

empowered

with James Tobin
Save around
10-20 minutes per
exchange transaction
with Automated
Exchanges



Watch video now Sabre Travel Network

Travel Daily

First with the news

Wednesday 21st March 2012

DO YOU NEED A TEMP?
CONTACT THE TMS TEMP MANAGER
SHARON ON 02 9231 6444
CLICK HERE TO GET STARTED
WWW.TMSAP.COM
TMS
ASIA-PACIFIC

ISSN 1834-3058

Air France incentive

CONSOLIDATED Travel is promoting special Air France spring fares for tickets to Europe issued 16-31 Mar.

Prices lead in at \$1188 nett ex East Coast and \$1093 nett ex West Coast Australia, with the top selling agent to receive a bonus Nespresso coffee machine.

And for each ticket issued on the sale fare via QuikFares a \$30 voucher will also be awarded.

For details see the **last page**.

Major MEL domestic plan

MELBOURNE Airport has today published a preliminary Major Development Plan, including the creation of a new domestic terminal designed to cater for up to 20 million pax annually.

The proposed Southern Precinct project also includes 35 extra aircraft parking aprons and taxi lanes, new multi-level structures for ground transport, more parking and upgrading of the airport road network.

Phase one has an estimated cost of \$300m, with construction

scheduled from Oct this year and the new terminal open by Jul 2014.

Airport ceo Chris Woodruff said the plan would bring major benefits by facilitating the growth of airlines, including basing extra planes in Melbourne and the introduction of new services.

The report is open for public comment until 07 May at www.melbourneairport.com.au.

NTIA voting open

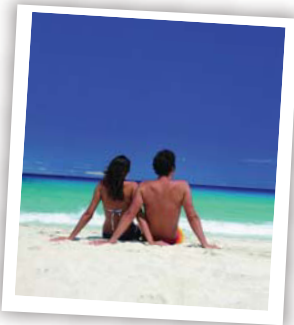
AFTA says it's already had a "colossal" response for this year's National Travel Industry Awards, which opened for voting at 9am Sydney time this morning.

Scores of nominees in both supplier and agent categories are lobbying for support - to cast your vote click on the buttons below.

[Agents click to vote for suppliers](#)

[Suppliers click to vote for agents](#)

Lounge around on Qantas Holidays before you fly to Thailand



Receive a double pass to the Qantas Lounge^ when you book a Thailand Qantas Holidays air and accommodation package

(excluding Jetstar)

Sale 3-31 March 2012

Travel 3 March - 30 June 2012

^ Conditions apply.



Holidays

qantasholidays.com.au/agents

HWT deregistration

THE Travel Compensation Fund has advised of the non-voluntary termination of the agent Kingriver Investments, which has been trading as Harvey World Travel Broome, in Western Australia.

Although early days, TCF ceo Glen Wells told **TD** today that the agent has indicated that claims could be "substantial," but its clients would be protected.

AA \$1,000 giveaway

TRAVEL recruitment specialists AA Appointments have launched a \$1000 Autumn Giveaway.

There are also \$300 referral vouchers available - see **page eight** of today's **TD** for details.

Seven pages of news

Travel Daily today has seven pages of news plus full pages:

- AA Appointments giveaway
- AA Appointments temp jobs
- inPlace Recruitment jobs
- VisitBritain
- Consolidated AF promo

The GDS that translates every other GDS



Travelport Smartpoint App™

Now you can work on the Galileo Desktop™ product using the GDS cryptic language of choice - without learning new entries. What's more, Travelport Smartpoint App's integrated productivity and clever design allows you to work the way you want to, making searching and booking simpler and faster.

[CLICK HERE TO READ THE LATEST RESULTS](#)

Travelport

www.travelportsmartpointapp.com

intimate
more personal space
on our mid-sized ships



**Holland
America Line**

[LEARN MORE >](#)

Europe Today

Sale until 13Apr12

Departures 01Jun12 until 30Nov12

See lufthansaexperts.com
for details

40 destinations

1149\$*

*Gross fare not including fees, taxes and surcharges.

Finance & Admin Executive

- ▶ Online travel & accommodation company
- ▶ Small team management, Sydney
- ▶ Well known & popular brands
- ▶ Salary from \$100K + super

click
here for
details

Contact: ben@inplacerecruitment.com.au

Travel Daily

First with the news

Wednesday 21st March 2012

NOU Cultures
New Caledonia is a unique blend of French and Melanesian cultures

Aircalin
International Airline of New Caledonia

CLICK HERE

Virgin/Air NZ Tasman growth

THE alliance between Virgin Australia and Air New Zealand has exceeded capacity targets set by the Australian Competition and Consumer Commission, and in some cases seen a significant increase in seats available on particular key routes.

When the ACCC approved the pact it applied a condition that capacity would not be reduced on a range of routes including AKL-BNE, BNE-DUD, BNE-WLG, MEL-WLG, SYD-WLG and SYD-ZQN.

According to an independent

Pitcher Partners audit report released overnight, overall, the two airlines have together grown their Tasman capacity by 2.8%.

Growth has been strongest on Sydney-Wellington which is up 20.6% in terms of seat numbers, but all of the stipulated routes have seen an increase including Melbourne-Wellington up 9.8% and most others seeing small increases of 1-2%.

