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QF admits PMC GDS glitch

First with the news

Travel Daily

Wednesday 16th May 2012

Whitsundays seek ceo TOURISM Whitsundays (TW) & Enterprises Whitsundays (EW) are seeking "an outstanding leader" to head up the merged entity (TD 17 Aug) as chief operating officer.

What's

involved in

a successful

GDS migration?

Watch video now

The role offers the opportunity to head "an exciting new chapter in the story of Queensland's most beautiful tourism region" (pg 3).

The vacancy follows the recent resignation of TW ceo and acting EW ceo Peter O'Reilly who is stepping down on 15 Jun.

THE Federal government's punitive Passenger Movement Charge increase is already causing problems for the travel industry -

even before it officially begins being charged.

Qantas has inadvertently loaded the new level of the tax - up an indexed \$8 to \$55 per departure into GDS databases ahead of the increase's implementation, meaning that travel agent

reservation systems are quoting

the wrong figure.

An update on the QF agency website says that the PMC is now showing A\$55 for immediate sale, for travel from 01 Jul which is incorrect.

If passed by Parliament, the PMC will increase to \$55 for sales and ticketing from that date.

Agents are being advised to manually change the amount to show \$47 to avoid overcollection.

The increased tax is estimated to raise more than \$600m in extra revenue for the government, which is returning just 10% of the figure to the inbound industry via Tourism Australia's new Asian Marketing Fund.





[^]Conditions apply. For full terms and conditions visit triponline.com.au

RSVP TO SECURE YOUR

PLACE - CLICK HERE

Win a box of wine

THE travel industry is being invited to participate in a simple survey about how the tourism market reacts to crisis.

It's the fifth study to be compiled by the Pangaea Network, an international group of communication agencies locally represented by PEPR Publicity.

Information provided will be kept confidential and a full copy of the results is provided to participants, who will also be put in a draw to win one of four halfdozen cases of Beelgara Wine.

To participate see the last page of today's Travel Daily.



For 15 days, the Star Alliance network is offering a 15% discount off Economy class Round the World Fares to

> mark our 15th Anniversary.

Refer to your GDS for the discounted fare details and conditions

15th - 29th May 2012

\$10m Pan Pac refurb

PAN Pacific has unveiled a huge US\$10m refurbishment of its Nirwana Bali Resort, covering its guest rooms, villas, restaurants, bars and event spaces.

The property on Bali's southwest coast features a Greg Norman golf course, with the upgrade a "strategic move for Pan Pacific to gain a competitive edge in the hospitality industry in Bali".

More accommodation updates on page 4 of today's TD.

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (click)

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs
- Travel Trade Recruitment
- Tourism crisis survey

Virgin Australia first

VIRGIN Australia has launched a project under which it will operate airport ground handling vehicles using environmentally friendly biodiesel.

The carrier estimates reductions of over 300 tonnes of CO₂ once the plan is implemented across its operations, with trials currently underway in Brisbane on baggage tugs, tractors and belt loaders.

Virgin Australia said it uses 600,000 litres of diesel fuel a year.







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SQ loads improve

SINGAPORE Airlines recorded a 79.7% passenger load factor during Apr, up a healty 5.1 percentage points year on year.

Figures released this morning showed improvement across the SIA network, led by the South West Pacific region which showed an 83.7% load factor.

Singapore Airlines flew just over 1.5 million passengers during the month, an increase of 9% on the figures for Apr 2011.

SKIMAX AGENT EXPO EVENING

Whistler Blackcomb, Tourism Whistler, Big White, Silver Star, Sun Peaks, Banff Lake Louise Sunshine, Aspen Snowmass,

Vail Resorts, Steamboat, Telluride, Copper Mountain, Park City, North Lake Tahoe, Mammoth and Jackson Hole in association with SKIMAX invite you to learn more about skiing and snowboarding throughout Canada & the USA.

Meet the experts from these ski areas to maximise your selling potential for winter 2012/13.

Wednesday 23 May 2012 The Grace Hotel, 77 York Street, Sydney

> 5.45pm Welcome 6 – 7.30pm for Expo

Join us for delicious canapes & drinks, lots of useful information and your chance to

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Brisbane sees Asian surge

THERE was a 54% increase in Chinese arrivals into Brisbane last month, with visitors from Asian markets landing at the Qld capital in Apr increasing 15.4% overall according to figures released today.

Taiwan also showed a strong performance, with a 35.2% increase in passengers, while India was also up 27.1% compared to the previous corresponding period.

Other top performing routes for

Grand Cypress Lakes

ACCOR has today announced the addition of the Hunter Valley's "premier conferencing venue", Cypress Lakes Resort.

The 200 one-, two- and threebedroom villa resort will join Accor's Grand Mercure portfolio, becoming its 23rd Grand Mercure branded property in Australia.

Al axes long-haul flts

ONGOING pilot woes at Air India (*TD* Mon) are continuing to hamper the carrier's operation with a number of key long-haul services shelved until 22 May.

Temporarily suspended routes include Delhi to Chicago, Hong Kong-Osaka and New York JFK, agent GDS displays indicate.

Intrepid reappoints

INTREPID Travel has reappointed former Business Development Mgr NSW/ACT, Yvette Thompson, who will join the adventure touring firm on 04 Jun as National Sales Manager - Australia.

The position will see Thompson oversee seven state-based BDMs and key Australian relationships.

BNE during the month included flights to and from Singapore, Dubai, Auckland and Hong Kong.

