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Tuesday 8th May 2012

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Sydney Airport move

TRANSPORT minister Anthony Albanese has written to Sydney Airport Corporation today, advising that the govt will "now initiate the consultation requirements under the right of first refusal clause under the Sydney Airport Share Sale Agreement".

Albanese says it's time to act on the long-delayed additional airport for the NSW capital, and has also announced a detailed investigation into the suitability of Wilton as its location.

He has also directed Sydney Airport to immediately develop a new Master Plan to ensure it's better able to cope with demand, including developing a strategy to invest in terminal, apron, taxiway and other improvements "to operate Sydney Airport to maximum efficiency".



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TNZ banks on The Hobbit

TOURISM New Zealand has outlined a strategy to leverage the expected success of movie-maker Peter Jackson's newest film *The Hobbit*, pitching the destination as being 'where fantasy is reality.'

Speaking at TRENZ 2012 today in Queenstown, TNZ chief exec. Kevin Bowler said Jackson's follow up to the hugely popular *Lord of the Rings* trilogy - released annually between 2001 to 2003 - presents "a really, really good opportunity" for NZ to lure foreign visitors.

The first of the two part Hobbit series will debut in cinemas this Dec, with a sequel in Dec 2013.

Both movies are being filmed and produced in New Zealand, show-casing areas such as the Waikato region as 'Middle-Earth.' Bowler said this morning there's still a number of NZ tourism businesses making money from the LOTR films, "and I think *The Hobbit* will do that and more.

"*The Hobbit* is a really strong brand franchise and we've learnt lessons [from the LOTR], and we're doing everything we did back then, plus some more.

"We're very close to an

agreement between us, Warner Bros and Wingnut Films in terms of taking that 100% Pure onto the next level," Bowler revealed.

"That'll lift the 100% Pure brand to a much wider audience and it's also going to help promote New Zealand to many, many more people and closely associate NZ with those films," he said.

TNZ's marketing budget for the deal is yet to be confirmed.

"We're very optimistic about how *The Hobbit* will elevate New Zealand's promotion overseas," Bowler added.

MEANWHILE, Bowler said TNZ would ramp up its focus on the int'l travel trade, recognising the distribution network as being "so important" for NZ.

He admitted that New Zealand "can be a challenging destination to market" to sell and TNZ would look to further offer famils, education, webinars and closer ties with RTOs to ensure sellers "have everything they need at their fingertips."

Hayman \$400 voucher

HAYMAN has released new four night packages including a \$400 gift voucher to use while staying at the resort, valid for bookings until 04 Jun and travel to 09 Aug.

Deals start at \$932ppts incl daily buffet breakfast and the \$400 credit which can be used at the spa, restaurants or on activities.

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: ([click](#))

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100% Pure drops You

TOURISM New Zealand chief Kevin Bowler has revealed the organisation has begun to drop the 'You' from its '100% Pure You' tag line in its marketing campaigns; however the strategy focused on individuals will remain.



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Travel Daily
on location in
New Zealand

Today's issue of **TD** is coming to you from Queenstown, hosted by Tourism New Zealand

TOURISM New Zealand's annual travel expo TRENZ has returned to the Southern Lakes District for 2012 after a highly successful debut in Queenstown last year.

The international trade event launched last night with a Welcome Event hosted interestingly within the Queenstown Airport terminal which had been converted into a function space using heavy drapes to hide airport businesses.

Over 1,000 delegates are participating at TRENZ, made up of 270 NZ exhibitors (27 of which are first time sellers), featuring over 50 new export-ready-to-sell tourism products to 308 buyers.

Sellers are given 15 minutes to promote their products, provide updates & organise new contracts with buyers during a series of scheduled appointments.

Speakers this morning included Grant Lilly from TIANZ and Kevin Bowler from Tourism NZ (pg 1), and Auckland Airport's Simon Moutter & Glen Wedlock.

Delegates are also encouraged to sample some of the many adventure activity options in the Queenstown region, with **TD** yesterday enjoying the Ziptrek Ecotours experience - see on.fb.me/TDzip.

More TRENZ coverage on pg 3.

