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Qantas Global Sale

With 1 million Qantas Frequent Flyer points to be won, you could visit London again and again.

The Qantas Frequent Flyer logo is located in the bottom right corner of the advertisement. It features the Qantas kangaroo logo to the left of the text "Frequent flyer", with the word "QANTAS" in a smaller font below the kangaroo.

Qantas is delighted to invite our travel consultants to be a part of our Global Sale Celebrations with the opportunity to win One Million Qantas Frequent Flyer points!*

Simply enter an OSI into each sale booking between 3 and 9 November 2012 (inclusive) that includes at least one international flight with a "QF" flight number for travel departing until 18 September 2013.

For more information including entry details, visit the Qantas Industry Sales Site at qantas.com/agents or speak with your Qantas Account Manager.

*Full terms and conditions apply, visit qantas.com/agents.

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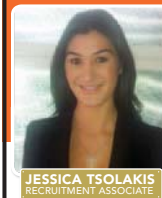
Travel Daily

First with the news

Tuesday 6th November 2012

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ISSN 1834-3058

Qantas Global Sale

QANTAS is today promoting its massive Global Sale Celebration, with travel consultants given the opportunity to win one million QF Frequent Flyer points (**TD** yest).

Agents can enter by placing an OSI into each sale booking between 03 and 09 Nov inclusive which includes at least one international flight with a QF flight number for travel departing up to 18 Sep 2013.

See the **front page** of **TD** today.



Cruising from Australia will never be the same again.

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Emirates defends QF deal

EMIRATES says that Australian consumers are already benefiting from its proposed alliance with Qantas, as competitors react to the threat in terms of "fares, upgraded aircraft, new schedules and upgrades to lounges".

In a detailed response to the ACCC submissions about the deal, Emirates says that those from independent parties are strongly supportive of the pact which will "bring a new level of competition, service and international connectivity to Australian consumers and businesses".

EK also specifically responds to objections raised by Virgin Australia, Singapore Airlines and British Airways in their respective submissions.

SQ suggested that Qantas could enter an alternative alliance if the deal is knocked back, but EK

points out that Qantas "made previous unsuccessful attempts to form alliances with a number of South-East Asian carriers" including SQ, MH and CX.

"Absent the proposed conduct, the likelihood of Qantas successfully entering into an alternative alliance is extremely low," Emirates said.

Interestingly, the EK submission also says that the unilateral move by Qantas to relocate the midpoint for its London operations to Dubai "will only be sustainable for Qantas" if the alliance is approved.

EK and QF hope to coordinate schedules over Dubai to further reduce transit and travel times if the alliance is given the go-ahead.

Eight pages of news

Travel Daily today has eight pages of news and photos, a front full page for **Qantas** plus full pages from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Disney Destinations
- Territory Discoveries

Disney celebrates

DISNEY is reminding agents that all of its parks and resorts are open right through the festive season - see the **second last page** of today's issue for details.



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Air China lifts SYD

CHINESE flag carrier Air China is set to boost capacity on its direct daily flights between Sydney and Beijing, with the deployment of a 777-300ER on the route effective from 11 Dec, according to GDSs.

The three-class 777 replaces the current A330-200 operation, with the move also set to see the introduction of a First class cabin on the route.

Air China is a member of the Star Alliance.



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Tuesday 6th November 2012

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Travel Daily on location at the Melbourne Cup

Today's issue of *TD* is coming to you from Melbourne's Flemington Racecourse courtesy of Emirates.

THIS year the Emirates Marquee at the Melbourne Cup is once again THE place to be.

Ireland is the inspiration for 2012, with the Emerald Isle showcased with lots of green and decor inspired by Dublin - including typical Irish shopfronts along an outdoor terrace overlooking the racecourse.

But it's not just about the decorations - there are wall-to-wall celebrities including the lucky travel agent winners of the recent Emirates incentive and, for the first time ever, senior executives from Qantas.

We'll be posting photos from the marquee on our website and at facebook.com/traveldaily today, so make sure you check in and catch up with all the action.

Lots more in *TD* tomorrow and good luck to all of our readers!!

JTG launches cruise brand

JETSET Travelworld Group has today announced a major revamp of its wholesale cruise offerings, with a new "cruise company" which will replace all other in-house cruise brands.

'The CRUISE TEAM' will be the source of all things cruise within JTG wholesale, superseding Harvey's Choice Cruising, Travelscene Cruise Holidays as well as the cruise product previously sold via Qantas Hols.

The venture is being headed up

by Harvey's Choice gm Alastair Fernie, who said the initiative "provides the platform to really harness the growth in this exciting market sector".

