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Wednesday 30th May 2012

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ISSN 1834-3058

## Win a Trump holiday!

TRAVEL Daily readers have just two days remaining to enter our fantastic May competition.

This month we're giving away an amazing five night trip for two to Hawaii, courtesy of Hawaii Tourism, Hawaiian Airlines and the stunning Trump International Hotel Waikiki Beach Walk in a spacious deluxe 1-bedroom suite.

If you haven't already entered it's not too late to begin today, with all previous daily questions available to view on our website at [traveldaily.com.au/competitions](http://traveldaily.com.au/competitions).

## New Qantas uniforms

QANTAS will unveil the name of a new uniform designer in Sydney tomorrow after ending its 10-year partnership with Aussie designer Peter Morrissey (TD 05 Oct).

## Virgin debuts GC lounge

TRAVELLERS flying to and from Coolangatta will be able to get the Virgin Australia VIP treatment with the opening of the airline's first Lounge at the Gold Coast Airport this morning.

Located at the southern end of the Gold Coast domestic terminal, the 140-seat seven day per week lounge features a reception area with an elevated mezzanine level revealing sweeping views of the tarmac and the GC hinterland.

"Our pax will even be able to wave at the pilots as they taxi in," said Alison Chalmer, VA's General Manager, Product.

She said the lounge has an exciting, contemporary look and feel, but with Gold Coast flair.

Speaking to TD at the opening, Chalmer said the lounge was long

overdue, as the airline's business and premium leisure market has been growing dramatically, and "we're now the airline that brings these pax to the Gold Coast in large numbers," she said.

"Virgin Australia has been operating flights to the Gold Coast for more than 10 years, and is the only airline to offer Business Class to the GC with more than 150 domestic and international return flights to the region each week."

QF closed its Gold Coast Qantas Club in Aug 2008 when it withdrew OOL flights, with a Jetstar lounge at the airport not accessible by Qantas Club members.

## NZ rejigs DJ stake

AIR New Zealand was the buyer of 52 million Virgin Australia shares yesterday, with the transaction a transfer of a holding previously held via an "equity derivative" (TD 27 Sep).

NZ's physical shareholding now amounts to 18.49%, plus another 1.5% held in derivatives, meaning its total relevant interest in Virgin Australia is unchanged at 19.99%.

Air New Zealand had to arrange the holding via the alternative instruments because of Virgin's 49% foreign ownership cap.

This limit no longer applies because of the new Virgin Australia structure which has hived off its international business into the separate unlisted Virgin Australia International Holdings company.

## Quark joins the ICCA

TORONTO-based expedition cruise firm Quark Expeditions has become the International Cruise Council Australasia's 28th member.

The move follows the launch of a dedicated local Quark office (TD Fri) to handle continued growth from the Australia/NZ markets.

More in tomorrow's *Cruise Weekly* - [cruiseweekly.com.au](http://cruiseweekly.com.au).

### Today's issue of TD

Travel Daily today has six pages of news plus full pages:

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs
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Travel Partners, a wholly owned division of New World Travel Int'l Pty Ltd has offices in NSW, VIC and QLD.

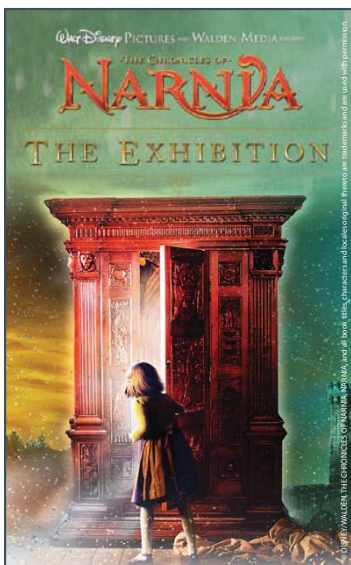
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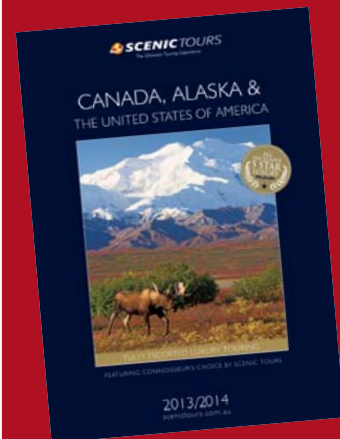
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Wednesday 30th May 2012



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**VTO funding boost**

**THE** Vanuatu Tourism Office is expected to receive a significant funding boost for its global promo efforts, the majority of which will be pushed Australia's way, VTO gm Linda Kalpoi has revealed.

The additional funding will assist with VTO's goal to boost visitor arrivals from Australia by 10% over the next 12 months.

VTO is also expecting to launch its agent online training module (**TD** 15 Apr 11) within months.

**AirAsia Japan fast-track**

**AIRASIA** head Tony Fernandes has revealed via Twitter today the board of AirAsia Japan plans to accelerate and double the aircraft fleet of the yet to launch affiliate.

The Japanese "market looks very good", Fernandes tweeted.

**Qantas pulls FJ directors**

**THE** Fijian government insists it has "no interest or intention" of nationalising Air Pacific, making the claim in a statement responding to the withdrawal of four Qantas directors from the FJ board yesterday.

Newly anointed head of Qantas International, Simon Hickey, along with QantasLink chief Narendra Kumar, legal counsel Brett Johnson and Charles Harvey are all stepping down from the Air Pacific board, with the move "a response to intervention in the management of Air Pacific by the Fiji Government (**TD** 29 Mar), including the issue of a decree designed to reduce Qantas' role on the board," QF said yesterday.

