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Travel Daily

First with the news

Monday 12th March 2012

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CTM's price is right

CORPORATE Travel Management this morning confirmed Wesfarmers as its newest client, with the transition of the travel management needs of the owner of Coles and Bunnings to the CTM client list completed recently.

Clear blue water with a splash of Africa, Europe and Asia

Click here to find out more



Tourism Aust China boost

AUSTRALIA is strongly emerging as a preferred travel destination for travellers from China's rapidly growing secondary cities, according to new Tourism Australia research released today.

MD Andrew McEvoy said the huge potential meant Tourism Australia would make a "further record investment in marketing resources in China in 2012".

The consumer study, carried out by research firm GfK Blue Moon, represents the first time Tourism Australia has taken a comprehensive look at the travel behaviour and preferences of consumers living in cities such as Chongqing, Chengdu, Hangzhou, Nanjing, Qingdao, Shenyang, Tianjin, Wuhan and Xiamen.

McEvoy said that "to achieve long term success in a now highly competitive China market we must seek greater understanding of the many millions of customers who live outside of Beijing, Shanghai and Guangzhou".

Key findings include Australia being seen as an "aspirational, highly regarded and 'must visit' destination" which meets the majority of Chinese long haul

traveller expectations.

Respondents indicated a strong desire to visit attractions such as the Sydney Opera House, the Great Barrier Reef - while koalas and kangaroos also still identified as strong drawcards.

Interestingly, the Australian visa application process was seen as being comparable to other long haul destinations, and although group travel was still a strong preference there was a growing desire for more FIT options.

TA's *Nothing Like Australia* campaign has also performed very strongly in China, with over 90% of those who saw the campaign confirming they had started researching a future Australia trip.

Expedia md resigns

ONLINE travel company Expedia.com.au has this afternoon announced the departure of its Australia & NZ managing director of 8 years, Nicolas Chu.

In a statement, Expedia said Chu had "taken the tough decision" to leave the business in order "to pursue personal interests and spend more time with his family."

VP of Expedia Canada, LatAm & Oceania Sean Shannon recognised Chu for driving traffic to the OTC's local website during his tenure.

The search for a replacement is underway at Expedia ahead of Chu's departure on 31 Mar 2012.

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (click)

- AA Appointments jobs
- inPlace Recruitment jobs

2 AW cruise brochures

ADVENTURE World has today launched two cruising brochures for 2012/13 - a Freestyle Cruising NCL program and an extensive Adventure World Cruise brochure.

See page six for more of the latest industry brochures.

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Monday 12th March 2012



New Caledonia is a unique blend of French and Melanesian cultures



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EY AUH top dollar

ETIHAD Airways has released an 'Essential Stopovers' deal for pax in all classes stopping in Abu Dhabi, offering one free night's accom when booking a minimum of two as an enroute stopover before 01 Dec 2012.

The offer applies to 25 three- to five-star hotels - further nights can be purchased priced from US\$43 to \$US59ppts - including the brand new St Regis Saadiyat Island Resort, Etihad Towers Jumeirah & Fairmont Bab Al Bahr.

There's also a range of 2-for-1 deals at attractions (including Ferrari World), safaris and tours.

"This offer is intended to encourage people to make time to get off the aircraft at Abu Dhabi and explore the emirate," EY cco Peter Baumgartner said.

Flight Centre 'very confident'

FLIGHT Centre says it will vigorously defend itself from ACCC allegations that it colluded with Singapore Airlines, Emirates and Malaysia Airlines (**TD** breaking news Fri), with md Graham Turner telling **TD** today he's "very confident" of the company's position.

He said the company makes no apology for insisting that it be able to sell all the fares of its preferred partners, adding that he believes the ACCC is trying to run a 'test case' which will have implications for any industry where suppliers sell direct as well as via a distribution network.

The shock announcement of ACCC action late on Fri afternoon claimed that on six occasions

between 2005 and 2009 the company tried to induce the carriers to stop directly selling their own fares at prices less than Flight Centre offered.

