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Travel Daily

First with the news

Monday 7th May 2012

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ATEC heading to ADL

THE 2013 Australian Tourism Export Council Symposium will take place in Adelaide - the first time the event has been held in the SA capital in over a decade.

ATEC md Felicia Mariani said she hoped the move would help attract higher attendance from WA members of the organisation.

DJ A330 flight

VIRGIN Australia had a last minute change of plans for a training flight of its new A330 aircraft on the weekend.

TD was invited to Melbourne to conduct a product review of the plane which includes features such as lie-flat business class seats.

However the planned service didn't operate and TD returned to Sydney on another flight.

Scheduled commercial A330 services are planned from 14 May.

Passion for profession

TRAVEL jobs specialist inPlace Recruitment has called on people who work in travel to step up and show pride in their vocation to ensure it continues to attract the best and brightest possible.

MD Sandra Chiles said industry staff should be ambassadors and "promote the broad spectrum of roles and career paths available," to their family and friends.

She said the industry needs to promote travel as an "exciting and worthwhile career choice for the next generation".

DFAT lowers Indonesia alert

THE Department of Foreign Affairs and Trade has reduced the level of its travel advisory for Indonesia to the second-lowest "Exercise a high degree of caution" level for the first time since the first 2002 Bali bombing.

The updated Smarttraveller advice was issued late on Fri, with Australians still advised to "reconsider their need to travel" to some parts of the country incl Papua, West Papua, Maluku and Central Sulawesi due to "recent communal and sectarian violence".

However Bali - now one of the most popular holiday destinations for Australians - is at the lower level, a move which will be welcomed by the travel industry.

For some years the resurgence

of Bali has been at odds with DFAT's travel advice, which as recently as last week told Aussies to "reconsider your need to travel to Indonesia, including Bali, at this time due to the very high threat of terrorist attack".

Australian ambassador to Indonesia, Greg Moriarty, said the new, lower level is "based on a carefully considered assessment of the level of threat to Australian travellers to Indonesia."

Indonesian tourism officials have been urging DFAT to look at its travel advice for Bali for a number of years, but the dept maintained its strong stance and insistence over ongoing "credible reports" of terrorist activity.

As well as reassuring leisure travellers, the move is significant for business tourism to Indonesia, with many corporates choosing alternative destinations for incentives and meetings because of the high level of the govt's Smarttraveller advice bulletins.

The lowering of the warning comes just months before the ten year anniversary in Oct of the first Bali bomb which killed over 200.

7 Scenic ships enough

SCENIC Tours founder & owner Glen Moroney says the firm's 7th 'Space-Ship' *Scenic Jewel* (TD 26 Apr) is for now, "probably" its last to be ordered.

"We don't need any more [ships], probably," Moroney said on Fri.

"As the [river cruise] market keeps expanding, I think for us the future will be more about destinations rather than capacity."

Moroney said Scenic would focus on opportunities in other destinations such as its new French river cruise program.

More Scenic Tours coverage in today's issue on **pages 4 and 6**.

Eight pages of news

Travel Daily today has eight pages of news & photos, plus full pages from: **(click)**

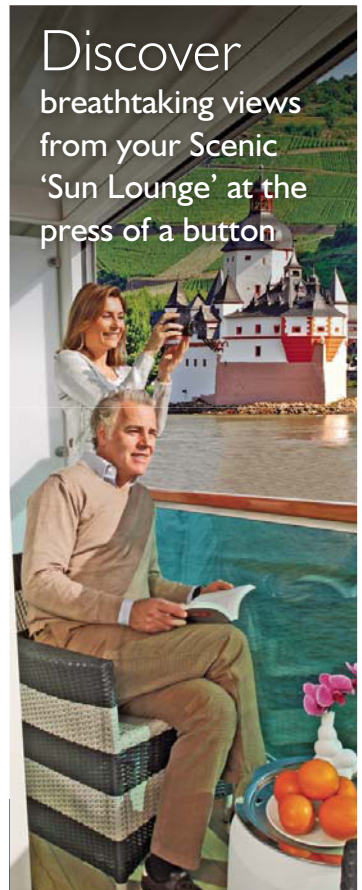
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Get Swissed videos

VIDEO entries are continuing to roll in for the Get Swissed competition in which dozens of lucky Aussie agents will win a place on a Switzerland famil.

See the new entries now at www.traveldaily.com.au/videos.

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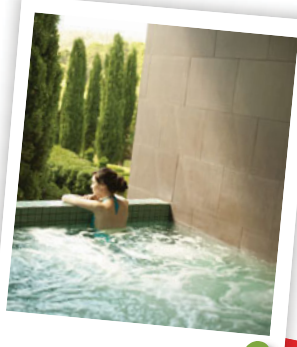
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NOU Tastes

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Etihaad loyalty moves

MEMBERS of the Etihad Guest loyalty scheme can now earn points for purchases at Europe's Chic Outlet Shopping Villages. EY has also launched a new reciprocal frequent flyer pact with codeshare partner Royal Air Maroc.