Qantas said that the Fijian govt "has made clear its intentions to unilaterally take absolute control of Air Pacific under the decree" and thus believes it is appropriate

to remove the QF directors.

However, Fiji says that Qantas is "welcome to maintain the same rights as a normal minority shareholder, and dividends will be paid as and when declared".

The Fijian government says it's "disappointed by the actions and statements of Qantas," claiming the Civil Aviation Decree is only designed to ensure FJ complies with bilateral agreements.

Qantas said it retains its rights as a shareholder "and will continue to consider options for the potential sale of its stake".

"For our customers and team here, it's business as usual," Air Pacific told **Travel Daily**.

**Air India 787 for MEL?**

**AIR** India is this week set to take delivery of its first Boeing 787, and India's Civil Aviation Minister, Ajit Singh said the carrier plans to start using the new aircraft for its long-awaited & often-announced flights between Delhi-Melbourne.

However, there's still significant uncertainty, with *Bloomberg* reporting that although an AI team is in the US for the handover, this won't take place until details of compensation for delivery delays are finalised.

According to the report the Indian government is seeking a US\$1 billion payout from Boeing.

The Melbourne route is not open for reservation at this stage.

**Uniworld 2013 preview**

**UNIWORLD** Boutique River Cruises yesterday unveiled its 2013 Preview Brochure, with gm John Molinaro saying next year the operator will become the only major river cruise line to offer an itinerary in Italy.

The 8 day roundtrip Venice cruise on the Po River can also be extended to a 13 day itinerary, incorporating 2 nights in Florence and three nights in Rome.

There are six new itineraries in total, including the eight day Highlights of Eastern Europe, a 17-day Prague-Belgrade cruise and an 11-day Christmas and New Year cruise operating between Passau and Budapest.

The preview brochure includes Uniworld's *Queen Isabel* Douro River voyages in Spain & Portugal, and the introduction of the *River Orchid* on the Mekong River alongside sister ship *River Saigon*.

Molinaro is heading to Vietnam later this week to experience the Mekong product during a Uniworld global meeting.

**New Sabre court date**

**A TEXAS** court judge has given Sabre a 60-day extension for the antitrust lawsuit filed by American Airlines last year.

In 2011, Sabre stopped offering the US carrier's fares via its GDS for a period of time in reaction to AA's push for sales via AA Direct Connect, which it says was an "anti-competitive" practice.

"AA's claims are without merit," a Sabre spokesperson said on Tue.

"We continue to believe that our shared stakeholders would be better served by negotiations, rather than litigation, between the two companies."

The travel technology firm said it remains hopeful "AA will end this wasteful process", but since the oneworld member carrier is continuing its "litigious course, we will continue to mount a vigorous defence."

Sabre's travel agency, corporate & consumer customers will have continued access through the Sabre GDS throughout the duration of the airline's Texas state lawsuit, it said.

The Sabre/AA trial is now set to commence on 03 Oct 2012.

**New Tiger den cubs**

**TIGER** Airways has welcomed the first of its Sydney-based cabin crew ahead of the July launch of its second Aussie base in Sydney.

The 15 crew members are the first of 150 new positions to be based in Sydney.

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## Light shines over Vanuatu



**VANUATU** Tourism last night staged a roadshow event with a difference by getting more than 100 travel agents together for a quiz night in Sydney to test their knowledge on the destination.

Most of the questions were about the 20 hotels & resorts represented at the show, as well as attractions in Vanuatu, with the prize of a free trip to the winner.

"It's the first time in two years that we have brought a roadshow to Australia, and we feel we had to make our presence felt as a unique & exotic destination," said Linda Kalpoi, general manager of the Vanuatu Tourism Office.

"Last year, 63,000 Australians visited Vanuatu, so it's a key market for us," Kalpoi added.

The quiz gave participants the opportunity to learn more about Vanuatu's unique selling points, and reaffirm the island is one of the most popular destinations for family holidays & honeymooners.

The roadshow rolls on to Melbourne today, then Brisbane.

**Pictured** at the event from left are: Allan Kalfabun, marketing manager VTO; Zalta Savic, Air Travel Services Sydney; Narelle Grausam, HWT Emu Plains; Linda Kalpoi, VTO and Anne Morris, GTI Tourism (VTO Aus representative).

## Tourism Fiji Sparks

**TOURISM** Fiji (TJ) has appointed NZ-based Sparks Interactive as its new website partner following an extensive search.

60 companies in Fiji, Australia, New Zealand and North America expressed interest in the role, which is tasked with developing a new global web-based platform from which browsers can search and plan a holiday to Fiji.

The move will see existing TJ individual country portals cut.

## Travelmarvel Canada

**APT's** sister firm Travelmarvel has launched its 2013 Canada & Alaska 54-page brochure, packed with 26 itineraries to the region.

New options include an eight-day US East Coast Tour and a 16-day Eastern Canada & New England Cruise.

The program offers fly free deals, half price tours and air credits for bookings made before 15 Oct.

## Club Med corp offers

**CLUB** Med Business has launched a new scheme to enable smaller companies to secure a set group rate over a 12-month period to offer incentives to its workforces.

Under the campaign, entitled "Corporate Rollover," companies advise how many staff they plan to incentivise over a year and are then offered a set rate which can be bought as needed over a year.

Then, depending on how many staff the company can afford to send away at any one time, they are able to use their purchased room nights in smaller blocks, such as prizes or conferences.

The plan has been devised by Club Med in response to data showing a 12% growth in group business experienced in 2011/12.

