to be retained.

The carriers expect synergy savings of up to US\$200m in the first year, gradually increasing to US\$700m in four years time.

About 60% of the benefit will come from "revenue increases in the passenger and cargo businesses," with cost savings expected to generate the remaining 40% of synergies.



Window Seat

THE first real live THAI Airways A380 isn't flying commercially yet - but **TD** was able to see a scale model of the aircraft in full operation in Hamburg anyway.

One of the German city's key tourist attractions is the stunning 'Miniature Wonderland' which started out as a massive train set but now also features a fully working model airport.

And intriguingly, among the many scale model aircraft on display is an A380 in full TG livery, which can be seen below taxiing ready for take-off.

More Miniature Wonderland pics at [facebook.com/traveldaily](https://www.facebook.com/traveldaily).



Get comprehensive reporting and data analysis with Sabre Travel Intelligence

- to help show you the money

Empower your business with more revenue
Contact us today at enquiries@sabrepacific.com.au



Watch now

Sabre
pacific

Commissionable lounge access

A BANGKOK-based firm called Red Dot Lounges is offering travel agents up to 15% commission on prepaid lounge access which is available at 185 international airports across the globe.

Launch deals include lounge access in Singapore or Bangkok from just US\$29pp nett, with 15% discounts available at other airports in China, Southeast Asia, India and Europe.

See www.RedDotLounges.com.

India advisory

THE Department of Foreign Affairs and Trade has reissued its travel advice for India, adding reports from local media outlets about threatened terrorist attack during the Puri Rath Yatra festival in Odisha this week.

The overall level of the advice is still at the mid-range "Exercise a high degree of caution" level.

Sharp new LST facility

LAUNCESTON Airport and Sharp Airlines have opened a new passenger terminal adjacent to the airport's main terminal.

Sharp Airlines director Malcolm Sharp said the new facility is a sign of confidence the airline has in the Bass Strait Islands.

"The improved access for passengers, as well as freight, combined with increased connectivity, makes it easier for our passengers to continue their travels with other interstate airlines," Sharp said.

The new terminal opens for operation next month.

Turkish Air to Texas

TURKISH Airlines is to launch a new four times weekly service between Istanbul and Houston, Texas, effective 01 Apr 2013.

Houston George Bush Int'l Airport will become TK's fifth US gateway after New York, Chicago, Los Angeles and Washington DC.

Announcing Finnair Mid Year Sale.

Economy class fare to Europe via Singapore or Hong Kong starts from \$1100*

*Low Season. Excluding taxes approx. \$650 when you book AY coded flights.

FINNAIR
DESIGNED FOR YOU

[Click here for conditions](#)



Searchers seek hotels over air

SIGNIFICANTLY more internet users search for hotels online than for air tickets, according to an upcoming report from US analyst firm PhoCusWright.

Almost 75% of travellers who use search engines to plan travel look for hotel rooms, while around 58% were looking for air tickets, the report suggests.

However, PhoCusWright says that because hotel decisions are more complex than air, using Google to research hotels is "far less likely to yield a firm hotel decision," with most travellers likely to visit other sites such as OTAs or hotel websites themselves to decide and book.

On the other hand, the Google Flight Search system, which currently returns flight details from a number of carriers on the requested route, has the potential to be significantly disruptive to the distribution chain because the decision -

basically based on airline, price and schedule - is easier to make using the information provided by the Google search.

PhoCusWright spokesperson Carroll Rheem said that hotels are an "intimate purchase...search engines like Google have no way of providing the level of detail consumers need to pick that perfect hotel - at least not yet".



Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au



Emirates

Escape is the new luxury.

An exclusive getaway for travel industry professionals

Treat yourself to a luxurious stay at Emirates Wolgan Valley Resort & Spa, Australia's truly exclusive conservation-led resort. Stay at one of the 36 stunning, yet secluded Heritage Suites for just \$325 per person, per night. This offer includes gourmet breakfast, lunch and dinner daily, non-alcoholic and selected alcoholic beverages, as well as two nature-based activities every day.

Experience true luxury at our exclusive rates using the promotional code ITL66.