Overall seat capacity was up 3.5% due to some airlines scheduling larger aircraft, while domestic traffic also grew by 34,000 passengers, or 2.6%.

Total passengers handled by BNE during the month rose 3.1% to 1.745 million.

Domestic growth was particularly strong on intrastate routes, which were up 13% reflecting the strong resources driven growth of the state.

Flight Centre in court

FLIGHT Centre Ltd says it will "vigorously defend" allegations by former Student Flights Frankston assistant manager Richard Barnes on claims of workplace bullying.

On Mon lawyers for Barnes filed court action in the Federal Court against FCL after he lost his career standing up for a co-worker who was bullied by store manager Kelly Gallasch, the *Herald Sun* reports.

Barnes claims Gallasch made a female staffer wear a 'boob apron' at a work awards night, and had referred to the same employee as "useless" and that she "stinks".

The case moved to the Federal Court after a resolution at Fair Work Australia earlier this year failed to reach a resolution.

"Ignoring obscene and belittling bullying in its own ranks and then turning on those that try to expose it reflects an unacceptable work attitude," said Maurice Blackburn Lawyers who represent Barnes.

Flight Centre "denies various allegations that have been made," the network said in a statement.

VS OK on in-flight calls

VIRGIN Atlantic says it will begin allowing pax on transatlantic A330 flights from London to New York to use mobile phones to make calls as it begins rolling out new technology this year.

Smartphone users will be able to send & receive text messages, emails & web browse in-flight.

The service is available for 02 or Vodaphone-compatible devices, charged at £1 (AU\$1.60)/min once airborne & outside US air space.



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Tiger holds OTP in Apr

TIGER Airways is claiming to have maintained its recent run of best flight on-time performances (OTP) among major domestic carriers during Apr, having 92% of its flights depart on time.

Tiger announced via Twitter it's the 9th consecutive month the carrier has held onto the title of top airline for OTP, up 2% on Mar.

Full govt stats for other carriers are yet to be released.

APT cruise drinks free

APT has announced that pax on its 'Platinum' range of European river cruises will be offered complimentary soft and alcoholic drinks onboard in 2012.

The offer excludes French Champagne, premium spirits and



Ayers Rock Resort Indigenous milestone

FEDERAL Minister for Indigenous **Employment Julie Collins has** lauded Ayers Rock Resort after achieving the milestone of hiring 100 Aboriginal employees since the Indigenous Land Corporation assumed management in 2011.

"Since the IEP project began on 01 Jul last year, the resort has made great gains in sourcing and placing Indigenous employees and trainees," Collins said.

Under the govt's Indigenous Employment Program, Ayers Rock Resort has employed 125 staff so far and is targeting 200 by 2015 and 340 by the end of 2018.

Wu Tibetan visa woes

WENDY Wu Tours has advised that it is unable to issue Tibet permits to parties that do not comply with certain criteria until 10 days prior to the entry date into the Chinese region.

The tour operator says affected tours include its China & Tibet Discovery, Tibetan Dreams, Epic Dreams & Himalayan Adventure.

Back-Roads new gm

FLIGHT Centre Ltd-owned tour operator Back-Roads Touring has appointed Brad John-Davis as its general manager.

Based in the UK, John-Davis will oversee the firm's operation in Europe, Australia & New Zealand.

TIC Castaway comp

THE Travel Industry Club is celebrating its new identity and Facebook page with a comp to win a three-night getaway to Fiji, courtesy of Castaway Island & Air Pacific - see on.fb.me/TICfijicomp.

French barge bargain

FRENCH Travel Connection has savings of up to \$899 per cabin on barging holidays across France for travel until Oct, when booked before 31 May 2012.

Cape Royale Aus rep

CAPE Town's Cape Royale Luxury Hotel & Spa has appointed Luxury Travel Management's managing director Margi Jansma as its new Australian representative.

Window

THE luxurious Sofitel Legend Metropole hotel in Hanoi, Vietnam is set to expand its offerings with the opening of a secret war-time bunker.

According to a report in VietnamNet Bridge the bunker was discovered last year in its original state, having been used as an air raid shelter during the Vietnam war in the early 1970s.

The bunker is being preserved for tourists to view, with the hotel training guides to lead visitors through the historical artifact - which even includes evidence of Aussie occupation.

Bob Deveraux, an Australian diplomat, carved his name on the bunker wall while taking shelter during a 1975 air raid.

THIS travel convention sounds like it may even be more interesting than the Flight Centre Global Ball or the annual HWT. Travelscene. Jetset Travelworld or Travellers Choice conferences

Kicking off in Las Vegas next month, the annual 'Nudist Clubouse Nudist Expo 2012' will feature a range of exhibitors including nudist resorts, nude cruises, the American Association for Nude Recreation and travel agents specialising in so-called "nakations".

It's taking place off the strip at the Alexis Park Hotel which the event website notes is a "CLOTHED property" meaning attendees will need to be dressed at all times.

But not to worry - delegates wishing to enjoy a nude experience in Las Vegas can take part in special Expo nude BBQ/ Pool parties or that convention favourite, nude mini golf - and they're being urged to bring lots of sunscreen.

Due to huge demand space at Las Vegas' nearby Nude Hotel is already unfortunately sold out.

Could this be the Best Job in the World?

Live in the Whitsundays, the Heart of the Great Barrier Reef and live for the Whitsundays as

Chief Executive Officer Tourism Whitsundays and Enterprise Whitsundays.

