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Travel Daily

First with the news

Wednesday 7th March 2012

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Emirates cuts agent comm

EMIRATES has today advised travel agents of changes to base commission, saying the move is "necessary to support the airline's continued growth in the Australasia region".

Effective 02 Apr EK comm for tickets sold and issued in Australia will be 6% for First and Business Class and 5% for Economy Class.

From the same date Emirates trans-Tasman routes will also attract 6% commission for First and Business class, but 3% on economy class bookings.

The changes also apply to the fuel surcharge components of tickets, while penalties such as reissue and change fees as well as other taxes and charges remain non-commissionable.

Emirates said the adjustments bring it into line with "current industry commission levels".

For mixed class bookings, the class of the international outbound sector will determine the rate payable on the entire route contained on the ticket.

In a statement issued today EK said it "values the contribution of the Australian travel trade to its business and remains committed to supporting its travel agent partners".

Tempo guarantee

TEMPO Holidays has today launched a new "price-beat guarantee" under which it promises to better any competing price on brochure tours or accom.

The wholesaler has also extended its opening hours to 9am-8pm AEDT on weekdays and 9.30am-12.30pm on Sat - details on the **front full page** of today's **TD**.

Club Med savings

CLUB Med has extended its 50% discount offer on Asia resorts until 01 Apr - see **last page**.

Six pages of news

Travel Daily today has six pages of news, a front full page from **Tempo Holidays** plus full pages from: (**click**)

- AA Appointments jobs
- inPlace Recruitment jobs
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Travel Daily

First with the news

Wednesday 7th March 2012

NOU Escapes

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QF Pacific connectivity

QANTAS has today kicked off an eight week trial of inflight internet access on A380 flights between Australia and the USA.

Six superjumbos operating to Los Angeles from both Sydney and Melbourne will initially offer connectivity for first and business class passengers, as part of the airline's "ongoing strategic evaluation of connectivity options."

Following the trial Qantas said it would look at opportunities for the long-term implementation of internet capability on its A380s.

Sydney den for Tiger

TIGER Airways this morning confirmed that it would base three aircraft in Sydney, boosting SYD flights from the current 18 to 38 per day (**TD** breaking news).

The move will see new Sydney-Brisbane and Sydney-Gold Coast flights from the LCC, along with the creation of 150 new jobs.

CASA has authorised the phased expansion of TT flights.

Tiger will also add an 11th A320 to its fleet as an "operational spare" to ensure it maintains good on-time performance.

Merlin takes ski operator

MERLIN Entertainments, the owner of Sydney Attractions Group and the developer of the upcoming Madame Tussaud's attraction in Sydney, has confirmed the success of its takeover bid for Living and Leisure Australia, the owner of the Mount Hotham and Falls Creek ski resorts in Vic.

Although the takeover bid isn't scheduled to close until the end of the month, Merlin yesterday advised that it now holds a relevant interest in over 96% of the company and is "therefore entitled to proceed to compulsory acquisition".

LLA will be delisted from the stock exchange effective 14 Mar.

MEANWHILE Merlin also late yesterday announced a \$10m refurbishment of Sydney Aquarium.

Saying the move would take the attraction to a "whole new level," Merlin will reopen it as SEA LIFE Sydney Aquarium in Sep this year.

Works have already started, and will see 14 zones including a Shark Walk, a Tropical Bay of Rays habitat, a Shipwreck Area and an interactive Touch Pool.

Merlin operates 33 other SEA LIFE aquariums around the world, meaning the attraction's new brand will be familiar to visitors from the UK, Europe and US.

The aquarium will remain open during the upgrade works.

7 new Flight Centres

THE Travel Compensation Fund registered ten new travel agency head offices and nine new branches over the last two weeks of Feb - including seven new Flight Centre outlets.

The FC additions include a new Cruiseabout office in Bendigo, Escape Travel outlets in Ballarat, Vic plus Claremont and Success in WA; a Student Flights outlet in Rockingham, WA; a Travel Associates office in Cottesloe WA and a Flight Centre in Margaret River, WA.

New head office agencies include one in each of SA and WA, three in Vic plus five in NSW with names such as Womens Own Adventure in Mona Vale, and Magical Mouse Holidays based in Illawong.

