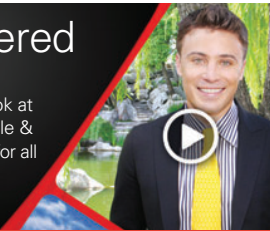


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First with the news

Monday 5th March 2012

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Qantas US\$40K tax blunder

THE US government has slapped Qantas Airways a US\$40,000 fine for "deceptive" price advertising on air travel.

Qantas was pinned for "violating federal aviation laws" by not including additional taxes & fees on some

fare options it promoted online.

The US Dept of Transportation (DOT) said on Fri that consumers using the QF site were directed to a page that listed sample routes & prices, complaining extra fees were not obvious and hidden at the bottom of the page.

"Qantas's website violated DOT rules requiring any advertising that includes a price for air transportation to state that the full price to be paid by the consumer, including all carrier-imposed surcharges," the US authority said.

Tougher air pricing rules came into effect in the US on 26 Jan.

SQ lifts fuel surcharge

SINGAPORE Airlines has raised its fuel surcharge for tickets due to high fuel prices, from 08 Mar.

SQ and Silk Air fuel surcharges will rise between US\$2-US\$28 per sector, with SQ Economy levels rising to \$120, Business to \$140 & First Class/Suites to \$158 for travel between Australia and Singapore.

SIA says the changes will offer "only partial relief" from rising fuel prices which now account for 40% of group expenditure.

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (click)

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NOU Escapes
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Skytrans SYD service

REGIONAL Queensland carrier Skytrans has confirmed it will launch flights from Toowoomba to Sydney (TD 30 Jan) from Jul.

Skytrans says schedules and fares for its Sydney Dash 8 turbo-props ops will be released in Apr.

Skywest appoints new ceo

SKYWEST Airlines has appointed Jason Bitter as its new chief executive officer, replacing Mark Shelton who is stepping down from the role he's held since 2009 for "personal reasons".

Bitter has 15 yrs of international aviation experience, moving from his most recent position assisting with the launch of All Nippon Airways' new Peach Aviation low cost offshoot in Japan.

Bitter has also headed up a number of other carriers incl Slovakia-based SkyEurope Airlines and Air Arabia (Maroc).

Skywest group chairman Jeff Chatfield said he was pleased the airline had "attracted an international executive of Jason's calibre," particularly given the rapid growth trajectory of the carrier and its Australian Regional

Airline Network alliance with Virgin Australia.

He said that Skywest had significantly bolstered its executive team in recent months, with Bitton's appointment following the commencement of Brian O'Dwyer as Group Chief Financial Officer and Duncan Scott as Group General Counsel.

QM2 arrives in Melb.

CUNARD's flagship vessel, the *Queen Mary 2*, made its debut appearance in Melbourne this morning, berthing at Station Pier. QM2 is expected to generate over \$500K to the local economy.

Live Italy rail tickets

INTERNATIONAL Rail is offering live connectivity and advance purchase 'Mini Fares' on Italy's TrenItalia priced from \$14pp in second class - call 1300 387 245.

RCI Flagship Sale

ROYAL Caribbean International yesterday kicked off a week long 'Flagship Sale' offering shipboard credits and savings of up to \$670pp on select South Pacific and Tropical Queensland cruises.

Bargains are offered on *Voyager of the Seas*, *Rhapsody of the Seas* and *Radiance of the Seas*.

Prices start from \$995ppts and the sale ends on Sat 10 Mar.

New Skal Mel pres.

SKAL International Melbourne has named Sharon Richardson as president, replacing Ian Murton who held the role for two years.

Graham Couch, Denice Scafton and Liz Conningsby have also all retired from the club's board.

NT MUSTER 2012

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Tuesday 20 March

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Golden ticket still AV

PEREGRINE Reserve's Golden Ticket promo (TD Wed) is still up for grabs, with a top prize of an *Imperial Morocco* journey, flights with Emirates and \$5,000 in additional prizes still to be won.

Worldlink closure

THE Travel Compensation Fund on Fri advised of the voluntary withdrawal of Worldlink Flights & Travel Services of Preston, Vic (ABN:55 101 003 934) following the agency's closure.

