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Qantas pulls pin on MAS JV

ALAN Joyce's plans to establish an Asian-based premium carrier appear to have been scrapped, after Qantas this morning confirmed the breakdown of talks with Malaysia Airlines, its prospective partner in the venture (**TD** breaking news).

In an ASX statement Joyce said that the parties had been "unable to reach mutually agreeable commercial terms," and that the partnership, "including the establishment of a new premium airline," would not continue.

He said that Qantas would keep exploring opportunities in Asia, including JVs and alliances.

"However, mindful of global economic uncertainty, and consistent with Qantas' focus on disciplined financial management, the group will allocate minimal capital to such ventures," he said.

Joyce said that despite the change in strategy, transformation of the international business "remains vital".

He said that in the medium term the returns on the combined QF domestic and int'l businesses would exceed the cost of capital.

Qantas wasn't able to comment before **TD's** deadline today on what the breakdown in talks meant for MH's prospective membership of **oneworld**.

Wade GAP cooperation

INTREPID Travel has confirmed that founder Darrell Wade is cooperating with US clothing giant The GAP Inc in its court dispute with Intrepid's rival, G Adventures (**TD** yesterday).

Intrepid spokesperson Eliza Anderson told **TD** the company wasn't able to make a formal comment because the case is a legal matter between GAP Inc and G Adventures.


However she added that "Darrell has received a legal request for information from GAP Inc and is cooperating".

Seven pages of news


Travel Daily today has seven pages of news and photos, plus full pages from: (**click**)

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JAL to codeshare on Jetstar flights

THE International Air Services Commission this morning confirmed it has received an application from Qantas which would allow Japan Airlines to codeshare on Jetstar services.

Qantas is requesting the move following the recent revision of air services arrangements between Australia and Japan, and the IASC approval for Qantas allocating unlimited capacity to points in Japan other than Tokyo Narita and Haneda airports.

The IASC is now seeking other submissions about the new application, with a closing date for notice of intention to make a submission being 16 Mar.

DJ business class deal

BREAKAWAY Travel Club is today reminding agents that their special travel agent discounted fares to experience Virgin Australia's new business class will expire next Mon 12 Mar.

Bookings are available for travel 13 Mar-30 May 12; for a quote and to receive the discounted fare call 02 9250 9400.

18 tourist offices join CATO

THE Council of Australian Tour Operators has seen a strong uptake for its new Tourist Office membership category, which was introduced last year following the demise of ANTOR (**TD** 01 Dec).

At a CATO meeting in Melbourne this week, gm Peter Bailey said that 18 tourist offices had joined already, with around five others in the pipeline.

"This is a great result, and the addition of these new members will add strength to the value of CATO membership" he said.

The new Tourist Office members include representatives from the USA, Britain, Vanuatu, Malaysia, Ireland, British Columbia, Oman, South Africa, Las Vegas, Korea, Hawaii, Greece, Dubai, Austria, Brunei, NZ and Abu Dhabi.

The meeting also saw the introduction of two new full CATO wholesaler members: Turkey specialist Fairy Chimney Travel; and Himalayan Experience.

New associate members include tourism technology firm 36 Zeros and contact centre operator Mindpearl.

Bailey said total membership now comprises 122.

MEANWHILE, CATO is looking to expand its Tourist Office Members to include the domestic market following its success with overseas offices, "creating more value and making it more meaningful," Bailey confirmed to **Travel Daily**.

Repeat visit incentive

THE rising number of Chinese tourists to Australia has prompted the Federal Govt to introduce a \$600,000 T-QUAL grant to provide professional guidance and training to the tourism industry.

The grant aims to encourage the tourism industry to better welcome Chinese holidaymakers, with the goal of stimulating repeat visits.

Federal Minister for Tourism Martin Ferguson applauded the project saying it will enable a broad range of tourism operators to develop their readiness for Chinese visitors.

"The training will improve the ability of tourism businesses to service Chinese visitors, many of whom will be travelling [to Australia] for the first time."