For more information call 02 9290 9735
email reservations@wolganvalley.com
or visit wolganvalley.com

LEADING HOTELS®



Emirates Wolgan Valley
RESORT & SPA • AUSTRALIA

Offer valid until 31st March 2013, subject to availability. Rates are valid Sunday through Thursday. Offer is valid for one guest and a companion sharing the same room. Other terms and conditions apply.

TASC staff are smokin'



ABOVE: These three adventurous business development managers from The Africa Safari Co. are currently on safari in Zimbabwe, Zambia and Botswana, updating their knowledge and experience of the destinations.

Activities on their trip have so far included walking with lions, elephant back safaris, sunset cruising plus helicopter and even microlight flights, as well as encountering Victoria Falls from both the Zimbabwe and Zambian sides.

Pictured on location at Victoria Falls are Brodie Poole, NSW BDM; Julian Insall, Vic/Tas/SA BDM; and Ian Gore, Qld BDM.

Brand USA chief goes

THE new organisation formed to promote travel to the USA is looking for a new ceo, after the resignation of incumbent Jim Evans after just a year in the job.

Brand USA said the change came as it "pivots from a start-up endeavour to securing its place as the nation's destination marketing organisation".

Vice chair, Caroline Beteta, has stepped in as interim ceo while a search for a permanent replacement is under way.

Brand USA said discussions with Evans about his departure came before recent controversy over allegations about waste within the organisation (**TD Fri**).

Travel Daily

First with the news

Monday 25th Jun 2012

New Cairns intl links?

SPECULATION is rife Jetstar may announce the launch of a new Cairns-Singapore service, timed to coincide with the two-day DestinationQ Forum which kicks off in Tropical North Qld today.

Another possible nonstop int'l service that could be confirmed is China Southern Airlines' previously flagged Cairns-Guangzhou route.

AKL China visits surge

AUCKLAND Airport has reported a whopping 31.5% year-on-year jump in arrivals from China in the 12 months to May 2012, via its latest statistics released today.

The facility saw a 2.9% drop in overall pax movements for the month of May, with the results impacted by the scheduled exit by Qantas on the AKL-LAX route.

Billionaire buys Lanai

AMERICAN billionaire Larry Ellison has acquired all but 2% of Hawaii's sixth-largest island, Lanai for an undisclosed sum, tipped to be between US\$500-600 million.

The Oracle founder and ceo is the world's sixth richest man, with a net worth of US\$36b.

Lanai is home to 3,200 residents and two Four Seasons resorts.

WIN WITH QANTAS HOLIDAYS



This week **Travel Daily** is giving 2 lucky readers the chance to win some amazing prizes.

The first prize includes 2 night's accommodation at the Novotel Sydney on Darling Harbour and 2 tickets to The Chronicles of Narnia: The Exhibitions at the Powerhouse Museum, Sydney.

The second prize includes 2 night's accommodation at the Ibis Darling Harbour and 2 tickets to The Chronicles of Narnia: The Exhibitions at the Powerhouse Museum, Sydney.

For your chance to win one of the prizes, email your answer to the below question by Friday to:

narniacomp@traveldaily.com.au

Two most creative responses will win - to be announced in **Travel Daily** next week.

In 25 words or less what was your favourite scene in any of The Chronicles of Narnia movies (name the movie) and why?

Click here for terms & conditions



Now also to Gatwick
KOREAN AIR

More options between Australasia and London

We have increased the number of flights between Seoul and London which offers connecting flights from Australasia. With 7 flights a week to Heathrow and now 3 to Gatwick as well, you can fly when you prefer. So there's more opportunity to enjoy the comfort and excellent in-flight service of Korean Air.

Excellence in Flight
KOREAN AIR

Brisbane 07 3226 6000
Sydney 02 9262 6000
Melbourne 03 9670 5800

The first THAI A380 rolls out



IT was a delightful summer's day in Hamburg, Germany on Sat - perfect weather for the unveiling of THAI Airways International's first Airbus A380.

The aircraft, which will now undergo final certification and testing prior to delivery in the coming weeks, rolled out of the gigantic paint shop at the Hamburg facility before a select group of international media.

It's a momentous occasion for

TG and will see the carrier join the "A380 club" in Aug this year with the debut of superjumbo services between Bangkok and Frankfurt.

THAI is expecting three A380s to be delivered by the end of the year, with a further three in 2013 and A380 routes are also expected to include Paris and Tokyo.

