

#### Insight's Sharp resigns

**THE** Travel Corporation has this morning confirmed the departure of Insight Vacations' managing director, Lorraine Sharp, as she takes a short-term "career break".

Sharp's career with the TTC has spanned 20 years, working with Trafalgar, Contiki and Insight.

TTC chief executive officer John Weeks praised Sharp for her "relentless endeavours" ensuring the growth of the Insight brand in this region under her leadership over the past nine years.

Sharp will stay on with Insight until 30 Jun, with a successor to be named once finalised.



## Virgin loyalty goes all the way

**THE** three Virgin airlines around the globe have today completed the circle of their respective loyalty programs, allowing earning and burning of points across Virgin Australia, Virgin America and Virgin Atlantic flights.

The move expands the existing arrangements between the carriers which allowed accrual of

#### **QF CNS flood waiver**

**QANTAS** has issued a flight waiver for passengers booked on flights affected by flooding in the Cairns region, for travel up to and including today.

Pax on Qantas 081 issued tickets are being offered the option to rebook to an alternative date see www.qantas.com.au/agents.

#### Eight pages of news

Travel Daily today has eight pages of news and photos, plus full pages from: (click)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Disney Word of Mouse
- VisitBritain

### miles (TD breaking news).

Founder Sir Richard Branson said he was "thrilled that we can now reward our loyal guests with the ability to fly around the world on Virgin," while Virgin Australia ceo John Borghetti said one of the most important features for the carrier's frequent flyer is "the ability to earn and redeem points and enjoy status privileges wherever they fly".

The move may also encourage inbound tourism, with top tier Virgin America and Virgin Atlantic flyers now able to burn their points on Virgin Australia's longhaul international flights.

#### Mt Cook ATR update

**MOUNT** Cook Airline says it aims to have all affected pax to their destinations today, as more aircraft have become available following a full-fleet inspection of its ATR aircraft's cockpit windows.

#### **DFAT Indonesia advice**

**DFAT** has reissued and updated info on its Smartraveller website relating to travel to Bali and Indonesia, following the recent disruption of an alleged terror cell.

The site is recommending Aussies defer travel to Indonesia, with Balinese authorities refusing to rule out whether the alleged terrorists were planning an attack on the eve of Nyepi Day this week.

#### Sales tools for Britain

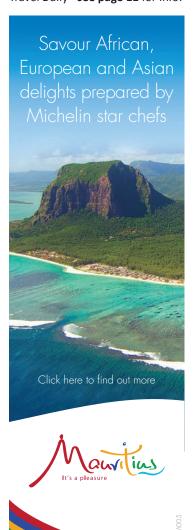
**VISITBRITAIN** is promoting its range of tools to help agents sell and increase knowledge on Britain during the Olympic year and beyond - details on page 12.

#### **Disney Word of Mouse**

**DISNEY** Destinations is providing agents with further details about the launch of the Cars Land attraction at Disnev's California Adventure Park in today's TD.

Scheduled to debut on 15 Jun. Cars Land is one of four new additions for the park, and complete the five-year expansion of Disneyland Resort Anaheim.

There's also a chance to win a set of Cars Land luggage tags via Travel Daily - see page 11 for info.





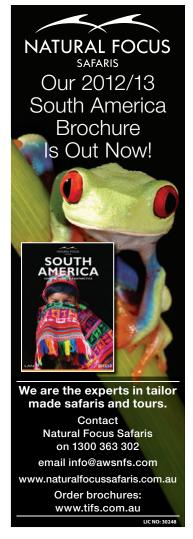


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Tuesday 20th March 2012



### Air Australia a basket case

**THE** collapsed Air Australia suffered from massive losses over the past few years, with a report from administrator KordaMentha revealing an accumulated deficit of over \$72m since 2010.

The report predicts little possibility of any recovery for unsecured creditors, blaming the financial difficulties on a range of factors including inadequate utilisation of aircraft, lack of working capital, not enough economies of scale and "fare discounting to support cash flow".

#### Park Hyatt reopens

THE iconic Park Hyatt Sydney is celebrating its official reopening today, following the completion of its extension and total refurb.

#### FCm clarification

**THE** growth of corporate travel to emerging markets reported by FCm Travel Solutions (TD vest.) is based on the overall volume of travellers heading to those market, not the number of travellers flying Business Class.

Despite scrabbling for cash, the company's working capital had declined to a deficiency of \$58 million by 31 Dec 2011.

