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First with the news

Wednesday 7th November 2012

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Bubbly for agents

A LUCKY travel agency in each state will be receiving six bottles of Charles Heidsieck Champagne courtesy of French Travel Connection, after Fiorente, part-owned by FTC md Brad McDonnell's family, came in second in the Melbourne Cup.

Industry unites on WHV hike

A PROPOSED increase of almost 30% in the cost of Working Holidaymaker Visas (WHV) proposed by the government (TD 22 Oct) is set to be strongly opposed by the inbound sector.

The Australian Tourism Export Council, which represents around 30 of the biggest youth and backpacker product suppliers across Australia, will spearhead the issue in a campaign to launch tomorrow at the Adventure & Backpacker Industry Conference.

ATEC said the youth and backpacker segment had been hit

hard in recent years, impacted by the high Australian dollar, strong competition from other destinations and changes in youth travel patterns.

The organisation cited the latest ABS figures (TD yesterday) which showed ongoing decline from the UK and Europe which traditionally supply many youth travellers.

The WHV fee has doubled since 2005, and ATEC urged the full support of the broader industry to petition the Treasurer to "recognise the important role that tourism plays in contributing to Australia's economy".

Royal on the Park deal

BRISBANE'S Royal on the Park hotel is promoting a 'Summer Stays' offer including free parking, free wi-fi, kids stay free, late checkout and a \$50 voucher for use in the Walnut Restaurant, priced from \$179 per room.

See page 13 for details.

Qantas Airways returns to the Gold Coast!



To celebrate Qantas Holidays have some amazing holiday packages* for you. Sale until 9 Nov 2012.



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Nine pages of news

Travel Daily today has nine pages of news and photos, plus full pages from: (click)

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs
- Royal on the Park
- Territory Discoveries

Flight Centre to Fiji?

FLIGHT Centre is considering establishing outlets in Fiji, Phuket and Bali within the next five years requiring a staff of some 1,000 to support leisure corporate growth, according to Fiji's *Islands Business International* publication.

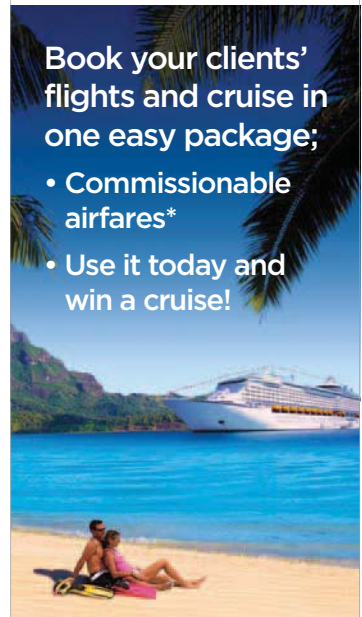


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Walshe parent now unlisted

SOUTHERN Travel Holdings, the parent company of the Walshe Group, has officially been delisted from the New Zealand stock exchange after the appropriate resolutions were passed at its annual general meeting on Fri.

The move to shift to an unlisted structure was foreshadowed earlier this year (*TD* 07 Sep), with 99% of shareholders eligible to vote approving the move.

At the meeting, ceo Jacqui Walshe told attendees that the situation for the company is "far more positive than it has been in recent years".

She cited positive developments in the outbound representation business, including signing Air Seychelles in Hong Kong and Southern China (*TD* yesterday) and the addition of China Airlines in NZ, saying that this meant the company was targeting another profitable year.

Also good for Walshe is the new Hawaiian Airlines direct flights to Auckland and SWISS International Airlines' new direct flights between Singapore and Zurich.

Walshe also confirmed that

some other airline accounts which were not achieving acceptable returns have seen some "rationalisation and account renegotiation".

MEANWHILE, another key development for the company in recent months has been a new joint venture arrangement called Pacific Attitude, which has seen Southern Travelnet partner with Groupe Couleur of France.

Pacific Attitude will target inbound business around sport and special events, with Walshe saying she's optimistic about income opportunities in 2013/14 via events like the Lions rugby tour to Australia & Pacific build up matches to the Brazil World Cup.

Southern Travelnet managed large volumes of businesses to last year's NZ Rugby World Cup.

More generally the Japan inbound business has performed well, with improved first quarter margins and Tourism Australia prioritising investment there.

AND, the Southern Travel agm also saw the appointment of ATEC chairman John King as Chairman of the Board, effective last Fri.

Virgin Australia/Etihad boost free luggage

INDUSTRY sources are perceiving yesterday's move by Virgin Australia and Etihad to boost free luggage allowances on flights between Australia to Abu Dhabi and beyond to 30kg (*TD* breaking news) as a preemptive reaction to the proposed Qantas/Emirates partnership.

The move brings the EY/Virgin luggage allowance into line with Emirates' baggage policies, with the airlines also offering 40kg in business class and 50kg for first.

It bears out claims in the latest QF submission to the ACCC inquiry into the partnership (*TD* yesterday) which said consumers are already benefiting from the proposed QF/EK alliance even before it is approved.

The increased Etihad/Virgin Australia allowance (not valid for US/Canada flights which uses a piece based system) is effective for travel from yesterday, and under the new policy for flights operated by Etihad Airways, guests in any cabin can also check in up to 15kg of golf or SCUBA equipment at no extra charge.

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IATA Flight Centre case knockback

IATA'S request to become involved in the Federal Court case between Flight Centre and the ACCC (**TD 08 Oct**) has been denied.

