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# Travel Daily

First with the news

Wednesday 27th June 2012

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ISSN 1834-3058

## Social Travellers Choice

**TRAVELLERS** Choice today confirmed it was working with digital marketing firm Blackglass to develop online strategies to boost traffic to its corporate website and convert visitation into sales leads for members. More information will be provided on the site about individual members, while other online initiatives include the launch of a new travel blog and a @TravChoiceAU Twitter campaign.

## Virgin/SQ Europe growth

**VIRGIN** Australia is set to further tighten its links with alliance partner Singapore Airlines, with the International Air Services Commission yesterday revealing two applications for cooperation between the carriers on flights to Paris and Amsterdam.

Virgin has applied for a new allocation of 400 seats of passenger capacity per week on the Netherlands route, saying that it "intends to implement code share services, as a marketing carrier, on selected flights operated by Singapore Airlines on the Australia-Singapore-Amsterdam route".

Virgin Australia is seeking a five year authorisation for the capacity which it says will be fully utilised by 24 Mar 2013.

The second application is to permit a variation of Virgin's current allocation of capacity on the France route.

Virgin said it will continue to offer codeshare services in cooperation with Etihad on the Australia-Abu Dhabi-Paris route, but also wants to market seats on Singapore Airlines flights to the French capital.

The IASC is seeking submissions from other parties on the applications, with a final deadline of 10 Jul 2012.

## Air Finland goes bust

**10-YEAR** old carrier Air Finland has ceased operation overnight leaving hundreds of passengers stranded abroad.

The Finnish airline operated a small fleet of 757s to destinations across Europe and Dubai, with its most recent aircraft only delivered in Apr this year.

CEO Mika Helenius said "high fuel prices and overcapacity in the market proved to be too cumbersome for the company."

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### Eight pages of news

**Travel Daily** today has eight pages of news and photos, plus full pages from: ([click](#))

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[sales.australia@staralliance.com](mailto:sales.australia@staralliance.com)

25th June - 24th July 2012

## EK to sponsor ICCA

**EMIRATES** has signed on as the Gold Sponsor of next Feb's International Cruise Council Australasia awards.

The annual event will be held in Sydney on 09 Feb, with Emirates taking on the sponsorship previously held for some years by Cruise Passenger magazine.

EK has been an associate ICCA member since 2007 and "has made a point of proactively working with the industry," according to ICCA gm Brett Jardine.

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## Global hotels target Aust market

A FLURRY of hotel activity in recent days has shown that Australia is clearly in the frame for global hospitality groups, with new properties announced for both the Hilton and Shangri-La groups (TD breaking news x 2).

The first move came yesterday afternoon when Hilton announced the "breakthrough" launch of its DoubleTree brand in Australia.

The brand won't be seen in a major capital city, with the company instead opting to debut its first Australian DoubleTree by Hilton property in Karratha in WA's resource-rich Pilbara region.

"Hilton Worldwide has had a strong presence in Australia for over 40 years with the Hilton Hotels & Resorts brand, and we have been committed to expanding our brand portfolio in the region for some time," Hilton Worldwide vice president for development Australasia, Robert Scullin said.

He added the company was confident that the new property, located in the Karratha commercial centre "will be the leading full-service hotel in the

market".

The 144-room hotel will be eight storeys high, and locals say that given current demand, prices could be comparable to Hilton properties in places such as Paris, Milan or New York.

MEANWHILE, Shangri-La has also signalled strong interest in boosting its Australian presence, late last night announcing the takeover of the Holiday Inn Hotel in Brisbane.

Effective 07 Aug, the property will take on Shangri-La's mid-market Traders Hotels brand, which already boasts properties in a range of cities such as Kuala Lumpur, Dubai, Singapore, Hong Kong, Beijing, Abu Dhabi, Male, Penang and Manila.

Traders Hotel Brisbane will be Shangri-La's third property in Australia, joining the Shangri-La Cairns and the Shangri-La Sydney, of which the group recently moved to 100% ownership.

Shangri-La said that Australia is its third biggest market after the US and China, with Aussies also a key base of its 2.1 million member Golden Circle loyalty scheme.

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## Star Alliance ACCC corporate push

THE Star Alliance has expressed concern about the progress of the Australian Competition and Consumer Commission as it considers authorising the alliance's Corporate Plus and Conventions Plus products (TD 10 May).