Unis to interpret tourism data

THE Australian Tourism Export Council has heard proposals from the university community into the research needs of the tourism industry to help it gain better understanding into emerging market trends, it has revealed.

ATEC managing director Felicia Mariani told **Travel Daily** one of its short-term goals is to gain better insights into available research and case studies being undertaken by universities.

"I really see ATEC in the short-term playing a much bigger role of connecting up the academic world and the research that is available through all of our university sectors with the needs of the tourism industry and I want ATEC to become the vehicle for disseminating this information, distilling it down and creating insights," Mariani said.

Professor Byron Keating of the University of Canberra addressed one of the Symposium's master-classes about the university's research into growing markets such as China and Asia in general, as well as the research needs of the tourism industry overall.

Mariani told **TD** there are masses of statistics, data and research but "the industry doesn't know how to interpret it, so it has to be translated.

"A key role for ATEC [is] really delivering a mechanism for the industry to understand a lot of information that is out there to help them improve their business operations and understand what is happening in their markets," Mariani concluded.

Palmer's coastal plans

CLIVE Palmer, the new owner of the Coolum Beach Resort & Spa on the Sunshine Coast, says he plans to invest "billions" of dollars to transform the region into a tourist hotspot.

Palmer has previously expressed plans to invest heavily in his new property, including a possible elaborate casino project.

Maroochydoore Airport is also reportedly set to benefit from Palmer's largesse, with the mining magnate saying he plans to turn it into an international-ready facility to eventually welcome big-spending Chinese gamblers.

DJ lifts Gladstone

VIRGIN Australia this morning announced two additional daily flights between Brisbane and Gladstone from 28 May, lifting frequencies to 58 per week.

The services utilise the ATR turboprop fleet which now operates over 200 weekly flights within Qld, NSW and the ACT.

DJ said after launching Gladstone late in 2011 it was "very pleasing to see such a positive response to the introduction of competition to the route".

Binder to SA Tourism

DEBORAH Binder has been appointed as the new marketing and communications manager for South African Tourism.

Her most recent Australian role was as head of marketing for Amadeus IT Pacific.

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Australia remains key for NZ

CHINA has become a key focus market for Tourism New Zealand, as the organisation revealed this morning its would place the Asian destination in its top echelon of regions to concentrate on as part of a new marketing drive, coming into play from Jul 2012.

China joins Australia and the US in its top three markets, with TNZ boss Kevin Bowler confirming this morning at TRENZ that "Australia remains our most important market & has grown pretty well."

"Even if you took out the Rugby World Cup figures, [arrivals] would still be up," he said.

Tourism is NZ's second largest industry, accounting for \$9.7 billion of foreign expenditure, close to 180,000 full-time jobs and representing 8.6% of GDP.

Tourism is only trumped by New Zealand's dairy industry.

Bowler said visitor arrivals for the year-ending Mar 2012 were up a healthy 4.4% - "not a bad result" considering last year's earthquake in Christchurch and "we're still suffering the effects of the GFC in many parts of the world."

Australian visitor stay days have

grown "very strongly", exceeding 5 million, he highlighted.

The Chinese market has seen significant growth, and Bowler indicated China offered the greatest potential gains in long-term growth, but key to that was an increase in stay duration.

But despite the growth, Bowler said there was a need to address the average length of stay which is remaining relatively flat.

"That's a signal for us that we've got a lot of work to do."

"When you look at what's really important, visitor days is what drives value and we've been pretty flat for quite some time.. since about 2006," he added.

Bowler said TNZ would shift its focus from conversion, used over the past two years, to preference and deliver the 'wow factor'.

"People are actively thinking about coming to New Zealand, but we need to close the gap between desire and action."

"There's not a shortage of awareness or desire, but the difference between who comes and who would like to come is too big a gap," he said.

US/NZ SmartGates?

AUCKLAND Airport chief Simon Moutter has flagged the possible addition of the United States to New Zealand's SmartGate visa processing system.

Moutter said a US official in NZ last week has expressed interest in the electronic system being made available for US-NZ travel after seeing the product in action.