The cabin on the new A380 hasn't yet been unveiled but the carrier says it will have 507 seats in total - 435 in economy, 60 in business and 12 in first class.

Airbus Hamburg head of communications, Florian Seidel said the manufacturer had 29 new orders and 26 A380 deliveries in 2011, with a number of new orders expected at the upcoming Farnborough Airshow.

Last week, Russian carrier Transaero ordered four A380s, making a total of 253 total orders from 19 customers, of which 77 have already been delivered.

Intriguingly, one of those A380s on order is for an extremely well-heeled private customer.

Airbus says it's seeing ongoing strong positive feedback for the aircraft which now operates on 66 scheduled routes to 31 cities.

The top customer for deliveries is Emirates with 21 A380s, followed by Singapore Airlines at 17, Qantas with 12, Lufthansa with 8, Korean Airlines with 5, China Southern at 3 and Malaysia Airlines with one.

More deliveries are pending, with an A380 for each of Emirates, Singapore Airlines and Malaysia Airlines as well as THAI now standing outside the Hamburg delivery centre.

Pictured above being "part of the pride" is Nond Kalinta, TG gm for Germany, Austria and Eastern Europe - more pics from Hamburg at facebook.com/traveldaily.

HAL Master Chef meal

HOLLAND America Line has introduced a new Master Chef's International Dinner, dishing up cuisine from around the globe once every sailing.

Crafted by the cruise line's head chef Rudie Sodamin, passengers can chose a three- or four-course dinner from a list of 20 appetizers, entrees & dessert dishes, from nations including Asia, Australia, Europe, Africa and North and South America.

The signature menu includes Scandinavian-style Seafood & Potato Chowder, Lebanese Lamb Shanks, New York-style cheesecake & Kiwi and Passion Fruit Pavlova.

Cardrona pips the rest

NEW Zealand Cardrona ski-field opened on Fri, becoming the first slope in the Wanaka region to welcome skiers/boarders in 2012.

Cardrona's opening also saw the debut of a new automated ticketing system to reduce queue times.

Cradle Adventure Walk

CRADLE Mountain Huts Walk has introduced a new six-day Adventure Walk, incorporating climbs over Cradle Mountain, Barn Bluff, Mt Oakleigh & Mt Ossa.

Departure dates are limited but also available for ad-hoc groups.

The walking season operates from 01 Oct to 01 May.

Details at cradlehuts.com.au.

Monday 25th Jun 2012

World of Wonder list

FOUR Seasons Hotels & Resorts are introducing a list of "must try thrilling experiences", available at select hotels worldwide.

The one-of-a-kind "World of Wonder" experiences include joining the cast of a Broadway production on stage for a script reading while at the Four Seasons Hotel New York, or an excavation dig at an archaeological site near the Fours Seasons Beirut, or an Aston Martin drive to the summit of Canadian glacier for a picnic offered from the Four Seasons Hotel Vancouver.

In Hawaii, guests could take a pre-dawn hike up a volcano from the Four Seasons Hotel Maui, while locally there's a "surf, swim & eat like an Australian" package from the Four Season Sydney.

The latter is also offering a Stay 4/Pay 3 deal until 30 Sep - full list details at www.bit.ly/4Swow.

BKK Novotel opening

THE Novotel Bangkok Platinum held a grand opening party last week in the Thai capital.

The property offers easy access to Siam Square, Siam Paragon, Gaysorn Plaza and Central World.

AFL Rd 13 Winner

CONGRATULATIONS

Chris Buseski

from QDS

Chris is the top point scorer for Round 13 of *Travel Daily's* AFL industry footy tipping competition, and has won a double pass to Hoyts cinema, courtesy of Chat Tours.



Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn



2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & Iririki Island Resort & Spa



travelplan SKI

THE WORLD'S BEST SKI HOLIDAYS

Travel Consultant – Full Time

Travelplan Ski is Australia's largest operator of quality ski holidays to the great resorts of the world. We are seeking a keen, hard working individual to join the team of travel consultants. This is an excellent opportunity where you will be exposed to elements of specialised wholesale travel in a friendly and lively environment.

