

Want the tools and knowledge to provide the greatest value to your travellers?




Watch video now

Travel Daily

First with the news

Friday 9th November 2012

CORPORATE TRAVEL CONSULTANTS WITH THEIR OWN BUSINESS, REQUIRED!!

CONTACT OUR RECRUITMENT EXECUTIVE MARIE ANDERSON ON 02 9231 6444

CLICK HERE TO GET STARTED

nsjobs@tmsap.com 02 9231 6444
Level 10, 109 Pitt Street tmsap.com




Tiger Airways 2 for 1

TIGER Airways Australia has a 'Go 2 for 1' sale promotion on 10 of its domestic routes, for travel across a range of dates in 2013. Melbourne to Adelaide fares for two people start at \$49.95. More travel specials on **page 6**.



Cruising from Australia will never be the same again.

Celebrity Solstice arrives in one month.



Visit celebritycruises.com.au

Fiji 'happiness' brand focus

TOURISM Fiji has launched its new global branding as 'Fiji - where happiness finds you'. Unveiled at the World Travel Market overnight in London (**TD** 22 Oct), the new slogan replaces the 'Fiji Me' tagline that's been used over the past few years. A survey of 4,000 departing overseas travellers had formed the basis of Tourism Fiji's new advertising and rebrand, with chairman David Pflieger saying the warmth of the people scored the highest accolades for Fiji, ahead of the island's beauty. Fiji's Minister for Tourism Aiyaz Sayed-Khaiyum says the brand captures the unique spirit and

essence of Fiji and its people. "It is very much part and parcel of the Fijian culture, psyche and makeup," Aiyaz said, adding he was pleased the rebrand was linked to people "as opposed to inanimate objects", *The Fiji Times Online* reported. A new website and a shake-up of its travel agent specialist Matai Program were also confirmed at the WTM travel & tourism show.

QF storm policy

QANTAS has reissued its commercial policy for passengers travelling in the USA and affected by adverse weather including last week's 'Frankenstorm' Sandy. Customers holding tickets issued on/before 29 Oct for travel up to and including 09 Nov on Qantas marketed and operated flights or Qantas marketed AA flights to/from impacted destinations may rebook, re-route travel, change destinations or retain the value of their ticket in credit without incurring fees. Agents making changes on behalf of their clients should quote authority 692270 in the tour code box.

Tempo ups the ante

TEMPO Holidays says new XML feeds to hotel consolidators will significantly increase its inventory and enable "sharper rates", with ceo Steve Reynolds saying it's one of several changes distinguishing the company from its competitors. "Our entire range of 2013 brochures is out already, earlier than ever before," he said, with other innovations including live online chat for agents, live availability and an exclusive range of European holiday parks. Reynolds said Tempo was "looking forward to a strong selling season" as a result.

Eight pages of news

Travel Daily today has eight pages of news and photos, a full page of photos for **French Travel Connection** plus full pages from: (**click**)

- AA Appointments jobs
- Territory Discoveries

Counsellors HQ move

TRAVEL Counsellors is relocating its Melbourne Head Office to larger premises this week. Effective Mon 12 Nov, the home based agencies HQ will be Level 4, 34 Queen St, Melbourne, 3000. Contact numbers are the same.



Tempo Holidays is bigger, better and more competitive than ever

BOOK NOW FOR 2013!

How many wholesalers offer all these benefits?

- Dynamic Rates
- Instant Availability
- Price-Beat Guarantee*
- Bulk Buy & Save*
- Online Chat
- Large range of affordable European Holiday Parks

Our complete 2013 Brochure Range is **OUT NOW!**

Call our destination experts **NOW on 1300 362 844**

*Conditions apply.



2013 Formula 1™ Australian Grand Prix

Book your clients packages today and get in fast to secure their tickets!*



Holidays

For more information call **13 27 87**

Trip Travel Insurance & Incentive Program

*Conditions apply.



INDUSTRY POLL HAVE YOUR SAY ON TRAVEL HEALTH

CLICK HERE




Retail Travel Manager - WA

- ▶ Outskirts of Perth, no more commuting!
- ▶ Award winning travel group
- ▶ Mentor & motivate a small team
- ▶ Sal \$60K-\$65K + super + incentives

Contact: Kelly
02 9278 5100
kelly@inplacerecruitment.com.au



[click here for details](#)

Travel Daily

First with the news

Friday 9th November 2012

New Caledonia
Return airfares with
Aircalin, 4 nights at
Le Pacifique, return
airport transfers
\$975^{pp} Call 131 222

Aircalin Creative Holidays
* Conditions apply [CLICK HERE](#)

Sicily Battlefield tour

MAT MCLACHLAN Battlefield Tours has introduced a new eight-night tour to commemorate the 70th anniversary of Operation Husky, the Allied invasion of Sicily.

Escorted by British Army officer & expert on the Sicily campaign, Mike Peters, the tour includes a night at the San Domenico Palace which was used as the German headquarters during the battle.