Christchurch accom boost

HOTEL juggernaut Accor has today announced a timeline for the reopening of two of its four properties in the earthquake ravaged city of Christchurch.

The Hotel Ibis Christchurch and Novotel Christchurch have been shut since Feb last year following the 6.3 magnitude quake, but Accor says it's fast-tracked the "new" properties in order to aid with the city's revitalisation.

The Ibis will resume taking bookings again from Sep, while the Novotel has a slated relaunch date of Apr 2013.

A question mark still looms over Accor's two All Seasons hotels in Christchurch - particularly its Cashel Street property due to "severely restricted" access by on-going demolition work.

"There is a critical shortage of accommodation in Christchurch and the re-opening of these hotels will allow significant progress to be made in reviving Christchurch's commercial and tourist fortunes," said Accor regional manager Zaybe Boon.

"It will also provide employment and will help

support the wider revival of Christchurch's central business district," he added.

Boon said there were encouraging signs that tourism was returning to the city with some permanent and temporary shopping zones opening up and bringing people to the CBD.

"But the city really needs the confidence of major int'l hotels re-opening to cater for domestic and overseas visitors - it will really help accelerate the revitalisation process," he added.

The Accor exec expects the re-openings to show a positive signal globally that Christchurch "is ready to welcome tourists back."

MEANWHILE, the New Zealand tourism industry will tonight kick-off its annual TRENZ showcase in Queenstown for the second consecutive year.

See tomorrow's *Travel Daily* for full coverage from the event.

Hahn's Cimber security

E-TICKETING specialist Hahn Air is advising its Securix policy means it will authorise full refunds for unused portions of Hahn tickets issued by Danish carrier Cimber Air, which was declared bankrupt late last week.

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Peregrine brox launch

PEREGRINE Reserve would like to invite Vic agents to the launch of its new "21 Exceptional Journeys" product range at Spice Market on 10 May from 6-9pm - RSVP to enquiries@peregrinereserve.com.

Costa safety reviews

COSTA Cruises has announced a range of new safety procedures in its latest response to the *Costa Concordia* grounding in Jan.

The move includes limits on the absolute authority of captains and real-time tracking of vessels, in addition to evacuation training for passengers prior to boarding.

Costa announced the changes on Sat as it launched its latest ship, the 3800-pax *Costa Fascinosa*.

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SmartGate expansion

A **NEW** bilateral project between the Australian and US governments has been announced which will see faster and easier access to both countries using electronic passports.

Federal Minister for Home Affairs, Jason Clare, detailed the plan which aims to enable US travellers to utilise the Australian SmartGate automated entry system, while Aussies will be granted access to the US Global Entry program.

MEANWHILE, Clare also announced that tomorrow's Federal Budget will include \$7.9m in funding for 20 new SmartGates to be installed over the next two financial years.

The project will see extra terminals initially installed at Sydney and Melbourne, with other airports to follow including Brisbane and the Gold Coast.

Minister's high-yield goals

TOURISM Minister Martin Ferguson hopes investment for the development of high-yield accommodation and attractions is stimulated from the partnership between Tourism Aust, Austrade and the Dept. of Resources, Energy & Tourism (**TD Wed**).

Speaking to **TD** at the ATEC Symposium last week, Ferguson said there was a distinct shortage of high-quality hotel rooms and investment was needed in projects all around the country.

"We need more Kangaroo Islands and Freycinet in Tasmania because we're not just about bulk numbers – we're about high-yield tourists prepared to spend big money in Australia."

The Minister said he encouraged competitive tension between Australia's states and territories when it came to luring projects.

"Part of the key to the investment is going to be the responsibility of state and territory governments to facilitate planning & environment approvals to make it easier for companies to invest in Australia.

"Places like Singapore are doing it and we have to accept from a tourism perspective [that] the international market does not owe Australia a living - it's highly attractive but we've got to sell ourselves, chase investment and make ourselves even more attractive," the Minister stressed.

Princess 2013-14 out

PRINCESS Cruises has released its 2013-14 Australasian program, with new additions incl two *Sun Princess* voyages between Sydney and Tokyo and an eight-night *Diamond Princess* trip to Tassie.

It's Princess' biggest ever local program, with more Pacific Island cruises ex Sydney and Brisbane as well as the return of the popular 35-night Hawaii and Tahiti cruise plus roundtrip trans-Tasman trips from \$1799ppts - myccs.com.au.



Window Seat

FLIGHT comparison website Travel Supermarket has reported flight searches to Munich soared by 3,000% after English football club Chelsea booked their place in the European Champions League football recently.

Hotel operators have decided to cash in themselves, with accom rates subsequently rising by a colossal 1,272% around the game.

The expected hordes of Blues fans descending on the capital are being advised to consider alternative methods of getting to Munich, including trains, car hire and even flying via Austria.

IF YOU love a cold beer, this may be taking it just a hop too far.

Guests at a newly-built Best Western Plus in Ehingen, a small town located between Munich and Stuttgart in Germany, can sleep in rooms built using wood from a former grain and hop storage facility, with the hotel connected to a working brewery.

Certainly gives a new meaning to the term "sleep it off".