According to the ACCC interpretation, Flight Centre's discussions with the carriers amounted to price fixing, because the travel agency group is a competitor to the airlines' internal sales divisions.

Turner said that the company had been in discussion with the ACCC for the last 2-3 years, and had clearly outlined its position.

He said that asking airlines to allow it to sell all of their fares was a "logical and natural business request for an agent to make sure customers are not disadvantaged."

The ACCC is seeking a range of sanctions including injunctions, fines and costs, with a preliminary hearing in the Federal Court in Brisbane set for 13 Apr.

Investors appear to have mainly taken the news in their stride, with Flight Centre shares dipping about 2% in stock market trading this morning.

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Please forward your application for this position to **Mr. James Dunne, Manager NSW & ACT, Singapore Airlines, by email to Cecily_Woo@singaporeair.com.sg**

Applications should be received by Friday, 23 March 2012.



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Costa booking volumes dry up

CARNIVAL Corporation, the parent company of Costa Cruises, has confirmed a "significant" drop in sales for the cruise line since the *Costa Concordia* accident off the coast of Italy.

On Fri Carnival Corp reported its Q1 results - one of the first major indicators since the *Concordia's* accident on 13 Jan which could be used to gauge the market's reaction to the incident.

"Booking volumes for Costa during the same period are running significantly behind the prior year at lower prices," the cruising juggernaut said.

Carnival Corp also confirmed that fleetwide booking volumes, particularly its European brands, were improving "but are still running high single digits behind

the prior year" at lower prices - aside from Costa.

Chairman & ceo Mickey Arison revealed on Fri the entire company was still suffering from a "slowdown in bookings", but is buoyed in 2012 by solid volumes.

Arison said that North American brands are predicted to achieve "modest yield improvements" this year, while European brands will be lower, due in part to the slowing European economies.

He also warned that consumers hoping to take advantage of "deeper than normal discounts" are bound to be "disappointed".

During Q1, revenues for Carnival Corp increased year on year by \$163 million to \$3.6 billion, due to higher capacity and pricing.

The figures also show *Costa Concordia* has been considered a "constructive total loss", with Carnival receiving an insurance payout of \$515 million to offset the vessel's "write off."

"Our company is resilient and we will continue to work through this challenging period.

"We have every confidence that we will restore consumer faith in the Costa brand," Arison added.

Cumulative advance bookings for the company, excluding Costa, are around 3 occupancy points behind last year, while net revenue yields and cruise costs for FY 2012 are in line with 2011.

JQ Japan stake switch

THE largest of the three stake holders in the Japan Airlines/ Jetstar joint venture, Mitsubishi, is to offload half of its 33.4% stake to Century Tokyo Leasing, according to the *Nikkei*.

The new budget carrier, Jetstar Japan, is expected to launch in Jul and will hold a pilot recruiting seminar at Tokyo Haneda for English speaking pilots on 22 Mar.

EK wants wing compo

EMIRATES president Tim Clark says the Dubai-based carrier will seek compensation from Airbus due to flight disruptions caused by wing inspections of its flagship A380 superjumbo aircraft.

The *Financial Times* says EK has found wing cracks in 10 of its A380 fleet checked & is expecting remedial work will be required on a further 11 already in service.

Clark said Emirates is likely to lose up to \$90m by Mar due to the A380 groundings since Jan.

Airbus is still to deliver another 69 A380s to Emirates.

AA links NW & SW US

AMERICAN Airlines is to launch a new nonstop service linking Miami with Seattle from 14 Jun.

The flight times would offer an opportunity for cruise buffs to disembark an Inside Passage voyage ending in Seattle board the flight at 9:25pm, fly through the night to Miami, arriving at 6:10am the next day.

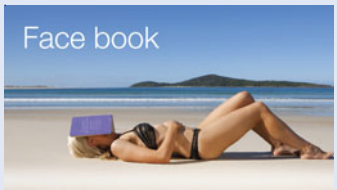


Window Seat

FOR those of us struggling to stay afloat with the latest technological terms being used ad nauseum by the younger generations, Port Stephens Beachside Holiday Parks have launched a new "MySpace" brochure encouraging us to turn off our computers and reacquaint ourselves with more literal meanings of these terms.