MEANWHILE in other JTG Wholesale moves, a new "partnership" between Qantas Holidays and Travelscene American Express has seen the launch of 'Selections' - a new hotel amenities program exclusive to TSAX.

On sale effective 01 Dec - and sounding suspiciously similar to Flight Centre's myTime offering (*TD* yesterday), Selections offers "exclusive amenities to Travelscene customers on Qantas Holidays and Viva! Holidays reservations" at 110 hotels and resorts around the world.

Examples of the offers include room upgrades, late check-out, breakfast privileges and arrival gifts, with the program supported by a new microsite and an 80-page 'coffee-table' style brochure.

JTG Wholesale gm Michael Londregan said the program takes the relationship with TSAX "to a whole new level".

Qld tourism merger

QUEENSLAND tourism minister Jann Stuckey has announced the merger of Events Queensland with Tourism Queensland, creating a single "streamlined entity".

She said that legislation to enact the move was introduced into Qld parliament last week.

"Establishing Tourism and Events Queensland will ensure all efforts to attract visitors and events are focused on achieving the best results and the best value for money for Queensland taxpayers," she said.

Qantas slams Virgin

QANTAS has joined its prospective alliance partner Emirates (see **p1**) in deriding the Virgin Australia submission to the ACCC over its alliance, saying that "Virgin continues with its thinly veiled attempt to have the applications rejected".

QF's response says Virgin is trying to minimise Qantas International's competitive position "so the combined, formidable Virgin/Singapore Airlines/Etihad/Air NZ alliance will not need to respond as vigorously" as it would if the QF/EK alliance is approved.

Qantas has also responded in detail to critical submissions lodged by SIA, BA, Air NZ and union groups, and backed up its contentions with a Boston Consulting Group paper outlining issues facing full service end-of-line carriers in the current market.

And in a cheeky move, QF's latest submission also cites Etihad ceo James Hogan as endorsing the deal, quoting an *Australian* story where Hogan said the QF/EK pact was "a way for the Middle East to become better known as an alternative hub to Asia".



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CLICK HERE for further details

Steady increase in visitor arrivals

THE Australian Bureau of Statistics this morning released its overseas arrivals and departures figures for Sep, showing inbound visitation up 3.2% over the last 12 months in trend terms.

However interesting year-on-year trends include a 5.6% decline in visitation from New Zealand, while arrivals from the UK and Korea are also down.

China was firmly in second place

in terms of arrivals in Sep, with growth of 19.8% compared to the previous year, while there was also very strong growth of almost 20% in arrivals from Singapore.

Other growing markets included Malaysia and Hong Kong, with the trend for both up about 10% year on year.

Short-term resident departures are currently 5.5% higher than in Sep 2011, with the top outbound market being the USA, up almost 13% compared to a year ago.

There was also strong outbound growth to Singapore, up 14.6%, presumably driven by the advent of the new Scoot low-cost long haul services to Australia.

Thailand continued to perform strongly, up 7.6% while the relentless growth in travel to Indonesia slowed, with a year-on-year drop of 0.5%.

Departures were down to New Zealand (-1.5%) and the UK (-6%).

Voyager down under

ROYAL Caribbean's massive *Voyager of the Seas* arrived in Australian waters last Fri and has so far visited Port Hedland and Fremantle en route to Adelaide, Melbourne, Hobart and Sydney.

Beachcomber brox

BEACHCOMBER has launched its 2013 Mauritius brochure, for the first time featuring QR codes linking to videos & extra content for smartphone users.

The program includes Africa, Seychelles and Reunion Island combinations, with Gorillas in Uganda & Migration Tours part of the "extensive" Africa focus.

North America so hot

TRANSPACIFIC routes to North America continue to be in hot demand, with govt data showing Qantas and Virgin Australia filled over 9 out of 10 seats during Aug.

US-based carrier Delta Air Lines too achieved a seat utilisation of 90.4% in Sep on flights to LA, and United Airlines wasn't far off the mark - its loads were 88.9%.

Vancouver-based Air Canada laid claim to operating the fullest flights out of Australia during the month, with outbound services topping 95% - or putting that into perspective, an average of only 13 seats spare on flights.

According to the Bureau of Infrastructure, Transport and Regional Economics International Airline Activity report, returning loads from the USA and Canada weren't as robust, but still strong, led by AC (83%), then QF (82%), UA (77%), VA (74%) and DL (70%).

MEANWHILE, the report identifies Singapore-based low-cost carrier Tiger Airways as pulling the highest combined outbound/inbound seat loads, at 94.2%/88.8% on its daily operation from/to Perth.

Wolgan industry offer

THE travel industry is being invited to sample Emirates Wolgan Valley Resort & Spa first-hand at the special rate of \$325pp per night, now up until 31 Jan 2013.