The merger of our regional tourism organisation, Tourism Whitsundays with our regional economic development organisation, Enterprise Whitsundays initiates an exciting new chapter in the story of Queensland's most beautiful tourism region.

Boasting the Great Barrier Reef, 74 Whitsunday Islands including the nation's premier island resorts, Airlie Beach and the iconic Whitehaven Beach this is a unique tourism destination that competes with the best the world has to

Behind this glittering facade, the towns of Proserpine, Bowen and Collinsville maintain diverse economies based on grazing, sugar and horticulture while riding a wave of investment in the resource and transport sectors ensure the region's future as an economic powerhouse.

This is an opportunity for an outstanding leader to take this organisation and the Whitsundays community into a successful future.

A position description containing selection criteria and contact details for inquiries is available from recruitment@tourismwhitsundays.com.au







Wednesday 16th May 2012

Wotif global 3-day sale

WOTIF.COM yesterday launched a sale with accom in Australia, NZ, the Pacific Islands, Asia, Europe, the Americas, Africa & Middle East discounted until 17 May.



ABOVE: Air Pacific yesterday announced a range of pending enhancements as part of the carrier's revitalisation strategy at the Bula Fiji Tourism Exchange held at Port Denarau, Nadi.

CEO David Pflieger confirmed the Fijian national airline would commence operations with two-class A330-200s, as revealed by **TD** on Mon, in Jun 2013 which will be equipped with Panasonic's eX2 in-flight entertainment (IFE) system which offer on-demand audio/video, communications, games and applications, both in Business and Economy class.

Air Pacific's brand new fleet of three A330-200s will also feature Weber Aircraft seating that will feature USB and power outlets, while SIAEC has been selected for cabin design and functionality.

TravelManagers 350

TRAVELMANAGERS says its network now comprises over 350 members, after the addition of five more in just one week.

CEO Joe Araullo claimed the milestone clearly shows the group is the "market leader in the mobile based consulting sector".

He said that in 2011, 44 members earned over \$75,000 per annum while a further 57 earnt over \$40,000.

Araullo said that "many of our lower earners could be earning more but for the large majority their families and their accompanying lifestyle is the main priority over increasing their income at this time".

This week Air Pacific revealed it would revitalise its former name of Fiji Airways (*TD* Mon).

Pflieger is **pictured** left at the Air Pacific 'chalet' during BFTE with cabin crew and Kevin Cooper, Panasonic Avionics Corporation.

For more photos from BFTE see www.traveldaily.com.au/photos.

G Adv up US program

"UNPRECEDENTED demand" for G Adventures new North America program has seen the firm add extra departures.

"We knew we had a strong lineup of tours - what we didn't realise at the time was the level of demand out there," said G Adventures local boss Pete Rawley.

Driveaway adds 208

DRIVEAWAY Holidays has confirmed the addition of the new Peugeot 208 to its European leasing offering, replacing the current 207 vehicles from 01 Jul.

The company has also announced that the Grip Control System along with winter tyres will be offered to leasers of the Peugeot 3008 Economy Diesel 1.6 and the Partner Tepee Diesel 1.6.

Ski Mera Peak tour

TREK Climb Ski has a once in a lifetime 23-day Himalayan trip for "strong skiers only" on 26 May '13.

The Ski Mera Peak adventure will set out from Kathmandu to conquer the 6,476m Mera Peak, and is priced at \$6,890pp.



Accommodation Updates

WELCOME to Accommodation Updates, **Travel Daily**'s Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Situated adjacent to Brisbane's beautiful Botanic Gardens, the **Royal on the Park** hotel offers a respect for history, a dose of gentle elegance, and a large dash of glamour. With the refurbishment of its Spa Suites now complete, the property now revisits the style & service of yesteryear, offering guests a little bit of luxury whilst utilising the convenience of modern furnishings & technology, such as iPads on demand,

iPod docks and exceptional new guest amenities.



A new innovative design concept will be featured in the yet to opened new **W** Singapore Sentosa Cove which is planned to accept guests from Aug. The new property will be located minutes from Singapore's CBD on Sentosa Island. The hotel will be at the heart of The Quayside Isle, which includes the

adjoining The Residences at W Singapore Sentosa Cove as well as a speciality retail component, featuring waterfront restaurants and shops.



Anantara vacation Club has expanded its portfolio with the addition of the **Anantara Vacation Club Bali, Seminyak**. The new property features 18 one, two and three bedroom villas. It will be officially rebranded later in the year after a refurbishment.

AS for longer legs

ALASKA Airlines has announced a cabin makeover which will see the installation of new Recaro seats on its 22 new 737-900ERs.

The innovative seating provides more legroom for travellers - more info 1300 855 057.

Costa Asia boost

COSTA Cruises will more than double its Asian capacity in 2013, with the positioning of the *Costa Victoria* and the *Costa Atlantica* in the region, operating from Hong Kong, Singapore, Shanghai and Tianjin.



Tourism Coordinator

Hawai'i Tourism Oceania represents the beautiful Islands of Hawai'i in Australia. We are responsible for Marketing, PR and supporting the Leisure and MICE segments in Australia.

We are looking for a highly motivated individual to support our small, friendly and busy team in Sydney.

The role requires an individual with excellent communication and organisational skills. We are looking for someone who pays attention to detail and enjoys using initiative and multi-tasking.