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IHG Indigenous program debut

INTERCONTINENTAL Hotels Group has entered into a pact with the Aboriginal Employment Strategy - a not-for-profit group that encourages Aboriginal and Torres Strait Islanders to forge careers in the tourism industry.

The AES will provide assistance for IHG to mentor, train and engage with Indigenous school-based trainees via a two-year traineeship, including on-the-job training while students are on course to completing their HSC.

The program has already proven successful with three AES trainees from WA, Victoria & Queensland securing employment with IHG.

"The AES is proud to be partnering with the Intercontinental Hotels Group on this program and we look forward to supporting Indigenous students in their goals to forge successful careers in the hospitality industry," ceo of AES Danny Lester said.

United merged site

UNITED Airlines & Continental Airlines merged their booking platforms into a single reservation system, moving millions of reservations to an integrated system last weekend.

The switch has seen the airline code of Continental Airlines 'CO' turned over to that of partner United Airlines, 'UA'.

UA said the majority of work performed was "going well" but was resolving "technical issues" that were identified during the transfer.

United is advising of "higher than normal call volumes" over the past several days and is telling pax to avoid calling if they are not travelling in the next 72 hours.

The integration also saw Continental's OnePass frequent flyer scheme rolled into United's MileagePlus program.

Bench fully escorted

BENCH International will host its first ever fully escorted tour to any destination later this year, a 17-day Egypt itinerary for a maximum of 17 passengers.

The tour will be lead by Bench's local Egyptologist and includes visits to the Pyramids at Giza, Abu Simbel and a five-day river cruise of the Nile and Lake Nasser.

Departing 04 Sep, the trip is priced at \$5,595ppts ex Sydney and Melbourne.

Bench says it's exploring similar escorted packages of southern Africa and east Africa.

WA backs corp. pact

WEST Australia's Department of Transport has pledged its support for the proposed corporate alliance of Virgin Australia and Skywest Airlines.

Deputy director general Sue McCarrey told the competition regulator the planned alliance would provide "obvious benefits" to the corporate market.

In documents filed on Fri on the ACCC's website, McCarrey said it would benefit the general public "underpinned by corporate customers" and provide them with a greater opportunity to compete with Qantas in WA.

She said the agreement would mean Virgin & Skywest could offer corporate customers in the West a combined fleet ranging from 46-seat Fokker 50s to 361-seat Boeing 777-300ERs, versus that of Qantas and Network Aviation's 30 seat Embraer to the 450-seat Airbus A380.

McCarrey also heeded a warning to the ACCC, saying any final decision should allow for other airlines in WA to compete in corporate tender processes.

Melanesian for MICE

THE Melanesian in Vanuatu is hoping to entice middle of the market incentive and meeting groups of up to 130 people following the recent completion of renovation work (TD 14 Feb).

The three-star 69 room and 12 apartment property offers rooms priced from \$95 incl brekkie.

Window Seat

HOW often can you say Disneyland Anaheim was empty on a weekend - to the point when guests could literally walk right on to rides with no wait?

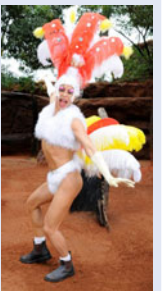
That's what happened yesterday when the 'happiest place on earth' was placed in lockdown after a suspicious package was found in a tree inside the park.

The item in question turned out to be part of a game show in which participants use GPS devices to track hidden packages.

It caused some inconvenience to people outside the park trying to get in - but the lucky ones already inside had free rein of the rides and attractions while the hoax was cleared.

PRISCILLA Queen of the Desert headliner Guy Pearce is set to star in his latest role...as a wax sculpture at the soon-to-be-opened Madame Tussauds at Sydney's Darling Harbour.

Pearce will be depicted in all his drag-queen feathery splendour from the hit film, and said he was thrilled to be included, joking that trying to hold the pose "in my 40s is a lot more difficult than in my 20s".



SIN T4 closing date

CHANGI Airport Group has confirmed the closure of its Budget Terminal (TD Fri) on 25 Sep, to be demolished to make way for construction of a new larger Terminal 4 from next year.

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Marketing changes for the Reef

THE Great Barrier Reef has been declared Australia's newest National Landscape, allowing it to undergo changes to how it is marketed to the world, according to Federal Tourism Minister Martin Ferguson.