KordaMentha has recommended placing the various Air Australia companies into liquidation.

#### ACCC seeks Virgin/ Skywest route info

**THE** competition regulator has sought further details on what new routes Virgin Australia and Skywest are planning to launch as part of a planned corporate pact.

In a confidential submission responding to the ACCC's query, Virgin Australia confirmed more aircraft would be introduced as part of the alliance by the end of this year and during 2013.

Specific info, possibly containing details of the new routes, have been excluded from the register.

**MEANWHILE**, the submission also reveals Skywest has begun operating a leased Boeing 737 aircraft on the Perth-Derby route thrice weekly, with plans to switch to its own A320 in late Apr.

#### ATEC backs LNP plan

**THE** Australian Tourism Export Council has welcomed plans by Queensland's opposition party to strengthen the state's tourism industry as part of its 'Contract with Queensland'.

If elected to power, the Liberal National Party plans to take a whole of government approach to tourism in the state.

MD Felicia Mariani said the LNP's initiatives that aim to encourage more investment in & development of significant infrastructure projects were "excellent", but called for budget commitments for the travel industry.





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Tuesday 20th March 2012



<del>{ malaysia</del>

Malaysia Airlines industry rates to Malaysia, South Asian Sub Continent and Europe. Sales to 09NOV12.

From \$509\* pp return plus taxes. \*Conditions Apply. Taxes approx. \$340\* - \$860\*pp.

**CLICK HERE for further details** 

#### Red Centre lacking native experiences

A SURVEY by Tourism Research Australia has identified a lack of Indigenous cultural experiences offered in the Red Centre is impacting on the visitor experience.

The Central Australia Visitor Profile and Satisfaction survey revealed less than half of int'l visitors were 'very satisfied' with their experience, compared to 56% of the local market.

The joint TSA/Tourism NT poll,



#### **CORPORATE CONSULTANT**

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Please send your CV to Kerby Reimer kerby@cbtravel.com.au taken between May and Aug last vear, showed 9 out of 10 visitors were 'satisfied' with their visit, but the satisfaction rate for customer service and value for money were below the national average.

The report noted some visitors saying that given the history and culture of the area there should be more Indigenous involvement in the industry.

Areas needing improvement in Central Australia included accom standards, public amenities and the cost of attractions, with the report adding that encouraging increased Indigenous involvement would assist the region to "remain competitive both domestically and internationally."

"By increasing the opportunity for Indigenous Australians to share their culture, the region's attractiveness as an iconic Australian destination will strengthen," the report stated.

Not surprisingly, Alice Springs, Yulara and Kings Canyon were the prime hubs for visitors, with many saying they bypassed Alice Springs to go strait to Uluru - view the report at bit.ly/redcentresurvey.

#### **New IHG China brand**

**INTERCONTINENTAL** Hotels Group has launched a new hotel brand targeted specifically for the Chinese market, called HUALUXE.

Billed as an upscale international brand. HUALUXE Hotels & Resorts has contract negotiations for over 20 projects in China - the first of which is expected to open late next year or early 2014.

IHG plans to roll out the brand in Tier 1. 2 and 3 cities and resort locations, with the vision to have 100 HUALUXE hotels open in China over the next 20 years.

IHG says it doesn't anticipate investing its own capital in the project to build the hotels.

#### **Dubai bonus winner**

**CONGRATS** to Catherine Cuffie of Atlas Travel in Auckland who has been named as this week's lucky bonus prize winner in the Emirates, Dubai Tourism & Arabian Adventure mega incentive.

Catherine has won a Panasonic Blu Ray DVD player and Mission Impossible 4 DVD.

For a chance at winning other prizes or a spot on the mega famil go to emiratesincentive.com.



**EXTREME** insomniacs may wish to consider a visit to the Swissotel in Berlin.

The hotel will soon be offering its DeepSleep Package for an additional €60 on top of their room rates as part of their Chrono-Health Concept.

Guests start their day with a 30-min session in front of a bright light lamp, followed by an energy drink before breakfast.

Through an aromatherapy session and post-lunch power nap, the customer ends their day with a 30-min session of breathing thin air from a special mountain generator and a herbal drink to relax the body.

Finally, the guest's normal pillow is replaced with a special "sound-pillow", which plays sounds known as "binaural beats", increasing the level of relaxing sleep brainwaves, making it easier to achieve a restful night's sleep.

If, after all that, you still can't fall asleep, you need a shrink.