Trav Choice on F/book

TRAVELLERS Choice has launched its first foray into social networking with the unveiling of the retail groups' Facebook page.

The network aims to promote its push into social media as a new way to engage with existing and new customers, and has also created a guide for travel agents to fully understand & appreciate the exposure Facebook offers.

Don't forget to tip

IT'S not too late to join the 2012 **Travel Daily** footy tipping competitions, which have an array of amazing prizes on offer.

This year for the first time we are running a Super 15 Rugby competition, in addition to AFL and NRL, and tips for this weekend's rugby union and league games are due by late this afternoon.

To register or lodge your tips see traveldaily.com.au/competitions.



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Scoot fare structure revealed

NO FRILLS carrier Scoot - the soon to launch low-cost offshoot of Singapore Airlines - has announced the fare types it will use once tickets go on sale from the first quarter of 2012.

Utilising easy to understand language, the carrier intends to sell under a simplified fare structure to ensure passengers are kept informed, know exactly what they are paying for and know what they will receive on-board during a Scoot flight.

The lead-in fare is entitled "Fly", which is nothing more than a seat between A & B.

The next fare is named "Flybag", which includes the seat plus 15kgs of luggage.

Peckish travellers wishing to pre-purchase food will need to buy the "FlyBagEat" fare to satisfy their hunger with a hot-meal during their flight.

Passengers requiring extra

space will be able to buy the "S-t-r-e-t-c-h" add-on to receive four extra inches of legroom for any of the aforementioned fare types.

A Premium Economy section is also available, entitled "ScootBiz", with more legroom, seat pitch and a bigger luggage allowance along with incl food & beverages.

Flights will commence later this year, including to Sydney and the Gold Coast, and an in-flight entertainment system will be progressively rolled-out across the fleet of 777s within the first few months of operation.

Coachella last call

AGENTS have one week left to qualify for Contiki's "Rock Around The World" incentive, which concludes next Fri 16 Mar.

40 lucky Australian consultants will be flown to the US to attend the iconic Coachella music festival in California in Apr, with a lineup of stars including Florence and the Machine, Snoop Dogg and David Guetta, among others.

See contiki.com.au/agents.

CHC expansion

CHRISTCHURCH & Canterbury Convention Bureau has advised that Christchurch International Airport will complete Stage 2 of its expansion in Sep 2012.

The work incl the demolition of the old domestic terminal, completing the new terminal, and reconfiguration of jet parking.

Great for NSW

DESTINATION NSW has just announced that the blockbuster exhibition Alexander the Great: 2000 Years of Treasures has been secured exclusively for Sydney.

The Australian Museum will host the collection from the State Hermitage Museum of St Petersburg from Nov 2012, with the support of the NSW govt.

Destination NSW ceo Sandra Chipchase said the show would feature more than 400 priceless objects spanning 200 years, many seen in Australia for the first time.

The said that as well as bringing history to life for Sydneysiders, the show "will attract visitors from around Australia and across the Asia Pacific region".

Barcelona coach limits

THE European Tour Operators Assoc. has told the Barcelona City Council that "proper consultation" is imperative should it follow through with plans to limit coach operations to the city's iconic tourist site, the Sagrada Familia.

New LH Business seats

LUFTHANSA has revealed its new Business Class seats, part of a €3 billion investment on its inflight product, will debut on its soon to be received first Boeing 747-8 aircraft.

The Business seat will feature a 1.98 metre flat sleeping surface, ergonomically improved cushioning, adjustable armrests (that provide more space in the shoulder areas when lying down), enhanced entertainment system, extra surface spaces & additional in-seat storage compartments.

The cabin has been designed in a herringbone layout, (pictured) with the two neighbouring seats angled towards one another - a solution that fulfils



passenger desire to sit or face the direction of travel, Lufthansa said.

Window Seat

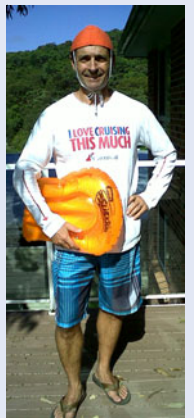
AVOCA Markets on the NSW Central Coast recently received a taste of "Green Thunder," when Carnival Cruise Lines took its world record breaking 30m slip and slide to the beachside destination.