The industry offer has also been extended to include weekends.

Included in the deal is one night's accom in a Heritage Suite with pool, gourmet brekkie, lunch & dinner daily, beverages, wifi & two nature-based activities.

Blackout dates apply - quote ITL66 - phone 02 9290 9733.



Window Seat

IT'S going to be a big day for the family of French Travel Connection md Brad McDonnell.

The racing-connected McDonnells are part-owners of two Melbourne Cup runners - Clendcadam Gold and Fiorente - and if either wins, some agents will enjoy part of the spoils.

French Travel Connection yesterday advised clients that they will give away a dozen bottles of Charles Heidsieck Champagne to one agency in each state to help with the celebrations for a win.

And as an each-way chance, if either horse takes a place then the offer is six bottles of bubbly for an agent in each state.

So now you know who to support in the Melbourne Cup, with the McDonnells saying that both of "the Gai Waterhouse-trained stayers are in peak condition and looking to deliver victory in this iconic race that stops a nation.

CROWN Perth is inviting visitors to take home a piece of history, with the piece-by-piece sale of its Irish Pub, Paddy Hannan's.

The venue was shipped lock, stock and barrel from Ireland in 1998 but is set to close due to the redevelopment and refurbishment of the resort.

Memorabilia up for grabs in a silent auction this week includes bits and pieces from the authentic decor including the bronze statue of Paddy Hannan himself, celebrating the life of a famous Irish gold prospector.

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Skywards on easyJet

MEMBERS of Emirates' loyalty program Skywards from today can now burn Miles to pay for flights on Europe's second biggest low-cost carrier, easyJet.

Redemptions for easyJet flights, inclusive of taxes, airport fees & charges, start from 7,500 Skywards Miles for a one-way sector.

A launch offer is giving the first 30 members to cash in Miles for an easyJet flight a chance to win back up to 25,000 Miles.

"This partnership expands our members' travel possibilities in Europe like never before," EK says on its Facebook page.

French Connoisseur

FRENCH Travel Connection has introduced a new 'Connoisseur Collection' of upmarket products designed for short stays in accom such as chateaux, manor houses and wineries across France.

Experiences are packages as one-, or two-night B&B stays.

QH/Viva! Bali product

QANTAS Holidays and Viva! Holidays has added nine new hotels to its Bali program for the 2013/14 contracting period which is now fully loaded.

Kuta, Seminyak, Legian & Tuban make up the lion's share of hotels in the program, ranging from 2-star budget hotels to villas.

HA mini-comp winner

CONGRATS to Annette Holye of Jetset Castle Hill who was the winner of last week's Hawaiian Airlines mini-competition.

Annette will soon be donning the fanciest hair in the industry, winning a year's supply of Paul Mitchell shampoo & conditioner.

Her winning response to why she recommends HA to Hawaii & the US mainland was: "*The chance to visit the best holiday destination in the world. Fantastic connections through to the US mainland. All with a generous baggage allowance.*"

Ready to Ski?

Finnair Economy Class to Europe via Japan from \$1000*

* Departures until 31 March 2013. Taxes and fuel surcharges not included.

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Super celebrities at EK marquee



FORGET movie stars, TV personalities and media-hungry moguls - **TD** spotted some true industry celebrities at the Emirates Marquee at Flemington Racecourse today.

The marquee, spectacularly decked out in Irish style, hosted the rich and famous many of whom arrived by limousine courtesy of Emirates' chauffeur drive service.

Pictured above are Phil Hoffmann from Phil Hoffmann



Travel with EK vice president Australasia, Barry Brown and flight attendants, while the Qantas' Steve Thompson and ceo Alan Joyce also enjoyed the EK hospitality - in a move seemingly impossible a year ago.

BISTROT DE LYON

Introducing Lyon from the 5th December

Emirates will be flying one-stop to Lyon via Dubai five times a week. With award-winning cuisine, unrivalled inflight entertainment and a generous 30kg luggage allowance along the way, say 'hello' to our latest French destination, Lyon.

Flight Schedule			
Days	Flight No.	Depart Lyon	Arrive Dubai
5	EK082	20:55	06:15
Days	Flight No.	Depart Dubai	Arrive Lyon
5	EK081	14:35	19:00

emiratesagents.com/au

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VN showcases Cambodia



VIETNAM Airlines hosted this group of travel professionals on a famil to Cambodia and Vietnam recently, where they had the opportunity to visit Siem Reap, Phnom Penh & Ho Chi Minh City.

Pictured in Cambodia at the Angkor Thom Southgate in Siem Reap from left, front row are: Julia Li, LaCity Travel; Thai Le, Conference Associates; Megan Allanson, Creative Holidays and Jane Wong, China Bestours.

