

This year we celebrate our 15th Anniversary.  
So on behalf of all our Member Airlines,  
who are committed to working hard for your customers,  
now and in the future,  
I'd like to say thank you.



Mark Schwab, CEO Star Alliance Services GmbH

Come and celebrate with us from 14th May 2012 at [staralliance.com](http://staralliance.com)



ADRIA

AEGEAN

AIR CANADA

AIR CHINA

AIR NEW ZEALAND

ANA

ASIANA AIRLINES

Austrian

Blue

brussels airlines

CROATIA AIRLINES

EGYPTAIR

Ethiopian

LOT POLISH AIRLINES

Lufthansa

Scandinavian Airlines

SINGAPORE AIRLINES

SOUTH AFRICAN AIRWAYS

SWISS

TAM

TAP TAP PORTUGAL

THAI

TURKISH AIRLINES

UNITED

U.S. AIRWAYS



What's involved in a successful GDS migration?



Watch video now

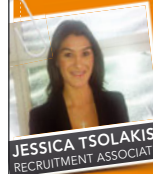


# Travel Daily

First with the news

Monday 14th May 2012

APPLY NOW



JESSICA TSOLAKIS  
RECRUITMENT ASSOCIATE

**WANTED!**

- CORPORATE TRAVEL CONSULTANTS
- UP TO 70K PACKAGE
- CONTACT JESSICA ON 02 9231 6444



QUALITY RECRUITMENT FOR THE TRAVEL & HOSPITALITY INDUSTRIES IN ASIA PACIFIC

## TSAX NCC Red Centre

**TRAVELSCENE** American Express is inviting its front line agents to the 2012 National Consultants Conference which will take place in Alice Springs 25-26 Aug 2012.

Themed 'I ♥ Travel in the ♥ of Australia', the conference will be MC'd by NCC favourite Steve Jacobs, and as well as being updated, educated and informed, attendees will be entertained by Shannon Noll at a special celebratory dinner.

## FJ to rebrand as Fiji Airways

**FIJIAN** flag-carrier Air Pacific today outlined the latest move in its turnaround strategy, with a major rebranding which will see it return to its original 1958-1970 name of 'Fiji Airways'.

Speaking to **TD** from Suva, ceo Dave Pflieger said that for the last 42 years the carrier has "had a name that doesn't resonate, doesn't stick," and the rebranding would reinforce the role of FJ aircraft as "flying billboards" to promote it as the "natural way" to get to Fiji.

Pflieger said that the new name would see the airline more closely aligned with its heritage.

"Globally there is high consumer awareness of Fiji as a holiday destination," he said.

"We want to strengthen that association and also promote Fiji in every country we fly to."

FJ staff were informed of the move this morning, with the phased rebranding over the next 18 months to coincide with the arrival of the airline's three new A330-200 aircraft which are scheduled for delivery in Mar, May and Nov 2013.

The new planes will replace FJ's existing two 747s, and Pflieger confirmed the A330s would also be configured with two classes.

"With a strong offering of

outstanding resorts, hotel properties and diverse activities, we see a lot of opportunity to grow the profile of Fiji as both a final destination and a stopover destination for our long-haul services to Los Angeles and Hong Kong," Pflieger said.

He said the rebranding was a management decision, unrelated to the stoush between its major shareholders, Qantas and the Fijian government (**TD** 29 Mar).

Rebranding updates will be online at [www.fiji Airways.com](http://www.fiji Airways.com).

## Agents flood Dubai

**280** travel agents from Australia and NZ are this week enjoying the delights of Dubai, after winning places on the 2012 Dubai Mega Incentive (**TD** 13 Feb).

See page 7 for today's exclusive report from Dubai.

## Radisson Blu exclusive

**RADISSON** Blu Edwardian Hotels is promoting its Exclusively London and Manchester rates for Aussie travellers - see last page.



## Holidays

## Star Alliance milestone

**THE** Star Alliance turns 15 today - but travellers get all the presents, with the celebrations including a special 15% discount on all Round the World economy fares.

The offer, which is available for all Star Alliance RTW tickets in economy class sold from 15-29 May, means that prices start at just \$2,965pp ex major Australian ports - a saving of \$523 - for an Economy Special fare (with a minimum of three and a maximum of five stopovers).

Travel agents should look out for Star Alliance airline reps as they undertake an agency blitz tomorrow as part of the birthday, and other commemorative activities include a major online competition for Star Alliance frequent flyer members.

The top prize is a VIP trip of a lifetime for a group of 15 people in Business class to one of 27 different global festivals - for details see [staralliance.com](http://staralliance.com).

The Star Alliance birthday is being commemorated with a special front page for **TD** today.

### Bumper issue today

**Travel Daily** today has eight pages of news & photos, a front full page for **Star Alliance** plus full pages from: (**click**)

- AA Appointments
- inPlace Recruitment jobs
- Travel Trade Recruitment
- Radisson Blu Edwardian



from the heart of Eurasia

- ✕ Baku
- ✕ Dushanbe
- ✕ Istanbul
- ✕ Novosibirsk
- ✕ Saint-Petersburg
- ✕ Samara
- ✕ Tashkent
- ✕ Tbilisi
- ✕ Kazan
- ✕ Yekaterinburg

We're now connecting even more of Eurasia



Reservations in Sydney:  
02 8248 0060  
[www.airastana.com](http://www.airastana.com)

**THIS IS YOUR CHANCE TO WIN**  
YOUR CHANCE FOR YOUR CLIENTS TO **FLY FREE**<sup>^</sup>  
Holidays

**5 MILLION POINTS**

**UP FOR GRABS!**

5 Lucky Trip Members will each WIN 1,000,000 bonus Trip points<sup>^</sup>!

5 Million points up for grabs!

<sup>^</sup>Conditions apply.  
For full terms and conditions visit [triponline.com.au](http://triponline.com.au)

RSVP TO SECURE YOUR PLACE - CLICK HERE

# Vanuatu

DISCOVER WHAT MATTERS



## VANUATU QUIZ EVENTS!

SYDNEY 29 May | MELBOURNE 30 May | BRISBANE 31 May

**WIN Great Prizes**



**Domestic Corporate Cons.**

- ▶ Award winning SME agency, Sydney
- ▶ Strong team & great work environment
- ▶ Training & progression on offer
- ▶ Salary up to \$50K + super

click here for details

Contact: ben@inplacerecruitment.com.au

# Travel Daily

First with the news

Monday 14th May 2012



**Aircalin**  
NEW CALEDONIA

CLICK HERE

## Travel Daily on location in Fiji

Today's issue of TD is coming to you courtesy of Air Pacific from Fiji where the annual Bula Fiji Tourism Exchange is taking place at Port Denarau.

THE big warm Fijian smiles and welcoming Bula was there as usual when arriving at Nadi Airport yesterday.

It's amazing to see Fiji back on its feet so quickly, considering it suffered the worst flood in years only just over a month ago.