The role covers a broad range of duties including office administration, answering consumer and trade enquiries, Hawai'i destination training, helping to coordinate events, securing travel itineraries for famils, updating and maintaining website content, e-newsletter creation and assisting the team as required.

The successful applicant will possess:

- Tertiary qualification in marketing or travel/tourism
- 1-2 years experience in the travel industry (this is a junior position)
- · Presentation skills
- Solid working knowledge of MS Office applications
- A passion for and knowledge of Hawai'i

For the full job description, please email applications@walshegroup.com. Applications close Friday 25 May 2012.

JetBlue signs with TK

US CARRIER JetBlue has again expanded its airline partnerships with a new interline agreement connecting its flights with Turkish Airlines services between New York and Istanbul.



Supplier **Updates**

WELCOME to Supplier Updates, **Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

Supplier enquiries for notices: advertising@traveldaily.com.au



Wednesday 16th May 2012

Tahiti visits skyrocket

AUSTRALIAN visitor numbers to Tahiti soared 43.5% in Feb this year, with the destination experiencing its busiest Feb in more than ten years.

Tahiti Tourisme spokesman Robert Thompson said the spike was due to a combination of factors including the strong Australian dollar as well as a "run of holiday packages with enticing value adds like upgrades to overwater villas and half board".

The most popular season for Aussies visiting Tahiti is Sep-Nov.



stunningly themed in gold, featuring sparkling chandeliers which dazzled attendees including current

and prospective clients, professional conference organisers, representatives from the Melbourne Convention & Visitors Bureau and other iconic Victorian venues and spaces.

MCEC chief executive, Peter King said the 'Signature Event' was a way of showcasing the Centre's "incredible AV and lighting" as well as the "versatile space" and is "an example of the skills we have in this organisation".

He added that the "business is in good shape" and forecasted that over the next three years the



Golden evening for MCEC

Melbourne Convention and Exhibition Centre will see its busiest period ever.

"In the next 12 months we have over 70 business events and 65 exhibitions - everything from the World Diabetes Convention to the Australian Motor Show in our exhibition centre, and a talk with Maradona in the plenary," King added.

The event has progressed this year, transforming from a cocktail style function with the room offering four themed corners to a sit down three course dinner.

The MCEC hopes to make the 'Signature Event' an annual affair for the business events market in Melbourne to look forward to.

Pictured last night with Peter King is the Chairman of the Melbourne Convention Exhibition Trust, Bob Annells.









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Reporting to the Regional Sales Manager and supported by an inside sales team based in Sydney, the Business Partnership Manager is responsible for building a strong geographic presence, in order to achieve sales targets through industry relationships and business partnerships. The incumbent will be responsible for educating trade and consumer channels in the benefits of cruising, driving incremental revenue through existing and new channels.

Key responsibilities include:

- developing and implementing business plans
- preparing and delivering financial reporting to key accounts across the territory
- promoting cruising and our individual cruise brands through on-site sales calls, presentations, training, product education and trade events
- supporting the development of local marketing for agents

We seek applications from highly proactive and personable individuals with some sales experience who demonstrate:

- a genuine desire to work within the travel / cruise industry
- strong relationship building and influencing skills
- · excellent communication skills, with an engaging and impactful presentation style, and the ability to present to an audience
- the ability to work in a highly autonomous manner, prioritising workload and call plan to have maximum impact
- the ability and a willingness to travel consistently across Southern NSW, and attend functions on evenings or weekends as required

Apply online at careers.carnivalaustralia.com Job Reference: CAR/534700

Seabourn benefits

SEABOURN is to expand the range of benefits available to members of the Seabourn Club, allowing guests to apply rewards to items such as laundry, internet and telephone services, luggage shipping and shore excursions.

The new benefits will be applied fleet-wide from 01 Jun 2012.

Niseko ski earlybird

SKIJAPAN.COM is offering a 7night earlybird special at Yotei Cottage in Niseko, Japan - incl lift pass - priced from \$824pp quad share, when booked by 31 Jul.

The deal is valid between 23 Jan and 28 Feb, excluding 09-16 Feb. Phone 1300 137 411 for more.

ACCC appointment

DELIA Rickard has been appointed as deputy chairwoman of the Australian Competition and Consumer Commission, with a five year term effective 04 Jun.

Consumer advocate Rickard was nominated for the role by the federal government, replacing former deputy chair Peter Kell.

Dalai Lama Aus bound

THE Dalai Lama will return to Australia on a 10-day visit to the country in Jun 2013, with his visit expected to draw thousands of followers.

His itinerary will include visits to capital cities, a two-day course on Buddhist philosophy in Sydney, plus his first ever visit to Darwin.

TAAP record turnover

EXPEDIA's travel agent booking platform TAAP achieved record turnover last week, up 110% on the same period in 2011.

Bookings were spread over 136 regions with Europe maintaining the lion's share at 41%, followed by the USA (24%), Oceania (18%), APAC (15%) and LATAM (2%).

Top sellers were New York, Sydney, Barcelona and London.



Wednesday 16th May 2012

Travel Daily on location in Dubai

Today's issue of TD is coming to you from the Dubai mega-famil trip, courtesy of DTCM, Emirates and Arabian Adventures.

Day three of the Mega-Famil saw a number of extremes in a variety of different aspects form part of the day, as eight groups of agents were herded across a huge variety of activities ranging from indoor skiing, to museums, souk markets, autodrome karting and indoor skydiving facilities, described by one agent as "like a free facelift".