Air Van domestic pass

AIR Vanuatu has introduced a new airpass called the 'Discover Vanuatu Airpass' making it more affordable to island-hop around the South Pacific destination.

Prices for the minimum four-coupon pass start at US\$425 plus taxes (extra sectors are US\$75), with the pass needing to be booked prior to arrival.

The carrier's Australia manager Malcolm Prior said the pass offers great value for pax wishing to fly to some of Vanuatu's more than 20 destinations on 83 islands, including Espiritu Santo, Tanna, Malekula and Motalava.

FAA examining rules for inflight gadgets

THE US FAA has confirmed that it's taking a "fresh look" at the use of electronic devices in flight.

A *New York Times* report cites FAA deputy assistant administrator for public affairs, Laura J. Brown, saying that while current rules allow airlines to permit devices once they have shown they are safe, carriers have not done this because of the expense of certification.

However, "with the advent of new and evolving electronic technology, and because the airlines have not conducted the testing necessary to approve the use of new devices, the FAA is taking a fresh look at the use of personal electronic devices, other than cellphones, on aircraft," Brown said.

The last time any such testing took place was in 2006 - when devices such as the Kindle and the iPad were just a twinkle in Steve Jobs' eye.

The current odd rules allow audio recorders and even electric razors to be used during take-off - but not calculators.

CX new HKG lounge

TODAY *Travel Daily TV* is showcasing a video on Cathay Pacific's recently upgraded 'The Wing' lounge at Hong Kong International Airport.

The facility has a range of new features including an expanded noodle bar, Peninsula Hotels chefs, a Coffee Loft and fantastic Norman Foster-



designed Solus chairs. To view our exclusive report click on the logo or go to www.traveldaily.com.au/videos.

Dear Travel Partner
We value your support

VOTE NOW!

Best Tour Operator International

INSIGHT VACATIONS

The Art of Touring in Style

Win a \$500 Wotif Voucher!

Book selected Albatross European Summer tours in March for your chance to win one of four \$500 Wotif accommodation vouchers.

[Click here for more details](#)



FOR FEELING CONNECTED EVERYDAY

YOU CAN HAVE IT ALL

MEET THE TEAM BEHIND TRAVELMANAGERS WHO ARE HERE TO SUPPORT YOU AND YOUR BUSINESS.

CONTACT SUZANNE LAISTER ON 1800 019 599 OR JOIN.TRAVELMANAGERS.COM.AU

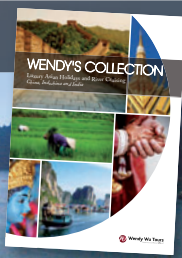


AIMEE FAUNTLEROY
Corporate Operations



Introducing Wendy's Collection

A taste of luxury



Wendy Wu Tours
Experience a Different World

1300 848 586

www.wendyscollection.com.au

Lic No 274792, 8415K

Nairobi. Daily.

With the World's Leading Airline*

CLICK HERE FOR MORE DETAILS



Travel Daily

First with the news

Wednesday 21st March 2012

We have the affiliations to ensure your success.

Ditch your desk job and go mobile with MTA.

Call us 1300 682 000
join.mtatravel.com.au

mobile travel agents VIRTUOSO TRAVELSCOPE

Deutsche Bahn extension pass

PASSENGERS travelling by rail within Germany on the Deutsche Bahn German Railways system will from next month be able to go beyond the country's border using a new Extension Pass.

The "major new concept" is the result of Deutsche Bahn working with the railways of neighbouring countries, according to local rep, International Rail's managing director Jonathan Hume.

Hume told **TD** the Extension Pass, launching 01 Apr, enables pax using the Deutsche Bahn to purchase sector fares on other railways, covering key routes incl those to Prague, Paris & Brussels. "The Pass offers an alternative to the expensive Eurail Pass, and provides much cheaper fares on

point to point sectors," he said.

International Rail has exclusive access to the DB res system - see agent.internationalrail.com.au.

BHA says Bali still safe

BALI Hotels Association says its confident the disruption of an alleged terrorist cell in Bali (**TD** yesterday) and ongoing security precautions in key tourist areas will have no effect on business.

"Authorities remain confident that already stringent security measures are paying off," BHA chairman Jean-Charles Le Coz said.

Le Coz added that members of the group continue to work closely with police "to ensure the safety of guests staying in Bali."

Indigenous conference

ATEC's inaugural Pacific Asia Indigenous Tourism Conference, run in partnerships with Tourism NT and PATA will commence next week in Darwin, from 28-30 Mar.

The conference aims to bring together Indigenous tourism operators, tourism organisations, operators, companies representing Indigenous people and others, in a bid to engage and expand the profile of Indigenous tourism.

Register at www.paitc.com.

Mexico earthquake

MEXICO has been rattled by a 7.4 magnitude earthquake which struck 120 miles off the coast of Acapulco, with aftershocks also felt as far afield as Mexico City.

Tweets from people on the ground indicate that hotels were evacuated while Mexico City airport was temporarily closed.

HA A330 to SYD in Apr

HAWAIIAN Airlines will deploy new Airbus A330 aircraft on the Honolulu-Sydney route from 24 Apr, a few weeks earlier than originally planned, after taking delivery of its sixth A330 last week.



Sales Manager NSW & ACT

Singapore Airlines is seeking a motivated and dynamic leader to spearhead our sales efforts in NSW and ACT, based in our Sydney Office.