Back row: Harald Kleinmann, Vietnam Airlines; Stephen Ross,

Travel.com.au; Courtney Clarke, Infinity Holidays; and Kylie Gregson, Wendy Wu Tours.

US/CA air/land combo

TRAFALGAR & Insight Vacations has discounted USA & Canada itineraries on offer in 2013, including Economy class Virgin Australia airfares, and on sale until 30 Nov 2012.

Trips include Insight Vacations' Gold 15-day Trans-Canada Odyssey, priced from \$7,289ppts.

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Air NZ drops Hong Kong-London

AIR New Zealand says the decision to axe flights between Hong Kong and London from Mar next year (**TD** breaking news) is a reflection of its focus on returning the NZ international network to profitability.

About 70 London-based cabin crew will lose their jobs, while the capacity freed up by the move will enable more seats to be deployed on the Los Angeles and San Francisco routes.

At the same time as announcing the route suspension ceo Rob Fyfe also confirmed details of a new strategic alliance with Cathay Pacific, which will see the carriers mutually codeshare on the Auckland-Hong Kong route.

Both airlines will continue to operate the same frequencies, with Fyfe saying the move "opens up excellent connections between New Zealand and Mainland China".

Fyfe said that Air NZ remains committed to servicing Europe via its daily Los Angeles-London services.

The airline is set to relocate to the Tom Bradley terminal at LAX where Air NZ has been contracted

to design and operate a brand new Star Alliance lounge "making Los Angeles a great place to connect through to London or destinations further into Europe".

He said that the decision to drop the HKG-LHR sector followed analysis which showed it would not return to profitability in the foreseeable future.

MEANWHILE, Air NZ launched its 'Night Rider' service between Auckland-Wellington last night, with Group gm Australasia Bruce Parton referring to the offering as "a huge hit with customers."

Parton said seats were sold out in both directions for the next two weeks.

Fares on the late night service have been offered for NZ\$7.

Russia & Beyond 2013

BEYOND Travel has expanded its escorted tour range in its just released 2013 Russia & Beyond brochure, including a seven-day Moscow to St Petersburg trip and 20-day The Best of Russia and The Silk Road by luxury train itinerary.

Marketing mgr Bryce Crampton said Beyond is responding to demand from the Aussie market, offering a wider selection of tours to suit a range of traveller's needs.

Flinders tourism push

AN OPERATOR Upskilling project for tourism enterprises in South Australia's Flinders Ranges, is aiming to entice new adventure tourism and geotourism products to be developed, funded in part by government T-QUAL grants.

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BA committed long-haul to Oz



BRITISH Airways will ramp up its presence ex-Sydney from the end of Mar next year when the Joint Services Agreement (JSA) with Qantas comes to an end.

From 01 Apr, it will replace a B747 aircraft with a brand new

B777-300 (**TD** Wed), Flight BA 16 flying SYD-SIN-LHR direct.

"In a way, the ending of the JSA with Qantas is good for us as we want to show our absolute commitment to Australia," said Nader Harmouche, British Airways Account Executive.

"Our B777-300 will feature a new First Class product, a new award-winning Business Class offering, an enhanced Premium Economy & a new and improved Economy Class," Harmouche said.

He spoke to **Travel Daily** at Heathrow Airport yesterday after escorting a party of Australian travel agents on a joint QF/BA educational to Frankfurt.

The group flew into Heathrow's T3 and saw pax seamlessly transferred to BA's ultra-modern T5 for the Frankfurt flight.

"But after 01 Apr they won't have to change terminals - our B777 service will go straight into T5," Harmouche added.

BA will continue to codeshare with Qantas on flights ex-SIN & BKK, arriving at T3.

Baggage can be checked through to European ports with no need to clear Customs at Heathrow.

Pictured at Frankfurt Airport, from left are: Nader Harmouche, BA; Matthew Ineman, Maxims Travel; Zack Underwood, FCM; Nancy Tin, Trans Global; Tamara Spaulding, Voyager; Tina Evans, Qantas and Charlene Veverka, American Express.

P&O goodwill gesture

P&O Cruises has donated 600 used teak deck chairs and tables from *Pacific Pearl* & *Pacific Jewel* to Lifeline as a goodwill gesture.

Niseko Jan availability

SKIJAPAN.COM says it has some limited accom available in Jan at properties in Hokkaido resorts, incl the ski-in, ski-out Alpen Ridge & Powder Cottage - 1300 137 411.

AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury



IT'S a little hard to believe, but it is Melbourne Cup Day which of course signals the run to Christmas and the end of the year.