According to a judgement made public on the court website, the application was supported by Flight Centre but opposed by the ACCC which is claiming the agency attempted to induce carriers into price fixing arrangements.

No ruling in the overall case has been released yet, but after an interlocutory hearing Justice Logan refused leave for IATA to appear as 'amicus curiae' (intervener).

The judge said that although

IATA is clearly interested in the case, the matter at hand is whether Flight Centre had "transgressed particular provisions" of the Trade Practices Act rather than related to an IATA standard form agreement.

Logan also noted the "lateness" of the IATA application and said he didn't believe the court would be assisted by IATA submissions.

Air Berlin sues airport

GERMAN carrier Air Berlin is suing the operator of the new Berlin Brandenburg Airport due to a 16-month postponement of its launch (**TD 05 Sep**).

The facility was earmarked to open on 03 Jun this year, but due to a number of safety concerns, Flughafen Berlin Brandenburg was forced to suppress its debut until 27 Oct 2013.

AB had heavily adjusted its Berlin flight schedule based on BER's opening, but has since needed to redeploy aircraft to the more expensive Tegel Airport.

A spokesman for Air Berlin says damages are likely to be in a high double-digit million Euro amount.

PNG online training

PAPUA New Guinea Tourism Promotion Authority has rolled out a new online agent training program, designed to provide agents with knowledge on what's on offer in the destination.

The 'Wantok Specialist' program details PNG's choice of diving, surfing, fishing and trekking activities, along with cultural experiences and festivals.

Running from now until 13 Jan, agents who successfully complete the course have a chance to win a place on an exclusive Coastal Adventure educational - register at www.yourworkshops.com.au.

Accor into Bangladesh

HOTEL heavyweight Accor has confirmed its entry into its 17th market in the Asia-Pacific region, with two Novotel branded properties to open in Bangladesh.

The Novotel Dhaka Gulshan Avenue, located in the business district of the Bangladeshi capital, will feature 185-rooms.

Positioned in the country's main sea port, the Novotel Chittagong will have 170-rooms.

Accor Asia-Pacific coo Michael Issenberg said Bangladesh offers "tremendous opportunity for expansion."

The new-build hotels are slated to open by 2015.

CCT names new ceo

CENTRAL Coast Tourism has appointed Robyne Abernethy as its new chief executive officer.

Abernethy has over 25 years industry experience, the last eight of which were at the AOT Group most recently as GM - Product, Australian Online Travel.

Window Seat

TINA Turner is simply the best - at scaring away birds from airport runways.

Gloucestershire Airport in the UK has revealed that it's fitted a van with loudspeakers and drives up and down the tarmac playing Turner's collection of songs including *Simply the Best*, *What's Love got to do with it* and of course the immortal *Nutbush City Limits*.

Originally the plan was to play bird distress calls to keep the winged pests away, but apparently one day the recording failed and instead a Tina Turner CD in the van was fed into the speakers.

It's been found that the famous rocker is just as effective at scaring away the birds.

TRAVELLERS at Wellington Airport in NZ this month are being greeted by a giant emaciated Gollum statue suspended from the ceiling.

Part of the celebrations for the premier of the new *Hobbit* movie, the 13m figure shows the bizarre creature reaching for his favourite meal of "juicy sweet fishes".

During the premier week of 28 Nov, Wellington will rebrand as 'The Middle of Middle-earth'.



Give Grand Pacific Tours the thumbs up and **WIN** a New Zealand tour!

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20 year Wildlife for Monica



PERTH-based Wildlife Safari is not only celebrating the firm's 40th anniversary in 2012, but 20 years of sales representation in South Australia by Monica Romeo.

To recognise the achievement, Wildlife Safari invited Adelaide travel agents and airline partners to an intimate dinner this week.

Pictured above from left are Stephen Peters, Emirates; Hugh

Chevrant-Breton, Singapore Airlines; Monica Romeo & Darian Foote, Phil Hoffmann Norwood.

Chinese flock to NZ

TOURISM New Zealand has reported a whopping 75% year-on-year spike in visitors from China for the month of Sep, with arrivals up to over 14,000.

It's Time to Shop.

Finnair Economy Class to Europe via Thailand from \$950*.

*Departures until 30 November 2012. Taxes and fuel surcharges not included.

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QR 3-day global sale

QATAR Airways is offering return fares to Europe from Perth and Melbourne priced from \$1,486 and \$1,529 respectively as part of a three-day sale ending 09 Nov.

Destinations include Istanbul, London, Manchester, New York, Rome, Barcelona and Paris.

Travel must be taken between 12 Nov-31 May 2013, completed by the end of May, with blackout dates also applicable.

Business class fares are also on special - www.bit.ly/QR3daysale.

Deal or No Deal prize

TRAVEL Indochina, Harvey World Travel and China Southern Airlines are this week giving away 5 seven-night trips for two to China in a promo run through Channel 7's Deal or No Deal show.

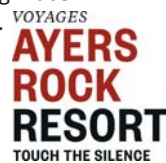
The campaign is expected to reach an audience of up to 1m viewers per night - details at au.tv.yahoo.com/deal-or-no-deal.

Ayers Rock Resort branding refreshed

AYERS Rock Resort in the Red Centre has created a "new contemporary brand" to compliment the recent \$30m refurbishment of the premium Sails in the Desert Hotel and the new Uluru Meeting Place conference centre.

MD Koos Klein said it was important for the new brand to reflect Ayers Rock Resort as it is now, "with refreshed hotels, new dining options and tours and, most importantly, with a strong Indigenous involvement".