Suitable candidates will be tertiary qualified with at least 5 years industry experience. Requirements include a thorough understanding of the travel market and its major players; team leadership skills; experience in pricing and distribution; an understanding of airline revenue management and strong analytical skills; an ability to interact and manage relationships with a large cross-section of stakeholders at all levels; high level written and verbal presentation skills; high standard of professional deportment and personal presentation.

Please forward your application for this position to Mr. James Dunne, Manager NSW & ACT, Singapore Airlines, by email to Cecily_Woo@singaporeair.com.sg

Applications should be received by Friday, 23 March 2012.

Emirates

Hurry, your chance to win a trip to Dubai ends on 1st April 2012.

Learn more

emiratesincentive.com

Anglian Adventures

definitely Dubai

Travel dates of trip to Dubai between 13th May and 17th May 2012.

Window Seat

CHOCOLATE lovers beware.

Easter celebrations have been taken to a new level in the UK, with the stylish Cavendish Hotel in London creating...wait for it...a chocolate hotel room!

The news gets better, with a competition being held which will allow one lucky guest to stay in the room and literally eat their way out at the end.

Students from Westminster Kingsway School of Hospitality are the geniuses responsible for the design, made from delectable Callebaut chocolate.

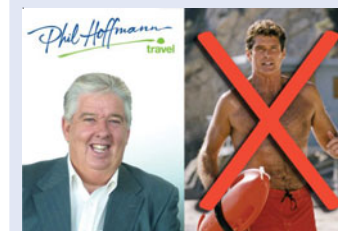
The elaborate eating extravaganza will take place on 26 Mar from 2pm to 3:30pm.

If that doesn't give the winner diabetes, they're set for life.

INDUSTRY icon Phil Hoffmann is capitalising on his surname, an abbreviated version anyway, and made famous by the *Knight Rider* & *Baywatch* TV star and singing sensation - the Hoff.

This week the Twitter account of Phil Hoffmann Travel in South Australia tweeted - "There's no hassle when you travel with the HOFF!!"

The tweet was accompanied by the below image, clearly pointing out who is the travel expert.



Hoffmann takes on 'the Hoff'



Fly Club Classic to LONDON from AUD 1,700

Nett rtn excl taxes, in mixed economy with VS

The only direct all Club Class service from Hong Kong to London offering **WiFi** internet access at every seat, exclusively configured with just 116 seats in two premium cabins, Club Premier and Club Classic for a truly spacious flying experience. No one else comes close.

All-business-class to LONDON starting March 7th

1300 889 190

Conditions Apply: Based on Mixed VS Economy / HX Club Classic ex SYD-HKG-LGW net IT fare. Taxes additional at approx.. AUD890 correct at 27Feb. Subject to currency fluctuations. For sales to 31Mar12 and departures 30Jun12. Seats limited and subject to availability. Other conditions apply.



Rising oil prices a 'toxic risk'

THE International Air Transport Assoc has downgraded its industry forecast for 2012, mainly on the back of rising global oil prices.

The previously forecast US\$99 price tag per barrel of Brent crude is now expected to reach record-highs of \$115 per barrel, with the overall industry fuel bill expected to top \$213b for the year, or 34% of average operating costs.

IATA says the new forecasts on "toxic" oil prices are seeing the rising worries in European economies becoming a secondary

Scenic Canada famil

SCENIC Tours is offering agents a chance to join a 12-day famil to Canada's west-coast, departing 17 Apr, priced from \$2,665ppts.

Info at famil@scenictours.com.

issue by comparison.

Political tensions across a number of Gulf nations add to the strain, causing unpredictable fluctuations in global oil markets.

IATA director general Tony Tyler said of the reforecasted figures "Already the damage is being felt with a downgrade in industry profits to \$3-billion."

Oil instabilities are causing variations on profit forecasts for air carriers in a number of regions, with North American airlines slashing expected results despite increases in capacity.

European airlines face the most difficult period, while Asian carriers continue delivering promising forecasts, with the majority from Chinese operators.

Canterbury blog comp

CHRISTCHURCH & Canterbury Tourism have partnered with online travel site Wotif.com to launch a competition to find Australia's best travel blogger.

The winner will go on a 9-day Tiki tour in Christchurch and the surrounding areas to immerse themselves in everything about the region and to blog on their experiences - see bit.ly/cantblog

Jumeirah Pera Palace

DUBAI-based hotelier Jumeirah has confirmed it will take over management of the 115-room Pera Palace Hotel in Istanbul, Turkey, effective 01 May.

The property, known as one of the longest established upmarket hotels in Istanbul, originally opened in 1892.

To be rebranded as Pera Palace Hotel, Jumeirah, the hotel will boost Jumeirah's global hotel collection to 19 properties.

Gecko's embraces iTraining



ONLINE training was made easy with Gecko's recently, as hundreds of entries received all had a chance of winning an Apple iPad upon completion of their online agent training courses.

The courses covered such things

as new Gecko's products in Antarctica, Kokoda and sailing experiences in Thailand.

Pictured above (middle) is the winner of the iPad - Kate Trickett from Travel Counsellors based in Geelong - with TC's gm Deb Duncan (left) and Gecko's area sales manager for home-based agents, Patrick Brophy.