The Fijian people have been resilient as usual and have just got back to getting things done.

TD's driver from the airport to Denarau pointed out areas that were completely inundated, and it's hard to believe the difference after the massive clean-up effort.

And it's just in time, with all Denarau resorts operating at 100% occupancy, filled with tourists and BFTE delegates.

As well as today's FJ rebranding (see p1) tomorrow the govt has flagged an "important tourism announcement" for delegates.

## Accom industry gets social

ACCOMMODATION is a hot topic on Facebook, according to a new report on the social media performance of various industries in Australia, which found that travel/accommodation pages added 20.9% to their Facebook fan base in Mar - growing faster than any other sector.

Produced by media firm The Online Circle, the report shows strong fan growth due to promotions by a number of groups including Travelodge, HotelClub, Best Western, Rydges, NeeditNow and Hotels.com.

Wotif added almost 13,000 fans during the month and is still significantly ahead of all the other

fan pages surveyed.

The report also looked at the Facebook performance of airlines, and while Qantas outperformed most competitors, Air New Zealand grew its fanbase by 17.6% during the month via its 'Dob in a sceptic' promotion.

Qantas has 143,000 fans and Jetstar has 135,000, with the QF group significantly ahead of Virgin Australia with 132,000 fans across its domestic and int'l pages.

## VN reduces Australia

VIETNAM Airlines has loaded seasonal service reductions on its Sydney & Melbourne flights into agent GDSs, between May & Sep.

The current daily operations to Melbourne will move to five per week for the next month, lifting to six weekly until 11 Sep, while the daily Sydney-Ho Chi Minh flights will also move to six a week.

## Qantas Business sale

QANTAS launched a short life promotion on the weekend offering Business class return companion fares to a range of destinations including to the United States from \$4,999 and the United Kingdom from \$5,999.

There's also a 'Cook up a Storm' agent incentive with a major prize of an "ultimate dining experience" in Hong Kong for the winner plus three friends - details at [www.qantas.com/agents](http://www.qantas.com/agents).

## Packer Sydney push

AUSTRALIAN casino magnate James Packer is continuing to lobby for a casino at the new Barangaroo precinct in Sydney, on Channel Nine's 60 Minutes last night revealing his hopes for a Chinese gambling-led renaissance for the local tourism industry.

Packer said the emerging Chinese middle class "is going to change the world" and highlighted his belief that man-made attractions are likely to bring in significantly more visitors than Australia's natural beauty.

## South Africa 2020

SOUTH Africa has set a target of 15 million international visitor arrivals by 2020, as well as significantly boosting domestic trips under the country's National Tourism Sector Strategy.

Speaking at the launch of the annual INDABA trade show in Durban yesterday, tourism minister Marthinus van Schalkwyk urged so-called "co-opetition" between African countries for the long-haul tourism dollar.

**WHERE'S WIGGINS WORKING?**

CLICK HERE TO WIN

IDENTIFY WHERE OUR PERSONAL TRAVEL MANAGER IS WORKING FOR YOUR CHANCE TO WIN A FIRST CLASS HAMPER!

FINALIST 2011

[www.join.travelmanagers.com.au](http://www.join.travelmanagers.com.au)

**TRAVELMANAGERS**  
the smarter choice

**Riviera's**  
CHRISTENING IN BARCELONA

CRUISES FROM  
**\$2,595\*** PP

*Maiden Voyage*  
Sails Tomorrow  
16 May 2012

CLICK HERE TO FOLLOW OUR BLOG FROM ON BOARD RIVIERA

TERMS & CONDITIONS APPLY

**OCEANIA CRUISES™**  
(02) 9959 1371  
[info@oceaniacruises.com.au](mailto:info@oceaniacruises.com.au)  
[www.OceaniaCruises.com.au](http://www.OceaniaCruises.com.au)

*This year we Spice things up*

Keep booking from the range of Globus family of brands holidays and earn your place on the 2012 SuperTour!

[www.globusfamily.com.au](http://www.globusfamily.com.au)

**GLOBUS**  
family of brands

**MOROCCO**  
SUPERTOUR 2012



## Business Events pre GFC revival

**FIGURES** revealed in the Business Events Visitor 2011 snapshot by Tourism Research Australia have indicated the country's business travel sector has returned to pre-Global Financial Crisis levels.

Federal Tourism Minister Martin Ferguson said upon the release of the data on Fri that "Australia is increasingly seen as an attractive option for international business event visitors."

In 2009, business travel visitor expenditure slumped by \$1.8b,

but visitor spend from the sector rose 14% y-o-y in 2011, at the same time as event participant numbers surged 8% to 881,000.

"While these results are encouraging, we believe the business events sector has even greater potential," Ferguson said.

In partnership with Tourism Australia, the government is aiming to achieve \$16 billion in delegate spend by 2020.

More in *Business Event News* - see [businesseventnews.com.au](http://businesseventnews.com.au).

## Korean goes to pieces

**KOREAN** Air will move from a checked baggage weight system to the piece system for all int'l routes effective 31 May 2012.

Economy class passengers will be permitted one 23kg piece.

## Armonia to Egypt

**MSC** Cruises is to reposition the *MSC Armonia* from Venice to Sharm el Sheikh in Nov, from where it will operate a series of seven-night Red Sea voyages until Apr 2013, priced from \$379ppts.

## CZ \$1,500 London fare

**CHINA** Southern has launched new earlybird fares to London and Europe as part of the launch of its new Canton Route.

Return economy fares ex MEL and SYD to Amsterdam start at \$1370 and \$1390 respectively, while travel to London via Guangzhou leads in at \$1500.

The new Canton Route will take around 26 hours to the UK, which CZ regional mgr Henry He said "compares favourably with existing routes via Singapore and Bangkok".

The earlybirds are on sale until 07 Jun for travel 01 Sep-14 Nov - more info 1300 889 628.

## Malay tourism TVCs

**TOURISM** Malaysia has begun a new six-week long TV commercial campaign for the destination on Channel Nine showcasing the country's eco-culture, eco-adventure and food & shopping.

The campaign will also be aired on Channel 7 from 27 May over a two-week period.

## SIA/SAS pact signed

**AN M.O.U.** between Singapore Airlines and Scandinavian Airlines drafted earlier this year (*TD* 13 Jan) to co-ordinate schedules, sales activities and enhanced network connectivity between Singapore and Copenhagen has been formalised by the carrier's ceos.

The joint venture is expected to boost existing air services between the two countries.

## Window Seat

**A MALE** passenger is being investigated after he tried to check 19 live cats onto a flight from Rome to New York.

After the airline told the man their maximum allowance was four cats per person, the man allegedly checked the four cats he was allowed and abandoned the other 15 at Rome Airport.

The passenger's luggage, which also included a sizable amount of kitty litter, also briefly set off a minor bomb scare.

He is now being investigated for possible animal cruelty.