Abercrombie & Kent

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lrichardson@abercrombiekent.com.au or send to Level 3, 290 Coventry Street, South Melbourne VIC 3205, by no later than Friday 11 May.

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CONGRATULATIONS

Keith Francis

from *Imagine Travel*

Keith is the top point scorer for Round 11 of *Travel Daily's* Super 15 Rugby industry footy tipping competition, and has won 3 days car rental in Australia, courtesy of **Compass Car Rental**.



Major Prize Sponsors

1st Prize: 3-night holiday to New Zealand, courtesy of **Emirates & Novotel Hotels**



Stunning new design for Scenic Space-Ships

SCENIC Tours believes the multi-million dollar upgrade of its European river cruise 'Space-Ship' fleet will deliver an unparalleled product that will rival the world's biggest cruise brands.

As exclusively revealed by **TD** (**TD** 26 Apr), Scenic will head into 2013 offering what it says is "the world's first truly all-inclusive" river cruising experience, enabling guests to complete a voyage without needing to pay for anything other than their initial outlay.

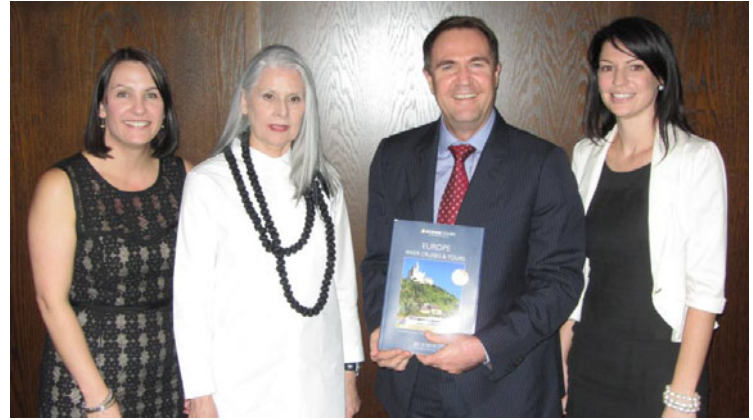
Scenic has six ships in Europe, the newest - *Scenic Crystal* - began operation this month.

In Sydney on Fri the Australian firm's md Glen Moroney said Scenic's 'Space-Ship' fleet (bar *Scenic Emerald*) will be retrofitted with a newly designed Sun-Lounge that debuted on *Crystal*.

"After five ships in our original specification & 4 years experience we've decided to go to the next level, not only onboard with the ship itself, but also services onboard and offboard taken to a completely new level," he said.

The Sun-Lounges convert the fully outdoor decks into enclosed spaces that can be utilised year-round through "rain, cold, snow and sleet", Moroney explained.

The balconies are only part of



the overhaul, with Scenic to strip back its vessels in the winter and reconfigure them so that around 1/4 of the cabins are 10% larger.

Full walk-in showers, beefed up storage spaces, new cabinetry and hanging space is also being added, plus a new cabin category - 225sqft Deluxe Balcony Suites.

Scenic commissioned acclaimed architect and interior designer Heather Buttrose to redesign *Scenic Crystal* and *Scenic Jewel*.

The River Cafe is a new dining option that's been developed and open from 6:30am-6pm, serving breakfast, brunch, lunch, morning and afternoon tea & all day gelato - all of which is included.

Moroney told *Travel Daily* it was important to have product consistency fleetwide.

Other changes for 2013 will see Scenic's butler service available to all guests & unlimited free drinks.

Moroney said the repositioning has raised prices by just \$100 per person which is "next to nothing".

Scenic's most popular itinerary, the 15-day Jewels of Europe from Amsterdam to Budapest is priced starting at \$7,890ppts in 2013, based on a balcony suite.

"We will deliver an experience that is, we'd like to think, as good or better than anything that is on offer around the world, whether it be an ocean cruising experience or river cruising," Moroney stated.

Pictured from left are: Emma Davie, national sales mgr Scenic; Heather Buttrose, Glen Moroney and Aleisha Fidler, gm product Europe & Canada, Scenic Tours.



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Nominate for Brolgas

TOURISM ventures in the NT are being encouraged to enter the 2012 Brolga awards, with applications opening on Fri - info at www.brolgaawards.com.au.

Horizon \$445k fine

US CARRIER Horizon Air has been charged a US\$445,000 fine by the Federal Aviation Authority for operating aircraft on nearly 50 flights that had not been correctly inspected for engine wear & tear.

The FAA alleges Horizon flew the offending Bombardier turbo-props over seven days in Mar 2011.

Horizon failed to inspect for cracked or corroded engine nacelle fittings on the Dash-8-400 aircraft, the authority claimed.

MEANWHILE, sister-carrier Alaska Airlines has received a civil penalty of \$210,000 for failing to properly document and tag deactivated systems & equipment before making repairs.

HKTB do their little turn on the catwalk

THE team from Hong Kong Tourism Board were dressed to the nines in support of Hong Kong designers showcasing their glittering wares at Mercedes-Benz Australia Fashion Week in Sydney last Fri evening.