Later, following the day's events, dinner and drinks were hosted in the luxurious Dubai racecourse grandstand alongside the trackside Meydan Hotel.

Examples of opulance and extravagance are everywhere in Dubai - part and parcel of a visit to the ultra-modern, benchmarksetting emirate - with Dubai racecourse no exception.

Visitors enter in the lobby and reach their floors in elevators bordered by genuine Swarovski crystals - a nice touch at the home of the world's richest horse race.

Agents experience Dubai to the extreme

DUBAI turned on one of its hottest May days on record yesterday - 44-degrees celsius - a fact even agreed upon by the locals - on Day three for Dubai mega-famil agent participants.

The day was also scheduled as one of the busiest for the eight clusters of agents, with no less than five different activities in various parts of the city being attended by at least one group.

Ironically, on such a sweltering day, the first activity involved the donning of thick jackets, socks, snowshoes, gloves and beanies en masse for a visit to Ski Dubai.

Forty-four degrees outside became minus-four degrees inside as sand and hot, dry air was replaced with snow and increasingly visible breaths.

It was a willing trade-off as agents happily dispersed among the toboggan rides, mini-bobsled runs and a chairlift tour of the articificial skiing challenges.

Back into the heat, groups split further, with some heading to the Bastakiya Art Galleries and the Sheik Mohammad Centre for Cultural Understanding, others crossing the creek to the Souk

Amelia Easton, FC

Waymouth; Krystal Savage,

FC Kurralta; Marisa Russo,

FC Hallett Cove and Tessa

BELOW: Briefly trying to **BELOW**: Defying gravity is Karen Wilson, escape the heat was Eleni FC Balgowlah, in full flight at iFlyDubai. Vailas, RACT Travelworld;



TD joined a busload heading to the Playnation Centre for some indoor skydiving and some predinner retail therapy.

All of the groups regathered later at Dubai Racecourse at a soiree hosted by Meydan Hotels, where the crowd was welcomed by company vp Abdin Nasralla and director of sales Craig Senior.

Tired legs soon became the norm and before long, the buses were full again and heading for home after a long yet fulfilling day.

We're far from done yet though, with all the details from another full day in tomorrow's Travel Daily.

ABOVE: Minutes into the freezer and already hanging off a wall are, from left, Aman Sharma, Sky Travel; Sovann Lay, FC Cambridge; Sue Hamilton, Intrepid and Fleur

BELOW: Channelling her inner R Kelly and believing she can fly is Rebecca Di Cosmo, Viatour Travel.

Gosling from Atlas Travel.



BELOW: This group of agents agreed the quickest way across the creek to the Souk market was aboard an Abra vessel for 1 AED Dirham each.





BELOW: Rambo conquered many, but met his match in Sarah Hutchinson from FC

Caroline Springs.

LEFT: Alison, Anywhere Travel; Lorna, Albury Travel; Christina, Academy Travel; Amanda, South Coast Travel. FC Casuarina Square

RIGHT: Dutifully on shoe patrol is Cassie Harvey from





THIS group of agents were recently treated to the sights, sounds and treasures of Europe and Dubai courtesy of Creative Holidays and Emirates.

Showcased by Evan Evans in London and Cityrama in Paris, the group also visited Moulin Rouge and checked out the Burj Khalifa in Dubai on the way home.

Pictured on a balcony at the Shangri-La Paris, in the front row

are Christine Rutherford, HWT Moonee Ponds; Vito Romeo, Creative Holidays; Kelly Miller, HWT Horsham; Faye Porat, HWT Southland; Suzhen Moffat, HWT Greensborough; Rhiannon Slater, HWT Oakleigh; Corrie Mathieson, HWT Eltham and Michael Heath, Emirates sales executive Vic.

Back row: Dan Palanca, HWT Keilor and Joy Thomas, HWT Dandenong.

TravelSIM US\$1/meg

MOBILE phone service for international travellers TravelSIM has announced a US\$1 per megabyte rate for data when roaming in the USA.

The change is effective immediately, with ceo Jamien Zimmermann saying the price represents significant potential savings for travellers when compared to conventional Australian telcos.

TravelSIM offers prepaid service in more than 190 countries and also offers an Australian 1800 number which allows callers from Australia to reach TravelSIM clients overseas at no cost to their landline.

Airberlin to LAX

GERMAN carrier airberlin, which is 29% owned by Etihad and is also a **one**world member, has launched its 10th nonstop route to North America, with thrice weekly flights from Berlin to Los Angeles being officially inaugurated overnight.

HKTB Aviareps deal

THE Hong Kong Tourism Board has appointed AVIAREPS as its official representative in Russia, with the move following an evaluation of the potential of the Russian travel market.

In 2011 more than 130,000 Russians visited Hong Kong, up more than 50% on the previous year, with Russia now Hong Kong's fourth largest source market in Europe.

US govt travel cut

AN official White House order has mandated a US government-wide 30% reduction in travel expenses compared to 2010.

A memo from the Office of Management and Budget also orders Federal agencies to "maintain this reduced level of spending each year" until 2016.

Government departments have 90 days to provide a report on how they plan to achieve the travel budget cuts with measures to include lowest logical fare and advance purchase requirements.

Thai tourism spend up

THAILAND has nudged up one spot on the UN World Tourism Organisation's top international destinations based on tourism receipts, moving to number 11 on the global scale.