**US CARRIER** JetBlue Airways has blamed a "computer glitch" for an incident whereby a 2-year old toddler and her parents were removed from a flight due to the infant's name appearing on the TSA no-fly list.

The family were of Middle-Eastern descent, with the airline apologising and confirming they are investigating the incident.

**SOMETIMES**, when you're nice and relaxed on the beach, you just don't want to have to get up to go and get lunch, right?

Presto...introducing the URGE smartphone app.

The app developers have partnered with over 75 eateries in Miami, Florida to allow customers to order food and have it delivered anywhere, even on the beach or by the pool.

### TRADE ACCOUNT MANAGER SYDNEY



Merlin Entertainments Group is home to a fantastic range of attractions globally including Madame Tussauds, The EDF Energy London Eye, SEA LIFE, WILD LIFE and LEGOLAND. Here in Australia we have added six new attractions to the family including Melbourne Aquarium, Underwater World, Mt Hotham, Falls Creek, Otway and Illawarra Fly Tree Top Walks. We employ over 18,000 people worldwide who are dedicated to delivering magical experiences in over 80 attractions all around the world.

We are currently recruiting for a Trade Account Manager, based in Sydney, to drive 3rd party ticket sales through our network of ticket resellers including hotels, sightseeing operators, online agents and corporates. You will also work alongside the Marketing teams to maximise volume and revenue through the Groups market, including social and sports groups.

This is a great opportunity to take your career to a new level and work for one of the world's best known attraction brands.

As Trade Account Manager, you will deliver the business targets for Trade Sales through Domestic 3rd party sales channels and Group/ Corporate Affinity markets in line with the overall Trade Sales strategy. You will identify, set up and act as the day to day point of contact with local Trade partners to grow business through pro-active Sales & Marketing activity with our network of Sightseeing, Concierge, Corporates, Hotel and Offline Ticket agents. You will also be required to attend exhibitions and local Trade shows to establish new partners and sales channels.

With a minimum of 2 years Sales experience in the tourism/ leisure industry, you will already have a solid network of Trade contacts alongside strong relationship building skills, excellent communication, negotiation and presentation skills. You will be proactive, well organised and have a passion to deliver against your targets in a results-driven industry. Whilst the role is based in Sydney, you will spend up to four days a week visiting your accounts and also be willing to spend time away from home.

Please send your CV to  
[opportunities@merlinentertainments.com.au](mailto:opportunities@merlinentertainments.com.au)  
Deadline: 20<sup>th</sup> May 2012



## Corporate Travel Manager



Flight Centre Business Travel - Sydney CBD

Fancy yourself as a Corporate Travel Manager? Your new career may be right here at Flight Centre Business Travel!

If you have previous experience working as a travel sales consultant, this is a great opportunity to get away from pure retail and move into the challenging world of corporate travel management.

The successful candidates will benefit from an attractive remuneration package, comprising a base salary and generous commission structure. You'll also be rewarded with a great range of fantastic benefits including discounted products and travel benefits, free financial and health consultations and global career advancement opportunities.

[www.applynow.com.au/jobF149406](http://www.applynow.com.au/jobF149406)



## BUD to shut Terminal 1

ALL Budapest Airport passenger traffic will be diverted from T1 to T2 on a temporary basis effective 30 May, after the recent loss of Hungarian national carrier Malev.

## MAS readies for A380

**MALAYSIA** Airlines will shortly become the eighth carrier to begin flying the Airbus A380 after the aircraft manufacturer moved MAS's first superjumbo into the 'flight line' for final systems checks before delivery.

MAS expects to take delivery of the triple class 494-seat aircraft by the end of May, and will put it into service on the Kuala Lumpur-London route effective 01 Jul.

The Malasia Airlines double-decker jet is equipped with Rolls-Royce Trent 900 engines, the same type used by Singapore Airlines and Qantas.

## Dengue in the Cooks

**THE** Dept of Foreign Affairs & Trade has issued an advisory for the Cook Islands, warning of an outbreak of the mosquito-borne dengue fever illness during May on the main island of Rarotonga.

Travellers are advised to use insect repellent and to cover up.

## Skywest charters up

**PERTH**-based Skywest Airlines has reported a 39.6% rise in charter services in Apr, up from 225 to 314, compared to the corresponding period last year.

On Skywest's RPT operations passenger numbers carried fell 10.4% to 26,000, while revenue passenger kilometres dropped 1.9% and load factors slipped 4.7% to 51.65%, according to statistics issued in London on Fri.

## LAN Q1 income slide

**LAN** Airlines has reported net income of \$US76.1m for the first quarter of 2012, a 21.8% slump on the same time last year.

Operating income dropped 27.4% to US\$112.2m (down from US\$153.3m), while operating margin slipped 4 percentage pts year-on-year to 7.2%.

The Latin carrier cited a 14.7% increase in fuel prices among other reasons for the decrease.

## No BTTBs about it



**ABOVE:** Qantas was the major sponsor of the recent BTTB conference at Sydney's Darling Harbour held earlier this month.

About 180 industry and corporate delegates attended the two-day event to hear from industry leaders speaking about best practice in business travel.

**Pictured** at the BTTB Travel Management Awards Dinner are Qantas Head of Industry & Corporate Sales, Karen Tsolakis, with BTTB presenter Tony O'Connor from TMS Australia.

## Aus desired by Brits

**A SURVEY** by London's *Sunday Mirror* has ranked Australia as the UK's third most favourite long-haul holiday destination.

Over four times the number of people polled in the survey said they preferred holidaying in America over Australia for a long-haul break, with the US coming in at no. 1 with 40.4% of votes.

The Caribbean was the second most preferred destination, with 17.8% of votes, followed by Australia on 8.7%.

## New DQ chief named

**GRAHAM** Budd has been appointed as the new chief executive of Destination Queenstown, moving up from his previous role as the regional tourism organisation's General Manager of Marketing.

He replaces Tony Everitt, who is now Tourism NZ's General Manager Asian Markets.

## P&O short break app

**P&O** Cruises has rolled out a Facebook app aimed at simplifying short break holiday planning with family and friends based on select criteria - go to [on.fb.me/poshorty](http://on.fb.me/poshorty).

International sale now on.

Shanghai from <b>\$1108*</b> economy return	New York from <b>\$1563*</b> economy return	Milan from <b>\$1720*</b> economy return
---	---	--

A great range of over 25 destinations throughout Europe, North America, Asia and the Pacific Islands are on sale now with Virgin Australia.

For more sale fares visit us at [virginaustralia.com](http://virginaustralia.com) or contact your Account Manager.

\*Departing Sydney. On sale until 20 May 2012. Some international services operated by our partners. Terms and conditions apply. VIR0804/TD



**Rd 12 Winner**

**CONGRATULATIONS**

**Lauren Faull**

from *Travel Experience Charters Towers*

Lauren is the top point scorer for Round 12 of *Travel Daily's* Super 15 Rugby industry footy tipping competition, and has won an iCrib - a great little beanbag for an iPad, e-reader or tablet, courtesy of Life!®.