## LHW expands by 3

**THE** Leading Hotels of the World has increased its portfolio by three, adding The Residence Maldives, the Palace Hotel Tokyo and The Okura Prestige Bangkok.

## DTW emails all ok

**DISCOVER** the World Marketing says its email systems are back up and running normally after a glitch earlier this week (**TD** Mon).

However, some phone lines are still not working following last weekend's office move.

Trade enquiries for DTW should call (02) 9959 3696, for DTW Marketing call (02) 9959 5309 & Expedia TAAP on 1800 726 618.

## UA axes bmi c'share

**UNITED** Airlines has told the US Dept of Transportation it plans to terminate its codeshare services with bmi, effective tomorrow.

The move applies to codeshare alliances between Continental/United/United Express and their subsidiaries, Colgan, GoJet, Mesa, SkyWest and Shuttle America.



**A SALVAGE** and repair operation is underway at the Qantas Founders Museum in Longreach, Qld after a retired 180-tonne Qantas Boeing 747 jumbo jet started sinking into the ground.

A team of experts, along with a 50-tonne crane is on site lifting the jet while repair work is carried out on supporting slabs of concrete underneath, with the work expected to take two weeks to complete.

The problem seems to be slowly getting worse though, as a museum spokesman yesterday advised that one of the footings on the crane is itself beginning to slowly sink.

**AMERICAN** Airlines recently treated passengers to several musical numbers from *Ghost*, the latest Broadway musical production, of which AA is the official airline.

The cast performed a selection of pop and rock numbers from the show inside the secure area at New York's JFK Terminal 8.



## Intermediate/Senior Consultant – Albany Creek (Brisbane)

Harvey World Travel Albany Creek (Brisbane) have a position available for an intermediate/senior consultant. This full time position is available in a sales role and as with all of our team members, we value and nurture your individual strengths to complement the overall strength of our team. Salary is negotiable depending on experience which consists of a base salary plus monthly incentives. Galileo and CCT trained is an advantage. We are a systems based agency to ensure that our clients receive a fantastic travel experience every time.

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Resumes to be forwarded to **Laurice Burke - glburke@bigpond.net.au** PH: 0407 595 082

## MSC launches Divina

**ACADEMY** Award winning actress and godmother to the MSC fleet Sophia Loren christened the cruise line's newest ship, *MSC Divina*, in Marseille last weekend.

The 3,502-passenger ship is MSC's 12th vessel.

## Al Arab romance site

**JUMEIRAH'S** Burj Al Arab in Dubai has launched a series of videos highlighting a range of new "once-in-a-lifetime romantic escapes" to Dubai.

The four movies - 'The Mystery', 'Anticipation', 'What is Love?' and 'Proposal' - feature Burj Al Arab as the core of a romantic holiday to the emirate.

To view the romance videos see [www.burjalarabromance.com](http://www.burjalarabromance.com).

## 25% off C&K partners

**COX & Kings** is offering a 25% discount off companion fares across its range of escorted small group journeys departing by 31 Mar, when deposited by Jul.

## Swissotel free parking

**SWISSOTEL** Sydney is rewarding its 'green' guests by offering free valet parking to those who arrive with a hybrid vehicle.

The property says its the first hotel in Sydney to take the 'eco-friendly' initiative.

## Nairobi bomb blast

**KENYA** Prime Minister Raila Odinga has described the bombing of a shopping centre in Nairobi's capital on Mon, injuring 33, as a "heinous act of terrorism."

In recent weeks, the Australian govt's DFAT site has urged travellers to remain vigilant & to exercise a high degree of caution in the Kenyan capital amid new intel, suggesting terrorists may possibly be planning to target Kenyan Government Buildings, major infrastructure and other sites - see [smartraveller.gov.au](http://smartraveller.gov.au).

## Asia-Pac air figures up

**AIRLINES** operating in the Asia-Pacific region reported a 12.2% year-on-year increase in int'l passenger traffic for the month of Apr, according to new figures released this week.

The figures showed an average load factor of 76.3% for the period, with a total of 17.2m passenger movements.

# Selecting the right approach

**OETG's** Express Ticketing is in a healthy state and growth is "very good," strongly driven by the Select Travel Group, ceo Tom Manawaring told members at the annual conference in Bangkok over the weekend.

"Be proud of yourselves", he said, with passenger and revenue numbers up and as "a focused, tight organisation this is helping members make a profit", Manawaring added.

"The value of the brand means a lot to your business...as a national brand it gives you buying power, advertising, GDS, automated service, preferred suppliers and insurance".

Out of 120 airlines offered, 39 are preferred with the membership based group and 13 land suppliers are also on that list.

"People won't always buy \$800 airfares, they are going to buy packages", Manawaring told delegates, adding that the "bottom line is to make a profit."

"Every dollar given to the competition hurts us - sell as much of your business with the preferred suppliers because it means more money in your pocket," he said.

Manawaring explained that "we have more work to do than ever," following claims that the travel industry was in a decline.

"Every time I stand up here or talk to other people they talk about how tough business is."

"Well business has always been tough and that is what makes it exciting."

"We are working together to make sure we succeed", he said.

## TS Cruise expo far from sunk



**TRAVELSCENE** Shellharbour's recent inaugural cruise expo saw many hundreds through the door, some buying, some looking, others simply "floating" with the idea of taking a cruise holiday.

Wandering among the exhibits and keeping attendees entertained was Lance Dye from Complete Cruise Solution, who attended dressed as a first officer.

Lance is **pictured** above flanked by Vanessa Burchell (far left), Lisa McDonald and Sam O'Malley (right) of Travelscene Shellharbour.