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Travel Daily

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Wednesday 7th March 2012



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Tourism Aust revamps website

TOURISM Australia has today relaunched its key consumer-facing website www.australia.com after a makeover incorporating feedback from consumers in key international markets such as China, Germany, Japan, South

Korea, the UK and the USA.

It's been four years since the site was first launched, and it now receives more than 800,000 unique monthly visitors.

"The site plays such a vital role in telling our story to the world and, as part of our broader strategy to raise our game in the digital space, we felt it was time for a refresh to keep us competitive and ahead of the game," said md Andrew McEvoy.

Key elements of the upgrade include a brighter look, improved navigation, a new "mini map" feature, as well as better integration with social media.

There's also a new 'News' panel which directs users to the latest updates as well as video options showcasing TA's burgeoning array of digital campaigns.

The site has 360 pages of content which are available in 17 languages, with extra content tailored for some markets to reflect local preferences.

McEvoy said that with more than 29% of the world's population online - a figure expected to grow to 66% (or five billion people) by 2020 - it was vital that Australian tourism should have a very strong online presence.

"These sorts of stats only serve to reinforce the importance of a good website, delivering rich, destination specific and appealing content in an engaging and user-friendly way which helps move the user further towards booking an Australian holiday," he said.

NTIA tickets on sale

AFTA has today opened sales for the 2012 National Travel Industry Awards, which are expected to once again be a sellout.

Tickets to the industry night of nights are now available online at www.afta.com.au.

Busabout '12 Vlogger

MELBOURNE-based YouTube sensation Kimmi Smiles has been named as Busabout's 'Vlogger' for 2012, a role which will see the 20-year old promote the hop-on, hop-off specialist's product via home-made music videos.

As the 15th most subscribed YouTube 'Vlogger' (video blogger) in the country - close to 116,000 subscribers - Kimmi has produced 57 videos generating 7.7m views under the handle 'kimmitalks'.

Busabout md Graeme Ward said using YouTube was a creative way to market with a limited budget.

"What we've tried to do is tap into that YouTube community as a means to communicate to our core demographic," he said.

Smiles will be assigned to promote Scotland and Ireland primarily, travelling with Busabout over two months to experience its product.

Ward said the company hopes to have some of Kimmi's 'followers' boost Busabout TV's subscriber numbers, which currently tallies at a modest 1,238.

Kimmi takes over from Vloggers and fellow Melbournites Louna Maroun & Stefan Camilleri who promoted Europe with Busabout last year.

Window Seat

GROUP buying website Living Social has confirmed Americans are the world's worst-behaved travellers.

Intriguingly, the poll surveyed over 5,500 people, with more than 4,000 of these being US citizens themselves.

Four in ten US respondents admitted to stealing something from their hotel room such as bathrobes & towels, while others 'fessed' up to swiping pillows, sheets, Bibles and even remote controls.

Surprisingly, 78% of the Americans polled said that they had visited at least one foreign country, and 61% said they had been to multiple, however latest figures show only 37% of Americans held a passport.

Good news for the local tourism industry however, with the most popular 'dream' destination for Americans to be a visit to Queensland's Great Barrier Reef.

DISNEYWORLD EPCOT theme-park has been forced to close its new attraction *Habit Heroes*, after a public outcry the ride reinforced negative stereotypes about obesity.

The attraction, aimed at promoting healthier eating, saw a surge of complaints over the names of characters found within it, such as "The Glutton", "Snacker" and "Lead Bottom."



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Concorde cruise launch

JETSET Travelworld Group's Concorde Agency Network has embarked on a major cruise push, this week launching its first ever dedicated cruise catalogue together with exclusive CAN member retail deals and sales incentives.

The relaunched "Smart Cruises" program links with the new JTG Cruise Holidays product range, along with a new dedicated website offering in-depth ship info, itineraries and deck plans.

Smart Cruises also aims to be a "one stop shop" for packaging international cruise, offering air, and pre/post accommodation.

CAN bdm Nick Pearson said the move was in response to the network's "steady growth in cruise sales volume" which was leading to increased support and recognition from suppliers.

"Smart Cruises will benefit members by harnessing the [network's] buying power from the fragmented cruise industry".

Some of the cruise deals on offer are exclusive to Concorde agents, he said, with the launch program showcasing earlybird savings of up to 40% on selected Asia Pacific voyages, as well as up to \$1500 off some European and Asian river cruises.

For more details see tomorrow's **Cruise Weekly** - free at www.cruiseweekly.com.au.