WWW.LIFELIVEITUP.COM.AU

**Major Prize Sponsors**

**1st Prize:** 3-night holiday to New Zealand, courtesy of **Emirates** & **Novotel Hotels**



**Capital 3-nt package**

**LONDON's** The Capital Hotel has a three-night package with daily brekkie, transfers and a choice of lunch, afternoon tea or dinner at the Capital Restaurant priced in low season at \$1,395.

Split night stays can be arranged - [reservations@capitalhotel.co.uk](mailto:reservations@capitalhotel.co.uk).

**AirAsia X to Beijing**

**KUALA** Lumpur-based no frills carrier AirAsia X will ditch its service to Tianjin (located 30mins by train from the Chinese capital) from 22 Jun, in favour of a new nonstop Beijing service.

"This move is to facilitate the ever growing demand for flights in the China region," the carrier announced on Fri.

**MEANWHILE**, short-haul sister carrier AirAsia has adopted a new corporate identity to be featured in ads, at counters and in office spaces, and unveiled new weekend "sporty yet smart and sexy" cabin crew uniforms.

**Swissotel Makkah**

**SWISSOTEL** Hotels & Resorts is has slated a date in Jul to open its largest property, built in the Saudi Arabian Holy City of Makkah.

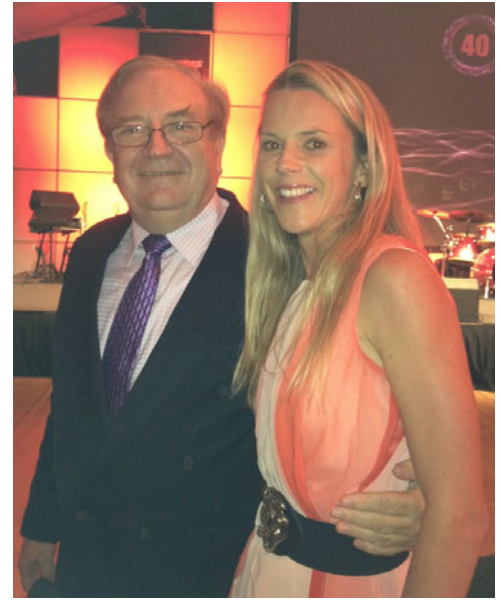
The Swissotel Makkah features 1,487 rooms with views of the Grand Mosque and Holy Kaaba.

**Accor's ATEC award winners**

**FOLLOWING** on from the introduction of the pioneering Optimum Service Standard program last year, Accor's inbound specialists Bernie Schulz and Kate Marshal were awarded two major awards at the recent ATEC Symposium closing gala.

As voted by their industry peers, Bernie was bestowed with the honour for Outstanding Contribution to Industry, while Kate received the Young ATEC member of the Year accolade.

The pair were last week recognised for their efforts and contributions at the ATEC Symposium closing Gala Ball.



**Harry Potter in Japan**

**UNIVERSAL** Studios Japan says the development of a Wizarding World of Harry Potter attraction, replicated on the highly popular themed land in Orlando, will boost visitor numbers to the Osaka/Kansai region of the country.

Work on the US\$500m project is expected to begin in weeks and be completed by late 2014.

**Air India pilot chaos**

**AIR** India has filed a contempt of court petition in the Supreme Court against a group of pilots who continued to disrupt int'l operations of the airline last Thu.

On May 10 action taken by the pilots resulted in Air India having to cancel flights from Delhi to Chicago, New York, Toronto, Paris, Frankfurt, Shanghai, Jeddah and from Mumbai to Newark.

"Taking a serious view of the situation, Air India has terminated the services of a total of 46 pilots till now," the airline said.

**It's a 10 day sale. Better take a seat.**  
Enjoy our spectacular service to Hong Kong

Economy from \$899  
Premium Economy from \$2001  
Upper Class from \$4473

Book by 14th May  
1300 727 340  
Refer to your GDS  
Your airline's either got it or it hasn't

Terms and conditions apply. See [vsflyinghub.com](http://vsflyinghub.com) for details.

virgin atlantic



# Uncle Sam wants these JTN agents



**ABOVE:** The winners of a recent mystery incentive for Queensland Jetset Travelworld Network agents learned their destination was the west-coast of the USA.

The incentive was run by Qantas Holidays in conjunction with Viva! Holidays, Rail Tickets, Travel 2 and Newmans Holidays.

Starting in San Francisco, the group went on an Urban Safari and checked out Yosemite National Park before driving south to Los Angeles via Monterey and Santa Barbara.

Pictured above at the base of

the Golden Gate Bridge in San Francisco, in the back row from left are Danny Roche, Jetset Travelworld Queensland state manager; Tracy Sullivan, Travelworld Carindale; Lynn O'Donnell, Travel Experience Charters Towers; Cathy Wilson, Jetset Albany Creek and Kim Knight, JTG Wholesale sales exec.

Front row from left is Cathy Orman, Jetset Gladstone; John Dougall, Casino Travel Shop; Kimberley Sheean, Travelworld Ipswich and Beverley Mitchell from Jetset Spring Hill.



## Senior Consultant

### Full or Part Time, Armadale, Melbourne

It's about the right person – not the hours!!

Looking for something different, or returning to the industry? – heard it before – well we are different!!

National Client Base: Consultancy by Appointment: Predominantly phone and email client contact.

We are looking for a highly motivated (minimum of 7 years experience) consultant who recognises customer service as a priority to work directly with clients who book our international tours and student groups. Ideally, the successful candidate will have sound knowledge of Galileo, excellent fares and destination knowledge, great attention to detail and a bright & enthusiastic personality. As we are a cultural educational company you need to be articulate and have excellent written skills. You will be remunerated according to your level of experience with an attractive salary and bonus incentive scheme.

Visit our website for more about us: [www.asatours.com.au](http://www.asatours.com.au)

If this sounds like it is for you (or please forward to someone you know who may be interested) please submit an application to [sandra@asatours.com.au](mailto:sandra@asatours.com.au)

## VS 4th daily JFK flight

**VIRGIN** Atlantic is introducing a new fourth daily service between London Heathrow and New York JFK, effective 28 Oct, operated as VS025 departing LHR at 19:00 and VS026 leaving JFK at 08:00.

## Snow at Falls Creek

**VICTORIAN** Alps ski destination Falls Creek has reported its fifth snowfall this year, with a dump on Mother's Day leaving the resort blanketed in snow.

## Rendez-vous contract

**THE** Canadian Tourism Comm. has awarded the management contract for the 2012 Rendez-vous Canada tourism showcase to Prime Strategies and the Tourism Industry Association of Canada.

## Riviera christened

**OCEANIA** Cruises' newest ship, the 1,250 passenger *Riviera* was christened in Barcelona, Spain on Fri by godmother, US celebrity chef Cat Cora.