Tourism spend in Thailand was US\$26.3b last year, up US\$5b on the 2010 result.

Thailand outranked neighbours Malaysia (14th) & Singapore (15th) and is predicting tourism spend for 2012 to debunk Hong Kong to a position within the Top 10.

The US, Spain, France, China and Italy were the Top 5 nations to benefit from the US\$463 billion visitor spend.



Wednesday 16th May 2012

Allegiant ups Hawaii

US LOW cost carrier Allegiant Air has announced an increase to flight operations to the Hawaiian Islands, with new services to Honolulu from west coast hubs of Bellingham, Eugene, Santa Maria and Stockton, effective mid-Nov.

A new nonstop service between Bellingham and Kahului (Maui) is also coming in Nov, with fares on all sectors priced from US\$199.

WIN A HOLIDAY TO HAWAII

May 1st is Lei Day in Hawai'i, a day that honours island culture, the Aloha spirit and the Hawaiian tradition of friendliness. It also marks the start of summer in Hawai'i, the perfect time to visit!

To celebrate the spirit of this Hawaiian holiday, *Travel Daily* is giving one lucky reader and their partner the chance to win a fantastic five-night holiday to Hawai'i courtesy of Hawai'i Tourism, Hawaiian Airlines and Trump International Hotel.

This amazing prize includes two return economy airfares to Honolulu from Sydney with Hawaiian Airlines and five nights accommodation in a Deluxe One Bedroom Suite at Trump International Hotel.

Each day *Travel Daily* will ask a Hawai'i-related question - just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Hawaii holiday.

Email your answers to: hawaiicomp@traveldaily.com.au



Q.12: Which Hawaiian Islands do Hawaiian Airlines fly to?



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PO Box 1010, Epping, NSW 1710 Phone: 1300 799 220 Fax: 1300 799 221 Publisher/Managing Editor: Bruce Piper

Editor: Guy Dundas

Contributors: Matt Lennon, Chantel Long, Jenny Piper and Barry Matheson Email: info@traveldaily.com.au

Travel Daily Group:

rry Matheson Business Manager: Jenny Piper com.au Email: accounts@traveldaily.com.au

CRUISE



Advertising and Marketing: Christie-Lee

Email: advertising@traveldaily.com.au

Lachance, Lisa Martin and Magda Herdzik



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NSW & ACT – 8/6 O'Connell St, SYDNEY – (02) 9231 6377 – apply@aaappointments.com.au VIC – 1/167-169 Queen St, MELBOURNE – (03) 9670 2577 – recruit@aaappointments.com.au QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – employment@aaappointments.com.au WA & SA – (03) 9670 2577 – recruitwa@aaappointments.com.au & recruitsa@aaappointments.com.au FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

YOUR CHANCE TO MAKE BIG \$\$\$ CORPORATE TRAVEL CONSULTANT SYDNEY - SALARY PACKAGE \$65K - \$75 K OTE

Looking to increase your bank balance? Make the move to this global corporate travel company and you won't look back. As a part of this highly successful team you will be handing international and domestic travel for your dedicated client portfolio. This is an opportunity not to just increase your wage, but to start climbing the career ladder. Excellent training and development opportunities and an amazing salary + bonus structure make this a role not to be missed.

WANT TO BOOK THORPE'S NEXT HOLIDAY? LUXURY & EVENTS TRAVEL CONSULTANT VICTORIA (MORNINGTON) – SALARY PACKAGE TO \$55K

This specialist travel agency is looking for a sport enthusiast to join their glamorous team. You will be consulting for a dynamic sports associated travel agency arranging domestic and international travel for sporting teams, athletes, coaches, sports administrators and their families. If you are an experienced travel consultant and have a genuine passion for sport then this may be the role for you. Don't delay, apply today!

FROM COLOMBIA TO BRAZIL & BEYOND RETAIL SENIOR TRAVEL CONSULTANT MELBOURNE CBD – SALARY PACKAGE TO \$55K

Tired of working weekends? Want to go away on awe-inspiring educationals? This company specialises in up-market and luxury travel throughout South America. Consulting in a boutique office, dealing direct with the public as well as travel agents you will be committed to providing outstanding customer service to high-end clientele. You are sure to enjoy, and be challenged in this role. Don't wait, don't hesitate – apply!

THE PERFECT BLEND LEISURE/CORPORATE TRAVEL CONSULTANT BRISBANE INNER – SALARY PACKAGE \$60K+ PKG OTE

Do you enjoy the speed and efficiency of corporate consulting but miss the fun of booking leisure product? This role encompasses the best of both clientele. This reputable agency has a newly created position within their busy team to support an already existing portfolio. If you are an enthusiastic, service oriented individual who is looking for work/life balance and job security within a growing company. Mon to Fri hours and fabulous Salary are just some of the benefits. Apply now...

WANT MORE CLIENT CONTACT? CORPORATE GROUPS CONSULTANT NORTH SYDNEY – SALARY PACKAGE TO \$75K OTE

If you are an experienced corporate or leisure groups travel consultant looking for a role that will provide more client contact and the opportunity to have a hand in business development – this is the role for you! Working within the corporate groups' team of a global TMC, you will enjoy handling groups of all shapes and sizes from proposal right through the entire process. You will also be responsible for creating and following up on new business leads. Apply now!