New logos have been created for the Desert Gardens Hotel, Outback Pioneer Hotel & Lodge, Emu Walk Apartments and Ayers Rock Campground as well as Sails in the Desert, with each featuring individual artworks created by Anangu artists - for more info see www.ayersrockresort.com.au.



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There's never been a better time to book your clients' 2013 European adventure. The Virgin Australia Europe Earlybird Sale can take your clients all across Europe, including London, Dublin, Paris, Milan, Frankfurt and other European destinations.

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For more information about our Europe Earlybird fares, [click here](#) or contact your Account Manager.

*Departing Sydney. Conditions apply.



DL flat out transcon

ALL Delta Air Lines services operating transcontinental in the USA will feature full flat-bed seats in the BusinessElite cabin in 2013.

The product will be offered on Boeing 757 & 767 routes from New York to Los Angeles, San Francisco and Seattle, rolling out in Mar.

Variety deal extension

VARIETY Cruises has extended its earlybird savings on select departures of seven World Cruising itineraries until 31 Jan.

Deals include a 50% reduction off a second guest fare, or half price single supplements - more via Discover the World Cruising.

PER transform portal

PERTH Airport is providing customers with ongoing updates about its transformation and terminal renumbering, as flagged in **TD** last month (**TD** 19 Oct).

The micro-site can be found at seeperthairporttransform.com.au.

Rex anti screening

REGIONAL Express may scale back services to Port Lincoln, SA should the district council enforce the carrier to screen passengers at a new terminal being built.

GM network strategy & sales Warwick Lodge met with Lower Eyre Peninsula District Council last week to discuss the move, which Rex says will ultimately lead to higher ticket prices.

The *Rural Press* reports Rex is pursuing officials to enable pax passing through the new facility to be unscreened or screened, based on the carrier and the aircraft being operated.

Creative US packages

CREATIVE Holidays is offering reduced prices on all LA, Anaheim and Las Vegas hotels until 15 Dec, which can be combined with Virgin Australia Economy return airfares - on sale until 30 Nov.

A four-night Anaheim package including tours and transfers is priced from \$1,559ppts.



IN CONJUNCTION with South African Airways, Swagman Tours recently hosted a group of high flying agents around South Africa over 10 days.

Understanding the pressures of time an educational has on agents, Swagman elected to arrange some of their lodge and property inspections by helicopter, giving the group a unique perspective on some of the wildlife reserves visited.

Pictured at Entabeni Game Reserve, back row from left are: Peter Emms, Travelscene Sale; Ryan Dowling, Travelutopia and Wayne Hamilton, Swagman Tours.

Front row: Bernadette Kelly, Travelbound & Cruise; Tegan Henry, Pulse Travel; Jenni Scott, Travelworld on King; Michelle Sharrock, Swagman Tours; Narelle Coenraads, Gentry Travel NSW; and Charmaine Colbeck, Travelscene King Meadows.

A new Quest for Brisbane

Quest Breakfast Creek opens 19 November



Located next to the iconic Breakfast Creek hotel, Quest Breakfast Creek offers one, two and three bedroom apartments and studios, perfect for the corporate traveller.

Book now – grand opening special rates available for a limited time only.

Search “QG” on the GDS

Visit questbreakfastcreek.com.au



China Wu's 'Winners Circle'



CONCORDE Agency Network rewarded its top agent businesses recently on a discovery tour of China, hosted by Wendy Wu Tours and China Eastern Airlines.

Known by CAN as the 'Winners Circle', top achievers are agencies identified by CAN based on sales performance and support of in-house and major external land, cruise and travel partners, who earn an in-depth incentive.

The group travelled to Beijing and Shanghai, making visits to the Forbidden City, the Great Wall, Old Town in Shanghai, Yu Gardens and experienced a Huangpu River cruise with a farewell dinner at M on the Bund.

Wendy Wu herself made a cameo appearance, meeting the

16 CAN VIPs in Shanghai at the farewell event.

The group are pictured above at M on the Bund and included Jaculin Lowien, Travel by Wyndham; William Docherty, The Adventure Traveller; Lisa Myers, WOW! Travel; Diana Abousattout, Rotana Travel; Milka Sekulovski, Avio Travel; Ian Young, Air Tickets; Chris Moloughney, Emerald Travel; Trudi Brown, Dapto Travel; Nick Pearson, CAN; Tanya O'Regan, Whitesands Travel; Dorothy Baldwin, DB Travel; Maria Anissa, Tadros Travel; Michelle Ryan, CAN; Kamal Sheikhdin, Tut Travel; Lyn Keep, Show Group; Anton Perera, Go Travel; Amanda Bruno, Wendy Wu Tours and Stephanie Vodnik, Adriatic Travel.

Air New Zealand fast-tracks SYD check-in

AIR New Zealand passengers can speed up their check-in process at Sydney Int'l Airport by swiping machine readable passports that issue boarding passes and bag tags at new self check-in kiosks.

The 15 kiosks are available from today for Economy class pax flying on trans-Tasman & Pacific Island destinations, eliminating queuing.

Premiuim pax will have access to separate check-in counters.

Around 80% of NZ pax use the check in kiosks in New Zealand.

IHG Q3 profit slides

INTERCONTINENTAL Hotels Group has registered a 23% drop in pre-tax profit to US\$150m for the three-months ending 30 Sep compared to last year.