Aviation safety record

2011 proved to be the safest year in history to take to the skies, with the global accident rate falling to 0.37 - or one in 2.7 million flights.

According to International Air Transport Association figures released overnight the figure represented a 39% improvement on 2010 which was the previous best mark at one in every 1.6 million flights.

In 2011 there were a total of 92 accidents (22 of which were fatal), 486 fatalities, with the most common accident being 'runway excursions', 18% of the time.

About 2.8 billion passengers flew safely on 38 million flights over the 12 month period.

MEANWHILE, IATA chief Tony Tyler has called on Canada's govt to improve the competitiveness of the country's aviation sector, comparing it against Australia, saying Canadian fuel surcharges are about double that of ours.

Hahn comp winners

HAHN Air has announced the winners of its mini-comp to win an Aquamarine Swarovski crystal pendant valued at \$140, featured exclusively in **TD** last week.

Congratulations to Fiona Cogar of Hayman, Nathan Salhani of Flight Centre and Anna Frost of Leisure Travel Management

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Up close with a pachy in SA



ABOVE: The Africa Safari Co. recently hosted a group of agents on a famil to South Africa, visiting Madikwe Hills Safari Lodge, Palace of the Lost City, Table Bay and experiencing The Blue Train and Kirman's Kamp in Sabi Sands.

The group were all winners from the 2011 Africa Road Show and are **pictured** here up close & personal with one pachyderm at Elephant Whispers.

From left are: Tonee-Lee Miles, Carine Travel Bug; Claire Phillips, Travel Counsellors; Jacqui Dunn, Discover Travel & Cruise; Danielle Turner, The Africa Safari Co.; Karen Kelly, Travel Bookers and Eva Green, Phil Hoffmann Travel.

The Africa Safari Co. roadshows are on again in 2012, with the Sydney and Melbourne events already fully booked.

Register for the remaining shows in Perth, Adelaide and Brisbane at bit.ly/TASCshows.

General Manager,
Member and Partner Services



ATEC is seeking a highly motivated and creative individual with extensive skills in the area of loyalty and/or membership marketing. You must have demonstrated experience in marketing communications, an understanding of activity required in delivering events at a national level and the strategic capability to support and service the needs of a diverse member base.

Required skills include:

- Extensive knowledge of membership based or loyalty marketing organisations;
- Extensive experience and expertise in strategy development and implementation at a senior level;
- Detailed understanding of existing and emerging trends in association management, loyalty programs and marketing, partnership and alliance management with demonstrated experience in managing such programs and related events to service these members;
- Excellent written and verbal communication skills;
- Proven experience in managing complex relationship issues with an ability to influence and persuade groups to achieve organisational outcomes;
- The ideal candidate for this position would have a proven track record at executive level in the tourism, travel or hospitality industry

Successful applicants must be a committed team player with a strong background in strategy development and with the ability to implement a vision. You must be able to work across units and motivate teams to deliver excellence against an agreed direction.

APPLICATIONS CLOSE FRIDAY THE 9th OF MARCH, 2012. INTERESTED APPLICANTS **MUST** REQUEST THE INFORMATION PACK AND RESPOND TO THE KEY SELECTION CRITERIA IN THE POSITION DESCRIPTION.

Contact gina.bishop@atec.net.au or on (02) 8262 5502 for the information pack.

Don Muang reopens

BANGKOK's former national and current domestic terminal Don Muang Airport has this week reopened after being closed for four months due to flooding.

Limes in for Design

DESIGN Hotels has confirmed it will be represented locally with member properties the Limes Hotel in Brisbane and the soon to open QT Sydney (**TD** 09 Feb).

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MSC 2-for-1 cruise

MSC Cruises is offering a two-for-one deal on board *MSC Magnifica* between Venice and Copenhagen on 22 May.

Prices start at \$1,512/couple - see msccruises.com.au for more.

Presidential speaker

FORMER US President Bill Clinton has been named as a keynote speaker at the Global Business Travel Assoc. Convention held in Boston from 22-25 Jul.

Hotham e-ticketing

FALLS Creek Ski Lifts & Hotham Skiing Company will introduce a streamlined ticketing system for 2012 which enables visitors to buy lift tickets, lessons and organise equipment hire online.

The move aims to give skiers and boarders more time on the slopes instead of the ticket counter and rental stores.

