

empowered

with James Tobin
Save around
10-20 minutes per
exchange transaction
with Automated
Exchanges



Watch video now **Sabre** Travel Network

Travel Daily

First with the news

Wednesday 14th March 2012

TMS ASIA-PACIFIC

DO YOU NEED A TEMP?

CONTACT THE TMS TEMP MGR SHARON ON 02 9231 6444

CLICK HERE TO GET STARTED

ISSN 1834-3058

New Auckland Sofitel

ACCOR today announced that the Sofitel Auckland Viaduct Harbour will officially open 18 Apr. The former Westin is already operating under the Sofitel brand, and will undergo a revamp over the next 12 months.

Hotel rates at pre-GFC level

HOTEL prices in Australia saw some of the highest increases globally in 2011, according to new research from Hotels.com.

Nationally, room rates rose 9% year-on-year, 5 percentage points ahead of the global average and one point ahead of the Pacific.

New Zealand hotels racked up the highest increases, up 11% to an average of \$122, with Sweden next at 10%, closely followed by Australia and Denmark on 9%.

Leading the charge in Australia was the Gold Coast where rates leapt 19% to an average of \$161 per night - just \$5 behind the nationwide average of \$166.

The Hotel.com Hotel Price Index indicated that 17 of the 23 domestic destinations surveyed experienced price hikes in 2011.

Brisbane and Perth accom rates escalated 18% (to \$174) and 17% (to \$184) respectively, with the WA capital tying with Canberra as the most expensive capital city.

Average prices in Sydney and Melbourne rose 8% (to \$181) and 9% (to \$158) respectively.

Launceston showed the greatest dip, falling 16% to \$131, followed by the Blue Mountains (-8%) and

Alice Springs (-7%).

Globally, the strength of the Australian Dollar caused price falls in more than half of the 51 countries analysed in the survey.

Accor Australia chief operating officer Simon McGrath told **TD** the Aussie figures reflected strong business travel and conference demand for major cities.

"However, the rate of increases need to be seen in the context of rate declines during the two years of the GFC so prices are really only just getting back to fair-market levels," he said.

McGrath said rates are likely to continue to increase in cities like Sydney, Brisbane and Perth due to there being "so little new hotel supply in the pipeline."

Albanese airport push

TRANSPORT Minister Anthony Albanese today reiterated the urgency of creating a second Sydney airport, responding to a question in Parliament saying it was a "vital issue for the national economy".

intimate
more personal space
on our mid-sized ships



**Holland
America Line**
LEARN MORE >

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (click)

- AA Appointments jobs
- inPlace Recruitment jobs

TDTV going off

A **NEW Travel Daily TV** video, featuring the new Singapore Tourism ad campaign (**TD Thu**) has "gone viral", attracting more than 32,000 views over the last 4 days.

Hundreds of people across the region have commented on the campaign commercial which is now showing on movie screens in Sydney, Perth and Melbourne.

Videos uploaded on **TD's** YouTube channel have now been viewed more than 600,000 times.

To include **Travel Daily TV** in your social media strategy contact Christie-Lee Lachance on advertising@traveldaily.com.au.

Play golf on
beachfront fairways
shielded by a
spectacular coral reef

Click here to find out more

Mauritius
It's a pleasure

AIR/004

viva! holidays

Bali Bargains with Viva! Holidays

A range of packages featuring Garuda Economy Sale Airfares!
Offers end 31 March 2012.

earn points Trip

For more information visit www.vivaholidays.com.au/agents or call 13 27 87

Travelport Rooms and More & Hamilton Island
It all adds up to a great experience

Click here for your chance to win your dream holiday on Hamilton Island

Travelport

HAMILTON ISLAND
GREAT BARRIER REEF AUSTRALIA

Travelport Rooms and More™

inPlace
RECRUITMENT

Call 1300 inPlace
or (02) 9278 5100

Work Close to Home

- ▶ Leisure Consultant - Cherrybrook area
- ▶ Small welcoming team - variety of itineraries
- ▶ Must have previous retail travel exp.
- ▶ Salary \$45K + super + incentives

[click here for details](#)

Contact: kristi@inplacerecruitment.com.au

Travel Daily

First with the news

Wednesday 14th March 2012

NOU Friends

New Caledonia is a unique blend of French and Melanesian cultures

Aircalin
International Airline of New Caledonia

[CLICK HERE](#)

CAN numbers swell

CONCORDE Agency Network has announced the addition of 5 new agents, taking the independent buying group's numbers to more than 400 nationwide.

New agencies include Travel Planners Wyong and Grace Club Travel in NSW and Travel Projects, Continental Pacific Travel and Destination Solutions in Vic.

"They are high-calibre agents attracted by the flexibility of our model," said CAN's Nick Pearson.

Domestic on the up and up

DOMESTIC tourism is defying the naysayers, with figures released today showing a 4% increase in domestic overnight travel to 69.8 million trips in 2011.