The National Landscape program is aimed at identifying 'the best of nature' in Australia to assist tourism businesses in developing their tours and how they can then be marketed to the travelling public.

The program is a joint initiative of Tourism Australia and Parks Australia.

Minister Ferguson, along with Environment Minister Tony Burke praised tour operators for the initiatives adopted to help Reef tourism changes to ensure continued growth and sustainability.

"Like many of our tourism regions, the Great Barrier Reef

wants to evolve and improve what it offers so it can meet the increasingly sophisticated expectations of today's visitors."

Already a World Heritage listed site, the Reef features heavily in marketing campaigns promoting Australia as a travel destination.

The announcement means it will become one of 12 National Landscapes, joining other famous scenes such as Kakadu National Park and The Great Ocean Road on the prestigious list.

Minister Burke said also that further protection of the Great Barrier Reef was another of the reasons for the addition of the Reef to the list.

"Exploring Australia's National Landscapes turns visitors into advocates – they get a deeper understanding of the environment, they can see how fragile it is and they want to help protect it," he added.

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Fantasy christened

POP diva and Hollywood mega star Mariah Carey christened Disney Cruise Line's newest and fourth vessel, *Disney Fantasy*, at a gala event at Manhattan Cruise Terminal in New York City on Thu.

From 31 Mar, *Fantasy* will begin sailing from Port Canaveral, Florida, operating a series of seven-night Caribbean cruises.

Qantas ATA winners

MELBOURNE museum took out the Major Tourist Attraction gong at the Qantas Australian Tourism Awards gala held on Fri night.

Coffs Coast Aboriginal Discovery were the winners of the category for best Indigenous Tourism operation, while The Magic of Jenolan and Floriade took home the Best Tourist Attraction and Major Festivals and Events nods.

Sydney Harbour YHA took out the award for Best Backpackers, with the Saffire in Freycinet claiming Best Luxury Hotel.

QF/PX code extension

QANTAS has requested a five year extension of its codeshare agreement with Air Niugini on the PNG route, to 30 Jun 2017.

The Australian flag-carrier told the International Air Services Commission that the alliance with Air Niugini "offers the best prospect of viable operations" on routes from Sydney and Brisbane to Port Moresby.

QF said that less the codeshare a reduction in services, fare options & competition was likely.

In 2011, holiday traffic made up 13% of the inbound visitor market from Papua New Guinea.

Agent sailing incentive

TRAVEL agents booking clients on the tall ship *Soren Larsen's* 10 South Pacific Challenge voyages will earn themselves a three-night Whitsunday cruise on the *Coral Trekker* for two, valued at \$4,598.

More info & sailing options at southpacificchallenge.com.au.



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Virgin Australia is providing you with the opportunity to experience their recently launched Business Class, with discounted fares exclusive to travel agents. It's a rare chance to put yourself in your client's shoes and become accustomed to Virgin Australia's new benchmark in luxury, space and comfort. And with exclusive benefits both on the ground and in the air, your time in Business Class is bound to be one you'll always talk about.

Bookings are available from 27 February to 12 March 2012, for domestic travel between 13 March to 30 May 2012.

For fare details and to book, [click here](#) to visit the Breakaway Travelclub website, email breakaway@travelclub.com.au or phone 02 9250 9400.



Monday 5th Mar 2012

2nd Sofitel So launch

SOFITEL Luxury Hotels has opened its second Sofitel So property in Bangkok, Thailand.

The 238 room and suite Sofitel So Bangkok is positioned near Lumpini Park and features the So FIT swimming pool, So SPA facility & rooftop HI SO private cabanas.

Sofitel's other Bangkok hotel, Sofitel Bangkok Silom will rebrand as a Pullman property in Apr.

Free cruising for kids

CAPTAIN Cook Cruises is offering kids up to 15yrs to cruise for free when accompanied by an adult on its sightseeing cruises during the Easter school holidays.

The offer applies to the Weekend Breakfast cruise, Seafood Buffet and the Sydney Harbour Coffee cruise.

Cruises start from \$49/adults.

Riviera Godmother

US CELEBRITY chef Cat Cora has been named as the Godmother for Oceania Cruises newest vessel, the 1,250-guest *Riviera*.