Key duties as a Travel Consultant:

- Taking ski and general travel enquiries
- Processing booking requests
- Confirming products with suppliers
- Quote and payment follow-ups
- Other duties as directed by management

Essential criteria for this role include:

- Previous role as a travel consultant
- Knowledge and experience using Galileo preferred
- Exceptional communication skills and attention to detail

Familiarity with international ski destinations will be highly regarded but not required.

To apply, please email resume to reception@travelplan.com.au



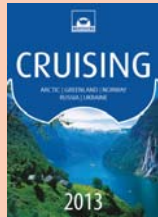
Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Hurtigruten - Explorer Voyages 2013/14

The new brochure features trips to Spitsbergen, Greenland, Antarctica and Europe as well as three new European voyages that includes an itinerary to Norway and Scotland. For the first time, Hurtigruten has featured the London port of Greenwich, so extra dates have been added on popular itineraries starting and concluding in the regional English port.



Bentours - Cruising Arctic, Greenland, Norway, Russia and Ukraine 2013

Bentours has launched a standalone 2013 Cruising brochure offering nine cruises across the Arctic, Greenland, Norway, Russia and Ukraine. The 20-page brochure features some of its most popular tours as well as a new 15-day expedition voyage visiting some of the world's most isolated nature reserves in north-east Siberia. Bentours' flagship cruising product is the 4 - Star Volga Dream River Cruise, a 12-day riverboat journey from St Petersburg to Moscow with five-star accom in both cities from \$3366*pppts.



Nitmiluk Tours 2012/13 Touring Guide

Redesigned to reflect a more modern and dramatic look and feel, the Nitmiluk Tours highlights Australia's Kimberley and Top End region. The Indigenous Tourism company is 100% wholly-owned and operated, and is the only company operating in the Nitmiluk Gorge, located approx 320kms south of Darwin, and also operates on local Jawoyn land.



Ultimate Canada to-do list

Exclusive to Freestyle Holidays, this 84-page guide, separate to the USA & Canada brochure delivers more glossy photographs and more information on experiences available in Canada. From "Connecting with Canadians", to "Active & Relaxed Adventures", this supplementary guide is sure to find something for even the most difficult to please clients and their budgets.

Irish get more social

A **SMARTPHONE** application focused on genealogy is currently in development by Tourism Ireland.

The app is being designed to assist travellers with Irish heritage in tracking their roots and to encourage travel to Ireland to explore their findings.

Irish Ambassador Noel White told *Travel Daily* the organisation was already heavily involved with social media but was always looking at new ways to connect and engage with people looking at taking the step in visiting Ireland.

"I know Tourism Ireland have very well developed product around Facebook and Twitter".

"We're working through these gateways and any other social media we can use to grow the product and promote positive awareness," White said.

Hockey's plan for QF

ALLOWING Qantas to better compete with foreign carriers by removing investment restrictions could be a measure considered by an elected Coalition Government, according to Shadow Treasurer Joe Hockey.

The comments come following warnings last week from Qantas ceo Alan Joyce that it could "go under" if higher stakes in arch-rival Virgin are allowed to be purchased by Etihad Airways or other foreign owned carriers.

Currently, Qantas is restricted under the Qantas Sale Act to no more than 49% foreign ownership.

"We have to make a decision about whether Qantas does become a major int'l airline with a majority ownership overseas or whether we want to retain it and pay a price for retaining it as an Australian icon," Hockey said.

Scoot's warm offers

FLEDGLING carrier Scoot has fares from the Gold Coast to Singapore starting from \$111, tax inclusive, on sale until 27 Jun.

Book at www.flyscoot.com.

Choice 'beyond Bali' famil



ABOVE: These six Travellers Choice WA members helped Garuda Orient Holidays celebrate its 30th anniversary when they recently took part in an exclusive four-night famil 'beyond Bali'.

The five-day trip included a visit to Lombok and the Gili Islands where participants explored a range of new properties and enjoyed a 1-hr spa experience at

Puri Mas Boutique Resort & Spa.

Pictured at the Pool Villa Club on Lombok, from left are: Fiona Omacini, Capricorn Travel; Chelsea Smith, Stodarts Travel & Cruise; Diane Roach, Tour de Force Travel; Wendy Baxter, Travellers Choice; Dianne Garbin, Floreat World of Travel and Sharon Joseph, GOH.

TSAX Concord closes

BURWOOD International Travel, trading as *Travelscene Concord* (ABN: 26 109 631 325) in Sydney has been voluntarily terminated from the Travel Compensation Fund due to the agency's closure.