## Ritz-Carlton Okinawa

**THE** Ritz-Carlton Hotel Company has debuted its first luxury resort in Japan on the island of Okinawa.

Ritz-Carlton Okinawa features 97 rooms and suites offer views over the East China Sea.

## Rail Plus on Maharaja

**THE** luxurious Indian Maharaja rail journey operating between Mumbai & Delhi has been added to Rail Plus' product line-up.

Rail Plus is the exclusive rep of *The Indian Maharaja* in Australia.

## Roy Morgan winners

**ROY** Morgan Research has announced its travel customer satisfaction award winners for Apr as Qantas (domestic airline), Singapore Airlines (international airline) & Sofitel (hotel & resort).

## Randall signs a Deva

**RANDALL** Marketing has lifted its hotel representation portfolio in Australia/NZ to include the recently rebranded Deva Samui Resort & Spa in Thailand.

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## GROUPS COORDINATOR

■ Sydney based



Globus family of brands is expanding it's groups department and looking for a full time groups coordinator based in the Sydney office.

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To succeed we're looking for a candidate with a least three years experience in either retail group travel or wholesale groups, ideally within a customer service and sales environment.

To apply, forward your CV and covering letter to [recruitment@globusfamily.com.au](mailto:recruitment@globusfamily.com.au) with the position title in the subject line by Friday 13 June 2012.

Please note: Applications will not be accepted via recruitment agencies before the closing date.

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WATERWAYS



# Charity golf day for 'fore'



**TRAVELWORLD** Hunter Travel Group recently supported the "Chicks with Sticks" charity golf day at Merewether Golf Course on the NSW Central Coast.

The day was full of laughs, from struggles in figuring out how to reverse the golf cart, to numerous air swings - although a champagne breakfast may be to blame for that.

The day was all for two very serious and important causes, those being the Hunter Breast Cancer Foundation and the Westpac Rescue Helicopter Service, for which a combined

\$6,000 was raised.

It is understood none of the monies raised will be going toward the golf course divot repair bill, while any dreams by the team of joining the professional golf circuit have been curtailed for now.

**Pictured** above, from left, is "Team Funbags", a humorous name for the Travelworld team, consisting of Rita DiRenzo and Alex Neale-Fraise from Travelworld Hunter Travel Group alongside Brigette Landy and Camille Williams of Forsythes Recruitment.

## EXPERIENCED TRAVEL CONSULTANT REQUIRED

**Trendsetter Travel & Cruise Centre**, with stores in both Lane Cove and Longueville, is looking for an experienced consultant to join our busy Lane Cove office.

Ideally you will have broad competence in all areas of travel and cruise sales experience will be highly regarded. You should be self-motivated, and able to work both independently and as a team member. Honesty, reliability and a commitment to delivering excellent customer service are essential attributes as is a focus on your personal profit delivery within the agency.

Our store is only 2 years old, spacious and comfortable, and located within the vibrant heart of Lane Cove. The right consultant can look forward to excellent working conditions, a good salary and bonus scheme, 5 days educational leave plus an educational contribution annually, and more.

Trendsetter Travel & Cruise Centre is an award winning agency and invites suitable applicants to email in confidence to [adrienne@trendsettertravel.com.au](mailto:adrienne@trendsettertravel.com.au) or call **9428 5900**.

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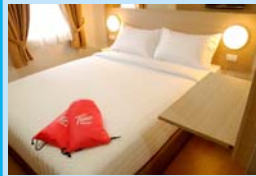
## Fly/cruise with Athena

**CLASSIC** International Cruises has released a special fly/cruise offer for a 34-night sailing from Rome to Perth from \$5799ppts departing 11 Nov - [bit.ly/intlathena](http://bit.ly/intlathena).

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## Accommodation Updates

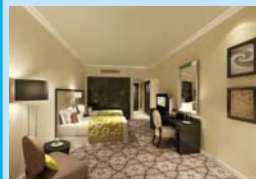
**WELCOME** to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**Tune Hotels** has again expanded in the Philippines and will open the **Tune Hotel Makati** in Manila on 17 Jul. The 213-room property will offer 148 double rooms, 63 twins and 2 special needs rooms and is located in the business, shopping and entertainment district.



The **Shinta Mani Siem Reap**, in Angkor Wat Cambodia is due to open this week. The upscale deluxe boutique property showcases and embraces contemporary Khmer design and traditional Khmer culture. The 39-room property, located within the shadows of Angkor Wat, offers dining and spa facilities just steps from the peaceful waterfront and within walking distance to markets, restaurants & artisans of the local township.



**Swissotel Hotels and Resorts** is about to launch its **Swissotel Makkah** hotel in Saudi Arabia on 01 Jul. The property, the largest in Saudi Arabia, will offer 1,487 rooms and suites boasting views of the Grand Mosque and the Holy Kaaba, and will mark the group's first venture into the Middle East. Guests will be able to enjoy a wide variety of global culinary pleasures and a multi-functional state-of-the-art business centre.

## DXB boom continues

**PASSENGER** traffic at Dubai Int'l Airport exceeded the 4.5m mark for the fourth consecutive month in Apr, posting a 7.8% improvement, the airport has reported.

Emirates' new services to Rio De Janeiro contributed heavily to a near doubling of pax movements to South America for the year-to-date, with the region showing a 92.7% year-on-year growth result.

## Canberra QR tax rise

**QANTAS** is advising agents of an increase of the Canberra QR tax to \$17.36 for sales from 06 Jun and travel on or after 01 Jul.