The new ship will be christened in Barcelona during an invitation-only sailing on 11 May prior to *Riviera's* maiden customer voyage departing Venice on 16 May.

MS Europa 2 keel laid

HAPAG-LLOYD Cruises has begun the next construction phase on its new *Europa 2* liner, with the keel laying ceremony taking place late last week at the Saint-Nazaire shipyard in France.

The new ship, sister to the existing *Europa*, is due to be commissioned to service in 2013.

KE entering Kenya

KOREAN Air will become the first carrier to operate direct flights from north-east Asia to Kenya, with new nonstop services to Nairobi in East-Africa from Jun.

KE will operate services on the route thrice-weekly with Airbus A330-200 aircraft.

QHols leap into Kangaroo Is



KANGAROO Island, the South Australian Tourism Commission and the Sealink Travel Group hosted this group of Qantas Holidays staff and agents on a famil to the island hideaway off the South Australian coast.

The three-day famil was held to coincide with the new 'Kangaroo Island - Let Yourself Go' promo

campaign for the destination.

Pictured at Kangaroo Island's iconic The Remarkables rock formation back row from left are: Lilian Firstman, Joanne Poole, Natalie Cue and Angela Dron,

Middle row: Jeannette Khoury, Kathy Griffiths, Clare O'Neill, Cassandra Lynch, Vanesa Tihic, Anne White and Karen Rodriguez.

Front row: Angie Smart, Nola Sippel, Abraham Khoury, Sean Martlew and Emily Robertson.

OS reform package

AUSTRIAN Airlines says it's reviewing its operations in a bid to cut the carrier's expenditure.

Among the measures being considered are fleet renewal and the removal of other aircraft, route reviews, the negotiation of the relief of ticket taxes and also a boost to the utilisation of alternate European hubs in Barcelona and London.

MEANWHILE, Austrian's chief commercial officer of four years Andreas Bierwirth is expected to be replaced by Karsten Benz, effective 01 Apr 2012.

Production Editor/News Reporter

Would you like to join Australia's favourite travel publications?

Travel Daily and its associated titles *Cruise Weekly* and *Business Events News* are looking to appoint a Production Editor/News Reporter who will be a key part of our ongoing growth.

We are looking for someone who will enjoy being part of our busy, fun team, working to daily deadlines and continuing our passion to be "first with the news" in travel, cruising and business tourism.

This is a newly created full-time role. The successful applicant will be responsible for the production of our Business Events News title. They will also be required to report on the news for our other titles. You will also be required to represent the company at industry functions and events.

Requirements:

- Excellent written and verbal communication skills.
- Travel industry experience. and/or experience in the MICE industry.
- Ability to work to deadlines, with an eye for detail.
- Friendly, well presented and outgoing.
- Knowledge of desktop publishing would be a distinct advantage.

The position is based in our office in Epping, NSW with an attractive salary package on offer for the right candidate. Previous applicants need not apply.

Applications, which will be treated in strict confidence, should be made in writing to jobs@traveldaily.com.au by Mon 5th March 2011.

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

General Manager, Member and Partner Services



ATEC is seeking a highly motivated and creative individual with extensive skills in the area of loyalty and/or membership marketing. You must have demonstrated experience in marketing communications, an understanding of activity required in delivering events at a national level and the strategic capability to support and service the needs of a diverse member base.

Required skills include:

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- Detailed understanding of existing and emerging trends in association management, loyalty programs and marketing, partnership and alliance management with demonstrated experience in managing such programs and related events to service these members;
- Excellent written and verbal communication skills;
- Proven experience in managing complex relationship issues with an ability to influence and persuade groups to achieve organisational outcomes;
- The ideal candidate for this position would have a proven track record at executive level in the tourism, travel or hospitality industry

Successful applicants must be a committed team player with a strong background in strategy development and with the ability to implement a vision. You must be able to work across units and motivate teams to deliver excellence against an agreed direction.

APPLICATIONS CLOSE FRIDAY THE 9th OF MARCH, 2012. INTERESTED APPLICANTS **MUST** REQUEST THE INFORMATION PACK AND RESPOND TO THE KEY SELECTION CRITERIA IN THE POSITION DESCRIPTION. Contact gina.bishop@atec.net.au or on (02) 8262 5502 for the information pack.