#### **Experienced Production/Entertainment** Consultant

Due to expansion Spencer Travel in Sydney is seeking an Experienced Production/Entertainment Travel Consultant. You must have worked doing travel for Production companies and Advertising agencies, understanding their needs and demands. This is a specialised role and requires both Domestic and International experience. You must be Sabre/Tramada trained and ready for a challenge. Ready to start working for a well-respected agency -











Tuesday 20th Mar 2012

#### **Leasing earlybirds**

**DRIVEAWAY** Holidays is reminding agents the deadline for its earlybird deals on car hire and Peugeot Leasing are due to expire on 31 Mar - phone 1300 363 500.

# **STS** comes to Melbourne



ABOVE: Rail Plus staff at the firm's Melbourne office were last week provided with an update on **Swiss Travel System developments** by STS marketing mgr America, Asia & Australia, Fausto Zaina.

Joined by Rail Europe's manager Australasia, Richard Leonard, the team at Rail Plus were also given a rundown on the current 2-for-1 deal available on the four-day Swiss Continuous and Swiss Flexi passes.

Rail Plus is currently promoting the Swiss rail deals via a Nespresso coffee machine incentive for top selling agents in each state, based on sales made between 15 Mar and 15 Apr.

Pictured here from left are: Sana Malihi, Rail Plus product manager; Kirsty Blows, Rail Plus sales executive - Victoria; Richard Leonard, Rail Europe manager Australasia; Fausto Zaina, Swiss Travel System marketing manager America, Asia & Australia; David Stafford, Rail Plus ceo and Greg McCallum, Rail Plus National sales and marketing manager.



#### Corporate Travel Consultant

We are looking for a vibrant, outgoing consultant looking to join our expanding team. We are located in Double Bay Sydney's prestigious Eastern suburbs. You need to have experience in corporate travel and a passion for delivering excellent service. Galileo and Tramada are preferred. Attractive salary and benefits to the right person.

If you think outside the box when working with clients, we would love to hear from you.

Send through your resume to Georgina Byrt at georgina@sanfordtravel.com.au

#### Mercer St Aussie deal

**RADISSON** Edwardian Hotels is offering an Australian Exclusive rate at The Mercer St Hotel in London priced at £195 (AU\$292).

The 'Exclusively London' rate includes priority early check-in, late check-out, free wifi and full English brekkie for one guest (second guest pays £15), valid for stays until 30 Apr - for bookings email whittys@radisson.com.

#### **Emirates lifts Karachi**

**EMIRATES** is to boost flight frequencies between Dubai and Karachi, Pakistan to five daily effective 01 Aug as it strengthens its commitment to the country.

#### Aqua hotel additions

**HAWAII's** Agua Hotels & Resorts has added two new properties to its collection, the 147-room Maui Beach Hotel (effective 01 Apr) & the 88-room Ewa Hotel Waikiki.

#### **KQ** inaugurates **DEL**

**KENYA** Airways has launched new four weekly services from Nairobi to New Delhi, the carrier's second Indian port and its 57th global destination.

#### Gaya Island opening

YTL Hotels has announced it will open the Gava Island Resort off the coast of Kota Kinabalu in Borneo on 01 Jul 2012.

The property comprises of 121 stand-alone hill & sea-front villas.

# Rd 3 Winner

#### CONGRATULATIONS Melissa Devlin

from Travelworld Penshurst Melissa is the top point scorer for Round 3 of Travel Daily's NRL industry footy tipping competition and has won two bottles of wine, courtesy of Compass Car Rental.



#### **Major Prize Sponsors**

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn





2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & The Grand Hotel and Casino Vanuatu





#### **Red Arrows to Jubilee**

BRITAIN's Royal Air Force Aerobatic Team, the Red Arrows, will perform an aerial display over Cunard Line's Three Queens Diamond Jubilee celebration in Southampton on 05 Jun.

The 25-minute show begins at 6pm and is the first time the Red Arrows have performed over Cunard's homeport & the Solvent.

#### **Account Manager** Melbourne



FCm are thrilled to receive Australasia's Leading Business Travel Agent - 2011 award. We are currently looking for an Account Manager to join us on the path to success in our expanding Melbourne team.

If you are comfortable in handling large market key accounts whilst exceeding service expectations, and are looking to take the next step in your career, FCm Travel Solutions will provide you with the ideal environment to excel in the industry.