Monday 14th May 2012

## Eurostar Jubilee

**HIGH-SPEED** rail service linking Europe with the UK, Eurostar, is adding 10 extra services for the Queen's Diamond Jubilee weekend after reporting a 30% increase in bookings.

01 Jun is tipped by the operator to be the busiest day, with 20,000 passengers expected on the day.

"Thousand of Australians will visit London to enjoy the Jubilee celebrations, as royal fever spreads across the Commonwealth, the company predicted on Sat.

## Goldie whale watching

**SEA** World on the Gold Coast is to launch its whale watch cruises for the 2012 season on 26 May, with adult tickets priced at \$99 and \$77 for children, including free return transfers from Gold Coast accom - (07) 5591 6061.



# Air Niugini

## AIRLINE CARGO SALES EXECUTIVE (Brisbane based)

Air Niugini, the national airline of Papua New Guinea has a vacancy for a full time airline cargo sales executive to be based in Brisbane. The core responsibilities of the role are to promote the airlines cargo services to key business customers and agents. The successful candidate will manage and develop key relationships and oversee the airlines cargo operations at Brisbane Airport and will have a strong airline background.

### KEY REQUIREMENTS:

- Develop and maintain the cargo sales territory incorporating South east Queensland
- Provide periodic sales and marketing intelligence to management
- Promote Air Niugini services to industry and agents
- Represent the airline at key trade events
- Control airline expenditure within approved budgets.
- Ensure the utilisation of the airlines Sky Chain system across our core industry partners
- Achieve set revenue targets
- Ensure the efficient operations of the airlines cargo operations at Brisbane Airport
- Ability to work under pressure whilst maintaining a professional manner

**If you fit these requirements we would very much like to meet you. Please forward your application with detailed resume to: [nrodrigo@airniugini.com.pg](mailto:nrodrigo@airniugini.com.pg)**

**ATT: Nalin Rodrigo, Regional Manager – Air Niugini Cargo no later than Friday 25 May 2012.**

**Only short listed applicants will be contacted.**



# High Tea welcomes Aussie agents to Dubai

Monday 14th May 2012

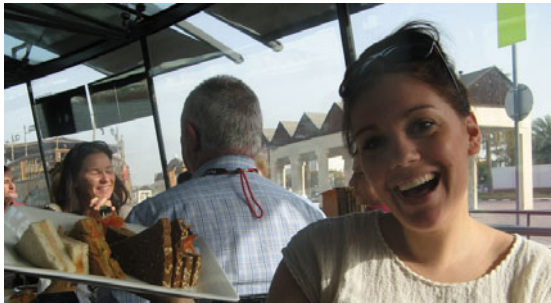
**AFTER** months of anticipation and excitement, Emirates on the weekend delivered several plane-loads of Down Under travel agents - 200 from Australia and 80 from New Zealand - at Dubai International Airport for Day 1 of Dubai Tourism's mega-famil adventure, run in conjunction with EK and Arabian Adventures.

Divided into eight smaller groups, the participants will experience a huge range of activities categorised under the themes of adventure, culture and family, with the aim of helping them see that Dubai is much more than just a stopover destination.

Following a short acclimatisation period, the group - many bleary-eyed - were treated straight away to high tea on a Bateaux Cruise along the Dubai Creek, enjoying great views of the stunning city.

Check out tomorrow's **Travel Daily** for the action from Day Two.

**RIGHT:** Tahlia Lloyd from Jetset Albany looking overjoyed at the tasty delicacies on offer after her fabulous flight from Perth.



**LEFT:** Belinda Moore, Escape Travel Loganholme; Samantha Hartley, FC Kenmore and Fiona McLaughlin from Corporate Traveller enjoying a delightfully cruisy afternoon.



**ABOVE:** Taking in the views from the river were Helen McMillan from Cruisemart; Jodie Flynn, Flight Centre Toowong and Anne Eagelson from Flight Centre Toowoomba Plaza.

**RIGHT:** Decisions, decisions! Cherie from TTFN Travel Subiaco encounters her first difficult choice...which delicious treat should she choose?



**LEFT:** The perfect cure for jetlag! Charlotte Blake of Flight Centre Scarborough decides on a scone with all the trimmings as her first course of action.

Bateaux Cruises Dubai has capacity for 300 guests at a time, on a vessel specially designed to provide unrestricted views and a high-tech airconditioning system making it a fabulous introduction to the city.

## Brochures of the Week

**WELCOME** to *Brochures of the Week*, **Travel Daily's** Mon feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including an image of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au). And don't forget our FREE brochure listing service at [traveldaily.com.au/brochures](http://traveldaily.com.au/brochures).



### Silversea - Northern Europe and Baltic

Silver Savings fares on an extensive range of Northern European voyages throughout 2012 are on offer in this new brochure onboard *Silver Cloud* and *Silver Whisper*. St Petersburg is a highlight port of call, and all voyages offer onboard spending credits of US\$500 to US\$1500 depending on the length of the cruise.



### Intrepid Travel - Worldwide Family Adventures 2012

The new Worldwide Family Adventures brochure features 30 trips for families seeking global adventures. Intrepid's family trips offering inspiring, experiences in destinations including Thailand and Vietnam as well as 19 new trips in Cuba, Morocco and Turkey. Trips include the 13-day Vietnam Family Adventure and 12-day Thailand Family Adventure.



### Freestyle Holidays - Hawai'i 2012/13

Freestyle's Hawaii brochure offers over 60 hotels, boutique properties, retreats, spas, resorts, tours, sight seeing options. Providing you the best options to ensure you offer your clients a fabulous holiday to suite their needs - Stay on one, or combine the stunning O'ahu, Maui, Kaua'i and the Big Island.



### Adelaide Sightseeing - South Australia 2012/13

A new full day Barossa wine tour, three to seven-night Murray Princess cruises and a range of special offers including free add-on tours have been launched in Adelaide Sightseeing's new look brochure for 2012/13. The 20 page booklet offers tours to popular locations such as Adelaide Central Market, Cleland Wildlife Park and the River Murray - see [adelaidesightseeing.com.au](http://adelaidesightseeing.com.au).



### APT - Europe River Cruising 2013

The new Europe River Cruising offering 78 itineraries during 2013 across 200 pages. The newly launched brochure carries all-inclusive small group tours throughout Europe and luxury boutique river ship cruising of 14 waterways - the Rhine, Main, Danube, Rhone, Seine, Saone, Douro, Neva, Volga and Svir rivers and the Moscow Canal, the Main-Danube Canal and the Volga-Baltic Waterway with a fleet of 12 ships.



## GSR holiday packages

**GREAT** Southern Rail has rolled out a new five-night Exceptional Kangaroo Island & an eight-night Wildman Kakadu Adventure, both pitched at the discerning traveller.

## French rail experts

**AGENTS** from each Australian state are vying to take the honour of top graduate in Rail Plus and French Travel Connection's 2012 'Rail Expert & French Specialist' training course.