Trafalgar flower tour

TRAFALGAR is offering its 19-day *In Bloom* tour taking in the Floriade show in The Netherlands & London's Chelsea Flower Show on 07 May priced at \$5549pppts.

CX Premium Econ thumbs up



CATHAY Pacific has rushed its new Premium Economy Class into service on the SYD to HKG sector because of high demand for the state-of-the-art product.

The cabin wasn't supposed to debut until Apr, but Sydney became the first international

port to receive the new Premium Economy Class when an updated A330 aircraft featuring the new product arrived at Kingsford Smith Airport on Fri.

Speaking to **TD** during an onboard inspection of the plane, Dane Cheng, gm SW Pacific said Cathay's Flight CX100 will initially operate six times weekly on the route, and Fri's first flight went out full in Premium Economy, "so we're already seeing high demand for the new product."

"We'll progressively roll out

Premium Economy on our 28 services a week between Sydney and Hong Kong, so very soon the majority of our flights will be equipped with the new cabin," Cheng added.

He said MEL, BNE and ADL pax will also get Premium Y as planes are refitted, as will London, Paris, Vancouver and Toronto.

Premium Y has a quieter, more spacious cabin than traditionally offered in Y Class with between 26 and 34 seats per plane.

The seat pitch is 38", six inches more than standard Economy and the seat itself is wider and has a greater recline.

A total of 36 Boeing 777-300ERs and 26 Airbus 330-300s will be fitted with the seats by Dec 2013.

Dane Cheng is **pictured** above giving the new Premium Economy seat the thumbs up.

MEANWHILE, CX has fares to Hong Kong priced from \$777 ex Perth, valid for travel from 16 Apr to 20 Jun, if booked by 06 Mar.

Fares to another 18 Chinese destinations start from \$804.

Boeing's 1,000th 777

EMIRATES have taken delivery of Boeing's 1000th 777 aircraft, bolstering its fleet of the model to 102 jets.

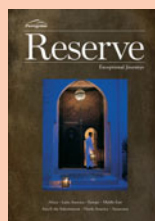
Air Astana 787 order

KAZAKHSTAN's Air Astana has placed a US\$1.3 billion order with Boeing for four 767-300ER & three 787-8 *Dreamliner* aircraft.



Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Peregrine - Reserve 2012

This new developing brand has been created for inquisitive travellers who want a sense of adventure "but are prepared to pay for a more boutique and quality experience". 21 packages have been created ranging in length from four to 12 days that take travellers from the Tuscan vineyards, to the Kingdom of Laos, Ancient Angkor, Imperial Morocco and the Delta and Victoria Falls.



Falls Creek 2012

The Falls Creek 2012 Winter brochure is a comprehensive tool for agents to sell ski and snowboard packages to past and new guests to the Victorian alpine resort. This year many of the multi day lift tickets have been reduced including the Snowtime intro 3-day package priced from \$499/adult & \$331/kid.



Creative Holidays - New Zealand 2012

The New Zealand program offers product across the north and south island and is a great resource for agents. The brochure offers accommodation, sightseeing, day tours, rail, point-to-point coaches and escorted touring, ferry crossings, cruising, as well as car and motorhome hire in the key areas of Auckland, Rotorua, Bay of Islands, Wellington, Napier, Taupo, Queenstown, Christchurch, and more.



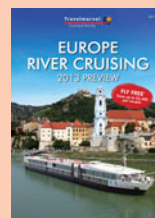
Kirra Holidays - New Zealand Ski & Snowboarding 2012

The 2012 brochure features earlybird pricing and Stay Pay deals plus new product. This comprehensive guide offers accom, lift passes, transfers and equipment hire. New for 2012 is the Kids 4 Free offers in Methven and Mt Hutt. For more details on the snow destinations and earlybird savings call 1800 888 242.



Contiki - Australia and New Zealand 2012/13

In celebration of the company's 50th anniversary in the 18-35 year old market new itinerary additions and for the new year it is launching a tour to the music festival, Splendour in the Grass. The Australia and New Zealand brochure has expanded its range to include both new and revised itineraries, featuring 12 Aussie tours including a dedicated festival spread. In NZ many of the tours showcase their proud heritage with Maori names and Kiwis mentioned throughout the brochure.