HAPPY HOBART IS CALLING... INTERNATIONAL TRAVEL CONSULTANT TASMANIA (HOBART) – SALARY PACKAGE TO \$45K

Want to work for an innovative and forward thinking industry leader? Want to work in a fun and flexible team and have ongoing training? Here is your chance... This agency is seeking a passionate international travel consultant to join their Hobart team. This is a fantastic opportunity to manage key corporate, retail and group travel clientele with a diverse range of travel requirements. No more repetitive days!

HIGH ROLLER, HIGH FLYER, THIS IS FOR YOU SENIOR INTERNATIONAL TRAVEL CONSULTANT MELBOURNE (INNER) – SALARY PACKAGE TO \$55K

Here is your chance to shine at a brand new high-end travel agency... Our client is looking for superstar international travel consultants with 4-5 years consulting experience, Amadeus preferred. Working in a boutique office, and servicing predominately corporate clients you will never have to deal with 'time waster's again. If you want to deal with high end clientele from here on out, apply today!

JOIN THE 'A' GRADE RETAIL TRAVEL CONSULTANT BRISBANE – SALARY PACKAGE TO \$49K + BENEFITS

Are you a talented retail consultant looking for the opportunity to combine your outstanding customer service and sales skills? This well known city office is looking for a talented consultant to join their dynamic and growing team. If you have strong CRS skills, a passion for selling travel and excellent rapport building skills, then we have the job for you! Great set salary, educational and other benefits.

Apply now to be part of this top travel team!





TEMP JOBS HOT OFF THE PRESS!!

TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly Referral vouchers Temp to Perm opportunities Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

CRUISE & CUSTOMER SERVICE TRAVEL AGENT x 10 CRUISE INDUSTRY - MON 21 MAY START. NORTH SYDNEY - TEMP TO PERM OPPORTUNITY

An opportunity has arisen for several very lucky travel candidates looking to move into the cruising industry. We have a class starting on Monday 21 MAY where you will go through 2 weeks of training which is fully paid for by our client. Interviews are running this week - send through your CV now to secure your place. You will have worked previously within a (travel) contact centre role and you will have outstanding communication skills. You are 110% reliable, dependable, adaptable, and an exceptional strong team player.

WHY NOT TRY BEFORE YOU BUY? CORPORATE CONSULTANT MELBOURNE (INNER) – TOP HOURLY RATE & BENEFITS

This new and exciting consulting role will see you temp for one of Melbourne's boutique travel companies. Located close to the CBD the agency is looking for an experienced Amadeus and Tramada consultant to join their team on an ongoing basis. Working in a close team you will be responsible for booking travel arrangements for many VIP corporate clients. This exciting temp assignment even has the possibility of turning permanent for the right candidate. Call us today to find out how this could be your next role. Min 3 yrs experience req.

SENSATIONAL SABRE TEMP NEEDED CORPORATE TRAVEL CONSULTANT BRISBANE CBS – TOP HOURLY RATE & BENEFITS

Are you an experienced travel consultant with strong Sabre skills? Able to commit to two weeks temping starting from Mon 2nd July? Then we need to speak with you. This CBD corporate agency needs an experienced travel consultant to assist them whilst a senior staff member is on leave. You'll book mainly corporate travel and have strong fares knowledge along with excellent Sabre skills. Mon – Fri hours on offer along with a top hourly rate. Call today and grab this hot assignment.

TRAINER/IMPLEMENTATION SPECIALIST GDS KNOWLEDGE ESSENTIAL - 3-6MONTHS INNER SYDNEY - SALARY PRO RATA - NEG.

An exceptional opportunity for a project leader to implement Sabre as the in-house travel tool for this client. You will design and implement new processes, create training manuals and reference material and deliver training sessions locally, interstate and within the head office located overseas. Therefore both domestic & international travel is required at a moments notice and expenses will be covered by the client. You will provide strong leadership in this role and build effective relationships to successfully transition this project.

GALILEO AND CROSSCHECK TEMPS NEEDED TRAVEL CONSULTANT MELBOURNE - TOP HOURLY RATE & BENEFITS

We have an abundance of Galileo and CCT travel temp roles available now. If you are an experienced Galileo and CCT trained travel consultant, register today with AA Appointments and start earning a fantastic hourly rate, whilst enjoying variety and flexibility in your life! All that is required is a minimum 12 months industry experience and we can assist you in securing immediate work! What are you waiting for? Contact AA Appointments today and start earning a fantastic hourly rate tomorrow!

SUBURBAN SANCTUARY RETAIL TRAVEL TEMP

SOUTHERN SUBURBS – TOP HOURLY RATE & BENEFITS

We currently need an experienced retail travel consultant with strong Galileo skills to come and assist this southern suburbs agency in June. Working 3-4 days/week you will handle the leisure needs of high end clientele with a strong focus on cruising. You'll need to have min 2 years travel consulting experience and be confident to consult on your own. Enjoy a top hourly rate along with a weekly pay cheque. This assignment could be extended.

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

Anita Nunnari NSW & ACT Ph: 02 9231 6377 Carmen Pugh QLD & NT Ph: 07 3229 9600 Krystle Egginton VIC, WA & SA Ph: 03 9670 2577

temps@aaappointments.com.au carmen@aaappointments.com.au meltemps@aaappointments.com.au

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New Travel Job Vacancies - 16 May 2012

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Leisure Consultant - Perth

- ► Thriving shopping centre location
- ► South Perth location
- ► Salary up to \$45K + incentives + super DOE

Join this well established boutique retail agency and be part of a well travelled and busy team that prides itself on their travel knowledge and high service levels.

