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Wednesday 28th March 2012

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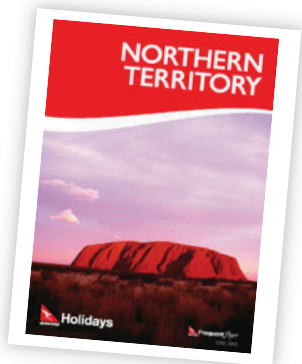
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CHOICE checks travel cards

OVERSEAS travellers spending \$3000 or less are better off to use their regular bank-issued debit or credit card, according to a report released by consumer group CHOICE this morning.

The study, which compared a range of travel card products, found that the fees on prepaid cards often outweigh the ATM charges which travellers will incur by using their existing card.

"No two prepaid travel money cards are quite alike, but one thing they all have in common is fees," said CHOICE spokesperson Ingrid Just.

The CHOICE survey ignored the benefits of locking in exchange rates using prepaid cards, but concentrated strictly on which product would cost the least if it's used correctly.

Accordingly, the winner in the CHOICE survey was the GE Money 28 Degrees MasterCard, which had no charges for international transactions, plus no currency conversion or annual fees.

The runner-up in the survey was the Commonwealth Bank's

prepaid Travel Money card, with no initial loading, inactivity or closure fees, and the lowest fee for using currencies not preloaded onto your card.

The survey was based on six \$500 overseas ATM withdrawals.

CHOICE said that the ideal scenario for travellers would be to have both a pre-paid card as well as a bank debit or credit card, "using whichever is best according to the purchase".

VisitBritain heritage

THE British national tourism agency is reminding the trade to sign up for its BritAgents Program to help equip them with sales tools to better promote the UK - click on the **cover page** for info.

Eight pages of news

Travel Daily today has eight pages of news and photos, a front full page for VisitBritain plus full pages from: (**click**)

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WHEN & WHERE?

- Mon 16th April SYDNEY**
The ArtHouse Hotel, 275 Pitt Street
 - Tues 17th April BRISBANE**
Tempo at Rugby Quays, 123 Eagle Street
 - Wed 18th April MELBOURNE**
CQ Functions, 113 Queen Street
 - Thurs 19th April CANBERRA**
The Boat House by the Lake, Grevillea Park, Barton
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REGISTER

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Carnival Japan operation

GLOBAL cruise giant Carnival Corporation has announced the creation of a new Japanese offshoot, which will be similar to its Carnival UK and Carnival Australia operations.

The company said it's responding to the growing interest for cruising in Japan, and will initially deploy the Australian-based *Sun Princess* for a northern summer season of cruising in Japan from Apr 2013.

The company says it's the largest ever Japan program by a global cruise line, with the vessel to operate nine cruises out of Kobe and Yokohama.

Itineraries have been customised for the Japanese market, launching with the Golden Week holiday, and the initial season is expected to see about 18,000 passengers carried on the Japanese voyages.

Carnival Japan will be based in Tokyo and headed up by Eiko Kijima, with a brief to sell Princess Cruises "and certain other Carnival brands" in Japan.

Princess ceo Alan Buckelew said the "unique itineraries and

onboard experience will help to introduce cruise holidays to a growing number of Japanese vacationers".

The cruise experience will be much the same as the Princess Cruises product offered around the world, but some changes will be made including key passenger-facing positions which will be filled by Japanese-speaking crew members.

Dining room menus will have additional offerings catering to Japanese tastes, and there will also be an a la carte sushi bar.

Onboard shopping and spa treatments will also be tailored to Japanese preferences, and onboard collateral will be translated into Japanese.

Princess will also launch a Japanese language version of its POLAR Online booking tool, to allow travel agents in Japan to book the product easily.

The Japanese season will open for sale on 16 Apr, with the sailings priced in Japanese Yen.

New Jetstar Asia ceo

THE Board of Jetstar Asia has announced the appointment of the carrier's former chief financial officer, Bara Pasupathi, as its new Chief Executive Officer.