The trip also retraces airborne drop zones, landing beaches and hill top fortresses used by the German army.

The tour departs on 05 Jul 2013 and is priced from \$3,497pp - see www.battlefields.com.au.

EK keen on more 777s

EMIRATES president Tim Clark says the carrier would consider ordering 100 more long-haul Boeing 777s aircraft, should the US plane manufacturer upgrade the design of the Extended Range (ER) 300 with a new model.

Dubai-based Emirates has 151 777-300ERs in its current fleet.

Clark told *Arabian Business* EK was encouraging Boeing to build a 777-8x or -9x variation.

Skywest pax up 16%

SKYWEST Airlines' passenger numbers carried in Oct surged 15.7% compared to last year to 38,000, the carrier reported.

Traffic measured by Revenue Passenger Kilometres rose 32%, and Available Seat Kilometres jumped 40.84% (in line with the addition of six aircraft), pulling load factors down 4% to 61%.

Charter services increased 6% to 288 flights, while charter ASKs tumbled by over 9%.

QF, BA winding down JSA

QANTAS and British Airways have announced a significant reduction in their codeshare destinations beyond London, as part of the planned cessation of the Joint Services Agreement.

The changes are to be implemented effective from 31 Mar 2013 - the same day the planned alliance between Qantas and Emirates will take effect - if it's approved by the ACCC.

Affected destinations include flights from London Heathrow to Amsterdam, Barcelona, Basel, Budapest, Copenhagen, Dusseldorf, Frankfurt, Geneva, Glasgow, Hamburg, Lyon, Madrid, Manchester, Milan, Munich, Newcastle, Nice, Paris Charles de Gaulle, Paris Orly, Prague, Rome, Vienna, Warsaw and Zurich.

However, the QF code will

continue to be offered on codeshare BA services to Berlin, Edinburgh, Aberdeen, Brussels, Toulouse, Stockholm and Oslo.

The changes will also see the addition of BA flights to Leeds Bradford and Zagreb as Qantas codeshare options.

All Qantas customers with existing bookings for travel on the discontinued codeshare flights will be rebooked on to the "prime British Airways flight number" with the same destination, date, time and travel class.

QF said agents would start to see the changes appear on their GDS schedule change queues from this week.

Customers are able to continue to travel via London to/from the affected destinations by booking an interline journey either with BA or another carrier, QF said.

New Orient-Exp chief

ORIENT-Express Hotels has appointed former Rosewood Hotels & Resorts boss John M Scott III as its new President & Chief Executive Officer.

MEANWHILE, Orient-Express has rebuffed an unsolicited acquisition proposal by the Indian Hotels Company Ltd (**TD** 22 Oct).

The firm said the US\$12.63 per share in cash offer "significantly undervalues the Orient-Express and its future prospects."

Amadeus revenue rise

AMADEUS has reported an 8.4% lift in turnover to €2.23b for the nine months to 30 Sep, with adjusted profit up 20.2% to €481m due to growth in its distribution and IT solutions businesses.

LATCB backs Kings

THE Los Angeles Tourism and Convention Board has become a new sponsor of the NBL's Sydney Kings, in conjunction with United Airlines (**TD** 15 Oct).

Travel Daily
on location in
Denarau, Fiji

Today's issue of **TD** is coming to you from the **Sofitel Fiji Resort and Spa**, as we join hundreds of **Travelmanagers** at their annual conference festivities for 2012.

THE expansive Denarau complex that feels rather like one giant resort but is actually several is the home of **TD** this weekend as we bring you the latest from the home-based **Travelmanagers** agent group's annual conference.

Unlike many conferences, the delegates are doing the opposite of hitting the ground running, given almost 24 hours to themselves right from the start before the formal welcoming proceedings begin later today.

For some, Fiji's Natadola golf course on the Coral Coast will play host to a round of golf.

For others, who may not consider golf to be their thing, a hectic schedule of relaxation by the pool or in the spa will fill their morning and early afternoon.

Full coverage from the events of the weekend will be in Mon's **TD**.

SAVE OVER A DAY A MONTH with Sabre Agency Manager

Sabre pacific

This comprehensive mid-office system manages your front and mid-office workflow as well as giving financial, reporting and CRM capabilities. The increased automation of Sabre Agency Manager is saving customers over a day each month.

Contact us now to see why Sabre customers are calling this a **revolutionary product**, enquires@sabrepacific.com.au

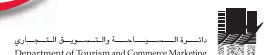


Looking for new ways to shop your heart out?

definitely
Dubai



www.definitelydubai.com





We have the affiliations
to ensure your success.

Ditch your desk job and
go mobile with MTA.

Call us 1300 682 000
join.mtatravel.com.au



New WHV source markets

FEDERAL Tourism Minister Martin Ferguson yesterday confirmed that the government is “actively negotiating” new Work and Holiday visa arrangements with several countries including Indonesia, Argentina and Greece.