While I will not be there in person this year I have managed to take a good look at the field and my money will be on Galileo's Choice, Unusual Suspect (very big outside chance), American and for a real thrill My Quest for Peace. But of course these are just a few suggestions in case you are stuck. It also allows you to have a good spread of runners in this year's race, so good luck to everyone and I hope you enjoy your Melbourne Cup day whatever you are doing.

Turning to the travel industry, last weekend I had the pleasure of attending the Travellers Choice conference in the Hunter Valley NSW. A perfect domestic setting and a most enjoyable and well run conference.

Destination NSW which is the new state tourism body for the state of NSW was on hand as one of the sponsors and it was great to see the connection between a travel agency group and a state tourism body talking about domestic travel and how travel agents can get involved.

In fact NSW has really put some thought into how to engage with travel agents and I understand you will find many resources and a friendly hand if you make contact with Destination NSW.

As for the Hunter Valley, it is one of those special Australian destinations that bring out so much that is good about our own backyard. Of course the wine was wonderful - hard to get a bad one in the Hunter Valley, but I must also highly commend the venue which was the Crowne Plaza Hotel Hunter Valley.

Well done to all involved in producing such a professional conference in a domestic NSW setting.

So enjoy your Melbourne Cup day and good luck to all the **Travel Daily** readers!



WIN A 3-NIGHT STAY AT SALA PHUKET



This week, **Travel Daily** is giving one lucky reader the chance to win a 3-night accommodation package, valued at \$3100, courtesy of **SALA Phuket Resort and Spa**.

The prize includes 3 nights' accommodation for two in a SALA Pool Villa, daily breakfast, complimentary airport transfers and complimentary Patong transfer (round-trip).

For your chance to win this great accommodation package, answer correctly four questions featured in **Travel Daily** from Monday to Thursday this week, plus answer the final question featured on Friday.

Email your answers by COB on Fri to: salaphuket@traveldaily.com.au.

Q.2: How many square meters are Deluxe Balcony rooms at SALA Phuket?

Hint! Visit www.salaphuket.com



Huka & co stay pay

NEW Zealand's Huka Lodge and sister property Dolphin Island in Fiji and Grand Provence in South Africa are offering a Stay 4, Pay 3 deal on consecutive night stays.

See www.hukaretreats.com.

Oman famil kickoff

SULTANATE of Oman Tourism & Etihad Airways yesterday began its 'Sidetrip of a Lifetime' famil for 34 Australian agents, who will be encouraged to promote the journey using social media.

Road tripping portal

AN ITINERARY planning platform which takes advantage of Google dynamic mapping has been rolled out in Australia.

The date-sensitive information rich site visitbyroad.com.au links in geo-located events like festivals and embraces social media such as Facebook.

Users can also create and save customised itineraries.

SIA/SAS JV approved

SINGAPORE Airlines has been given a final green light for its joint venture with Scandinavian Airlines (SAS) by the Competition Commission of Singapore.

The alliance will see SQ boost its Copenhagen frequencies from thrice to five weekly from 31 Mar 2013, (**TD** 13 Jan) & encompasses flight schedule and joint sales activities co-ordination with SAS.

New Wonder Jamaica

DISNEY Cruise Line will offer cruises to Jamaica ex Galveston, Texas aboard *Disney Wonder* from late next year.

The seven-day cruise will include stops to Falmouth in Jamaica, as well as Grand Cayman and Cozumel in Mexico.

Novotel WLG refurb

NOVOTEL Wellington has completed a major refurbishment project, with all 139 rooms given the 'Novotel NEXT' touch.

Travellers Choice seeing red (and white)

SEVERAL hundred travel agents and suppliers gathered last weekend at the Crowne Plaza Hunter Valley Resort in NSW, for the annual Travellers Choice Shareholders conference (TD yesterday).

Appropriately for an event held in one of Australia's key wine grower regions, attendees at the Sat night gala dinner were asked to dress in either red or white, and the room was a sea of spectacular colour as you can see from these photos.

Travel Daily was there too, and captured all the action.

Lots more photos on our website and at facebook.com/traveldaily.



ABOVE: Nicola Strudwick from Qantas Holidays/Viva! Holidays accepts the award for Best Supplier (as voted by Travellers Choice members) from Travellers Choice ceo Christian Hunter.



ABOVE: The award for Best Dressed went to Shaun and Sue Fessey from Stodards Travel & Cruise in Kalgoorlie. They're pictured with the weekend's MC, TV personality James Tobin, who is fast becoming a fixture at travel industry events.



LEFT: Yes, there was a photo booth and attendees really enjoyed dressing up!



ABOVE: Blondes do appear to have more fun! Philippa Walker from The Travel Corporation with Aniela Richards from Holland America/Seabourn.