In a letter to the ACCC released overnight, Air NZ, which is driving the process, has urged granting of interim authorisation to the new arrangements, which will supersede existing authorisations set to expire on 09 Aug.

According to the letter the ACCC is "hopeful" of issuing a final determination before the deadline, but is not able to guarantee this.

If the existing authorisations lapse, the Star Alliance would be forced to identify Corporate Plus and Conventions Plus contracts

affected, contact customers, implement systems to ensure that the special fares are not sold, and customers would either need to pay more for their travel or negotiate alternative discounts on a carrier by carrier basis.

The Corporate Plus program allows the Star Alliance to negotiate contracts with business customers across a range of carriers, while Conventions Plus is a similar product aimed at the global meetings market.

The alliance is seeking a renewed authorisation for Corporate Plus which has been in place in Australia for eight years, but it's the first time Star has requested authorisation for Conventions Plus locally.

Star Alliance said that if the ACCC isn't able to authorise the arrangements in time, or provide a draft authorisation, this "would be likely to cause substantial inconvenience to both the applicants and their affected customers...in addition it would have potential to significantly damage the applicants' relationships with many of their most valuable customers".

## QTIC/Qld govt pact

THE Queensland Government and Queensland Tourism Industry Council have outlined to delegates at the DestinationQ Forum this week strategies of collaboration and cooperation it will use to assist the state's tourism industry.

Building on the doubling of the state's funding for RTOs to \$7m (TD yesterday), the pact aims at "getting Queensland's tourism industry back on track".

Objectives of a 12-month 'key action plan' include promoting the Sunshine State to key markets for holidays, business & education related tourism, events and conventions, encourage new ecotourism products, push for greater private sector investment in tourism & support the balance of skills and labour to meet tourism and events objectives.

Within the first six months, part of the plan calls for parties to increase their push for greater aviation access to Queensland destinations from overseas, such as secondary airports in China and Asia, along with sustaining current domestic air access.

Other focuses incl identifying "hero experiences" in the state.

## Window Seat

THERE'S no doubt about the importance of aviation to the northern German city of Hamburg.

During a visit last week courtesy of THAI Airways (TD Mon), we couldn't help noticing the item pictured below on sale at the airport duty free shop.

That's right - it's a special "Airbus Collection" pack of Kinder Surprise children's chocolate.



CANCUN, MEXICO  
Pok Ta Pok Golf Club

## TCF termination

THE Travel Compensation Fund this morning announced the non-voluntary termination of ACT agency Travel Centre at Fyshwick (ABN 82 008 656 657) due to claims being received.

## Creative PMC increase

CREATIVE Holidays is reminding agents int'l airfares will need to be paid in full by Fri 29 Jun to avoid the \$8 rise in the Passenger Movement Charge, to \$55, that will be implemented on 01 Jul.

### Prepare your career for take-off

#### Regional Marketing Manager

Based in Sydney and reporting to the Head of Marketing Communications, you will lead a small team responsible for implementing brand, tactical and trade marketing campaigns in the Asia Pacific South region. You will be degree qualified in a business/marketing discipline and have at least eight years in marketing and management roles, with a demonstrated ability to develop campaigns aligned to annual marketing objectives. Airline experience is an advantage.

#### Corporate Sales Manager Sydney

Reporting to the National Sales Manager Corporate, you will negotiate, implement and manage corporate agreements to deliver market share and revenue growth, and operating plans at agreed cost of sale. Degree qualified, you must have at least three years' experience in airline corporate sales, with a proven track record in negotiating, implementing and managing corporate agreements.

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## Agents chill with Snowscene



**SNOWSCENE** hosted this group of top selling agents on a three-night famil at Thredbo Ski Resort in NSW last week.

The purpose of the famil was to give the agents a chance to trial first-hand a Snowscene Fly/Coach holiday to be more familiar with the destination and product.

It was the first time the agents attending had experienced an Australian ski resort.

**Pictured** at Eagles Nest, from left are: Rachel Smidt, Go Tours Gold Coast; Emily Warbrick, Snowscene - manager; Kristen Downs, ET Browns Plains; Rachel Barry, FC Cannon Hill; Julie-Anne Bow, FC Loganholme; Jess Van-Kempen, FC Carindale; Courtney Williamson, FC Kawana and Belinda White, ET Indooroopilly.

Front: Jess Doherty, Snowscene and Kara Hall, Jetset Gladstone.