Travelmarvel - Europe River Cruising 2013 Preview

The preview brochure is featuring earlybird specials onboard the 90 stateroom MS Johann Strauss with 2013 itineraries priced at 2012 costings, free flights and discounts up to \$5400 per couple. Earlybird savings are being offered up until 30 Apr. Four cruises are being offered in the preview issue including the 15 day Classical Europe cruise between Amsterdam and Budapest and 18 & 21 day version of the Prague and /or Paris extension.



Intrepid Travel - Europe 2012

Mediterranean getaways, cycling sojourns in rural France, classic walks through the Spanish countryside and rail journeys through remote northern lands are showcased in Intrepid's new brochure. The Europe booklet offers trips filled with real life experiences and the new option of small group sailing in Greece and Croatia.

Super Rugby Rd 2 Winner

CONGRATULATIONS

Adam Groth

from **QLD Rail Travel**

Greg is the top point scorer for Round 1 of *Travel Daily's* Super 15 Rugby industry footy tipping competition, and has won two bottles of wine, courtesy of **Compass Car Rental**.



Major Prize Sponsors

1st Prize: 3-night holiday to New Zealand, courtesy of **Emirates & Novotel Hotels**





ABOVE: Jetset Travelworld and Qantas Holidays recently hosted a Qantas A380 famill to Singapore for this group of agents.

They experienced firsthand the different cabins the QF A380 has to offer, as well as the amenities

and services available onboard.

In Singapore the group visited the local markets in Chinatown and learnt about local customs on a new tour introduced by QHols.

Pictured at the Buddha Tooth Relic Temple from left are: Rui Zheng, Anywhere Travel; Melissa Connor, Jetset Travel Campbelltown; Teresa Christopher, itravel; Ashleigh Trouncer, QantasLink; Danielle Dryburgh, Elite Travel; Adam Joseph, Qantas Holidays; Lauren Howard, Travelworld Port Macquarie; Lisa Berrahal, Jetset Travel Warners Bay; Gregory Higginbottom, Travelworld Raymond Terrace; Nicola Nanninga, Jetset Travelworld Network; Debbie Smith, Boland Travel and Matthew Inman Maxim's Travel.

Momento winners

MOMENTO Travel Services is continuing to reward agents for booking with the firm, last Fri announcing the 'Quote & Win' incentive winners so far as;

Vanessa of Travelscene on Clarence; Lesly of HWT The Ridge Toowoomba and Sandra of Wentworth Travel - each winning two Gold Class movie tickets; and Rene of Phil Hoffman Glenelg; Hollie of Travelworld Helensvale; Kaye of Allways Travel Service; Rosemary of MTA Travel and Trish of Capital Travel, who all picked up a \$40 iTunes voucher.

The incentive runs until 31 Mar - info at momentotravel.com.au.

Darwin loses Indonesia AirAsia

INDONESIA AirAsia has wielded the axe on its 14-month old Denpasar (Bali)-Darwin service, with the no-frills carrier pulling the Top End route from 30 Apr.

Darwin airport service director Jim Parashos said the NT gateway was made aware of the pull out only hours before passengers were advised via SMS and email on Fri, *NTnews* reported.

Parashos said the move was part of Indonesia AirAsia's recent operation cut backs, which incl dropping routes to Europe and India (**TD** 12 Jan).

The Northern Territory govt had backed the AirAsia offshoot's debut in Dec 2010, investing \$56,000 in co-op advertising to

help promote the service.

Pax affected by the withdrawal are being offered a refund or the option to rebook before Indo AirAsia's last flight on 29 Apr.

Contours for cricket

CRICKET lovers can take advantage of deals from Contours Travel and their upcoming itineraries to the Caribbean for the Australian cricket team's tour of the West Indies in Mar & Apr.

Tour and match ticket packages involving all test matches, one-day-internationals and 20/20 fixtures in Barbados, St Lucia and Trinidad are available - more at www.contourstravel.com.au.

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WIN A HOLIDAY TO SINGAPORE

Throughout March, *Travel Daily* is giving readers the chance to win a fabulous Singapore holiday package for two valued at \$5250, courtesy of Singapore Tourism Board, Singapore Airlines and Resorts World Sentosa.