He replaces Chong Phit Lian who resigned last month, with Jetstar Group ceo Bruce Buchanan saying that Pasupathi was "well placed to drive the continued growth of Jetstar Asia and Valuar, leveraging his experience to reduce costs and deliver better customer service."

Current acting Jetstar Asia ceo Paul Daff will continue in his role until 02 Jul when Pasupathi will take up his new appointment.

Egencia acquisition

EXPEDIA's corporate travel division Egencia has entered a definitive agreement to acquire the Nordic region's largest travel management firm, VIA Travel, for an undisclosed sum.

Expedia's ceo Dara Khosrowshahi reiterated that corporate travel is a "growing part of Expedia Inc's overall business."

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mobile travel agents VIRTUOSO TRAVELSCORE

Travel Daily is getting its kicks on Route 66

Today's issue of TD is coming to you from the USA, where 100 lucky travel agents are being hosted on the Travel Corporation Mega Famil.

TODAY the Trafalgar, Insight and Contiki groups on the famil are converging on Las Vegas where they will meet up and compare notes - as well as experiencing Cirque du Soleil's Mystere tonight and a gala finale party tomorrow to wrap up the trip before heading home courtesy of Virgin Australia.

We've been assured there will also be plenty of time for shopping, so Viva Las Vegas!

Insight and Trafalgar are travelling through from Santa Barbara, while TD is with the Contiki group, travelling through Arizona to Nevada, parallel to the iconic Route 66.

We're looking forward to stopping at the tiny town of Seligman which is renowned for the Roadkill Cafe, with its famous motto "You kill it, we grill it".

DJ Any Game Anywhere deals

A NEW online portal allowing AFL fans to combine the purchase of match tickets with flights and hotels has been launched by Virgin Australia, in conjunction with the AFL and Blue Holidays.

The new website, accessible at www.anygameanywhere.com.au,

offers a dual-booking portal that users can customise by selecting their favourite team to book a complete air/hotel/match package in the same transaction.

Virgin group executive Liz Savage said the carrier was excited to offer AFL fans a range of tailor-made packages through the innovative new platform.

Govt lauds CRVA

FEDERAL Tourism Minister Martin Ferguson last night outlined "hard work and commitment to quality and choice of products" was necessary for the Caravan, RV and Accommodation Industry at its 2012 National Conference.

Moving with the times will aid the CRVA, "and indeed the broader tourism industry... to grow in a fiercely competitive tourism market," Ferguson said.

AFL gm of commercial operations Darren Birch added: "The Any Game Anywhere site is dedicated to the AFL code, providing an interactive platform for fans, hosting a load of AFL content and news to keep fans updated on their team".

Packages are available for all games in the 2012 season, as well as the finals series, from today.

DJ BNE Valet parking

VALET car parking at Virgin Australia's just launched Premium Valet service at Brisbane's Dom. Airport (TD yesterday) is priced from \$55 for up to 14hrs and \$65 for up to 24hrs.

LAN super sale fares

LAN Airlines has launched a series of special sale fares to South America, starting at \$1744pp, flying to destinations such as Santiago, Buenos Aires, Lima and Rio de Janeiro.

Travel is valid from 01 May - 31 Oct, returning by 15 Nov 2012.

Window Seat

HOW about this for service?

Tour guide Linda Monmouth from Sydney-based GuidesBiz has related a story which sounds too good to be true - but she assures us that it is.

On a recent trip Linda had a client who left her Kindle on a Qantas flight from Christchurch to Sydney.

After many emails the device was tracked down in Sydney through the assistance of Qantas - but by then the tour group was sitting in Cairns airport en route to Melbourne.

Various options were canvassed to get the gadget to the passenger, but all involved expensive courier options.

"Enter - Prince Charming! This rather delicious, delightful male was sitting next to her (also waiting at Cairns airport for a flight) and he said 'well I'm flying to Sydney now and then I'll be flying to Melbourne on Sunday night...if you like I can pick it up for you and you can collect from my hotel'", Linda writes, saying they were stunned at the generous gesture.

Quickly exchanging details, the man asked when the American passenger was leaving Melbourne and on what flight.