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## Nordic selling Quark

**NORDIC** Travel is once again selling Quark Expeditions product, after Quark opened its own office in Australia (**TD** 25 May).

Nordic Travel was not a Quark representative under the previous arrangements as the cruise firm's local GSA was Peregrine Adventures.

## Abu Dhabi space

**THE** upcoming Abu Dhabi roadshow is sold out in Sydney, but there are still spaces available at the Melbourne and Brisbane events - RSVP asap to [AustRdShowRSVP@adta.ae](mailto:AustRdShowRSVP@adta.ae).

## Satisfaction winners

**ROY** Morgan Research has announced the winners of its Customer Satisfaction Awards in the Travel & Tourism category for May as Qantas (Domestic Airline), Singapore Airlines (Int'l Airline) and Sofitel (Hotel & Resorts).

## Sabre Agency Manager

**SABRE** Pacific has launched the Sabre Agency Manager product, providing better connectivity between front and mid office systems, allowing better tracking & management of large bookings for leisure and corporate agencies.

**MEANWHILE**, Sabre has signed a new multi-year global technology deal with Expedia which will see it continue to supply technology services to Expedia's group of booking platforms, active in 25 countries globally, and which include Egencia and Hotwire.

## EK African boost

**EMIRATES** has today announced an expansion of flights from Dubai to Zambia and Zimbabwe, with its existing Dubai-Lusaka-Harare route to become a daily operation effective 01 Oct.

The destinations launched on 01 Feb this year, and have seen strong performance on its current five times per week operations.

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## Four Points wifi

**FOUR** Points by Sheraton Sydney has announced the finalisation of an upgrade which will see it offer internet speeds of up to 50MBps in its meeting spaces, public areas and accommodation rooms.

All meeting and conference spaces will be equipped with full wired and wireless access, with the move part of a \$20m upgrade.

## DJs does QFFF deal

**RETAILER** David Jones has announced a new agreement to offer Qantas Frequent Flyer points as a new reward option for David Jones stores & David Jones American Express cardholders.

DJs has a ten year credit card alliance with American Express, and in the past has seen significant income from its financial services operations.

However, languishing retail sales have impacted the business, with the QFFF deal a key part of improving the rewards offering.

The changes are due to come into effect later this year, with the aim of increasing both the numbers of cardholders and their respective spending on the card.

## Tauck launches Aus specific brochure

**TAUCK** and Travel the World yesterday afternoon announced the roll out of its first luxury program tailored specifically for the Australian market.

The brochure feature a range of top selling tours around the world, popular with the local market, including its Classic Italy, Spain & Portugal, America's Canyonlands, river cruising and African safaris.

The program features new Ambassador Ita Buttrose (**TD** 14 Jul) and the 'Time to Tauck' incentive for the Aussie market which provides two free nights accom pre or post when booking a 2013 tour or cruise by 28 Dec.

TTW general manager Michelle Taylor said Tauck's US national parks, European tours and river cruises, and selection of 'A Week in...' series appealed to the "sophisticated" Aussie traveller.

Tauck and TTW have a 25 year working relationship.

## Hong Kong arrivals up

**VISITOR** numbers to Hong Kong surged 12.7% year-on-year during May to 3.64m, helping to prop up the cumulative total count from Jan to May to 18.7m - up 14.8%.

According to new Hong Kong Tourism Board data, the number of visitors from China Mainland spiked 19.4%, while the Australia/NZ/South Pacific market fell by 7.7% to 735,532.

## Contract Hong Kong showcase



**THE** Hong Kong Tourism Board & Cathay Pacific Airways recently hosted 22 Australian & NZ special interest agents and wholesalers during Contract Hong Kong.

Participants spent four nights in Hong Kong experiencing a range of new products including a dim

sum cooking class, Toy Story Land at Hong Kong Disneyland, the newly renovated Stanley Plaza and Hong Kong's only winery - The 8th Estate winery.

The group are **pictured** above during Contracting day, held at Eaton Smart, Hong Kong.

## HK Air 3rd Club A330

**HONG** Kong Airlines has taken delivery of its third all Club Class A330-200, which will be used to operate between Hong Kong and London Gatwick.

## Big Pineapple venue

**THE** Big Pineapple on the Sunshine Coast will celebrate the opening of its function centre on 19 Jul from 5:30pm to 7:30pm.