Speaking at the Adventure and Backpacker Industry Conference, Ferguson said he expected Australia’s “buoyant economy

and strong natural and cultural attractions” would continue to encourage working holidaymakers to visit the country.

He also said the govt was considering changes to the WHV program in response to a proposal brought forward by ATEC earlier this year.

Ferguson outlined a range of initiatives for the backpacker market, including the Tourism Australia Global Youth Campaign announced last week (**TD** 01 Nov).

He also highlighted the Tourism Industry Regional Development Fund grants which provide dollar-for-dollar funding of \$50,000-\$250,000 to help tourist operators in regional Australia to improve their current offerings.

Ferguson’s department is also supporting the Welcoming Chinese Visitors Project to boost cultural awareness, language skills and services for the fast-growing Chinese market.

He said the project aims to reach at least 11,000 tourism and travel employees in its first round, with a nationally recognised training curriculum, an online academy and research and promotion activities.

New eye over London

LONDON will become home to the tallest observation deck in the European Union when The Shard at London Bridge Quarter opens to the public on 01 Feb 2013.

Billed as the “tallest building in Western Europe”, the centrally located attraction sits near The Thames and features restaurants, a hotel, offices & residential units.

Viewing platforms, almost twice the height on any other London observation deck, will be located on floors 68 (The Cloudscape), 69 (The View) and Level 72 (The Sounds of London) - which is 244m (800ft) high.

Entry tickets are bookable now priced from €29.95 (AU\$37) - see www.the-shard.com/shard.

€200m wing cracks

AIRBUS’ parent firm EADS has confirmed costs involved in the repair of wing cracks in A380s have costs €200m (AU\$245m) so far in 2012 with the figure likely to reach €260m by year’s end.

Rocky deal reminder

AGENTS are being reminded by Rocky Mountaineer today that they have until 30 Nov to take advantage of the Early Booking Bonus, offering added value up to CAD\$1,500 per couple.

Royal Caribbean BYO

ROYAL Caribbean International has relaxed rules preventing guests from bringing beverages, including alcohol, onboard ships.

A new policy being rolled out enables pax to carry two 750m bottles of unopened wine per cabin, with no charge should the beverages be consumed in guests cabins or on balconies.

A \$25 fee will apply for corkage in public spaces, reports from the USA indicate.

Until now, all beverages brought onboard RCI ships by passengers have been confiscated and returned at the end of a voyage.

At this stage Royal Caribbean’s websites have not been adjusted noting the change of policy under ‘Frequently Asked Questions’.

Heron Airlines crash

THE Travel Compensation Fund has advised of the termination of Bankstown Aerodrome’s Heron Airlines Travel (ABN:53 052 408 170) after the agency was sold and administrators appointed.

MEANWHILE, the TCF yesterday cut Classic International Cruises in Neutral Bay, NSW (ABN:99 108 757 722) after claims started filtering through (**TD** yesterday).

Club Med for groups

CLUB Med has created a new Sydney-based Groups & Incentives Department for the Australia & New Zealand markets.

Brendon King & Joey Templin will lead the new division.



Window Seat

P&O Cruises engaged in some opportunistic marketing this morning, when its *Pacific Jewel* was tied up at Sydney’s Overseas Passenger Terminal while crowds awaited the visit of Prince Charles and Camilla.

Perhaps somewhat optimistically, the ship unfurled a massive banner (below) tantalising the royal couple with confirmation that it has “Royal Suites Available”.



QUEENSTOWN’S Shotover Jet operators will next weekend celebrate the 150th anniversary of the day gold was discovered at its Arthur’s Point location by burying a \$2300 nugget in the sand outside its offices.

A “gold dig” for 40 local residents aged 18 and younger will be held, with the lucky person who finds the gold getting to keep it.

Prospective prospectors get to stake a claim on the beach by first completing a treasure hunt from clues released the day prior.



Imagine a year full of gatherings, festivals and events in one destination -the Gem of Europe



thegatheringireland.com

Call: (02) 9964 6900 or visit
www.discoverireland.com.au

be part of it.

It's Cherry Blossom Time.
Finnair Business Class to Europe
via Japan from \$5100*.

* Departures until 31 March 2013. Taxes and fuel surcharges not included.

FINNAIR
 DESIGNED FOR YOU

[Click here for conditions](#)



Perth travel reunion



Olympic Park rename

THE home of the 2012 London Olympic Games - Olympic Park - will reopen as Queen Elizabeth Olympic Park, 12 months to the day of the Opening Ceremony.

The Stratford site will feature new parklands, waterways, neighbourhoods and sporting & events venues, and is split into two districts - The North Park and the South Plaza.

It opens on 27 Jul 2012.

ABOVE: Hayley Allender, Kay Morcombe, Jeff Morcombe and Clynton Chatfield were among attendees at last Fri's Perth Travel Reunion which took place at the Perth Convention Entertainment Centre (TD 09 Oct).