ABOVE: Travellers Choice director Mark Hastwell with chairman Trish Risdale & Chip Popescu, Eastern Eurotours.

RIGHT: Steve Richards of Inspiring Journeys inspires domestic travel.

LEFT: Patrick Marshall of Sabre Pacific with Travellers Choice's Sharon Richardson.

BELOW LEFT: Bruce Russ and Jane Southee of Travellers Choice with Mark Brady of Ballina Cruise & Travel.



ABOVE: What a fetching pair! The one and only Jenny Cooper from Queanbeyan City Travel & Cruise catches up with Quentin Vos from Air New Zealand.



ABOVE: Ta-dah! Sun Island Tours' Danny Reid and Claudia Vidor.



ABOVE: Amanda Highfield and Amanda Bruno of Wendy Wu Tours.

Globus team expands

THE Globus Family of Brands has appointed four sales staff ahead of an expected "active year" for sales.

The additions include Darren Perry, Groups bdm NSW/Vic; Joseph Di Bennardo, Area Sales Manager NSW South, Rebecca Clark, Inside Sales Exec NSW and Renata Galla, Groups Coordinator.

Chat Tours 15% comm.

CHAT Tours is offering earlybird specials to all destinations until 30 Nov with agents receiving 15% commission on all bookings deposited - see chattours.com.au.

HA upgauges Manila

HAWAIIAN Airlines is boosting capacity on services to Manila, transitioning from 264-seat B767-300ERs to 294-seat A330-200s on the route during peak holiday periods and the winter season.

HA will revert to the 767 in Apr.

Daydream package

DAYDREAM Island Resort & Spa is offering a four-night package over Christmas and the New Year priced from \$798ppst.

It's valid for travel from 22 Dec to 06 Jan, if booked by 30 Nov.

Golden Tulip into Bali

GOLDEN Tulip Hotels will enter the Indonesian market in 2014, with reports confirming plans to develop a portfolio of properties in the country.

The first batch of Golden Tulip hotels will be located in Nusa Dua, Seminyak and Ubud in Bali.

Flighties Quicky to TTNQ



WHEN Tourism Tropical North Queensland teamed up with Quickbeds.com and offered the Flight Centre Group's retail agents the opportunity to take part in the 'Tropical North Queensland Expert' program, almost 400 responded.

As well as an upgrade in product knowledge of the region

and improved selling skills, the program offered the chance to win a place on the Ultimate Adventure famill to Cairns and Tropical North Queensland.

Over four days the group enjoyed Kuranda Scenic Railway and Skyrail Rainforest Cableway, staying at the Sheraton Mirage Resort and did the Sailaway Cruise at sunset and Wildlife Habitat.

They got up close and personal with the Great Barrier Reef with Ocean Freedom and took a sneak preview of the new Cairns Zoom and Wildlife Dome attraction.

Pictured are Ben Woodward, Cairns Zoom and Wildlife Dome; Rebecca Waddell and Peata Saward from Flight Centre; Melissa Hefferman, Quickbeds.com; and Claire Martingano and Alex McLellan from Flight Centre.

Le Merid Bali delay

STARWOOD Hotels & Resorts Worldwide has pushed back the planned opening date of its new Le Meridien Bali Jimbaran hotel, from mid-this year (**TD** 08 Nov 2011) until 31 Jan 2013.

When it opens, the property will feature 75 rooms, 35 suites, 4 penthouses & 4 villas, with launch rates of US\$219+ valid to 30 Jun.

NZ motorbike tours

TWO Wheel Touring NZ has a range of motorcycle tours of the North and South Island, ranging from three to 13 days duration & offer between Dec and Mar.

The trips include accom, brekkie and dinner daily, with motorcycle rentals also able to be organised.

There's also three-week trips in Australia for the British Lions Rugby Tour in Jun and through Namibia and South West Africa in Sep 2013.

For further details on the trips see www.twowheeltouring.co.nz.

GROW A MO AND WIN A CRUISE

Cunard in conjunction with **Travel Daily** is supporting Movember and is urging the industry to take part in the charity event.

The Movember event raises awareness and funds for men's health issues, such as prostate cancer & male depression, by encouraging people to sport a moustache and get sponsored.

Guys can take part as a Mo' Bro by grabbing some colleagues and registering a team and girls can help out as a Mo' Sis and posing with a mo (see the website for more details).

WIN THE MAJOR PRIZE:

Three-night voyage on *Queen Mary 2*

1. Register your details at <http://au.movember.com/>
2. Email your individual or team name to: mocomp@traveldaily.com.au
3. Grow some impressive facial hair or buy/make a fake mo.
4. Send in photos to feature on the **Travel Daily** website, with the link to your mo' page.