RSVP by email to attend - [functions@bigpineapple.com.au](mailto:functions@bigpineapple.com.au).

## Galapagos 2-for-1

**GECKO'S** is offering a two for one deal on its 10-day Complete Galapagos itinerary for bookings made in Jul, for travel between 09 Feb and 31 Mar 2013.

The offer applies when passengers are booking on the same departure date, priced at \$2,068ppts, while there's a 30% discount on the standard tour price for solo travellers.

The discount does not apply to the included flights from Quito to the Galapagos - 1300 791 536.

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## Banyan integration

**BANYAN** Tree Group will open Vietnam's first fully-integrated resort community - the Laguna Lang Cò - a 49-room property in the Chan May region on 01 Nov.

## Soaking up cultural Sarawak



**NEW** Horizons Holidays recently showcased the best of Sarawak in Malaysia over five nights to this group of agents, in conjunction with Tourism Malaysia and the Sarawak Tourism Board.

While there, the itinerary was jam-packed full of fun, with the group taking in the Borneo Jazz Festival, toured Miri City and experienced the highlights of the Mulu National Park, including the

canopy skywalk and a traditional long-boat ride.

**Pictured** above enjoying a cultural show at the Royal Mulu Resort, from left is Benjamin Atan, Sarawak Tourism Board; Candisse Blaney and Emily Cotton, New Horizons Holidays; Jeff Kitt, Bunbury Mail; Lydia Beaufeldt, Blue Gum Travel; Jess Chapman, Katanning Travel and Richard Ng, Tourism Malaysia.

## Pegasus Connect live

**PEGASUS** Solutions has launched a new tool to enable its hotel members to design custom marketing and distribution campaigns and to maintain key partner relationships.

## Volaris \$130K bag fine

**THE** US Dept of Transportation has charged Mexican low-cost carrier Volaris a US\$130,000 civil penalty for failing to adequately disclose applicable baggage fees when displaying airfare costs.

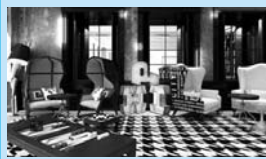
Volaris failed to advertise fares on its website without providing a link to potentially applicable baggage fees on the first screen on which a fare quotation appeared, the DoT ruled.

## Swagman going ape

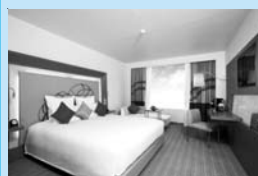
**SWAGMAN** Tours has released a series of 3- and 5-night packages to view the Ugandan mountain gorillas, including treks in Bwindi National Park, with itineraries starting from \$1499ppts, excluding permits - [swagmantours.com.au](http://swagmantours.com.au).

## Accommodation Updates

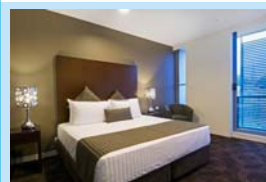
**WELCOME** to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**QT Sydney** will open in Sydney from Sep, making it the only Sydney hotel to be part of the member-only Design Hotels group. The interior embraces new technology, distinctive art mediums and cutting edge design while the outside offers a thoroughly restored exterior. The hotel features a day dining at Gowings Bar and Grill and Parlour Lane Roasters which offers a European style cafe for breakfasts, lunches, a wine bar and a hotel spa entitled spaQ.



**Novotel Glen Waverley** in Melbourne is undergoing a \$5.6 million refurbishment of all 200 accommodation rooms. When completed, the rooms will boast a fresh new colour scheme, contemporary soft furnishings, including the new Novotel NEXT halo bed head with integrated backlighting, chaise lounge, coffee table & large workstation with MediaHub HD.



**The Best Western Premier Hotel 115 Kew** is the brand's first Premier property to be built in Australia. The Premier property joins 14 Best Western Plus properties that help guests choose the right hotel for their needs. The 112 room hotel offers state of the art technology and design as well as concierge services, 24 hour reception, room service and valet parking. Other features include a restaurant, fitness centre, bar & business centre.



**Eastern Mangroves Hotel & Spa by Anantara** opened its doors on 08 Jun, making it Anantara's first city hotel in Abu Dhabi. Located on the waterfront, the hotel forms and integrated hotel, marina, retail and residential destination. Featuring 222 rooms and suites, the property showcases an infinity pool, meeting & events rooms, wedding facilities, all day dining, gym and hair and nail salon. The next hotel to open for the brand is the Anantara Uluwatu Resort & Spa in Bali, scheduled to open on 01 Jul.