Sydney Blonde Musical

LEGALLY *Blonde* the musical is to make its Australian premiere at The Star's Lyric Theatre in Sydney from 04 Oct 2012.

Last call for Antarctica

BENTOURS is advising it has limited places remaining for its popular Antarctic journeys.

The 10-day Classic Expedition, departing from Buenos Aires and the 13-day Antarctica in Depth, departing from Ushuaia, are both selling quickly, the firm says.

Details at bentours.com.au.

Free Malaysia F1 GP tix

ZUJI Australia in conjunction with Tourism Malaysia is offering free two-day passes to the Malaysia Formula 1 Grand Prix to the first 70 customers who book flights, a hotel or a holiday package to Kuala Lumpur.

The Grand Prix takes place over the weekend of 24-25 Mar.

CTM All Stars event

CORPORATE Travel Management this week held its annual sales and operations conference, inviting more than 450 staff and suppliers to the expo and awards night.

The theme for the event was *Wild, Wild West*.

Amazon on Delta wi-fi

DELTA Air Lines will provide free inflight access to the Amazon shopping website and Amazon Wireless aboard all services, via personal electronic devices.

Starwood Euro builds

STARWOOD Hotels & Resorts has announced plans to open 80 new properties globally in 2012, along with 25 new hotels in Europe over the next four years.

Agency closures

THE Travel Compensation Fund has advised of the non-voluntary termination of Allabout Tours & Travel (ABN 17 072 833 875) and Manly Internet & Travel Centre (ABN 45 409 226 747) who have both ceased operations.

New B6 Bogota route

US BUDGET carrier JetBlue Airways is launching a new daily nonstop service between Fort Lauderdale and Bogota from 07 May, utilising A320 aircraft.

Double-digit Busabout growth

ITINERARY

customisation is proving the key to success for hop-on, hop-off Europe touring specialists Busabout, Haggis Adventures and Shamrock Adventures.

MD for the group Graeme Ward, on a whirlwind tour of Australia this week to promote the Busabout 2012 Europe program, told a media gathering yesterday in Sydney that "the continuum of flexibility" was what made the product so popular with the youth market.

Data shows that every second itinerary booked was unique. Busabout enjoyed year-on-year double digit growth in 2011, (a result achieved 12 months earlier too) with the local market holding the lion's share of sales, due to the value of the Aussie dollar against foreign currencies.

"Aussies understand that now is probably the best value ever to



travel to the UK and Europe," adding that Australia is "our most important market."

The Busabout program has been steadily increasing in recent years, expanding into niche areas such as outdoor adventures and festival packages.

Croatia has experienced growth and the firm predicts that Turkish Gulets (sailing boat) are the next 'big thing' offering exceptional value for travellers - an 8-day voyage is priced from \$489pp.

Pictured are Busabout's Tom O'Hara, National Account Manager and md Graeme Ward (right).

UA KKs IAD/SFO route

UNITED Airlines have confirmed it will begin daily nonstop flights between San Francisco & Reagan Washington DC Airport, beginning on 14 May (**TD** 28 Feb).

New Preferred hotel

PREFERRED Hotels & Resorts has added its first member hotel in Mongolia - the newly opened Blue Sky Hotel in Ulaanbaatar.

KE A380s to Frankfurt

KOREAN Air will begin A380 superjumbo services between Seoul and Frankfurt from 25 Mar, adding to its list of destinations serviced by the double-decker aircraft which include New York, Los Angeles and Hong Kong.

Celebrity dbl upgrade

CELEBRITY Cruises has extended its free double cabin upgrade offer to 31 Mar.

The deal means inside cabins booked this month on selected *Celebrity Solstice* sailings will be upgraded to a balcony cabin.

Record RJ pax loads

ROYAL Jordanian Airlines has announced it carried a record 268,000 passengers in Jan, the highest number in the near 50-year history of the carrier, and a 25% increase year on year.

4th Alamo HNL depot

ALAMO Rent-A-Car has opened a second depot in downtown Oahu, Hawaii - near the Hyatt Regency Hotel in central Waikiki.

The new location brings the total depot count on the island to four.

T-QUAL Wild Dog

FEDERAL Tourism Minister Martin Ferguson has turned the first sod on a new tourism project in Victoria's Gippsland region, which has received \$110,000 in funding under the T-QUAL Grants - Tourism Quality Projects.