It's all about building the anticipation for the debut of *Carnival Spirit's* new 'Green Thunder' which is the "steepest and fastest waterslide at sea" and will be on offer for Aussie cruisers when the ship starts her Australian deployment in Oct.

Angus Mackay, Carnival's Business Partnership Manager for Northern NSW, visited local travel agents in advance of the roll-out of the slip & slide which has also seen action this

summer at Sydney's Dee Why and Cronulla beaches.

Mackay (pictured) was quite a vision for the consultants he called on, fully decked out in his idea of the perfect Slip & Slide costume.



THERE'S big news for prospective travellers to war-torn Somalia - the capital Mogadishu has attracted its first new scheduled carrier in more than 20 years.

Star Alliance member Turkish Airlines announced new twice weekly flights to Mogadishu from Istanbul, with the move announced by Turkey's deputy prime minister Bekir Bozdog.

"Somalia was cut off but we have now connected it to the world...we have repaired the airport and now international flights can use it," he told reporters at Mogadishu airport.



Supplier Updates

WELCOME to *Supplier Updates, Travel Daily's* new regular feature.

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QF agents see LA's Dictator



QANTAS & Visit California recently escorted this group of agents to Palm Springs and Los Angeles to get their fill of all things America and a small taste of life through the eyes of true Southern Californians.

Travelling on the Qantas A380, the group lived it up, visiting the Grammy Museum at LA Live, immersing themselves in the experience of Cirque Du Soleil's new *Ovo* extravaganza, as well as witnessing some of the world's best tennis stars in action at the BNP Paribas Open from Indian Wells in Palm Springs.

Pictured above being carefully watched over by Sacha Baron Cohen's new "Dictator" alter-ego, from left are: Gary Dryburgh, Elite

Travel; Lejla Dizdagic, Anywhere Travel; Lorraine Parisi, Lorraine's House of Travel; Silvana Petrovski, Travelworld Wollongong; Lauren Willetts, Platinum Travel Corporation; Marilu Vitale, Jetset Travelworld Network; Tristan Freedman, Visit California; Alfio Trefilo, Travelworld Griffith; Leah Cox, Northern Highland Travel; Daniel Spencer, Maxim's Travel; Renee de Silva, Qantas and Georgette Southam, Jetset Travel The Junction.

Rosie Hols excellence

ROSIE HOLIDAYS has won the AON Fiji Excellence in Tourism Award - 2011 Inbound Operator of the Year - the tenth time they have received the prize.

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New Expedia reviews

EXPEDIA has detailed an extensive overhaul to its hotel review system, introducing improvements to make guest feedback more accessible and relevant to prospective travellers.

One of the major innovations is the ability for reviewers to tailor their comments to target a particular audience, such as families, honeymooners, or niche markets such as adrenalin seekers or animal lovers.

Expedia reviews will continue to be carefully verified and vetted, with the site checking a user has actually booked and paid for a room in the hotel they are reviewing, to ensure authenticity.

Reviews will also soon allow a users' personal photos to be posted with their feedback to provide a more experiential touch to assist guests prior to booking.

Cars Land opening

DISNEYLAND Resort will hold a grand opening for the Cars Land, Buena Vista Street and Carthay Circle Theatre at Disney California Adventure on 15 Jun 2012.

The additions complete a five year expansion of Disneyland Resort and add 12 more acres to the themepark's size.

Tas focus on China

TASMANIAN Premier Lara Giddings has been commended by the accommodation industry for the state's renewed focus on luring the lucrative Chinese market to holiday in Tasmania.

Speaking at an event recently, the Premier highlighted she had a strong desire to increase tourism and to work with hotels and tour operators to tailor their products to better suit the market.

Tasmania's room occupancy rate for the September 2011 quarter was 47.1%, down 2.5%, and well behind the next lowest state, South Australia, at 60.6%.