If you have the drive to excel in this role, you will be rewarded with a competitive, performance-driven salary package along with all the other benefits that come with working for one of Australia's best employers!

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### FEEL LIKE A STAR WITH HR-169



Travel Daily has teamed up with Hahn Air this week and every day is giving one lucky reader the chance to win a Gold Class Event Cinemas movie ticket.

Hahn Air, a leader in the airline distribution industry, operates the industry's leading universal e-ticketing platform. If you'd like to benefit from Hahn Air, register on

For your chance to win, simply be the first person to send in the correct answer to the question below to: hahnaircomp@traveldaily.com.au

nannaircomp@traveidaily.com.au

#### What modules are currently available on our HR college?

Congratulations to yesterday's lucky winner, Tracey Griffiths of World Travel Professionals.





Tuesday 20th March 2012

#### QF cyclone Lua waiver

QANTAS has issued a waiver policy for passengers on flights to/from Broome, Karratha or Port Hedland, who were affected by Tropical Cyclone Lua last Fri.

More at qantas.com.au/agents.

#### **SA cultural strategy**

HERITAGE and cultural tourism is the key to ensuring continued job creation and economic development in South Africa, according to results from a recent study by South Africa Tourism.

A strategic framework created by the National Tourism Sector has set goals including building national heritage into tourism products, education and profiling of the conservation needs of the region, as well as diversification and development of niche tourism products.

Currently, South Africa is known predominantly for its "safaritype" experiences, however the strategy outlined that heritage tourism is one of the fastest growing sources of tourism, capturing 40% of the market.

#### **Sunshine Coast events**

**QUEENSLAND's** Sunshine Coast is pushing for growth from the events market, launching a new winter promotion to encourage conference and incentive groups to the region.

Launched yesterday by Business Events Sunshine Coast, the DrinksAreOnUs.com.au initiative offers event organisers a selection of free components, such as cocktail parties, breakfasts, and 20% or more off a range of products and services.

Events needs to have at least 30 delegates and travel between late-May to mid-Aug 2012.

#### **Cruise TAFE course**

**STUDENTS** aiming for a career in the cruise industry are being encouraged to look into a new qualification aimed at providing the skills beneficial to cruise ship onboard personnel.

Offered by Hunter TAFE in NSW, the new Diploma of Tourism (Cruise Operations) incl lectures delivered by cruise company reps.

#### **QR** security accolade

QATAR Airways has been recognised for its commitment to protecting customers from credit card fraud, awarded a Certificate of Compliance by the Data Security Council.



**WELCOME** to *Money Talk, TD's* Tue feature on what the Australian dollar is doing.

#### \$1AUD = US1.059

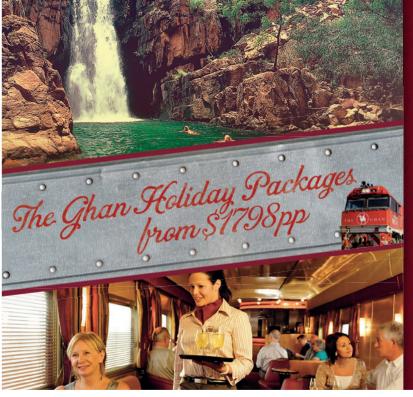
**DESPITE** a dip in early European trading, the AUD rebounded and continued to test the USD \$1.06 level by the close of trade.

Buoyed by an overall lack of significant data, the AUD crept higher throughout the night on news of overall positivity in global equity markets.

Continued confidence in the Chinese economy despite normal high and low cycles has the AUD up on most Asian currencies, including a jump against the Yen, and a smaller climb on the Baht.

European markets continue to raise eyebrows and remain closely watched by investors and travellers, while oil prices continue to steadily creep north. Wholesale rates this morning:

US	\$1.059
UK	£0.665
NZ	\$1.276
Euro	€0.799
Japan	¥87.91
Thailand	ß32.567
China	¥6.6o6
South Africa	R7.871
Canada	\$1.038
Crude oil	US\$107.88



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#### **AFTA UPDATE**

The latest insights from AFTA's Chief Executive, Jayson Westbury

**WITH** the official passing of the one year anniversary of the catastrophic earthquake and subsequent events that occurred in Japan last year, I have had the pleasure of being in talks with the Japan National Tourism Organisation (JNTO) about the importance of the two-way tourism story for Japan and Australia.