## Skytrans QLD guide

**REGIONAL** Qld airline Skytrans has released a new Destinations Guide showcasing holiday options within the state.

The brochure features a host of packages to six country and two city regions, including special events such as the Mt Isa rodeo.

## Crowne ARU pact

**CROWNE** Plaza has reaffirmed its sponsorship deal with the Australian Rugby Union and the Qantas Wallabies, extending its official hotel partnership with the team until the end of 2013.

## Velocity millionaire

**MELBOURNIAN** Adam Temple was the lucky winner of a recent Europcar promo, winning 1 million Velocity frequent-flyer points.

Temple was quick off the mark with his winnings, promptly booking a Fijian holiday for himself, his wife and two daughters.

## MR takes up Amadeus

**NEWLY** launched Mongolian Airlines has signed a technology agreement with Amadeus, providing its fares, schedule & availability through the GDS.

The full-service domestic and int'l carrier will also utilise the Amadeus e-Retail system to power ticket sales through its website.



## TravelManagers unlock India

**ABOVE:** These TravelManagers were recently treated to an insider's tour of India, allowing the group to view the destination in a unique light to ensure they left as experts on the subcontinent.

A key highlight was a visit to a marble factory to learn about the secrets of Taj Mahal calligraphy.

The group also saw traditional Indian architecture and enjoyed a meal at the Chunda Palace where they were greeted by the Prince of Chunda and the Maharaja.

The group, **pictured** above with India's iconic palace behind them, consisted of, back row, Naomi Liss, Maree Oxford, Jill Wilkinson, Diane Craig & escort Mushir Khan.

Front row: Anita Thomas, Total Holiday Options; Tracy Cosgriff & Lovely Perez, Adventure Destination.

## Metro Sabre switch

**METRO** Hotels has reported a jump in bookings of more than 70% following a recent decision to list its rates and availability with the Sabre GDS network.

The group has also announced the turnaround time for rates to be loaded has been slashed from over a week to just one day.

## Specials on Silversea

**UP TO** US\$1,500 in onboard credit is available to guests booking voyages on Silversea's *Silver Wind* or *Silver Shadow* ships on the 18-day Greek Isles or 27-day Alaskan voyages.

All-inclusive cruise only packages start at \$7,436ppts, if booked by 30 Jun - phone 1300 306 872.

## Hot Onsen spring deal

**JAPAN** Airlines has launched its JAL Onsen Mile program, a tie-up allowing members to earn points through a range of Japanese hot springs and pamper treatments available through Onsen Hotels.

## Saudia into SkyTeam

**SAUDI** Arabian Airlines has this week rebranded to Saudia after officially joining the SkyTeam alliance yesterday, becoming the group's first Middle-Eastern carrier.

The move adds SV's Arabian network to the 926 destinations served by alliance members.

## RJ European fares

**ROYAL** Jordanian Airlines has launched fares to 22 European destinations from Australia priced from \$1,955 ex Sydney, flying with **oneworld** partners via Bangkok or Hong Kong & Amman. Full details on 1300 855 057.

## Ezee pact with Viator

**INDIAN** travel search site Ezeego1.com has announced a partnership with sightseeing and shore excursion site Viator.

Under the deal, Ezeego's will incorporate Viator's tour offerings into its web platform to introduce individual tour products instead of its regular integrated tours.

Viator plans to use the tie-up to boost its tour offerings in the Indian and Australian markets.

**MEANWHILE**, former Viator boss Rod Cuthbert has been hired by multi-modal site Rome2Rio to act as its interim ceo, as the site secures \$450,000 in investment to stimulate further growth.

## WIN A HOLIDAY TO HAWAII

May 1st is Lei Day in Hawai'i, a day that honours island culture, the Aloha spirit and the Hawaiian tradition of friendliness. It also marks the start of summer in Hawai'i, the perfect time to visit!

To celebrate the spirit of this Hawaiian holiday, *Travel Daily* is giving one lucky reader and their partner the chance to win a fantastic five-night holiday to Hawai'i courtesy of Hawai'i Tourism, Hawaiian Airlines and Trump International Hotel.

This amazing prize includes two return economy airfares to Honolulu from Sydney with Hawaiian Airlines and five nights accommodation in a Deluxe One Bedroom Suite at Trump International Hotel.

Each day *Travel Daily* will ask a Hawai'i-related question - just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Hawaii holiday.

Email your answers to: [hawaiicomp@traveldaily.com.au](mailto:hawaiicomp@traveldaily.com.au)



**Q.22: Which Hawaiian Island is the best for Whale Watching?**

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INTERNATIONAL HOTEL  
WAIKIKI BEACH WALK

**HAWAIIAN**  
AIRLINES

**The HAWAIIAN**  
ISLANDS

**Travel Daily**  
FIRST WITH THE NEWS

## TAA excellence gongs

**MEDIA** personality Deborah Hutton will MC the Tourism Accom Awards in Sydney on 26 Jul.

Over a hundred finalists are nominated for a variety of prestigious awards, with the full list available at [bit.ly/ahaaward](http://bit.ly/ahaaward).

## Supplier Updates

**WELCOME** to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

*Travel Daily* is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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**AA APPOINTMENTS**  
RECRUITMENT CONSULTANTS



**WANT TO ADD SOME SPARKLE TO  
YOUR CAREER? CALL AA TODAY!**

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QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)  
WA & SA – (03) 9670 2577 – [recruitwa@aaappointments.com.au](mailto:recruitwa@aaappointments.com.au) & [recruitsa@aaappointments.com.au](mailto:recruitsa@aaappointments.com.au)  
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**\*HOT\* CALLING ALL CANBERRA AGENTS  
CORPORATE CONSULTANT  
SYDNEY – SALARY PACKAGE TO \$50K + BONUS**

Tired of indecisive clients? Had enough of booking packages to Fiji and Thailand? Want to take the next step in your travel career? This is a fantastic opportunity for you to be part of a friendly team, where you will enjoy working for this well respected corporate brand, looking after a variety of corporate clients. This role offers exceptional training and great career progression. If you have 1 years experience in the travel industry and a passion for customer service, please apply!