The National Visitor Survey statistics from Tourism Research Australia also show that domestic travellers spent \$10.8 billion during the final three months of 2011 - the third consecutive quarter of spending growth.

Tourism Australia md Andrew McEvoy told **TD** that the figures show that "Australian tourism is tracking well, in spite of the well publicised Australian dollar and difficult economies in the UK,

Europe and the Americas".

As well as the higher overnights, the results also showed a 3% increase in day trips, with day trip spending up 7% to \$16 billion.

Holidays contributed 48% of domestic visitor nights, followed by 30% visiting friends and relatives and 15% on business.

Golden Ticket still out

TRAVEL agents are being advised to check their mail carefully, with the Peregrine Adventures 'Golden Ticket' still unclaimed at this stage.

One of the new Peregrine Reserve brochures, mailed two weeks ago to all leisure agents in Australia, contained the lucky ticket for an all expenses paid Imperial Morocco tour complete with Emirates airfare.

All agents are still eligible to enter the second chance draw with a range of great prizes - including the trip if it's not claimed soon.

Sign up to participate at peregrinereserve.com/goldenticket by the end of the month.

Etihad lifts 787 order

ETIHAD Airways has bumped up its Boeing 787-9 aircraft order by 10 units to 41, with 25 options.

The Abu Dhabi-based carrier is to also integrate its *Dreamliner* program with partner airberlin (which has 15 787s on order), in an effort to trim expenses relating to infrastructure, maintenance, training programs and other purchasing activity, such as IFE.

Win a \$500 Wotif Voucher!

Book selected Albatross European Summer tours in March for your chance to win one of four \$500 Wotif accommodation vouchers.

[Click here for more details](#)



NATURAL FOCUS
SAFARIS

Experience the pristine wilderness of British Columbia, Canada at Knight Inlet Lodge.

Knight Inlet Lodge
3 days/2 nights
ex Campbell River,
Vancouver Island
from \$1150 p.p. share twin.

Contact
Natural Focus Safaris
on 1300 363 302
email info@awsnfs.com
www.naturalfocussafaris.com.au
Brochures: www.tifs.com.au
We are the experts in tailor made safaris and tours.

keep exploring LIC NO: 30248

CZ Sydney switch

CHINA Southern Airlines is set to operate alternative aircraft on some of its flights between Guangzhou and Sydney, according to travel agent GDS.

Effective 25 Mar the four times weekly CZ301/302 flight will operate using an A330-200 aircraft, rather than the previously planned 777-200.

CZ's daily CZ325/326 flight to the NSW capital will remain as an A330-300 operation.

NT MUSTER 2012

AGENT REGISTRATIONS NOW OPEN

[Register Now >](#)

SYDNEY
Monday 19 March
MELBOURNE
Tuesday 20 March

NORTHERN TERRITORY
travelnt.com

A STAR ALLIANCE MEMBER

\$150 off any return flight to **new zealand**

Now there's every reason for your clients to visit.
To book refer to your GDS

SALE ENDS 14 MAR

AIR NEW ZEALAND
Travel periods and conditions apply

Nairobi. Daily.

With the World's Leading Airline*

CLICK HERE FOR MORE DETAILS



Travel Daily

First with the news

Wednesday 14th March 2012

We have the affiliations to ensure your success.

Ditch your desk job and go mobile with MTA.

Call us 1300 682 000
join.mtatravel.com.au

mobile travel agents VIRTUOSO TRAVELSCOPE

Ninemsn travel portal revamp

INTERNET player Ninemsn yesterday relaunched its travel home page, with the aim of "repositioning the site as a travel planning and booking destination".

It's part of the evolution of the site in partnership with search provider Wego (TD 08 Dec), with the revamped pages now offering an "entire spectrum of travel options including low cost carriers, cruises and hand-picked deals linked with ninemsn editorial on the site.

There's also an aggregated page of group buying travel deals from Getaway Lounge, Scoopon and Living Social.

Wego gm for Australia & NZ, Dean Wicks, said the "user-first approach to search" combined

with ninemsn's comprehensive travel content, would give Aussies a "complete destination guide along with the ability to book their travel simply and efficiently".

The Wego metasearch system collates fares and prices from a range of travel provider websites.

LAN agent deals

BREAKAWAY Travel Club has released a new range of exclusive LAN Airlines industry fares to promote the carrier's direct flights between Sydney and Santiago.

Return fares start from \$679 plus taxes to Chile, and there are also several other South American LAN destinations on offer as part of the initiative - 02 9250 9400.

Cooks accreditation

A NEW accreditation scheme for tourism properties in the Cook Islands is set to be ratified by the country's Tourism Industry Council, which met to discuss the scheme yesterday.

Developed over the last six months, the program aims to "ensure that visitors will get the same level of hospitality no matter where they are in the Cook Islands," according to the *CINews* media outlet.

MEANWHILE a consortium of Cook Islanders, New Zealanders and Tahitians are examining the feasibility of establishing a new ferry service for the country which would allow development of the outer Cook Islands.