Apollo Star RV range

APOLLO Motorhome Holidays has introduced a premium brand range which are guaranteed to be less than a year old.

The 'Star RV' product includes free valet service, linen exchange, transfers to the depot, online pre-registration and simple key drop.

Kawarau Zipride soon

AJ HACKETT Bungy expects its new Kawarau Zipride at the iconic Kawarau Bungy Centre to be operational by late 2012.

Bungy NZ Group ceo David Mitchell says the product will appeal "to a broader market than we have worked with before."

The Zipride will run parallel with the Kawarau River and will feature three lines that can be ridden solo or in tandem.

New Air Milford tour

AIR Milford has launched a new ecotour that includes a Southern Discoveries' nature cruise on Milford Sound coupled with scenic flights from Queenstown.

The Encounter Nature Cruise is limited to 75 guests and allows them to get within touching distance of flora, fauna & wildlife.

The 4.5hr tour costs NZ\$475 per adult and NZ\$285 per child.

Scenic Hotels to Tonga

KIWI hotelier Scenic Hotels had a soft opening for its newest property on 30 Apr, the Scenic Hotel Tonga, formerly the Royal International Tonga Hotel.

Scenic Hotel Group has managed the property since May 2010.



Window Seat

P&O Cruises *Pacific Dawn* vessel, emerged fresh out of drydock last week with one particular enhancement sure to excite its passengers as much as the new giant poolside entertainment screen and new interconnecting family rooms.

The ship now comes complete with an official New Zealand Natural Ice-Cream parlour and...wait for it...it's own flavour of ice-cream - the P&O Chocolate Hokey Pokey!

The parlours will be installed on all P&O cruise ships over time, with the themed flavour also available in NZ Natural's 75 land-based parlours from Jun.

LOVE is literally in the air.

A new poll of over 700 respondents from survey site Skyscanner has found that 39% of travellers had developed a friendship with somebody they had met on a flight, with 6% even admitting to a romantic liaison with the new acquaintance.

It wasn't clear whether said liaisons actually took place on the same flight.

THIS idea certainly gives new meaning to educational tourism. Positively Wellington Tourism (PWT) has recently launched its *Welly Cable Chase* online game as part of the rollout of its direct marketing strategy.

Users navigate one of the city's iconic cable-cars to "collect" different landmarks in the New Zealand city.

According to PWT chief exex David Perks, the game is similar to the original addictive mobile phone game *Snake*.

"We've taken the mechanics of *Snake*, applied them to a new medium and given it some Wellington flavour," Perks said.

To play the game for yourself, visit www.wellycablechase.com.

Wholesale Travel Call Centre Manager [Sydney Based]

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**Adventure
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CNS talking to China

CAIRNS Airport is in negotiations with China Eastern as well as China Southern over direct flights to the FNQ city, which could inject over \$80m a year into the economy.

Mining is not an enemy

AN ADVISORY panel will be set up to help Australia's tourism industry assess both the positive and negative impacts the mining boom is putting on tourism.

The panel was announced at last week's ATEC Symposium on the Sunshine Coast, with md Felicia Mariani saying the two industries must find common ground and work together.

"ATEC believes there is a real opportunity to grab hold of the tail of the mining boom and help tourism businesses share in some of the benefits," Mariani said.

She said there was a strong case for regional tourist operators to look at fly-in-fly-out mining workers as a new market to try and woo to take short holidays in regional destinations.

"There is a strong case for the development of tourism businesses in Australia that can work off the back of the mining industry," Mariani concluded.

BKK shines for Travelscene Corporate



ABOVE: High-flyers from Travelscene Corporate gathered in Bangkok last weekend for the group's "Beyond Success"-themed Symposium at the Bangkok Millennium Hilton, with a record crowd attending.

Pictured are Travelscene Corporate gm David Padman; keynote speaker Qantas Captain Richard de Crespigny; QF head of Industry and Corporate Sales, Karen Tsolakis; and Mike Thompson, Travelscene ceo.

Melbourne preferred

MELBOURNE is the most preferred domestic holiday destination, holding a clear lead over both the Gold Coast and Sydney in a Roy Morgan survey released last week.