## Supplier Updates

**WELCOME** to *Supplier Updates*, *Travel Daily's* new regular feature.

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## LOT moves its JFK ops

LOT Polish Airlines has advised it will be consolidating its services into New York City from 01 Sep.

Operations at JFK Airport will relocate from Terminal 4 into Terminal 1, while from 29 Oct, flights into Newark will cease in favour of JFK, in line with its recent partnership with JetBlue.

## EK, EY cue to the Irish

**TOURISM** Ireland has said it has no plans to lobby any of Ireland's regional airports to turn them into international gateways.

Aside from Dublin and Belfast, only Shannon in the country's south-west accepts international flights, with United Airlines flights from Newark the only year-round transcontinental service arriving into Shannon Airport.

Irish Ambassador to Australia Noel White said the company was working closely with a number of airlines to improve access into the country, namely Emirates & Etihad.

"Both of these airlines [are] offering one-stop flights to Ireland from the main parts of Australia, and Emirates also fly from Perth so we're working with them to make access as easy as possible," Ambassador White said.

## Palmer Coolum golf

A SERIES of free golf clinics will be held at the Palmer Coolum Resort on the Sunshine Coast.

The lessons will run on Tuesdays, Thursdays and Sundays between 8:30-9:30am each week from 03 Jul and will focus on different aspects of the game.

More info at (07) 5449 3366.

## AAPA airline capacity

**AVAILABLE** seat capacity kept up with passenger demand in the Asia-Pacific region in the month of May, according to data released late yesterday by the Association of Asia-Pacific Airlines.

The average load factor of 73.7% for the month was in line with an 8.9% increase in pax numbers, which tallied 16.6 million.

Decreased oil prices highlighted an increase in the number of leisure travellers and overall increase consumer confidence reported in the region, AAPA said.

## JTN & FJ checking out Fiji



**FIFTEEN** lucky JTN consultants from around Australia jetted off to check out some of the best of Fiji, hosted by Qantas Holidays and Air Pacific over five-nights.

Staying at the Sheraton Fiji Resort in Denarau as well as the Shangri-La and InterContinental properties on the Coral Coast, the group cruised the Mamanuca Islands, went jet-boating on the Sigatoka River and visited some traditional Fijian villages.

**Pictured** above in the back row from left is Kate Narracott, Jetset Albany Creek; Alicia Bennett, RACT Travelworld Ulverstone and Velaïdan Menon, Travelworld Epping.

Middle row: Kim Knight, Qantas Holidays; Olivia Nicolle, Jetset Toowoomba QLD, Deborah Nash, Jetset Windsor; Melanie Birchinwood, Travelworld Newcastle; Tara Owen, Jetset Warrnambool.

Front Row: Kathy Roberts, Travelworld Whyalla; Elena Gratcheva, Jetset Marrickville; Chelsea Crossen, Jetset Gladstone;

Michelle Geen, Jetset Brandon Park; Marie Failla, Jetset Hurstville; Michelle Blackford, Cronulla Travel; Monica Germano, Jetset Hurstville.

Seated in front: Emma Kabastanakis, Jetset Travelworld Network; Lori Lynn Baldwin, Jetset Colac.

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This week **Travel Daily** is giving 2 lucky readers the chance to win some amazing prizes.

The first prize includes 2 night's accommodation at the Novotel Sydney on Darling Harbour and 2 tickets to The Chronicles of Narnia: The Exhibitions at the Powerhouse Museum, Sydney.

The second prize includes 2 night's accommodation at the Ibis Darling Harbour and 2 tickets to The Chronicles of Narnia: The Exhibitions at the Powerhouse Museum, Sydney.

For your chance to win one of the prizes, email your answer to the below question by Friday to:

**narniacomp@traveldaily.com.au**

Two most creative responses will win - to be announced in **Travel Daily** next week.

**In 25 words or less what was your favourite scene in any of The Chronicles of Narnia movies (name the movie) and why?**

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## Corporate Consultants



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[www.applynow.net.au/jobF141749](http://www.applynow.net.au/jobF141749)

## Travelport gets appy

**TRAVELPORT** has today rolled out its free ViewTrip Mobile smartphone application in the Asia Pacific region.

ViewTrip Mobile is "one of the first fully integrated GDS powered travel itinerary apps available" and offers live flight status, location based services, weather forecasts and currency conversion.