The prize includes two return economy class airfares on Singapore Airlines, four nights stay for two people at a Resorts World Sentosa Hotel, two one-day passes to Universal Studios Singapore, two tickets to Voyage De La Vie and tickets to Maritime Experiential Museum and Aquarium.

Every day *Travel Daily* will ask a different Singapore-related question – just read the issue and email us your answer. There will be 22 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Singapore holiday.

Email your answers to: singaporecomp@traveldaily.com.au

Q.3: What Australian airline did Singapore Airlines recently launch a code share and partnership agreement with?

Hint! Visit: www.rwsentosa.com

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NEW OPPORTUNITIES FOR TALENTED EXECUTIVES AVAILABLE NOW

REACHING FOR REGIONAL GOALS?

GENERAL MANAGER

SINGAPORE – SALARY PACKAGE OTE \$200K+

Our client is a leading brand with global operations and a clear vision for excellence in client satisfaction and business performance. This outstanding executive opportunity is available now based in Singapore. This position heads up a thriving business that is looking for inspirational leadership and a clear path for future success. You'll have results in financial performance, staff engagement, and business growth.

MOVE TO A SUPERSTAR ORGANISATION

OPERATIONS MANAGER – CONFERENCE & INCENTIVE
MELBOURNE - SALARY PACKAGE TO \$120k +

This role is worth relocating for! This outstanding senior leadership role is available now for someone with extensive experience in conference & incentive operations. Your key attributes will be high level experience in program management both local & offshore, extensive product knowledge, creative flair and advanced leadership skills. Show off your talents with this exciting new role.

LEISURE SALES ROLES IN ABUNDANCE

BUSINESS DEVELOPMENT MANAGERS

MEL, BNE, SYD, ADL - GREAT SALARY PACKAGES AVAILABLE

Now is the time to make your move to a new travel brand! If you love being on the road, we want to hear from you to secure one of these fantastic opportunities. You will be able to show proven success in growing sales and increasing market share across a region, and have a personality that builds great relationships with your industry partners. Show us your winning attitude today to secure one of these roles!

JOIN THIS MULTI NATIONAL BRAND

BUSINESS DEVELOPMENT MANAGER (CORPORATE)
MELBOURNE - SALARY PACKAGE \$100k + INCENTIVES

This superb senior position has hit the Melbourne market and the client wishes to move quickly. You will have the ability to build networks within the Melbourne corporate market, establishing strong relationships while focusing on securing new business. With your motivation to drive business growth you will have strong influencing skills along with being a go-getter who can hunt down new leads.

CHAMPION A GLOBAL BRAND

MARKETING MANAGER

MELBOURNE – SALARY PACKAGE \$100K

Develop, implement and drive an integrated retail marketing strategy for this leading travel brand across all channels and watch what happens. Leading a team of 10, you will be experienced across all marketing channels including social media and manage relationships with media partners & ad agencies. You'll be an energetic and creative marketer who is driven by financial results and outstanding brand recognition.

YOUR SUCCESS WILL BE REWARDED

CORPORATE ACCOUNT MANAGER

SYDNEY & BRISBANE - SALARY PACKAGES \$85K+

Manage a portfolio of clients with the objective of growing revenues, increasing margins and retaining the business. You need a thorough knowledge of corporate travel as well as the professional communication & negotiation skills needed to deal with people at all levels up to Executives. Move to a growing global Brand who celebrates and rewards success and offers long term career development.

YOU'LL BE MARKETING DREAMS

MARKETING EXECUTIVE X 2

SYDNEY – SALARY PACKAGES OTE \$60K

Marketing a dream destination or a luxury product makes your job fun, especially if you're working in a beautiful city office with a fun team of people. We have 2 marketing roles currently available both looking for experienced, qualified and highly motivated people who have proven skills in executing marketing plans, measuring results, CRM, and meeting deadlines. Amazing travel perks too.