Styling & profiling was the order of the occasion, as a small army of fashionistas delivered a taste of "Style Hong Kong" to the adoring crowd (*TD* 26 Apr 12).

The latest designs from labels such as Hei Lau, Chailie Ho, DoDo Leung and Harrison Wong took to the catwalk - linking to the "Summer in Hong Kong" promotion by the Hong Kong Tourism Board.

HKTB Australia NZ & South Pacific regional director Andrew Clark said Hong Kong was renowned for many things, such as its great events and festivals, attractions, restaurants and fashion, saying the destination "not only represents world class cuisine & nightlife, but it's also an Asian Fashion Capital," and a "shopping mecca within the Asian region."

Pictured above at the fashion extravaganza, flanked by two models sporting some oriental-inspired lingerie is Bonnie Shek from Hong Kong Trade Development Council; DoDo Leung, Hong Kong designer and Andrew Clark, Aust/NZ regional director for Hong Kong Tourism Board.



MSC \$100 Euro credit

MSC Cruises is offering a \$100pp per cabin shipboard credit for passengers booking on a seven-night or longer European voyage in Jul and Aug 2012.

The credit can be put towards shore excursions, duty free or beverages, with the deal available for new bookings made by 31 May.

Botswana bed tax

THE Botswana government has introduced a new bed levy of 10 Pula (AU\$1.30) to be charged at all lodgings, effective 01 May.

CONGRATULATIONS

Allan Harrold

from *Harvey World Travel Hobart*

Allan is the top point scorer for Round 6 of *Travel Daily's* AFL industry footy tipping competition, and has won an iCrib - a great little beanbag for an iPad, e-reader or tablet, courtesy of *Life!*®.

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2nd Prize: 5-night holiday to Vanuatu, courtesy of *Air Vanuatu* & *Iririki Island Resort & Spa*



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Hertz to cut Advantage

HERTZ Global Holding says it plans to divest the Advantage car rental brand from its business in a bid to gain anti-trust approval from US regulators in its long running effort to acquire Dollar Thrifty.

WIN A 3-NIGHT STAY AT THE SAROJIN



This week, **TD** is giving one lucky reader the chance to win a 3-night stay at **The Sarojin**, Khao Lak Thailand.

The prize includes 3 nights at The Sarojin, Khao Lak Thailand, all day a la carte breakfast with sparkling wine for two people and airport transfers.

The Sarojin is internationally renowned as one of the finest resort properties in Asia. Designed in a contemporary Asian style and beautifully set on a secluded white sand beach in Khao Lak, the five-star resort boasts 56 deluxe residences set within ten acres of grounds leading directly onto the beachfront.

For your chance to win this great accommodation package, answer correctly four questions featured in **Travel Daily** from Monday to Thursday this week, **plus** answer the final question featured on Friday.

Email your answers by COB on Friday to: sarojin@traveldaily.com.au

Q.1: How many poolside salas are at the Sarojin pool?

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Boarding pass upgrade

PASSENGERS flying with Delta Air Lines are among the first to see a new style of boarding pass that's being rolled out, alleviating the need for multiple passes if travelling more than one sector.

The most significant changes see a passenger's name listed with the christian name first followed by their surname, the airport city code font size increased to stand out, the full name of the destination is larger and the arrival time is also now printed.

By reducing the amount of content, such as two barcodes down to one, there's now more space to feature more cities, the *Wall Street Journal* reports.

Shaza Salalah Oman

MIDDLE Eastern hotelier Shaza Hotels has announced plans to build its first beachfront resort in Oman in partnership with Kempinski Hotels.

Shaza Salalah will be comprised of 291 villas, apartments & hotel rooms, and located in the luxury resort area of Salalah.

It's slated to open in 2016.

AY baggage fee option

FINNAIR is offering the ability for customers to prepay excess baggage fees, for Finnish travel agents using the Amadeus GDS.

Fee details are printed out via an EMD as a receipt to the client.

London post-Olympics

RADISSON Blu Edwardian Hotels has post London Olympic Games room rates for priced from £159 (AU\$230) - call (03) 9520 2353.

ATR prop milestone

AIRCRAFT manufacturer ATR achieved a historic milestone on Fri, delivering its 1,000th aircraft, an ATR 72-600 to Air Nostrum.

Scenic Tours develops GPS units

SCENIC Tours has developed a new GPS handheld device that offers guests on its European river cruises the option to take self-guided tours customised to their tastes and at their own pace.

Dubbed Scenic Tailormade, prototypes of the unit are being put to the test this year aboard Scenic's latest 'Space-Ship' *Scenic Crystal* with resoundingly positive success, says md Glen Moroney.

"Although we offer a huge range of experiences already included in our program, some guests felt like they were missing out if they didn't take the guided tour in some locations," Moroney said.

Built by itours to Scenic's specs, the devices have been three years in development & can be tailored to explore topics like Food & Wine, Gardens & Nature, History, Arts & Culture or Active & Adventure.

So far they are preloaded for 10 ports across Europe which 'Space-Ships' dock at and provide GPS mapping and photos to multiple landmarks to assist with direction.