EET 2012 shake up

EASTERN Europe Travel has ditched 'hotel-only' product "to remain competitive in the face of the internet," says national sales & marketing mgr Mike Tonkin.

He said EET's Eastern Europe program for 2012 now features City Stopovers which include private car transfers, sightseeing tours and a wide choice of accom as a means to "improve and modify their offerings."

Independent tours are now pre-booked, plus a new Discover the Balkans coach tour and more Adriatic cruises have been added.

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Getaway coverage

CHANNEL Nine's travel program *Getaway* airing on Sat at 5:30pm is a special on Island Escapes around Australia & the South Pacific, featuring stories on Fiji, Great Keppell, the Cook Islands, Vanuatu & Tassie's Bruny Island.

Solar storm problems

ELECTRICAL power grids, air traffic communication and satellite navigation systems were all threatened yesterday by a major solar storm which occurred as a result of solar flares erupting on the surface of the sun.

The largest to affect Earth's magnetic field in five years, the solar storm was reported to carry effects capable of cutting radio communication and exposing air passengers to high levels of radiation, especially at high altitudes over polar regions.

Airlines admitted they were not taking any chances, with Delta & United advising they had made changes to seven different flight paths, and also rerouting some aircraft bound for Hong Kong, Shanghai and Tokyo.

NASA said it was monitoring the situation closely, however they do not expect the solar cycle to be any worse than previous ones.

NZ bid for upgrades

AIR New Zealand are set to introduce their OneUp auction system permanently following a recent successful trial period (**TD** 21 Dec 2011).

OneUp is a system whereby travellers can bid for cabin upgrades using cash or "Airpoints Dollars" for bookings made directly through the Air New Zealand website, contact centre or through Air NZ Holidays stores. Bookings can not be made through any partner carriers.

The system is aimed at making cabin upgrades more accessible to everyday travellers.

Successful bidders are bumped up to Premium Economy or Business Class and are notified a few days before they travel.

When placing a bid for an upgrade, a coloured status bar indicates the likelihood of the bid being successful, without guaranteeing any particular bid will be a winner and be upgraded.

The number of upgrades offered per flight are dependent on expected passenger loads.

The program has seen a share of controversy, with Gold Elite members saying the program removes their rights to use their frequent flyer status to confirm a cabin upgrade in advance.

The carrier has compromised, saying its higher-tiered members will still be able to upgrade utilising Airpoints, but will only be able to upgrade one cabin class per sector, not go straight from Economy to Business Class.

Helen Wong's Tours famil winners

HELEN Wong's Tours has named the 25 lucky winners who will be joining the tour operator on one of four families to China or Vietnam, promoted exclusively last month in **Travel Daily**.

The Feb comp required agents to answer a series of questions along with providing a reason as to what they hoped to gain from being part of one of Helen Wong's Tours families.

Among the winners was Fiona Liddy of World Travel Professionals who said the famil would assist her sell tours more confidently to clients; Elle Dodds of Jetset Warwick said the experience would let her show her clients how passionate she was about China and Vietnam; while Naomi Liss of TravelManagers said it would help her convert enquiries to China into bookings.

Natalie Freeman of Travel Counsellors said the famil would enable her to paint the picture of China to her clients and Sandra Goerling of Jetset Busseton said it would provide her with "a personal understanding of how Helen Wong's Tours makes memorable journeys for my clients and a stress free booking for me!"

Other winners were: Alante Kreis, Flight Centre Kardinya; Alex Morton, Andrew Jones Travel; Ana Marcelo, Corporate Traveller; Helen Edwards-Davis, Travel

Direct on Kingscliffe; Jessica Farmer, Flight Centre St Georges; Kendall Brunk, Lifestyle Travel Ballarat; Maria Summers, Escape Travel Ballina; Mark Kidd, Our Travel Agent; Matthew Chisholm, Chisholm & Turner Travel Assoc.; Melissa Pocknall, Travelworld Campbelltown; Michelle Kingston, TravelManagers; Monika Racz, World Travel Professionals; Narelle Klemke, Jetset Ocean Grove; Natasha Gjorgievski, Flight Centre Kingsway; Natasha Seddon, Escape Travel East Perth; Nicole Serago, Corporate Travel Management; Shelly Hefferan, Pulse Travel; Taryn Robinson, Flight Centre Engadine & Tim van den Akker, Travel Key Leederville.