Using lines such as "Hear real birds tweeting" and "Let the kids shout 'Wiiiiii' instead of playing on the Nintendo Wii", the brochure makes no apologies for the puns used, and aims to get us to put down our iPhones, iPads and iPods, reconnect with "real friends", and "play a game of tennis over a real net instead of a virtual game of tennis over the net".

Pictured below are two examples from the campaign.



World Expedition prices come on down

ADVENTURE Travel gurus World Expeditions has cited the strength of the Aussie dollar & renegotiated contracts with suppliers for a price drop on over 100 tours.

"Travel with World Expeditions has just become even better value, with no corners cut," said chief exec. officer Sue Badyari.

She said in spite of difficult economic times bookings have remained consistent, and interest in active-based holidays has lifted.



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Rd 3 Winner

CONGRATULATIONS

Jamie Fraser

from *World Travel Professionals*

Jamie is the top point scorer for Round 3 of *Travel Daily's* Super 15 Rugby industry footy tipping competition, and has won a Weekend Breakfast Cruise for two people courtesy of **Captain Cook Cruises**.



Major Prize Sponsors

1st Prize: 3-night holiday to New Zealand, courtesy of **Emirates & Novotel Hotels**



Pixar Scotland promo

DISNEY Pixar's next animated feature, entitled *Brave* to be set in the Scottish Highlands and will feature a cast of Scotland's most famous stars and be made in conjunction with the Visit Scotland tourism organisation.

It's the first time the Walt Disney Company has teamed up with a national tourism group in a joint effort to promote the region as part of the film's promotion.

The film is due to be released worldwide around mid-year, with a global marketing campaign to coincide with the release.

Visit Scotland Chairman Mike Cantlay said the opportunity to team up with a global media empire such as Disney was impossible to resist.

"There are very few tourism destinations that get to work so closely with the world's largest entertainment companies - and this gives us an unprecedented opportunity to put Scotland on the worldwide stage with a whole new audience," Cantlay said.

Club Med Phuket back

CLUB Med has reopened its Thai Kata Bay property, Club Med Phuket following renovations to the lobby, main restaurant bar, lounge & Club Med Spa by Payot.

JTN agents out on safari



JETSET Travelworld Network & The Africa Safari Co. partnered recently to escort this group of agents on a South Africa fam, with the highlight bearing witness to a group of elephants chasing away a group of curious lions.

The group flew with South African Airways and enjoyed visits to the Singita and Royal Malewane Game Lodges in their search for the "Big 5", spent a night aboard the 5-star Blue Train before kicking back in the sun at Sun City Resort.

Pictured above during a break while on a game drive in Singita from left are: Ange Hatzirodos, Travel by Ange; Shanae Gray, Jetset Bunbury; Kellie Browning, Jetset Travelworld; Jenn Marr, Jetset Vermont; Anna Hildebrand,

Jetset Esperance; Melissa Geftakis, BCD Travel; Peta Pearson, Travelworld Richmond; John Wallace, RAA; Kira Sachs, The Africa Safari Co. & Robyn Dewind, Travel at Maddington.

VS plots Aus growth

VIRGIN Atlantic is focused on expanding in Australia and the US ahead of development in the UK, Sir Richard Branson has stated.

The human-headline told the UK's *Sunday Telegraph* that limitations set by the British govt to back out of plans for a third runway will cost the UK jobs and growth.

Branson said VS would plow £5 billion into its London Heathrow operation, incl new routes, if the govt reversed its decision.

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WIN A \$50 MYER GIFT CARD



This week *Travel Daily* is giving five lucky readers the chance to win a \$50 Myer Gift Card, courtesy of **Chat Tours**.

Many wholesalers say their phones are answered in 5 rings by a consultant. At Chat tours we actually do!

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For your chance to win the gift card, simply be the first person to send in the correct answer to the question below to: chattourcomp@traveldaily.com.au.