Commentary is delivered via the unit's earphones.

The device can also be mounted to Scenic's new electric-assisted bicycles or used from the comfort



of the ship when cruising, called Scenic Riverview (**TD** 26 Apr).

Apps are also being created for guests with either iPhone/iPad or Android devices - available for the duration of the cruise only.

Scenic plans to offer the units to every guest aboard its vessels from 2013, and there's a likelihood they will be expanded to other Scenic destinations like Canada & Alaska.

Pictured above with the funky itours GPS prototype device is Aleisha Fittler, Scenic Tours gm product, Europe and Canada.

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NSW luring workers

INTERNATIONAL working holidaymakers are still choosing to come to Australia, with latest figures released at ATEC's Youth Tourism Exchange showing a 3% year-on-year increase in 2011.

The data showed NSW led the way with 72.5% of all 18-30yr old arrivals, despite global uncertainty and the high Australian dollar.

Nearly 175,000 visitors stayed 13.1 million visitor nights and spent \$751 million over the course of last year.

ATEC managing director Felicia Mariani said the inbound tourism body was lobbying the Federal govt for changes to the Working Holiday Visa, to enable those who completed at least 88 days of work in a regional area to be allowed to extend their visa by a further 12 months.

Palmer pulls a no-show

FLAMBOYANT businessman and ATEC Symposium keynote speaker Clive Palmer was a late withdrawal from last week's forum, held at his newly-acquired Coolum Beach Resort on the Sunshine Coast.

It is believed the billionaire, who during the week announced plans to build a replica of the *Titanic* via his newly formed Blue Star Line cruise company, was called overseas at the last minute.

Federal Tourism Minister Martin Ferguson was willing and able to step in at the last minute to cover Palmer's absence.

New Ferrari World ride

FERRARI World on Yas Island in Abu Dhabi has announced a new 'Viaggio in Italia' ride which takes guests on a simulated flying journey over Italy.

EVA ups its business

EVA Airlines has announced it will spend US\$100m to upgrade the business class product on its 777 aircraft, with the upgrade slated for completion in Aug 2013.

DL delays Guangzhou

DELTA Air Lines has told the US Dept of Transportation it wishes to indefinitely delay its new Tokyo-Guangzhou services, slated to start next month, while also returning seven frequencies for a planned Atlanta - Shanghai service.

Delta has requested "route flexibility" to China which will enable it to introduce additional services "as soon as market conditions permit."

Supplier Updates

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Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



APT - South America and Antarctica 2013

APT has added Antarctica to the 2013 South America small groups holidays brochure. An 11 day Antarctica voyage on the expedition ship *Akademik Ioffe* has been added to the popular 20 day The Very Best of South America which is priced from \$22,595ppts. The brochure featuring 11 packages ranging from 21 to 36 days has also launched companion fly free specials, discounted business class fares, solo traveller discounts and early booking incentives.




Freestyle Holidays - Hong Kong, China + Macau 2012/13

Freestyle says its Hong Kong, Macau & China products offer great choice and value. Still a favourite, Hong Kong features 45 hotels in Kowloon and on the Island as well as Disney, plus tours into China. Apart from the popular city destinations, the standout feature of the China program are the "great value personalised, private tours".




Viking River Cruises - Worldwide Journeys 2013

The fourth consecutive brochure for Viking River Cruises Worldwide Journeys is now out for Australian and New Zealand travellers. Eight new itineraries have been introduced for 2013 including the 21 day European Odyssey, 18 day Imperian Cities of Europe and 23 day European Sojourn. Viking Bonuses of up to \$2660 per couple are being offered on bookings made by 31 Jul. More details at vikingrivercruises.com.au.



Relais & Chateaux Guide 2012

First launched in 1961, the Guide has since become a veritable reference book. The guide dedicates one page to each Relais & Chateaux member, now providing over 700 pages of properties to be discovered and dreams to be fulfilled. Ambassadors of Relais & Chateaux have joined forces and contributed to the project by showcasing the values they share with Relais & Chateaux.




VisitDenmark - Product Manual 2012/13

Inspiration for itineraries and selling points for Denmark as a destination are included in the new Product Manual for VisitDenmark. The manual includes top reasons to go to Denmark and nationwide highlights for, among other places: Copenhagen, Bornholm, Jutland, Aarhus, Aalborg and Greenland. For more information - visitdenmarkaustralia@um.dk.



Topdeck - Europe in Winter 2012/13

This 15-page e-brochure contains 11 best-selling winter trips ranging from 10 to 25 days and has been released six weeks ahead of the official hard copy version. Best-selling trips include the 18-day Winter Getaway which travels through nine countries, and the 14-day Winter Wonder. An early bird discount of 5% applies to all trips booked and paid in full by 11 Jun.



Tourism Whitsundays Visitor Guide 2012/13

The 'Ultimate' Whitsundays guide has been released featuring 74 island wonders as well as an overview of how to get there, must do's, accommodation, a dedicated sailing section, tours and attractions on land, on water and in the air, dining, nightlife, shopping, getting off the beaten track, caravan and camping, national parks, wedding and events.