The proposal would see a Corsaire 6000 ferry service the islands in the southern group, with capacity for 400 passengers and up to 42 cars.

A return trip to Aitutaki would cost \$265 including meals, according to the *CINews* report.

As well as servicing existing resorts, the proposed *Merchant of Paradise* operation would facilitate the creation of new tourism product for the region.



Window Seat

COULD this be a hint to a new QF Middle East destination?

Last night Qantas hosted a preview of the soon-to-be-released Hollywood film 'Salmon Fishing In The Yemen' (see p6).

QF's Amanda Bolger quickly quashed any such speculation, telling **TD** that the title of the movie was "a slight technicality - we don't even fly there".

There's probably not a lot of demand anyway, with the latest DFAT Smartraveller update carrying "very strong advice that Australians in Yemen should depart immediately".

TRANSPORT Minister Anthony Albanese today announced that the trial of the new airport X-ray body scanners would be extended to Parliament House.

The technology will be used on Federal MPs this week "so they can see for themselves the benefits of introducing this advanced screening technology at our major airports," he said.

SINGAPORE AIRLINES



Sales Manager NSW & ACT

Singapore Airlines is seeking a motivated and dynamic leader to spearhead our sales efforts in NSW and ACT, based in our Sydney Office.

Suitable candidates will be tertiary qualified with at least 5 years industry experience. Requirements include a thorough understanding of the travel market and its major players; team leadership skills; experience in pricing and distribution; an understanding of airline revenue management and strong analytical skills; an ability to interact and manage relationships with a large cross-section of stakeholders at all levels; high level written and verbal presentation skills; high standard of professional deportment and personal presentation.

Please forward your application for this position to Mr. James Dunne, Manager NSW & ACT, Singapore Airlines, by email to Cecily_Woo@singaporeair.com.sg

Applications should be received by Friday, 23 March 2012.

Our Country Guides help Travel Agents answer their clients questions before they have even asked them.

Are we helping you and your clients?

Click here to learn more and to get your free Navgu trial today.

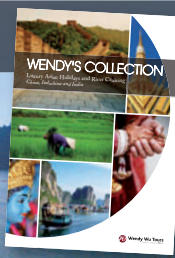


Go to www.navgu.com to watch our explainer video!



Introducing Wendy's Collection

A taste of luxury



Wendy Wu Tours
Experience a Different World

1300 848 586

www.wendyscollection.com.au

Lic No ZTA792, 8415K

UL business plan

SRILANKAN Airlines is set to launch a new business class experience, including fast-track check-in, customs, immigration and security formalities at Bandaranaike International Airport in Colombo.

It's part of a major focus on the business class market, with SriLankan set to have upgraded the interiors of all of its long-haul fleet to offer the latest flat-bed seats in business class by the middle of the year.

The new Colombo offering also includes access to UL's Serendib business class lounge.

NZ cycling push

NEW Zealand is aiming to capitalise on growing interest in cycling from around the world, with the debut next month of the inaugural Tour of New Zealand.

The 8-day team cycling event will kick off on 14 Apr, aiming to showcase many of the country's spectacular cycleways.

Britz Campervans is a sponsor of some legs of the event, which will include stages in both the North and South Islands.

Royal Crown charter

NICHE cruise provider eWaterways has announced the expansion of its portfolio with a charter of the *Royal Crown* for the next three years.

The *Royal Crown* is described as a "stunning river yacht", and the move means that cabins on a range of European river cruising itineraries popular with Australians - including the 'Grand Europe Journey' between Budapest and Amsterdam - will be now available at exclusive introductory pricing.

The luxury vessel carries 90 guests and will bring a new sailing program introduced by eWaterways from next month.

eWaterways gm Australia/NZ, Peter Smith, said the addition of *Royal Crown* "shows just how far eWaterways has come in the last 12 months for all things small ships"

For more cruise industry news see today's issue of **Cruise Weekly** - subscribe free at www.cruiseweekly.com.au.

New Heathrow Express

THE Heathrow Express rail service between LHR and London Paddington station is set for a major revamp which will begin to be rolled out late next month.

New trains will operate effective 26 Apr, while the makeover will also include new uniforms, corporate colours and branding.

Soaking up the Sunshine Coast



ABOVE: This group of travel agents from New Zealand are visiting the Queensland Sunshine Coast this week, building their destination knowledge ahead of the launch of the new direct Air New Zealand flights to the region from Auckland (**TD** 23 Feb).

The trial service will commence 01 Jul, with Sunshine Coast Destination Ltd ceo Steve Cooper saying the visit was "a fantastic opportunity to showcase a diverse range of Sunshine Coast facilities and experiences."

Yesterday the famil included a "mini industry expo" at the See Plus Function Centre in Mooloolaba, bringing together 13 local operators with the visitors for one-on-one appointments, product updates and networking.