Name 5 Chat Tours destinations

Hint! Visit www.chattours.com.au



Topdeck Easter deals

YOUTH tour operator Topdeck has launched an Easter Break six-day New Zealand itinerary, starting at \$999pp quad share.

Departures of 06 and 08 Apr are available, with the tour catering to adrenalin-junkies, visiting Queenstown and Fox Glacier before ending in Christchurch.

Albatross sales soar

ALBATROSS Tours has announced all-time record sales figures are being set, with the firm already exceeding their annual sales targets for upcoming European Summer programs.

Notably, bookings of their ANZAC Day Western Front Apr tour have doubled compared to last year's numbers, highlighting the popularity of tours visiting the Turkish shores in and around Gallipoli during the commemorative period.

To celebrate their sales records, Albatross has launched an agent sales incentive, with a weekly \$500 Wotif hotel voucher to win.

To enter, agents need to book one of six select European Summer tours between 05 and 31 Mar - albatrosstours.com.au.

Phi Phi via Outrigger

OUTRIGGER Hotels has confirmed it has completed its takeover of the Phi Phi Island Village Beach Resort in Thailand, with bookings being accepted via the Outrigger website now.

The resort group assumed control of sales and marketing for the property in Nov last year, and are in the process of adding 38 new villas in addition to general improvements to resort facilities.

Airbus lady workforce

AIRBUS is calling for a greater number of females to apply for jobs with the plane manufacturer in sections traditionally seen as dominated by males.

The company said last week it plans to employ around 4,000 new staff in 2012, of which at least a quarter will be women.

Careers at all levels are being developed to identify female talent including mentoring and coaching programs.

Arabian Cruise deals

SUN Island Tours has released discounted prices on its luxury cruises around the Arabian Peninsula on the mega yacht *Variety Voyager*.

Fares start at \$2199ppts for an 8-night voyage ex Dubai, visiting Abu Dhabi and Muscat in Oman. The price includes accom in a window cabin, all meals, welcome cocktail, Captains dinner and use of fishing and snorkelling equipment and much more.

Book and pay by 13 Apr to receive a 50% discount on the second passenger's price.

See sunislandtours.com.au.

Kingfisher axes LHR

ONEWORLD member elect Kingfisher Airlines (IT) has shelved its London, Bangkok, Dhaka and Kathmandu services as well as dramatically reducing its domestic operations as it attempts to overcome financial woes.

According to GDS displays, IT has axed its London Heathrow services from Delhi and Mumbai on 10 and 16 Apr respectively.

Services from Kolkata to Dhaka and Bangkok, and Mumbai to Bangkok are also being ditched.

In Feb oneworld said Kingfisher's entry into the alliance was on hold indefinitely.

Brenda's off to India on Insight

INSIGHT Vacations has launched their upcoming program of tours in India & Nepal via a rather unique comp requiring agents to guess the name of the destination from a series of clues delivered via postcards that were mailed to them over a series of weeks.

One lucky entrant, Brenda Simon of National Seniors Travel, was the lucky winner and secured herself a place on one of the first journeys - an *Essence of India* tour, which will visit Delhi, Agra, Jaipur and more.

Pictured above is Insight Sales Manager Ray Hands presenting prize-winner Brenda Simon with her award and notification of her India trip.



Branch Sales Manager - Randwick



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Grosvenor opening

JUMEIRAH Group will open the Grosvenor House Apartments by Jumeirah Living, on Park Lane in London, and is taking bookings ahead of its 02 Apr 2012 debut.

Holiday intention reaches peak highs

THE percentage of Australians intending on taking a holiday in the next 12 months has risen to 72%, according to the latest Holiday Tracking research figures from polling organisation Roy Morgan Research.

The statistics reveal a record high of 11% Aussies intended to take their next holiday overseas instead of domestically, up 1% year-on-year, although passenger traffic to traditional domestic destinations such as Melbourne, Sydney and the Gold Coast remained strong.

Jane Ianniello, Director of Tourism, Travel & Leisure for Roy Morgan, said, "As a result of a strong Australian dollar and the availability of discount airfares, many Australian holidaymakers are choosing holiday hotspots such as USA mainland; Hawaii; Europe; and Bali.