For the year to 31 Mar, 21% of Australians polled said they would like to holiday in the Vic capital within the next two years, compared to 17% for the Gold Coast and 13% for Sydney.

MK to lift Kenya

AIR Mauritius is expanding capacity to Nairobi, with a third weekly service from 28 Oct.

GDS displays also show an expansion of MK flights to Antananarivo in Madagascar to six per week from the same date.



Rd 9 Winner

CONGRATULATIONS

Brad Thomas

from TravelManagers

Brad is the top point scorer for Round 9 of *Travel Daily's* NRL industry footy tipping competition and has won a Weekend Cruise for two people, courtesy of Captain Cook Cruises.



Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn



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MSC credit \$100

MSC has emphasised that its on-board credit offer for European sailings departing in Jul and Aug (**TD** yesterday) is \$100 per person, valid for new bookings before 31 May.

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Money

WELCOME to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US1.073

ALL eyes will tonight be on the Federal Treasurer Wayne Swan as he delivers a critically important budget, with money markets set to move regardless of where govt spending will go.

The AUD has been in gradual decline in recent weeks, although opened stronger this morning on the back of positive domestic building approvals and retail sales data, released late yesterday.

Also influencing upcoming meetings of the Reserve Bank board will be falling oil prices, which have again dropped below the \$100 per barrel mark.

In Europe, the focus is more on govt changes in France rather than the debt crisis in Greece.

Wholesale rates this morning:

US	\$1.016
UK	£0.628
NZ	\$1.282
Euro	€0.780
Japan	¥81.36
Thailand	฿31.52
China	¥6.41
South Africa	R7.94
Canada	\$1.01
Crude oil	US\$98.00

Travel Daily

First with the news

Tuesday 8th May 2012

On the go application

CORPORATE travel company ATPi Group has launched a new, free smartphone application for its customers, available now from smartphone application stores.

The app, entitled "On The Go," enables clients to access full itinerary details as well as utilise a range of travel-management tools.

ATPi Group ceo Graham Ramsey said the app aims to "have information presented in a clean and simple way and to avoid any flashy gimmicks".

Ferguson says no to domestic tax relief

FEDERAL Tourism Minister Martin Ferguson has dismissed an idea of a tax break for Australians to take domestic holidays.

Speaking in a panel forum at the ATEC Symposium last week, the Minister shot the idea down, saying it was not something he would be discussing with fellow Government colleagues.

"I'm not going down that route," the Minister said.

Up the East Coast with "Banjo"



ABOVE: Inspiring Journeys' sales manager Steve Richards recently journeyed on board the company's customised 4WD, dubbed "Banjo," to tour around Vic, NSW and Qld to visit 470 agents in regional towns and cities.

The vehicle was en route from Hobart, where it finished its summer Tasmanian season, to Darwin for the Top End tours commencing this month.

Intrepid to visit Petra

A SPECIAL departure of Intrepid Travel's 8-day Explore Jordan itinerary has been announced to coincide with events celebrating 200-years since the rediscovery of the ancient city of Petra, now a UNESCO World Heritage listed site.

Agents were able to experience Banjo's comfy seating, mini-library, and onboard refreshment station.

Steve is **pictured** above left, with the team from Flight Centre Coffs Harbour, consisting of Tracey Dodsworth, Bree Von Saldern and Ian Carswell.

Ethiad cancels A350's

MONTHLY figures from aircraft manufacturer Airbus show the cancellation of seven more A350 jet orders by Ethiad - the second time EY has cut its order, with 25 on order in Nov now cut to 12.

The A350-1000s cancelled had a list price of US\$2.2 billion.

Last Jun, Airbus changed the A350's specifications, delaying its proposed launch until 2017.

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US moves to 5 day settlement

AIRLINES Reporting Corporation - the US equivalent of IATA - has updated its formal Agent Reporting Agreement, with a number of changes including halving settlement times to five days after the close of each sales reporting period.

ARC said this move would reduce airline exposure to losses, should an agency not have sufficient funds when ARC attempts to debit agent accounts for monies due.