The New Zealand agent "Sun Safari" has also been supported by Tourism Queensland.

Pictured from left at Mooloolaba Marina are: Adam Ozkan, Mondo Travel; Terry

Bennett, Mondo Travel; Lisa Keogh, Spicers Group; Nicole Henry, House of Travel; Gemma O'Brien, Sunshine Coast Destination Limited; Jody Krivan, House of Travel; and Pia Rule, Portobello by the Sea.

KLM ups 'Meet & Seat'

KLM has expanded the range of destinations offering its innovative 'Meet & Seat' travel social networking offering, which allows passengers to easily see who else will be on board via a link to Facebook or LinkedIn.

Following its successful initial launch early last month, ten new destinations have been added including Rio de Janeiro, Buenos Aires, Mexico City, Atlanta, Los Angeles, Houston, Toronto, Cape Town, Johannesburg and Nairobi.

Travellers can use the system as part of the booking process to make contact with and potentially sit next to fellow passengers.

PASSIONATE ABOUT CANADA & ALASKA???

TRAVEL CAREER OPPORTUNITY
Progressive growing company
Salary \$40,000 to \$60,000+

Canada & Alaska Specialist Holidays is expanding its operations and has vacancies for 2 Senior Travel Consultants to join our Sydney Sales Centre. We pride ourselves on being the North American travel experts by providing the best information and advice for our customers when designing "Tailor Made Holidays".

We are seeking Senior Travel Consultants with a minimum of 5-7 years consulting experience and a real passion and interest in Canada, Alaska & the USA. Applicants who have travelled to at least one of the above destinations will have an advantage. You should also have proven sales experience and exceptional communication skills with a commitment to customer service.

Sound Like You? Want To Know More? www.canada-alaska.com.au
Please email your resume to: edsmith@canada-alaska.com.au

CANADA & ALASKA
SPECIALIST HOLIDAYS

travelworld
Hunter Travel Group

POSITIONS VACANT

- **Travel Centre Manager** (Retail Store)
- **Sales Consultants** (Leisure & Corporate)

> **CLICK HERE FOR MORE INFORMATION**



Fly Club Classic to LONDON from AUD **1,700** Nett rtn excl taxes, in mixed economy with VS

The only direct all Club Class service from Hong Kong to London offering **WiFi** internet access at every seat, exclusively configured with just 116 seats in two premium cabins, Club Premier and Club Classic for a truly spacious flying experience. No one else comes close.

All-business-class to **LONDON** starting March 7th

1300 889 190

Conditions Apply: Based on Mixed VS Economy / HX Club Classic ex SYD-HKG-LGW net IT fare. Taxes additional at approx.. AUD890 correct at 27Feb. Subject to currency fluctuations. For sales to 31Mar12 and departures 30Jun12. Seats limited and subject to availability. Other conditions apply.



HONGKONG AIRLINES
香港航空

New Sun hours start

SUN Island Tours has clarified its new opening hours of 9am-7pm on weekdays and 9am to midday on Sat (**TD** yest) will commence from Mon 19 Mar 2012.

Reagan slots open up

AIR Canada is seeking a green light from US authorities for a new Vancouver to Washington DC Reagan National Airport service, to operate daily using dual class Airbus A319 aircraft.

The Canadian carrier is one of many airlines wanting to nab a small handful of flights to/from the US capital that has been approved by Congress.

Reagan National requires an act of Congress to add flights and this month made four slots available.

In recent weeks United Airlines and American Airlines proposed to add new San Francisco to Reagan and Los Angeles to Reagan routes respectively.

Alaska Airlines has this week joined Air Canada in the queue, proposing to launch new daily roundtrip flights from Reagan to both Portland and San Diego.

Virgin America says it wants to operate two nonstop daily flights from San Francisco; Southwest wants to provide nonstop services to Austin along with a connecting flight to San Diego; JetBlue Airways is hoping to fly to San Juan, Puerto Rico & Austin; and Frontier is proposing a Colorado Springs/San Diego route.

MEANWHILE, Virgin America is to make Portland, Oregon its 18th destination, with flights from LA & San Fran to debut from 05 Jun.

ACT hotels marketing budget appeal

THE hotel industry is lobbying for a greater commitment to luring major events to Canberra in the upcoming Federal Budget.

The Accommodation Association of Australia warns that without a larger investment in tourism marketing of the ACT region and ensuring that major events continue to be held in the capital, there's a developing threat of a "glut" of hotel rooms.

Despite the ACT currently enjoying high room occupancy rates, with Q3 in 2011 recording a 77% average - the highest in the country - the development of more hotels in the area is a cause for concern, according to Accommodation Association of Australia ceo Richard Munro.

"The most effective way of avoiding such a glut is through a strong and sustained commitment to tourism marketing of the region and staging regular major events

in Canberra, to complement existing major events such as Floriade," he said.

In a budget submission Munro called on the govt to lift its investment from 0.8% of the budget to 1%, as well as supporting a proposal for the construction of a new convention centre, promoting higher local taxi standards and to examine in depth the impact of the carbon tax on the tourism industry.