BE PART OF THE GLOBAL SOLUTION

TEAM LEADER TRAVEL AGENTS SUPPORT
SYDNEY – SALARY PACKAGE TO \$75K + SHIFTS

If you're an experienced Team Leader from a Service Management background and with top-notch GDS & online skills this role offers great variety and future scope with a global company. If you love the flexibility a 7day shift roster can give you and have proven skills in problem solving, staff development, and meeting deadlines this is an exciting role that will use your travel industry skills in a brand new way.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis
MANAGING DIRECTOR
Ph: 02 9231 1299

Linda Green
NSW & ACT
Ph: 02 9231 2825

Toni Francis
NSW & ACT
Ph: 02 9231 2825

Kathryn Heberton
VIC, SA, WA, QLD
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

FOR MANY MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com



New Travel Job Vacancies - 5 March 2012

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Domestic Corporate Consultant - Brisbane

► Global Business Travel Company

- Vibrant and supportive team, Brisbane CBD
- Salary \$40 - \$45K + super

Move from Retail into Domestic Corporate and work Monday to Friday only. Galileo CRS preferred. This company really looks after their staff with great career opportunities available.

Call or email [Sandra Chiles](#) for more details

Senior International Consultant - Gold Coast

► Award winning Retail Agency

- High end loyal clientele
- Salary to \$50K package plus bonus scheme

Get this job and you have won the lottery! This award winning Retail Agency boasts a strong and loyal clientele. They are predominantly cruise and destination focused. Galileo CRS.

Call or email [Sandra Chiles](#) for more details

Online Domestic Corporate - Brisbane

► No face to face, email and phone only

- Assist clients with online tools
- Salary from \$45K + super

This is a Corporate Domestic Consultant role with a twist. Helpdesk, Online Consulting or Domestic Consulting backgrounds considered. A great company that truly value their employees.

Call or email [Ben Carnegie](#) for more details

Leisure Consultant - Sydney

► Work close to home!

- Sydney's Hills District
- Salary to \$45K + incentives + super

Join this thriving retail agency who are celebrating 20 years in business this month. Located in a busy shopping centre they cater to families, affluent retirees and couples.

Call or email [Kristi Gomm](#) for more details

Leisure Consultant - Perth

► Thriving shopping centre location

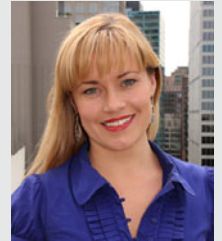
- South Perth location
- Salary up to \$45K + incentives + super

Join this well established boutique retail agency and be part of a well travelled and busy team that prides itself on their travel knowledge and high service levels.

Call or email [Kristi Gomm](#) for more details

Kelly's Top Job

Leisure Corporate Travel Consultant - Syd up to \$65K OTE



Kelly Wellsmore

- Fun, social environment
- Opportunities for progression
- Company retain staff with reward, recognition & \$\$

A rare opportunity available to join a Leisure Corporate team where you will be offering your highly regarded corporate clients first class leisure travel assistance covering all corners of the globe.

You will assist with a variety of itineraries from the complex to simple domestic weekends away and everything in between.

Be rewarded with many perks, social events and most excitingly a very attractive salary!

If you are searching for a company where you can see clear paths for promotion then this role is definitely for you, apply today!

Call or email [Kelly Wellsmore](#) for more details

Calypso Support Analyst - Sydney

► Support major Australian clients

- Excellent career prospects
- Salary from \$50K + super

This role would suit many people working in wholesale travel. Do you have experience in product loading, docs, fares & ticketing using Calypso? This could be your gateway into IT.

Call or email [Ben Carnegie](#) for more details

Inventory Coordinator - Calypso Experts

► Buzzing office environment

- Large organisation with endless progression opportunities
- Salary up to \$43K, Sydney CBD

This winning organisation needs your expert skills in Calypso and back office functions to perform the integral role of inventory management for their global product. Work with a star team!

Call or email [Kelly Wellsmore](#) for more details

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Philippine Airlines flies to 24 international destinations across Asia and the Pacific. With 7 flights a week from both Sydney and Melbourne direct to Manila aboard our Airbus A340, including day & evening departures, your clients have greater flexibility with connections through the Philippines and beyond.



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via Melbourne: Wednesday/Saturday/Sunday

MELBOURNE to MANILA

Direct: Thursday/Sunday/Monday
via Sydney: Tuesday/Wednesday/Friday/Saturday

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or your Travel Agent**