It was the third WA Travel Reunion and saw industry people come from afar to enjoy a dinner dance and lots of reminiscing.

The reunions are held every three years, with funds raised on the night given to cancer research.

P&O midweek loco

TRAVEL agents are being urged to prepare for chaos next Wed as P&O Cruises offers special discount fares as part of its first ever midweek sale.

The deals cover a range of voyages, incl 20 cruises ex Sydney and 11 from Brisbane, and will be on offer for just three days.

Sydney fares will start from just \$199 per person quad share for a three night P&O SeaBreak, while Brisbane prices lead in at \$549pp quad share for seven nights visiting Noumea, Lifou and Vila. More info at myccs.com.au.

Orbitz profit jumps

ONLINE travel agency giant Orbitz Worldwide has reported a 32% jump in third quarter profit, with net income up to \$14.8m.

The move came despite a 2.3% drop in revenue to \$198.3m due to declining sales of flights, car rentals and travel insurance, which weren't sufficiently offset by increases in hotel bookings.

JAL/PG codeshare

BANGKOK Airways has launched a new codeshare agreement with Japan Airlines covering selected flights between Japan and Bangkok and four PG destinations incl Mumbai, Koh Samui, Phuket and Chiang Mai.

The pact is effective 15 Nov and will make transit at BKK easier for customers of both carriers, while the agreement also includes a reciprocal frequent flyer tie-up.

Norwegian to BKK

SCANDINAVIAN low cost carrier Norwegian Air Shuttle this morning experienced a website meltdown after opening reservations for new long-haul routes to New York and Bangkok.

The flights will be operated using the carrier's new Boeing 787 aircraft, with Norwegian having eight Dreamliners on order.

The first deliveries are scheduled for Apr next year, with flights to Bangkok from both Oslo and Stockholm planned from Jun.

A new Quest for Brisbane

Quest Breakfast Creek opens 19 November



Located next to the iconic Breakfast Creek hotel, Quest Breakfast Creek offers one, two and three bedroom apartments and studios, perfect for the corporate traveller.

Book now – grand opening special rates available for a limited time only.

Search "QG" on the GDS

Visit questbreakfastcreek.com.au





Air Malta in the Cloud

AIR Malta has announced a major technical transformation which will see it outsource its IT operations to SITA.

The move will also see Air Malta's infrastructure shift to SITA's Air Transport Industry (ATI) Cloud, with cost savings of up to 30% estimated.

The six year multi-million dollar deal includes new hardware including laptops and tablets supported by mobile devices, and the carrier's existing data centre will be transformed into the ATI Cloud "virtual environment" which will power more than 500 workstations.

The switch to the new system is set to be finalised in early 2013.

IAG Vueling offer

BRITISH Airways and Iberia owner International Airlines Group is seeking to purchase the balance of low-cost Spanish airline Vueling, with an offer of €113m for the 54.15% of the company it doesn't already own.

Vueling operates from Barcelona and is now the country's second biggest carrier.

"With its leading position in Barcelona, European growth strategy and low cost base, Vueling has much to offer IAG," said ceo Willie Walsh.

There's speculation that IAG will use Vueling's lower costs to manage changes at Iberia where the company is expected to announce job cuts of up to 7,000 positions later today.

Eyeing Hong Kong

THE Hong Kong government has called tenders for the creation and operation of an observation wheel, to be located on prime waterfront real estate in front of Central Piers 9 and 10 on Hong Kong Island.

According to the tender documents, bidders should have at least ten years of experience, with the proposed 'Hong Kong Eye' to have a diameter of at least 50 metres.

EC to add islands

A PROPOSAL by the European Union is set to see visa-free travel for European citizens to a range of new destinations including ten Pacific Island nations and five countries in the Caribbean.

The plan boosting the Schengen treaty would cover travel by Europeans to Vanuatu, Tonga, Samoa, Palau, Nauru, Micronesia, the Marshall Islands, Tuvalu, Kiribati and the Solomon Islands.

Caribbean islands to be added to the pact would include Dominica, Grenada, Saint Lucia, Saint Vincent and the Grenadines and Trinidad and Tobago.

The Schengen area includes EU members, Switzerland, Norway, Iceland and Liechtenstein as well as Cyprus, Bulgaria and Romania, and the reciprocal deal would see visa exemptions for travellers from the island nations to Europe.

Under the pact visas would no longer be required for stays up to 90 days for business, tourism or VFR purposes.

Quest Whyalla opened



THE South Australian Tourism Commission had significant involvement in the development of the new Quest Serviced Apartments in Whyalla, SA which was officially opened last night.

Quest gm Locations, Andrew Weisz, said the company had worked with the SATC since the project's inception, "looking at the area, the current market and the future growth.

"There is a large undersupplied market here - drawn by the long term development of the resource industry, and the subsequent infrastructure investment," he said.