Interestingly, the immediate drop in the visitors from Australia to Japan post the events have well and truly started to return with many Australians taking trips for business and leisure back to Japan. While the numbers of Australians travelling to Japan have not yet returned to the 2010 level, given all of the drama that has and did unfold in 2011, recent trends show very strong signs of recovery.

Japan is such a wonderful country and the people of Japan are so welcoming. My talks with the JNTO will continue as the Australian travel industry looks to find ways to further support their activities to Japan.

Clearly, aviation access is one issue that needs to be further looked at given the number of services and choices on offer, but nevertheless the good news is that genuine discussions are happening. Likewise, and in the spirit of the two-way tourism discussion, further talks are underway between the Australian inbound industry and Japan to see how more can be done to encourage more Japanese to visit Australia. I think when natural disasters of such catastrophic nature occur in any country it is encouraging to see how travel and tourism can be one of the key drivers and economic builders as the new normal for the impacted country starts to develop.

I am sure all Australians would want to think that if something like what happened in Japan were to occur in Australia, we would get the same level of support. So in our small way, travel agents should remember to take another look at Japan. They have so much to offer and are so looking forward with open hands and warm hearts to welcome Australians back after a year that has been so harmful to them as a country.

If you would like more information, you can visit http://into.org.au/agents-tour-operators/

#### Jewel of the Cook Is.

**STATEMENT** Journeys has launched a new tour in the Cook Islands, led by a jewellery connoisseur and showcasing the traditional arts and crafts of the island, including Black Pearls.

The tour will also include a cruise across Muri Lagoon to Koka Island to enjoy some local cuisine.

#### Scenic info sessions

**SCENIC** Tours will be holding a series of free information sessions for agents around Australia in conjunction with the launch of their 2013 South and Central America brochure.

Agents can learn more about the program, including luxury Galapagos and Patagonia cruising.

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If you answer yes to these then we have the job for you and you should apply today!

These positions are for a very experienced, mature adviser. No late night or weekend trading! (Galileo/CCT an advantage but not essential).

Applications by email only and should be addressed to Andrew Cross, Andrew@wingsaway.com.au

#### Hotel iConcierge app

**BAGLIONI** Hotels has released its new iPhone and iPad app for guests wishing to obtain a special guide to the cities and villages a Baglioni hotel is located within.



Tuesday 20th March 2012

### Australia soars for Norwegian



NORWEGIAN Cruise Line is seeing exceptionally strong growth from the Australian market, according to the company's international sales director Francis Riley.

Speaking at an event in Sydney yesterday, Riley, who's making his first trip down under since 2010, said the local market had grown by 50% annually over the last three years, with the Norwegian "freestyle cruising" product particularly appealing to first time cruisers.

Hawaii is the major destination for Australians on Norwegian, where the company is the only international operator to use a US-flagged ship enabling it to offer exclusive inter-island itineraries.

But there's also strong demand from Australians for Norwegian cruises in Europe, Riley said.

The strength of the business is evidenced in new Norwegian ships currently under construction, with *Breakaway* 

and *Getaway* to debut in 2013/14 - and potentially providing scope for the cruise line to position a vessel in Australian waters (see today's *Cruise Weekly* for details).

Questioned about the impact of the *Costa Concordia* catastrophe on Norwegian bookings, Riley's pithy summation was that "it didn't help".

"The biggest damage was in the market of those who are new to cruising, many of whom we believe have deferred or abandoned their decision to cruise this year," he said.

While bookings from Europe were particularly hit, the Australian market has shown exceptional resilience, according to regional vice president Nicole Costantin.

The Norwegian Cruise Line team - heading this weekend to the Cruiseco conference in Port Douglas - are **pictured** above at a Sydney event, from left: Braydon Holland, Nicole Costantin, Brigita Devries and Francis Riley.

### Experienced Travel Consultants Geelong



FCm are thrilled to receive **Australasia's Leading Business Travel Agent** - **2011** award. We are currently looking for **Corporate Experienced Travel Consultants** to join our expanding Geelong team.

Whether you have already have a background in Corporate Travel, or are a Retail Travel Consultant looking to take the next step in your career, FCm Travel Solutions will provide you with the ideal environment to excel in the industry.

FCm Travel Solutions offer a market leading salary and a fantastic benefits package. Join FCm Travel Solutions today to take your career to the next level!

http://applynow.com.au/jobF149119



Tuesday 20th March 2012

#### Airline director quits

KINGFISHER Airlines has announced the departure of board-member Anil Kumar Ganguly on health grounds - the second to resign in the last week.