"QF 93 to LAX on Monday morning," she replied.

"Oh good," said he, "I'm the pilot on that flight so I will bring it with me and give it to you on the plane," he said.

The unnamed QF pilot should be heartily commended as an example of "above and beyond" customer service.

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New German office

TRAVEL marketing specialist Gate 7 has been appointed to represent the German National Tourist Board in Australia.

The move sees the GNTB shift from its previous partnership with Ink Publicity, with the new office to be headed up by Susann Schwachenwalde, who moved to Sydney from Germany last year.

Gate 7 md Jo Palmer said this year the company would showcase German culture through food, wine and history, targeting both the baby boomer and youth travel/backpacker markets.

"Our aim is to really put Germany on the map as a country with an incredibly diverse culture and a rich food and wine scene," Palmer said.

GNTB ceo Petra Hedorfer said last year there were about 630,000 overnight stays in Germany by visitors from Australia, with this figure projected to lift to 850,000 by 2020.

HK APAC visits up 17%

HONG Kong Tourism Board has reported a 15.3% year-on-year increase in the total number of visitors during the month of Feb, with numbers swelling to more than 3.371 million people.

Long-haul markets showed big gains, rising 23.2%, which included double-digit growth from each region.

Visitor levels from Australia, New Zealand and South Pacific tallied to 50,286 - up 17.3%.

French Alsace Xmas

ALBATROSS Tours has launched a new 10-night Christmas in the French Alsace tour, departing Paris on 18 Dec 2012.

The itinerary includes visits to the Christmas markets on the Champs Elysees in Paris, and in Strasbourg, Colmar, Chateau Haut-Koenigsbourg in the mountains, along with touring of the Alsace Wine Rd, priced from \$3,569ppts.

See albatrosstours.com.au.

Travel agent fares to MNL and Asia points

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Philippine Airlines
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TMS talent scout conference



THE TMS Australia Team recently held its quarterly conference in Sydney at The Blue Hotel at Woolloomooloo.

Topics discussed at the event included best practices, current market trends, strategies for attracting new talent, social media expansion and ways to boost client satisfaction.

Pictured unwinding after the event from left are: Alex Sleeba, Qld mgr; Lucinda Coorey, Sally Matheson, gm Australia; Ainslie Hunt, Medhi Spighi, Casey Buttsworth, Stacy Balderstone, Paula Edrich, Marie Anderson, Anthony Nguyen & Sharon Moss.

Seated in front are Adrian Law and Mark Rizzuto, principal.



Now flying direct from Sydney to Santiago, Chile.



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DNSW/QHols program launch



QANTAS Holidays & Destination NSW last night hosted the final leg of the national launch of its NSW brochure - the first time in seven years that the state has had an exclusive program - at The Star Hotel and Casino in Sydney.

Attendees were treated to a preview song performance from new musical *An Officer and a Gentleman*, which had the teams

from QHols, DNSW as well as industry partners convinced that "Sydney is on the way up".

CEO Destination NSW Sandra Chipchase said the partnership with Qantas Holidays has allowed Sydney to be an "integral partner in the events category".

"Sydney wants to be an events capital and we have to help it get there", QH state sales mgr NSW & ACT Ronae Jennings added.

The wholesaler has already tied up with a number of major events this year incl the New Year Spectacular, Handa Opera on Sydney Harbour & Vivid Sydney.

Other events which can be packaged include *An Officer and a Gentleman* - which will make its World Premiere in Sydney in May - and *Legally Blonde*, due to begin its season in Sydney in Oct.

Pictured from left are: Justine Cooper, director Visit Sydney; Sandra Chipchase, DNSW; Michael Londregan, gm QHols and Lyndel Grey, executive director DNSW.

Scoot adds Tianjin

SINGAPORE Airlines low-cost offshoot Scoot announced its third international gateway last night, with four weekly non-stop services planned for the Northern Chinese city of Tianjin.

Although no specific launch date has been confirmed, Scoot says it will begin flights to Tianjin in the second half of 2012.

Promoted by the carrier as "a mere 30-minute high speed bullet train ride" from Beijing, the city has a population of 12 million.