The new \$11m 4.5 star property which soft opened last month (TD 02 Oct) is centrally located, and is the second Quest property in the area run by franchisees Jennifer McDonnell and Daniel Wilson.

The property was launched by local mp Lyn Breuer, who said it was a significant development for

both the business and leisure tourism markets.

"The delivery of new 4.5 star rooms, such as Quest Whyalla, is an important step in helping to attract high yield experience seekers to the region," she said.

The hotel has 56 studio, one and two bedroom apartments all equipped with kitchen and laundry facilities, pay TV and wi-fi internet access.

Pictured above from left are Jennifer McDonnell, Quest; City of Whyalla Mayor Jim Pollock; Lyn Breuer, Member for Giles; and Daniel Wilson, Quest Apartments.

Qld Rail twice as nice

QUEENSLAND Rail is offering a two-for-one first class rail offer on board *Spirit of the Outback*, valid until Mar 2013, which sees travellers able to pay for one full adult fare in a First Class sleeper and a second person can travel for free - more info 1800 872 467.

Eurostar Champagne Campaign!

To celebrate the Eurostar earlybird fares, Rail Plus are offering a **FREE Champagne voucher*** when you book a Eurostar between London and Paris and a Hop On Hop Off Bus in each city.

Sale ends 29 Nov 2012 or while stocks last.
Click here for more details.

www.railplus.com.au

Lion around in Mauritius



THIS lucky group of Flight Centre agents recently enjoyed the hospitality of Beachcomber

Resorts and Air Mauritius on a visit to Mauritius.

They experienced fine cuisine and leisure time at several of Beachcomber's luxury resorts, a fabulous sunset catamaran cruise, with a highlight being the "rare opportunity to go walking with white lions".

Pictured above at the Trou aux Biches Resort & Spa are, from left: Michelle Swan, Beachcomber; Maranda Hug, Flight Centre; Hannah Volleman, Travel Associates; Brooke Kammann, Amanda Clifford, Carly Kossen, Kirsty Dunkling and Elisha Paull, Flight Centre; Darren Partridge, Beachcomber; May Battista, Air Mauritius; and Nathalie of White Sand Tours.

And **below** is Hannah Volleman from Reed & Turner Travel Associates with the first ever lion cubs to be born in Mauritius.



What a purrfect day in Mauritius!

WIN A 3-NIGHT STAY AT SALA PHUKET



This week, **Travel Daily** is giving one lucky reader the chance to win a 3-night accommodation package, valued at \$3100, courtesy of **SALA Phuket Resort and Spa**.

The prize includes 3 nights' accommodation for two in a SALA Pool Villa, daily breakfast, complimentary airport transfers and complimentary Patong transfer (round-trip).

For your chance to win this great accommodation package, answer correctly four questions featured in **Travel Daily** from Monday to Thursday this week, plus answer the final question featured below.

Email your answers by COB today to: salaphuket@traveldaily.com.au.

Q.5: Tell us in 25 words or less why do you want to win this holiday?

Hint! Visit www.salaphuket.com



RJ cancels Muscat

ONEWORLD member Royal Jordanian Airlines is set to suspend its Amman-Muscat route after almost 40 years, with the move effective from next week.

Travel Specials



THIS week's *Travel Specials* is brought to you by **Travel Industry Club**. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

Asia has taken another giant leap in affordability, thanks to this week's offer from the **Travel Industry Club**. Flying Vietnam Airlines ex SYD/MEL via Ho Chi Minh City, the hotspots of Japan, Korea and Taiwan await from just \$299 plus taxes. To book your seat, phone TIC on (02) 9700 8711.

Across the country, as the temperature gauge goes up, **Accor** has turned its rates down with its biggest ever Summer Sale, valid at over 130 hotels. Visit www.accorhotels.com/summer to book a getaway, with rooms starting at \$109 per night, and brekkie for two thrown in by booking online. Valid for stays between 09 Dec & 08 Feb 2013, if booked by 31 Jan.

If a luxury beachside break in Malaysia is calling, consider the all-inclusive haven of **Club Med** at **Cherating Beach**, with earlybird offers available on its Suite rooms, priced at a total of \$1,889ppts for a 7-night stay. The deal is valid for bookings to 16 Dec and travel to 31 Oct 2013. Ph 1300 855 052.

For the long-term planners, you can now book a luxury Pacific holiday up to Mar 2014 at Tonga's **Fafa Island Resort**, who has released a Stay 5 Pay 4 deal valid for a stay over the next 16 months. Located just off the main island of Nuku'alofa, boat transfers to the resort operate 24 hours per day. Blackout dates & conditions apply. See www.fafaislandresort.com.

SEEQ Go Card launched

A NEW public transport card has launched which gives visitors to South-East Queensland unlimited access to bus, train and ferry services.