HKG third runway OK

HONG Kong Airport's executive council has given an 'in principal' green light for the gateway to construct a third runway to keep pace with air traffic growth.

The approval means the hub can begin work on design, financing & an environment impact study.

Construction isn't expected to start until 2014 and will take around 8 years to build.

oneworld AB adoption

THE entry today of airberlin (AB) and its affiliate Niki (HG) into the oneworld airline alliance will see the carriers participate in its oneworld Explorer, oneworld Circle Trip Explorer, oneworld Visit Europe and Global Explorer fare products from 01 Apr 2012.

MAURITIUS 60 DAY SALE

KIDS up to 17yrs SAVE 60%

on accommodation rates at selected resorts between 15 May & 31 July 2012.
Honeymoons, Couples, All Inclusive and Golf offers also available

Win A Trip To Mauritius

[Click here for details.](#)

Conditions apply

FREECALL
1800 624 268 beachcomber

WINGS AWAY travel

& CRUISELAND

Wings Away Travel & Cruiseland in Victoria is expanding and we have 2 fabulous opportunities!

- Is travel your passion and been your career for several years?
- Do you delight in sharing your extensive personal travel experiences with colleagues and prospective clients?
- Are You comfortable with sometimes tricky FIT arrangements which are rarely "off the shelf", and the clients who enjoy travelling this way?

If you answer yes to these then we have the job for you and you should apply today!

These positions are for a very experienced, mature adviser. No late night or weekend trading! (Galileo/CCT an advantage but not essential).

Applications by email only and should be addressed to Andrew Cross, Andrew@wingsaway.com.au

TEMPO HOLIDAYS PRICE GUARANTEE

Tempo Holidays' prices have always been competitive, but they're about to get even better thanks to our new price-beat guarantee*

CLICK HERE for more info or call **1300 362 844**

*Conditions apply. Tempo Holidays Pty Ltd ABN 51007331213, VIC License 31341, NSW License 2TA08293

Tonight's trivia to test trade



ABOVE: This group of Chinese delegates have been working with Helen Wong's Tours for the past 25 years, and have been studying to be ready for tonight's trivia comp as part of the 25th anniversary festivities for Helen Wong's Tours in Sydney.

Pictured here with Helen Wong,

her husband Philip and Sam Chen at the Helen Wong's Tours office are: Qin Lijuan from Gansu; Li Yanmei, Yunnan; Yang Shunhua, Chongqing; Lin Shusen, Zhejiang; Zhou Hua and Chen Xi from Guilin; Ma Ruifeng, Sichuan; Wang Hao, Shanghai; Li Zhi, Xian and Liang Junning, from Tibet.



If you currently work in travel wholesale or retail and are looking for the next challenge, and want to be part of a dynamic, fun and successful retail team, please contact us today. We are currently recruiting for the following position.

RETAIL RESERVATION STAFF OPPORTUNITIES

Purpose of the Role:

To offer an exceptional standard of customer service and expertise to the NRMA members and general public by phone or in person in our Wynyard shop. Offering destination advice and information and booking domestic or international reservations including air travel, rail, hotels, car rental, cruise, local attractions and insurance.

Skills Required:

- Minimum of one year experience in travel (wholesale or retail)
- Outgoing personality and friendly nature
- Strong customer service and sales skills
- Self motivation and commitment
- Experience in cruise sales a distinct advantage
- Computer literacy is essential
- Self starters looking to advance themselves within the industry
- Ability to work both unsupervised and as part of a team

In return for the right applicants we offer:

- Modern Wynyard CBD location, within 100 metres of Cityrail network
- Be part of a fun working environment and a small specialized team of experts
- Benefits associated with our parent company NRMA Motoring & Services
- Career advancement opportunities
- Ongoing Training and famil opportunities

To apply send a current CV along with a covering letter explaining why you would like to be part of the team to jobs@nrmaleisure.com.au

Application closes Thursday 5th April 2012

Wednesday 21st Mar 2012

Preferred comm bonus

THE Preferred Hotel Group is offering 15% commission at a range of its participating member properties in the Asia Pacific region, for stays between 01 May and 31 Aug 2012.

The bonus is accessible for GDS bookings made under master chain code PV, for properties with the *Earn Extra in Asia Pacific* designation.

Participants include the Fullerton Bay Hotel in Singapore, the Leela Palace in Udaipur India, Tokyo's The Prince Park Tower and The Landis Taipei in Taiwan.

15% is also payable for Preferred bookings of Regal hotels in Hong Kong and the Parkyard Hotel in Shanghai, among others.

8 new TCF agent HOs

THE Travel Compensation Fund has had eight new head office travel agency locations open so far during the month of Mar.

New agents include **Extragreen Holiday Surfers Paradise** (ABN:60 154 152 744), **Sai World Travel & Tours**, Nundah (ABN:71 153 405 595) & **Caloundra Transit Centre** (ABN:91 995 349 672) in Qld; **Atlas Travel (Vic)**, Springvale (ABN:62 147 189 642), **Esplanade Travel**, Lakes Entrance (ABN:24 363 860 044) in Vic; **Harvey World Travel Belconnen** (ABN:71 100 625 536), ACT and **Skyjet Travel**, Kogarah (ABN:26 155 186 173) & **Sky High Travel**, Arncliffe (ABN:55 155 695 426) in NSW.