The Wild Dog Walking Trail and Wetlands nature-based project being developed by the Wild Dog Winery will feature walking trails, boardwalks & viewing decks overlooking the Warragul Wetlands.



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HKG going big screen

HONG Kong International Airport will soon open an IMAX theatre in Terminal 2, capable of handling transiting passenger numbers of 358 for either 2D or 3D features.

Virgin Taiwan request

THE International Air Services Commission yesterday afternoon advised that Virgin Australia had requested an allocation of 1,000 seats per week to Taiwan for 5yrs, on the Australia-Singapore-Taipei route, on a codehare basis with Singapore Airlines, by 29 Oct.

Qantas on schedules

QANTAS yesterday reminded agents that passengers affected by schedule changes for other carriers should contact the non-Qantas airline direct for assistance.

The rescheduled carrier may or may not require revalidation/reissue, and if needed then "assistance to service the ticket will be provided by the carrier effecting the change per IATA guidelines".

According to an update on the QF agents site, this policy applies to all tickets including those validated to Qantas (081).

Insight green for St Pats



INSIGHT Vacations has showed their St Patricks Day colours some weeks ahead of schedule, hosting its team and sister TTC brands to its themed drinks event last Fri. In the true spirit of the Irish,

staff were treated to Guinness, potato delicacies and festively themed green drinks which naturally led to two people partaking in their best attempts at a traditional Irish jig.

Prizes up for grabs

ATTENDEES at the Eastern Mediterranean Tourism Association's upcoming Agent Seminars will have the chance to win a swag of prizes in addition to learning more about products available from a range of service providers operating in the region. Seminars will take place on 15 Mar in Melbourne, 22 Mar in Sydney and 12 April in Brisbane. More info at bit.ly/meditsemi.

MH Business promo

MALAYSIA Airlines is running a competition whereby agents who sell and ticket Business Class fares to any online destination in the MH network will go into a draw to win one of four Apple iPads. Entries received between 05-30 Mar will be eligible to win, and tickets sold must be for travel dates between 05 Mar - 30 Nov.

Vale Bob Baartz

LEGENDARY international airline executive and Aussie expat success story Bob Baartz has passed away in the UK following a heart attack late last month.

Baartz was formally of British Airways and British Caledonian Airways prior to its merger with BA, and was instrumental in the growth of Continental Airlines' ventures into the United Kingdom and Europe.

Bob will be farewelled at a funeral service at Dorking Cemetary in the UK on 09 Mar.

AirAsia X Spring deals

AIRASIA X has released special fares to Korea and Japan aimed at enticing travellers to experience the Cherry Blossom season.

Fares can be booked from 05-12 Mar and are valid for travel between 01 Apr - 30 Jun.

WIN A HOLIDAY TO SINGAPORE

Throughout March, **Travel Daily** is giving readers the chance to win a fabulous Singapore holiday package for two valued at \$5250, courtesy of **Singapore Tourism Board, Singapore Airlines and Resorts World Sentosa**.

The prize includes two return economy class airfares on Singapore Airlines, four nights stay for two people at a Resorts World Sentosa Hotel, two one-day passes to Universal Studios Singapore, two tickets to Voyage De La Vie and tickets to Maritime Experiential Museum and Aquarium.

Every day **Travel Daily** will ask a different Singapore-related question – just read the issue and email us your answer. There will be 22 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Singapore holiday.

Email your answers to: singaporecomp@traveldaily.com.au

Q.5: Resorts World Sentosa! Homed to a unique stretch of world-class hotels, with something for everyone! Festive Hotel targeted to family with kids, is where kids can hop into the loft bed designed just for them! Which room category in Festive Hotel has the loft bed?

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RESERVATIONS CONSULTANT
MELBOURNE (BAYSIDE) – SALARY PACKAGE TO \$45K**

This luxury coach touring operator is forever growing, and as such, requires new reservations consultants to take an increase in enquiry and bookings! Joining this large head office will see you finally putting your career in first place & provide you with amazing career advancement opportunities. Not only will you be given a generous salary package, you will be working in a convenient location. Fantastic travel perks are an added bonus!