Air Canada strike off

THE Canadian Govt has moved to ensure no disruption to Air Canada's operations by issuing a ruling determining the activity level the carrier is required to maintain pertaining to the safety of Canadians and travellers.

Air Canada cannot lock its pilots, mechanics, cargo and baggage handlers out during the ongoing labour negotiations until the matter has been determined by the airline's board, according to the decision made overnight.

This ruling therefore deems the strike threat (**TD** yest) as having no effect, with no disruptions or changes to flight schedules.



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a fresh approach to business travel

VTIC Myki proposals

A SERIES of proposals to be provided to the Victorian Govt on the upcoming roll-out of the paperless Myki public transport ticketing system yesterday received input from the Victoria Tourism Industry Council (VTIC).

More than 80 tourist and event operators offered feedback and ideas on how the program can make public transport more easily accessible to the more than 20m annual tourists, business travellers, short term visitors and international students.

Among the proposals is a special visitor transport ticket to be packaged with maps and special offers at participating tourist attractions, and how Tullamarine & Avalon can be incorporated.

Sabre opens B2B app

SABRE Travel Network recently opened the virtual doors to a dedicated B2B online application store for the travel industry, named the Sabre Red App Centre.

More than 60 Red Apps are currently available and accessible to Travel Buyers worldwide, with more expected to be added.

Sabre says, the App Centre is the first online marketplace of its kind capable of connecting travel buyers, agents, leisure operators and management companies.

USA shopping famil

HAWAII Tourism, in conjunction with Visit California and Hawaiian Airlines are taking 10 agents on a shopping familiarisation trip to Hawaii and California.

Flying with HA, the winners will spend two nights in Sacramento, Sonoma, San Francisco and the Hawaiian island of Oahu.

The incentive is based on HA sales from now until 05 Apr, for departures until 09 Dec.

Accor adds its support

ACCOR Hotels has thrown its weight behind James Packer's proposal to build a major hotel along with entertainment and meeting facilities at Sydney's harbourside Barangaroo precinct.

Simon McGrath, Accor's COO, praised the O'Farrell Coalition Govt and said the hotel group welcomes the plan, saying that Sydney's tourism sector was "at last receiving the investment support it requires to compete in the Asia-Pacific region."

"This is not just a tourism issue," Mr McGrath added, "this has major significance for the wider economy, and could very well provide the kick-start Sydney has lacked since the Olympics."

Orbitz SME express

ORBITZ Worldwide's corporate travel brand Orbitz for Business has launched a new flexible and affordable solution to cater for the travel needs of SMEs.

Launched in the US, Orbitz for Business Express is designed for small and medium enterprises with limited travel budgets or unmanaged programs, and offers lower transaction fees, special hotel rates, air discounts & access to 24/7 call centre support.

Eurostar growth

EUROSTAR has reported a 6% increase in sales, with revenues of £803m for 2011, a net profit of £20.8m, and an overall increase of 2% in pax carried to 9.7million.

The rail operator added that the leisure market was proving to be resilient, with further growth anticipated following a planned £700m investment program.

Reef deals for doco

QUEENSLAND Tourism has released three special deals to coincide with the screening of a new BBC documentary on the Great Barrier Reef on Channel 9.

Heron Island are offering three nights including all meals & boat transfers from \$999, and Lizard Island has a Stay 5/Pay 4 deal- both incl accom and all meals.

The lesser known Wilson Island, home to turtles during their nesting season between Nov to Mar, is offering a luxury tent for \$399pp per night, with meals.

The first of three episodes begins this Sun at 8:30pm.

Technology Update

Today's Technology Update is brought to you by Travelport.