**MEANWHILE** Flight Centre's FCM Travel Solutions Ireland has signed up as the first Irish travel agency to begin testing of Travelport's Universal Desktop.

The travel agency network will commence operations on the system from next month, Travelport said.

## Gatwick growth plan

**TALKS** over a second runway at London's Gatwick Airport have been resurrected as cross-city rival Heathrow continues to debate expansion plans of its own.

LGW chief executive Stewart Wingate has criticised Heathrow for giving a false impression London was "closed for business".

Gatwick's bosses will next month release a master plan of how they envisage the facility will look by the year 2020, including a possible second runway.

The facility is currently restricted from building a second strip but has zoned off land in the event of future development.

## Dubai Marvel park

**MARVEL** Entertainment will open an indoor theme park in Dubai's City of Arabia project late next year, expected to lure around 10,000 visitors per day.

The attraction will offer interactive entertainment, retail outlets and dining venues.

## Dollar launches apps

**DOLLAR** Rent A Car has rolled out its maiden iPhone and iPod Touch apps, enabling customers to make reservations at Dollar depots around the world, modify existing bookings and plan trips using an 'Around Town City Guide'.

## PNG cultural festival

**CULTURAL** dances, song, tribal masks, costumes and traditional rituals are on display as the 2012 Papua New Guinea festival season began yesterday - see [bit.ly/pngfest](http://bit.ly/pngfest).

## WIN A TRIP TO GREECE

Throughout June, **Travel Daily** is giving one lucky travel consultant reader the chance to win an amazing 7-day escorted "Highlights of Greece" tour, courtesy of **Sun Island Tours** and **Etihaad Airways**.

The prize includes two return economy airfares to Athens with Etihad, airport transfers, six nights' accommodation, six breakfasts, three dinners, tours with licensed guide as per itinerary, entrance fees and local taxes.

Every day **Travel Daily** will be featuring a photo of a Sun Island Tours' staff member enjoying a different destination from their brochures. You just have to identify the city or landmark and email us your answer. There will be 20

questions in total, which will also be posted on our website. In the final (20th) day you will be asked a creative question.

At the end of the month the subscriber with the most correct answers and the most creative response to the final question will win.

Photo 18



Where is John today?

Email your answers to: [sunislandcomp@traveldaily.com.au](mailto:sunislandcomp@traveldaily.com.au)

Hint! Go to Sun Island Tours' Facebook page or visit [www.sunislandtours.com.au](http://www.sunislandtours.com.au)

Click here for more information



## Advertising Assistant - Temp 3 month contract

**Travel Daily**, Australia's favourite travel industry publication and its associated titles **Cruise Weekly**, **Pharmacy Daily** and **Business Events News** are looking for an advertising assistant on a short-term basis to fill in for an annual leave position on a three month contract.

The role will involve liaising with our extensive client base, using desktop publishing programs to help with daily production of our newsletters, coordinating advertising and competitions for our various titles.

### Requirements:

- Desktop publishing experience is essential, preferably with Adobe Indesign.
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- Ability to work to deadlines, with a keen eye for detail.
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## Travel jobs prove a major hurdle

**SHORTAGES** in skilled labour is increasingly becoming the priority concern within the tourism industry, according to the latest TTF-Mastercard Tourism Industry Sentiment Survey, released today.

One-quarter of respondents rated the challenge of finding and keeping quality staff as among their top three business concerns.

TTF chief executive John Lee said hospitality and maintenance were two sub-sectors suffering.

"Tourism cannot compete with the wages being offered by the mining sector for staff including chefs, cooks and cleaners".

"There are thousands of unfilled tourism jobs around the country as a result," Lee said.

Other business impediments frequently listed by respondents included taxes and fees levied on tourists (22%), an inadequate

supply of rooms (21%) and Australia's reputation as a tourist destination (21%).

More than 90% of businesses rated the potential of the Asian Century as critical to the short-term future of their operations.

To read the TTF Mastercard report, see [www.bit.ly/ttfmstc](http://www.bit.ly/ttfmstc).

## MAS A380 livery debut

**MALAYSIA** Airlines has unveiled the livery on its first Airbus A380 superjumbo, as it reveals demand for seats on the new jet is "very encouraging," the carrier said.