Sail off with Seabourn

SAVINGS of up to 50% are available in a special one-week sale on Seabourn world voyages.

Sale fares start at US\$2199pppts on a seven-night Mediterranean journey from Rome to Monte Carlo.

To book, call 1300 987 323.

QATAR AIRWAYS RECRUITMENT

Strive for Excellence with One of the World's Fastest Growing Airlines!

As one of the World's 5-star airline and fastest growing carriers, Qatar Airways is dedicated to excellence and continuous improvement. We apply this same philosophy towards our people where we provide diverse career focus, continual development and training.

Sales Executive (Corporate) (MEL/PER based)

Sales Executive (Leisure) (MEL/PER based)

The successful candidate is ambitious, target driven, able to maximize commercial success, surpass allocated targets in his/her area of responsibility and create maximum awareness of Qatar Airways products and services.

We require 3 or more years of professional sales experience, preferably in the Airline industry, with proven knowledge of MS Office application, negotiation and presentation skills. GDS system and ticketing skills will be an advantage.

Applicants must have the right to live and work in Australia. Please send your detailed CV to employment@au.qatarairways.com by 28 Jun 2012. Only those candidates that have made the shortlist will be advised.

World's 5-star airline. qatarairways.com



Cheque out these winners

RIGHT: South Australia's Travel House Group has just picked up \$3000 after winning a Singapore Airlines sales incentive which was offered exclusively to Travellers Choice members.



The agency generated the highest SQ revenue for bookings 01-29 Feb, while Jamison Travel from the ACT also received \$1000 for achieving the highest percentage growth.

Pictured above are Adam Warren, SQ; AJ Moore, Travellers Choice; Rosie Tripodi, Travel House Group; and Maurice Baggio, SQ SA sales manager.

Back Team Europcar

DISCOUNTS of up to 30% are available on car-hire with Europcar depending on the success of Team Europcar riders during the 2012 Tour De France.

Special offers are based on how many days a team member wears the iconic yellow jersey.

C&K companion sales

COX & Kings has released a sale offering a 25% discount on a second passenger on escorted trips through northern Europe. More info at 1300 836 764.

Travel Daily
First with the news

Monday 25th Jun 2012

WIN A TRIP TO GREECE

Throughout June, **Travel Daily** is giving one lucky travel consultant reader the chance to win an amazing 7-day escorted "Highlights of Greece" tour, courtesy of **Sun Island Tours** and **Ethiad Airways**.

The prize includes two return economy airfares to Athens with Ethiad, airport transfers, six nights' accommodation, six breakfasts, three dinners, tours with licensed guide as per itinerary, entrance fees and local taxes.

Every day **Travel Daily** will be featuring a photo of a Sun Island Tours' staff member enjoying a different destination from their brochures. You just have to identify the city or landmark and email us your answer. There will be 20 questions in total, which will also be posted on our website. In the final (20th) day you will be asked a creative question.



Photo 16

Where is Sara today?

At the end of the month the subscriber with the most correct answers and the most creative response to the final question will win.

Email your answers to: sunislandcomp@traveldaily.com.au

Hint! Go to Sun Island Tours' Facebook page or visit www.sunislandtours.com.au

Click here for more information



Advertising Assistant - Temp 3 month contract

Travel Daily, Australia's favourite travel industry publication and its associated titles **Cruise Weekly**, **Pharmacy Daily** and **Business Events News** are looking for an advertising assistant on a short-term basis to fill in for an annual leave position on a three month contract.

The role will involve liaising with our extensive client base, using desktop publishing programs to help with daily production of our newsletters, coordinating advertising and competitions for our various titles.

Requirements:

- Desktop publishing experience is essential, preferably with Adobe Indesign.
- Excellent written and verbal communication skills.
- Sound knowledge of Microsoft Office also essential.
- Ability to work to deadlines, with a keen eye for detail.
- Friendly, well presented and outgoing team player.

Join the fun and friendly team at our office in Epping NSW from July 2012. This is a chance to get valuable experience in the dynamic publishing industry.

Applications, which will be treated in strict confidence, should be made in writing to jobs@traveldaily.com.au by Mon 2nd July.