Every agency manager knows the importance of a great mid-back office system. It saves time,

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and improves profitability. When I managed Flairview Travel some years ago, I saw firsthand just how crucial a good mid-back office system was in effectively gauging how the business was performing on a daily basis.

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CCTE is an all-in-one tool for managing workflows in the office – from daily administrative tasks through to financial and accounting functions, as well as CRM and reporting.

Along with robust quality control tools and intuitive customisation options, agency managers are able to cost-effectively streamline their business operations and enforce compliance at every level.

The newly released 2012 version offers new reporting tools, improved hotel commission tracking and time efficiencies for both agency managers and consultants. These functionalities, along with numerous others, have been added based on customer feedback, ensuring that our technology remains relevant as the industry evolves.

Whilst change surrounds us, the fundamentals of running a great business will always remain the same – so ensure you're equipped with the right tools to succeed.

For more information about CCTE, visit www.travelport.com or call 1300 136 584.

Sean Cummins, Country Manager, Australia and New Zealand

Travelport

WIN A HOLIDAY TO SINGAPORE

Throughout March, *Travel Daily* is giving readers the chance to win a fabulous Singapore holiday package for two valued at \$5250, courtesy of Singapore Tourism Board, Singapore Airlines and Resorts World Sentosa.

The prize includes two return economy class fares on Singapore Airlines, four nights stay for two people at a Resorts World Sentosa Hotel, two one-day passes to Universal Studios Singapore, two tickets to Voyage De La Vie and tickets to Maritime Experiential Museum and Aquarium.

Every day *Travel Daily* will ask a different Singapore-related question – just read the issue and email us your answer. There will be 22 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Singapore holiday.

Email your answers to: singaporecomp@traveldaily.com.au



Q.7: What is the name of this new attraction opening in June 2012?

Hint! Visit: www.singaporeair.com

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AA Appointments 13yr celebrations continue

Friday 9th Mar 2012

TRAVEL & Hospitality recruitment firm AA Appointments continued its national celebration of 13 years in the Australian industry, hosting a party for industry partners at Quay Grand Suites Sydney at Circular Quay last night, overlooking Cunard Line's *Queen Mary 2*.

MD Adriana D'Angelis thanked her staff for their support and those in attendance (many of whom were placed in their roles by the firm), saying AA is the number 1 trade recruitment specialist in the country, and only national recruiter with offices in Sydney, Melbourne and Brisbane.

Pictured on this page are a collection of photos from some of the 85 travel industry partners at last night's event.



ABOVE: The glamorous AA Appointments team - from left are: Kate Green, Adriana D'Angelis, Anna Veitch, Anita Nunnari, Amy Foltram, Kathy Heberton and Linda Green.

BELOW: Flight Centre's Richard & Hayley (recruitment) with Frances and Phillipa (global product).



RIGHT: Kataryna Owers and Georgina Thomas of Traveledge.



ABOVE: The smooth Angus Crichton, Evergreen Tours; Adriana D'Angelis, AA; and the fabulous Travel Corporation duo - Lorraine Sharp, Insight Vacations and Tammy Marshall, AAT Kings.



BELOW: AA's Kathryn Heberton with Peter Ireland & Yann Scrimali of Amadeus & QBT's David Greenland.

LEFT: Mauro Leone, Jane Law and Candice Brinton of Mantra are pictured here with AA's Kate Green.



RIGHT: Dale Wood (back left) and Tim Lane from Travel Beyond are pictured here with the ladies from Egencia's Rachel Argent, Deborah Lehne and Susan Olding.



ABOVE: Ed Smith, Canada & Alaska Specialist Holidays, with Adam Burke and Christine Adis of Wendy Wu Tours.

BELOW: QBT's Simon Dodd and Donna Farrell, flanked by AA's Anita Nunnari (left) and Linda Green.



LEFT: What a lovely duo - Amy Foltram and Anna Veitch, AA Appointments.



LEFT: The Amex crew- Dominic Bone, Emma Bellew, Carol Nicolas, Juni Sjarif, Sandra Mijic, Lucia Banco & Simon Woodward.