The TCF also admitted nine new branch locations, including two Flashpacker Holdings businesses - Mad Travel Shop & Nomads Travel - in Sydney, a Cruiseabout office in Bowral, NSW and a Student Flights office in Penrith, NSW.

QF FF bonus points

QANTAS Holidays are offering a bonus 5,000 frequent-flyer points to travellers who book a Qantas airfare in conjunction with a combined Rocky Mountaineer package in Canada.

A free night in Vancouver along with a free sightseeing tour or dinner is also available for rail packages of 6-nights or more.

FEEL LIKE A STAR WITH HR-169



Travel Daily has teamed up with Hahn Air this week and every day is giving one lucky reader the chance to win a Gold Class Event Cinemas movie ticket.

Hahn Air, a leader in the airline distribution industry, operates the industry's leading universal e-ticketing platform.

If you'd like to benefit from Hahn Air, register on www.hahnair.com

For your chance to win, simply be the first person to send in the correct answer to the question below to:

hahnaircomp@traveldaily.com.au

How many airlines in Australia can you currently ticket on HR-169 in a GDS?

Congratulations to yesterday's lucky winner, Adriana Sardelis from travel.com.au.



Mobile Club Med

CLUB Med luxury resorts has released a brand new app for the iPhone and iPad, with 1-free night at a Club Med for all entries into a dream escape competition, which offers \$7000 in prizes.



CORPORATE CONSULTANT

Complete Business Travel (CBT) a dynamic, award winning TMC requires a corporate consultant to join our Brisbane team:

If you would like a change and seek a fun & vibrant team, with:

- Minimum 2 years corporate experience with solid domestic knowledge
- Amadeus & Tramada experience preferred
- Excellent communication skills

Please send your CV to **Kerby Reimer** – kerby@cbtravel.com.au

Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Anantara Hotels, Resorts and Spas is set to launch its first city hotel in the Middle East with the **Eastern Mangroves Hotel and Spa by Anantara** on schedule to open in Jun. The five star hotel will be located in Abu Dhabi and be home to the UAE's largest Hammam and VIP suites, The Royal Mangroves Residence. The hotel will be made up of 222 guest rooms and suites across five levels and feature three bars, a restaurant, rooftop lounge, spa and conference facilities.



Aqua Hotels & Resorts in Hawaii is expanding its portfolio to include the 147-room **Maui Beach Hotel**, from 01 Apr. The hotel offers amenities including a fitness centre, high speed internet access, swimming pool, restaurant & bar as well as meeting facilities. The properties is located in Kamaaina and is surrounded by the War Memorial Stadium, Queen Kaahumanu Shopping Centre and Maui Ocean Centre.



Ramada has launched its newest Australian property - the **Ramada Hotel Marcoola Beach** on Queensland's Sunshine Coast. Formerly the SurfAir, the beachfront resort will be managed by the Wyndham Resort Group. The property offers hotel rooms and self contained apartments.

Peregrine golden tkt

THE elusive Golden Ticket from Peregrine Reserve remains unclaimed, and agents are now invited to enter the second-chance draw, where the Imperial Morocco trip can be won, along with a swag of other prizes.

To enter, go to bit.ly/goldtkt.

Jet Airways low cost

JET Airways has launched a "strategic rebranding exercise" which will see it consolidate its low fare service products under the JetKconnect brand.

Effective 25 Mar the existing JetLite and Jet Airways Kconnect services will operate under the new branding.

JetKconnect will operate a mixed fleet of Boeing and ATR aircraft on a range of domestic routes within India, and will operate under the 9W and S2 codes.

JetKconnect will continue to offer Premiere services for premium passengers on certain routes and economy guests will continue the offered a range of items from the Jet Cafe buy-on-board service.

Jet Airways recently announced a new interline deal with Jetstar.

Wednesday 21st Mar 2012

Travel Daily
First with the news



CZ Aussie crew discover Guangzhou

ABOVE: China Southern Airlines has recruited its first group of Australian cabin crew members to be based locally (**TD** 28 Nov).

The intake are currently within their intensive 52-day training program at the airline's busy Guangzhou hub.

Once completed, the group will commence flying on the carrier's A330 services between Australia and China, while a second intake will take place in Apr, with the goal of having Aussie crew on all of the carriers' flights to Sydney, Melbourne, Brisbane and Perth.

The group are **pictured** above enjoying some down-time between sessions in front of the Chen Family Ancestral Temple.

PER arrivals soar 10%

PERTH Airport has reported a 12.8% year-on-year increase in domestic pax traffic during Jan, according to the latest data from Australian Infrastructure Fund.

International traffic was also up at the WA capital by 4.1%, pulling the combined growth rate to 10%.

AIF also reported a 15.9% rise in overseas traffic at Darwin Airport.

McLachlan ditches HWT

LONG-time Harvey World Travel franchisee, McLachlan Travel Group, operating as Harvey World Travel Manly, has rebranded its business as Ovation Travel & Cruise Planners.

Ovation's new address details are: Level 3, 27 Belgrave St, Manly NSW 2095, contactable by phone on (02) 9977 3900.

Kirra backs ski week

NEW Zealand specialist Kirra Holidays has been named the official travel partner for Gay Ski Week, taking place from 25 Aug - 01 Sep in Queenstown.

Sales records broken

TRAVELMANAGERS has posted their best-ever trading month since commencing in 2005, the home-based network said.