Papping on NZ flights

A RANGE of famous celebrities and world leaders are featured in a new flight safety video set to launch on Air New Zealand services from next month.

Cameo appearances from US President Barack Obama and Julia Gillard, along with rapper Snoop Dogg and is narrated by Married with Children and Modern Family star Ed O'Neill and NZ-born actor Melanie Lynskey, better known as Rose from Two & A Half Men.

To check out the new NZ safety video or click on the logo or see traveldaily.com.au/videos.



Shorter IJ Tassie itins

INSPIRING Journeys has today announced the introduction of two new Tasmanian itineraries for time-poor travellers.

The new options include a five-day Isle of Azure trip which travels the east coast between Hobart & Launceston, taking in Freycinet National Park and The Bay of Fires, and there's a seven-day west coast Unknown Wilderness tour, from Launceston to Hobart that includes visits to Cradle Mountain, Tarkine and Strahan.

Prices start at \$2,750ppts and \$3,750ppts respectively - more info at inspiringjourneys.com.au.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

PO Box 1010, Epping, NSW 1710
Phone: 1300 799 220 Fax: 1300 799 221

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Matt Lennon, Chantel Long, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily Group:



Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



FOR THE BEST EXECUTIVE VACANCIES CALL THE EXPERT TEAM AT AA

THE HEART OF ACCOUNT MANAGEMENT

**CLIENT RELATIONSHIP MANAGERS – CORPORATE TRAVEL
PERTH & MELBOURNE - SALARY PACKAGES OTE \$100k +**

Join a name you can trust, with a portfolio of interesting clients to manage, while creating impeccable service standards and delivering over and above. Your knowledge of corporate travel account management strategies will be paramount along with your negotiation skills and ability to offer solutions that can improve your clients travel policy. An attractive salary package is on offer for the right candidate.

THE MOST PRESTIGIOUS CLIENTS ARE HERE

**KEY ACCOUNT MANAGER
CANBERRA – SALARY PACKAGE TO \$100K**

Be responsible for the management of prestigious corporate and government accounts in the ACT region and achieving + exceeding business development targets. You will be skilled in building & developing strategic account management and business plans and managing key customer & supplier relationships at a senior level. Bring your talents to this leading operator and raise the profile of your career.

HIT THE JACKPOT WITH THIS SENIOR ROLE

**GENERAL MANAGER – WHOLESALE TRAVEL
BRISBANE – SALARY PACKAGE TO \$110k + INCENTIVE**

Step into the limelight with this top level role heading up the AU/NZ sales departments of this successful business. Based in Brisbane you will be the "face of the company" responsible for making key decisions, implementing strategies across the business and improving bottom line performance. You will need strong communication skills and the ability to build close working relationships, networking with key contacts.

GREAT REWARDS FOR YOUR SUCCESS

**CORPORATE BDM
SYDNEY – SALARY PACKAGE OTE \$130K+**

If you have great sales skills and love building new relationships your talents will be rewarded here. You can earn an amazing salary package that reflects your achievements. You'll be joining a global organization offering a long term career and the real opportunity of progression. With a leading Brand behind you, you'll be able to take aim at an amazing career with an industry leader.

TEAM LEADER ROLES IN ABUNDANCE

TEAM LEADERS

SYDNEY – SALARY PACKAGES TO \$85K DOE

Looking for something to warm you up this winter? Now is a great time to re-energize your career with a leading organization. With both Corporate and Leisure TL roles available, you'll be joining fun and dynamic operations offering great salary packages and ongoing scope for career progression. You must be a confident leader with proven coaching skills and the ability to manage KPI's.

A RARE AND DYNAMIC PRODUCT ROLE

PRODUCT EXECUTIVE

SYDNEY – SALARY PACKAGE NEGOTIABLE ON EXPERIENCE

This new role is responsible for ensuring competitive pricing across all products with a key focus on airfares, and ensuring that the right product at the right price is available at all times for sale in the market. Working in a dynamic and fast-paced online environment you will have solid local product knowledge and a keen understanding of airlines/airfares and GDS. A top salary package is available for the right person.