**SERIOUSLY, WHAT ARE YOU WAITING FOR?
CORPORATE CONSULTANTS
MELBOURNE (INNER) – SALARY PACKAGE TO \$75K+ (OTE)**

This organisation is constantly advertising due to ongoing growth, not loss of staff! Don't be afraid to enquiry about this amazing travel company as consultants are more than happy working for this TMC leader. Not only will you earn one of the highest salaries in corporate travel, you will enjoy the energy & vibe the office provides. Never-ending employee benefits & amazing career progression opportunities!

**TAKE THE PLUNGE & NEVER LOOK BACK
RETAIL TRAVEL CONSULTANTS
PERTH (VARIOUS) – SALARY PACKAGES TO \$55K+**

With some sensational travel companies in the market at the moment, there has never been a better time to enquiry about new job opportunities! If you enjoy constructing exciting travel itineraries & providing that trip of a lifetime to your clients, however have had enough of the 12 hour days / 7 days a week, move across to a store with Monday to Friday hours. They do exist & we have a number of them on offer.

**THAT ROLE WITH A DIFFERENCE
RETAIL TRAVEL CONSULTANT
ADELAIDE (NORTH) – SALARY PACKAGE TO \$50K (DOE)**

Our client is a unique travel company offering a mix of leisure, corporate & group travel. If you have a minimum 12 months retail travel consulting experience & have a natural sales gift, this organisation wants to here from you! Put some variety in your day & move across to a fun working environment with friendly colleagues & supportive management. Sabre preferred however not essential.

**TEMPTING IN TOWNSVILLE
SENIOR TRAVEL CONSULTANT
TOWNSVILLE – SALARY PKG \$50K + INCENTIVES**

Are you a retail travel superstar based in Townsville or looking to relocate to this up and coming location? Right now our client is looking for talented retail consultants for their successful agency. You will receive a great salary, achievable incentive, uniform and educational allowance and much more. If you have top notch consulting skills, proven sales, fabulous customer service and a vibrant personality then we want to hear from you. This role is interviewing NOW!

**MAGNIFICENT IN MACKAY
LEISURE TRAVEL CONSULTANT
MACKAY – SALARY PKGE UP TO \$50K**

If you are a talented travel consultant looking to escape the hustle & bustle and high living costs of your capital city, this is the perfect opportunity to make the switch to a better lifestyle. Working within this successful travel office, you will enjoy being part of a friendly team whilst earning a top salary and organising worldwide itineraries for their happy and loyal clientele. Imagine spending your Leisure time exploring this beautiful region. Interested? ... Call us for more info



New Travel Job Vacancies - 7 March 2012

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Domestic Corporate Consultant - Brisbane

▶ Global Business Travel Company

- ▶ Vibrant and supportive team, Brisbane CBD
- ▶ Salary \$40 - \$45K + super

Move from Retail into Domestic Corporate and work Monday to Friday only. Galileo CRS preferred. This company really looks after their staff with great career opportunities available.

Call or email **Sandra Chiles** for more details

Senior International Consultant - Gold Coast

▶ Award winning Retail Agency

- ▶ High end loyal clientele
- ▶ Salary to \$50K package plus bonus scheme

Get this job and you have won the lottery! This award winning Retail Agency boasts a strong and loyal clientele. They are predominantly cruise and destination focused. Galileo CRS.

Call or email **Sandra Chiles** for more details

Direct Sales Consultant - Sydney

▶ Wholesale company in Sydney CBD

- ▶ Great employee benefits
- ▶ Salary \$40K - \$45K + incentives

This company had been experiencing a fantastic year in outbound sales and they need you to come and join them in their Direct Sales department. Great team environment.

Call or email **Ben Carnegie** for more details

High End Leisure Consultant - Dural area, Syd

▶ Very high-end up market repeat clientele

- ▶ Well established agency in the Dural area of Sydney
- ▶ Salary to \$52K + incentives + super neg DOE

This role would suit a mature person with strong GDS systems knowledge who is well travelled and has previous experience selling cruise. Amadeus & Tramada but all CRS considered.

Call or email **Kristi Gomm** for more details

Multi-skilled Corporate Travel Consultant

▶ Stunning swish, beautifully restored offices

- ▶ Prestigious high end client base, VIP accounts
- ▶ Salary up to \$60K!!!

This corporate travel agency will pay you what you're worth! 50/50 split of domestic and international bookings. Fantastic clients, dynamic agency located in Sydney's famous 'Rock' area.