Revenue over the same period rose US\$6m to US\$473m, while IHG added 56 hotels - 39 in the Americas, nine in Greater China, six in Europe and two in AMEA - and removed 25 during Q3.

The group's year-to-date figure however showed signs of growth, rising US\$35m (8%) to US\$434m.

Chief exec Richard Solomons was optimistic towards the future saying IHG was well positioned to continue to outperform, despite a "challenging" global economic environment.

Broome RV release

THE West Australian govt has released a prime 13.5 hectare site in Broome to be developed as a caravan park.

Located within walking distance of the iconic Cable Beach, the proposed caravan park will help alleviate accommodation strains at the popular destination, says Tourism Minister Kim Hames.

20 737s for ALAFCO

KUWAITI airplane leasing firm ALAFCO has firmed up its order for 20 Boeing 737 MAX 8s valued at a list price of US\$2 billion.

The deal was first inked back in Jul this year.

New Hawaii-US routes

ALASKA Airlines will this week launch three new services from the US mainland to Hawaii.

The routes include Portland to Lihue on Kauai, Bellingham to Kahului on Maui and Anchorage to Kona on the Big Island.

Each route is serviced utilising two-class Boeing 737-800s.

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Sale ends 29 Nov 2012 or while stocks last.
Click here for more details.

www.railplus.com.au

Second Tour TV series

LATE Night Media Productions has announced a second season of its travel television series *Tour The World* is in pre-production.

The series, hosted by Adam Ford, screens on free-to-air digital channel 74 - TV4ME - with the second season airing in late 2013, and follows Aussies partaking in group tour itineraries worldwide.

Silversea world tour

PORT Arthur in Tasmania will be among the ports-of-call visited by Silversea's *Silver Whisper* during a 113-day world expedition from Los Angeles to Barcelona (TD 30 Aug).

The voyage aboard the 382-pax all-suite vessel, which sold out last year, will run from 06 Jan to 30 Apr, with cabins on the sailing priced from \$50,950pts.

**WIN A 3-NIGHT STAY
AT SALA PHUKET**



This week, *Travel Daily* is giving one lucky reader the chance to win a 3-night accommodation package, valued at \$3100, courtesy of **SALA Phuket Resort and Spa**.

The prize includes 3 nights' accommodation for two in a SALA Pool Villa, daily breakfast, complimentary airport transfers and complimentary Patong transfer (round-trip).

For your chance to win this great accommodation package, answer correctly four questions featured in *Travel Daily* from Monday to Thursday this week, plus answer the final question featured on Friday.

Email your answers by COB on Fri to: salaphuket@traveldaily.com.au.

Q.3: What type of garden does SALA Phuket have?



New look for NZ site

TOURISM New Zealand has revealed its revamped website, at www.newzealand.com, with a host of design enhancements implemented following feedback from users & the travel industry.

The new platform aims to entice travellers considering a trip to NZ to go ahead and book.

A variety of research & planning tools are available, along with a new structure for business listings and improved site navigations, built by the Digital Arts Network.

iVenture Flexi Pass

IVENTURE Card Australia has rolled out a new Queensland pass offering savings of up to 35% on regular admission prices at either three or five attractions.

The Flexi Attraction Pass is valid at the XXXX Ale House, Lone Pine Koala Sanctuary and Straddle Kingfisher Tours in Brisbane or Aussie World, UnderWater World, Suncoast Barra Fishing and others on the Sunshine Coast.

Adult passes are priced at \$70 or \$105 respectively - further info at www.iventurecard.com.

SAA/US codesharing

SOUTH African Airways and US Airways are proposing to launch a codeshare partnership on routes between South Africa & the USA.

Initially the codeshare will see the 'SA' code placed on US metal on domestic flights beyond New York and Washington DC, and on services between London and Philadelphia.

SAA plans to use the 'US' code on its flights between New York & Washington DC and Johannesburg via Dakar, and points beyond within South Africa, as well as on London/Munich/Frankfurt to Johannesburg, on top of flights beyond Johannesburg.

MEANWHILE, US Airways will relaunch seasonal Philadelphia-Shannon, Ireland services from 22 May 2013 after a four year hiatus.

The route will operate daily until 03 Sep 2013.

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Travel Daily
First with the news



SPURRED by a collective will to help transform the lives of disadvantaged children across Australia, Accor recently raised a whopping \$260,000 by fielding a massive group of participants for a gruelling three-day race around the Blue Mountains for charity.

Representatives from more than 20 hotels from around Australia gathered to compete in the series of adventure activities, which included wilderness trekking in the mountains, abseiling, trail running, orienteering, kayaking, dragon boat racing, white water rafting & community challenges.

Participating for the second year running, Accor has donated more than half a million dollars to the cause, with the team from the

Novotel Wollongong North Beach, named the Gong Gladiators, successfully defending their title from the inaugural event last year.

Monies raised will go to five Mission Australia services in Sydney, Cairns, Perth, Melbourne and Brisbane, all working to enrich the lives of disadvantaged families with children across the country.

The competing teams are **pictured** above prior to the event.

Dining delay at Eiffel

PARIS' famed 58 Tour Eiffel restaurant on the first floor of the Eiffel Tower will be closing from 01 Nov to 21 Dec for important renovations, with a temporary "Lounge Eiffel" open for visitors.



Singapore Airlines, one of the world's most respected travel brands, currently has an exciting opportunity for a highly motivated individual to join the South West Pacific Service Centre team in Sydney.