What began as a record sales week in the first full week of Feb turned into three consecutive, with records set for sales of BSP, cruising and Qantas, with the latter resulting from popular take-up of the carriers' Valentines Day 2-for-1 Business Class sale.

Overall, airline sales jumped 61% for the month, resulting in the highest-ever commission levels being delivered.

OCEANIA CRUISES
RETURNS TO
ALASKA
IN 2013

PRICES FROM **\$1,330pp***

— PLUS —

2 FOR 1
UNLIMITED SHORE
EXCURSION PACKAGES

CLICK HERE
FOR DETAILS

OCEANIA CRUISES
Your World. Your Way.™



(02) 9959 1371
www.OceaniaCruises.com.au

*TERMS & CONDITIONS APPLY



Vote
FOR AUSTRALIA'S
Premierships

**BEST CRUISE
OPERATOR**

Australian based
operation
International based
operation

2 nominations in the AFTA
National Travel Industry Awards
Voting closes 27 April 2012

Click here
to submit your vote

Royal Caribbean
INTERNATIONAL

Ritz Reserve for Oman

RITZ-Carlton's ceo Herve Humler has revealed the group will launch its luxury resort brand, Reserve, in Muscat Oman, with the hotel replicated on an Arabian Fort.

Qantas maintenance

QANTAS has downplayed a report released by union groups into heavy maintenance which calls on the carrier to conduct the A380 work in Australia.

The carrier warned that there are a number of challenges which would make it unlikely that QF will ever do heavy A380 maintenance here, including a requirement to build a purpose built hangar costing over \$100m.

QF also argues that its fleet of A380s is not large enough for an efficient heavy maintenance scheme.

Qantas is consulting with staff on consolidation of its existing heavy maintenance bases.

Domestic rethink

A REPORT released today by research firm TNS has suggested a strong interest from Aussie consumers in the domestic short break market, with the mindset "ready to turn for the first time in a decade".

The TNS Domestic study found that Australians are valuing experiences more than possessions, with the results suggesting that the trade should capitalise on this trend by highlighting experiential holidays, short breaks and even day trips.

TNS said that the "heartland of Australian domestic travel remains reconnection".

Chisholm & Turner takes the cake



ABOVE: Western Sydney's newest travel agency officially launched last night, with a gala event to debut Flight Centre's Chisholm & Turner Travel Associates in Camden.

It's the first agency for the upmarket brand in the Macarthur area, offering an alternative to a busy shopfront environment by offering a more customised and personalised feel.

It's headed up by Matthew Chisholm, who moves from the top performing Flight Centre Narellan agency.



Last night's official ceremony followed the agency opening its doors earlier in the year, and the four consultants in the team, all of whom have at least seven years' travel industry experience.

Chisholm told **TD** the agency promotes more independent holidays, in many cases dealing directly with suppliers such as hotels rather than via wholesalers.

Pictured above from left are Matthew Chisholm, Chisholm & Turner Travel Associates (C&T); Kristen Bashir, Six Senses Resorts; Katrina Nicolis, Etihad; Carolyn Smee, Vanessa Citroni and Jacqueline Connelly, C&T; and Matthew Scott, Etihad.

And, **inset**, the Chisholm & Turner team with the celebratory cake, Vanessa Citroni, Carolyn Smee, Matthew Chisholm and Jacqueline Connelly.



Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

WIN A HOLIDAY TO SINGAPORE

Throughout March, *Travel Daily* is giving readers the chance to win a fabulous Singapore holiday package for two valued at \$5250, courtesy of **Singapore Tourism Board, Singapore Airlines** and **Resorts World Sentosa**.

The prize includes two return economy class airfares on Singapore Airlines, four nights stay for two people at a Resorts World Sentosa Hotel, two one-day passes to Universal Studios Singapore, two tickets to Voyage De La Vie and tickets to Maritime Experiential Museum and Aquarium.

Every day *Travel Daily* will ask a different Singapore-related question – just read the issue and email us your answer. There will be 22 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Singapore holiday.

Email your answers to: singaporecomp@traveldaily.com.au

Q.15: How many on-demand entertainment options does Singapore Airlines award winning in-flight service, KrisWorld have?

A) Over 300 B) Over 500 C) Over 1000

Hint! Visit: www.singaporeair.com

Click here for terms & conditions



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

PO Box 1010, Epping, NSW 1710
Phone: 1300 799 220 Fax: 1300 799 221

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Matt Lennon, Chantel Long, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily Group:



Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au




AA APPOINTMENTS
RECRUITMENT CONSULTANTS

\$1000

AUTUMN GIVEAWAY

Register with the friendly professionals at AA Appointments between 21 March and 30 April 2012 and go into the draw for \$1,000. \$300 referral vouchers are also available.

This is a great time to get yourself a new job and refer your friends. So what are you waiting for? Get your CV over to us today. Conditions apply. See AA Appointments website for full entry details. License Permit Number: LTPS/12/02337

NSW & ACT – 8/6 O’Connell St, SYDNEY – (02) 9231 6377 – apply@aaappointments.com.au
VIC – 1/167-169 Queen St, MELBOURNE – (03) 9670 2577 – recruit@aaappointments.com.au
QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – employment@aaappointments.com.au
WA & SA – (03) 9670 2577 – recruitwa@aaappointments.com.au & recruitsa@aaappointments.com.au
FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

VOTE FOR AA

Thanks for nominating us in the 2012 National Travel Industry Awards. To help us reach the finals, we need your support! Please go to www.afta.com.au/AFTANTIA and vote AA Appointments Number 1 in Category 23: Best Agency Support Service.