Today's issue of *TD* is coming to you from Thailand courtesy of Six Senses Resorts and Qantas.

TD is missing in action at the head-spinning Soneva Kiri resort on the island of Kood.

Lying among a 52-island chain in the Trat province close to Cambodia, a one hour flight from Bangkok on a private plane took us to this eco friendly resort with a 'no news, no shoes' policy.

That was after a fabulous Qantas business class flight which whisked us in a newly refitted Boeing 747 complete with A380-style lie-flat seats.

See more from our trip at [right](#).

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Flying high with Six Senses

SIX Senses

Resorts and Spas is putting a new twist on ultimate luxury, with the stunning Soneva Kiri resort exceeding its guests wildest dreams.

There are 28 villas and eight private residences which are extremely luxurious, but that's just the start.

Imagine staying somewhere with a dedicated chocolate room - and if that's not to your taste the resort also boasts its own laid-on ice cream parlour with sixty flavours.

There's no TV - apart from a screen in a vintage suitcase, at the foot of each canopied bed for DVDs - you're encouraged to wear bare feet on all occasions, there's a dedicated Mr or Ms Friday to look after every need, and a personal golf cart to zoom around the 100 acre site.

So far we have dined five metres up in a tree pod with our waiter zip-lining each course from the kitchen, eaten breakfast in the Dining Room with its uniquely-styled Cooking Hut, taken a guided eight kilometre hike to a waterfall, visited a rubber tree plantation, dined on a mangrove fringed Klong at Benz where we took part in a Thai cooking course, been taken by speedboat to a white sand beach for a picnic, snorkelled in the bluest of seas, tasted wines from around the world in a private, sea-facing villa, had a memorable massage at Soneva Spa, joined an early morning yoga class, witnessed spectacular sunsets, dined on a bud lit beach and at The View over the Gulf of Thailand, watched a movie beneath the stars at Cinema Paradiso and visited arguably the most creative play haven for kids - The Den.

Guess what - we'll be back!

Pictured above are the resort's Spa & LIFE director, Mark Sands



with gm Alex Jureerata.
See sixsenses.com/soneva-kiri.

Monday 7th May 2012

Solar eclipse on deck

PASSENGERS aboard Holland America Line's *Oosterdam* ship as it sails out of Cairns on 14 Nov will have an opportunity to bear witness to a total solar eclipse.

Just after dawn, the moon will cover the sun, engulfing the path out of Cairns, and the immediate area around the ship in darkness.

The 14-day cruise departs Sydney on 07 Nov - 1300 987 322.

WIN A HOLIDAY TO HAWAII

May 1st is Lei Day in Hawai'i, a day that honours island culture, the Aloha spirit and the Hawaiian tradition of friendliness. It also marks the start of summer in Hawai'i, the perfect time to visit!

To celebrate the spirit of this Hawaiian holiday, *Travel Daily* is giving one lucky reader and their partner the chance to win a fantastic five-night holiday to Hawai'i courtesy of Hawai'i Tourism, Hawaiian Airlines and Trump International Hotel.

This amazing prize includes two return economy airfares to Honolulu from Sydney with Hawaiian Airlines and five nights accommodation in a Deluxe One Bedroom Suite at Trump International Hotel.

Each day *Travel Daily* will ask a Hawai'i-related question - just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Hawaii holiday.

Email your answers to: hawaiicomp@traveldaily.com.au



Q.5: Name the six (6) studio category/view types at the Trump International Hotel Waikiki Beach Walk

Hint! Visit www.trumphotelcollection.com

[Click here for more information](#)



TRUMP
INTERNATIONAL HOTEL
WAIKIKI BEACH WALK

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THE
HAWAIIAN
ISLANDS

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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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PUT YOUR EXECUTIVE CAREER IN THE HANDS OF THE EXPERTS AT AA

SHAPE THE FUTURE OF THE BUSINESS

**DIRECTOR OF FINANCE & PLANNING
SYDNEY – EXECUTIVE SALARY PACKAGE**

This senior finance role will partner the executive team in providing thought leadership in planning and strategic forecasting, while providing leadership and insight in directing all financial functions across the region to optimize business performance. You will be an agile problem solver, flexible to travel internationally as required, and be experienced in managing teams remotely. CA/CPA preferred.

THE BRAND YOU'VE BEEN WANTING TO JOIN

**CORPORATE SALES MANAGER - LARGE MARKET
NATIONAL – PACKAGES OTE \$150K+**

If you are a highly motivated sales person with a track record of winning large market tenders you could be working for a dynamic, growing brand and helping them to achieve business objectives. You'll have the proven ability to open doors at CFO/CEO level within Top 500 companies as well as having the capabilities to develop the same skills within the sales team. Amazing benefits and a top salary package.

SENIOR AIRLINE/FARES & TICKETING GURU

**FARES & TICKETING PROJECT / CONTRACT ROLE
BRISBANE - SALARY PRO RATA DOE**

Be a part of an exciting new project utilizing all of your advanced knowledge of fares & ticketing. Ideally you will have experience within airlines, managing fares/pricing and have experience in documenting policies & procedures. You will be comfortable in a fast-paced, rapidly changing organization and be flexible & adaptable to changing priorities. Don't delay for this rare opportunity to join this dynamic team.