MH will use its first A380 on the KUL-LHR route, and has reported several sellouts of First-Class.







## IS YOUR CAREER IN NEED OF A MAKEOVER?

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### FEELING HOT, HOT, HOT! DOMESTIC CORPORATE CONSULTANT SYDNEY – SALARY PACKAGE TO \$55K

Corporate Travel is booming at the moment - Make sure you are not left behind! This is a great opportunity to join a leading boutique TMC in the Eastern Suburbs. Enjoy working in a busy team handling the company’s most important accounts. This is a senior position within the domestic team therefore you will have a minimum of 2 years experience as a domestic corporate consultant. Outstanding airfare and CRS knowledge, plus knowledge of a back office essential. Apply now!

### GET SET FOR SUCCESS! WHOLESALE TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE TO \$70K OTE

Looking for a change of pace? Make the move to a leading wholesale travel company and watch your career take off and your bank balance soar! Enjoy booking a huge range of international travel products within a fun and fast paced team located in the Sydney CBD. Excellent training and development opportunities plus an amazing salary and bonus structure make this a role not to be missed. Amazing educationals and travel benefits too! Why wait? Apply today

### ONE OF THE NICEST AGENCY’S IN MELBOURNE HIGH END LEISURE TRAVEL CONSULTANT MELBOURNE (INNER EAST) – SALARY PACKAGE TO \$45K

Join one of Melbourne’s most high end & luxurious travel agency’s working with friendly professionals & supportive management. Not only will you be offered a great set salary package, you will work Monday to Friday business hours in an office that focuses on customer service. This truly is an amazing opportunity for an experienced travel consultant with Galileo & CCT looking for a five star agency to settle in to.

### TWO GREAT ROLES ON OFFER IN ADELAIDE RETAIL TRAVEL CONSULTANT x 2 ADELAIDE – SALARY PACKAGE TO \$52K (DOE)

There have never been so many options available in Adelaide! These two clients have sensational reputations & due to their success & growth, are looking for experienced travel consultants to join their offices. You will be thrilled with the set salary packages on offer, not to mention the friendly and supportive Managers and staff. If you have a minimum 12 months travel consulting experience contact us today!

### THE POSSIBILITIES ARE ENDLESS CORPORATE TRAVEL CONSULTANT PERTH (CBD) – SALARY PACKAGE TO \$57K (DOE)

Do not wait until the New Financial Year to get your resume across....Now is the time to get moving & put your application ahead of the rest! We have global and national travel management companies looking for experienced corporate travel consultants to join their successful organisations today. With Monday to Friday business hours & never ending employee benefits, you would be crazy to wait any longer!

### DO NOT MISS THIS RARE OPPORTUNITY LEISURE TRAVEL CONSULTANT TASMANIA (HOBART) – SALARY PACKAGE TO \$52K (DOE)

If you have a minimum 12 months international travel consulting experience & would like to join one of Australia’s award winning travel companies, apply today. This well recognised travel company currently has an opening in their Hobart office; working on a set salary package, you will never have to work towards unrealistic commission targets again! Sabre skills preferred. Don’t delay, apply today!

### IF YOU LIKE PINA COLADAS! SOUTH PACIFIC RESERVATIONS SUPERVISOR BRISBANE CBD – SALARY PACKAGE TO \$55K + INCENTIVES

Do you have a passion for all things tropical? Want to focus on niche product? The look no further! This award winning travel specialist is looking for an experienced & enthusiastic Team Leader to manage their vibrant team, booking creative South Pacific itineraries whilst providing exceptional customer service. You will earn a generous salary, great incentives and fabulous famils. Min 2 years exp, CRS skills & extensive South Pacific knowledge is essential plus supervisory exp. Apply today!

### WANT TO MAKE THE WORLD YOUR OYSTER? INTERNATIONAL WHOLESALE CONSULTANTS BRISBANE CBD – SALARY PACKAGE TO \$50K OTE

Are you an experienced international consultant? Stuck in a rut? Want to work for a dynamic organisation where career progression isn’t just a dream? This is a unique opportunity to a join a global company that is experiencing immense growth. Working in the vibrant environment you will enjoy great \$\$, top training and conferences, unique benefits and career progression opportunities. So if you have a passion for international travel and a need to succeed, apply today.