**SKAL** Melbourne held their annual Grand Prix lunch at the Sevel Albert Park overlooking the Formula 1 circuit last week, held in conjunction with the 50th anniversary of the first luncheon.

The noise and atmosphere of the various racing categories however were no match for the enticing aromas of premium wines and a delectable Craig Bond menu.

The event was extra special for Kerrie Walker of Y Not Travel, who was inducted as a new member into the elite fraternity.

**Pictured** above from left is new



# Supplier Updates

**WELCOME** to *Supplier Updates, Travel Daily's new regular feature.* 

Agents can now access the latest special deals and promotions being offered by suppliers, simply by CLICKING HERE.

Supplier enquiries for notices: advertising@traveldaily.com.au

inductee Kerrie Walker, alongside Leonie Littlefield, Allianz Insurance; Samantha Gordon, AOT and Terence Swampillai, Malaysia Airlines.

#### **Kings Tasmania brox**

**AAT** Kings has launched its new Tasmania brochure, offering a wide range of coach touring options in the Apple Isle.

A highlight of the new program is the Standard Guided Tour product, which combines the best things to see & do in each place.

Tours range from 5 to 11 days in length, with Earlybird specials available for bookings paid six months or more in advance.

#### Chinese in for trivia

HELEN Wong's Tours has flown in 10 travel service managers from China to take part in the tour company's 25th anniversary celebrations, including the trade trivia night taking place tomorrow night in Sydney.

25 familiarisation trips to China and Vietnam are up for grabs at the highly-anticipated event.

#### **Full Time Consultant**

24x7 Solutions is the leading after hours solution in the Travel Industry. We service numerous agencies after hours and are now looking for a Full time Consultant to join our already successful team. This role gives you flexibility along with challenge and using all your skills. The ideal candidate must have minimum 4 years' experience in Corporate Consulting, efficient, good time management, focused and most of all flexible with a can do attitude. You will be working on 3 GDS's and Tramada. Interested in a change of pace - send your resume to mena@24x7solutions.com.au

### AUD pushs up Europe bookings

**ONLINE** travel provider LastMinute.com.au has released data showing a big year-on-year increase in the number of flight bookings and accom check-ins within Europe.

According to the data, hotel arrivals jumped 41% in the final six months of 2011, while flight bookings increased by 35%.

LastMinute.com.au spokesperson Nicole Gentle said that the strength of the Australian dollar played an important role in the outcome.

"It's no secret the strength of the Aussie dollar has opened up a wider variety of holiday options for travellers. While the US received a lot of attention last year, the strength of our currency

#### **Agents taste for Peru**

**CHIMU** Adventures will provide an opportunity for retail agents to learn more about Peru as well as sampling some Pervian cuisine at its free hosted event in Sydney on 02 Apr, entitled "A Taste of Peru".

Renowned Peruvian chef Alejandro Saravia will prepare a selection of delicacies before Chimu Adventures director Greg Carter presents the destination to attendees.

Those interested in attending are encouraged to **click here.** 

#### A&K 50th anniv. tour

**ABERCROMBIE** & Kent are celebrating their 50th year of operation with a special one-off birthday itinerary in Africa.

The tour will visit destinations important to the history of the company, departs on 29 Sep and is priced from \$13,290ppts.

# Regional aerodrome upgrades

AUSTRALIA'S most remote and isolated airstrips have been allocated \$5.4million in funding through a Regional Aviation program to ensure they remain safe, reliable and accessible.

The funds will see important upgrade works begin at airstrips in many Australian states.

Projects will commence in Apr, and the upgraded facilities are expected to greatly benefit shipping and freight, as well as vital services such as the Royal Flying Doctor Service.

against the Pound and Euro is certainly making Europe an attractive option," she said.

The most popular European cities experiencing hotel growth were Paris, up 87%, Rome, up 66%, and Athens, up 54%.

Gentle also highlighted the savings available for travellers by flying into an alternate European port other than London, such as Amsterdam, Rome or Dublin.

# TIME UPDATE

One of the best parts of being on a Mentor program is the "company" that you keep as well as the "company" you have mirrored.

Who would have thought that someone like Madonna had a Mentor – her Mentor might have been an unofficial Mentor but she definitely had one.

Jennifer Lopez has said she would love to have Madonna mentor her and I am sure many more superstars would do anything to have Madonna as their Mentor.