35 agents have now been selected for the program, which will reward the course dux with a trip to Europe for two along with two 15-day Eurail Global Passes and Eurostar tickets.

The other top five placed graduates will earn a spot on an exclusive French famil.

In 2012, FTC and Atout France have designed four of the eight course training modules.

## MCVB nabs congress

**THE** Melbourne Convention & Visitors Bureau has secured rights to host the Intelligent Transport Systems World Congress in 2016.

The five-day event will be held at the Melbourne Convention & Exhibition Centre and will lure 5,000 delegates, generating over \$23.5 million for the state.

## Niue accom boost

**NIUE** Tourism Office says the addition of the three-star Matavai Motel, slated to launch on 07 Sep, will add much needed bed space to the South Pacific destination, as visitor numbers start to climb.

## Back on the Coachella again



**CONTIKI'S** 50th anniversary celebrations were at maximum power last month as 40 lucky Aussie agents won places on the youth tour operator's "Rock Around The World" incentive.

The group were treated to an exclusive 10-day Contiki tour of

California and Nevada which concluded in Las Vegas.

Among the highlights was a stop at the legendary Coachella music & arts festival which featured artists such as David Guetta and Gotye.

The huge group are **pictured** above enjoying one of the stops.

## WIN A HOLIDAY TO HAWAII

May 1st is Lei Day in Hawai'i, a day that honours island culture, the Aloha spirit and the Hawaiian tradition of friendliness. It also marks the start of summer in Hawai'i, the perfect time to visit!

To celebrate the spirit of this Hawaiian holiday, *Travel Daily* is giving one lucky reader and their partner the chance to win a fantastic five-night holiday to Hawai'i courtesy of Hawai'i Tourism, Hawaiian Airlines and Trump International Hotel.

This amazing prize includes two return economy fares to Honolulu from Sydney with Hawaiian Airlines and five nights accommodation in a Deluxe One Bedroom Suite at Trump International Hotel.

Each day *Travel Daily* will ask a Hawai'i-related question - just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Hawaii holiday.

Email your answers to: [hawaiicomp@traveldaily.com.au](mailto:hawaiicomp@traveldaily.com.au)



**Q.10: On which Islands North Shore can you find world-class surfing beaches including Sunset and Waimea?**

Hint! Visit [www.hawaiitourism.com.au/traveltrade](http://www.hawaiitourism.com.au/traveltrade)

Click here for more information



**TRUMP**  
INTERNATIONAL HOTEL  
WAIKIKI BEACH WALK

**HAWAIIAN**  
AIRLINES

**THE HAWAIIAN**  
ISLANDS

**Travel Daily**  
First with the news

## HAWAII TOURISM OCEANIA

### Tourism Coordinator

Hawai'i Tourism Oceania represents the beautiful Islands of Hawai'i in Australia. We are responsible for Marketing, PR and supporting the Leisure and MICE segments in Australia.

We are looking for a highly motivated individual to support our small, friendly and busy team in Sydney.

The role requires an individual with excellent communication and organisational skills. We are looking for someone who pays attention to detail and enjoys using initiative and multi-tasking.

The role covers a broad range of duties including office administration, answering consumer and trade enquiries, Hawai'i destination training, helping to coordinate events, securing travel itineraries for famils, updating and maintaining website content, e-newsletter creation and assisting the team as required.

The successful applicant will possess:

- Tertiary qualification in marketing or travel/tourism
- 1-2 years experience in the travel industry (this is a junior position)
- Presentation skills
- Solid working knowledge of MS Office applications
- A passion for and knowledge of Hawai'i

For the full job description, please email [applications@walshegroup.com](mailto:applications@walshegroup.com). Applications close **Friday 25 May 2012**.

*Travel Daily* is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

PO Box 1010, Epping, NSW 1710  
Phone: 1300 799 220 Fax: 1300 799 221

*Travel Daily* is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

**Publisher/Managing Editor:** Bruce Piper  
**Editor:** Guy Dundas

**Contributors:** Matt Lennon, Chantel Long, Jenny Piper and Barry Matheson  
**Email:** [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

**Travel Daily Group:**

**CRUISE**  
WEEKLY

**Travel Daily TV**

**Pharmacy DAILY**

**Advertising and Marketing:** Christie-Lee Lachance, Lisa Martin and Magda Herdzik  
**Email:** [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

**Business Manager:** Jenny Piper  
**Email:** [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)



## THE BEST EXECUTIVE JOBS ARE WITH AA EXECUTIVE – CALL US TODAY

### HELP THIS PROJECT BE SUCCESSFUL

**FARES & TICKETING EXPERT / CONTRACT ROLE**  
**BRISBANE - SALARY PRO RATA DOE**

Be a part of an exciting project utilizing all of your advanced knowledge of fares & ticketing. We're ideally looking for someone with an airline background running a busy fares desk and experienced in rules and documenting policies & procedures. You will be happy in a fast-paced, rapidly changing role and be flexible & adaptable to changing priorities. This type of role will look great on your CV and open doors for you.

### ESTABLISH YOURSELF IN A NATIONAL ROLE

**NATIONAL SALES MANAGER**  
**SYDNEY – SALARY PACKAGE OTE \$130K**

This new Sales role is now available for an experienced Sales person who has held a national role, ideally with airline experience, and holding strong relationships with the trade. Your reputation is as a highly effective, professional and reliable person with the proven capabilities to grow a business. If you are ready for an exciting new challenge with an up & coming brand, this role is for you.

### RAISE THE PROFILE OF A GROWING BRAND

**MARKETING MANAGER**  
**BRISBANE – SALARY PACKAGE OTE \$90K + benefits**

This new role is looking for someone experienced in consumer and digital marketing to produce and implement a marketing plan that achieves the key objectives for the brand. You will be well versed in all forms of digital marketing, leading a small team and delivering innovation and energy to all activities. Budget management and the ability to manage multiple projects with flair is essential.

### THE FUTURE IS ONLINE PRICING

**PRODUCT DEVELOPMENT – ONLINE RATES**  
**BRISBANE / SYDNEY – SALARY PACKAGE OTE \$80k**

Do you have the ability to negotiate and manage dynamic pricing within an online environment? This fascinating new role within a successful travel business is looking for someone from an online background who understands margins and dynamic packaging. You must have strong relationships with key suppliers and have proven contracting experience, being able to leverage the best deals giving you a competitive edge.

### PUT YOUR LEADERSHIP SKILLS TO GOOD USE

**TEAM LEADER**  
**SYDNEY – SALARY PACKAGE TO \$80K**

We're looking for an experienced Team Leader with solid GDS skills to manage a team in a customer service capacity. If you enjoy coaching & developing staff, solving problems, providing quality customer service and working within a dynamic environment, this position will satisfy your career goals and provide you with ongoing opportunities for progression. Don't delay as this role needs to be filled quickly.