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Referral vouchers  
Temp to Perm opportunities

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**CONFERENCE & TRAVEL COORDINATOR - ASAP**  
**LARGE GROUP EVENT - 3 MONTH TEMP ROLE.**  
**SYDNEY NORTH - SENSATIONAL HOURLY RATE + SUPER**

We are looking for a super experienced travel consultant on a temporary basis trained in Galileo and Events Pro with strong domestic product knowledge, including knowledge of regional airlines & ports combined with a strong background in group travel & allotments. Key responsibilities include assisting the Event Manager in managing this conference with changes, extensions & numerous pre & post amendments for this very large group of up to 3000 passengers. You will be adaptable & flexible in your approach to duties including data entry.

**TRAVEL PRODUCT EXECUTIVE - TEMP TO PERM**  
**SABRE TRAINED - WORK CLOSELY WITH MARKETING**  
**SYDNEY - CBD - HOURLY RATE DOE**

We are looking for a Product Executive with a focus on airfares. You will be available to start ASAP for approx 2-4 months, working Monday to Friday. You will bring your exemplary knowledge on product coordination to ensure smooth operation of the product area & also ensure competitive pricing across all air and hotel products. You will use your initiative to monitor & interpret airfare information. You will be self-motivated and passionate about your work & demonstrate a strong ability to work within a small team.

**PERFECT PART TIME ROLE IN MELBOURNE**  
**CORPORATE TRAVEL CONSULTANT**  
**MELBOURNE (INNER) – TOP HOURLY RATES**

We have new and exciting corporate travel temp assignment starting in Melbourne on the 23<sup>rd</sup> July. This role will see you working within a boutique agency on the dedicated corporate account. Working with Galileo and CCT you will be required to work Tuesday, Wednesdays and Thursday from 10am – 4pm. If you have a minimum of 3 years international experience and have dealt with corporate clients in the past this part time role could be yours. With a high hourly rate on offer and central location you will be kicking yourself if you miss this one!

**EASTERN SUBURBS – THIS ONE IS FOR YOU!**  
**RETAIL TRAVEL CONSULTANT**  
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Galileo and CCT leisure consultants required for busy agencies in Melbourne suburbs. With numerous temp assignments to choose from you will be spoilt for choice! We currently require an experienced travel temp for a busy agency in the Eastern Suburbs. The assignment is due to run for a 3 week period starting soon. Using Galileo and CCT and your previous travel industry experience you will be booking exciting travel itineraries for repeat and referral clientele! Earn a fantastic hourly rate while doing the job you love!

**GALILEO GURU NEEDED**  
**RETAIL TRAVEL CONSULTANT**  
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Fancy yourself a travel superstar? Sharp with your Galileo skills and want to be rewarded accordingly? Then this CBD assignment is for you. You'll love working in this boutique office and arranging juicy detailed itineraries with limited walk-ins. A fab hourly rate will be on offer for the right person along with other top temp benefits. Minimum 18 months retail travel consulting experience required along with sensational GALILEO skills. Sound like you? Then call us now!

**JOLLY JULY!**  
**CORPORATE TRAVEL TEMPS**  
**BRISBANE CBD– TOP HOURLY RATE**

Are you an experienced corporate travel temp who is available to temp throughout July and August? This fast paced CBD office needs an experienced GALILEO trained corporate travel temp to assist them. Enjoy handling international and domestic travel arrangements for a portfolio of businesses. This is your chance to experience working for a market leader with possible temp to perm opportunities. Call AA today to find out more.

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## Ben's Top Job Cruise Manager Melbourne



Ben Carnegie

- ▶ High end luxury product
- ▶ Experienced Cruise Directors wanted
- ▶ Salary package to \$90K

A management opportunity has opened within a high end travel wholesaler based in Melbourne.

Take charge of your cruise accounts and with the help of your team, promote activities and tours to the inbound cruise tourists hitting the Australian shores.

It is essential that you will have worked on board a cruise ship personally to succeed in this role. This role will involve a combination of sales, product management and even the meet and greet for tourist arrivals.

A salary package of \$90K is on offer.

Call or [email Ben Carnegie](#) for more details

### Online Product Executive - North Sydney

- ▶ **Market leaders in online bookings**
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- ▶ Salary \$65K + super

A multi-national business specialising in sales of a huge range of products including flights, accommodation, car hire & holidays. Use your detective skills to ensure pricing remains competitive.

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