LAN sustainable flight

CHILEAN carrier LAN Airlines & Air BP Copec says it recently operated the first commercial flight using second-generation biofuels, flying between Santiago and Concepcion.

The fuel, made from refined vegetable oils, carried the same characteristics as regular jet fuel and met strict technical standards prior to flying, with previous tests on unmanned aircraft showing the same reliability as aviation kerosene, but with a big difference in the greatly reduced greenhouse gas emission levels.

When it comes to researching or planning holidays, the figures also revealed the internet was by far the preferred source of information for travellers, well ahead of newspapers, magazines or television advertising.

DXB to outgrow HKG

HONG Kong Int'l Airport may lose its title as the world's third busiest hub for int'l passenger movements to Dubai Int'l Airport this year, according to Dubai Airports ceo Paul Griffiths.

The airport boss believes Dubai's growth rate, expected to be about 11% in 2012 with 56.5m passengers, will outstrip that of Hong Kong.

THAI scales back SYD

THAI Airways International is reducing frequencies between Bangkok and Sydney to 11 weekly from 25 Mar until 18 Jun, with an extra service to be added from 19 Jun, according to agent GDS.

Hyatt Dream Holiday

HYATT Hotels is running a competition where two agents can win a trip to the USA, and learn more about Hyatt's 10 Californian properties.

To enter, visit bit.ly/hyattcali and take Hyatt's 'California Dreamin' quiz, answer all 10 questions correctly and in 25 words or less, describe "Your Californian Dream Holiday", to be in the running for the prize.



Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Chat Tours - Greece and the Greek Islands 2012

Chat Tours 2012 Greece and the Greek Islands brochure also offers product in Croatia, Israel, Italy, Egypt, Turkey, Gallipoli, Jordan, Dubai, Abu Dhabi, Bangkok stopovers and much more. Also featured are hotels, Greek Holidays, Island Hopping Passes, yachting and cruising. All prices are in Australian dollars. For more information visit chattours.com.au.



Scenic Tours - Tasmania 2012/13

A number of upgrades have been added to the Tasmania program for 2012/13 including new Scenic FreeChoice options in Hobart and Launceston. A two night stay at Freycinet Lodge is also being featured. The 13 day Ultimate Tasmania tour is priced from \$4695ppts including accom, sightseeing, meals, transfers, tips and gratuities, plus a \$300pp discount being offered on bookings made by 30 Sep - see scenictours.com.au.



Abercrombie and Kent - Latin America and Antarctica 2012

New journeys include the 12 day Sail the Enchanted Island in the Galapagos Islands priced from \$10,385ppts and the 10 day Captivating Cuba tour departing on 15 Sep. Also a number of new hotels and experiences include the Legado Mitico in Buenos Aires and Le Reve in Santiago.



Creative Holidays - Singapore and Malaysia 2012

The Australian wholesaler has extended its program for Singapore and Malaysia in 2012. The new brochure offer accommodation, cruising and sightseeing options in the key areas of Singapore City, Sentosa, Bintan Island, Kuala Lumpur, Penang, Langkawi, Sabah, Sarawak and Brunei.



Eastern Europe Travel - Eastern Europe 2012

For 2012 EET has reduced rates on many of its programs including stopovers in major cities and the exclusive independent touring packages. New offerings for 2012 include Royal Clipper cruises, Discover the Balkans coach tour, an expanded culinary tours program and even a stay in a Transylvanian Guesthouse! See - eetbtravel.com.



Tahiti Travel Connection - Tahiti 2012/13

New features for 2012 include a double page wedding feature, a new 'tips from the team' section, expanded Bora Bora section, more detailed 'activities' section and comprehensive island information and maps. Tahiti Travel Connection has expanded its brochure by eight pages offering a bigger reference tool for agents with additional info on island activities and tours.