The AAA is also urging a goal of trying to reclaim the local V8 Supercar event, which was last held in Canberra in 2002.

Despite leading to record hotel occupancies, the ACT V8s lasted only three of its initial five-year contract due to poor attendances, cost blowouts and scheduling complaints from organisers and interstate visitors about the race taking place in the winter month of June.

Swissotel Vitality

SWISSOTEL Hotels has launched their "Vitality" health program worldwide, meaning that a larger range of healthy and wellbeing options will be made available to guests to enjoy during their stay.

A greater emphasis on fitness & wellbeing forms the crux of the program, with a selection of gym gear, organic food and stimulating board games available for use.

Canberra sparks up

NOVOTEL Canberra has appealed to green motorists by unveiling two charging stations for guests driving electric cars.

The two "Better Place" stations charge vehicles with renewable energy and are being made available in advance of the release later this year of a variety of electric models by car makers Mitsubishi, Nissan and Holden.

WINGS AWAY & CRUISELAND

Wings Away Travel & Cruiseland in Victoria is expanding and we have 2 fabulous opportunities!

- Is travel your passion and has been your career for several years?
- Do you delight in sharing your extensive personal travel experiences with colleagues and prospective clients?
- Are You comfortable with sometimes tricky FIT arrangements which are rarely "off the shelf", and the clients who enjoy travelling this way?

If you answer yes to these then we have the job for you and you should apply today!

These positions are for a very experienced, mature adviser. No late night or weekend trading! (Galileo/CCT an advantage but not essential).

Applications by email only and should be addressed to Andrew Cross, Andrew@wingsaway.com.au

Branch Sales Manager - Randwick



The opportunity to love your work. That's the employment creed we live by and that's the type of person we want to attract an application from. Does this sound like you? Read on...

Life as an STA Travel Branch Sales Manager means there is never a dull moment. The responsibility of driving business development, delivering the company vision, and developing a team.

What's in it for you? With a fantastic remuneration scheme, tailored succession planning, leadership and management training and 5 weeks annual leave on the table, you have everything to gain.

Throw into the mix the amazing travel incentives and educationals, annual study grants, fully comprehensive training and a professional yet fun culture that is envied across the travel industry, and you'll agree that opportunities like this don't come along very often.

So if:

- you have previous travel industry experience, (we are talking one year plus)
- you are looking for a change of environment
- your current company's culture and values don't match yours
- you are just longing for that chance to advance

We would love to hear from you. This role not for you but you know of someone who would be perfect? Refer a friend and you will receive \$250 if they are employed.

Please go to www.statravel.com.au/workforus & submit your application.

WIN A \$50 MYER GIFT CARD



This week **Travel Daily** is giving five lucky readers the chance to win a \$50 Myer Gift Card, courtesy of **Chat Tours**.

Many wholesalers say their phones are answered in 5 rings by a consultant. At Chat Tours we actually do!

Up to 15 percent commission!

Chat tours. Over 85 years strong!

For your chance to win the gift card, simply be the first person to send in the correct answer to the question below to:

chattourscomp@traveldaily.com.au

Name 3 Greek Islands?

Hint! Visit www.chattours.com.au

Congratulations to yesterday's lucky winner, **Karen Cornford** of **Andy's World Travel Group**.



Cruise a Silver Cloud

SILVERSEA has extra savings on its 18-day joint Britain & Iceland *Silver Cloud* voyage departing 26 Jul from London, now priced from US\$6,071pp - call 1300 306 872.

QF corporate reels in the industry

QANTAS's Corp. Comm's team hosted a small group of industry representatives to an advance screening of the upcoming Hollywood Blockbuster 'Salmon Fishing In the Yemen' last night.

The film, starring Ewen McGregor, Emily Blunt and Accor's MGallery boutique hotel brand

Ambassador Kristin Scott Thomas offers a simple and hilarious plot about a sheik that has a passion for fly-fishing.

Pictured at Village Roadshow's private theatre in Sydney last night from left are: Qantas' Lauren Blank, Amanda Bolger & Thomas Woodward & Accor's Gaynor Reid.



Jumeirah bookings

JUMEIRAH Group is advising that its newest European hotels, Jumeirah Grand Hotel Via Veneto in Rome, Jumeirah Port Soller Hotel & Spa in Mallorca and the Grosvenor House Apartments in London are now available to be booked online at jumeirah.com.

Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Hamilton Island opened the first phase of its newly redesigned Premier Palm Bungalows following a \$4m refurbishment. The new rooms are aimed at providing a luxury private retreat, with the resort aiming at having all rooms completed by next year.



InterContinental Samui Baan Taling Ngam Resort opened its doors earlier this month offering the Koh Samui, Thailand region an additional 12 standalone Beachfront Pool Villas and 12 two-bedroom villas for families and guests.