**\*HOT\* SAIL AWAY, SAIL AWAY  
CRUISE CONSULTANT  
SYDNEY – SALARY PACKAGE TO \$45K + BONUS**

Do you have a passion for the seven seas? Want to be part of the fastest growing product in the travel industry? Are you ready to take your travel career to the next step? At this fantastic cruise wholesale company you will love being part of a fantastic team with great opportunity for quick career progression in a fast pace environment. You will also enjoy superb educational to exotic locations. If you have 1 years experience in the travel industry and calypso, apply today.

**WORK WITH THE BEST IN THE BUSINESS  
LEISURE TRAVEL CONSULTANT x 2**

**ADELAIDE (INNER) – SALARY PACKAGE TO \$42K - \$55K (DOE)**  
We have two fantastic positions available in Adelaide with two of the biggest travel agencies in the business; If you have a min 12 months retail travel consulting experience, we have a terrific opportunity to work with an award winning agency that can offer future career progression. If you have a min. 3 years experience, we also have a highly sort after role offering a fantastic set salary, 9.6% super & great employee benefits!

**NEVER A BETTER TIME TO GET MOVING  
ONLINE CUSTOMER SERVICE AGENT**

**MELBOURNE (INNER) – SALARY PACKAGE TO \$58K (OTE)**  
Looking for a role that can offer you a respectable base salary & the opportunity to earn additional bonuses? We have a sensational opportunity for a Galileo trained consultant looking to move behind the scenes. Working 2 weeks day shift, 1 week night shift, you will enjoy the variety and challenge this role will offer. Open plan office with secure car parking bay available for night shift hours.

**SET YOURSELF UP FOR SUCCESS  
CORPORATE TRAVEL CONSULTANTS**

**PERTH & MELBOURNE – SALARY PACKAGE TO \$75K (OTE)**  
Tired of working in a role that’s going nowhere? Move to an organisation that can offer you an executive salary level and opportunities to progress your career. With business being won continuously, this business has seen growth like no other. Come and join the success of this award winning TMC & not only will you thrive in this energetic work environment, you will love the ongoing travel rewards and employee benefits.

**CRUISE CRAZY!  
CRUISE TRAVEL CONSULTANT**

**MELBOURNE (CBD) – SALARY PACKAGE TO \$55K**  
With cruise becoming one of the most popular forms of travel, it is no wonder specialist roles are becoming more sought after. This high end leisure agency in Melbourne’s city centre is seeking a new travel consultant with fantastic cruise knowledge to join their intimate and professional team. Cruise accredited agents and Master Cruise agents will be looked highly upon. Apply now for this great Mon to Fri role!

**CALLING ALL NIGHT OWLS  
AFTER HOURS TRAVEL CONSULTANTS  
BNE CBD – SALARY PACKAGE TO \$60K PRO RATA**

Looking for a role that will work around your life and commitments? Not suited to the Mon to Fri 9 to 5 working week? Then you need to call us! We are looking for experienced travel consultants to join this corporate travel after hours team. Based in CBD you will assist corporate clients with amendments, new bookings and emergency situations. Enjoy top\$\$ along with car parking provided in CBD and much more. Part Time and Full Time Roles Available.

**FEEL THE BUZZ OF THE CITY  
RETAIL TRAVEL CONSULTANT  
BRISBANE CBD – SALARY PACKAGE TO \$52K**

Here’s your chance to work in the hub of the city in a new and exciting concept store. You’ll love handling the travel needs of a variety of clientele from domestic getaways to 90 day round the world itineraries – you’ll sell it all! Enjoy the security of a strong salary along with incentives, great educational and much more. You will need to be willing to work half day Saturdays on rotation. Min 2 years international travel consulting a must, along with GDS skills.



**TOP TEMP BENEFITS INCLUDE**

Best industry rates - paid weekly  
Referral vouchers  
Temp to Perm opportunities

Temp of the Month/Annual rewards  
Flexible working hours/days  
Full conversion training where required

**CORPORATE GROUPS & EVENT TRAVEL**

HIGHLY REGARDED SPECIALIST AGENCY

SYDNEY EASTERN SUBURBS - TO COVER 6 WEEKS A/LEAVE

Located in the cool, hip and trendy eastern suburbs, this temp role is to cover internal staff annual leave starting on the 18th of June for approx 6 weeks. You will enjoy looking after a busy portfolio of corporate clients, predominately looking after their group arrangements to Europe and other unique destinations. You will be highly proficient using Sabre, assisting clients with any extension travel, last minute changes, and new bookings. You will provide exceptional customer service & have the ability to think on your feet!

**100% CORPORATE TRAVEL - 6 MTH TEMP ROLE**

SABRE - MANAGE A BUSY PORTFOLIO OF CLIENTS

SYDNEY CBD - HOURLY RATE DOE

Amazing opportunity for an amazing corporate travel professional! Are you looking for a fast paced, high volume corporate portfolio? This fantastic corporate travel temp role starts ASAP for approx 6 months with the chance of a permanent opportunity if desirable. Located in the city with easy access from any of the city circle railway stations, you will be proficient using SABRE and have outstanding fares and product knowledge. Experience with "Round the World" airfares and complex itineraries are highly desirable.