### PLAY THE NUMBERS GAME

**ASSISTANT ACCOUNTANT**  
**SYDNEY – SALARY PACKAGE TO \$80K**

This award-winning travel agency business has an opportunity for an experienced accountant to join their busy team. If you love getting your hands dirty in all accounting functions and love a fast-paced environment this is for you. You will be responsible for a wide range of duties up to month end reconciliation and have the maturity and experience to take on additional responsibilities as required.

### TAKE A GREAT TEAM AND GROW IT

**BUSINESS DEVELOPMENT – MICE MARKET**  
**MELBOURNE – SALARY PACKAGE TO \$85k**

This outstanding travel company is looking for the best in the business when it comes to driving sales within the MICE market. With a great "hunter" mentality and a proven sales record you will be able to generate new leads, design & deliver compelling proposals and cultivate those relationships through to a successful tender. This large multi-faceted travel business is looking for a go-getter to drive their events team forward.

### GROW WITH A GLOBAL COMPANY

**ACCOUNT MANAGER**  
**SYDNEY – SALARY PACKAGE OTE \$75K +**

Bring your selling skills and travel consulting background to this leading company and stretch your wings out on the road. You'll be responsible for managing & expanding an existing portfolio of clients in an allocated region, ensuring their business is retained and achieving growth. This company will support your career development and offer you great leadership & direction.

## CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis  
MANAGING DIRECTOR  
Ph: 02 9231 1299

Linda Green  
NSW & ACT  
Ph: 02 9231 2825

Anna Veitch  
NSW & ACT  
Ph: 02 9231 6377

Kathryn Hebenton  
VIC, SA, WA, QLD  
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO [executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)

FOR MANY MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE [www.aaappointments.com](http://www.aaappointments.com)





# inPlace

## RECRUITMENT

*"We have already assisted 100's of job seekers this year with their job search."*

[Click here to register with us](#)

New Travel Job Vacancies - 14 May 2012

Follow us on Twitter



Join us on LinkedIn



### Team Leader - Online System Support

- ▶ **Sydney CBD based role**
- ▶ Extensive GDS knowledge is essential
- ▶ Salary to \$65K inc OTE

Lead an established customer support team that troubleshoots technical issues for online and home based travel agents. Strong management skills will be required.

Call or [email Ben Carnegie](#) for more details

### Sales Representatives - Adventure Wholesale

- ▶ **Positions in Sydney and Melbourne**
- ▶ Unique products, exciting destinations
- ▶ Salary to \$55K + super + bonuses

As specialists' in their field of Adventure Travel, it takes someone special to really take ownership of these roles. Spend your time out on the open road, promoting their unique tours to agents.

Call or [email Ben Carnegie](#) for more details

### Leisure Consultant - Perth

- ▶ **Thriving shopping centre location**
- ▶ South Perth location
- ▶ Salary up to \$45K + incentives + super DOE

Join this well established boutique retail agency and be part of a well travelled and busy team that prides itself on their travel knowledge and high service levels.

Call or [email Kristi Gomm](#) for more details

### Corporate Multi-skilled Consultant - Sydney

- ▶ **Salary to \$60K + super negotiable**
- ▶ Work on premier accounts - team based
- ▶ Award winning TMC for the 3rd year!

Join this growing TMC - large enough to attract top clients but still has the 'family' culture. Known for keeping their staff, security and career advancement are just some of the benefits.

Call or [email Sandra Chiles](#) for more details

### Senior Cruise Consultant - Sydney Inner West

- ▶ **High end clientele & escorted groups**
- ▶ Monday to Friday - No weekends!
- ▶ Salary up to \$52K neg + super

This is a rarely offered opportunity to work within this multi award winning travel agency who specialise in cruise travel and escorted group cruise tours. Superior CRS skills required.

Call or [email Sandra Chiles](#) for more details

## Ben's Top Job

### Business Development Executive



Ben Carnegie

- ▶ Not your average Hotel BDM
- ▶ Position based in either Sydney or Melbourne
- ▶ Salary to \$65K + super

Join one of the largest hotel management companies in the APAC region. There are properties across Australia, New Zealand, Asia and even Africa. This company represents multiple brands offering quality, value for money accommodation in centrally located areas.

The role will cover acquisition of new major accounts within the government, corporate, conferencing and incentives sectors and be predominantly representing a property based in the southern suburbs of Melbourne.

Flexibility to travel between NSW and VIC for 2-3 days fortnightly is essential and a background in business development for the hotel industry highly regarded.

Call or [email Ben Carnegie](#) for more details

### Multi Skilled Corporate Consultant - Nth Syd

- ▶ **This company offer Reward, Recognition & \$\$\$**
- ▶ Real opportunity for development and progression
- ▶ Salary up to \$65K OTE

Work on large accounts in a fun & social team environment. Ambitious and driven people who want to develop, progress to management and earn top \$\$\$ should apply!

Call or [email Kelly Wellmore](#) for more details

### Account Manager - Travel Technology

- ▶ **Innovative Global Company**
- ▶ Sydney CBD, state of the art offices
- ▶ Salary to \$95K inc OTE

The time is now to join one of the world's leaders in Travel Technology. Work with a company that is connected to almost all the major players in every market you can imagine!

Call or [email Ben Carnegie](#) for more details



*Working in partnership with the Australian Travel Industry*

### Corporate Travel Consultants

**Sydney - Packages Up to \$70K - Ref 1546**

URGENT OPPORTUNITIES - We have a number of roles across Sydney's CBD & suburbs within leading travel management companies & niche independents. If you are an passionate & experienced travel professional with an international or corporate travel background, then we want to speak with you. Each opportunity offers something unique and different, so you'll be spoilt for choice when deciding which opportunity would be the right career step for you.

**For more information call Cliff on (02) 9113 7272 or email [cliff@traveltraderecruitment.com.au](mailto:cliff@traveltraderecruitment.com.au)**

### International Travel Consultant

**Sydney - \$DOE - Ref 1072**

Utilise your past agency experience and join this award winning team. You will have brilliant fares, European destination knowledge from cruise through to tours, and be able to handle the whole booking process from start to finish including all invoicing, issuing tickets & insurance. Fantastic support and training are offered to someone eager to achieve targets and exceed clients expectations with superior customer service.

**For more information call Natalie on (02) 9113 7272 or email [natalie@traveltraderecruitment.com.au](mailto:natalie@traveltraderecruitment.com.au)**

### Corporate Travel Online Support Consultant

**Melbourne - \$Competitive - Ref 5344**

Do you want to expand your travel industry skills & knowledge, and step into the corporate travel world? If you have experience dealing with travel itineraries using a GDS system, this could be the opportunity you've been waiting for! Handling domestic travel requests, assisting with online bookings & working with after sales enquiries, this is a great opportunity within a leading TMC. Competitive salary & career progression is offered.