Thank you for your support and we look forward to assisting you in the future!



AA APPOINTMENTS
RECRUITMENT CONSULTANTS



**ARE YOU RUNNING ON EMPTY?
CALL AA FOR A FAB NEW JOB**

NSW & ACT – 8/6 O’Connell St, SYDNEY – (02) 9231 6377 – apply@aaappointments.com.au

VIC – 1/167-169 Queen St, MELBOURNE – (03) 9670 2577 – recruit@aaappointments.com.au

QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – employment@aaappointments.com.au

WA & SA – (03) 9670 2577 – recruitwa@aaappointments.com.au & recruitsa@aaappointments.com.au

FOR MORE HIGH PAYING VACANCIES VISIT www.aaappointments.com

**BOOK GROUP TRAVEL TO AMAZING LOCATIONS
SENIOR GROUPS CONSULTANT
SYDNEY – SALARY PACKAGE \$60K+**

An outstanding opportunity exists for an experienced group consultant to join this well established boutique agency who specialise in organising life-changing journeys. You will enjoy booking travel worldwide, with a focus on Europe & the Mid East. You will need a min of 4 years in the travel industry, some exposure to organising groups & Galileo pref. Register now to work with a friendly and supportive team in the CBD. Don't let this fantastic role slip by you.

**BECAUSE YOUR’E WORTH IT!
WHOLESALE TRAVEL CONSULTANT
SYDNEY - SALARY PACKAGE OTE \$65K+**

Love wholesale travel but looking to earn a more realistic salary? Join this team of international wholesale reservations consultants who are among the highest paid in the industry. All you need is a min. 2 yrs experience in the travel industry, outstanding international product knowledge; strong sales skills and be accustomed to working to sales targets. This is an opportunity to increase your salary and start living the high life whilst still doing what you love!

**POTENTIAL LEADERSHIP OPPORTUNITY
SENIOR CORPORATE CONSULTANT
PERTH (CITY) – SALARY PACKAGE TO \$65K (DOE)**

This tasty new corporate travel role will re-energise your passion for corporate travel. Savour the delights of working in the city for one of the world's most recognised travel brands and you will have the opportunity to develop your career. Shopping day at Xmas, 17.5 % leave loading, annual salary reviews, opportunity of progression, casual dress, plus more! To be considered, you must possess a minimum 5 years corporate

**FANTASTIC ROLE OUT EAST
CORPORATE ONLINE SUPPORT CONSULTANT
MELBOURNE (EAST) – SALARY PACKAGE TO \$50K (DOE)**

Are you an experience travel consultant looking to step behind the scenes in a Monday to Friday role? This corporate travel company is seeking competent consultants with Galileo experience to assist in their online booking support team. Your role will entail assisting corporate travel bookers with online bookings, being their point of contact for any issues or queries. Great back office role with no sales involved!

**LEISURE WITH A TWIST
LEISURE TRAVEL CONSULTANT**

MELBOURNE (INNER SE) – SALARY PACKAGE TO \$50K
Monday to Friday business hours only. Yes that's right, leisure travel consulting role with weekday hours! Are you a retail travel consultant working towards a commission structure however looking for a nice working environment with a set salary? We have a well established & recognised travel company looking for retailers with a great personality to bring to the team. Galileo & CCT essential.

**CRUISE THE OPEN SEAS
CRUISE CONSULTANT**

MELBOURNE (INNER) – SALARY PACKAGE TO \$55K (OTE)
Currently working in a retail travel environment, assisting customers with holiday packages to destinations that just don't interest you? Do you get excited every time you receive a cruise enquiry and love sharing your own personal cruise experiences? We have a role that will see you specialise in all things cruise! Great office environment with fantastic benefits & fun team! Apply now!

**GO TROPPO IN THE TROPICS
INTERNATIONAL TRAVEL CONSULTANTS**

TOP VACANCIES ACROSS REGIONAL QLD – TOP \$\$\$
Right now we have sizzling roles in Gladstone, Rockhampton, Cairns, Townsville & Mackay! So if you have a minimum 2 years recent experience in a retail agency, CRS skills, outstanding customer service, strong destination knowledge and above all, are passionate about selling travel we want to hear from you! Reputable, successful companies offering work/life balance, great salary packages, educational opportunities and other amazing benefits! Find your place in the sun today!

**ESCAPE THOSE TRAFFIC JAMS
RETAIL TRAVEL CONSULTANT**

BRISBANE NORTH– SALARY PACKAGE TO \$47K PKG + INC
Sick of the long daily commute into the city? Dream of arriving home before dinner? This is your chance! Located in Brisbane's Northern suburbs this fast paced agency has the opportunity for an experienced consultant to join them due to continual growth. In addition to cutting down on your commute you will earn a strong base \$salary; enjoy fun educational leave, travel discounts + more. Don't delay as this new role won't last.