Sir Richard Branson we all

know is big on Mentoring, he

has mentored many and his true Mentor was Sir Freddie La ker the first man to create a Low Cost Airline called Laker Airways - he would have encouraged Sir Richard Branson to start an airline and look where Branson is today all because of his Mentor. Let's look at someone like Margaret Thatcher - an incredible woman, the first female British Prime Minister. She states that her Mentors were her teachers and then a fellow female Member of Parliament taught her how to balance her business and personal life.

It proves that you can have many Mentors throughout life not just one that gets you through life.

Why not walk in the steps of many and learn from those that have been Mentored – if it's good enough for Sir Richard Branson, Madonna and Margaret Thatcher get with the program – that's the TIME program.

Take the first step and visit travelindustrymentor.com.au.

Throughout March, *Travel Daily* is giving readers the chance to win a fabulous Singapore holiday package for two valued at \$5250, courtesy of Singapore Tourism Board, Singapore Airlines and Resorts World Sentosa.

The prize includes two return economy class airfares on Singapore Airlines, four nights stay for two people at a Resorts World Sentosa Hotel, two one-day passes to Universal Studios Singapore, two tickets to Voyage De La Vie and tickets to Maritime Experiential Museum and Aquarium.

Every day Travel Daily will ask a different Singapore-related question - just read the issue and email us your answer. There will be 22 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Singapore holiday.

Email your answers to: singaporecomp@traveldaily.com.au



#### **Bentours Lapland**

**BENTOURS** are urging travellers to book early for its popular Christmas in Lapland tour, with scientists predicting the brightest northern lights in 50- years.

The 5-day package tour is based in Finnish Lapland, priced from \$2230ppts and departs 23 Dec.

#### **ANZAC Day in Hawaii**

AUSTRALIANS in Hawaii on ANZAC Day will be able to attend the annual commemoration service at Punchbowl Cemetery in Honolulu, beginning at 10am local time on 25 Apr.

#### AirAsia goes full-auto

LOW-COST carrier AirAsia will discontinue its Premium Support Line services in Malaysia and Singapore effective 17 Mar in a continued effort to automate all aspects of its services.

#### **New Yellowstone tour**

**YELLOWSTONE** National Park in Wyoming has introduced a 3-day package to coincide with the end of the hibernation period of the park's black and grizzly bears.

The Spring Wolf & Bear Discovery package is priced at US\$699pp plus tax - bit.ly/ystnbr.

#### airberlin in oneworld

**GERMAN** carrier airberlin will become part of the oneworld alliance from tomorrow, making it the sixth-biggest European carrier to form part of the airline group.



Tuesday 20th March 2012

### **TSAX** Business chicks brekkie



ABOVE: Business Chicks, in conjunction with Travelscene American Express members held a special breakfast event at the Westin Hotel Sydney recently, where the guests listened to former magazine editor and businesswoman Ita Buttrose speak about her experiences.

Pictured at the packed event are Deborah Moffatt and Vivienne Zaarour, Northshore Travel; Marilyn Dickenson, Travelscene Cronulla; Julie Allen, Allen's Travel; Pauline Phillips, Travelscene Belrose; Lesa Rowlands, Summerland Travel Merimbula: Shivaun Kilbane, TSAX; Patricia McEwan, St Leonards Travel and Kim Hatherly, Southside World Travel.

#### Bali time zone plan

**INDONESIA** will introduce a single time-zone across the entire country from 17 Aug, 2012.

The proposal being considered by the govt is for the country to adopt the UTC +8 time, currently effective in central Indonesia.

#### Another NY pod hotel

POD Hotels has announced it will open a second New York City property by mid-2012, located near Grand Central Station.

The hotel will be called Pod 39 and, similar to the existing Pod 51 property, will feature small 100sq-foot rooms, priced from US\$119 per night twin share.

# voyager®

#### Voyager are recruiting! **Roles currently available:**

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- Melbourne Groups domestic

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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Are you passionate about cruising? Why don't you work in a
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# ARE YOU THE LEADER OF THE PACK? TEAM LEADER

MELBOURNE (CBD) - SALARY PACKAGE TO \$58K + BONUSES

Do you love adventure travel? Are you always looking for that trip that's a little bit different? With a focus on small group tours that are a little of the beaten track this agency is looking for an experienced team leader to lead the team to success. With a free trip given every year plus a credit towards the flights and a fun team environment you wont regret making this change! This role won't stick around long so register today!