Service Centre Officer

Reporting to the South West Pacific Service Centre Supervisor, you will be responsible for handling reservation servicing in the escalation centre, as well as call quality monitoring and handling general enquiries.

Principal Accountabilities are:

- Respond to customer email feedback
- Investigation of feedback as required
- Coordinate special handling processes
- Liaise and assist with reservation vendor with escalation matters
- Internal reservation/ticket help desk support

This position is permanent, full-time. The SWP Service Centre hours of operation are 0700 to 1900, Monday to Friday. The position attracts a package including free and concessional travel and subsidised medical benefits.

Applications for the position closes on Friday 16 November 2012.

To apply forward your application and CV to
Dejan_Eminagic@singaporeair.com.sg. All applications will be treated in strict confidence and only successful applicants will be contacted.

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Top performing Sabre agent



SABRE Pacific recently attended the Abacus International Conference in Seoul, South Korea, gathering its longstanding and most loyal agents from across Australia and New Zealand to celebrate the year's achievements.

The travel technology giant took the opportunity to recognise its top performing leisure agent, who was Mehdi Juddani from Best & Less Travel in Parramatta.

He is pictured above centre, flanked by Abacus International president Robert Bailey (left) and Sabre Pacific ceo Gai Tyrrell.

Sth Pac culinary tours

OCEANIA Cruises will this year expand its onboard Culinary Discovery Tours by expanding the program to South Pacific voyages aboard the *Marina* vessel.

The tour experience allows passengers to visit markets, local wineries and farms with one of the onboard chefs while in a port-of-call, learning about local produce before creating specialist dishes on the ship back at sea.

The culinary experience will be available on the 18-day South Pacific Paradise journey, which departs Papeete, Tahiti on 07 Feb.

Toasts in Lima Valley

BACK-ROADS Touring has launched a new eight-day Discover Portugal & Galicia itinerary, taking in Lisbon, Porto and the Lima Valley wine region, priced from \$3,130ppts if booked by 15 Dec.

Hahn Air lands a deer

BUSINESS jet operator Deer Jet has joined with interline ticketing company Hahn Air, signing a Memorandum of Understanding to work together on new projects involving business jet distribution and sales, supported by the Cessna Aircraft Company.

YHA booking lines up

YOUTH Hostels Australia Ltd has announced a pact with Website Travel's Desk Management System to streamline booking systems across its hostel network.

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Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to



Flagship hotel for the Metro Group, on the corner of Pitt and Hay Streets in Sydney, the **Metro Hotel Sydney Central** will early next year see the top six floors of rooms undergo renovation to bring them up to the standard of those finished earlier this year (left). All Standard rooms will cease to exist, to be replaced with Superior and Deluxe accom, in addition to the property becoming 100% smoke free, a move praised by recently visiting guests.



Conrad Bali has unveiled its new range of high-end suites, located in a brand new wing adjacent to the main resort buildings. The new category places a high focus on wellness and pampering and are the most luxurious and private accommodations on offer.

Guests may personalise their stay by choosing from a selection of three specialist bath amenities, with many inclusions offered with each stay.



The Hard Rock group continues its aggressive growth plans in the Mexican Riviera, recently opening the **Hard Rock Cancun** on Mexico's eastern coast soon after another expansive resort in the western coastal town of Puerto Vallarta. The new Cancun property consists of 601 rooms over 12 floors, the walls lined with trademark music memorabilia. All rooms feature lagoon or ocean views, three jacuzzis, infinity pools, and fitness centre. Rates start from US\$171ppts per room.

Travel Daily
on location in
Frankfurt

Today's issue of *TD* is coming to you from Frankfurt, Germany as we are escorted through the highlights of the UK & Europe, courtesy of British Airways.

FRANKFURT Airport is the biggest and busiest in Germany, seeing more than 60 million passengers each year and known as "the gateway to Europe".

It's a virtual "mini city" with 70,000 employees, 250 shops & restaurants and a railway station linking downtown in just 15 mins on the Inter City Express, or you can board a very fast train to nearly anywhere in Europe.

From plane to train is a short undercover walk, and if driving, you can jump on the autobhans and put pedal to the metal - there's no speed limit here.

Travel Daily is staying at the stunning new Airport Hilton, which has direct access via a skywalk from the terminal.

All rooms are soundproofed, feature a work area with ergonomic desk chairs, wi-fi and there's also an Executive Lounge serving snacks & a variety of high quality German wines.

The city, on the River Main has a futuristic skyline with tall skyscrapers, but on a tour hosted by Frankfurt Tourism, we walked cobblestone streets lined with ancient buildings from right out of the Middle Ages.

Dinner is at the Adolf Wagner Restaurant, a local favourite that serves big plates of Rippchen (pork ribs), krautwickel meat, pork knuckle, schnitzel and of course it all comes with helpings of Sauerkraut.

Frankfurt's famous apple wine is an acquired taste, but the city gets a hearty thumbs up.



Emirates

Hello Tomorrow

Customer Sales & Service Agent Sydney

One temporary and one permanent position is required

Tomorrow, you could be helping to create the future of air travel.

Emirates is seeking dynamic, dedicated and motivated professionals to provide the highest level of service in the Sydney Town Office.

The successful candidate must be able to:

- Issue tickets and sell related products, ensuring the highest standard of customer service is provided to our customers.
- Support Travel Agents by assisting them with their general enquiries.

Interested applicants should have:

- Minimum two years experience in sales/reservation or similar experience within a recognised airline or travel agency selling international travel.
- Must have completed basic Fares and Ticketing 1 & 2.