Call or email Kristi Gomm for more details

Worldwide Cruise Consultant - Perth

- ▶ Do you love selling worldwide cruises?
- ► Online and phone consulting only
- ► Salary up to \$42K + super

Work for this well established travel company as part of their busy, dynamic Cruise department. Great offices in Northwest Perth and great product! Suit wholesale or retail background.

Call or email Sandra Chiles for more details

Corporate Multi-skilled Consultant - Sydney

- ► Salary to \$60K + super negotiable
- ► Work on premier accounts team based
- ► Award winning TMC for the 3rd year!

Join this growing TMC - large enough to attract top clients but still has the 'family' culture. Known for keeping their staff, security and career advancement are just some of the benefits.

Call or email Sandra Chiles for more details

Team Leader - Online System Support

- ► Svdnev CBD based role
- ► Extensive GDS knowledge is essential
- ► Salary to \$65K inc OTE

Lead an established customer support team that troubleshoots technical issues for online and home based travel agents. Strong management skills will be required.

Call or email Ben Carnegie for more details

Business Development Executive

- ► Not your average Hotel BDM
- ▶ Position based in either Sydney or Melbourne
- ► Salary to \$65K + super

Join one of the largest hotel management companies in the APAC region. This role covers acquisition of new accounts in the government, corporate, conference and incentives sectors.

Call or email Ben Carnegie for more details

Kelly's Top Job

Online Customer Service Shift Work at it's BEST!



► Work for only half the year!

► Salary \$46K package ▶ Book the world's best travel experiences!

This award winning online travel company has a wonderful opportunity to work in a small team at night, work for 7 nights straight and then take the next 7 nights off!

You will be the frontline customer service for the company, servicing booking requests and enquiries while liaising with agents, suppliers and internal product teams.

This is the perfect chance to work and have time for all those other things you have been wanting to do! Past experience working night shift and your motivation to continue doing so is essential. This is shift work at it's BEST!

Call or email Kelly Wellsmore for more details

Multi Skilled Corporate Consultant - Nth Syd

- ► This company offer Reward, Recognition & \$\$\$
- ▶ Real opportunity for development and progression
- ► Salary up to \$65K OTE

Work on large accounts in a fun & social team environment. Ambitious and driven people who want to develop, progress to management and earn top \$\$\$ should apply!

Call or email Kelly Wellsmore for more details

Account Manager - Travel Technology

- ► Innovative Global Company
- ► Sydney CBD, state of the art offices
- ► Salary to \$95K inc OTE

The time is now to join one of the world's leaders in Travel Technology. Work with a company that is connected to almost all the major players in every market you can imagine!

Call or email Ben Carnegie for more details

twitter: @inplacejobs www.inplacerecruitment.com.au

Call 02 9278 5100 1300 in Place (1300 467 522)



OPENING DOORS WITHIN THE AUSTRALIAN TRAVEL INDUSTRY

100'S OF TRAVEL JOBS

Travel Trade Recruitment (Australia) work with many of Australia's leading travel organisations and help recruit for a variety of Permanent, Temporary & Executive job opportunities within all sectors of the travel industry, including corporate travel, wholesale operations, retail travel, and reservations.

REACH YOUR POTENTIAL

We are here to help you find your ideal travel industry job, offer career advice and maximise your potential. We do this by finding out about you and what is important to your career goals and lifestyle aspirations.

TRAVEL TRADE TRAINING

We also offer CRS training courses in the four major systems of Galileo, Sabre, Amadeus, Worldspan, and can advise which course would enhance your career.

Find more details at www.traveltradejobs.com.au

AWARD WINNING SERVICE FOR THE TRAVEL INDUSTRY

Travel Trade Recruitment (Australia) offer an award winning service to clients and job seekers located throughout Australia. We are Allied Members of AFTA (Australian Federation of Travel Agents), Members of the Institute of Travel & Tourism (IATA) and are staffed by members of the Recruitment & Employment Confederation.

FREE RECRUITMENT SERVICE

Our service to job seekers is completely free and confidentiality is guaranteed - your details will not be passed onto any Client without your prior permission and we are available to speak outside of office hours. For details of our service and the latest travel industry jobs, register online at www.traveltradejobs.com.au





Find your ideal travel job at www.TravelTradeJobs.com.au or download your FREE Travel Trade Jobs App

(Available on Apple & Android Smartphones)















DOES AUSTRALIAN TOURISM REACT WELL TO CRISES?



Have your say for your chance to **WIN!**

Political crises, accidents and natural disasters increasingly impact on the world's travel industry. We're seeking opinions from local experts on how well the Australian tourism sector handles crises. What do you think are the main events that have impacted on the travel industry in Australia? What actions or solutions could minimise the impact of future events?

The 'tourism market reactions to crisis' survey is the 5th international study conducted by the **Pangaea Network**, an international affiliation of independent communication agencies offering consultancy and communication services to the travel and tourism industries. Pangaea is represented by **PEPR Publicity** in Australia.

The questionnaire is simple and quick. All information provided by you will be kept confidential and will be used for research purposes only. At the end of the questionnaire, you will be requested to enter your email address to receive a full copy of the survey results.

All participants will enter a draw to win one of $4 \times 1/2$ dozen cases of beautiful **Beelgara Wine**. Winners will be drawn on 24^{th} May 2012 and contacted via email.

To complete the survey, please **click here** to start.