MICE OPERATIONS DYNAMO

**BUSINESS LEADER (CONFERENCE & EVENTS)
SYDNEY – SALARY PACKAGE OTE \$120K**

Our client is a leading Conference, Incentive & Event management business producing compelling corporate events for a range of prestigious clients. A new opportunity is available for an experienced business leader to oversee a professional events team in driving performance, profitability, and customer satisfaction. This is a true leadership role using your commercial acumen and vast experience.

A STEP IN THE RIGHT DIRECTION

**CORPORATE ACCOUNT MANAGER (MID MARKET)
SYDNEY – SALARY PACKAGE TO \$90K**

This outstanding travel company is looking for a talented account manager with the proven abilities to foster long term relationships, resulting in client growth and retention of business. This position is predominantly office-based and requires your background within the corporate travel sector and understanding of service delivery to VIP customers. This is a great step in to a leading global team so don't miss out.

THE WORLD IS YOUR OYSTER

**SALES & MARKETING EXECUTIVE
SYDNEY – SALARY PACKAGE TO \$60K**

This diverse travel business has a unique range of product across beautiful destinations around the world. Supporting the National Manager you'll be implementing promotional campaigns, contributing to sales strategies, liaising with designers & media agencies, tracking campaign activity and coordinating trade and other company events. You'll need prev marketing experience, strong excel and a great attitude.

KNOW HOW TO WIN MICE BUSINESS?

**BUSINESS DEVELOPMENT – EVENTS/CONFERENCE
MELBOURNE – SALARY PACKAGE TO \$85k**

This outstanding travel company is looking for the best in the business when it comes to driving sales within the events market. With a great "hunter" mentality and a proven sales record you will be able to generate new leads, design & deliver compelling proposals and cultivate those relationships through to a successful tender. This large multi-faceted travel business is looking for a go-getter to drive their events team forward.

THE FUTURE IS ONLINE PRICING

**PRODUCT DEVELOPMENT – ONLINE RATES
BRISBANE – SALARY PACKAGE OTE \$80k**

Do you have the ability to negotiate and manage dynamic pricing within an online environment? This fascinating new role within an amazingly successful travel business is looking for someone from an online hotel distribution or a large property background who understands margins and working with dynamic rates. You must have strong relationships with key hotel suppliers and have contracting experience.

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis
MANAGING DIRECTOR
Ph: 02 9231 1299

Linda Green
NSW & ACT
Ph: 02 9231 2825

Anna Veitch
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Ph: 02 9231 6377

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Account Manager - Travel Technology

- ▶ **Innovative Global Company**
- ▶ Sydney CBD, state of the art offices
- ▶ Salary to \$95K inc OTE

The time is now to join one of the world's leaders in Travel Technology. Work with a company that is connected to almost all the major players in every market you can imagine!

Call or [email Ben Carnegie](#) for more details

Marketing Executive - Sydney

- ▶ **Sydney CBD based role**
- ▶ Unique travel wholesaler
- ▶ Salary from \$50K + super

This Marketing Executive role requires someone with a high level of attention to detail & systems experience using InDesign & Photoshop. Fantastic employee benefits and a friendly team.

Call or [email Ben Carnegie](#) for more details

Corporate Multi-skilled Consultant - Sydney

- ▶ **Award winning TMC**
- ▶ Be recognised and rewarded
- ▶ What are you worth? \$50K, \$55K, \$60K

Join this growing TMC - large enough to attract top clients but still has the 'family' culture. Known for keeping their staff, security and career advancement are just some of the benefits.

Call or [email Sandra Chiles](#) for more details

Domestic Corporate Travel Consultant

- ▶ **Award winning SME agency, Sydney**
- ▶ Strong team and great work environment
- ▶ Salary up to \$50K + super

A highly regarded small-medium Australian owned agency who provide progression and believe in training and advancement. This role will open many doors for you!

Call or [email Sandra Chiles](#) for more details

Multi Skilled Corporate Consultant - Nth Syd

- ▶ **This company offer Reward, Recognition & \$\$\$**
- ▶ Real opportunity for development and progression
- ▶ Salary up to \$65K OTE

Work on large accounts in a fun & social team environment. Ambitious and driven people who want to develop, progress to management and earn top \$\$\$ should apply!

Call or [email Kelly Wellsmore](#) for more details

Ben's Top Job

Business Development Executive



Ben Carnegie

- ▶ Not your average hotel BDM
- ▶ Based in Sydney or Melbourne
- ▶ Salary up to \$65K + super

Join one of the largest hotel management companies in the APAC region. There are properties across Australia, New Zealand, Asia and even in Africa.

This company represents multiple brands offering quality, value for money accommodation in centrally located areas. The position will cover the acquisition of new major accounts within the government, corporate, conferencing and incentives sectors and be predominantly representing a property based in the southern suburbs of Melbourne.