The new agreement has been developed in partnership with leading US agency groups as well as airlines, with an extensive consultation period to modernise the arrangements and improve

Peregrine icy specials

PEREGRINE Adventures has launched its 2013 Arctic season, with 20% off all voyages aboard the *Sea Spirit* to the keenest icy explorers if booked by 29 Jun.

processes for all stakeholders.

As well as the settlement changes, the proposed new pact will allow agencies to move their locations throughout the USA without having to change their assigned ARC number, as well as use multiple ARC numbers at one physical location.

Also, a new "Associate Branch Location" will allow agencies to add a branch that is not a fully owned subsidiary.

Shortening the settlement time reflects modern financial procedures which involve 100% electronic payments, whereas the previous system allowed time for the mailing of paper documents.

ARC will also now see agencies provide more information about their ownership structure, as well as reconfirming every location's accreditation details annually.

TCF termination

THE Travel Compensation Fund has advised it has terminated SOTC Travels Pty Ltd (ABN: 33 148 169 617) of Toongabbie, NSW from participation due to its license having been cancelled.

Numbers up for HA

PASSENGER figures for April Hawaiian Airlines services rose by 6.2%, along with a small decrease in overall load factors.

A total of 720,747 people flew with HA in April, with the carrier narrowly missing cracking the 3m passenger mark for the year so far.

MEANWHILE, the airline has implemented a new centralised guide at Maui's Kahului Airport to better assist passengers locating flights at the expanding hub.

With increased seasonal services operating direct from the US mainland, the carrier has moved transpacific and inter-island operations to gates 11-21 in the centre of the terminal to facilitate easier transfers between services.

Hawaiian has also increased round-trip inter-island flights linking Maui with Kauai and the Big Island by 25%.

Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



The launch of the new Eichardt's Residence room category at **Eichardt's Private Hotel** in Queenstown brings a level of elegance and sophistication to an already high-class hotel. Located only a stones' throw from the lakefront and boasts views over Queenstown Bay, the self-contained residence features three bedrooms with ensuites, fireplaces, balconies and fully-equipped European kitchen.



The **Mizpah Hotel** in Tonopah, Nevada has recently reopened its doors with 47 modern rooms, two restaurants and a casino due to open in the US springtime. The hotel located between Reno and Las Vegas contains colourful rumours such as the "Lady in Red" a call girl in the late 1920s who courted her companions at the Mizpah until she met her end on the fifth floor. She is said to still roam the hallways - mizpahhotel.net.



The South China region has seen the introduction of its first Iridium Spa with the **St Regis Sanya Talong Bay Resort** offering a "five star haven of wellbeing that is unmatched in the region". The spa offers 19 treatment suites including two large couples suites, an aromatherapy Inhalation Chamber, Experience Showers with Chromatherapy, a mineral salt chamber and Crystal & Ice Grotto.

WIN A 3-NIGHT STAY AT THE SAROJIN



This week, **TD** is giving one lucky reader the chance to win a 3-night stay at **The Sarojin**, Khao Lak Thailand.

The prize includes 3 nights at The Sarojin, Khao Lak Thailand, all day a la carte breakfast with sparkling wine for two people and airport transfers.

The Sarojin is internationally renowned as one of the finest resort properties in Asia. Designed in a contemporary Asian style and beautifully set on an secluded white sand beach in Khao Lak, the five-star resort boasts 56 deluxe residences set within ten acres of grounds leading directly onto the beachfront.

For your chance to win this great accommodation package, answer correctly four questions featured in **Travel Daily** from Monday to Thursday this week, **plus** answer the final question featured on Friday.

Email your answers by COB on Friday to: sarojin@traveldaily.com.au

Q.2: What is on the screen in the Garden Residence room?

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TRADE ACCOUNT MANAGER SYDNEY

Merlin Entertainments Group is home to a fantastic range of attractions globally including Madame Tussauds, The EDF Energy London Eye, SEA LIFE, WILD LIFE and LEGOLAND. Here in Australia we have added six new attractions to the family including Melbourne Aquarium, Underwater World, Mt Hotham, Falls Creek, Otway and Illawarra Fly Tree Top Walks. We employ over 18,000 people worldwide who are dedicated to delivering magical experiences in over 80 attractions all around the world.