**IS GALILEO YOUR FORTE?**

CORPORATE CONSULTANT

MELBOURNE (INNER) – GREAT HOURLY RATES

You won't want to miss this fantastic new temp assignment exclusive to AA Appointments. Located close to the CBD this role will see you working on Galileo GDS arranging corporate travel for large accounts. Enjoy booking a variety of travel such as international, domestic and hotels. You won't be bored in this role! If you have a minimum of 12 months international travel consulting experience and want to earn some cash fast this is the role for you! You will have access to high hourly rates and other benefits. Register today to find out more!

**ADD SOME SPICE TO YOUR DAILY ROUTINE**

TRAVEL CONSULTANTS

MELBOURNE - TOP HOURLY RATES

Are you an experienced Galileo and CCT retail travel agent looking at doing something more with your day? We have an abundance of retail roles on offer for experienced consultants. We have a variety of hours to suit all your needs, including part time! We currently have roles located in the Eastern Suburbs, Western Suburbs and CBD locations. If you have a minimum of 12 months recent travel industry experience we can assist you by keeping your skills current and up to date, all while you do the job you love!

**JOLLY JULY!**

CORPORATE TRAVEL CONSULTANT

BRISBANE CBD – GREAT HOURLY RATE + SUPER

Start the new financial year off with a month of corporate travel temping. Based in CBD this leading travel team is looking for an experienced GALILEO consultant to assist them from 2<sup>nd</sup> July for 1 month. You'll enjoy working on primarily corporate accounts with the odd retail booking. Enjoy working in the CBD with Mon – Fri hours, a top hourly rate and a busy working environment. Min 2 years travel consulting is a must along with GALILEO skills, plus you must not be afraid of a little hard work!

**WONDERFUL WEDNESDAYS!**

RETAIL TRAVEL TEMP

BRISBANE CBD– TOP HOURLY RATE & BENEFITS

Are you an experienced retail travel temp looking for long term temp work on a part time basis? Can you commit to full time hours to cover holiday periods? This boutique CBD agency is looking for an experienced retail travel consultant to come and assist them regularly on Wednesdays, you'll also be happy to work full time hours to cover consultants' leave when required. For the right person, this assignment may turn into a permanent part time role!

**CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM**

Anita Nunnari

NSW & ACT

Ph: 02 9231 6377

Carmen Pugh

QLD & NT

Ph: 07 3229 9600

Krystle Egginton

VIC, WA & SA

Ph: 03 9670 2577

[temps@aaappointments.com.au](mailto:temps@aaappointments.com.au)

[carmen@aaappointments.com.au](mailto:carmen@aaappointments.com.au)

[meltemps@aaappointments.com.au](mailto:meltemps@aaappointments.com.au)

FOR MANY MORE GREAT TEMP VACANCIES VISIT OUR WEBSITE [www.aaappointments.com](http://www.aaappointments.com)





# inPlace

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New Travel Job Vacancies - 30 May 2012

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### Online Product Executive

- ▶ **Market leaders in online bookings**
- ▶ Air, Hotel & packaged products
- ▶ Salary to \$65K

Co-ordinate marketing briefs, ensuring competitive pricing right across the product range. Knowledge of airfares via Sabre highly regarded, mid office systems skills a bonus.

Call or [email Ben Carnegie](#) for more details

### Team Leader - Online System Support

- ▶ **Sydney CBD based role**
- ▶ Extensive GDS knowledge is essential
- ▶ Salary to \$65K inc OTE

Lead an established customer support team that troubleshoots technical issues for online and home based travel agents. Strong management skills will be required.

Call or [email Ben Carnegie](#) for more details

### Account Manager - Travel Technology

- ▶ **Innovative Global Company**
- ▶ Sydney CBD, state of the art offices
- ▶ Salary to \$95K inc OTE

The time is now to join one of the world's leaders in Travel Technology. Work with a company that is connected to almost all the major players in every market you can imagine!

Call or [email Ben Carnegie](#) for more details

### Online Customer Service - shift work at its best!

- ▶ **7 nights on 7 nights off!**
- ▶ No face to face, Sydney CBD
- ▶ Salary to \$46K package

Work with an online booking tool, servicing calls and emails from the direct public as well as travel agents. Your excellent worldwide travel knowledge will be rewarded.

Call or [email Kelly Wellsmore](#) for more details

### Multi Skilled Corporate Consultant - Nth Syd

- ▶ **This company offer Reward, Recognition & \$\$\$**
- ▶ Real opportunity for development and progression
- ▶ Salary up to \$65K OTE

Work on large accounts in a fun & social team environment. Ambitious and driven people who want to develop, progress to management and earn top \$\$\$ should apply!

Call or [email Kelly Wellsmore](#) for more details

## Sandra's Top Job

### Special Interest Consultant - Sydney



Sandra Chiles

- ▶ Selling Soft Adventure Travel
- ▶ Earn up to \$50K + super
- ▶ Full or part-time considered, Mon-Frid

Does the Galapagos Islands, Gorillas in Rwanda and the spiritual experience in Bhutan ring bells? Discover how adventure travel can be done with style by selling fantastic travel products that attract the more sophisticated traveller.

This boutique soft adventure agency has a dedicated team helping both agents and direct clients. The role could be full time or split into 2 part-time roles eg. 3 days each.

Experience selling Sth America, Antarctica & Arctic, West Africa and Asian destinations plus airfares & ticketing knowledge is essential. Attention to detail plus the ability to upsell is required for this role.