Travel Daily
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Wednesday 28th Mar 2012

Dubai incentive winner

CONGRATS to the latest bonus winner in the Dubai Mega Famil, Jan Crooks of House of Travel in Parnell, New Zealand.

Courtesy of Emirates, Dubai Tourism and Arabian Adventures, Jan has picked up a Panasonic Blu Ray DVD player and a copy of the latest Mission Impossible DVD.

TM int'l bookings up

TRAVELMANAGERS says 2011 saw an "astounding" rise in the number of overseas trips booked by its home-based agents, up 25 percentage points on the Aussie int'l departures level, to 35%.

Last chance for iPads

DISCOVER The World Marketing is reminding agents they only have until 31 Mar to book a Hurtigruten voyage aboard the *MS Finnmarken*, which will put them into the draw to win one of three Apple iPads.

Sunshine Super Pass

UNDERWATER World, Aussie World and Big Kart Track have combined to create the Sunshine Coast Super Pass, allowing access to all three attractions in one ticket, priced from \$79.95.

Travel Daily
is on location in
Santiago

Today's issue of *TD* is coming to you from Chile, to celebrate the launch of Qantas' new Santiago service, courtesy of Qantas

LAST night Virginia Greville, the Aussie Ambassador, put on an official reception attended by 200 expats in the banking and mining sectors who've set up shop here.

John Travolta even turned up, describing the new QF route as "opening up a marriage between two countries."

So what's Santiago like? Well, with glorious warm and sunny weather we're seeing it at its best.

Look up and you'll see the snow-capped Andes, the world's longest continental mountain range.

Out on tour yesterday we saw lots of impressive old buildings dating back to the early days, and we visited Mercado Central - a colourful, buzzy seafood market and a highlight for tourists.

A superb fish lunch costs only AU\$30, beer included, and the Pisco Sour (Chile's national drink) is a must, but watch out, with 48% alcohol, just one will spark you up.

The currency used here is the Peso and AU\$40 converts to about 20,000 Pesos.

On arrival you'll need US\$95 to cover the Entry Reciprocity Fee.

Santiago has a thriving arts, nightlife & restaurant scene, and from what we've found, a very diverse mix of people.

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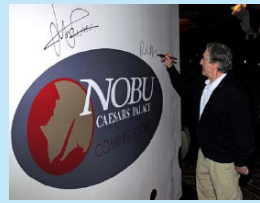
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Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Owner and shareholder chef Nobu Matsuhisa, actor Robert De Niro and Meir Teper have reviewed furnishings and handpicked design elements for the world-first **Nobu Hotel**. To be housed within Caesars Palace in **Las Vegas**, the hotel will showcase 180 rooms and an on-site **Nobu Restaurant & Lounge**.



Travellers to the **Novotel Hong Kong Nathan Road Kowloon** will be able to breathe easy as the hotel has been accredited with "Indoor Air Quality Certificate (Good Class)" certification. The status recognises efforts in ensuring a high standard of air quality is maintained for guests.



The **Peninsula Beverly Hills** has recently completed its year-long renovation project, in which it enhanced the interior colour scheme while maintaining the elegance and prestige regular guests said they loved so much.

SQ price-fixing fine

SINGAPORE Airlines has paid a fine of ZAR25-million (AUD\$3.1m) as settlement of a South African investigation into price-fixing on flights into Johannesburg.

The SA competition commission also fined its national carrier, South African Airways, ZAR18.8-million (AUD\$2.3m), however no details on their offence were announced.

EY partners with A&K

ABERCROMBIE & Kent has announced a new strategic pact with Etihad Airways, to "offer guests luxury travel experiences in 50 destinations around the world".

The itineraries will be supported by co-branded brochures, and marketing in Australia, the UK, USA and the UAE, combining EY flights with customised A&K travel services.

The new alliance will also see Abu Dhabi featured as a new destination for Abercrombie & Kent clients.

Greyhound SYD-BNE

GREYHOUND Australia has reintroduced an early morning Sydney to Brisbane express service to its timetable.