The SEEQ Go Card costs \$79 adults/\$40 kids for three consecutive days or \$129 adults/\$65 kids for five days and includes two Airtrain trips connecting to Brisbane Airport plus discounts at 70 tourist attractions.

The card will be available for purchase at various locations across Brisbane, the Sunshine Coast and the Gold Coast, including BNE airports, and can also be pre-purchased through the gov't's TransLink website at www.translink.com.au.

Best West in Bahrain

BEST Western Plus The Olive has opened in Bahrain, becoming the first ever Best Western property in the Kingdom.

It's the 5th Best Western hotel in the Middle East, with the group plotting to expand its presence in the region to 23 by 2015.

Hollyford heats up

NEW Zealand's Hollyford Track Guided Walks has opened for business for the summer season, with operator Ngai Tahu Tourism reporting a number of walks are already fully booked.

Tours have been popular with the domestic market, along with Australia, the USA and Europe.

Dubai 24 Hour Check In Stopover

Don't pay for an empty room if you arrive on an early morning flight.

From \$49*pp twin share with buffet breakfast

CLICK HERE



The French Travel Racing Connection

GLENCADAM Gold and **Fiorente**, both part-owned by French Travel Connection Managing Director Brad McDonnell's family, were runners in the 2012 Melbourne Cup. It was an exciting race, with Glencadam Gold leading for the majority to finish a gallant sixth place. As Glencadam Gold was passed in the final stages, **Fiorente** flashed home to finish an incredible second in the Melbourne Cup! French Travel Connection want to share our celebration with the Travel Industry. We have randomly selected an agency in each state from those that have booked with us in 2012.

These lucky winners will shortly receive 6 bottles of **Charles Heidsieck Champagne**. This prestigious, multi-vintage Champagne is absolutely delightful and is the perfect way to toast a great Melbourne Cup result!

The winners are:

- NSW ==> **MARY ROSSI TRAVEL LINDFIELD**
- ACT ==> **MARIA SLATER TRAVEL MAWSON**
- VIC ==> **TRAVELRITE BALWYN**
- QLD ==> **TRAVEL CONCEPTS MILTON**
- SA ==> **RAA ADELAIDE**
- TAS ==> **ANDREW JONES TRAVEL HOBART**
- WA ==> **NORTHLINE PERTH**
- NT ==> **TRAVELLERS WORLD DARWIN**

Pictured right are the very happy owners of **Fiorente** and **Glencadam Gold** after the fantastic Cup win.



LEFT: Brad and Anita McDonnell celebrating at the Melbourne Cup.

RIGHT: **Fiorente**, second after the race.

BELOW RIGHT: Flemington's famous gates and clock tower.



RIGHT: **Glencadam Gold** in the Flemington Mounting Enclosure.

BELOW: Second placed **Fiorente** after the race with jockey James McDonald.



LEFT: Strappers Fleur and Adam at Flemington.

CENTRE: **Fiorente's** jockey James McDonald speaks to excited media after taking second place.

For more info on French Travel Connection see www.frenchtravel.com.au.



FRENCH TRAVEL CONNECTION
www.frenchtravel.com.au

Ibis CHC triple points

THE recently refurbished and reopened Ibis Hotel Christchurch is offering members of its loyalty scheme triple Le Club Accorhotels' bonus points for stays to 30 Dec.

Priceline buys Kayak for \$1.8b

A SHAKE-UP in the online travel sector has seen NASDAQ-listed OTA Priceline.com announced the purchase of Kayak Software Corporation for \$40 per share.

The \$1.8 billion deal is a 29% premium to the company's share price, with the move following Kayak's public listing in Jul for \$26 per share.

Kayak is a "meta-search" site which gathers results from hundreds of other websites to help travellers find the best price. "Kayak has built a strong brand in online travel research and their track record of profitable growth shows the company's popularity with consumers and value to advertisers," said Priceline ceo Jeffery H. Boyd.

He confirmed that Kayak would

continue to operate as an independent Priceline Group company after the deal settles.

Kayak yesterday reported a 14% increase in third quarter net income to \$8m, while its revenue was up 29% to \$78.6m.

The deal includes \$500m in cash and \$1.3b in shares and options.

Alila restores Fort

ALILA Hotels & Resorts has slated a late 2013 opening for a new Jaipur District property in India set within a 230-year old Fort perched on a granite hill.

Alila Fort Bishangarh is accessed from either Delhi or Jaipur in the restored heritage fortress, and features 59 suites and Spa Alila wellness centre.

Public areas including an arrival courtyard, pool, fitness centre & kids club will be located at the base of the hill.

Spirit \$100 carry-on fee

US ULTRA low-cost carrier Spirit Airlines has more than doubled its large carry-on baggage fee, jacking up the price to stow in an overhead bin US\$55 to US\$100.

Smaller carry-on bags which can be tucked underneath seats will remain free of charge.

The move aims to encourage passengers to prebook their bags online prior to arriving at the airport, as checked luggage costs less at US\$35, or US\$50 at the check-in counter or kiosks.