For further details, and on-line application process, please visit our website www.emiratesgroupcareers.com Ref No. CS&SA/CC/22938

Telephone and postal applications will not be entertained.

Applications close Sunday 11th November, 2012.

Only candidates that meet the minimum requirements will be considered and contacted.

Hats off to EK winners



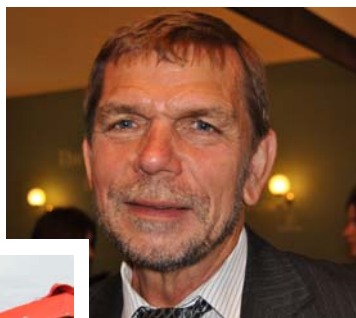
THIS good looking group were some of the travel agents in attendance in the Emirates Marquee at the Melbourne Cup. They hobnobbed with the rich and famous, with the EK marquee clearly the place to be seen. Hollywood star Mischa Barton, Federal Tourism Minister Martin Ferguson & TV celebrities of all

persuasions, along with Emirates and Qantas executives, enjoyed lavish hospitality in the Irish-themed marquee - and **Travel Daily** was there too, capturing these pics and lots more online at www.facebook.com/traveldaily.

Pictured above are some of the EK incentive winners: Christine Tabone, Boronia Travel; Linda Costantini, Emirates; John Popilieff, Axis Travel; Tammie and Brad Ethell, Elite Travel Solutions; and Emma Spencer, Flight Centre Canning Hill.



ABOVE: JTG ceo Rob Gurney with industry doyen Les Cassar, while at right is Flight Centre chief Graham Turner enjoying the EK hospitality.



LEFT: Richard Vaughan of Emirates in the pink with celebrity paparazzi Darryn Lyons.



RIGHT: It wouldn't be a travel industry event these days without the presence of the ubiquitous James Tobin, who was one of the many Channel 7 stars present.

See the rest of our photos on Facebook or traveldaily.com.au.



Wednesday 7th Nov 2012

IATA testing travel app

THE International Air Transport Association is inviting feedback on a demonstration version of a new smartphone application "to enhance the travel experience of air travellers with mobile technology".

The application will include a virtual 'wallet' for safekeeping of personal information such as addresses, passports and visas, as well as allowing the management of itineraries with flight and hotel information.

It will also offer planning features such as visa, passport and health requirements for specific destinations - for more info see www.bit.ly/YFluBG.

Kingfisher deadline

CREDITORS of beleaguered Indian carrier Kingfisher Airlines have given the company a 30 Nov deadline to bring in fresh investment, according to the State Bank of India which is part of a consortium owed \$1.7 billion.

The oneworld member-elect has not flown for weeks, with its AOC suspended over safety issues.

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature. Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices:
advertising@traveldaily.com.au

GROW A MO AND WIN A CRUISE

Cunard in conjunction with **Travel Daily** is supporting Movember and is urging the industry to take part in the charity event. The Movember event raises awareness and funds for men's health issues, such as prostate cancer & male depression, by encouraging people to sport a moustache and get sponsored. Guys can take part as a Mo' Bro by grabbing some colleagues and registering a team and girls can help out as a Mo' Sis and posing with a mo (see the website for more details).

WIN THE MAJOR PRIZE:
Three-night voyage on Queen Mary 2

1. Register your details at <http://au.movember.com/>
2. Email your individual or team name to: mocomp@traveldaily.com.au
3. Grow some impressive facial hair or buy/make a fake mo.
4. Send in photos to feature on the **Travel Daily** website, with the link to your mo' page.

[Click here for more details and Terms & Conditions of the competition](#)



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.
PO Box 1010, Epping, NSW 1710
Phone: 1300 799 220 Fax: 1300 799 221

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Matt Lennon, Chantel Long, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au

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QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – employment@aaappointments.com.au
WA & SA – (03) 9670 2577 – recruitwa@aaappointments.com.au & recruitsa@aaappointments.com.au
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LET’S GET TECHNICAL

**GLOBAL GDS – PRODUCT SUPPORT SPECIALIST X 2
SYDNEY – SALARY PACKAGE TO \$65K +**

Concerned about where your career is heading? Looking for job security and opportunities for progression? We have two different leading GDS companies looking to secure your talent. As a technical product specialist you will be an expert on all things fares and ticketing with CRS knowledge second to none. You will have outstanding communication skills and the ability and patience to train technical aspects to others. An excellent salary, great security and amazing benefits on offer.

LOVE TO WORK IN LEAFY LANE COVE?

**SENIOR TRAVEL CONSULTANT – VIRTUOSO AGENCY
LANE COVE – SALARY PACKAGE FROM \$55K DOE**

Looking for a role close to home? Want to work in a boutique agency and give up the office politics and city commute? Call AA Appointments today to apply for this amazing senior travel consultant role based in a well-established Virtuoso agency in Lane Cove. High end clients, luxury travel and a small and friendly team of like-minded travel professionals. A generous salary package and an opportunity to work close to home. Get on board with this role today!

THE ROLE EVERYONE WANTS LEISURE CONSULTANT

MELBOURNE (SOUTH) - SALARY PACKAGE TO \$50K

Leisure consulting role, behind the scenes, Monday to Friday and a set salary. Sound too good to be true? It’s not! This leisure consulting role in Melbourne’s Southern suburbs is located in a large head office selling luxury land and cruising tour options. This is a sensational role located close to home with many career progression opportunities and a fun working environment. Min. 2yrs retail travel consulting experience req’d.