The 7am departure passes through Newcastle, Bulahdelah, Forster, Taree, Port Macquarie, Kempsey, Nambucca Heads, Urunga, Coffs Harbour, Woolgoolga, Grafton, Ballina, Byron Bay and the Gold Coast.

The GX241 service was originally suspended late last year due to poor patronage, but Greyhound gm Government & Public Affairs, Tony Hopkins, said feedback from local communities indicated renewed demand.

"We heard the message loud and clear that this is a service the community are keen to throw their support behind," he said.

Egypt travel warning

DFAT are advising travellers in Egypt to avoid the road to St Catherine's Monastery due to a rise in the number of kidnappings in the area in recent times.

Wednesday 28th Mar 2012

Travel Daily
First with the news



ABOVE: Air New Zealand in conjunction with Flight Centre last month hosted this lucky group of agents on a famil trip to the Cook Islands.

Spending five-days in Rarotonga, the group wandered through the cultural markets and villages and experienced dining with locals.

Pictured above with staff from Koka Lagoon Cruises, from left are: Amanda Coppola, FC Venus; Melissa Keers, FC North Ryde;

Rachel Pasalich, FC Neutral Bay; Fady Raslan, FC Kings Cross; Dana Brown, FC Altair; Chris Fenton, FC Air & Product Manager; Fabian Cannavo, FC Mosman; Trent Floyed, FC Newtown; Sean Hertmanni, FC Erina B and Tim Swan, Air New Zealand.

New Jakarta hotel

STARWOOD Hotels & Resorts has announced the Apr debut of The Keraton at The Plaza, a Luxury Collection Hotel.

The 140-room property is in the heart of the Indonesian capital Jakarta and occupies floors 8-22 of the Keraton building.

Ultimatum to BA, VS

BRITISH Airways and Virgin Atlantic have been issued an ultimatum by the Nigerian Aviation Minister that they will be banned from flying to the West African nation unless they lower their fares to a more even level.

Nigeria is upset that the two carriers - whom it fined a combined \$235m last year for price fixing, an allegation the two carriers reject - charge more to fly to Nigeria than to neighboring countries, describing it as unfair.

The airlines have responded, saying any sanction would hurt business travel to the nation.

Conditions apply.



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Flying high with The Travel Corporation



THE Contiki group on the Travel Corporation Mega famil have enjoyed some fabulous activities this week, ranging from a visit to San Diego Zoo, exploring the wild west on Route 66, hot air ballooning in Phoenix, Arizona, a baseball game and seeing the spectacular Grand Canyon from a helicopter flight.

Lots more at facebook.com/traveldaily.

LEFT: Would you like to fly in this beautiful balloon? Some of the Contiki crew heading aloft: Stephanie Allwright of FC Glen Waverly; Stephanie Streiner, Ucango Travel Maroochydore; Michelle Tucker, Macedon Ranges Travel; Amy Robinson, Flight Centre Werribee Plaza; Cheryl John, HWT Norwood; and Sarah Gladstone, Flight Centre Knox City.



ABOVE: Kelsie Gibson, Flight Centre Yokine is ready for take-off.

RIGHT: Amie Tickner from Contiki Holidays showing that size really does matter.

BELOW: Ashley "Chaps" Reynolds, FC Moonee Ponds and Richard "Flyboy" Norris of FC West End show they're prepared for action.



RIGHT: Amber Gunther and Amie Tickner from Contiki Holidays showing their team spirit at the baseball.

BELOW: Top guns ready to board a scenic Grand Canyon helicopter flight complete with emergency life jackets are Tamara Wright, Eaglehawk Cruise & Travel; Dehnee Baxter, STA Travel Gold Coast Uni; Deanna Jones, HWT Katoomba; and Mitcham Turner, STA Travel Eastlands.



BELOW: Watching the sun set over the Grand Canyon are Kelsie Gibson, FC Yokine; Sarah Gladstone, FC Knox City; Miriam Brooker, Student Flights Woden; Polly Hampl, FC Glen Waverley; and Jessica Milne, FC Erina A who's leaning on Richard Norris, FC West End.