Encore Beach Club is on-track to open at the **Encore at Wynn Las Vegas** this month. The adult pool destination is an upscale dayclub open all weekend from 21 Apr. A lineup of world renowned DJ sets are planned to keep crowds entertained as they sit in cabanas equipped with refrigerators, flat-screen tvs and daybeds. For larger groups of up to 40, the Ultra Lounge includes a bar and bartender.

New Frontier seat class

US BUDGET carrier Frontier Airlines has introduced a new 'Select' seat option on its Airbus and Embraer 190 fleet, charging pax to be allocated in the seats behind the front and exit rows.

Passengers booking Select seats (surcharged from US\$5) will also receive Zone 2 priority boarding.

Celine won't go on

CAESARS Entertainment has confirmed the cancellation of Celine Dion's concerts at The Colosseum at Caesars Palace in Las Vegas, from 18 Mar to 09 Jun, due to inflamed vocal chords.

Club Class sale fares

HONG Kong Airlines has special fares for its HKG to London Club-Class services priced from \$2,590 incl an Economy Class sector on Virgin Atlantic from Sydney.

BW business deals

BEST Western is offering free breakfast and internet to woo corporate and loyal clients at Best Western Plus Hovell Tree Inn; Best Western Geelong Motor Inn & Serviced Apartments and Best Western Plus Ambassador on Ruthven Motor Inn (Toowoomba).

Room rates start at \$135 per night - see bit.ly/bwcordeal.



Sales Executive - Melbourne (Full Time)

Responsibilities:

- Sales canvassing – servicing existing clients, developing new business from retail, corporate and groups market.
- Representing airline at various trade and consumer events.
- Planning and organizing sales and promotional activities, product update seminars and familiarisation trips.
- Prepare weekly sales reports & sales marketing project reports as and when required.

Successful applicant will require:

- Ability to work under pressure, or independently with good interpersonal and presentation skills.
- 5 years airline/travel industry experience preferably in similar roles.
- Excellent written and verbal communication skills.
- Excellent computer skills in MS Office applications
- Good time management skills.

Please submit applications including all relevant information and experience (no more than 4 pages) via email to:

bneelizab@rba.com.bn.

Applications close 23 March 2012.
Only shortlisted applicants will be contacted.



Reservations/Ticketing Staff - Melbourne

1 Full Time

Successful applicants will require:

- Previous experience in a similar role.
- Knowledge of Fares & Ticketing 1&2.
- Excellent verbal and written communication skills.
- Professional phone manner.
- Experience with Amadeus preferred.
- A healthy attitude to work and a team player.

Please submit applications including all relevant information and experience (no more than 4 pages) via email to:

bneelizab@rba.com.bn.

Applications close 19 March 2012.
Only successful applicants will be contacted.

Solstice to Alaska

CELEBRITY Cruises are planning to introduce its first Solstice Class ship to Alaska next year, with the 2,850-pax *Celebrity Solstice* to sail round-trip from Seattle during the Northern Summer of 2013.

TravelManagers appt

TRAVELMANAGERS has named Julie Anderson as its second Business Partnership Manager for NSW, with the move responding to strong growth in the group.

QR 787s cabin config

QATAR Airways' Boeing 787 Dreamliner aircraft are to feature 254 seats in a two-class cabin, the Doha-based carrier has revealed ahead of its first delivery soon.

The 22 Business Class seats will offer a 22" wide armchair that converts to an 80" long by 30" wide flat-bed, loads of storage units and a 17" TV screen - all set out in a 1-2-1 configuration.

The Economy cabin will be configured in a 3-3-3 layout, with the Recaro-produced slim-line seats to offer 7" of recline, 32" pitch & 16.9" width and 10.6" seat-back touch-screen monitors.

Passengers in both cabins of the QR 787s will have access to Wi-Fi and mobile phone connectivity, personal power, USB & MP3 ports.

Goldman Travel steps out



ABOVE: These keen Goldman Travel staff have signed up for the Care Australia "Walk in her shoes" challenge, which will see them walk 10,000 steps a day for a week to raise money and awareness of the cycle of poverty for women and girls in poor communities around the world.

Pictured above, from left are Carol Gafen, Sharon Head, Erin Amundsen, Chris Cheyne, Simone King, Gail King, Julie Brender, David Goldman, Milton Massel, Fee Njoo and Tom Goldman.

MEANWHILE, a group of Creative Holidays reservations staff are also taking on the "Everest Challenge," with their

Group buying furore

A STORM of protest has arisen over a "daily deal" offer for a villa at Bali's luxury The Elysian, which was offered late last year through WhyPayFullPrice.com.au - one of the plethora of recently emerged group buying sites.

The price offered was \$889 for a week - a discount of 73% off the standard rate - and more than 70 Australian consumers bought the vouchers and planned their trips.

However it has now emerged that The Elysian will not honour the offer because it hasn't been paid by the intermediary who brokered the deal, a Singapore firm called Villas Indonesia.