Click here for more details and Terms & Conditions of the competition



Supplier Updates

WELCOME to *Supplier Updates*, **Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices:
advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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HOT ROLES OF THE WEEK

Business Development Manager - Sydney

- ✓ Leading Corporate Travel Company
- ✓ Work within the National Corporate Sales Team
- ✓ Identify new business opportunities
- ✓ Manage the sales process end-end
- ✓ Attractive Remuneration Package
- ✓ Growing and exciting product range to sell

Contact **Jessica Tsolakis** on 02 9231 6444
or email jessica@tmsap.com

Online Affiliate Sales & Marketing Director, SYD

- ✓ Join this leader in Global Travel
- ✓ Strong sales & marketing focus
- ✓ Evaluate and negotiate new partner agreements
- ✓ Manage and develop partner marketing
- ✓ Identify & manage new business opportunities
- ✓ Seeking a sales driven online expert

Contact **Sally Frape** 02 9231 6444
or email sally@tmsap.com

Senior Online Customer Support - Sydney

- ✓ Are you tired of face to face consulting?
- ✓ No selling involved!
- ✓ Leading Online Travel Company
- ✓ Assist general public with travel enquiries
- ✓ Provide exceptional customer service

Contact **Stacy Balderston** on 02 9231 6444
or email stacy@tmsap.com

International Luxury Cruise Consultant - Sydney

- ✓ Excellent base salary plus incentives on offer
- ✓ Work with a leading national cruise company and sell a range of exciting cruising packages
- ✓ Monday – Friday hours in the heart of the CBD
- ✓ Provide exceptional customer service

Contact **Marie Anderson** on 02 9231 6444
or email marie@tmsap.com

Adventure Travel Coordinator - Brisbane

- ✓ Book \$50,000 itineraries as opposed to \$5000
- ✓ This client is all about the ultimate experience.
- ✓ Think 'out of the box and out of this world' when it comes to travel arrangements
- ✓ Work for a company where every trip is an Action Packed Adventure

Contact **Lucinda Coorey** on 0425 305 998
or email lucinda@tmsap.com

Self-Managed Retail Travel Consultant - Brisbane

- ✓ Fantastic career opportunity in retail travel.
- ✓ Newly refurbished office in Brisbane's CBD.
- ✓ Opportunities for continued education and families
- ✓ Monday to Friday only. No weekends!
- ✓ Competitive salary on offer with unlimited earning potential for the right candidate

Contact **Lucinda Coorey** on 0425 305 998
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GET IN THE WINNER’S CIRCLE
DOMESTIC CORPORATE CONSULTANTS
SYDNEY – SALARY PACKAGE TO \$60K

Are you looking for a better salary, bigger company and more progression? AA Appointments has the winning role for you! Calling all experienced Domestic Corporate Consultants looking to join an award winning TMC. If you thrive on handling a high volume workload and have exceptional GDS skills you could soon be enjoying an excellent salary package plus generous incentives. If you want to work with and among the best in the travel industry - this is the role for you!

THE MAIN EVENT
TRAVEL CONSULTANT
SYDNEY – SALARY PACKAGE TO \$60K

Roll up for the main event this spring! If you are an experienced travel consultant looking for a change, look no further...our client is a leader in their field with over 25 years’ experience. You will enjoy booking the travel requirements for corporate clientele to assist in creating dream events and conferences. The ideal candidate will have extensive experience in the travel industry and a fun, outgoing personality. Send AA your CV today!

YOUR CHANCE TO MOVE INTO WHOLESALE
RESEVATIONS CONSULTANTS

MELBOURNE (INNER) - SALARY PACKAGE TO \$50K (DOE)

This luxury holiday brand is on the search for an experienced consultant to join their wholesale team. Looking for someone with a strong sales background, this role will see you respond to a variety of enquiries both over the phone and via email. Known for their amazing famils, this company offers you a competitive salary with the opportunity of career progression. Here’s your chance to enjoy the finer things in life! Apply today!

THE WAY OF THE FUTURE - GO ONLINE!
CUSTOMER SERVICE CONSULTANTS X 3

MELBOURNE (INNER) -SALARY PACKAGE TO \$65K OTE

This online travel provider is looking for 3 customer service extraordinaire to join their team. Starting on the 10th of December you will be responsible for assisting with any online enquiries and delivering a superior customer service experience. Working on a rotating roster you will have time for a sleep in and be able to keep your social life! You must have minimum 12 months experience using Galileo to apply.