Call or [email Sandra Chiles](#) for more details

### Corporate Multi-skilled Consultant - Sydney

- ▶ **Salary to \$60K + super negotiable**
- ▶ Work on premier accounts - team based
- ▶ Award winning TMC for the 3rd year!

Join this growing TMC - large enough to attract top clients but still has the 'family' culture. Known for keeping their staff, security and career advancement are just some of the benefits.

Call or [email Sandra Chiles](#) for more details

### Groups or FIT Inbound Consultant - Sydney

- ▶ **Market leader in Australian Inbound Travel**
- ▶ No second language required, Sydney CBD
- ▶ Salary up to \$55K + super

This role involves selling Australian land content including accommodation, tours, transfers and activities to overseas markets. Tourplan & knowledge of domestic suppliers ess.

Call or [email Kristi Gomm](#) for more details



*Working in partnership with the Australian Travel Industry*

**Corporate Groups Flights Coordinator**  
Sydney - Up to \$65K + Super - Ref 2011

Want a new challenge in your travel career? An experienced travel industry professional is needed with solid experience in dealing with group travel. This is a fantastic opportunity to step away from repetitive reservations into an exciting and diverse position. A competitive salary is available depending on experience and the chance to work with a stable, secure and growing corporate company where your efforts are recognised with realistic career progression.

For more information call Cliff on (02) 9113 7272 or email [cliff@traveltraderecruitment.com.au](mailto:cliff@traveltraderecruitment.com.au)

**Africa Travel Consultant**  
Sydney - \$45K - Ref 1274

Table Top Mountain, Kruger National Park and the Big 5, know them well? Are you an experienced Travel professional with a passion for Africa? A reputable and rewarding niche African Specialist is looking for someone to work in their Sydney office, sell safaris, lodges and game reserves in Africa & the Indian Ocean, and work on Galileo CRS. The ideal candidate will have travelled extensively to Africa, have excellent sales ability and an excellent team spirit.

For more information call Lisa on (02) 9113 7272 or email [lisa@traveltraderecruitment.com.au](mailto:lisa@traveltraderecruitment.com.au)

**VIP Senior Travel Consultant**  
Home Based - \$60-80K + Commission - Ref 4337

Are you a walking & talking travel encyclopaedia? You will have many years work experience in the travel industry and amassed your own loyal client base. This is a unique opportunity to work from home and to earn what your years of experience deserve. You will receive as many enquiries as you can handle and the tools and products to service these requests effectively. An extremely high basic salary and generous, uncapped commission structure are offered.

For more information call Sarah on (02) 9113 7272 or email [sarah@traveltraderecruitment.com.au](mailto:sarah@traveltraderecruitment.com.au)

**Groups Reservations Consultant**  
Melbourne - Up to \$50K - Ref 1100

It's time for a change - learn new destinations & products! Work for this dynamic tour operator in the city outskirts. As a Groups Reservations Consultant you will use your attention to detail and excellent communication skills to book holidays for group passengers to worldwide destinations. The ideal candidate will have solid CRS skills, be well travelled and want to build relationships with clients. You can expect a great salary, product training & career progression.

For more information call Lisa on (02) 9113 7272 or email [lisa@traveltraderecruitment.com.au](mailto:lisa@traveltraderecruitment.com.au)

**Corporate Travel Consultants**  
Sydney - Packages Up To \$70K - Ref 1546

URGENT OPPORTUNITIES - We have a number of roles across Sydney's CBD & suburbs within leading travel management companies & niche independents. If you are an passionate & experienced travel professional with an international or corporate travel background, then we want to speak with you. Each opportunity offers something unique and different, so you'll be spoilt for choice when deciding which opportunity would be the right career step for you.

For more information call Cliff on (02) 9113 7272 or email [cliff@traveltraderecruitment.com.au](mailto:cliff@traveltraderecruitment.com.au)

**European Specialist**  
Sydney - \$DOE + Super - Ref 2017

If you have travelled to the hidden gems of Eastern Europe, have a passion for sales, Galileo experience and a love of customer service, we need to hear from you! This is an exciting role offering cruises, tours and hotels, through a good mix of wholesale and retail. Join this friendly and well supported team, and take advantage of excellent career opportunities and a once in a lifetime educational!

This is a Monday to Friday role so you can reclaim your weekends! For more information call Natalie on (02) 9113 7272 or email [natalie@traveltraderecruitment.com.au](mailto:natalie@traveltraderecruitment.com.au)

**Intermediate Consultant**  
Canberra - \$DOE + Super - Ref 2020

Work for this leading independent agency - Monday to Friday only and weekends by appointment only! You will be looked after and nurtured in this welcoming and friendly team. You must have a passion for travel and a love of cruises to succeed. An excellent salary and excellent benefits will be offered to the right person. Part time applicants will also be considered.

For more information call Natalie on (02) 9113 7272 or email [natalie@traveltraderecruitment.com.au](mailto:natalie@traveltraderecruitment.com.au)

**Corp. Travel Online Support Consultant**  
Melbourne - Competitive - Ref 5344

Do you want to expand your travel industry skills & knowledge, and step into the corporate travel world? If you have experience handling travel itineraries whilst using a GDS system, this could be the opportunity you've been waiting for. A great opportunity with a leading TMC dealing with domestic travel requests, assisting online bookings and working with after sales enquiries. A competitive salary & career progression is offered to the successful candidate.

For more information call Sarah on (02) 9113 7272 or email [sarah@traveltraderecruitment.com.au](mailto:sarah@traveltraderecruitment.com.au)



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