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As Trade Account Manager, you will deliver the business targets for Trade Sales through Domestic 3rd party sales channels and Group/ Corporate Affinity markets in line with the overall Trade Sales strategy. You will identify, set up and act as the day to day point of contact with local Trade partners to grow business through pro-active Sales & Marketing activity with our network of Sightseeing, Concierge, Corporates, Hotel and Offline Ticket agents. You will also be required to attend exhibitions and local Trade shows to establish new partners and sales channels.

With a minimum of 2 years Sales experience in the tourism/ leisure industry, you will already have a solid network of Trade contacts alongside strong relationship building skills, excellent communication, negotiation and presentation skills. You will be proactive, well organised and have a passion to deliver against your targets in a results-driven industry. Whilst the role is based in Sydney, you will spend up to four days a week visiting your accounts and also be willing to spend time away from home.

Please send your CV to opportunities@merlinentertainments.com.au
Deadline: 20th May 2012



WIN A HOLIDAY TO HAWAII

May 1st is Lei Day in Hawai'i, a day that honours island culture, the Aloha spirit and the Hawaiian tradition of friendliness. It also marks the start of summer in Hawai'i, the perfect time to visit!

To celebrate the spirit of this Hawaiian holiday, *Travel Daily* is giving one lucky reader and their partner the chance to win a fantastic five-night holiday to Hawai'i courtesy of Hawai'i Tourism, Hawaiian Airlines and Trump International Hotel.

This amazing prize includes two return economy airfares to Honolulu from Sydney with Hawaiian Airlines and five nights accommodation in a Deluxe One Bedroom Suite at Trump International Hotel.

Each day *Travel Daily* will ask a Hawai'i-related question - just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Hawaii holiday.

Email your answers to: hawaiicomp@traveldaily.com.au



Q.6: What is the name of Hawaiian Airlines frequent flyer program?

Hint! Visit www.hawaiianairlines.com.au

Click here for more information



Scoot super Singapore

BURGEONING low-cost carrier Scoot has released "The Great Singapore Sale," offering return flights to Singapore ex SYD and OOL for just \$199, incl taxes.

EK NZ specials

EMIRATES today released a short life sale for Auckland and Christchurch fares, leading in at \$135 one way ex SYD to AKL and \$145 ex BNE and MEL.

One-way business class fares start at \$600 from the three east-coast capitals, valid for sale until 12 May and travel through until 31 Aug - emiratesagents.com/au.

NZ cruising on track

THE New Zealand cruise industry grew by 32% last year, with the International Cruise Council Australasia releasing its annual NZ figures in Auckland today.

The growth rate was just behind the exceptional 34% recorded for Australian cruising in 2011, with ICCA gm Brett Jardine saying the NZ industry is on track to reach 100,000 pax annually by 2020.

Germany's fave castle

HEIDELBERG Castle in Germany has been voted the country's top attraction for int'l visitors, according to a GNTB survey.

Upgrades with Utracks

WORLD Expeditions' European walking and cycling holiday offshoot Utracks is offering free accommodation upgrades on selected tours if booked by 31 May. Details at www.utracks.com.

Travel Daily
First with the news

Tuesday 8th May 2012



Wind in these wholesalers' hair

DESTINATION Rotorua recently showed this group of wholesale agents the benefits of direct services from Sydney to Rotorua.

Pictured above about to head out for a blast aboard the Kawarau Jet, in the back from left is Kathryn, AOT; Rebecca and Phoebe, Infinity; Michael, Creative Holidays. **Front row:** Andrew, ANZCRO; Milla, Goway; Fran, Flight Centre and Joey Rihari from Destination Rotorua.

TI Mekong saving

TRAVEL Indochina is promoting savings of up to \$2800 per couple for the 15 Jun 2012 departure of a ten-day Vietnam and Cambodia Mekong River cruise package.