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THE DOOR IS FINALLY OPEN

GRADUATE/JUNIOR TRAVEL CONSULTANT

SYDNEY – TOP HOURLY RATE PACKAGE DEP ON EXP

Finding it difficult to land a role within the travel industry? Getting knocked back because you do not have enough experience? Well this is your lucky day! This retail travel client has an opening for a lucky travel graduate and/or junior travel consultant. YES! You will be trained & will receive ongoing support & training to become a travel consultant! This is a junior travel consulting role & as a graduate you must demonstrate a passion for travel & have a keen eye!

TOP 6 MONTH CONTRACT

**VIP CORPORATE TRAVEL CONSULTANTS X 5
SYDNEY CBD –NAME YOUR PRICE**

Our client is looking for 5 talented corporate travel temps to able to start in the next 2 weeks. FULL training & ongoing support & on the job training will be provided, which of course is fully paid for! Flexible working hours offered - Monday to Friday is preferred but part time will be considered. Essential requirements: * Proficiency in any GDS * Strong communication skills * Well travelled * & *Sound international & domestic product knowledge. Application

ARE YOU READY TO START MAKING SOME \$\$\$

WHOLESALE RESERVATIONS CONSULTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$70K (OTE)

This is one wholesale company with a difference, sell travel products to agents calling for your specialized advice! With offices Australia wide you will be part of a fun team that specializes in leisure packages, from accommodation to flights to land only arrangements, this wholesaler does it all! If you are an experienced retail consultant with a min of 2 years experience then this could be your next role!

BOUTIQUE CORPORATE ROLE IN PERTH

CORPORATE CONSULTANT

PERTH – SALARY PACKAGE TO \$55K (DOE)

This beautiful boutique corporate agency in Perth is looking for an experienced consultant to join their team. You will be responsible for arranging corporate travel for the large client base that has been built up over the years. With a high base salary and a wonderful office environment you will be asking yourself why you haven’t made the move sooner. Call us today to find out more about this rare role!

YOUR CLIENT’S WILL LOVE YOUR NEW OFFICE!

RETAIL TRAVEL AGENT

MELBOURNE – SALARY PACKAGE TO \$45k (DOE)

Are you an experienced travel consultant that has a small client base to follow? This high end retail agency located a stones throw away from the CBD are looking for an experienced consultant to join their growing team. Your clients will love your new office and location and so will you! With over 25 years experience, why not add your talent to this office and enjoy going to work again!

THIS IS THE MOST SOUGHT AFTER ROLE IN MELB

RETAIL TRAVEL CONSULTANT

MELBOURNE (CBD) – SALARY PACKAGE TO \$45K (DOE)

This is the role that everybody is after! Working part time hours of 3 – 4 days per week you will be based in Melbourne’s CBD and will sell high end leisure products to repeat clients! No more messy targets to reach or ridiculous over time hours. You will be paid a high base salary and be appreciated for your customer service skills! This is a rare chance in Melbourne, so get registered today!

EMBRACE YOUR WEEKENDS

SENIOR TRAVEL CONSULTANT

GOLD COAST – SALARY PACKAGE TO \$45K + INCENTIVES

Sick of working Thursday nights and weekends? Get your life back with this great role! Based on the Gold Coast, this boutique agency is looking for an experienced retail travel consultant to join them. You’ll love tailoring itineraries to suit your clients’ needs and have time to sit down and consult. With the security of a strong salary along with a rewarding incentive scheme in place, you’ll remember why you joined travel in the first place. Min 3 years travel consulting experience required.

AUSSIE, AUSSIE, AUSSIE

WHOLESALE CONSULTANTS

BRISBANE CBD – SALARY PACKAGE \$50K+ OTE

Come and join this leading wholesaler and show off your passion and knowledge on this great country. Not only will you love working with industry professionals but escape time wasters and face to face consulting. Being part of this global travel company you will enjoy some the best benefits the industry has to offer including star studded conferences, unbelievable educationals, top training and assistance in progressing up the ladder. Don’t miss out – apply now.

It pays to know about Britain



Know more. Sell more. Earn more.



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