"The fee is intentionally set high to encourage customers to reserve their bags in advance and it is meant to deter customers from waiting until they get to the boarding gate," Spirit Airlines spokeswoman Misty Pinson told *USA Today*.

GROW A MO AND WIN A CRUISE

Cunard in conjunction with *Travel Daily* is supporting Movember and is urging the industry to take part in the charity event.

The Movember event raises awareness and funds for men's health issues, such as prostate cancer & male depression, by encouraging people to sport a moustache and get sponsored.

Guys can take part as a Mo' Bro by grabbing some colleagues and registering a team and girls can help out as a Mo' Sis and posing with a mo (see the website for more details).

WIN THE MAJOR PRIZE:

Three-night voyage on *Queen Mary 2*

1. Register your details at <http://au.movember.com/>
2. Email your individual or team name to: mocomp@traveldaily.com.au
3. Grow some impressive facial hair or buy/make a fake mo.
4. Send in photos to feature on the *Travel Daily* website, with the link to your mo' page.

Click here for more details and Terms & Conditions of the competition



WestJet Encore pres.

FERIO Pugliese has been named as the inaugural president of the new WestJet Encore regional division of Canada's WestJet.

WestJet Encore is slated to launch in the second half of 2013, with orders for up to 45 Q400 aircraft on the books.

He's also been appointed the Executive VP of WestJet.

BC Tourism revived

CANADA'S provincial tourism authority Tourism BC (British Columbia) is set to mark its return, some three years after being shut down by the former govt.

Announced this week by British Columbia Premier Christy Clark, Tourism BC will be revived as 'Destination BC' from next year, cloned on the former model.

Tourism BC operated for more than 12 years with offices located in key markets globally, including a Sydney-based operation.

Car leasing earlybird

GLOBALCARS has released its 2013 Citroen earlybird car leasing offer, with up to 12 free days, 50% off pick up and drop off fees and GPS fitted to all vehicles.

A Peugeot earlybird includes free delivery and return within France, 50% off fees outside of France and a range of free day offers - globalcars.com.au.

Aus battles malaria

THE Australian govt's pledge of \$100 million over the next four years to support the battle against malaria in Asian and Pacific countries is good news for travellers from Australia.

Travelvax says not only will the funding reduce illness & mortality among locals in Greater Mekong, Solomon Islands, Papua New Guinea and Vanuatu, "it will also mean fewer cases of malaria among travellers."

Four Points Berlin

STARWOOD Hotels & Resorts Worldwide will open its 3rd Four Points by Sheraton property in Germany and 1st in Berlin in 2014.

The 253-room Four Points by Sheraton Berlin Airport will be built at the Berlin Brandenburg International Airport which itself is slated to open next Oct.

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

Supplier enquiries for notices: advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

PO Box 1010, Epping, NSW 1710
Phone: 1300 799 220 Fax: 1300 799 221

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Matt Lennon, Chantel Long, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily Group:

CRUISE
WEEKLY

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au

Travel Daily TV

Pharmacy
DAILY



**HOT JOBS DELIVERED TO YOU DAILY!
CHECK OUT www.aaappointments.com**

NSW & ACT – 8/6 O’Connell St, SYDNEY – (02) 9231 6377 – apply@aaappointments.com.au

VIC – 1/167-169 Queen St, MELBOURNE – (03) 9670 2577 – recruit@aaappointments.com.au

QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – employment@aaappointments.com.au

WA & SA – (03) 9670 2577 – recruitwa@aaappointments.com.au & recruitsa@aaappointments.com.au

REGISTER NOW TO START AN EXCITING NEW ROLE BY CHRISTMAS!

**MAKE THE MOVE INTO CORPORATE
ONLINE CORPORATE CONSULTANTS
SYDNEY – SALARY PACKAGE UP TO \$60K +**

This award winning corporate Travel Management Company is looking for a consultant to join their team. Work for a company that provides excellent career progression and on the job training. You will be responsible for booking corporate travel needs, assisting clients using online tool and general set up and trouble shooting for the online clients. If you have 2 years corporate travel experience and have strong GDS skills (Amadeus preferred). Apply for the great role today.

**WORK IN THE NATIONS CAPITAL
RETAIL CONSULTANTS X 2**

SYDNEY – GREAT PACKAGE DEPENDING ON EXPERIENCE

Want to work for an up-market retail travel chain? Do you dream of fantastic educational? One of Australia’s leading retail chains is looking for 2 experienced retail consultants to join their friendly team. The stores are both in central locations with high walk in traffic and an already established client base. You will be responsible for selling fantastic holidays worldwide. If you have 12 months retail experience and great sales skills. Why wait? Apply today for this top role!