The offer is priced from \$2845ppts ex MEL/\$2865 ex SYD incl return VN int'l airfares, one night pre and post luxury accom, an 8-day *Jayavarman* cruise in a cabin with a private balcony, on-board meals, touring and entry fees, English-speaking guides and more - 1300 362 777.

S'shine Coast yell FORE

SUNSHINE Coast Destination Ltd recently attended the Int'l Association of Golf Tour Operators Convention in Kuala Lumpur.

SCDL was on hand to promote the Coolool Golf & Spa Resort as home to the annual Australian PGA Championship tournament, as just one of over 20 high-quality courses available in the area.

Thailand global promo

THE Tourism Authority of Thailand has launched a new global digital campaign to promote "creative tourism," focusing on Thai culture and with a prize of three 7-day trips.

The "Discover the Other You" campaign is being conducted in partnership with Asian online agency www.asiawebdirect.com. See discovertheotheryou.com.

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Lucinda is celebrating her first year with TMS Asia Pacific as a Recruitment Executive. She won the TMS Asia Pacific Customer Service Award for 2011 and aims to continue this success in 2012.

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▶ **CONTACT ALEX OR LUCINDA ON 07 3221 9916**

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GET OFF THE BEATEN TRACK WHOLESALE RESERVATIONS MELBOURNE (VARIOUS) – SALARY PACKAGE TO \$50K + (DOE)

We have 2 exciting new African wholesale roles on offer for 2 experienced travel consultants. If you have sold Africa and travelled extensively throughout Eastern Africa then this could be your next role. From Budget camping safaris to Luxury tented Safaris to private game lodges these roles will see you booking it all. All that's required is 3 years industry experience and a true passion for Africa. Apply today!

SPICE UP YOUR LIFE WITH SOME VARIETY WHOLESALE RESERVATION CONSULTANTS PERTH (CBD) – SALARY PACKAGE TO \$80K (OTE)

Do you have a passion for travel? We have a new and exciting role in Perth for an experienced consultant to move over to wholesale. This large international brand will see you booking packages for travel agents. You will book exciting worldwide destinations. With exclusive famils on offer and a fantastic commission structure you will soon be earning the big bucks! Min 2 years experience required.

CORPORATE CONSULTANTS – MAKE THE MOVE DOMESTIC CORPORATE – IMPLANT MELBOURNE (CBD) – SALARY PACKAGE TO \$50K

Domestic travel consultants have never been offered such a great role in Melbourne's CBD. Working for a global organisation, you will be working for this key client in their CBD implant office. If you have a minimum 2 years domestic corporate travel consulting experience and would like a role that offers a senior spin, this is your opportunity to grab hold. Do not miss your chance to gain this rare gem!

ARE YOU A NATURAL BORN LEADER? TEAM LEADER ADELAIDE (CBD) – SALARY PACKAGE TO \$70K (OTE)

Do you love leading your team to success? Are you ready for your next challenge? This TL role in Adelaide will see you leading your team of corporate consultants to success. This role is located close to the CBD and will see you booking travel for the academic market of Adelaide, from school groups to professors to university staff. You will never book a boring itinerary again. Min 5 years experience.

LEISURE TRAVEL MASTERPIECE RETAIL TRAVEL AGENCY MANAGER TOWNSVILLE – UP TO \$60K PKG + INCENTIVES

This job will take your breath away! You won't have seen a role like this in a long time. The perfect mix of a fabulous location, fun team, big spending clientele, educational opportunities and exceptional earning potential! This is a rare chance to join this respected brand in their highly successful office whilst they are at their peak! Why start at the bottom when you can start right at the top of the career ladder. This role is interviewing now so apply without delay and make your mark.

JOIN THE PRODUCTION LINE PRODUCT SUPPORT CONSULTANT BRISBANE CBD – UP TO \$52K PKG

Are you a travel consultant ready to escape the frontline and sink your teeth into a new and exciting behind the scenes role? We currently have an opening as a Product Support Consultant within this leading travel product department. You'll love escaping sales targets and learning more about how the industry ticks along. This is a great opportunity to get your foot in the door of a leading travel operator. Apply now as roles like this don't come along every day!

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