READY FOR THE NEXT STEP?
TRAVEL CONSULTANT

MELBOURNE (INNER) - SALARY PACKAGE TO \$50K (DOE)

Are you ready to move away from face to face consulting? Now is your chance to work for a well-respected company in their inbound call centre. As an inbound travel specialist you will be responding to enquiries for budget/family travel in & around Australia and New Zealand. Working in a relaxed office with a fun and friendly team environment you will love coming to work every day! Call today to find out how you can apply.

SENSATIONAL CAREER OPPORTUNITY
TRAVEL CONSULTANT

ADELAIDE (SOUTH) - SALARY PACKAGES TO \$56K (DOE)

This well recognized member based agency is looking for an experienced consultant to join their small team. If you have a strong ability to work autonomously and hit the ground running then this is an opportunity not to be missed! Working Monday to Friday hours, with a generous salary package and career progression on offer then don’t delay, send your CV to AA Appointments today!

SMOOTH SAILING AHEAD
TRAVEL CONSULTANTS

BRISBANE CBD – SALARY PACKAGE TO \$45K + INCENTIVES

Sick of the turbulent times in your current travel role? Want a position where you feel motivated and calm when you walk through the door? Then this is for you. You’ll love being part of this friendly and supportive team of travel professionals based in the CBD. You’ll escaping face to face consulting with all enquires being received via phone or email from direct clients. A strong salary pkg along with achievable incentives will be offer plus much more! Want to know more? Call us today!

NEED A NEW CHALLENGE IN CORPORATE
CORPORATE TRAVEL CONSULTANT
BRISBANE CBD – \$60KOTE

Here is a great new role for an experienced corporate consultant to sink their teeth into. Joining this leading TMC you will be handling the travel needs for the Academic Sector. Great time management skills and attention to detail will be needed to ensure service level agreements are met. Mon – Fri hours along with great \$\$\$, career progression, travel discounts and more are on offer. Previous travel consulting experience will be a must.

Plan now for the festive season

All Disney Parks and Resorts are open right throughout the holiday season, and we're ready to **celebrate the festivities with you!**

Holidays at the Disneyland Resort, California has always been a magical time for making lasting memories. But this year - from November 12 through to January 6 - the spirit of the season is going to shine brighter than ever, because The Happiest Place on Earth just got merrier! There's now so much more holiday excitement to experience here, you'll want to come back again and again just so you **don't miss a magical moment!**

A Sparkling Christmas at Hong Kong Disneyland Resort
Nov 15, 2012 - Jan 1, 2013. Whether you would like to celebrate the season with your friends, your family or your special loved one, you can enjoy all the fun & romance of a traditional Christmas at Hong Kong Disneyland. Each evening, we will set your hearts aglow with our Christmas Illumination and **the magic of snow falling on Main Street.**



Disney's Enchanted Christmas at Disneyland Paris - Nov 9 2012 - Jan 6 2013. Discover a very merry magic land where snow falls, sparkling garlands light the streets, with snowmen in the shape of Disney Characters and the biggest magical Christmas tree you ever saw! Say hello to Santa in Santa Claus Village. Gasp at the all-new Christmas Cavalcade. As evening falls, Santa's Elf invites you to Town Square for the giant tree illumination! **Plus lots more festive surprises.**



NT on Sale! \$599*

Choose from one of three hot deals to the Northern Territory, and travel to Uluru, Alice Springs or Darwin for \$599 per person! With accommodation and return airfares included, the Northern Territory has never been more affordable.

Uluru Weekender 3 days from \$599*

Celebrate the magic of the Red Centre on this short break getaway to Uluru. See the colours of the majestic formation change as the sun rises and sets in the World Heritage listed National Park.

Includes: Return airfares to Uluru from Brisbane, Melbourne, or Sydney, 2 nights 3.5 star accommodation in Uluru with FREE return airport transfers

Booking code: TDC2NT2

Top End Time Out 4 days from \$599*

Experience Darwin's tropical summer. Characterised by balmy weather, and striking skies including brilliant afternoon storms, this is a magnificent time to see the Top End burst into life.

Includes: Return airfares to Darwin from Melbourne, Brisbane, Sydney, Perth, Cairns, or Adelaide, 3 nights 4 star accommodation in Darwin including BONUS night, 1 day Litchfield tour

Booking code: TDT2NT1

Enticing Alice Springs 3 days from \$599*

Be enticed by the delights of Alice Springs, a fun and festive town fringed by desert. Explore the many art galleries and historical museums of this region, and delve into the Indigenous stories of the area.

Includes: Return airfares to Alice Springs from Brisbane, Melbourne, or Sydney, 2 nights 4.5 star accommodation in Alice Springs with FREE breakfast and FREE Wifi, return airport transfers

Booking code: TDC2NT1

Wildlife, wilderness, outback skies, Aboriginal art & culture. We know what goes with the Territory.

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