BELOW RIGHT: The Contiki group called in at Seligman on Route 66 - the town on which Radiator Springs from the *Cars* animated movie is modelled - and are pictured en route to Las Vegas.

BELOW: These hardy souls who braved the frigid early morning to see the sunrise were rewarded with a glorious snowfall.



Petite adds 2 B&Bs

PETITE PR has announced the acquisition of two additional Bed & Breakfast properties in Paris. One of the new properties is an unhosted private studio located in the 9th district of Paris while the other is a charming hosted home featuring a furnished guestroom & bath - see petiteparis.com.au.

Topdeck Egypt brox

TOPDECK has rolled out its 2012/13 Egypt brochure with prices on the 22 itineraries up to 15% cheaper than last year.

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Fiesta Holidays is very pleased to be a nominee in the category of "Best Wholesaler International" at this year's AFTA National Travel Industry Awards and we'd love to receive your vote for the quality holidays we sell, the great service we provide and most of all, the integrity in which we operate.

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AFTA National Travel Industry Awards

Emirates dire warning

AS OIL costs soar, Emirates president Tim Clark has issued a dire prediction, saying that "a whole load of airlines" will disappear or be squeezed out of business thanks to spiralling costs.

Already the largest international carrier by passenger numbers, Clark said in an interview "We can reel off a whole load of airlines that are teetering on the brink or are really gone."

With recent warnings from IATA of plunging profit margins and soaring operating costs in the airline industry, Clark added that EK will be playing it safe with a "no-hedging" strategy rather than risking "a losing bet".

Recent airline failures have included a Chapter 11 bankruptcy filing by American Airlines, the collapses of Spanair and Malev, and the uncertainty surrounding the future of Kingfisher Airlines.

German airport strikes

LUFTHANSA said it cancelled approximately 400 flights across a number of German airports as a result of brief strikes by ground staff over a pay dispute.

Flights in Frankfurt, Munich, Dusseldorf and Cologne were affected by the stoppage.

Easter Show appeal

TOURISM & Transport Forum ce John Lee has lauded Sydney's Royal Easter Show as a perfect example of how a unique event can be used as a drawcard to differentiate Australia as a destination for int'l tourists.

So far, 19,000 tickets have been committed to the market in Asia for this year's show, up a massive 271% on 2011.

New meetings portal

STARWOOD has relaunched its meetings website with a range of new features such as special prices on meeting rooms and discounts for events held between 01 Apr and 30 Sep.

See starwoodmeetings.com.

Virgin Ltd Kenya camp

VIRGIN Limited Edition has announced plans to open a new luxury Kenyan safari camp in 2013 to be called Mahali Mzuri.

The upmarket abode will cater for up to 24 guests, located within the Motorogi Conservancy in the world famous Maasai Mara - about 240kms from Nairobi.

Prices at the camp will lead in at US\$580 per person per night, and include all meals, drinks, daily game drives and unlimited access to the Olare Orok and Motorogi Conservancies.

"Mahali Mzuri will undoubtedly offer a unique African experience like no other," said Virgin Limited Edition's Sir Richard Branson.

AAPA traffic results

AIRLINES in the Asia-Pacific region showed growth for the month of Feb, carrying a total of 15.4-million passengers - a 4.8% year-on-year increase - according to new figures released overnight from the Association of Asia-Pacific Airlines.

Big expansion for KQ

KENYA Airways has outlined new planes and routes as the main targets of an aggressive five-year, \$3.6b expansion plan.

Planned new aircraft would allow the carrier to begin flying to six new Chinese destinations, six to India, as well as European and African expansion, KQ said.

LAST DAYS TO ENTER TO WIN A HOLIDAY TO SINGAPORE!!!

Throughout March, *Travel Daily* is giving readers the chance to win a fabulous Singapore holiday package for two valued at \$5250, courtesy of **Singapore Tourism Board, Singapore Airlines and Resorts World Sentosa**.

The prize includes two return economy class airfares on Singapore Airlines, four nights stay for two people at a Resorts World Sentosa Hotel, two one-day passes to Universal Studios Singapore, two tickets to Voyage De La Vie and tickets to Maritime Experiential Museum and Aquarium.