WhyPayFullPrice is apparently now offering a refund or other accom for affected clients.

personal goal being 10,000 steps a day for 14 days, to raise money for the work done helping sick kids by their chosen charity - the Royal Childrens Hospital at Randwick in Sydney.

More info at bit.ly/evkids

WIN A HOLIDAY TO SINGAPORE

Throughout March, **Travel Daily** is giving readers the chance to win a fabulous Singapore holiday package for two valued at \$5250, courtesy of **Singapore Tourism Board, Singapore Airlines** and **Resorts World Sentosa**.

The prize includes two return economy class airfares on Singapore Airlines, four nights stay for two people at a Resorts World Sentosa Hotel, two one-day passes to Universal Studios Singapore, two tickets to Voyage De La Vie and tickets to Maritime Experiential Museum and Aquarium.

Every day **Travel Daily** will ask a different Singapore-related question - just read the issue and email us your answer. There will be 22 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Singapore holiday.

Email your answers to: singaporecomp@traveldaily.com.au

Q.10: Click on the following link: <http://www.yoursingapore.com/getlost>) and identify the tagline in STB' new campaign

Click here for terms & conditions





MAURITIUS

60 DAY SALE

2nd adult SAVES 60%

on accommodation at selected resorts 15 May & 31 July 2012.
Honeymoons, Kids, All Inclusive & Golf offers also available

Win A Trip To Mauritius
[Click here for details.](#)



FREECALL
1800 624 268  beachcomber

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

PO Box 1010, Epping, NSW 1710
Phone: 1300 799 220 Fax: 1300 799 221

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Matt Lennon, Chantel Long, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily Group:

CRUISE
WEEKLY

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au

Travel Daily TV

Pharmacy
DAILY



AA APPOINTMENTS

RECRUITMENT CONSULTANTS



TO RECHARGE YOUR CAREER CONNECT WITH AA

NSW & ACT – 8/6 O’Connell St, SYDNEY – (02) 9231 6377 – apply@aaappointments.com.au
VIC – 1/167-169 Queen St, MELBOURNE – (03) 9670 2577 – recruit@aaappointments.com.au
QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – employment@aaappointments.com.au
WA & SA – (03) 9670 2577 – recruitwa@aaappointments.com.au & recruitsa@aaappointments.com.au
FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

GET PAID WHAT YOU DESERVE CORPORATE TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE TO \$70K

Join a global TMC and finally earn the salary your hard work deserves. Working in this highly respected TMC based in North Sydney offices close to public transport; you will be joining a team working on highly profitable accounts and with incentives you could be earning up to \$70,000 per year.

If you are an experienced multi skilled corporate travel consultant or a senior retail consultant looking for a change – apply now, this is just the change you have been waiting for!

GET DRESSED FOR SUCCESS WHOLESALE TRAVEL CONSULTANT SYDNEY - SALARY PACKAGE OTE \$60K+

Love wholesale travel but looking to earn a more realistic salary? Join this team of Wholesale Reservations Consultants who are among the highest paid in the industry. With a minimum of 2 years experience in the travel industry you will have outstanding international product knowledge; you will also have strong sales skills and be accustomed to working to sales targets. This is an opportunity to increase your salary and start living the high life!

NO MORE WORKING SATURDAYS RETAIL CONSULTANT

MELBOURNE (CBD) – SALARY PACKAGE TO \$59K+ SUPER

This boutique office located in Melbourne’s city centre is looking for an experienced leisure consultant to join their expanding team. Working Monday to Friday hours only, you will love having your weekends free! With their repeat clientele and no more time wasters you will be asking yourself why you haven’t made this move before! Min 3 years international experience using Sabre preferred but not essential!

SELL YOUR CRUISING PASSION EVERYDAY RETAIL TRAVEL AGENT

MELBOURNE (EAST) – SALARY PACKAGE TO \$45k (DOE)

Located in a beautiful suburb of Melbourne this high end boutique retail agency is looking for their next team member! With a focus on world wide cruising and interesting itineraries, you will enjoy constructing fares to match these amazing land arrangements! With a high base salary on offer you will finally get that work life balance back! Amazing famils on offer and fun team environment! Min 3 years

KISS THAT LOW BASE SALARY GOODBYE RETAIL CONSULTANT

PERTH (NORTH) – SALARY PACKAGE TO \$55K (DOE)

A change is as good as a holiday, but a famil is even better, and the famils offered from this store are fantastic! This boutique office located North of the river is looking for an experienced consultant to join their team. You will be responsible for servicing the repeat clientele and ensuring the high level of customer service is kept. If you have min 2 years experience this could be your next role! Call us today!

HAVE YOUR CAKE AND EAT IT TOO CORPORATE CONSULTANTS

PERTH (VARIOUS) – SALARY PACKAGE TO \$70K(OTE)

Perth has hit the corporate craze again! With so many roles in corporate travel across Perth the choice is yours! If you have a min 2 years experience and are sick of those time wasters and Bali packages then why not move over to corporate, with amazing benefits such as gym memberships, fun teams and even famils you really can have it all with these roles! Call us today to find out more...