Intrepid Travel - Latin America and Antarctica 2012

Latin America is emerging as one of the hottest destinations for 2012, according to Intrepid Travel. Featured in the brochure is multi-country adventures, short breaks, treks, cycling journeys in Patagonia, Brazil, Cuba and Peru. There are 21 new trips and a number of favourites including a tour to Guyana. Antarctica voyages are also being offered.

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Clipper yoga options

STAR Clippers is offering free yoga classes on three voyages in Europe on 19 May, 17 Jun and 18 Aug hosted by yoga guru Christel Vollmer - www.starclippers.com.

Japan tourism recovery

ONE year removed from the catastrophic earthquake and tsunami that killed over 16,000 people, Japan has expressed its gratitude to the tourism industry for the uninterrupted stream of visitors from all nations continuing to holiday in Japan and help the island nation rebuild following the disaster.

Among all of its western markets, the US proved to be the highest performing, with more than 566,000 American tourists visiting in less than 1 year.

Ryoichi Matsuyama, President of the Japan National Tourism Organisation, said "Japan is ready to welcome another spring sun".

New CCT director

CHRISTCHURCH & Canterbury Tourism has named Millennium Hotels & Resorts New Zealand's Scott Wallace as a new director.

Agents Stay Connected in Cali



ABOVE: This group of lucky Travelscene American Express agents experienced a Stay Connected fam'l to Los Angeles last week, in conjunction with Air

New Zealand & Creative Holidays. The tour included a side-trip to San Diego for a visit to Sea World & lunch with killer whale Shamu.

Based from Anaheim the agents enjoyed all the fun & excitement

of Universal Studios and Disneyland, and blew their credit card limits while shopping at the Fashion Outlet Centres.

Pictured back row from left are: Elisse Pope, Travelscene Macksville; Kim Earle, Northshore Travel; Lynne Michel, Travelbookers St Ives; Christine Kelly, Travelscene Camden and Nicole Bennet, Air New Zealand.

Front row: Norma Clark, Travelscene Wagga Wagga; Tracey Jenkins, Travelscene at Hills Travel; Katherine Blanch, Travelscene Kempsey (with Kev); Sarah Pollard, Creative Holidays; Graham Muldoon, Travelscene state manager NSW/ACT and Lynn Mayer, Sabra Travel.

SQ 747 farewell tkts

SINGAPORE Airlines is offering a pair of Economy Class tickets on its final Boeing 747 jumbo service between Singapore and Hong Kong on 06 Apr (**TD** 23 Feb).

Passengers who have booked on SQ flights between 18 Feb and 28 Mar will be upgraded to Business.

The comp runs until 28 Mar - details at www.SIAjourneys.com.

VX/KE interlining

VIRGIN America and Korean Air has signed a new interline deal to provide pax with seamless connections when flying on North American, Asian and South American routes.

Fairmont gets in gear

IN PREPARATION for the start to the Formula 1 Grand Prix season, Fairmont Hotels are reminding agents of excellent specials that can be obtained for racing enthusiasts at any of its properties located in cities visited by Formula 1 worldwide.

See bit.ly/fairmf1 for details.

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

WIN A HOLIDAY TO SINGAPORE

Throughout March, *Travel Daily* is giving readers the chance to win a fabulous Singapore holiday package for two valued at \$5250, courtesy of **Singapore Tourism Board, Singapore Airlines** and **Resorts World Sentosa**.

The prize includes two return economy class airfares on Singapore Airlines, four nights stay for two people at a Resorts World Sentosa Hotel, two one-day passes to Universal Studios Singapore, two tickets to Voyage De La Vie and tickets to Maritime Experiential Museum and Aquarium.

Every day *Travel Daily* will ask a different Singapore-related question – just read the issue and email us your answer. There will be 22 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Singapore holiday.

Email your answers to: singaporecomp@traveldaily.com.au

Q.8: Sited at the fringe of a tropical rain forest, Equarius Hotel at Resorts World Sentosa! makes an ideal getaway for nature lovers and families! Name the restaurant at Equarius Hotel that an exquisite dining experience awaits!

Hint! Visit: www.rwsentosa.com

Click here for terms & conditions



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AA APPOINTMENTS

RECRUITMENT CONSULTANTS

THANK YOU!