**ROLES LIKE THIS ARE ONCE IN A GREEN MOON
LEISURE CONSULTANT**

MELBOURNE (SOUTH EAST) - SALARY PACKAGE TO \$50K

Calling all experienced travel consultants. We have a sensational new retail role that will see you booking high end itineraries for your repeat and referral clients. This well established boutique office located in Melbourne’s south eastern suburbs is looking for their next superstar consultant. With a high base salary on offer and exclusive famils available you will kick yourself if you miss this one! Min 2 years exp.

**THE GRASS IS GREENER ON THE OTHER SIDE
WHOLESALE CONSULTANTS**

MELBOURNE (INNER) - SALARY PACKAGE TO \$70K (OTE)

Looking for a role in wholesale? Look no further, we have a new and exciting wholesale role that will see you booking worldwide destinations to loyal travel agents. With a fun and social team, free gym access, exclusive famils and a sensational salary on offer, you would be crazy to pass this up!! If you have a minimum 2 years retail experience and are sick of face to face consulting, we want to hear from you.

**FOCUS ON CUSTOMER SERVICE AND NOT SALES!
CUSTOMER SERVICE AGENTS X2**

MELBOURNE (INNER) - SALARY PKG \$50,828 ++

Galileo Travel consultants of Melbourne, this online travel agency require 2 new superstars to join their team for a 10th of December start! This new customer service focused role will see you assisting clients with their online bookings, from Flight changes to schedule changes to special requests. If you have a minimum 6 months industry experience using Galileo then you could soon be earning a senior salary! Call us today!

**THE CRÈME DE LA CRÈME OF RETAIL
RETAIL CONSULTANT**

MELBOURNE (INNER) - SALARY PACKAGES TO \$65K+ (OTE)

We have a sensational new role that will see you booking high end leisure itineraries to exotic worldwide destinations. With a wonderful repeat clientele you will have no problems earning a sensational salary! No more time wasters and no more brochure collectors and Monday - Friday business hours on offer. It really doesn’t get better than this. This role could be yours if you have a min 2 years retail exp. Call us today!

**RETAIL WITH A TWIST
RETAIL TRAVEL CONSULTANTS**

BRISBANE CBD – UP TO \$50K PKG + Benefits

Love selling leisure travel?

Want to escape face to face consulting?

Then come and join this fantastic online travel company in the CBD! You will be rewarded with excellent staff perks, a competitive salary and fun working environment! To be successful you will need min 18 months travel experience and excellent phone manner.

If this sounds like you then send your application today.

**SEEKING A NORTHERN STAR
RETAIL TRAVEL CONSULTANT**

TOWNSVILLE - UP TO \$50K PKG + COMM

Are you passionate about travel and looking to expand your career? Located in a shopping centre, this busy retail agency is looking for an experienced travel consultant to join their fun team. You will need to have 2 years travel experience, outstanding customer service and attention to detail. This is a great chance to do what you love and be part of a well-established office.

To avoid the New Year rush, apply today.



NT on Sale! \$599*

Choose from one of three hot deals to the Northern Territory, and travel to Uluru, Alice Springs or Darwin for \$599 per person! With accommodation and return airfares included, the Northern Territory has never been more affordable.

Uluru Weekender

3 days from \$599*

Celebrate the magic of the Red Centre on this short break getaway to Uluru. See the colours of the majestic formation change as the sun rises and sets in the World Heritage listed National Park.

Includes: Return airfares to Uluru from Brisbane, Melbourne, or Sydney, 2 nights 3.5 star accommodation in Uluru with FREE return airport transfers

Booking code: TDC2NT2

Top End Time Out

4 days from \$599*

Experience Darwin's tropical summer. Characterised by balmy weather, and striking skies including brilliant afternoon storms, this is a magnificent time to see the Top End burst into life.

Includes: Return airfares to Darwin from Melbourne, Brisbane, Sydney, Perth, Cairns, or Adelaide, 3 nights 4 star accommodation in Darwin including BONUS night, 1 day Litchfield tour

Booking code: TDT2NT1

Enticing Alice Springs

3 days from \$599*

Be enticed by the delights of Alice Springs, a fun and festive town fringed by desert. Explore the many art galleries and historical museums of this region, and delve into the Indigenous stories of the area.

Includes: Return airfares to Alice Springs from Brisbane, Melbourne, or Sydney, 2 nights 4.5 star accommodation in Alice Springs with FREE breakfast and FREE Wifi, return airport transfers

Booking code: TDC2NT1

Wildlife, wilderness, outback skies, Aboriginal art & culture. We know what goes with the Territory.

Agent Reservations: 13 67 83 | Book online www.calypsonet.com.au



Conditions Apply: *Price per person twin share, inclusive of GST and airfare related taxes and charges. Prices are subject to change without notice and limited availability. Valid for sale until 30Nov12. Valid for travel 01Nov12-31Mar13. TDT2NT1 & TDC2NT2 include carry on baggage only and additional charges apply for checked baggage. Limited to a maximum 200 bookings per package. A business division of Tourism NT. ABN 43 978 766 299. CR2361