WELCOME BACK YOUR WEEKENDS SENIOR TRAVEL CONSULTANT

GOLD COAST – SALARY PACKAGE TO \$45K PKG + INCENTIVES

Sick of working Thursday nights and weekends? Regain your life with this amazing company. Based on the Gold Coast this boutique agency is looking for an experienced retail travel consultant to join them. You’ll love tailoring itineraries to suit your clients’ needs and have time to sit down and consult. With the security of a strong salary along with a rewarding incentive scheme in place you’ll remember why you joined travel in the first place. Min 3 years travel consulting exp ess.

CRAZY ABOUT OUR SUNBURNT COUNTRY? DOMESTIC WHOLESALE CONSULTANTS

BRISBANE CBD – SALARY PACKAGE \$50K OTE +

Come and join this leading wholesaler and show off your passion and knowledge on this great country. Not only will you love working with industry professionals but escape time wasters and face to face consulting. Being part of this global travel company you will enjoy some the best benefits the industry has to offer including star studded conferences, unbelievable educationals, top training and assistance in progressing up the ladder. Don’t miss out – apply now.



New Travel Job Vacancies - 14 March 2012

Follow us on Twitter

Join us on LinkedIn

Service Delivery Leader - Melbourne CBD

- ▶ Arranging leisure travel for CEO's and VIP's
- ▶ Career opportunity with leading Global TMC
- ▶ Salary \$65K - \$70K + super

Take on this corporate VIP department with a combination of hands on consulting plus leading a team. Galileo preferred. Experience in Corporate Leisure or min 2yrs retail consulting ess.

Call or email Sandra Chiles for more details

Event Groups Consultant - Contract - Sydney

- ▶ Internationally renowned event
- ▶ Latin American Spanish is essential
- ▶ Sal from \$50K + super **Contract:** Now until late 2013

Our client is a major supplier for a global event being held in Brazil in 2013 and needs a Travel Consultant with in depth knowledge of South America to assist with product development.

Call or email Ben Carnegie for more details

Direct Sales Consultant - Sydney

- ▶ Wholesale company in Sydney CBD
- ▶ Great employee benefits
- ▶ Salary \$40K - \$45K + incentives

This company has been experiencing a fantastic year in outbound sales and they need you to come and join them in their Direct Sales department. Great team environment.

Call or email Ben Carnegie for more details

High End Leisure Consultant - Dural area, Syd

- ▶ Very high-end up market repeat clientele
- ▶ Well established agency in the Dural area of Sydney
- ▶ Salary to \$52K + incentives + super neg DOE

This role would suit a mature person with strong GDS systems knowledge who is well travelled and has previous experience selling cruise. Amadeus & Tramada but all CRS considered.

Call or email Kristi Gomm for more details

Leisure Consultant - Perth

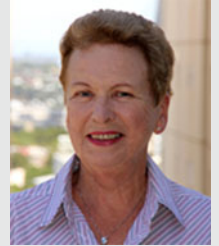
- ▶ Thriving shopping centre location
- ▶ South Perth location
- ▶ Salary to \$45K + incentives + super

Join this well established boutique retail agency and be part of a well travelled and busy team who are proud of their travel knowledge and high service levels.

Call or email Kristi Gomm for more details

Sandra's Top Job

Corporate Consultant Multi Skilled - Sydney



Sandra Chiles

- ▶ Award winning TMC
- ▶ Be recognised & rewarded
- ▶ What are you worth? \$50K \$55K \$60K?

Join this growing TMC - large enough to attract top clients but still has the 'family' culture. This company is known for keeping their staff - many over 10 years. Growth and security plus career advancement are just some of the many benefits they offer.

You will be working Monday to Friday only, as part of a team supporting one major client, looking after both international & domestic arrangements.

To be successful you will have advanced CRS skills (Amadeus preferred), e-ticketing, the ability to multi task and bring a customer centric focus. Experience in corporate or a Senior Retail Consultant will be considered. Join a company you can be proud of. Apply today!

Call or email Sandra Chiles for more details

South Pacific Specialist - Job Share - part time!

- ▶ Homebush, no more commuting to the city!
- ▶ Parking on-site, shops nearby, what more could you need?
- ▶ Salary to \$45K base pro rated + uncapped commission

You will be responsible for dealing with enquiries over the phone and online. Book full packages and look after your clients from beginning to end with a full circle of first class service.

Call or email Kelly Wellmore for more details

Travel Centre Manager - Lake Macquarie

- ▶ Work close to home!
- ▶ Thriving agency group in a beautiful location
- ▶ Salary from \$50K++ negotiable!

Lead a team of professionals, get amongst the local community and drive overall business. Your experience in management/supervisory, strong consulting skills & business operations is a must.

Call or email Kelly Wellmore for more details