**For more information call Sarah on (02) 9113 7272 or email [sarah@traveltraderecruitment.com.au](mailto:sarah@traveltraderecruitment.com.au)**

### Sales Manager/BDM Corporate Travel

**Perth - \$Competitive + Super + Bonus - Ref 5211**

Do you have sound understanding of corporate travel sales, business development experience & a proven sales record? A leading travel management company is looking for Sales/BDM to assist with their ongoing expansion across the travel market. You will manage existing accounts along with building rapport and developing relationships with key prospects. This is a rare chance to develop your managerial and corporate travel experience with a leading TMC.

**For more information call Sarah on (02) 9113 7272 or email [sarah@traveltraderecruitment.com.au](mailto:sarah@traveltraderecruitment.com.au)**

### Travel Coordinator

**Sydney - \$Negotiable - Ref 1071**

Start your career with this fantastic wholesaler specialising in Turkey. You will have fantastic written & verbal skills in both English & Turkish, and be able to build excellent relationships within this wonderfully supportive company. You will be trained in all aspects of the wholesale industry and gain extensive experience liaising with tour, cruise and hotel groups. This is a family run business looking for someone to be part of the family.

**For more information call Natalie on (02) 9113 7272 or email [natalie@traveltraderecruitment.com.au](mailto:natalie@traveltraderecruitment.com.au)**

### Product Support Consultant

**Brisbane - Up to \$50K - Ref 1130**

Move away from reservations into a product support role! Work for this global travel company as a Product Support Consultant and work closely with the wholesale contracting team, handle all calls and queue queries regarding products, and assist the reservations department with any issues. Along with your attention to detail and outstanding problem solving skills, you will have extensive knowledge of native Calypso and excellent Microsoft Office skills.

**For more information call Lisa on (02) 9113 7272 or email [lisa@traveltraderecruitment.com.au](mailto:lisa@traveltraderecruitment.com.au)**

### Travel Consultant

**Melbourne - Up to \$65K - Ref 6100**

Redeem your weekends! Work Monday to Friday in this busy and reputable travel company. Work to sales targets, book worldwide holidays and deal with a nice mix of leisure and corporate clients. As a Travel Consultant, you will work alongside a fun & dynamic team, handle call enquiries and face to face customers. The successful candidate can expect a competitive salary with fantastic commission and educational. Ideally you will also have solid Galileo experience.

**For more information call Lisa on (02) 9113 7272 or email [lisa@traveltraderecruitment.com.au](mailto:lisa@traveltraderecruitment.com.au)**

### International Travel Consultant

**Perth - \$50K + Super + Bonus - Ref 1475**

Have you got a previous retail travel background and experience selling worldwide tailor-made itineraries & packages? Do you have solid travel product experience and confident you can offer customers a choice like no other? We have a role with a well-known travel company based in Perth, and due to ongoing repeat business and constant flow of new enquires, they are expanding and in search of a passionate Travel Consultant to join their successful team.

**For more information call Cliff on (02) 9113 7272 or email [cliff@traveltraderecruitment.com.au](mailto:cliff@traveltraderecruitment.com.au)**



**Find your ideal travel job at [www.TravelTradeJobs.com.au](http://www.TravelTradeJobs.com.au)  
or download your FREE Travel Trade Jobs App  
(Available on Apple & Android Smartphones)**



# Radisson Blu Edwardian Hotels

Exclusively London... and Manchester



- ### INCLUSIONS
- Exclusively London rates include:
- Full English Breakfast for 1 person  
**(Please note there is a supplement of 15GBP for an additional breakfast at all hotels except the May Fair which is 20GBP)**
  - Priority Early Check-in (subject to availability)
  - Late check-out to 4pm
  - Complimentary wireless
  - Double or Twin bedded rooms (no singles given)
  - Frequent Flyer Points awarded with our partner airlines
  - 20% discount on food (beverages excluded)
  - 25% discount on telephone charges

Hotel	Exclusively London 2012 Rates									
	1st Mar - 26th Jul 2012			27th Jul - 12th Aug 2012	13th Aug - 9th Sep 2012			10th Sep - 19th Dec 2012		
	Queen Superior	King Superior	King Deluxe	(Olympics)	Queen Superior	King Superior	King Deluxe	Queen Superior	King Superior	King Deluxe
May Fair, Mayfair / Green Park *****	£269	£299	£349		£249	£279	£319	£269	£299	£339
	Double Superior	King Deluxe	Studio Suite	Rates not available	Double Superior	King Deluxe	Studio Suite	Double Superior	King Deluxe	Studio Suite
Hampshire, Leicester Square *****	£229	£259	£299		£199	£240	£299	£219	£250	£299
The Leicester Square Hotel, Leicester Square **** deluxe	£209	£259	£319		£199	£240	£299	£209	£259	£319
Berkshire, Oxford Street **** deluxe	£195	£215	£289		£179	£209	£265	£189	£205	£265
Mercer Street, Covent Garden **** deluxe	£235	£275	£305		£225	£255	£295	£219	£249	£279
Bloomsbury Street Hotel, Bloomsbury **** deluxe	£199	£239	£299		£179	£209	£265	£189	£205	£265
Kenilworth, Bloomsbury ****	£189	£199	n/a		£175	£195	n/a	£179	£209	n/a
Grafton, Tottenham Court Road ****	£179	£199	£249		£169	£199	£229	£175	£205	£235
Sussex, Marble Arch ****	£189	£209	n/a		£175	£195	n/a	£175	£205	£235
Vanderbilt, Kensington ****	£169	£189	n/a		£159	£179	n/a	£169	£199	n/a
Radisson Blu Edwardian Heathrow, Heathrow Airport ****	£109	£129	£209		£99	£129	£199	£105	£135	£199
New Providence Wharf, Canary Wharf **** deluxe	£219	£239	£350		£179	£229	£299	£199	£229	£269
Radisson Blu Edwardian Manchester, Manchester City *****	n/a	£175	£279		n/a	£159	£259	n/a	£167	£272
Radisson Blu Edwardian Guildford, Surrey **** deluxe	£169	£189	£280		£149	£169	£260	£149	£169	£260

All rates are in GBP per room per night with breakfast for one included. For an additional breakfast please add 15GBP (20GBP for The May Fair). Rates are exclusive of VAT at 20% at all hotels except Guildford where VAT is inclusive. Private car transfers can be confirmed from Heathrow to central London at 70GBP each way.

**For Reservations:**  
 Radisson Worldwide reservations toll-free 1800 333 333  
 New Zealand: 0800 44 3333,  
 Hong Kong 800 96 8356, Singapore 800 616 1283  
 China 10800-6100-333 (Netcom) / 10800-261-0333 (Telcom)  
 Galileo: RD@EXCL Sabre: RC-NYEXC  
 Amadeus: SR-EXC Abacus: HOTLON/12AUG-14AUG1/RC-NYEXC/RD

**For further details please contact:**  
 Sarah Whitty or Katherine Heath  
 on +61 3 9520 2353  
 Whittys@radisson.com / heathk@radisson.com  
 Alice Dixon on +61 2 8264 7828  
 dixon@radisson.com



www.RadissonBlu-Edwardian.com/exclusively