AA is in celebration mode!

We would like to sincerely thank all our clients and candidates for their ongoing support over the past 13 years and look forward to the bright future ahead.

Here are a few photos from our 13th Birthday Celebrations held in Sydney, Melbourne & Brisbane.







New Travel Job Vacancies - 12 March 2012

Follow us on Twitter



Join us on LinkedIn



Service Delivery Leader - Melbourne CBD

- ▶ Arranging leisure travel for CEO's and VIP's
- ▶ Career opportunity with leading Global TMC
- ▶ Salary \$65K - \$70K + super

Take on this corporate VIP department with a combination of hands on consulting plus leading a team. Galileo preferred. Experience in Corporate Leisure or min 2yrs retail consulting ess.

Call or email Sandra Chiles for more details

Event Groups Consultant - Contract - Sydney

- ▶ Internationally renowned event
- ▶ Latin American Spanish is essential
- ▶ Sal from \$50K + super **Contract:** Now until late 2013

Our client is a major supplier for a global event being held in Brazil in 2013 and needs a Travel Consultant with in depth knowledge of South America to assist with product development.

Call or email Ben Carnegie for more details

Direct Sales Consultant - Sydney

- ▶ Wholesale company in Sydney CBD
- ▶ Great employee benefits
- ▶ Salary \$40K - \$45K + incentives

This company has been experiencing a fantastic year in outbound sales and they need you to come and join them in their Direct Sales department. Great team environment.

Call or email Ben Carnegie for more details

High End Leisure Consultant - Dural area, Syd

- ▶ Very high-end up market repeat clientele
- ▶ Well established agency in the Dural area of Sydney
- ▶ Salary to \$52K + incentives + super neg DOE

This role would suit a mature person with strong GDS systems knowledge who is well travelled and has previous experience selling cruise. Amadeus & Tramada but all CRS considered.

Call or email Kristi Gomm for more details

Multi-skilled Corporate Travel Consultant

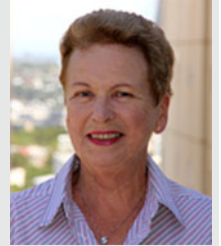
- ▶ Stunning swish, beautifully restored offices
- ▶ Prestigious high end client base, VIP accounts
- ▶ Salary up to \$60K!!!

This corporate travel agency will pay you what you're worth! 50/50 split of domestic and international bookings. Fantastic clients, dynamic agency located in Sydney's famous 'Rock' area.

Call or email Kristi Gomm for more details

Sandra's Top Job

Corporate Consultant Multi Skilled - Sydney



Sandra Chiles

- ▶ Award winning TMC
- ▶ Be recognised & rewarded
- ▶ What are you worth? \$50K \$55K \$60K?

Join this growing TMC - large enough to attract top clients but still has the 'family' culture. This company is known for keeping their staff - many over 10 years. Growth and security plus career advancement are just some of the many benefits they offer.

You will be working Monday to Friday only, as part of a team supporting one major client, looking after both international & domestic arrangements.

To be successful you will have advanced CRS skills (Amadeus preferred), e-ticketing, the ability to multi task and bring a customer centric focus. Experience in corporate or a Senior Retail Consultant will be considered. Join a company you can be proud of. Apply today!

Call or email Sandra Chiles for more details

South Pacific Specialist - Job Share - part time!

- ▶ Homebush, no more commuting to the city!
- ▶ Parking on-site, shops nearby, what more could you need?
- ▶ Salary to \$45K base pro rated + uncapped commission

You will be responsible for dealing with enquiries over the phone and online. Book full packages and look after your clients from beginning to end with a full circle of first class service.

Call or email Kelly Wellmore for more details

Inventory Coordinator - Calypso Experts

- ▶ Buzzing office environment
- ▶ Large organisation with endless progression opportunities
- ▶ Salary up to \$43K, Sydney CBD

This winning organisation needs your expert skills in Calypso and back office functions to perform the integral role of inventory management for their global product. Work with a star team!

Call or email Kelly Wellmore for more details