# GET ON THE SUSHI TRAIN JAPANESE SPEAKING TRAVEL CONSULTANT BRISBANE – SALARY PACKAGE UP TO \$42K

Sick of working late nights and weekends? Are you fluent in written and spoken Japanese? Get your life back and use your talent with this great role. Based in the Brisbane CBD this agency is looking for an experienced retail/corporate travel consultant to join them. You'll love using you minimum 2 years consulting experience and Japanese language skills to service your clients' travel needs. Min 2 years travel consulting experience and strong Japanese language skills are required.

# LOVE MIXING WITH CELEBRITIES ENTERTAINMENT AND PRODUCTION CONSULTANT SYDNEY- BASE SALARY TO \$65K + SUPER + BENEFITS

Always wanted something really different? Well this is it! With a focus on the entertainment industry - this exciting senior consulting role will be the pinnacle of your career within corporate travel. You will be rubbing shoulders with celebrities, producers, film crews and stage shows, booking all forms of travel. You will have at least 3-5 years in a corporate consulting role, strong international and domestic airfare knowledge and ticketing will be a huge bonus.

### EXCLUSIVE FAMILS RETAIL CONSULTANT

MELBOURNE (NORTH) - SALARY PACKAGE TO \$45K (DOE)

We have a fantastic opportunity for either a part time or full time consultant to join a growing travel agency located in Melbourne's Northern suburbs. With your previous industry experience selling leisure travel this will be an easy transition. With the opportunity to attend exciting and exclusive famils and with a high base salary and generous commission structure this could be your new role!

# THE GRASS IS GREENER ON THE OTHER SIDE WHOLESALE CONSULTANTS

PERTH (CBD) – SALARY PACKAGE TO \$65K (OTE)

Imagine selling that perfect holiday everyday, dealing with agents who need your advice and your expertise! Imagine earning commission in a wholesale role?! Sounds too good to be true, doesn't it? Well not with this role! Located in Perth's CBD this international wholesaler is looking for an experienced consultant to join their team. You will be rewarded with fantastic famils, commissions and lots more!

# ROCK AROUND THE CLOCK AFTER HOURS - CORPORATE CONSULTANT BRISBANE INNER SUBURBS - \$30 P/HR + SUPER

Are you available to work nights, weekends and graveyard shifts? If so, we need you for shifts starting ASAP. Based in an implant situation you will be responsible for making new bookings, amendments and cancellations. Your previous travel consulting experience along with the ability to remain calm under pressure will see you succeed in this role. You'll earn a top hourly rate along with penalties and be given ongoing training. Interviewing now – apply NOW!

# \*WORD OF MOUSE



# The Happiest Place on Earth Is About to Get Happier

The Happiest Place on Earth will get even happier June 15, 2012, with the grand opening of Cars Land, Buena Vista Street and the Carthay Circle Theatre at *Disney California Adventure* park. The exciting, new additions will complete the five-year expansion of *Disneyland* Resort, Anaheim.

With four new attractions opening at *Disney California Adventure* park, full day-to-night experiences at both parks, and the magical transformation of the *Disneyland* Hotel with new pools, themed suites and remodeled rooms, guests of all ages will enjoy more fun and adventure than ever before at the *Disneyland* Resort.

Cars Land expands *Disney California Adventure* by 12 acres and immerses guests in the thrilling world of the Disney•Pixar blockbuster "Cars." Guests will feel as if they have stepped into the town of Radiator Springs as they enjoy three family attractions showcasing characters and settings from the movie, plus "Cars"-themed dining and shopping locations such as Flo's V8 Café, Ramone's House of Body Art and Radiator Springs Curios.



**Radiator Springs Racers** 

One of the largest and most elaborate attractions ever created for a Disney park, Radiator Springs Racers is a twisting, turning, high-speed adventure through Ornament Valley and the town of Radiator Springs. Luigi's Flying Tires invites guests to glide on air aboard special tires, whirling around with their pals. At Mater's Junkyard Jamboree, guests will whip around behind a baby tractor and enjoy tunes from a giant jukebox built from Mater's most prized possessions.

To accommodate a media preview and make final preparations for the exciting debuts, *Disney California Adventure* will be closed June 14.

The fun, new attractions, locations and entertainment will open to the public June 15 2012.

WIN! Your very own set of exclusive Cars Land luggage tags. Watch this video clip and then email us at the link below with the names of the 3 main attractions at Cars Land for your chance to win!



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