New Travel Job Vacancies - 21 March 2012

Follow us on Twitter



Join us on LinkedIn



Corporate & Retail Consultant - Hobart

- ▶ **Join a highly productive, driven yet friendly team**
- ▶ Clear progression into management
- ▶ Salary flexible starting from \$45K + super + incentives

High end clients, no face to face, located in the buzzing Salamanca Square region. Flexible working conditions offered, office based or work from home.

Call or [email Kelly Wellmore](#) for more details

Multi-skilled Corporate - Boutique Agency

- ▶ **Small and friendly yet highly professional team**
- ▶ Management who care for their staff
- ▶ Salary up to \$60K

Tired of the politics of the large companies? Then this is the vacancy you have been waiting for. With current staff staying put for 5 years + this opportunity doesn't come around often!

Call or [email Kelly Wellmore](#) for more details

Senior Retail Consultant - Melbourne

- ▶ **Centrally located in Melbourne CBD**
- ▶ Solid team with great client base, start asap!
- ▶ Salary from \$45K + super + incentives

Solid team with great client base seeking to expand the team with an experienced Retail Consultant. Excellent management & the chance to grow your existing client base if you have one.

Call or [email Ben Carnegie](#) for more details

Wholesale Product/Reservations Consultant

- ▶ **Contract role: Now until September 2013**
- ▶ Galileo or Tourplan preferred
- ▶ Salary from \$50K + super

Global event in Rio! Latin American Spanish ess. to help with product development for pre & post extensions surrounding this event. Move into a reservations sales role as event gets closer.

Call or [email Ben Carnegie](#) for more details

High End Leisure Consultant - Dural area, Syd

- ▶ **Very high-end up market repeat clientele**
- ▶ Will consider experienced part timers
- ▶ Salary to \$52K + incentives + super neg DOE

This role would suit a mature person with strong GDS systems knowledge who is well travelled and has previous experience selling cruise. Amadeus & Tramada but all CRS considered.

Call or [email Kristi Gomm](#) for more details

Kristi's Top Job

Retail Travel Consultant Cherrybrook area



Kristi Gomm

- ▶ Cut your travel time in half!
- ▶ Lucrative, up market shopping centre
- ▶ Interesting and mixed itineraries

This stable, boutique agency with low staff turnover is seeking an experienced Retail Travel Consultant to join their small team. With a mix of business from up-market independent travellers to couples, families and retirees, this role offers real variety.

Boasting significant repeat business this travel agency has an excellent reputation in the area due to their longevity. Being located in the shopping centre also brings in fresh new business daily.

If you have strong product knowledge, excellent geography, sound airfares ability and live in the area... then look no further! Salary \$45K + super + incentives, negotiable depending on experience.

Call or [email Kristi Gomm](#) for more details

Corporate Multi-skilled Consultant - Sydney

- ▶ **Award winning TMC**
- ▶ Be recognised and rewarded
- ▶ What are you worth? \$50K, \$55K, \$60K

Join this growing TMC - large enough to attract top clients but still has the 'family' culture. Known for keeping their staff, security and career advancement are just some of the benefits.

Call or [email Sandra Chiles](#) for more details

Corporate Travel Support Cons - Melbourne

- ▶ **Monday to Friday - Melbourne Eastern Suburbs**
- ▶ Company known for it's culture of looking after staff
- ▶ Salary \$40K - \$45K + super

Prefer to support the corporate team but still have some client interaction? Look after flights, queues, schedule changes etc. Galileo fares and ticketing required.

Call or [email Sandra Chiles](#) for more details

HERITAGE IS

GREAT

BRITAIN

The 2012 Olympic & Paralympic Games and Queen's Diamond Jubilee will inspire BILLIONS to experience everything Britain has to offer. Use our tools and sell more of Britain:

- BritAgent Destination Training Programme
- GREAT Trade Marketing Toolkit
- UK Supplier Directory
- 2012/13 Events
- Market specific insights & newsletters

Logon to visitbritaintrade.com for these free resources and more.

**Join the GREAT campaign
and BOOST your business!**

You're invited

*Stonehenge
Wiltshire, England*

visitbritaintrade.com



GET ON WITH “THE SPRING SPIRIT” IN EUROPE

Air France has introduced Special Spring Fares for tickets issued between 16-31 March 2012.

Fares start from 1188.00 net ex East Coast and 1093.00 net ex West Coast Australia.



Nespresso coffee machine
Consolidated Travel & Air France are giving away a Nespresso coffee machine during the ‘Spring Spirit Fare Sale’ for the highest selling agent.

\$30 Voucher
For every ticket issued on the sale fare (Quikfares references AF29/34) a \$30 voucher will be awarded.



On 1 April 2012, Air France will operate for the first time an Airbus A380 on the Paris-Charles de Gaulle-Singapore route. This first commercial flight will be followed by a regular three weekly service between June and end-October 2012.



Consolidated Travel Group

Quikfares

Quickticket

CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quickticket between 16 – 31 March 2012 on AF itineraries ex Australia plated on AF (057) ticket stock on the Consolidated Travel IATA only. Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. *The Top agent Nationally with the highest sales will win the grand prize This offer is open to all full time international selling agents only. Consolidated Travel and Air France reserve the right to alter or cancel the promotion any time. Claims must be received by COB 08 April 2012. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient’s annual PAYG Payment Summary as required by taxation law.
Consolidated Travel Group ABN 60 004 692 791. Date of issue 16 March 2012.