TOP LEVEL MANAGERS WANTED TODAY

CORPORATE TRAVEL TEAM MANAGER

PERTH & MELBOURNE – SALARY PACKAGE TO \$85K

These new roles are available now for talented managers who have the ability to lead and develop staff. These newly created positions offer you scope to put your senior management skills to the test. Overseeing a team, you'll be instrumental in being able to bring a positive approach to these operators. You will have solid backing working for a large brand which also means great career opportunities for you in the future.

ESCAPE THE HIGH SEAS

INBOUND CRUISE MANAGER

MELBOURNE BASED – SALARY PACKAGE OTE \$80k +

Embark on your voyage of discovery when you join this outstanding operator. This unique and varied role requires the skills of a cruise professional with an understanding of the logistical challenges in moving large numbers of passengers effectively. Responsible for overseeing a team and coordinating inbound day tour proposals for ship excursions this is a role not to miss. Frequent travel interstate is required.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis
MANAGING DIRECTOR
Ph: 02 9231 1299

Linda Green
NSW & ACT
Ph: 02 9231 2825

Anna Veitch
NSW & ACT
Ph: 02 9231 6377

Kathryn Hebenton
VIC, SA, WA, QLD
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

FOR MANY MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com



New Travel Job Vacancies - 25 June 2012

Follow us on Twitter



Join us on LinkedIn



Corporate Travel Manager - Perth

- ▶ **Boutique agency - west Perth**
- ▶ Get involved in marketing, sales & operations
- ▶ Salary up to \$70K + incentives DOE

Join this small but powerful player in Corporate Travel who have been in business for approaching 30 years. You will be hands on with staff, clients, business growth, marketing & operations.

Call or [email Kelly Wellsmore](#) for more details

Corporate Team Leader - Sydney

- ▶ **Pure management role - no consulting!**
- ▶ Lead, motivate and develop your team
- ▶ Salary \$70K - \$75K

Your role is to manage performance and quality of service among your team by providing regular updates, feedback & coaching sessions. Team management experience ess.

Call or [email Kelly Wellsmore](#) for more details

Experienced Corporate Consultant - Sydney

- ▶ **Leafy suburb of the North Shore**
- ▶ Get away from the big city office
- ▶ Salary up to \$65K base + incentives

Book international and domestic travel itineraries, including flights, car hire and hotel accommodation for the financial and oil/gas industries. Supportive, experienced team.

Call or [email Kelly Wellsmore](#) for more details

Product Co-ordinator/Manager - Sydney CBD

- ▶ **Special interest product**
- ▶ Well established, reputable company
- ▶ Salary from \$55K + negotiable DOE

Our client specialises in special interest tours world wide. They are seeking a product expert who is highly creative and experienced at putting together tour packages.

Call or [email Kristi Gomm](#) for more details

Leisure Consultant - Perth

- ▶ **Thriving shopping centre location**
- ▶ South Perth location
- ▶ Salary up to \$45K + incentives + super

Join this well established boutique retail agency & be part of a well travelled and busy team that prides itself on their travel knowledge and high service levels.

Call or [email Kristi Gomm](#) for more details

Ben's Top Job Cruise Manager Melbourne



Ben Carnegie

- ▶ High end luxury product
- ▶ Experienced Cruise Directors wanted
- ▶ Salary package to \$90K

A management opportunity has opened within a high end travel wholesaler based in Melbourne.

Take charge of your cruise accounts and with the help of your team, promote activities and tours to the inbound cruise tourists hitting the Australian shores.

It is essential that you will have worked on board a cruise ship personally to succeed in this role. This role will involve a combination of sales, product management and even the meet and greet for tourist arrivals.

A salary package of \$90K is on offer.

Call or [email Ben Carnegie](#) for more details

Online Product Executive - North Sydney

- ▶ **Market leaders in online bookings**
- ▶ Air, Hotel and packaged products
- ▶ Salary \$65K + super

A multi-national business specialising in sales of a huge range of products including flights, accommodation, car hire & holidays. Use your detective skills to ensure pricing remains competitive.

Call or [email Ben Carnegie](#) for more details

Corporate Multi-skilled Consultant - Sydney

- ▶ **Salary to \$60K + super negotiable**
- ▶ Work on premier accounts - team based
- ▶ Award winning TMC for the 3rd year!

Join this growing TMC - large enough to attract top clients but still has the 'family' culture. Known for keeping their staff, security and career advancement are just some of the benefits.

Call or [email Sandra Chiles](#) for more details