Every day *Travel Daily* will ask a different Singapore-related question - just read the issue and email us your answer. There will be 22 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Singapore holiday.

Email your answers to: singaporecomp@traveldaily.com.au

Q.20: How many destinations does Singapore Airlines fly to in Europe via Singapore?

Hint! Visit: www.singaporeair.com

[Click here for terms & conditions](#)



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Register with the friendly professionals at AA Appointments between 21 March and 30 April 2012 and go into the draw for \$1,000. \$300 referral vouchers are also available.

This is a great time to get yourself a new job and refer your friends. So what are you waiting for? Get your CV over to us today. Conditions apply. See AA Appointments website for full entry details. License Permit Number: LTPS/12/02337

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Thanks for nominating us in the 2012 National Travel Industry Awards. To help us reach the finals, we need your support! Please go to www.afta.com.au/AFTANTIA and vote AA Appointments Number 1 in Category 23: Best Agency Support Service.



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**CORPORATE TRAVEL CONSULTANT
SYDNEY – SALARY PACKAGE \$72,000**

Join a global TMC and finally earn the salary your hard work deserves. Working in this highly respected TMC based in North Sydney offices close to public transport, you will be joining a team working on highly profitable SME accounts. With incentives you could be earning up to \$72,000 per year! If you are an experienced multi skilled corporate travel consultant or a senior retail consultant looking for a change – apply now, this is just the change you have been waiting for!

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Love wholesale travel but looking to earn a more realistic salary? Join a team of Wholesale Res Consultant who are among the highest paid in the industry. With a minimum of 2 years experience in the travel industry you will have outstanding international product knowledge; you will also have strong sales skills and be accustomed to working to sales targets. This is an opportunity to increase your salary and start living the high life!

JOIN THE CRUISING CRAZE

CRUISE TRAVEL SPECIALIST

MELBOURNE (INNER STH) – SALARY PACKAGE TO \$60K (OTE)

With cruising becoming the chosen form of travel, why not join a company that can offer you a busy & challenging work environment with a great salary package. Working in this back office reservations role, you will be thrilled with the earning potential, together with the fun & energetic team. If you have strong cruise knowledge & are experienced on Polar Online and/or Cruising Power, apply now!

LOOKING FOR A COMPANY OFFERING GROWTH?

RESERVATIONS CONSULTANT

MELBOURNE (SOUTH) – SALARY PACKAGE TO \$44K (DOE)

Career advancement opportunities are essential when deciding whether a new position is worth considering. With this head office based role, you will be working for Australia’s largest luxury touring company in a reservations capacity. Working rotational hours, you will be given future career progression opportunities, together with many employee benefits such as overseas famils & bonuses.

NO MORE FACE TO FACE SALES

ONLINE TRAVEL CONSULTANT

PERTH (INNER) – SALARY PACKAGE TO \$75K+ OTE

Earn one of the highest salaries in the travel business all whilst working respectable hours! This online travel company is continuously busy & requires a competent retail travel consultant to help ease the work load in their busy travel realm! If you have a minimum 6 months retail travel consulting experience & would like the opportunity to earn a senior salary, you can not go past this online gem.

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AFRICA WHOLESALE CONSULTANT

VICTORIA (GEELONG) – SALARY PACKAGE TO \$55K+ DOE

Working Monday to Friday business hours, you will not only gain a great work / life balance, you will be selling a product that has you excited with every holiday request! Constructing tailor made holiday itineraries, you will utilise your personal travel experiences and strong consulting skills to build some of the most amazing holidays for your clients. Apply now and you could soon be accepting your ideal role!

GO TROPPO IN THE TROPICS

INTERNATIONAL TRAVEL CONSULTANTS

TOP VACANCIES ACROSS REGIONAL QLD – TOP \$\$\$

Right now we have sizzling roles in Gladstone, Rockhampton, Cairns, Townsville & Mackay! So if you have a minimum 2 years recent experience in a retail agency, CRS skills, outstanding customer service, strong destination knowledge and above all, are passionate about selling travel we want to hear from you! Reputable, successful companies offering work/life balance, great salary packages, educational opportunities and other amazing benefits! Find your place in the sun today!