Flexibility to travel between NSW & VIC for 2-3 days fortnightly is essential, a background in business development for the hotel industry is highly regarded.

Call or [email Ben Carnegie](#) for more details

Junior FIT Inbound Consultant - Sydney CBD

- ▶ **Excellent opportunity for a junior**
- ▶ Training will be provided
- ▶ Salary \$35K + super

Working for a leading inbound company this role involves dealing with overseas travel agents via email and arranging itineraries around Australia. Previous reservations exp preferred.

Call or [email Kristi Gomm](#) for more details

Domestic Corporate Travel Consultant

- ▶ **Eastern Suburbs location**
- ▶ Boutique corporate agency
- ▶ Salary up to \$50K + super

Join this well established TMC. Initially working solely on a busy domestic portfolio you will then be trained into a multi-skilled role. Previous experience in Corporate essential.

Call or [email Kristi Gomm](#) for more details



Finding talent within the Australian Travel Industry

Corporate Travel Consultants

Sydney - Packages Up to \$70K - Ref 1546

URGENT OPPORTUNITIES - We have a number of roles across Sydney's CBD & suburbs within leading travel management companies & niche independents. If you are an passionate & experienced travel professional with an international or corporate travel background, then we want to speak with you. Each opportunity offers something unique and different, so you'll be spoilt for choice when deciding which opportunity would be the right career step for you.

For more information call Cliff on (02) 9113 7272 or email cliff@traveltraderecruitment.com.au

International Travel Consultant

Sydney - \$DOE - Ref 1072

Utilise your past agency experience and join this award winning team. You will have brilliant fares, European destination knowledge from cruise through to tours, and be able to handle the whole booking process from start to finish including all invoicing, issuing tickets & insurance. Fantastic support and training are offered to someone eager to achieve targets and exceed clients expectations with superior customer service.

For more information call Natalie on (02) 9113 7272 or email natalie@traveltraderecruitment.com.au

Corporate Travel Online Support Consultant

Melbourne - \$Competitive - Ref 5344

Do you want to expand your travel industry skills & knowledge, and step into the corporate travel world? If you have experience dealing with travel itineraries using a GDS system, this could be the opportunity you've been waiting for! Handling domestic travel requests, assisting with online bookings & working with after sales enquiries, this is a great opportunity within a leading TMC. Competitive salary & career progression is offered.

For more information call Sarah on (02) 9113 7272 or email sarah@traveltraderecruitment.com.au

Sales Manager/BDM Corporate Travel

Perth - \$Competitive + Super + Bonus - Ref 5211

Do you have sound understanding of corporate travel sales, business development experience & a proven sales record? A leading travel management company is looking for Sales/BDM to assist with their ongoing expansion across the travel market. You will manage existing accounts along with building rapport and developing relationships with key prospects. This is a rare chance to develop your managerial and corporate travel experience with a leading TMC.

For more information call Sarah on (02) 9113 7272 or email sarah@traveltraderecruitment.com.au

Travel Coordinator

Sydney - \$Negotiable - Ref 1071

Start your career with this fantastic wholesaler specialising in Turkey. You will have fantastic written & verbal skills in both English & Turkish, and be able to build excellent relationships within this wonderfully supportive company. You will be trained in all aspects of the wholesale industry and gain extensive experience liaising with tour, cruise and hotel groups. This is a family run business looking for someone to be part of the family.

For more information call Natalie on (02) 9113 7272 or email natalie@traveltraderecruitment.com.au

Product Support Consultant

Brisbane - Up to \$50K - Ref 1130

Move away from reservations into a product support role! Work for this global travel company as a Product Support Consultant and work closely with the wholesale contracting team, handle all calls and queue queries regarding products, and assist the reservations department with any issues. Along with your attention to detail and outstanding problem solving skills, you will have extensive knowledge of native Calypso and excellent Microsoft Office skills.

For more information call Lisa on (02) 9113 7272 or email lisa@traveltraderecruitment.com.au

Travel Consultant

Melbourne - Up to \$65K - Ref 6100

Redeem your weekends! Work Monday to Friday in this busy and reputable travel company. Work to sales targets, book worldwide holidays and deal with a nice mix of leisure and corporate clients. As a Travel Consultant, you will work alongside a fun & dynamic team, handle call enquiries and face to face customers. The successful candidate can expect a competitive salary with fantastic commission and educational. Ideally you will also have solid Galileo experience.

For more information call Lisa on (02) 9113 7272 or email lisa@traveltraderecruitment.com.au

International Travel Consultant

Perth - \$50K + Super + Bonus - Ref 1475

Have you got a previous retail travel background and experience selling worldwide tailor-made itineraries & packages? Do you have solid travel product experience and confident you can offer customers a choice like no other? We have a role with a well-known travel company based in Perth, and due to ongoing repeat business and constant flow of new enquires, they are expanding and in search of a passionate Travel Consultant to join their successful team.

For more information call Cliff on (02) 9113 7272 or email cliff@traveltraderecruitment.com.au



Find your ideal travel job at www.TravelTradeJobs.com.au
or download your FREE Travel Trade Jobs App
(Available on Apple & Android Smartphones)