JOIN THIS PROFESSIONAL VIRTUOSO AGENT DOMESTIC CORPORATE CONSULTANT

MELBOURNE (INNER) - SALARY PACKAGE TO \$51K (DOE)
This long standing and highly professional travel company is seeking a domestic corporate consultant to assist with the growing demand of online bookings. Working Monday to Friday business hours only, you will love the professional working environment, together with the set salary on offer. If you have a minimum 6 months domestic corporate experience with Sabre & Tramada, apply now!

THE BENEFITS ARE ENDLESS RETAIL TRAVEL CONSULTANT

ADELAIDE (CBD) – EXCELLENT SALARY PACKAGE

Join the winning agency today and see your career jump to first place! This is one of Adelaide’s most successful retail travel agencies and they currently have an opening for an experienced retail travel consultant looking to take their career to the next level. Monday to Friday business hours with a great remuneration package and bonuses! Enter a new world of leisure travel and see your excitement return!

CONSIDER YOURSELF AN ACADEMIC? CORPORATE TRAVEL CONSULTANT

PERTH (SOUTH) - SALARY PACKAGES TO \$70K+ (OTE)

Join one of the busiest and most profitable corporate travel companies in Australia and never see a slow day! This corporate TMC services the academic sector of the industry and have been one of the leading agents for Universities across Australia for many years. Working Monday to Friday hours, you will enjoy the fast paced environment, together with the exciting business itineraries. Apply now!

RUN THE SHOW

RETAIL TRAVEL CONSULTANTS

BRISBANE CBD –SALARY PACKAGE CIRCA \$55K+

How does Mon-Fri hours sound? Located in Brisbane CBD this office is looking for an experienced consultant to join them. There is a generous salary, uncapped earning potential and plenty more travel perks on offer. You will love the variety of International and Domestic destinations you will sell. We are looking for a mature, professional and qualified consultant with a min 2 years travel industry experience. Want to hear more, give us a call?

PUTTING YOUR BEST FOOT FORWARD CORPORATE TRAVEL CONSULTANT

BRISBANE CBD – SALARY PACKAGE \$60K OTE

If you have at least 2 years travel consulting experience, a “Can Do” attitude and enthusiasm for customer service, this role will take your career to another level. Join the biggest TMC in the world where you will be rewarded for hard work and encouraged to undertake career movement and development. Mon – Fri hours along with great \$\$\$, travel discounts and more are on offer. To find out more, speak to AA Appointments today!



TOP PAYING TEMP JOBS

NO NEED TO HUSTLE FOR EXTRA CASH! JUST BECOME AN AA TEMP

Best industry rates – Paid Weekly
\$\$\$ Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

TEAM LEADER - WHOLESALE RESERVATIONS 6 MONTHS/ TEMP TO PERM ROLE - CALL CENTRE SYDNEY INNER - GREAT HOURLLY RATE \$

Manage a team of up to 8 consultants where you will be accountable and responsible for training and development of the travel wholesale call centre. You will nurture, motivate and help ensure your team achieves their KPI's and targets. You will set up new programs; assist with problem solving; performance management of staff; coach and train. This is a temp to perm opportunity that can't be missed! It's essential that you have as a minimum 2 years in a travel management role along with Calypso and/or Amadeus.

TRAVEL PRODUCT - INVENTORY ASSISTANT TEMP TO PERM OPPORTUNITY - CALYPSO A MUST! INNER WEST - TOP HOURLY RATE.

Now is your opportunity to get into Travel PRODUCT! Everyone wants to get into product and now is your chance. You must be able to start ASAP and have amazing skills in using Calypso. Work with a friendly travel team in a relaxed and casual environment. Modern office located close to shops and cafes in the inner west. This is a long term temp role with the opportunity of permanent employment if so desired. Previous experience in a similar inventory role is essential as minimal training is provided.

TEMP TRAVEL CONSULTANTS NEEDED! RETAIL TRAVEL CONSULTANTS PERTH (VARIOUS) – TOP HOURLY RATE

This is your chance to gain all the benefits you have only ever dreamt about! Being a professional Temp offers you freedom, flexibility, diversity, fantastic \$\$\$, a better home/life balance and the opportunity to enhance your existing skills.

If you are an ambitious, motivated and experienced travel consultant with knowledge of Galileo, Sabre or Amadeus then we want you! With several roles in various locations around Perth due to start soon then don't let another minute pass you by... register for temp work today!

BE TEMPTED TO SHOP DURING YOUR LUNCH BREAK! RETAIL TRAVEL CONSULTANT MELBOURNE (NTH WEST) – TOP HOURLY RATE

This boutique agency in Melbourne's northwest is conveniently located in a busy hub surrounded by retail shops, restaurants & entertainment that you will be tempted to enjoy a bit of retail therapy during your lunch breaks! In this role you will be assisting a busy agency with booking travel itineraries for their strong client base. To land this fabulous temp role you must have minimum 2 years consulting experience, knowledge of a GDS & back office system & impeccable customer services skills!! Apply today!

AN EXCITING 4 DAY EVENT CONFERENCE & EVENT ASSISTANTS x 4

BRISBANE – TOP HOURLY RATE + DELICIOUS LUNCH

Needing temp work? Then we have a great assignment for you! Located on the fringe of the CBD we need experienced events or travel consultants to assist in the running of this four day event. Your duties will include delegate registration, distribution of registration packs, assisting with delegate questions and more. You must be able to commit to working four days in January and have sensational customer service skills and take a pride in your personal appearance.