TRAFFIC IS A THING OF THE PAST

RETAIL TRAVEL CONSULTANT

BRISBANE NORTH– SALARY PACKAGE TO \$47K PKG + INC

Sick of the long daily commute into the city? Dream of arriving home before dinner? This is your chance! Located in Brisbane’s Northern suburbs this fast paced agency has the opportunity for an experienced consultant to join them due to continual growth. In addition to cutting down on your commute you will earn a strong base \$salary; enjoy fun educational leave, travel discounts + more. Don’t delay as this new role won’t last.



New Travel Job Vacancies - 28 March 2012

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Multi Skilled Corporate Consultant - Nth Syd

- ▶ This company offer Reward, Recognition & \$\$\$
- ▶ Real opportunity for development and progression
- ▶ Salary up to \$65K OTE

Work on large accounts in a fun & social team environment. Ambitious and driven people who want to develop, progress to management and earn top \$\$\$ should apply!

Call or email Kelly Wellsmore for more details

Online Cruise Consultant - Sydney

- ▶ What are you worth - \$40K, \$50K or \$60K
- ▶ No weekends or Thursday nights
- ▶ Upmarket worldwide cruise product

This highly successful Cruise Company is looking for their next star! Online and phone consulting only, no face to face. Strong sales skills a must. You tell us what you're worth!

Call or email Kelly Wellsmore for more details

Senior Retail Consultant - Melbourne

- ▶ Centrally located in Melbourne CBD
- ▶ Solid team with great client base, start asap!
- ▶ Salary from \$45K + super + incentives

Solid team with great client base seeking to expand the team with an experienced Retail Consultant. Excellent management & the chance to grow your existing client base if you have one.

Call or email Ben Carnegie for more details

Retail Travel Consultant - Cherrybrook area

- ▶ Cut your travel time in half!
- ▶ Lucrative, up market shopping centre
- ▶ Salary to \$45K base + super + incentives DOE

Join the small team of this boutique agency that boast low staff turnover. Great variety with a mix of business from up-market independent travellers to couples, families and retirees.

Call or email Kristi Gomm for more details

Leisure Consultant - Perth

- ▶ Thriving shopping centre location
- ▶ South Perth location
- ▶ Salary up to \$45K + incentives + super DOE

Join this well established boutique retail agency and be part of a well travelled and busy team that prides itself on their travel knowledge and high service levels.

Call or email Kristi Gomm for more details

Ben's Top Job

Corporate Travel Vacancies



Ben Carnegie

Sales Manager

- ▶ Bring out the hunter in yourself
- ▶ Win and develop corporate accounts
- ▶ Excellent salary with generous incentives

Implementation Manager

- ▶ Project management
- ▶ Strategic planning
- ▶ Online and offline travel programs

Technology Support Executive

- ▶ Internal and client support
- ▶ Advanced system knowledge
- ▶ Analytical/problem solving

There are also team leading and consulting roles available within this Multi National TMC in **Sydney, Brisbane, Melbourne & Perth** so join them during this exciting growth period and watch your career opportunities open up.

Call or email Ben Carnegie for more details

Corporate Multi-skilled Consultant - Sydney

- ▶ Award winning TMC
- ▶ Be recognised and rewarded
- ▶ What are you worth? \$50K, \$55K, \$60K

Join this growing TMC - large enough to attract top clients but still has the 'family' culture. Known for keeping their staff, security and career advancement are just some of the benefits.

Call or email Sandra Chiles for more details

Corporate Travel Support Cons - Melbourne

- ▶ Monday to Friday - Melbourne Eastern Suburbs
- ▶ Company known for it's culture of looking after staff
- ▶ Salary \$40K - \$45K + super

Prefer to support the corporate team but still have some client interaction? Look after flights, queues, schedule changes etc. Galileo fares and ticketing required.

Call or email Sandra Chiles for more details