Call or email **Kristi Gomm** for more details

Ben's Top Job

Product & Pricing Coordinator - Sydney

- ▶ Newly created role
- ▶ Large international airline
- ▶ Sydney CBD based position



Ben Carnegie

Our client is a large international airline that offers travel to every continent. They have recently been expanding their team due to the increased number of flights added to their inventory out of all major Australian cities. Due to this a new position has been created in Product and Pricing.

To be successful in this role you will have a background in the airline industry and have a strength in data analysis and reporting. You will also need advanced Excel and Powerpoint skills with the ability to present your reports to senior management.

This is a great time to join this company in an exciting period of growth and will no doubt add clout to your resume for advancing your career as it progresses.

Call or email **Ben Carnegie** for more details

Product Load & Website Coordinator - West Syd

- ▶ Homebush, no more commuting to the city!
- ▶ Parking on-site, shops nearby, what more could you need?
- ▶ Salary up to \$50K + super

You will be responsible for the loading of product along with how it translates to the company's website including text, imaging and graphics. This is your chance to make your mark!

Call or email **Kelly Wellmore** for more details

Inventory Coordinator - Calypso Experts

- ▶ Buzzing office environment
- ▶ Large organisation with endless progression opportunities
- ▶ Salary up to \$43K, Sydney CBD

This winning organisation needs your expert skills in Calypso and back office functions to perform the integral role of inventory management for their global product. Work with a star team!

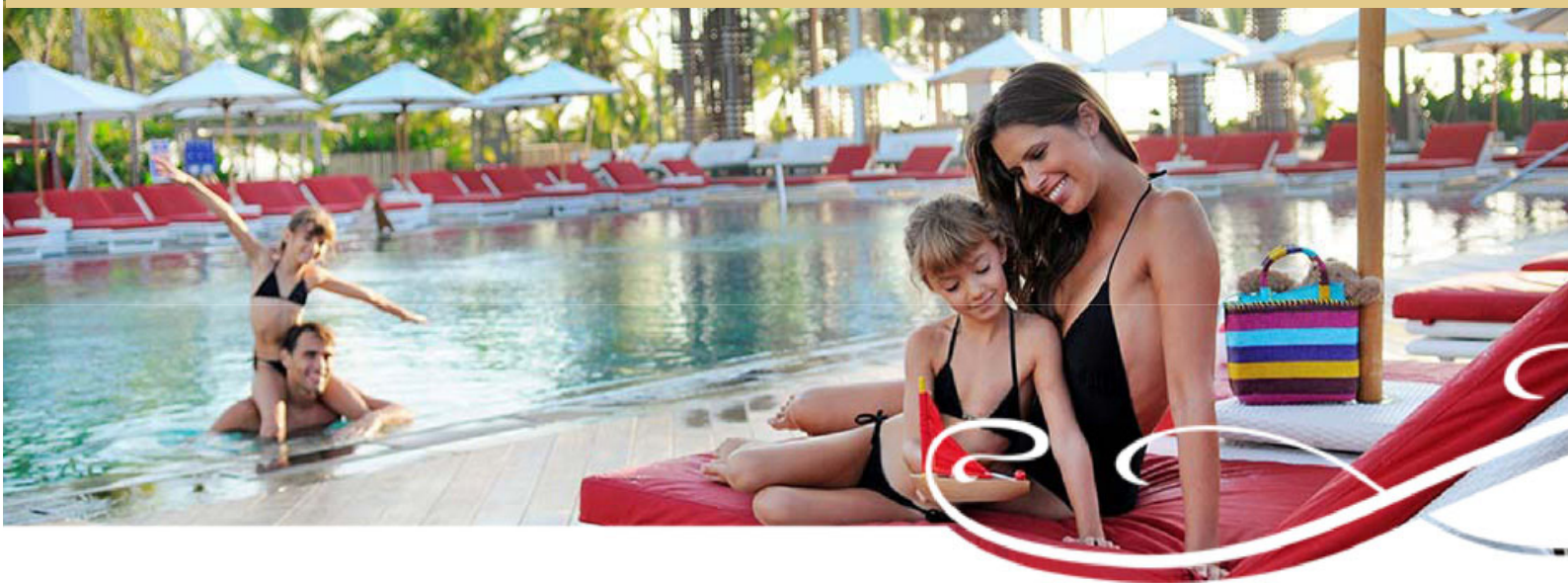
Call or email **Kelly Wellmore** for more details

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