NEED SOME EXTRA \$\$ FOR CHRISTMAS RETAIL TRAVEL TEMPS

VARIOUS QLD LOCATIONS – TOP HOURLY RATE

Are you needing extra \$\$ to pay off the Christmas presents this year? Want to keep your travel skills up to date? Then come and temp with AA. We currently need experienced retail travel temps to assist with upcoming travel assignments across Queensland. From one day to several weeks there is sure to be an assignment to fit into your schedule.

A top hourly rate, weekly pay cheque and flexibility in your working week are just the beginning on the benefits of being a temp. Call to find out more!

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

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NSW & ACT

Ph: 02 9231 6377

Carmen Pugh

QLD & NT

Ph: 07 3229 9600

Cherie Napolitano

VIC, WA & SA

Ph: 03 9670 2577

temps@aaappointments.com.au

carmen@aaappointments.com.au

meltemps@aaappointments.com.au

FOR MANY MORE GREAT TEMP VACANCIES VISIT OUR WEBSITE www.aaappointments.com



Need help getting started with your job search?

[Read our job search tips](#)



Kristi Gomm

Sales Support Executive - Hotels

- ▶ Sydney North Shore location
- ▶ Asia Pacific portfolio
- ▶ \$45K - \$55K + super + inc DOE

Our client has a diverse range of properties in their portfolio throughout the Pacific region and recently expanding into the Asian market. Due to expansion, they have a position available for a confident and sales focused individual in their Sydney head office.

This role is suitable for someone wanting to make the move into sales and grow their career within hotels. Solid knowledge of the Hotel industry and key market segments is essential. Working in the sales support department you will be assisting a team of Sales Managers who are located throughout Australia. Key responsibilities include assistance with marketing campaigns, following up leads generated from various events and marketing campaigns, qualifying and pre-screening potential clients as well as sourcing new prospects. Strong sales focus & determination coupled with a confident phone manner are a must.

Call or [email](#) Kristi Gomm for more details

Travel Marketing Communications Executive

- ▶ A company that encourages your creativity & flair
- ▶ Melbourne - St Kilda location
- ▶ Salary to \$80K + super

A dynamic role in leisure travel marketing. Maintain & build the global brand within Australia. Support all Australian marketing projects, fostering future company growth.

Call or [email](#) Dana Peric for more details

Calypso Inventory Coordinator - TEMP

- ▶ 3 month temp assignment
- ▶ Monday to Friday, flexible hours
- ▶ Sydney CBD outskirts, excellent hourly rate

Use your Calypso skills in this temp role. You will be loading inventory, topping up inventory, producing inventory reports and managing inventory calendars & close outs.

Call or [email](#) Kelly Wellmore for more details

Groups Operations Coordinator

- ▶ Global company
- ▶ Located on Sydney's Lower North Shore
- ▶ Salary \$43K + super + bonus

Quote, book and coordinate large groups to Europe and Asia, all land arrangements including accommodation, transfers, tours and attractions.

Call or [email](#) Kelly Wellmore for more details

Business Development Executive

- ▶ Innovative travel tech solutions
- ▶ A market leader in their sector
- ▶ Salary to \$70K + super + generous incentives

Are you a technically minded sales hunter? As part of a national team you will be responsible for creating & driving growth in the Australian market. Focus on VIC, SA & WA.

Call or [email](#) Ben Carnegie for more details

Inbound Supervisor

- ▶ Domestic luxury products
- ▶ Melbourne location, well established team
- ▶ Salary from \$60K + super

Manage the day to day operations including some consulting. Australian domestic knowledge required. Portuguese or Latin American Spanish language skills would be an advantage.

Call or [email](#) Ben Carnegie for more details

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#Includes Overnight accommodation, 2 course set dinner for two people and full buffet breakfast for two in the Walnut Restaurant. Theatre tickets not included.





NT on Sale! \$599*

Choose from one of three hot deals to the Northern Territory, and travel to Uluru, Alice Springs or Darwin for \$599 per person! With accommodation and return airfares included, the Northern Territory has never been more affordable.

Uluru Weekender

3 days from \$599*

Celebrate the magic of the Red Centre on this short break getaway to Uluru. See the colours of the majestic formation change as the sun rises and sets in the World Heritage listed National Park.

Includes: Return airfares to Uluru from Brisbane, Melbourne, or Sydney, 2 nights 3.5 star accommodation in Uluru with FREE return airport transfers

Booking code: TDC2NT2

Top End Time Out

4 days from \$599*

Experience Darwin's tropical summer. Characterised by balmy weather, and striking skies including brilliant afternoon storms, this is a magnificent time to see the Top End burst into life.

Includes: Return airfares to Darwin from Melbourne, Brisbane, Sydney, Perth, Cairns, or Adelaide, 3 nights 4 star accommodation in Darwin including BONUS night, 1 day Litchfield tour

Booking code: TDT2NT1

Enticing Alice Springs

3 days from \$599*

Be enticed by the delights of Alice Springs, a fun and festive town fringed by desert. Explore the many art galleries and historical museums of this region, and delve into the Indigenous stories of the area.

Includes: Return airfares to Alice Springs from Brisbane, Melbourne, or Sydney, 2 nights 4.5 star accommodation in Alice Springs with FREE breakfast and FREE Wifi, return airport transfers

Booking code: TDC2NT1

Wildlife, wilderness, outback skies, Aboriginal art & culture. We know what goes with the Territory.

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